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# THE BILLBOARD

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R. J. GUNNING,

**The Famous Chicago Advertising Man.**

# BILL POSTERS DEPARTMENT

## CHICAGO

### WILL TAX SIGNS AND BILLBOARDS.

At a meeting held May 27 last, the Board of Assessors of Chicago decided to tax all sign and bill boards. The decision, says the Times Herald, ingenuousness of a newspaper has ample defense in considerations of equity and good public policy.

It has been known for a long time that these signboards are valuable money earning property, and assessors have been generally agreed upon the proposition that they should pay some revenue to the city. Under the old revenue law, however, the owners of the signboards managed to escape assessment of this property, although in some instances they were scheduled as "second-hand lumber" at a very low value.

Under the new revenue law, which gives the Board of Assessors the authority to correct such manifest inequalities, the problem of assessing the signboards in proportion to their money earning value should be easily adjusted. If a piece of vacant property is made to earn several thousand dollars a year by the erection of signboards, it is more valuable as property that is earning nothing and should be taxed accordingly. If the owner of a vacant lot erects a store or apartment building upon the lot, which he proposes to let at fixed rentals, he will expect to pay more taxes than he paid upon the vacant lot. If he converts the pile of lumber into signboards, to be rented at so much a square foot and from which he is able to derive a good income, he should not be allowed to schedule this money earning structure merely as "a pile of old lumber."

Whether vacant property upon which a signboard is erected can be classed as "improved property" and assessed accordingly, or whether it is more practicable to assess the advertising companies that derive the larger share of the profits from them, is a question for the Board of Assessors and its legal advisers to determine. The boards are disfigurement to the city, but have a detrimental effect upon property values in their vicinity. For these and many other reasons they should be made to bear their just share of the tax burden.

All the other newspapers bombarded the board with suggestions and advice, but they very sensibly turned to practical men for aid. Mr. R. J. Gunning, famous all over the world was sought and an expression of opinion solicited from him which resulted in the following admirable letter:

Chicago, June 5, 1899.

To the Honorable, The Judiciary Committee of the Chicago Common Council, City:

Gentlemen:—

The subject of reform in the conduct of outdoor advertising has been before the Chicago public for years. Every new administration undertakes its reformation, but through lack of the necessary technical knowledge the matter has always been left unfinished, and traveled the way of other like complications—to the pigeon-hole. There it has remained until the next administration, when it is once more gone over again and pigeon-holed. This applies not only to Chicago, but to every other large city of the United States and Canada, and principal European cities as well. A remedy for the evils of this business is an important question; it touches the interests of a great many thousands of citizens, not only of Chicago, but of the entire United States.

A practical reform first requires some inner knowledge of the subject to be treated. If the dry goods or banking business were under consideration by your honorable body a Marshall Field or a Lyman J. Gage would be in position t o give you valuable information on their respe-tive lines, and their opinions would no d.ubt be appreciated, on account of their well-known spirit and competent judgment. In the same breadth of view the following data and suggestions are respectfully submitted regarding a live industry of the period, about which my special knowledge qualifies me to speak.

First, the breadth, scope and e xtent of the interests involved should be considered. Advertising t oday is as necessary to the transaction of certain lines of business as steam and electricity are to machinery. The importance of out-door methods is strikingly illustrated by the fact that in the United States upwards of fifty million dollars were expended last year in this medium; Chicago's share alone amounting to about half a million. It has become a necessity in the advertising plans of a great many of the best classes of advertisers. It is regularly employed by merchants, banks, newspapers, railroads, theaters, and manufacturers of proprietary medicines, food products, collars and cuffs, bicycles, pianos, sewing machines, etc., etc. They include innumerable and high-class concerns, whom competition and live, up-to-date action force into advertising. They represent millions of capital; firms whose existence makes the United States and Chicago respected the world over for their commercial advancement and vigor. Among the Chicago firms who use this medium, both locally and nationally, are the American Cereal Co., National Biscuit Co., N. K. Fairbank & Co., Armour & Co., Swift & Co., Price Baking Powder Co., Monarch Cycle Co., and others of like prominence. The strictly local patrons include Siegel, Cooper & Co., Alexander H. Revell & Co., Royal Trust Co., The Hub, The Fair, the daily papers, all the theaters, and meetings of a public nature, the candidacy of nominees for office, from constable to president, are also advertised in this way. Narrow-minded and unfair legislation, designed to cripple and embarrass legitimately conducted, honorably recognized and commercially established interests, are certainly far from the wishes of your honorable committee.

Aside from the representative class of patrons who employ this medium, the interests of the industry itself should be justly regarded. In Chicago there are fully fifty concerns engaged in the advertising sign and bill posting business—all of whom are interested in an equitable solution of this problem. The number of their employes runs into the thousands. They pay large sums of money annually in salaries, this feature radiating and affecting many interests in many other lines. Then the taxpaying owners of property, real estate agents, tenants, etc., are also interested in this subject, from the fact that the posting and paint display concerns distribute from one hundred to one hundred and twenty-five thousand dollars a year in rents for vacant lots, sides of buildings and other privileges. The rights of this class in leasing their property, and creating an income therefrom—where the statutory rights of their neighbors are not infringed upon—are accrual and vested.

Poster and paint bulletins have lately received a great amount of newspaper publicity on account of their alleged "disfigurement of our streets." This matter of defacement is a very broad one, and can be viewed from many standpoints. The Union Loop and elevated railway structures, the ram-shackle buildings on State street, Wabash avenue, and West Madison street, etc., can be termed disfigurements from the purely esthetic point of view. The dreamers who see Chicago transformed into a modern Athens are not likely to ever see it in reality. Chicago is, and will be for many years, a great business center, composed primarily of commercially-inclined people. Display advertising has certainly kept abreast of the times, and is as far advanced, in an artistic sense, as any other institution of public utility and convenience.

It is a questions whether these bulletins really mar the appearance of the city. It seems common sense that nicely painted or posted bulletins make a more pleasing impression than the vacant lot littered with tin cans, rubbish and debris of all kinds which are hidden from view by the boards erected along the frontage. The ads painted on the bulletins are artistic productions and have an educational as well as commercial value. On the paint bulletins nothing of an objectionable nature appears. The signs are very particular as to the kin of article advertised, the style of illustration and the accompanying reading matter. The boards are painted by men of ability and skill. They are not paint smearers or pictures put up in hap-hazard fashion. On the contrary the artists who decorate them are men of genius, quite a number of whom have high ambitions and contribute to the attendance of the art schools of Chicago. In fact, I believe these bulletins elevate the artistic tastes of the poorer classes of Chicago, who lack the refining influence of oil paintings at home and opportunities of studying at the art galleries.

In posting they can not be quite so particular, not being able to select the designs and reading matter, as the paper is printed by various concerns in different parts of the United States and sent here to be posted. In comparison with some ads running in newspapers, magazines, etc., however, the bill boards show up favorably.

In addition to paint and poster bulletins all styles of outdoor advertising should be included in the proposed reform and among them can be mentioned house-to-house distribution of circulars, etc., sign perambulators, signs on elevated railway stations, street car advertising, street banners, garbage boxes, small sign tacking, etc.

It is notable that every legitimate industry in some way suffers from the doings of irresponsible and unscrupulous firms or individuals in their respective lines and the poster and sign display business is injured to a great extent in this way. Any step toward purging the industry of those who are really to blame for many prejudices against it by their disregard of private and public property —the bill poster with an office under his hat and without moral and financial responsibility, who placards plate glass windows, private and business buildings without permission, telegraph poles, curbings, ash boxes, real estate signs, etc., would be most heartily welcomed and aided by all reputable concerns in the business. The general impression seems to be that we do not want legislation on the manner of conducting our business, but this is positively not the case.

If proper reforms were inaugurated in Chicago it would not only be a matter of local benefit, but also of National effect, because those reforms would be felt elsewhere in all large cities. Chicago can set a good example in this matter.

As a proper and much needed step in that direction my suggestion is the creation of a Commissioner of Outdoor Advertising, and appointive office of the Mayor. He should have the general supervision of the building of all poster and sign bulletins—see that they are erected in a safe and substantial manner —see that no objectional signs or posters are placed on the bulletins—see that the rights of citizens are in no way interfered with—regulate the swinging of banners across the streets and the distribution of advertising matter from house-to-house issue permits for advertising band wagons, sign perambulators and freak advertising in general—see that the laws relating to the projection of signs over the streets are complied with—and above all that any ordinance passed covering this industry is lived up to. A department of this kind could greatly regulate, if not absolutely suppress all the indiscriminate and vicious abuses mentioned.

To avoid this expense being borne by the taxpayer, I would suggest that a license be placed on those engaged in the business and in order that this license should not be prohibitive but perfectly just, giving every one an equal opportunity, it should be graded according to the number of men employed or the amount of business done by the different concerns. This would produce an income of from five to ten thousand dollars a year, sufficient to make the department at least self-supporting if not a source of revenue.

All established and legitimately conducted concerns in this industry feel amply protected in certain constitutional rights against unjust legislation, enjoyed by them in common with other business institutions; and their rights are thus protected to the full extent of their actual business interests. But the writer believes he can speak for them all in saying that they would welcome and co-operate with any legislative regulations of the kind referred to, for the reason that the only result would be to stop abuses for which they are all unjustly blamed.

It would be a matter of great benefit to the business in general, would break down many prejudices, and would advance the standard of the medium. At the same time it would be a credit to Chicago to have a properly conducted method of publicity, that is of such importance to the business community in bringing together the buyer and seller—that all rights of the public provide for.

An ordinance should be drafted and passed to adjust and restrict any existing evils of the business, and serve as a guide for its further conduct. Such a regulation should thoroughly consider all the diversified interests involved, the invested capital, the usefulness of the industry to the business community and the freedom of owners to use their property according to vested rights. I earnestly hope a just and equitable solution of this question will be worked out, and, if desired, respectfully tender my assistance for the accomplishment of this object.

In conclusion, gentlemen, I feel confident that your honorable body will treat this subject from a broad-guaged, unprejudiced standpoint, with regard to the interests of the people earning their livelihood in the various methods of advertising under discussion, as well as the large number of enterprising concerns who are compelled by advertising and economic necessities to use this medium of publicity, and that an ordinance just to all will be passed.

Very respectfully yours,

R. J. GUNNING.

The Executive Committee, or as it is now miscalled, the Board of Directors, should be elected by the votes of the members at large, and not appointed by the President. Whoever heard of the directors of an association being appointed? In a corporation they are always elected by the stockholders. In a political party they are chosen by delegates, and in the Associated Bill Posters they should be chosen by the members in convention assembled.

The difficulties between Siebe & Green, of San Francisco, and the Bill Posters' Union, have all been satisfactorily settled.

## A NEW FAD.

(Written for "The Billboard.")

There have been fads innumerable this last century. Women are more apt to start them, and rush pell-mell into them, than men. There have been dress reforms, anti-musical and anti-beer organizations, fads for smoking cigarettes, and fads for cooking schools. Besides these passions, which make their devotees put all their energy into the acquiring of something, there is the other classification, which causes its frantic followers to war against something. The very latest thing in this line is the fad for downing the bill boards.

We think this is the outgrowth of the society which wanted all statues to be draped in nightgowns or pantaletttes. This is the next step on the upward road of civilization. First, there were posters displayed on the fences that were not very proper. This led to the idea that all posters were improper, and ugly and out of place. Hence, there seems to be a general howl all over the country against bill boards. When one dog barks there are always plenty more to keep him company, although they know not exactly why they are barking; and for that matter, neither does the first dog. But some one started the fad to down the bill boards, and one must be graded as being something.

It is easy to see why the newspapers are anxious to be rampant over this question, and are willing to publish any invectives that the followers of this fad give vent in their eloquent indignation. The Chicago Post exclaims dramatically, "Down with the bill boards, and down with the bill posters; they are an insufferable nuisance. Down with them." But the paste brush men go calmly on their way. "Tax the nuisance out of existence," shrieks another editor, enviously, as he writes up an editorial about the dreadful unsightly boards, thinking all the while of the advertising he might have had. But the unsightly boards and the advertiser pays the tax, and is glad to. What could newspaper advertising do unaided by these public boards?

So the howl goes on. Petitions are sent to governors and mayors. City councils make all sorts of rules and regulations. Park authorities grow frantic, not wanting a bill board even within sight of a park entrance, while the populace will forget to look at the park. It is actually and really funny. The enmity seems to be against the bill posters rather than against the firms who advertise in this way, which is still more ridiculous. The newspapers might just as well make up their minds that they do not have a monopoly on the advertising field; that advertisers are not to be hoodwinked, but that they realize that the billboards are a necessity to their success. So the editors might just as well gracefully submit, and not put words into the mouth of the public, which the public never even thought of. For, after all, it is only a fad with a few restless spirits, and the public at large does not care a rap whether the country is swathed in bill boards or not.

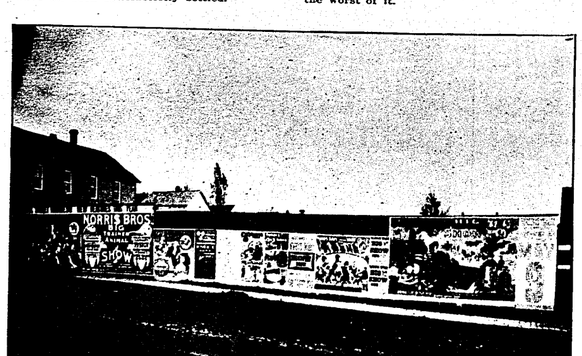
This fad will pass away, as its countless predecessors have done. The result? It will have been the cause of bringing bill boards into more prominence; just as opposition always does.

To war against something gives it a new dignity and power. Let all the ministers condemn a book, and everybody wants to read it. Let all the papers proclaim that the bill boards are taking up too much space and attracting too much attention, and all advertisers will want to see their names there.

J. S.

The members of the Associated Bill Posters should remember one truth that can not be denied or gainsaid—The more solicitors there are the more work they will procure for bill posters. All manner of jobs will be set up on applicants. Every effort will be made to keep out any additional appointees. It remains with the bill posters themselves to insist on their rights.

R. J. Gunning has many true and tried friends among the members of the Associated Bill Posters, and they will not see him get the worst of it.




84-Sheet Board of George Protzman, Roseburg, Oregan.



## Death of Pat. Shannon.

The billposters, show printers and the show world in general will be greatly shocked to learn of the death of Pat. Shannon, who was so long connected with the Riverside Show Printing Co. and the Cream City Billposting Co. While Mr Shannon had been ailing for some time, nevertheless the notice of his death will come as a surprise to his many friends, who never considered his illness to be of a serious nature Possibly no man in the poster business was more generally known, thoroughly liked and more highly respected than Pat. Shannon. He was a familiar figure at all poster printers' and billposters' conventions, and his cheerful presence and magnetic influence will be missed by a host of friends.

## Michigan Billposters.

### Annual Convention at Detroit, June 6, 7.

The Michigan Bill Posters' Association met in convention at Detroit, June 6 and 7. It is said that the convention was well attended. Some of the papers placed the attendance at forty-five, but this is likely overdrawn. Still, Michigan is the oldest of all the State organizations, and it is probable that the attendance was fairly good. The following officers were re-elected:

George M. Leonard, Grand Rapids, President; H. W. Walker, Detroit, Vice President; Thomas Keyes, Ionia, Secretary; and C. J. Bloomfield, of Bay City, Treasurer. Thomas Keyes and Henry Solomon, of Jackson, were elected delegates to the National Association of Bill Posters' Convention, to be held in Chicago, July 11. In his address to the association President Leonard emphasized the need and demonstrated the value of systematic management on the part of individual members, and of harmonious, united action and observance of the rules by the association.

At the conclusion of the business session the members of the convention accepted an invitation to visit the factory of the Hamilton Carhartt Manufacturing Co. and after going through the establishment they returned, each member having received a pair of overalls with the compliments of the company. An interesting feature of the convention was a message by wire that Wm. Foster, the junior member of the firm of H. W. Walker & Co., of Detroit, was at Marine City, passing through the important ceremony of marriage, his bride being Mrs. Sauble, of that place. As Mr. Foster had kept this event very secret, and as the news was unexpected, the convention merely sent to the happy man a telegram, reading: "We will bill you in every town in Michigan; no charge for renewals, and best space guaranteed."

## LOS ANGELES.

(Special Correspondence.)

Los Angeles, June 11.—R. Lemoyne, of the Buffalo Woolen Company, hired a trolley car for advertising purposes yesterday, and went through the streets proclaiming through a megaphone the inducements offered by his house. He was taken before Justice Austin for violating the ordinance regulating noisy street advertising, and paid a fine of $2. Later his partner, Zenus Angevine, was taken into court on a charge of violating the license ordinance, in having caused large advertising signs to be placed on the trolley car. The defendant pleaded not guilty, and will have a hearing on Tuesday.

H. Gaylord Wilshire's lecture on "Liquid Air" has attracted wide attention in these parts, and his forthcoming "Solution of the Problem of the Trusts" is eagerly looked for.

Councilman Todd introduced a motion, which carried, requesting information of the Police Department as to how the law is now rigidly enforced with reference to sidewalk signs, posts, bulletin boards, etc.

## CLEVELAND.

### Permits for Billboards must be secured from City Inspector of Buildings.

Assistant Law Director Beacom, June 8, decided the city can compel persons who want to erect bill boards to secure a permit from the city.

"From now on permits will have to be secured," said Fire Director Hyman, June 8. "Permits for bill boards will have to be secured, the same as for buildings, and the bill boards will have to be constructed so substantially that they can not be blown down."

There is no law bearing directly on the bill board question. The law under which building permits must be secured refers to buildings as structures, and Assistant Beacom decided that bill boards come under that head. The point was brought up by a letter from Bryan & Co., who wanted permission to erect a bill board. The company, after receiving the opinion of the law department, immediately secured a permit from the building inspector's office.

Fire Director Hyman is also going after the owners of buildings who have large signs on the tops of the buildings. He wants to compel owners to secure permits for them.

An extensive order for advertising "Red Raven Water" on bulletin boards was secured by the R. J. Gunning Company, of Chicago. It includes twelve of the largest cities of the West. This article is of great merit, and is winning public favor wherever introduced.

"The Billboard" is regularly read by every bill poster in the United States and Canada, with scarcely a dozen exceptions.




Advance Car No 1, of the Great Wallace Shows.

## Advertising Notes.

Most circus performers are well posted.

Retail merchants of Cleveland, O., have taken to hand-painted bill board advertising to a remarkable degree. It is said the extravagant use of this method of advertising by some of the merchants bids fair to bankrupt some of them if continued.

The National Biscuit Co. treated New York people to one of the most magnificent street spectacles ever witnessed by them in the way of a street parade, advertising "Uneeda Biscuit." The parade consisted of three large divisions, each led by bands, with marshals in gorgeous costumes.

It is estimated that the street railway companies are displaying in 12,000 cars (advertising), collecting for the same over two million dollars per annum. The Newspaper Association of the State of New York has called the attention of the authorities to the fact that street railway companies have not the right to carry on an advertising business, no such business being named in their charter, and is, therefore, illegal. The association has demanded that the advertising matter in the cars be torn down.

Edward W. Rankin and wife have been arrested for parading Main street, Buffalo, N. Y., dressed as farmers, and advertising a brand of cigars. Rankin claims to have advertised by this method in all the principal cities of the United States, never having been molested. He has employed an attorney, and will test the city's authority for interfering with him.

A novel scheme of advertising has been inaugurated by a Scotch distiller. He bought a cargo of parrots, and taught them to say, "Drink ——'s whisky," and then presented them in gilt cages to the saloon keepers of Liverpool.

The Dorland Advertising Agency has established a branch office at 129 Tribune Building, New York. The office is in charge of W. E. Edge.

Another scheme for the clothing advertiser is that of dressing a young man in a new suit of clothes, leaving the price tags upon them. When any one makes bold to remind the wearer that the price tags are still attached, all he has to say he gets in his work by explaining what a remarkable bargain they are, and advising his "informer" that he had best hustle to that store or he would be too late to get a similar bargain.

Minneapolis, Minn., Tribune says that the advertising man's masterpiece is the putting up of a sign upon the local institution of that city, the weight of which is 5,000 pounds, and the letters of which are made of wood, three feet square and one foot thick, and lighted with 350 incandescent lights.

The Egg Reporter tells a story of a dissatisfied duck complaining because so much was said in reference to the hen whom she (the duck) asserted was no more busy or productive than herself, so far as eggs were concerned, but was called down by the aforesaid hen, who assured her that the only reason that she (the hen) was more talked and written about than her would-be rival was because the former advertised her business in the way of a constant and never-ceasing cackle when she had performed her little ceremony, while the duck never advertised her performance to the amount of a single "quack."

## Our Exchanges.

We beg leave to call the attention of our readers to the enlargement and various improvements made in the office magazine, Accountics, published in New York City. This magazine should go into every office and counting-room in the country.

We made mention last month of the magazine published by H. Gaylord Wilshire, in which he theoretically proved the possibility of perpetual motion. The Scientific American, in its issue of June 10, takes the trouble to upset Mr. Wilshire's theories, for which we are extremely sorry. Why can't the Scientific American attend to its own affairs, and let nice things alone? What our esteemed Mr. Wilshire intended to do was very nice, indeed, and most remarkably comfortable. By means of Triplex's Surplusage, power could be obtained free of cost, and human labor would be infinitely lessened. Other fine things, such as Socialism, were to follow, and now it is all over.

The June issue of The Show Window, of Chicago, being a street fair number, more than came up to our expectations. It is filled with fine cuts of booths, floats, arches, etc. The gold medal for the best street fair booth was awarded to Mr. August Wietlispach, of Pekin, Ill.

Street fair managers would do well to see a copy of this June issue.

It is said that Mr. Stahlbrodt will pass the hat around again at the next convention, in order to hold his paper up a little while longer. The official organ's capacity for losing money is astonishing.



Advance Car No. 3, of the Great Wallace Shows.

## SAN FRANCISCO.

(Special Correspondence.)

The regular meeting of Bill Posters' Protective Association was held June 5, at Trades Hall, 1159 Mission street. Everything was reported to be working satisfactorily in the establishment where the recent strike occurred. Complimentary tickets were received from the Brewery Workmen's Union for its picnic at Harbor View. The Secretary was instructed to forward a letter to the Musicians' Mutual Protective Union, conveying the thanks of the bill posters to that organization for the great assistance it rendered during the strike.

## Billposters' Notes.

At Louisville, Ky., a bill poster's license was fixed at $125 a year recently.

Bill posters in Pittsburg, Pa., are in trouble because they have been posting bills, and tacking tin signs upon electric light poles. The Allegheny County Electric Light Co. is preparing to make war. They claim that their linemen "tear their pants" on these signs. "The proper place to advertise goods is in the daily papers," so says this brilliant company.

A prominent authority on advertising says he has finally decided that it is easier to fool a man than a woman. We could have told him that centuries ago.

Chicago will probably have a bill board inspector who is to regulate the posting, and see that all displays are proper. This is a sensible move. He is also to watch after the free lances, which will be of benefit to legitimate bill posters.

Owens & Varney have been erecting new boards near San Mateo, Cal.

The American News Co. sells more copies of "The Billboard" than all other advertising papers combined.

It is said that Colonel Burr Robbins wishes he had never heard of the Western Ad-Sign Co.

## Lexington Horse Show, Fair and Carnival.

This great event will certainly outdo all former years. The Committee is making every exertion to have one of the finest fairs and horse shows ever held in Lexington.

Fully 110,000 people are expected to attend during the week, and numerous attractions have been provided to entertain them. Of course, there will be a "Midway," and everything in the shape of games will be allowed, except "stealing."

Bryan, Gen. Wheeler, Gov. Bradley, Goebel, and many other men of national reputation will be amongst the visitors.

The purses and premiums aggregate nearly $25,000.00. There are races, live stock and floral hall premiums, and, of course, these are all very liberal.

There will be some remarkable exhibitions of horse and elk diving, as w.. as a sensational high dive on a bicycle given each day. Walker's Sensational Attractions have been engaged, and there will be wire walks, minstrels, music and Edison's wonders.

The Fair managers desire to hear from privilege men in all branches.

The dates are from August 8 to 12. E. W. Shanklin is the Secretary.

## Traveling Distributors.

(Prize Contest.)

In my experience as a distributor, I have always found that a few firms will employ no one but traveling distributors, and would not consider a proposal from a good local distributor under any circumstances. Now let us consider both sides of the question and see which is the more profitable to the advertiser—to employ men to travel or to employ local distributors.

The traveling man will cover a city, say once or twice a year (some firms have two men travel together) and he puts out the matter, covering the city the best way he knows how (perhaps the longest way also), but does he know where there are two or more families living in one house—how to reach them, etc.? Certainly not. How can he when he visits that town so seldom? But the local man living in the town and going over the same ground repeatedly, knows where to reach the people who are likely to buy, and how to work the city to get through his work in good season.

Again, when the advertiser sends his work to the local man, he is not paying out money for railroad fares, hotel bills, car fare, hired help, etc., nor is he paying for the time when work is made impossible by rain or snow.

Considering all these facts, any intelligent man can see that the advertisers can save a great deal of money every year by sending his work to a reliable local distributor. Perhaps he will say, who is the reliable distributor in this or that city, and how do I know that he is reliable? That is very easily answered. Ask any of the old, reliable, general advertisers, who have been having this kind of work done for years, they can tell you. Now, Mr. Advertiser, which is it going to be—the traveling distributor at a large expense, or the local man at a small expense? Remembering that there are "black sheep" among traveling distributors as well as among local distributors, it seems certain that in a few years the traveling distributors will be a thing of the past. Hoping that all of the advertisers and distributors who are able, will attend the L. A. of D. convention next July, where we may talk this subject over. I am, Respectfully,

M. A. BONDY.

Detroit, Mich.

# THE BILLBOARD.

*Published First of Every Month, at*
127 East Eighth Street, Cincinnati, O., U. S. A.
*Address all communications*
For the editorial or business departments to
THE BILLBOARD PUBLISHING CO.

Subscription, $1.00 Per Year, In Advance.

ADVERTISING RATES:
Advertisements will be published at the uniform rate of ten cents per agate line; no discount for time or space. Copy for advertisements must reach us on or before the twenty-fifth of the month. Our terms are cash.

*The Billboard is sold in London at Low's Exchange, 57 Charing Cross, and at American Advertising Agency, Newspaper Agency, Trafalgar Buildings, Northumberland Ave., W. C. In Paris, at Brentano's, 37 Avenue de l'Opera. The trade supplied by the American News Co. and its branches. Remittance should be made by post-office or express money order, or registered letter addressed and made payable to The Billboard Pub. Co. The Billboard can undertake to return unsolicited manuscript; correspondents should keep copy. When it is necessary to wire us the instructions and copy for advertisements, great saving in the matter of telegraph tolls may be had by recourse to the Donaldson Cipher Code.*

*Entered as Second-Class Matter at Post Office at Cincinnati, Ohio.*

JULY, 1899.


It has been a long, long time since the association has been stirred up as it is at present. A buzz of anger can be heard on all sides and "The Billboard's" mail fairly teems with protests. The Board of Directors seems to have "put its foot in it" at its last meeting, knee deep.

The action that comes in for the strongest condemnation is the changing of the place of meeting from Milwaukee to Chicago. This was wholly without warrant, and it seems without reason. It was a deliberate and wanton affront to the balance of the members of the association. It shows as no other thing could show, the contempt in which the committee holds the association at large. The latter in convention assembled at Buffalo, unanimously selected Milwaukee for the next meeting place. They selected it because they wanted to go to Milwaukee and not to Chicago. And yet the Board of Directors forces Chicago on them, whether or no, simply because Mr. Campbell (one of the board) desired it.

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Indignation is hardly less marked over the suspension of the St. Louis Billposting Co. Many members openly declare that the Board of Directors was guilty of grave injustice in this action. It is openly hinted that if Mr. Campbell had not been a member of the board such an outcome would never have happened. It is said that a movement is on foot to censure the board and re-instate the St. Louis Co. at the convention. Mr. Eagar says he knows nothing of it, which would indicate that it is a spontaneous uprising of Mr. Gunning's friends. It is a notorious fact that he has ten friends in the association to Mr. Campbell's one, and if there is any truth in the rumor, there will be a very interesting fracas at the meeting.

Mr. Gude's resolution calling for the fine and expulsion of any member of the association who shall accept work from any save the duly authorized solicitors of the association, has come in for much unfavorable criticism. While some members content themselves with merely pointing out the bad taste indicated, the majority are very hot indeed, and vow that they will end the nonsense about solicitors now and forever.

What sense is there in delivering the association over to a couple of solicitors? Why should we make ourselves the tools and playthings of two solicitors? What advantage is there to the members in having any official solicitors? These are a few of the many pertinent questions with which "The Billboard" has been assailed by indignant readers.

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In all the comment we have received, not one person has raised his voice in support of the measure. We have no hesitation in saying that Mr. Gude's resolution is the most unpopular measure ever enacted. It is doubly so, because it comes from a solicitor. If the was a leader or a little organization among the members at large, there is no doubt whatever that the action would result in the expulsion of all solicitors from the association for ever more.

As long as the official solicitors were content to work for the interests of the members they were considered all right, but now that they have come to esteem themselves the "bosses of the whole bloody show" there are indications of trouble.

Many of our readers still remember the arguments and reasons advanced by Mr. Gude when he was on the outside, and not a few are now quoting these sayings of other days with great glee.

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We can not even venture an opinion as to what the result of it all will be. If we had not seen the members buncoed out of their rights at past conventions, if we had not seen them cheated by false promises and inducements, and baffled by specious and misleading arguments, we might expect to seem them insist on their right to accept work from anyone they please.

The billposter takes all the risk, and has the right on that account to get business from whomever he can.

Most billposters are over 21 years of age, and do not require a guardian in the shape of an official solicitor. Most of them are entirely capable of running their various businesses without the help of meddlesome advisors. They may be duped by fine talk again at the next convention, but coarse work will not hoodwink them.

## Sign and Sign Bulletin Painting.

### Development of the Learner.

By A. E. Harbaugh.

CHAPTER I.

Having said "Be natural" may fail to find expression in the student on account of a confusion of ideas as to what constitutes the nature of a picture. Natural to what? to whom? What is nature? Where shall I find it? How shall I be natural? vaguely asks the student.

The writer, being of the realistic school, answers for the following, as it is the natural and only method whereby true utterance or the expression of advertics scientifically pure can be attained or advertising as an art can be perfected through the medium of laws.

In the first we recognize two distinctive sources of speech which combine to form a third. There are therefore three: (1) The circumstantial affording the occasion; (2) the emotional rendering the motive. The circumstantial source includes all utterances prompted alone by circumstances without. How often do the various forms of fashionable life suggest numerous examples of utterances such as, "I'm perfectly delighted to see you!" only with the lips, when the heart would have been perfectly delighted if the circumstance had not arisen. Some fashionable devotee admires a copy of the Madonna, not because there is a single emotion of heart stirring as beholding it, but because it has become the fad to "admiwah" it. It will be seen this source lacks the first and most vital element—soul, and can not, therefore, furnish us worthy models for our imitation.

The emotional source alone induces no utterance until so wrought upon and the whole being is so absorbed in the creation itself, as to render the subject incapable of studying the form by which it vents itself.

The combined source of utterance is the united agencies of circumstance without and motive within. When a circumstance or occasion calls forth words, some emotion of the heart is stirred, which unites with the occasion to give weight and influence to the words. On the other hand, an emotion or sentiment will seek the occasion or circumstance by the assistance of which it may vent itself. The scientist, the lover of art, and the lover of other things will find the circumstance that will call forth expression. Familiar as we are with the language of social intercourse, business transactions, arts, sciences, description, narration, etc., very few sentences would have been uttered had the occasion or the motive—one or other of these sources been wanting. Sometimes we may have been prompted and almost every sense united to urge its desires, but for want of occasion the lips have never given utterance. So with capable and successful bulletin painters—not in demand: no work to do. A thousand occasions may have afforded, but for want of a motive they have brought forth no words. "Faith without works is dead." Business men who don't advertise are deader: those who can't are deadest, according to logic; because while they would gladly bestow the work of bulletin painting, then there are not enough men to do it" * * * A deplorable dearth of sign-painters that possess the ability to create a doubt. We find in the combination of these two agencies the source or fountain whence comes an issue, and it becomes evident that we must find the models for our study and imitation; these will be found most pure which are the simplest and most natural. In combining the two agencies results are obtained by analogy ,find the principle, without which there is no progression. Ingeniously united, they furnish the history of the world—that is, the straight line and the curve. The former agency is putting them together, forming characters expressive of upright deeds and level heads, and the curve—that of bent, crooked, iniquitous misdeeds, symbolized by the serpent. "It takes all kinds to make up the world," and also to make an alphabet. Whatever nature is, it may be pruned, nurtured and directed, but we can not substitute for it. Each one will be always stronger as "self" than he can ever be as "somebody else," and we represent ourselves most through our efforts, we should in our words and acts, as well as in our concepts of an ideal, be most true to ourselves and seek our examples from that condition where nature is least likely to be blurred. The black-sky key with red-grass decorative art (?) and the belongings of neebraskited blue-grass impressionistic schools will not substitute for, nor neither do they furnish material for the intellect any more than gold will buy brains.

As we are not exploiting to the highly learned in the art, we propose defining and describing laws to the learner and some rules to be employed as they progress, hoping such as desire a system may arrive at that proficiency at which they will be enabled to say it is done with the "spirit and the understanding."

Vancouver, B. C., June, 1899.

Editor "The Billboard:"

Dear Sir—I am in receipt of your favor and am extremely pleased with the general make-up of "The Billboard." I am an old newspaper man myself and have given the paper a good going over and am pleased to state that I consider it to be one of the best gotten up journals that has ever come to my notice.

It is my intention to write you a little longer letter this time than will be my habit in the future, for I wish to give you all the information at my command relative to bill posting and distributing in British Columbia.

There is an opposition firm here in connection with the theater. They have headquarters at Victoria. We get along very well together, however, as they do little or no commercial work and I do no other kind.

It has been just two months since I made made start, and my application for membership in the B. P. A. has been accepted, and if you will kindly put me in touch with the Secretary of the I. A. of D. I will take such steps as are possible towards joining with that association.

Local work keeps me quite busy, my force at present consists of three good men, two bill posters and one painter. In addition to twenty-five fifty-foot boards in operation, I am building twenty-five more, of which six will be double deckers. These boards are all made of matched lumber, planed and painted. My experience in this wet climate has taught me that it pays in the long run to have the boards covered with a good thick coating of paint.

For my my circuit outside of Vancouver, I am putting in one good man as local manager at Victoria, Nanlamo and Wellington; the rest of the towns are within easy reach of here and I shall devote my personal attention to them.

As yet we have only done local distributing, but expect to get the work of large advertisers before long. Garfield Tea is being distributed here at the present time by seat labor, for $1.00 per 1,000. My prices are as follows: For samples, $2.00 per 1,000; for printed matter, from $1.50 street delivery to $2.50 from house-to-house, according to size and weight of matter. Our prices are necessarily higher here than in the East, as decent trustworthy labor is so much more expensive.

The only outside paper I have at the present time has come unsolicited from the Gendron Bicycle Co., and Garona Tea through the local agents and the Singer Machine Co., but I have had photographs taken of my boards and will forward them to advertisers in all parts of the country and thus reach out for business. Very truly yours,

Vancouver, "The Queen of the West," is fast coming to the front, and the advertisers who get a start here at once, can command the trade, not only of this whole of the trade to North in the Klondyke.

I have been compelled at this writing to confine myself to personalities, but later on, as Aunt Samantha says, we may be in a position to give your readers something of interest. In closing, I ask that you kindly insert my name in your lists, so that I can hear from further bill posters who may care to write to me. Wishing you every success, and thanking you for favors received, I remain,

Very truly yours,

A. F. MORRIS.

Urbana, O., June 1, 1899.

Editor "The Billboard:"

Dear Sir—I want to say just a few words in the defense of the traveling distributors. It is my opinion that he does not deserve all the "roasts" he has received through letters which appeared from time to time in "The Billboard."

If a distributor comes into your town and hires a couple of boys to do distributing for him, and it is poorly done, nine times out of ten it is not the agent's fault. You will say, Whose fault is it? I claim that it is the advertiser's fault. He spends a large sum of money to get out an attractive booklet, hires men and pays them a good salary, allows them a good sum for hotel expenses, and then spoils the whole deal by ordering the agent to hire boys to do the distributing, which is really the most important part.

This agent gets the boys at 25 or 50 cents per day, and goes to work. Of course he watches them, but you show me a man who can watch both sides of the street at once and I will give you a "chromo." As soon as one of the boys starts to work on a block he will throw two or three pieces on one porch. He thinks the more he gets rid of the better he works.

Then the local distributor appears upon the scene; he sees the poor work, and perhaps, because he is "sore," or from some other reason, it matters not what, he reports to the advertisers, and they in their turn give the agent a calling down. Now, I ask, does the agent deserve it? Was it altogether his fault? Do you not think that it would be better to find out who is to blame, and then do your "knocking?"

G. E. HUNTER,
With G. E. Pence.

Fitchburg, Mass.

Editor "The Billboard:"

Dear Sir—Business in this locality seems to be on the increase, although it has been many months since I have carried my capacity of paper. During this month have posted Pettyjohn Breakfast Food, 8 and 16-sheets (Gude); Lea & Perrin's Sauce, 8-sheets, three months' showing (Van Buren); Moxie Nerve Food, 24-sheets (Donnelly); Monarch Paints, 3-sheets; King Arthur Flour, 12-sheets; North American Review, 1-sheet (Gude); Sapollo, 28, 6, 3 and 1-sheets; and Darien and Orient Bicycles, besides considerable local work.

This week it looked as if the busiest time in years was upon me. The Buffalo Bill and Pawnee Bill Wild West Shows made opposition dates for this city. Money was no drawback to their intentions of billing the city, and the billing was to run for two months. The matter advanced so rapidly that the Pawnee Show, the smaller of the two, cancelled dates here and in Greenfield, preferring not to mortgage their show in an attempt to equal the advertising contracts of the Bailey organization. Out of the fray I received a contract calling for the usual amount.

C. S. KEITH.

Bloomington, Ill.

Editor "The Billboard:"

Dear Sir—I am pleased to report the following, who have placed advertising here this season: H. E. Buckland (books); Dr. Pierce (books and circulars); Dr. Shoop (books); C. I. Hood (papers and books); Lydia E. Pinkham (books); Peruna Drug Co. (books).

The following firms did sampling: Dr. Carter, K. & B. Tea, Dr. Davis' Headache Powders, Yeast Foam, and Nine O'Clock Wash Tea.

Horse Shoe, Battle Ax, Standard Navy, Dragoon, and Old Virginia Scheroots were advertised by sign tacking. Pyle's Pearline and Walter Baker's Chocolate placed large, substantial signs on the leading grocery store walls.

The bill boards are full of commercial paper. All of the work was well done except the distributing of Nine O'Clock Wash Tea, and the boys who did that threw the packages at the doors, and the contents were scattered all over the porches.

I have been doing local for the last six years, and I am now soliciting work from general advertisers throughout the country. I have received a number of favorable replies, and I no doubt receive their work in their future.

I am going to render a strictly honest service at reasonable rates, and if honest service will win, I am sure to succeed. I peruse the contents of "The Billboard" with great interest, and think that it should be read by every one engaged in advertising of any kind, and especially by those doing distributing or bill posting.

Wishing "The Billboard" many years of success, I remain,

M. W. COOPER.

Sherman, Tex., June 1, 1899.

Editor "The Billboard:"

Dear Sir—As I do not see much in "The Billboard" from Texas, I thought I would write and let you know what is going on down here. Enclosed please find list of work I have done since April 1. You may publish it if you think it will help the other boys any.

C. E. Hood & Co., Lowell, Mass. (books), 6,500; L. C. Bitner & Co., Toledo, O. (folders), 7,000; Gerard Lemens & Co., Jersey City, N. J. (samples), 1,000; E. S. Rhoades, Denison, Utah (samples), 1,500; Chattanooga Med. Co., Chattanooga, Tenn. (books), 3,000; L. E. Pinkham Med. Co., Lynn, Mass. (books), 2,500; Dr. Kilmer & Co., Binghamton, N. Y. (books), 3,000; Williams Bros., Indianapolis, Ind. (samples), 2,000; Prickly Ash Bitters Co., St. Louis, Mo., 2,500; Diamond Medonald & Co., 409 N. 4th st., Philadelphia, Pa. (coupons), 1,000; Dr. Miles Med. Co., Elkhart, Ind. (books), 3,000; Coco-Cola Co., Atlanta, Ga. (tickets), 2,000; Emmerson Drug Co., Baltimore, Md. (books), 2,500; Dr. J. H. McLean Med. Co., St. Louis, Mo. (almanacs), 500.

Work on hand—J. F. Smith & Co., 681 6th avenue, New York City (books), 6,000; A. R. Bremer, Chicago, Ill. (folders), 1,000; Dr. Heldig Med. Co., Minneapolis, Minn. (folders), 1,000; Dr. Shoop, Racine, Wis. (samples), Minn. (books), 2,500; Smith Kidney Cure Co., St. Louis, Mo. (books), 2,000. Cards tacked—Johnson Laboratories, Philadelphia, Pa., and local railway. Dan B. Wardell, State Agent, Dallas, Tex.: Duke's Mixture, 5 20-sheets and 24 2-sheets; Old Virginia Cheroots, 10 12-sheets; Prickly Ash Bitters Co., St. Louis, Mo., 20 8-sheets; Collins Bros., St. Louis, Mo., 300 1-sheet; McLaughlin XXXX Coffee, Chicago, Ill.; Mrs. J. W. McFolk, State Agent, Gainesville, Tex.; Coco-Cola Co., Atlanta, Ga., 5 16-sheets, 40 2-sheets, 100 1-sheet.

This may seem like good work for the time, but I want more, and intend to keep up my luck, until I get all the work that is coming this way.

J. LONG.

Meredith, N. H., June 20, 1899.

Editor "The Billboard:"

Dear Sir—I have to write to you once in a while to show you that I am doing some work. I have a contract with C. I. Hood & Co., Lowell, Mass., for six months' posting, 200 sheets every month, and for distribution of 1,000 books. Have lately done work for Dr. Miles Med. Co., Elkhart, Ind., and have just finished distributing 4,000 books for the Lydia Pinkham Med. Co., of Lynn, Mass. I have done some work for the Moxie Nerve Food, of Boston, Mass., Quaker Oats, and for — H. Bierce, 272 State street, Boston, Mass. Mr. Pierce advertises cigars, and besides doing his posting I carry a line of his goods.

Mr. R. S. Sullivan, of Manchester, N. H., to advertise his 2,20-4 10c cigar, sent me 200 one-sheets, 25 four-sheets, 1,500 tin strip signs and 700 photographs.

To better show you what I am doing and to give you an idea of my plant and the locations of my boards, I will send you in a few days a booklet containing pictures of all my positions. Very truly yours,

J. M. MAYO.

Mansfield, O., June 12, 1899.

Editor "The Billboard:"

Dear Sir—Business has been good during the past month, all of our boards have been full. We now have up John Drew Cigar Paper, VanCamp Pork and Beans, from Bryan & Co., Toledo, O.; Cedar Point Paper, from Sandusky; Elk Carnival paper, from Newark, O., and Findlay, O.; Hershey Chocolate, from Lancaster, Pa.; The Uneeda Biscuit, work from the Sterling Remedy Co., Coco-Cola Co., of Atlanta, Ga., and quite a number of local jobs. Respectfully,

E. R. ENDLY.

Centralia, Mo., June 20, 1899.

Editor "The Billboard:"

Dear Sir—Being a regular reader of the old reliable "Billboard" and a careful watcher of the Monthly Experience Column, I thought I would drop you a few lines for the July number. We have just made a three-months contract for posting Old Virginia Cheroots in Centralia and Sturgeon. This is our first step towards expansion outside of our own town. The works comes from the American Tobacco Co., of New York City, and through the Van Buren Co. of that city.

We have had a fine run of work this spring which compelled us to build several eight-sheet boards.

The following paper was on our boards during May:

Eight eight-sheets Sledge and Scalping Knife, Liggett & Myers, St. Louis, Mo.; 60 two-sheets, Sledge Tobacco, Liggett & Myers; 75 1-sheets from the same company; 60 2-sheets, Duke's Mixture, D. H. Ball, St. Louis; 2 20-sheets and 50 1-sheets Coco-cola, Atlanta, Ga.; 60 sheets Gneed Sure Cures, Keytesville, Mo., also cards 100 each for Coco-cola and Gneed Sure Cures, 8 12-sheets, 10 4-sheets, 25 2-sheets Old Virginia Cheroots each month until September 16. Respectfully,

RODEMYRE & WOODS.

Newark, O., June 17, 1899.

Editor "The Billboard:"

Dear Sir—We are more than pleased to report the great interest that advertisers are taking in our service, we have been rushed to the fullest extent for the last month and are pleased to report the following work.

We have distributed 10,000 heralds, tacked 1,000 muslin signs, hung 1,000 muslin signs, hung 1,000 lithos, 10,000 card hangers, also posted in the entire county with Elks Street Fair. Have distributed 10,000 samples, 10,000 folders, tacked 50 signs and made ten deliveries to druggists, for the Garfield Tea Co., 5,000 booklets for C. I. Hood & Co., 3,000 for Dr. Shoop, 2,000 for Dayton Medical Institute, 3,500 for Warner's Safe Cure Co. Hung 75 signs for A. F. Crayton local druggists, 1,000 catalogues for Auditorium Drug Store, 5,000 memorandas for B. & B. Medical Co. Have aided Mr. Doty agent for Grain-O, in covering the city. We have also done quite a little local work outside of that mentioned.

We have just closed two contracts with Keever Starch Co., Columbus, O., and the India Spice and Drug Co., of Marietta, O., and have just as good as closed one with the India Washing Compound Co., Columbus, O.

We have nothing else to report as we are getting everything that comes along, which we think tends to show that our service is unexcelled. Yours respectfully,

BURROUGHS & McFARLAND.

Ironton, O., June 21, 1899.

Editor "The Billboard:"

Dear Sir—Enclosed please find $1.00, for which put the name of H. C. Crossley, Ironton, O., in your Distributors' List in place of J. H. Haynes & Son.

Since I last wrote you I have distributed 1,800 books for the Dayton Medical and Surgical Institute, Dayton, O.; 2,400 for C. I. Hood & Co.; also, 1,500 for the Will & Molton Distributing Agency, Cleveland, O.

Last week I saw two boys distributing some Bromo Seltzer books, from the Emerson Drug Co., Baltimore, Md., but I don't know who they were doing it for, as I saw no one with them. A traveling man from the Celluloid Starch Co., New Haven, Conn., was sampling the town last week; he had two boys helping him. He also sampled Hanging Rock and Coal Grove, O., and Russell, Ky.

A traveling man for the Northwestern Yeast Co., also sampled the town last week. I met him Saturday morning, just as he was finishing the work; he had two boys helping him. The yeast was taken from Ironton to Hanging Rock and Coal Grove, and tacked up 100 signs. I heard that a Star Soap man was in town the other day, calling on the merchants, but did not get to see him.

I read the letters from Brother Steinbrenner, which were published in your paper, with a great deal of interest, and know from my own experience that he knew what he was talking about when he gave the prices he did for sampling.

I sometimes think that some of the firms, and a few of the traveling men, don't know what work is, or they would not ask a distributor to do it at their prices, when they know he has to hire his help and guarantee his work. It as Brother S. mentioned in his letter: they expect you to be ready at any time to do their work, and the less they can get it done for the sooner they want it done. There are many facts in fact, who will not pay enough for distributing to tempt a man to make a living. They seem to think that we are in the business for fun. I am not in the business for fun, but as any one else; every one is in it for what there is in it.

I hope to attend the convention for one day at least, and would like to meet as many advertisers, traveling men and distributors as is possible.

H. C. CROSSLEY.

South Bethlehem, a., June 5, 1899.

Editor "The Billboard:"

Dear Sir—By your kind permission I will let your readers know what is going on here. I am well pleased with "The Billboard," and can hardly wait until the next number comes around. It is in my opinion the best distributors' and bill posters' medium that I have yet seen, and I hope it will continue to improve, so that in a short time we can have it twice a month instead of once.

I have been disturbing about ten years, but never made much effort to get new work until the last two years. I saw that quite a lot of new work was coming in our city, and it occurred to me that I might just as well handle it as boys or distributors from other places, and I have succeeded in getting some of the most prominent advertisers in the country on my books.

I have received letters from some firms, asking me to do work for $1.25 and $1.50 per 1,000; but, as you know, an honest distributor can not do work at this rate and make a living.

It is surprising to me that such firms as Dr. Chase, Munyon, Dr. Miles and Kennedy & Kergan will place their work in such hands that it will be done by boys who throw the matter around anywhere and everywhere.

This kind of work is a gross injustice to the honest distributor, because it does not show the true worth of distributing to the advertiser. A day of reckoning is fast approaching, however, for the authorities are going to take a hand, and make each distributor take out a license, and arrest all persons who throw matter on the streets or in yards.

I heartily agree with Brothers Clowes, Bernard, Curran, Hackett, Miller, Crossley, Steinbrenner and others who would like to see a fair price paid for honest work. I hope to see sometime, not far distant, a standard scale of prices, on which both the advertisers and the distributors will both agree.

I have done distributing lately for Dr. W. S. Burkhardt, Cincinnati, 6,000 samples; C. I. Hood Co., Lowell, Mass., 11,500 pamphlets; W. T. Hanson Co., Schenectady, N. Y., 6,000 booklets; Wells, Richardson & Co., Burlington, Vt., 6,000 books; Warner's Safe Cure Co., Rochester, N. Y., 4,000 booklets, and some more to follow. These are all firms who are willing to pay a fair price for their distributing, and they expect good and honest work in return.

Two firms, whose work was put out very poorly lately, are The Corona, Compounding Co., Camden, N. J., and The Parks Tea Co. The work was done by boys.

I am not a member of any association, but have a kindly feeling for all honest distributors. With best wishes to all, and for the continued success of "The Billboard," I remain,

Yours respectfully,

HARD. CRESSMAN.

Brownsville, Texas, June 15.

Editor "The Billboard:"

Dear Sir—If you think this of enough interest, please insert it in the bill posters and distributors' best friend, "The Billboard."

We have done some little distributing, but we have had no work at all in bill posting. Advertisers are somewhat doubtful about our railroad to Monterey, Mexico, the Chicago of that country, then I have no doubt that things will waken up in good earnest.

We offer to advertisers 10 per cent. discount on all three months orders, 15 per cent. on all six months orders, and we will pay 20 per cent commission to solicitors getting us work.

Two things which we think ought to be done at our convention in your city, are to select a universal and official button or badge, and to appoint four solicitors, one for the North, one for the South, one for the East and one for the West, who could help the distributors to obtain work.

We would like to hear from some of our brother distributors on this point, so that we might see if there are not sufficient importance to bring up at the convention. With best wishes, we remain, Very truly yours,

VALLE & BROS. ADV. CO.

Editor "The Billboard:"

Dear Sir—We hope you will find room for a few remarks we desire to make, bearing mainly upon the subject that Secretary Steinbrenner's correspondence treated so carefully and exhaustively in your last issue.

We have been called upon to render the exact service he describes, but one time.

We received $4.00 per thousand for the work and did not make money on the job and consequentially would not be willing to do the work requiring a similar service at the price.

We have made many distributions of samples, placing the goods inside the house; always going to the back door to where there was accessible, then if the door was fastened and no sign of life was apparent, the front was visited and tried, a knock or rnig, being the last resort.

More than half the samples distributed are gotten inside without bringing anyone to the door.

We have made a partial distribution of the city with samples of soap this year, giving the service just described, and the local representative says that the results have been entirely satisfactory.

We have not distributed samples for less than $2.00 per thousand, excepting where no effort was made, or expected, to get the sample inside the house, and where the sample has been at all heavy or bulky the price has been $2.00 per or more.

Of course being human we are very apt to be in error, but our humble, candid opinion—based upon personal experience—is that no man can render the service described by Brother Steinbrenner, as being required of him for $1.75 per thousand, in any city in the United States.

We just swear by "The Billboard" here in Pittsburg "and saw wood."

THE TWIN CITY DISTRIBUTING AGENCY.

Dubuque, Iowa, June 21, 1899.

Dear Sir—As it has been some time since you have heard from me, I will make a little noise again so that you will know I am still in the business, since I last wrote you I have distributed 8,000 booklets for Drs. Kennedy & Kergan, Detroit, Mich.; 8,000 booklets for for The Dr. James Co., Ogonz, Pa.; 17,900 Dr. C. I. Shoop, Racine, Wis.; 8,000 booklets for L. E. Pinkham Medical Co., Lynn, Mass.; 6,800 samples for Allen S. Olmstead, LeRoy, New York; 8,000 samples for Brown Med. Co., Erie, Pa..

Also tacked 400 signs for the Enameline Stove Polish. I get the work through their traveling representative.

Have lots of work coming this season, and have signed several contracts for work in the near future. I would not sell my membership in the I. A. of D. for twenty times what it cost me. Trusting you will get the inclosed ad. in time to get it in the July issue, and wishing your valuable paper a rushing season, I am. Your well wisher,

ARTHUR LEONARD, 350 Locust st.

## What They Say of Us.

"I derive much pleasure and profit from "The Billboard." Nearly every department is well edited and instructive, as well as indispensable to the bill poster and distributor."—Charlton Smith, Wolcott, Ind.

"I am well pleased with "The Billboard," and it has paid me more than twenty times the amount that I owe you."—William Funk, Anderson, Ind.

"Privilege men and fair followers were wanting copies of "The Billboard" during the Carnival at Chillicothe. They should send in their subscriptions at once. (Our sentiments, too.)"—R. L. Hutchinson.

"I want to say that I borrowed a June "Billboard," and got more valuable information from it than ten times the price of subscription would be. All that I am kicking about is, that I have been two years without it. After examining its columns I feel sure that no manager or secretary can afford to be without it."—W. F. Phillips, Manager Hamburg (Ia.) Harvest Home.

## The Study of Colors.

The faculty of discerning colors and tints may be likened to that of distinguishing different notes in music. The natural development of this faculty is much greater in some persons than in others. Women, for some reason or other, have a greater natural aptitude for the discernment and artistic combination of colors than men. Likewise, music, a great deal of color knowledge may be attained. But like everything else, some will absorb more knowledge than others. All the mechanical knowledge of drawing that can possibly be attained will never make an artist of a person. He must have that peculiar knowledge of massing colors in combinations, which is not given to every one to know, before he can expect to be an artist; and he must possess this knowledge in the highest degree before he can be a master. The proper massing of colors plays an important part in the modern bulletin. While it is essential that the letters of a bulletin should be properly spaced and lettered, it is more so that the tints should be combined to give it not only an artistic value, but an attractive value, one of the best characteristics an advertisement can have.

As to the proper combination of colors, it is impossible to show them in a magazine in black and white. A very simple letter on a bulletin, if the tout ensemble of colors be properly combined, will, as it has been so often demonstrated by O'Brien and others, be far more reaching as an advertisement than the most elaborate letter in combination with tints that are improperly displayed, either in juxtaposition, hue, or kind. Some of our young readers will say they can make several different kinds of letters, particularly fancy ones, and then wonder why their work don't go. Now, young reader, just as you give any attention to the combination of your colors, I dare say that, judging from the water color samples which I have received, a great many of you do not. Those of you who can, kindly notice the work of the leaders of the bulletin business. You can not fail to observe that the letters are easy of construction and lean towards no whimsies to any considerable extent, but the colors and tints are effectively made, *ex.* In all cases the proper colors are used to represent what is intended to be represented. Not only this; they are arranged, in their relation one to another, so as to give the best effect as an attraction. And that they do attract is proven on crowded thoroughfares, where there are plenty of other attractions, goes without saying.

I was in Pittsburg a few weeks since, and made it my business to inspect some of Mr. O'Brien's large advertising bulletins. There was one, in particular, which was a study in itself. One of his latest. The lettering was extremely plain, but the coloring was grand. The illustrated portion was painted in colors that gave the most natural effect. The attractiveness of this sign was due more to the coloring than to anything else. Not a letter in the lettering was not all. Great attention was given to its proportions, every part being symmetrical, and the representation of the thing advertised was of its natural size, while the auxiliaries in the picture were subordinate to it. While I was observing it, I noticed that passers-by noticed it. It was not the thing offered for sale that attracted them, evidently. Why they were attracted, probably all would say was because it was a good picture. The good picture was only the outcome of the proper massing of the tints. As an advertisement, it was doing its work. The text being simple and so arranged, if glanced at, could not fail of being read. On the whole, in my judgment, it is the best bulletin I ever saw.

The arrangement of colors can not be taught by black and white engravings. I can, even in colors, on a miniature scale, that an attempt to give any idea of their relation would be satisfactory to the reader. The only way we have is the unsatisfactory way of "cut and try." Properly, there are only three colors, but the different tints and combinations are innumerable. And, again, the different hues of the same tint are so many. What is light blue will sometimes be used for a certain purpose, the reader might use drab and come as near to getting a definite result as to use a blue selected in this manner. His color knowledge might help him out; otherwise, it is only guesswork. As a starter in the commencement of the study of colors, the following will, no doubt, be of some assistance. Black and pale pink, blue, yellow, green, lavender red, and even with brown, dark shades of blue and green when the brightness is so lacking as to be nearly like it, make good combinations. Brown with yellow gold and bronze when the brown is a bright shade, as chocolate-and-milk brown sets off well with old rose and dull shades of pink. Lines of pale blue will effectively brighten very dark green, and brown greens look well with dull shades and reds. Blue also sets off best with bright, rich red, old rose or clear yellow. Now, these few, simple hints in coloring will admit of a great varying. Study them a while and you will be surprised at what you can do in the way of effective coloring. Have you ever studied colors? When you are painting a sign, do you ever consider what are the best colors to use? Or, do you take a pot of black and a pot of yellow, blaze away and shade with whatever comes handy? The study of colors is very interesting after you once get at it. Try a few combinations, and see if it don't improve your sign painting wonderfully.

Editor "Billboard."

I would l ke to hear from all the bill posters in Eastern Tennessee, outside of Knoxville, Chattanooga and Bristol, for these three cities have fine service. Let me know number of 1-sheets, 3-sheets and 1-sheets you can use to good advantage, and prices for 30-days showing.

N. HOUSHOUSER,
Agent Hamlin's Wizard Oil Co.,
Covington, Tenn.



LETTERS TO THE EDITOR.
A MONTHLY EXPERIENCE MEETING AND AN OPEN COURT.

# What the Distributors Are Doing

Omaha, Neb., June 22, 1899.
Editor "The Billboard:"

Gentlemen—We have enclosed our booklet "How to Keep Sweet," which is now ready for distribution, and we will be glad to hear from the Western distributors as to their price and quantities. Yours respectfully,

SWEET CREAM CO., Carrelton Bldg.

The booklet is a very neat affair, is four by five inches and contains sixteen pages. It is illustrated with half tone heads of noted beauties, and the reading matter gives much of interest to women, outside of the advertisement.

Sidney, O., June 21, 1899.
Editor "The Billboard:"

Dear Sir—On receiving your June number I was quite surprised to find in the account of the meeting at Toledo a statement that I was put on the stand and questioned and cross-questioned, but was allowed to remain in the association.

If you will kindly publish this communication I will endeavor to correct the writer's statements, and at the same time explain the whole matter.

The statement that I was allowed to remain in the association strikes me as being quite humorous, because I was one of the charter members of the association, and have always paid my dues and endeavored to live up to the rules of the order.

As to my being placed upon the stand, no charge has ever been brought against me, what really did happen was a discussion about prices, mine being a little lower than some of the others. The matter was settled very easily and amicably, and my prices are now the same as those recommended by the association.

My boards have been well filled since the Toledo meeting, and I can not see any difference in the amount of work coming my way.

Hoping that this has modified the statements so that your readers will see the matter in a better light, I remain, Very truly yours.

C. P. ROGERS,
Burlington, Ia.

The marriage of Miss Emily Fritz, daughter of Mr. C. J. Fritz, to Mr. A. E. Dreier, was solemnized at 4 o'clock Wednesday, June 14, at the brides home on West Jefferson street.

The wedding was a sweet, quiet home affair, Rev. Newman, of Bethany Lutheran Church, officiated, performing the ceremony in the presence of only the relatives and most intimate friends of the family.

The bride is a lovely gracious young woman, whose personal attractions and lovely character have won for her an exceptionally large circle of friends.

Mr. Dreier is a popular young man and is known to be a strictly honest, reliable and up-to-date advertiser and distributor. Mr. and Mrs. Dreier begin their married life with the best wishes of a host of friends.

## Who 'Tis Items.

This is convention month. There will be held two Bill Posters' Conventions, one at Milwaukee and one at Chicago. The I. A. D. Convention will be held at Cincinnati. Everybody interested in out-door advertising and distributing ought to attend at least one Bill Posters' Convention and the Distributors' Convention.

The following towns are now open for new I. A. D. members; vacancies caused by members being dropped for non-payment of dues:

Quincy, Ill.
Clinton, Ill.
LeRoy, Ill.
Kenawnee, Ill.
Joliet, Ill.
Charles City, Iowa.
Carlinville, Ill.
Rochester, Minn.
Bushnell's Basin, N. Y.
St. Louis, Mo.
Newburgh, N. Y.
Vancouver, Wash.
Archbald, Pa.
Hudson, N. Y.
Haywards, Cal.
Ventura, Cal.
Topeka, Kansas.
Hot Springs, Ark.
Leadville, Col.
Springfield, Mo.
Iron Mountains, Mich.
Watertown, Wis.
Athens, O.
Elyria, O.
Marietta, O.
Salem, O.
Medina, O.
Long Branch, N. J.

Curran Bill Posting Co. encloses a well-written circular entitled "Do not be a knocker when soliciting work."

This letter is published to show that any one interested in advertising and who wants to get the best service always asks for an up-to-date list of the I. A. D.:

Philadelphia, P., June 17, 1899.
Mr. W. H. Steinbrenner, Cincinnati, O.:

Dear Sir—Will you kindly send me at once for my use in State work, a list of the Association Distributors for the State of Pennsylvania. I am very anxious to have this list as I need it in the work I am about to begin, and I trust that you will send it to me just as soon as possible. Yours truly,

ALVIN M. BRINCKLE.

Arbuckle Bros. recently had a circular distributed in Cincinnati advertising the various premiums offered with their coffee. The job was one of the poorest that has been done here this season. Matter was simply thrown into the yards. The circular itself is unattractive, and how Arbuckle Bros. will get any results from same with the distributing done as carelessly as it was is something I can not figure.

Distributors are advised that in doing business with the Charco Food Co., Battle Creek, Mich., to demand their money in advance.

The following letter should convince any one that advertisers are interested in the welfare of the I. A. D.:

Ogontz, Pa., April 13, 1899.
Mr. W. H. Case, Soliciting Secretary, I. A. D., Ft. Wayne, Ind.:

Dear Sir—Yours of recent date enclosing list of the members of your association to hand, and in reply we beg to say that we will give them the preference in each place where we distribute.

In reference to Criple Creek, Col., would say that our Mr. Ludlam is due there within the next month, and if we come across a No. 1 man we will send you his name, as Mr. Ludlam has been instructed to secure a No. 1 man in that plaec. Yours very truly,

THE DR. JAMES CO.

Advertisers wishing an A. No. 1 service in house-to-house distributing at Saratoga Springs, N. Y., can do no better than to address Edgar L. Williams, 25 W. Circular street. An advertiser, in a recent letter, speaks as follows of the above-named gentleman:

"We think your man, Mr. Williams, in this town, is the best distributor we have ever seen. We have never heard of any matter intrusted to his care that has been wasted, and his faithfulness in this direction encourages us to try some of your other distributors and we may see fit to write you later on in regard to this matter."

Secretary Steinbrenner requests me to say that no letters will be answered from his office after July 8 until after the convention, unless very important, as he will have all he can attend to in making out his annual report. Members, please take notice.

Are you a distributor or advertiser interested in house-to-house distributing? If you are either of the two, you should attend the I. A. D. Convention. It will be to your interest to do so. If a distributor, you will have an opportunity to talk on distributing. If an advertiser, you will have an opportunity to tell how you think house-to-house distributing should be done. You will also have an opportunity to say just what you think such a service is worth. You can argue your points both ways. Undoubtedly, the matter of scale of prices will again be brought before the meeting. We would like to have everybody express themselves.. Will you come?

Secretary Steinbrenner informs me that he will send our special invitations to all the leading advertisers and their inspectors. He will also send a special letter to each member, requesting them to attend the convention. The association has had an especially designed button made for their members and others attending the convention.

The following firms have lately distributed in Cincinnati: C. I. Hood & Co., John Morrow & Co., Lydia Pinkham Medical Co., Star Chemical Co., Allen S. Olmsted, Dr. Chase Co., S. Pfeiffer Manufacturing Co., Charles E. Hires' Mennen Chemical Co., Littell Liquid Sulphur Co., Dow's Pharmacy (local), E. M. Bronner & Co. (local), Globe Clothing Co. (local), Ebersole & Co. (local).

Of course we like to receive "jollies," and think that they look very nice in print, and would, in fact, like to print every one we receive, but our friends must excuse us if they do not see theirs, for should we publish them all, our paper each month would assume the proportions of an encyclopedia.

The convention of the I. A. of D., to be held here on the 18th of this month, is sure to be a big success. We are in receipt of letters every day from distributors in different parts of the country, announcing their intention to attend the meeting.

NOTICE—If large advertisers, or their representatives, will call at the Emery Hotel, Cincinnati, O., on Tuesday morning, July 18, they will hear something greatly to their advantage.

We are in receipt of a paper, The Morning Call, of Normal, Ill., in which we note that The Cross-Roads Bill Posting Co. has an ad. covering an entire page. The ad. is well gotten up, giving advertisers all the information needed concerning distributing, painting and bill posting in McLean County. Mr. Leo A. Dillon, the manager, shows a broad-minded principle in thus advertising.

On the wedding anniversary of Mr. G. E. Fischer, of the Fischer Advertising Agency, Omaha, Neb., his friends tendered him quite a surprise by coming to his home, fifty strong, and bringing with them a sumptuous banquet. They took complete possession of the house, and did not leave until the wee small hours of the morning.

The McPherson Bros., of Mattoon, Ill., have extended their service to Charleston, Ill. This will give that town a bonded service.

We hear that most of the distributing done in Decatur, Ill., is done in the old-fashioned way of walking along on the street and throwing the matter in the yards. We are surprised that advertisers of any standing whatsoever will knowingly put up with such service. What is more, we know that there is an I. A. of D. man in that town.

## Expensive Advertising.

Julius Adler, a resident of Los Angeles, was arrested early this morning by Marshal Lacey, on a charge of violating Ordinance 345. This ordinance prohibits the distribution of hand-bills without a permit or license. Mr. Adler appeared before Judge Klamroth this forenoon, and stated that he had opened a shoe store here, and came over from Los Angeles early in the morning for the purpose of distributing hand-bills a couple of hours previous to opening his store. He pleaded guilty to the charge, and Recorder Klamroth fined him $5, which Adler paid.—Pasadena Star.

We acknowledge that Mr. Adler's advertising cost him more than it should; but we venture to say that if he put out any number of bills, and they were distributed in the right way, his visit to Pasadena paid him any way.

## Distributors' Notes.

Mr. C. S. Keith, of Fitchburg, Mass., says: "I have disposed of my various other business conections, and am devoting my entire time and energy to my posting plant, which I intend to conduct to the 'pink of perfection.' "

The ladies of Lewiston have organized a club to wage war on the bill distributor. They make record of bills left on their door-steps, and boycott the dealers sending them out.

We know that the ladies must organize clubs, and every club is supposed to have a reason for its organization. The ladies of Lewiston evidently had a very hard time to find an excuse for their social gatherings, and we think that they deserve great credit for thus bringing forth a new and original idea.

C. O. Shirley, of Riverside, Cal., is now known as the City Bill Poster and Distributor, he having bought out his partner, thus dissolving the Shirley-Wood Bill Posting Co. Mr. Shirley says that he intends to carry on the business in "the same old reliable way."

The following notice is one we have received from Mr. E. O. Barnett, bill poster and distributor at Middletown, O.:

NOTICE—Any party or parties found destroying or mutilating this paper or sign will be dealt with as provided by law.

Sec. 41. Ordinances of the City of Middletown—Whoever shall tear down, deface, mutilate or destroy any bills, placards or notices that have been affixed to any property within the limits of the City of Middletown, without the consent of the owner or agent thereof, shall, on conviction thereof, be fined not more than $50, or imprisoned not more than thirty days, or both.

He says, concerning it: "I place the notice in a conspicuous place on the paper, but in such a manner that it does not detract from the good appearance of the advertisement. I find it a very good thing; for, besides being a fine protection for the paper, in many instances it attracts attention to the ad. While this is covered by our city ordinances, other posters could have but one citing to the State law, which is even stronger than our local ordinance."

Although this is not by any means a new idea, yet we think it a good enough one to again receive your attention.

## TIPS.

Church & Dwight Co., 23 Wall street, New York City.
Clayton Tablet Co., Cleveland, O.
The J. W. Brant Co., Limited, Albion, Mich.
The Phoenix Sign Co., 65 San Diego Bldg., Chicago, Ill.
The J. B. Ford Co., Wyandotte, Mich.
Semit Chemical Co., Brocton, Mass. (New England States.)
B. F. Jackson & Co., Indianapolis.
Mountain City Drug Co., 341 Second Ave., Pittsburg, Pa.
Hulman & Co., Terre Haute, Ind.
Dime Remedy Co., Cleveland, O.
Arbuckle Bros., 111 Front street, New York City.
Berdan & Co., Toledo, O.
Dow, Jones & Co., 44 Broad street, New York City.
J. F. Smith & Co., 201 39th street, New York City.
Dr. Tutt Mfg. Co., 140 Washington street, New York City.
George D. Feidt & Co., 604 Arch street, Philadelphia, Pa.
Brown Brothers, Winston, N. C. (South.)
Chattanooga Med. Co., Chattanooga, Tenn.
Chester, Kent & Co., 77 Sudbury street, Boston, Mass.
LeRoy, Myers & Co., Savannah, Ga.
Walter Kirby, Marietta, O.
H. E. Bucklein, Chicago, Ill.
Dr. Shoop, Racine, Wis.
C. I. Hood, Lowell, Mass.
Lydia E. Pinkham, Lynn, Mass.
Peruna Drug Co., Columbus, O.
Nine O'Clock Wash Tea, Williams Bros., Indianapolis, Ind.
Warner's Safe Cure, Rochester, N. Y.
Dr. Chase, Philadelphia, Pa.
Dr. Miles, Elkhart, Ind.
Allen's Foot Ease, LeRoy, N. Y.
Kennedy & Kergan, Detroit, Mich.
Dr. W. S. Burkhart, Cincinnati, O.
W. T. Hanson, Schnectady, N. Y.
Wells Richardson, Burlington, Vt.
Carona Compounding Co., Camden, N. J.
L. C. Bitner & Co., Toledo, O.
Mennen Co., Jersey City, N. J.
E. S. Rhoades, Denison, Utah.
Dr. Kilmer, Binghampton, N. Y.
Prickley Ash Bitters Co., 409 N. 4th street, Philadelphia, Pa.
Emmerson Drug Co., Baltimore, Md.
Dr. J. H. McLean, St. Louis, Mo.
A. R. Bremer, Chicago, Ill.
Dr. Beldig Med. Co., Minneapolis, Minn.
International Food Co., St. Louis, Mo.
Yeast Foam, New York City.
Dr. Davis' Headache Powders, Frankfort, Ind.

## $42 per 1,000.

The Fels Naptha Soap advertising forces have descended upon Cincinnati and are pounding away upon the merits of the great cold water soap in great style. Talk about distributing—the Queen City never saw work. Every home is visited. A sample is left. A demonstartion is made, and a hard, thorough and convincing talk is given, which consumes all the way from twelve to twenty minutes. No man is expected to put out over forty-five samples a day, but all are expected to talk the soap thoroughly. They pay good men from $9 to $12 per week, so it will readily be seen that their distributing costs them $42.00 per 1,000.

This is a prodigous price, but it pays. It forces the goods on every grocer in every district covered, and it does it at once. There is food for reflection here for those medicine houses that are always and eternally beating down the distributor. It will pay better sometimes to pay more.

## Poster Printers

Advertisements under this heading will be published at the uniform rate of 10 cents per line per issue or $1.00 per year.


Boston Job Print. Co.,4 Alden, Boston,Mass.
Brooklyn Daily Eagle Job P. Co., B'yn,N.Y.
Calhoun Printing Co., Hartford, Conn.
Calvert Litho Co., Detroit, Mich.
Central City Show Print. Co., Jackson,Mick.
Central Lith. & Eng. Co., 140 6th Ave., N.Y.
Correspondent Show Printing Co., Piqua, O.
Donaldson Lith. Co., Newport, Ky
Erie Show Printing Co., Erie, Pa.
Enterprise Show Print, Cleveland, O.
Forbes Lith.Co.,181Devonshire,Boston,Mass.
Free Press Show Print. Co., Detroit, Mich.
Great Am.Eng.& Print.Co.,57 Beekman,N.Y.
Great W. Print.Co.,511 Market, St.Louis,Mo.
Greve Litho. Co., The, Milwaukee, Wis.
Haber, P. B., Fond-du-Lac, Wis.
Hennegan & Co., 127 E. 8th St., Cin'ti, O.
Morgan, W.J.& Co., St.C. and Wod,Cdeve,O.
Morrison Show Print, Detroit, Mich.
National P.& Eng.Co.,346-8 Wabash,Chi.,Ill.
Pioneer Print.Co.,214 Jefferson,Seattle,Wash.
Union and Advertiser Co., Rochester, N. Y.


The lithographic trust languishes.

The printing ink trust is an accomplished fact. L. D. Ault, of Cincinnati, is President.

John Rudolph, of the Courier Lithograph Co., Buffalo, N. Y., paid Cincinnati a flying visit June 10-12.

The Donaldson Lithographing Co., of Newport, Ky., seems to have cornered the minstrel companies of America. They furnish printing to Al. G. Field, Vogel & Deming, Beach & Bowers, Washburn, Guy Brothers, Ward's Barlow Brothers, Diamond Brothers and seven minor attractions.

The Great Western Printing Co., St. Louis, Mo., resumes operations in their new plant this month, making a specialty of poster work. Since the fire at their plant they have been doing an office business only.

Hennegan & Co., of Cincinnati, are having much success with their block work. They have hit upon a new style that is attaining wide popularity.

Eugene Hoeber and J. R. Roche, for many years employed by the Francis-Valentine Printing Co., have purchased the splendid poster printing plant formerly owned by that company and will conduct that branch of the printing business under the old name. They are both good printers, both hustlers, and both square in their dealings. These qualities ought to make a place for them in San Francisco.



# Fair = Department

(Special Correspondence.)

In looking over the field this season, the most perceptible thing, is that there is a boom in the Fair and Exposition business. Never before have there been so many gigantic affairs under way. Never before have we seen much interest and enthusiasm displayed.

On making a more careful and personal investigation of the field, we see that a systematic, rather than a haphazard method prevails with the fair managers and directors.

To hold a successful and paying fair is about as difficult as to keep peace in a church choir, and can not be lightly or indifferently done. Like every other enterprise under the sun, from the bootblack's job to the leading of an army, the success depends on the enthusiasm. And this wonderful thing, enthusiasm, is contagious. Let the fair managers and directors be full of it, and the whole community will be infested. The man who laughs, makes others laugh. The fair director who goes to sleep, will not have enough to interest him at the fair to keep him awake then, unless it be the thought that he is a stockholder and is in for it.

The fairs, this year, however, are being well planned for. The advertising is artistic and ample posters, those "screamers" of art, playing a most prominent part.

The catalogues and premium lists, although a little slow in being issued, are more attractive this year than last, and most of them are not positively ugly. You know, nothing stands as good a chance of being inartistic and beautyless as the ordinary fair catalogue.

So we are glad to see some creations in purple and silver, and blue and silver, etc., that are worth keeping as objects of interest, and pleasing to the eye. The Central Exhibition of Canada has issued a fine prize list, the cover being in gold, and having a flag for decoration. The Toronto Exhibition has also sent out a fine book in blue and gold. Brookfield, N. Y., has sent out a quaint and convenient catalogue containing over forty pages and no advertising.

Illustrations are coming into vogue, not only in the catalogues, but on posters, and in the daily and weekly newspapers.

The Elks Exposition to be held in Cleveland in August is being extensively advertised, and its press representative is making a liberal use of cuts. One of the best of these shows the "Street of Cairo," and can not help awakening the desire to "be there." The attention of wheel clubs throughout Ohio especially, is called to the large prizes for races that the Elks are offering.

Th great increase in the number of Street Fairs this season is remarkable. One of the most prominent men in this line of work is George D. Benson, of LaPorte, Ind., the "Father of the Street Fair Idea." He has just issued a most artistic little booklet on "Street Fairs, Carnivals and Mardi Gras Festivals," which speaks for itself and for him.

We are glad to have Benson "at large." He is needed, and he is efficient. Besides he has a pleasant personality, which makes friends for him everywhere he goes. He is not an exponent of the "money-making fake fair," gotten up by a certain clique, to fill their pockets to the detriment of the town itself." The Free Street Fair is not for the individual, but for the commonwealth.

A few years ago street fairs were unheard of, almost, while now at least 400 are being planned for. Of those that were held in June all have been successes. Our friend, Mr. Hutchison, says of the Muncie Street Fair: "It was a big success. The management deserves great credit for their hustling abilities." Mr. Hutchison (who, by the way, makes a business of going from fair to fair with his exhibit of glassware, and who is a first-rate fellow), also suggests that a little more politeness and courtesy on the part of the privilege men would not be out of place.

In regard to the Maysville (Ky.) Street Fair, held in May, we would say that the management was backed and endorsed by the best people in the city, and that no reputable exhibitor or fakir could have any reason to complain of treatment received. There were some gamblers and "sure thing" men who though fit to "kick," because of being refused to "hold forth," as they had expected. The action of the management in the matter deserves the thanks of the whole community, as well as of the fraternity of honest fair followers.

The Street Fair at Chillicothe (Ohio) had the misfortune of being visited by a storm, and one end of the Streets of India was blown in. But no one was hurt. India should look out for storms, and build her streets more securely.

Mr. Al. G. Field, of minstrel fame, also visited this fair, but without doing any damage.

The Southern States are waking up to the fact that the fair holds a unique position, doing for a town what nothing else can do. Daytona, Fla., is arranging to hold a big Street Fair in July. Funds are being rapidly subscribed, and excursion rates obtained from the railroads.

We want to also mention the fact that the Elks this season are not only booming their Order but their cities. Cleveland, Columbus and Newark, Ohio, all have Elk Carnivals and Street Fairs under way. Whether it be a Street Fair or an Elks' Carnival, or a Business Men's Jubilee, it is certain to arouse interest in the town, and attract outside attention—two things very much to be desired.

Fair managers, as a whole, are planning to have strict temperance and morality prevail on the fair grounds. "Every thing goes" is a phrase not used frequently this season. In fact, it has come to this, that where "everything goes" the fair goes, too.

There are numbers of attractions that are harmless. The doubtful character, and the game of chance man should be allowed to take a much needed rest. On the other hand, a fair need not be poky to be proper. No one wants it run like a Sunday-school, but by all means run your fair so that your ministers and your deacons may not be afraid to be seen there. It will pay in the end. A fair should maintain a reputation as being proper. Then the better classes will attend, and come again the next time it is held.

There is one class of people for whom we feel sorry, about fair time, and that is the class of judges. They feel as though they are going to hurt and disappoint lots of people, and can not help themselves. At the Baby Show, held during the Taylor (Tex.) Fair, excitement ran high, and the fourteen disappointed mammas were on the verge of forming a hysterical mob to give the judges pieces of their minds; but those gentlemen, wisely deciding that they had minds of their own, and that the women had none to spare, declined the gift by keeping out of the way of the ladies.

A good lecture hall should be a part of every fair equipment, so that at least one noted lecturer could be heard. There is nothing that can give more pleasure than a good lecture. Mind, we say good. Do not get your local ministers or county school superintendents, or local politicians, but some stranger, who will do the work well, and we can promise that the people who have looked askance at this part of the program will be delighted with it, after all.

In closing, it is hardly necessary to hint at the fact, that no matter what plans you have made, no matter what your premiums or your attractions, or your improvements are, no matteer what anything is, your fair will be a failure if it is not advertised.

This is the key-note of success every time. Every fence in the country should have an advertisement. One should stare everybody in the face every time they turn around. Barns, sheds and hillsides should be emblazoned all along every turnpike. In fact, it should be forced upon the minds of the people that there is nothing else of much importance on the face of the earth just about fair time than the fair. Once let them realize this, and your attendance is secured.

Enthusiasm and advertising; what more can you need? Sincerely,

H. O. K.

## Fair Notes.

Buttermaking contests will be one of the attractions as the Toronto Industrial Exhibition. Students of Dairy Schools will compete, as well as farmers.

The managers of the Portland, Ore., Exposition have distributed 100,000 envelopes to merchants, to be used in general correspondence, on which are printed advertisements of the Exhibition. This is an enterprising move and will bring the show before a great number of people.

The Philadelphia Exposition Grounds occupy seventy acres. On an esplanade 800 feet long, villages will be located, showing the customs of the inhabitants of the Philippines, Hawaiian Islands, Porto Rico, Cuba and China.

The Exposition to be held in Portland, Ore., in 1902, promises to be the best ever seen west of Chicago.




R. T. Hutchison's Booth at the Muncie, Ind., State Fair.

Cincinnati is to have a big Convention Hall. The great Saengerfest Building is to be preserved, and has been made permanent by the additional expenditure of $20,000.

Horse Shows, Festivals and National Demonstrations will now have a home in Cincinnati. A horse show is already being planned to be held in the latter part of October.

The premiums have been doubled at the Washington State Fair this season, and additions added to the buildings. Prizes are offered for the best display from any one farm or orchard. In fact the spirit of improvement seems to have attacked the Fair Associations with a vengeance.

A reunion of the Heroes of Manila will be no small attraction at this State Fair.

The Louisiana Industrial Exposition opened May 1, with an immense Peace Jubilee. Like all other shows that have taken place so far, it has been a success.

Racing will be one of the drawing cards at the Salem, Ore Fair, this season, as formerly.

The Spokane Fruit Fair, which by the way, is growing somewhat larger, and more comprehensive, has had the required amount contributed and is fairly under way.

The Georgia State Agricultural Society will make a special feature of its Poultry Department this year.

There will be a Street Fair and Carnival at Empire, Mich., some time in September. W. E. Campbell is Secretary.

A feature of the West Mississippi Agricultural Mechanical and Live Stock Association this season, as last, will be the exhibit of poultry. About six States will be represented by the very cream of their fowls. The Fair is in October.

Mr. Hutchison suggests: "Every man that follows fairs should read "The Billboard," not only the list of dates, but the columns devoted to fair notes, as the advice and information regarding fairs is up-to-date." We may add, parenthetically, that Mr. Hutchison is a discerning man, and knows whereof he speaks. Our information and dates are as absolutely reliable as is possible in this world of errors.

"Everything Free" is the watchword of the Street Fair to be held at Connorsville, Ind., Mr. C. F. Thomas a most genial and business like gentleman is the manager, and they are working enthusiastically for the solid week of fun.

The editor of the Agricultural Epitomist gives vent to the following opinions, which we heartily second.

"THE AGRICULTURAL FAIRS.

"There promises to be a radical reform in the management of State Fairs this present season. In fact, there must be reform or the agricultural fair is doomed. For a number of seasons there was a steady drifting from the legitimate purposes of a fair. The fair seemed to be held for the sole object of collecting as much gate money as possible, and horse racing, with its accompanying gambling, wheels of fortune and the saloon became more conspicuous than anything else on the grounds. Then came the World's Fair, with its demoralizing Midway; and the Midway became the model of entertainments by fair managers of easy conscience. In some of our Western States the Midway exhibitions at the State Fairs were more disgusting and corrupting than anything that could be found in the lowest places of amusement in our cities. The people remonstrated; women retreated from the grounds as if they had met an aparition; farmers kept away,or if they came, saw the full extent of the infamy at a glance, and went home; the press thundered its objections, and something had to be done to fumigate the fair grounds.

In the majority of cases, it is believed the objectionable features of the fair will be removed this year. Wherever they are not, it will likely be the last year that a fair will be held, and it ought to be. In one State the ladies have secured the privilege of conducting the Midway, and its features will be entertaining, moral and uplifting."

Ventura, Cal., has finally succeeded in securing the fair for its district. However, no fair will be held until 1900, when a great show is expected.

The stockholders of the Boston Horse Show Association, much to every one's surprise, have voted to dissolve. Why anything so useful, and that paid so well, should be abandoned is what causes the surprise. It realized a handsome profit last year.

It would not be a bad plan to have an exhibit of noxious weeds at the Agricultural Fair, so that the farmer may learn to know the correct name of each, and make the reading of the agricultural papers more intelligible to him.

A Street Fair will be held at Conneaut, O., some time this fall. Exact dates have not yet been decided upon.

Vicksburg, Miss., June 12, 1899.
Editor "The Billboard:"

Since the publication of our dates for 1899, I have, as usual, received a great deal of advertising matter from managers of various attractions.

In no instance has any manager stated the price of his attraction for six days, the period for which our fair is held.

It has always appeared to me odd that prices are never quoted for the attractions offered; for it is necessary for the Secretary, who is usually pretty busy for five or six months previous to the opening of a fair. First to choose from a mass of attractions offered the attraction that he imagines will prove satisfactory in price to his association; and second, to be of interest to the patrons of the fair he represents. And then he must write for prices.

Often, doubtless, as he has nothing to guide him as to cost of the attractions offered, he fails to write to managers, whom he might have engaged had he known the terms, and so the managers lose an engagement and the fair an attraction that they might have been glad to have had.

The lithograph companies and the printers send their prices. Why is it that the managers of attractions can not do the same?

They have the opportunity of knowing the dates through "The Billboard," and could very easily set a price for the period during which the fair is held. Then the Secretary has something to judge by, and can form some idea as to the cost of the attraction and need not hesitate about writing to the manager about an engagement, knowing that he is not working in the dark as to cost.

Of course, this is offering to other men, suggestions as to how to conduct their business, but it is the fair secretary's side of the question, and to the secretary of the fair many of the managers of attractions must look for much of their business.

I should like to hear "The Billboard's" opinion on the subject. Yours truly,

F. H. ANDERSON, Secretary.

"The Billboard" also does not see exactly why this should be the case, but thinks it knows the reason. The prices of attractions vary. Some want percentage of the profits, some want to run a little side show of their own, paying for the privilege, and some fix their price according to the crowd expected and the amount the association is able to pay them.

So these managers are chary of setting fixed terms for engagements, much preferring to have an offer made them, and being free to choose the best paying place. It is almost impossible to have an unvarying schedule of prices. So may fairs are held about the same time, and there are so many weeks in which they are idle, that they actually hold themselves open to the highest bidder.

## Paris Exposition Notes.

Commissioner Peck has just secured an additional amount of space for the exhibition of American productions at the Paris Exhibition. We now have a total of nearly 300,000 square feet, and the amount of money appropriated by the Government is over a million dollars. Work is already commenced on our main building, which is to imitate to a degree the White House. Altogether, we will erect five buildings on the main ground, including a National pavilion.

Five grades of awards will be given at the Paris Exposition. These are: Grand Prize Diplomas, Gold Medal Diplomas, Silver Medal Diplomas, Bronze Medal Diplomas and Honorable Mention Diplomas.

Mr. H. B. Gurler, of DeKalb, Ill., has been honored by a request to exhibit pictures of his famous dairy barn, and also some of the appliances which he had originated, at the Paris show. He is a model dairy farmer, and his inventions will be of world-wide interest.

Every fair should be run on a cash basis. Offer no larger premiums than you can see your way clear to paying. Nothing is so damaging to the reputation of a fair than to have the premiums fall short of what was promised.

Make every department of the fair as attractive and complete as possible. There will be all kinds of people to please, so do not ride your own hobbies exclusively.

Do not overdo the matter of special attractions, but remember that the sums given by each State for the promotion of fairs are given on the supposition that fairs are educational institutions. Do not lose sight of that fact, and turn your fair into an exhibit of fat women, or tight-rope walkers.

Have a night show on the grounds if it is possible. If possible, also have a free checking room for baggage. We have known people who have had their dinners stolen from their wagons, which is quite a misfortune, when one is hungry.

# LIST OF FAIRS.

This list is revised and corrected monthly. Secretaries are urgently requested to send in their dates at the earliest possible moment after they are claimed, and to notify us promptly as to any change. Rosters and dates are published absolutely Free of Charge.

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### ALABAMA.

ANNISTON, ALA.—Northeast Alabama Fair Association. Nov. 7 to 11. W. F. Higgins, pres.; Howard W. Sexton, cor. secy. (Fair grounds at Oxford Lake.)

### ARKANSAS.

PINE BLUFF, ARK.—Oct. 23 to 28.

### CALIFORNIA.

CHICO, CAL.—District Fair. Aug. 14 to 19.

EUREKA, CAL.—Eureka Mechanical and Agricultural Fair. Sept. 19 to 24. Alexander Cormick, pres.; Humboldt County Bank, treas.; L. L. Ayers, secy.

FRESNO, CAL.—Fresno County Fair Association. Oct. 9 to 14. J. H. Hudson, secy.

LOS ANGELES, CAL.—District Agricultural Association No. 6. Oct. 21 to 28. E. T. Wright, Los Angeles, pres.; Henry J. Fleishman, treas.; Lewis Thorne, secy.

NEVADA CITY, CAL.—District Fair. Aug. 1 to 6.

OAKLAND, CAL.—District Fair. July 17-22.

RED BLUFF, CAL.—District Fair. Aug. 7 to 13.

SACRAMENTO, CAL.—State Agricultural Society. Sept. 4 to 16. A. B. Spreckels, pres.; L. A. Upson, treas.; Peter L. Shields, secy.

SALINAS, CAL.—District Fair. Oct. 2 to 7. J. J. Kelly, secy.

VALLEJO, CAL.—District Fair. July 4 to 29.

WILLOWS, CAL.—District Fair. July 31 to Aug. 5.

WOODLAND, CAL.—District Fair. Aug. 29 to Sept. 2.

### COLORADO.

GLENWOOD SPRINGS, COL.—District Fair Association. Sept. 20 to 22. C. H. Harris, Catherine, pres.; D. G. Edgerton, Carbondale, treas.; C. D. Fuller, secy.

ROCKY FORD.—Arkansas Valley Fair Association. Sept. 6 to 8. R. C. Maltby, pres.; H. A. Dawley, treas.; A. B. Wallis, secy.

### CONNECTICUT.

CHESTER, CONN.—Chester Agricultural and Mechanical Society. Sept. 29. Wm. J. Chapman, pres.; Chas. E. Perkins, secy.

CLINTON, CONN.—Clinton Agricultural Society. Oct. 4. Edwin H. Wright, pres.; Geo. H. Brooks, treas.; Clifford H. Evarts, secy.

COLLINSVILLE, CONN.—Farmington Valley Agricultural Corporation. Sept. 6 and 7. O. T. Perry, pres.; B. F. Case, treas.; E. A. Hough, secy.

DANBURY, CONN.—Danbury Agricultural Society. Oct. 2 to 7. S. H. Rundle, pres.; J. W. Bacon, treas.; G. M. Rundle, secy.

HUNTINGTON, CONN.—Union Agricultural Society. Sept. 20, 21. F. W. Wheeler, Monroe, pres.; D. S. Clark, Long Hill, treas.; S. T. Palmer, Shelton, secy.

NEWTOWN, CONN.—Newtown Agricultural Society. Sept. 26 to 28. T. E. Platt, pres.; H. G. Curtis, treas.; P. H. McCarthy, secy.

NORWICH, CONN.—New London County Agricultural Society. Sept. 4 to 6. Jas. A. Bill, pres., Lyrne; Chas. W. Hill, treas.; Theo. W. Yerrington, secy.

PUTNAM, CONN.—Putnam Park and Fair Corporation. Sept. 12 to 14. G. D. Bates, pres.; A. C. Stetson, treas.; L. O. Williams, secy.

ROCKVILLE, CONN.—Rockville Fair Association. Sept. 19 to 21. W. E. Payne, pres.; F. A. Randall, treas.; Ed. F. Radmington, secy.

WILLIMANTIC, CONN.—Willimantic Fair Association. Sept. 26 to 28. Geo. M. Harrington, pres.; Frank Larrabee, treas.; F. A. Sanderson, secy.

WOLCOTT, CONN. — Wolcott Agricultural Society. Oct. 11. H. B. Carter, pres.; E. M. Upson, secy.-treas.

### DELAWARE.

DOVER, DEL.—Delaware State Fair Association. Sept. 5 to 8. Geo. A. Milington, pres.; Lewis Schabinger, treas.; A. N. Brown, secy.

### GEORGIA

ATLANTA, GA.—Georgia State Agricultural Society. Oct. 18 to Nov. 4. J. P. Brown, Hawkinsville, pres.; J. K. Ottley, treas.; T. H. Martin, secy.

VALDOSTA, GA.—Valdosta Exposition Co. Oct. 31 ot Nov. 4. T. G. Cranford, pres.; W. S. West, treas.; L. T. Shaw, secy.; A. T. Moore, manager.

### IDAHO.

BOISE, IDAHO.—State Fair. Sept. 25 to 30. John Haines, secy.

SALURIA, IDAHO.—Washington County Fair Association. Sept. 27 to 29. I. R. Smith, pres.; R. E. Witson, secy.

### ILLINOIS.

ALEDO, ILL.—Mercer County Agricultural Society. Sept. 19 to 22. A. A. Rice, pres.; E. Dool, treas.; G. W. Williams, secy., Box 346.

AMRA, ILL.—Union County Fair. Aug. 29 to Sept. 1.

ATLANTA, ILL.—Logan Count Fair. Sept. 5 to 8.

AVON, ILL.—Avon Annual Fair. Sept. 5 to 8. Julian Churchill, secy.

BATAVIA, ILL.—Kane County Fair Association. Aug. 29 to Sept. 1. H. B. Bartholomew, pres.; L. J. Griffith, treas.; H. T. Hunter, secy.

BELLEVILLE, ILL.—Street Fair Committee of Belleville Commercial Club. Sept. 18 to 23. Albert Hucke, chairman; Alex. Halstead, treas.; C. P. Fleischbein, secy.

BELVIDERE, ILL.—Boone County Agricultural Society. Sept. 5 to 8. John Hannah, pres.; Wm. D. Swail, treas.; M. D. Perkins, secy.

BENTON, ILL.—Franklin County Agricultural Society. Sept. 12 t o 15. C. Moore, pres.; S. W. Swain, treas.; Thos. J. Myers, secy.

BUSHNELL, ILL.—McDonough County Fair. Aug. 29 to Sept. 1.

CAMARGO, ILL.—Douglas County Fair. Sept. 5 to 8.

CAMBRIDGE, ILL.—Henry County Agricultural Board. Sept. 18 to 22. T. Boltenstern, secy.

CAMP POINT, ILL.—Adams County Fair. Sept. 4 to 8.

CANTON, ILL.—Big Free Street Fair. Oct. 2 to 7. Geo. A. Black, pres.; M. W. Rafferty, treas.; G. R. Daily, secy.

CARLINVILLE, ILL.—Macoupin County Agricultural Board. Oct. 3 to 6. W. F. Burgdorff, pres.; E. J. McGreedy, treas.; Geo. J. Castle, secy.

CARMI, ILL.—White County Agricultural Board. Sept. 5 to 9. Ebris Stinnett, pres.; Frank E. Pomeroy, treas.; R. L. Organ, secy.

CARROLLTON, ILL.—Green County Fair Association. Oct. 10 to 13. J. K. P. Fanelly, pres.; Ben. C. Hodges, treas.; S. E. Simpson, secy.

CARTHAGE, ILL.—Hancock County Agricultural Board. Aug. 7 to 11. John M. Graham, Bowen, pres.; J. C. Ferris, treas.; E. A. Payne, secy.

CHAMPAIGN, ILL.—Champaign County Agricultural Board. Aug. 29 to Sept. 1, 1899. H. H. Harris, pres.; John N. Beers, secy.

CHARLESTON, ILL.—Coles County Fair. Sept. 12 to 16.

CLEAR CREEK, ILL.—Magnolia Grange Agricultural Fair. Sept. 20 to 22. Frank E. Smith, pres.; Florence Given, treas.; Jas. A. McNabb, secy.

CLINTON, ILL.—DeWitt County Fair. Aug. 7 to 11.

DANVERS, ILL.—McLean County Fair. Sept. 19 to 22.

DELAVAN, ILL.—Tazewell County Agricultural Board. Aug. 29 to Sept. 1. J. W. Crabb, pres.; Daniel Rearden, treas.; J. O. Jones, secy.

ELMWOOD, ILL.—Elmwood Fair Association. Aug. 22 to 25. W. J. Smith, pres.; L. W. Hurff, treas.; M. P. Sturtevant, secy.

EL PASO, ILL.—El Paso Dist. Agricultural Board. Sept. 11 to 15. Edwin Childs, pres.; A. H. Waite, treas.; Geo. R. Curtis, secy.

FAIRBURY, ILL.—Fairbury Fair. Sept. 18 to 22. O. S. Westervelt, secy.

FREEPORT, ILL.—Northern Illinois Agricultural Association Fair. Sept. 12 to 15. Wm. Hunt, Ridott, pres.; J. B. Taylor, treas.; W. H. Foll, secy.

GALENA, ILL.—Galena Fair. Sept. 26 to 29. W. T. Hodson, pres.; John J. Gray, treas.; Wm. Barner, secy.

GRIGGSVILLE, ILL.—Illinois Valley Fair Association. July 25 to 28. C. W. Simmons, pres.; J. S. Felmley, treas.; J. S. Hatch, secy.

HIGHLAND, ILL.—Madison County Fair. Aug. 31 to Sept. 4.

HOMER, ILL.—Homer Fair. Aug. 22 to 25. W. W. Mudge, pres.; Chas. D. Babb, treas.; J. Bennett, secy.

HOOPESTON, ILL.—Hoopeston District Agricultural Society. Aug. 21 to 24. J. A. Cunningham, pres.; J. L. Hamilton, Jr., treas.; Dale Wallace, secy.

JONESBORO, ILL.—Union Coiunty Fair. Sept. 12 to 15.

JOSLIN, ILL.—Rock Island County Agricultural Association. Sept. 12 to 14. Wm. Filbert, pres.; John Schafer, Port Byron, treas.; F. J. Whiteside, secy.

KANKAKEE, ILL.—Kankakee Fair Association. Sept. 11 to 15. T. C. Schobey, Union Hill, pres.; J. Frank Leonard, treas.; Len Small, secy.

KEWANEE, ILL.—Kewanee District Agricultural Board. Sept. 11 to 15. W. W. Tibbetts, pres.; W. T. Pierce, treas.; R. H. Lamb, secy.

KNOXVILLE, ILL.—Knox County Fair. Sept. 18 to 24.

LASALLE, ILL.—LaSalle Driving Park and Fair. July 17 to 22.

LE ROY, ILL.—Le Roy Fair & Agricultural Association. Sept. 4 to 8. Oscar Bonnett, secy.

LIBERTYVILLE, ILL.—Lake County Agricultural Society. Sept. 12 to 15. W. E. Miller, pres.; E. W. Parkhurst, treas.; O. E. Churchill, secy.

MACOMB, ILL.—McDonough Stock, Agricultural and Mechanical Association. Aug. 14 to 18. W. O. Blaisdell, pres.; Geo. Gadd, treas.; F. R. Kyle, secy.

MARION, ILL.—Williamson County Fair. Sept. 19 to 22.

MARTINSVILLE, ILL.—Clark County Agricultural Association. Sept. 26 to 30. Austin Sweet, pres.; Harvey Hurst, treas.; Edgar Summers, secy.

MATTOON, ILL.—Mattoon Free Street Fair. Oct. 3 to 6. H. S. Clark, prese.; Sam Owings, treas.; J. M. Lytle, secy.

MENDOTA, ILL.—Mendota Union Fair Association. July 10 to 15.

MONMOUTH, ILL.—Warren County Agricultural Society. Sept. 12 to 15. W. Hanna, pres.; W. B. Young, treas.; Geo. C. Rankin, secy.

MONTICELLO, ILL.—Platt County Agricultural Society. Aug. 14 to 18. W. H. Kratz, pres.; O. W. Moore, treas.; C. A. Tatman, secy.

MORRISON, ILL.—Fair. Sept. 5 to 8. J. H. Snyder, secy.

MT. CARROLL, ILL.—Carroll County Agricultural Board. Aug. 29 to Sept. 1. G. M. Wherritt, pres.; H. V. Griffith, treas.; G. C. Kenyon, secy.

MT. STERLING, ILL.—Annual Brown County Fair. Aug. 1 to 4, 1899. G. L. Brockman, Mt. Sterling, Ill., secy.

MURPHYSBORO, ILL.—Jackson County Fair Association. Sept. 26 to 29. P. H. Eisenmeyer, pres.; Willard Wall, treas.; J. J. Penny, secy.

NEWTON, ILL.—Jasper County Agricultural Board. Sept. 19 to 22. Eph. Mason, Wheeler, pres.; Geo. H. Shup, treas.; Florent Faller, secy.

OREGON, ILL.—Schuyler County Fair. Sept. 5 to 8.

PARIS, ILL.—Edgar County Agricultural Association. Sept. 5 to 8. S. B. McCord, pres.; R. G. Sutherland, treas.; Geo. H. McCord, secy.

PEKIN, ILL.—Pekin Street Fair Association. Oct. 11 to 14. Wm. J. Congelman, pres.; Henry Berkenbusch, treas.; John H. Shade, secy.

PINCKNEYVILLE, ILL.—Perry County Agricultural Society. Oct 3 to 6. Matthew Rule, pres.; T. L. Wallace, treas.; R. J. Rushing, secy.

PRINCETON, ILL.—Bureau County Fair. Sept. 5 to 8.

ROCKFORD, ILL.—Winnebago County Agricultural Society. Sept. 4 to 8. D. B. Redington, pres.; Chandler Starr, treas.; J. B. Whitehead, manager.

SANDWICH, ILL.—Sandwich Fair Association. Sept. 12 to 15. W. G. Beveridge, pres.; F. S. Masher, treas.; E. Randall, secy.

SAYBROOK, ILL.—McLean County Fair Association. Aug. 22 to 25. W. W. Outlaw, pres.; Jas. Rughes, treas.; C. P. Easterbrook, secy.

SPRINGFIELD, ILL.—Illinois State Fair. Sept. 25 to 30, 1899.

SHAWNEETOWN, ILL.—Gallatin County Agricultural Board. Aug. 29 to Sept. 2. Martin Doherty, pres.; John McKellegott, treas.; Marsh Wiseheart, secy.

WATSEKA, ILL.—Iroquois County Agricultural Board. Sept. 5 to 8. H. H. Hotaling, Leonard, pres.; W. A. Coney, treas.; L. F. Watson, secy.

WATSON, ILL.—Effingham County Agricultural Board. Sept. 12 to 15. W. Voelker, Altamont, pres.; W. T. Jaycox, treas.; L. P. Mautz, secy.

WARREN, ILL.—Jo Daviess County Fair. Sept. 5 to 8.

WHEATON, ILL.—Du Page County Fair. Aug. 30 to Sept. 2.

WOODSTOCK, ILL.—McHenry County Agricultural Board. Aug. 29 to Sept. 1. M. Zimpleman, Marengo, pres.; Fremont Hoy, treas.; A. S. Wright. secy.

WYOMING, ILL.—Stark County Fair. Aug. 29 to Sept. 1.

### INDIANA.

BAINBRIDGE, IND.—Putnam County Fair, Aug. 14 to 18. J. C. Bridges, ures.; G. W. Starr, treas.; A. R. Allison, secy.

BEDFORD, IND.—Bedford Fair and Trotting Association. Sept. 11 to 15. Geo. W. McDaniel, secy., Box 94.

BOONVILLE, IND.—Big Boonville Fair. Sept. 25 to 30. J. T. Richardson, secy.

BOSWELL, IND.—Benton Warren Fair. Aug. 28 to Sept. 1. W. H. McKnight, secy.

BOURBON, IND.—Bourbon Fair. Oct. 3 to 6. J. M. Eidson, secy.

BRIDGETON, IND.—Bridgeton Union Fair. Aug. 28 to Sept. 1. Lee Overpeck, pres., Lakeland; J. R. Miller, treas.; Geo. Kerr, secy.

CAYUGA, IND.—Cayuga Fair. Sept. 4 to 8. Jos. Malone, pres.; E. H. McDaniel, treas.; J. S. Grondyke, secy.

CHRISNEY, IND.—Spencer County Fair Association. Aug. 28 to Sept. 2. J. C. Hainer, Lake, pres.; Flavius Jones, Pigeon, treas.; J. P. Chrisney, secy.

CONNERSVILLE, IND.—Connersville Street Fair. Aug. 7 to 12. T. F. Thomas, general manager.

CROWN POINT, IND.—Lake County Fair. Sept. 12 to 15. Jos. A. Beattie, pres.; Frank E. Cooper, treas.; Allison A. Bibler, secy.

DELPHI, IND.—Delphi Street Fair. Sept. 18 to 22. E. E. Barnard, Chairman Privilege Committee; Lewis Hall, secy.

EAST ENTERPRISE, IND.—Switzerland and Ohio Counties Agricultural Society. Aug. 29 to Sept. 1. W. H. Scott, pres., Quercus Grove, Ind.; Hugh Anderson, manager privileges, Bear Branch, Ind.; J. R. Elder, secy., Bear Branch, Ind.

ELWOOD, IND.—Elwood Driving Park and Fair Association. Aug. 22 to 25. N. J. Leisure, pres.; Joe A. DeHoritz, treas.; Frank E. DeHoritz, secy.

EVANSVILLE, IND.—Tri-State Fair. Sept. 18 to 22. R. L. Akin, secy.

FAIRMOUNT, IND.—Fairmount Fair. Aug. 7 to 11. Henry Davis, pres.; J. B. Wright, treas.; Wilbur Lucas, secy.

FAIRMOUNT, IND.—Grant County Fair. Aug. 7 to 11.

FLORA, IND.—Carroll County Fair. Sept. 25 to 29. J. J. Moss, secy.

FRANKLIN, IND.—Johnson County Agricultural, Horticultural and Park Association. Aug. 29 to Sept. 2. S. W. Dungan, pres.; Samuel Harris, treas.; N. S. Young, secy.

GREENFIELD, IND.—Hancock County Fair. Aug. 21 to 25. W. A. Justice, Eden, pres.; Wm. C. Barnard, treas.; John E. Dye, Philadelphia, Ind., secy.

GREENSBURG, IND.—Greensburg's Free Street Fair. Oct. 2 to 7. A. M. Willoughby, pres.

HAGERSTOWN, IND.—Wayne County Fair Association. Aug. 1 to 4.

HUNTINBURG, IND.—Dubois County Fair Association. Sept. 11 to 16. E. W. Pickhardt, pres.; H. Dufendacn, treas.; H. C. Rothert, secy.

INDIANAPOLIS, IND.—State Fair. Sept. 18 to 23. W. W. Stevens, Salem, pres.; J. W. Lagrange, Franklin, treas.; Chas. F. Kennedy, secy.

KENDALLVILLE, IND.—Eastern Indiana Agricultural Society. Sept. 25 to 29. O. F. Johnson, pres.; John Mitchell, treas.; G. P. Alexander, secy.

KENTLAND, IND.—Kentland Fair Association. Aug. 30 to Sept. 1. Patrick Keefe, pres.; Wm. Perry, treas.; H. A. Strohm, secy.

LAFAYETTE, IND.—Tippecanoe County Agricultural Association. Sept. 4 to 8. W. M. Blackstock, secy.

LA PORTE, IND.—Street Fair and Carnival. July 4.

LAPORTE, IND.—LaPorte County Agricultural Society. Sept. 26 to 29. Simon Wile, pres.; H. C. Wagner, treas.; J. Vene Dorland, secy.

LAWRENCEBURG, IND. — Lawrenceburg Fair Association. Aug. 22 to 26. W. H. O'Brien, pres.; H. L. Nowlin, Guilford, secy.

LEBANON, IND.—Boone County Agricultural Association. Aug. 21 to 26. Geo. W. Campbell, pres.; Riley Hauser, treas.; John H. Busby, secy.

MADISON, IND.—Madison Fair Association. Aug. 15 to 18. C. R. Johnson, Sr., pres.; C. R. Johnson, Jr., secy.-treas.

MIDDLETOWN, IND.—Henry, Madison and Delaware Counties Agricultural Society. July 24 to 29.

MUNCIE, IND.—Muncie Fair. Aug. 15 to 18.

NEW ALBANY, IND.—Fair. Aug. 21 to 26. Geo. W. Strack, pres.; Edward Sloemer, treas.; Louis Strack, secy.

NEW CASTLE, IND.—Henry County Agricultural Society. Aug. 8 to 11.

NORTH VERNON, IND.—Jennings County Fair. July 25 to 28. A. A. Tripp pres.; Fred H. Nauer, secy.

OSGOOD, IND.—Ripley County Agricultural Society. Aug. 1 to 4.

POPLAR GROVE, IND.—Poplar Grove Dist. A. H. M. Association Fair. Sept. 25 to 29. Luther McDowell, Ridgeway, pres.; H. N. Miller, Deacon, treas.; A. D. Wood, Carroll, secy.

PRINCETON, IND.—Gibson County Horticultural and Agricultural Society. Sept. 4 to 9. S. H. Hargrove, pres.; R. A. Woods, treas.; S. Vet. Strain, secy.

RICHMOND, IND.—Fair and Driving Park Association. Sept. 12 to 15.

ROCHESTER, IND. — Fulton County Fair. Sept. 27 to 30. E. C. Mercer, secy.

ROCKPORT, IND.—Spencer County Fair Association. Aug. 15 to 19. C. M. Partridge.




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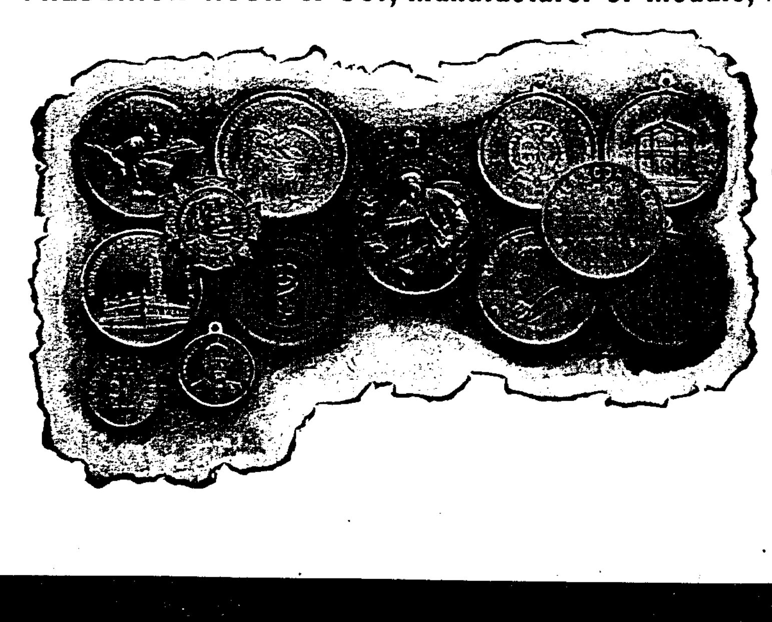
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Silver trimmed Congo Crooks, $3 00 per doz.
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RUSHVILLE, IND.—Rushville Free State Fair. July 24 to 29. Will M. Frazee, secy.; Will S. Heck, manager, Cincinnati, O.

RUSHVILLE, IND.—Street Fair. July.

RUSHVILLE, IND.—Annual Rush County Fair. Aug. 29 to Sept. 1.

SALEM, IND.—Washington County Agricultural Society. Sept. 5 to 8. H. C. Hobbs, pres.; E. W. Menaugh, secy.

SHELBYVILLE, IND.—Shelby County Joint Stock Agricultural Association. Sept. 5 to 9. Sid Conger, Flat Rock, pres.; George H. Dunn, treas.; C. E. Amsden, secy.

SHERIDAN, IND.—Hamilton County Agricultural Association. Aug. 29 to Sept. 2. J. W. Shelby, pres.; C. E. Elliott, treas.; W. W. Cowgill, secy.

SWAYZEE, IND.—Swayzee Tri-County Agricultural Association. Aug. 15 to 18. G. W. McManaman, Point Isabel, pres.; Henry Munea, treas.; William Hartley, Point Isabel, secy.

TERRE HAUTE, IND.—Terre Haute Street Fair. Oct. 9 to 14. Chas. Duffin, pres.; C. C. Oakey, secy.

TERRE HAUTE, IND.—Vigo Agricultural Society. Oct. 9 to 14. John M. Clift, pres.; G. A. Schaal, treas.; W. H. Duncan, secy.

VALPARAISO, IND.—Porter County Agricultural Society. Sept 19 to 22. C. Sprcht, pres.; Russell Munger, treas.; J. W. Halladay, secy.

VINCENNES, IND.—Knox County Fair. Oct. 9 to 14. James M. House, secy.

WINCHESTER, IND.—Randolph County Fair. Aug. 21 to 25. Al. C. Green, pres.; Orla E. Kennon, secy.

### IOWA.

ADEL, IOWA.—Dallas County Agricultural Society. Sept. 18 to 22. A. J. Cave, Redfield, pres.; Geo. Messenger, treas.; M. A. Loehr, secy.

ALGONA, IOWA—Kossuth County Fair. Sept. 19 to 23. J. W. Wadsworth, pres.; W. H. Bailey, treas.; G. F. Peek, secy.

ALLISON, IOWA.—Butler County Agricultural Society. Aug. 30 to Sept. 1. H. C. Brown, pres., Dumont; W. T. Wild, treas.; L. J. Royers, secy.

ALTA, IOWA—Buena Vista County Agricultural Society. Aug. 23 to 25. M. Adams, pres.; Saul Parker, treas.; Chas. E. Cameron, secy.

ANAMOSA, IOWA.—Anamosa District Fair Association. Aug. 14 to 18. John Z. Lull, pres.; T. E. Watters, treas.; E. R. Moore, secy.

AUDUBON, IOWA—Audubon County Agricultural Society. Sept. 5 to 7. Geo. W. Hoover, pres.; F. M. Rice, treas.; H. D. Woodward, secy.

AVOCA, IOWA.—Potawattamie County Fair Association. Sept. 19 to 22. G. Diedrich, pres.; J. H. Jenks, treas.; Roscoe Burton, secy.

BELLE PLAIN, IOWA—Big Four Fair. Sept. 5 to 7. A. Montgomery, pres.; C. H. Washburn, secy.

BLOOMFIELD, IOWA—Agricultural Society of Davis County. Sept. 12 to 15. J. H. Ford, pres.; J. R. Sheaffer, treas.; J. C. Brouhard, secy.

BRITT, IOWA—Hancock County Agricultural Society. Sept. 12 to 14. F. B. Rogers, pres.; E. B. Healy, treas.; B. C. Way, secy.

CARROLL, IOWA—Carroll Fair & Driving Association. Aug. 15 to 18. A. L. Wright, pres.; H. A. Junod, secy.

CASCADE, IOWA—Dubuque County Fair & Agricultural Society. Sept. 11 to 15. W. A. Fairburn, pres.; A. V. Devlin, treas.; Jas. H. Devanney, secy.

CENTERVILLE, IOWA—Appanoose County Fair. Sept. 12 to 15. R. M. Hicks, pres.; John C. Ashby, treas.; H. A. Russell, secy.

CHARITON, IOWA—Lucas County Joint Stock Association. Sept. 26 to 29. G. J. Stewart, pres.; W. P. Been, treas.; W. W. Householder, secy.

CLARION, IOWA—Wright County Agricultural Society. Sept. 5 to 8. E. R. Roblin, pres.; F. L. Dow, treas.; W. C. Brown, secy.

CLINTON, IOWA.—Clinton District Agricultural Association. Aug. 30. to Sept. 1. C. L. Root, secy., Lyons P. O., Iowa.

COLUMBUS JUNCTION, IOWA—Columbus Junction District Fair. Aug. 22 to 25. R. S. Johnston, secy.

CORNING, IOWA—Adams County Agricultural Society. Sept. 4 to 7. C. T. Andrews, pres.; E. T. Miner, treas.; H. E. Westrope, secy.

CORYDON, IOWA—Wayne County Agricultural Society. Sept. 4 to 8. J. N. Davidson, pres.; J. W. Freeland, treas.; H. K. Evans, secy.

CRESCO, IOWA—Howard County Agricultural Society. Sept. 5 to 8. C. V. Johnson, pres.; C. A. P. Loomis, secy.

DECORAH, IOWA—Winnesheik County Agricultural Society. Aug. 29 to Sept. 1. Ben Bear, pres.; G. F. Baker, treas.; H. L. Coffeen, secy.

DES MOINES, IOWA—Iowa State Agricultural Society. Aug. 25 to Sept. 2. Hon. Geo. Van Houtan, Lenox, Iowa, secy.; Gid. Ellyson, Des Moines, Iowa, treas.

DE WITT, IOWA—Clinton County Fair. Sept. 12 to 15. J. Alex. Smith, pres.; L. S. Harrington, treas.; E. Christiansen, secy.

DONNELLSON, IOWA—Lee County Fair. Aug. 23 to 25. John Haffner, pres.; F. H. Kribell, treas.; E. P. Armknecht, secy.

ELDON, IOWA—Big Four Fair. Sept. 4 to 8. N. F. Reed, pres.; M. Hills, treas.; H. R. Baker, secy.

EMMETSBURG, IOWA—Palo Alto County Agricultural Society. Sept. 26 to 28. H. C. Shadbolt, pres.; M. L. Brown, treas.; N. C. Blanchard, secy.

FAIRFAX, IOWA—Prairie Valley Fair Society. Aug. 22 to 25. H. W. Shank, pres.; Thos. Delaney, treas.; E. H. Knickerbocker, secy.

FONDA, IOWA—Big Four District Fair. Aug. 29 to Sept. 1. T. Y. Kennedy, pres.; G. E. Hughes, treas.; R. Wright, secy.

GRINNELL, IOWA—Powershiek County Agricultural Society. Aug. 14 to 16. B. Jenkins, pres.; L. G. C. Pierce, treas.; J. E. Van Evera, secy.

GRUNDY CENTRE, IOWA—Grundy County Agricultural Society. Sept. 5 to 8. C. M. Sprague, pres.; M. A. Buchan, treas.; C. W. Reynolds, secy.

GUTHRIE CENTER, IOWA—Guthrie County Agricultural Society. Aug. 21 to 24. P. H. Dunlcy, pres.; J. H. Rogers, treas.; G. W. Cook, secy.

HAMBURG, IOWA—Hamburg Harvest Home. Aug. 8 to 11. M. F. Phillips, Mgr.

HARLAN, IOWA—Shelby County Fair Association. Aug. 22 to 25. J. H. Louis, pres.; W. K. Campbell, treas.; W. E. Cooper, secy.

HOLSTEIN, IOWA—Fair. Sept. 5 to 8.

INDEPENDENCE, IOWA—Fair. Sept. 12-15.

INDIANOLA, IOWA—Warren County Agricultural Society. Sept. 19 to 22. Ben Fowler, pres.; J. H. Dyke, treas.; Lee Talbott, secy.

IOWA CITY, IOWA—Johnson County Agricultuarl and Mechanical Society. Sept. 4 to 7. A. R. Ohl, pres.; W. D. Lichty, treas.; H. Claude Horack, secy.

KEOKUK, IOWA—Keokuk Street Fair Association. Oct. 4 to 8. John Nagel, pres.; Frank W. Davis, treas.; H. I. Sawyer, secy.

KEOSAUQUA, IOWA—Van Buren County Agricultural Society. Aug. 22 to 25. Geo. F. Smith, pres.; S. W. Manning, treas.; E. R. Harlan, secy.

KNOXVILLE, IOWA—Marion County Agricultural and Mechanical Association. Sept. 12 to 15. Walter Elliott, pres.; J. S. Bellamy, treas.; W. P. Gibson, secy.

LA PORTE CITY, IOWA—La Porte City District Fair Association. Sept. 26 te 29. Joseph Husman, pres.; F. E. Wettstein, treas.; C. F. Holck, secy.

LE MARS, IOWA—Plymouth County Fair. Sept. 5 to 8. I. F. Ward, pres.; B. F. Hodgman, treas.; John R. Shaffer, secy.

LINEVILLE, IOWA—Lineville District Fair. Sept. 12 to 15. W. B. Wasson, pres.; E. R. Belvel, treas.; T. J. Lovett, secy.

MALCOM, IOWA—Powershiek County Central Agricultural Society. Aug. 22 to 25. G. W. Royce, pres.; W. J. Johnson, treas.; James Nowak, secy.

MAPLETON, IOWA—Maple Valley Fair Association. Sept. 11 to 14. Dr. F. Griffin, pres.; Edwin Quick, treas.; J. E. Jerome, secy.

MAQUOKETA, IOWA—Jackson County Fair Association. Sept. 5 to 8. Hon. A. Hurst, pres.; M. Mahoney, treas.; Adam Ringlep, secy.

MARCUS, IOWA—Cherokee Union Agricultural Society. Sept. 13 to 15. W. N. Fry, pres.; F. S. Barnes, treas.; H. B. Robeson, secy.

MARENGO, IOWA—Iowa County Fair. Sept. 18 to 21. C. E. Vance, secy.

MARSHALLTOWN, IOWA—Fraternal Jubilee, Fourth of July Celebration and Night Carnival. July 4. C. W. Morse, secy.

MASON CITY, IOWA—Cerro Gordo County Agricultural Society. Sept. 5 to 8. F. M. Rogers, Clear Lake, pres.; Eugene Brown, treas.; Theron Palmeter, Clear Lake, secy.

MILTON, IOWA—Milton Dist. Agricultural Society. Aug. 29 to Sept. 1. J. E. Spence, pres.; J. D. Rowland, treas.; E. O. Syphers, secy.

MISSOURI VALLEY, IOWA.—Harrison County Fair Association. Sept. 25 to 28. W. H. Fensler, secy.

MONTICELLO, IOWA—Jones County Fair. Aug. 8 to 11. E. E. Hicks, pres.; L. T. Alexander, treas.; G. E. Bishop, secy.

MOUNT AIR, IOWA—Ringgold County Fair Association. Sept. 12 to 15. J. W. Scott, pres.; Thos. Campbell, treas.; Clyde Dunning, secy.

MT. PLEASANT, IOWA—Henry County Agricultural Association. Aug. 29 to Sept. 1. W. P. Young, pres.; R. S. Gillis, treas.; John W. Palm, secy.

NATIONAL, IOWA—Clayton County Agricultural Society. Aug. 29 to Sept. 1. S. H. F. Schoulte, pres.; H. C. Howe, Monona, treas.; L. N. Kramer, McGregor, secy.

NEVADA, IOWA.—Story County Agricultural Society. Aug. 15 to 18. O. B. Alderman, pres.; F. H. Greenwalt, treas.; J. F. Martin, secy.

NEW SHARON, IOWA—New Sharon District Agricultural Society. Sept. 12 to 14. Sidney Harper, pres.; J. G. Hammond, treas.; Chas. Fretigh, secy.

NEWTON, IA. — Jasper County Agricultural Society. Sept. 4 to 7. A. Fallor, secy.

OGDEN, IOWA—Boone County Agricultural Society. Sept. 12 to 15. F. Lorenzen, Jr., pres.; C. H. Read, treas.; E H. Graves, secy.

ORANGE CITY, IOWA—Sioux County Agricultural Society. Sept. 20 to 22. A. Van der Meide, pres.; H. Stikkerveer, treas.; F. J. Lohr, secy.

OSAGE, IOWA.—Mitchell County Agricultural Society. Sept. 13 to 15. S. W. Hill, secy.

OSKALOOSA, IOWA—Mahaska County Fair Association. Sept. 25 to 28. D. A. Hines, pres.; C. E. Lofland, treas.; W. C. Burrell, secy.

RED OAK, IOWA.—Fair and Race Meeting. Sept. 26 to 29. Morris J. Jones, pres.; D. B. Gunn, secy.

RHODES, IOWA—Eden District Agricultural Society. Sept. 19 to 21. W. A. Nichols, St. Centre, pres.; W. B. Nason, Melbourne, treas.; Ben Richards, secy.

SEYMOUR, IOWA.—Seymour District Agricultural Society. Sept 18 to 22. L. C. Young, pres.; M. H. Wilson, treas.; R. E. Lowry, secy.

SHENANDOAH, IOWA—Shenandoah Fair Association. Aug. 15 to 18. Chas. Aldrich, pres.; A. W. Murphy, treas.; C. F. Crose, secy.

SIBLEY, IOWA.—Pioneer Agricultural Society. Sept. 12 to 14. R. M. Hunter, pres.; J. M. Phillips, treas.; A. W. McCallum, secy.

STRAWBERRY POINT, IOWA—District Fair Association. Aug. 22 to 24. Ira L. Cole, pres.; G. H. Scofield, treas.; H. W. Scofield, secy.

SUTHERLAND, IOWA—O'Brien County Agricultural Society. Sept. 6 to 8. W. S. Hitchings, pres.; J. B. Murphy, treas.; L. J. Price, secy.

TIPTON, IOWA—Tipton Fair Association. Aug. 29 to Sept. 1. Chas. Swartzlander, pres.; P. R. Pine, treas.; S. T. Platt, secy.

TOLEDO, IOWA—Tama County Fair Association. Sept. 26 to 29. Hon. W. G. Malin, pres.; H. A. Shankein, treas.; A. G. Smith, secy.

VICTOR, IOWA—Victor District Agricultural Society. Sept. 12 to 14. Levi Rinehart, pres.; John Steffy, treas.; J. F. Schulte, secy.

VINTON, IOWA—Benton County Agricultural Society. Sept. 19 to 22. L. A. Mitchell, secy.

WAPELLO, IOWA—Louisa County Agricultural Society. Aug. 15 to 18. Capt. W. J. Campbell, pres.; John G. Keck, secy.

WATERLOO, IOWA—Street Fair. Sept. 5 to 9.

WAUKON, IOWA—Allamakee County Agricultural Society. Sept. 12 to 15. Carl M. Beeman, secy.

WEST BRANCH, IOWA—Cedar County District Agricultural Society. Aug. 15 to 18. O. C. Pennock, pres.; J. T. Butler, treas.; F. F. Fisher, secy.

WEST LIBERTY, IOWA—West Liberty Fair. Sept. 12 to 15. Henry Negus, Springdale, pres.; W. H. Shipman, secy.

WEST POINT, IOWA—West Point District Fair. Sept. 10 to 22. John Walljasper, secy.

WHAT CHEER, IOWA—What Cheer District Fair Association. Sept. 18 to 21. J. H. Stephenson, Indianapolis, Ia., pres.; J. T. Swaffer, treas.; T. C. Legoe, secy.

WILLIAMSBURG, IOWA—Williamsburg District Fair Association. Sept. 5 to 8. F. O. Harrington, pres.; J. G. Lortz, treas.; Geo. E. Poyneer, secy.

WILTON JUNCTION, IOWA—Wilton Fair Association. Sept. 26 to 29. F. W. Schiele, Durant, pres.; Geo. Bannick, treas.; John Beimford, secy.

WINFIELD, IOWA—Eastern Iowa District Fair. Aug. 29 to Sept. 1. W. Mullin, pres.; J. T. Kirkpatrick, treas.; E. C. Hinkle, secy.

WINTEREST, IOWA.—Street Fair. July 18 and 19. Ray M. Price manager.

### KANSAS.

BURLINGTON, KAN.—Coffey County Fair Association. Sept. 12 to 15. E. T. Morton, pres.; A. L. Hitchens, treas.; J. E. Woodford, secy.

CHANUTE, KAN.—Chanute Agricultural, Fair, Park and Driving Association. Sept. 6 to 9. L. H. Cole, pres.; R. M. Allen, treas.; Aug. Bareis, secy.

CLAY CENTRE, KAN.—Clay County Fair Association. Sept. 12 to 15. D. H. Myers, pres.; E. E. Vincent, treas.; E. E. Hoopes, secy.

COFFEYVILLE, KAS.—Coffeyville Fair and Park Association. Aug. 15 to 19. T. C. Frazier, pres.; R. Y. Kennedy, secy.

COUNCIL GROVE, KAN.—Morris County Exposition Company. Sept. 26 to 29. W. H. White, pres.; Lewis Mead, treas.; E. J. Dill, secy.

EDGERTON, KAS.—Johnson County Co-Operative Fair Association. Sept. 26 to 29. V. R. Ellis, pres., Gardner; T. J. Coughlin, treas.; J. M. Warren, secy.

ERIE, KAN.—Neosho County Fair Association. Aug. 29 to Sept. 1. John Bell, pres.; W. T. Allen, treas.; N. Lodge, secy.

FREDONIA, KAS.—Fredonia Agricultural Association. Aug. 22 to 25. C. H. Pierce, pres.; T. C. Singleton, treas.; J. T. Cooper, secy.

GARNETT, KAN.—Anderson County Fair Association. Sept. 26 to 29. T. P. Gowdy, pres.; M. L. White, treas.; C. H. Rice, secy.

HIAWATHA, KAN.—Brown County Fair Association. Aug. 29 to 31. G. Y. Johnson, Willis, pres.; Chas. Knabb, treas.; Grant W. Harrington, secy.

HOLTON, KAS.—Jackson County Agricultural and Fair Association. Sept. 11 to 15. D. W. Stanley, pres., Hoyt; Moses Sarbach, treas.; S. B. McGrew, secy.

IOLA, KAN.—Allen County Agricultural Society. Sept. 5 to 8. A. L. Taylor, pres.; L. L. Northup, treas.; C. H. Wheaton, secy.

OSKALOOSA, KAS.—Jefferson County Agricultural and Mechanical Association. Sept. 5 to 8. Edwin Snyder, secy.

NESS CITY, KAS.—Ness County Fair Association. Sepjt. 14 to 16. B. F. Hermon, pres.; Geo. O. Hunt, treas.; Samuel G. Sheaffer, secy.

PAOLA, KAN.—Miami County Agricultural and Mechanical Fair Association. Sept. 12 to 15. J. C. T. Henson, pres.; J. F. Donohue, treas.; W. J. Carpenter, secy.

SALINA, KAN.—Saline County Agricultural, Horticultural and Mechanical Association and Street Fair. Sept. 26 to 29. Thos. Anderson, pres.; B. B. Stimmel, Jr., treas.; H. B. Wallace, secy.

STOCKTON, KAN.—Rooks County Fair Association. Sept. 19 to 22. O. A. Higgins, pres.; Geo. O. Farr, treas.; David B. Smyth, secy..


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**Jones County Agricultural and Mechanical Association.**

Monticello, Iowa, August 26, 1898.

To Whom It May Concern :—The famous Diving Elks, owned by W. H. Barnes, of Sioux City, have just closed a four days' contract with the above Association, for which we paid him $500, and I must say that the same has been very cheerfully paid by me, for we have received full value for same by extra attendance. Mr Barnes is a gentleman in every respect and he more than carried out his contract. The people are delighted with the attraction, and I wish to say that the Elks dive of their own free will, and that they are NOT THROWN from any trap or contrivance. They ascend the tower unattended and dive of their own free will. All I can say is that they are a marvelous attraction.

G. E. BISHOP, Secretary.

Address, WILL H. BARNES, Sioux City, Iowa.

## KENTUCKY.

ALEXANDRIA, KY.—Campbell County Agricultural Society. Aug. 22 to 26. J. N. Shaw, California, pres.; John Todd, treas.; J. J. Wright, secy.
BARBOURVILLE, KY.—Knox County Fair Association. Aug. 30 to Sept. 1. J. S. Miller, pres.; W. W. Tinsley, secy.
BARDSTOWN, KY.—Nelson County Fair. Aug. 29 to Sept. 1. J. B. Bowles, secy.
BOWLING GREEN, KY.—Warren County Fair Association. Sept. 13 to 16. J. H. Mallory, pres.; J. M. Robertson, secy. and treas.
BROADHEAD, KY.—Rockcastle County Fair Association. Aug. 23 to 25. E. E. Protheroe, pres.; J. Thos. Cherry, treas.; A. E. Albright, secy.
COLUMBIA, KY.—Aug. 22 to 25.
ELIZABETHTOWN, KY.—Hardin County Fair. Sept. 5 to 8. James A. Kinkead, secy.
EWING, KY.—Ewing Fair Association. Sept. 6 to 9. C. W. Williams, Reed, Ky., pres.; J. G. Collins, treas.; S. H. Price, secy.
FLORENCE, KY.—North Kentucky Agricultural Association. Aug. 30 to Sept. 2. B. F. McGlasson, Ludlow, pres.; J. M. Lassing, Burlington, treas.; R. L. Perry, Independence, secy.
GERMANTOWN, KY.—The Old Reliable Germantown Fair. Aug. 23 to 26. S. W. Bradford, pres.; John R. Walton, secy.
GLASGOW, KY.—South Kentucky Fair Association. Sept. 20 to 23. W. H. Huggins, Cave City, pres.; Thos. Dickinson, treas.; J. T. Carter, secy.
GUTHRIE, KY.—Guthrie Fair Association. Sept. 27 to 30. Claude Minnis, pres.; D. B. Smith, treas.; George Snadon, secy.
HARTFORD, KY.—Ohio County Fair Co. Sept. 28 to 30. Y. L. Griffin pres.; Ohio County Bank, treas.; W. G. Hardwick, secy.
HORSE CAVE, KY.—Sept. 27 to 30.
HUSTONVILLE, KY.—July 26 to 28.
LA GRANGE, KY.—Aug. 30 to Sept. 1.
LAWRENCEBURG, KY.—Lawrenceburg Fair Association. Aug. 15 to 18, 1899. J. W. Gaines, secy.
LEBANON, KY.—Marion County Fair and Trotting Association. Aug. 15 to 19. G. D. Boldrick, pres.; J. M. Knott, treas.; Chas. C. Boldricks, secy.
LEXINGTON, KY.—Lexington Horse Show, Fair and Carnival. Aug. 8 to 12. S. T. Harbison, pres.; W. B. Brock, treas.; E. W. Shanklin, secy.
LOUISVILLE, KY.—Louisville Colored Fair Association. Aug. 22 to 26. Isaac Curtis, 118 E. Green st., pres.; G. W. Smith, 411 5th st., treas.; Jas. W. Johnson, 405 E. Jefferson st., secy.
LOUISVILLE, KY.—Louisville Driving and Fair Association. Sept. 25 to 30, 1899. Frank P. Kennedy, secy.
MADISONVILLE, KY.—Hopkins County Fair. Aug. 9 to 12. H. H. Haleman, secy.
OWENSBORO, KY.—The Daviess County Fair. Oct. 3 to 7. J. W. Carter, secy.
RICHMOND, KY.—Madison County Fair Association. Aug. 1 to 4. J. W. Bales, pres.; S. A. Deatherage, secy.
SHELBYVILLE, KY.—Shelby County Agricultural and Mechanical Association. Aug. 22 to 25. M. W. Huss, Clay Village, pres.; Shannon Reid, treas.; Jas. M. Logan, secy.
SPRINGFIELD, KY.—Aug. 23 to 25.
WINCHESTER, KY.—Winchester Fair. Aug. 21 to 25. A. C. Green, pres.; O. E. Kennon, secy.

## LOUISIANA.

BATON ROUGE, LA.—Baton Rouge Fair Association. Oct. 4 to 8. R. A. Hart, pres.; J. Weis, treas.; E. M. Muse, secy.

## MAINE.

ACTON, ME.—Shapleigh and Acton Agricultural Society. Oct. 3 to 5. G. W. Grant, pres.; W. P. Ferguson, treas., Springvale; Fred. K. Bodwell, secy.
BANGOR, ME.—Eastern Maine State Fair. Aug. 29 to Sept. 1. F. O. Beal, pres.; E. L. Stearns, secy.
BETHEL, ME.—Riverside Agricultural Association. Sept. 12 to 14. J. A. Twaddle, M. D., pres.; H. S. Hastings, secy.-treas.
BLUE HILL, ME.—Hancock County Agricultural Society. Sept. 19 to 21. W. J. Creamer, Penobscot, pres.; M. P. Hinckney, treas.; N. Hinckley, secy.
CORNISH, ME.—O. U. V. Agricultural Association. Aug. 22 to 24. R. G. Pease, pres.; H. Lorin Merrill, secy.
EDEN, ME.—Eden Agricultural Society. Sept. 20 and 21. W. S. Alley, pres.; J. E. Hamor, treas.; West Eden; F. A. Wood, secy., Salisbury Cove.
EXETER, ME.—West Penobscot Agricultural Society. Sept. 26 to 28. Joel Richardson, No. Newport, pres.; F. E. Jewett, secy.
FARMINGTON, ME.—Franklin County Agricultural Society. Sept. 19 to 21. E. W. Rollins, North Chesterville, pres.; G. M. Carrier, treas.; J. J. Hunt, secy.
FRYEBURG, ME.—West Oxford Agricultural Society. Sept. 26 to 28. Dean A. Ballard, pres.; W. R. Tarbox, treas.; T. L. Eastman, secy.
GRAY, ME.—Gray Park Association. Aug. 29 to 31. B. F. Skillings, pres.; J. W. Stevens, secy.
LEWISTON, ME.—Maine State Fair. Sept. 4 to 8.
LIVERMORE FALLS, ME.—Androscroggin County Agricultural Society. Aug. 29 to 31. Hon. R. C. Boothby, pres.; C. H. Gibbs, M. D., treas.; J. S. Lowell, Auburn, secy.
MADISON, ME.—Somerset County Agricultural Society. Sept. 27 and 28. Orlande Walker, Anson, pres.; C. A. Wilber, treas.; J. T. Wither, secy.
MONROE, ME.—Waldo and Penobscot Agricultural Society. Sept. 12 to 14. E. H. Neally, secy.
NORTH BERWICK, ME.—North Berwick Agricultural Society. Sept. 5 to 7. N. Hobbs, pres.; John B. Russell, treas.; Geo. W. Perkins, secy.
PEMBROKE, ME.—Washington County Agricultural Society. Sept. 6 to 8. A. S. Farnsworth, West Pembroke, pres.; Clifton Laughlin, treas.; Sidney A. Wilder, West Pembroke, secy.
PHILLIPS, ME.—North Franklin Agricultural Society. Sept. 12 to 14. Wilson C. Beal, pres.; S. H. Beal, treas.; M. Sewell Kelley, secy.

PRESQUE ISLE, ME.—North Aroostook Agricultural and Horticultural Society. Sept. 12 to 14. J. W. Dudley, Mapleton, pres.; Ernest T. McGlauflin, South Presque Isle, secy.; A. E. Irving, treas.
PRINCETON, ME.—North Washington Agricultural Society. Sept. 5 to 7.
SANFORD, ME.—Sanford Fair and Trotting Association. Aug. 31 to Sept. 2. C. B. Allbee, secy.
SOUTH WINDSOR, ME.—South Kennebec Agricultural Society. Sept. 19 to 21. L. A. Howe, Windsor, pres.; J. S. Gray, South Windsor, treas.; Arthur N. Douglas, Chelsea, secy.
TOPSHAM, ME.—Sagadahoc Agricultural & Horticultural Society. Oct. 10 to 12. B. M. Patten, pres.; L. E. Smith, Brunswick, Me., treas.; W. S. Rogers, secy.
UNION, ME.—Knox County Agricultural and Horticultural Society. Sept. 19 to 21. E. E. Thurston, pres.; F. A. Alden, treas.; Geo. C. Hawes, secy.
UPPER GLOUCESTER, ME.—New Gloucester and Danville Agricultural Association. Sept. 27 to 28. A. J. Haskell, Danville Jct., pres.; Geo. C. Jordan, treas.; F. W. Berry, New Gloucester, secy.

## MARYLAND.

EASTON, MD.—Talbot County Fair and Maryland State Fair. Aug. 29 to Sept. 1. Dr. Chas. Lowndes, pres.; Jos. D. Harrington, secy.
FREDERICK CITY, MD.—Frederick County Agricultural Society. Oct. 17 to 20. Chas. N. Hargett, pres.; David V. Stauffer, treas.; Harry C. Keefer, secy.
HAGERSTOWN, MD.—Agricultural and Mechanical Association of Washington County. Oct. 10 to 13. John W. Stonebraker, pres.; John D. Brewer, treas.; Frank Witmer, secy.
ROCKVILLE, MD.—Agricultural Society of Montgomery County. Sept. 5 to 8. Wm. Dorsey, pres.; John J. Higigns, treas.; J. E. Muncaster, secy.
TIMONIUM, MD.—Baltimore County Agricultural Society. Aug. 29 to Sept. 2.
TOLCHESTER BEACH, MD.—Kent and Queen Ann's Counties Fair. Aug. 22 to 25. G. Noland, secy.
UPPER MARLBORO, MD.—Southern Maryland Fair. Sept. 5 to 9. Richard S. Hill, pres.; Geo. W. Wilson, treas.; W. G. Brooke, secy.

## MASSACHUSETTS.

ATHOL, MASS.—Worcester Northwest Agricultural and Mechanical Association. Sept. 13 and 14. Arthur F. Tyler, pres.; Festus G. Amsden, treas.; J. F. Whitcomb, secy.
BARRE, MASS.—Worcester County West Agricultural Society. Sept. 28 and 29. Austin F. Adams, Barre Plains, pres.; Chas. N. Follansby, treas.; Matthew Walker, secy.
BROCTON, MASS.—Brocton Agricultural Society. Oct. 4 to 7. E. M. Thompson, treas.
CHARLEMONT, MASS.—Deerfield Valley Agricultural Society. Sept. 14 and 15. C. E. Ward, Buckland, pres.; E. F. Haskins, treas.; S. W. Hawkes, secy.
CUMMINGTON, MASS.—Hillside Agricultural Society. Sept. 26 and 27. S. W. Clark, pres.; R. R. Packard, treas.; Wm. G. Atkins, West Cummington, secy.
GREAT BARRINGTON, MASS.—Housatonic Agricultural Society. Sept. 27 to 29. Chas. H. Shaylor, Lee, pres.; Orlando C. Bidwell, treas.; Frank H. Briggs, secy.
HINGHAM, MASS.—Hingham Agricultural and Horticultural Society. Sept. 26 and 27. Ebed L. Ripley, pres.; Reuben Sprague, treas.; Wm. H. Thomas, secy.
MIDDLEFIELD, MASS.—Highland Agricultural Society. Sept. 6 and 7. W. B. Barton, Dalton, pres.; M. J. Smith, treas.; John T. Bryan, secy.
NANTUCKET, MASS.—Nantucket Agricultural Society. Aug. 30 and 31. Joseph A. Johnson, pres.; Asa C. Jones, treas.; J. F. Murphy, Box 332, secy.
NORTH ADAMS, MASS.—Hoosic Valley Agricultural Society. Sept. 19 ti 21. S. A. HICKOX, Williamstown, pres.; E. M. Meekins, treas.; Geo. F. Miller, secy.
NORTH AMPTON, MASS.—Hampshire, Franklin and Hampden Agricultural Society. Oct. 4 and 5. H. C. Comins, North Hadley, pres.; D. J. Wright, treas.; S. S. Warner, secy.
PALMER, MASS.—Eastern Hampden Agricultural Society. Sept. 19 and 20. A. D. Norcross, Monson, pres.; F. D. Barten, secy.-treas.
PEABODY, MASS.—Essex Agricultural Society. Sept. 19 to 21. G. von L. Meyer, Hamilton, pres.; Gilbert L. Streeter, Salem, treas.; John M. Danforth, Lynnfield Center, secy.
PITTSFIELD, MASS.—Berkshire Agricultural Society. Sept. 12 to 14. W. W. Coleman, West Pittsfield, pres.; Joseph W. Lewis, treas.; Chas. H. Dwight, secy.
SPENCER, MASS.—Spencer Farmers' and Mechanics' Association. Sept. 21 and 22. E. Harris Howland, pres.; H. H. Capen, secy.
TAUNTON, MASS.—Bristol County Agricultural Society. Sept. 19 to 22. Nathaniel J. W. Fish, Taunton, pres.; E. Clarence Holt, treas.; Gertrude Williams, secy.

## MICHIGAN.

ADRIAN, MICH.—Lewaunee County Agricultural Society and Society Michigan Dist. Fair. Sept. 25 to 29. H. H. Ferguson, secy.
ALBION, MICH.—Fair. Sept. 19 to 22. A. L. McCutcheon, secy.
ALLEGAN, MICH.—Allegan County Agricultural Society. Oct. 3 to 6. Burrell Trip, pres.; Chas. Miner, treas.; A. H. Foster, secy.
ALPENA, MICH.—Alpena Fair. Sept. 27 to 29. W. E. Rogers, pres.; John Monaghan, treas.; Geo. M. Hanna, secy.
ANN ARBOR, MICH.—Washtenaw Fair Society. Oct. 3 to 6. Col. H. S. Dean, pres.; Fred H. Belser, treas.; F. E. Mills, secy.
ARMADA, MICH.—Armada Agricultural Society. Oct. 4 to 6. John McKay, Rome, pres.; R. V. Edwards, treas.; A. J. Freeman, secy.
BANCROFT, MICH.—Bancroft Fair Company. Sept. 26 to 29. T. M. Ealer, pres.; E. P. Sherman, treas.; W. E. Watson, secy.
BRIGHTON, MICH.—Brighton Market Fair Association. Oct. 10 to 13. B. T. O. Clark, pres.; R. E. Baetcke, treas.; C. E. Bourmann, secy.
CADILLAC, MICH.—Cadillac Free Street Fair. Sept. 12 to 15. W. J. Cornwell, pres.; C. E. Russell, treas.; G. S. Stanley, secy.
CALEDONIA, MICH.—Caledonia Union Fair Association. Oct. 3 to 5. Wm. McCrodan, Dutton, pres.; D. P. Hale, treas.; Chas. H. Kinney, secy.
CARO, MICH.—Tuscola County Farmer's Fair. Sept. 26 to 29. Chas. Montague, pres.; J. M. Ealy, treas.; T. B. Rainsford, secy.
CASS CITY, MICH.—Cass City District Fair Association. Oct. 2 to 5. John Marshall, pres.; H. S. Wickware, treas.; H. H. Ale, secy.
CENTRAL LAKE, MICH.—Central Lake Street Fair Association. Sept. 19 to 21. H. A. Wallbrecht, pres.; Otto Salchow treas.; O. L. Coulter, secy.
CHARLOTTE, MICH.—Eaton County Agricultural Society. Sept. 26 to 29. Jas. H. Gallery, pres.; Jas. H. Brown, treas.; Geo. A. Perry, secy.
COOPERSVILLE, MICH.—Coopersville Agricultural Association. Sept. 12 to 15. E. H. Stiles, secy.
FOWLERVILLE, MICH.—Fowlerville Agricultural Society. Oct. 3 to 6. C. L. Gordon, pres.; J. K. Stanley, treas.; D. C. Carr, secy.
HARBOR BEACH, MICH.—Harbor Beach Free Street Fair Association. Sept. 26 to 29. Jos. J. Leszczynski, pres.; M. D. Wagner, treas.; Chas. S. Nims, secy.
HILLSIDE, MICH.—Hillsdale Fair. Oct. 2 to 6. D. A. Curtis, Addison, pres.; F. A. Roethlisberger, Allen, treas.; C. N. Terwilliger, secy.
HOLLAND, MICH.—South Ottawa and West Allegan Agricultural Society. Oct. 3 to 6. Geo. H. Souter, pres.; Otto Breymon, treas.; L. T. Kanters, secy.
HUDSON, MICH.—Hudson Free Street Fair. Sept. 12 to 15. Henry C. Hall, secy.
IMLAY CITY, MICH.—Imlay City Agricultural Society. Oct. 3 to 5. M. J. Haskin, pres.; Walter Haskin, treas.; J. M. Sheppard, secy.
IONIA, MICH.—Ionia District Fair Association. Oct. 3 to 6. John E. Morrison pres.; Eldon Mains, treas.; E. A. Murphy, secy.
MARLETTE, MICH.—Marlette Free Street Fair Association. Sept. 19 to 22. D. E. Hubbell, pres.; N. J. Baker, treas.; C. C. Hubbell, secy.
MARQUETTE, MICH.—Marquette County Agricultural Society. Sept. 27 to 29. E. B. Palmer, pres.; C. H. Call, treas.; M. E. Asire, secy.
MARSHALL, MICH.—Calhoun County Agricultural Society. Oct. 3 to 6. L. L. Harsh, Union City, pres.; T. J. Shipp, treas.; Wm. H. Arthur, secy.
MASON, MICH.—Mason Free Street Fair Association. Oct. 3 to 6. Hon. L. T. Hemans, pres.; Roll C. Dart, treas.; Col. L. H. Ives, secy.
MT. PLEASANT, MICH.—Isabelle County Agricultural Society. Sept. 26 to 29. M. E. Kane, pres.; C. M. Brooks, treas.; J. E. Chatterton, secy.
NORTH BRANCH, MICH.—North Branch Fair Association. Sept. 27 to 29. J. C. Wade, pres.; Wm. Mahon, treas.; C. C. Showman, secy.
PLYMOUTH, MICH.—Plymouth Fair Association. Sept. 19 to 22. T. C. Sherwood, pres.; E. W. Chaffee, treas.; H. J. Baker, secy.
REED CITY, MICH.—Tri-County Exposition. Sept. 19 to 21. T. R. Welsh, secy.
ST. JOHNS, MICH.—Clinton County Agricultural Society. Sept. 26 to 30. F. A. Travis, pres.; M. McDonald, clerk.
STOCKBRIDGE, MICH.—Stockbridge Union Agricultural Society. Sept. 27 to 29. B. W. Sweet, pres.; W. C. Nichols, treas.; Edwin Farmer, secy.
VASSAR, MICH.—Tuscola County Agricultural Society. Oct. 3 to 6. Wm. Kirk, Fairgrove, pres.; J. A. Trotter, treas.; R. S. Weaver, Watrousville, secy.

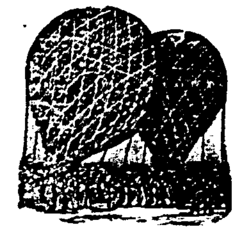
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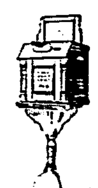
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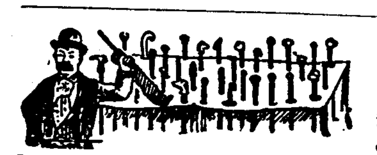
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## MINNESOTA.

ADA, MINN.—Agricultural Society of Norman County. July 27 to 29. J. C. Norby, pres.; W. H. Matthews, treas.; W. N. Calkins, secy.
AITKIN, MINN.—Aitkin County Agricultural and Stock Breeders' Associtien. Sept. 15 and 16. J. N. Ady, pres.; F. E. Krech, treas.; F. P. McQuillin, secy.
AUSTIN, MINN.—Mower County Agricultural Society. Sept. 21 to 23. J. J. Furlong, pres.; W. E. Holmes, treas.; A. C. Page, secy.
BARNUM, MINN.—Carlton County Agricultural and Industrial Association. Sept. 26 to 28. Wm. M. Cain, pres.; J. D. Barston, treas.; C. L. Goodell, secy.
DULUTH, MINN.—St. Louis County Agricultural Society. Sept. 12 to 15. R. S. Munger, pres.; J. E. Cooley, manager.
FARMINGTON, MINN.—Dakota County Agricultural Society. Sejt. 11 to 13. Col. C. Chambers, pres.; Gerrit F. Akin, secy.
GARDEN CITY, MINN.—Blue Earth County Agricultural Society. Aug. 21 to 31. W. H. Over, pres.; E. W. Parker, treas.; S. M. Dickinson, secy.
HALLOCK, MINN.—Kittson County Agricultural Society. July 28. T. M. George, pres.; E. A. Nelson, secy. and treas.
HAMLINE, MINN.—Minnesota State Fair. Sept. 4 to 9. E. W. Randall, secy.
HUTCHINSON, MINN.—McLeod County Agricultural Society. Sept. 13 to 15. H. H. Pennoyer, pres.; W. E. Harrington, treas.; L. P. Harrington, secy.
LE SEUR, MINN.—Fair. Sept. 21 to 23.
LONG PRAIRIE, MINN.—Todd County Agricultural Society. Sept. 13 to 15. H. H. Budgett, pres.; C. H. Ward, treas.; A. S. Strauss, secy.
MADISON, MINN.—Lacquiparli County Agricultural Society. Sept. 14 to 16. I. L. Philley, Louisburg, pres.; P. G. Jacobson, treas.; J. F. Rosenwald, secy.
MANKATO, MINN.—Street Fair. Sept. 12 to 15. J. C. Currior, secy.
MORA, MINN.—Kanabec County Association. Sept. 29 and 30. O. Struble, pres.; Geo. H. Nubert, treas.; C. H. Lydick, secy.
NEW ULM, MINN.—Brown County Agricultural Society. Probably Aug. 31 to Sept. 2. Ferd. Crone, pres.; A. J. Vogel, treas.; Henry N. Somsen, secy.
NORTHFIELD, MINN—Sept. 14 to 16. W. F. Schilling, secy.
OWATONNA, MINN.—Steele County Agricultural Society. Sept. 11 to 13. Col. C. Chambers, pres.; N. J. Shafer, treas.; W. A. Dynes, secy.
PARK RAPIDS, MINN.—Shell Prairie Agricultural Association. Sept. 27 to 29. Wm. M. Taber, pres.; Geo. D. Mandigo, treas.; B. F. Wright, secy.
PRESTON, MINN.—Minnesota and Iowa Fair Circuit. Aug. 29 to Sept. 1. K. W. Buel, secy.
RED WING, MINN.—Red Wing Free Street Fair and Agricultural Association. Oct. 3 to 5. C. A. Rasmuson, pres.; C. L. Strom, treas.; C. L. Sultzer, secy.
RUSH CITY, MINN.—Chisago County Agricultural Society. Sept 13 to 15. A. H. Markham, pres.; J. J. Flynn, treas.; J. W. Roble, secy.
SLAYTON, MINN.—Murray County Agricultural and Mechanical Association. Sept. 18 to 20. C. E. Dinehart, pres.; B. I. Weld, treas.; S. O. Morse, secy.
ST. CLOUD, MINN.—Street Fair. Sept. 19 to 23. O. H. Havill, pres.; D. C. Abeles, treas.; Jas. A. Martin, secy.
ST. JAMES, MINN.—Watowan County Agricultural Association. Sept. 28 to 30. W. S. Crowley, pres.; Frank O'Meara, treas.; E. A. Gibbs, secy.
ST. PETER, MINN.—Nicollet County Agricultural Society. Sept. 18 to 20. J. M. Lambert, pres.; H. S. Lockitt, treas.; John A. Johnson, secy.
WINNEBAGO CITY, MINN.—Winnebago City Driving ark. Sept. 14 to 16. W. D. Richards, pres.; L. C. Stebbins, secy.
WINONA, MINN.—Winona Street Fair and Agricultural Association. Sept. 26 to 29, 1899. W. J. Smith, Pres. Wm. G. Reade, Treas. John Rose, Secy.

## MISSISSIPPI.

VICKSBURG, MISS.—West Mississippi Agricultural, Mechanical and Live Stock Exposition. Oct. 23 to 29. Patrick Henry, pres.; J. A. Conway, treas.; F. H. Andrews, 106½ Washington street, secy.

## MISSOURI.

BOONVILLE, MO.—Cooper County Agricultural and Mechanical Society. Aug. 22 to 25.
CALIFORNIA, MO.—Moniteau County A. & M. Society. Sept. 19 to 22. Richard Kiely, pres.; Sid. Kiely, treas.; H. C. Stevenson, secy.
CARROLLTON, MO.—Fair. Sept. 5 to 8. F. J. White, pres.; D. P. Thomas, secy.
CARTHAGE, MO.—Blue Ribbon Fair Association Circuit. Sept. 12 to 15.
CENTRALIA, MO.—Fair. Sept. 5 to 8.
CHILLICOTHE, MO.—North Missouri Agricultural and Mechanical Society. Sept. 12 to 15. J. B. Ostrander, pres.; Geo. E. Seay, secy.
COLUMBIA, MO.—Boone County Agricultural and Mechanical Society. Aug. 8 to 12.
DEXTER, MO.—Stoddard County Agricultural and Mechanical Society. Sept. 19 to 23. J. H. Cummings, pres.; J. J. Dowdy, treas.; S. P. Jeffees, secy.
EDINA, MO.—Knox County Agricultural and Mechanical Society. Aug. 22 to 25. R. M. Biggerstaff, pres.; Emmett Bradshaw, treas.; J. J. Jack, secy.
HANNIBAL, MO.—Free Street Fair. Oct. 3 to 7. N. H. Pindell, pres.; J. B. Price, manager of amusements; J. T. Holmes, jr., secy.
HARRISONVILLE, MO.—Blue Ribbon Fair Association Circuit. Aug. 22 to 25.
HOLDEN, MO.—Blue Ribbon Fair Association Circuit. Aug. 15 to 18.
HUNTSVILLE, MO.—Huntsville Fair Association. Sept. 14 to 16. Dr. W. P. Terrill, pres.; J. J. Baker, secy.
JACKSONVILLE, MO. — Randolph County Agricultural and Mechanical Society. Aug. 22 to 24. A. Crisman, pres., College Mound; H. J. McCanne, treas.; C. M. King, secy., Excello.
KAHOKA, MO.—Clark County Agricultural and Mechanical Association. Aug. 29 to Sept. 1. W. M. Boulware, Gregory, pres.; Jas. Fulton, treas.; Jos. Vandoloh, secy.
KENNETT, MO.—Dunklin County Fair Association. Oct. 18 to 21. O. S. Harrison, pres.; R. H. Jones, secy.
LA PLATA, MO.—Macon County Agricultural and Mechanical Fair Association. Sept. 12 to 15. Hon. W. Sears, pres.; Thos. L. Rubey, treas.; C. C. Wood, secy.
LEE'S SUMMIT, MO.—Jackson County A. and M. Society. Sept. 12 to 15, 1899. E. T. Browning, Pres. Lewis Lamkin, Jr., secy.
LIBERTY, MO.—Inter-Township Fair. Aug. 22 to 25. J. B. Garth, pres.; C. E. Yancey, secy.
MAITLAND, MO.—Nodaway Valley Fair. Aug. 15 to 18. D. A. Gelvin, pres.; W. E. Everhart, treas.; Ed. L. Hart, Maryville, Mo., secy.
MILAN, MO.—Sullivan County Fair Association. Sept. 6 to 9. Reuben Payne, pres.; Dennis Ryan, treas.; C. B. Long, secy.
MOBERLY, MO.—Moberly Fair Association. Aug. 15 to 19.
NEVADA, MO.—Vernon County Fair Association. Sept. 5 to 8. C. F. Strohm, pres.; H. M. Duck, treas.; L. H. McDaniels, secy.
PLATTE CITY, MO.—Platte County Fair. Aug. 29 to Sept. 1. D. A. Chestnut, pres.; W. Forman, secy.
PRINCETON, MO.—Mercer County Fair. Aug. 30 to Sept. 2. Jeff Burchett, pres.; Jas. A. Thompson, treas.; Fred. W. Coon, secy.
RICH HILL, MO.—Blue Ribbon Fair Association Circuit. Aug. 29 to Sept. 1.
ROCK PORT MO.—Atchinson County Agricultural and Mechanical Society. Sept. 19 to 22. Miles Seckler, pres.; John W. Raines, treas.; E. O. Bird, secy.
SPRINGFIELD, MO.—Queen City Fair Association. Sept. 4 to 9. Col. John O'Day, pres.; W. A. Dennis, secy.
ST. CHARLES, MO.—St. Charles County Driving ark and Fair Association. Aug. 31 to Sept. 2. H. D. Bruns, pres.; A. R. Huning, treas.; Robt. N. Bede, secy.

## NEBRASKA

ALBION, NEB.—Boone County Agricultural Association. Sept. 20 to 22. L. P. Judd, Cedar Rapids, pres.; D. J. Poynter, treas.; H. L. Brooks, secy.
AUBURN, NEB.—Nemaha County Fair and Driving Park Association. Sept. 26 to 29. Wm. Watson, jr., pres.; W. H. Bausfield, treas; C. O. Snow, secy.
AURORA, NEB.—Hamilton County Agricultural Association. Sept. 26 to 29. T. A. McKay, pres.; T. E. Williams, treas.; B. F. Isaman, secy.
BERTRAND, NEB.—Phelps County Fair Association. Sept. 5 to 8. C. C. Gibbons, pres.; A. J. Sanstron, treas., Fred. P. McCormick, secy.
CENTRAL CITY, NEB.—Merrick County Agricultural Society. Sept. 12 to 14. S. L. Wiser, pres.; O. T. Bishop, treas.; H. V. Persons, secy.
CHADRON, NEB.—Dawes County Agricultural Society. Sept. 13 to 15. Chas. Mann, pres.; W. Wilson, treas.; B. F. Pitman, secy.
CLAY CENTER, NEB.—Clay County Agricultural Society. Sept. 26 to 29. B. W. Campbell, pres.; H. E. McDowell, treas.; L. F. Fryar, secy.
ELWOOD, NEB.—Gosper County Fair Association. Oct. 4 to 7. E. Shallenberger, pres.; A. R. Pabrick, treas.; A. M. White, secy.
FRANKLIN, NEB.—Franklin County Agricultural Society. Sept. 27 to 29. W. H. Austin, pres.; J. W. Robinson, secy.
GENEVA, NEB.—Fillmore County Agricultural Society. Sept. 12 to 15. H. R. Deming, pres.; W. S. Huston, treas.; F. M. Flory, secy.
INDIANOLA, NEB.—Red Willow County Agricultural Society. Sept. 19 to 22. S. R. Smith, pres.; Jas. Hetherington, treas.; W. A. McCool, secy.
LINCOLN, NEB.—Lancaster County Fair. Sept. 19 to 22. Wm. Foster, pres.; R. S. Hall, treas.; E. F. Fassett, 107 S. Eleventh street, secy.
MADISON, NEB.—Madison County Agricultural Society. Sept. 12 to 15, 1899. H. F. Barney, pres.; Geo. R. Wycoff, treas.; J. L. Rynearson, secy.
OMAHA, NEB.—Nebraska State Fair. July 1 to Nov. 1. S. C. Bassett, Gibbon, pres.; Ed. McIntyre, Seward, treas.; Robert W. Furnas, Brownville, secy.
RED CLOUD, NEB.—Nebraska and Kansas Interstate Fair. Sept. 18 to 21. J. L. Miner, pres.; G. W. Down, treas.; D. J. Myers, secy.
SEWARD, NEB.—Seward ounty Agricultural Society. Sept. 13 to 15. A. E. Baker, secy.
TECUMSEH, NEB.—Johnson County Agricultural and Mechanical Association. Sept. 19 to 22. A. G. Jury, pres.; W. G. Swan, secy.
WILBUR, NEB.—Saline County Agricultural Society. Sept. 5 to 8. Geo. H. Ross, pres.; E. Ballard, treas.; S. D. Davis, secy.
YORK, NEB.—Fair. Sept. 5 to 8. W. B. York, pres.; J. P. Miller, treas.; N. A. Dean, secy.

## NEW HAMPSHIRE.

LACONIA, N. H.—Belknap County Grange Fair. Sept. 4 to 9.
KEENE, N. H.—Cheshire County Grange Fair Association. Sept. 19 to 21. John J. Lesure, pres.; E. A. Kingsbury, treas.; Frank K. Jewett, secy.
ROCHESTER, N. H.—Rochester Agricultural and Mechanical Association. Sept. 12 to 15. G. E. Wallace, pres.; . M. Bailey, treas.; Dr. G. E. Chesley, secy.
TILTON, N. H.—State Fair. Sept. 12 to 14. W. H. Stimson, secy., Dunbarton, N. H.
WARNER, N. H.—Merrimack County Grange Fair Association. Sept. 13 and 14. Ex-Gov. N. G. Ordway, Waterloo, pres.; J. M. Connor, Hopkinton, treas.; S. C. Pattee, secy.

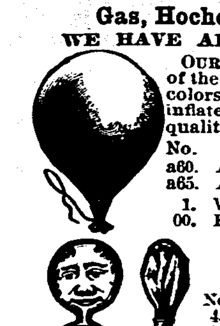
## NEW JERSEY.

NEWARK, N. J.—New Jersey State Agricultural Society. Oct. 2 to 6. E. B. Gaddis, pres.; Wm. A. Clark, Elizabeth, treas.; R. T. Quinn, secy.
TRENTON, N. J.—Inter-State Fair. Sept. 25 to 29. J. Guild Muirheid, secy.

## NEW YORK.

AFTON, N. Y.—Afton Driving Park and Agricultural Association. Sept. 19 to 22. Fred Church, pres.; E. A. Goodsell, treas.; I. W. Seely, secy.
ALBION, N. Y.—Orleans County Agricultural Society. Sept. 21 to 23. H. Blood, pres.; A. W. Barnett, treas.; L. H. Beach, secy.
ANGELICA, N. Y.—Allegheny County Agricultural Society. Sept. 12 to 14. E. S. Bartlett, Belfast, pres.; Frank H. Jackson, treas.; N. E. Dudley, secy.
BALLSTON, N. Y.—Saratoga County Agricultural Society. Aug. 28 to Sept. 1. Donn F. Winney, pres.; W. I. Cavert, Charlton, treas.; Frank L. Smith, Bircnton, secy.
BATAVIA, N. Y.—Genesee County Agricultural Society. Sept. 18 to 21. C. W. Roberts, Wheatville, pres.; C. D. Harris, Elba, treas.; Albert E. Brown, secy.
BATH, N. Y.—Steuben County Fair Association. Sept. 26 to 29. C. A. Shults, secy.
BINGHAMTON, N. Y.—Binghamton Industrial Exposition. Oct. 3 to 6. J. E. Rogers, pres.; W. S. Stevens, treas.; Henry S. Martin, secy.
BOONVILLE, N. Y.—Boonville Fair Association. Sept. 5 to 8. Benj. A. Capron( pres.; E. G. Palmer, treas.; Henry McClusky, secy.
BROCKPORT, N. Y.—Brockport Union Agricultural Society. Sept. 27 to 30. Elias Garrison, pres.; R. C. Hull, treas.; Geo. B. Harmon, secy.
BROOKFIELD, N. Y.—The Brookfield Madison County Agricultural Society. Sept. 18 to 21. H. L. Spooner, pres.; B. G. Stillman, Jr., treas.; N. A. Crumb, secy.
CAMBRIDGE, N. Y.—Cambridge Valley Agricultural Society and Stock Breeders' Association. Sept. 5 to 8.
CANANDAIGUA, N. Y.—Ontario County Agricultural Society. Sept. 19 to 21. C. P. Whitney, Orleans, pres.; Jas. S. Hickox, treas.; Homer J. Reid, secy.
CANTON, N. Y.—St. Lawrence County Agricultural Society. Sept. 12 to 15. J. H. Clark, pres.; E. A. Gilbert, treas.; P. R. McMonagle, secy.
CANTON, N. Y.—St. Lawrence County Agricultural Society. Sept. 12 to 15. J. H. Clark, pres.; E. H. Gilbert, treas.; A. T. Martyn, secy.
CAPE VINCENT, N. Y.—Cape Vincent Agricultural Society. Sept. 5 to 8. P. S. Judd, pres.; C. B. Wood, treas.; F. L. Burdick, secy.
CARMEL, N. Y.—Putnam County Agricultural Society. Aug. 22 to 25. Philip Diehl, Brewster, pres.; E. C. Week, treas.; Geo. R. Cole, secy.
CHATHAM, N. Y.—Columbia County Agricultural Society. Sept. 5 to 8. W. A. Dardess, secy.
COBLESKILL, N. Y.—Cobleskill Agricultural Society. Sept. 18 to 21. O. F. Nelson, pres.; M. D. Borst, treas.; S. C. Shaver, secy.
COHOCTON, N. Y.—Cohocton, N. Y.—Tompkins County Fair. Sept. 12 to 14. H. P. Wilcox, secy.

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COOPERSTOWN, N. Y.—Otsego County Agricultural Society. Sept. 19 to 21. J. L. Quaif, secy.
CORTLAND, N. Y.—Cortland County Agricultural Society. Aug. 29 to Sept. 1. Geo. H. Hyde, pres.; C. T. Bremen, treas.; W. J. Growman, secy.
DELHI, N. Y.—Delaware County Agricultural Society. Sept. 5 to 7. W. H. Fisher, pres.; A. J. Nicoll, treas.; R. P. McIntosh, secy.
DRYDEN, N. Y.—Dryden Agricultural Society. Sept. 19 to 21. S. G. Lupton, pres.; J. B. Wilson, secy.
DUNDEE, N. Y.—Dundee Fair Association. Oct. 3 to 5. C. J. Biglow, pres.; C. J. Watson, treas.; F. A. Sayre, secy.
ELMIRA, N. Y.—Chenung County Fair Association. Sept. 5 to 8. Geo. McCam, secy.
GENEVA, N. Y.—Geneva Fair. Sept. 5 to 8.
GREENE, N. Y.—Riverside Agricultural Society. Sept. 12 to 15. Curtis Winston, pres.; J. E. Juliand, treas.; J. E. Bartoro, secy.
HAMBURGH, N. Y.—Erie County Agricultural Society. Sept. 12 to 15. Edward E. Hepp, pres.; Armor, N. Y.; John Kloepfer, treas., Hamburg, N. Y.; G. P. Dick, Willink, N. Y., secy.
HEMLOCK, N. Y.—Hemlock Lake Union Agricultural Society. Oct. 3 to 5. Dr. F. A. Wicker, pres.; W. Adams, treas.; S. P. Hoppough, secy.
HORNELLSVILLE, N. Y.—Farmers' Club Fair. Aug. 28 to Sept. 1. H. L. Gifford, secy.
HORNELLSVILLE, N.Y.—Hornellsville Fair. Aug. 28 to Sept. 1. L. H. Gifford, secy.; W. W. Babcock, manager of privileges.
HUDSON, N. Y.—Columbia Agricultural and Horticultural Society. Aug. 30 to Sept. 1. Delbert Dinehart, pres.; F. S. Hallenbeck, treas.; N. H. Browing, secy.
JOHNSTON, N. Y.—Fulton Co. Agricultural Society. Sept. 4 to 7. Jas. I. Younglove, pres.; Henry W. Potter, treas.; Eugene Moore, secy.
LITTLE VALLEY, N.Y.—Cattaraugus County Agricultural Society. Aug. 29 to Sept. 1. Cyrus A. Rhoades, Leon, pres.; E. L. Campbell, treas.; Jas. H. Wilson, secy.
LOCKPORT, N. Y.—Niagara County Agricultural Society. Sept. 21 to 23. C. A. Warren, secy.
LOWVILLE, N. Y.—Lewis County Agricultural Society. Sept. 12 to 15. Geo. Sherwood, pres.; Ira Sharp, treas.; W. S. Windecker, secy.
LYONS, N. Y.—Wayne County Agricultural Society. Sept. 14 to 16. E. W. Weeks, pres.; E. D. Leonard, treas.; N. D. Lapham, secy.
MALONE, N. Y.—Franklin County Agricultural Society. Sept. 25 to 29.
MARGARETVILLE, N. Y.—Catskill Mountani Agricultural Society. Aug. 22 to 25, 1899. T. Winter, pres.; J. H. Hitt, treas.; Wm. Mungle, secy.
MIDDLETOWN, N. Y.—Orange County Agricultural Society. Sept. 12 to 15. A. Denniston, Washingtonville, pres.; H. M. Howell, treas.; D. A. Morrison, Newburgh, secy.
MINEOLA, N. Y.—Queens County Agricultural Society. June 21 to 22; Sept. 26 to 30. Geo. P. Titus, East Williton, pres.; Thos. H. Bacon, Jericho, treas.; Lott Van de Water, Jr., Hempstead, secy.
MORRIS, N. Y.—Morris Fair Association. Sept. 26 to 28. C. A. Bowne, pres.; D. I. Lawrence, treas.; D. C. Winton, secy.
NAPLES, N. Y.—Naples Fair. Sept. 19 to 21.
NASSUA, N. Y.—Rensselaer County Agricultural and Liberal Arts Society. Sept. 19 to 22. W. D. Barnes, Brainerd, pres.; C. E. Huested, treas.; Delmer Lynd, secy.
NEWARK VALLEY, N. Y.—Northern Tioga Agricultural Society. Aug. 29 to 31. S. L. Ball, Berkshire, pres.; E. T. Belden, Richford, treas.; G. E. Purple, secy.
NORWICH, N. Y.—Chenango County Agricultural Society. Sept. 5 to 8. Silas W. Berry, pres.; Geo. A. Munsace, treas.; F. Joe Schorm, secy.
ORANGEBURG, N. Y.—Rockland County Agricultural and Horticultural Association. Sept. 11 to 15. S. M. Stafford, Spring Valley, pres.; D. T. Inglis, Spring Valley, treas.; M. H. Demarest, Narmet, secy.
OSWEGO FALLS, N. Y.—The Oswego County Agricultural Society. Sept. 12 to 15. H. H. Merriam, pres.; J. C. Harrington, treas.; Fred'k G. Spencer, secy., Fulton.
OWEGO, N. Y.—Tiogo County Agricultural Society. Sept. 5 to 7. Geo. A. Ingersoll, Nichols, pres.; J. M. Hastings, treas.; L. W. Kingman, secy.
PALMYRA, N. Y.—Palmyra Union Agricultural Society. Sept. 28 to 30. C. D. Johnson, pres.; H. G. Chapman, treas.; P. S. Aldrich, secy.
PENN YAN, N. Y.—Yates County Fair. Sept. 19 to 21. Ira R. Brundage, pres.; A. T. Angle, Italy Hill, secy.
PERRY, N. Y.—Silver Lake Fair. Sept. 28 and 29. W. W. Grieve, secy.
PHOENIX, N. Y.—Phoenix Union Agricultural Society. Sept. 19 to 22. John O'Brien, pres.; N. A. Hughes, treas.; Jas. A. Pendergast, secy.
PLATTSBURG, N. Y.—Clinton County Agricultural Society. Sept. 18 to 22.
POTTERSVILLE, N. Y.—Glen Dale Agricultural Society. Sept. Chas. H. Folon, Chestertown, pres.; F. A. Griswold, treas.; James A. Skiff, secy.
POTTSDAM, N. Y.—R. V. and St. R. V. Agricultural Society. Sept. 19 to 22. N. E. Clark, pres.; E. A. Everett, treas.; H. S. Wilson, secy.
POUGHKEEPSIE, N. Y.—Dutchess County Agricultural Society. Sept. 12 to 15. Reginald W. Rives, pres.; A. B. Gray, treas.; J. M. Booth, acting secy.
PRATTSBURG, N. Y.—Prattsburg Fair. Sept. 12 to 14. H. D. Graves, pres.; W. W. Babcock, secy.
PRATTSVILLE, N. Y.—Prattsville Agricultural and Horticultural Association. Sept. 5 to 7. G. M. Beeker, pres.; Geo. Rappleyear, treas.; J. A. Erkson, secy.
RED HOOK, N. Y.—Red Hook Agricultural Club. Aug. 29 to 31. D. W. Wilbur, pres.; S. L. Stillman, treas.; John W. Bain, secy.
RICHFIELD SPRINGS, N. Y.—Richfield Springs Agricultural Society. Sept. 25 to 28. M. O. Towne, pres.; G. T. Brockway, treas.; Fred. Bronner, secy.
RIVERHEAD, N. Y.—Suffolk County Agricultural Society. Sept. 19 to 21. Hon. Henry O. Reeves, Greenport, pres.; Geo. W. Cooper, treas.; Sylvester W. Foster, secy.
ROME, N. Y.—Oneida, County Agricultural Society. Sept. 25 to 29. John W. Potten, pres.; W. D. Reese, treas.; J. B. Ceeshman, secy., Vernon.
SANDY CREEK, N. Y.—Sandy Creek Fair Co. Aug. 22 to 24. H. Louis Wallace, secy.
SANDY HILL, N. Y.—Washington County Agricultural Society. Sept. 12 to 15. J. Edie, pres.; W. I. Bristol, treas.; St. Edward; S. B. Ambler, secy.
SHAVERTOWN, N. Y.—Shavertown Agricultural Society. Aug. 29 to 31. P. H. Shafer, pres.; Jas. Bramley, treas.; Wm. A. Coulter, secy.
SYRACUSE, N. Y.—N. Y. State Agricultural Society. September 4 to 9. Hon. Roswell P. Flower, pres.; James Docharty, secy.; W. J. Smith, treas.; Theo. H. Coleman, manager.
TRUMANSBURG, N. Y.—Union Agricultural and Horticultural Society. Sept. 5 to 8. J. T. Howe, pres.; H. A. Mosher, treas.; Myron Boardman, secy.
VERNON, N. Y.—Vernon Agricultural Society. Oct. 4 and 5. Geo. P. Langford, pres.; G. L. Bowers, treas.; L. A. Griswold, secy.
WALTON, N. Y.—Delaware Valley Fair. Sept. 13 to 15. Wesley Ellis, secy.
WATKINS, N. Y.—Schuyler County Agricultural Society. Sept. 19 to 22. O. H. Budd, pres., Hector; Geo. W. Burrell, treas.; B. L. Piper, secy.
WESTPORT, N. Y.—Essex County Agricultural Society. Sept. 11 to 14. W. A. Tucker, Essex, pres.; A. J. Daniels, treas.; C. E. Stevens, secy.
WHITE PLAINS, N. Y.—Society of Agriculture and Horticulture of Westchester County. Sept. 25 to 30. Jas. Hopkins, Vermont, pres.; Jos. B. Lee, Valhalla, treas.; E. G. Long, secy.
WHITNEY'S POINT, N. Y.—Broome County Agricultural Society. Sept. 5 to 8. P. M. Brown, pres.; P. H. Landers, treas.; Fred. E. Allen, secy.

## NEVADA.

RENO, NEV.—Fair Association. Sept. 18 to 23. L. Allen, pres.; Washoe County Bank, treas.; Louis Bevier, secy.

## NORTH CAROLINA.

FAYETTEVILLE, N. C.—Cumberland County Agricultural Society. Nov. 8 to 10. G. W. Lawrence, secy.
RALEIGH, N. C.—North Carolina Agricultural Society. Oct. 16 to 21. John S. Cunningham, pres.; C. B. Denson, treas.; Jos. E. Pogue, secy.
WINSTON-SALEM, N. C. — Winston-Salem Great Gala Week, Horse Show and Fair. Oct. 24 to 29. J. L. Patterson, pres.; Thos. Marlin, treas.; G. E. Webb, secy.

## NORTH DAKOTA.

GRAND FORKS, N. DAK.—Summer Carnival. July 18 and 19. D. McDonald, secy.
MANDAN, N. DAK.—State Fair, under Morton County Fair Association. Sept. 26 to 29. Geo. W. Harmon, pres.; D. R. Taylor, treas.; Theo. Cummins, secy.
PARK RIVER, N. D.—Walsh County Agricultural Fair. July 25 to 27. Thos. Balton, pres.; D. G. McKay, treas.; Chas. Wilson, secy. pro tem.

## OHIO.

ADA, O.—Ada Tri-County Fair Company. Aug. 29 to Sept. 1. Henry Young, pres.; S. W. Nixon, treas.; Agnew Welsh, secy.
AKRON, O.—Summit County Agricultural Society. Oct. 3 to 6. M. L. Sprankle, Bath, pres.; Geo. W. Brewster, treas.; Albert Hale, secy.
ASHLAND, O.—Ashland County Fair. Sept. 5 to 8.
ATHENS, O.—Athens County Agricultural Society. Oct. 3 to 5. N. W. Baker, C. H. Porter, secy.
BELLEFONTAINE, O.—Logan County Agricultural Association. Oct. 3 to 6. W. F. Williamson, West Liberty, pres.; E. Pat Chamberlain, secy.
BEREA, O.—Cuyahoga County Fair. Sept. 19 to 21.
BOSTON, O.—Clermont County Agricultural Society. Aug. 29 to Sept. 1. John W. Patten, Bethel, pres.; J. O. Rapp, Owensville, treas.; John Rowan, Blowville, secy.
BUCYRUS, O.—Crawford County Agricultural Society. Oct. 10 to 13. J. A. McMichael, pres.; M. Auck, treas.; G. W. Miller, secy.
BURTON, O.—Geauge County Fair. Sept. 19 to 22
CADIZ, O.—Harrison County Agricultural Society. Oct. 3 to 5. Oliver Robb, Unionvale, pres.; S. R. Hamilton, treas.; J. G. Milliken, secy.
CALDWELL, O.—Street Fair. July 19 to 22. Jos. Ryan, gen'l manager; N. H. Shadwell, treas.; J. W. Bigley, secy.
CANAL DOVER, O.—Tuscarawas County Fair. Aug. 29 to Sept. 1. H.W. Streb, secy.
CANTON, O.—Stark County Fair. Sept. 26 to 29.
CARROLLTON, O.—Carroll County Agricultural Society. Sept. 27 to 29. W. L. Smeltz, jr., pres.; C. A. Tope, secy.
CARTHAGE, O.—Hamilton County Agricultural Association. Aug. 15 to 19. Frank Fox, pres.; T. H. Huffman, treas.; D. S. Sampson, 340 Main st., Cincinnati, O., secy.
CELINA, O.—Mercer County Fair. Aug. 21 to 25. S. H. Weaver, pres.; J. M. Winter, treas.; C. N. Halfhill. Mercer, secy.
CHAGRIN FALLS, O.—Cuyahoga County Fair. Sept. 12 to 15.
CHILLICOTHE, O.—Scioto Valley Agricultural Society. Aug. 8 to 11. Clark W. Story, pres.; Theo. Spetnagel, treas.; Addison P. Minshall, secy.
CLARKSVILLE, O.—Pioneer Association of Clinton and Warren Counties. Aug. 8 to 10. Warren Brady, pres.; Mrs. M. J. Reeder, treas.; Mrs. Vira Kimbrough, secy.
CLEVELAND, O.—Cleveland Industrial Exposition and Carnival. Cleveland Lodge of Elks. Aug. 7 to 19. John G. Scorer, gen'l manager, 45 Sheriff street, Cleveland, O.
COLUMBUS, O.—Elks' Street Fair & Trades Carnival. July 3 to 8. Al. G. Field, Director-General, 563 E. Mound st., Columbus, O.
COLUMBUS, O.—Ohio State Fair and Industrial Exposition. Sept. 4 to 8, 1899. W. W. Miller, secy.
COSHOCTON, O.—Coshocton County Agricultural Society. Oct. 10 to 13, 1899. J. P. Darling, pres.; Corwin McCoy, treas.; Robert Boyd, secy.
DAYTON, O.—Montgomery County Fair. Sept. 12 to 16. W. J. Ferguson, secy.
DELAWARE, O.—Delaware County Agricultural Society. Sept. 27 to 29. Andrew J. Harter, pres.; R. M. Avery, treas.; Edw. A. Furniss, secy.
EAST LIVERPOOL, O.—East Liverpool Elks Lodge. July 3 to 8. G. L. S. Brock, pres.; S. T. Herbert, treas.; G. Y. Travis, secy.
EATON, O.—Preble County Fair. Sept. 25 to 29. H. H. Farr, secy.
ELYRIA, O.—Lorain County Agricultural Society. Sept. 12 to 15. J. L. Reed, pres.; N. Ridgeville; J. E. Willard, treas.; W. B. Johnston, secy.
FINDLAY, O.—Hancock County Fair. Sept. 5 to 9. W. S. Randall, pres.; Jacob Stark, treas.; Wm. Demland, secy.
FOSTORIA, O.—Northwestern Ohio Fair Company. Aug. 29 to Sept. 1. N. Saltsman, pres.; W. J. Wagner, treas.; E. A. Schubert, secy.
TREMONT, O.—Sandusky County Agricultural Society. Oct. 3 to 6. L. Nickel, pres.; W. A. Gabel, treas.; J. C. Overmeyer, secy.
GALENA, O.—Delaware County Fair. Sept. 27 to 29.
GEORGETOWN, O.—Brown County Agricultural Society. Oct. 3 to 6. V. H. Thompson, pres.; Ben B. Whiteman, treas.; J. W. Hedrick, secy, Russelville, O.
GREENVILLE, O.—Darke County Agricultural Society. Aug. 28 to Sept. 1. J. M. Brown, Delisle, O., pres.; T. C. Maher, secy.
GROVE CITY, O.—Grove City Fair Association. Aug. 29 to Sept. 2. Samuel Taylor, Pleasant Corner, secy.
GYPSUM, O.—Ottawa County Fair. Sept. 19 to 21.
HAMILTON, O.—Elks Street Fair. July 31 to Aug. 5. Will S. Heck, Cincinnati, O., contractors for attractions.
HAMILTON, O.—Butler County Agricultural Society. Oct. 2 to 6. J. A. Slade, Stockton, pres.; W. B. Wallace, Oxford, treas.; W. A. Shafor, secy.
HARTFORD, O.—Trumbull County Fair Sept. 12 to 15.
HARTFORD, O.—Hartford Central Agricultural Society. Sept. 12 to 15. J. C. Needles, Center Village, pres.; Jos. Coleman, Croton, treas.; Wm. D. Stoughton, Lock, secy.
HICKSVILLE, O.—Hicksville Fair Co. Sept. 12 to 15. W. H. Harten, pres.; G. D. Simmons, treas.; F. M. Birdsall, secy.
HICKORY, O.—Mahoning County Fair.. Sept 26 to 28.
JEFFERSON, O.—Ashtabula County Agricultural Society. Sept. 26 to 29. Chas. C. Babcock, secy.
KENTON, O.—Hardin County Agricultural Society. Sept. 26 to 29. W. F. Hufford, pres., Ada, O.; Horton Park, treas.; W. M. Cooney, secy.
KINSMAN, O.—Kinsman Stock and Agricultural Co. Aug. 23 to 25. H. J. Waid, pres.; E. R. Bracken, treas.; H. J. Fober, secy.
LANCASTER, O.—Fairfield County Agricultural Society. Oct. 11 to 14. Daniel Crumley, pres.; C. B. Whiley, treas.; W. T. McClenaghan, secy.
LEBANON, O.—Warren County Fair. Sept. 19 to 22. Geo. W. Carey, secy.
LIMA, OHIO.—Allen County Agricultural Society. Oct. 10 to 13. Hon. Wm. Rusler, Hume, pres.; D. H. Crites, Kempton, treas.; T. B. Bowersock, secy.
LISBON, O.—Columbiana County Fair. Sept. 12 to 14.
LONDON, O.—Madison County Agricultural Society. Aug. 22 to 25. E. B. Pancake, secy.
MARIETTA, O.—Washington County Fair Association. Sept. 19 to 22. Ed. Flanders, pres.; J. H. McConnell, treas.; Henry G. Behl, secy.
MARION, O.—Marion County Agricultural Society. Sept. 26 to 29. W. C. Rapp, pres.; D. M. Odaffer, treas.; J. E. Waddell, secy.
MARYSVILLE, O.—Union County Agricultural Society. Oct. 3 to 6. T. P. Shields, pres.; E. W. Porter, secy.
McCONNELLSVILLE, O.—Morgan Agricultural Society. Sept 26 to 28. John G. Walker, pres.; J. W. McElhiney, treas.; P. H. Tannehill, secy.
MEDINA, O.—Medina County Agricultural Society. Sept. 5 to 7. Jas. W. Crawford, Seville, pres.; Blake Lendrickson, treas.; Hiram Goodwin, secy.
MINERVA, O.—Minerva Fair Association. Oct. 3 to 8. James Ackelson, pres.; E. M. Jerome, treas.; Thos. E. Booth, secy.
MT. GILEAD, O.—Monroe County Agricultural Society. Oct. 3 to 6. W. A. Ferguson, pres.; J. G. Russell, treas.; O. J. Miller, secy.
MT. JOY, O.—Sciota County Fair. Aug. 30 to Sept. 1.
NAPOLEON, O.—Napoleon Fair Co. Sept. 5 to 8. J. W. Hanna, pres.; R. B. Holler, treas.; J. S. Halter, secy.
NEW BREMEN, O.—New Bremen Tri-County Fair. Sept. 5 to 8. Henry Hellbusch, pres.; Wm. Nieter, treas.; Fred. Wiemeyer, secy.
NEWARK, O.—Elks' Street Fair and Carnival. June 5 to 10. T. C. Warden, pres.; E. J. Koos, secy.
NEWARK, O.—Licking County Agricultural Society. Sept. 26 to 29, 1899. G. R. Taylor, pres.; I. M. Phillips, secy.
NEW LEXINGTON, O.—The New Perry County Agricultural Society. Sept. 19 to 22. T. J. Tracy, pres.; Pat Coyle, treas.; Chas. C. Chappelear, secy.
OTTAWA, O.—Putnam County Agricultural Society. Oct. 2 to 7. A. L. Paul, pres.; C. H. Rice, treas.; A. P. Sandles, secy.
OTTOKEE, O.—Fulton County Fair. Sept. 19 to 22.
PAULDING, O.—Paulding County Agricultural Society. Sept. 5 to 8. Dr. J. L. Slager, pres.; W. B. Jackson, treas.; Con Ragan, secy.
POMEROY, O.—Meigs County Fair. Sept. 12 to 15.
PROCTORVILE, O.—Lawrence County Fair. Sept. 13 to 15.
RANDOLPH, O.—Randolph Agricultural Society. Oct. 13 and 14. Ira Meacham, pres.; W. D. Haskins, treas.; W. H. Bettes, secy.
RICHWOOD, O.—Tri-County Fair. Oct. 9-14. J. E. Robinson, secy.
RIPLEY, O.—Ripley, Ohio, Fair Co. Aug. 29 to Sept. 1. G. F. Young, pres.; E. T. Kirker, treas.; L. H. Williams, secy.
SANDUSKY, O.—Erie County Agricultural Society. Sept. 26 to 29. C. W. Taylor, pres.; S. C. Prout, of Prout, treas.; John T. Mack, secy.
SARAHSVILLE, O.—Noble County Fair. Sept 26 to 28.


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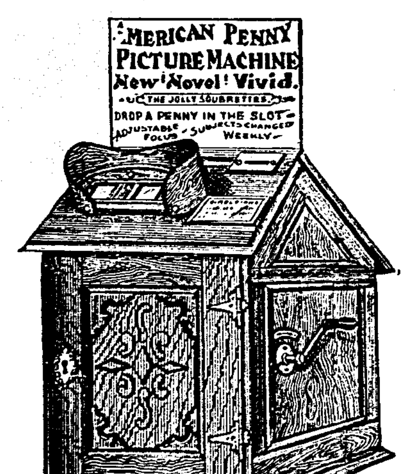
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SMITHFIELD, O.—Jefferson County Fair. Sept. 27 to 29.
SPRINGFIELD, O.—Clarke County Agricultural Society. Aug. 22 to 25. T. L. Calvert, Selma, pres.; Fred. Shelleberger, Enon, treas.; Wm. Jenkins, Seth, secy.
SYCAMORE, O.—Sycamore Fair Co. Sept. 19 to 22. F. W. Hurd, pres.; P. R. Grubb, secy.
TOLEDO, O.—Tri-State Fair. Aug. 21 to 26. W. B. Geroe, pres.; C. R. Brand, treas.; T. B. Tucker, secy.
TROY, O.—Miami County Fair. Sept. 18-23. W. I. Tenney, secy.
UPPER SANDUSKY, O.—Wyandot County Agricultural Society. Oct. 3 to 6. C. D. Hare, pres.; Henry Kear, treas.; Oscar Billhardt, secy.
URBANA, O.—Champaign County Agricultural Society. Aug. 15 to 18, 1899. C. H. Ganson, pres.; H. P. Wilson, treas.; J. W. Crowl, secy.
VAN WERT, O.—Van Wert County Agricultural Society. Sept. 12 to 15. J. S. Stuckey, pres.; E. B. Guillard, treas.; O. N. Swartout, secy.
WAPAKONETA, O.—Auglaize County Agricultural Society. Oct. 3 to 6. Perry Focht, Uniopolis, pres.; T. E. Bowsher, Buckland, treas.; A. E. Schaffer, secyy.
WARREN, O.—Trumbull County Fair. Sept. 5 to 7.
WASHINGTON, O.—Guernsey County Fair. Sept. 26 to 29. R. L. Spencer, Salesville, pres.; R. S. Frame, treas.; H. D. McCulloch, secy.
WASHINGTON, C. H., O.—Fayette County Fair. Aug. 15 to 18. Nye Gregg, pres.; O. S. Mallow, treas.; N. B. Hall, secy.
WAUSEON, O.—Fulton County Agricultural Society. Sept. 19 to 22. L. G. Ely, Fayette, pres.; W. A. Blake, treas.; Thos. Mikesell, secy.
WELLINGTON, O.—Wellington Union Agricultural Society. Aug. 23 to 25. J. M. Otterbacker, pres.; H. C. Harris, treas.; W. B. Vischer, secy.
WESTERVILLE, O.—Hamilton County Fair. Aug. 15 to 19.
WEST UNION, O.—Adams County Agricultural Society. Sept. 12 to 15. W. S. Kincaid, pres.; H. W. Dickinson, treas.; T. W. Ellison, secy.
WOODSFIELD, O.—Mound County Agricultural Society. Aug. 29 to 31. W. C. Mooney, pres.; Geo. B. Dorr, secy.
WOOSTER, O.—Wayne County Agricultural Society. Sept. 26 to 28. J. C. Sidel, Blachleyville, pres.; W. A. Wilson, treas.; I. N. Xinney, secy.
XENIA, O.—Greene County Agricultural Society. Aug. 8 to 11. R. R. Grieve, secy.
ZANESVILLE, O.—Muskingum County Fair. Sept. 12 to 15.

## OKLAHOMA.

ENID, OKLA.—Garfield County Fair Association. Sept. 13 to 16. R. Messall, pres.; H. H. Watkins, treas.; S. H. Allen, secy.
OKLAHOMA CITY, OKLA.—Oklahoma Street Fair Association. Sept. 18 to 23. N. W. Storm, pres.; A. L. Welsh, treas.; C. A. McNabb, secy.

## OREGON.

BAKER CITY, ORE.—First Eastern Oregon District Agricultural Association. Sept. 25 to 30. Geo. E. Bell, pres.; J. H. Parker, treas.; Fred. Rodenbeck, secy.
ROSEBURY, ORE.—Second Southern Oregon District Agricultural Society. Aug. 29 to Sept. 2. V. C. London, pres.; W. I. Wright, treas.; H. W. Miller, secy.
SALEM, ORE.—Oregon State Board of Agricultural. Sept. 15 to 22. W. H. Wehrung, Hillsboro, pres.; J. H. Albert, treas.; C. D. Gabrielson, secy.

## PENNSYLVANIA.

ALLEGHENY, PA.—Industrial Exposition, Street Fair and Elks' Carnival. July 10 to 22. John A. Fairman, pres.; A. D. Armstrong, treas.; W. H. Lockhart, secy.
ALLENTOWN, PA.—The Great Allentown Fair. Sept. 1 9to 22. Hon. Jeremiah Roth, pres.; A. W. DeLong, treas.; W. K. Mohr, secy.
BEAVER, PA.—Beaver County Agricultural Society. Sept. 26 to 29. Wm. M. Boyle, Beaver Falls, pres.; J. E. Martin, treas.; J. E. Kennedy, secy.
BETHLEHEM, PA.—Pennsylvania State Fair Association. Sept. 12 to 15. J. Walter Lovatt, pres.; Geo. H. Young, treas.; H. A. Groman, secy.
BLOOMSBURG, PA.—Columbia County Agricultural and Horticultural and Mechanical Association. Oct. 10 to 12. E. H. Sloan, pres.; Jas. C. Brown, treas.; A. N. Yost, secy.
BURGETTSTOWN, PA.—Union Agricultural Association. Oct. 3 to 5. W. W. Pyles, Dinsmore. W. B. Linn, treas.; R. P. Stevenson, secy.
CAMBRIDGE SPRINGS, PA.—Crawford County Agricultural Society. Sept. 19 to 22. Clark D. Eckels, pres.; H. W. Canfield, treas.; Albert S. Faber, secy.
CARLISLE, PA.—Agricultural Association of Cumberland County. Sept. 26 to 29, 1899. Chas. H. Mullin, pres.; John Stock, treas.; W. H. McCrea, secy.
CARROLLTON, PA.—Cambria County Agricultural Association. Sept. 5 to 8. J. V. Maucher, secy.
CENTRE HALL, PA.—Patrons of Husbandry. Sept. 15 to 22. Leonard Rhone, mgr.
CLEARFIELD, PA.—Clearfield County Fair. Sept. 26 to 29. Geo. J. Thompson, pres.
DAYTON, PA.—Dayton Agricultural and Mechanical Association. Sept. 26 to 29. A. S. McQuilkin, Smicksburg, pres.; A. J. Gourley, treas.; E. Morrow, secy.
EBENSBURG, PA.—Ebensburg Agricultural Association. Aug. 29 to Sept. 1. Hon. A. V. Barker, pres.; A. W. Buck, treas.; S. S. Reed, secy.
FORKSVILLE, PA.—Sullivan County Agricultural Society. Oct. 3 to 5. Ulysses Bird, pres.; M. A. Black, secy.
GRATZ, PA.—Fair. Aug. 22 to 26. J. W. Hoffman, secy.
HANOVER, PA.—Hanover Agricultural Society. Sept. 26 to 29. R. M. Wirt, pres.; T. J. Little, treas.; M. O. Smith, secy.
HARFORD, PA.—Harford Agricultural Society. Sept. 27 to 29. J. C. Tanner, pres.; E. M. Watson, treas.; E. E. Jones, secy.
HOOKSTOWN, PA.—Millcreek Valley Agricultural Association. Aug. 22 to 24. R. M. Swaney, secy.
HONESDALE, PA.—Wayne County Agricultural Society. Oct. 3 to 5. W. L. Ferguson, Seelyville, pres.; Geo. Erk, Seelyville, treas.; E. W. Gammell, Bethany, secy.
HOOKSTOWN, PA.—Millcreek Valley Agricultural Association. Aug. 22 to 24. H. W. Nelson, pres.; H. C. Leeper, treas.; R. M. Swaney, secy.
HUGHESVILLE, PA.—Muncy Valley Farmer's Club. Sept. 19 to 22. Theo. A. Boche, pres.; Hon. Peter Reeder, treas.; A. C. Henry, secy.
KITANNING, PA.—Kitanning Fair Association. Aug. 22 to 25. Dr. C. J. Jessop, pres.; W. J. Sturgeon, treas.; T. McConnell, secy.
KUTZTOWN, PA.—Keystone Agricultural and Horticultural Society. Sept. 26 to 29. J. R. Heffner, Monterey, pres.; J. D. Wanner, treas.; J. B. Esser, secy.
LEBANON, PA.—Lebanon Fair Association. Sept. 4 to 8, 1899. H. B. Loose, pres.; Dr. W. B. Means, secy.
LEHIGHTON, PA.—Carbon County Industrial Society. Sept. 26 to 29. Henry Miller, pres.; Valentine Schwartz, treas.; C. W. Bower, secy.
LEWISBURG, PA.—Union County Agricultural Society. Sept. 26 to 29. C. Willard Oldt, secy.
LEWISTON, PA.—Mifflin County Agricultural Fair Association. Sept. 5 to 8. A. C. Mayes, pres.; T. S. Johnson, treas.; J. F. McKinney, secy.
MANSFIELD, PA.—Smythe Park Association. Sept. 26 to 29, 1899. J. M. Clark, Pres. W. P. Austin, secy.; W. D. Husted, treas.
MEADVILLE, PA.—Elks Carnival and Industrial Exhibition. July 24 to 19.
MERCER, PA.—Mercer Central Agricultural Association. Sept. 26 to 28. Thos. P. Munnel, pres., Indian Run; Jas. B. Grubb, treas.; John P. Orr, secy.
MILTON, PA.—Milton Fair Association. Oct. 4 to 8. Edwin Paul, secy.
MONTROSE, PA.—Susquehanna County Agricultural Society. Sept. 19 and 20. B. E. James, pres.; T. I. Lott, treas.; W. A. Titsworth, secy.
MT. GRETNA, PA.—Mt. Gretna Agricultural, Mechanical & Industrial Exposition. Aug. 14 to 19, 1899. Ira M. Rutter, secy.
NAZARETH, PA.—Northampton County Agricultural Society. Oct. 3 to 6. F. T. Gernet, pres.; J. A. Reinheimer, treas.; J. J. Mans, secy.
NEWPORT, PA.—Perry County Agricultural Society. Sept. 19 to 22. Hon. D. H. Shubley, pres., Landonburg; L. H. Butturf, treas.; Jas. B. Eby, secy.
ORWIGSBURG, PA.—Orwigsburg Agricultural and Horticultural Society. Aug 29 to Sept. 1. Hon. J. T. Shoener, pres.; H. S. Albright, treas.; A. E. Brown, secy.
OXFORD, PA.—Oxford Agricultural Society. Sept. 27 and 28. Wm. H. Hoog, Colerain, pres.; F. G. Andrews, treas.; Harry C. Thomas, secy.
PITTSTON, PA.—Luzerne County Fair Association. Sept. 19 to 22. A. O. Farnham, pres.; W. McCabe, treas.; John A. Wood, Old Forge, Pa., secy.
READING, PA.—Agricultural & Horticultural Society of Berks County. Oct. 3 to 6. James McGowan, pres.; Milford N. Ritter, treas.; Cyrus T. Fox, secy.
STROUDSBURG, PA.—Monroe County Agricultural Society. Sept. 5 to 8. R. F. Schwarz, pres.; T. C. Brown, secy.
TOWANDA, PA.—Bradford County Agricultural Society. Sept. 26 to 29. E. J. Ayers, Macedonia, pres.; W. T. Horton, treas.; Benj. Kuykendall, Jr., secy.
TROY, PA.—Annual Troy Fair. Sept. 12 to 15. John E. Dobbins, pres.; E. E. Van Dyne, treas.; John A. Parsons, secy.
TUNKHANNOCK, PA.—Wyoming County Agricultural Society. Sept. 12 to 15. Hon. S. R. Bungess, pres.; C. O. Dersheimer, treas.; W. N. Reynolds, secy.
UNIONTOWN, PA.—Fayette Fair Association. Sept. 5 to 8. W. M. Thompson, pres.; W. H. Bowman, treas.; Wm. W. Parshall, secy.
WASHINGTON, PA.—Western Pennsylvania Agricultural Association. Sept. 26 to 29. Jas. M. Thomas, Thomas, pres.; Jas. I. Forsyth, Washington, treas.; Julius Le Moyne, Washington, secy.
WATTSBURG, PA.—Wattsburg Agricultural Society. Sept. 5 to 7. W. H. Cornell, pres.; John Phelps, treas.; A. L. Phelps, secy.
WESTFIELD, PA.—Westfield Fair Association. Sept. 12 to 15. Frank Strang, secy.
WILLIAMS GROVE, PA.—Grangers' Interstate Exhibition. Aug. 28 to Sept. 2. R. H. Thomas, Mechanicsburg, pres.; R. H. Thomas, Jr., Mechanicsburg, treas.; H. S. Mohler, Mechanicsburg, secy.
YOUNGWOOD, PA.—Westmoreland Agricultural Society. Sept. 26 to 29. J. W. Allshouse, Adamsburg, pres.; M. P. Shoemaker, Greensburg, treas.; W. H. Holtzer, Greensburg, secy.

## RHODE ISLAND

PROVIDENCE, R. I.—Rhode Island State Fair Association. Oct. 9 to 13. Fred. E. Perkins, pres.; Frank F. Olney, treas.; Wm. Hanrahan, secy.
WARWICK, R. I.—Pawtucket Valley Agricultural Park Association. Sept. 21 to 23. R. A. S. Reoch, River Point, pres.; F. J. Flanagan, River Point, treas.; John L. Deering, Arctic, Box H, secy.

## SOUTH CAROLINA

FAIRVIEW, S. C.—Fairview Stock, Agricultural and Mechanical Association. Undecided. J. B. Wasson, pres.; J. L. Stoddard, treas.; W. H. Britt, secy.
LEXINGTON, S. C.—Lexington County Fair Association. Oct. 25 to 27. Major J. H. Counts, Irmo, pres.; W. P. Roof, treas.; M. D. Harman, secy.
RICHLAND, S. C.—State Agricultural and Mechanical Society. Nov. 6 to 10. T. J. Cunningham, Clowney, pres.; A. W. Love, gen'l supt.; Thos. W. Holloway, Pomaria, secy.

## SOUTH DAKOTA.

SIOUX FALLS, S. D.—Carnival of Sports. Sept. 12 to 15. Geo. Schlosser, secy.
YANKTON, S. D.—South Dakota State Fair. Sept. 25 to 29. Chas. H. Harris, Aberdeen, pres.; J. E. Platt, Clark, treas.; Walter B. Dean, secy.

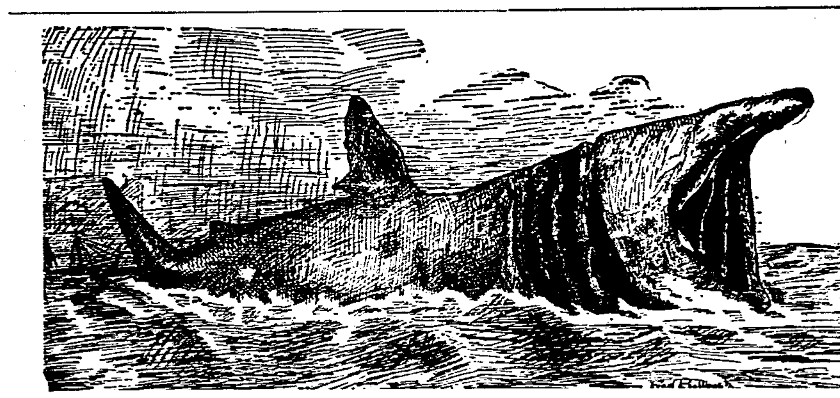
## TENNESSEE.

ALEXANDRIA, TENN.—DeKalb Agricultural and Mechanical Association. Sept. 21 to 23. Col. J. T. Creaghead, Brush Creek, pres.; J. W. Rutland, treas.; Rob Roy, secy.
MURFREESBORO, TENN. — Rutherford County Fair Association. Sept. 5 to 9. N. C. Collier, pres.; A. M. Overall, treas.; J. H. Crichlow, secy.
WATERTOWN, TENN.—Wilson County Fair Association. Sept. 7 to 9. T. A. Young, pres.; O. B. Young, treas.; Caesar Thomas, secy.


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Canadian Acrobats, the latest finish, The Human Wheel—nothing like it. Managers wishing a first-class acrobatic act write at once. Address

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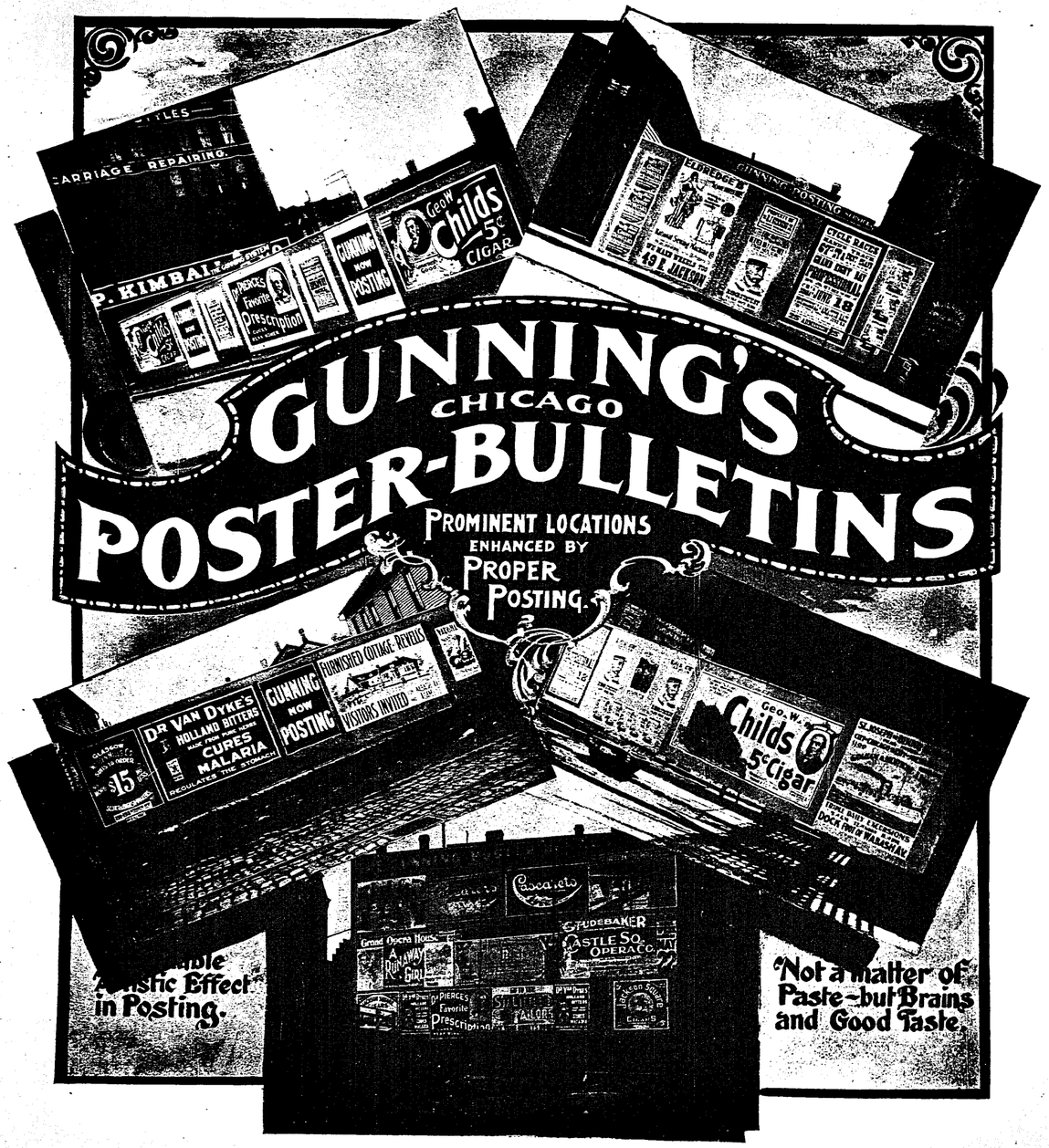
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**Mr. M. Switzer,**
Advertising Manager S. Hernsheim Bros. & Co., New Orleans, La.

"After careful observation I have concluded that in point of attractiveness and advertising strength nothing surpasses your Poster Bulletins except the painted displays. The paper on your boards is uniformly and neatly posted, and the whole effect is much better than anything I have ever seen in the posting line."

"We have noted with great interest the posting being done by you in Chicago, and take great pleasure in complimenting you on the artistic appearance of your Poster Bulletins."

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**Mr. George Kissam,**
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"On my last trip to Chicago I was surprised and very much pleased at your display of Poster Bulletins. You have always held the palm on sign advertising, and your new departure shows not only good intelligent display, but what should prove a profitable one for your numerous customers."

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## TEXAS.

ABILENE, TEX.—Abilene Fair Association. Oct. 25 to 28. J. M. Bradford, pres.; Henry James, treas.; Will Stith, secy.

DALLAS, TEX.—State Fair and Dallas Exposition Association. Sept. 28 to Oct. 22. W. H. Gaston, pres.; J. B. Adone, treas.; Sydney Smith, secy.

MARQUEZ, TEX.—Marquez Fair Association. Nov. 1 to 3. F. M. Amos, pres.; Sidney Myers, treas.; Dr. E. O. Boggs, secy.

PALESTINE, TEX.—East Texas Fair and Driving Park Association. Oct. 25 to 28. G. R. Cook, pres.; W. C. Gorman, treas.; Thos. Hall, secy.

SAN ANTONIO, TEX.—San Antonio International Fair Association. Oct. 28 to Nov. 8, 1899. G. W. Brackenridge, San Antonio, Tex., chairman.

VICTORIA, TEX.—Southwest Texas Fair Association. Sept. 26 to 29. L. D. Heaton, pres.; Theo. Buhler, treas.; L. N. Hofer, secy.

## UTAH.

SALT LAKE CITY, UTAH—Deseret Agricultural and Mfg. Society. Oct. 3 to 7. John R. Winder, pres.; Elias A. Smith, treas.; Septimus W. Sears, secy.

## VERMONT.

BARTON, VT.—Orleans County Fair Association. Sept. 12 to 14. H. H. Somers, pres.; O. D. Owen, treas.; D. D. Bean, secy.

BRATTLEBORO, VT.—Valley Fair Association. Sept. 27 and 28.

EAST CORINTH, VT.—Waits River Valley Agricultural Society. Sept. 5 to 7. Rev. E. W. Hatch, pres.; E. R. Corliss, treas.; Warren L. Crafts, Oxford, N. H., secy.

LYNDONVILLE, VT.—Northern Caledonia Fair Association. Sept. 7 and 8. C. D. Hubbard, Lyndon Center, pres.; E. M. Campbell, treas.; E. McGennis, secy.

MIDDLEBURY, VT.—Addison County Fair. Sept. 5 to 7.

MORRISVILLE, VT.—Lamoille County Fair. Sept. 5 to 7.

NORTHFIELD, VT.—Dog River Valley Fair Association. Sept. 19 to 22. J. B. Wills, Randolph, pres.; Jas. Morse, treas.; W. W. Holden, secy.

RUTLAND, VT.—Rutland County Agricultural Society. Sept. 12 to 14. John H. Mead, West Rutland, pres.; Fred. A. Field, treas.; Willis M. Ross, secy.

SHELDON JUNCTION, VT.—Franklin County Fair. Aug. 30 to Sept. 1. A. S. Richardson, pres.; Geo. P. Twigg, St. Albans, treas.; C. A. Oliver, North Sheldon, secy.

ST. JOHNSBURY, VT.—Caledonia County Fair Ground Co. Sept. 19 to 21. T. R. Steles, pres.; W. A. Taplin, treas.; Fred. S. Harriman, secy.

WATERBURY, VT.—Winooski Valley Agricultural Association. Sept. 5 to 7. G. E. Moody, pres.; W. V. Bryan, treas.; M. O. Evans, secy.

WHITE RIVER JUNCTION, VT.—Annual State Fair. Sept. 12 to 14. George Aitkin, Woodstock, Vt., pres.; N. B. Hazen, treas.; George W. Hoffman, secy.

WOODSOCK, VT.—Windsor County Agricultural Society. Sept. 26 to 28. F. L. Davis, North Pomfret, pres.; Chas. H. English, Prosper, treas.; John S. Eaton, secy.

## VIRGINIA.

CAPE CHARLES, VA.—Chesapeake Agricultural Fair Association. Aug. 15 to 18. R. S. Nicholas, pres.; Dr. A. Brockenbrough, Chesapeake, secy.

FREDERICKSBURG, VA.—Rappahannock Valley Agricultural and Mechanical Society. Sept. 26 to 28. Capt. T. McCracken, pres.; Capt. S. J. Quinn, secy and treas.

KELLAR, VA.—Eastern Shore Agricultural Fair. Aug. 22 and 23. G. Walter Mapp, secy.

MAPPSBURG, VA.—Mappsburb Colored Fair. Aug. 28 to Sept. 4.

NORFOLK, VA.—Virginia State Fair and Agricultural Association. May 16 to 19; Oct. 3 to 6. W. E. Dillon, secy.

TAPPAHANNOCK, VA.—Tidewater Agricultural and Stock Association. Sept. 20 to 22. B. B. Brockenbrough, pres.; J. C. Phillips, treas.; C. B. Newbill, Center Cross, secy.

TASLEY, VA.—Peninsula Fair Association. Aug. 22 to 25. C. C. Dix, Parksley, Va., secy.

WINCHESTER, VA.—Shenandoah Valley Agricultural Society. Sept. 19 to 22. C. B. Rouss, 549 Broadway, New York City, pres.; Clark H. Purcell, treas.; E. G. Hollis, secy.

## WASHINGTON.

NORTH YAKIMA, WASH.—State Fair. Sept. 25 to 29. J. M. Baxter, pres.; Wm. Lee, sr., treas.; T. R. Gunn, secy.

SPOKANE, WASH.—Spokane Industrial Exposition. Oct. 3 to 17. E. D. Olmsted, M.D., pres.; Geo. S. Brookes, treas.; H. Bolster, secy.

WALLA WALLA, WASH.—Walla Walla Valley Fruit Fair. Sept. 26 to Oct. 1. W. A. Ritz, pres.; T. S. Dement, treas.; C. F. Van De Water, secy.

## WEST VIRGINIA.

CLARKSBURG, W. VA.—West Virginia Central Agricultural and Mechanical Association. Oct. 3 to 6. T. T. Wallis, pres.; M. M. Thompson, secy.

MIDDLEBOURNE, W. VA.—The Tyler County Exposition and Fair Association. Aug. 22 to 25. W. H. Stealey, pres.; D. Hickman, treas.; C. B. Riggle, secy.

NEW MARTINSVILLE, W. VA.—Wetzel Co. Fair Association. Aug. 15 to 18. Justus Eakin, pres.; L. J. Williams, treas.; Robt. E. McEldowney, secy.

PENNSBORO, W. VA.—Ritchie County Agricultural and Fair Association. Sept. 12 to 15. L. P. Wilson, pres.; Dr. G. P. Sigler, treas.; Will A. Strickler, secy.

SHEPHERDSTOWN, W. VA.—Morgan Grove Agricultural and Live Stock Association. Sept. 5 to 8. Dr. A. S. Reynolds, pres.; G. T. Lickleder, treas.; R. S. M. Hoffman, secy.

WALTON, W. VA.—Roane County Fair Association. Aug. 29 to Sept. 1. J. J. Riley, secy.

## WISCONSIN.

AMHERST, WIS.—Portage County Agricultural Society. Sept. 19 to 22. A. J. Smith, secy.

APPLETON, WIS.—Fox River Fair and Driving Association. Sept. 19 to 22. Chas. Clack, Apple Creek, pres.; J. J. Sherman, treas.; L. W. Harman, secy.

ARCADIA, WIS.—Arcadia Agricultural and Driving Association. Sept. 5 to 8. H. E. Simpson, pres.; R. P. Rainey, treas.; J. I. Dewey, secy.

AUGUSTA, WIS.—Eau Claire Agricultural Society. Sept. 12 to 15. W. E. Leidger, Fall Creek, pres.; F. E. Williams, treas.; Chas. A. Williams, secy.

BARABOO, WIS.—Sauk County Agricultural Society. Sept. 26 to 29. Henry Maniott, pres.; Franklin Johnson, treas.; Geo. A. Pabodie, secy.

CHETEK, WIS.—Barren County Agricultural Society. Sept. 5 to 7. W. W. Flinn, pres.; W. A. Kent, Cameron, treas.; Jas. E. Cartwright, secy.

BEAVER DAM, WIS.—Dodge County Fair Association. Sept. 26 to 29. E. E. Williams, pres.; H. B. Drake, treas.; C. W. Harvey, secy.

BERLIN, WIS.—Berlin Agricultural Association. Oct. 2 to 5. C. M. Willis, secy.

BLACK RIVER FALLS, WIS.—Jackson County Agricultural Society. Sept. 5 to 8. J. A. Bailey. S. N. Saurdohl, treas.; E. L. Ormsby, secy.

BOSCOBEL, WIS.—Aug. 21 to 23. C. F. Mufley, secy.

CEDARSBURG, WIS.—Ozaukee County Agricultural Society. Sept. 25 to 27. Wm. H. Rentleman, pres.; L. E. Schroeder, Salter, treas.; Jacob, Dietrich, secy.

CHILTON, WIS.—Calumet County Agricultural Society. Sept. 11 to 13. Tjark Oesau, pres.; Geo. D. Breed, secy.

CHIPPEWA FALLS, WIS.—Northern Wisconsin State Fair. Sept. 19 to 22. M. S. Bailey, secy.

CUMBERLAND, WIS.—Sept. 13 to 15. H. S. Comstock, secy.

ELKHORN, WIS.—Sept. 19 to 22. G. L. Harriman, secy.

DARLINGTON, WIS.—Lafayette County Agricultural Society. Aug. 22 to 25. Geo. F. West, pres.; M. H. Michaelson, treas.; W. E. Collins, secy.

DODGEVILLE, WIS.—Iowa County Agricultural Society. Aug. 29 to Sept. 1. Wm. V. Powell, pres.; J. W. Hocking, treas.; W. J. Davey, secy.

DURAND, WIS.—Pepin County Agricultural Society. Sept. 27 to 29. J. J. Morgan, pres.; W. H. Huntington, secy.

ELLSWORTH, WIS.—Pierce County Fair. Sept. 20 to 22. J. W. Hancock, pres.; E. S. Doolittle, secy.

GALESVILLE, WIS.—Trempealean County Agricultural Society. Aug. 28 to 31. F. G. Davis, pres.; J. A. Kellman, treas.; Bert A. Gipple, secy.

HILLSBORO, WIS.—Sept. 12 to 15.

HUDSON, WIS.—Sept. 27 to 29. W. J. Johnson, secy.

JEFFERSON, WIS.—Sept. 26 to 29. J. L. Kearney, secy.

LACROSSE, WIS.—LaCrosse Interstate Fair Association. Sept. 12 to 14. B. E. Edwards, pres.; T. H. Spence, treas.; C. S. Van Auken, secy.

LANCASTER, WIS.—Grant County Agricultural Society. Sept. 13 to 15. D. Abrams, pres.; R. Meyer, jr., treas.; George B. Wheeler, secy.

LODI, WIS.—Lodi Union Agricultural Society. Sept. 11 to 14. Job Mills, pres.; A. R. Reynolds, treas.; A. H. Hinds, secy.

MADISON, WIS.—Dane County Agricultural Society. Sept. 19 to 22. S. L. Sheldon, pres.; Daniel Bechtel, treas.; Geo. A. Kingsley, secy.

MANITOWOC, WIS.—Manitowoc County Industrial Association. Sept. 6 to 9. Christ. Muth, pres.; Julius Lindstedt, secy.

MAUSTON, WIS.—Juneau County Agricultural Society. Sept. 4 to 7. S. C. Plommer, pres.; F. A. Adler, treas.; J. C. Baldwin, secy.

MILWAUKEE, WIS.—State Fair. Sept. 11 to 15. T. L. Newton, pres.; John M. True, Madison, secy.

MINERAL POINT, WIS.—Southwestern Wisconsin Fair. Aug. 15 to 18. Geo. G. Cox, pres.; Phillip Allen, treas.; W. H. Bennett, secy.

MONROE, WIS.—Green County Agricultural Society. Aug. 30 to Sept. 2. R. A. Etter, pres.; Andrew Lewis, treas.; Frank Smock, secy.

NEILLSVILLE, WIS.—Clark County Agricultural Society. Sept. 19 to 22. E. D. Webster, pres.; G. S. Redmon, treas.; H. H. Heath, secy.

NEW LONDON, WIS.—New London Fair. Sept. 5 to 8. Aug. Roloff, pres.; Henry Cannon, secy.

NEW RICHMOND, WIS.—New Richmond Driving Park and Agricultural Association. Sept. 13 to 15. O. J. Williams, pres.; J. W. McCoy, treas.; J. A. Hughes, secy.

PHILLIPS, WIS.—Sept. 7 to 9. G. M. Chamber, secy.

PLYMOUTH, WIS.—Sheboygan County Agricultural Association. Sept. 5 to 8. H. Wheeler, Sr., pres.; E. A. Dow, treas.; O. Gaffron, secy.

PORTAGE, WIS.—Columbia County Agricultural Society. Sept. 5 to 8. Geo. Bain, pres.; J. M. Bushnell, treas.; Kennedy Scott, of Rio, secy.

RHINELANDER, WIS.—Oneida County Agricultural Society. Sept. 4 to 7. J. C. Curran, pres.; B. R. Lewis, treas.; W. C. Ogden, secy.

RICHLAND CENTRE, WIS.—Richland County Agricultural Society. Sept. 26 to 29. H. M. Bock, pres.; J. M. Keys, treas.; W. F. J. Fogo, secy.

SENECA, WIS.—Sept. 26 to 28. A. B. Withee, secy.

SHAWANO, WIS.—Shawano County Agricultural Society. Sept. 13 to 15. D. E. Westcott, secy.

SPARTA, WIS.—Sparta Driving and Agricultural Association. Aug. 22 to 25. F. W. Swarthout, pres.; J. M. Farming, treas.; J. P. Rice, secy.

ST. CROIX FALLS, WIS.—Park County Fair Association. Sept. 19 to 21. Thomas H. Thompson, pres.; Harry D. Baker, treas.; Geo. H. Ely, secy.

TOMAH, WIS.—Eastern Monroe County Agricultural Society. Aug. 29 to Sept. 1. M. L. Harriman, pres.; W. W. Warren, treas.; H. J. Skinner, secy.

VIROQUA, WIS.—Vernon County Agricultural Society. Sept. 19 to 22. D. O. Mahoney, pres.; John W. Mills, treas.; F. W. Alexander, secy.

VIOLA, WIS.—Oct. 3 to 6.

WAUSAU, WIS.—Northern County Fair. Sept. 5 to 8. L. K. Wright, secy.

WAUTOMA, WIS.—Waushara County Agricultural Society. Sept. 27 to 29. Gilbert Fremont, pres.; Geo. P. Walker, treas.; W. H. Berray, secy.

WEST SALEM, WIS.—La Crosse County Agricultural Society. Sept. 26 to 28. Ira Richardson, Bangor, pres.; C. H. Hawkins, treas.; F. H. A. Nye, secy.

WEYANWEGA, WIS.—Waupaca County Agricultural Association. Sept. 26 to 29. E. W. Brown, pres.; A. L. Hutchinson, secy.

## CANADA

ALMONTE, CANADA.—North Lanark Agricultural Society. Sept. 26 to 28. John Forsyth, Cedar Hill, pres.; Jas. Robertson, treas.; W. P. McEwen, secy.

AYLMER, (WEST), ONT.—East Elgin Fair Association. Sept. 22 and 23. A. A. Leslie, pres.; D. H. Price, Aylmer, secy.

BOWMANSVILLE, CANADA—West Durham Agricultural Society. Sept. 14 and 15. W. E. Pollard, pres.; W. F. Allen, treas.; M. A. James, secy.

BRANDON, CANADA—Western Manitoba Big Fair. July 18 to 21. F. J. Clark, manager.

BRANTFORD, CANADA—South Brant Agricultural Society. Sept. 16 to 21. Chas. W. Yapp, pres.; Geo. Hately, manager.

CALGARY, CAN.—Summer Show, Sept. 4 to 6.

CAYUGA, ONT. CAN.—Haldimand County Fair. Sept. 26 and 27. Michael McConnell, pres.; M. McClung, treas.; J. W. Sheppard, secy.

CHATHAM, CANADA—West Kent District Agricultural Society; Peninsular Fair. Sept. 26 to 28. St. A. Patteson, pres.; R. G. Fleming, treas.; Henry Robinson, Box 67, secy.

CHILLIWACK, CAN.—Chilliwack Agricultural Association. Sept. 27 to 29. R. J. Marshall, pres.; S. Millord, treas.; C. B. Reeves, secy.

CLINTON, CANADA—Huron Central Exhibition. Sept. 19 and 20. Wm. Weir, pres.; Wm. Coats, secy.

COLLINGWOOD, CANADA—Great Northern Exhibition. Sept. 19 to 22. Thos. Robinson, pres.; W. J. France, treas.; J. W. Archer, secy.

COMOX, CAN.—Comox Fair. Sept. 21. R. Landells, secy., Courtnay, P. O., Comox, B. C., Canada.

CYPRES RIVER, CAN.—Summer Show. July 27 and 28. Jas. Connon, pres.; Jas. McDole, secy.

DRUMBO, CANADA—Plenheim Township Agricultural Society. Sept. 26 and 27. J. O. Given, Richwood, pres.; Y. S. Telfer, secy.

FLESHERTON, CAN.—East Grey Agricultural Society. Sept. 19 and 20. R. J. Sproule, secy.

HALIFAX, CANADA—Novia Scotia Provincial Exhibition Committee. Sept. 23 to 30. Hon. J. W. Longley, pres.; D. R. Clarke, treas.; J. E. Wood, secy.

INDIAN HEAD, CANADA—Central Assiniboia Show Association. Aug. 2 and 3. Angus MacKay, pres.; A. W. Sherwood, secy.

INNISFAIL, CANADA—Spring Show. May 12. John McLeod, secy.

KAMLOOPS (B. C.) CAN.—Kamloops Agricultural Association. Sept. 20 and 22. W. J. Roper, pres.; J. R. Hall, treas.; F. J. Dean, secy.

KELOWNA, CAN.—Agricultural and Trades Association of Okanagan Mission. Sept. 20 and 21. F. J. Watson, secy.

KILLARNEY, CANADA—Killarney E. D. Agricultural Society. Aug. 1 and 2. Geo. McCulloch, pres.; Alex. Leitch, secy.

LACHUTE, CAN.—Agricultural Society of Argentine. Sept. 27 and 28. Geo. Morrison, Hillhead, pres.; G. J. Walker, secy and treas.

LONDON, CANADA—The Western Fair Association. Sept. 7 to 16. Lt. Col. W. M. Gartshore, pres.; D. Mackenzie, treas.; Thos. A. Browne, secy.

MANITOU, CANADA—Manitou Fair. Aug. 9 and 10. Jas. Fargey, pres.; W. F. Ellis, secy.

MARKHAM, ONT., CAN.—E. R. Y. & M. Agricultural and Horticultural Societies. Oct. 4 to 6. R. C. Tefft, pres.; W. H. Hall, secy.

MEADOW LEA, CAN.—Woodlands Agricultural Society, No. 1. Sept. 28. J. A. Christelaw secy.

MINNEDOSA, CANADA—Minnedosa Agricultural Society. Aug. 2. Rich. Storey, pres.; T. A. Cuddy, secy.

MORRISBURG, ONT.—Dundas County Fair Association. Aug. 29 to 31. H. J. Whittaker, pres.; N. W. Williamsburg, Ont., secy. and treas.

MOOSE JAW, CAN.—Summer Show. Aug. 9.

NAPANEE, CANADA—Lenox Agricultural Fair. Sept. 18 and 19. E. Ming, secy.

NEEPAWA, CANADA—Beautiful Plains Agricultural Society. Aug. 8 to 10. G. S. McGregor, pres.; John Wemyss, secy.

NEWMARKET, ONT.—North York Agricultural Society. Sept. 19 to 21. A. Wilson, pres.; Sharon E. Jackson, treas.; Wm. Keith, secy.

OAK LAKE, CANADA—Annual Show. July 7. Thos. Jasper, pres.; W. J. Helliwell, secy.

OTTAWA, ONT., CAN.—Central Canada Exhibition. Sept. 11 to 23. W. Hutchison, pres.; T. C. Bate, treas.; Edward McMahon, 26 Sparks st., secy.

PAISLEY, CANADA—Centre Bruce Exhibition. Sept. 26 and 27. Geo. Chambers, pres.; F. E. Sheppard, secy.

PALMERSTON, ONT. CAN.—Palmerston and N. Wallace Agricultural Society. Sept. 26 and 27. Allen Murray, pres.; Wm. Jamieson, secy and treas.

PARIS, ONT. CAN.—North Brant Agricultural Society. Sept. 25 and 26. Scott Davidson, pres.; H. C. O'Neail, secy and treas.

PETERBOROUGH, CANADA—Peterborough Central Exposition. Sept. 18 to 20. G. W. Fitzgerald, pres.; W. J. Green, Box 181, secy.

PICTON, ONT. CAN.—County of Prince Edward Agricultural Society. Sept. 27 and 28. H. M. Williams, pres.; Thos. Bog, secy and treas.

PILOT MOUND, CANADA—Mountain Electoral Division Agricultural Society. Oct. 4. R. S. Preston, pres.; F. Steadman, secy.

PORTAGE LA PRAIRIE, CANADA—Local Show. July 5 to 7.

PRESCOTT, CANADA—South Greenville Agricultural Society. Sept. 19 to 21. Chas. H. Row, pres.; T. R. Melville, secy.

REGINA, CANADA—July 25 and 26.

QU'APPELLE, CANADA—Aug. 2 and 3.

RICHMOND, ONT., CAN.—Carleton County Agricultural Society. Sept. 13 to 15. John Craig, North Gower, pres.; William McElroy, Richmond, secy.

ROLLING RIVER, MAN., CAN.—Agricultural Society. Aug. 18.

SAULT STE. MARIE, CANADA—East Algona Agricultural Society. Oct. 3 and 4. John Dawson, pres.; Wm. Brown, secy.

STANSTEAD PLAIN, CANADA—Stanstead Live Stock Fair Association. Aug. 23 to 24.

STRATCLAIR, CAN.—Shoal Lake, No. 2, Fair. Oct. 4. W. H. Reed, pres.; A. R. Sutherland, secy and treas.

SUTTON, ONT CAN.—Georgina and N. Williamsburg Fair. Oct. 2 and 3. J. D. Davidson, Belhaven, pres.; P. M'Clellan, Sutton West, secy.

THREE RIVERS, CAN.—Agricultural Association of Three Rivers District. Sept. 18 to 23. Hector Caron, St. Leon, pres.; C. D. Hebert, mgr.

TILSONBURG, CAN.—South Oxford & Dercham Agricultural Society. Oct. 3 and 4. Thos. T. Brown, secy.

TORONTO, ONT., CAN.—Annual Exposition and Fair of Industrial Exhibition Association. Aug. 28 to Sept. 9. H. J. Hill, secy.

TURTLE MOUNTAIN BOISSEVAIN, CANADA—Turtle Mountain Fair. July 27 and 28. Chas. Brown, pres.; D. McCuaig, secy.

VIRDEN, MAN., CAN.—County Dennis Agricultural Society. July 26 and 27. A. G. McDougall, secy.

WALLACETOWN, CAN.—West Elgin Fair. Sept. 28 and 29. Dan McCallum, Box 34, secy.

WATFORD, CAN.—East Lambton Fair. Sept. 26 and 27. John Farrel, Forest, pres.; F. Kenward, secy.

WELLESLEY, CANADA—Wellesley and N. Easthope Agricultural Society. Sept. 12 and 13. John Greenwood, pres.; Geo. Bellinger, secy.

WINNIPEG, CAN.—Summer Show. July 10 to 15.

WINNIPEG, CANADA—Winnipeg Industrial Exhibition. July 10 to 15. R. M. Power, Carberry, pres.

WOODBRIDGE, ONT.—Woodbridge Fair. Oct. 17 and 18. Hon. N. C. Wallace, treas.; Thos F. Wallace, secy.

WOODSTOCK, ONT.—Woodstock Fair. Sept. 21 to 23. R. G. Sawtell, secy.

WOODVILLE, ONT.—Eldon Agricultural Society. Sept 14 and 15. A. E. Stabach, pres.; C. E. Weeks, treas.; J. C. Gilchrist, secy.


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# CONVENTIONS,
## Fetes, Celebrations, Etc.

*Under this heading we publish free of charge the dates of all notable events, which are likely to attract large concourses of people to any one particular city and for this reason prove of importance to advertisers, showmen, streetmen, general passenger agents, etc. The list is carefully revised and corrected monthly.*

ALEXANDRIA, LA.—State Baptist Convention. July 13, 1899. Rev. A. M. Vandeman, Alexandria, La., secy.

ALTOONA, PA.—Pennsylvania State Magistrates' Association. Sept. 19, 1899. G. W. Jackson, Box 206, Harrisburg, Pa., secy.

AMES, IOWA—Improved Stock Breeders' Association. Dec. 13, 1899. W. M. McFadden, West Liberty, Iowa.

AMHERST, MASS.—Delta Kappa Epsilon Society. Nov. 15, 1899. Bethune Duffield, secy., 800 Union Trust Building, Detroit, Mich.

ANACONDA, MONT.—I. O. G. T. Grand Lodge. Oct. 11, 1899. Jas. A. Longstaff, 738 S. Main st., Butte, Mont.

ASBURY PARK, N. J.—State Assembly of Rebekahs. Oct. 3, 1899. Mary I. Pullen, 352 Elm st., Arlington, N. J., secy.

ASBURY PARK.—State Dental Society. July 19 to 21. Chas. A. Meeker, DD.S. secy., 29 Fulton st., Newark, N. J.

ASHEVILLE, N. C.—Southern Homeopathic Medical Association. October 17 to 19. Dr. Francis McMillan, secy., 217 N. Vine st., Nashville, Tenn.

ASHLAND, ORE.—Knight Templars' Grand Commandery. Sept. 28, 1899. Jas. F. Robinson, secy., Eugene, Ore.

ASHLAND, WIS.—Woman's Synodical Missionary Society. October, 1899. Mrs. Ella C. Pierce, 119 10th st., Milwaukee, Wis., secy.

ATHENS, VT.—Christian Endeavor State Convention. Aug. 23.

ATLANTA, GA.—Sunday-school Workers' Convention. July 6. J. S. Brandon, 185 Auburn Ave., secy.

ATLANTA, GA.—National Sanitary Association. Oct. 18. E. W. Monteith, secy.

ATLANTIC CITY, N. J.—Glass Bottle Blowers' Association. July 10. William Launer, secy., 119 South Fourth st., Philadelphia, Pa.

AUGUSTA, ME.—National Meeting of Labor Commissioners. July 13.

AURORA, ILL.—Ancient Order Hiberpians. 1900. Daniel McGlynn, secy., St. Louis.

AUSTIN, TEX.—Texas United Daughters of the Confederacy. Oct. 18, 1899. Mrs. J. M. Brownson, secy., Victoria, Tex.

BALTIMORE, MD.—Federal Brotherhood of Andrew & Philip. November, 1899. C. E. Wyckoff, Irvington, N. J., secy.

BALTIMORE, MD.—Grand Encampment, I. O. O. F. Oct. 16, 1899. John M. Jones, Baltimore, Md.

BALTIMORE, MD.—Regular Army and Navy Reunion. Oct. 18. R. J. Fanning, Adj. Gen., Columbus, O.

BALTIMORE, MD.—Grand Pasture of Maryland United Order of Nazarites. Nov. 21, 1899. Geo. W. Carroll, secy., 527 North Dallas street, Baltimore, Md.

BALTIMORE, MD.—Independent Order of Free Sons of Israel. 1902.

BALTIMORE, MD.—Shield of Honor of Maryland. Feb. 3, 1900. W. J. Cunningham, secy. 205 E. Fayette street, Baltimore, Md.

BALTIMORE, MD.—Maryland Baptist Union Association. Oct. 25 to 27, 1899. Howard Wayne Smith, 1803 W. Baltimore st., Baltimore, Md., secy.

BALTIMORE, MD.—Catholic Benevolent Legion. Feb. 3, 1900. Thos. Foley Hisky, secy., 100, W. Fayette street, Baltimore, Md.

BALTIMORE, MD.—Royal Arch Masons. Nov. 14, 1899. George L. McCahan, Grand Secretary.

BALTIMORE, MD.—Supreme Council of Chosen Friends. 3d Tuesday Sept., 1899. S. K. Wagner, supreme secy., Phila., Pa.

BALTIMORE, MD.—Union Veteran League. Sept. 13, 1899. W. S. Norcross, Lewiston, Me., secy.

BAR HARBOR, ME.—American Institute of Instruction. July 6 to 9, 1899. Edwin H. Whitehill, Bridgewater, Mass., secy.

BATTLE CREEK, MICH.—Civic Philanthropic Conference. Oct. S. Sherin, secy., 45 Stanley Terrace, Chicago, Ill.

BAY CITY, MICH.—Police and Sheriff's Association. July 19 and 20. John P. Sanford, secy., Lansing, Mich.

BAY CITY, MICH.—Rebekah Assembly, I. O. O. F. Oct. 17, 1899. Mrs. Ida M. Davis, 512 Capital ave., S. Lansing, Mich., secy.

BAY CITY, MICH.—Grand Lodge, I. O. O. F. Oct. 17, 1899. Edwin H. Whitney, Lansing, Mich., secy.

BEATRICE, NEB.—Head Camp, Woodmen of the World. Second Tuesday, February, 1901. E. I. Spencer, Wichita, Kan., secy.

BELLEVILLE, ILL.—Anti-Horsethief Association. Oct. 11, 1899. G. C. Browning, Farmersville, Ill., secy.

BELTON, MO.—Central Protective Association. Oct. 10, 1899. W. H. Smith, Atchison, Kan., secy.

BERLIN, GERMANY—Geographical Congress. Sept. 25 to 29.

BICKNELL, IND.—Indiana Field Trial Clubs. Nov. 6, 1899. S. H. Socwell, secy., 371 Massachusetts avenue, Indianapolis Ind.

BIG RAPIDS, MICH.—Soldiers' and Sailors' Grand Reunion. Sept. 11 to 16.

BINGHAMTON, N. Y.—American Missionary Association. Oct. 17 to 19, 1899. Rev. C. J. Ryder, D.D., 22d st. and 1st av., New York City.

BINGHAMTON, N. Y.—State Baptist Pastors' Conference. Oct. 24 and 25, 1899. Rev. C. A. Clauson, Brockport, N. Y., secy.

BINGHAMPTON, N. Y.—B. Y. P. U. of New York. Oct. 26 and 27. Geo. E. Burdick, secy., Utica, N. Y.

BIRMINGHAM, ALA.—Synod of Alabama. Nov. 21, 1899. W. I. Sinnott, Clerk, Columbiana, Ala.

BOONE, IA.—Baptist State Convention. Oct. 20, 1899. E. P. Bartlett, secy., Des Moines, Iowa.

BOSTON, MASS.—American Historical Association. Dec. 27 to 29, 1899. Herbert B. Adams, John Hopkins University, Baltimore, Md., secy.

BOSTON, MASS.—National Regatta. July 28 and 29. F. R. Fortmeyer, secy., Box 740, New York City.

BOSTON, MASS.—National L. A. W. Meet. Aug. 14 to 19.

BOSTON, MASS.—Loyal Temperance Legion. October, 1899. Mrs. H. G. Rice, 1597 Washington street, Boston, Mass.

BOSTON, MASS.—Wholesale Saddlery Association. July 11, 1899. John B. Denvirs, St. Louis, Mo., secy.

BOSTON, MASS.—Knights of Labor. Nov. 14.

BOSTON, MASS.—New England A. R. Regatta (Charles River). July 4. John J. Corrigan, East Boston, Mass.

BOSTON, MASS.—American Association G. P. and F. Agents. October, 1899. A. J. Smith, L. S. & M. S. R. R., Cleveland, O., secy.

BOSTON, MASS.—Vessel Owners & Captains' National Association. Oct. 4, 1899. R. R. Freeman, 95 Commercial st., Boston, Mass., secy.

BOSTON, MASS.—International Congregational Council. Sept. 20 to 29. Hon. Sam'l B. Capen, Boston, Mass.

BOSTON, MASS.—Farmers' National Congress. Oct. 3 to 6.

BOSTON, MASS.—U. S. General Convention of Universalists. Oct. 17 to 22, 1899. Rev. G. L. Demarust, D.D., Manchester, N. H., secy.

BOSTON, MASS.—Knights and Ladies of Honor, Grand Lodge. May 9, 1900. Sam Hathaway, 228 Tremont st., Boston, Mass.

BOSTON, MASS.—O. U. A. M. State Council. Feb. 22, 1900. Chas. C. Littlefield, secy., 43 Milk street, Boston.

BOSTON, MASS.—Ancient Order of Hibernians. July, 1900. James O. Sullivan, Philadelphia, Pa., nat. secy.

BOSTON, MASS.—Knights of Malta Grand Commandery. Sept. 28, 1899. John W. Hicks, Grand Recorder, 606 Tremont st., Boston, Mass.

BOSTON, MASS.—State Council Knights of Columbus. Feb. 6, 1900. Wm. J. O'Brien, secy., 597 Washington street, Boston.

BOSTON, MASS.—International Union, Steam Engineers. Oct. 2, 1899. P. F. Doyle, 187 Washington st., Chicago, Ill., secy.

BOSTON, MASS.—Steam Engineers' National Union. October, 1899. P. F. Doyle, Chicago, Ill., secy.

BOWLING GREEN, KY.—Synod of Cumberland, Presbyterian Church. Oct. 24, 1899. Rev. T. N. Williams, Louisville, Ky., secy.

BRADFORD, PA.—Northwestern Pennsylvania Volunteer Firemen's Association. Aug. 16 to 18. Burt McAllister, secy.

BRANDON, VT.—B. Y. P. U. State Convention. Sept. 27, 1899. Frank W. Woods, Johnson, Vt., secy.

BRANDON, VT.—State Baptist Convention. Sept. 26, 1899. W. H. Kinzie, Bristol, Vt., clerk.

BRIDGEPORT, CONN.—National Council, Daughters of America. Oct. 11, 1899. Miss Julia Tipton, Box 522, Dennison, O., secy.

BROOKLYN, N. Y.—Knights of Golden Eagle, Supreme Castle. Oct. 9 and 10, 1899. A. C. Lyttle, 814 N. Broad st., Philadelphia, Pa., secy.

BRUNSWICK, ME.—Maine Ornithological Society. Dec. 30, 1899. L. W. Robbins, Gardiner, Me., secy.

BUFFALO, N. Y.—National Weather League. July 22 to 26. L. H. Hohnsbehn, secy., 211 Newell st., Cleveland, O.

BUFFALO, N. Y.—National Association of Local Fire Insurance Agents. Aug. 9 to 12. R. S. Brannen, secy., Denver, Col.

BUFFALO, N. Y.—National Social and Political Conference. June 28 to July 4.

BURLINGTON, VT.—Medal of Honor Legion. July 19 and 20. S. G. Ester, Adjutant, Washington, D. C.

BURLINGTON, VT.—United States Lawn Tennis Association Tournament. Aug. 9.

BUSHNELL, ILL.—Military Tract Medical Association. Nov. 19 to 20, 1899. O. B. Will, M.D., secy., Peoria, Ill.

CAMDEN, N. J.—Supreme Lodge, Order of Shepherds of Bethlehem. Oct. 26, 1899. G. S. Wyckoff, 160 S. Stockton st., Trenton, N. Y., secy.

CANANDAIGUA, N. Y.—Volunteer Firemen's Convention and Parade. Aug. 16 to 17.

CAPE CHARLES CITY, VA.—State Council of Virginia, Jr. O. U. A. M. Oct. 18 and 19, 1899. Thos. B. Ivey, Petersburg, Va., Box 556, secy.

CAPE MAY, N. J.—International State Christian Endeavor Assembly. July 15 to 24. Estelle B. Scholey, secy., 1217 S. 46th st., Philadelphia, Pa.

CELERON, CHATAUQUA LAKE—Photographers' Association of America. July, 1899. Geo. B. Sperry, Toledo, O., secy.

CHARLESTON, S. C.—Annual Communication of M. W. Grand Lodge of Ancient Free Masons of South Carolina. Dec. 12. Chas. Inglesby, secy.

CHARLEVOIX, MICH.—American Association of General Baggage Agents. July 19, 1899.

CHARLEVOIX, MICH.—Association of Lumbermen. July 11, 1899.

CHICAGO, ILL.—Bohemian Catholic Central Union. Sept. 26, 1900. Frank Lindelar, 56 Jewett st., Cleveland, O., secy.

CHICAGO, ILL.—Catholic Total Abstinence Union of America. Aug. 9 to 11, 1899. A. R. Doyle, 415 W. 59th st., New York City, secy.

CHICAGO, ILL.—Grand Chapter, Order Eastern Star of Illinois. Oct. 3 to 5, 1899. Mrs. Mate L. Chester, 931 Park ave., Chicago, Ill., secy.

CHICAGO, ILL.—National Duroc-Jersey Record Association. Jan. 2, 1900. Robt. J. Evans, secy., El Paso, Ill.

CHICAGO, ILL.—Associated Bill Posters of United States and Canada. July 11 to 13. J. Ballard Carroll, secy., 35 Beaver st., Albany, N. Y.

CHICAGO, ILL.—National Association Colored Head Waiters. Sept. 20.

CHICAGO, ILL.—General Council Lutheran Church. Oct. 5. Rev. W. K. Frick, secy., Milwaukee, Wis.

CHICAGO, ILL.—National Fraternal Press Association. Aug. 22, 1899. Gilbert Howell, secy., 275 Woodland avenue, Cleveland, O.

CHICAGO, ILL.—American Galloway Breeders' Association. Nov., 1899. Frank B. Hearne, secy., Independence, Mo.

CHICAGO, ILL.—National Association of Window Trimmers of America. Aug. 1 to 3, 1899.

CHICAGO, ILL.—Street Railway Accountants' Association. Oct. 17 to 20. W. B. Brockway, secy., Toledo, O.

CHICAGO, ILL.—United States Firemen's Association. Sept. 26. John E. Spears, secy., 147 Elm st., Reading, Pa.

CHICAGO, ILL.—Interstate League, Building and Loan Association. Nov. 16 to 17, 1899. Bird M. Robinson, secy., 1123 Broadway, New York City.

CHICAGO, ILL.—National Spiritualists' Association. October, 1899. M. F. Longley, 600 Pennsylvania ave., S. E., Washington, D. C., secy.

CHICAGO, ILL.—National Amateur Press Association. July 5 to 7. Samuel J. Steinberg, 775 E. 43d st., Chicago, Ill.

CHICAGO, ILL.—Knights Templar Annual Conclave. Oct. 24, 1899. Gil. M. Barnard, 1901 Masonic Temple, Chicago, Ill., secy.

CHICAGO, ILL.—National Association of Embalmers. First week, September, 1899. Frank A. Cook, Paris, Ill., secy.

CHICAGO, ILL.—F. & A. M., Grand Lodge. Oct. 3, 1899. J. H. C. Dill, Bloomington, Ill., secy.

CHICAGO, ILL.—Mississippi Valley Medical Association. Sept. 12, 1899. Henry E. Tuley, M.D., 111 W. Kentucky st., Louisville, Ky., secy.

CHICAGO, ILL.—Bundes-Kriegerfest. Aug. 13 to 15.

CINCINNATI, O.—Triennial Meeting General Grand Chapter. Sept. 25, 1900.

CINCINNATI, O.—Union of American Hebrew Congregations. Jan. 15, 1901. Lipman Levy, secy., Cincinnati, O.

CINCINNATI, O.—Christian Women's Board of Missions. Oct. 12 to 14, 1899. Lois A. White, 307 N. Delaware st., Indianapolis, Ind., secy.

CINCINNATI, O.—Christian Church Convention. Oct. 12 to 20, 1899. B. L. Smith, Y. M. C. A. Bldg., Cincinnati, O., secy.

CINCINNATI, O.—Traveling Engineers' Association. Sept. 12, 1899. W. O. Thompson, Elkhart, Ind., secy.

CINCINNATI, O.—National Association of Implement & Vehicle Manufacturers. October, 1899. O. D. Frary, West Pullman, Chicago, Ill., secy.

CINCINNATI, O.—International Association of Distributors. July 18, 1899. W. H. Steinbrenner, secy., 519 Main street, Cincinnati, Ohio.

CINCINNATI, O.—National Funeral Directors' Association. Oct. 11 and 12. H. M. Kirkpatrick, secy., Elmwood, Ill.

CIRCLEVILLE, O.—I. O. O. F. Convention. July, 1899. C. H. Tyner, Columbus, O., secy.

CLAREMONT, N. H.—I. O. R. M. State Council. Oct. 12. Chas. F. Glidden, secy., Manchester, N. H.

CLARINDA, IOWA.—Modern Woodmen's Picnic. Aug. 23.

CLARKSVILLE, TENN.—Grand Lodge of Tennessee, I. O. O. F. Oct. 18, 1899. J. R. Harwell, Nashville, Tenn., secy.

CLEVELAND, O.—National Paint, Oil & Varnish Association. Oct. 10 to 12, 1899. Dr. Van Ness Person, 84 La Salle st., Chicago, Ill., secy.

CLEVELAND, O.—American Boiler Manufacturers' Association. July 24. J. D. Farasey, secy., Forest st. and N. Y. P. & O. Ry., Cleveland, O.

CLEVELAND, O.—Ancient Scottish Rite Supreme Council. Aug. 1, 1899. Magnus L. Robinson, Alexandria, Va., secy.

CLEVELAND, O.—R. and S. Masters' State Council. Sept. 26, 1899. Wm. E. Evans, Chillicothe, O., Grand Recorder.

CLEVELAND, O.—Royal Arch Masons Grand Chapter. Sept. 27, 1899. Chas. C. Kiefer, Urbana, O., secy.

COLLEGE STATION, TEX.—Texas Farmers' Congress. July, 1899. D. O. Lively, Ft. Worth, Tex., secy.

COLLEGE STATION, TEX.—State Dairymen's Association. July 25, 1899. J. L. McGuire, Waco, Tex., secy.

COLORADO SPRINGS, COL.—State Bar Association. July 6 and 7. Lucius W. Hoyt, secy., Denver, Col.

COLUMBUS, O.—Ohio State Hotel Association. Dec. 13 and 14, '99. F. Melville Lewis, secy., Cleveland, O.

COLUMBUS, O.—Ohio Horse Breeders' Association. Sept. 6. Samuel Taylor, secy., Pleasant Corners, O.

COLUMBUS, O.—Geological Society of America. Aug. 22. H. L. Fairchild, secy., Rochester, N. Y.

COLUMBIA, S. C.—Association of Southern Schools and Colleges. November, 1899. J. H. Kirkland, secy., Nashville, Tenn.

COLUMBUS, O.—American Chester White Record Association. Jan. 19, 1900. Carl Freigau, secy., Dayton, O.

COLUMBUS, O.—National Municipal League. Nov. 15 to 17.

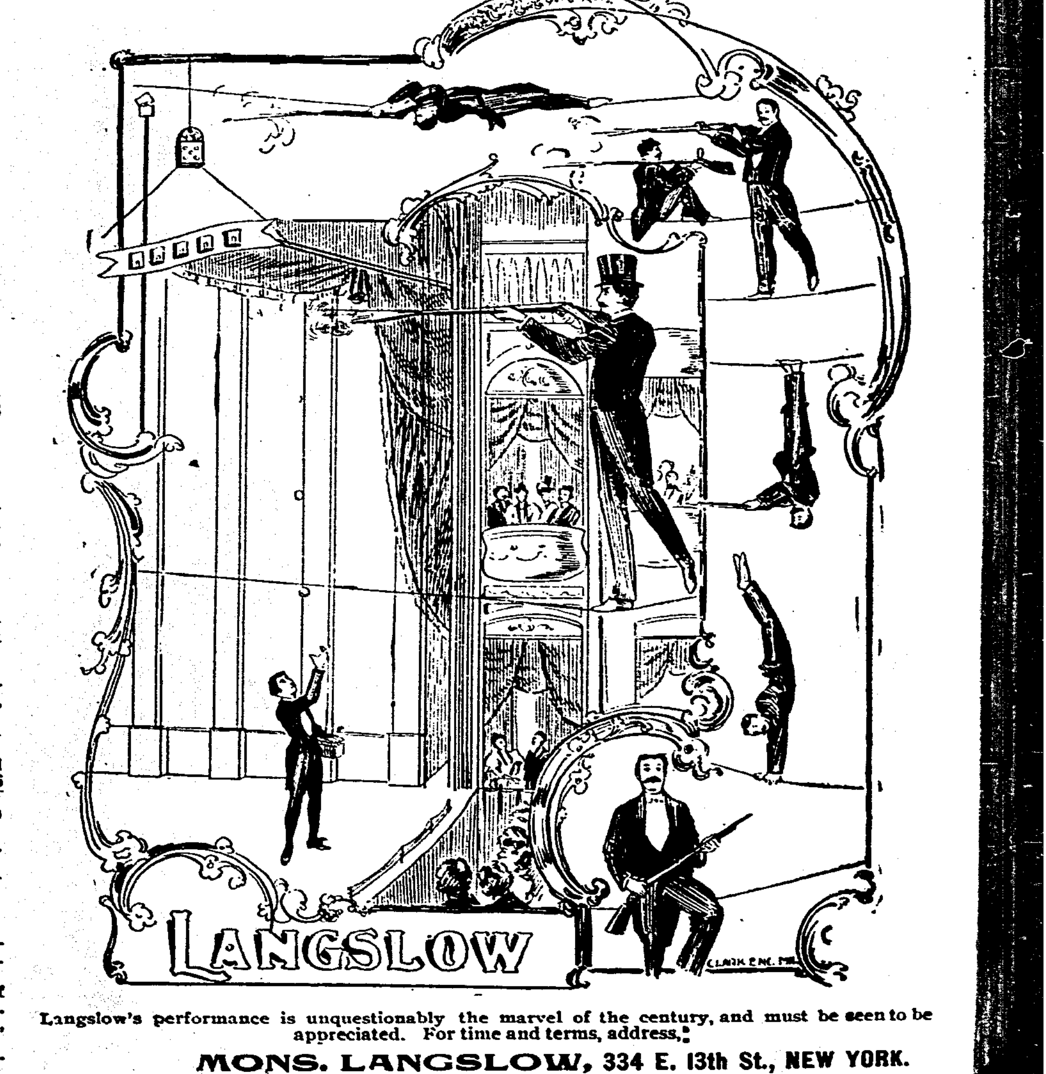
COLUMBUS, O.—Junior Order United American Workmen. Sept. 12, 1899. J. A. Bliss, secy., Canton, O.

COLUMBUS, O.—Grand Chapter, Order of Eastern Star. Oct. 10, 1899. Mrs. Ella B. Shearer, Marysville, O., secy.

COLUMBUS, O.—Ohio Jersey Cattle Club. Jan. 10, 1900. A. T. Dempsey, secy.

COLUMBUS, O.—State Council, D. of A. Sept. 12, 1899. Miss Julia Tipton, Box 522, Dennison, O., secy.


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COLUMBUS, O.—State Association of County Auditors, Nov. 21 and 22, 1899. E. M. Fullington, Marysville, O., secy.

COLUMBUS, O.—American Association for Advancement of Science. Aug. 19 to 28, 1899. L. O. Howard, Cosmos Club, Washington, D. C., secy.

COVINGTON, VA.—Grand United Order of Galilean Fisherman. Aug. 22. C. C. Steward, secy., Bristol, Tenn.

CRESTON, IOWA—Y. P. S. C. E. State Convention. Oct. 10 to 12, 1899. Jennie E. Catlin, Fairfield, Iowa, secy.

CRIPPLE CREEK, COL.—D. of R. State Assembly. Oct. 16 to 18, 1899. Mrs. E. V. L. Beggs, secy., 2925 Curtis street, Denver, Colorado.

DANVILLE, QUE., CAN.—Grand Lodge, I. O. G. T. September, 1899. J. W. Roch, 396 A. St. Dominique st., Montreal, secy.

DAVENPORT, IA.—Grand Chapter of Iowa O. E. S. Oct. 25 and 26, 1899. Mrs. Maria Jackson, Council Bluffs, Ia., secy.

DAYTON, O.—Ohio Poland China Record Co. Jan. 23, 24, 1900. Carl Freigau, secy., Dayton, O.

DAYTON, O.—Phi Gamma Delta Convention. Oct. 19 to 21. W. F. Chamberlin, secy., Dayton, O.

DAYTON, TENN.—Synod of Cumberland Presbyterian Church of Tennessee. Oct. 16 to 20, 1899. Rev. P. M. Fitzgerald, McKenzie, Tenn., clerk.

DECATUR, ILL.—Grand Lodge, I. O. G. T. Oct. 10, 1899. R. J. Hazlett, Rockford, Ill., secy.

DELAWARE, O.—Catholic Knights of Ohio. Sept. 11, 1899. M. J. Manly, Delaware, O., secy.

DES MOINES, IA.—Western Surgical and Gyneological Society. Dec. 27 and 28. Geo. L. Simmons, secy., 61 Market st., Chicago, Ill.

DES MOINES, IOWA.—National Congress of Mothers. May 23, 1900.

DES MOINES, IA.—State Traveling Men's Association. Dec. 2. F. E. Haley, secy., Des Moines, Ia.

DENVER, COL.—National Convention of Railroad Commissioners. Aug. 10, 1899. Edw. A. Moseley, Washington, D. C., secy.

DENVER, COL.—American Association of Traveling Passenger Agents. September, 1899. L. W. Landman, Columbus, O., secy.

DENVER, COL.—Concatenated Order of the Hoo-Hoo. Sept. 9, 1899. J. H. Baird, Nashville, Tenn., scrivenater.

DENVER, COL.—Negro Press Association. August, 1899. Mrs. F. J. Jackson, Kansas City, Kas., secy.

DENVER, COL.—Wholesale Saddlery, Dealers' Convention. July 11, 1899. J. B. Denver, secy., St. Louis, Mo.

DES MOINES, IOWA.—Iowa Miller's Association. Jan. 16, 1900. J. C. Van Meter, secy., DeSoto, Iowa.

DES MOINES, IOWA.—Marble and Granite Dealers' Association. Jan. 17, 1900. E. H. Prior, secy., Postville, Iowa.

DES MOINES, IA.—Mutual Insurance Association. Nov. 18, 1899. F. E. Gordon, secy., Sac City, Ia.

DES MOINES, IOWA—Brotherhood of Locomotive Firemen. September, 1900. F. W. Arnold, Peoria, Ill., secy.

DETROIT, MICH.—National Insurance Commissioners' Association. Sept. 1 or 2, 1899. John M. Pattison, Cincinnati, O., pres.

DETROIT, MICH.—Association of Railway Superintendents of B. & B. Oct. 17. S. F. Patterson, secy., Concord, N. H.

DETROIT, MICH.—Society of American Florists. W. J. Stewart, Boston, Mass., secy. Aug. 15, 1899.

DETROIT, MICH.—The National Lincoln Breeders' Association. Dec. 20. H. A. Daniels, secy., Elva, Mich.

DETDOIT, MICH.—Lake Carriers' Association. Jan. 16, 1900. Chas. H. Keep, secy., Buffalo, N. Y.

DETROIT, MICH.—Supreme Lodge K. of P. Aug. 21, 1900. R. L. C. White, secy., Nashville, Tenn.

DETROIT, MICH.—American Federation of Labor. Dec. 11.

DETROIT, MICH.—National Association of Apple Shippers. Aug. 2 and 3. A. Warren Patch, secy., 17 N. Market st., Boston, Mass.

DETROIT, MICH.—Republican State League. Feb. 22, 1900. Burt D. Cady, secy., Port Huron, Mich.

DETROIT, MICH.—R. A. M. Grand Lodge. Jan. 16 and 17, 1900. Grand Lodge, Jan. 23 and 24. J. S. Conover, secy., Coldwater, Mich.

DETROIT, MICH.—"Road Masters' Association." Sept. 12, 1899. J. B. Dickerson, Sterling, Ill., secy.-treas.

DETROIT, MICH.—I. O. O. F. Sovereign Grand Lodge. Sept. 18 to 23, 1899. J. Frank Grant, 25 N. Liberty st., Baltimore, Md., secy.

DETROIT, MICH.—Odd Fellows' International Press Association. September, 1899. John W. Bourlet, Concord, N. H., secy.

DETROIT, MICH.—Michigan Hardware Association. July 12 and 13, 1899. Henry C. Minnie, Eaton Rapids, Mich., secy.

DETROIT, MICH.—Supreme Court, Foresters of America. Aug. 22, 1899. E. M. McNurty, Box 12, Brooklyn, N. Y., secy.

DETROIT, MICH.—National Convention Insurance Commissioners. Sept. 12 to 14. J. J. Brinkerhoff, secy., Springfield, Ill.

DETROIT, MICH.—Supreme Grand Lodge, I. O. O. F. September, 1899.

DETROIT, MICH.—National Pythian Press Association. October, 1899.

DETROIT, MICH.—International Typographical Union. Aug. 14, 1899. J. W. Bramwood, Room 7, DeSoto Block, Indianapolis, Ind., secy.

DETROIT, MICH.—International Christian Endeavor Convention. July 5 to 10, 1899. W. H. Strong, 134 Jefferson ave., Detroit, Mich., chairman.

DETROIT, MICH.—Supreme Lodge, K. of P. Last week, August, 1900. R. L. C. White, Nashville, Tenn., secy.

DOVER, N. H.—Knights of Pythias Grand Lodge. Oct. 18, 1899. Chas. B. Spofford, Claremont, N. H., secy.

DUBLIN, GA.—Georgia Weekly Press Association. July, 1899. W. A. Shackleford, Lexington, Ga., secy.

DUBUQUE, IOWA.—Protective Association. July 17 and 18. Ed. Rodler, secy., Davenport, Iowa.

DURHAM, N. C.—Jr. O. U. A. M., State Council. Feb. 20, 1900. P. S. Preston, secy. Box 275, Salem, N. C.

EAST ST. LOUIS, ILL.—Illinois Southern Press Association. Sept. 15 and 16.

EAST ST. LOUIS, ILL.—K. of P., Grand Lodge. Oct. 17, 1899. Henry P. Caldwell. 126 Washington st., Chicago, Ill., secy.

EL RENO, OKLA.—I. O. O. F., Grand Lodge. Oct. 18, 1899. J. B. Way, El Reno, Okla., secy.

EL RENO, OKLAHOMA—Grand Lodge, I. O. O. F. Oct. 18, 1899. J. B. May, El Reno, Okla., secy.

ELWOOD, IND.—State Convention, Indiana Federation of Labor. Oct. 10 to 12. J. W. Peters, secy., South Bend, Ind.

ELWOOD, IND.—Chester White Swine Breeders' Association of Indiana. Aug 1 and 2. N. H. Bridges, secy., Bainbridge, Ind.

EMPORIA, KAS.—Democratic Editorial Fraternity of Kansas. Feb. 8, 1900. W. P. Morrison, secy., Sterling, Kas.

ERIE, PA.—Directors of Poor and Charities of Pennsylvania. Oct. 17 to 19. L. C. Colburn, Somerset, Pa.

EUREKA, KAS.—Emporia District Epworth League. August, 1899. G. L. Darby, Howard, Kas., secy.

EUREKA, NEV.—Grand Lodge, I. O. O. F. Nov. 2, 1899. Mrs. Weathers, Deeth, Nev., secy.

FALL RIVER, MASS.—National Loom Fixers' Association. Sept. 13 to 14, 1899. Richard Shovelton, jr., secy., 1723 South Main street, Fall River, Mass.

FALL RIVER, MASS.—New England Label Conference. Oct. 4, 1899. T. F. Tracy, 14 Hudson st., Boston, Mass.

FRANKFORT, IND.—Supreme Lodge of Moose. February, (second Tuesday), 1900. M. G. Kelly, Crawfordsville, Ind., secy.

FRANKLIN, MASS.—Massachusetts Universalist Convention. Sept. 26 to 28, 1899. Rev. F. W. Sprague, 30 West st., Boston, Mass., secy.

FRANKLIN MASS.—Y. P. S. C. U. State Convention. Sept. 22, 1899. Miss Josie S. Newman, Beverly, Mass., secy.

FRANKLIN, PA.—L. O. T. M., Great Hive. June 13, 1899. Miss Nellie E. Launsbury, Corydon, Pa., secy.

FREDERICK CITY, MD.—United Brethren Church of United States and Europe Centennial Celebration. 1901.

FRESNO, CAL.—High Court of California, I. O. F. Oct. 10, 1899. W. H. Perry, 49-50 Phillips Block, Los Angeles, Cal., secy.

FT. FAIRFIELD, ME.—Aroostook County Potato Show. Oct. 25 and 26. Geo. B. Dickert, gen'l manager, Mapleton, Me.

FT. WORTH, TEX.—National Stock Breeders' Association. January, 1900.

GAFFNEY, S. C.—Baptist Ministers' Conference. Nov. 28, 1899.

GAFFNEY, S. C.—State Convention of Baptists. Nov. 29, 1899. C. P. Ervin secy., Wellford, S. C.

GAINESVILLE, GA.—Chatauqua Convention. July 4 to 20, 1899. H.W. Van Hoose, Gainesville, Ga., secy.

GETTYSBURG, PA.—State Teachers' Association. July 4 to 6.

GRAND RAPIDS, MICH.—I. O. G. T. Grand Lodge. Aug. 23, 1899. M. E. Curtis, Big Rapids, Mich., secy.

GREENSBORO, N. C.—North Carolina State Firemen's Association. Aug. 1 to 5, 1899. Dr. J. W. Griffith, Greensboro, N. C., secy.

GUTHRIE, OKLA.—Grand Lodge K. of P. Oct. 10 and 11. Chas. Pond, secy.

HAMILTON, ONT., CANADA.—North America St. George's Union. Aug. 25 and 27. Thos. Y. Yeates, secy., Washington, D. C.

HARTFORD, CONN.—F. & A. M. Grand Lodge of Connecticut. Jan. 17, 1900. John H. Barlow, secy.

HARTFORD, CONN.—Jr. O. U. A. M. State Council. Sept. 26, 1899. E. W. Bell, 53 S. High st., New Britain, Ct., secy.

HARTFORD, CONN.—Grand Lodge, K of P. of Connecticut. Oct. 17 and 18, 1899. H. O. Case, 39 Pearl st., Hartford, Conn.

HARTFORD, CONN.—K. of H. Grand Lodge. Oct. 23, 1899. Chas. W. Skiff, Danbury, Conn., secy.

HARTFORD, CONN.—Catholic Total Abstinence Association. Sept. 18, 1899. John G. McGowan, New Haven, Conn., secy.

HARTFORD, CONN.—National Prison Association of United States. September, 1899. Rev. J. L. Milligan, Allegheny, Pa., secy.

HASTINGS, NEB.—I. O. O. F., Grand Lodge. Oct. 17, 1899. Will H. Love, Lincoln, Neb.

HASTINGS, NEB.—Rebekah State Assembly of Nebraska. Oct. 18, 1899. Emma Talbot, S. Omaha, Neb., secy.

HENDERSON, KY.—Kentucky Press Association. July 11 and 12.

HINTON, W. VA.—United Order American Mechanics. Oct. 12, 1899. W. J. Mitchell, Box 606, Wheeling, W. Va., secy.

HOBOKEN, N. J.—Grand Chapter Order of Eastern Star. Sept. 20. Mrs. Mary Martin, secy., 408 Graham Ave., Paterson, N. J.

HOBOKEN, N. J.—High Court of New Jersey, Independent Order of Foresters. September, 1899. John H. Davis, 1129 Hampton Place, Elizabeth, N. J., secy.

HOPE, KAS.—Golden Belt Medical Society. July 6.

HUNTINGTON, W. VA.—I. O. O. F. Grand Lodge. Nov. 21, 1899. G. A. Hiehle, secy., Parkersburg, W. Va.

INDIANAPOLIS, IND.—National Carriage Builders' Association. October, 1899. Henry C. McLear, Wilmington, Del., secy.

INDIANAPOLIS, IND.—Grand Temple, Rathbone Sisters. Oct. 10, 1899. Dr. Mabel Teague, 116 N. Senate ave., Indianapolis, Ind., secy.

INDIANAPOLIS, IND.—I. O. G. T., Grand Lodge of Indiana. Oct. 18 and 19, 1899. B. A. Harding, Shelbyville, Ind., secy.

INDIANAPOLIS, IND.—Grand Council, R. & S. Masters. Oct. 17 and 18, 1899. Grand Chapter of R. A. Masons. Oct. 18 and 19, 1899. Wm. H. Smythe, Indianapolis, Ind., secy.

INDIANAPOLIS, IND.—Indiana B. Y. P. U. State Convention. Oct. 12 to 17, 1899. Rev. D. H. Cooper, Peru, Ind.


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INDIANAPOLIS, IND.—American Essex Association. Jan. 2 to 7, 1900. F. M. Srout, McLean, Ill., secy.

INDIANAPOLIS, IND.—National Association of Mexican War Veterans. September, 1899. W. R. Smith, Lexington, Ky., secy. and treas.

INDIANAPOLIS, IND.—National Association of Osteopaths. July 5 and 6. Dr. Irene Harwood, secy., Terre Haute, Ind.

INDIANAPOLIS, IND.—State Wool Growers' Association. Jan. 2, 1900. J. W. Robe, secy., Greencastel, Ind.

INDIANAPOLIS, IND.—K. and L. of H., Grand Lodge. Nov. 7, 1899. W. B. Hasson, Jeffersonville, Ind., secy.

INDIANAPOLIS, IND.—American Association of Obstetricians and Gynecologists. Sept. 19 to 21. W. W. Potter, M. D., secy., 284 Franklin st., Buffalo, N. Y.

INDIANAPOLIS, IND.—International Epworth League. July 21 to 23, 1899. W. Scott Jones, Detroit, Mich., secy.

ITHACA, N. Y.—American Economic Association. Dec. 26 to 29. Walter T. Willcox, secy., Ithaca, N. Y.

JACKSONVILLE, FLA.—Supreme Lodge, Knights of Pythias. Sept. 11 to 14. W. A. Glover, secy., 125 E. Forsyth st., Jacksonville, Fla.

JACKSONVILLE, FLA.—F. & A. M. Grand Lodge of Florida. Jan. 16, 1900. W. P. Webster, secy.

JANESVILLE, WIS.—L. A. W. Wisconsin Division. July 12 to 14.

JEFERSON CITY, MO.—Twelfth Grand Session Knights and Daughters of Labor. International Order of Twelve. July 25 to 28. J. G. Hayes, secy., Chillicothe, Mo.

JEFFERSON CITY, MO.—Missouri State School Board Association. Dec. 27 to 30. Speed Mosby, secy., Jefferson City, Mo.

JEFFERSONVILLE, IND.—Grand Lodge of Indiana, K. of H. Feb., 3d Tues., 1900. J. W. Jacobs, secy., Jeffersonville, Ind.

JERSEY CITY, N. J.—Y. P. C. U. State Convention. Oct. 12, 1899. Rev. C. H. Vail, Highstown, N. J., secy.

JOLIET, ILL.—Synod of Presbyterian Church. Oct. 20, 1899. Rev. D. S. Johnson, Hinsdale, Ill., stated clerk.

JOLIET, ILL.—Building Association League of Illinois. Oct. 19, 1899. B. G. Vasen, Quincy, Ill., secy.

KANSAS CITY, MO.—Missouri Grand Lodge, I. O. O. F. Oct. 2 to 6, 1899. J. W. Edwards, Jefferson City, Mo., secy.

KANSAS CITY, MO.—State Universalist Convention. Oct. 5, 1899. Ed. C. Crow, Bowling Green, Mo., secy.

KANSAS CITY, MO.—American Bar Association. Sept. 26 to 29.

KANSAS CITY, MO.—Retail Clerks' National Protective Association. July 11, 1899. Max Morris, 2807 Champa st., Denver, Col., secy.

KANSAS CITY, MO.—Hereford Cattle Breeders' Association Stock Show. Oct 23 to 28.

KEENE, N. H.—I. O. O. F. Grand Lodge of N. H. Oct. 11, 1899. Joseph Kidder, Box 94, Manchester, N. H., secy.

LAFAYETTE, IND.—Indiana State Court of aCtholic Order of Foresters. August, 1899.

LAKE BLUFF, ILL.—National Sociological Convocation. Aug. Aug. 16 to 27. Rev. F. W. Barnum, secy.

LANCASTER, PA.—State Convention, Grand Lodge, K. of P. Aug. 16, 1899. Milton C Tysen, Lebanon, Pa., secy.

LEXINGTON, KY.—Kentucky Bankers' Association. Oct. 11 and 12. Isham Bridges, secy., Louisville, Ky.

LINCOLN, NEB.—Knights of Pythias, Grand Lodge. Sept. 12, 1899. Will H. Love, Lincoln, Neb., secy.

LINCOLN, NEB.—Western Travelers' Accident Association. Sept. 30, 1899. Arthur L. Sheetz, Omaha, Neb., secy.

LITTLE ROCK, ARK.—Order of Eastern Star. Nov. 20, 1899. Mrs. Jennie B. Hopkins, secy., Mabelvale, Ark.

LITTLE ROCK, ARK.—Rebekah Assembly of Arkansas. Oct. 24, 1899. Mrs. Medora A. Reid, 1109 W. 4th st., Little Rock, Ark., secy.

LITTLE ROCK, ARK.—Grand Lodge, I. O. O. F. Oct. 24, 1899. J. B. Friedheim, Camden, Ark., secy.

LIVERPOOL, ENGLAND—United Bill Posters' Association. August, 1899.

LONDON, ENGLAND—Salvation Army Congress. July, 1900. Commissioner Howard, 101 Queen Victoria st., London, E. C., Eng.

LONG BRANCH, N. J.—State Firemen's Convention. September, 1899. Isaac Wiesenthal, Chief Engineer.

LOS ANGELES, CAL.—National Educational Association. July 11 to 14, 1899. Irwin Shepard, Winona, Minn., secy.


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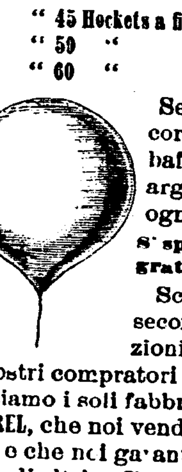
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LOUISVILLE, KY.—A. O. U. W. Grand Lodge. February (second Tuesday), 1900. J. G. Walker, secy., Room 9, Norton Building, Louisville, Ky.

LOUISVILLE, KY.—Grand United Order of Odd Fellows. Oct. 4, 1899. Geo. E. Temple, 2341 Washington st., St. Louis, Mo., secy.

LOUISVILLE, KY.—Royal Arch Masons, Grand Chapter. Oct. 10, 1899. Henry B. Grant, 4th and Green sts., Louisville, Ky., secy.

LOUISVILLE, KY.—Epworth League State Conference. July 19. C. A. Cooper, secy., Hopkinsville, Ky.

LOUISVILLE, KY.—F. & A. M. Grand Lodge of Kentucky. Oct. 17 to 20, 1899. H. B. Grant, Louisville, Ky., secy.

LOUISVILLE, KY.—Grand Encampment, Knights Templar. August, (fourth Tuesday), 1901. Reuben H. Lloyd, San Francisco, Cal., Grand Master.

LYNN, MASS.—National Convention, Y. P. S. C. E. of Universalist Church. July 12 to 19, 1899. Alfred J. Cardall, 30 West st., Boston, Mass., secy.

MACON, GA.—Georgia Federation of Women's Clubs. Nov. 1 to 4. Mrs. Frank M. Tufts, secy., Augusta, Ga.

MADISON, WIS.—State Bee Keeqers' Association. Feb. 8 and 9, 1900. N. E. France, secy., Platteville, Wis.

MADISON, WIS.—State Dental Society. July 18, 1899. W. H. Mueller, secy.

MAHONEY CITY, PA.—Reformed Brotherhood of Andrew and Philip. November, 1900. W. O. Anderson, secy., 519 Presstman street, Baltimore, Md.

MANHATTAN, KAN.—State Dairymen's Association. Nov. 22 to 24.

MANKATO, MINN.—Baptist State Convention. Oct. 9 to 13, 1899. Rev. E. R. Pope, 701 Lumber Exchange Building, Minneapolis, Minn., secy.

MARLBORO-ON-HUDSON, N. Y.—National Brotherhood of The Kingdom. July 31 to Aug. 4. Rev. Leighton Williams, secy., 312 W. 54th st., New York City.

MARIETTA, GA.—Synod of Georgia. Nov. 1, 1899. James Stacy, Clerk, Newnan, Ga.

MARQUETTE, MICH.—Firemen's Convention. Louis Vertsch, chief, Houghton, Mich. Aug. 2 to 5, 1999.

MASON CITY, IA.—Iowa State Dairy association. Nov. 15 to 17. J. C. Daly, secy., Charles City, Ia.

MECHANICSBURG, PA.—Interstate Picnic Association. Aug. 28 to 30. R. H. Thomas, gen'l manager, Mechanicsburg, Pa.

MEMPHIS, TENN.—Christian Missionary Convention. Oct. 3, 1899. A. I. Myler, Nashville, Tenn., secy.

MEMPHIS, TENN.—National Association of Post Office Clerks. Sept. 4, 1899. Wm. Agnew, Cleveland, O., secy.

MILLEDGEVILLE, GA.—Band Carnival. July 1. D. N. Balwin, manager.

MILNER, GA.—Cabin Creek Baptist Association. Sept. 27, 1899. N. E. Blanton, Forsyth, Ga., secy.

MILWAUKEE, WIS.—Wisconsin State Undertakers' Association. September, 1899. George L. Thomas, 467 Milwaukee st., Milwaukee, Wis., secy.

MILWAUKEE, WIS.—National Association, Master Blacksmiths. Sept. 5 to 8. A. L. Woodworth, secy., Lima, O.

MILWAUKEE, WIS.—General Federation of Women's Clubs. Biennial Meeting. May, 1900. Mrs. Emma A. Fox, 21 Bagley ave., Detroit, Mich., secy.

MILWAUKEE, WIS.—Wisconsin Retail Hardware Association. Feb., 1st Wed., 1900. C. Peck, secy., Berlin, Wis.

MILWAUKEE, WIS.—Grand Chapter Arch Masons. Feb. 21, 1900. J. W. Laflin, secy., Milwaukee, Wis.

MILWAUKEE, WIS.—Knights Templar Grand Grand Commandery. Oct. 10, 1899. John W. Laflin, secy., 466 Jefferson street, Milwaukee, Wis.

MINNEAPOLIS, MINN.—Rathbone Sisters. Sept. 26, 1899. Mrs. Carrie Hoag, Central Ave., St. Paul., Minn., secy.

MINNEAPOLIS, MINN.—State Convention O. D. H. S. Jan. 25, 1900. Herman Circler, secy., Box 444, Minneapolis, Minn.

MINNEAPOLIS, MINN.—American Public Health Association. Oct. 31 to Nov. 3, 1899. Dr. C. O. Probst, Columbus, O., secy.

MISSOURI VALLEY, IOWA—Synod of Iowa. Oct. 17, 1899. J. C. McClintock, Sioux City, Iowa, clerk.

MOLINE, ILL.—Illinois Society of Engineers and Surveyors. Jan. 24 to 26, 1900. Jacob A. Harmon, secy., Peoria, Ill.

MONTGOMERY, ALA.—Grand Chapter, R. A. M. Dec. 4. H. Clay Armstrong, secy.

MONTREAL, QUEBEC, CAN.—Trades & Labor Congress. September, 1899. Geo. W. Dower, 11 Louisa st., Toronto, secy.

MOUNT VERNON—Anniversary Celebration of Washington's Death Day, by Masonic Fraternity. (Estimated attendance, 10,000). Dec. 14, 1899.

NACOGDOCHES, TEX.—Baptist Missionary and Educational Assolation of Texas. Oct. 11, 1899. M. M. Rodgers, secy., LaGrange, Texas.

NASHVILLE, TENN.—A. O. U. W. Grand Lodge. Sept. 20, 1900. J. H. Thompson, 411½ Union st., Nashville, Tenn., secy.

NASHVILLE, TENN.—National Baptist Convention (Colored). Sept. 13, 1899. Wm. N. Steward, Louisville, Ky., secy.

NASHVILLE, TENN.—Women's Press Club of Tennessee. Nov. 7 and 8. Elizabeth Fry Page, secy., 910 S. Addison Ave., Nashville, Tenn.

NEWARK, N. J.—Young Men's Catholic Association. July 11 and 12.

NEWARK, N. J.—New Jersey State Council, C. B. L. Oct. 10, 1899. John J. Ghegan, 210 Garside st., Newark, N. J., secy.

NEW BRITAIN, CONN.—I. O. G. T. Grand Lodge. September, 1899. Mrs. Florence A. Screen, 101 Pleasant st., New Britain, Conn., secy.

NEW CASTLE, PA.—Grand Lodge, A. O. U. W. September, 1900. O. K. Gardner, 2201 Wylie ave., Pittsburg, Pa.

NEW HAVEN, CONN.—State Lumber Dealers' Association. Feb. 14, 1900. Louis C. Mansfield, secy., New Haven, Con.

NEW HAVEN, CONN.—National Electrotypers' Association. September, 1899. J. H. Ferguson, New York City, secy.

NEW HAVEN, CONN.—C. B. L. State Council of Connecticut. Sept. 19, 1899. Jas. Scanton, 1.5 Smally st., New Britain, Conn., secy.

NEW ORLEANS, LA.—State Council, Catholic Knights of America. Feb. 2, 1901. Chas. A. Fricke, secy., 823 Lowerline street, New Orleans, La.

NEW ORLEANS, LA.—Southern Surgical and Gynecological Association. Nov. 14 to 17. W. E. B. Davis, secy., Birmingham, Ala.

NEWPORT, N. H.—Y. P. S. C. E. State Convention. Oct. 1 to 6, 1899. Frank W. Lund, Nashua, N. H., secy.

NEW WHATCOM, WASH.—Washington State Pharmaceutical Association. July 12 to 14. Fred N. Broson, secy.

NEW WHATCOM, WASH.—N. S. P. A. Convention. July 12 to 14. Fred. N. Bronson, secy.

NEW YORK CITY.—Ladies' Loyal Orange Association. July 19, 1900. Christina Milligan, secy., Saugus, Mass.

NEW YORK CITY.—Rathbone Sisters' Grand Session. Nov. 4 to 15, 1899. Mrs. E. Le Count, secy., 2447 Eighth avenue, New York City.

NEW YORK CITY—American Chemical Society. Aug. 21 and 22, 1899. Albert C. Hale, 551 Putnam av., Brooklyn, N. Y., secy.

NEW YORK CITY—State Medical Association of N. Y. Oct. 24 to 26, 1899. M. C. O'Brien, 161 W. 122d st., N. Y. City, secy. C. E. Denison, 113 W. 12th st., N. Y. City, secy. of arrangement committee.

NEW YORK CITY—Eastern Retail Butchers' Association. Aug. 1 to 5, 1899. F. J. Wallace, Meriden, Conn., secy.

NEW YORK CITY—Knights of the Golden Eagle. Oct. 10. A. C. Lyttle, secy., 814 N. Broad street, Philadelphia, Pa.

NEW YORK CITY—American Newspaper Publishers' Association. Feb. 3, 1900. W. C. Bryant, secy., 322 Potter Building, New York City.

NEW YORK CITY—American Guernsey Cattle Club. Dec. 13. W. H. Caldwell, secy., Peterboro, N. H.

NEW YORK CITY—American Veterinary Medical Association. Sept. 5 to 7, 1899. Dr. S. Stewart, 7½ James st., Kansas City, Kan., secy.

NEW YORK, N. Y.—Mystic Order Veiled Prophets. October, 1899. Sidney D. Smith, Hamilton, N. Y., secy.

NIAGARA FALLS, N. Y.—United States League of Local Building and Loan Associations. July 26, 1899. H. F. Cellarius, Cincinnati, O., secy.

NIAGARA FALLS, N. Y.—National Division Sons of Temperance. July 11 to 14. Benj. R Jewell, secy., Stoneham, Mass.

NIAGARA FALLS, N. Y.—National Association of Dental Examiners. July 28 to 31, 1899. Chas. A. Meeker, D.D.S., Newark, N. J., secy.

NORTH ADAMS, MASS.—Federation of Labor. Aug., '99.

NORWICH, VT.—State Council, Jr. O. U. A. M. Oct. 4, 1899. F. W. Hawley, Norwich, Vt., secy.

OCEAN CITY, MD—State Bar Association. July 26 and 27. Conway W. Sams, secy., Bank of Baltimore Bldg., Baltimore, Md.

OLD ORCHARD, ME.—Ocean Park Assembly. July 24 to Sept 1. Susan A. Porter, secy., 85 Central st., Peabody, Mass.

OLD POINT COMFORT, VA.—Wholesale Druggists' Association. Oct. 10 to 13. A. B. Merriam, secy., Minneapolis, Minn.

OMAHA, NEB.—Nebraska Photographers' Association. July 26 to 28. W. P. Fritz, secy., Tremont, Neb.

OMAHA, NEB.—Knights of Ak-Sar-Ben. September, 1899. September, 1899. A. H. Noyes, secy.

OSAGE CITY, KAN.—Great Council of Kansas, I. O. R. M. Oct. 17, 1899. C. A. Wolf, Atchison, Kan., secy.

OTTUMWA, IOWA.—Ottumwa Bicycle Track Association Race. July 19. F. B. Thrall, secy.

PADUCAH, KY.—I. O. O. F., Grand Lodge. Oct. 10, 1899. R. G. Elliott, Lexington, Ky., secy.

PALMER LAKE, COL.—Rocky Mountain Chautauqua Assembly. July 6 to Aug. 22. F. M. Priestly, secy.

PARIS, FRANCE—National Editorial Association. 1900.

PEORIA, ILL.—United Association, Journeymen Plumbers, Gas Fitters, Steam Fitters & Steam Helpers. Sept. 18, 1899. J. Spencer, 511 Ogden Bldg., Chicago, Ill., secy.

PEORIA, ILL.—Schoolmasters' Club. Oct. 7. Alf. W. Hiatt, secy., Peoria.

PERU, IND.—High Court of Indiana, I. O. F. Feb. 23, 24, 1901. W. W. Wilson, secy., Logansport, Ind.

PHILADELPHIA, PA.—Grand Army of the Republic. Sept. 4 to 9, 1899. Col. Jas. A. Sexton, Commander-in-chief.

PHILADELPHIA, PA.—National Army Nurses' Association. Sept. 4 to 9. Miss Kate Scott, Pennsylvania, secy.

PHILADELPHIA, PA.—Women's Relief Corps. Sept. 4 to 9. Mrs. Flo Jamieson Miller, Monticello, Ill., nat. pres.

PHILADELPHIA, PA.—National Association of Naval Veterans. Sept. 4 to 9. Fred. E. Haskins, secy., 767 Washington avenue, Brooklyn, N. Y.

PHILADELPHIA, PA.—United States Bee-Keepers' Association. Sept. 5 to 7. Dr. A. B. Mason, secy., 3512 Monroe st., Toledo, O.

PHILADELPHIA, PA.—American Pomological Society. Biennial Meeting. Sept. 7 and 8. W. A. Taylor, secy., 55 Q st., N. E., Washington, D. C.

PHILADELPHIA, PA.—Ladies of the G. A. R. Sept. 4 to 9. Mrs. Annie Esser, Chicago, nat. secy.

PHILADELPHIA, PA.—Car & Locomotive Painters' Association of United States and Canada. Sept. 12, 1899.

PHILADELPHIA, PA.—United Garment Workers of America. Aug. 14. H. C. Wossmann, secy., 2013 N. College Ave., Philadelphia, Pa.

PHILADELPHIA, PA.American Ornithologists' Union. Nov. 14 to 15, 1899. John H. Sage, secy., Portland, Conn.

PHILADELPHIA, PA.—Patriotic Order of America. Oct. 24, 1899. Theo. Harris, Philadelphia, Pa., secy.

PHILADELPHIA, PA.—Knights of Malta. Oct. 17, 1899. Frank Gray, Broad and Arch sts., Philadelphia, Pa., secy.

PHILADELPHIA, PA.—Daughters of Veterans. Sept. 4 to 9, 1899. Mrs. Vinne Bond Willis, of Massachusetts, secy.

PHILADELPHIA, PA.—Traveling Men's Club. Feb. 22, 1900. Fred. Morgenthaler, secy., Harrisburg, Pa.

PHILADELPHIA, PA.—International Press Union. Sept. 5. Mrs. Mary M. North, secy., 303 First street, S. E., Washington, D. C.

PIQUA, O.—Great Council, Improved Order of Red Men. Oct. 10 and 11, 1899. W. S. Rowan, 411 Mill st., Chillicothe, O.

PITTSBURG, KAN.—O. D. H. S. Grand Lodge. Nov. 21, 1899. John Jacobs, 1150 E. 1st st., Pittsburg, Kan., secy.

PITTSBURG, PA.—National Electrical Workers. Oct. 2 to 6. H. N. Sherman, secy., 731 Powen Bldg., Rochester, N. Y.

PITTSBURG, PA.—International Astronomical Congress. May, 1900. C. W. Scovil, secy.

PITTSBURG, PA.—National Hardware Association. Nov. 15, 1899. T. Jas. Fernley, 5715 Commerce st., Philadelphia, Pa., secy.

PITTSBURG, PA.—American Section International Society for Testing Materials. Aug. 15 and 16. Richard L. Humphrey, secy., Philadelphia, Pa.

PITTSBURG, PA.—American Protestant Association. Aug. 9. C. H. Luedeman, Cincinnati, O.

PITTSBURG, PA.—Anniversary Convention Young People Christian Union of Presbyterian Church. Aug. 2 to 7. Arch R. Robinson, secy., 65 Union av., Allegheny, Pa.

PITTSBURG, PA.—Master Horseshoers' Convention. Oct. 9, 1899. W. J. Moore, Oakland ave., Pittsburg, Pa., secy.

PORT HURON, MICH.—Knights of Maccabees. July, 1899. N. S. Boynton, Port Huron, secy.

PORT HURON, MICH.—Ladies of Maccabees of World. July 17 to 22. Miss Bina M. West, secy., Port Huron, Mich.

PORTLAND, ME.—Grand Lodge, I. O. O. F. Oct. 17, 1899. Joshua Davis, Portland, Me., secy.

PORTLAND, ME.—Christian Endeavorers State Convention. Sept. 5 to 7.

PORTLAND, ME.—Sunday School State Convention. Oct. 24 to 26, 1899.

PORTLAND, ME.—State Pharmaceutical Association. July 6 to 8. M. L. Porter, M.D., secy., Danforth, Me.

PORTLAND, ME.—Rebekah Assembly, I. O. O. F. Oct. 16, 1899. Grace E. Watson, Belfast, Me., secy.

PORTLAND, ORE.—Rathbone Sisters' Grand Temple. Oct. 10, 1899. Mrs. Nettie J. Ungerman, secy., McMinnville, Ore.

PORTLAND, ORE.—National Editorial Association. July 5 to 7.

PORTSMOUTH, N. H.—Universalists' Convention of N. H. Oct. 3 to 5, 1899. Rev. W. H. Morrison, Manchester, N. H., secy.

PORTSMOUTH, N. H.—Jr. O. U. A. M., State Council. Sept. 20, 1899. J. H. Noyes, Plaistow, N. H., secy.

PORTSMOUTH, O.—A. O. U. W. Grand Lodge. Aug. 22, 1899. Walter Pickens, G. R., of Toledo, O.

PROVIDENCE, R. I.—Rhode Island Institute of Instruction. Oct. 26 to 28, 1899. J. W. V. Rich, secy., Providence, R. I.

PROVIDENCE, R. I.—Rhode Island State Assembly. Oct. 26, 1899. Mrs. Cora Aldrich, secy., 614 Smith street, Phovidence, R. I.

PUT-IN-BAY, O.—National Association of Photo-Engravers. July 18 to 20.

PUNXSUTAWNEY, PA.—Pythian Sisterhood. Oct. 4, 1899. Mrs. J. G. Percy, secy.

PUT-IN-BAY, O.—Master House Painters' & Decorators' Association. July 5 to 7, 1899. W. J. Albrecht, Toledo, O., secy.-treas.

RACINE, WIS.—Danish Brotherhood in America. Oct. 1, 1902. Viggo A. Danielson, Sta. G, 885 N. Campbell ave., Chicago, Ill., secy.

READING, PA.—Reunion of the Society of the 124th Regiment, Pa. Volunteers. Sept. 16, 1899. C. P. Keech, Philadelphia, Pa., secy.

READING, PA.—State Sunday School Convention. Oct. 10 to 12. C. O. Carlson, secy., Ridgeway, Pa.

RICHMOND, VA.—International Baptists Young People's Unions. July 13 to 16.

RICHMOND, VA.—Grand Commandery, Knight Templars' Conclave. Nov. 16, 1899. James B. Blanks, secy., Petersburg, Va.

RICHMOND, VA.—Southern Philatelic Association. October, 1899. W. C. Lowry, Abilene, Tex.

ROANOKE, VA.—Virginia State Firemen's Association. Sept. 27, 1899. George G. Cummings, 210 Lincoln st., Portsmouth, Va., secy.

ROCHESTER, N. Y.—State American Merino Sheep Breeders' Association. Dec. 5 and 6. J. Horatio Eaul, secy., Skaneateles, N. Y.

ROCHESTER, N. Y.—Bricklayers and Plasterers Union. Jan. 8 to 13, 1900. Chas. Haveran, secy., 109 Evergreen st., Rochester, N. Y.





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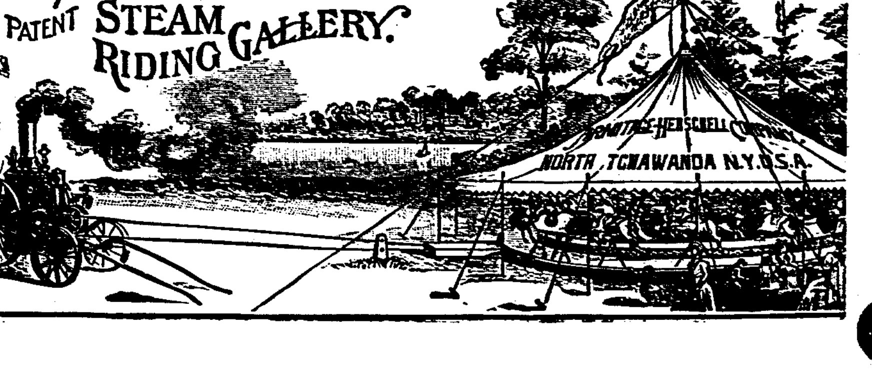
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ROCHESTER, N. Y.—National Clothiers' Association. Jan. 22, 1900. S. H. Launcheimer, secy., Equitable Bldg., Baltimore, Md.
ROCHESTER, N. Y.—American Association of Opticians. Aug. 15 to 17, 1899. Mr. Boger, 36 Maiden lane, N. Y. City, secy.
ROCKBRIDGE, VA.—Virginia Press Association. July 11.
ROCKFORD, ILL.—Y. P. S. C. E. State Convention. Oct. 5 to 8, 1899. Miss Nellie M. Blair, 208 Illinois ave., Peoria, Ill., secy.
ROME, N. Y.—United American Mechanics. Sept. 12, 1899. John Senner, 1341 Arch st., Philadelphia, Pa., natl. secy.
ROME CITY, IND.—Indiana Horticultural Society. Aug. 9 and 10. James Troop, secy., Lafayette, Ind.
SAGINAW, MICH.—Eastern Star, Grand Chapter. Oct. 11, 1899. Mrs. A. A. Matteson, Middleville, Mich., secy.
SAGINAW, MICH.—Biennial Convention Journeymen Barbers October, 1900. W. E. Klapetzky, Box 585, secy., Syracuse, N. Y.
SALINAS, CAL.—Native Sons of America Convention. April.
SALT LAKE CITY, UTAH.—I. O. O. F. Grand Encampment. April, 1900. Ed. W. Loder, Salt Lake City, Utah, secy. (Box 1166.)
SALT LAKE CITY, UTAH—State Medical Association of Utah. October, 1899. Dr. R. W. Fisher, Salt Lake City, Utah, secy.
SAN ANTONIO, TEX.—Live Stock Association. Jan. 23 to 25. Vaires P. Brown, secy.
SAN ANTONIO, TEX.—Railway Trackmen of America. Dec. 3, 1900. John T. Wilson, G. C., St. Louis, Mo.
SAN DIEGO, CAL.—Celebration of Dewey's Victory, auspices G. A. R. Estimated attendance, 5,000, principally from California and Nevada.
SAN FRANCISCO, CAL.—Official Agricultural Chemists Association. July 5. Dr. H. W. Wiley, secy., Washington, D. C.
SAN FRANCISCO, CAL.—Grand Encampment, I. O. O. F. Oct. 17, 1899. Wm. H. Barnes, Odd Fellows' Hall, San Francisco, Cal., secy.
SAN FRANCISCO, CAL.—Association of American Agricultural Colleges and Experiment Stations. July 5 to 7. E. B. Voorhees, secy.
SAN FRANCISCO, CAL.—California Association of Opticians. July 17, '99. G. L. Schneider, secy.
SAN FRANCISCO, CAL.—Protestant Episcopal Church Convention. October, 1901. Rev. C. L. Hutchins, Concord, Mass., secy.
SAN FRANCISCO, CAL.—I. O. O. F. Golden Jubilee Celebration. Oct. 18 to 20. U. S. G. Clifford, Odd Fellows' Bldg., San Francisco, Cal., secy.
SARATOGA, N. Y.—American Social Science Assosiation. Sept. 4 to 8.
SARATOGA SPRINGS, N. Y.—American Society Heating and Ventilating Engineers. July 21 and 22. S. A. Jellett, Box 1818, New York City.
SARATOGA SPRINGS, N. Y.—Young People's Society of Christian Endeavor, State Convention. Oct. 2 to 4.
SARCOXIE, MO.—Ozark Log Rolling Association. July 27. J. Fred. McNallie, secy.
SAVANNAH, GA.—Southeastern States Bill Posters' Association. May 21, 1900. Chas. Bernard, secy., Savannah, Ga.
SCRANTON, PA.—State Council, Jr. O. U. A. M. Sept. 11 to 15, 1899. E. S. Deemer, Box 766, Philadelphia, Pa., secy.
SCRANTON, PA.—State Council, Daughters of America. Sept. 18, 1899. T. A. Gerbig, Scranton, Pa., secy.
SCRANTON, PA.—Letter Carriers' Association. Sept. 4, 1899. F. J. Cantwell, Brooklyn, N. Y., secy.
SCRANTON, PA.—State Firemen's Convention. October, 1899. W. W. Wunder, secy., Reading, Pa.
SCRANTON, PA.—United Brotherhood of Carpenters & Joiners. Sept. 18, 1900. P. J. McGuire, Box 884, Philadelphia, Pa., secy.-treas.
SCRANTON, PA.—Letter Carriers' Association. Sept. 4, 1899. F. J. Cantwell, Brooklyn, N. Y., secy.
SCRANTON, PA.—Pennsylvania State Camp, Patriotic Order of America. July 11, 1899.
SEAFORD, DEL.—Grand Lodge, K. of P. Oct. 25, 1899. Mark L. Garrett, 703 King st., Wilmington, Del., secy.
SEATTLE, WASH.—National W. C. T. U. Oct. 20 to 25.
SEATTLE, WASH.—Northwest Baptist Convention. Oct. 11 to 13. Rev. Wm. E. Randall, secy., 706 N. 4th st., Tacoma, Wash.
SEDALIA, MO.—Horse Breeders' Association. Dec. 5 to 12. J. R. Shippey, secy., Columbia, Mo.
SEDALIA, MO.—Missouri Swine Breeders' Association. Dec. 6 to 8, 1899. F. H. Schuler, Rockport, Mo., secy.
SEYMOUR, CONN.—I. O. O. F. Grand Encampment. Oct. 17, 1899. Frederick Botsford, New Haven, Conn., secy.
SILVER CITY, N. M.—Grand Lodge, K. of P. Sept. 19, 1899. B. F. Adams, Albuquerque, N. M., secy.
SIOUX CITY, IOWA.—State Bar Association. July 12 and 13. Sam S. Wright, secy., Tipton, Iowa.
SOMERSWORTH, N. H.—Baptist Sunday School Convention. October, 1899. Rev. Winfield G. Hubbard, Wilton, N. H., secy.
SOUTH BEND, IND.—Women's Synodical Society of Home & Foreign Missions. Oct. 15 to 19, 1899. Mrs. F. F. McCrea, 1505 Broadway, Indianapolis, Ind., secy.
SOUTH FARMINGHAM, MASS.—New England Chautauque Assembly. July 17 to 29.
SOUTH FRAMINGHAM, MASS.—New England Chautauqua Sunday School Assembly. July 17 to 26.
SOUTH McALISTER, IND. TER.—Indian Mission Conference of M. E. Church South. Nov. 1. Bishop J. S. Key, pres., Vinita, I. T.
SPRINGFIELD, ILL.—I. O. O. F. Grand Lodge. Nov. 21. Hon. James R. Miller, secy., Springfield, Ill.
SPRINGFIELD, ILL.—American Oxforddown Record Association. Nov., 1899. W. A. Shafer, Middletown, O., sec.
SPRINGFIELD, ILL.—Illinois State Beekeepers' Association. Nov. 23 to 24, 1899. Jas A. Stone, secy., Bradfordtown, Ill.
SPRINGFIELD, MASS.—State Convention of Y. P. S. C. E. Oct. 17 and 18, 1899.
SPRINGFIELD, O.—Presbyterian Synod of Ohio. Oct. 10, 1899. W. E. Moore, Columbus, O., stated clerk.
SPRINGFIELD, O.—National Grange Patrons of Husbandry. Nov. 15. John Trimble, secy., 514 F. st., Washington, D. C.
STANTON, NEB.—Nebraska Saengerbund. 1900. F. Raabe, secy.
ST. AUGUSTINE, FLA.—State Firemen's Convention & Tournament. November, 1899. Silas B. Wright, secy.
ST. CLOUD, MINN.—State Y. P. S. C. E. of Minnesota. Oct. 26 to 29.
ST. JOHNSBURY, VT.—Grand Lodge, K. of P. Oct. 11 and 12, 1899. J. M. Cady, St. Johnsbury, Vt., secy.
ST. JOSEPH, MO.—Convention of County Clerks. Sept. 11 to 13.
ST. JOSEPH, MO.—Grand Chapter, Order Eastern Star. Oct. 16 to 20, 1899. Mrs. Sallie E. Dillon, St. Louis, Mo., secy.
ST. JOSEPH, MO.—Knights of Maccabees of Missouri. May (second Tuesday), 1901. A. Sigger, secy., 1620 Front avenue, Kansas City, Mo.
ST. LOUIS, MO.—Anti-Trust Conference. Sept. 20.
ST. LOUIS, MO.—Missouri Press Association. Sept. 7 to 9. H. J. Groves, secy., Independence, Mo.
ST. LOUIS, MO.—I. O. O. F. Grand Encampment. Nov. 18, 1899. E. M. Sloan, secy., St. Louis, Mo.
ST. LOUIS, M.—Missouri Retail Hardware and Stove Dealers' Association. Feb. 13, 1900.
ST. LOUIS, MO.—Grand Lodge, K. of P. Oct. 17, 1899. John H. Holmes, Columbia Bldg., St. Louis, Mo., secy.
ST. LOUIS, MO.—F. & A. M., Grand Lodge of Missouri. Oct. 17, 1899. John D. Vincil, St. Louis, Mo., secy.
ST. LOUIS, MO.—Grand Lodge of Elks. June 20 to 25.
ST. LOUIS, MO.—Royal Arcanum Grand Council. Feb. 20, 1900. Chas. B. Cox, secy., 309 Holland Building, St. Louis, Mo.
ST. LOUIS, MO.—Laundrymen's National Association. Oct. 9 to 12, 1899. Henry W. Storer, 949 Woodland Ave., Cleveland, O., secy.
ST. LOUIS, MO.—United States Railway Mail Service Mutual Benefit Association. Oct. 3 to 5, 1899. J. M. Brown, Atlanta, Ga., secy.-treas.
ST. LOIUS, MO.—National Association of Stationary Engineers. Sept. 5 to 8. Chas. W. Naylor, secy., 1592 Lexington st., Chicago, Ill.
ST. MARY'S, ONT. CANADA.—Demonstration. July 19. John McKenzie, manager, Box 375, St. Mary's, Can.
ST. PAUL, MINN.—Knights of Pythias Grand Lodge. Sept. 26, 1899. Robt. Stratton, Minneapolis, Minn., secy.
ST. PAUL, MINN.—Educational Convention. Dec. 26 to 28. W. G. Smith, secy., Minneapolis, Minn.
ST. PAUL, MINN.—Evangelical Lutheran Augustana Synod of N. A. June 9 to 16. Rev. Theo. Kjellgren, secy., Scandia, Minn.
ST. PAUL, MINN.—Royal Arch Masons' Grand Chapter. Oct. 10, 1899. Thos. Montgomery, secy., St. Paul, Minn.
ST. PAUL, MINN.—National Association of the Deaf. July 11 to 14. E. A. Hodgson, secy., Station M, New York City.
ST. PAUL, MINN.—Minnesota State Bill Posters' Association. Sept. 7. C. H. Griebel, Jr., secy., Mankato, Minn.
ST. PAUL, MINN.—I. O. O. F. Feb. 3rd Wed., 1900. A. E. Renillard, secy., 501 S. 6th street, Minneapolis, Minn.
STREATOR, ILL.—Catholic Knights of America State Council. Aug. 21, 1900. John E. Mahoney, secy., Farmer City, Ill.
STREATOR, ILL.—W. R. C. K. of A. Third Tuesday, August, 1900. Col. J. J. Doheny, Effingham, Ill., secy.
STREATOR, ILL.—Biennial Council, C. K. of A. Third Tuesday, August, 1900. John E. Mahoney, Farmer City, Ill., secy.
SYRACUSE, N. Y.—School Commissioners' and State Superintendents' Association. Dec. 27 to 29, 1899. Cora A. Davis, secy., Whitesboro, N. Y.
SYRACUSE, N. Y.—League of American Municipalities. Sept. 19 to 22.
SYRACUSE, N. Y.—State Fish, Game and Forest League. Annual meetings, Tuesday after first Monday in Dec. Ernest G. Gould, secy., Seneca Falls, N. Y.
SYRACUSE, N. Y.—Knights Templar Annual Conclave. Sept. 25 to 27, 1899. Edwin C. Talcott, 121 S. Salina st., Syracuse, N. Y.
TACOMA, WASH.—Rose Carnival. July 3 and 4. H. F. Garretson, secy.
THOUSAND ISLANDS, N. Y.—National Confectioners' Association. July 12 to 14. F. D. Seward, secy., St. Louis, Mo.
TIA JUANA, OLD MEXICO.—Fiesta (Honor of National Educational Association). July 17 to 20.
TIFFIN, O.—National Council, D. of L. Aug. 24, 1899. W. O. Staples, New Haven, Conn., secy.
TOLEDO, O.—National Convention G. A. R. 1903.
TOLEDO, O.—Ohio Library Association. Aug. 9 and 10. Charles Orr, secy., Cleveland, O.
TOLEDO, O.—American Rambouillet Sheep Breeders' Association. Dec. 19, 1899. E. V. Burnham, Woodstock, O., secy.
TOPEKA, KAN.—Kansas State Historical Society. Jan. 16, 1900. Franklin G. Adams, secy., Topeka, Kan.
TOPEKA, KAS.—F. & A. M. Grand Lodge. Feb., 3d Wed., 1900. A. K. Wilson, secy.
TOPEKA, KAS.—Grand Chapter, Royal Arch Masons. Feb. 12, 1900. Jacob DeWitt, secy., Salina, Kas.
TOPEKA, KAN.—State Barbers' Association. Feb. 6, 1900. C. B. Hypes, secy., Topeka, Kan.
TOPEKA, KAN.—Kansas Christian Missionary Society. Oct. 2 to 6. O. L. Cook, secy., 1221 Clay st., Topeka, Kan.
TORONTO, CAN.—International Supreme Lodge, I. O. G. T. June 29 to July 7, 1899. B. F. Parker, 208 Oneida st., Milwaukee, Wis., secy.
TORONTO, ONT., CAN.—Canadian Medical Association. September, 1899. Dr. F. N. G. Starr, Toronto, secy.
TORONTO, ONT., CANADA.—Dorset Horn Sheep Breeders' Association. Sept. 5. M. A. Cooper, secy., Washington, Pa.
TRENTON, N. J.—State Council Jr. O. U. A. M. Oct. 25. Wm. H. Miers, secy., Box 654, Newton, N. J.
TRENTON, N. J.—Grand Lodge Knights of Pythias. Feb. 21, 22, 1900. Geo. E. Pierson, secy., Woodbury, N. J.
TRENTON, N. J.—Grand Encampment, I. O. O. F. Nov. 14. Grand Lodge I. O. O. F. Nov. 15, 1899. Lewis Parker, secy, Trenton, N. J.
TRINIDAD, COL.—Arkansas Valley Press Association. March 15, 1900. D. W. Barlsley, secy., Rocky Ford, Col.
TULLAHOMA, TENN.—Grand Mid-Summer Festival and Celebration. July 4 and 5. Doak Aydelott, gen'l manager.
TUNKHANNOCK, PA.—Five County Volunteer Firemen's Association. Aug. 31 to Sept. 1.
UNION CITY, TENN.—Baptist State Convention. Oct. 15. Rev. Martin Ball, secy., Paris, Tenn.
UNION HILL, N. J.—Order of True Friends. Oct. 2, 1900. Morgan R. Clark, secy., 163 Metropolitan av., Brooklyn, N. Y.
VICKSBURG, MISS.—Grand Lodge Mosaic Templars of America. July 4, 1899. J. E. Bush, secy., Little Rock, Ark.
VIRGINIA BEACH, VA.—Virginia Booksellers' Association. July 10, 1899. J. V. Alfriend, Norfolk, Va., secy.
WACO, TEX.—Y. P. S. C. E., State Convention. June 13 to 15. Miss Tyler Wilkinson, Temple, Tex., secy.
WARM SPRINGS, GA.—Georgia Bar Association. July 6 and 7. O. A. Park, secy., Macon, Ga.
WASHINGTON COLLEGE P. O., TENN.—Presbyterian Synod of Tennessee. Oct. 17, 1899. Rev. Samuel Wilson, Maryville, Tenn., secy.
WASHINGTON, D. C.—Royal Order of Scotland. Oct. 16, 1899. Wm. Oscar Roome, Washington, D. C., secy.
WASHINGTON, D. C.—American Electro-Therapeutic Association. Sept. 19 to 21, 1899. John Gerin, 68 North st., Auburn, N. Y., secy.
WASHINGTON, D. C.—Spanish-American War Veteran's Association. Sept. 4 to 6. W. Christopher Liller, secy., Lancaster, Pa.
WASHINGTON, PA.—Y. P. S. C. E. State Convention. Oct. 3 to 5. Geo. McDonald, Altoona, Pa., secy.
WATERBURY, CONN.—King's Daughters & Sons' Convention. October, 1899. Mrs. C. E. Spalding, 191 John st., Bridgeport, Conn., secy.
WATERLOO, IOWA.—German Evangelical Church Camp Meetiing. Aug. 14 to 21. John Abrams, secy.
WATERLOO, IA.—I. O. O. F. Grand Encampment. Oct. 17, 1899. Wm. Musson, Des Moines, Ia., secy.
WATERLOO, IA.—Rebekah Assembly. I. O. O. F. Oct. 17, 1899. Miss S. E. Matheney, Keokuk, Ia., secy.
WATERLOO, IOWA—Catholic Order of Foresters. Aug. 24 and 25, 1899. J. H. Limbach. Cedar Rapids, Iowa, secy.
WATERTOWN, N. Y.—Y. P. S. C. E. State Convention. Oct. 2 to 4, 1899. A. E. Dewhurst, 179 Howard ave., Utica, N. Y., secy.
WEISER, IDAHO—Rebekah State Assembly. Oct. 17, 1899. Winnie Priest Dunton, Boise, Idaho, secy.
WEISER, IDAHO—I. O. O. F., Grand Lodge. Oct. 17, 1899. A. K. Stuenenberg, Caldwell, Idaho, secy.
WEST CHESTER, PA.—Centennial Celebration. Oct. 2 to 6, 1899.
WHEELING, W. VA.—Grand Lodge of West Virginia, K. of P. Oct. 11, 1899. Mauer Jenkins, Piedmont, W. Va., secy.
WHEELING, W. VA.—National Tobacco Workers' Union of America. September, (fourth Monday), 1900. E. Lewis Evans, 422 Granite Block, St. Louis, Mo., secy.
WHITE RIVER JUNCTION, VT.—Dartmouth Interscholastic Athletic Association. Feb. 9, 1900. W. C. Pelkey, secy.
WICHITA, KAS.—Rebekah Assembly. Oct. 11. E. Bradford, secy., Concordia, Kas.
WICHITA, KAN.—Grand Lodge I. O. O. F. of Kansas. Oct. 18, 7855. D. W. Kent. Topeka, Kan., secy.
WILKESBARRE, PA.—G. A. R. Department Encampment. June 5 to 10.
WILLIAMSPORT, PA.—Baptist State Mission Society. Oct. 23 to 26, 1899. W. H. Conard, D.D., 1420 Chestnut st., Philadelphia, Pa., secy.
WILLIAMSPORT, PA.—Pennsylvania State Farmers' Alliance & Industrial Union. Dec. 13 to 15, 1899. D. M. Omwake, Five Forks, Pa., secy.
WILLIAMSPORT, PA.—Pennsylvania State Farmers' Alliance & Industrial Union. Dec. 13 to 15. Louisa Bricker, Cogan Station, Pa., secy.
WILMINGTON, DEL.—I. O. O. F. Grand Lodge of Delaware Nov. 15, 1899. Isaac W. Hallam, secy., Wilmington, Del.
WILMINGTON, DEL.—International Association of Fire and Police Telegraph Superintendents and Municipal Electricians. Sept. 5 to 7, 1899. H. F. Blackwell, secy., Superintendent Fire Department, New York City.
WINONA, IND.—Indiana Republican Editorial Association. July 13 to 20. W. B. Campbell, secy., Anderson, Ind.
WOODBINE, MD.—Dual Grand Lodge, I. O. G. T. of Maryland. Dec. 6. Lewis D. Russell, secy., 428 W. Stricker st., Baltimore, Md.
WORCESTER, MASS.—Lake Quinsigamond International Regatta. Aug. 2 and 3.
WORCESTER, MASS.—I. O. G. T. Grand Lodge of Massachusetts. April 18 and 19, 1900.
WORCESTER, MASS.—B. Y. P. U. of Massachusetts. Oct. 30 to 31, 1899. Rev. J. R. Gaw, 42 Franklin street, Somerville, Mass., secy.
WORCESTER, MASS.—Knights of Sherwood Forest. Aug. 30.
WORCESTER, MASS.—State Council, Jr. O. U. A. M. Sept. 26, 1899. Martin M. Woods, 124 Boxford st., Lawrence, Mass., secy.
WYANDOTTE, MICH.—Jr. O. U. A. M., State Meeting. Feb. 13, 1900. W. E. Pulcifer, secy., Lansing, Mich.
YONKERS, N. Y.—Order of American Firemen. Sept. 5 and 6, 1899. Addison Brown, secy.
YONKERS, N. Y.—New York State Firemen's Convention. Aug. 8 to 29, 1899.
YOUNGSTOWN, O.—Ohio State Liquor League. Sept. 12, 1899. John F. Weiss, Canton, O., secy.

## Races.

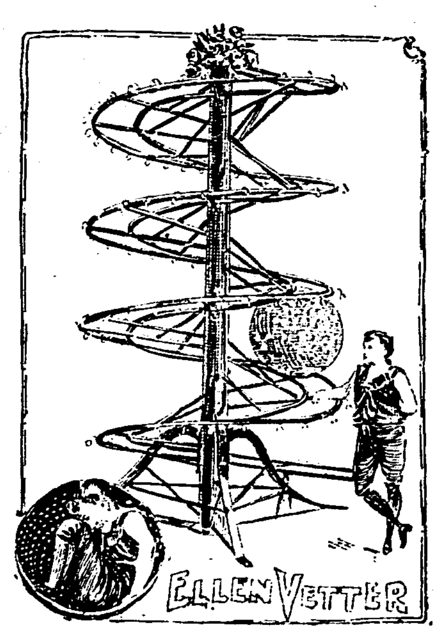
AKRON, O.—Northeastern Ohio Trotting Association. July 11. W. N. Ashbaugh, Youngstown, O., secy.
ALBANY, N. Y.—Central New York Trotting Circuit. July 25.
ALBION, MICH.—Sept. 19 to 22.
ALEXANDRIA, VA.—Sept. 21 to 23.
ALTA, IA.—Aug. 22 to 25.
ASHLAND, O.—Sept. 5 to 8.
ATLANTIC, IA.—Sept. 11 to 14.
AUBURN, N. Y.—June 20 to 23; Aug. 20 to Sept. 1.
AURORA, ILL.—July 18 to 21.
AVON, ILL.—Sept. 5 to 8.
BAINBRIDGE, IND.—Aug. 1 to 4.
BARDSTOWN, KY.—Aug. 26 to Sept. 2.
BARRE CITY, VT.—July 4.
BATAVIA, N. Y.—Aug. 1 to 4.
BELLEFONTAINE, O.—Sept. 25 to 30.
BELLEVUE, O.—Aug. 29 to Sept. 1.
BERLIN, WIS.—Oct. 2 to 7.
BETHLEHEM, PA.—Sept. 12 to 15.
BIRD ISLAND, MINN.—July 4. E. H. Keenan, secy.
BOISSEVAIN, CAN.—July 1. J. A. Wright, secy.
BOSTON, MASS.—Grand Circuit Meeting. Reidville Trotting Park. July 10 to 14; Aug. 10 to 14.


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# Additional Conventions.

BRANDON, CAN.—July 18 to 21. A. R. Irwin, secy.
BRIDGEPORT, CONN.—July 11 to 13. Aug. 8 to 11. Oct. 10 to 13.
BROCKPORT, N. Y.—July 25 to 28.
BROOKLYN, N. Y.—May 27 to June 15; Sept. 12 to 20.
BUFFALO, N. Y.—Aug. 7 to 12.
BURLINGTON, VT.—Bulington Association. Oct. 2 to 6.
BUSHNELL, ILL.—Aug. 23 to 25.
CANTON, O.—Aug. 8 to 10.
CANTON, O.—Northeastern Ohio Trotting Association. Aug. 29. W. N. Ashbaugh, Youngstown, O., secy.
CARBONDALE, PA.—July 4. J. O'Hearn, secy.
CARROLL, IA.—Aug. 15 to 18.
CARTHAGE, ILL.—Aug. 7 to 11.
CEDARSBURG, WIS.—Sept. 25 to 27.
CHICAGO, ILL.—Great Western Circuit. July 31 to Aug. 5.
CHICOPEE FALLS, WIS.—Sept. 19 to 22.
CHILLICOTHE, MO.—Sept. 12 to 15.
CHILLICOTHE, O.—Aug. 8 to 11.
CLEVELAND, O.—June 13 to 15. July 24 to 29.
CLEVELAND, O.—Aug. 22 to 24.
COLUMBUS (O.) STATE FAIR—Sept. 4to 8.
COLUMBUS, O.—Columbus Driving Park Association. Grand Circuit Meeting. July 31, Aug. 5.
COLUMBUS, O.—Great Western Circuit. July 3 to Aug. 5.
COSHOCTON, O.—Oct. 10 to 13.
COLUMBUS JUNCTION, IA.—Aug. 22 to 25.
DAVENPORT, IOWA—Great Western Circuit. July 3 to 8.
DAYTON, O.—Sept. 11 to 16.
DECATUR, ILL.—Aug. 22 to 25.
DES MOINES, IA.—Aug. 28 to Sept. 2.
DETROIT, MICH.—Grand Circuit—July 17 to 21.
DETROIT, MICH.—Great Western Circuit. July 17 to 23.
DETROIT, MICH.—Highland Park. July 10 to 15.
DU BOIS, PA.—Du Bois Driving Association. July 4 and 5, Sept. 3 to 5. W. I. Hay, secy.
DUBUQUE, IA.—Aug. 28 to Sept. 2.
DUBUQUE, IOWA—Aug. 21 to 26.
DUNKIRK, N. Y.—July 3 to 6.
ELKHORN, WIS.—Sept. 19 to 22.
ELWOOD, IND.—Aug. 22 to 25.
ELMIRA, N. Y.—June 13 to 16. Sept. 19 to 22.
ELYRIA, O.—Northeastern Ohio Trotting Association. July 18. W. N. Ashbaugh, Youngstown, O., secy.
ERIE, O.—Northeastern Ohio Trotting Association. Sept. 5. W. N. Ashbaugh, Youngstown, O., secy.
ERIE, PA.—June 25 to 28. July 25 to 28.
EVANSVILLE, IND.—Tri-State Fair Association. Sept. 18 to 22.
FORT ERIE, CAN.—June 28 to July 19.
FORT WAYNE, IND.—Aug. 7 to 12.
FREDONIA, KAS.—Aug. 22 to 25.
GENEVA, N. Y.—June 6 to 9. July 4 to 7. Sept. 5 to 8.
GLENS FALLS, N. Y.—Northern New York Trotting Horse Breeders' Association. Aug. 15 to 18. W. F. Bentley, secy.
GLENS FALLS, N. Y.—Aug. 15 to 18.
GLOVERSVILLE, N. Y.—Central New York Trotting Circuit. Aug. 1.
GOSHEN, IND.—Goshen Driving Park. Aug. 22 to 25.
GOSHEN, N. Y.—Orange County Driving Park Association. Aug. 22 to 25.
GREENFIELD, IND.—Aug. 22 to 25.
HAGERSTOWN, IND.—Aug. 1 to 5.
HAGERSTOWN, MD.—Oct. 10 to 13.
HAMLINE, IOWA—Sept. 4 to 9.
HAMLINE, MINN.—Sept. 4 to 9.
HARTFORD, CONN.—Charter Oak Park. July 3.
HARTFORD, CT.—July 3 and Aug. 28 to Sept. 1.
HEDRICK, IOWA—Aug. 8 to 12.
HENRY, ILL.—Aug. 8 to 11.
HILLSDALE, MICH.—Oct. 3 to 7.
HOLYOKE, MASS.—June 13 to 16. July 19 to 21. Aug. 15 to 18. Sept. 5 to 9. Oct. 17 to 20.
HORNELLSVILLE, N. Y.—Aug. 22 to 25.
HUTCHINSON, MINN.—July 4 and 5. J. F. Slover, secy.
ILION, N. Y.—Central New York Trotting Circuit. July 3 to 6.
INDEPENDENCE, IOWA—Aug. 28 to Sept. 2.
JACKSON, MICH.—July 4 to 7.
JACKSON, MICH.—Jackson Driving Club. June and August meetings. E. A. Buffington, secy.
JAMESTOWN, N. Y.—Aug. 8 to 11.
JEFFERSON, IA.—July 4 and 5. D. L. Howard, secy.
JOLIET, ILL.—Aug. 14 to 19.
KITTANNING, PA.—Aug. 22 to 25.
LA HARPE, ILL.—Aug. 21 to 26.
LANCASTER, O.—July 25 to 29. Oct. 12 to 14.
LA SALLE, ILL.—La Salle Driving Park Association. Aug. 1 to 4. W. F. McNamara, secy.
LEBANON, O.—Sept. 15 to 23.
LEXINGTON, KY.—Oct. 4 to 14.
LIBERTYVILLE, ILL.—Sept. 12 to 15.
LIMA, O.—Oct. 10 to 13.
LONDON, O.—Aug. 22 to 25.
LOUISVILLE, KY.—Sept. 25 to 30. May 4 to 20.
MADISON, WIS.—Lakeside Fair Grounds. July 4. Geo. A. Kingsley, secy.
MANITOBA, CAN.—Manitoba Jockey Club. Sept. 4 to 8.
MANASSAS, VA.—July 19 to 20.
MANSFIELD, O.—Aug. 29 to Sept. 1.
MANSFIELD, O.—Northeastern Ohio Trotting Association. June 27 and Aug. 22. W. N. Ashbaugh, Youngstown, O., secy.
MARSHALLTOWN, IA.—June 2 to 3. June 26 to 28.
MARYSVILLE, O.—Oct. 2 to 5.
McKEE'S ROCKS, PA.—Week of June 20.
MEADVILLE, PA.—Week of July 11.
MEDINA, N. Y.—July 18 to 21.
MENDOTA, ILL.—July 11 to 14.
MIDDLETOWN, IND.—July 25 to 28.
MILWAUKEE, WIS.—Sept. 11 to 16.
MINEOLA, L. I.—June 21 to 22. Sept. 26 to 30.
MINERVA, O.—Oct. 3 to 6.
MONMOUTH, ILL.—Sept. 11 to 15.
MONTEVIDEO, MINN.—June 21 and 22. F. E. Bentley, secy.
MONTREAL, CAN.—June 8 to 24. W. O. Parmer, 213 Hammond Bldg., Detroit, Mich., secy.
MORTON, MINN.—June 27 and 28. J. H. McGowan, secy.
MT. STERLING, ILL.—Aug. 1 to 5.
MUNCIE, IND.—Aug. 15 to 18.
MURPHYSBORO, ILL.—Egypt's Big Fair Races. Sept. 26 to 29. J. J. Penny, secy.
MUSKEGON, MICH.—July 4 to 6. Jas. A. Robinson, secy.
NASHVILLE, TENN.—April 27 to May 8, 1899.
NEEPAWA, CAN.—July 1. J. H. Howden, secy.
NEWARK, O.—Sept. 26 to 28.
NEWARK, N. J.—Driving Club. July 4 to 7. P. S. White, secy.
NEWARK, N. Y.—June 27 to 29.
NEWCASTLE, IND.—Aug. 8 to 11.
NEW ORLEANS, LA.—April 4 to June 2, 1899.
NEWPORT, VT.—Newport Driving Club. June 18, July 4, Aug. 16 to 18.
NEW YORK CITY—Empire Trotting Club. Sept. 4 to 9.
NEW YORK, N. Y.—Sept. 4 to 8.
OIL CITY, PA.—Week of July 18.
OSKALOOSA, IA.—Sept. 25 to 28.
OTTUMWA, IA.—July 4 to 7. July 25 to 28.
PENN YANN, N. Y.—Sept. 26 to 29.
PEORIA, ILL.—Lake View Driving Park. July 4 to 7, and Aug. 15 to 18. M. Cunnings, secy., Peoria, Ill.
PEORIA, ILL.—Great Western Circuit. July 10 to 15.
PHILADELPHIA, PA.—Belmont Park. May, 1899.
PLATTE CITY, MO.— Aug. 29 to Sept. 1.
PORTAGE LA PRAIRIE, CAN.—July 6 and 7. W. Sheppard.
PORT HURON, MICH.—July 4 to 5.
PORTLAND, ME.—Rigsby Park Races. July 3 to 8., Aug. 15 to 18, Aug. 29 to Sept. 2.
PROVIDENCE, R. I.—Sept. 11 to 16.
READING, PA.—Oct. 3 to 6.
READVILLE, MASS.—August 21 to 25. C. M. Jewett, secy.
RICHMOND, IND.—Sept. 12 to 15.
RICHWOOD, O.—Oct. 10 to 13.
RIVERHEAD, L. I.—Sept. 26 to 28.
ROCHESTER, N. Y.—May 30 to June 1. July 11 to 14. Aug. 29 to Sept. 1. Sept. 12 to 15.
ROCKPORT, O.—June 20 to 22. Aug. 15 to 17.
RUSHVILLE, ILL.—Aug. 7 to 11.
RUSHVILLE, IND—July 24 to 29.
RUSHVILLE, IND.—Aug. 29 to Sept. 1.
SAGINAW, MICH.—Union Park Trotting Meeting. July 11 to 15. J. W. Garrison, secy.
SARATOGA, N. Y.—July 26 to Aug. 25.
SHELBYVILLE, IND.—Sept. 5 to 8.
SHENANDOAH, IA.—Aug. 15 to 18.
SPRINGFIELD (ILL.) STATE FAIR—Sept. 25 to 30.
SPRINGFIELD, O.—Aug. 29 to Sept. 2.
STRATFORD, ONT.—June 28 to July 1.
ST. LOUIS, MO.—Aug. 31 to Sept. 1.
ST. MARY'S, PA.—Week of July 4.
SYRACUSE, N. Y.—Central New York Trotting Circuit. June 27. State Fair. Sept. 5 to 8.
TERRE HAUTE, IND.—Sept. 11 to 17. R. G. Watson, secy.
TROY, O.—Sept. 18 to 23.
TROY, N. Y.—Central New York Trotting Circuit. July 18.
URBANA, O.—Aug. 15 to 18.
UTICA, N. Y.—Central New York Trotting Circuit. July 16, Aug. 8, and Sept. 12.
VALDOSTA, GA.—Valdosta Exposition Co. Races. Oct. 31 to Nov. 31. A. T. Moore, manager.
VALLEY, O.—Northeastern Ohio Trotting Association. June 13 and Aug. 15.
VICKSBURG, MISS.—Oct. 24 to 29. Frank H. Andrews, secy.
WARREN, O.—Sept. 5 to 7.
WASHINGTON, D. C.—April 3 to 15; Nov. 11 to 30.
WASHINGTON C. H., O.—Aug. 15 to 18.
WASHINGTON, PA.—Sept. 26 to 28.
WATERBURY, CONN.—June 27 to 30. Aug. 1 to 4. Sept. 26 to 29.
WATERLOO, IA.—July 3 to 5.
WAYNESBURG, PA.—Oct. 3 to 6.
WELLSVILLE, N. Y.—Aug. 15 to 18.
WESTFIELD, MASS.—June 20 to 23. July 25 to 28. Aug. 22 to 25. Sept. 12 to 15. Oct. 24 to 27.
WESTERVILLE, O.—Aug. 15 to 19.
WESTCHESTER, N. Y.—Westchester Racing Association. National Stallion Race of $20,000. H. G. Crickmore, 173 Fifth av., New York City. Spring. 1900.
WORCESTER, MASS.—July 11 to 14; Aug. 8 to 11.
WINDSOR, ONT., CAN.—July 22 to Aug. 2. W. O. Palmer, 213 Hammond Bldg., Detroit, Mich., secy.
WOODSTOCK, ILL.—July 13 to 15. Aug. 29 to Sept. 1.
YOUNGSTOWN, O.—Northeastern Ohio Trotting Association. July 4 and Aug. 8. W. N. Ashbaugh, Youngstown, O., secy.
ZANESVILLE, O.—Sept. 12 to 15.

## Dog Shows.

MILWAUKEE, WIS.—Kennel Club. Sept. 12 to 15.
NEW YORK CITY—American Pet Dog Club. Nov. 22 to 24, 1899. S. C. Hodge, secy.
PHILADELPHIA, PA.—Dog Show Association. Nov. 15 to 18. M. A. Viti, secy.
PROVIDENCE, R. I.—State Fair Association. Oct. 10 to 13. E. M. Oldham, supt.
TORONTO, ONT., CAN.—Industrial Exposition Association. Sept. 4 to 7. T. D. P. Fraser, secy.

## Poultry Shows.

AURORA, ILL.—Poultry, Pigeon and Pet Stock Association. Dec. 26 to 29.
AURORA, IND.—Aurora Poultry, Pigeon and Pet Stock Association. Jan. 8 to 13, 1900. J. B. Stevens, secy., Aurora, Ind.
BATTLE CREEK, MICH.—Michigan Fanciers' Association. Dec. 12 to 15. Geo. Hamm, secy.
BELVIDERE, ILL.—Northern Illinois Poultry Association. Jan. 15 to 20, 1900. B. R. Lucas, secy.
BLACKWELL, O. T.—Poultry Show. Jan. 17 to 20, 1900. Geo. M. Carson, secy.
BLOOMINBURG, O.—Poultry and Pet Stock Association. Dec. 26 to 30. W. F. Jefferson, secy.
BLOOMINGTON, ILL.—Bloomington Poultry Association. Dec. 11 to 16. F. C. Luettig, secy.
BOSTON, MASS.—Poultry Show. Jan. 15 to 20, 1900. A. R. Sharp, secy., Taunton, Mass.
CANTON, O.—Canton Poultry Association. Dec. 28 to Jan. 1, 1900. U. S. Danner, secy.
CAREY, O.—Fancy Poultry Breeders' Club. Nov. 27 to Dec. 1. V. C. Lytle, secy.
CHICAGO, ILL.—National Fanciers' Association. Jan. 22 to 27, 1900. Fred. L. Kimmey, secy.
CINCINNATI, O.—Cincinnati Poultry Association. Jan. 16 to 20, 1900. A. E. Brooks, secy., s.w.c. 7th and Freeman ave.
COLFAX, WASH.—Whitman County Poultry and Pet Stock Association. Jan. 20 to 22, 1900. O. L. Kennedy, secy.
COLUMBUS, O.—Ohio State Poultry Association. Jan. 18 to 23, 1900. Chas. McClave, secy., New London, O.
CRESTLINE, O.—Fanciers' Association. Dec. 12 to 16. E. R. Warden, secy.
DALLAS, TEX. — Southwestern Poultry, Pigeon and Pet Stock Association. Dec. 12 to 15. A. Branshaw, secy.
DANVILLE, ILL.—Vermillion County Poultry Association. Dec. 28 to 31. A. L. Rice, secy.
DUBUQUE, IOWA—Mississippi Valley Poultry Association. Jan. 3 to 8, 1900. F. D. Scharle, secy., 96 Hart st.
ELMIRA, N. Y.—Dec. 4 to 8. Judd H. Johnson, secy.
ERIE, ILL.—Whiteside County Show Association. Nov. 21 to 25. C. W. McCall, secy.
GEORGETOWN, ILL.—Georgetown Poultry Association. Jan. 2 to 6. D. H. Bowen, secy.
HAMILTON, O.—Butler County Poultry and Pigeon Association. Nov. 28 to Dec. 4. W. W. Stevenson, secy.
INDIANAPOLIS, IND.—Indiana State Poultry Association. Dec. 11 to 16. J. C. Tarkington, secy.
IOWA CITY, IOWA.—Poultry and Pet Stock Association. Jan. 23 to 26, 1900. B. A. Wickham, secy.
JACKSON, MICH.—Jackson Poultry Farmers' Association. Dec. 18 to 22. W. H. Eaton, secy.
JOHNSTOWN, N. Y.—Dec. 6 to 9. H. J. Quilhot, secy.
KEOTA, IA.—State Poultry Association. Dec. 26 to 30. W. L. Holmes, secy.
KOKOMO, IND.—Northern Central Indiana Poultry Association. Jan. 17 to 24. E. E. Sanders, secy.
LONISVILLE, KY.—Kentucky State Association. Jan. 22 to 27, 1900. F. G. Hogan, secy., 425 W. Main st.
MACON, MO.—North Missouri Association. Dec. 4 to 8. E. M. Durham, La Plata, Mo., secy.
MARSHALLTOWN, IA.—Poultry Association. Dec. 26 to 30. H. C. Hansen, secy.
MEADVILLE, PA.—Meadville Farmers Club. Dec. 19 to 26. H. L. Lamb, secy., Cambridge Springs, Pa.
MEMPHIS, TENN. — Mississippi Valley Poultry Association. Dec. 18 to 23. G. A. Seyforth, secy.
MIAMISBURG, O.—Miami Poultry Association. Dec. 4 to 9. S. B. Groby, secy.
MORRISON, ILL.—Whiteside County Agricultural Society. Sept. 5 to 8.
MT. PULASKI, ILL.—Mt. Pulaski Feathered Stock Association. Dec. 19 to 24. W. J. Lincoln, secy.
NACOMB, ILL.—McDonough Country Poultry Association. Dec. 25 to 30. Miss Marie Edie, secy.
NEW ALBANY, IND.—Southern Indiana Poultry and Pet Stock Association. Jan. 8 to 13, 1900. Frank Heck, secy.
PHILADELPHIA, PA.—Keystone Poultry & Pet Stock Association. Nov. 28 to Dec. 2. J. Emlen Smith, secy.
PORTLAND, MICH.—Poultry Club. Dec. 26 to 30. F. C. Hathaway, secy.
ROACHDALE, IND.—Indiana Farmers' Association. Dec. 4 to 9. A. M. Owen, secy., Raccoon, Ind.
ROCHESTER, N. Y.—Jan. 5 to 11, 1900. W. O. Ingle, secy.
ROCK ISLAND, ILL.—Western Illinois Poultry and Pet Stock Association. Nov. 28 to Dec. 2. C. F. Kammerer, secy.
SIOUX FALLS, S. D.—Tri-State Poultry Show. Jan. 24 to 26, 1900. Geo. Schlosser, secy.
SOUTH FRAMINGHAM, MASS.—Middlesex Poultry Fanciers' Association. Dec. 5 to 8.
ST. LOUIS, MO.—St. Louis Fanciers' Association. Jan. 1 to 4, 1900. John A. Franicsco, secy.
TIPTON, IND.—Tipton Poultry and Pet Stock Association. Dec. 18 to 23. J. M. Hoover, secy.

## Expositions.

BALTIMORE, MD.—Home Product Exposition. Autumn, 1899. Management of Baltimore Retail Association.
GREENSBORO, N. C.—Industrial & County Exhibit. Aug. 1 to 4, 1899. H. J. Elam, secy.
HAWAII—Hawaiian Industrial Exposition & Agricultural Fair. September, 1899.
LONDON, ENG.—Earl's Court Greater Britain Exposition. May 1 to Oct. 1, 1899.
LONDON, ENG., EARL'S COURT.—Women's International Exposition. 1900. Imre Kiralfy, manager.
NIAGARA FALLS, N. Y.—Pan-American Exposition. June 1 to Nov. 1, 1901. R. C. Hill, secy.
PARIS, FRANCE—Paris Universal Exposition. April 15, 1900, to April 15, 1901.
OMAHA, NEB.—Greater American Exposition of 1899. July 1 to Nov. 1.
PERTH, WESTERN AUSTRALIA—Western Australia Commercial & International Exposition. Autumn, 1899.
PHILADELPHIA, PA.—Exposition of American Manufactures. Sept. 14 to Nov. 30, 1899. W. P. Wilson, director general.
PORTLAND, ORE. — Oregon Exposition. Sept. 28 to Oct. 28. H. C. Breeder, pres.
RALEIGH, N. C.—Exposition. Oct. 16 to Nov. 16.
SAN FRANCISCO, CAL.—Pacific Ocean — International Exposition. May 1 to Oct. 1, 1901.
SAN FRANCISCO, CAL.—Colonial Expositior Products from Pacific Possessions. Sept. 2 to Oct. 7, 1899.
ST. LOUIS, MO.—World's International Exposition. 1903.
TOLEDO, O.—Ohio Centennial Exposition. May, 1902.
TORONTO, ONT., CAN.—Exposition and Industrial Fair. Aug. 28 to Sept. 9, 1899. H. J. Hill, Toronto, manager.
WASHINGTON, D. C.—Federal Government in District of Columbia Exposition. May, 1900.

## Horse Shows.

ATLANTIC CITY, N. J.—Horse Show. July, 1899. G. Jason Waters, Atlantic City, N. J.
MANASSES, VA.—Horse Show. July 19, 20.

## Fourth of July Celebrations.

CHATSWORTH, ILL.—Fred. M. Bushway.
FRANKFORT, KAS.—Prof. J. D. Wynn.
FULTON, KY.—F. S. Knouse.
JACKSONVILLE, ILL.—A. C. Barbenhausen.
LEETONIA, O.—Wm. Audler, Box 273.
MORRIS, ILL.—Jas. McNamara, manager.
RUSHVILLE, ILL.—Howard F. Dyson, manager.
WINCHENDON, MASS.—A. Showman.

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# PARKS,
## PLEASURE RESORTS, SUMMER GARDENS.

This list is revised and corrected every month. Advertisements under this head are published free of charge. Managers are urgently requested to send in their notices. We wish to have the list complete for the June issue.

AKRON, O.—Lakeside Park. Akron Street Railway, manager.
AKRON, O.—Randolph Park. Rapid Transit Co., managers.
AKRON, O.—Summit Lake Park. Menches Bros.
ALBANY, N. Y.—Lagoon Island. John F. Weber, manager.
ASHLAND, KY.—Clyffeside Park. Ashland & Catlettsburg St. Ry. Co., proprietors.
ATCHISON, KAS.—Address O. T. Craford, Topeka, Kas.
ATLANTA, GA.—Lakewood Park. J. W. Heisman, manager.
ATLANTA, GA.—Exposition Park. Theo. Stark, manager.
ATLANTIC CITY, N. J.—Columbia Garden. Tony Kenning, manager.
ATLANTIC CITY, N. J.—Fortescue Pavillion. Harry Daly, manager.
BALTIMORE, MD.—Deer Park. W. H. Labb, manager.
BALTIMORE, MD.—Fairy Grove. Jas. Gilmore, manager.
BALTIMORE, MD.—Woodside Park. W. H. Labb, No. 10 Record Building.
BALTIMORE, MD.—Diamond Point Park. (Hall's.) Back River. J. Victor Graybill, manager of amusement. Highlandtown, Baltimore, Md.
BOSTON, MASS.—Charles Rever Park (Cambridge). H. E. Ducker, manager.
BOSTON, MASS.—Point of Pines. Wm. H. O'Neill, manager.
BOSTON, MASS.—Mystic Park. (Medford.)
BOSTON, MASS.—Combination Park. (Medford.)
BOSTON, MASS.—The Chutes. Wallace E. Hyde, manager.
BRANTFORD, ONT.—Mohawk Park. W. Sherman, manager.
BROOKLYN, N. Y.—Bergen Beach. Percy G. Williams, pres.
BUFFALO, N. Y.—Bellvue Park. E. J. De Costa, manager.
BUFFALO, N. Y.—Elmwood Beach. Jos. E. Girard, manager.
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Broken Bow—E. R. Purcell.
Central City—H. C. Martin.
Chadron—R. W. Gaylord.
Columbus—John Wiedman.
Fremont—M. M. Irwin.
Fremont—U. S. Watts.
Lincoln—F. C. Zehrung, member A. B. P. of the U. S. and Can.
LINCOLN—W. I. Spere, City Bill Poster.
Nebraska City—Carl Morton
Nebraska City—J. Wiger & Son.
North Platte—Warren Lloyd.
Superior—H. Bossemeyer.
Tilden—J. W. Russell, Box 58.
Wymore—Berg & Anderson.
York—Gus A. Stapleton.

NEW HAMPSHIRE.

Exeter—Jas. D. P. Wingate.
Laconia—J. F. Harriman, City Bill Poster and Distributor.
Meredith—Jerry M. Mayo.

NEW JERSEY.

Atlantic City—Empire B. P. Co., 1811 Atlantic ave. Address Philadelphia.
Camden N. J.—Temple B. P. Co., Temple Building. Address Philadelphia.
Clayton—Wm. H. Jacobs.
Hackensack—Hackensack Bill Posting Co.
Hoboken—Hoboken Bill Posting Co.
Jersey City—J. F. O'Mealia.
Newark—Newark Bill Posting Co.
Paterson—Paterson Bill Posting Co.
Plainfield—A. L. Force.
Red Bank—M. P. Sheenan, 5 Broad st.

NEW MEXICO.

Las Vegas—Chas. Tamme, Box 34.

NEW YORK.

Albany—Albany B. P. & Adv. Co., 35 Beaver.
Baldwinsville—Jas. E. Cunningham, Box 189.
Brooklyn—American Bill Posting Co.
Saratoga Springs—Conlan B. P. Co., A. Eddy.
Elmira—E. L. Johnson, Mgr. Globe Theater.
Fulton and Oswego Falls—Wm. Cook.
Glens Falls—A. M. Cheesebro, 91 South st.
Gloversville—Olin S. Sutliff.
Jamaica—Chas. Wood.
Johnstown—Olin S. Sutliff.
Lockport—Staats Bill Posting and Distributing Co.
Lowville—C. D. V. Carter.
Little Falls—Norris & Kingsbury.
Matteawan—W. S. Dibble.
Middletown—Thos. Kain, 88 South st.
Mount Vernon—P. J. Ring.
New York City—H. Munson, 4 Murray st.
New York City—Reagan & Clark, 21 Ann st.
New York—A. Van Beuren, 128 4th ave.
Norwich—G. F. Breed.
Olean—Olean Bill Posting Co.
Oswego—Joe A. Wallace.
Schenectady—C. R. Benedict.
Troy—Mrs. M. E. Dundon, 114 Fourth st.
Troy—W. J. McAllister & Son, 416 River st.
Yonkers—W. L. Mildrum, 12 Warurton av.

NORTH CAROLINA.

Asheville—Asheville Advertising Agency.
Lumberton—Geo. G. French.
Reidsville—R. M. B. Ellington.
Wilmington—S. A. Schloss.
Winston—Wm. T. Pfohl.

NORTH DAKOTA.

Valley City—Smith Decorating Co.

OHIO.

Ada—S. W. Rayl, Bill Poster and Distributor.
Akron—Bryan & Co., 125 Main st.
Bellaire—Fitton Bill Posting Co.
Bowling Green—The American Co.
Bowling Green—Commercial Bill Posting Co., A. H. Yonker, Manager.
Bradner—The Am. Co. (Bowling Green, O.)
Bucyrus—Frank R. Myers.
Butler—W. L. Hissong.
Canal Dover—John H. Fox & Bro.
Canal Dover—The Tuscarawas Distributing Sign Writing and Bill Posting Co.
Chicago—Louis Simmermacher.
Circleville—Baughman Bros.
Cleveland—Bryan & Co., High and Middle sts.
Columbus—Miller Bros., 53 West Town st.
Coshocton—Frank P. Hagans.
Crestline—W. J. Carney.
Custar—The American Co. (Bowling Green.)
Cygnet—The American Co. (Bowling Green.)
Defiance—J. P. Elser.
Leipsic—J. S. Peach.
Hoytville—The Amer'n Co. (Bowling Green.)
Lima—W. C. Tirrill.
Lisbon—Edgar D. Liechtenstine.
Logan—F. A. Koppe.
Marietta—Koerner & Thomas.
Mermill—The American Co. (Bowling Green.)
Middletown—E. O. Barnet.
Milton—The American Co. (Bowling Green.)
Mt. Vernon—L. N. Headington.
Nelsonville—W. S. Runion.
New Philadelphia—S. W. Scott.
Norwalk—J. M. Harkness.
Pemberville—The Amer. Co. (Bowling Green.)
Perrysburg—The Amer. Co. (Bowling Green.)
Portage—The American Co. (Bowling Green.)
Portsmouth—R. W. Lodwick.
Prairie Depot—The Am. Co. (Bowling Green.)
Rising Sun—The Am. Co. (Bowling Green.)
Rudolph—The Am. Co. (Bowling Green, O.)
South Charleston—F. M. Heaton.
Springfield—H. H. Tyner & Co.
Steubenville—Samuel J. Sumter.
Tiffin—J. R. Lewis.
Toledo—Bryan & Co., 513 St. Clair st.
Uhrichsville—Twin City B. Post. Co., Box D.
Van Wert—Smith & Whires, 503 Park Place.
Wellington—L. W. Ely.
Weston—The American Co. (Bowling Green.)
Washington C. H.—Smith & Vincent.
Zanesville—R. D. Schultz.
Zanesville—England Bros., 31 N. Fifth st.

OKLAHOMA TERRITORY.

Clayton—Waitman Posting & Distributing Co.
Guthrie—Okla. Adv. & Dist. Agency, Box 260.
Kingfisher—Northup Bill Posting & Distributing Co.
Shawnee—Joseph H. Herron.

OREGON.

Ashland—Chas. H. Gillette.
Astoria—T. S. Simpson & Son.
Baker City—W. Newell.
Portland—N.W. B. P. & D. Co., 246 Morrison.
Salem—Salem B. P. Co.

PENNSYLVANIA.

Ashland—Frank H. Waite.
Bethlehem, South and West Bethlehem—Groman Bill Posting & Distributing Co.
Butler—H. J. Dougherty & Sons.
Carlisle—Geo. Cramer, 133 W. Pomfret st.
Connellsville—R. G. Curran.
Cambridge Springs—H. W. Wilber & Co.
Emlenton—W. L. Pierce.
Greensburg—R. G. Curran.
Hanover—J. Percy Barnitz.
Harrisburg—Markley & Appell.
Johnstown—Flood City Bill Posting Co.
Lebanon—Chas. A. Oliver.
Lykens—H. B. Matter.
Mansfield—The W. D. Husted Adv. Co.
Minersville—Minersville Adv. Co., L. B. 231.
McDonald—Bert M. McCartney.
Meadville—Geo. Knox.
Milton—A. J. Blair.
New Castle—The J. G. Loving City Bill Posting Co.
Philadelphia—American B. P. Co. (Ltd.), 814 Walnut st.
Pittston—Pittston B. P. Co.
Scranton—Reese & Long.
Sunbury—Sunbury Bill Posting Co., J. T. Cameron, Manager.
Washington—A. B. Means, 31 W. Chestnut st.
Wellsboro—A. H. Dartt & Co.
Wilkesbarre—Wilkesbarre Bill Posting Co.
Williamsport—Geo. H. Bubb.

RHODE ISLAND.

Providence—Old Colony B. P. Co.

SOUTH CAROLINA.

Charleston—Charleston Bill Posting Co., Fuller & Bernard, Props.
Charleston—Chas. W. Keogh.
Columbia—R. S. Marks & Co., 1425 Gates st.
Georgetown—R. Chas. Griggs.

SOUTH DAKOTA.

Madison—F. D. Fitts.
Sioux Falls—Sioux Falls B. P. Co.

TENNESSEE.

Athens—O. M. West Bill Posting Co.
Bristol—Border City Bill Posting Co., Oliver Taylor, Manager.
Covington—Howard N. Holshouser, Box 457.
Knoxville—Southern B. P. Co.
Memphis—Van Beuren & Co., successors to Memphis B. P. Co., R. S. Douglas, prop.
Pulaski—Neal Suggs.
PULASKI—A. M. Notgrass.
Union City—Oscar R. Crews.
Westmoreland—J. M. Louthan.

TEXAS.

Bastrop—Chas. P. Ziegenhals.
Beaumont—Welcome Rollins.
Belton—D. F. Gray.
Brownsville—Valle & Bros. Adv. Co.
Brownwood—Hiram H. Thomas.
Bryan—John B. Mike.
Calvert—James Hooks.
Clarksville—Chas. O. Gaines.
Cuero—Richard Harris, Box 33.
Dallas—Geo. Robinson.
Gainesville—Paul Gallia.
Galveston—J. E. Howard, 617 Postoffice st.
Hillsboro—J. S. Phillips.
Houston—C. T. Sivalls, Box 206.
Lampasas—Jim Mace.
Laredo—Eugene Sloan.
McKinney—Burnett & Goodin. Box 201.
San Angelo—Sam. Smith, Box 182.
Sherman—J. Long, 117 East Side Square.
Smithville—D. E. Colp.
Texarkana—Lemly Bros.
Waco—Louis Sternkorb, 112 S. 4th st.
Whitewriet—Niler Lewis.

VERMONT.

Burlington—B. B. P. Co.; Mrs. H. W. Walker.
Newport—E. H. Norris.
Springfield—George H. Stiles.
Waterbury—James Marlom & Co.

VIRGINIA.

Alexandria—J. M. Hill & Co.
Bedford City—Wm. W. Hayden.
Culpeper—J. C. Williams.
Franklin—Ross I. Leary.
Roanoke—City Bill Posters.
Staunton—Wm. Glenn.

WASHINGTON.

Chehalis—City B. P. & Dist. Co., Box 324.
Colfax—Geo. H. Lennox.
Dayton—Day's Advertising Co.; Geo. E. Day, Manager.
Pullman—M. T. Chapman.
Puyallup—Geo. M. Acly.
Snokomish—W. P. Shaforth.

WEST VIRGINIA.

Huntington—Will A. Russell.
Morgantown—M. J. Sonneborn.
Wellsburg—A. B. Noland, Box 232.

WISCONSIN.

Chippewa Falls—C. G. Sherman, C. B. Poster.
Elkhorn—Byron E. Button.
Fond du Lac—P. B. Haber.
Ft. Atkinson—Chas. B. Rogers.
Janesville—Peter L. Myers.
Kaukauna—J. D. Lawe.
Oshkosh—J. E. Williams.
Richland Centre—J. H. Coates.
Sturgeon Bay—Bernard Hahn.
Wausau—C. S. Cone.
Waterloo—John Leaver.

WYOMING.

Laramie—H. E. Root, City B.P., opera house.
Sheridan—B. C. LeRoy, 99½ N. Main st.

CANADA.

Glencoe—John Foy.
Montreal—St. Lawrence Adv. Co.
Niagara Falls, Ont.—N. Falls B. P. & D. Ag.
Picton—H. J. Graham.
St. Johns—J. Bouchard.
Sherbrooke, Que.—F. H. Leech.
Vancouver, C. A.—A. F. Morris, manager, 10 Lefevre Block.
Windsor—Windsor B. P. & Dist. Co., Box 37. D. C. Benjamin, Manager.

HAWAII ISLAND.

Honolulu—Will Prestidge.


PALATKA, FLA Pop. 4,000. H. L. MILLER Billposter and Distributor. Best of references Owns all boards.

GENTLEMEN! Do you want faithful work done? If so, apply to Robert H. Cobin for Distributing and Sign Tacking in New Bedford, Fair Haven and Darthmouth. Personal attention is given to service, and all work is guaranteed.
310 Middle St., NEW BEDFORD, MASS.

AMERICAN BILLPOSTING CO.
BROOKLYN, N. Y.
PITTSBURG, PA.
ALLEGHENY CITY, PA.
THOS. J. MURPHY, President. BARNEY LINK, Gen'l Manager.
WM. P. FAY, Secretary.

W. J. QUARRY,
Cincinnati, Ohio,
—MANUFACTURER—
STANDING CUT-OUT FIGURES
Map Mounting, Metal Edging, Label Varnishing and Gumming.
Show Card Framing,
CLOTH BACKING, BEVELING.

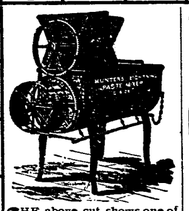
A HARVEST
For Privileges.
We have the best attractions, the best advertised and biggest district fair in America. Sure to have immense attendance. Gates open 6 A.M. to 11 P. M. every day. Write for our new idea in selling privileges, with safe guarantee.
Sept. 21, 22 and 23.
Estimated attendance, 5,000 each day. Write
W. E. CAMPBELL, Sec., Empire, Mich.

ROBERT McCREADY, Connersville, Ind.
General Distributor, Sign Tacker and all around advertiser. All work done by men and good workmen. Good reference if wanted. Patron age solicited. For terms, address ROBERT McCREADY, Beech St., Connersville, Ind.

WANTED—ATTRACTIONS OF ALL KINDS
FOR STREET FAIR,
Sept. 21, 22 and 23.
Estimated attendance, 5,000 each day. Write
W. E. CAMPBELL, Sec., Empire, Mich.



Cincinnati
has a population of 400,000 people, either house owners or wage earners.
The
John Chapman Co.
has all the billboards, and most of the bulletins in Cincinnati. We also do good sign tacking and distributing. Offices,
17 LONGWORTH STREET.



THE above cut shows one of our Paste Mixers for Bill Posters. We make three grades (Good, Better, Best). Prices to suit all.
Our catalogue tells all about them. It is sent free on application.

THE BILLPOSTER
of a town ought to supply the town with all the paste it uses. This trade belongs to the billposter. It is his by right.
OUR MACHINE!!!
will enable you to do it. It will make the best paste so cheaply that you can drive all competition out of the market.
Take a Minute and a Postal—Write us and we will tell you all about it.
J. H. DAY & CO.
1144 R. Harrison Ave. Cincinnati, O.

# COME TO THE CONVENTION

OF THE

Over Two Hundred Distributors are expected.

For particulars write to any of the officers.

Advertisers and Advertising Agents are invited as are also unattached Distributors.




# INTERNATIONAL ASSOCIATION OF DISTRIBUTORS,




# Cincinnati, Ohio, July 18-21.

## HOTEL EMERY,

Tuesday, Wednesday, and Thursday,

July 18, 19, 20.

The Secretary will arrange for and secure you rooms or board. Write him.

For particulars write to any of the officers.

### *Officers for 1898-99.*

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W. H. STEINBRENNER, Secretary ..... Cincinnati, O.
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## WATCHES,

Jewelry, Silverware, Spectacles, &c.

Large illustrated catalogue FREE. Prices the lowest in the land.

**B. G. UHER & CO.,**

123 and 125 Dearborn St., CHICAGO.

WANTED—Position as inspector of ad matter for some good company. Best of reference. Not afraid to carry sack. J M. LOUTHAN, Westmoreland, Tenn.

## WANTED—AGENTS!

Everywhere. Big money. Beautiful hand-engraved aluminum card-case and 100 visiting or business cards for 25 cents. Just the thing for billposters and distributors. Every one buys at sight. Sample outfit on receipt of 10 cents.

**LEADER CARD COMPANY**

2936 Armour Ave., CHICAGO.

☞Mention Billboard.

CUSTER PAYS THE FREIGHT
—ON HIS—
IMPROVED COMPARTMENT BAG.
FOR DISTRIBUTORS.

Lightest, cheapest and most durable bag on the market. Strap can be adjusted or detached and used otherwise. Bag can be carried in hip pocket. Single bag, 75c; 6 for $4.
CUSTER, Billposter, Humboldt, Tenn.

**J. F. FOY,** Billposter, Distributor and Sign Tacker. GLENCOE, ONT.

SEND FOR A COPY
Of the Grand Special Railway and Summer Resort Number of
**Profitable Advertising**
—AND—
**Art in Advertising**

For June. Price 15c. This is probably the handsomest and most valuable issue of an advertising journal ever published. The magazine contains over one hundred (100) pages, profusely illustrated. Strikingly attractive cover design in colors Contributions from leading railway and hotel resort advertising men and others, including Mr. Frank Presbrey, Mr. G. H. Daniels, G. P. A., New York Central Railroad; Mr. Walter E. Edge, Mr. Harry Bentz, Mr. W. Wallace Waugh, Mr. B. F. Hardesty, of Lehigh Valley R. R.; Mr. Walker Evans, Jr., of Wabash Railway; Mr. W. C. Rinearson, of Queen and Crescent Route, etc., etc.

Write promptly, as edition is limited and in great demand. Address,

Profitable Advertising and Art in Advertising,
227 Washington St., BOSTON, MASS.
KATE E. GRISWOLD, Editor and Publisher.

NOTE—Subscription price, $1.00 per year.

WANTED—Locations for nickel slot machines on percentage. Have all kinds and any number. Write me. TOM ADAMS, care Monahan, Greensburg, Pa.

**DUBUQUE, IOWA.**

One of the best cities to distribute. Now is the time to have it done.

Big Races and Street Carnival in Aug. and Sept.

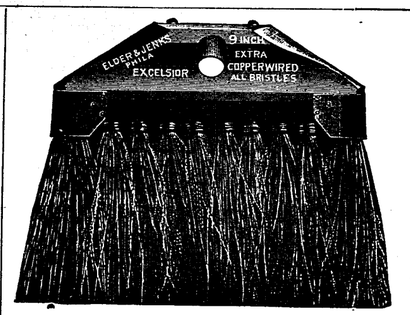
Write for particulars, and send work to
The Honest Distributor,
ARTHUR LEONARD,
No. 850 Locust St.

**Manufacturers, Medicine Companies**
And All Others Who Wish to Advertise Through Distributing and Sign Tacking.

We distribute circulars and booklets from house-to-house at $2.00 per M.; samples, etc., $3.50 per M. We make a specialty of sign tacking, and can place signs in good positions throughout entire Logan County. If you have any advertising to do, give us a trial and see what pains we take to give complete satisfaction. Address,

G. W. FOSTER, Mgr.
Oklahoma Adv. and Sign Tacking Company.
Box 266. GUTHRIE, OKLAHOMA.

BILLPOSTERS—One of the largest, oldest concerns taking up billposting (new departure in their advertising), desire best work; pay accordingly. Making contracts for various sections. Advisable established billposters place themselves before them immediately. Will send name, &c., for 50 cents. This will not appear again. EDMOND L. BANKS, Liberty Square, Fort Chester, N. Y.




## Bill Posters' Paste Brushes.

The most practical Brush made. Copper wired and protected corners.

**Improved Light Weight Block.**

VERY STRONG, WITH SAFETY SCREWS

GRAY RUSSIAN BRISTLES.
Quaker City, 9-inch, $24.00 per dozen, $2.50 each.
Excelsior, 9-inch, $30.00 per dozen, $3.00 each.
Extra Extra, 9-inch, for circus use, $39.00 per dozen, $3.75 each.

BLACK CHINA BRISTLES.
No. 1, Royal, 9-inch, $21.00 per dozen, $2.25 each.
No. 2, Royal, 9-inch, $27.00 per dozen, $2.50 each.
No. 3, Royal, 9-inch, $30.00 per dozen, $3.00 each.
8-foot Curved Handles, 50 cents each.

**ELDER & JENKS,** Brush Makers:
127 North 5th St., Philadelphia, Pa., U. S. A.

## Great Western Printing Comp'y,

ST. LOUIS, MO.

Have a new and complete line of Poster Type and

## STOCK LETTERS

Can furnish Stands, any size or quantity desired.
Bold and Catchy Designs.

We make a specialty of printing Posters, Muslin Banners, Parafine Signs, etc. First-class work in every respect, at lowest possible prices.

Carry in stock Hangers and Posters for Horse Shows, Fairs, Bench Shows, Races, Carnival Parades, Athletic Events, etc. New designs being added as rapidly as possible in all lines. Correspondence solicited.

## The Capital Bill-Posting Company,

JAMES A. PINNEY, Manager. BOISE, IDAHO.

Address all Communications care Columbia Theatre.

A STANDARD ATTRACTION For Expositions, Fairs, Conventions, Races, Etc. ...

**THE AMERICAN BAND OF CHICAGO.**

Now playing in City Park, Denver, Colorado.

At liberty after July 8th. JOS. H. NOVAK, Director, 930 Chicago Opera House.

## POSTER PRINTERS.

THE FAIRS That use our advertising matter will get something different from former years, and will be BETTER BILLED FOR LESS MONEY THAN EVER BEFORE. If you use the same kind of paper, year after year, your patrons have reason to expect the same old show. Use new paper and they anticipate a new show. If you have not received our samples, write for same. They are FREE. It is our special aim to ship all orders promptly and on time.

OUR TERMS:—3 Per Cent Off for Cash, or Settlement Ten Days after Fair.

## HENNEGAN & CO.

BILLPOSTERS You who have such a hard time getting your local merchants started on the boards, write for our NEW STYLE COMMERCIAL POSTERS. If anything will start them, these will. They are allright for BIG CITIES, LITTLE CITIES, BIG TOWNS, LITTLE TOWNS. The Designs are right, the Printing is Right, and the Prices are Right. The Scheme is the best you ever had to offer. Get the Samples and Hustle.

The Samples will be ready July 25th, and you can get them for the asking.

127 E. 8th St., Telephone 1317. **Cincinnati, O.**

DON'T FORGET THAT
## Columbus, Georgia,

Has over $5,000,000 invested in cotton mills and other industries, employing about 5,000 operatives.

DON'T FORGET THAT THIS CITY

Has 8 cotton mills, 2,621 looms, 78 116 spindles and consumes 90 bales of cotton per day, 27,900 per annum. Receives 75,000 bales of cotton by wagon and 85,000 by railroad. Total, 160,000.

Don't Forget When You Want
BILLPOSTING, CARD TACKING
OR DISTRIBUTING DONE,
—TO WRITE TO—
**THE CITY BILLPOSTING CO.,**
CHAS. P. SPRINGER, or EDW. H. GRUZARD,
105 Tenth St. 1318 First Ave.

**MARK A. BONDY,** Distributor and Sign Tacker. Detroit, Mich. 78 Pine St.

**PUEBLO, COLO.** I am still distributing, still doing good work at the same old stand. JESSE MITCHELL.

**FENTON, MICH.** Pop. 2,500. Billposter, Distributor and Sign Tacker. L. S. FIELD.

**SANTA CRUZ, CAL.** with a population of over 8,000, has one of the best billposting and distributing plants in the state. All work personally superintended. Member I. A. D. L. A. DANIELS.

**City Billposting Co.**
HARRY B. BUSSING, Manager.
NORWALK, CONN.

ESTABLISHED 1870.
**G. H. OTTING & SON,**
—LICENSED—
BILLPOSTERS, DISTRIBUTORS, ART BULLETINS
NEWPORT, BELLEVUE, DAYTON, FT. THOMAS, KY.
Members I. A. of D. Address NEWPORT, KY

**ADVERTISERS**

If you want to inject bright and breezy ideas into your advertisements, send us

$1.00 FOR FIFTY GOOD ADS

In your line of trade, clipped from the current newspapers. They will show you how the successful fellows advertise, and help to make your AD WRITING EASY.

**ANY ONE**

Wishing to know the best thought expressed in the current press on any subject will be interested in our new booklet, "THE USES OF PRESS CLIPPINGS." Sent free to any address.

**Consolidated Press Clipping Co.,**
National Life Insurance Building,
No. 159 La Salle St., CHICAGO.

DISTRIBUTORS and Advertising Agents write Mundt Medicine Co., Freetown, Ind., for their great proposition.

## EVERYBODY

Knows "$am W. Hoke Posters." They are posted on the best billboards in more than 1,000 cities, towns and villages, and are the best posters on earth.

## EVERYBODY

Knows that $am W. Hoke posts posters throughout America, and that he gives the advertiser absolutely the best service everywhere.

## EVERYBODY

wanting to do billposting should have $am W. Hoke produce the poster, and by all means have $am W. Hoke attend to the billposting.

## EVERYBODY

Has not yet learned that $am W. Hoke also makes PRINT-PAINTED Oil Cloth and Muslin Signs. But he does, and they are the same high grade as his posters, the best ever. They are printed with paint and are really painted signs in every respect but the price. Samples and prices will be sent to anyone on application. All sizes, from 4x20 inches at 1c each, to 40x60 inches at 30c each, all in gorgeous colors.

A VERY POPULAR SIZE is 12x36 inches at 7c each, in lots of not less than 500.

## THE MANUFACTURER

in no matter what line, who does not use $am W. Hoke's Signs and Posters, is apt to get behind in the procession. The people today who are getting rich are the ones who are using the $am W. Hoke Posters and the $am W. Hoke Oilcloth Print-Painted Signs.

## ANY BILLPOSTER

will tack these signs for you at reasonable prices, or if you do not wish to be bothered with attending to the tacking, $amW. Hoke will take contract to attend to that part of the work also — and if he takes the contract to do it, it will be done right, or you will not be expected to pay for it.

YOUR ORDERS ARE SOLICITED. ═══ WRITE TODAY.

# $amW.Hoke

LONG... DISTANCE. BILL POSTER

QUICK TIME POSTER MAKER

Phone. 255 Fifth Ave. (28th St.)

...NEW YORK...



# THE BILLBOARD

VOL. XI., No. 8. CINCINNATI, AUGUST 1, 1899. PRICE 10 CENTS. PER YEAR, $1.00




JNO. W. VOGEL,
The Popular Minstrel Promoter.

# BILL POSTERS DEPARTMENT

## CHICAGO.

### ASSOCIATED BILL POSTERS' CONVENTION.

**The Proceedings Marked by Unusual Interest—Members Make a Stand Against the Bosses—Hoke Is Elected, Stahlbrodt Sat Down Upon, and Campbell Squelched**

J. F. O'Mealia, Jersey City, President.
Jas. A. Curran, Denver, Vice President.
Chas. Bryan, Cleveland, Secretary.
A. B. Beale, Sioux City, Treasurer.

The Board of Directors remain the same as last year, save that M. Breslauer replaces Al Bryan.

The Associated Bill Posters of the United States and Canada assembled in annual convention at the Auditorium Hotel, Chicago, Ill., Tuesday July 11. The meeting was a lively one. Aroused by the high-handed and arbitrary course of the Board of Directors the members at large assembled with the determination of declaring themselves. As soon as it became known that the Board of Directors was holding a secret session on Monday, July 10, the members determined to caucus. That same evening they held a meeting at the Auditorium Annex and effected a fairly good organization. They formulated their plans and outlined their course and framed their demands. As a result when they went into the meeting the next day they began to carry everything before them. Every artifice and expedient available was resorted to to stem the tide of the revolt, but the members carried everything except the amendment providing for the election of the Board of Directors by vote instead of by appointment.

The gang made concession after concession to the members until the latter in very shame were compelled to coincide something to the gang Unfortunately this concession allowed the President to appoint the Board of Directors

Although this gave the balance of power back to the gang and made them the strongest nevertheless much had already been conceded

Hoke was elected by a rousing unanimous vote and received into the organization with cheers The bond by-laws was amended so as to practically render it non-operative in Hoke's case Any solicitor who is accorded a rating of five to ten thousand in Dun's or Bradstreet's will not be required to give bond in the future. Sam Pratt and O. J. Gude framed the measure and were instrumental in securing its passage. Hoke is therefore, on the same footing occupied by the other solicitors.

Campbell blustered much, claiming control by reason of Runey's tank votes, but diplomacy pitted against bluster wins every time. While Bob bellowed O'Mealia was as smooth as the finest olive oil. This Jimson delivered an oration nominating O'Mealia that brought out a wild vote by acclamation.

The powers of the Board of Directors have been considerably abridged. They will hereafter be compelled to submit their findings to the members in convention before the latter can be considered final.

Atlantic City was fixed upon as the right place for the next meeting, and it is safe to say that it will not be changed in the interim.

J. Ballard Carroll, the veteran secretary, was absent for the first time in the history of the organization. He was sick himself, and in attendance at the bedside of his father. Clarence Runey filled the office acceptably in his absence.

John J. Reese made a fairly good fight for the secretaryship, but Chas. Bryan won out in the end.

Jas. A. Curran was elected Vice President, and A. B. Beale, Treasurer, both by handsome majorities.

The St. Louis Bill Posting Co. was re-instated. Mr. Gunning had sold all his interests therein and in spite of the effort to keep them out, the members took the concern back into the association.

A reported compromise between Gunning and Robbins seems to have been premature. It was said that Robbins would give Gunning his sign business, provided the latter would quit posting. If any such deal was on, there have been no developments since.

Campbell took his medicine gracefully. It was Gude who made the motion to re-instate Hagar's concern, and when he had finished Campbell actually seconded it. His action stamped him as game, but it must have cost him an awful effort

Haber, of Fond du Lac, lost in the fight with Stoddard, although he showed proof that his plant was the largest. He failed on account of his connection with the late lamented International Bill Posting Association. This seems unjust when it is considered that Schefer and Runey, the head and front of that organization are now back in the fold

Nichols, of Council Bluffs, tried to have Dobeney ousted, but failed. Gude, Stahlbrodt and Van Beuren all use Nichols' service, so it is not thought that he will worry very much

"The Billboard" was not mentioned. This is significant. It goes to show that the members all want all the news uncolored and unprejudiced, and do not object to the unpartial and unbiased comment in our editorial columns.

Secly, Fetch & Co., were also elected solicitors, but Geo. Treyser was not re-instated.

Stahlbrodt, usually so wild and unbridled in convention was the tamest man at the meeting.

O. J. Gude was accredited an official ambassador to the meeting of the British Bill Posters, in London, England, in August.

Mike Breslauer made his presence felt and his activity was rewarded by a seat on the Board of Directors.

Prominent among those present were:
J. T. O'Mealia, Clarence Runey, Al and Chas. Bryan, T. H. Ramsey, Mr. Adams, J. G. Reese, Jas. Curran, Simpson, H. H. Tyner, Groves, Chas. Koutz, Biederman, O. P. Fairchild, Geo. Otting, George Castner, Dobbins, Alex. Harbison, England; Pete Smith, A. B. Beale, Mike Breslauer, Frank Fitzgerald, C. S. Hotaling, O. J. Gude, Frank Fitch \$. W. Hoke, Jack Whelan, Paul Schaeffer. J. S. Williams, Stoddard, P. B. Haber, C. W. Nichols, P. BZ. Oliver, B. B. Chapman, Chas. Bernard, Harry E. Stoops, Fred. W. Jenks, O. J. Jonhson, Lon Hudson. Henderson of Bloomington, Chamberlin of Burlington, Ray of Lowell, Walker of Detroit, W. T. Seckle, J. Garlick, Geo. Leonard, F. C. Zerung, Eddie Donnelly, Billy McAllister, Barney Sink, Tom Murphy, C. F. Filbrick, C. C. Alnes, Oldman Brooks, Silverstone of Homesdale, Pa., J. E. Howard, C. T. Siralls.

Chicago, Ill., July 14, 1899.

On Friday afternoon of convention week, a conference was held at the Auditorium Hotel of bill posters representing the following cities:

Brooklyn, 1,500,000 population.
Pittsburg and Allegheny City, 600,000 population
St. Louis, 650,000 population.
Milwaukee, 285,000 population.
Chicago, 1,750,000 population.
Paterson, 100,000 population.
New York, 2,500,000 population.
Newark, 250,000 population.
Memphis, 100,000 population.
New Haven, 100,000 population.
Jersey City and Hoboken, 250,000 population.
Elizabeth, 100,000 population.
St. Paul, 200,000 population.
Minneapolis, 250,000 population.
Duluth and West Superior, 100,000 population
Omaha, 140,000 population.
Denver, 175,000 population.
Boston, 1,000,000 population.
Rochester, 200,000 population.
San Francisco, 350,000 population.

Mr. Murphy, of Brooklyn, presided as chairman and Mr. Simpson, of San Francisco, acted as Secretary. The reason of the meeting is shown in the following resolution, which passed after a full and free discussion of the subject in hand:

Resolved, That we recommend to the Board of Directors of the Associated Bill Posters of the United States and Canada, the passage of a resolution providing for an equitable system of voting at meetings of the Convention of the Association based on population or amount of dues paid.

In view of the early departure of Mr. O. J. Gude, for London, it was resolved, that it is the sense of this meeting that the Board of Directors of the Associated Bill Posters of the United States and Canada be requested to authorize Mr. O. J. Gude to represent the Association at the meeting of the Bill Posters at London. (Signed)

J. H. SIMPSON, Secretary.

The following resolutions were adopted by the Ohio Bill Posters Association, upon the death of Joe Miller, the well-known Columbus Bill Poster.

Resolved, That inasmuch as the Greater Powers and Commanding Laws of Nature has seen fit to remove from our midst Bro. Joe Miller, of Columbus, we, members and committee of the Ohio Bill Posters Association, desire to testify to the high esteem in which he was held in this body, for as a member he has always been respected by all who knew him

We extend our heartfelt sympathy to mourning friends in their affliction, and assure them that the kindly feeling to our deceased brother will ever be extended to them.

AL BRYAN,
P. B. OLIVER,
H. H. TYNER,
W. C. TIRRILL.

## NOTES.

J N. Carvalho & Co., of Norristown, Pa., will shortly post eight-sheets, two-sheets and one-sheets, advertising the Dolly Madison Cigar.

Chas. Allman has succeeded R. J. Kridler & Co., at Fostoria, O., and now controls all the bill boards in that thriving city.

The Beach Soap Company will soon advertise a poultry food on the bill boards. Bill posters should write the Secretary, W. E. Philbrick, Lawrence, Mass.

The R. T. Davis Mill & Manufacturing Company, St. Joseph, Mo., are getting estimates on 40,000 eight-sheet posters, advertising Aunt Jemima Pancake Flour. They will deal direct with bill posters this year.

William A. F. Kelly, a bill poster of Lowell, Mass., has been arrested for the murder of his wife. The crime was caused by jealousy and intemperance.

The New Haven Bill Posting Co., has entered suit against the Grand Opera House of their city to collect a bill of \$150 for services last winter.

The Automaton Advertising Company has been incorporated at Camden, N. J., with a capital stock of \$10,000.

The Buffalo Woolen Company, of Los Angeles, Cal., got into all sorts of trouble, simply from a desire to advertise themselves. They hired a trolley car, covered it with signs, and placed in it a man who was talking through a megaphone. This they started out innocently and gladly. The man with the megaphone was fined \$2 for noise, and the police stopped the car. This method of advertising requiring a license of \$25 a year. This was rather steep, considering that they wanted to display their signs for only a few hours. The case is pending.

As might have been expected, everybody wants to see the famous Pain poster, which Anthony Comstock has condemned, and the same is the case with the Philadelphia Exposition Poster, which this same individual objected to having displayed before the eyes of New Yorkers.

Ten times as much attention has been attracted by this opposition as would ordinarily have been given these works of art. The newspapers have written about them, and the people have been set to wondering what it is that they should not see, and have been making every effort to see them.

There have been lively times at Jersey City. A Vigilance Committee was organized to destroy a fence belonging to James F. O'Mealia, which was objectional to the complainants because it shut off their view. The committee waited until the dead of night, and then succeeded in tearing down part of the fence before the police found out what was going on. They soon dispersed the vigilants and saved part of the fence.

The suit for damages which Wilshire has brought against Garland for destroying bill boards, has been transferred to the Superior Court, it having resolved itself into a dispute as to title and possession.

The Wilshire-Garland feud has been smoldering ever since Garland criticised as unaesthetic the gaudy bill boards of the Wilshire Company, and Wilshire retorted that a man who wears a red necktie with an evening suit has no standing as an art critic.

The Worman Steam Bottling Works, of Helena, Ark., are going to put a headache remedy on the market shortly. They will use a one-sheet at the beginning.

The Murray Cigar Co., of Pana, Ill., will soon be on the boards with a three-sheet and a one-sheet.

Holyoke, Mass., has just passed a bill posters ordinance, licensing bill posters.

The advantages and opportunities given for advertising at fairs, expositions and such gatherings can not be estimated. Now that the fair season is at its height, distributors and bill posters should be rushed with orders.

Cornelius E. Gibbon, a bill poster, employed by Donnelly & Son, of Boston, was terribly injured recently by falling a distance of 30 feet from a ladder. His recovery is doubtful.

The success reached by the Uneeda Biscuit Company is something remarkable. Bill boardings played no small part in it either.

The United States Marshall, for Pennsylvania, is advertising the auction sale of the confiscated cigar stock of William M. Jacobs, of Lancaster, Pa., through means of posters, which are being liberally distributed throughout that section of the country.

Bill board advertising, beyond all questions is the most effective. So says the banker, merchant and manufacturer.

Sheperd, Norwell & Company are advertising the Sorosis shoe by means of kites floating in the air bearing the name of their brand of shoes.—Boston, Mass., Herald.

On the subject of "Should Churches Advertise," Dr. Lyman Abbott is quoted as saying "Christ advertised himself with miracles."

Bill posters could occasionally do a successful work in filling unused boards with manugraphs announcing their own business. Attractive displays of this kind would show local advertisers what effective special stands the bill poster could prepare, and if such boards were kept clean and attractive in dull seasons, the work of the bill poster would be commended to the people of his territory.—Advertising World.

The Los Angeles Bill Posting Company sends us a list of its locations. It contains over 300 stands, arranged alphabetically and numbered, leaving columns in which to check off the places where paper has been posted, sizes of paper, etc. The company certainly has a method in their business that is commendable.

Santa Anna, Cal., has passed a bill posting ordinance, destined to prevent the miscellaneous use of fences for posting. The more of these ordinances adopted the better. It makes bill posting a legal and authorized business, and keeps the free lances from interfering with the man who has a right to the space.

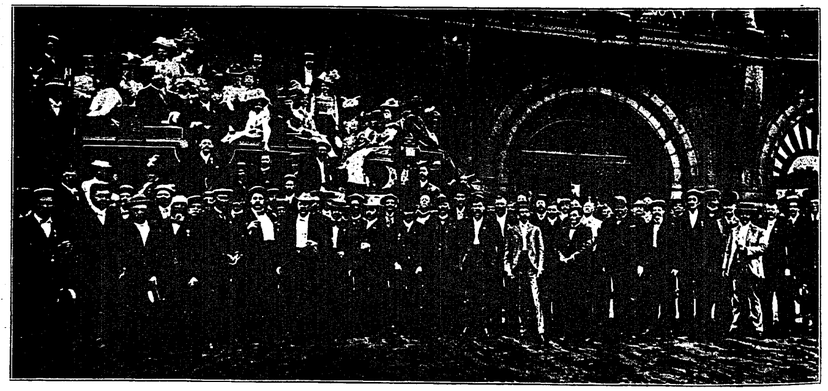
Bill board advertisements are posted in some places by machines that reach to the top of a fifty-foot wall without a ladder or paste pot.

As yet we have been unable to gain any facts in regard to these machines. If any bill poster can enlighten us, we would be glad to have details.

The Pasadena Bill Posting Company has bought out their opposition, which gives them 4 000 running feet of boards, etc. They now have the largest plant in the United States for a city of 15,000 population.

It is evident that the best medium for advertising a cigar is the bill boards.

The Hy-Jein Chemical Company, of Detroit, Mich., will post this coming fall and winter.



Delegates to the Convention of the Associated Bill Posters of United States and Canada, at Chicago, Ills.



## Great Britain and Ireland.

### A Few Words about the Billposters and the Billposting Business.

Bill posting in America has uniformity. In Great Britain the plan is to get a bill put up wherever you can find room. The American bill poster lays out his paper to fill the board from the top to the bottom, and can run the paper, called stands, any running length. Bill boards are built in sections ten feet high, and should there be a bill board twenty feet high it is called double decker, if thirty feet high a three deck high, and so on. But the paper runs ten feet high, only in some cases like circus paper, it is five sheets high. The American Bill Posting Company, of Chicago, have all their bill boards (sometimes called boardings) twelve feet high, which take paper five sheets high.

But the rule all over America is ten feet high; a double deck, or a three deck; and the paper is always separated between the lower and upper deck.

Just here is where the contrast comes in between the American and English styles of bill posting. As the accompanying photographs show, there is no uniformity of bill posting in England or Australia. The boardings represent a patch work quilt more than anything I can think of. Just note the photos of the English, Scotch and Irish boardings; they speak for themselves.

Some few bill posters in Great Britain do their work in A1 style. Big stands are nicely blanked.

The best arranged paper I saw was at Warrington. Mr. Hare was foreman of the Warrington and District Bill Posting Co.

The MacArthur Bill Posting Co., of Dundee, Scotland, arranged a good part of the paper into stands, and blanks all around the stands with colored paper, giving it a good effect

The old style of bill posting carried on for years, is to post on gables, and the gables to-day, through all the Unite Kingdom are most sought after, principally because they are as a rule finely located.

Vacant lots in the big cities are rare, therefore the gables are in demand. Some companies surface the gables with tongue and grooved lumber; some just stick the bills right onto the rough brick. Of course that service is not good.

A great many boardings are built in the United Kingdom the same as in America, but as a rule they are eighteen feet high. The same style of bill posting is done as upon the gable boardings; paper is put where it will fit.

The foreman can not locate his paper like the American foreman can. His man is instructed to cover another poster of corresponding size.

Paper in America runs larger, both for commercial and theatrical use. An eight-sheet poster would be very large for an English firm to use. Of course, there are larger posters used, but not many, while there are a great many small posters with reading enough on them to print a newspaper. I have seen such posters forty or fifty feet high on a gable, and from thirty to a hundred feet away from the sidewalk, and I have often wondered who checked up that work.

The patchy appearance of English boardings would suffer if compared with the American style which fills the boardings from top to bottom

The bill posters of Ireland are all a lot of gentlemen, according to my ideas. Mrs. Fox, of Cork, and Mr. Prout, of Belfast, each policed me about their respective cities, and I never met any bill posters in America who were on better standing with their customers That is as it should be.

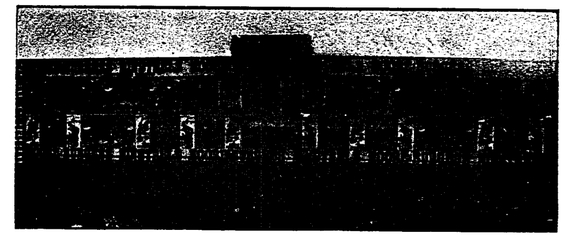
The two Woolley Brothers, who for twelve years have been the only bill posters in Paisley and several adjoining towns, a few months ago opened up business in the second city in Great Britain, Glasgow, and as they are right in the front rank of hustlers their names will grow, and in time the other old timers there will be wondering how it happened. The Woolleys have strength and ability, and that is what counts in every line of business, and in every land under the sun.

Mr. Fatterson, the bill poster of Aberdeen, Scotland, is an old circus advance agent, and he knows what's what. The MacArthur Bill Posting Co. of Dundee, has more hoardings after the American idea, and their work is well blanked. Mr. John MacArthur is the oldest bill poster is Scotland in harness. Therefore he is the Father of the Scottish bill posters.

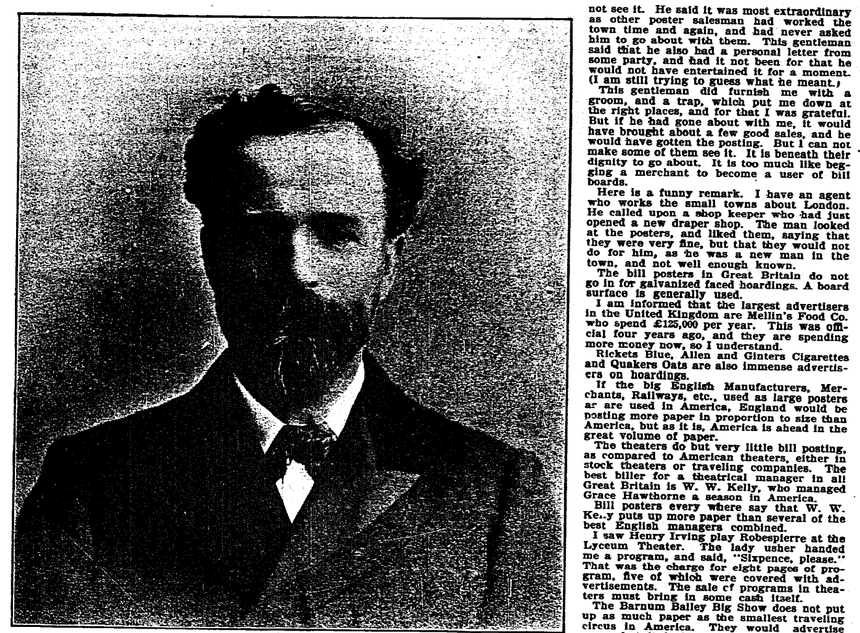
Mr. Bramwell, proprietor of the New Glasgow Bill Posting and Advertising Co. of Glasgow, is one of the happy good fellows of the bill posting profession; a whole souled genial gentleman.

A genuine hustler is Mr. Archibald Scherer, of the Edinburg branch of the McDuff Bill Posting Co. He writes T. T. after his name—would not ever take a drink of ginger beer. The McDuff Co. have got Al man in Mr Scherer.

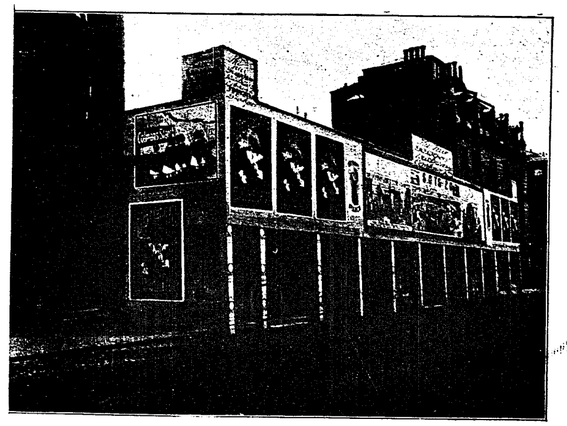
Mr. Slaughter, of Newcastle on Tyne, is a contracting agent. He can make a talk in favor of boarding advertising that will force any man to use that system, who has any little bit of snap left in him.



Section of Largest Hoarding in the world in 1898. 1500 feet long and 25 feet high. Erected in a principal street at Glasgow, Scotland.



EDWARD PROUT, Belfast, Ireland.



First covered Causeway Hoarding in Glasgow, Scotland. Plan adopted by the city.

Mr. J. W. Walker, of the Hull & Grimsby Bill Posting Plant, is a good one. None better have I talked to.

Mr. Naake, of the Universal Bill Posting Companies, of Nottingham and Liecester, is in the front line as a wide-awake posting manager. Good dividends will be in store for the shareholders of the company he represents so ably.

There is, in some of the larger English cities a class of bill posters who is simply unapproachable in their own minds. They are the whole thing One London bill posting boss on whom I called twice before I could see him (he was in the first time so the office boy informed me), is second in importance to the Prince of Wales, in his own estimation.

I start June 17, for Capetown and South Africa then to Australia again; then back to "merrie old England" where I have got a foothold, and the space for the foothold is growing greater day by day.

The merchants, usually say at once, "The American poster makers are away ahead of the English."

I have managed to sell to merchants who have never used posters, because they had never seen any before which were good enough This is using their own words.

must say a few words in favor of the workers, the men who climb the ladders. The gables are often fifty to seventy-five feet high. It is no joke to climb a ladder with a pack of paper and a brush, and a bucket of paste. Naturally, their work is slow; and I have noticed that they are very painstaking, and careful, and do their work well.

I had a letter of introduction to a bill posting boss in a large city in England, explaining that he could help himself, and help me by going about with me, and calling on a few of his leading merchants. He could not see it. He said it was most extraordinary as other poster salesman had worked the town time and again, and had never asked him to go about with them. This gentleman said that he also had a personal letter from some party, and had it not been for that he would not have entertained it for a moment. (I am still trying to guess what he meant.)

This gentleman did furnish me with a groom, and a trap, which put me down at the right places, and for that I was grateful. But if he had gone about with me, it would have brought about a few good sales, and he would have gotten the posting. But I can not make some of them see it. It is beneath their dignity to go about. It is too much like begging a merchant to become a user of bill boards.

Here is a funny remark. I have an agent who works the small towns about London. He called upon a shop keeper who had just opened a new draper shop. The man looked at the posters, and liked them, saying that they were very fine, but that they would not do for him, as he was a new man in the town, and not well enough known.

The bill posters in Great Britain do not go in for galvanized faced hoardings. A board surface is generally used.

I am informed that the largest advertisers in the United Kingdom are Mellin's Food Co. who spend £125,000 per year. This was official four years ago, and they are spending more money now, so I understand.

Rickets Blue, Allen and Ginters Cigarettes and Quakers Oats are also immense advertisers on boardings.

If the big English Manufacturers, Merchants, Railways, etc., used as large posters as are used in America, England would be posting more paper in proportion to size than America, but as it is, America is ahead in the great volume of paper.

The theaters do but very little bill posting, as compared to American theaters, either in stock theaters or traveling companies. The best biller for a theatrical manager in all Great Britain is W. W. Kelly, who managed Grace Hawthorne a season in America.

Bill posters every where say that W. W. Ke.. y puts up more paper than several of the best English managers combined.

I saw Henry Irving play Robespierre at the Lyceum Theater. The lady usher handed me a program, and said, "Sixpence, please." That was the charge for eight sheets of program, five of which were covered with advertisements. The sale of programs in theaters must bring in some cash itself.

The Barnum Bailey Big Show does not put up as much paper as the smallest traveling circus in America. They would advertise more, but it is impossible, as they use all the space they can get.

I heard an American gentleman say that England was 250 years behind America in up-to-date ideas. That is wrong. It may be 225 years out of time, but not 250.

Horse cars, called horse trams, are still in use in nearly every city in the United Kingdom. Dublin has electric cars, and Glasgow a few. London nothing but the underground railways, the street horse trams and the busses. The busses are the thing, and they are slow enough to please anybody.

In Edinboro they are putting in a cable railway. In America they are putting in electric lines, and are abandoning the cable lines. Edinboro does not seem to profit by the experience of American cities.

In the editor's office of the Glasgow Daily News, I saw a fine steel engraving of the Irish House of Parliament. It showed Philpot Curran as the central figure. Now, Jim Curran, the wild Irish Denver bill poster always claims Philipot as one of his ancestors.

Talking of Jimmy Curran makes me think of a fine compliment he paid me in the following: I wrote Jim from Cork. In his reply, he asked, "Did you kiss the Blarney Stone when you were at Cork. If you did, you do not need to."

Bill posting in London is something of the immense order. I am informed that there are nearly forty firms in London doing bill posting, some large, and some small. The busses that ply everywhere are a mass of advertising matter inside and out, also the horse trams. The underground railways are full of advertising matter, some good, but an immense amount of it very bad. One misses the elegant bulletin painted signs on the gables and dead walls seen in all large American cities

There are some bulletin signs in England, but I am simply telling the truth when I say that they are the worst kind of rot; ugly, and no pretense at good work. They have altogether too much lettering. The same is the fault of a great amount of the posters in use, and some big firms ought to know better.

JOHN MOORE.




## NOTES.

The convention was an undoubted success in every way. Aside from the discussion of business necessary to mutual understanding and co-operative action—personal contact leads to a feeling of goodfellowship, putting the members of the society into closer touch, thus producing results obtainable in no other way.

The picture of the convention reproduced in this issue was taken in the corridor of the Hotel Emery directly after the last session. Many members had departed for their homes on the previous evening, as the last meeting was to be little more than an official adjournment. Any member wishing a picture may obtain one for a nominal price from Mr. Watson, Race street, care of Cincinnati Process Engraving Co.

G. A. Macdonald, of Macon, Ga., for some years past general agent of the Georgia Southern and Florida Railway, has changed his business from railroading to a general advertisement and amusement agency. He will handle advertising of all kinds, novelties, etc., including the thorough distribution of all advertising matter throughout the states of Georgia and Florida.

A. Proctor, of Lincoln, Neb. says he puts all confidence in the fair list in "The Billboard." We wonder how many of our readers among the distributors make a practice of reading our Fair Department, and plan to distribute at the fairs in their vicinity. If you have neglected to do so, we would advise you to try it.

The attendance at the McDonald, Pa., Fair is estimated at about 20,000, and this is a great opportunity for the advertiser to get in his work, and have his samples and cards distributed.

The official stenographical report of the I. A. of D. is now being being prepared by Mrs. Kate Harris, of this city. It was impossible to have it ready for the August issue, but the September number will contain a full account of every incident of the five sessions. We have been requested by Secretary Steinbrenner to announce that it will be entirely unnecessary for members of the I. A. of D. to write him for corrected copies of the constitution, as the new edition is now being printed, and in due time a copy will be sent to each and every person in the Association.

The department headed "Letters to the Editor," has been omitted this month for various reasons, the first of which is that so many of our correspondents came to Cincinnati this month, compared notes with each other, and made personal calls on "The Billboard," that they did not deem it necessary to write. We therefore have a limited number of communications. Next month this department will be found in its place as usual, and we will be pleased to hear from those whom we did not have the pleasure of meeting, as well as those who were able to visit this city during the convention.

It was mentioned that President Reid had an extremely popular face. We beg to suggest that it is because the President is himself so popular. Another reason we might add is his striking resemblance to the Iron Chancellor.

A very good suggestion volunteered by the delegate from Denver, but one which was not carried out, was that the election of officers be deferred until the present incumbents be given time to arrange for a banquet. The idea was dropped, not from lack of supporters, but because it was never put before the convention.

One social feature not soon to be forgotten was the banquet at the famous Fifth Avenue Hotel. The following gentlemen were present: Chas. L. Weiss, of Portsville, Pa.; Sam R. Nixson, Piqua, O.; E. O. Burroughs, Newark, O.; H. J. Lindenmuth, Reading, O.; A. E. Dreier, Burlington, Ia.; R. W. Lodwick, Portsmouth, O., J. N. Schwartz, Walkerton, Ind.; Jas. B. McCammon, Dayton, O.

Mr. R. W. Lodwick, of Portsmouth, O., is going to travel in the interests of the Columbus State Fair; he will advertise extensively and intends to remain out until the 4th of September.

Through the kindness of Hennegan & Co. the members enjoyed Wednesday night at the Lagoon. After the meeting the members took the special trolley cars in waiting, and after a pleasant ride through Kentucky arrived at the Lagoon, and went first to see the vaudeville show, they afterward took in the scenic railway, the chutes, the electric launches and the many other attractions, not omitting the roof garden. The members all enjoyed themselves immensely, and gave a vote of thanks to Hennegan & Co. at the next day's convention.

GOSSIP.

Arthur Dunn, the famous little comedian wore a badge while doing his turn, and claimed membership in the I. A. of D. He made a big hit with the boys.

Manager John J. Noonan of the Lagoon gave orders to all employees to pay special attention and extend every courtesy to all persons displaying I. A. of D. badges.

Murphy, Curran and Filbrick came early and stayed late. They didn't miss a thing.

The members congregated in a body at the Post Office next day, they came singly, and each seemed surprised at the appearance of the others. The solution was found in the following personal which appeared in the Enquirer: "Lady in white who noticed gentleman wearing a yellow badge in the amphitheater, would be pleased to meet him at 1 o'clock to-day at the Post Office." "I.D.A."

Messrs. Farrell and Nicholson ably assisted Manager Noonan in making the boys feel at home.

Murray and Murray, the well-known sketch artists got off several good points about the members

Cooney Bowers, of the John Chapman Co., did his best to make things pleasant, and succeeded admirably.

The following gentlemen, and many others, including a number of prominent advertisers, attended the convention:

H. C. Crossley, Ironton, O.
C. L. McClelland, Xenia, O.
W. H. Case, Ft Wayne, Ind.
W. H. Steinbrenner, Cincinnati, O.
Jas. L. Hill, Nashville.
C. L. Weiss, Pottsville, Pa.
H. J. Lindenmuth, Reading, Pa.
Jas. B. McCammon, Dayton, O.
O. P Fairchild, Covington, Ky.
W. E. Kemery, Parkersburg, W. Va.
Sam. R. Hickson, Piqua, O.
C. S. Lane, Bellefountaine, O.
H. A. Taylor, Oil City, Pa.
Wm. F. Mosher, Canandaugua, N. Y.
J. F. McManama, Pittsburg, Pa.
E. O. Burroughs, Newark, O.
J. N. Schwartz, Walkerton, Ind.
Joe W. Hickson, Piqua, O.
Chas. P Rodgers, Sidney, O.
Geo. Altman, Columbus, O.
A. E. Dorner, Burlington, Ia.
J. A. Clough, Chicago, Ill.
R. W. Lodwick, Portsmouth, O.
Chas. Miller, Miamisburg, O.
J. S. Laird, Greensville, Pa.
James A. Curran, Colorado Springs, Col.
C. F. Filbrick, Buffalo, N. Y.
J. W. Palmer, Duluth, Wis.
G. Runey, Kenosha and Waukegon, Ill.
L. H. Ramsey, Lexington, Ky.
C. P. Otting, Newport, Ky.
F. F. Otting, Newport, Ky.
Geo. W. Reock, Frankfort, Ky.
G. W. Riley, Hamilton, O.
Fred Seitz, Greensburg, Ind.
Baughman Bros, Circleville, O.
Thomas Murphy, Brooklyn, N. Y.
Harry C. Ernich, Fort Scott, Kan.
Geo. E. Fence, Urbana, O.
William E. Ware, Metropolis, Ill.
Marrin & Son, Aurora, Ill.
W. C. Tirrill, Lima, O.
H. D Henderson, Kokomo, Ind.
W. Griffith, Greensboro, N. C.
Edward B. Bridger, Atlanta, Ga.
Mr. Vanburen, Memphis, Tenn.
W. H. Emslin, Batesville, Ind.
Joseph Reid, Kansas City.

Burroughs, of Newark; Altman, of Columbus, and McCannon, of Dayton, were among the first to drop in. None of them regretted their coming early.

The little folder gotten out by George W. Reock, of Frankfort, Ky., is new and up-to-date. The ten commandments for distributors found on the inside are extremely good. He will doubtless send a copy to anyone desiring it.

The good humor of the convention was greatly added to by the witty remarks of Murphy, Curran and Filbrick, who often delivered them without the formality of addressing the chair.

Who was "wild em" and was thought to be a first-class fellow

Sam Hickson took great pleasure in presenting the members at the first meeting with badges—he performed his duty faithfully and up-to-date, no one has been found who escaped his ever watchful eye.

Former Soliciting Secretary Case would surely have been re-elected had the office of Soliciting Secretary not been abolished. It was amalgamated with the office of Secretary so that it would only be necessary to employ one stenographer, and so that the two offices might be in closer touch than is possible under any other condition

It pays to be on the grounds when your application is considered. In every fight the one who was there ready to prove his statements came away victorious.

The J. C. Ayer Company, of Lowell, Mass., intend issuing a Twentieth Century Book and Almanac, containing articles by the leading spirits of the day. The advertising in this book is to be sold on a "payment after proof plan," and they expect to dispose of about 2,000,000 copies. Their "payment after proof" rate is unique in advertising, and is a long step toward the time when the advertiser will buy publicity as he buys a barrel of flour—with the visual avidence before him of just what he is getting.

## TIPS.

Try the following advertisers:
Fels & Co., 1710 Martin st., Philadelphia, Pa.

Dr. Louis Weigert Co., New York City.
Beatty Starch Co., New Haven, Conn.
Connellsville Manufacturing Co., Connellsville, Pa.
N. K. Fairbank & Co., Chicago, Ill.
Walter Baker & Co., Limited, Dorchester, Mass.
Litsell Liquid Sulphur Co., St. Louis, Mo.
P. L. Abbey Co., Kalamazoo, Mich.
The Thatcher Medicine Co., Chattanooga, Tenn.
India Spice & Drug Co.
The Chicago Medical & Surgical Institute, 617 La Salle Ave., Chicago, Ill.
The J. C. Ayer Co., Lowell, Mass.
Dr. B. J. Kay Medical Co., Saratoga Springs, N. Y.
The G. C. Bittner Co., Toledo, O.
S. C Wells & Co., LeRoy, N. Y.
Bloch Bros., Wheeling, W. Va.
Santal Pepsin Co., Bellefontaine, O.
Pabst Brewing Co., Milwaukee, Wis.
India Spice & Drug Co., Marietta, O.
Diamond Match Co., St. Louis, Mo.
Dr. Shoop Family Medicine Co., Racine, Wis.
Keever Starch Co., Columbus, O.
Thompson Phosphate Co., Chicago, Ill.
W. J. Brown, Detroit, Mich., 110 Woodward Ave.
S. R. Feil & Co., Cleveland, O.
Boston Medical Institute, Chicago, Ill., 269 Dearborn st.
Fels & Co., Philadelphia, Pa.
Dr. Louis Weigert, New York, N. Y.
Connellsville Manufacturing Co., Connellsville, Pa.
Walter Baker & Co., Limited, Dorchester, Mass.
Scott Remedy Co., Louisville, Ky., Box 570.
Sweet Cream Co., Omaha, Neb., Carleton Building.
Peruna Drug Manufacturing Co., Columbus, Ohio
The Dr. James Co., Ogonotz, Pa.
"Home Talk Magazine," New York, N. Y., 23 Park Row
Hillside Chemical Co., Newberg, N. Y.
Frost Chemical Co., St. Louis, Mo.
Globe Tobacco Co., Detroit, Mich.
Harry Weissinger, Louisville, Ky.
H. & H., Des Moines, Iowa.
Schlitz Brewing Co., Milwaukee, Wis.
Celluloid Starch Co., New Haven, Conn.
Orangeine Chemical Co., Chicago, Ill.
Hudyan Remedy Co., San Francisco, Cal.
Raymond & Co., Brooklyn, N. Y., 62 Carroll street.
Star Chemical Co., Louisville, Ky.
S. M. Bixby & Co., New York, N. Y.
C. G. Craddock, Chicago, Ill., 614 N. Clark street.
Hood Medical Institute, Chicago, Ill., 46-48 E. Van Buren street.
Dr. A. W. Chase Co., Buffalo, N. Y.
India Washing Compound Co., Columbus, Ohio.
Aurora Medicine Co., Aurora, Ill.
The F. L. Abbey Co., Kalamazoo, Mich.
Morley Drug Co., Chicago, Ill.
The W. H. Hill Co., Detroit, Mich., 700 Cass Ave.
Royal Remedy & Extract Co., Dayton, O.
F L Shinkle, Muncie, Ind.
N. K. Fairbank & Co., Chicago, Ill.
Colgate & Co., New York, N. Y., 6 Dutch street
Tarrant & Co., New York, N. Y., 272-282 Greenwich street.
J E. Johnson, Lithona, Ga. (South.)
Comfort Powder Co., Hartford, Conn.
W. M Williams, Indianapolis, Ind. (9 O'clock Tea.)
Peck Bros., Grand Rapids, Mich.
Madison Brewing Co., Madison, Ind.
J. J. Hubinger Co., Indianapolis, Ind.
C. Pfeiffer Manufacturing Co., St. Louis, Mo
Jno. Morrow & Co., Springfield, O.
Coco-Cola Co., Atlanta, Ga.
Wellman & Dwire Tobacco Co., St. Louis, Mo
S. H. C. Bixler & Co., Greencastle, Pa.
Electric Lustre Starch Co., Boston, Mass.
International Soap Co., Lancaster, Pa.
T. A. Slocum C.., New York, N. Y., 98 Pine street.
Dr. A. V. Banes Med. Co., St. Joseph, Mo.

Chicago, Ill., July, 1899.
Steinbrenner Distributing service.
Gentlemen—Can you furnish us with names of reliable distributers in the following towns:
Darlington Wis.
Wheaton, Ill
Upper Sandusky, O.
By giving us the desired information you will greatly oblige. Very truly,
BOSTON MEDICAL INSTITUTE,
269 Dearborn street, Chicago, Ill.

The list of distributors were separated this month in a great hurry, and if mistakes occur, kindly drop us a card and they will immediately be attended to.

**Poster Printers**

Advertisements under this heading will be published at the uniform rate of 10 cents per line per issue or $1.00 per year.

Boston Job Print. Co., 4 Alden, Boston, Mass.
Brooklyn Daily Eagle Job P. Co., Byn, N.Y.
Calhoun Printing Co., Hartford, Conn.
Calvert Litho Co., Detroit, Mich.
Central City Show Print. Co., Jackson, Mich.
Central Lith. & Eng. Co., 140 6th Ave., N.Y.
Correspondent Show Printing Co., Piqua, O.
Donaldson Lith. Co., Newport, Ky
Erie Show Printing Co., Erie, Pa.
Enterprise Show Print, Cleveland, O.
Forbes Lith.Co., 181 Devonshire, Boston, Mass.
Free Press Show Print. Co., Detroit, Mich.
Great Am. Eng. & Print. Co., 57 Beekman, N.Y.
Great W. Print. Co., 511 Market, St. Louis, Mo.
Greve Litho. Co., The, Milwaukee, Wis.
Haber, P. B., Fond-du-Lac, Wis.
Hennegan & Co., 127 E. 8th St., Cin'ti, O.
Morgan, W. J. & Co., St. C. and Wod, Cdeve, O.
Morrison Show Print, Detroit, Mich.
National P. & Eng. Co., 346-8 Wabash, Chi., Ill.
Pioneer Print. Co., 214 Jefferson, Seattle, Wash.
Union and Advertiser Co., Rochester, N. Y.

At the annual meeting of the stockholders of the National Printing and Engraving Company, held July 10, Mr. E. H. Macoy was re-elected general manager and vice president.

The prevailing opinion among the show printers is that the lithographic trust is a failure.

The Donaldson Lithographing Co., of Newport, Ky., added another large Huber press during July

In spite of all the aluminum presses on the market the demand for lithographic presses has greatly increased. This would seem to indicate that while the aluminum press has undoubtedly found a field, it is not in any sense encroaching on that occupied by the stone press.

Hennegan & Co., of Cincinnati, are taxed to the utmost capacity of their mammoth establishment in keeping up with their orders.

All the shows are doing well and this means a prosperous season with money, easy, for the printers.

The flurry caused by the printing ink trust has about died out.

The purple ink used on Uneeda Biscuit posters simply flees before the sun: one can not say that it fades—vanishes would be the better word.

## John W. Vogel.

The portrait appearing on the first page is a very good likeness of John W. Vogel, proprietor and manager of John W. Vogel and Arthur Deming's Big Minstrels. Mr. Vogel is without a doubt the most popular manager in the minstrel business, especially with the "Knight's of the Brush," as he is personally acquainted with almost every bill poster in America, and he never fails to extend them a hearty welcome to his entertainment no matter where he meets them. Mr. Vogel states that he will have one of the biggest and best white minstrel shows on the road this season, and if his company is in keeping with the quality of printing he has ordered, there is centainly no room for an argument. The company will begin rehearsals at Columbus, Ohio, August 1, and the season will open at Marion, Ohio, August 14.

## Third Annual Convention.

### International Association of Distributors at Cincinnati, Ohio, July 18, 19, 20, '99.

On the morning of July 18, at 10 o'clock sharp, President Reid called a preliminary meeting of the Distributors, all members not having yet arrived. The purpose of the meeting was simply to have an informal talk on the points to be brought up at the Convention.

The first point concerned the matter of badges and payment for same. It was decided that each member was entitled to two badges, and if any more were desired they could be procured from the Secretary at a nominal price.

The next point for consideration was, should a Solicitor be secured for the Association, and if so, whether he be paid a salary or a commission. This point appeared to be quite an important one, and many volunteered interesting points on both sides of the question. In fact, the rest of the impromptu meeting was employed in discussing the merits and demerits of solicitors, and the expense incurred in having such a solicitor. However, when the question came up later in the convention, very little interest was shown by the supporters of the solicitor idea.

The meeting was the adjourned to session at 2 p. m. sharp, the same day.

The regular meeting was called to order at 2 p. m. by President Reid, about seventy members being present. The roll of officers then being called, the following gentlemen answered: President Jos. Reid, Secretary W. H. Steinbrenner, Treasurer O. P. Fairchild, Soliciting Secretary W. H. Case, Second Vice President W. C. Tirrill, Third Vice President James A. Curran. The First Vice President, M. Douglass, had withdrawn from the Association.

After the roll call, the Secretary announced that any member who wished to pay his dues could do so by stepping to the desk at any time during the meeting. It is needless to say, that during the Convention many paid their dues for the ensuing year.

The Secretary's report for the past year was now read, the main points brought out being: first, that at the beginning of last year the Association was over $200 in debt, which had been cleared, the Treasurer having quite a snug sum in bank; second, that 165 new members had been added; third, that 45 members had been dropped, and 132 applicants had been refused admission.

The report was adopted as read. A telegram was read by the Secretary announcing the death of Joe Miller, the well-known bill poster, of Columbus, O.

The report of the Soliciting Secretary was read and approved.

The following cities requested the honor of entertaining the I. A. of D. in 1900. Detroit, Niagara, Buffalo, Saratoga Springs, Chicago, St. Louis and Kansas City.

The regular order of business required that the election of officers be taken up next, but on motion, the election was deferred. Next in regular order came unfinished business. Under this head the scale of prices and I. A. of D. uniforms were taken before the meeting. Both of these questions were put aside for the present, because neither had advocates.

New business was now in order. The question of a Traveling Solicitor, as discussed in the morning session, was again opened. Mr. Hill took the floor and spoke at length, stating why he thought such a Solicitor was desirable, and would be profitable to the Association, stating also that two-thirds per cent on the dues now paid would raise the necessary money. A motion to lay the question on the table until the next session was carried.

The next motion to the effect that the Soliciting Secretary be given more aid, was referred to the Executive Committee, as it came within their jurisdiction.

Mr. Steinbrenner explained the invaluable services rendered him by his stenographer and mentioned that her salary was only $6 per week. It was thereupon moved and carried that she be paid $10 per week for her services.

Taylor, Curran and Steinbrenner were appointed a Committee to wait upon "The Billboard," with the request that the I. A. of D. members have a special list in that publication. This request was granted, and the members of the I. A. of D. will hereafter be published in a separate and exclusive list in "The Billboard's" directory.

On motion Messrs. Hill, Schwartz, Miller, Burroughs and Case were appointed a Committee on Revision of Constitution. An Auditing Committee consisting of Messrs. Hill, Tirrill and Clowes was appointed to examine the books of the officers.

It was moved, seconded and carried that in sending names of probable advertisers to members, the Secretary give as full directions as possible.

After quite a discussion regarding protection against cheap and fraudulent advertisers the Committee on Law was instructed to arrange a plan to protect the interests of the I. A. of D. members.

Next followed remarks for the good of the Association. The question of license was introduced. Many thought that the law was unconstitutional, while many claimed that it had held in numbers of cases. Points were brought out, which would prepare the distributors for almost any emergency.

Mr. McManama, of Pittsburg, said that sampling could not be done in his town under any circumstances.

Dr. Hickson had been a passive listener, then took the floor, and after inviting all present to pay a visit to his office, he said, "There is no law in this country against sampling when the samples are handed directly to adults." He offered to assist Mr. McManama in taking the matter through the court.

A plan was suggested that at regular intervals a seal or certificate be given to every member in good standing. A number of members spoke on this point, but there being no motion, no final agreement was reached.

A motion to adjourn until July 19, at 10 o'clock a. m. was then carried.

### SECOND DAY'S PROCEEDINGS.

Convention was called to order at 10:15 a.m. Communications from Dr. Chase, of Philadelphia and Mr. Douglas, formerly of Memphis, regretting the necessity of their absence. It was moved and carried that the letters be accepted and published in "The Billboard."

Mr. Hill, Chairman of the Auditing Committee, reported that the books of the officers were all correct, only a slight clerical error being found. The report was accepted and the committe discharged. The Committee on Constitution reported that a number of sections had been changed. It was moved and agreed that each and every section of the constitution as presented by the committee be approved of unapproved. An account of lack of space only those sections in which changes were made will be here given.)

Article 2, Section 1. The office of Soliciting Secretary was droped—the regular Secretary assuming the duties of that position. The title Secretary taking the place of Soliciting Secretary throughout the constitution.

Article 3, Section 3. Changed so that the application forms contain description, sex, age and color of candidate.

By Laws—Article 4, Section 1 had been changed considerably by the committee, but it was finally adopted in original form with the exception of the two provisions—that towns of 3,000 pay $1 per year, and towns from 3,500 to 5,000 pay $1.50 annual dues. It was moved and carried that after January 1, 1900, all dues be paid annually.

Section 3 was altered so that a member delinquent in his dues might offer a reasonable excuse. The power to judge the offending member was left in the hands of the Executive Committee.

Members Ramsey, Case and Filbrick were appointed a committee to arrange form, suitable bond for the treasurer, it having been agreed that such bond be furnished. The amount was fixed at $1,000, and Mr. Thomas Murphy, of Brooklyn, and Mr. C. F. Filbrick of Buffalo, N. Y., immediately offered to go on the bond.

The necessity of signing all orders for money was stricken from the duties of the President, the signature of the Secretary alone being sufficient for the Treasurer to issue payment to meet all expenditures.

Article 7, Section 3. The point of this section as changed is that there be one stenographer for the Secretary, and that she be paid $10 per week.

A new section was added to Article 10, to the effect that only that work which was contracted for by regular members in good standing, or by an authorized solicitor, be guaranteed.

The Constitution and By Laws after having been acted on separately, section by section, were unanimously approved and adopted as a whole.

At the afternoon session of the second day's meeting, the following matters were brought before the convention:

Communications were read from many, either desiring admission, or regretting their inability to be present; an invitation was extended by Hennegan & Co. to visit the Lagoon, one of Cincinnati's famous summer resorts. This was accepted for that evening, with thanks.

Regular applications were considered, and the following were granted franchises:

VanBuren & Co., Memphis, Tenn.
Sam D. Hunter, Steubenville, O.
J. W. Palmer, Duluth, Minn.
L. C. Lane, Marysville, O.
New Albany Bill Posting Co., New Albany, N. Y.
G. Rooney & Son, Kenosha, Wis.

The Secretary was also instructed to accept the application of the Quinn Bill Posting Co., of Victor, Col. A number of cases of infringement, etc., were referred to the Executive Committee.

The election of officers then followed. Mr. Joseph Reid, of Kansas City, was re-elected President by a unanimous vote, and Mr. Steinbrenner was also unanimously re-elected Secretary. Mr. O. P. Fairchild, of Covington, was re-elected Treasurer, also by a unanimous vote. The following gentlemen were then nominated for Vice Presidents in the ensuing order: Mr. Thomas Murphy, of Brooklyn, N. Y.; Mr. J. L. Hill, Nashville; Mr. W. H. Case, Fort Wayne, Ind., moved that the Secretary cast the vote for the entire body, and that the Vice Presidents rank as nominated. The motion was carried, and the vote cast by Mr. Steinbrenner.

Mr. Griffith, of North Carolina, was unanimously elected as third member of the Executive Committee to take the place vacated by Mr. Thos. J. Cain.

An informal vote was cast for the city in which the next annual meeting was to be held, Kansas City getting the most votes. The result was made formal by the vote of the convention, and the meeting adjourned to meet the next morning at 10 o'clock.

The following morning, after dropping in the barrell the old questions of scale of prices and I. A. of D uniforms, and extending thanks to "The Billboard," Hennegan & Co., Hotel Emery, the press and others for their kindness and consideration shown the members of the I. A. of D. during their convention, the body adjourned until July, 1900, at Kansas City.





A GROUP OF THE FAITHFUL ONES WHO REMAINED UNTIL THE LAST CALL AT THE I. A. D. CONVENTION.

# THE BILLBOARD.

*Published First of Every Month, at*
127 East Eighth Street, Cincinnati, O., U. S. A.
***Address all communications***
For the editorial or business departments to
**THE BILLBOARD PUBLISHING CO.**

Subscription, $1.00 Per Year, In Advance.

ADVERTISING RATES:
Advertisements will be published at the uniform rate of ten cents per agate line; no discount for time or space. Copy for advertisements must reach us on or before the twenty-fifth of the month. Our terms are cash.

*The Billboard is sold in London at Low's Exchange, 57 Charing Cross, and at American Advertising Newspaper Agency, Trafalgar Buildings, Northumberland Ave., W. C. In Paris, at Brentano's, 37 Avenue de l'Opera. The trade supplied by the American News Co., and its branches.*
*Remittance should be made by post-office or express money order, or registered letter addressed and made payable to The Billboard Pub. Co.*
*The editor can not undertake to return unsolicited manuscript; correspondents should keep copy.*
*When it is necessary to wire us the instructions and copy for advertisements, great saving in the matter of telegraph tolls may be had by recourse to the Donaldson Cipher Code.*

*Entered as Second-Class Matter at Post Office at Cincinnati, Ohio.*

AUGUST, 1899.


The outcome of the bill posters' convention at Chicago, as detailed in another column, is puzzling to a person not on the ground. Both factions in the organization are claiming a victory, and both are exulting.

The West secured the vice-presidency, the secretaryship and the treasurership, but while this is the bulk of the officers their combined authority is insignificant compared to that of the president, who is of course in the hands of the board of directors. The latter, it would seem, have the best of it, albeit they were compelled to swallow several bitter pills.

The members insisted on Hokes' election, and he went in with scarcely a dissenting vote.

Hager was re-instated in the same hearty and handsome manner.

And Campbell—well, he got the short end of it all around.

***

While the members at large were nominally triumphant, and did carry many of their points, it must be remembered that after all they lost the most important point, viz.: "The right to elect their own board of directors." This was most unfortunate. Aside from the resultant injustice, the ridiculousness of a board of directors appointed by the president holds the organization up to the business world as a laughing stock. Suppose that the stockholders in a bank or corporation were denied the privilege of electing the directors of the institution, what right could they have, what say in the management thereof?

Obviously they would have none, and there is no one but will say that they would be foolish, indeed, to tolerate any such condition of affairs.

***

As long as the Board of Directors was a simple executive committee, it was right for the president to appoint it. It was nothing but an advisory council, which the president could summon to his aid when in doubt as to wisdom of some expedient or policy. He of course has the right to choose his advisors, just as the President of the United States appoints the members of his cabinet.

But things have changed. The association is now an incorporated institution, and the Board of Directors are clothed with far greater powers. They can even expel members. It will be seen, therefore, that the latter, in justice to themselves, should have a voice in the selection of directors. However, the meeting is over, and as both sides claim the victory, everybody is pleased.

***

In marked contrast with the Chicago meeting was that of the International Association of Distributors, at Cincinnati, O. The Hotel Emery, in the Queen City, was the scene of a regular love-feast. There was no dissention, no factions, no disputes. Everything was as lovely as a May morning. All the officers were re-elected save one, who has sold out. All the bills were approved. All reports of officers and committees were accepted. In fact, harmony spread itself over the meeting an inch thick. The largest atttendance in the history of the organization attested the strength the organization has attained, while the enthusiasm of the delegates was proof sufficient of the benefits it confers on its members. The International Association of Distributors, within five years, will be one of the most powerful trade organizations in the world.

***

The wonderful vogue enjoyed by the street fair this year is exciting comment on every hand. There can be no doubt that it is alarming the supporters of the old-time agricultural fair. All over the country they are springing up by the dozens. Sometimes it is under the auspices of the Board of Trade, or maybe a business men's club, or the municipality itself. The Elks have taken an active interest in the new exhibition, and some three dozen have been held at various points under the supervision of various lodges. As far as we have been able to ascertain all street fairs so far this season have been great successes, when the weather was favorable.

They have brought farmers and excursionists into the town in great numbers, and they have netted handsome amounts for their promoters. Yet there are many who predict a very short hold on public favor for the street fair.

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**The Consolidated Press Clipping Bureau, of Chicago, has just issued a neat little booklet explaining some of the uses of Press Clippings.**

**There are some facts set forth in this book, which have heretofore been unknown to the generality of people.**

## Billposters, Advertisers, Don't Neglect the Small Towns.

By Sam W. Hoke.

The small town is still one of the greatest problems for the would-be national advertiser to solve.

From the fact that the resident of the small towns and villages is very easily influenced, and that he rapidly spreads the fame of the new article that he takes a fancy to, makes it all the more desirable that some method be discovered whereby he can be appealed to by the man who uses posters.

Time was, and not so long ago, that communication between the leading city of a section, and the surrounding small villages, was a very difficult matter; but since the trolley car has become such a feature of intercommunication this difficulty is largely overcome, and there is in many sections to-day no reason why the bill poster in the big town should not build boards go and post bills in a dozen or more villages within a radius of ten to thiry miles.

The fact that this is done by a great many up-to-date bill posters with the greatest success, and that they are able to post their surrounding country at practically no increase in cost, should be more widely commented upon, as an inducement to others to go and do likewise. The fact that the Newark Bill Posting Company covers small towns for a radius of twenty miles, in which they not only post bills, but also do distributing and sign tacking, was learned for the first time by many of "the boys" at the Chicago convention.

This is a rich firm and has wagons galore in which to transport paste, paper and men, but the small bill poster who has no wagon, can, with the help of the trolley car, do almost as well; in fact, many are doing it right now.

And now, Mr. Bill Poster, when you have awakened to the possibilities of your surrounding towns and determined to reap the benefits, go ahead and rent space and build boards and then tell the advertiser about it. Print a list of all your towns on your letter-head or in a circular, or in a trade paper advertisement; give as near as possible the population of each town and the number of bill boards you have in each. And, most important of all, state what you charge for a thirty-day listed, protected, renewed and guaranteed service and then give that service.

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"How do you find business?" inquired a despondent grocer of his more prosperous competitor. "Advertise for it, of course," was the answer he received.—New England Grocer.

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A report had gained considerable circulation that Wolf Bros., bill posters of Dayton, O., had sold out their business. This report is emphatically false, and the old established firm of Wolf Bros. have issued a circular letter, stating that they have followed their chosen profession for more than a generation with honor and credit, and they have "not sold out." In a personal letter to us they say: "We are going to stick to our business. We are very busy; in fact our boards are crowded. We make our own contracts and prices. We are not bound to any association, but that of good work and trying to please the public advertiser."

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Thee Staats Bill Posting Company has acquired control of all the boards in La Crosse, Wis., they having bought out Knowles and Gardner.

---

The following sensible article we reprint from The Ad Book:
AN ADVERTISER EXPRESSES HIMSELF
Ed. Ad Book:
Dear Sir—Consistency is a jewel and found in the same strata with Fair-play.

There is at present arising from the newspapers another ululation against bill boards and sign advertising.

Why?

Because, so they say, the posters and signs are unsightly, nuisances, and all that.

But they let the cat out of the bag when they say advertising should be restricted to legitimate channels, which, according to them, are the newspapers and magazines.

That's it—outdoor display has reduced their revenues, and puts a check on exorbitant rates.

Now, sometimes, I advertise in papers, sometimes on the fences, and on occasions, I have use for both. Both are good, but certainly outdoor display is cheaper and stronger, especially when you want to reach a local clientele, and don't want to pay for country circulation which does you no good.

As to bill boards being unsightly, etc., who would not rather behold a neatly kept bill board, with its wealth of color and illustration, than an empty lot strewn with rubbish.

The only bill boards which I have ever thought nuisances, are the three-cornered affairs which are maintained by newspapers on the curbstones in front of their agencies all around town.

If bill board advertising is not desirable publicity, why do the newspapers indulge in it?

Another point. In every daily paper in town may be found in the advertising columns—at unusually high rates, I understand—advertisements which aid and abet the vilest creatures, to say nothing of lotteries, which are a continued drain on the purses of the poor and contrary to law; and astrologers mediums, clairvoyants, and all the like foul brood, who should not be allowed to raise their heads or pay the newspapers double rates.

We never see any of these announcements on bill boards.

And all bill board circulation never needs the prop of affidavits. It is seen and known of all men—and women. Yours truly,
ADVERTISER.

## Billboards Given All the Credit.

### Pepsalt's Success Due Almost Exclusively to Billposting. Posting Produces Immediate Results.

Printers' Ink for July 19, contains a very well written interview with the Pepsalt people, and contrary to all precedents, the interview was most favorable to bill posting and display advertising. Note carefully that the manufacturers of Pepsalt find that bill posting gives the dealer, both wholesaler and retailer, the greatest confidence in the goods. It is so seldom that anything complimentary to display advertising is allowed to appear in Printers' Ink, that "The Billboard" takes great pleasure in reproducing the interview herewith:

ADVERTISING "PEPSALT."

By Chas. Seth Brown.

The management of the Vaupel Samaritan Company, Cleveland, manufacturers of Pepsalt, is in charge of Mr. H. V. Bendelari. He it was to whom I came for information.

"Will you kindly tell the Printers' Ink something about the advertising history of Pepsalt? Is the good looking fat man in your trade-mark going to eat all that turkey?" were the opening questions I propounded.

"The object of our advertising right from the start," he replied, "has been to impress upon the people, not only the word 'Pepsalt' but the design of the man sitting at the table with the bottle of our digestor in his hand. We have done a great deal of advertising, simply using this cut. That is simply the introductory state. We have explained the merits of our preparation to the people through magazines and by circular distributing. We have used newspapers to a limited amount with fair success. We consider outdoor advertising, such as bill boards and bulletin signs, the best method we can use to keep our article before the public. We also find that this class of advertising gives the dealer the greatest confidence.

We are using the boards to-day in the majority of cities in the United States where the population is over 10,000. The contracts for the work are made with Bryan & Company, of Cleveland, who have done this work very satisfactorily. The salesmen look after this work, checking it off as soon as they arrive in a city, and when we are at all suspicious after our salesmen leave a city that we are not receiving fair treatment from the posters, we write the druggist in whose territory we are informed the paper is not in good shape and ask him to check it up. In nine cases out of ten he will do this gladly, as it is our mutual benefit. It awakens a certain amount of interest in our advertising. We find it advantageous to put up our paper in the residential and business centers.

"We send with every order, if desired, a large-sized dummy carton, an iron enamel door plate, steel embossed signs, cardboard signs, stickers and circulars. We also have artists who travel over the country, who paint the dealers' windows and arrange and decorate them on the inside of stores, with our display matter. This advertising we find very good, and in a great many cases, while the man is decorating a window, sales are made."

"Which advertising do you consider best for Pepsalt?"

"It lays between window displays and bill boards."

"And still you spend a great deal of money in magazines?"

"We call window displays and bill board work immediate advertising, as the results are felt at once, while the magazines simply bring our preparation before the people and familiarise them with our name and cut. We create the demand by bill posters and supplement this by soliciting the trade, turning the orders into jobbers, who handle our goods exclusively."

"How long has Pepsalt been on the market?"

"Just about a year, and has been a great success."

"How extensively is Pepsalt on sale throughout the United States?"

"It is on sale in every State in the Union. We work the entire country, but do not attempt to divide the United States into districts. We send a man on the line of a road, making the good towns thereon, regardless of the States through which he passes."

"Who prepares your advertising?"

"The magazine advertising is done by the G. H. Haulenbeek Advertising Agency, of New York City. The rest is done in this office."

"Get any good out of Printers' Ink?"

"We get some exceptionally good tips out of Printers' Ink. However, the principal element of our success lies in Pepsalt itself, the name being a catchy one and the preparation being a combination, the merits of which appeal to the good sense of intelligent people. We ure the best grade of insoluble Pepsin and the finest imported salt."

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We regret that in our June issue we reprinted a poem from the L. A. W. Bulletin without giving that publication credit for same. It appeared in the second column on page 3.

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The book just issued by The Inland Printer entitled "Drawing for Printers," is one of the most useful, as well as artistic things we have seen lately. The author is Ernest Knaufft, editor of the Art Student, etc., an able man, who knows whereof he speaks, and what is more important still, knows how to impart his knowledge to others so that they may make practical use of it.

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A journal of sixteen pages ($1.00 a year subscription) is being issued by the National Export Exposition, of Philadelphia. It is devoted to advertising the exposition chiefly.



# Fair - Department

## Some Freakish Ideas.

### Strange Propositions that Come to the National Export Exposition Management.

Philadelphia, July 21, 1899.

Now that the National Export Exposition, to be held in this city next fall, is known far and wide, the management is daily in receipt of letters offering freakish ideas for the entertainment of the vast crowds which will undoubtedly come from home and abroad.

An Indiana man wrote that he had a flying machine, and, if given permission, would fly with it from one of the Exposition's buildings to another each morning and afternoon. He says that for $5000 he will carry every delegate to the Commercial Congress on similar trips, each one at a time, regardless of the number of delegate.

A Frenchman, writing from Paris, says that inasmuch as the Eiffel Tower is no longer a novelty, and the Ferris Wheel an old story, he would like the privilege of digging a hole 2000 feet deep on the Exposition grounds into which he would lower people in a basket. He writes that while the hole could not be seen at any great distance, it would be truly a novelty, and attract much attention. While the genius does not so state, he intimates that pictures of the hole might be obtained by means of Roentgen rays.

## NOTES.

Staunton Va., intends holding a swell Street Fair and Trades Carnival this season, and the Secretary, Albert Schultz, is anxious to hear from attractions of all kinds.

Francisville, Ind., will hold its third Street Fair this year, the two former ones having been grand successes.

The Street Fair to be held at Emporia, Kan., will have a State band contest and a G. A. R. reunion. The management are on the lookout for good, clean street attractions, acrobats and midway people. W. A. White is the manager.

The Onondaga County Fair, at Syracuse, N. Y., is to be held this year in October, and promises to be a great success. It has for its Secretary, N. H. Chapman, who is also Treasurer of the Association, and an able man for the position.

The Chicago Drovers' Journal, is a daily publication, having a circulation of over 38,000, making it by all odds the leading daily live stock and agricultural publication in the world.

The great Allentown, Pa., Fair has arranged a liberal programme, amounting to $5,600 for their fall meeting to be held at Allentown, Pa., on September 19 to 22, 1899. The purses vary from $300 to $700, with $250 additional to any horse that beats 2:10, the record of the track. The classes call for a 2:50, 2:34, 2:29, 2:24, 2:20, 2:16 and 2:12 trot. Also 2:33, 2:25, 2:20, 2:15 pace and free for all, trot or pace. The track, which is one of the best in the country, has been greatly improved the past season and is better than ever, and horsemen can feel assured that they will be certain of their money and that they will receive a fair and courteous treatment.

The Union Fair, at Atlanta, Ill., has built a new half-mile race track this year.

There will be no end of attractions this year at the Indiana State Fair at Indianapolis. It is to be a fair to please the people and one of the old-fashioned kind, a regular State Pumpkin Show.

Secretary Wilson, of Washington, Department of Agriculture, will be present one day. Mrs. Rorer's services have been engaged for five lectures on cooking. Arrangements have been made for camping arrangements, and a portion of the grounds are being cultivated in corn and potatoes in order to have a place to test farm machinery.

Moline, Ill., is especially adapted for the holding of a Street Fair, and the one to be held there this month promises great things. The streets are wide and shady, and the cities of Rock Island and Davenport, Ia., being close will pour out the main part of their inhabitants to help swell the numbers at the great event. The fair is to be given under the management of Mr. Rod J. McDonald, an experienced hand in this line.

The Tobacco Fair Association of Winston-Salem, N. C., has been dissolved, to be reorganized as an agricultural fair, with racing, trotting, agricultural displays and unique attractions. Its prospects are extremely bright for this season.

The dates of the Moline, Ill., Street Fair have been changed from Aug. 21 to 26 to Aug. 28 to Sept. 2.

W. C. Morrison, of Niagara Falls, may deal a little in hyperbolical language, still we will modestly repeat what he says in a recent letter: "Your paper will undoubtedly be worth a thousand times to me the trifling sum asked for it."

Opera and specialty companies, pyrotechnic displays, masque carnivals, balloon ascensions, athletic games, 100 performers, 300 booths, 4 immense stages, etc. These are promised at the Washington, Ind., Street Fair.



**GEO. D. BENSON, Of La Porte, Ind.**
**Promoter of Street Fairs and Carnivals.**

The Big Exposition at Omaha, opened in a blaze of glory, July 1. It is claimed that this exhibition ranks next to the World's Fair of Chicago, in point of attractions.

Raleigh, N. C., expects to hold the greatest fair this season ever given in that State.

A ladies' nail driving contest was one of the attractions at a fair recently, and caused great amusement.

The Missouri State Fair has at last been located at Sedalia.

The poultry department will be an important feature at the Montgomery County Fair at Dayton, O., this season.

A statue of an American girl cast in solid gold, will be sent to Paris next year. It will be life size, and typical of the American woman.

There will be no fair at Sharpsburg, Ky., this year.

Kansas City is the largest city in America which has taken up the question of holding a street fair. There are great possibilities open to the managers of the enterprise, since Kansas City is an important railway center, and the conditions of the crops up to the present time in Kansas, Missouri, Nebraska and Omaha are unequalled. So the Street Fair is decided upon, under the auspices of the business men of the city, who have formed a Karnival Krewe, and its success can be vouched for.

We are presenting in this issue a picture of Geo. D. Benson, the originator of the Free Street Fair. He has been a float builder and crowd getter all his life, and has made a special study of late of the street fair, with its flower displays in daylight, and its carnival features at night. We heartily endorse Mr. Benson's views, as to the purpose of such fairs. He does not believe that they should be gotten up with the end in view of filling pockets of a certain clique, but that they should be an everlasting benefit to the whole city.

Thirty thousand strangers are expected to visit the Joplin, Mo., Street Fair, in October.

An immense cross of glass, exquisitely cut and polished will stand in the Paris Exposition grounds, reflecting the sun by day and the moon by night. Another novelty is the Spiral Tower, which is ascended by means of an elevator. At the top one takes a car, and is whirled down with terrible rapidity. The sensation is thrilling.




**Bulletin belonging to F. M. Brown & Son, of Galva, Ill.**



**Scene at La Porte City, Iowa, District Fair.**

## Pat. Shannon.

We briefly announced in our last issue the death of Patrick J. Shannon. The following more detailed account of this old-time friend will be of interest to our readers.

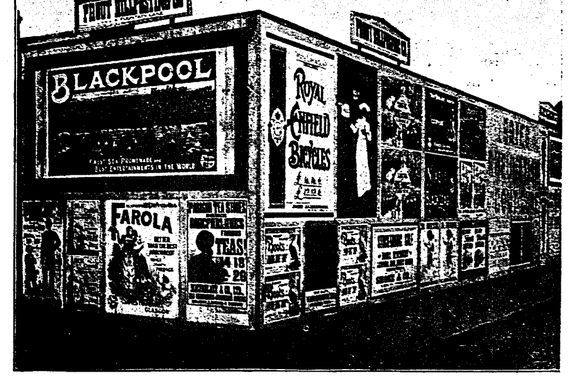
Patrick J. Shannon, familiarly known as "Pat" Shannon, was born in Milwaukee, in the year 1854. At the age of six years he carried the morning edition of a newspaper, thereby helping to support the family. At the age of ten he became apprenticed in the printing office of Godfrey & Crandall, with whom he remained until he became foreman of the office. In 1880, he formed a partnership with C. G. Dreutzer, his present partner in the Riverside Printing Co., a small affair at that time. Through hard work on the part of both it grew to be the largest printing office in the city of Milwaukee.

Twelve years ago Mr. Shannon became interested in the bill posting business, having bought out H. O. Parks, who had been in the business a number of years. Through the efforts of Mr. Shannon, he had established the confidence of the advertiser in the medium of bill boards as a force in the advertising field.

Personally, "Pat" was always ready to help anyone who showed hustling proclivities, and in a social way made friends and retained them to the last. Among the theatrical profession he was known from Maine to California. He belonged to no clubs or societies, and was strictly a home man. He leaves a widowed mother, and wife to mourn his loss. His estate is valued at $100,000.

## EDWARD PROUT.

Mr. Edward Prout, of the Prout Bill Posting Co., Belfast, Ireland, was for twelve years manager of the Irish Bill Posting Co. A few months ago he started in business, and now has a fine plant in Belfast, known as Prout's Bill Posting Co., Limited. John Moore writes of Mr. Prout that he has not met a bill poster in the United Kingdom that is in better standing with his own local merchants.

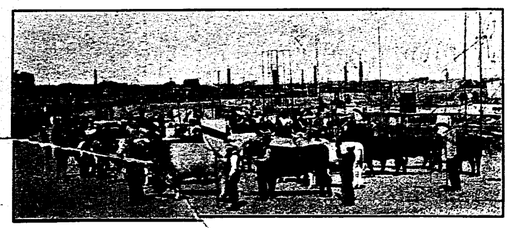



**Hoarding in Belfast, Ireland, Prout Bill Posting Co., Limited.**

## Canada's Great Fair.

It is the proud claim of the Canadians that the Toronto Exhibition, known far and wide as "Canada's Great Exposition and Industrial Fair" is the greatest annual fair held on this continent, the accent of course, resting on the "annual;" and there will appear good ground for the claim, when it is stated that nearly 300,000 people paid for admission during the ten days of the show last year, and that the total gate receipts at 25 cents a head (with 25 cents extra for the grand stand which is the only charge execept for the special proprietary entertainments) were more than $90,000. The Toronto Exhibition is one of those few public institutions, that being not for private or corporate advantage, has proved not only a success in point of attraction and in point of entertainment, but also as an enterprise, profitable alike in itself and to the city. It is managed by an association of prominent business men who give their time and services without fee or reward, with Mr. H. J. Hill as manager and secretary. He has frequently been offered lucrative engagements to take hold of other fairs, but has loyally stuck to the one with which he started more than a score of years ago, a fact which reminds the writer that the coming Exhibition to be held from August 28th to September 9th, will celebrate the majority of Canada's Great Exposition and Industrial Fair, it being just twenty years since the first meeting of the present board of directorate and the managers of to-day started the ball rolling. Previous to that time a fair had been held intermittently, but since and including 1879, it has been held annually and unmissed, until now with its multitude of varied attractions this Exhibition has come to be regarded as a national enterprise in which the whole country takes a common pride, and its representation is not confined to Canada, for as a matter of fact it draws its attendance almost as much from the neighboring States of New York, Pennsylvania, Michigan, Ohio, Indiana and Illinois, as from the Dominion itself, while a good share of the exhibits are from this side of the line.

Before the Toronto Exhibition made a feature of ring and platform attractions and firework spectacles, the fairs of the country were entirely confined to agriculture, and the mechanical arts, but now the people get a liberal and entertaining education in all the wonders of the world. As the Toronto Exhibition has been the pioneer of the present magnitude and variety of fairs, so it showed the way to all similar institutions in the north country and adjoining States, for, from it, the exhibits and the entertainment features graduate to the others. To get an engagement at Toronto Fair is a certain warranty of engagement elsewhere. It spends upwards of $20,000 in special attractions, which are given in a ring over a half-mile in circumference and in front of a double-decked grand stand 700 feet long and capable of accommodating upwards of 17,000 people. As a matter of fact on three different nights last year 26,000 people paid for admission into the grand stand and enclosure between it and the ring proper. Close upon $35,000 is distributed annually in prizes. The Exhibition covers over 100 acres of land beautifully situated on an elevation on the shores of Lake Ontario and possesses buildings that have cost in the proximity of $75,000 to erect. In short the Toronto Exhibition is conducted in every department and in every respect on a scale of unsurpassed magnitude as compared with any other annual function of a like kind. The views herewith presented show, first, an exhibition of prize cattle in front of the great stand; second, the prize horses over a thousand of which are shown every year—also in front of the stand and the judging of roadsters in the horse ring. It is not alone in its exhibits, comprehensive as they are, including every kind of mineral, from the gold of the Klondike, British Columbia and Northern Ontario, to the coal of Nova Scotia, and very species of lumber, every garden and every manufacture, as well as the fine arts, that Toronto excels, but its annual spectacle and display of fireworks are the equal of anything to be seen on this continent. Last year "The Siege of Santiago" was given and when the victorious Americans paraded, the vast audience of over 20,000 rose as one man and cheered for several minutes. This year the spectacle will be devoted to the celebration and cementing of the good feeling that exists between the British and American people and will be more fervor-creating than anything yet presented. It will be a grand illuminated spectacular Anglo-Saxon demonstration to witness which the entire country will be invited, and it will be found worthy of their visit. In conclusion, it may be said, as it can with perfect truth, that Toronto Fair is the Mecca of all patriotic Canadians as well as of thousands of Americans and visitors to America who wish to know of the scope and range of the country, the variety and nature of its products and the habits and customs of its people.



Prize Cattle in Front of Grand Stand, Toronto Exposition.

Excursions are allowed to this fair by the various Railway Traffic Associations from points more distant from it, than for any other annual fair in America. New York, Philadelphia, Chicago, Cleveland and many other important centers of population annually contribute their quota to the masses who attend it, whilst excursions are run to it from many points in the States of New York, Pennsylvania, Ohio, Michigan and Illinois. The bill posting and advertising done by this fair also covers a wider territory than any other fair in America, and as a result it can say what no other fair we know of can, that in the twenty years of its existence it has never had a single failure. Mr. Hill, the manager, is known to almost every fair manager in the United States and was for many years Secretary of the International Association of Fairs and Expositions. He is a firm believer in special attractions of an instructive and entertaining caracter, firmly excluding all features of an objectionable character. He strives to his utmost to keep faith with the public in providing and producing just what his official programme announces and securing the latest novelties and inventions and presenting everything up-to-date. His Directors, knowing his good judgment, reliability and zealousness in this direction, leave the general management of the fair almost entirely in his hands

To this is due, in a great measure, the prosperous position the Toronto Fair has attained. This should be a pointer to some other Fair Associations that we know of.

Among the judges who have been selected to act at this year's fair from this side of the line are Gen. Jackson, of Nashville, Tenn., on thoroughbreds; Harry Hamlin, Buffalo; C. F. Dunbar, Buffalo, standard breeds; J. K. Bloodgood, Marlboro, Mass.; G. B. Hulme, N. Y., on carriage and coach horses, and Seward Carey, Buffalo, Senator Fairfax, Alsea, V.; F. T. Mitchell, Pawtucket, R. I., on hackneys and dog cart and cob horses; R. Stericker, Janesville, Wis., on Clydesdales and English shires; Dr. Crundall, Rochester, N. Y., on hunters and saddle horses; F. S. Peers, Mount Morris, N. Y., on Ayrshires; J. E. Robbins, Greensburg, Ind., on Jerseys and Denry VanDresser, Cobleskill, N. Y., on Holsteins; Mortimer Levering, Lafayette, Ind., on Shropshires; M. A. Cooper, Washington Pa., on Dorset horn sheep.

One of the largest dog shows in America is also held in connection with this fair. The dates for the dog show this year being from the 4th to the 8th of September.



Prize Horses in Front of Grand Stand, Toronto Exposition.

## Elks' Exposition.

One of the attractive offerings for ladies' day at the Elks' Exposition in Cleveland, August 7 to 19, will be a grand prize baby show, on which occasion prizes will be given to the prettiest, smallest, fatest and best baby, and special prizes to the prettiest, fattest and smallest twins. A number of other specially attractive features will be introduced on ladies' day, among which will be a flower display, cake walk, out-door wedding, etc., etc.

The work of arrangement of grounds, buildings and amusement features of the big show is being pushed with renewed energy. Interest is centering on the great opening day parade. A special committee appointed to circulate among the local merchants to



One of the Judging Rings, Toronto Exposition.

arouse interest, reports that nearly every one called upon will have a gaily decorated vehicle in the pageant, which promises to be one of the longest and most novel street demonstrations ever seen in the City of Cleveland.

The work of construction of the entrance arches and wall fence has begun and will be completed by July 25. As soon as the fence is in position the erection of exhibit buildings, placing of band stand, electric fountain and various other establishments will be put in condition.

The privilege of serving lunches and meals on the exposition grounds will be given to the associated charities.

Mayor Farley, while not an Elk by initiation, is an Elk at heart and by disposition, and promises every assistance in his power to make the exposition an artistic and financial success. The keys of the city will be left at the Elks' Lodge Hall Saturday evening, August 5.

Samuel H. Needs, Chairman State Reunion Committee, is beginning to realize that his committee will have their hands full looking after the comfort of the delegates and members of visiting lodges, and have already begun to make arrangements with private families for the accommodation of the visitors vouched for by the Reunion Committee.

## Eifel Tower Rival.

Philadelphia, June 30, 1899.

The last Paris Exposition had as its distinctive novelty the Eiffel Tower, and in Chicago World's Fair the Ferris Wheel was the center of attraction for thousands of visitors. The managers of the National Export Exposition, to be held in Philadelphia next fall, while not making any claims to covering as much space as either of those great events, will have many interesting features to please visitors. Arrangements are now in progress for the exhibition of a distinctive novelty, something that will be as big and startling as either the Eiffel Tower or the Ferris Wheel, and will create more newspaper criticism than either of those structures on account of its novelty. No particulars of this novelty can be given out at present until the patent papers are prepared, as it would be duplicated on a miniature scale in many cities if not protected.

We are indebted to Chas. H. Day for the following article, he having thought it would be of interest to our readers. The article is by ex-Gov. W. Peck, of Wisconsin:

## TRIALS OF THE BALOONIST.

Some of the State Fair managers are constantly looking for new attractions to exhibit, to call out the patrons and fill the grand stands. Formerly, a State fair was run on the principle that the exhibit of vegetables, quilts, fruits, cattle and other stock, with an occasional race of farm horses, was all that was necessary to draw from the farms and cities the people who paid the quarters to see the show. Of late years faster horses have been brought in, and later balloon ascensions have been a feature, the society engaging a balooon man or woman, hoping that an accident might happen by which a human being would fall from the skies and flatten out the ground in the presence of thousands of applauding citizens, who would go home and say they never had such a good time at a fair. Many societies have felt hurt that the balloonist came down safely, and in some cases where the balloonist has fallen to death a mile or two away from the fair ground, the management has complained and held back the money from the heirs of the deceased, on the ground that the death exhibit was not what they had a right to expect. But the balloon part of an agricultural fair has become too free from casualties to be attractive, and new attractions are sought. The Kansas State Fair has a scheme that is worthy of notice. It is proposed to engage the brave Gen. Funston, the redheaded swimming soldier, to duplicate his feat of swimming a river with soldiers at his back, armed with cheese knives, and routing an enemy on the other side, in imitation of his feat in the war in the Philippines. They propose to dig a river on the Kansas prairie, and fill it with seltzer water, and turn the General loose, with the citizens of Kansas watching the show at 50 cents a head. It is not probable that Funston can be induced to give a continuous performance of himself, but if he does, it will open the way for others that have attained distinction in other lines, to be exhibited at State fairs. Mr. Roosevelt, with his rough riders, may be engaged to charge an imaginary San Juan Hill at Des Moines, Iowa, and Mr. Cleveland might be engaged to shoot ducks at Springfield, Ill., or catch a few stuffed striped bass. The meat packers could be hired to stand up before a State fair audience in Minnesota armed with can openers and open a few cans of roast beef, with clothes pins on their noses. Gen. Eagan who is not engaged in steady employment, could give an exhibition of language and conduct becoming a dismissed officer of the army, and Gen. Alger could give a continuous performance at the Michigan State Fair of patience, that overcomes all obstacles, and enables a hero to keep on in the heroing business notwithstanding his time has expired. If these exhibits are drawing cards at fairs, there will be a chance for all who have attained distinction to keep before the people, and become object lessons to the common herd.

## American Beauty Show.

**Decidedly the Most Pleasing Feature of the National Export Exposition.**

Philadelphia, July 21, 1899.

He would indeed be a most ungallant and unpatriotic citizen who would wish to see our girls exported, but American fair ones will be given prominent place at the National Export Exposition to be held in this city during September, October and November of this year.

Inasmuch as it has been decided that each province of Cuba and Porto Rico, the islands of Hawaii and each of the principal Philippine group shall be represented by an acknowledged beauty, it is now proposed that each State and Territory of the Union shall have its loveliest daughter present to take part in a beauty show of American girls. The Exposition management is seriously considering the idea, but just how the invitations to the several States and Territories should be sent is not yet decided.



HARRY J. HILL,
Manager and Secretary of Canada's Great Fair at Toronto.



# LIST OF FAIRS.

This list is revised and corrected monthly. Secretaries are urgently requested to send in their dates at the earliest possible moment after they are claimed, and to notify us promptly as to any change. Rosters and dates are published absolutely Free of Charge.

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### ALABAMA.

ANNISTON, ALA.—Northeast Alabama Fair Association. Nov. 7 to 11. W. F. Higgins, pres.; Howard W. Sexton, cor. secy. (Fair grounds at Oxford Lake.)

### ARKANSAS.

PINE BLUFF, ARK.—Oct. 23 to 28.

### CALIFORNIA.

BIG PINE, CAL.—Fair. Sept. 19 to 22.
BISHOP, CAL.—Fair. Sept. 19 to 22.
CHICO, CAL.—District Fair. Aug. 14 to 19.
EUREKA, CAL.—Eureka Mechanical and Agricultural Fair. Sept. 19 to 24. Alexander Cormick, pres.; Humboldt County Bank, treas.; L. L. Ayers, secy.
FRESNO, CAL.—Fresno County Fair Association. Oct. 9 to 14. J. H. Hudson, secy.
LOS ANGELES, CAL.—District Agricultural Association. Sept. 21 to 28. E. T. Wright, Los Angeles, pres.; Henry J. Fleishman, treas.; Lewis Thorne, secy.
NEVADA CITY, CAL.—District Fair. Aug. 1 to 5.
PLACERVILLE, CAL.—Fair and Races. Aug. 22 to 26.
RED BLUFF, CAL.—District Fair. Aug. 7 to 13.
SACRAMENTO, CAL.—State Agricultural Society. Sept. 4 to 16. A. B. Spreckels, pres.; L. A. Upson, treas.; Peter L. Shields, secy.
SALINAS, CAL.—District Fair. Oct. 2 to 7. J. J. Kelly, secy.
SAN LUIS OBISPO, CAL.—Sixteenth District Agricultural Association. Sept. 24 to 29. Judge Egan, secy.
WILLOWS, CAL.—District Fair. July 31 to Aug. 5.
WOODLAND, CAL.—District Fair. Aug. 29 to Sept. 2.

### COLORADO.

GLENWOOD SPRINGS, COL.—District Fair Association. Sept. 20 to 22. C. H. Harris, Catherine, pres.; D. G. Edgerton, Carbondale, treas.; C. D. Fuller, secy.
ROCKY FORD.—Arkansas Valley Fair Association. Sept. 6 to 8. R. C. Maltby, pres.; H. A. Dawley, treas.; A. B. Wallis, secy.

### CONNECTICUT.

BRANFORD, CONN.—Branford Fair. Sept. 20.
CHESTER, CONN.—Chester Agricultural and Mechanical Society. Sept. 29. Wm. J. Chapman, pres.; Chas. E. Perkins, secy.
CLINTON, CONN.—Clinton Agricultural Society. Oct. 4. Edwin H. Wright, pres.; Geo. H. Brooks, treas.; Clifford H. Evarts, secy.
COLLINSVILLE, CONN.—Farmington Valley Agricultural Corporation. Sept. 6 and 7. O. T. Terry, pres.; B. F. Case, treas.; E. A. Hough, secy.
DANBURY, CONN.—Danbury Agricultural Society. Oct. 2 to 7. S. H. Rundle, pres.; J. W. Bates, treas.; G. S. Rundle, secy.
ENFIELD, CONN.—Union County Fair. Sept. 27
GRANBY, CONN.—Granby County Fair. Sept. 27 and 28.
HUNTINGTON, CONN.—Union Agricultural Society. Sept. 20, 21. F. W. Wheeler, Monroe, pres.; Clark Young Hill, treas.; S. T. Palmer, Shelton, secy.
MADISON, CONN.—Madison County Fair. Oct. 4.
NANTUCK, CONN.—Beacon Valley Fair. Sept 19 and 20.
NEW MILFORD, CONN.—New Milford County Fair. Sept. 12 to 14.
NEWTOWN, CONN.—Newtown Agricultural Society. Sept. 26 to 28. T. E. Platt, pres.; H. G. Curtis, treas.; P. H. McCarthy, secy.
NORWICH, CONN.—New London County Agricultural Society. Sept. 4 to 6. Jas. A. Bill, pres., Lyrne; Chas. W. Hill, treas.; Theo. W. Yerrington, secy.
PUTNAM, CONN.—Putnam Park and Fair Corporation. Sept. 12 to 14. G. D. Bates, pres.; A. C. Stetson, treas.; L. O. Williams, secy.
ROCKVILLE, CONN.—Rockville Fair Association. Sept. 19 to 21. W. E. Payne, pres.; F. A. Randall, treas.; Ed. F. Radmington, secy.
SOUTHINGTON, CONN.—Southington County Fair. Sept. 19 and 20.
WILLIMANTIC, CONN.—Willimantic Fair Association. Sept. 26 to 28. Geo. M. Harrington, pres.; Frank Larrabee, treas.; F. A. Sanderson, secy.
WOLCOTT, CONN. — Wolcott Agricultural Society. Oct. 11. H. B. Carter, pres.; E. M. Upson, secy.-treas.
WOODSTOCK, VT.—S. Woodstock Agricultural Society. Sept. 4 to 6.

### DELAWARE.

DOVER, DEL.—Delaware State Fair Association. Sept. 5 to 8. Geo. A. Millington, pres.; Lewis Schabinger, treas.; A. N. Brown, secy.

### GEORGIA.

AMERICUS, GA.—Americus Carnival and Musical Association. Sept. 12 and 13. John Howard, pres.; John Pilsbury, secy. and treas.
ATLANTA, GA.—Georgia State Agricultural Society. Oct. 16 to Nov. 4. J. P. Brown, Hawkinsville, pres.; J. K. Ottley, treas.; T. H. Martin, secy.
BRUNSWICK, GA.—Southeastern Fair Association. Sept. 4 to 9. H. H. Raymond, pres.; T. D. Aiken, treas.; Wm. S. Irvine, secy.
COLUMBUS, GA.—Columbus Street Fair Association. Nov. 6 to 12. J. B. Kimbell, pres.; P. T. Schultze, treas.; T. J. Hunt, secy.
VALDOSTA, GA.—Valdosta Exposition Co. Oct. 31 ot Nov. 4. T. G. Cranford, pres.; W. S. West, treas.; L. T. Shaw, secy.; A. T. Moore, manager.

### IDAHO.

BOISE, IDAHO.—State Fair. Sept. 25 to 30. John Haines, secy.
SALURIA, IDAHO.—Washington County Fair Association. Sept. 27 to 29. I. R. Smith, pres.; R. E. Witson, secy.

### ILLINOIS.

ALEDO, ILL.—Mercer County Agricultural Society. Sept. 19 to 22. A. Rice, pres.; E. Dool, treas.; G. W. Williams, secy., Box 346.
AMBA, ILL.—Union County Fair. Aug. 29 to Sept. 1.
ANNA, ILL.—Union County Fair. Aug. 29 to Sept 1
ATLANTA, ILL.—Atlanta Union Fair. Sept. 5 to 8. Ed. Stubblefield, pres.; J. P. Hieronymus, treas.; W. B. Stroud, jr., secy.
AVON, ILL.—Avon Annual Fair. Sept. 5 to 8. Julian Churchill, secy.
BATAVIA, ILL.—Kane County Fair Association. Aug. 29 to Sept. 1. H. B. Bartholomew, pres.; L. J. Griffith, treas.; H. T. Hunter, secy.
BELLEVILLE, ILL.—Street Fair Committee of Belleville Commercial Club. Sept. 18 to 23. Albert Hucks, chairman; Alex. Halstead, treas.; C. P. Fleischbein, secy.
BELVIDERE, ILL.—Boone County Agricultural Society. Sept. 5 to 8. John Hannah, pres.; Wm. D. Swail, treas.; M. D. Perkins, secy.
BENTON, ILL.—Franklin County Agricultural Society. Sept. 12 to 15. C. Moore, pres.; S. W. Swain, treas.; Thos. J. Myers, secy.
BUSHNELL, ILL.—McDonough County Fair. Aug. 29 to Sept. 1.
CAMARGO, ILL.—Douglas County Fair. Sept. 5 to 8.
CAMBRIDGE, ILL.—Henry County Agricultural Board. Sept. 18 to 22. T. Boltenstern, secy.
CAMP POINT. ILL.—Adams County Fair. Sept. 4 to 8.
CANTON, ILL.—Free Street Fair. Oct. 3 to 7 G. R. Daily, secy.
CARLINVILLE, ILL.—Macoupin County Agricultural Board. Oct. 3 to 8. W. F. Burgdorff, pres.; E. J. McGreedy, treas.; Geo. J. Castle, secy.
CARMI, ILL.—White County Agricultural Board. Sept. 5 to 9. Elbris Skinnett, pres.; Frank E. Pomeroy, treas.; R. L. Organ, secy.
CARROLLTON, ILL.—Green County Fair Association. Oct. 10 to 13. J. K. P. Fanelly, pres.; Ben. C. Hodges, treas.; S. E. Simpson, secy.
CARTHAGE, ILL.—Hancock County Agricultural Board. Aug. 7 to 11. John M. Graham, Bowen, pres.; J. C. Ferris, treas.; E. A. Payne, secy.
CHAMPAIGN, ILL.—Champaign County Agricultural Board. Aug. 29 to Sept. 1, 1899. H. H. Harris, pres.; John N. Beers, secy.
CHARLESTON, ILL.—Coles County Fair. Sept. 12 to 15.
CLEAR CREEK, ILL.—Magnolia Grange Agricultural Fair. Sept. 20 to 22. Frank E. Smith, pres.; Florence Given, treas.; Jas. A. McNabb, secy.
CLINTON, ILL.—DeWitt County Fair. Aug. 7 to 11. Frank McCuddy, secy.
DANVERS, ILL.—McLean County Fair. Sept. 19 to 22.
DELAVAN, ILL.—Tazewell County Agricultural Board. Aug. 29 to Sept. 1. J. W. Crabb, pres.; Daniel Rearden, treas.; J. O. Jones, secy.
ELMWOOD, ILL.—Elmwood Fair Association. Aug. 22 to 25. W. J. Smith, pres.; L. W. Hurff, treas.; M. P. Sturtevant, secy.
EL PASO, ILL.—El Paso Dist. Agricultural Board. Sept. 11 to 15. Edwin Childs, pres.; A. H. Waite, treas.; Geo. R. Curtis, secy.
FAIRBURY, ILL.—Fairbury Fair. Sept. 18 to 22. O. S. Westervelt, secy.
FREEPORT, ILL.—Northern Illinois Agricultural Association Fair. Sept. 12 to 15. Wm. Hunt, Ridott, pres.; J. B. Taylor, treas.; W. H. Foll, secy.
GALENA, ILL.—Galena Fair. Sept. 26 to 29. W. T. Hodson, pres.; John J. Gray, treas.; Wm. Barner, secy.
GRIGGSVILLE, ILL.—Illinois Valley Fair Association. July 25 to 28. C. W. Simmons, pres.; J. S. Felmley, treas.; J. S. Hatch, secy.
HOMER, ILL.—Homer Fair. Aug. 22 to 25. W. W. Mudge, pres.; Chas. D. Babb, treas.; J. Bennett, secy.
HOOPESTON, ILL.—Hoopeston District Agricultural Society. Aug. 21 to 24. J. A. Cunningham, pres.; J. L. Hamilton, jr., treas.; Dale Wallace, secy.
INDIANOLA, ILL.—Vermillion County Fair. Aug. 29 to Sept. 1
JONESBORO, ILL.—Union Colunty Fair. Sept. 12 to 15.
JOSLIN, ILL.—Rock Island County Agricultural Association. Sept. 12 to 14. Wm. Filbert, pres.; John Schafer, Port Byron, treas.; F. J. Whitestide, secy.
KANKAKEE, ILL.—Kankakee Fair Association. Sept. 11 to 15. T. C. Schobey, Union Hill, pres.; J. Frank Leonard, treas.; Len Small, secy.
KEWANEE, ILL.—Kewanee District Agricultural Board. Sept. 11 to 15. W. W. Tibbetts, pres.; W. T. Pierce, treas.; R. H. Lamb, secy.
KNOXVILLE, ILL.—Knox County Fair. Sept. 18 to 24.
LE ROY, ILL.—Le Roy Fair & Agricultural Association. Sept. 4 to 8. Oscar Bonnets, secy.
LIBERTYVILLE, ILL.—Lake County Agricultural Society. Sept. 12 to 15. W. E. Miller, pres.; E. W. Parkhurst, treas.; O. E. Churchill, secy.
MACOMB, ILL.—McDonough Stock, Agricultural and Mechanical Association. Aug. 14 to 18. W. O. Blaisdell, pres.; Geo. Gadd, treas.; F. R. Kyle, secy.
MARION, ILL.—Williamson County Fair. Sept. 19 to 22.
MARTINSVILLE, ILL.—Clark County Agricultural Association. Sept. 26 to 30. Austin Sweet, pres.; Harvey Hurst, treas.; Edgar Summers, secy.
MATTOON, ILL.—Mattoon Free Street Fair. Oct. 3 to 6. H. S. Clark, prese.; Sam Owings, treas.; J. M. Lytle, secy.
MOLINE, ILL.—Carnival and Street Fair. Aug. 28 to Sept. 2. Rod J. McDonald, director.
MONMOUTH, ILL.—Warren County Agricultural Society. Sept. 12 to 15. W. Hanna, pres.; W. B. Young, treas.; Geo. C. Rankin, secy.
MONTICELLO, ILL.—Platt County Agricultural Society. Aug. 14 to 18. W. H. Kratz, pres.; O. W. Moore, treas.; C. A. Tatman, secy.
MORRISON, ILL.—Fair. Sept. 5 to 8. J. H. Snyder, secy.
MT. CARROLL, ILL.—Carroll County Agricultural Board. Aug. 29 to Sept. 1. G. M. Wheelwright, pres.; H. V. Griffith, treas.; G. C. Kenyon, secy.
MT. STERLING, ILL.—Annual Brown County Fair. Aug. 4 to 4, 1899. G. L. Brockman, Mt. Sterling, Ill., secy.
MURPHYSBORO, ILL.—Jackson County Fair Association. Sept. 26 to 29. P. H. Eisenmeyer, pres.; Willard Wall, treas.; J. J. Penny, secy.
NEWTON, ILL.—Jasper County Agricultural Board. Sept. 19 to 22. Eph. Mason, Wheeler, pres.; Geo. H. Shup, treas.; Florent Faller, secy.
OREGON, ILL.—Schuyler County Fair. Sept. 5 to 8.
PARIS, ILL.—Edgar County Agricultural Association. Sept. 5 to 8. S. B. McCord, pres.; R. G. Sutherland, treas.; Geo. H. McCord, secy.
PEKIN, ILL.—Pekin Street Fair Association. Oct. 11 to 14. Wm. J. Congelman, pres.; Henry Berkenbusch, treas.; John H. Shade, secy.
PINCKNEYVILLE, ILL.—Perry County Agricultural Society. Oct 3 to 6. Matthew Rule, pres.; T. L. Wallace, treas.; R. J. Rushing, secy.
PRINCETON, ILL.—Bureau County Fair. Sept. 5 to 8.
ROCKFORD, ILL.—Winnebago County Agricultural Society. Sept. 4 to 8. D. B. Redington, pres.; Chandler Starr, treas.; J. B. Whitehead, manager.
RUSHVILLE, ILL.—Schuyler County Fair. Aug. 7 to 11
SANDWICH, ILL.—Sandwich Fair Association. Sept. 12 to 15. S. Beveridge, pres.; F. S. Masher, treas.; E. Randall, secy.
SAYBROOK, ILL.—McLean County Fair Association. Aug. 22 to 25. W. W. Outlaw, pres.; Jas. Rughes, treas.; C. P. Easterbrook, secy.
SHAWNEETOWN, ILL.—Gallatin County Agricultural Board. Sept. 26 to 29. Martin Doherty, pres.; John McKellegott, treas.; Marsh Wiseheart, secy.
SHELBYVILLE, ILL.—Shelbyville Horse Fair Association. Aug. 9 to 11. J. W. Igo, pres.; Sam Igo, jr., secy.
SPRINGFIELD, ILL.—Illinois State Fair. Sept. 25 to 30, 1899.
WATSEKA, ILL.—Iroquois County Agricultural Board. Sept. 5 to 8. H. H. Hotaling, Leonard, pres.; W. A. Coney, treas.; L. F. Watson, secy.
WARREN, ILL.—Jo Daviess County Fair. Sept. 5 to 8.
WATSON, ILL.—Effingham County Agricultural Board. Sept. 12 to 15. W. Voelker, Altamont, pres.; W. T. Jaycox, treas.; L. P. Mautz, secy.
WHEATON, ILL.—Du Page County Fair. Aug. 30 to Sept. 2.
WOODSTOCK, ILL.—McHenry County Agricultural Board. Aug. 29 to Sept. 1. M. Zimpleman, Marengo, pres.; Fremont Hoy, treas.; A. S. Wright, secy.
WYOMING, ILL.—Stark County Fair. Aug. 29 to Sept. 1.

### INDIANA.

ANGOLA, IND.—Steuben County Fair. Oct. 9 to 14.
BAINBRIDGE, IND.—Putnam County Fair. Aug. 14 to 18. J. C. Bridges, ures.; G. W. Starr, treas.; A. R. Allison, secy.
BEDFORD, IND.—Bedford Fair and Trotting Association. Sept. 11 to 15. Geo. W. McDaniel, secy., Box 94.
BOONVILLE, IND.—Big Boonville Fair. Sept. 25 to 30. J. T. Richardson, secy.
BOSWELL, IND.—Benton Warren Fair. Aug. 28 to Sept. 1. W. H. McKnight, secy.
BOURBON, IND.—Bourbon Fair. Oct. 3 to 6. J. M. Bidson, secy.
BRIDGETON, IND.—Bridgeton Union Fair. Aug. 28 to Sept. 1. Lee Overpeck, pres., Lakeland; J. R. Miller, treas.; Geo. Kerr, secy.


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CAYUGA, IND.—Cayuga Fair. Sept. 4 to 8. Jos. Malone, pres.; E. H. McDaniel, treas.; J. S. Grondyke, secy.
CHRISNEY, IND.—Spencer County Fair Association. Aug. 28 to Sept. 2. J. C. Hainer, Lake, pres.; Flavius Jones, Pigeon, treas.; J. P. Chrisney, secy.
COLUMBUS, IND. — Bartholomew County Fair. Aug. 21 to 26.
CONNERSVILLE, IND.—Connersville Street Fair. Aug. 7 to 12. T. F. Thomas, general manager.
CORYDON, IND.—Harrison County Fair. Aug. 28 to Sept. 2.
CRAWFORDSVILLE, IND. — Montgomery County Fair. Sept. 11 to 16.
CROWN POINT, IND.—Lake County Fair. Sept. 12 to 15. Jos. A. Beattie, pres.; Frank E. Cooper, treas.; Allison A. Bibler, secy.
DELPHI, IND.—Delphi Street Fair. Sept. 18 to 22. E. E. Barnard, Chairman Privilege Committee; Lewis Hall, secy.
EAST ENTERPRISE, IND.—Switzerland and Ohio Counties Agricultural Society. Aug. 29 to Sept. 1. W. H. Scott, pres., Quercus Grove, Ind.; Hugh Anderson, manager privileges, Bear Branch, Ind.; J. R. Elder, secy., Bear Branch, Ind.
ELWOOD, IND.—Elwood Driving Park and Fair Association. Aug. 22 to 25. N. J. Leisure, pres.; Joe A. DeHoritz, treas.; Frank E. DeHoritz, secy.
EVANSVILLE, IND.—Tri-State Fair. Sept. 18 to 22. R. L. Akin, secy.
FAIRMOUNT, IND.—Fairmount Fair. Aug. 7 to 11. Henry Davis, pres.; J. B. Wright, treas.; Wilbur Lucas, secy.
FAIRMOUNT, IND.—Grant County Fair. Aug. 7 to 11.
FLORA, IND.—Carroll County Fair. Sept. 25 to 29. J. J. Moss, secy.
FRANCESVILLE, IND.—Francesville Street Fair. Sept. 19 to 22. Guy D. Brewer, secy.; L. W. Hubbell, pres.; H. C. Jentz, treas.
FRANKLIN, IND.—Johnson County Agricultural, Horticultural and Park Association. Aug. 29 to Sept. 2. S. W. Dungan, pres.; Samuel Harris, treas.; N. S. Young, secy.
GREENFIELD, IND.—Hancock County Fair. Aug. 21 to 25. W. A. Justice, Eden, pres.; Wm. C. Barnard, treas.; John E. Dye, Philadelphia, Ind., secy.
GREENSBURG, IND.—Greensburg's Free Street Fair. Oct. 2 to 7. A. M. Willoughby, pres.
HAGERSTOWN, IND.—Wayne County Fair Association. Aug. 1 to 4.
HUNTINBURG, IND.—Dubois County Fair Association. Sept. 11 to 16. E. W. Pickhardt, pres.; H. Dufendacn, treas.; H. C. Rothert, secy.
INDIANAPOLIS, IND.—State Fair. Sept. 18 to 23. W. W. Stevens, Salem, pres.; J. W. Lagrange, Franklin, treas.; Chas. F. Kennedy, secy.
KENDALLVILLE, IND.—Eastern Indiana Agricultural Society. Sept. 25 to 29. O. F. Johnson, pres.; John Mitchell, treas.; G. P. Alexander, secy.
KENTLAND, IND.—Kentland Fair Association. Aug. 30 to Sept. 1. Patrick Keefe, pres.; Wm. Perry, treas.; H. A. Strohm, secy.
LAFAYETTE, IND.—Tippecanoe County Agricultural Association. Sept. 4 to 8. W. M. Blackstock, secy.
LA PORTE, IND.—Street Fair and Carnival. July 4.
LAWRENCEBURG, IND. — Lawrenceburg Fair Association. Aug. 22 to 26. W. H. O'Brien, pres.; H. L. Nowlin, Guilford, secy.
LEBANON, IND.—Boone County Agricultural Association. Aug. 21 to 26. Geo. W. Campbell, pres.; Riley Hauser, treas.; John H. Busby, secy.
LOGANSPORT, IND.—Aug. 1 to 5. J. T. Tomlinson, secy.
MADISON, IND.—Madison Fair Association. Aug. 15 to 18. C. R. Johnson, Sr., pres.; C. R. Johnson, Jr., secy.-treas.
MARION, IND.—Sept. 4 to 9. J. L. Bradford, secy.
MIDDLETOWN, IND.—Henry, Madison and Delaware Counties Agricultural Society. July 24 to 29.
MUNCIE, IND.—Muncie Fair. Aug. 15 to 18.
NEW ALBANY, IND.—Fair. Aug. 21 to 26. Geo. W. Strack, pres.; Edward Sloemer, treas.; Louis Strack, secy.
NEW CASTLE, IND.—Henry County Agricultural Society. Aug. 8 to 11.
NEWPORT, IND.—Newport Fair. Oct. 2 to 7. C. W. Ward, pres.; B. S. Aikman, secy.
NORTH VERNON, IND.—Jennings County Fair. July 25 to 28. A. A. Tripp pres.; Fred H. Nauer, secy.
OSGOOD, IND.—Ripley County Agricultural Society. Aug. 1 to 4.
POPLAR GROVE, IND.—Poplar Grove Dist. A. H. M. Association Fair. Sept. 25 to 29. Luther McDowell, Ridgeway, pres.; H. N. Miller, Deacon, treas.; A. D. Wood, Carroll, secy.
PORTLAND, IND.—Jay County Fair. Sept. 25 to 30. C. O. Hardy, secy.
PRINCETON, IND.—Gibson County Horticultural and Agricultural Society. Sept. 4 to 9. S. H. Hargrove, pres.; R. A. Woods, treas.; S. Vet. Strain, secy.
REMINGTON, IND.—Jasper County Fair. Aug. 21 to 26.
RICHMOND, IND.—Fair and Driving Park Association. Sept. 12 to 15.
RILEY, IND.—Sept. 4 to 9. J. W. Whitacre, secy.
ROCHESTER, IND. — Fulton County Fair. Sept. 27 to 30. E. C. Mercer, secy.
ROCKPORT, IND.—Spencer County Fair Association. Aug. 15 to 19. C. M. Partridge.
RUSHVILLE, IND.—Rushville Free State Fair. July 24 to 29. Will M. Frazee, secy.; Will S. Heck, manager, Cincinnati, O.
RUSHVILLE, IND.—Annual Rush County Fair. Aug. 29 to Sept. 1.
SALEM, IND.—Washington County Agricultural Society. Sept. 5 to 8. H. C. Hobbs, pres.; E. W. Menaugh, secy.
SHELBYVILLE, IND.—Shelby County Joint Stock Agricultural Association. Sept. 5 to 9. Sid Conger, Flat Rock, pres.; George H. Dunn, treas.; C. E. Amsden, secy.
SHERIDAN, IND.—Hamilton County Agricultural Association. Aug. 29 to Sept. 2. J. W. Shelby, pres.; C. E. Elliott, treas.; W. W. Cowgill, secy.
SWAYZEE, IND.—Swayzee Tri-County Agricultural Association. Aug. 15 to 18. G. W. McManaman, Point Isabel, pres.; Henry Munea, treas.; William Hartley, Point Isabel, secy.
TERRE HAUTE, IND.—Terre Haute Street Fair. Oct. 9 to 14. Chas. Duffin, pres.; C. C. Oakey, secy.
TERRE HAUTE, IND.—Vigo Agricultural Society. Oct. 9 to 14. John M. Clift, pres.; G. A. Schaal, treas.; W. H. Duncan, secy.
WASHINGTON, IND.—Free Street Fair and Carnival. Sept. 25 to 30. Hon. P. R. Wadsworth, pres.; J. W. McCarty, secy.; A. M. Hardy, advertising manager.
VALPARAISO, IND.—Porter County Agricultural Society Sept 19 to 22. C. Sprcut, pres.; Russell Munger, treas.; J. W. Halladay, secy.
VINCENNES, IND.—Knox County Fair. Oct. 9 to 14. James M. House, secy.
WINCHESTER, IND.—Randolph County Fair. Aug. 21 to 25. Al. C. Green, pres.; Orla E. Kennon, secy.

## IOWA.

ADEL, IOWA.—Dallas County Agricultural Society. Sept. 18 to 22. A. J. Cave, Redfield, pres.; Geo. Messenger, treas.; M. A. Loehr, secy.
AFTON, IA.—Union County Fair. Sept. 12 to 14. H. P. Armitage, secy.
ALGONA, IOWA—Kossuth County Fair. Sept. 19 to 23. J. W. Wadsworth, pres.; W. H. Bailey, treas.; G. F. Peek, secy.
ALLISON, IOWA.—Butler County Agricultural Society. Aug. 30 to Sept. 1. H. C. Brown, pres., Dumont; W. T. Wild, treas.; L. J. Royers, secy.
ALTA, IOWA—Buena Vista County Agricultural Society. Aug. 23 to 25. M. Adams, pres.; Saul Parker, treas.; Chas. E. Cameron, secy.
ANAMOSA, IOWA.—Anamosa District Fair Association. Aug. 14 to 18. John Z. Lull, pres.; T. E. Watters, treas.; E. R. Moore, secy.
AUDUBON, IOWA—Audubon County Agricultural Society. Sept. 5 to 7. Geo. W. Hoover, pres.; F. M. Rice, treas.; H. D. Woodward, secy.
AVOCA, IOWA.—Potawattamie County Fair Association. Sept. 19 to 22. G. Diedrich, pres.; J. H. Jenks, treas.; Roscoe Burton, secy.
BELLE PLAIN, IOWA—Big Four Fair. Sept. 5 to 7. A. Montgomery, pres.; C. H. Washburn, secy.
BLOOMFIELD, IOWA—Agricultural Society of Davis County. Sept. 12 to 15. J. H. Ford, pres.; J. R. Sheaffer, treas.; J. C. Brouhard, secy.
BRITT, IOWA—Hancock County Agricultural Society. Sept. 12 to 14. F. B. Rogers, pres.; E. B. Healy, treas.; B. C. Way, secy.
CARROLL, IOWA—Carroll Fair & Driving Association. Aug. 15 to 18. A. L. Wright, pres.; H. A. Junod, secy.
CASCADE, IOWA—Dubuque County Fair & Agricultural Society. Sept. 11 to 15. W. A. Fairburn, pres.; A. V. Devlin, treas.; Jas. H. Devanney, secy.
CENTERVILLE, IOWA—Appanoose County Fair. Sept. 12 to 15. R. M. Hicks, pres.; John C. Ashby, treas.; H. A. Russell, secy.
CENTRAL CITY, IA.—Linn County Fair. Sept. 5 to 8.
CHARITON, IOWA—Lucas County Joint Stock Association. Sept. 26 to 29. G. J. Stewart, pres.; W. P. Been, treas.; W. W. Householder, secy.
CLARION, IOWA—Wright County Agricultural Society. Sept. 5 to 8. E. R. Roblin, pres.; F. L. Dow, treas.; W. C. Brown, secy.
CLINTON, IOWA.—Clinton District Agricultural Association. Aug. 30. to Sept. 1. C. L. Root, secy., Lyons P. O., Iowa.
COLUMBUS JUNCTION, IOWA—Columbus Junction District Fair. Aug. 22 to 25. R. S. Johnston, secy.
CORNING, IOWA—Adams County Agricultural Society. Sept. 4 to 7. C. T. Andrews, pres.; E. T. Miner, treas.; H. E. Westrope, secy.
CORYDON, IOWA—Wayne County Agricultural Society. Sept. 4 to 8. J. N. Davidson, pres.; J. W. Freeland, treas.; H. K. Evans, secy.
CRESCO, IOWA—Howard County Agricultural Society. Sept. 5 to 8. C. V. Johnson, pres.; C. A. P. Loomis, secy.
DECORAH, IOWA—Winnesheik County Agricultural Society. Aug. 29 to Sept. 1. Ben Bear, pres.; G. F. Baker, treas.; H. L. Coffeen, secy.
DES MOINES, IOWA—Iowa State Agricultural Society. Aug. 25 to Sept. 2. Hon. Geo. Van Houtan, Lenox, Iowa, secy.; Gid. Ellyson, Des Moines, Iowa, treas.
DE WITT, IOWA—Clinton County Fair. Sept. 12 to 15. J. Alex. Smith, pres.; L. S. Harrington, treas.; E. Christiansen, secy.
DONNELLSON, IOWA—Lee County Fair. Aug. 23 to 25. John Haffner, pres.; F. H. Kribell, treas.; E. P. Armknecht, secy.
ELDON, IOWA—Big Four Fair. Sept. 4 to 8. N. F. Reed, pres.; M. Hills, treas.; H. R. Baker, secy.
ELDORA, IA.—Hardin County Fair. Sept. 12 to 15. W. A. Doron, secy.
ELKADER, IA.—Clayton County Fair. Sept. 5 to 8. J. D. Brownson, secy.
EMMETSBURG, IOWA—Palo Alto County Agricultural Society. Sept. 26 to 28. H. C. Shadbolt, pres.; M. L. Brown, treas.; N. C. Blanchard, secy.
ESTERVILLE, IA.—Emmett County Fair. Sept. 19 to 23. J. J. Klopp, secy.
FAIRFAX, IOWA—Prairie Valley Fair Society. Aug. 22 to 25. H. W. Shank, pres.; Thos. Delaney, treas.; E. H. Knickerbocker, secy.
FAIRFIELD, IA.—Jefferson County Fair. Sept. 12 to 14. J. R. McEldery, secy.
FONDA, IOWA—Big Four District Fair. Aug. 29 to Sept. 1. T. Y. Kennedy, pres.; G. E. Hughes, treas.; R. Wright, secy.
FT. MADISON, IA.—Ft. Madison Street Fair. Aug. 29 to Sept. 2. J. C. Ehart, pres.; J. A. S. Pollard, treas.; Chas. H. Salisbury, 1731 Des Moines street, Ft. Madison, manager.
GREENFIELD, IA.—Adair County Fair. Sept. 11 to 14. S. W. W. Straight, secy.
GRINNELL, IOWA—Powershiek County Agricultural Society. Aug. 14 to 16. B. Jenkins, pres.; L. G. C. Pierce, treas.; J. E. Van Evera, secy.
GRUNDY CENTRE, IOWA—Grundy County Agricultural Society. Sept. 5 to 8. C. M. Sprague, pres.; M. A. Buchan, treas.; C. W. Reynolds, secy.
GUTHRIE CENTER, IOWA—Guthrie County Agricultural Society. Aug. 21 to 24. P. H. Dunley, pres.; J. H. Rogers, treas.; G. W. Cook, secy.
HAMBURG, IOWA—Hamburg Harvest Home. Aug. 8 to 11. M. F. Phillips, Mgr.
HAMPTON, IA.—Franklin County Fair. Sept. 12 to 15. D. C. Malloy, secy.
HUMBOLDT, IA.—Humboldt County Fair. Sept. 13 to 15. Ed. K. Winne, secy.
HARLAN, IOWA—Shelby County Fair Association. Aug. 22 to 25. J. H. Louis, pres.; W. K. Campbell, treas.; W. E. Cooper, secy.
HOLSTEIN, IOWA—Fair. Sept. 5 to 8.
IDA GROVE, IA.—Ida County Fair. Sept. 5 to 8. Geo. C. Hubbard, secy.
INDEPENDENCE, IOWA—Fair. Sept. 12-15.
INDIANOLA, IOWA—Warren County Agricultural Society. Sept. 19 to 22. Ben Fowler, pres.; J. H. Dyke, treas.; Lee Talbott, secy.
IOWA CITY, IOWA—Johnson County Agricultuarl and Mechanical Society. Sept. 4 to 7. A. R. Ohl, pres.; W. D. Lichty, treas.; H. Claude Horack, secy.
JEFFERSON, IA.—Greene County Fair. Sept. 19 to 21. Mahlon Head, pres.; D. L. Howard, secy.
KEOKUK, IOWA—Keokuk Street Fair Association. Oct. 4 to 8. John Nagel, pres.; Frank W. Davis, treas.; H. I. Sawyer, secy.
KEOSAUQUA, IOWA—Van Buren County Agricultural Society. Aug. 22 to 25. Geo. F. Smith, pres.; S. W. Manning, treas.; E. R. Harlan, secy.
KNOXVILLE, IOWA—Marion County Agricultural and Mechanical Association. Sept. 12 to 15. Walter Elliott, pres.; J. S. Bellamy, treas.; W. P. Gibson, secy.
LA PORTE CITY, IOWA—La Porte City District Fair Association. Sept. 26 to 29. Joseph Husman, pres.; F. E. Wettstein, treas.; C. F. Holck, secy.
LE MARS, IOWA—Plymouth County Fair. Sept. 5 to 8. I. F. Ward, pres.; B. F. Hodgman, treas.; John R. Shaffer, secy.
LINEVILLE, IOWA—Lineville District Fair. Sept. 12 to 15. W. B. Wasson, pres.; E. R. Belvel, treas.; T. J. Lovett, secy.
MALCOM, IOWA—Powershiek County Central Agricultural Society. Aug. 22 to 25. G. W. Royce, pres.; W. J. Johnson, treas.; James Nowak, secy.
MAPLETON, IOWA—Maple Valley Fair Association. Sept. 11 to 14. Dr. F. Griffin, pres.; Edwin Quick, treas.; J. E. Jerome, secy.
MAQUOKETA, IOWA—Jackson County Fair Association. Sept. 5 to 8. Hon. A. Hurst, pres.; M. Mahoney, treas.; Adam Ringlep, secy.
MARCUS, IOWA—Cherokee Union Agricultural Society. Sept. 13 to 15. W. N. Fry, pres.; F. S. Barnes, treas.; H. B. Robeson, secy.
MARENGO, IOWA—Iowa County Fair. Sept. 18 to 21. C. E. Vance, secy.
MASON CITY, IOWA—Cerro Gordo County Agricultural Society. Sept. 5 to 8. F. M. Rogers, Clear Lake, pres.; Eugene Brown, treas.; Theron Palmeter, Clear Lake, secy.
McGREGOR, IA.—Clayton County Fair. Aug. 29 to Sept. 1. John W. Palm, secy.
MECHANICSBURG, IA.—District Agricultural Society. Sept. 5 to 8. F. W. Leech, pres.; J. H. Onstott, secy.
MILTON, IOWA—Milton Dist. Agricultural Society. Aug. 29 to Sept. 1. J. E. Spence, pres.; J. D. Rowland, treas.; E. O. Syphers, secy.
MISSOURI VALLEY, IOWA.—Harrison County Fair Association. Sept. 25 to 28. W. H. Fensler, secy.
MONTICELLO, IOWA—Jones County Fair. Aug. 8 to 11. E. E. Hicks, pres.; L. T. Alexander, treas.; G. E. Bishop, secy.
MOUNT AIR, IOWA—Ringgold County Fair Association. Sept. 12 to 15. J. W. Scott, pres.; Thos. Campbell, treas.; Clyde Dunning, secy.
MT. PLEASANT, IOWA—Henry County Agricultural Association. Aug. 29 to Sept. 1. W. P. Young, pres.; R. S. Gillis, treas.; John W. Palm, secy.
NATIONAL, IOWA—Clayton County Agricultural Society. Aug. 29 to Sept. 1. S. H. F. Schoulte, pres.; H. C. Howe, Monona, treas.; L. N. Kramer, McGregor, secy.
NEVADA, IOWA—Story County Agricultural Society. Aug. 15 to 18. O. B. Alderman, pres.; F. H. Greenwalt, treas.; J. F. Martin, secy.
NEW HAMPTON, IA.—Chickasaw County Fair. Sept. 13 to 15. P. Malcom, secy.
NEW SHARON, IOWA—New Sharon District Agricultural Society. Sept. 12 to 14. Sidney Harper, pres.; J. G. Hammond, treas.; Chas. Fretigh, secy.
NEWTON, IA. — Jasper County Agricultural Society. Sept. 4 to 7. A. Failor, secy.
OGDEN, IOWA—Boone County Agricultural Society. Sept. 12 to 15. F. Lorenzen, Jr., pres.; C. H. Read, treas.; E H. Graves, secy.
ORANGE CITY, IOWA—Sioux County Agricultural Society. Sept. 20 to 22. A. Van der Meide, pres.; H. Stikkerveer, treas.; F. J. Lohr, secy.
OSAGE, IOWA.—Mitchell County Agricultural Society. Sept. 13 to 15. S. W. Hill, secy.
OSKALOOSA, IOWA—Mahaska County Fair Association. Sept. 25 to 28. D. A. Hines, pres.; C. E. Lofland, treas.; W. C. Burrell, secy.
PELLA, IA.—Marion County Fair. Sept. 26 to 29


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RED OAK, IOWA.—Fair and Race Meeting. Sept. 26 to 29. Morris J. Jones, pres.; D. B. Gunn, secy.
RHODES, IOWA—Eden District Agricultural Society. Sept. 19 to 21. W. A. Nichols, St. Centre, pres.; W. B. Nason, Melbourne, treas.; Ben Richards, secy.
SAC CITY, IA.—Sac County Fair. Aug. 22 to 25 F. E. Briggs, secy.
SEYMOUR, IOWA.—Seymour District Agricultural Society. Sept. 18 to 22. L. C. Young, pres.; M. H. Wilson, treas.; R. E. Lowry, secy.
SHENANDOAH, IOWA—Shenandoah Fair Association. Aug. 15 to 18. Chas. Aldrich, pres.; A. W. Murphy, treas.; C. F. Crose, secy.
SIBLEY, IOWA.—Pioneer Agricultural Society. Sept. 12 to 14. R. M. Hunter, pres.; J. M. Phillips, treas.; A. W. McCallum, secy.
STRAWBERRY POINT, IOWA—District Fair Association. Aug. 22 to 24. Ira L. Cole, pres.; G. H. Scofield, treas.; H. W. Scofield, secy.
SUTHERLAND, IOWA—O'Brien County Agricultural Society. Sept. 6 to 8. W. S. Hitchings, pres.; J. B. Murphy, treas.; L. J. Price, secy.
TIPTON, IOWA—Tipton Fair Association. Aug. 29 to Sept. 1. Chas. Swartzlander, pres.; P. R. Pine, treas.; S. T. Platt, secy.
TOLEDO, IOWA—Tama County Fair Association. Sept. 26 to 29. Hon. W. G. Malin, pres.; H. A. Shankein, treas.; A. G. Smith, secy.
TRAER, IA.—Tama County Fair. Sept. 12 to 14. P. P. Kepler, secy.
VICTOR, IOWA—Victor District Agricultural Society. Sept. 12 to 14. Levi Rinehart, pres.; John Steffy, treas.; J. F. Schulte, secy.
VINTON, IOWA—Benton County Agricultural Society. Sept. 19 to 22. L. A. Mitchell, secy.
WAPELLO, IOWA—Louisa County Agricultural Society. Aug. 15 to 18. Capt. W. J. Campbell, pres.; John G. Keck, secy.
WATERLOO, IOWA—Street Fair. Sept. 5 to 9.
WAUKON, IOWA—Allamakee County Agricultural Society. Sept. 12 to 15. Carl M. Beeman, secy.
WEST BRANCH, IOWA—Cedar County District Agricultural Society. Aug. 15 to 18. O. C. Pennock, pres.; J. T. Butler, treas.; F. F. Fisher, secy.
WEST LIBERTY, IOWA—West Liberty Fair. Sept. 12 to 15. Henry Negus, Springdale, pres.; W. H. Shipman, secy.
WEST POINT, IOWA—West Point District Fair. Sept. 10 to 22. John Walljasper, secy.
WEST UNION, IA.—Fayette County Agricultural Society. Sept. 5 to 8. G. D. Darnall, pres.; E. B. Shaw, treas.; L. L. Farr, secy.
WHAT CHEER, IOWA—What Cheer District Fair Association. Sept. 18 to 21. J. H. Stephenson, Indianapolis, Ia., pres.; J. T. Swaffer, treas.; T. C. Legoe, secy.
WILLIAMSBURG, IOWA—Williamsburg District Fair Association. Sept. 5 to 8. F. O. Harrington, pres.; J. G. Lortz, treas.; Geo. E. Poyneer, secy.
WILTON JUNCTION, IOWA—Wilton Fair Association. Sept. 26 to 29. F. W. Schiele, Durant, pres.; Geo. Bannick, treas.; John Beimford, secy.
WINFIELD, IOWA—Eastern Iowa District Fair. Aug. 29 to Sept. 1. W. Mullin, pres.; J. T. Kirkpatrick, treas.; E. C. Hinkle, secy.

## KANSAS.

BURLINGTON, KAN.—Coffey County Fair Association. Sept. 12 to 15. E. T. Morton, pres.; A. L. Hitchens, treas.; J. E. Woodford, secy.
CHANUTE, KAN.—Chanute Agricultural, Fair, Park and Driving Association. Sept. 6 to 9. L. H. Cole, pres.; R. M. Allen, treas.; Aug. Bareis, secy.
CLAY CENTRE, KAN.—Clay County Fair Association. Sept. 12 to 15. D. H. Myers, pres.; E. E. Vincent, treas.; E. E. Hoopes, secy.
COFFEYVILLE, KAS.—Coffeyville Fair and Park Association. Aug. 15 to 19. T. C. Frazier, pres.; R. Y. Kennedy, secy.
COUNCIL GROVE, KAN.—Morris County Exposition Company. Sept. 26 to 29. W. H. White, pres.; Lewis Mead, treas.; E. J. Dill, secy.
EDGERTON, KAS.—Johnson County Co-Operative Fair Association. Sept. 26 to 29. V. R. Ellis, pres., Gardner; T. J. Coughlin, treas.; J. M. Warren, secy.
ERIE, KAN.—Neosho County Fair Association. Aug. 29 to Sept. 1. John Bell, pres.; W. T. Allen, treas.; N. Lodge, secy.
FREDONIA, KAS.—Fredonia Agricultural Association. Aug. 22 to 25. C. H. Pierce, pres.; T. C. Singleton, treas.; J. T. Cooper, secy.
GARNETT, KAN.—Anderson County Fair Association. Sept. 26 to 29. T. P. Gowdy, pres.; M. L. White, treas.; C. H. Rice, secy.
HIAWATHA, KAN.—Brown County Fair Association. Aug. 29 to 31. G. Y. Johnson, Willis, pres.; Chas. Knabb, treas.; Grant W. Harrington, secy.
HOLTON, KAS.—Jackson County Agricultural and Fair Association. Sept. 11 to 15. D. W. Stanley, pres., Hoyt; Moses Sarbach, treas.; S. B. McGrew, secy.
IOLA, KAN.—Allen County Agricultural Society. Sept. 5 to 8. A. L. Taylor, pres.; L. L. Northup, treas.; C. H. Wheaton, secy.
LAWRENCE, KAN.—Kaw Valley Fair Association. Sept. 12 to 15. Eeben Baldwin, pres.; Tracey Learnard, secy.
NESS CITY, KAS.—Ness County Fair Association. Sepjt. 14 to 16. B. F. Hermon, pres.; Geo. O. Hunt, treas.; Samuel G. Sheaffer, secy.
NEWTON, KAN.—Arkansas Valley Street Fair and Carnival Association. Oct. 23 to 27. Robt. Dougherty, pres.; John Olinger, treas.; John B. Dickey, jr., secy.
OSKALOOSA, KAS.—Jefferson County Agricultural and Mechanical Association. Sept. 5 to 8. Edwin Snyder, secy.
PAOLA, KAN.—Miami County Agricultural and Mechanical Fair Association. Sept. 12 to 15. J. C. T. Henson, pres.; J. F. Donohue, treas.; W. J. Carpenter, secy.
RILEY, KAN.—Riley County Agricultural Society. Sept. 5 to 8. Chas. Kleiner, secy.
SALINA, KAN.—Saline County Agricultural, Horticultural and Mechanical Association and Street Fair. Sept. 25 to 30. Thos. Anderson, pres.; B. B. Stimmel, Jr., treas.; H. B. Wallace, secy.
STOCKTON, KAN.—Rooks County Fair Association. Sept. 19 to 22. O. A. Higgins, pres.; Geo. O. Farr, treas.; David B. Smyth, secy.

## KENTUCKY.

ALEXANDRIA, KY.—Campbell County Agricultural Society. Aug. 22 to 26. J. N. Shaw, California, pres.; John Todd, treas.; J. J. Wright, secy.
BARBOURVILLE, KY.—Knox County Fair Association. Aug. 30 to Sept. 1. J. S. Miller, pres.; W. W. Tinsley, secy.
BARDSTOWN, KY.—Nelson County Fair. Aug. 29 to Sept. 1. J. B. Bowles, secy.
BEREA, KY.—Aug. 30 to Sept. 1. A. T. Fish, secy.
BOWLING GREEN, KY.—Warren County Fair Association. Sept. 13 to 16. J. H. Mallory, pres.; J. M. Robertson, secy. and treas.
BROADHEAD, KY.—Rockcastle County Fair Association. Aug. 23 to 25. E. E. Protheroe, pres.; J. Thos. Cherry, treas.; A. E. Albright, secy.
BROOKSVILLE, KY.—Street Fair. Aug. 7 to 11. Younger Alexander, secy.
COLUMBIA, KY.—Aug. 22 to 25.
COVINGTON, KY.—Merchants' and Manufacturers' Street Fair. Aug. 14 to 19. Cliff W. Grant, 5th and Madison sts., manager.
CYNTHIANA, KY.—Street Fair. Aug. 28 to 31
DANVILLE, KY.—Agricultural Fair. Aug. 30 to Sept. 1
ELIZABETHTOWN, KY.—Hardin County Fair. Sept. 5 to 8. James A. Kinkead, secy.
EWING, KY.—Ewing Fair Association. Sept. 6 to 9. C. W. Williams, Reed, Ky., pres.; J. G. Collins, treas.; S. H. Price, secy.
FLORENCE, KY.—North Kentucky Agricultural Association. Aug. 30 to Sept. 2. B. F. McGlasson, Ludlow, pres.; J. M. Lassing, Burlington, treas.; R. I. Perry, Independence, secy.
GERMANTOWN, KY.—The Old Reliable Germantown Fair. Aug. 23 to 26. S. W. Bradford, pres.; John R. Walton, secy.
GLASGOW, KY.—South Kentucky Fair Association. Sept. 20 to 23. W. H. Huggins, Cave City, pres.; Thos. Dickinson, treas.; J. T. Carter, secy.
GUTHRIE, KY.—Guthrie Fair Association. Sept. 27 to 30. Claude Minnis, pres.; D. B. Smith, treas.; George Snadon, secy.
HARTFORD, KY.—Ohio County Fair Co. Sept. 28 to 30. Y. L. Griffin pres.; Ohio County Bank, treas.; W. G. Hardwick, secy.
HENDERSON, KY.—Great Henderson Street Fair Sept. 25 to 30. A. D. Rogers, manager
HORSE CAVE, KY.—Sept. 27 to 30.
HUSTONVILLE, KY.—July 26 to 28.
LA GRANGE, KY.—Aug. 30 to Sept. 1.
LAWRENCEBURG, KY.—Lawrenceburg Fair Association. Aug. 15 to 18, 1899. J. W. Gaines, secy.
LEBANON, KY.—Marion County Fair and Trotting Association. Aug. 15 to 19. G. D. Boldrick, pres.; J. M. Knott, treas.; Chas. C. Boldricks, secy.
LEXINGTON, KY.—Lexington Horse Show, Fair and Carnival. Aug. 8 to 12. S. T. Harbison, pres.; W. B. Brock, treas.; E. W. Shanklin, secy.
LOUISVILLE, KY.—Louisville Colored Fair Association. Aug. 22 to 26. Isaac Curtis, 118 E. Green st., pres.; G. W. Smith, 411 5th st., treas.; Jas. W. Johnson, 405 E. Jefferson st., secy.
LOUISVILLE, KY.—Louisville Driving and Fair Association. Sept. 25 to 30, 1899. Frank P. Kennedy, secy.
MADISONVILLE, KY.—Hopkins County Fair. Aug. 9 to 12. H. H. Haleman, secy.
MAYSVILLE, KY.—Fair and Exposition. Sept 19 to 23. Col. Wm. H. Fremont, secy.
OWENSBORO, KY.—The Daviess County Fair. Oct. 3 to 7. J. W. Carter, secy.
RICHMOND, KY.—Madison County Fair Association. Aug. 1 to 4. J. W. Bales, pres.; S. A. Deatherage, secy.
SHELBYVILLE, KY.—Shelby County Agricultural and Mechanical Association. Aug. 22 to 25. M. W. Huss, Clay Village, pres.; Shannon Reid, treas.; Jas. M. Logan, secy.
SPRINGFIELD, KY.—Aug. 23 to 25.
WINCHESTER, KY.—Winchester Fair. Aug. 21 to 25. A. C. Green, pres.; O. E. Kennon, secy.

## LOUISIANA.

BATON ROUGE, LA.—Baton Rouge Fair Association. Oct. 4 to 8. R. A. Hart, pres.; J. Weis, treas.; E. M. Muse, secy.

## MAINE.

ACTON, ME.—Shapleigh and Acton Agricultural Society. Oct. 3 to 5. G. W. Grant, pres.; W. P. Ferguson, treas., Springvale; Fred. K. Bodwell, secy.
ANDOVER, ME.—Oxford County Fair. Sept. 20 and 21
ANSON, ME.—Somerset County Fair. Sept. 27 and 28.
BANGOR, ME.—Eastern Maine State Fair. Aug. 29 to Sept. 1. F. O. Beal, pres.; E. L. Stearns, secy.
BETHEL, ME.—Riverside Agricultural Association. Sept. 12 to 14. J. A. Twaddle, M. D., pres.; H. S. Hastings, secy.-treas.
BLUE HILL, ME.—Hancock County Agricultural Society. Sept. 19 to 21. W. J. Creamer, Penobscot, pres.; M. P. Hinckney, treas.; N. Hinckley, secy.
CANTON, ME.—Androscoggin County Fair. Sept. 26 to 28
CORNISH, ME.—O. U. V. Agricultural Association. Aug. 22 to 24. R. G. Pease, pres.; H. Lorin Merrill, secy.
DAMARISCOTTA, ME.—Lincoln County Fair. Oct. 3 to 5.
DURHAM, ME.—Durham County Fair. Sept. 20 and 21.
EDEN, ME.—Eden Agricultural Society. Sept. 20 and 21. W. S. Alley, pres.; J. E. Hamor, treas.; West Eden; F. A. Wood, secy., Salisbury Cove.
EAST SEBAGO, ME.—Lake View Park Fair. Sept. 20 and 21
ELLSWORTH, ME.—Hancock County Fair. Sept. 5 to 7.
EXETER, ME.—West Penobscot Agricultural Society. Sept. 26 to 28. Joel Richardson, No. Newport, pres.; F. E. Jewett, secy.
FARMINGTON, ME.—Franklin County Agricultural Society. Sept. 19 to 21. E. W. Rollins, North Chesterville, pres.; G. M. Carrier, treas.; J. J. Hunt, secy.
FRYEBURG, ME.—West Oxford Agricultural Society. Sept. 26 to 28. Dean A. Ballard, pres.; W. R. Tarbox, treas.; T. L. Eastman, secy.
GORHAM, ME.—Cumberland County Fair. Sept. 12 to 14
GRAY, ME.—Gray Park Association. Aug. 29 to 31. B. F. Skillings, pres.; J. W. Stevens, secy.
HARRISON, ME.—N. Cumberland County Fair Oct. 10 and 11.
HARTLAND, ME.—E. Somerset County Fair. Sept. 12 to 14
LEWISTON, ME.—Maine State Fair. Sept. 4 to 8.
LIVERMORE FALLS, ME.—Androscroggin County Agricultural Society. Aug. 29 to 31. Hon. R. C. Boothby, pres.; C. H. Gibbs, M. D., treas.; J. S. Lowell, Auburn, secy.
MADISON, ME.—Somerset County Agricultural Society. Sept. 27 and 28. Orlande Walker, Anson, pres.; C. A. Wilber, treas.; J. T. Wither, secy.
MONROE, ME.—Waldo and Penobscot Agricultural Society. Sept. 12 to 14. E. H. Neally, secy.
NEWFIELD, ME.—Ramshackle County Fair. Sept. 26 to 28
NORTH BERWICK, ME.—North Berwick Agricultural Society. Sept. 5 to 7. N. Hobbs, pres.; John B. Russell, treas.; Geo. W. Perkins, secy.
ORRINGTON, ME.—Orrington County Fair. Sept. 5 to 7.
PEMBROKE, ME.—Washington County Agricultural Society. Sept. 6 to 8. A. S. Farnsworth, West Pembroke, pres.; Clifton Laughlin, treas.; Sidney A. Wilder, West Pembroke, secy.
PHILLIPS, ME.—North Franklin Agricultural Society. Sept. 12 to 14. Wilson C. Beal, pres.; S. H. Beal, treas.; M. Sewell Kelley, secy.
PRESQUE ISLE, ME.—North Aroostook Agricultural and Horticultural Society. Sept. 12 to 14. J. W. Dudley, Mapleton, pres.; Ernest T. McGlauflin, South Presque Isle, secy.; A. E. Irving, treas.
PRINCETON, ME.—North Washington Agricultural Society. Sept. 5 to 7.
READFIELD, ME.—Kennebec County Fair. Sept. 12 to 14.
SANFORD, ME.—Sanford Fair and Trotting Association. Aug. 31 to Sept. 2. C. B. Allbee, secy.
SHERMAN MILLS, ME.—S. Aroostook County Fair. Sept. 26
SOUTH WINDSOR, ME.—South Kennebec Agricultural Society. Sept. 19 to 21. L. A. Howe, Windsor, pres.; J. S. Gray, South Windsor, treas.; Arthur N. Douglas, Chelsea, secy.
TOPSHAM, ME.—Sagadahoc Agricultural & Horticultural Society. Oct. 10 to 12. B. M. Patten, pres.; L. E. Smith, Brunswick, Me., treas.; W. S. Rogers, secy.
UNION, ME.—Knox County Agricultural and Horticultural Society. Sept. 19 to 21. E. E. Thurston, pres.; F. A. Alden, treas.; Geo. C. Hawes, secy.
UPPER GLOUCESTER, ME.—New Gloucester and Danville Agricultural Association. Sept. 27 to 28. A. J. Haskell, Danville Jct., pres.; Geo. C. Jordan, treas.; F. W. Berry, New Gloucester, secy.

## MARYLAND.

EASTON, MD.—Talbot County Fair and Maryland State Fair. Aug. 29 to Sept. 1. Dr. Chas. Lowndes, pres.; Jos. D. Harrington, secy.
FREDERICK CITY, MD.—Frederick County Agricultural Society. Oct. 17 to 20. Chas. N. Hargett, pres.; David V. Stauffer, treas.; Harry C. Keefer, secy.
HAGERSTOWN, MD.—Agricultural and Mechanical Association of Washington County. Oct. 10 to 13. John W. Stonebraker, pres.; John D. Brewer, treas.; Frank Witmer, secy.
ROCKVILLE, MD.—Agricultural Society of Montgomery County. Sept. 5 to 8. Wm. Dorsey, pres.; John J. Higigns, treas.; J. E. Muncaster, secy.
TIMONIUM, MD.—Baltimore County Agricultural Society. Aug. 29 to Sept. 2.
TOLCHESTER BEACH, MD.—Kent and Queen Ann's Counties Fair. Aug. 22 to 25. G. Noland, secy.
UPPER MARLBORO, MD.—Southern Maryland Fair. Sept. 5 to 9. Richard S. Hill, pres.; Geo. W. Wilson, treas.; W. G. Brooke, secy.

## MASSACHUSETTS.

AMESBURY, MASS.—Amesbury and Salisbury County Fair. Sept. 26 to 28.
AMHERST, MASS.—Hampshire County Fair. Sept 26 and 27
ATHOL, MASS.—Worcester Northwest Agricultural and Mechanical Association. Sept. 13 and 14. Arthur F. Tyler, pres.; Festus G. Amsden, treas.; J. F. Whitcomb, secy.
BARNSTABLE, MASS.—Barnstable County Fair. Aug. 29 to 31.
BARRE, MASS.—Worcester County West Agricultural Society. Sept. 28 and 29. Austin F. Adams, Barre Plains, pres.; Chas. N. Follansby, treas.; Matthew Walker, secy.
BLANFORD, MASS.—Union County Agricultural Society. Sept. 13 to 15.


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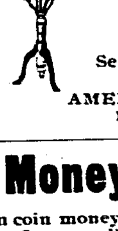
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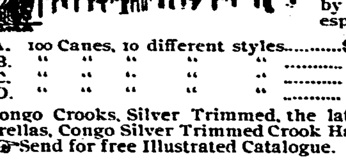
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# PRIZE MEDALS

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Designs free on receipt of particulars

**JOHN HARRIOTT,**
3 Winter Street, BOSTON, MASS.

BROCTON, MASS.—Brocton Agricultural Society. Oct. 4 to 7. E. M. Thompson, treas.
CHARLEMONT, MASS.—Deerfield Valley Agricultural Society. Sept. 14 and 15. C. E. Ward, Buckland, pres.; E. F. Haskins, treas.; S. W. Hawkes, secy.
CUMMINGTON, MASS.—Hillside Agricultural Society. Sept. 26 and 27. S. W. Clark, pres.; R. R. Packard, treas.; Wm. G. Atkins, West Cummington, secy.
GREAT BARRINGTON, MASS.—Housatonic Agricultural Society. Sept. 27 to 29. Chas. H. Shaylor, Lee, pres.; Orlando C. Bidwell, treas.; Frank H. Briggs, secy.
GREENFIELD, MASS. — Franklin County Fair. Sept. 20 and 21.
HINGHAM, MASS.—Hingham Agricultural and Horticultural Society. Sept. 26 and 27. Ebed L. Ripley, pres.; Reuben Sprague, treas.; Wm. H. Thomas, secy.
LOWELL, MASS.—Middlesex South Agricultural Society. Sept. 12 to 13.
MARSHFIELD, MASS.—Marshfield County Fair. Aug. 30 to Sept. 1.
MIDDLEFIELD, MASS.—Highland Agricultural Society. Sept. 6 and 7. W. B. Barton, Dalton, pres.; M. J. Smith, treas.; John T. Bryan, secy.
NANTUCKET, MASS.—Nantucket Agricultural Society. Aug. 30 and 31. Joseph A. Johnson, pres.; Asa C. Jones, treas.; J. F. Murphy, Box 332, secy.
NORTH ADAMS, MASS.—Hoosic Valley Agricultural Society. Sept. 19 ti 21. S. A. HICKOX, Williamstown, pres.; E. M. Meekins, treas.; Geo. F. Miller, secy.
NORTH AMPTON, MASS. — Hampshire, Franklin and Hampden Agricultural Society. Oct. 4 and 5. H. C. Comins, North Hadley, pres.; D. J. Wright, treas.; S. S. Warner, secy.
OXFORD, MASS.—Oxford Agricultural Society. Sept. 7 and 8. John J. Allen, Auburn, pres.; H. H. Sigourney, secy. and treas
PALMER, MASS.—Eastern Hampden Agricultural Society. Sept. 19 and 20. A. D. Norcross, Monson, pres.; F. D. Barten, secy.-treas.
PEABODY, MASS.—Essex Agricultural Society. Sept. 19 to 21. G. von L. Meyer, Hamilton, pres.; Gilbert L. Streeter, Salem, treas.; John M. Danforth, Lynnfield Center, secy.
PITTSFIELD, MASS.—Berkshire Agricultural Society. Sept. 12 to 14. W. W. Coleman, West Pittsfield, pres.; Joseph W. Lewis, treas.; Chas. H. Dwight, secy.
SPENCER, MASS.—Spencer Farmers' and Mechanics' Association. Sept. 21 and 22. E. Harris Howland, pres.; H. H. Capen, secy.
STURBRIDGE, MASS.—Worcester S. Agricultural Society. Sept. 14 and 15.
TAUNTON, MASS.—Bristol County Agricultural Society. Sept. 19 to 22. Nathaniel J. W. Fish, Taunton, pres.; E. Clarence Holt, treas.; Gertrude Williams, secy.
UXBRIDGE, MASS.—Blackstone Valley Fair. Sept. 12 and 13.
WEYMOUTH, MASS.—Weymouth Agricultural Society. Sept. 28 to 30.
WEST TILSBURY, MASS.—Martha's Vineyard County Fair. Sept. 19 and 20.
WORCESTER, MASS.—Worcester Agricultural Society. Sept. 5 to 7.

## MICHIGAN.

ADRIAN, MICH.—Lewaunee County Agricultural Society and Society Michigan Dist. Fair. Sept. 25 to 29. H. H. Ferguson, secy.
ALBION, MICH.—Fair. Sept. 19 to 22. A. L. McCutcheon, secy.
ALLEGAN, MICH.—Allegan County Agricultural Society. Oct. 3 to 6. Burrell Trip, pres.; Chas. Miner, treas.; A. H. Foster, secy.
ALPENA, MICH.—Alpena Fair. Sept. 27 to 29. W. E. Rogers, pres.; John Monaghan, treas.; Geo. M. Hanna, secy.
ANN ARBOR, MICH.—Washtenaw Fair Society. Oct. 3 to 6. Col. H. S. Dean, pres.; Fred H. Belser, treas.; F. E. Mills, secy.
ARMADA, MICH.—Armada Agricultural Society. Oct. 4 to 6. John McKay, Rome, pres.; R. V. Edwards, treas.; A. J. Freeman, secy.
BAD AXE, MICH.—Huron County Agricultural Association. Sept. 26 to 28. John Hunt, pres.; C. E. Thompson, treas.; William Belden, secy.
BANCROFT, MICH.—Bancroft Fair Company. Sept. 26 to 29. T. M. Ealer, pres.; E. P. Sherman, treas.; W. E. Watson, secy.
BRIGHTON, MICH.—Brighton Market Fair Association. Oct. 10 to 13. B. T. O. Clark, pres.; R. E. Baetcke, treas.; C. E. Beurmann, secy.
CADILLAC, MICH.—Cadillac Free Street Fair. Sept. 12 to 15. W. J. Cornwell, pres.; C. E. Russell, treas.; G. S. Stanley, secy.
CALEDONIA, MICH.—Caledonia Union Fair Association. Oct. 3 to 5. Wm. McCrodan, Dutton, pres.; D. P. Hale, treas.; Chas. H. Kinney, secy.
CARO, MICH.—Tuscola County Farmer's Fair. Sept. 26 to 29. Chas. Montague, pres.; J. M. Ealy, treas.; T. B. Rainsford, secy.
CASS CITY, MICH.—Cass City District Fair Association. Oct. 2 to 5. John Marshall, pres.; H. S. Wickware, treas.; H. H. Ale, secy.
CENTRAL LAKE, MICH.—Central Lake Street Fair Association. Sept. 19 to 21. H. A. Wallbrecht, pres.; Otto Salchow treas.; O. L. Coulter, secy.
CHARLOTTE, MICH.—Eaton County Agricultural Society. Sept. 26 to 29. Jas. H. Gallery, pres.; Jas. H. Brown, treas.; Geo. A. Perry, secy.
COOPERSVILLE, MICH.—Coopersville Agricultural Association. Sept. 12 to 15. E. H. Stiles, secy.
DETROIT, MICH.—Detroit Industrial Exposition and Street Fair. Aug. 21 to Sept. 2. John W. Perkins, treas.; Geo. A. Mansfield, 176 Woodward Ave., secy.
EVART, MICH.—Osceola County Agricultural Society. Sept. 12 to 14. V. R. Davy, pres.; H. L. Cowley, treas.; Irvin Chase, secy.
FOWLERVILLE, MICH.—Fowlerville Agricultural Society. Oct. 3 to 6. C. L. Gordon, pres.; J. K. Stanley, treas.; D. C. Carr, secy.
GRAND RAPIDS, MICH.—State Fair. Sept. 25 to 30.
HARBOR BEACH, MICH.—Harbor Beach Free Street Fair Association. Sept. 26 to 29. Jos. J. Leszczynski, pres.; M. D. Wagner, treas.; Chas. S. Nims, secy.
HILLSIDE, MICH.—Hillsdale Fair. Oct. 2 to 6. D. A. Curtis, Addison, pres.; F. A. Roethlisberger, Allen, treas.; C. N. Terwilliger, secy.
HOLLAND, MICH.—South Ottawa and West Allegan Agricultural Society. Oct. 3 to 6. Geo. H. Souter, pres.; Otto Breymon, treas.; L. T. Kanters, secy.
HUDSON, MICH.—Hudson Free Street Fair. Sept. 12 to 15. Henry C. Hall, secy.
IMLAY CITY, MICH.—Imlay City Agricultural Society. Oct. 3 to 5. M. J. Haskin, pres.; Walter Haskin, treas.; J. M. Sheppard, secy.
IONIA, MICH.—Ionia District Fair Association. Oct. 3 to 6. John E. Morrison pres.; Eldon Mains, treas.; E. A. Murphy, secy.
LANSING, MICH.—Lansing Street Fair and Midway. Elks, No. 196. Aug. 21 to 26. John F. Cutty, secy.
MARLETTE, MICH.—Marlette Free Street Fair Association. Sept. 19 to 22. D. E. Hubbell, pres.; N. J. Baker, treas.; C. C. Hubbell, secy. M
MARQUETTE, MICH.—Marquette County Agricultural Society. Sept. 27 to 29. E. B. Palmer, pres.; C. H. Call, treas.; M. E. Asire, secy.
MARSHALL, MICH.—Calhoun County Agricultural Society. Oct. 3 to 6. L. L. Harsh, Union City, pres.; T. J. Shipp, treas.; Wm. H. Arthur, secy.
MASON, MICH.—Mason Free Street Fair Association. Oct. 3 to 6. Hon. L. T. Hemans, pres.; Roll C. Dart, treas.; Col. L. H. Ives, secy.
MT. PLEASANT, MICH.—Isabelle County Agricultural Society. Sept. 26 to 29. M. E. Kane, pres.; C. M. Brooks, treas.; J. E. Chatterton, secy.
NORTH BRANCH, MICH.—North Branch Fair Association. Sept. 27 to 29. J. C. Wade, pres.; Wm. Mahon, treas.; C. C. Showman, secy.
PLYMOUTH, MICH.—Plymouth Fair Association. Sept. 19 to 22. T. C. Sherwood, pres.; E. W. Chaffee, treas.; H. J. Baker, secy.
PONTIAC, MICH.—Fair. Oct. 2 to 6. Ephriam Howland, pres.; Fred. Hammond, secy.
**REED CITY, MICH.—Tri-County Exposition. Sept. 19 to 21. T. R. Welsh, secy.**
SAGINAW, MICH.—Elks' Street Fair. Aug. 14.
ST. JOHNS, MICH.—Clinton County Agricultural Society. Sept. 26 to 30. F. A. Travis, pres.; M. McDonald, clerk.
STOCKBRIDGE, MICH.—Stockbridge Union Agricultural Society. Sept. 27 to 29. B. W. Sweet, pres.; W. C. Nichols, treas.; Edwin Farmer, secy.
VASSAR, MICH.—Tuscola County Agricultural Society. Oct. 3 to 6. Wm. Kirk, Fairgrove, pres.; J. A. Trotter, treas.; R. S. Weaver, Watrousville, secy.

## MINNESOTA.

ADA, MINN.—Agricultural Society of Norman County. July 27 to 29. J. C. Norby, pres.; W. H. Matthews, treas.; W. N. Calkins, secy.
AITKIN, MINN.—Aitkin County Agricultural and Stock Breeders' Association. Sept. 15 and 16. J. N. Ady, pres.; F. E. Krech, treas.; F. P. McQuillin, secy.
AUSTIN, MINN.—Mower County Agricultural Society. Sept. 21 to 23. J. J. Furlong, pres.; W. E. Holmes, treas.; A. C. Page, secy.
BARNUM, MINN.—Carlton County Agricultural and Industrial Association. Sept. 26 to 28. Wm. M. Cain, pres.; J. D. Barston, treas.; C. L. Goodell, secy.
DULUTH, MINN.—St. Louis County Agricultural Society. Sept. 12 to 15. R. S. Mumger, pres.; J. E. Cooley, manager.
FAIRMOUNT, MINN.—Martin County Agricultural Society. Sept. 18 to 20. J. G. Mitchell, pres.; Cecil Sharpe, treas.; Edw. F. Wade, secy.
FARMINGTON, MINN.—Dakota County Agricultural Society. Sejt. 11 to 13. Col. C. Chambers, pres.; Gerrit F. Akin, secy.
GARDEN CITY, MINN.—Blue Earth County Agricultural Society. Aug. 29 to 31. W. H. Over, pres.; E. W. Parker, treas.; S. M. Dickinson, secy.
HALLOCK, MINN.—Kittson County Agricultural Society. July 28. T. M. George, pres.; E. A. Nelson, secy. and treas.
HAMLINE, MINN.—Minnesota State Fair. Sept. 4 to 9. E. W. Randall, secy.
HUTCHINSON, MINN.—McLeod County Agricultural Society. Sept. 13 to 15. H. H. Pennoyer, pres.; W. E. Harrington, treas.; L. P. Harrington, secy.
LE SEUR, MINN.—Fair. Sept. 21 to 23.
LONG PRAIRIE, MINN.—Todd County Agricultural Society. Sept. 13 to 15. H. H. Budgett, pres.; C. H. Ward, treas.; A. S. Strauss, secy.
LUVERNE, MINN.—Rock County Fair. Sept. 12 to 14.
MADISON, MINN.—Lacquiparli County Agricultural Society. Sept. 14 to 16. I. L. Philley, Louisburg, pres.; P. G. Jacobson, treas.; J. F. Rosenwald, secy.
MANKATO, MINN.—Street Fair. Sept. 12 to 15. J. C. Currior, secy.
MORA, MINN.—Kanabec County Association. Sept. 29 and 30. O. Struble, pres.; Geo. H. Nubert, treas.; C. H. Lydick, secy.
NEW ULM, MINN.—Brown County Agricultural Society. Probably Aug. 31 to Sept. 2. Ferd. Crone, pres.; A. J. Vogel, treas.; Henry N. Somsen, secy.
NORTHFIELD, MINN—Sept. 14 to 16. W. F. Schilling, secy.
OWATONNA, MINN.—Steele County Agricultural Society. Sept. 11 to 13. Col. C. Chambers, pres.; N. J. Shafer, treas.; W. A. Dynes, secy.
PARK RAPIDS, MINN.—Shell Prairie Agricultural Association. Sept. 27 to 29. Wm. M. Taber, pres.; Geo. D. Mandigo, treas.; B. F. Wright, secy.
PRESTON, MINN.—Minnesota and Iowa Fair Circuit. Aug. 29 to Sept. 1. K. W. Buel, secy.
RED WING, MINN.—Red Wing Free Street Fair and Agricultural Association. Oct. 3 to 5. C. A. Rasmuson, pres.; C. L. Strom, treas.; C. L. Sultzer, secy.
RUSH CITY, MINN.—Chisago County Agricultural Society. Sept 13 to 15. A. H. Markham, pres.; J. J. Flynn, treas.; J. W. Roble, secy.
SLAYTON, MINN.—Murray County Agricultural and Mechanical Association. Sept. 18 to 20. C. E. Dinehart, pres.; B. I. Weld, treas.; S. O. Morse, secy.
SLEEPY EYE, MINN.—Free Street Fair. Oct. 4 to 6.
ST. CLOUD, MINN.—Street Fair. Sept. 19 to 23. O. H. Havill, pres.; D. C. Abeles, treas.; Jas. A. Martin, secy.
ST. JAMES, MINN.—Watowan County Agricultural Association. Sept. 28 to 30. W. S. Crowley, pres.; Frank O'Meara, treas.; E. A. Gibbs, secy.
ST. PETER, MINN.—Nicollet County Agricultural Society. Sept. 18 to 20. J. M. Lambert, pres.; H. S. Loekitt, treas.; John A. Johnson, secy.
WINNEBAGO CITY, MINN.—Winnebago City Driving ark. Sept. 14 to 16. W. D. Richards, pres.; L. C. Stebbins, secy.
**WINONA, MINN.—Winona Street Fair and Agricultural Association. Sept. 26 to 29, 1899. W. J. Smith, Pres. Wm. G. Reade, Treas. John Rose, Secy.**

## MISSISSIPPI.

VICKSBURG, MISS.—West Mississippi Agricultural, Mechanical and Live Stock Exposition. Oct. 23 to 29. Patrick Henry, pres.; J. A. Conway, treas.; F. H. Andrews, 106½ Washington street, secy.

## MISSOURI.

BLOOMFIELD, MO.—Central Fair and Stock Association. Oct. 4 to 7. J. W. Farris, pres.; J. B. Burk, treas.; A. D. Wilcox, secy.
BOONVILLE, MO.—Cooper County Agricultural and Mechanical Society. Aug. 22 to 25.
CALIFORNIA, MO.—Moniteau County A. & M. Society. Sept. 19 to 22. Richard Kiely, pres.; Sid. Kiely, treas.; H. C. Stevenson, secy.
CARROLLTON, MO.—Fair. Sept. 5 to 8. F. J. White, pres.; D. P. Thomas, secy.
CARTHAGE, MO.—Blue Ribbon Fair Association Circuit. Sept. 12 to 15.
CENTRALIA, MO.—Fair. Sept. 5 to 8.
CHILLICOTHE, MO.—North Missouri Agricultural and Mechanical Society. Sept. 12 to 15. J. B. Ostrander, pres.; Geo. E. Seay, secy.
COLUMBIA, MO.—Boone County Agricultural and Mechanical Society. Aug. 8 to 12.
DEXTER, MO.—Stoddard County Agricultural and Mechanical Society. Sept. 19 to 23. J. H. Cummings, pres.; J. J. Dowdy, treas.; S. P. Jeffees, secy.
EDINA, MO.—Knox County Agricultural and Mechanical Society. Aug. 22 to 25. R. M. Biggerstaff, pres.; Emmett Bradshaw, treas.; J. J. Jack, secy.
FULTON, MO.—Street Fair. Sept. 25.
GALLATIN, MO.—Gallatin Street Fair. Sept. 12 to 16. W. L. Robertson, pres.; J. W. Alexander, treas.; C. M. Harrison, secy.
HANNIBAL, MO.—Free Street Fair. Oct. 3 to 7. N. H. Pindell, pres.; J. B. Price, manager of amusements; J. T. Holmes, jr., scey.
HARRISONVILLE, MO.—Blue Ribbon Fair Association Circuit. Aug. 22 to 25.
HOLDEN, MO.—Blue Ribbon Fair Association Circuit. Aug. 15 to 18.
HUNTSVILLE, MO.—Huntsville Fair Association. Sept. 14 to 16. Dr. W. P. Terrill, pres.; J. J. Baker, secy.
JACKSONVILLE, MO. — Randolph County Agricultural and Mechanical Society. Aug. 22 to 24. A. Crisman, pres., College Mound; H. J. McCanne, treas.; C. M. King, secy., Excello.
KAHOKA, MO.—Clark County Agricultural and Mechanical Association. Aug. 29 to Sept. 1. W. M. Boulware, Gregory, pres.; Jas. Fulton, treas.; Jos. Vandoloh, secy.
KENNETT, MO.—Dunklin County Fair Association. Oct. 18 to 21. O. S. Harrison, pres.; R. H. Jones, secy.


BIG STREET FAIR
HENDERSON, KY.
SEPT. 25, 26, 27, 28, 29 and 30.
WANTED!
Big Clean Midway. Aerial Acts. Bridge Jumper. Fakirs. Novelties of All Kinds. Privileges of Every Description To Let. Nobody Barred. Street, 100 Feet Wide.
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MIDWAY ATTRACTIONS!
Parties Having Good Attractions Can Secure Privileges At Reasonable Rates.
The 'Rockville Fair' is a Corker
Dates: SEPT. 19, 20 and 21, 1899.
Write ED. F. BADMINGTON, Secretary, Rockville, Conn.

CIRCUS CANVAS.
New tents, all kinds; Flags, Kidd Lights, Poles, Stakes, etc. Second-hand, 50ft x80ft., used 1 week; 60x90, used 4 days; 70x115, new; 80x125, used 1 week; 100x150, used three months; 100x150, used 1 week; 125x175, used 1 week. All with 10ft. walls, made with 6½oz. drill; complete with bale rings, poles and stakes. 500 wall tents, family compartment tents and candy top tents. All bargains. One second-hand balloon. Write for prices.
C. J. BAKER, 415 and 417 Delaware St., KANSAS CITY, MO.

The Galesville Fair. Purses $1,500. Money at the Wire.
August 28, 29, 30 and 31.
The only County Fair in Western Wisconsin that pays as much money for special features as it does for premiums. 3,000 to 8,000 daily attendance. Write early for ground privileges.
BERT. A. GIPPLE, Sec.
GALESVILLE, WIS.

BALLOONS BALLOONS
Gas, Hochet or Whistling.
WE HAVE ALL FRESH STOCK.

OUR GAS BALLOONS are made of the best French rubber in three colors, red, blue and green, and inflate full size, warranted best quality 4-piece rubber.

| No. | | Per Gross |
|---|---|---|
| a60. | Assorted colors | $ 3 75 |
| a65. | Assorted colors | 4 00 |
| 1. | White Rattan Switches | 40 |
| 00. | Fancy covered whips | 1 50 |

WHISTLING BALLOONS.
Gross in Box.

| No. | | Per Gross |
|---|---|---|
| 45. | Assorted colors | $ 2 00 |
| 55. | Assorted colors | 2 25 |
| 60. | Assorted colors | 2 75 |
| 58. | McGinty | 3 25 |
| 160. | Serpents | 3 25 |

We also carry full lines of Walking Canes, Cheap Jewelry, Pocket Knives, Pickout Prizes, etc. and make up selected lots for $5, $10, $20 and up. Catalogue mailed on application.
COE, YONGE & CO.,
6th and St. Charles St., ST. LOUIS, MO.

WINSTON-SALEM, N. C.
October 24, 25, 26, 27, 28 and 29, 1899.
FOLLOWING RALEIGH & FREDERICK, MD.
Grand carnival. Great gala week. Horse show, agricultural fairs, etc. Will sell privileges cheap. DAILY ATTENDANCE LARGE. Write to Sec. for particulars.
G. E. WEBB, Sec.

A Red Hot Time in a White Man's Town.
$20,000.00 FREE STREET FAIR
August 28, to September 2.
The Magic Talisman. The Secret of Success
The Money Winner. 50 Sensational Street Shows.
Startling novelty attractions.
MOLINE, ILL.
Night and day a blaze of light and glory. Excursions on all railroads within a hundred miles radius. Wanted novelty acts suitable for outdoor amusements. Write lowest salary per week for five or ten weeks engagements. Privelege people and attractions showing under canvas, write for particulars. Glad to hear from old friends. Address all communications to
Care of
MOLINE BUSINESS MEN'S ASS'N.
314 Sixteenth St., Moline, Ill.
ROD. J. McDONALD, Mgr. and Promoter.
The Originator not the Imitator.




LA PLATA, MO.—Macon County Agricultural and Mechanical Fair Association. Sept. 12 to 15. Hon. W. Sears, pres.; Thos. L. Rubey, treas.; C. C. Wood, secy.
**LEE'S SUMMIT, MO.—Jackson County A. and M. Society. Sept. 12 to 15, 1899. H. T. Browning, Pres. Lewis Lamkin, Jr., secy.**
LIBERTY, MO.—Inter-Township Fair. Aug. 22 to 25. J. B. Garth, pres.; C. E. Yancey, secy.
MAITLAND, MO.—Nodaway Valley Fair. Aug. 15 to 18. D. A. Gelvin, pres.; W. E. Everhart, treas.; Ed. L. Hart, Maryville, Mo., secy.
MILAN, MO.—Sullivan County Fair Association. Sept. 6 to 9. Reuben Payne, pres.; Dennis Ryan, treas.; C. B. Long, secy.
MOBERLY, MO.—Moberly Fair Association. Aug. 15 to 19.
NEVADA, MO.—Vernon County Fair Association. Sept. 5 to 8. C. F. Strohm, pres.; H. M. Duck, treas.; L. H. McDaniels, secy.
PLATTE CITY, MO.—Platte County Fair. Aug. 29 to Sept. 1. D. A. Chestnut, pres.; W. Forman, secy.
PRINCETON, MO.—Mercer County Fair. Aug. 28 to Sept. 2. Jeff Burchett, pres.; Jas. A. Thompson, treas.; Fred. W. Coon, secy.
RICH HILL, MO.—Blue Ribbon Fair Association Circuit. Aug. 29 to Sept. 1.
ROCK PORT MO.—Atchinson County Agricultural and Mechanical Society. Sept. 19 to 22. Miles Seckler, pres.; John W. Raines, treas.; E. O. Bird, secy.
SEDALIA, MO.—Free Street Fair. Sept. 4 to 9 Colby Block, secy.
SPRINGFIELD, MO.—Queen City Fair Association. Sept. 4 to 9. Col. John O'Day, pres.; W. A. Dennis, secy.
ST. CHARLES, MO.—St. Charles County Driving ark and Fair Association. Aug. 31 to Sept. 2. H. D. Bruns, pres.; A. R. Huning, treas.; Robt. N. Bode, secy.

## NEBRASKA

ALBION, NEB.—Boone County Agricultural Association. Sept. 20 to 22. L. P. Judd, Cedar Rapids, pres.; D. J. Poynter, treas.; H. L. Brooks, secy.
AUBURN, NEB.—Nemaha County Fair and Driving Park Association. Sept. 26 to 29. Wm. Watson, jr., pres.; W. H. Bausfield, treas; C. O. Snow, secy.
AURORA, NEB.—Hamilton County Agricultural Association. Sept. 26 to 29. T. A. McKay, pres.; T. E. Williams, treas.; B. F. Isaman, secy.
BERTRAND, NEB.—Phelps County Fair Association. Sept. 5 to 8. C. C. Gibbons, pres.; A. J. Sanstron, treas.; Fred. P. McCormick, secy.
CENTRAL CITY, NEB.—Merrick County Agricultural Society. Sept. 12 to 14. S. L. Wiser, pres.; O. T. Bishop, treas.; H. V. Persons, secy.
CHADRON, NEB.—Dawes County Agricultural Society. Sept. 13 to 15. Chas. Mann, pres.; W. Wilson, treas.; B. F. Pitman, secy.
CLAY CENTER, NEB.—Clay County Agricultural Society. Sept. 26 to 29. B. W. Campbell, pres.; H. E. McDowell, treas.; L. F. Fryar, secy.
ELWOOD, NEB.—Gosper County Fair Association. Oct. 4 to 7. E. Shallenberger, pres.; A. R. Pabrick, treas.; A. M. White, secy.
FRANKLIN, NEB.—Franklin County Agricultural Society. Sept. 27 to 29. W. H. Austin, pres.; J. W. Robinson, secy.
GENEVA, NEB.—Fillmore County Agricultural Society. Sept. 12 to 15. H. R. Deming, pres.; W. S. Huston, treas.; F. M. Flory, secy.
HASTINGS, NEB.—Business Men's Association Street Fair. Sept. 18 to 23. W. M. Dutton, pres.; A. L. Clarke, treas.; Fred. Renner, secy.
INDIANOLA, NEB.—Red Willow County Agricultural Society. Sept. 19 to 22. S. R. Smith, pres.; Jas. Hetherington, treas.; W. A. McCool, secy.
LINCOLN, NEB.—Lancaster County Fair. Sept. 19 to 22. Wm. Foster, pres.; R. S. Hall, treas.; E. F. Fassett, 107 S. Eleventh street, secy.
MADISON, NEB.—Madison County Agricultural Society. Sept. 12 to 15, 1899. H. F. Barney, pres.; Geo. R. Wycoff, treas.; J. L. Rynearson, secy.
OMAHA, NEB.—Nebraska State Fair. July 1 to Nov. 1. S. C. Bassett, Gibbon, pres.; Ed. McIntyre, Seward, treas.; Robert W. Furnas, Brownville, secy.
RED CLOUD, NEB.—Nebraska and Kansas Interstate Fair. Sept. 18 to 21. J. L. Miner, pres.; G. W. Down, treas.; D. J. Myers, secy.
SEWARD, NEB.—Seward ounty Agricultural Society. Sept. 13 to 15. A. E. Baker, secy.
TECUMSEH, NEB.—Johnson County Agricultural and Mechanical Association. Sept. 19 to 22. A. G. Jury, pres.; W. G. Swan, secy.
WILBUR, NEB.—Saline County Agricultural Society. Sept. 5 to 8. Geo. H. Ross, pres.; E. Ballard, treas.; S. D. Davis, secy.
YORK, NEB.—Fair. Sept. 5 to 8. W. B. York, pres.; J. P. Miller, treas.; N. A. Dean, secy.

## NEW HAMPSHIRE.

BRADFORD, N. H.—Bradford and Newbury Counties Fair. Sept. 26 to 28. F. O. Melvin, secy.
BRISTOL, N. H.—Bristol County Fair. Sept. 19 and 20.
CANAAN, N. H.—Mascoma Valley Fair. Sept. 12 to 14. E. M. Allen, secy.
KEENE, N. H.—Cheshire County Grange Fair Association. Sept. 19 to 21. John J. Lesure, pres.; E. A. Kingsbury, treas.; Frank K. Jewett, secy.
LACONIA, N. H.—Belknap County Grange Fair. Sept. 4 to 9.
NASHAU, N. H.—Nashau County Fair. Sept. 19 to 22.
NORTHFIELD, N. H.—N. H. Grange Fair Association. Sept. 5 to 7.
PLYMOUTH, N. H.—Plymouth County Fair. Sept. 19 to 21. Chas. C. Wright, secy.
**ROCHESTER, N. H.—Rochester Agricultural and Mechanical Association. Sept. 12 to 15. G. E. Wallace, pres.; . M. Bailey, treas.; Dr. G. E. Chesley, secy.**
TILTON, N. H.—State Fair. Sept. 12 to 14. W. H. Stimson, secy., Dunbarton, N. H.
WARNER, N. H.—Merrimack County Grange Fair Association. Sept. 13 and 14. Ex-Gov. N. G. Ordway, Waterloo, pres.; J. M. Connor, Hopkinton, treas.; S. C. Pattee, secy.

## NEW JERSEY

NEWARK, N. J.—New Jersey State Agricultural Society. Oct. 2 to 6. E. B. Gaddis, pres.; Wm. A. Clark, Elizabeth, treas.; R. T. Quinn, secy.
TRENTON, N. J.—Inter-State Fair. Sept. 25 to 29. J. Guild Muirheid, secy.

## NEW YORK.

AFTON, N. Y.—Afton Driving Park and Agricultural Association. Sept. 19 to 22. Fred Church, pres.; E. A. Goodsell, treas.; I. W. Seely, secy.
ALBION, N. Y.—Orleans County Agricultural Society. Sept. 21 to 23. H. Blood, pres.; A. W. Barnett, treas.; L. H. Beach, secy.
ALTAMONT, N. Y.—Albany County Fair. Sept. 11 to 14.
ANGELICA, N. Y.—Allegheny County Agricultural Society. Sept. 12 to 14. E. S. Bartlett, Belfast, pres.; Frank H. Jackson, treas.; H. E. Dudley, secy.
BALLSTON, N. Y.—Saratoga County Agricultural Society. Aug. 28 to Sept. 1. Donn F. Winney, pres.; W. I. Cavert, Charlton, treas.; Frank L. Smith, Bircnton, secy.
BATAVIA, N. Y.—Genesee County Agricultural Society. Sept. 18 to 21. C. W. Roberts, Wheatville, pres.; C. D. Harris, Elba, treas.; Albert E. Brown, secy.
BATH, N. Y.—Steuben County Fair Association. Sept. 26 to 29. C. A. Shults, secy.
BINGHAMTON, N. Y.—Binghamton Industrial Exposition. Oct. 3 to 6. J. E. Rogers, pres.; W. S. Stevens, treas.; Henry S. Martin, secy.
BOONVILLE, N. Y.—Boonville Fair Association. Sept. 5 to 8. Benj. A. Capron( pres.; E. G. Palmer, treas.; Henry McClusky, secy.
BRISTOL CENTER, N. Y.—Farmers' County Fair Sept. 29 and 30.
BROCKPORT, N. Y.—Brockport Union Agricultural Society. Sept. 27 to 30. Elias Garrison, pres.; R. C. Hull, treas.; Geo. B. Harmon, secy.
BROOKFIELD, N. Y.—The Brookfield Madison County Agricultural Society. Sept. 18 to 21. H. L. Spooner, pres.; B. G. Stillman, Jr., treas.; N. A. Crumb, secy.
CAIRO, N. Y.—Greene County Fair. Aug. 22 to 24
CAMBRIDGE, N. Y.—Cambridge Valley Agricultural Society and Stock Breeders' Association. Sept. 5 to 8.
CANANDAIGUA, N. Y.—Ontario County Agricultural Society. Sept. 19 to 21. C. P. Whitney, Orleans, pres.; Jas. S. Hickox, treas.; Homer J. Reid, secy.
CANTON, N. Y.—St. Lawrence County Agricultural Society. Sept. 12 to 15. J. H. Clark, pres.; E. A. Gilbert, treas.; P. R. McMonagle, secy.
CANTON, N. Y.—St. Lawrence County Agricultural Society. Sept. 12 to 15. J. H. Clark, pres.; E. H. Gilbert, treas.; A. T. Martyn, secy.
CAPE VINCENT, N. Y.—Cape Vincent Agricultural Society. Sept. 5 to 8. P. S. Judd, pres.; C. B. Wood, treas.; F. L. Burdick, secy.
CARMEL, N. Y.—Putnam County Agricultural Society. Aug. 22 to 25. Philip Diehl, Brewster, pres.; E. C. Week, treas.; Geo. R. Cole, secy.
CHATHAM, N. Y.—Columbia County Agricultural Society. Sept. 5 to 8. W. A. Dardess, secy.
COBLESKILL, N. Y.—Cobleskill Agricultural Society. Sept. 18 to 21. O. F. Nelson, pres.; M. D. Borst, treas.; S. C. Shaver, secy.
COHOCTON, N. Y.—Cohocton, N. Y.—Tompkins County Fair. Sept. 12 to 14. H. P. Wilcox, secy.
COOPERSTOWN, N. Y.—Otsego County Agricultural Society. Sept. 19 to 21. J. L. Quaif, secy.
CORTLAND, N. Y.—Cortland County Agricultural Society. Aug. 29 to Sept. 1. Geo. H. Hyde, pres.; C. T. Bremen, treas.; W. J. Growman, secy.
DELHI, N. Y.—Delaware County Agricultural Society. Sept. 5 to 7. W. H. Fisher, pres.; A. J. Nicoll, treas.; R. P. McIntosh, secy.
DORMANSVILLE, N. Y.—Westerlo and Coeymans Fair Sept. 6. D. W. Stanton, S. Westerlo, pres.; A. F. Tallmadge, treas.; P. R. Stanton, Idian Fields, N. Y., secy.
DRYDEN, N. Y.—Dryden Agricultural Society. Sept. 19 to 21. S. G. Lupton, pres.; J. B. Wilson, secy.
DUNDEE, N. Y.—Dundee Fair Association. Oct. 3 to 5. C. J. Biglow, pres.; C. J. Watson, treas.; F. A. Sayre, secy.
ELMIRA, N. Y.—Chenung County Fair Association. Sept. 5 to 8. Geo. McCam, secy.
FONDA, N. Y.—Montgomery County Fair. Aug. 28 to 31.
FRANKLINVILLE, N. Y.—Franklinville District Fair and Driving Park. Sept. 5 to 8.
GENEVA, N. Y.—Geneva Fair. Sept. 5 to 8.
GOVERNEUR, N. Y.—Gouverneur District Fair. Sept. 5 to 8.
GREENE, N. Y.—Riverside Agricultural Society. Sept. 12 to 15. Curtis Winston, pres.; J. E. Julland, treas.; J. E. Bartoro, secy.
HAMBURGH, N. Y.—Erie County Agricultural Society. Sept. 12 to 15. Edward E. Hepp, pres.; Armor, N. Y.; John Kloepfer, treas., Hamburg, N. Y.; G. P. Dick, Willink, N. Y., secy.
HEMLOCK, N. Y.—Hemlock Lake Union Agricultural Society. Oct. 3 to 5. Dr. F. A. Wicker, pres.; W. Adams, treas.; S. P. Honnough, secy.
HERKIMER, N. Y.—Herkimer County Fair. Sept. 12 to 14.
HORNELLSVILLE, N. Y.—Farmers' Club Fair. Aug. 28 to Sept. 1. H. L. Gifford, secy.
HORNELLSVILLE, N.Y.—Hornellsville Fair. Aug. 28 to Sept. 1. L. H. Gifford, secy.; W. W. Babcock, manager of privileges.
HUDSON, N. Y.—Columbia Agricultural and Horticultural Society. Aug. 30 to Sept. 1. Delbert Dinehart, pres.; F. S. Hallenbeck, treas.; N. H. Browing, secy.
JOHNSTON, N. Y.—Fulton Co. Agricultural Society. Sept. 4 to 7. Jas. I. Younglove, pres.; Henry W. Potter, treas.; Eugene Moore, secy.
LITTLE VALLEY, N.Y.—Cattaraugus County Agricultural Society. Aug. 29 to Sept. 1. Cyrus A. Rhoades, Leon, pres.; E. L. Campbell, treas.; Jas. H. Wilson, secy.
LOCKPORT, N. Y.—Niagara County Agricultural Society. Sept. 21 to 23. C. A. Warren, secy.
LOWVILLE, N. Y.—Lewis County Agricultural Society. Sept. 12 to 15. Geo. Sherwood, pres.; Ira Sharp, treas.; W. S. Windecker, secy.
LYONS, N. Y.—Wayne County Agricultural Society. Sept. 14 to 16. E. W. Weeks, pres.; E. D. Leonard, treas.; N. D. Lapham, secy.
MALONE, N. Y.—Franklin County Agricultural Society. Sept. 25 to 29.
MARGARETVILLE, N. Y.—Catskill Mountani Agricultural Society. Aug. 22 to 25, 1899. T. Winter, pres.; J. H. Hitt, treas.; Wm. Mungle, secy.
MIDDLETOWN, N. Y.—Orange County Agricultural Society. Sept. 12 to 15. A. Denniston, Washingtonville, pres.; H. M. Howell, treas.; D. A. Morrison, Newburgh, secy.
MINEOLA, N. Y.—Queens County Agricultural Society. June 21 to 22; Sept. 26 to 30. Geo. P. Titus, East Williton, pres.; Thos. H. Bacon, Jericho, treas.; Lott Van de Water, Jr., Hempstead, secy.
MONTICELLO, N. Y.—Sullivan County Fair. Aug. 29 to Sept. 1.
MORRIS, N. Y.—Morris Fair Association. Sept. 26 to 28. C. A. Bowne, pres.; D. I. Lawrence, treas.; D. C. Winton, secy.
NAPLES, N. Y.—Naples Fair. Sept. 19 to 21.
NASSUA, N. Y.—Rensselaer County Agricultural and Liberal Arts Society. Sept. 19 to 22. W. D. Barnes, Brainerd, pres.; C. E. Huested, treas.; Delmer Lynd, secy.
NEW CITY, N. Y.—Rockland County Fair. Oct. 3 to 5.
NEWARK, N. Y.—Newark District Fair. Sept. 20 to 23.
NEWARK VALLEY, N. Y.—Northern Tioga Agricultural Society. Aug. 29 to 31. S. L. Ball, Berkshire, pres.; E. T. Belden, Richford, treas.; G. E. Purple, secy.
NIAGARA FALLS, N. Y.—Elks' Street Fair. July 31 to Aug. 5. Harry C. Ferren, manager.
NORWICH, N. Y.—Chenango County Agricultural Society. Sept. 5 to 8. Silas W. Berry, pres.; Geo. A. Munsace, treas.; F. Joe Schorm, secy.
ONEONTA, N. Y.—Oneonta Union District Fair. Sept. 11 to 14.
ORANGEBURG, N. Y.—Rockland County Agricultural and Horticultural Association. Sept. 11 to 15. S. M. Stafford, Spring Valley, pres.; D. T. Inglis, Spring Valley, treas.; M. H. Demarest, Narmet, secy.
OSWEGO FALLS, N. Y.—The Oswego County Agricultural Society. Sept. 12 to 15. H. H. Merriam, pres.; J. C. Harrington, treas.; Fred'k G. Spencer, secy., Fulton.
OWEGO, N. Y.—Tiogo County Agricultural Society. Sept. 5 to 7. Geo. A. Ingersoll, Nichols, pres.; J. M. Hastings, treas.; L. W. Kingman, secy.
PALMYRA, N. Y.—Palmyra Union Agricultural Society. Sept. 28 to 30. C. D. Johnson, pres.; H. G. Chapman, treas.; P. S. Aldrich, secy.
PENN YAN, N. Y.—Yates County Fair. Sept. 19 to 21. Ira R. Brundage, pres.; A. T. Angle, Italy Hill, secy.
PERRY, N. Y.—Silver Lake Fair. Sept. 28 and 29. W. W. Grieve, secy.
PHOENIX, N. Y.—Phoenix Union Agricultural Society. Sept. 19 to 22. John O'Brien, pres.; N. A. Hughes, treas.; Jas. A. Pendergast, secy.
PLATTSBURG, N. Y.—Clinton County Agricultural Society. Sept. 18 to 22.
POTTERSVILLE, N. Y.—Glen Dale Agricultural Society. Sept. Chas. H. Folon, Chestertown, pres.; F. A. Griswold, treas.; James A. Skiff, secy.
POTTSDAM, N. Y.—R. V. and St. R. V. Agricultural Society. Sept. 19 to 22. N. E. Clark, pres.; E. A. Everett, treas.; H. S. Wilson, secy.
POUGHKEEPSIE, N. Y.—Dutchess County Agricultural Society. Sept. 12 to 15. Reginald W. Rives, pres.; A. B. Gray, treas.; J. M. Booth, acting secy.
PRATTSBURG, N. Y.—Prattsburg Fair. Sept. 12 to 14. H. D. Graves, pres.; W. W. Babcock, secy.
PRATTSVILLE, N. Y.—Prattsville Agricultural and Horticultural Association. Sept. 5 to 7. G. M. Beeker, pres.; Geo. Rappleyear, treas.; J. A. Erkson, secy.
RED HOOK, N. Y.—Red Hook Agricultural Club. Aug. 29 to 31. D. W. Wilbur, pres.; S. L. Stillman, treas.; John W. Bain, secy.
REED CORNER, N. Y.—Gorham District Fair. Oct. 5 to 8.
RICHFIELD SPRINGS, N. Y.—Richfield Springs Agricultural Society. Sept. 25 to 28. M. O. Towne, pres.; G. T. Brockway, treas.; Fred. Bronner, secy.
RIVERHEAD, N. Y.—Suffolk County Agricultural Society. Sept. 19 to 21. Hon. Henry O. Reeves, Greenport, pres.; Geo. W. Cooper, treas.; Sylvester W. Foster, secy.
ROCHESTER, N. Y.—Elks' Street Fair. Aug. 7.
ROME, N. Y.—Oneida, County Agricultural Society. Sept. 25 to 29. John W. Potten, pres.; W. D. Reese, treas.; J. B. Ceeshman, secy., Vernon.
**SANDY CREEK, N. Y.—Sandy Creek Fair Co. Aug. 22 to 24. H. Louis Wallace, secy.**
SANDY HILL, N. Y.—Washington County Agricultural Society. Sept. 12 to 15. J. Edie, pres.; W. I. Bristol, treas.; St. Edward; S. B. Ambler, secy.
SCHENEVUS, N. Y.—Schenevus Valley Fair. Sept. 21 to 23.
SHAVERTOWN, N. Y.—Shavertown Agricultural Society. Aug. 29 to 31. P. H. Shafer, pres.; Jas. Bramley, treas.; Wm. A. Coulter, secy.
SYRACUSE, N. Y.—N. Y. State Agricultural Society. September 4 to 9. Hon. Roswell P. Flower, pres.; James Docharty, secy.; W. J. Smith, treas.; Theo. H. Coleman, manager.
SYRACUSE, N. Y.—Onondaga County Fair. Oct. 3 to 6. Addison J. Loomis, Cicero, pres. I. H. Munro, Camillus, vice pres.; N. H. Chapman, Syracuse, secy. and treas.
TROUPSBURG, N. Y.—Southern Steuben District Fair. Sept. 5 to 8.
TRUMANSBURG, N. Y.—Union Agricultural and Horticultural Society. Sept. 5 to 8. J. T. Howe, pres.; H. A. Mosher, treas.; Myron Boardman, secy.
VERNON, N. Y.—Vernon Agricultural Society. Oct. 4 and 5. Geo. P. Langford, pres.; G. L. Bowers, treas.; L. A. Griswold, secy.
WALTON, N. Y.—Delaware Valley Fair. Sept. 13 to 15. Wesley Ellis, secy.
WARRENSBURG, N. Y.—Warrensburg District Fair. Sept. 5 to 8.
WATKINS, N. Y.—Schuyler County Agricultural Society. Sept. 19 to 22. O. H. Budd, pres., Hector; Geo. W. Burrell, treas.; B. L. Piper, secy.
WELLSVILLE, N. Y.—Wellsville District Fair. Aug. 21 to 25.
WESTPORT, N. Y.—Essex County Agricultural Society. Sept. 11 to 14. W. A. Tucker, Essex, pres.; A. J. Daniels, treas.; C. E. Stevens, secy.
WHITE PLAINS, N. Y.—Society of Agriculture and Horticulture of Westchester County. Sept. 25 to 30. Jas. Hopkins, Vermont, pres.; Jos. B. Lee, Valhalla, treas.; E. G. Long, secy.
WHITNEY'S POINT, N. Y.—Broome County Agricultural Society. Sept. 5 to 8. P. M. Brown, pres.; P. H. Landers, treas.; Fred. E. Allen, secy.

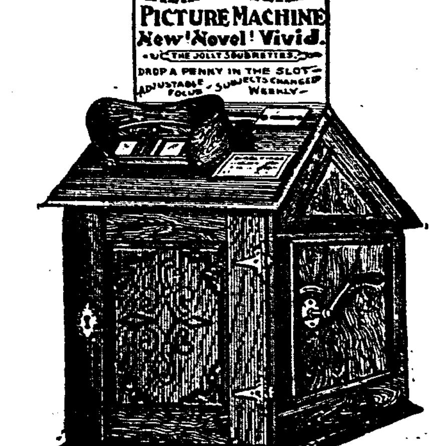

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## NEVADA.

RENO, NEV.—Fair Association. Sept. 18 to 23. L. Allen, pres.; Washoe County Bank, treas.; Louis Bevier, secy.

## NORTH CAROLINA.

FAYETTEVILLE, N. C.—Cumberland County Agricultural Society. Nov. 8 to 10. G. W. Lawrence, secy.
RALEIGH, N. C.—North Carolina Agricultural Society. Oct. 16 to 21. John S. Cunningham, pres.; C. B. Denson, treas.; Jos. E. Pogue, secy.
WINSTON-SALEM, N. C. — Winston-Salem Great Gala Week, Horse Show and Fair. Oct. 24 to 29. J. L. Patterson, pres.; Thos. Marlin, treas.; G. E. Webb, secy.

## NORTH DAKOTA.

MANDAN, N. DAK.—State Fair, under Morton County Fair Association. Sept. 26 to 29. Geo. W. Harmon, pres.; D. R. Taylor, treas.; Theo. Cummins, secy.
PARK RIVER, N. D.—Walsh County Agricultural Fair. July 25 to 27. Thos. Balton, pres.; D. G. McKay, treas.; Chas. Wilson, secy. pro tem.

## OHIO.

ADA, O.—Ada Tri-County Fair Company. Aug. 29 to Sept. 1. Henry Young, pres.; S. W. Nixon, treas.; Agnew Welsh, secy.
AKRON, O.—Summit County Agricultural Society. Oct. 3 to 6. M. L. Sprankle, Bath, pres.; Geo. W. Brewster, treas.; Albert Hale, secy.
ASHLAND, O.—Ashland County Fair. Sept. 5 to 8.
ATHENS, O.—Athens County Agricultural Society. Oct. 3 to 5. N. W. Baker, C. H. Porter, secy.
BELLEFONTAINE, O.—Logan County Agricultural Association. Oct. 3 to 6. W. F. Williamson, West Liberty, pres.; E. Pat Chamberlain, secy.
BEREA, O.—Cuyahoga County Fair. Sept. 19 to 21.
BOSTON, O.—Clermont County Agricultural Society. Aug. 29 to Sept. 1. John W. Patten, Bethel, pres.; J. O. Rapp, Owensville, treas.; John Rowan, Blowville, secy.
BOWLING GREEN, O.—Wood County Fair. Sept. 26 to 30.
BUCYRUS, O.—Crawford County Agricultural Society. Oct. 10 to 13. J. A. McMichael, pres.; M. Auck, treas.; G. W. Miller, secy.
BURTON, O.—Geauge County Fair. Sept. 19 to 22.
CADIZ, O.—Harrison County Agricultural Society. Oct. 3 to 5. Oliver Robb, Unionvale, pres.; S. R. Hamilton, treas.; J. G. Milliken, secy.
CALDWELL, O.—New Caldwell Fair Company Sept. 6 to 8. J. H. Mills, pres.; John Emmons, treas.; I. B. Phillips, secy.
CANAL DOVER, O.—Tuscarawas County Fair. Aug. 29 to Sept. 1. H.W. Streb, secy.
CANTON, O.—Stark County Fair. Sept. 26 to 29.
CARROLLTON, O.—Carroll County Agricultural Society. Sept. 27 to 29. W. L. Smeltz, jr., pres.; C. A. Tope, secy.
CARTHAGE, O.—Hamilton County Agricultural Association. Aug. 15 to 19. Frank Fox, pres.; T. H. Huffman, treas.; D. S. Sampson, 340 Main st., Cincinnati, O., secy.
CELINA, O.—Mercer County Fair. Aug. 21 to 25. S. H. Weaver, pres.; J. M. Winter, treas.; C. N. Halfhill. Mercer, secy.
CHAGRIN FALLS, O.—Cuyahoga County Fair. Sept. 12 to 15.
CHILLICOTHE, O.—Scioto Valley Agricultural Society. Aug. 8 to 11. Clark W. Story, pres.; Theo. Spetnagel, treas.; Addison P. Minshall, secy.
CLARKSVILLE, O.—Pioneer Association of Clinton and Warren Counties. Aug. 8 to 10. Warren Brady, pres.; Mrs. M. J. Reeder, treas.; Mrs. Vira Kimbrough, secy.
CLEVELAND, O.—Cleveland Industrial Exposition and Carnival. Cleveland Lodge of Elks. Aug. 7 to 19. John G. Scorer, gen'l manager, 45 Sheriff street, Cleveland, O.
COLUMBUS, O.—Ohio State Fair and Industrial Exposition. Sept. 4 to 8, 1899. W. W. Miller, secy.
COSHOCTON, O.—Coshocton County Agricultural Society. Oct. 10 to 13, 1899. J. P. Darling, pres.; Corwin McCoy, treas.; Robert Boyd, secy.
DAYTON, O.—Montgomery County Fair. Sept. 12 to 16. W. J. Ferguson, secy.
DELAWARE, O.—Delaware County Agricultural Society. Sept. 27 to 29. Andrew J. Harter, pres.; R. M. Avery, treas.; Edw. A. Furniss, secy.
EATON, O.—Preble County Fair. Sept. 25 to 29. H. H. Farr, secy.
ELYRIA, O.—Lorain County Agricultural Society. Sept. 12 to 15. J. L. Reed, pres.; N. Ridgeville; J. E. Willard, treas.; W. B. Johnston, secy.
FINDLAY, O.—Hancock County Fair. Sept. 5 to 9. W. S. Randall, pres.; Jacob Stark, treas.; Wm. Demland, secy.
FOSTORIA, O.—Northwestern Ohio Fair Company. Aug. 29 to Sept. 1. N. Saltsman, pres.; W. J. Wagner, treas.; E. A. Schubert, secy.
TREMONT, O.—Sandusky County Agricultural Society. Oct. 3 to 6. L. Nickel, pres.; W. A. Gabel, treas.; J. C. Overmeyer, secy.
GALENA, O.—Delaware County Fair. Sept. 27 to 29. C. A. Furniss, secy.
GEORGETOWN, O.—Brown County Agricultural Society. Oct. 3 to 6. V. H. Thompson, pres.; Ben B. Whiteman, treas.; J. W. Hedrick, secy, Russelville, O.
GREENVILLE, O.—Darke County Agricultural Society. Aug. 28 to Sept. 1. J. M. Brown, Delisle, O., pres.; T. C. Maher, secy.
GROVE CITY, O.—Grove City Fair Association. Aug. 29 to Sept. 2. Samuel Taylor, Pleasant Corner, secy.
GYPSUM, O.—Ottawa County Fair. Sept. 19 to 21.
HAMILTON, O.—Elks Street Fair. July 31 to Aug. 5. Will S. Heck, Cincinnati, O., contractors for attractions.
HAMILTON, O.—Butler County Agricultural Society. Oct. 2 to 6. J. A. Slade, Stockton, pres.; W. B. Wallace, Oxford, treas.; W. A. Shafor, secy.
HARTFORD, O.—Trumbull County Fair Sept. 12 to 15.
HARTFORD, O.—Hartford Central Agricultural Society. Sept. 12 to 15. J. C. Needles, Center Village, pres.; Jos. Coleman, Croton, treas.; Wm. D. Stoughton, Lock, secy.
HICKSVILLE, O.—Hicksville Fair Co. Sept. 12 to 15. W. H. Harten, pres.; G. D. Simmons, treas.; F. M. Birdsall, secy.
HICKORY, O.—Mahoning County Fair.. Sept 26 to 28.
JEFFERSON, O.—Ashtabula County Agricultural Society. Sept. 26 to 29. Chas. C. Babcock, secy.
KENTON, O.—Hardin County Agricultural Society. Sept. 26 to 29. W. F. Hufford, pres., Ada, O.; Horton Park, treas.; W. M. Cooney, secy.
KINSMAN, O.—Kinsman Stock and Agricultural Co. Aug. 23 to 25. H. J. Waid, pres.; E. R. Bracken, treas.; H. J. Fober, secy.
LANCASTER, O.—Fairfield County Agricultural Society. Oct. 11 to 14. Daniel Crumley, pres.; C. B. Whiley, treas.; W. T. McClenaghan, secy.
LEBANON, O.—Warren County Fair. Sept. 19 to 22. Geo. W. Carey, secy.
LIMA, OHIO.—Allen County Agricultural Society. Oct. 10 to 13. Hon. Wm. Rusler, Hume, pres.; D. H. Crites, Kempton, treas.; T. B. Bowersock, secy.
LISBON, O.—Columbiana County Fair. Sept. 12 to 14.
LONDON, O.—Madison County Agricultural Society. Aug. 22 to 25. E. B. Pancake, secy.
MASSILLON, O.—Massillon Merchants' Street Fair Association. Sept. 4 to 9. J. J. Wise, pres.; Henry C. Dielhenn, treas.; Felix R. Shepley, secy.
MARIETTA, O.—Washington County Fair Association. Sept. 19 to 22. Ed. Flanders, pres.; J. H. McConnell, treas.; Henry G. Bohl, secy.
MARION, O.—Marion County Agricultural Society. Sept. 26 to 29. W. C. Rapp, pres.; D. M. Odaffer, treas.; J. E. Waddell, secy.
MARYSVILLE, O.—Union County Agricultural Society. Oct. 3 to 6. T. P. Shields, pres.; E. W. Porter, secy.
McCONNELLSVILLE, O.—Morgan Agricultural Society. Sept. 26 to 28. John G. Walker, pres.; J. W. McElhiney, treas.; P. H. Tannehill, secy.
MEDINA, O.—Medina County Agricultural Society. Sept. 5 to 7. Jas. W. Crawford, Seville, pres.; Blake Lendrickson, treas.; Hiram Goodwin, secy.
MINERVA, O.—Minerva Fair Association. Oct. 3 to 8. James Ackelson, pres.; E. M. Jerome, treas.; Thos. E. Booth, secy.
MT. OLIVET, O.—Street Fair. Sept. 11 to 17.
MT. GILEAD, O.—Monroe County Agricultural Society. Oct.: 3 to 6. W. A. Ferguson, pres.; J. G. Russell, treas.; O. J. Miller, secy.
MT. JOY, O.—Sciota County Fair. Aug. 30 to Sept. 1.
NAPOLEON, O.—Napoleon Fair Co. Sept. 5 to 8. J. W. Hanna, pres.; R. B. Holler, treas.; J. S. Halter, secy.
NEW BREMEN, O.—New Bremen Tri-County Fair. Sept. 5 to 8. Henry Hellbusch, pres.; Wm. Nieter, treas.; Fred. Wiemeyer, secy.
NEWARK, O.—Licking County Agricultural Society. Sept. 26 to 29, 1899. G. R. Taylor, pres.; I. M. Phillips, secy.
NEW LEXINGTON, O.—The New Perry County Agricultural Society. Sept. 19 to 22. T. J. Tracy, pres.; Pat Coyle, treas.; Chas. C. Chappelear, secy.
NORWALK, O.—Free Street Fair. Sept. 5 to 7. W. H. Peters, pres.; Geo. F. Brady, jr., treas.; L. Fiesinger, secy.
OTTAWA, O.—Putnam County Agricultural Society. Oct. 2 to 7. A. L. Paul, pres.; C. H. Rice, treas.; A. P. Sandles, secy.
OTTOKEE, O.—Fulton County Fair. Sept. 19 to 22.
PAULDING, O.—Paulding County Agricultural Society. Sept. 5 to 8. Dr. J. L. Slager, pres.; W. B. Jackson, treas.; Con Ragan, secy.
PIQUA, O.—Business Men's Street Fair. July 31 to Aug. 5. W. P. Rice, treas.; H. Kampf, secy. and manager.
POMEROY, O.—Meigs County Fair. Sept. 12 to 15.
PROCTORVILE, O.—Lawrence County Fair. Sept. 13 to 15.
RANDOLPH, O.—Randolph Agricultural Society. Oct. 13 and 14. Ira Meacham, pres.; W. D. Haskins, treas.; W. H. Bettes, secy.
RAVENNA, O.—Merchants' Free Fair and Centennial Jubilee. Aug. 30 to Sept. 1. C. W. S. Wilgus, pres.; E. R. Taylor, treas.; W. S Krake, secy
RICHWOOD, O.—Tri-County Fair. Oct. 9-14. J. E. Robinson, secy.
RIPLEY, O.—Ripley, Ohio, Fair Co. Aug. 29 to Sept. 1. G. F. Young, pres.; E. T. Kirker, treas.; L. H. Williams, secy.
SANDUSKY, O.—Erie County Agricultural Society. Sept. 26 to 29. C. W. Taylor, pres.; S. C. Prout, of Prout, treas.; John T. Mack, secy.
SARAHSVILLE, O.—Noble County Fair. Sept 26 to 28.
SIDNEY, O.—Shelby County Agricultural Institute. Sept. 12 to 15. J. E. Russell, manager
SMITHFIELD, O.—Jefferson County Fair. Sept. 27 to 29.
SPRINGFIELD, O.—Clarke County Agricultural Society. Aug. 22 to 25. T. L. Calvert, Selma, pres.; Fred. Shelleberger, Enon, treas.; Wm. Jenkins, Seth, secy.
SYCAMORE, O.—Sycamore Fair Co. Sept. 19 to 22. F. W. Hurd, pres.; P. R. Grubb, secy.
TIFFIN, O.—Carnival and Harvest Jubilee. Sept. 6 to 9. F. A. Mabery, pres.; J. Dillinger, secy.
TOLEDO, O.—Tri-State Fair. Aug. 21 to 26. W. B. Geroe, pres.; C. R. Brand, treas.; T. B. Tucker, secy.
TROY, O.—Miami County Fair. Sept. 18-23. W. I. Tenney, secy.
UPPER SANDUSKY, O.—Wyandot County Agricultural Society. Oct. 3 to 6. C. D. Hare, pres.; Henry Kear, treas.; Oscar Billhardt, secy.
URBANA, O.—Champaign County Agricultural Society. Aug. 15 to 18, 1899. C. H. Ganson, pres.; H. P. Wilson, treas.; J. W. Crowl, secy.
VAN WERT, O.—Van Wert County Agricultural Society. Sept. 12 to 15. J. S. Stuckey, pres.; E. B. Guillard, treas.; O. N. Swartout, secy.
WAPAKONETA, O.—Auglaize County Agricultural Society. Oct. 3 to 6. Perry Focht, Uniopolis, pres.; T. E. Bowsher, Buckland, treas.; A. E. Schaffer, secyy.
WARREN, O.—Trumbull County Fair. Sept. 5 to 7.
WASHINGTON, O.—Guernsey County Fair. Sept. 26 to 29. R. L. Spencer, Salesville, pres.; R. S. Frame, treas.; H. D. McCulloch, secy.
WASHINGTON, C. H., O.—Fayette County Fair. Aug. 15 to 18. Nye Gregg, pres.; O. S. Mallow, treas.; N. B. Hall, secy.
WAUSEON, O.—Fulton County Agricultural Society. Sept. 19 to 22. L. G. Ely, Fayette, pres.; W. A. Blake, treas.; Thos. Mikesell, secy.
WELLINGTON, O.—Wellington Union Agricultural Society. Aug. 23 to 25. J. M. Otterbacker, pres.; H. C. Harris, treas.; W. B. Vischer, secy.
WESTERVILLE, O.—Hamilton County Fair. Aug. 15 to 19.
WEST UNION, O.—Adams County Agricultural Society. Sept. 12 to 15. W. S. Kincaid, pres.; H. W. Dickinson, treas.; T. W. Ellison, secy.
WEST UNION, O.—Street Fair. Sept. 4 to 9.
WOODSFIELD, O.—Mound County Agricultural Society. Aug. 29 to 31. W. C. Mooney, pres.; Geo. B. Dorr, secy.
WOOSTER, O.—Wayne County Agricultural Society. Sept. 26 to 28. J. C. Sidel, Blachleyville, pres.; W. A. Wilson, treas.; I. N. Kinney, secy.
XENIA, O.—Greene County Agricultural Society. Aug. 8 to 11. R. R. Grieve, secy.
ZANESVILLE, O.—Muskingum County Agricultural Society. Sept. 12 to 15. S. A. Baldwin, pres.; J. D. Mercer, secy.

## OKLAHOMA.

ENID, OKLA.—Garfield County Fair Association. Sept. 13 to 16. R. Messall, pres.; H. H. Watkins, treas.; S. H. Allen, secy.
OKLAHOMA C Y, OKLA.—Oklahoma Street Fair Association. Sept. 18 to 23. N. W. Storm, pres.; A. L. Welsh, treas.; C. A. McNabb, secy.

## OREGON.

BAKER CITY, ORE.—First Eastern Oregon District Agricultural Association. Sept. 25 to 30. Geo. E. Bell, pres.; J. H. Parker, treas.; Fred. Rodenbeck, secy.
ROSEBURY, ORE.—Second Southern Oregon District Agricultural Society. Aug. 29 to Sept. 2. V. C. London, pres.; W. I. Wright, treas.; H. W. Miller, secy.
SALEM, ORE.—Oregon State Board of Agricultural. Sept. 15 to 22. W. H. Wehrung, Hillsboro, pres.; J. H. Albert, treas.; C. D. Gabrielson, secy.

## PENNSYLVANIA.

ALLENTOWN, PA.—The Great Allentown Fair. Sept. 1 9to 22. Hon. Jeremiah Roth, pres.; A. W. DeLong, treas.; W. K. Mohr, secy.
BEAVER, PA.—Beaver County Agricultural Society. Sept. 26 to 29. Wm. M. Boyle, Beaver Falls, pres.; J. E. Martin, treas.; J. E. Kennedy, secy.
BEDFORD, PA.—Bedford County Agricultural Society. Oct. 3 to 6. David W. Lee, pres.; W. S. Arnold, manager, W. I. Eicholtz, secy.
BETHLEHEM, PA.—Pennsylvania State Fair Association. Sept. 12 to 15. J. Walter Lovatt, pres.; Geo. H. Young, treas.; H. A. Groman, secy.
BLOOMSBURG, PA.—Columbia County Agricultural and Horticultural and Mechanical Association. Oct. 10 to 13. E. H. Sloan, pres.; Jas. C. Brown, treas.; A. N. Yost, secy.
BURGETTSTOWN, PA.—Union Agricultural Association. Oct. 3 to 5. W. W. Pyles, Dinsmore. W. B. Linn, treas.; R. P. Stevenson, secy.
BUTLER, PA.—Butler County Fair. Sept. 6 to 9
CAMBRIDGE SPRINGS, PA.—Crawford County Agricultural Society. Sept. 19 to 22. Clark D. Eckels, pres.; H. W. Canfield, treas.; Albert S. Faber, secy.
CANTON, PA.—Bradford County Fair. Sept. 20 to 22.
CARLISLE, PA.—Agricultural Association of Cumberland County. Sept. 26 to 29, 1899. Chas. H. Mullin, pres.; John Stock, treas.; W. H. McCrea, secy.
CARMICHAELS, PA.—Greene County Fair. Sept. 28 and 29.
CARROLLTON, PA.—Cambria County Agricultural Association. Sept. 5 to 8. J. V. Maucher, secy.
CENTRE HALL, PA.—Patrons of Husbandry. Sept. 15 to 22. Leonard Rhone, mgr.
CLEARFIELD, PA.—Clearfield County Fair. Sept. 26 to 29. Geo. J. Thompson, pres.; R. E. Shaw, secy.
CONNEAUTVILLE, PA.—Crawford County Fair. Sept. 6 to 9.
CORRY, PA.—Erie County Fair. Sept. 13 to 16.
DAYTON, PA.—Dayton Agricultural and Mechanical Association. Sept. 26 to 29. A. S. McQuilkin, Smicksburg, pres.; A. J. Gourley, treas.; E. Morrow, secy.
EBENSBURG, PA.—Ebensburg Agricultural Association. Aug. 29 to Sept. 1. Hon. A. V. Barker, pres.; A. W. Buck, treas.; S. S. Reed, secy.
EDINBORO, PA.—Erie County Fair. Sept. 13 to 16.
ERIE, PA.—Elks' Carnival and Street Fair. July 31 to Aug. 5. W. Downing, secy.
FORKSVILLE, PA.—Sullivan County Agricultural Society. Oct. 3 to 5. Ulysses Bird, pres.; M. A. Black, secy.
GRATZ, PA.—Fair. Aug. 22 to 26. J. W. Hoffman, secy.
GREENSBURG, PA.—Westmoreland Agricultural Society. Sept. 26 to 29. W. F. Holtzer, secy.
HANOVER, PA.—Hanover Agricultural Society. Sept. 26 to 29. R. M. Wirt, pres.; T. J. Little, treas.; M. O. Smith, secy.
HARFORD, PA.—Harford Agricultural Society. Sept. 27 to 29. J. C. Tanner, pres.; E. M. Watson, treas.; E. E. Jones, secy.
HOLLIDAYSBURG, PA.—Blair County Fair. Sept. 13 to 16.
HOOKSTOWN, PA.—Millcreek Valley Agricultural Association. Aug. 22 to 24. R. M. Swaney, secy.
HONESDALE, PA.—Wayne County Agricultural Society. Oct. 3 to 5. W. L. Ferguson, Seelyville, pres.; Geo. Erk, Seelyville, treas.; E. W. Gammell, Bethany, secy.
HOOKSTOWN, PA.—Millcreek Valley Agricultural Association. Aug. 22 to 24. H. W. Nelson, pres.; H. C. Leeper, treas.; R. M. Swaney, secy.
HUGHESVILLE, PA.—Muncy Valley Farmer's Club. Sept. 19 to 22. Theo. A. Boche, pres.; Hon. Peter Reeder, treas.; A. C. Henry, secy.
INDIANA, PA.—Indiana County Agricultural Society. Sept. 13 to 16. David Blair, secy.
KITANNING, PA.—Kitanning Fair Association. Aug. 22 to 25. Dr. C. J. Jessop, pres.; W. J. Sturgeon, treas.; T. McConnell, secy.
KUTZTOWN, PA.—Keystone Agricultural and Horticultural Society. Sept. 26 to 29. J. R. Heffner, Monterey, pres.; J. D. Wanner, treas.; J. B. Esser, secy.
LEBANON, PA.—Lebanon Fair Association. Sept. 4 to 8, 1899. H. B. Loose, pres.; Dr. W. B. Means, secy.
LEHIGHTON, PA.—Carbon County Industrial Society. Sept. 26 to 29. Henry Miller, pres.; Valentine Schwartz, treas.; C. W. Bower, secy.
LEWISBURG, PA.—Union County Agricultural Society. Sept. 26 to 29. C. Willard Oldt, secy.


**Attractions Wanted**
At the Monticello (Ill.) Fair, August 14 to 18. Large crowds every day. Privileges sold at reasonable rates. C. A. Tatman, Sec'y.

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Oklahoma Street Fair Assoc'n
C. A McNABB,
Secretary.

**PRINCE SCHUMANN, AMERICA'S MOST SENSATIONAL WIRE ARTIST.**

Freeport, Ill., July 8th, 1899.
*To Whom it May Concern:*
This will introduce to you Prince Schumann, the famous slack wire walker. He has recently given several exhibitions of his wonderful feats upon the wire suspended high in the air at our Freeport Street Fair held July 3, 4, 5 and 6, and pleased thousands of people who watched each performance with the same interest. He is fine and his entertainments will give satisfaction.
Yours respectfully,
FREEPORT STREET FAIR. C. W. HARDEN, Secretary.

WASHTENAW COUNTY FAIR SOCIETY.
Ann Arbor, Mich., 10th—2nd., 1897.
*To Whom it May Concern:*
One of the special attractions engaged for our fair of 1897 was Prince Schumann, the great slack wire performer. The committee who employed him were well pleased, finding him always a perfect gentleman, ready and accomodating. His feats were perfectly wonderful The thirty thousands of people who witnessed his daring acts were more than well pleased.
F. E. MILLS, Secretary.
Received return engagement for 1898 Fair.

IF YOU WISH TO ENGAGE THIS ATTRACTION,
ADDRESS: No. 36 WEEGER STREET, ROCHESTER, N. Y.




LEWISTON, PA.—Mifflin County Agricultural Fair Association. Sept. 5 to 8. A. C. Mayes, pres.; T. S. Johnson, treas.; J. F. McKinney, secy.
MANSFIELD, PA.—Smythe Park Association. Sept. 26 to 29, 1899. J. M. Clark, Pres. W. P. Austin, secy.; W. D. Husted, treas.
McDONALD, PA.—McDonald Street Fair and Oil Men's Reunion. Aug. 30 to Sept. 1. J. C. Rogers, pres.; W. H. Cramer, secy.; B. D. Fillinghast, treas.
MEADVILLE, PA.—Elks Carnival and Industrial Exposition. July 24 to 29.
MERCER, PA.—Mercer Central Agricultural Association. Sept. 26 to 28. Thos. P. Munnel, pres., Indian Run; Jas. B. Grubb, treas.; John P. Orr, secy.
MILTON, PA.—Milton Fair Association. Oct. 4 to 8. Edwin Paul, secy.
MONTROSE, PA.—Susquehanna County Agricultural Society. Sept. 19 and 20. B. E. James, pres.; T. I. Lott, treas.; W. A. Titsworth, secy.
MT. GRETNA, PA.—Mt. Gretna Agricultural, Mechanical & Industrial Exposition. Aug. 14 to 19, 1899. Ira M. Rutter, secy.
NAZARETH, PA.—Northampton County Agricultural Society. Oct. 3 to 6. F. T. Gernet, pres.; J. A. Reinheimer, treas.; J. J. Mans, secy.
NEWPORT, PA.—Perry County Agricultural Society. Sept. 19 to 22. Hon. D. H. Shubley, pres., Landonburg; L. H. Butturf, treas.; Jas. B. Eby, secy.
ORWIGSBURG, PA.—Orwigsburg Agricultural and Horticultural Society. Aug 29 to Sept. 1. Hon. J. T. Shoener, pres.; H. S. Albright, treas.; A. E. Brown, secy.
OXFORD, PA.—Oxford Agricultural Society. Sept. 27 and 28. Wm. H. Hoog, Colerain, pres.; F. G. Andrews, treas.; Harry C. Thomas, secy.
PARKER CITY, PA.—Armstrong County Fair Aug. 30 to Sept. 2.
PITTSTON, PA.—Luzerne County Fair Association. Sept. 19 to 22. A. O. Farnham, pres.; W. McCabe, treas.; John A. Wood, Old Forge, Pa., secy.
PORT ALLEGHENY, PA.—McKean County Agricultural Society. Sept. 12 to 15. J. B. Colcord, secy.
PORT ROYAL, PA.—Juniata County Fair. Sept. 14 to 16.
READING, PA.—Agricultural & Horticultural Society of Berks County. Oct. 3 to 6. James McGowan, pres.; Milford N. Ritter, treas.; Cyrus T. Fox, secy.
STONEBORO, PA.—Stoneboro Fair. Oct. 3 to 5. J J. Blatt, pres.; Robt. P. Cann, treas.; Geo. H. Fowler, secy.
STROUDSBURG, PA.—Monroe County Agricultural Society. Sept. 5 to 8. R. F. Schwarz, pres.; T. C. Brown, secy.
TARENTUM, PA.—Allegheny County Fair. Aug. 30 to Sept. 2.
TOWANDA, PA.—Bradford County Agricultural Society. Sept. 26 to 29. E. J. Ayers, Macedonia, pres.; W. T. Horton, treas.; Benj. Kuykendall, Jr., secy.
TROY, PA.—Annual Troy Fair. Sept. 12 to 15. John E. Dobbins, pres.; E. E. Van Dyne, treas.; John A. Parsons, secy.
TUNKHANNOCK, PA.—Wyoming County Agricultural Society. Sept. 12 to 15. Hon. S. R. Bungess, pres.; C. O. Dersheimer, treas.; W. N. Reynolds, secy.
UNIONTOWN, PA.—Fayette Fair Association. Sept. 5 to 8. W. M. Thompson, pres.; W. H. Bowman, treas.; Wm. W. Parshall, secy.
WASHINGTON, PA.—Western Pennsylvania Agricultural Association. Sept. 26 to 29. Jas. M. Thomas, Thomas, pres.; Jas. I. Forsyth, Washington, treas.; Julius Le Moyne, Washington, secy.
WATTSBURG, PA.—Wattsburg Agricultural Society. Sept. 5 to 7. W. H. Cornell, pres.; John Phelps, treas.; A. L. Phelps, secy.
WAYNESBURG, PA.—Greene County Fair. Sept. 13 to 16.
WELLSBORO, PA.—Tioga County Fair. Sept. 22 and 23
WESTFIELD, PA.—Westfield Fair Association. Sept. 12 to 15. Frank Strang, secy.
WILLIAMS GROVE, PA.—Grangers' Interstate Exhibition. Aug. 28 to Sept. 2. R. H. Thomas, Mechanicsburg, pres.; R. H. Thomas, Jr., Mechanicsburg, treas.; H. S. Mohler, Mechanicsburg, secy.
WILLIAMSPORT, PA.—Fair. Sept. 13 to 16.
YORK, PA.—York County Fair. Oct. 3 to 6.
YOUNGWOOD, PA.—Westmoreland Agricultural Society. Sept. 26 to 29. J. W. Allshouse, Adamsburg, pres.; M. P. Shoemaker, Greensburg, treas.; W. H. Holtzer, Greensburg, secy.

## RHODE ISLAND.

PROVIDENCE, R. I.—Rhode Island State Fair Association. Oct. 9 to 13. Fred. E. Perkins, pres.; Frank F. Olney, treas.; Wm. Hanrahan, secy.
WARWICK, R. I.—Pawtucket Valley Agricultural Park Association. Sept. 21 to 23. R. A. S. Reoch, River Point, pres.; F. J. Flanagan, River Point, treas.; John L. Deering, Arctic, Box H, secy.
WEST KINGSTON, R. I.—Washington County Fair. Sept. 5 to 8.

## SOUTH CAROLINA.

FAIRVIEW, S. C.—Fairview Stock, Agricultural and Mechanical Association. Undecided. J. B. Wasson, pres.; J. L. Stoddard, treas.; W. H. Britt, secy.
LEXINGTON, S. C.—Lexington County Fair Association. Oct. 25 to 27. Major J. H. Counts, Irmo, pres.; W. P. Roof, treas.; M. D. Harman, secy.
COLUMBIA, S. C.—State Agricultural and Mechanical Society. Nov. 6 to 10. T. J. Cunningham, Clowney, pres.; A. W. Love, gen'l supt.; Thos. W. Holloway, Pomaria, secy.

## SOUTH DAKOTA.

SIOUX FALLS, S. D.—Carnival of Sports. Sept. 12 to 15. Geo. Schlosser, secy.
YANKTON, S. D.—South Dakota State Fair. Sept. 25 to 29. Chas. H. Harris, Aberdeen, pres.; J. E. Platt, Clark, treas.; Walter B. Dean, secy.

## TENNESSEE.

ALEXANDRIA, TENN.—DeKalb Agricultural and Mechanical Association. Sept. 21 to 23. Col. J. T. Creaghead, Brush Creek, pres.; J. W. Rutland, treas.; Rob Roy, secy.
MURFREESBORO, TENN. — Rutherford County Fair Association. Sept. 5 to 9. N. C. Collier, pres.; A. M. Overall, treas.; J. H. Crichlow, secy.
WATERTOWN, TENN.—Wilson County Fair Association. Sept. 7 to 9. T. A. Young, pres.; O. B. Young, treas.; Caesar Thomas, secy.

## TEXAS.

ABILENE, TEX.—Abilene Fair Association. Oct. 25 to 28. J. M. Bradford, pres.; Henry James, treas.; Will Stith, secy.
DALLAS, TEX.—State Fair and Dallas Exposition Association. Sept. 28 to Oct. 22. W. H. Gaston, pres.; J. B. Adone, treas.; Sydney Smith, secy.
MARQUEZ, TEX.—Marquez Fair Association. Nov. 1 to 3. F. M. Amos, pres.; Sidney Myers, treas.; Dr. E. O. Boggs, secy.
PALESTINE, TEX.—East Texas Fair and Driving Park Association. Oct. 25 to 28. G. R. Cook, pres.; W. C. Gorman, treas.; Thos. Hall, secy.
SAN ANTONIO, TEX.—San Antonio International Fair Association. Oct. 28 to Nov. 8, 1899. G. W. Brackenridge, San Antonio, Tex., chairman.
VICTORIA, TEX.—Southwest Texas Fair Association. Sept. 26 to 29. L. D. Heaton, pres.; Theo. Buhler, treas.; L. N. Hofer, secy.

## UTAH.

SALT LAKE CITY, UTAH—Deseret Agricultural and Mfg. Society. Oct. 3 to 7. John R. Winder, pres.; Elias A. Smith, treas.; Septimus W. Sears, secy.

## VERMONT.

BARTON, VT.—Orleans County Fair Association. Sept. 12 to 14. H. H. Somers, pres.; O. D. Owen, treas.; D. D. Bean, secy.
BRADFORD, VT.—Bradford County Fair. Aug. 28 to 31
BRATTLEBORO, VT.—Valley Fair Association. Sept. 27 and 28.
BURLINGTON, VT.—Howard Park Fair. Sept. 12 to 15.
EAST CORINTH, VT.—Waits River Valley Agricultural Society. Sept. 5 to 7. Rev. E. W. Hatch, pres.; E. R. Corliss, treas.; Warren L. Crafts, Oxford, N. H., secy.
E. HARDWICK, VT.—Caledonia County Fair. Oct. 7
FAIR HAVEN, VT.—West Vermont Fair. Sept. 19 to 22.
LYNDONVILLE, VT.—Northern Caledonia Fair Association. Sept. 7 and 8. C. D. Hubbard, Lyndon Center, pres.; E. M. Campbell, treas.; E. McGennis, secy.
MANCHESTER CENTER, VT.—Battenkill County Fair. Aug. 29 to 31.
MIDDLEBURY, VT.—Addison County Fair. Sept. 5 to 7.
MORRISVILLE, VT.—Lamoille County Fair. Sept. 5 to 7.
NORTHFIELD, VT.—Dog River Valley Fair Association. Sept. 19 to 22. J. B. Wills, Randolph, pres.; Jas. Morse, treas.; W. W. Holden, secy.
RUTLAND, VT.—Rutland County Agricultural Society. Sept. 12 to 14. John H. Mead, West Rutland, pres.; Fred. A. Field, treas.; Willis M. Ross, secy.
SHELDON JUNCTION, VT.—Franklin County Fair. Aug. 30 to Sept. 1. A. S. Richardson, pres.; Geo. P. Twigg, St. Albans, treas.; C. A. Oliver, North Sheldon, secy.
SPRINGFIELD, VT.—Springfield County Fair. Sept. 5 and 6
ST. JOHNSBURY, VT.—Caledonia County Fair Ground Co. Sept. 19 to 21. T. R. Steles, pres.; W. A. Taplin, treas.; Fred. S. Harriman, secy.
TUNBRIDGE, VT.—Union County Fair. Oct. 3 to 5.
WATERBURY, VT.—Winooski Valley Agricultural Association. Sept. 5 to 7. G. E. Moody, pres.; W. V. Bryan, treas.; M. O. Evans, secy.
WHITE RIVER JUNCTION, VT.—Annual State Fair. Sept. 12 to 14. George Aitkin, Woodstock, Vt., pres.; N. B. Hazen, treas.; George W. Hoffman, secy.
WOODSOCK, VT.—Windsor County Agricultural Society. Sept. 26 to 28. F. L. Davis, North Pomfret, pres.; Chas. H. English, Prosper, treas.; John S. Eaton, secy.

## VIRGINIA.

CAPE CHARLES, VA.—Chesapeake Agricultural Fair Association. Aug. 15 to 18. R. S. Nicholas. pres.; Dr. A. Brockenbrough, Chesapeake, secy.
FREDERICKSBURG, VA. — Rappahannock Valley Agricultural and Mechanical Society. Sept. 26 to 28. Capt. T. McCracken, pres.; Capt. S. J. Quinn, secy and treas.
KELLAR, VA.—Eastern Shore Agricultural Fair. Aug. 22 and 23. G. Walter Mapp, secy.
MAPPSBURG, VA.—Mappsburb Colored Fair. Aug. 28 to Sept. 4.
NORFOLK, VA.—Virginia State Fair and Agricultural Association. Oct. 4 to 7.
STAUNTON, VA.—Street Fair and Trades Carnival. Oct. 3 to 6. J. H. Woodward, pres.; Gilpin Wilson, treas.; C. E. Haines, secy.; Albert Shultz, amusements.
TAPPAHANNOCK, VA.—Tidewater Agricultural and Stock Association. Sept. 20 to 22. B. B. Brockenbrough, pres.; J. C. Phillips, treas.; C. B. Newbill, Center Cross, secy.
TASLEY, VA.—Peninsula Fair Association. Aug. 22 to 25. C. C. Dix, Parksley, Va., secy.
WINCHESTER, VA.—Shenandoah Valley Agricultural Society. Sept. 19 to 22. C. B. Rouss, 549 Broadway, New York City, pres.; Clark H. Purcell, treas.; E. G. Hollis, secy.

## WASHINGTON

NORTH YAKIMA, WASH.—State Fair. Sept. 25 to 29. J. M. Baxter, pres.; Wm. Lee, sr., treas.; T. R. Gunn, secy.
SPOKANE, WASH.—Spokane Industrial Exposition. Oct. 3 to 17. E. D. Umsted, M.D., pres.; Geo. S. Brookes, treas.; H. Bolster, secy.
WALLA WALLA, WASH.—Walla Walla Valley Fruit Fair. Sept. 26 to Oct. 1. W. A. Ritz, pres.; T. S. Dement, treas.; C. F. Van De Water, secy.

## WEST VIRGINIA.

CLARKSBURG, W. VA.—West Virginia Central Agricultural and Mechanical Association. Oct. 3 to 6. T. T. Wallis, pres.; M. M. Thompson, secy.
MIDDLEBOURNE, W. VA.—The Tyler County Exposition and Fair Association. Aug. 22 to 25. W. H. Stealey, pres.; D. Hickman, treas.; C. B. Riggle, secy.
MOUNDSVILLE, W. VA.—Ohio Valley Fair. Sept. 12 to 14.
NEW MARTINSVILLE, W. VA.—Wetzel Co. Fair Association. Aug. 15 to 18. Justus Eakin, pres.; L. J. Williams, treas.; Robt. E. McEldowney, secy.
PENNSBORO, W. VA.—Ritchie County Agricultural and Fair Association. Sept. 12 to 15. L. P. Wilson, pres.; Dr. G. P. Sigler, treas.; Will A. Strickler, secy.
PT. PLEASANT, W. VA.—Fair and Driving Association. Aug. 30 to Sept. 1. Art L. Cottrill, Lock Box 22, secy.
SHEPHERDSTOWN, W. VA.—Morgan Grove Agricultural and Live Stock Association. Sept. 5 to 8. Dr. A. S. Reynolds, pres.; G. T. Lickleder, treas.; R. S. M. Hoffman, secy.
WALTON, W. VA.—Roane County Fair Association. Aug. 29 to Sept. 1. J. J. Riley, secy.
WHEELING, W. VA.—West Virginia Exposition and State Fair Association. Sept. 4 to 8. Geo. J. Cook, secy.

## WISCONSIN

AMHERST, WIS.—Portage County Agricultural Society. Sept. 19 to 22. A. J. Smith, secy.
APPLETON, WIS.—Fox River Fair and Driving Association. Sept. 19 to 22. Chas. Clack, Apple Creek, pres.; J. J. Sherman, treas.; L. W. Harman, secy.
ARCADIA, WIS.—Arcadia Agricultural and Driving Association. Sept. 5 to 8. H. E. Simpson, pres.; R. P. Rainey, treas.; J. I. Dewey, secy.
AUGUSTA, WIS.—Eau Claire Agricultural Society. Sept. 12 to 15. W. E. Leidger, Fall Creek, pres.; F. E. Williams, treas.; Chas. A. Williams, secy.
BARABOO, WIS.—Sauk County Agricultural Society. Sept. 26 to 29. Henry Maniott, pres.; Franklin Johnson, treas.; Geo. A. Pabodie, secy.
BLOOMINGTON, WIS.—Fair. Sept. 7 and 8 L. Abraham, secy.
CHETEK, WIS.—Barren County Agricultural Society. Sept. 5 to 7. W. W. Flinn, pres.; W. A. Kent, Cameron, treas.; Jas. E. Cartwright, secy.
BEAVER DAM, WIS.—Dodge County Fair Association. Sept. 26 to 29. E. E. Williams, pres.; H. B. Drake, treas.; C. W. Harvey, secy.
BERLIN, WIS.—Berlin Agricultural Association. Oct. 2 to 5. C. M. Willis, secy.
BLACK RIVER FALLS, WIS.—Jackson County Agricultural Society. Sept. 5 to 8. J. A. Bailey. S. N. Saurdohl, treas.; E. L. Ormsby, secy.
BOSCOBEL, WIS.—Aug. 21 to 23. C. F. Mufley, secy.
CEDARSBURG, WIS.—Ozaukee County Agricultural Society. Sept. 25 to 27. Wm. H. Rentleman, pres.; L. E. Schroeder, Salter, treas.; Jacob, Dietrich, secy.
CHILTON, WIS.—Calumet County Agricultural Society. Sept. 11 to 13. Tjark Oesau, pres.; Geo. D. Breed, secy.
CHIPPEWA FALLS, WIS.—Northern Wisconsin State Fair. Sept. 19 to 22. M. S. Bailey, secy.
CUMBERLAND, WIS.—Sept. 13 to 15. H. S. Comstock, secy.
ELKHORN, WIS.—Sept. 19 to 22. G. L. Harriman, secy.
DARLINGTON, WIS.—Lafayette County Agricultural Society. Aug. 22 to 25. Geo. F. West, pres.; M. H. Michaelson, treas.; W. E. Collins, secy.
DODGEVILLE, WIS.—Iowa County Agricultural Society. Aug. 29 to Sept. 1. Wm. V. Powell, pres.; J. W. Hocking, treas.; W. J. Davey, secy.
DURAND, WIS.—Pepin County Agricultural Society. Sept. 27 to 29. J. J. Morgan, pres.; W. H. Huntington, secy.
ELKHORN, WIS.—Walworth County Fair. Sept. 19 to 22. G. L. Harriman, secy.
ELLSWORTH, WIS.—Pierce County Fair. Sept. 20 to 22. J. W. Hancock, pres.; E. S. Doolittle, secy.
EVANSVILLE, WIS.—Evansville Fair Association. Sept. 5 to 8. F. Springer, secy.
GALESVILLE, WIS.—Trempealean County Agricultural Society. Aug. 28 to 31. F. G. Davis, pres.; J. A. Kellman, treas.; Bert A. Gipple, secy.
HILLSBORO, WIS.—Sept. 12 to 15.
HUDSON, WIS.—Sept. 27 to 29. W. J. Johnson, secy.
JEFFERSON, WIS.—Sept. 26 to 29. J. L. Kearney, secy.
LACROSSE, WIS.—LaCrosse Interstate Fair Association. Sept. 12 to 14. B. E. Edwards, pres.; T. H. Spence, treas.; C. S. Van Auken, secy.
LANCASTER, WIS.—Grant County Agricultural Society. Sept. 13 to 15. D. Abrams, pres.; R. Meyer, jr., treas.; George B. Wheeler, secy.


**DEFENSIO NON PROVOCATIO.**
**DEFENSE NOT DEFIANCE.**

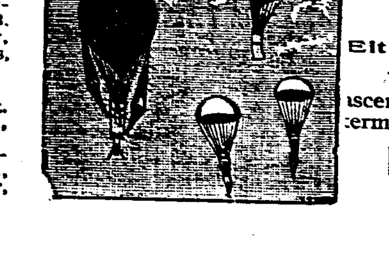
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DON'T decide anything until you have PAID a flying visit to the would be MIDWAYS, and satisfied yourselves that THEY are strong enough to PLEASE your PATRONS.
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NORTH ADAMS, MICH.

LODI, WIS.—Lodi Union Agricultural Society. Sept. 11 to 14. Job Mills, pres.; A. R. Reynolds, treas.; A. H. Hinds, secy.
MADISON, WIS.—Dane County Agricultural Society. Sept. 19 to 22. S. L. Sheldon, pres.; Daniel Bechtel, treas.; Geo. A. Kingsley, secy.
MANITOWOC, WIS.—Manitowoc County Industrial Association. Sept. 6 to 9. Christ. Muth, pres.; Julius Lindstedt, secy.
MAUSTON, WIS.—Juneau County Agricultural Society. Sept. 4 to 7. S. C. Plommer, pres.; F. A. Adler, treas.; J. C. Baldwin, secy.
MENOMINEE, WIS.—Dunn County Fair. Sept. 19 to 22.
MERRILL, WIS.—Lincoln County Agricultural Society. Sept. 7 to 9. John N. Cotter, pres.; John F. Clark, treas.; John W. Bruce, secy.
MILWAUKEE, WIS.—State Fair. Sept. 11 to 15. T. L. Newton, pres.; John M. True, Madison, secy.
MINERAL POINT, WIS.—Southwestern Wisconsin Fair. Aug. 15 to 18. Geo. G. Cox, pres.; Phillip Allen, treas.; W. H. Bennett, secy.
MONROE, WIS.—Green County Agricultural Society. Aug. 30 to Sept. 2. R. A. Etter, pres Andrew Lewis, treas.; Frank Smock, secy.
NEILLSVILLE, WIS.—Clark County Agricultural Society. Sept. 19 to 22. E. D. Webster, pres.; G. S. Redmon, treas.; H. H. Heath, secy.
NEW LONDON, WIS.—New London Fair. Sept. 5 to 8. Aug. Roloff, pres.; Henry Cannon, secy.
NEW RICHMOND, WIS.—New Richmond Driving Park and Agricultural Association. Sept. 13 to 15. O. J. Williams, pres.; J. W. McCoy, treas.; J. A. Hughes, secy.
PHILLIPS, WIS.—Sept. 7 to 9. G. M. Chamber, secy.
PLYMOUTH, WIS.—Sheboygan County Agricultural Association. Sept. 5 to 8. H. Wheeler, Sr., pres.; E. A. Dow, treas.; O. Gaffron, secy.
PORTAGE, WIS.—Columbia County Agricultural Society. Sept. 5 to 8. Geo. Bain, pres.; J. M. Bushnell, treas.; Kennedy Scott, of Rio, secy.
RHINELANDER, WIS.—Oneida County Agricultural Society. Sept. 4 to 7. J. C. Curran, pres.; B. R. Lewis, treas.; W. C. Ogden, secy.
RICHLAND CENTRE, WIS.—Richland County Agricultural Society. Sept. 26 to 29. H. M. Bock, pres.; J. M. Keys, treas.; W. F. J. Fogo, secy.
SENECA, WIS.—Sept. 26 to 28. A. B. Withee, secy.
SHAWANO, WIS.—Shawano County Agricultural Society. Sept. 13 to 15. D. E. Westcott, secy.
SPARTA, WIS.—Sparta Driving and Agricultural Association. Aug. 22 to 25. F. W. Swarthout, pres.; J. M. Farming, treas.; J. P. Rice, secy.
ST. CROIX FALLS, WIS.—Park County Fair Association. Sept. 19 to 21. Thomas H. Thompson, pres.; Harry D. Baker, treas.; Geo. H. Ely, secy.
TOMAH, WIS.—Eastern Monroe County Agricultural Society. Aug. 29 to Sept. 1. M. L. Harriman, pres.; W. W. Warren, treas.; H. J. Skinner, secy.
VIROQUA, WIS.—Vernon County Agricultural Society. Sept. 19 to 22. D. O. Mahoney, pres.; John W. Mills, treas.; F. W. Alexander, secy.
IOLA, WIS.—Oct. 3 to 6.
WAUSAU, WIS.—Marathon County Fair. Sept. 4 to 7. L. K. Wright, secy.
WAUTOMA, WIS.—Waushara County Agricultural Society. Sept. 27 to 29. Gilbert Fremont, pres.; Geo. P. Walker, treas.; W. H. Berray, secy.
WEST SALEM, WIS.—La Crosse County Agricultural Society. Sept. 26 to 28. Ira Richardson, Bangor, pres.; C. H. Hawkins, treas.; F. H. A. Nye, secy.
WEYANWEGA, WIS.—Waupaca County Agricultural Association. Sept. 26 to 29. E. W. Brown, pres.; A. L. Hutchinson, secy.

## CANADA

ALMONTE, CANADA.—North Lanark Agricultural Society. Sept. 26 to 28. John Forsyth, Cedar Hill, pres.; Jas. Robertson, treas.; W. P. McEwen, secy.
AYLMER, (WEST), ONT.—East Elgin Fair Association. Sept. 22 and 23. A. A. Leslie, pres.; D. H. Price, Aylmer, secy.
BELLEVILLE, CAN.—Bay of Quinte Fair Association. Sept. 13 and 14.
BOWMANSVILLE, CANADA—West Durham Agricultural Society. Sept. 14 and 15. W. E. Pollard, pres.; W. F. Allen, treas.; M. A. James, secy.
BRANTFORD, CANADA—South Brant Agricultural Society. Sept. 16 to 21. Chas. W. Yapp, pres.; Geo. Hately, manager.
CALGARY, CAN.—Summer Show, Sept. 4 to 6.
CAYUGA, ONT. CAN.—Haldimand County Fair. Sept. 26 and 27. Michael McConnell, pres.; M. McClung, treas.; J. W. Sheppard, secy.
CHATHAM, CANADA—West Kent District Agricultural Society; Peninsular Fair. Sept. 26 to 28. St. A. Patteson, pres.; R. G. Fleming, treas.; Henry Robinson, Box 67, secy.
CHILLIWACK, CAN.—Chilliwack Agricultural Association. Sept. 27 to 29. R. J. Marshall, pres.; S. Millord, treas.; C. B. Reeves, secy.
CLINTON, CANADA—Huron Central Exhibition. Sept. 19 and 20. Wm. Weir, pres.; Wm. Coats, secy.
COLLINGWOOD, CANADA—Great Northern Exhibition. Sept. 19 to 22. Thos. Robinson, pres.; W. J. France, treas.; J. W. Archer, secy.
COMOX, CAN.—Comox Fair. Sept. 21. R. Landells, secy., Courtnay, P. O., Comox, B. C., Canada.
CYPRES RIVER, CAN. — Summer Show. July 27 and 28. Jas. Connon, pres.; Jas. McDole, secy.
DRUMBO, CANADA—Blenheim Township Agricultural Society. Sept. 26 and 27. J. O. Given, Richwood, pres.; Y. S. Telfer, secy.
DUNCAN STATION, V. I., B. C.—Corvichan Agricultural Society. Sept. 30. W. C. Duncan, pres.; G. H. Hadwen, secy and treas.
FLESHERTON, CAN.—East Grey Agricultural Society. Sept. 19 and 20. R. J. Sproule, secy.
FERGUS, CAN.—Center Wellington Fair Sept. 27 and 28.
GODERICH, ONT., CAN.—Great Northwestern Fair. Sept. 26 to 28.
HALIFAX, CANADA—Novia Scotia Provincial Exhibition Committee. Sept. 23 to 30. Hon. J. W. Longley, pres.; D. R. Clarke, treas.; J. E. Wood, secy.
INDIAN HEAD, CANADA—Central Assiniboia Show Association. Aug. 2 and 3. Angus MacKay, pres.; A. W. Sherwood, secy.
KAMLOOPS (B. C.) CAN.—Kamloops Agricultural Association. Sept. 20 and 22. W. J. Roper, pres.; J. R. Hall, treas.; F. J. Dean, secy.
KELOWNA, CAN.—Agricultural and Trades Association of Okanagan Mission. Sept. 20 and 21. F. J. Watson, secy.
KEMPTVILLE, ONT., CAN.—Oxford Township Agricultural Exhibition. Sept. 28 and 29. Angus Buchanan, secy.
KILLARNEY, CANADA—Killarney E. D. Agricultural Society. Aug. 1 and 2. Geo. McCulloch, pres.; Alex. Leitch, secy.
KINGSTON, CAN.—Kingston Fair. Sept. 11 to 14.
LACHUTE, CAN.—Agricultural Society of Argentine. Sept. 27 and 28. Geo. Morrison, Hillhead, pres.; G. J. Walker, secy and treas.
LONDON, CANADA—The Western Fair Association. Sept. 7 to 16. Lt. Col. W. M. Gartshore, pres.; D. Mackenzie, treas.; Thos. A. Browne, secy.
MANITOU, CANADA—Manitou Fair. Aug. 9 and 10. Jas. Fargey, pres.; W. F. Ellis, secy.
MARKHAM, ONT., CAN.—E. R. Y. & M. Agricultural and Horticultural Societies. Oct. 4 to 6. R. C. Tefft, pres.; W. H. Hall, secy.
MEADOW LEA, CAN.—Woodlands Agricultural Society, No. 1. Sept. 27. J. A. Christelaw secy.
MINNEDOSA, CANADA—Minnedosa Agricultural Society. Aug. 2. Rich. Storey, pres.; T. A. Cuddy, secy.
MORRISBURG. ONT.—Dundas County Fair Association. Aug. 29 to 31. H. J. Whittaker, pres.; N.W.Williamsburg, Ont., secy. and treas.
MOOSE JAW, CAN.—Summer Show. Aug. 9.
NAPANEE, CANADA—Lenox Agricultural Fair. Sept. 18 and 19. E. Ming, secy.
NEEPAWA, CANADA—Beautiful Plains Agricultural Society. Aug. 8 to 10. G. S. McGregor, pres.; John Wemyss, secy.
NEWMARKET, ONT.—North York Agricultural Society. Sept. 19 to 21. A. Wilson, pres.; Sharon E. Jackson, treas.; Wm. Keith, secy.
NEW WESTMINSTER, CAN.—British Columbia Fair. Oct. 3 to 6.
OTTAWA, ONT., CAN.—Central Canada Exhibition. Sept. 11 to 23. W. Hutchison, pres.; T. C. Bate, treas.; Edward McMahon, 26 Sparks st., secy.
PAISLEY, CANADA—Centre Bruce Exhibition. Sept. 26 and 27. Geo. Chambers, pres.; F. E. Sheppard, secy.
PALMERSTON, ONT. CAN.—Palmerston and N. Wallace Agricultural Society. Sept. 26 and 27. Allen Murray, pres.; Wm. Jamieson, secy and treas.
PARIS, ONT. CAN.—North Brant Agricultural Society. Sept. 25 and 26. Scott Davidson, pres.; H. C. O'Neail, secy and treas.
PETERBOROUGH, CANADA—Peterborough Central Exposition. Sept. 18 to 20. G. W. Fitzgerald, pres.; W. J. Green, Box 181, secy.
PICTON, ONT. CAN.—County of Prince Edward Agricultural Society. Sept. 27 and 28. H. M. Williams, pres.; Thos. Bog, secy and treas.
PILOT MOUND, CANADA—Mountain Electoral Division Agricultural Society. Oct. 4. R. S. Preston, pres.; F. Steadman, secy.
PRESCOTT, CANADA—South Greenville Agricultural Society. Sept. 19 to 21. Chas. H. Row, pres.; T. R. Melville, secy.
QU'APPELLE, CANADA—Aug. 2 and 3.
QUEBEC, CAN.—Quebec Exposition. Sept. [illegible] to 14.
RICHMOND, ONT., CAN.—Carleton County Agricultural Society. Sept. 13 to 15. John Craig, North Gower, pres.; William McElrey, Richmond, secy.
ROLLING RIVER, MAN., CAN.—Agricultural Society. Aug. 18.
SAULT STE. MARIE, CANADA—East Algona Agricultural Society. Oct. 3 and 4. John Dawson, pres.; Wm. Brown, secy.
SHERBROOKE, CAN. — Canada's Eastern Fair. Sept. 4 to 9.
STANSTEAD PLAIN, CANADA—Stanstead Live Stock Fair Association. Aug. 23 to 24.
STRATHROY, CAN.—West Middlesex Fair. Sept. 18 to 20.
STRATCLAIR, CAN.—Shoal Lake, No. 2, Fair. Oct. 4. W. H. Reed, pres.; A. R. Sutherland, secy and treas.
SUTTON, ONT. CAN.—Georgina and N. Williamsburg Fair. Oct. 2 and 3. J. D. Davidson, Belhaven, pres..; P. M'Clellan, Sutton West, secy.
THREE RIVERS, CAN.—Agricultural Association of Three Rivers District. Sept. 18 to 23. Hector Caron, St. Leon, pres.; C. D. Hebert, mgr.
TILSONBURG, CAN.—South Oxford & Dercham Agricultural Society. Oct. 3 and 4. Thos. T. Brown, secy.
TORONTO, ONT., CAN.—Annual Exposition and Fair of Industrial Exhibition Association. Aug. 28 to Sept. 9. H. J. Hill, secy.
TURTLE MOUNTAIN BOISSEVAIN, CANADA—Turtle Mountain Fair. July 27 and 28. Chas. Brown, pres.; D. McCuaig, secy.
VIRDEN, MAN., CAN.—County Dennis Agricultural Society. July 26 and 27. A. G. McDougall, secy.
WALLACETOWN, CA.N—West Elgin Fair. Sept. 28 and 29. Dan McCallum, Box 34, secy.
WATFORD, CAN.—East Lambton Fair. Sept. 26 and 27. John Farrel, Forest, pres.; F. Kenward, secy.
WELLESLEY, CANADA—Wellesley and N. Easthope Agricultural Society. Sept. 12 and 13. John Greenwood, pres.; Geo. Bellinger, secy.
WOODBRIDGE, ONT. — Woodbridge Fair. Oct. 17 and 18. Hon. N. C. Wallace, treas.; Thos. F. Wallace, secy.
WOODSTOCK, ONT.—Woodstock Fair. Sept. 21 to 23. R. G. Sawtell, secy.
WOODVILLE, ONT.—Eldon Agricultural Society. Sept. 14 and 15. A. E. Stabach, pres.; C. E. Weeks, treas.; J. C. Gilchrist, secy.

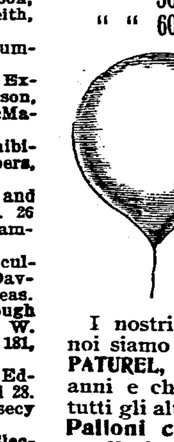
## ADDITIONAL FAIR LIST.

KANSAS CITY, MO.—Industrial Street Exposition and Oriental Midway. Sept. 28 to Oct. 7. John F. Eaton, pres.; Kansas City Karnival Krewe, managers.
DEPOSIT, N. Y.—Deposit Street Fair. Aug. 22 to 24. Chas. P. Knapp, pres.; S. D. Smith, treas.; C. N. Stow, secy
JOPLIN, MO.—Street Fair and Carnival. Oct. 23 to 28. Geo. B. Nichols, manager.
CHERRYFIELD, ME. — West Washington Agricultural Society. Sept. 12 to 14. D. W. Campbell, pres.; F. L. Allen, treas.; E. F. Allen, Columbia Falls, Me., secy.
CAMBRIDGE, O.—Street Fair. Aug. 31 to Sept. 2. Horace G. Morgan, secy.


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# CONVENTIONS,
## Fetes, Celebrations, Etc.

*Under this heading we publish free of charge the dates of all notable events, which are likely to attract large concourses of people to any one particular city and for this reason prove of importance to advertisers, showmen, streetmen, general passenger agents, etc. The list is carefully revised and corrected monthly.*

ALTOONA, PA.—Pennsylvania State Magistrates' Association. Sept. 19, 1899. G. W. Jackson, Box 206, Harrisburg, Pa., secy.
AMES, IOWA—Improved Stock Breeders' Association. Dec. 13, 1899. W. M. McFadden, West Liberty, Iowa.
AMHERST, MASS.—Delta Kappa Epsilon Society. Nov. 15, 1899. Bethune Duffield, secy., 800 Union Trust Building, Detroit, Mich.
ANACONDA, MONT.—I. O. G. T. Grand Lodge. Oct. 11, 1899. Jas. A. Longstaff, 738 S. Main st., Butte, Mont.
ASBURY PARK, N. J.—State Assembly of Rebekahs. Oct. 3, 1899. Mary I. Pulleu, 352 Elm st., Arlington, N. J., secy.
ASHEVILLE, N. C.—Southern Homeopathic Medical Association. October 17 to 19. Dr. Francis McMillan, secy., 217 N. Vine st., Nashville, Tenn.
ASHLAND, ORE.—Knight Templars' Grand Commandery. Sept. 28, 1899. Jas. F. Robinson, secy., Eugene, Ore.
ASHLAND, WIS.—Woman's Synodical Missionary Society. October, 1899. Mrs. Ella C. Pierce, 119 10th st., Milwaukee, Wis., secy.
ASTORIA, ORE.—Oregon State Press Ass'n, Aug. 21. Albert Tozier, Secy.
ATHENS, VT.—Christian Endeavor State Convention. Aug. 23.
ATLANTA, GA.—National Sanitary Association. Oct. 18. E. W. Monteith, secy.
ATLANTIC CITY, N. J.—Grand Lodge of Elks, July 12, 1900.
AURORA, ILL.—Ancient Order Hibernians. 1900. Daniel McGlynn, secy., St. Louis.
AUSTIN, TEX.—Texas United Daughters of the Confederacy. Oct. 18, 1899. Mrs. J. M. Brownson, secy., Victoria, Tex.
BALTIMORE, MD.—Federal Brotherhood of Andrew & Philip. November, 1899. C. E. Wyckoff, Irvington, N. J., secy.
BALTIMORE, MD.—Grand Encampment, I. O. O. F. Oct. 16, 1899. John M. Jones, Baltimore, Md.
BALTIMORE, MD.—Regular Army and Navy Reunion. Oct. 13. R. J. Fanuing, Adj. Gen., Columbus, O.
BALTIMORE, MD.—Grand Pasture of Maryland United Order of Nazarites. Nov. 21, 1899. Geo. W. Carroll, secy., 527 North Dallas street, Baltimore, Md.
BALTIMORE, MD.—Independent Order of Free Sons of Israel. 1902.
BALTIMORE, MD.—Shield of Honor of Maryland. Feb. 3, 1900. W. J. Cunningham, secy. 205 E. Fayette street, Baltimore, Md.
BALTIMORE, MD.—Maryland Baptist Union Association. Oct. 25 to 27, 1899. Howard Wayne Smith, 1803 W. Baltimore st., Baltimore, Md., secy.
BALTIMORE, MD.—Catholic Benevolent Legion. Feb. 3, 1900. Thos. Foley Hisky, secy., 100, W. Fayette street, Baltimore, Md.
BALTIMORE, MD.—Royal Arch Masons. Nov. 14, 1899. George L. McCahan, Grand Secretary.
BALTIMORE, MD.—Supreme Council of Chosen Friends. 3d Tuesday Sept., 1899. S. K. Wagner, supreme secy., Phila., Pa.
BALTIMORE, MD.—Union Veteran League. Sept. 13, 1899. W. S. Norcross, Lewiston, Me. secy.
BATTLE CREEK, MICH.—Civic Philanthropic Conference. Oct. S. Sherin, secy., 45 Stanley Terrace, Chicago, Ill.
BAXTER SPRINGS, KAN.—Reunion, Aug. 28 to Sept 2. John W. Cooper, pres.; C. W. Daniels, secy
BAY CITY, MICH.—Rebekah Assembly, I. O. O. F. Oct. 17, 1899. Mrs. Ida M. Davis, 512 Capital ave., S. Lansing, Mich., secy.
BAY CITY, MICH.—Grand Lodge, I. O. O. F. Oct. 17, 1899. Edwin H. Whitney, Lansing, Mich., secy.
BEATRICE, NEB.—Head Camp, Woodmen of the World. Second Tuesday, February, 1901. E. I. Spencer, Wichita, Kan., secy.
BELLEVILLE, ILL.—Anti-Horsethief Association. Oct. 11, 1899. G. C. Browning, Farmersville, Ill., secy.
BELTON, MO.—Central Protective Association. Oct. 10, 1899. W. H. Smith, Atchison, Kan., secy.
BERLIN, GERMANY—Geographical Congress. Sept. 25 to 29.
BICKNELL, IND.—Indiana Field Trial Clubs. Nov. 6, 1899. S. H. Socwell, secy., 371 Massachusetts avenue, Indianapolis Ind.
BIG RAPIDS, MICH.—Soldiers' and Sailors' Grand Reunion. Sept. 11 to 16.
BINGHAMTON, N. Y.—American Missionary Association. Oct. 17 to 19, 1899. Rev. C. J. Ryder, D.D., 22d st. and 1st av., New York City.
BINGHAMTON, N. Y.—State Baptist Pastors' Conference. Oct. 24 and 25, 1899. Rev. C. A. Clauson, Brockport, N. Y., secy.
BINGHAMPTON, N. Y.—B. Y. P. U. of New York. Oct. 26 and 27. Geo. E. Burdick, secy., Utica, N. Y.
BIRMINGHAM, ALA.—Synod of Alabama. Nov. 21, 1899. W. I. Sinnott, Clerk, Columbiana, Ala.
BOONE, IA.—Baptist State Convention. Oct. 20, 1899. E. P. Bartlett, secy., Des Moines, Iowa.
BOSTON, MASS.—American Historical Association. Dec. 27 to 29, 1899. Herbert B. Adams, John Hopkins University, Baltimore, Md., secy.
BOSTON, MASS.—National Regatta. July 28 and 29. F. R. Fortmeyer, secy., Box 740, New York City.
BOSTON, MASS.—National L. A. W. Meet. Aug. 14 to 19.
BOSTON, MASS.—Loyal Temperance Legion. October, 1899. Mrs. H. G. Rice, 1597 Washington street, Boston, Mass.
BOSTON, MASS.—Knights of Labor. Nov. 14.
BOSTON, MASS.—American Association G. P. and F. Agents. October, 1899. A. J. Smith, L. S. & M. S. R. R., Cleveland, O., secy.
BOSTON, MASS.—Vessel Owners & Captains' National Association. Oct. 4, 1899. R. R. Freeman, 95 Commercial st., Boston, Mass., secy.
BOSTON, MASS.—International Congregational Council. Sept. 20 to 29. Hon. Sam'l B. Capen, Boston, Mass.
BOSTON, MASS.—Farmers' National Congress. Oct. 3 to 6.
BOSTON, MASS.—U. S. General Convention of Universalists. Oct. 17 to 22, 1899. Rev. G. L. Demarust, D.D., Manchester, N. H., secy.
BOSTON, MASS.—Knights and Ladies of Honor, Grand Lodge. May 9, 1900. Sam Hathaway, 228 Tremont st., Boston, Mass.
BOSTON, MASS.—O. U. A. M. State Council. Feb. 22, 1900. Chas. C. Littlefield, secy., 43 Milk street, Boston.
BOSTON, MASS.—Ancient Order of Hibernians. July, 1900. James O. Sullivan, Philadelphia, Pa., nat. secy.
BOSTON, MASS.—Knights of Malta Grand Commandery. Sept. 28, 1899. John W. Hicks, Grand Recorder, 606 Tremont st., Boston, Mass.
BOSTON, MASS.—State Council Knights of Columbus. Feb. 6, 1900. Wm. J. O'Brien, secy., 597 Washington street, Boston.
BOSTON, MASS.—International Union, Steam Engineers. Oct. 2, 1899. P. F. Doyle, 187 Washington st., Chicago, Ill., secy.
BOSTON, MASS.—Steam Engineers' National Union. October, 1899. P. F. Doyle, Chicago, Ill., secy.
BOWLING GREEN, KY.—Synod of Cumberland, Presbyterian Church. Oct. 24, 1899. Rev. T. N. Williams, Louisville, Ky., secy.
BRADFORD, PA.—Northwestern Pennsylvania Volunteer Firemen's Association. Aug. 16 to 18. Burt McAllister, secy.
BRANDON, VT.—B. Y. P. U. State Convention. Sept. 27, 1899. Frank W. Woods, Johnson, Vt., secy.
BRANDON, VT.—State Baptist Convention. Sept. 26, 1899. W. H. Kinzie, Bristol, Vt., clerk.
BRAINERD, MINN.—Improved Order of Redmen of Minn. Aug. 22. Frank J. Hebl, 401 E 8th st., St. Paul, Minn., secy.
BRIDGEPORT, CONN.—National Council, Daughters of America. Oct. 11, 1899. Miss Julia Tipton, Box 522, Dennison, O., secy.
BROOKLYN, N. Y.—Knights of Golden Eagle. Supreme Castle. Oct. 9 and 10, 1899. A. C. Lyttle, 814 N. Broad st., Philadelphia, Pa., secy.
BRUNSWICK, ME.—Maine Ornithological Society. Dec. 30, 1899. L. W. Robbins, Gardiner, Me., secy.
BUFFALO, N. Y.—National Association of Local Fire Insurance Agents. Aug. 9 to 12. R. S. Brannen, secy., Denver, Col.
BUFFALO, N. Y.—National Association of Newsdealers, Booksellers and Stationers. Aug. 22 and 23. F. R. Sampson, 437 10th Ave., New York, secy.
BURLINGTON, VT.—United States Lawn Tennis Association Tournament. Aug. 9.
BUSHNELL, ILL.—Military Tract Medical Association. Nov. 19 to 20, 1899. O. B. Will, M.D., secy., Peoria, Ill.
CAMDEN, N. J.—Supreme Lodge, Order of Shepherds of Bethlehem. Oct. 26, 1899. G. S. Wyckoff, 160 S. Stockton st., Trenton, N. Y., secy.
CANANDAIGUA, N. Y.—Volunteer Firemen's Convention and Parade. Aug. 16 to 17.
CAPE CHARLES CITY, VA.—State Council of Virginia, Jr. O. U. A. M. Oct. 18 and 19. 1899. Thos. B. Ivey, Petersburg, Va., Box 556, secy.
CEDAR RAPIDS, IA.—American Poultry Association. Jan. 15 to 20, 1900. H. A. Bridge, Columbus, O., secy
CEDAR [illegible]S, IA.—Iowa Engineering Society Jan. 17 and 18. E. P. Boynton, secy.
CHARLESTON, S. C.—Annual Communication of M. W. Grand Lodge of Ancient Free Masons of South Carolina. Dec. 12. Chas. Inglesby, secy.
CHEYENNE, WYO.—Frontier Celebration. Aug. 23 and 24. W. R. Breckhous, secy.
CHICAGO, ILL.—Bohemian Catholic Central Union. Sept. 26, 1900. Frank Lindelar, 56 Jewett st., Cleveland, O., secy.
CHICAGO, ILL.—Catholic Total Abstinence Union of America. Aug. 9 to 11, 1899. A. R. Doyle, 415 W. 59th st., New York City, secy.
CHICAGO, ILL.—Grand Chapter, Order Eastern Star of Illinois. Oct. 3 to 5, 1899. Mrs. Mate L. Chester, 931 Park ave., Chicago Ill., secy.
CHICAGO, ILL.—National Duroc-Jersey Record Association. Jan. 2, 1900. Robt. J. Evans, secy., El Paso, Ill.
CHICAGO, ILL.—National Association Colored Head Waiters. Sept. 20.
CHICAGO, ILL.—"Trust" Conference. Sept. 13 to 16
CHICAGO, ILL.—General Council Lutheran Church. Oct. 5. Rev. W. K. Frick, secy., Milwaukee, Wis.
CHICAGO, ILL.—National Fraternal Press Association. Aug. 22, 1899. Gilbert Howell, secy., 275 Woodland avenue, Cleveland, O.
CHICAGO, ILL.—American Galloway Breeders' Association. Nov., 1899. Frank B. Hearne, secy., Independence, Mo.
CHICAGO, ILL.—National Association of Window Trimmers of America. Aug. 1 to 3, 1899.
CHICAGO, ILL.—Street Railway Accountants' Association. Oct. 17 to 20. W. B. Brockway, secy., Toledo, O.
CHICAGO, ILL.—United States Firemen's Association. Sept. 26. John E. Spears, secy., 147 Elm st., Reading, Pa.
CHICAGO, ILL.—Interstate League, Building and Loan Association. Nov. 16 to 17, 1899. Bird M. Robinson, secy., 1123 Broadway, New York City.
CHICAGO, ILL.—National Spiritualists' Association. October, 1899. M. F. Longley, 600 Pennsylvania ave., S. E., Washington, D. C., secy.
CHICAGO, ILL.—Knights Templar Annual Conclave. Oct. 24, 1899. Gil. M. Barnard, 1901 Masonic Temple, Chicago, Ill., secy.
CHICAGO, ILL.—National Association of Embalmers. First week, September, 1899. Frank A. Cook, Paris, Ill., secy.
CHICAGO, ILL.—F. & A. M., Grand Lodge. Oct. 3, 1899. J. H. C. Dill, Bloomington, Ill., secy.
CHICAGO, ILL.—Mississippi Valley Medical Association. Sept. 12, 1899. Henry E. Tuley, M.D., 111 W. Kentucky st., Louisville, Ky., secy.
CHICAGO, ILL.—Bundes-Kriegerfest. Aug. 13 to 15.
CINCINNATI, O.—Triennial Meeting General Grand Chapter. Sept. 25, 1900.
CINCINNATI, O.—Union of American Hebrew Congregations. Jan. 15, 1901. Lipman Levy, secy., Cincinnati, O.
CINCINNATI, O.—Christian Women's Board of Missions. Oct. 12 to 14, 1899. Lois A. White, 307 N. Delaware st., Indianapolis, Ind., secy.
CINCINNATI, O.—Christian Church Convention. Oct. 12 to 20, 1899. B. L. Smith, Y. M. C. A. Bldg., Cincinnati, O., secy.
CINCINNATI, O.—Traveling Engineers' Association. Sept. 12, 1899. W. O. Thompson, Elkhart, Ind., secy.
CINCINNATI, O.—National Association of Implement & Vehicle Manufacturers. October, 1899. O. D. Frary, West Pullman, Chicago, Ill., secy.
CINCINNATI, O.—National Funeral Directors' Association. Oct. 11 and 12. H. M. Kirkpatrick, secy., Elmwood, Ill.
CLAREMONT, N. H.—I. O. R. M. State Council. Oct. 12. Chas. F. Glidden, secy., Manchester, N. H.
CLARINDA, IOWA. — Modern Woodmen's Picnic. Aug. 23.
CLARKSVILLE, TENN.—Grand Lodge of Tennessee, I. O. O. F. Oct. 18, 1899. J. R. Harwell, Nashville, Tenn., secy.
CLEVELAND, O.—National Paint, Oil & Varnish Association. Oct. 10 to 12, 1899. Dr. Van Ness Person, 84 La Salle st., Chicago, Ill., secy.
CLEVELAND, O.—Ancient Scottish Rite Supreme Council. Aug. 1, 1899. Magnus L. Robinson, Alexandria, Va., secy.
CLEVELAND, O.—R. and S. Masters' State Council. Sept. 26, 1899. Wm. E. Evans, Chillicothe, O., Grand Recorder.
CLEVELAND, O.—Royal Arch Masons Grand Chapter. Sept. 27, 1899. Chas. C. Kiefer, Urbana, O., secy.
CLEVELAND, O.—Royal Templars of Temperance. Jan. 30, 1900. Geo. M. Caldwell, 57 Tennis st., Cleveland, O., secy.
CLEVELAND, O.—Grand Lodge O. O. G. T. Aug. 16 and 17. S. G. Taylor, 344 Bridge st., Cleveland, O
CLINTON, IA.—Camp Meeting Mississippi Valley Spiritualists Association. July 30 to Aug. 27 E. L. Kilby, Ottumwa, I., secy.
COLUMBUS, O.—Ohio Spanish Merino Sheep Breeders' Association. Sept. 6. Wesley Bishop, Troyton, O, secy.
COLUMBUS, O.—Ohio State Hotel Association. Dec. 13 and 14, '99. F. Melville Lewis, secy., Cleveland, O.
COLUMBUS, O.—Ohio Horse Breeders' Association. Sept. 6. Samuel Taylor, secy., Pleasant Corners, O.
COLUMBUS, O.—Geological Society of America. Aug. 22. H. L. Fairchild, secy., Rochester, N. Y.
COLUMBIA, S. C.—Association of Southern Schools and Colleges. November, 1899. J. H. Kirkland, secy., Nashville, Tenn.
COLUMBUS, O.—American Chester White Record Association. Jan. 19, 1900. Carl Freigau, secy., Dayton, O.
COLUMBUS, O.—National Municipal League. Nov. 15 to 17.
COLUMBUS, O.—Junior Order United American Workmen. Sept. 12, 1899. J. A. Bliss, secy., Canton, O.
COLUMBUS, O.—Grand Chapter, Order of Eastern Star. Oct. 10, 1899. Mrs. Ella B. Shearer, Marysville, O., secy.
COLUMBUS, O.—Ohio Jersey Cattle Club. Jan. 10, 1900. A. T. Dempsey, secy.
COLUMBUS, O.—State Council, D. of A. Sept. 12, 1899. Miss Julia Tipton, Box 522, Dennison, O., secy.
COLUMBUS, O.—State Association of County Auditors, Nov. 21 and 22, 1899. E. M. Fullington, Marysville, O., secy.
COLUMBUS, O.—American Association for Advancement of Science. Aug. 19 to 28, 1899. L. O. Howard, Cosmos Club, Washington, D. C., secy.
COVINGTON, VA.—Grand United Order of Galilean Fisherman. Aug. 22. C. C. Steward, secy., Bristol, Tenn.
CRESTON, IOWA—Y. P. S. C. E. State Convention. Oct. 10 to 12, 1899. Jennie E. Catlin, Fairfield, Iowa, secy.
CRIPPLE CREEK, COL.—D. of R. State Assembly. Oct. 16 to 18, 1899. Mrs. E. V. L. Beggs, secy., 2925 Curtis street, Denver, Colorado.
DANVILLE, QUE., CAN.—Grand Lodge, I. O. G. T. September, 1899. J. W. Roch, 396 A. St. Dominique st., Montreal, secy.
DAVENPORT, IA.—Grand Chapter of Iowa O. E. S. Oct. 25 and 26, 1899. Mrs. Maria Jackson, Council Bluffs, Ia., secy.
DAYTON, O.—Ohio Poland China Record Co. Jan. 23, 24, 1900. Carl Freigau, secy., Dayton, O.
DAYTON, O.—County Commissioners' State Association Jan. 9, 1900. J. C. Hauser, Sandusky, O., secy
DAYTON, O.—Phi Gamma Delta Convention. Oct. 19 to 21. W. F. Chamberlin, secy., Dayton, O.
DAYTON, TENN.—Synod of Cumberland Presbyterian Church of Tennessee. Oct. 16 to 20, 1899. Rev. P. M. Fitzgerald, McKenzie, Tenn., clerk.
DECATUR, ILL.—Grand Lodge, I. O. G. T. Oct. 10, 1899. R. J. Hazlett, Rockford, Ill., secy.
DELAWARE, O.—Catholic Knights of Ohio. Sept. 11, 1899. M. J. Manly, Delaware, O., secy.
DES MOINES, IA.—Western Surgical and Gyneological Society. Dec. 27 and 28. Geo. L. Simmons, secy., 61 Market st., Chicago, Ill.
DES MOINES, IOWA.—National Congress of Mothers. May 23, 1900.
DES MOINES, IA.—State Traveling Men's Association. Dec. 2. F. E. Haley, secy., Des Moines, Ia.
DENVER, COL.—National Convention of Railroad Commissioners. Aug. 10, 1899. Edw. A. Moseley, Washington, D. C., secy.
DENVER, COL.—American Association of Traveling Passenger Agents. September, 1899. L. W. Landman, Columbus, O., secy.
DENVER, COL.—Concatenated Order of the Hoo-Hoo. Sept. 9, 1899. J. H. Baird, Nashville, Tenn., scrivenater.
DENVER, COL.—Negro Press Association. August, 1899. Mrs. F. J. Jackson, Kansas City, Kas., secy.
DES MOINES, IOWA.—Iowa Miller's Association. Jan. 16, 1900. J. C. Van Meter, secy., DeSoto, Iowa.
DES MOINES, IOWA.—Marble and Granite Dealers' Association. Jan. 17, 1900. E. H. Prior, secy., Postville, Iowa.
DES MOINES, IA.—Mutual Insurance Association. Nov. 18, 1899. F. E. Gordon, secy., Sac City, Ia.
DES MOINES, IOWA—Brotherhood of Locomotive Firemen. September, 1900. F. W. Arnold, Peoria, Ill., secy.
DETROIT, MICH.—National Insurance Commissioners' Association. Sept. 1 or 2, 1899. John M. Pattison, Cincinnati, O., pres.
DETROIT, MICH.—Association of Railway Superintendents of B. & B. Oct. 17. S. F. Patterson, secy., Concord, N. H.
DETROIT, MICH.—Society of American Florists. W. J. Stewart, Boston, Mass., secy. Aug. 15, 1899.
DETROIT, MICH.—The National Lincoln Breeders' Association. Dec. 20. H. A. Daniels, secy., Elva, Mich.
DETDOIT, MICH.—Lake Carriers' Association. Jan. 16, 1900. Chas. H. Keep, secy., Buffalo, N. Y.
DETROIT, MICH.—Supreme Lodge K. of P. Aug. 21, 1900. R. L. C. White, secy., Nashville, Tenn.
DETROIT, MICH.—American Federation of Labor. Dec. 11.
DETROIT, MICH.—National Association of Apple Shippers. Aug. 2 and 3. A. Warren Patch, secy., 17 N. Market st., Boston Mass.
DETROIT, MICH.—Republican State League Feb. 22, 1900. Burt D. Cady, secy., Port Huron, Mich.
DETROIT, MICH.—R. A. M. Grand Lodge. Jan. 16 and 17, 1900. Grand Lodge, Jan. 23 and 24. J. S. Conover, secy., Coldwater, Mich.
DETROIT, MICH.—"Road Masters' Association." Sept. 12, 1899. J. B. Dickerson, Sterling, Ill., secy.-treas.
DETROIT, MICH.—I. O. O. F. Sovereign Grand Lodge. Sept. 18 to 23, 1899. J. Frank Grant, 25 N. Liberty st., Baltimore, Md., secy.
DETROIT, MICH.—Odd Fellows' International Press Association. September, 1899. John W. Bourlet, Concord, N. H., secy.
DETROIT, MICH.—Philatelic Sons of America. Sept 11 and 12. C. Kissinger, Reading, Pa., secy.
DETROIT, MICH.—F. and A. M. Grand Lodge. Jan 23, 1900. Frank T. Lodge, Port Huron, Mich, secy.


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DETROIT, MICH.—Supreme Court, Foresters of America. Aug. 22, 1899. E. M. McNurty, Box 12, Brooklyn, N. Y., secy.

DETROIT, MICH.—National Convention Insurance Commissioners. Sept. 12 to 14. J. J. Brinkerhoff, secy., Springfield, Ill.

DETROIT, MICH.—Supreme Grand Lodge, I. O. O. F. September, 1899.

DETROIT, MICH.—National Pythian Press Association. October 26, 1899.

DETROIT, MICH.—International Typographical Union. Aug. 14, 1899. J. W. Bramwood, Room 7, DeSoto Block, Indianapolis, Ind., secy.

DETROIT, MICH.—Supreme Lodge, K. of P. Last week, August, 1900. R. L. C. White, Nashville, Tenn., secy.

DOVER, N. H.—Knights of Pythias Grand Lodge. Oct. 18, 1899. Chas. B. Spofford, Claremont, N. H., secy.

DULUTH, MINN.—Minnesota Retail Hardware Association. Feb. 14, 1900. J. W. Clark, Minneapolis, Minn., secy.

DULUTH, MINN.—State Conference Charities and Corrections. Sept. 4 to 6. Jas. F. Jackson, St. Paul, Minn., secy.

DURHAM, N. C.—Jr. O. U. A. M., State Council. Feb. 20, 1900. P. S. Preston, secy. Box 275, Salem, N. C.

EAST ST. LOUIS, ILL.—Illinois Southern Press Association. Sept. 15 and 16.

EAST ST. LOUIS, ILL.—K. of P., Grand Lodge. Oct. 17, 1899. Henry P. Caldwell, 126 Washington st., Chicago, Ill., secy.

EL RENO, OKLA.—I. O. O. F., Grand Lodge. Oct. 18, 1899. J. B. Way, El Reno, Okla., secy.

EL RENO, OKLAHOMA—Grand Lodge, I. O. O. F. Oct. 18, 1899. J. B. May, El Reno, Okla., secy.

ELWOOD, IND.—State Convention, Indiana Federation of Labor. Oct. 10 to 12. J. W. Peters, secy., South Bend ,Ind.

ELWOOD, IND.—Chester White Swine Breeders' Association of Indiana. Aug 1 and 2. N. H. Bridges, secy., Bainbridge, Ind.

EMPORIA, KAS.—Democratic Editorial Fraternity of Kansas. Feb. 8, 1900. W. P. Morrison, secy., Sterling, Kas.

ERIE, PA.—Directors of Poor and Charities of Pennsylvania. Oct. 17 to 19. L. C. Colburn, Somerset, Pa.

EUREKA, KAS.—Emporia District Epworth League. August, 1899. G. L. Darby, Howard, Kas., secy.

EUREKA, NEV.—Grand Lodge, I. O. O. F. Nov. 2, 1899. Mrs. Weathers, Deeth, Nev., secy.

FALL RIVER, MASS.—National Loom Fixers' Association. Sept. 13 to 14, 1899. Richard Shovelton, jr., secy., 1723 South Main street, Fall River, Mass.

FALL RIVER, MASS.—New England Label Conference. Oct. 4, 1899. T. F. Tracy, 14 Hudson st., Boston, Mass.

FRANKFORT, IND.—Supreme Lodge of Moose. February, (second Tuesday), 1900. M. G. Kelly, Crawfordsville, Ind., secy.

FRANKLIN, MASS.—Massachusetts Universalist Convention. Sept. 26 to 28, 1899. Rev. F. W. Sprague, 30 West st., Boston, Mass., secy.

FRANKLIN MASS.—Y. P. S. C. U. State Convention. Sept. 22, 1899. Miss Josie S. Newman, Beverly, Mass., secy.

FREDERICK CITY, MD.—United Brethren Church of United States and Europe Centennial Celebration. 1901.

FRESNO, CAL.—High Court of California, I. O. F. Oct. 10, 1899. W. H. Perry, 49-50 Phillips Block, Los Angeles, Cal., secy.

FT. FAIRFIELD, ME.—Aroostook County Potato Show. Oct. 25 and 26. Geo. B. Dickert, gen'l manager, Mapleton, Me.

FT. WORTH, TEX.—Fat Stock Show. March 13, 1900. D. O. Lively, secy.

FT. WORTH, TEX.—National Stock Breeders' Association. January 16, 1900.

GAFFNEY, S. C.—Baptist Ministers' Conference. Nov. 28, 1899.

GAFFNEY, S. C.—State Convention of Baptists. Nov. 29, 1899. C. P. Ervin secy., Wellford, S. C.

GRAND RAPIDS, MICH.—I. O. G. T. Grand Lodge. Aug. 23, 1899. M. E. Curtis, Big Rapids, Mich., secy.

GREENSBORO, N. C.—North Carolina State Firemen's Association. Aug. 1 to 5, 1899. Dr. J. W. Griffith, Greensboro, N. C., secy.

GUTHRIE, OKLA.—Grand Lodge K. of P. Oct. 10 and 11. Chas. Pond, secy.

HALIFAX, CAN.—Grand Military Tournament. Aug. 23 to 25

HAMILTON, ONT., CANADA.—North America St. George's Union. Aug. 25 and 27. Thos. Y. Yeates, secy., Washington, D. C.

HARTFORD, CONN.—F. & A. M. Grand Lodge of Connecticut. Jan. 17, 1900. John H. Barlow, secy.

HARTFORD, CONN.—Jr. O. U. A. M. State Council. Sept. 26, 1899. E. W. Bell, 53 S. High st., New Britain, Ct., secy.

HARTFORD, CONN.—Grand Lodge, K of P. of Connecticut. Oct. 17 and 18, 1899. H. O. Case, 39 Pearl st., Hartford, Conn.

HARTFORD, CONN.—K. of H. Grand Lodge. Oct. 23, 1899. Chas. W. Skiff, Danbury, Conn., secy.

HARTFORD, CONN.—Catholic Total Abstinence Association. Sept. 18, 1899. John G. McGowan, New Haven, Conn., secy.

HARTFORD, CONN.—State Dairymen's Association. Jan. 15 to 20.

HARTFORD, CONN.—National Prison Association of United States. September, 1899. Rev. J. L. Milligan, Allegheny, Pa., secy.

HASTINGS, NEB.—I. O. O. F., Grand Lodge. Oct. 17, 1899. Will H. Love, Lincoln, Neb.

HASTINGS, NEB.—Rebekah State Assembly of Nebraska. Oct. 18, 1899. Emma Talbot, S. Omaha, Neb., secy.

HINTON, W. VA.—United Order American Mechanics. Oct. 12, 1899. W. J. Mitchell, Box 606, Wheeling, W. Va., secy.

HOBOKEN, N. J.—Grand Chapter Order of Eastern Star. Sept. 20. Mrs. Mary Martin, secy., 408 Graham Ave., Paterson, N. J.

HOBOKEN, N. J.—High Court of New Jersey, Independent Order of Foresters. September, 1899. John H. Davis, 1129 Hampton Place, Elizabeth, N. J., secy.

HUMBOLDT, IA.—Good Templars' Assembly. Aug. 14 to 21. Carrie Larson, Baldwin, Ia., secy.

HUNTINGTON, W. VA.—I. O. O. F. Grand Lodge. Nov. 21, 1899. G. A. Hiehle, secy., Parkersburg, W. Va.

INDIANAPOLIS, IND.—Indiana Grand Council Y. M. I. Aug. 22 to 24. Wm. D. Welsn, Lawrenceburg, Ind., secy.

INDIANAPOLIS, IND.—National Carriage Builders' Association. October, 1899. Henry C. McLear, Wilmington, Del., secy.

INDIANAPOLIS, IND.—Grand Temple, Rathbone Sisters. Oct. 10, 1899. Dr. Mabel Teague, 116 N. Senate ave., Indianapolis, Ind., secy.

INDIANAPOLIS, IND.—I. O. G. T., Grand Lodge of Indiana. Oct. 18 and 19, 1899. B. A. Harding, Shelbyville, Ind., secy.

INDIANAPOLIS, IND.—Grand Council, R. & S. Masters. Oct. 17 and 18, 1899. Grand Chapter of R. A. Masons. Oct. 18 and 19, 1899. Wm. H. Smythe, Indianapolis, Ind., secy.

INDIANAPOLIS, IND.—Indiana B. Y. P. U. State Convention. Oct. 12 to 17, 1899. Rev. D. H. Cooper, Peru, Ind.

INDIANAPOLIS, IND.—American Essex Association. Jan. 2 to 7, 1900. F. M. Srout, McLean, Ill., secy.

INDIANAPOLIS, IND.—National Association of Mexican War Veterans. September, 1899. W. R. Smith, Lexington, Ky., secy. and treas.

INDIANAPOLIS, IND.—State Wool Growers' Association. Jan. 2, 1900. J. W. Robe, secy., Greencastel, Ind.

INDIANAPOLIS, IND.—K. and L. of H., Grand Lodge. Nov. 7, 1899. W. B. Hasson, Jeffersonville, Ind., secy.

INDIANAPOLIS, IND.—American Association of Obstetricians and Gynecologists. Sept. 19 to 21. W. W. Potter, M. D., secy., 284 Franklin st., Buffalo, N. Y.

ITHACA, N. Y.—American Economic Association. Dec. 26 to 29. Walter T. Willcox, secy., Ithaca, N. Y.

JACKSON, MICH.—State Pharmaceutical Association. Aug. 15 to 17. E. J. VanMarter, secy.

JACKSON, TENN.—G. U. O. of O. F. Grand Lodge Aug. 15 to 19. T. P. Turner, Pulaski, Tenn., secy.

JACKSONVILLE, FLA.—Supreme Lodge, Knights of Pythias. Sept. 11 to 14. W. A. Glover, secy., 125 E. Forsyth st., Jacksonville, Fla.

JACKSONVILLE, FLA.—F. & A. M. Grand Lodge of Florida. Jan. 16, 1900. W. P. Webster, secy.

JANESVILLE, WIS.—State Pharmaceutical Association. Aug. 8 to 11. E. B. Heimstreet, secy

JEFERSON CITY, MO.—Twelfth Grand Session Knights and Daughters of Labor. International Order of Twelve. July 25 to 28. J. G. Hayes, secy., Chillicothe, Mo.

JEFFERSON CITY, MO.—Missouri State School Board Association. Dec. 27 to 30. Speed Mosby, secy., Jefferson City, Mo.

JEFFERSONVILLE, IND.—Most Worshipful Grand Lodge of Masons. Aug. 15. R. T. Taylor, secy

JEFFERSONVILLE, IND.—Grand Lodge of Indiana, K. of H. Feb., 3d Tues., 1900. J. W. Jacobs, secy., Jeffersonville, Ind.

JERSEY CITY, N. J.—Y. P. C. U. State Convention. Oct. 12, 1899. Rev. C. H. Vail, Highstown, N. J., secy.

JOLIET, ILL.—Synod of Presbyterian Church. Oct. 20, 1899. Rev. D. S. Johnson, Hinsdale, Ill., stated clerk.

JOLIET, ILL.—Building Association League of Illinois. Oct. 19, 1899. B. G. Vasen, Quincy, Ill., secy.

KANSAS CITY, MO.—Missouri Grand Lodge, I. O. O. F. Oct. 2 to 6, 1899. J. W. Edwards, Jefferson City, Mo., secy.

KANSAS CITY, MO.—State Universalist Convention. Oct. 5, 1899. Ed. C. Crow, Bowling Green, Mo., secy.

KANSAS CITY, MO.—Missouri Press Association. Aug. 16 and 17.

KANSAS CITY, MO.—American Bar Association. Sept. 26 to 29.

KANSAS CITY, MO.—Hereford Cattle Breeders' Association Stock Show. Oct 23 to 28.

KEENE, N. H.—I. O. O. F. Grand Lodge of N. H. Oct. 11, 1899. Joseph Kidder, Box 94, Manchester, N. H., secy.

LAFAYETTE, IND.—Indiana State Court of aCtholic Order of Foresters. August, 1899.

LAKE BLUFF, ILL.—National Sociological Convocation. Aug. Aug. 16 to 27. Rev. F. W. Barnum, secy.

LANCASTER, PA.—State Convention, Grand Lodge, K. of P. Aug. 16, 1899. Milton C Tysen, Lebanon, Pa., secy.

LEXINGTON, KY.—Kentucky Bankers' Association. Oct. 11 and 12. Isham Bridges, secy., Louisville, Ky.

LINCOLN, NEB.—Knights of Pythias, Grand Lodge. Sept. 12, 1899. Will H. Love, Lincoln, Neb., secy.

LINCOLN, NEB.—State Historical Society. Jan. 9,1900 Prof. H. W. Caldwell, secy.

LINCOLN, NEB.—Nebraska Epworth League. Aug. 2 to 10. C. O. Jones, pres.

LINCOLN, NEB.—Western Travelers' Accident Association. Sept. 30, 1899. Arthur L. Sheetz, Omaha, Neb., secy.

LITHIA SPRINGS, ILL.—Lithia Springs Chautauqua. Aug. 10 to 28. Geo. L. Douthit, Shelbyville, Ill., secy

LITTLE ROCK, ARK.—Order of Eastern Star. Nov. 20, 1899. Mrs. Jennie B. Hopkins, secy., Mabelvale, Ark.

LITTLE ROCK, ARK.—Rebekah Assembly of Arkansas. Oct. 24, 1899. Mrs. Medora A. Reid, 1109 W. 4th st., Little Rock, Ark., secy.

LITTLE ROCK, ARK.—Grand Lodge, I. O. O. F. Oct. 24, 1899. J. B. Friedheim, Camden, Ark., secy.

LIVERPOOL, ENGLAND—United Bill Posters' Association. August, 1899.

LONDON, ENGLAND—Salvation Army Congress. July, 1900. Commissioner Howard, 101 Queen Victoria st., London, E. C., Eng.

LONG BRANCH, N. J.—State Firemen's Convention. September, 1899. Isaac Wiesenthal, Chief Engineer.

LOUISVILLE, KY.—A. O. U. W. Grand Lodge. February (second Tuesday), 1900. J. G. Walker, secy., Room 9, Norton Building, Louisville, Ky.

LOUISVILLE, KY.—Grand United Order of Odd Fellows. Oct. 4, 1899. Geo. E. Temple, 2341 Washington st., St. Louis, Mo., secy.

LOUISVILLE, KY.—Grand Lodge K. and L. of H. Aug. 22 and 23. Geo. A. Jones, 326 W. Green st., secy.

LOUISVILLE, KY.—Royal Arch Masons, Grand Chapter. Oct. 10, 1899. Henry B. Grant, 4th and Green sts., Louisville, Ky., secy.

LOUISVILLE, KY.—F. & A. M. Grand Lodge of Kentucky. Oct. 17 to 20, 1899. H. B. Grant, Louisville, Ky., secy.

LOUISVILLE, KY.—Grand Encampment, Knights Templar. August, (fourth Tuesday), 1901. Reuben H. Lloyd, San Francisco, Cal., Grand Master.

LOWELL, MASS.—Stationary Engineers State Convention. Aug. 4 and 5. John E. Hogan, secy.

LYNDONVILLE, VT.—Federation of Women's Clubs. Oct. 16 to 20. Mrs. Chas. W. Ward, Rutland, Vt., secy.

MACON, GA.—Georgia Federation of Women's Clubs. Nov. 1 to 4. Mrs. Frank M. Tufts, secy., Augusta, Ga.

MADISON, WIS.—State Bee Keeqers' Association. Feb. 8 and 9, 1900. N. E. France, secy., Platteville, Wis.

MAHONEY CITY, PA.—Reformed Brotherhood of Andrew and Philip. November, 1900. W. O. Anderson, secy., 519 Presstman street, Baltimore, Md.

MANHATTAN, KAN.—State Dairymen's Association. Nov. 22 to 24.

MANKATO, MINN.—Baptist State Convention. Oct. 9 to 13, 1899. Rev. E. R. Pope, 701 Lumber Exchange Building, Minneapolis, Minn., secy.

MARLBORO-ON-HUDSON, N. Y.—National Brotherhood of The Kingdom. July 31 to Aug. 4. Rev. Leighton Williams, secy., 312 W. 54th st., New York City.

MARIETTA, GA.—Synod of Georgia. Nov. 1, 1899. James Stacy, Clerk, Newnan, Ga.

MARQUETTE, MICH.—Firemen's Convention. Louis Vertsch, chief, Houghton, Mich. Aug. 2 to 5, 1999.

MASON CITY, IA.—Iowa State Dairy association. Nov. 15 to 17. J. C. Daly, secy., Charles City, Ia.

MAYSVILLE, MO.—Maysville Chautauqua. Aug. 11 to 21. J. T. Stewart, secy.

MECHANICSBURG, PA.—Interstate Picnic Association. Aug. 28 to 30. R. H. Thomas, gen'l manager, Mechanicsburg, Pa.

MEMPHIS, TENN.—Christian Missionary Convention. Oct. 3, 1899. A. I. Myler, Nashville, Tenn., secy.

MEMPHIS, TENN.—National Association of Post Office Clerks. Sept. 4, 1899. Wm. Agnew, Cleveland, O., secy.

MERRILL, WIS.—Gymkhanna and Bicycle Meet. Aug. 19. P. B. Champagne, secy.

MILNER, GA.—Cabin Creek Baptist Association. Sept. 27, 1899. N. E. Blanton, Forsyth, Ga., secy.

MILWAUKEE, WIS.—Wisconsin State Undertakers' Association. September, 1899. George L. Thomas, 467 Milwaukee st., Milwaukee, Wis., secy.

MILWAUKEE, WIS.—National Association, Master Blacksmiths. Sept. 5 to 8. A. L. Woodworth, secy., Lima, O.

MILWAUKEE, WIS.—General Federation of Women's Clubs. Biennial Meeting. May, 1900. Mrs. Emma A. Fox, 21 Bagley ave., Detroit, Mich., secy.

MILWAUKEE, WIS.—Wisconsin Retail Hardware Association. Feb., 1st Wed., 1900. C. Peck, secy., Berlin, Wis.

MILWAUKEE, WIS.—Grand Chapter Arch Masons. Feb. 21, 1900. J. W. Laflin, secy., Milwaukee, Wis.

MILWAUKEE, WIS.—Knights Templar Grand Grand Commandery. Oct. 10, 1899. John W. Laflin, secy., 466 Jefferson street, Milwaukee, Wis.

MINNEAPOLIS, MINN.—Rathbone Sisters. Sept. 26, 1899. Mrs. Carrie Hoag, Central Ave., St. Paul,, Minn., secy.

MINNEAPOLIS, MINN.—State Convention O. D. H. S. Jan. 25, 1900. Herman Circler, secy., Box 444, Minneapolis, Minn.

MINNEAPOLIS, MINN.—American Public Health Association. Oct. 31 to Nov. 3, 1899. Dr. C. O. Probst, Columbus, O., secy.

MISSOURI VALLEY, IOWA—Synod of Iowa. Oct. 17, 1899. J. C. McClintock, Sioux City, Iowa, clerk.

MOLINE, ILL.—Illinois Society of Engineers and Surveyors. Jan. 24 to 26, 1900. Jacob A. Harmon, secy., Peoria, Ill.

MONTEREY, CAL.—Fifteenth Anniversary Celebration. Oct. 13.

MONTGOMERY, ALA.—Grand Chapter, R. A. M. Dec. 4. H. Clay Armstrong, secy.

MONTREAL, QUEBEC, CAN.—Trades & Labor Congress. September, 1899. Geo. W. Dower, 11 Louisa st., Toronto, secy.

MOUNT VERNON—Anniversary Celebration of Washington's Death Day, by Masonic Fraternity. (Estimated attendance, 10,000). Dec 14, 1899.

NACOGDOCHES, TEX.—Baptist Missionary and Educational Assolation of Texas. Oct. 11, 1899. M. M. Rodgers, secy., LaGrange, Texas.

NASHVILLE, TENN.—A. O. U. W. Grand Lodge. Sept. 20, 1900. J. H. Thompson, 411½ Union st., Nashville, Tenn., secy.

NASHVILLE, TENN.—National Baptist Convention (Colored). Sept. 13, 1899. Wm. N. Steward, Louisville, Ky., secy.

NASHVILLE, TENN. — Annointed High Priests Grand Convention. Jan. 26, 1900. Bradford G. Rice, secy.

NASHVILLE, TENN.—I. O. R. M. Grand Council. Jan. 23, 1900. G. W. Davis, 309 N. Cherry st., Nashville, Tenn., secy.

NASHVILLE, TENN.—Women's Press Club of Tennessee. Nov. 7 and 8. Elizabeth Fry Page, secy., 910 S. Addison Ave., Nashville, Tenn.

NEWARK, N. J.—New Jersey State Council, C. B. L. Oct. 10, 1899. John J. Ghegan, 210 Garside st., Newark, N. J., secy.

NEW BRITAIN, CONN.—I. O. G. T. Grand Lodge. September, 1899. Mrs. Florence A. Screen, 101 Pleasant st., New Britain, Conn., secy.

NEW CASTLE, PA.—Grand Lodge, A. O. U. W. September, 1900. O. K. Gardner, 2201 Wylie ave., Pittsburg, Pa.

NEW HAVEN, CONN.—State Lumber Dealers' Association. Feb. 14, 1900. Louis C. Mansfield, secy., New Haven, Con.

NEW HAVEN, CONN.—National Electrotypers' Association. September, 1899. J. H. Ferguson, New York City, secy.


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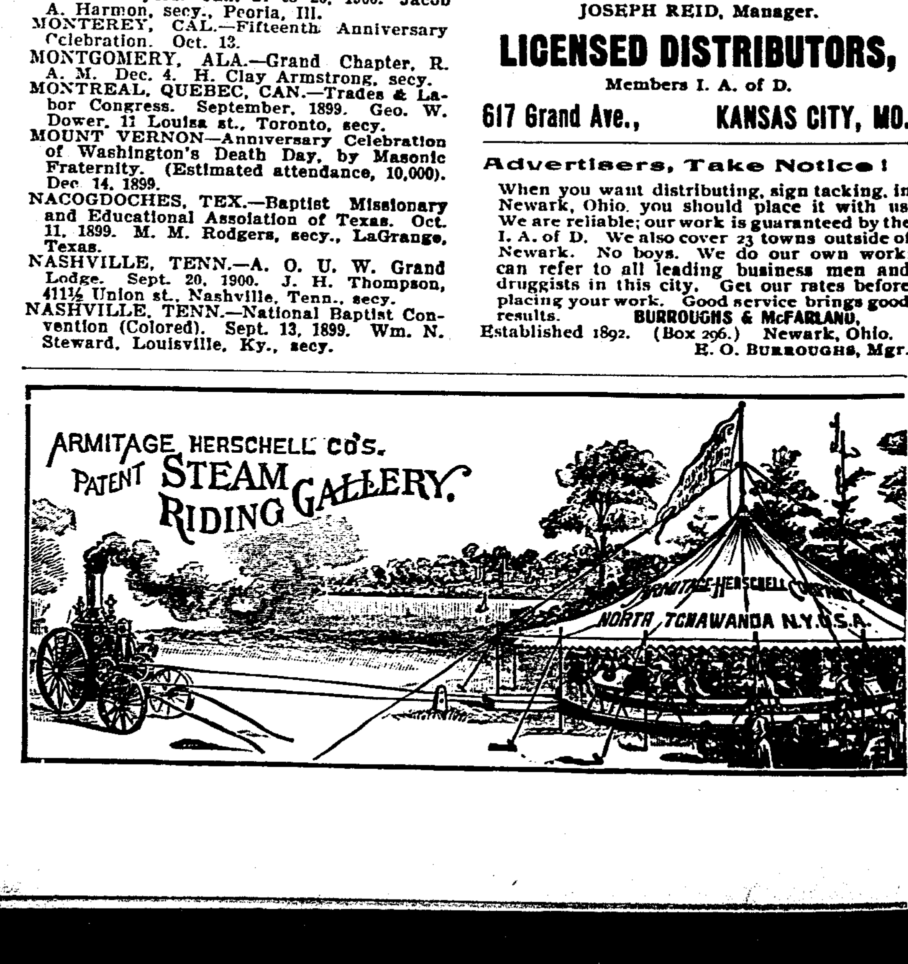
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NEW HAVEN, CONN.—Knights of Columbus. March 6, 1900. Daniel J. Colwell, Poli Building, New Haven Conn., secy.

NEW HAVEN, CONN.—National Convention of Typothetae. Sept. 12 to 15.

NEW HAVEN, CONN.—C. B. L. State Council of Connecticut. Sept. 19, 1899. Jas. Scanton, 115 Smally st., New Britain, Conn., secy.

NEW ORLEANS, LA.—State Council, Catholic Knights of America. Feb. 2, 1901. Chas. A. Fricke, secy., 823 Lowerline street, New Orleans, La.

NEW ORLEANS, LA.—Southern Surgical and Gynecological Association. Nov. 14 to 17. W. E. B. Davis, secy., Birmingham, Ala.

NEWPORT, N. H.—Y. P. S. C. E. State Convention. Oct. 1 to 6, 1899. Frank W. Lund, Nashua, N. H., secy.

NEW YORK CITY.—Rathbone Sisters' Grand Session. Nov. 4 to 15, 1899. Mrs. E. Le Count, secy., 2447 Eighth avenue, New York City.

NEW YORK CITY—American Chemical Society. Aug. 21 and 22, 1899. Albert C. Hale, 551 Putnam av., Brooklyn, N. Y., secy.

NEW YORK CITY—State Medical Association of N. Y. Oct. 24 to 26, 1899. M. C. O'Brien, 161 W. 122d st., N. Y. City, secy. C. E. Denison, 113 W. 12th st., N. Y. City, secy. of arrangement committee.

NEW YORK CITY—Eastern Retail Butchers' Association. Aug. 1 to 5, 1899. F. J. Wallace, Meriden, Conn., secy.

NEW YORK CITY—Knights of the Golden Eagle. Oct. 10. A. C. Lyttle, secy., 814 N. Broad street, Philadelphia, Pa.

NEW YORK CITY—American Newspaper Publishers' Association. Feb. 3, 1900. W. C. Bryant, secy., 322 Potter Building, New York City.

NEW YORK CITY—American Guernsey Cattle Club. Dec. 13. W. H. Caldwell, secy., Peterboro, N. H.

NEW YORK CITY—American Veterinary Medical Association. Sept. 5 to 7, 1899. Dr. S. Stewart, 7½ James st., Kansas City, Kan., secy.

NEW YORK CITY.—Buyers' Convention: Aug. 15 and 16.

NEW YORK CITY.—Modern Language Association. Dec 27 to 29. M. D. Learned, Philadelphia, Pa., secy.

NEW YORK, N. Y.—Mystic Order Veiled Prophets. October, 1899. Sidney D. Smith, Hamilton, N. Y., secy.

NIAGARA FALLS, N. Y.—National Association of Dental Examiners. July 28 to 31, 1899. Chas. A. Meeker, D.D.S., Newark, N. J., secy.

NORTH ADAMS, MASS.—Federation of Labor. Aug., '99.

NORTH TONAWANDA, N. Y.—Sir Knights. Aug. 15 to 17. G. K. Staples, Elicott Sq., Buffalo, N. Y. secy.

NORWICH, VT.—State Council, Jr. O. U. A. M. Oct. 4, 1899. F. W. Hawley, Norwich, Vt., secy.

OCEAN CITY, MD.—State Bar Association. July 26 and 27. Conway W. Sams, secy., Bank of Baltimore Bldg., Baltimore, Md.

OLD ORCHARD, ME.—Ocean Park Assembly. July 24 to Sept 1. Susan A. Porter, secy., 85 Central st., Peabody, Mass.

OLD POINT COMFORT, VA.—Wholesale Druggists' Association. Oct. 10 to 13. A. B. Merriam, secy., Minneapolis, Minn.

OMAHA, NEB.—Nebraska Photographers' Association. July 26 to 28. W. P. Fritz, secy., Tremont, Neb.

OMAHA, NEB.—Knights of Ak-Sar-Ben. September, 1899. September, 1899. A. H. Noyes, secy.

OSAGE CITY, KAN.—Great Council of Kansas, I. O. R. M. Oct. 17, 1899. C. A. Wolf, Atchison, Kan., secy.

OTTAWA, KAN.—Young People's Christian Union. Aug. 19. D. W. McQuiston, Lawrence, Kan., secy.

PADUCAH, KY.—I. O. O. F., Grand Lodge. Oct. 10, 1899. R. G. Elliott, Lexington, Ky., secy.

PALATKA, FLA.—I. O. R. M. State Council. Feb. 13, 1900. Duncan Stewart, St. Augustine, Fla.

PALMER LAKE, COL.—Rocky Mountain Chautauqua Assembly. July 6 to Aug. 22. F. M. Priestly, secy.

PARIS, FRANCE—National Editorial Association. 1900.

PEORIA, ILL.—United Association, Journeymen Plumbers, Gas Fitters, Steam Fitters & Steam Helpers. Sept. 18, 1899. J. Spencer, 511 Ogden Bldg., Chicago, Ill., secy.

PEORIA, ILL.—Schoolmasters' Club. Oct. 7. Alf. W. Hiatt, secy., Peoria.

PERU, IND.—High Court of Indiana, I. O. F. Feb. 23, 24, 1901. W. W. Wilson, secy., Logansport, Ind.

PHILADELPHIA, PA.—Grand Army of the Republic. Sept. 4 to 9, 1899. Col. Jas. A. Sexton, Commander-in-chief.

PHILADELPHIA, PA. — National Army Nurses' Association. Sept. 4 to 9. Miss Kate Scott, Pennsylvania, secy.

PHILADELPHIA, PA. — Women's Relief Corps. Sept. 4 to 9. Mrs. Flo Jamieson Miller, Monticello, Ill., nat. pres.

PHILADELPHIA, PA.—National Association of Naval Veterans. Sept. 4 to 9. Fred. E. Haskins, secy., 767 Washington avenue, Brooklyn, N. Y.

PHILADELPHIA, PA.—United States Bee-Keepers' Association. Sept. 5 to 7. Dr. A. B. Mason, secy., 3512 Monroe st., Toledo, O.

PHILADELPHIA, PA.—American Pomological Society. Biennial Meeting. Sept. 7 and 8. W. A. Taylor, secy., 55 Q st., N. E., Washington, D. C.

PHILADELPHIA, PA.—Ladies of the G. A. R. Sept. 4 to 9. Mrs. Annie Es.er, Chicago, nat. secy.

PHILADELPHIA, PA.—Car & Locomotive Painters' Association of United States and Canada. Sept. 12, 1899.

PHILADELPHIA, PA. — United Garment Workers of America. Aug. 14. H. C. Wossmann, secy., 2013 N. College Ave., Philadelphia, Pa.

PHILADELPHIA, PA. American Ornithologists' Union. Nov. 14 to 15, 1899. John H. Sage, secy., Portland, Conn.

PHILADELPHIA, PA.—Patriotic Order of America. Oct. 24, 1899. Theo. Harris, Philadelphia, Pa., secy.

PHILADELPHIA, PA.—Knights of Malta. Oct. 17, 1899. Frank Gray, Broad and Arch sts., Philadelphia, Pa., secy.

PHILADELPHIA, PA.—Daughters of Veterans. Sept. 4 to 9, 1899. Mrs. Vinne Bond Willis, of Massachusetts, secy.

PHILADELPHIA, PA.—Traveling Men's Club. Feb. 22, 1900. Fred. Morgenthaler, secy., Harrisburg, Pa.

PHILADELPHIA, PA.—International Press Union. Sept. 5. Mrs. Mary M. North, secy., 308 First street, S. E., Washington, D. C.

PIQUA, O.—Great Council, Improved Order of Red Men. Oct. 10 and 11, 1899. W. S. Rowan, 411 Mill st., Chillicothe, O.

PITTSBURG, KAN.—O. D. H. S. Grand Lodge. Nov. 21, 1899. John Jacobs, 1150 E. 1st st., Pittsburg, Kan., secy.

PITTSBURG, PA.—National Electrical Workers. Oct. 10. H. N. Sherman, secy., 731 Powen Building, Rochester, N. Y.

PITTSBURG, PA.—International Astronomical Congress. May, 1900. C. W. Scovil, secy.

PITTSBURG, PA.—National Hardware Association. Nov. 15, 1899. T. Jas. Fernley, 5715 Commerce st., Philadelphia, Pa., secy.

PITTSBURG, PA.—American Section International Society for Testing Materials. Aug. 15 and 16. Richard L. Humphrey, secy., Philadelphia, Pa.

PITTSBURG, PA.—American Protestant Association. Aug. 9. C. H. Luedeman, Cincinnati, O.

PITTSBURG, PA.—Anniversary Convention Young People Christian Union of Presbyterian Church. Aug. 2 to 7. Arch R. Robinson, secy., 65 Union av., Allegheny, Pa.

PITTSBURG, PA.—Master Horseshoers' Convention. Oct. 9, 1899. W. J. Moore, Oakland ave., Pittsburg, Pa., secy.

PLAINS, MONT.—Montana Horticultural Society. Feb. 21 to 23. C. H. Edwards, Missoula, Mont., secy.

PORTLAND, ME.—Grand Lodge, I. O. O. F. Oct. 17, 1899. Joshua Davis, Portland, Me., secy.

PORTLAND, ME.—Christian Endeavorers State Convention. Sept. 5 to 7.

PORTLAND, ME.—Eastern Maintenance of Way Association. Sept. 26 to 29. F. C. Stowell, Ware, Mass., secy.

PORTLAND, ME.—Interstate Sportsmen's Association. Aug. 9 and 10. S. B. Adams, secy

PORTLAND, ME.—Sunday School State Convention. Oct. 24 to 26, 1899.

PORTLAND, ME.—Rebekah Assembly, I. O. O. F. Oct. 16, 1899. Grace E. Watson, Belfast, Me., secy.

PORTLAND, ORE.—Rathbone Sisters' Grand Temple. Oct. 10, 1899. Mrs. Nettie J. Ungerman, secy., McMinnville, Ore.

PORTSMOUTH, N. H.—Universalists' Convention of N. H. Oct. 3 to 5, 1899. Rev. W. H. Morrison, Manchester, N. H., secy.

PORTSMOUTH, N. H.—Jr. O. U. A. M., State Council. Sept. 20, 1899. J. H. Noyes, Plaistow, N. H., secy.

PORTSMOUTH, O.—A. O. U. W. Grand Lodge. Aug. 22, 1899. Walter Pickens, G. R., of Toledo, O.

PORT TOWNSEND, WASH.—Grand Camp Native Sons of Washington. Jan. 9, 1900. A. Francis Learned, secy.

POTTSTOWN, PA.—Sunday School Assembly. Aug. 21 to 25. J. M. Shelly, Steelton, Pa., secy

PROVIDENCE, R. I.—Rhode Island Institute of Instruction. Oct. 26 to 28, 1899. J. W. V. Rich, secy., Providence, R. I.

PROVIDENCE, R. I.—Rhode Island State Assembly. Oct. 26, 1899. Mrs. Cora Aldrich, secy., 614 Smith street, Phovidence, R. I.

PUNXSUTAWNEY, PA.—Pythian Sisterhood. Oct. 4, 1899. Mrs. J. G. Percy, secy.

PUT-IN BAY, O.—Ohio Building Association League. Aug. 9 and 10. L. M. Studevant, Sidney, O., secy.

RACINE, WIS.—Danish Brotherhood in America. Oct. 1, 1902. Viggo A. Danielson, Sta. G, 885 N. Campbell ave., Chicago, Ill., secy.

RALEIGH, N. C.—A. F. and A. M. Grand Lodge of North Carolina. Jan. 13, 1900. John C. Drewry, secy.

READING, PA.—Reunion of the Society of the 124th Regiment, Pa. Volunteers. Sept. 16, 1899. C. P. Keech, Philadelphia, Pa., secy.

READING, PA.—State Sunday School Convention. Oct. 10 to 12. C. O. Carlson, secy., Ridgeway, Pa.

RICHMOND, VA. — Grand Commandery, Knight Templars' Conclave. Nov. 16, 1899. James B. Blanks, secy., Petersburg, Va.

RICHMOND, VA.—Southern Philatelic Association. October, 1899. W. C. Lowry, Abilene, Tex.

ROANOKE, VA.—Virginia State Firemen's Association. Sept. 27, 1899. George G. Cummings, 210 Lincoln st., Portsmouth, Va., secy.

ROCHESTER, N. Y.—State American Merino Sheep Breeders' Association. Dec. 5 and 6. J. Horatio Eaul, secy., Skaneateles, N. Y.

ROCHESTER, N. Y.—Bricklayers and Plasterers Union. Jan. 8 to 13, 1900. Chas. Haveran, secy., 109 Evergreen st., Rochester, N. Y.

ROCHESTER, N. Y.—National Clothiers' Association. Jan. 22, 1900. S. H. Launcheimer, secy., Equitable Bldg., Baltimore, Md.

ROCHESTER, N. Y.—American Association of Opticians. Aug. 15 to 17, 1899. Mr. Boger, 36 Maiden lane, N. Y. City, secy.

ROCKFORD, ILL.—Y. P. S. C. E. State Convention. Oct. 5 to 8, 1899. Miss Nellie M. Blair, 208 Illinois ave., Peoria, Ill., secy.

ROME, N. Y.—United American Mechanics. Sept. 12, 1899. John Senner, 1341 Arch st., Philadelphia, Pa., natl. secy.

ROME CITY, IND.—Indiana Horticultural Society. Aug. 9 and 10. James Troop, secy., Lafayette, Ind.

SAGINAW, MICH.—Eastern Star, Grand Chapter. Oct. 11, 1899. Mrs. A. A. Matteson, Middleville, Mich., secy.

SAGINAW, MICH.—Biennial Convention Journeymen Barbers October, 1900. W. E. Klapetzky, Box 585, secy., Syracuse, N. Y.

SALT LAKE CITY, UTAH.—I. O. O. F. Grand Encampment. April, 1900. Ed. W. Loder, Salt Lake City, Utah, secy. (Box 1166.)

SALT LAKE CITY, UTAH.—State Teachers' Association. Dec. 27 to 29. Elizabeth M. Orth, 2331 Adams Ave., Ogden, Utah, secy.

SALT LAKE CITY, UTAH—State Medical Association of Utah. October, 1899. Dr. R. W. Fisher, Salt Lake City, Utah, secy.

SAN ANTONIO, TEX.—Live Stock Association. Jan. 23 to 25. Vaires P. Brown, secy.

SAN ANTONIO, TEX.—Railway Trackmen of America. Dec. 3, 1900. John T. Wilson, G. C., St. Louis, Mo.

SAN DIEGO, CAL.—Celebration of Dewey's Victory, auspices G. A. R. Estimated attendance, 5,000, principally from California and Nevada.

SAN FRANCISCO, CAL.—Grand Encampment, I. O. O. F. Oct. 17, 1899. Wm. H. Barnes, Odd Fellows' Hall, San Francisco, Cal., secy.

SAN FRANCISCO, CAL.—Protestant Episcopal Church Convention. October, 1901. Rev. C. L. Hutchins, Concord, Mass., secy.

SAN FRANCISCO, CAL.—I. O. O. F. Golden Jubilee Celebration. Oct. 18 to 20. U. S. G. Clifford, Odd Fellows' Bldg., San Francisco, Cal., secy.

SARATOGA, N. Y.—American Social Science Association. Sept. 4 to 8.

SARATOGA SPRINGS, N. Y.—Young People's Society of Christian Endeavor, State Convention. Oct. 2 to 4.

SAVANNAH, GA.—Southeastern States Bill Posters' Association. May 21, 1900. Chas. Bernard, secy., Savannah, Ga.

SCRANTON, PA.—State Council, Jr. O. U. A. M. Sept. 11 to 15, 1899. E. S. Deemer, Box 766, Philadelphia, Pa., secy.

SCRANTON, PA.—State Council, Daughters of America. Sept. 18, 1899. T. A. Gerbig, Scranton, Pa., secy.

SCRANTON, PA.—Letter Carriers' Association. Sept. 4, 1899. F. J. Cantwell, Brooklyn, N. Y., secy.

SCRANTON, PA.—State Firemen's Convention. October, 1899. W. W. Wunder, secy., Reading, Pa.

SCRANTON, PA.—United Brotherhood of Carpenters & Joiners. Sept. 18, 1900. P. J. McGuire, Box 884, Philadelphia, Pa., secy.-treas.

SCRANTON, PA.—Letter Carriers' Association. Sept. 4, 1899. F. J. Cantwell, Brooklyn, N. Y., secy.

SEAFORD, DEL.—Grand Lodge, K. of P. Oct. 25, 1899. Mark L. Garrett, 703 King st., Wilmington, Del., secy.

SEATTLE, WASH.—National W. C. T. U. Oct. 20 to 25.

SEATTLE, WASH.—Northwest Baptist Convention. Oct. 11 to 13. Rev. Wm. E. Randall, secy., 706 N. 4th st., Tacoma, Wash.

SEDALIA, MO.—Horse Breeders' Association. Dec. 5 to 12. J. R. Shippey, secy., Columbia, Mo.

SEDALIA, MO.—Missouri Swine Breeders' Association. Dec. 6 to 8, 1899. F. H. Schuler, Rockport, Mo., secy.

SEYMOUR, CONN.—I. O. O. F. Grand Encampment. Oct. 17, 1899. Frederick Botsford, New Haven, Conn., secy.

SILVER CITY, N. M.—Grand Lodge, K. of P. Sept. 19, 1899. B. F. Adams, Albuquerque, N. M., secy.

SOMERSWORTH, N. H.—Baptist Sunday School Convention. October, 1899. Rev. Winfield G. Hubbard, Wilton, N. H., secy.

SOUTH BEND, IND.—Women's Synodical Society of Home & Foreign Missions. Oct. 15 to 19, 1899. Mrs. F. F. McCrea, 1505 Broadway, Indianapolis, Ind., secy.

SOUTH FARMINGHAM, MASS.—New England Chautauque Assembly. July 17 to 29.

SOUTH FRAMINGHAM, MASS.—New England Chautauqua Sunday School Assembly. July 17 to 26.

SOUTH McALISTER, IND. TER.—Indian Mission Conference of M. E. Church South. Nov. 1. Bishop J. S. Key, pres., Vinita, I. T.

SPRINGFIELD, ILL.—I. O. O. F. Grand Lodge. Nov. 21. Hon. James R. Miller, secy., Springfield, Ill.

SPRINGFIELD, ILL.—American Oxforddown Record Association. Nov., 1899. W. A. Shafer, Middletown, O., sec.

SPRINGFIELD, ILL.—Illinois State Beekeepers' Association. Nov. 23 to 24, 1899. Jas A. Stone, secy., Bradfordtown, Ill.

SPRINGFIELD, MASS.—State Convention of Y. P. S. C. E. Oct. 17 and 18, 1899.

SPRINGFIELD, O.—Presbyterian Synod of Ohio. Oct. 10, 1899. W. E. Moore, Columbus, O., stated clerk.

SPRINGFIELD, O.—National Grange Patrons of Husbandry. Nov. 15. John Trimble, secy., 514 F. st., Washington, D. C.

STANTON, NEB.—Nebraska Saengerbund. 1900. F. Raabe, secy.

ST. AUGUSTINE, FLA.—State Firemen's Convention & Tournament. November, 1899. Silas B. Wright, secy.

ST. CLOUD, MINN.—State Y. P. S. C. E. of Minnesota. Oct. 26 to 29.

ST. JOHNSBURY, VT.—Grand Lodge, K. of P. Oct. 11 and 12, 1899. J. M. Cady, St. Johnsbury, Vt., secy.

ST. JOSEPH, MO.—Convention of County Clerks. Sept. 11 to 13.

ST. JOSEPH, MO.—Grand Chapter, Order Eastern Star. Oct. 16 to 20, 1899. Mrs. Sallie E. Dillon, St. Louis, Mo., secy.

ST. JOSEPH, MO.—Knights of Maccabees of Missouri. May (second Tuesday), 1901. A. Sigger, secy., 1620 Front avenue, Kansas City, Mo.

ST. LOUIS, MO.—Anti-Trust Conference. Sept. 20.

ST. LOUIS, MO.—Interstate Merchants' Association. Aug. 19 to 30.

ST. LOUIS, MO.—Retal Butchers' Association. Western Division. Aug. 15. Frank Snouffer, Cedar Rapids, Ia., secy.

ST. LOUIS, MO.—Missouri Press Association. Sept. 7 to 9. H. J. Groves, secy., Independence, Mo.

ST. LOUIS, MO.—I. O. O. F. Grand Encampment. Nov. 18, 1899. E. M. Sloan, secy., St. Louis, Mo.

ST. LOUIS, M.—Missouri Retail Hardware and Stove Dealers' Association. Feb. 13, 1900.

ST. LOUIS, MO.—Grand Lodge, K. of P. Oct. 17, 1899. John H. Holmes, Columbia Bldg., St. Louis, Mo., secy.

ST. LOUIS, MO.—F. & A. M., Grand Lodge of Missouri. Oct. 17, 1899. John D. Vincil, St. Louis, Mo., secy.

ST. LOUIS, MO.—Royal Arcanum Grand Council. Feb. 20, 1900. Chas. B. Cox, secy., 309 Holland Building, St. Louis, Mo.

ST. LOUIS, MO.—Laundrymen's National Association. Oct. 9 to 12, 1899. Henry W. Storer, 949 Woodland Ave., Cleveland, O., secy.

ST. LOUIS, MO.—United States Railway Mail Service Mutual Benefit Association. Oct. 3 to 5, 1899. J. M. Brown, Atlanta, Ga., secy.-treas.

ST. LOIUS, MO.—National Association of Stationary Engineers. Sept. 5 to 8. Chas. W. Naylor, secy., 1592 Lexington st., Chicago, Ill.

ST. PAUL, MINN.—Knights of Pythias Grand Lodge. Sept. 26, 1899. Robt. Stratton, Minneapolis, Minn., secy.

ST. PAUL, MINN.—Educational Convention. Dec. 26 to 28. W. G. Smith, secy., Minneapolis, Minn.

ST. PAUL, MINN.—Royal Arch Masons' Grand Chapter. Oct. 10, 1899. Thos. Montgomery, secy., St. Paul, Minn.

ST. PAUL, MINN.—Minnesota State Bill Posters' Association. Sept. 7. C. H. Griebel, Jr., secy., Mankato, Minn.

ST. PAUL, MINN.—I. O. O. F. Feb. 3rd Wed., 1900. A. E. Renillard, secy., 501 S. 6th street, Minneapolis, Minn.

STREATOR, ILL.—Catholic Knights of America State Council. Aug. 21, 1900. John E. Mahoney, secy., Farmer City, Ill.

STREATOR, ILL.—W. R. C. K. of A. Third Tuesday, August, 1900. Col. J. J. Doheny, Effingham, Ill., secy.

STREATOR, ILL.—Biennial Council, C. K. of A. Third Tuesday, August, 1900. John E. Mahoney, Farmer City, Ill., secy.

SYRACUSE, N. Y.—School Commissioners' and State Superintendents' Association. Dec. 27 to 29, 1899. Cora A. Davis, secy., Whitesboro, N. Y.

SYRACUSE, N. Y.—League of American Municipalities. Sept. 19 to 22.

SYRACUSE, N. Y.—State Fish, Game and Forest League. Annual meetings, Tuesday after first Monday in Dec. Ernest G. Gould, secy., Seneca Falls, N. Y.

SYRACUSE, N. Y.—Knights Templar Annual Conclave. Sept. 25 to 27, 1899. Edwin C. Talcott, 121 S. Salina st., Syracuse, N. Y.

SYRACUSE, N. Y.—International Association of Fire Chiefs. Aug. 22 to 25. Henry A. Hills, Wyoming O., secy.

TABLE ROCK, NEB.—State Horticultural Society. Jan 9 to 11, 1900. C. H. Barnard, secy.

TALLULAH FALLS, GA.—State Horticultural Society. Aug. 2 and 3. G. H. Miller, Rome, Ga., secy.


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TERRE HAUTE, IND.—Wabash Valley District Association of Red Men. Pow-wow, Aug. 16 and 17. Homer L. Stees, 29 N. 4th st., Terre Haute, Ind., secy.

TIFFIN, O.—National Council, D. of L. Aug. 24, 1899. W. O. Staples, New Haven, Conn., secy.

TOLEDO, O.—National Convention G. A. R. 1908.

TOLEDO, O.—Ohio Library Association. Aug. 9 and 10. Charles Orr, secy., Cleveland, O.

TOLEDO, O.—American Rambouillet Sheep Breeders' Association. Dec. 19, 1899. E. V. Burnham, Woodstock, O., secy.

TOPEKA, KAN.—Kansas State Historical Society. Jan. 16, 1900. Franklin G. Adams, secy., Topeka, Kan.

TOPEKA, KAS.—F. & A. M. Grand Lodge. Feb., 3d Wed., 1900. A. K. Wilson, secy.

TOPEKA, KAS.—Grand Chapter, Royal Arch Masons. Feb. 12, 1900. Jacob DeWitt, secy., Salina, Kas.

TOPEKA, KAN.—State Barbers' Association. Feb. 6, 1900. C. B. Hypes, secy., Topeka, Kan.

TOPEKA, KAN.—Kansas Christian Missionary Society. Oct. 2 to 6. O. L. Cook, secy., 1221 Clay st., Topeka, Kan.

TORONTO, ONT., CAN.—Canadian Medical Association. September, 1899. Dr. F. N. G. Starr, Toronto, secy.

TORONTO, ONT., CANADA.—Dorset Horn Sheep Breeders' Association. Sept. 5. M. A. Cooper, secy., Washington, Pa.

TRENTON, N. J.—State Council Jr. O. U. A. M. Oct. 25. Wm. H. Miers, secy., Box 654, Newton, N. J.

TRENTON, N. J.—Grand Lodge Knights of Pythias. Feb. 21, 22, 1900. Geo. E. Pierson, secy., Woodbury, N. J.

TRENTON, N. J.—Grand Encampment, I. O. O. F. Nov. 14. Grand Lodge I. O. O. F. Nov. 15, 1899. Lewis Parker, secy., Trenton, N. J.

TRINIDAD, COL.—Arkansas Valley Press Association. March 15, 1900. D. W. Barlsley, secy., Rocky Ford, Col.

TUNKHANNOCK, PA.—Five County Volunteer Firemen's Association. Aug. 31 to Sept. 1.

UNION CITY, TENN.—Baptist State Convention. Oct. 15. Rev. Martin Ball, secy., Paris, Tenn.

UNION HILL, N. J.—Order of True Friends. Oct. 2, 1900. Morgan R. Clark, secy., 163 Metropolitan av., Brooklyn, N. Y.

WASHINGTON COLLEGE P. O., TENN.—Presbyterian Synod of Tennessee. Oct. 17, 1899. Rev. Samuel Wilson, Maryville, Tenn., secy.

WASHINGTON, D. C.—Royal Order of Scotland. Oct. 16, 1899. Wm. Oscar Roome, Washington, D. C., secy.

WASHINGTON, D. C.—American Electro-Therapeutic Association. Sept. 19 to 21, 1899. John Gerin, 68 North st., Auburn, N. Y., secy.

WASHINGTON, D. C.—Sons of Revolution Triennial Session. April 19, 1902. James Mortimer, Montgomery, N. Y., secy.

WASHINGTON, D. C.—Spanish-American War Veteran's Association. Sept. 4 to 6. W. Christopher Liller, secy., Lancaster, Pa.

WASHINGTON, PA.—Y. P. S. C. E. State Convention. Oct. 3 to 5. Geo. McDonald, Altoona, Pa., secy.

WATERBURY, CONN.—King's Daughters & Sons' Convention. October, 1899. Mrs. C. E. Spalding, 191 John st., Bridgeport, Conn., secy.

WATERLOO, IOWA. — German Evangelical Church Camp Meeting. Aug. 14 to 21. John Abrams, secy.

WATERLOO, IA.—I. O. O. F. Grand Encampment. Oct. 17, 1899. Wm. Musson, Des Moines, Ia., secy.

WATERLOO, IA.—Rebekah Assembly, I. O. O. F. Oct. 17, 1899. Miss S. E. Matheney, Keokuk, Ia., secy.

WATERLOO, IOWA—Catholic Order of Foresters. Aug. 24 and 25, 1899. J. H. Limbach, Cedar Rapids, Iowa, secy.

WATERTOWN, N. Y.—Y. P. S. C. E. State Convention. Oct. 2 to 4, 1899. A. E. Dewhurst, 179 Howard ave., Utica, N. Y., secy.

WATERTOWN, N. Y.—Grand Lodge I. O. G. T. Aug. 23. J. C. Andrews, 36 White Memorial Building, Syracuse, N. Y., secy.

WAUSAU, WIS.—German American Press Association. Aug. 18. Hon. Louis Marchetti, secy

WEISER, IDAHO—Rebekah State Assembly. Oct. 17, 1899. Winnie Priest Dunton, Boise, Idaho, secy.

WEISER, IDAHO—I. O. O. F., Grand Lodge. Oct. 17, 1899. A. K. Stuenenberg, Caldwell, Idaho, secy.

WEST CHESTER, PA.—Centennial Celebration. Oct. 2 to 6, 1899.

WHEELING, W. VA.—Grand Lodge of West Virginia, K. of P. Oct. 11, 1899. Mauer Jenkins, Piedmont, W. Va., secy.

WHEELING, W. VA.—National Tobacco Workers' Union of America. September, (fourth Monday), 1900. E. Lewis Evans, 422 Granite Block, St. Louis, Mo., secy.

WHITE RIVER JUNCTION, VT.—Dartmouth Interscholastic Athletic Association. Feb. 9, 1900. W. C. Pelkey, secy.

WICHITA, KAS.—Rebekah Assembly. Oct. 11. E. Bradford, secy., Concordia, Kas.

WICHITA, KAN.—Grand Lodge I. O. O. F. of Kansas. Oct. 18, 7899. D. W. Kent, Topeka, Kan., secy.

WILLIAMSPORT, PA.—Baptist State Mission Society. Oct. 23 to 26, 1899. W. H. Conard, D.D., 1420 Chestnut st., Philadelphia, Pa., secy.

WILLIAMSPORT, PA.—Pennsylvania State Farmers' Alliance & Industrial Union. Dec. 13 to 15, 1899. D. M. Omwake, Five Forks, Pa., secy.

WILLIAMSPORT, PA.—Pennsylvania State Farmers' Alliance & Industrial Union. Dec. 13 to 15. Louisa Bricker, Cogan Station, Pa., secy.

WILMINGTON, DEL.—I. O. O. F. Grand Lodge of Delaware Nov. 15, 1899. Isaac W. Hallam, secy., Wilmington, Del.

WILMINGTON, DEL.—International Association of Fire and Police Telegraph Superintendents and Municipal Electricians. Sept. 5 to 7, 1899. H. F. Blackwell, secy., Superintendent Fire Department, New York City.

WOODBINE, MD.—Dual Grand Lodge, I. O. G. T. of Maryland. Dec. 6. Lewis D. Russell, secy., 428 W. Stricker st., Baltimore, Md.

WORCESTER, MASS.—Lake Quinsigamond International Regatta. Aug. 2 and 3.

WORCESTER, MASS.—I. O. G. T. Grand Lodge of Massachusetts. April 18 and 19, 1900.

WORCESTER, MASS.—B. Y. P. U. of Massachusetts. Oct. 30 to 31, 1899. Rev. J. R. Gaw, 42 Franklin street, Somerville, Mass., secy.

WORCESTER, MASS.—Knights of Sherwood Forest. Aug. 30.

WORCESTER, MASS.—State Council, Jr. O. U. A. M. Sept. 26, 1899. Martin M. Woods, 124 Boxford st., Lawrence, Mass., secy.

WYANDOTTE, MICH.—Jr. O. U. A. M., State Meeting. Feb. 13, 1900. W. E. Pulcifer, secy., Lansing, Mich.

YONKERS, N. Y.—Order of American Firemen. Sept. 5 and 6, 1899. Addison Brown, secy.

YONKERS, N. Y.—New York State Firemen's Convention. Aug. 8 to 29, 1899.

YOUNGSTOWN, O.— Ohio State Liquor League. Sept. 12, 1899. John F. Weiss, Canton, O., secy.

## Races.

ALBION, MICH.—Sept. 19 to 22.

ALEXANDRIA, VA.—Sept. 21 to 23.

ALTA, IA.—Aug. 22 to 25.

ASHLAND, O.—Sept. 5 to 8.

ATLANTIC, IA.—Sept. 11 to 14.

AUBURN, N. Y.—June 20 to 23; Aug. 20 to Sept. 1.

AVON, ILL.—Sept. 5 to 8.

BAINBRIDGE, IND.—Aug. 1 to 4.

BARDSTOWN, KY.—Aug. 26 to Sept. 2.

BATAVIA, N. Y.—Aug. 1 to 4.

BELLEFONTAINE, O.—Sept. 25 to 30.

BELLEVUE, O.—Aug. 29 to Sept. 1.

BERLIN, WIS.—Oct. 2 to 7.

BETHLEHEM, PA.—Sept. 12 to 15.

BOSTON, MASS.—Grand Circuit Meeting, Reidville Trotting Park. July 10 to 14; Aug. 10 to 14.

BRIDGEPORT, CONN.—July 11 to 13. Aug. 8 to 11. Oct. 10 to 13.

BROOKLYN, N. Y.—May 27 to June 15; Sept. 12 to 20.

BUFFALO, N. Y.—Aug. 7 to 12.

BURLINGTON, VT.—Bulington Association. Oct. 2 to 6.

BUSHNELL, ILL.—Aug. 23 to 25.

CANTON, O.—Aug. 8 to 10.

CANTON, O.—Northeastern Ohio Trotting Association. Aug. 29. W. N. Ashbaugh, Youngstown, O., secy.

CARROLL, IA.—Aug. 15 to 18.

CARTHAGE, ILL.—Aug. 7 to 11.

CEDARSBURG, WIS.—Sept. 25 to 27.

CHICAGO, ILL.—Great Western Circuit. July 31 to Aug. 5.

CHICOPEE FALLS, WIS.—Sept. 19 to 22.

CHILLICOTHE, MO.—Sept. 12 to 15.

CHILLICOTHE, O.—Aug. 8 to 11.

CLEVELAND, O.—Aug. 22 to 24.

COLUMBUS (O.) STATE FAIR—Sept. 4to 8.

COLUMBUS, O.—Columbus Driving Park Association. Grand Circuit Meeting. July 31, Aug. 5.

COLUMBUS, O.—Great Western Circuit. July 3 to Aug. 5.

COSHOCTON, O.—Oct. 10 to 13.

COLUMBUS JUNCTION, IA.—Aug. 22 to 25.

DANVILLE, IND.—Aug. 9 to 11.

DAYTON, O.—Sept. 11 to 16.

DECATUR, ILL.—Aug. 22 to 25.

DES MOINES, IA.—Aug. 28 to Sept. 2.

DETROIT, MICH.—Detroit Driving Club. Sept. 18 to 22. Geo. D. Conner, 19 Campau Building, secy.

DETROIT, MICH.—Great Western Circuit. July 17 to 23.

DU BOIS, PA.—Du Bois Driving Association. July 4 and 5, Sept. 3 to 5. W. I. Hay, secy.

DUBUQUE, IA.—Aug. 28 to Sept. 2.

DUBUQUE, IOWA—Aug. 21 to 26.

ELKHORN, WIS.—Sept. 19 to 22.

ELWOOD, IND.—Aug. 22 to 25.

ELMIRA, N. Y.—June 13 to 16. Sept. 19 to 22.

ERIE, O.—Northeastern Ohio Trotting Association. Sept. 5. W. N. Ashbaugh, Youngstown, O., secy.

EVANSVILLE, IND.—Tri-State Fair Association. Sept. 18 to 22.

FORT WAYNE, IND.—Aug. 7 to 12.

FREDONIA, KAS.—Aug. 22 to 25.

GENEVA, N. Y.—June 6 to 9 July 4 to 7. Sept. 5 to 8.

GLENS FALLS, N. Y.—Northern New York Trotting Horse Breeders' Association. Aug. 15 to 18. W. F. Bentley, secy.

GLENS FALLS, N. Y.—Aug. 15 to 18.

GLOVERSVILLE, N. Y.—Central New York Trotting Circuit. Aug. 1.

GOSHEN, IND.—Goshen Driving Park. Aug. 22 to 25.

GOSHEN, N. Y.—Orange County Driving Park Association. Aug. 22 to 25.

GREENFIELD, IND.—Aug. 22 to 25.

HAGERSTOWN, IND.—Aug. 1 to 5.

HAGERSTOWN, MD.—Oct. 10 to 13.

HAMLINE, IOWA—Sept. 4 to 9.

HAMLINE, MINN.—Sept. 4 to 9.

HARTFORD, CT.—July 3 and Aug. 28 to Sept. 1.

HEDRICK, IOWA—Aug. 8 to 12.

HENRY, ILL.—Aug. 8 to 11.

HILLSDALE, MICH.—Oct. 3 to 7.

HOLYOKE, MASS.—June 13 to 16. July 19 to 21. Aug. 15 to 18. Sept. 5 to 9. Oct. 17 to 20.

HORNELLSVILLE, N. Y.—Aug. 22 to 25.

INDEPENDENCE, IOWA—Aug. 28 to Sept. 2.

JACKSON, MICH.—Jackson Driving Club. June and August meetings. E. A. Buffington, secy.

JAMESTOWN, N. Y.—Aug. 8 to 11.

JOLIET, ILL.—Aug. 14 to 19.

KITTANNING, PA.—Aug. 22 to 25.

LA HARPE, ILL.—Aug. 21 to 26.

LANCASTER, O.—July 25 to 29. Oct. 12 to 14.

LA SALLE, ILL.—La Salle Driving Park Association. Aug. 1 to 4. W. F. McNamara, secy.

LEBANON, O.—Sept. 15 to 23.

LEXINGTON, KY.—Oct. 4 to 14.

LIBERTYVILLE, ILL.—Sept. 12 to 15.

LIMA, O.—Oct. 10 to 13.

LONDON, O.—Aug. 22 to 25.

LOUISVILLE, KY.—Sept. 25 to 30. May 4 to 20.

MANITOBA, CAN.—Manitoba Jockey Club. Sept. 4 to 8.

MANSFIELD, O.—Aug. 29 to Sept. 1.

MANSFIELD, O.—Northeastern Ohio Trotting Association. June 27 and Aug. 22. W. N. Ashbaugh, Youngstown, O., secy.

MARYSVILLE, O.—Oct. 2 to 5.

MIDDLETOWN, IND.—July 25 to 28.

MILWAUKEE, WIS.—Sept. 11 to 16.

MINEOLA, L. I.—June 21 to 22. Sept. 26 to 30.

MINERVA, O.—Oct. 3 to 6.

MONMOUTH, ILL.—Sept. 11 to 15.

MT. STERLING, ILL.—Aug. 1 to 5.

MUNCIE, IND.—Aug. 15 to 18.

MURPHYSBORO, ILL.—Egypt's Big Fair Races. Sept. 26 to 29. J. J. Penny, secy.

NEWARK, O.—Sept. 26 to 28.

NEWPORT, VT.—Newport Driving Club. June 18, July 4, Aug. 16 to 18.

NEW YORK CITY—Empire Trotting Club. Sept. 4 to 9.

NEW YORK, N. Y.—Sept. 4 to 8.

OSKALOOSA, IA.—Sept. 25 to 28.

PENN YANN, N. Y.—Sept. 26 to 29.

PEORIA, ILL.—Lake View Driving Park. July 4 to 7, and Aug. 15 to 18. M. Cunnings, secy., Peoria, Ill.

PLATTE CITY, MO.— Aug. 29 to Sept. 1.

PORT JERVIS, N. Y.—Aug. 15 to 18. H. H. Malven, secy

PORTLAND, ME.—Rigsby Park Races. July 3 to 8., Aug. 15 to 18, Aug. 29 to Sept. 2.

PROVIDENCE, R. I.—Sept. 11 to 16.

READING, PA.—Oct. 3 to 6.

READVILLE, MASS.—August 21 to 25. C. M. Jewett, secy.

RICHMOND, IND.—Sept. 12 to 15.

RICHWOOD, O.—Oct. 10 to 13.

RIVERHEAD, L. I.—Sept. 26 to 28.

ROCHESTER, N. Y.—May 30 to June 1. July 11 to 14. Aug. 29 to Sept. 1. Sept. 12 to 15.

ROCKPORT, O.—June 20 to 22. Aug. 15 to 17.

RUSHVILLE, ILL.—Aug. 7 to 11.

RUSHVILLE, IND—July 24 to 29.

RUSHVILLE, IND.—Aug. 29 to Sept. 1.

SARATOGA, N. Y.—July 26 to Aug. 25.

SHELBYVILLE, IND.—Sept. 5 to 8.

SHENANDOAH, IA.—Aug. 15 to 18.

SPRINGFIELD (ILL.) STATE FAIR—Sept. 25 to 30.

SPRINGFIELD, O.—Aug. 29 to Sept. 2.

STRATFORD, ONT.—June 28 to July 1.

ST. LOUIS, MO.—Aug. 31 to Sept. 1.

SYRACUSE, N. Y.—Central New York Trotting Circuit. June 27. State Fair. Sept. 5 to 8.

TERRE HAUTE, IND.—Sept. 11 to 17. R. G. Watson, secy.

TROY, O.—Sept. 18 to 23.

URBANA, O.—Aug. 15 to 18.

UTICA, N. Y.—Central New York Trotting Circuit. July 16, Aug. 8, and Sept. 12.

VALDOSTA, GA.—Valdosta Exposition Co. Races. Oct. 31 to Nov. 31. A. T. Moore, manager.

VALLEY, O.—Northeastern Ohio Trotting Association. June 13 and Aug. 15.

VICKSBURG, MISS.—Oct. 24 to 29. Frank H. Andrews, secy.

WARREN, O.—Sept. 5 to 7.

WASHINGTON, D. C.—April 3 to 15; Nov. 11 to 30.

WASHINGTON C. H., O.—Aug. 15 to 18.

WASHINGTON, PA.—Sept. 26 to 28.

WATERBURY, CONN.—June 27 to 30. Aug. 1 to 4. Sept. 26 to 29.

WAYNESBURG, PA.—Oct. 3 to 6.

WELLSVILLE, N. Y.—Aug. 15 to 18.

WESTFIELD, MASS.—June 20 to 23. July 25 to 28. Aug. 22 to 25. Sept. 12 to 15. Oct. 24 to 27.

WESTERVILLE, O.—Aug. 15 to 19.

WESTCHESTER, N. Y.—Westchester Racing Association. National Stallion Race of $20,000. H. G. Crickmore, 173 Fifth av., New York City. Spring, 1900.

WORCESTER, MASS.—July 11 to 14; Aug. 8 to 11.

WINDSOR, ONT., CAN.—July 22 to Aug. 2. W. O. Palmer, 213 Hammond Bldg., Detroit, Mich., secy.

WOODSTOCK, ILL.—July 13 to 15. Aug. 29 to Sept. 1.

YOUNGSTOWN, O.—Northeastern Ohio Trotting Association. July 4 and Aug. 8. W. N. Ashbaugh, Youngstown, O., secy.

ZANESVILLE, O.—Sept. 12 to 15.

## Dog Shows.

MILWAUKEE, WIS.—Kennel Club. Sept. 12 to 15.

NEW YORK CITY—American Pet Dog Club. Nov. 22 to 24, 1899. S. C. Hodge, secy.

PHILADELPHIA, PA.—Dog Show Association. Nov. 15 to 18. M. A. Viti, secy.

PROVIDENCE, R. I.—State Fair Association. Oct. 10 to 13. E. M. Oldham, supt.

TORONTO, ONT., CAN.—Industrial Exposition Association. Sept. 4 to 7. T. D. P. Fraser, secy.

DANBURY, CONN.—Danbury Agricultural Society Dog Show. Oct. 3 to 6. G. M. Rundle, secy.

SHARON, PA.—Fanciers Club. Jan. 17 to 19. 1900. F. H. Aldeman, secy.

## Horse Shows.

FULTON, MO.—Horse Show. Aug. 27.

## Poultry Shows.

AURORA, ILL.—Poultry, Pigeon and Pet Stock Association. Dec. 26 to 29.

AKRON, O.—Okron Poultry and Pet Stock Club. Jan. 2 to 6. J. A. Palmer, secy.

AURORA, IND.—Aurora Poultry, Pigeon and Pet Stock Association. Jan. 8 to 13, 1900. J. B. Stevens, secy., Aurora, Ind.

BATTLE CREEK, MICH.—Michigan Fanciers' Association. Dec. 12 to 15. Geo. Hamm, secy.

BELDING, MICH.—Silk City Poultry Association. Dec. 18 to 22. Leonard Smith, secy


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BELVIDERE, ILL.—Northern Illinois Poultry Association. Jan. 15 to 20, 1900. B. R. Lucas, secy.

BLACKWELL, O. T.—Poultry Show. Jan. 17 to 20, 1900. Geo. M. Carson, secy.

BLOOMINBURG, O.—Poultry and Pet Stock Association. Dec. 26 to 30. W. F. Jefferson, secy.

BLOOMINGTON, ILL.—Bloomington Poultry Association. Dec. 11 to 16. F. C. Luettig, secy.

BOSTON, MASS.—Poultry Show. Jan. 15 to 20, 1900. A. R. Sharp, secy., Taunton, Mass.

CAMBRIDGE, N. Y.—Cambridge Valley Agricultural Society. Sept. 5 to 8. John L. Pratt, jr., secy.

CANTON, O.—Canton Poultry Association. Dec. 28 to Jan. 1, 1900. U. S. Danner, secy.

CAREY, O.—Fancy Poultry Breeders' Club. Nov. 27 to Dec. 1. V. C. Lytle, secy.

CHICAGO, ILL.—National Fanciers' Association. Jan. 22 to 27, 1900. Fred. L. Kimmey, secy.

CINCINNATI, O.—Cincinnati Poultry Association. Jan. 16 to 20, 1900. A. E. Brooks, secy., s.w.c. 7th and Freeman ave.

CLINTON, MASS.—Clinton Poultry Association. Dec. 5 to 8. E. G. Burdett, secy.

COLFAX, WASH.—Whitman County Poultry and Pet Stock Association. Jan. 20 to 22, 1900. O. L. Kennedy, secy.

COLUMBUS, O.—Ohio State Poultry Association. Jan. 18 to 23, 1900. Chas. McClave, secy., New London, O.

CRESTLINE, O.—Fanciers' Association. Dec. 12 to 16. E. R. Warden, secy.

DALLAS, TEX. — Southwestern Poultry, Pigeon and Pet Stock Association. Dec. 12 to 15. A. Branshaw, secy.

DANVILLE, ILL.—Vermillion County Poultry Association. Dec. 28 to 31. A. L. Rice, secy.

DAYTON, O.—Gem City Poultry and Pet Stock Association. Jan. 11 to 16. Theo. Faulstich, secy.

DETROIT, MICH.—State Poultry and Pigeon Association. Jan. 15 to 19. John A. Grover, secy.

DUBUQUE, IOWA—Mississippi Valley Poultry Association. Jan. 3 to 8, 1900. F. D. Scharle, secy., 96 Hart st.

EL DORADO, KAN.—Butler County Fancy Poultry and Pet Stock Association. Dec. 26 to 30. C. H. Patterson, secy

ELMIRA, N. Y.—Dec. 4 to 8. Judd H. Johnson, secy.

ENID, OKLA.—Jan. 3 to 5, 1900.

ERIE, ILL.—Whiteside County Show Association. Nov. 21 to 25. C. W. McCall, secy.

ERIE, PA.—N. W. Pennsylvania Poultry Association. Jan. 4 to 10, 1900. A. E. Blethon, secy

FREDERICK, MD.—Frederick County Agricultural Society. Oct. 17 to 20. Harry C. Keefer, secy

FREDONIA, N.Y.—Chautauqua County Poultry and Pigeon Association. Dec. 11 to 15. P. R. Bartram, secy.

FT. SMITH, ARK.—State Poultry and Pet Stock Association. Dec. 18 to 23. H. B. Mizell, Pine Bluff, Ark., secy.

FT. WORTH, TEX.—Ft. Worth Poultry and Pet Stock Association. Jan. 21 to 23. J. A. Randall, secy.

GALENA, ILL.—Galena Poultry Association. Dec. 27 to 30. F. J. Hoelting, secy.

GARDEN CITY, MO.—Poultry Association. Nov. 14 to 16. T. J. Jones, secy.

GEORGETOWN, ILL.—Georgetown Poultry Association. Jan. 2 to 6. D. H. Bowen, secy.

HAMILTON, O.—Butler County Poultry and Pigeon Association. Nov. 28 to Dec. 4. W. W. Stevenson, secy.

HEBRON, NEB.—Thcyer County Poultry Club. Dec. 2. D. J. Richard, secy.

INDIANAPOLIS, IND.—Indiana State Poultry Association. Dec. 11 to 16. J. C. Tarkington, secy.

IOWA CITY, IOWA.—Poultry and Pet Stock Association. Jan. 23 to 26, 1900. B. A. Wickham, secy.

IOWA FALLS, IA.—Iowa Falls Poultry Association. Dec. 18 to 23. W. Cutting, secy.

JACKSON, MICH.—Jackson Poultry Farmers' Association. Dec. 18 to 22. W. H. Eaton, secy.

JOHNSTOWN, N. Y.—Dec. 6 to 9. H. J. Cullhot, secy.

KEOTA, IA.—State Poultry Association. Dec. 26 to 30. W. L. Holmes, secy.

KOKOMO, IND.—Northern Central Indiana Poultry Association. Jan. 17 to 24. E. E. Sanders, secy.

LANSING, MICH.—Central Michigan Poultry and Pet Stock Association. Dec. 4 to 9. Jas. C. Welch, secy.

LE MARS, IA.—Plymouth County Poultry Association. Jan. 1 to 6. G. A. C. Clark, secy

LONISVILLE, KY.—Kentucky State Association. Jan. 22 to 27, 1900. F. G. Hogan, secy., 425 W. Main st.

MACON, MO.—North Missouri Association. Dec. 4 to 8. E. M. Durham, La Plata, Mo., secy.

MARSHALLTOWN, IA.—Poultry Association. Dec. 26 to 30. H. C. Hansen, secy.

MASON CITY, IA.—Cerro Gordo Poultry Association. Dec. 12 to 15. John D. Reeler, secy

MEADVILLE, PA.—Meadville Farmers Club. Dec. 19 to 26. H. L. Lamb, secy., Cambridge Springs, Pa.

MEMPHIS, TENN. — Mississippi Valley Poultry Association. Dec. 18 to 23. G. A. Seyforth, secy.

MIAMISBURG, O.—Miami Poultry Association. Dec. 4 to 9. S. B. Groby, secy.

MILFORD, MASS.—Milford Poultry Association. Dec. 12 to 14. W. H. Pyne, secy.

MORRISON, ILL.—Whiteside County Agricultural Society. Sept. 5 to 8.

MT. GRETNA, PA.—Poultry Show. Aug. 14 to 19. M. B. Blanch, secy., Lebanon, Pa.

MT. PULASKI, ILL.—Mt. Pulaski Feathered Stock Association. Dec. 19 to 24. W. J. Lincoln, secy.

NACOMB, ILL.—McDonough Country Poultry Association. Dec. 26 to 30. Miss Marie Edie, secy.

NEW ALBANY, IND.—Southern Indiana Poultry and Pet Stock Association. Jan. 8 to 13, 1900. Frank Heck, secy.

OKLAHOMA CITY, OKLA.—State Poultry Association. Dec. 26 to 30. L. F. Laverty, secy., Guthrie, Okla.

OWOSSO, MICH.—Poultry Association. Dec. 14 to 16. C. P. Reynolds, secy.

PAXTON, ILL.—Central Eastern Illinois Poultry Association. Dec. 19 to 22. E. B. Pitney, secy

PETOSKY, MICH.—Northern Michigan Poultry Association. Dec. 6 to 9. A. M. Coburn, secy

PHILADELPHIA, PA.—Keystone Poultry & Pet Stock Association. Nov. 28 to Dec. 2. J. Emlen Smith, secy.

PORTLAND, MICH.—Poultry Club. Dec. 26 to 30. F. C. Hathaway, secy.

POUGHKEEPSIE, N. Y.—Dutchers County Agricultural Society. Sept. 12 to 15. T. C. VanWyck, secy.

QUINCY, ILL.—Illinois Poultry, Pigeon and Pet Stock Association. Jan. 8 to 13. S. S. Noble, Bloomington, Ill., secy.

RICHMOND, MO.—Ray County Poultry and Pet Stock Association. Nov. 22 to 25. Jas. M. Deacy, secy.

ROACHDALE, IND.—Indiana Farmers' Association. Dec. 4 to 9. A. M. Owen, secy., Raccoon, Ind.

ROCHESTER, N. Y.—Jan. 5 to 11, 1900. W. O. Ingle, secy.

ROCK ISLAND, ILL.—Western Illinois Poultry and Pet Stock Association. Nov. 28 to Dec. 2. C. F. Kammerer, secy.

ROSCOE, O.—Poultry Association. Nov. 20 to 24. C. N. Randles, secy.

SALINA, KAN.—Saline County Poultry, Pigeon and Pet Stock Association. Dec. 19 to 23 W. C. Sherrill, secy.

SAN JOSE, CAL.—Santa Clara Valley Poultry Club. Nov. 15 to 18. W. P. Lyon, Eden Vale, Cal., secy

SHARON, PA.—Fanciers Club. Jan. 17 to 19. S. Hoffman, supt.

SIOUX FALLS, S. D.—Tri-State Poultry Show Jan. 24 to 26, 1900. Geo. Schlosser, secy.

SOUTH FRAMINGHAM, MASS.—Middlesex Poultry Fanciers' Association. Dec. 5 to 8.

ST. CLAIRSVILLE, O.—Belmont County Farmers' Association. Dec. 19 to 23. J. W. Riley, secy

ST. LOUIS, MO.—St. Louis Fanciers' Association. Jan. 1 to 4, 1900. John A. Franicsco, secy.

SUNBURY, O.—Sunbury Poultry and Pet Stock Association. Nov. 21 to 24. Fred. Prossor, secy.

TIPTON, IND.—Tipton Poultry and Pet Stock Association. Dec. 18 to 23. J. M. Hoover, secy.

TORONTO, CAN.—Toronto Poultry Association. Dec. 18 to 22. Dr. A. W. Bell, 506 Ontario st., Toronto, secy.

TORRINGTON, MASS.—Dec. 5 to 7. F. M. Leach, secy

WACO, TEX.—Texas State Poultry, Pigeon and Pet Stock Association. Jan. 9 to 13, 1900. Harry A. F. Pudig, Waco, Tex., secy.

WASHINGTON, N. J.—Fanciers Association of New Jersey. Dec. 22 to 26. Chas. Nixon, secy.

WAWAPACA, WIS.—Jan 8 to 13.

WAYNE, MICH.—Wayne Poultry Association. Dec. 19 to 23 Geo. W. Brewer, secy

WEST CHESTER, PA.—West Chester Poultry and Pet Stock Association Dec. 13 to 16 Edward S. Hickman, Cheyney, Pa., secy

WESTERLY, R. I.—Rhode Island Poultry Association. Dec. 5 to 8. H. S. Babcock, secy

WOOSTER, O.—Central Ohio Poultry, Pigeon and Pet Stock Association. Dec. 26 to 30. Chas F. Palmer, secy.

WORCESTER, MASS.—Worcester Fur and Feather Club. Dec. 11 to 16. J. I. Lawrence, secy.

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GREENSBORO, N. C.—Industrial & County Exhibit. Aug. 1 to 4, 1899. H. J. Elam, secy.

HAWAII—Hawaiian Industrial Exposition & Agricultural Fair. September, 1899.

LONDON, ENG.—Earl's Court Greater Britain Exposition. May 1 to Oct. 1, 1899.

LONDON, ENG., EARL'S COURT.—Women's International Exposition. 1900. Imre Kiralfy, manager.

NEW YORK CITY.—Southern Exposition. Oct. 31 to Nov. 25.

NIAGARA FALLS, N. Y.—Pan-American Exposition. June 1 to Nov. 1, 1901. R. C. Hill, secy.

PARIS, FRANCE—Paris Universal Exposition. April 15, 1900, to April 15, 1901.

OMAHA, NEB.—Greater American Exposition of 1899. July 1 to Nov. 1.

PERTH, WESTERN AUSTRALIA—Western Australia Commercial & International Exposition. Autumn, 1899.

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PORTLAND, ORE. — Oregon Exposition. Sept. 28 to Oct. 28. H. C. Breeder, pres.

RALEIGH, N. C.—Exposition. Oct. 16 to Nov. 16.

SAN FRANCISCO, CAL.—Pacific Ocean — International Exposition. May 1 to Oct. 1, 1901.

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ST. LOUIS, MO.—World's International Exposition. 1903.

TOLEDO, O.—Ohio Centennial Exposition. May, 1902.

TORONTO, ONT., CAN.—Exposition and Industrial Fair. Aug. 28 to Sept. 9, 1899. H. J. Hill, Toronto, manager.

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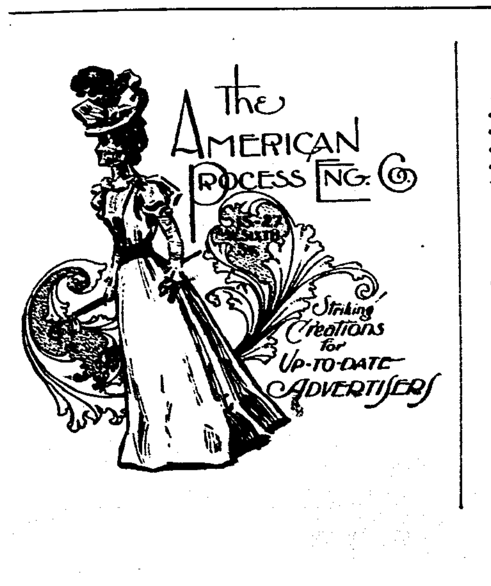
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AKRON, O.—Summit Lake Park. Menches Bros.
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ALLENTOWN, PA.—Central Park.
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ATCHISON, KAS.—Address O. T. Crafford, Topeka, Kas.
ATLANTA, GA.—Lakewood Park. J. W. Heisman, manager.
ATLANTA, GA.—Exposition Park. Theo. Stark, manager.
ATLANTIC CITY, N. J.—Columbia Garden. Tony Kenning, manager.
ATLANTIC CITY, N. J.—Fortescue Pavillion. Harry Daly, manager.
ATLANTIC CITY—Doyle's Pavilion.
ATLANTIC CITY—Young's Pier.
ATLANTIC CITY—Casino Garden.
AUSTIN, TEX.—The Zoo and Hyde Park.
AUBURNDALE, MASS.—Norambega Park.
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BALTIMORE, MD.—Fairy Grove. Jas. Gilmore, manager.
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BALTIMORE, MD.—Electric Park. Chas. E. Ford, manager.
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BALTIMORE, MD.—Meetera Park and Hambergs Park
BALTIMORE, MD.—Diamond Point Park. (Hall's.) Back River. J. Victor Graybill, manager of amusement. Highlandtown, Baltimore, Md.
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BIRMINGHAM, ALA.—East Lake Park.
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BOSTON, MASS.—Norumbega Park.
BOSTON, MASS.—Crescent Beach.
BOSTON, MASS.—Point of Pines. Wm. H. O'Neill, manager.
BOSTON, MASS.—Mystic Park. (Medford.)
BOSTON, MASS.—Combination Park. (Medford.)
BOSTON, MASS.—The Chutes. Wallace E. Hyde, manager.
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BRANTFORD, ONT.—Mohawk Park. W. Sherman, manager.
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BROOKLYN, N. Y.—Ulmer Park.
BROOKLYN, N. Y.—Brighton Beach.
BROOKLYN, N. Y.—Coney Island.
BROOKLYN, N. Y.—Ridgewood Casino.
BROOKLYN, N. Y.—Bergen Beach. Percy G. Williams, pres.
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BUFFALO, N. Y.—Elmwood Beach. Jos. E. Girard, manager.
BUFFALO, N. Y.—Kenmore Park. Witte & Smith.
BUFFALO, N. Y.—Crystal Beach.
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BURLINGTON, IOWA—Ferris Wheel Park. E. P. Hilton, manager.
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CHARLOTTE, N. Y.—Ontario Beach Park.
CHARLOTTE, N. C.—Latta Park.
CHESTER, PA.—Lindenthorpe Park.
CHICAGO, ILL.—Sunnyside Park.
CHICAGO, ILL.—Bismarks Garden.
CHICAGO, ILL.—Chutes Park. E. B. Simpson, manager.
CHICAGO, ILL.—Ferris Wheel Park. L. B. Rice, manager.
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CINCINNATI, O.—Chester Park. Devere Electric Co., managers.
CINCINNATI, O.—Coney Island. Lee Brooks, manager.
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CLEVELAND, O.—Lake View Park. Tim Healy, manager.
CLEVELAND, O.—Scenic Park. James E. Donaghy, manager.
CLEVELAND, O.—Geauga Lake. F. J. Roth, manager, 97 Euclid Av.
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COHOES, N. Y.—Slup St. Park.
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COLUMBUS, O.—Olentangy Park. Dusenbury & West, managers.
CONCORD, N. H.—River Park.
CONNEAUT, O.—Lake View Park. George Barber, manager.
CONEY ISLAND, N. Y.—The Chutes. Thos. Falk, manager.
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DAVENFORT, IA.—Shutzen Park
DAYTON, O.—Fairview Park. The Kiefarber Co., managers.
DAYTON, O.—Lakeside Park. Jas. A. Kirk, manager.
DECATUR, ILL.—Riverside Park.
DENVER, COLO.—Chutes Park. M. R. Bauman, manager.
DENVER, COLO.—Cycle Park. C. M. Goff, manager.
DENVER, COLO.—Argo Park. Zang Brewing Co., managers.
DENVER, COLO.—Chutes Park. Harris & Bauman, managers.
DENVER, COLO.—Manhattan Beach. Capt. Bethel, manager.
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DERBY, CT.—Housatonic Park.
DES MOINES, IA.—Crocker Woods.
DUBUQUE, IA.—Stewart's Park.
DULUTH, MINN.—Hill-Top Casino.
EAST AUBURN, ME.—Lake George Park.
EAST GRAND RAPIDS, MICH.—Reed Lake.
EAST ST. LOUIS, ILL.—Edgemont Park. C. H. Colson, manager.
EASTON, PA.—Island Park.
ELGIN, ILL.—National Park.
ELGIN, ILL.—Railway Park. St. Railway Co., managers.
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ELMIRA, N. Y.—Queen City Gardens.
ENGLEWOOD.—Cook's Park.
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FALL RIVER, MASS.—Dighton Rock Park.
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FITCHBURG, MASS.—Whalom Park. W. W. Sargent, manager.
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FT WORTH, TEX.—Tylers' Lake.
GALVESTON, TEX.—Olympia Garden.
GALT, CAN.—Idlewild Park.
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GRAND RAPIDS, MICH.—Reed Lake. Orrin Stair, manager.
GRAND RAPIDS, MICH.—Romona Park. Orin Stair, manager.
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HAMILTON, O.—Lindenwald Park. Thos. Smith
HAMPDEN, ME.—Riverside Park. J. T. Gorman
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HOUSTON, TEX.—Forest Park.
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JACKSONVILLE, FLA.—Crystal Roof Garden.
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KEOKUK, IOWA—Hubinger Park.
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LANSING, MICH.—Pine Park.
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SALT LAKE CITY, UTAH.—Calder's Park.
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ST. LOUIS, MO.—Koerner's Garden. David Allen, manager.
ST. LOUIS, MO.—Klondyke Park and Chutes.
ST. LOUIS, MO.—Forest Park Highlands. Col. John D. Hopkins, manager.
ST. LOUIS, MO.—Southern Electric Park. Lewis & Ernest.
ST. LOUIS, MO.—Suburban Garden. Janopola and Gumpertz.
ST. LOUIS, MO.—Meremac Highlands. M. H. Co., managers.
ST. LOUIS, MO.—Uhrig's Cave. Frank McNeary, manager.
ST. LOUIS, MO.—Athletic Park.
ST. PAUL, MINN.—Palm Garden. A. Weinholzer, manager.
ST. PAUL, MINN.—Como Park.
STOCKTON, CAL.—St. Elec. Ry. Co. W. H. Lorie, manager.
SYRACUSE, N. Y.—Kirkwood Park. N. H. Chapman, manager.
SYRACUSE, N. Y.—Elmwood Park. Wm. McGlory, manager.
SYRACUSE, N. Y.—Lakeside Park.
TAUNTON, MASS.—Nippenicket Park.
TAUNTON, MASS.—Sabbatia Park.
TERRE HAUTE, IND.—Bijou Garden Theater. J. C. Brick, manager.
TOLEDO, O.—Lake Erie Casino. F. Burt, manager.
TOLEDO, O.—Presque Isle. F. N. Quale, manager.
TOPEKA, KAS.—Address O. T. Crawford, care Crawford Theater.
TORONTO, ONT.—Hanlan's Point.
TORONTO, ONT.—Munro Park. Toronto Ry. Co., managers.
TRENTON, N. J.—Broad Street Park.
TROY, N. Y.—Lagoon Island. John F. Weber, manager.
UNION, N. Y.—Casino.
UTICA, N. Y.—Brand's Casino Park, Chas. H. Reals, manager.
WAKEFIELD, MASS.—Wakefield Park. W. S. St. Ry. Co., managers.
WATERBURY, CT.—Lakewood Park.
WATERBURY, CT.—Belleview Lake Grove.
WATERTOWN, N. Y.—Glen Park. L. S. Green manager
WASHINGTON, D. C.—Glen Sligo Park. G. Parish, manager.
WASHINGTON, D. C.—Glen Echo Park. E. M. Brawner, manager.
WASHINGTON, D. C.—Glymont Park. P. P. Craft, 1816 Sixteenth street, N. W.
WATERTOWN, N. Y.—Seibert's Garden, C. H. Kerr, manager.
WEBSTER, MASS.—Beacon Park.
WEBSTER, MASS.—Beaver Park.
WESTFIELD, MASS.—Waronoco Park.
WHEELING, W. VA.—Wheeling Park.
WHEELING, W. VA.—Mozart Park.
WHEFLING, W. VA.—Pleasant Valley Park
WHITE BEAR LAKE, MINN.—Wildwood Park
WHITE BEAR LAKE, MINN.—Lake Shore Park.
WHITE BEAR LAKE, MINN.—White Bear Beach
WILLIAMSPORT, PA.—Vallamont Park. J. A. Bronius, manager.
WILMINGTON, DEL.—Shellpert Park.
WILMINGTON, DEL.—Brandywine Park.
WILMINGTON, DEL.—Summer Park. Jesse K. Bayless, manager.
WINNEPEG, CAN.—River Park.
WINNEPEG, CAN.—Elm Park.
WORCESTER, MASS.—Lake Quinsigamond Park.
YONKERS, N. Y.—Yonkers Pleasure Park. John Bennan.
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ZANESVILLE, O.—Grant Park.


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They are also kept fully stocked, ready-to-paint, for $24.50 EACH.
Will last a lifetime, and I can't break on the pavements as I do the glass ones. No extra charge for painting long name on the sides.

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Manufacturer Bill Posters' Vehicles,
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Revised and corrected every month.

(Names and addresses of billposters are inserted in the directory at the rate of one dollar per year—twelve months—provided they do not occupy over one line.

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Birmingham—Felder & Co., 1801½ Second Ave.
Birmingham—Theiss & Smith. Box 286.
Clayton—Valentine Bros.
Greensboro—D. W. Taylor.
Montgomery—Mrs. Geo. Tisdale.
Montgomery—G. F. McDonald.
MOBILE—Mobile Bill Posting Co.
Sheffield—H. B. Elmore.

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Arkadelphia—Myal Greene.
Marianna—J. H. Grove, City Bill Poster.
Monticello—E. M. Gardner, Bill Poster.
Morrilton—Ed. N. Walsh.
Newport—John Claridge.
Pine Bluff—Chas. Senyard.
Stuttgart—Collier & Kleiner.
Texarkana—Lemly Bros.

CALIFORNIA.

Bakersfield—E. R. Crain.
El Paso de Roble—Harry Gear,
Eureka—Eureka Bill Posting Co.
Eureka—Humboldt P. P. Co.; H. Lund, mgr.
Los Angeles—Wilshire Posting Co.
Madera—P. L. Grace.
Modesto—Wm. E. Daunt.
Monterey—Chas. F. Clenford.
Oroville—John R. Widener.
Red Bluff—W. D. Crandall.
Redwood City—George West.
Salinas City—O. Bullene.
Santa Barbara—W. J. Stafford, 116 De la Guerre street.
San Francisco—Owens & Varney, cor. Market and 10th streets.
San Francisco—Siebe & Green, 11th and Market streets.
San Diego—San Diego Bill Posting Co., Fred. F. Stults, Manager.
Santa Cruz—L. A. Daniels.
Santa Maria—Geo. W. Brown.
Truckee—A. H. Prentiss.
Vallejo—M. D. Neild.
Woodland—Dietz & Glendinning.

COLORADO.

Aspen—John B. Ledou, L. Box 295.
Colorado Springs—The Curran Co., care Elk Hotel.
Cripple Creek and Victor—Quinn Bill Posting Co.
Denver—The Colorado Bill Posting Co.
Denver—The Curran Co., 17th and Larimer streets.
Fort Collins—Fort Collins Bill Posting and Distributing Co.
Grand Junct.—The Haskell Bill Posting Co.
Pueblo—The Curran Co., 114 Santa Fe Ave.
Salida—C. G. Gillum, Bill Poster.

CONNECTICUT.

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Norwalk and South Norwalk—Harry B. Bussing, City Bill Poster.
New Haven—New Haven Bill Posting Co.
Putnam—L. M. Keith.

DELAWARE.

Seaford—S. P. Fields.

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Fernandina—J. B. Gordon Hall.
Lake City—Lewis F. Thompson.

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Augusta—C. R. Rowland, City Bill Poster.
Carrollton—Kane & Perry.
Eatonton—W. T. Reid, Jr.
Madison—Len. C. Baldwin.
Milledgeville—W. M. Smith.
Newnan—E. H. Bowman Co.
Savannah—Chas. Bernard, Licensed City Bill Poster.

IDAHO.

Boise—R. G. Spaulding.
Lewiston—Alney C. Elliott.
Pocatello—Geo. Dash, Box 272.
Wallace—Ed. R. Carlton.
Weiser—W. W. Cowins.

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Atlanta—Theo. Williams.
Auburn—Jas. A. Roberts.
Bellevile—L. E. Tiemann, Bill Poster and Distributor, 509 High street.
Belvidere—Fred. Witte.
Cairo—Gus Osterloh, City Bill Poster.
Carbondale—J. B. Toler.
Centralia—Joseph E. Hefter.
Chicago—Chicago Bill Posting Co.
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Galva—F. M. Brown & Son.
Henry—Fred. S. Schaefer.
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Lecon—Arno E. Anake.
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Marshall—Victor Janney.
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Mound City—E. P. Easterday.
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Pontiac—Lee Collins, 112 E. Reynolds street.
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Fort Wayne—Temple Bill Posting Co.
Fowler—Robert Hamilton.
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Frankfort—Henry Wolf.
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LaFayette—Opera House Bill Posting Co.
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Madison—Murphy & Pary, City Bill Posters.
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Rushville—Jas. H. Carr & Son, Lock Box 44.
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Whiting—Smelser & Garvin.
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INDIAN TERRITORY.

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Shenandoah—C. L. Hoover.
Tipton—Grant E. Ingham.

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Hutchinson—Kansas Bill Posting Co., Hoops & Meyer.
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Kinsley—J. O. Harney, Bill Poster and Distributor.
Lawrence—J. D. Bowersock.
Marysville—R. A. Wald.
Parsons—Howard Graves. L. B. 124.

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Bardstown—Joseph Applegate.
Danville—Boyle Nichols.
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Newport—Otting & Son.
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LOUISIANA.

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Morgan City—P. B. Ghirardi.
Shreveport—Ed. Seaman.
Thibodaux—American Bill Posting Co.

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Eastport—Jas. A. Muldoon.
Mechanic Falls—Jordan Advertising Co.
Rockland—C. D. Chaples.
Waterville—S. H. Chase.

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Easton—John R. Thompson.

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Danvers—W. W. Wakefield.
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Worcester—Fiske Bros., 42 Waldo st.

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Mexico—Hatton & Clendenin.
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Odessa—Jim Waddle.
Rich Hill—Newman Gossom
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Fremont—U. S. Watts.
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Nebraska City—J. Wier & Son.
North Platte—Warren Lloyd.
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Laconia—J. F. Harriman, City Bill Poster and Distributor.
Meredith—Jerry M. Mayo.

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Camden N. J.—Temple B. P. Co., Temple Building. Address Philadelphia.
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Hoboken—Hoboken Bill Posting Co.
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Newark—Newark Bill Posting Co.
Paterson—Paterson Bill Posting Co.
Plainfield—A. L. Force.
Red Bank—M. P. Sherman, 5 Broad st.

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Baldwinsville—Jas. E. Cunningham, Box 189.
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Saratoga Springs—onian B. P. Co. A. Eddy.
Elmira—E. L. Johnson, Mgr. Globe Theater.
Fulton and Oswego Falls—Wm. Cook.
Glens Falls—A. M. Cheseboro, 91 South st.
Gloversville—Olin S. Sutliff.
Jamgica—Chas. Wood.
Johnstown—Olin S. Sutliff.
Lockport—Staats Bill Posting and Distributing Co.
Lowville—C. D. V. Carter.
Little Falls—Norris & Kingsbury.
Matteawan—W. S. Dibble.
Middletown—Thos. Kain, 88 South st.
Mount Vernon—P. J. Ring.
New York City—H. Muldoon, 4 Murray st.
New York City—Reagan & Clark, 21 Ann st.
New York—A. Van Beuren, 128 4th ave.
Norwich—L. Bread.
Olean—Olean Bill Posting Co.
Oswego—Joe A. Wallace.
Schenectady—C. R. Benedict.
Troy—Mrs. M. E. Dundon, 114 Fourth st.
Troy—W. J. McAllister & Son, 416 River st.
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Winston—Wm. T. Pfohl.

NORTH DAKOTA.

Valley City—Smith Decorating Co.

OHIO.

Ada—S. W. Rayl, Bill Poster and Distributor.
Akron—Bryan & Co., 125 Main st.
Bellaire—Fitton Bill Posting Co.
Bowling Green—The American Co.
Bowling Green—Commercial Bill Posting Co., A. H. Yonker, Manager.
Bradner—The Am. Co. (Bowling Green, O.)
Bucyrus—Frank R. Myers.
Butler—W. L. Hissong.
Canal Dover—John H. Fox & Bro.
Canal Dover—The Tuscarawas Distributing Sign Writing and Bill Posting Co.
Chicago—Louis Simmermacher.
Circleville—Baughman Bros.
Cleveland—Bryan & Co., High and Middle sts.
Columbus—Miller Bros., 83 West Town st.
Coshocton—Frank P. Hagans.
Crestline—W. J. Carney.
Custar—The American Co. (Bowling Green.)
Cygnet—The American Co. (Bowling Green.)
Defiance—J. P. Elser.
Leipsic—J. S. Peach.
Hoytville—The Amer'n Co. (Bowling Green.)
Lima—W. C. Tirrill.
Lisbon—Edgar D. Liechtenstine.
Logan—F. A. Koppe.
Marietta—Koerner & Thomas.
Mermill—The American Co. (Bowling Green.)
Middletown—E. O. Barnet.
Milton—The American Co. (Bowling Green.)
Mt. Vernon—L. N. Headington.
Nelsonville—W. S. Runion.
New Philadelphia—S. W. Scott.
Norwalk—J. M. Harkness.
Pemberville—The Amer. Co. (Bowling Green.)
Perrysburg—The Amer. Co. (Bowling Green.)
Portage—The American Co. (Bowling Green.)
Portsmouth—R. W. Lodwick.
Prairie Depot—The Am. Co. (Bowling Green.)
Rising Sun—The Am. Co. (Bowling Green.)
Rudolph—The Am. Co. (Bowling Green, O.)
South Charleston—F. M. Heaton.
Springfield—H. H. Tyner & Co.
Steubenville—Samuel D. Sumter.
Tiffin—J. R. Lewis.
Toledo—Bryan & Co., 513 St. Clair st.
Uhrichsville—Twin City B. Post. Co., Box D.
Van Wert—Smith & Whires, 503 Park Place.
Wellington—C. W. Fry.
Weston—The American Co. (Bowling Green.)
Washington C. H.—Smith & Vincent.
Zanesville—R. D. Schultz.
Zanesville—England Bros., 31 N. Fifth st.

OKLAHOMA TERRITORY.

Clayton—Waltman Posting & Distributing Co.
Guthrie—Okla. Adv. & Dist. Agency, Box 260.
Kingfisher—Northup Bill Posting & Distributing Co.
Shawnee—Joseph H. Herron.

OREGON.

Ashland—Chas. H. Gillette.
Astoria—T. S. Simpson & Son.
Baker City—W. Newell.
Portland—N.W. B. P. & D. Co., 346 Morrison.
Salem—Salem B. P. Co.

PENNSYLVANIA.

Ashland—Frank H. Waite.
Bethlehem, South and West Bethlehem—Grueman Bill Posting & Distributing Co.
Butler—H. J. Dougherty & Sons.
Carlisle—Geo. Cramer, 133 W. Pomfret st.
Connellsville—R. G. Curran.
Cambridge Springs—H. W. Wilber & Co.
Emlenton—W. L. Pierce.
Greensburg—R. G. Curran.
Hanover—J. Percy Barnitz.
Harrisburg—Markley & Appell.
Johnstown—Flood City Bill Posting Co.
Lebanon—Chas. A. Oliver.
Lykens—H. B. Matter.
Mansfield—The W. D. Husted Adv. Co.
Minersville—Minersville Adv. Co., L. B. 231.
McDonald—Bert M. McCartney.
Meadville—Geo. Knox.
Milton—A. J. Blair.
New Castle—The J. G. Loving City Bill Posting Co.
Philadelphia—American B. P. Co. (Ltd.), 814 Walnut st.
Pittston—Pittston B. P. Co.
Scranton—Reese & Long.
Sunbury—Sunbury Bill Posting Co., J. T. Cameron, Manager.
Washington—A. B. Means, 31 W. Chestnut st.
Wellsboro—A. H. Dartt & Co.
Wilkesbarre—Wilkesbarre Bill Posting Co.
Williamsport—Geo. H. Hubb.

RHODE ISLAND.

Providence—Old Colony B. P. Co.

SOUTH CAROLINA.

Charleston—Charleston Bill Posting Co., Fuller & Bernard, Propts.
Charleston—Chas. W. Keogh.
Columbia—R. S. Marks & Co., 1425 Gates st.
Georgetown—R. Chas. Griggs.

SOUTH DAKOTA.

Madison—F. D. Fitts.
Sioux Falls—Sioux Falls B. P. Co.

TENNESSEE.

Athens—O. M. West Bill Posting Co.
Bristol—Border City Bill Posting Co., Oliver Taylor, Manager.
Covington—Howard N. Holshouser, Box 457.
Knoxville—Southern B. P. Co.
Memphis—Van Beuren & Co., successors to Memphis B. P. Co., R. S. Douglas, prop.
Pulaski—Neal Suggs.
PULASKI—A. M. Notgrass.
Union City—Oscar R. Crews.
Westmoreland—J. M. Louthan.

TEXAS.

Bastrop—Chas. P. Ziegenhals.
Beaumont—Welcome Rollins.
Belton—D. F. Gray.
Brownsville—Valle & Bros. Adv. Co.
Brownwood—Hiram H. Thomas.
Bryan—John Bi.Mike.
Calvert—James Hooks.
Clarksville—Chas. O. Gaines.
Cuero—Richard Harris, Box 33.
Dallas—Geo. Robinson.
Gainesville—Paul Gallia.
Galveston—J. E. Howard, 617 Postoffice st.
Hillsboro—S. Phillips.
Houston—C. T. Sivalls, Box 206.
Lampasas—Jim Mace.
Laredo—Eugene Sloan.
McKinney—Burnett & Goodin. Box 201.
San Angelo—Sam. Smith, Box 182.
Sherman—J. Long, 117 East Side Square.
Smithville—D. E. Colp.
Texarkana—Lemly Bros.
Waco—Louis Sternkorb, 112 S. 4th st.
Whitewriei—Niler Lewis.

VERMONT.

Burlington—B. B. P. Co.; Mrs. W. K. Walker.
Newport—E. H. Norris.
Springfield—George H. Stiles.
Waterbury—James Mariom & Co.

VIRGINIA.

Alexandria—J. M. Hill & Co.
Bedford City—Wm. W. Hayden.
Culpeper—J. C. Williams.
Franklin—Ross I. Leary.
Roanoke—City Bill Posters.
Staunton—Wm. Glenn.

WASHINGTON.

Chehalis—City B. P. & Dist. Co., Box 334.
Colfax—Geo. H. Lennox.
Dayton—Day's Advertising Co.; Geo. E. Day, Manager.
Pullman—M. T. Chapman.
Puyallup—Geo. M. Acly.
Snokomish—W. P. Shaforth.

WEST VIRGINIA.

Huntington—Will A. Russell.
Morgantown—M. J. Sonneborn.
Wellsburg—A. B. Noland, Box 232.

WISCONSIN.

Chippewa Falls—C. G. Sherman, C. B. Poster.
Elkhorn—Byron E. Button.
Fond du Lac—P. B. Haber.
Ft. Atkinson—Chas. B. Rogers.
Janesville—Peter L. Myers.
Kaukauna—J. D. Lawe.
Menominee—The Schwechm B. P. & Adv. Co.
Menominee—W. S. Schmidt.
Oshkosh—J. E. Williams.
Richland Centre—J. H. Coates.
Sturgeon Bay—Bernard Hahn.
Wausau—C. S. Cone.
Waterloo—John Leaver.

WYOMING.

Laramie—H. E. Root, City B.P., opera house.
Sheridan—B. C. LeFlore, 99½ N. Main st.

CANADA.

Glencoe—John Foy.
Montreal—St. Lawrence Adv. Co.
Niagara Falls, Ont.—N. Falls B. P. & D. Ag.
Picton—H. J. Graham.
St. Johns—J. Bouchard.
Sherbrooke, Que.—F. H. Leech.
Vancouver, C. A.—A. F. Morris, manager, 10 Lefeuvre Block.
Windsor—Windsor B. P. & Dist. Co., Box 87. D. C. Benjamin, Manager.

HAWAII ISLAND.

Honolulu—Will Prestidge.


PALATKA, FLA Pop. 4,000. H. L. MILLER Billposter and Distributor. Best of references Owns all boards.

**GENTLEMEN!** Do you want faithful work done? If so, apply to Robert H. Cobin for Distributing and Sign Tacking in New Bedford, Fair Haven and Darthmouth. Personal attention is given to service, and all work is guaranteed.
310 Middle St., NEW BEDFORD, MASS.

# W. J. QUARRY,
Cincinnati, Ohio,
—MANUFACTURER—
STANDING CUT-OUT FIGURES
Map Mounting, Metal Edging, Label Varnishing and Gumming.
**Show Card Framing,**
CLOTH BACKING, BEVELING.

**A HARVEST**
For Privileges.
We have the best attractions, the best advertised and biggest district fair in America. Sure to have immense attendance. Gates open 6 A.M. to 11 P. M. every day. Write for our new idea in selling privileges, with safe guarantee.
Dates, October 3 to 7.
A. H. FOSTER, Secy.
ALLEGAN, MICH.

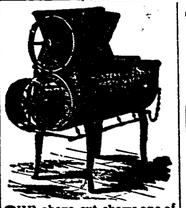
**ROBERT McCREADY, Connersville, Ind.**
General Distributor, Sign Tacker and all-around advertiser. All work done by men and guaranteed. Goo reference if wanted. Patronage solicited. For terms, address ROBERT McCREADY, 1054 Beech St., Connersville, Ind.

Send for Sample of Bill Posters'
**Letter Heads.**
CROSS PRINTING CO., CHICAGO, ILLS.

# AMERICAN BILLPOSTING CO.
BROOKLYN, N. Y.
PITTSBURG, PA.
ALLEGHENY CITY, PA.
THOS. J MURPHY, President. BARNEY LINK, Gen'l Manager.
WM. P. FAY, Secretary.



# Cincinnati
has a population of 400,000 people, either house owners or wage earners.
The
**John Chapman Co.**
has all the billboards, and most of the bulletins in Cincinnati. We also do good sign tacking and distributing. Offices,
17 LONGWORTH STREET.



**THE BILLPOSTER**
of a town ought to supply the town with all the paste it uses. This trade belongs to the billposter. It is his by right.
**OUR MACHINE!!!**
will enable you to do it. It will make the best paste so cheaply that you can drive all competition out of the market.
Take a Minute and a Postal—Write us and we will tell you all about it.
**J. H. DAY & CO.**
1144 R. Harrison Ave. Cincinnati, O.

THE above cut shows one of our Paste Mixers for Bill Posters. We make three grades (Good, Better, Best). Prices to suit all.
Our catalogue tells all about them. It is sent free on application.

The man who gets the cheapest advertising usually gets the least effective. I am looking for such accounts as are willing to pay for service that will bring them best results; I make posters and I post them everywhere, and throughout the entire proceeding my endeavor is to secure the most results for the advertiser. In spite of this, my prices are not high, and I frequently secure competitive business on account of price—and then I keep the business by producing results.

To the advertiser who wants to try the billboards in a small way, 1,000 8-sheets will cover eight or ten cities, such as Providence, Washington, Little Rock, Los Angeles, etc., etc., and the cost, for a listed, protected, renewed and guaranteed showing for thirty days, including the cost of producing a good poster, will approximate $1,600. And if the order comes to me the work will be satisfactory to you.

Five thousand 24-sheet posters will advertise the thirty principal cities of the Union for thirty days, listed, renewed, protected and guaranteed, at an approximate cost of $16,000.

I am today placing work for the same people that I did work for when I went into business; I have seen them grow and they have continued to increase their advertising accordingly. I am looking for such new accounts as want to get results, and I can offer such the best there is to be had.

I am making Oil Cloth and Muslin Signs in quantities of not less than 500 of a kind; Print-painted, or paint-printed they are, and as durable as hand-painted, but cheaper; all made from special designs and not from type. Send for samples and prices, stating the size you contemplate using. Sizes range from 4x20 inches at 1c. in 5,000 lots; 12x36 inches at 7c. in 500 lots, to 36x60 at 25c. in 500 lots—all in gorgeous colors.

$amW.Hoke LONG DISTANCE BILL POSTER

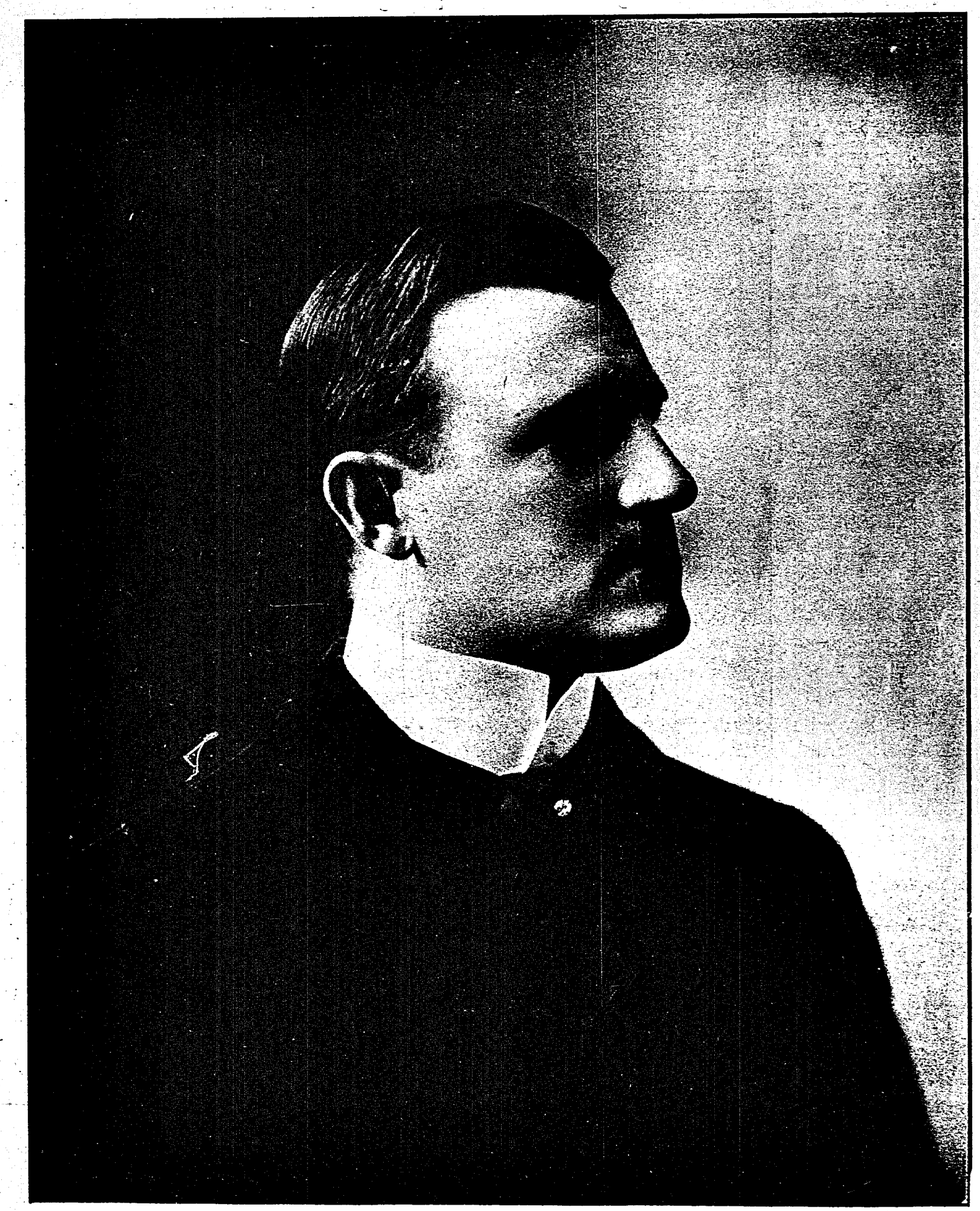
QUICK TIME POSTER MAKER

Phone. 255 Fifth Ave. (28th St.)

...NEW YORK...

# THE BILLBOARD

VOL. XI., No. 9. CINCINNATI, SEPTEMBER 1, 1899. PRICE 10 CENTS. PER YEAR. $1 00



A. B. BEALL,

Sioux City, Iowa, Treasurer of The Associated Billposters of United States and Canada, also President Iowa State Bill Posters' Association.

# BILL POSTERS DEPARTMENT

## NOTES.

The Worcester Post says that the Comstock embargo, on the beautiful poster of the Philadelphia Museum, advertising the coming National Exposition in that city, which is to be held from September 14th to November 30th, has been raised. The Post man hung the circular on the Board of Trade rooms with the full approval of the Secretary, Chas. E. Squier. For a month the managers of the Exposition, which is to be a great affair, have been withholding the posters from the mails, owing to the interference of Anthony Comstock, of New York, head of the Society for the Prevention of Crime, who claimed that it was immoral.

Secretary Squier fails to see anything suggestive in the beautiful poster that has been approved of by well known artists and judges of the country.

E. F. Rattermann & Co., of Cincinnati, are advertising extensively with an eight-sheet, made by Hennegan & Co., of Cincinnati. They deal direct.

Peter Sells, administrator for the estate of Joseph F. Miller, Columbus, O., sold, on August 11th for $69,000, the bill posting business of Miller Bros. to Bryan Bros., of Cleveland; Mike Coyle, of Chicago, and F. H. Barrett, of Columbus. Bryan Bros. have extensive plants in Cleveland, Toledo, Dayton, Akron and other cities, and Coyle has had charge of the bill posting of Buffalo Bill's Wild West shows, besides other enterprises.

Mr. F. E. Fitch, formerly the Secretary of the O. J. Gude Co., of New York City, is now connected with Mr. W. W. Seeley, who is well known in the display advertising business. The business is carried on at 1123 Broadway, under the firm name of Seeley, Fitch & Co. The new firm hopes to merit the confidence already extended by old friends and the careful consideration of all buyers of advertising space.

All the advertising space in Wabash, Ind., is now controlled by one firm. Harter Bros. have purchased the boards and good will of Mr. Henry Herf, their former competitor. Many improvements have already been instituted and the Harter Bros. are prepared to give the advertisers the best kind of service.

On August 1, Mr. A. S. Douglass, formerly of Memphis, moved to Birmingham, where he is now associated with the firm of Theiss & Smith, out-door advertisers.

The Bill Posters, of San Francisco, held their regular meeting recently and elected the following officers for the ensuing term: C. O. Damon, President; P. Harkins, Vice President; W. B. Farrell, Financial and Corresponding Secretary. C. A. Clayton, Treasurer, and H. McKay, Sergeant at Arms.

Mrs. Gear, of Paso Robles, California, has purchased from her husband all his right, title and interest in the bill posting business north of Santa Margarita, and hereafter she will manage the business on her own responsibility.

There seems to be no limit to the modern woman's enterprise and ability, as many have invaded the fields of the bill posting business so long monopolized by men.

Luhrman & Wilburn, of Cincinnati, manufacturers of Polar Bear Tobacco, are advertising liberally and dealing direct with bill posters. They use an eight-sheet, a one-sheet and a one-sixth-sheet stipe.

The next annual meeting of the Minnesota State Bill Posters' Association, will be held in St. Paul, at the Windsor Hotel, at 9 o'clock sharp on the morning of September 6, 1899.

C. C. Shirley has bought the interest of Shirley Ward in the bill posting business at Riverside, Cal., and Manager Miller has promoted him to the full care of the Opera House and stage.

One John Doe recently got into trouble at Omaha for posting bills without a license. He gave security for his appearance and settled. John will know better next time.



John Winkleman, Columbus, Neb.

We are certainly able, just at present, to judge of the immense amount of red tape that must be gone through with before anything can be accomplished in our sister Republic across the pond. The New York Sun has it, that in France advertising posters must bear revenue stamps varying in value according to the size of the poster. A man who affixed a 5 centimes stamp on a poster which should have had only a 6 centimes stamp has just been fined 125 francs, or $25 for the offense.



Charles F. Bryan, Cleveland, O.
Sec'y Associated Bill Posters of United States and Canada.

We are informed that the members of the Women's Club, of Westfield, N. J., one of the largest organizations of the kind in the State, have taken up the question of village improvement, and will take stens to beautify "the hub of Union County." The club will have boxes placed on the streets for waste paper, etc. Bill boards will also be placed about the town, so that the bill poster will not have to post notices on the trees.

Keep the good work up, give the ladies encouragement. To have such an organization build billboards to help to beautify the town, when so many similar clubs are decrying the bill boards as unsightly, is at least sufficient to show that there are two sides to the question.

A Bill Posting Co., at Stockton, Cal., recently asked that it be allowed to erect fences on the bridges and paste bills on them. The Mail, a paper of that town in attacking the company and it's request, says: "The city is disfigured too much already with fence advertising. It is an ugly, untidy, hideous piece of barbarism that is not permitted in towns that have attained to a certain degree of civilization."

We advise that people who are in the habit of writing such stuff should take a trip for their health and pay a visit to the half-civilized cities of Greater New York, Chicago, Philadelphia, Buffalo, St. Louis, Cincinnati and others. Their highly cultivated sense of beauty might be offended, but they would in all probability learn something.

An exchange says: "Louisville caps the climax with the bill board nuisance, a cheap John advertiser in that city has placed a bill board on a church steeple 300 feet high."

It is a little out of the ordinary to place bill boards on church steeples— yet the advertiser's purpose seems to have been fulfilled—the sign must have attracted attention, otherwise how did the fact of its being there happen to be published?

Many fairs are using posters exclusively to advertise their dates and attractions. Here is a fine field for the bill posters and now is the time to go after the work. Try it, even though the fair be a hundred miles away.

It will only cost two cents to put in your application. And you are liable to get some work. Do you not think the chance is worth the outlay?

A very timely advertisement was issued on August 8, by the Curran Co., City Bill Posters and Distributors of Denver, Col. It is a small folder: on the cover announcing in large blue type beneath a waving flag, "The Colorado Troops Are Coming Home—How Shall We Recieve Them?" On the inside is their fall announcement. These are mailed to their local advertisers in the large cities, Denver, Pueblo and Colorado Springs.

This is a very advantageous opportunity—They utilize a subject of National interest, in a straightforward, legitimate manner.

It is this plan of taking advantage of every opportunity which presents itself that creates in the advertisers minds the idea that you are thoroughly awake and up-to-date. Keep your eyes open and never miss a single chance whereby you might let people know what you are and where you are.

Voige & Winter, of Cincinnati, are advertising the "Cincy Cigar" on quite a large scale. They use sixteen-sheets and one-sheets and place their business direct with bill posters.

Abbey's Effervescent from England has lately invaded the United States, and is taking up considerable bill board space in the East.

Two bakers of Newark, N. J., were recently arrested and fined $50 apiece for pasting bills warning people against using bread from a certain bakery because it was made by non-union men. The action of the judge was criticised by members of the Trades Council. The law itself which governs the posting of bills was denounced, and a committee was appointed to visit Mayor Seymour, to protest against the imposition of the fine on the men, and to ask for its revocation. We have not heard whether the fines were revoked or not, but the facts that the law exists and that the men were fined still remain.

Haas Bros., of Cincinnati, continue their advertising of Pascola and Senate Boy Cigars. They give bill posters a world of money in the course of a year.

Attention is called to the advertisement in this issue of George H. Bubb, bill poster and distributor at Williamsport, Pa. Mr. Bubb has secured the exclusive rights for advertising privileges at the Lycoming County Fair, Sept. 1 to 8. It is the first fair to be held in Williamsport for fifteen years, and will be one of the largest in point of attendance in the State. It will afford an excellent opportunity for the advertisers.

P. Halloran, bill poster and distributor at Moberly, Mo., has lately purchased the plant of Wesley Gorham and is now the only person in that line at Moberly. He has greatly improved the service and "The Billboard" highly recommends him to the advertisers.

At a recent golf tournament held at Los Angeles, Cal., H. Gaylord Wilshire, of the Wilshire Posting Co., captured the men's handicap in a very neat style.

## Additional Letters.

Pontiac, Mich., August, 1899.

Editor "The Billboard:"

Dear Sir—I received my August paper and think that a number of the members who were present at the convention is very good. I was sorry that I could not attend the convention, but will try and be there next time. I regret that the office of Soliciting Secretary, held by Mr. W. H. Case, was abolished, as he deserves both the office and thanks of the distributors for the interest that he has taken in them and the tips concerning fraudulent advertisers.

We wish to thank you for the valuable paper you place within the reach of all distributors and advertisers for the small sum of $1.00. In my opinion, all members belonging to the Association should have a uniform, so that they may be known from the outside distributors.

We have had the Forepaugh & Sells Show here with a free lance and a street parade, which I think has never been seen in Pontiac. Our fair which will be held in October is going to be a big thing. That will be the time for advertisers. It is a little dull now, for the first time this summer, but business will soon pick up again. Very truly yours, S. J. BURGESS.

Savannah, Ga., August 21, 1899.

Editor "The Billboard:"

There has been scarcely any change in my business at Savannah during the summer, have had patronage in the bill posting department which tested my capacity continually. In the distributing department business has increased with each of the summer months; the several representatives of large advertising firms who have used my distributing service have kindly shown their appreciation of my efforts by reminding their friends of what the condition was in Savannah and Charleston. In addition to this the local druggists and wholesale grocers have realized the benefits arising from good service, and all of them are my solicitors. Some recent work done in the distributing department was 1,500 tin signs tacked for "Jackson Square Cigar," manufactured by Hirnshcim Bros. & Co., New Orleans, La.; 14,000 "Death Dust" circulars distributed for Winkleman & Brown, Baltimore, Md.; 12,000 booklets distributed for the Paris Medicine Co., St. Louis, Mo.; 15,000 booklets distributed for Chas. E. Hires Co., Philadelphia, Pa.; 15,000 samples and 1,500 signs for K. Fairbank & Co., St. Louis, Mo.; also, large qualities of local work, especially excursion matter for the railroads and Ocean Steamship Co., and a large contract on small town work for the New Spencer Medicine Co. of Chattanooga, Tenn.

The Southeastern States Bill Posters Association is beginning to bear fruit in the shape of producing worthy plants in towns heretofore neglected. The bill posters in our territory are awakening, and I predict within a year a number of improved old plants and many new ones.

An important new plant, in which I am interested and will have the general management, was established in Mobile, Ala., on the 15th inst., and will be made strictly first class in its equipment, and conducted under the same rigid discipline which has characterized and made my Savannah and Charleston plants so popular. The Gulf City Bill Posting Co. was absorbed in the new plant. Felder & Co. will be the local managers. It is under the Southeastern Association regulation and will be devoted exclusively to commercial posting and distributing. The business will be transacted through my Savannah office.

CHAS. BERNARD.



Another Board from Columbus, Neb.



## LETTERS TO THE EDITOR. A MONTHLY CONVENTION, MEETING AND OPEN COURT.

Denver, Col., July 1, 1899.

Dear Billboard:

With your kind permission and a small space in your valuable paper, we would like to inform our friends that we are still on earth. We have been very busy since our last letter to you. We are doing quite a lot of building, and are kept busy with posting besides. We would like to make mention to our Eastern friends that we are organizing a Billposters' Union in this city. Mrs. Chas. Nathan, from the San Francisco Union, made us a visit this week, and reports everything O K with the Union there.

We hear that work is a little short with some of the Rocky Mountain bill posters since the tobacco trust was formed.

I shall not occupy much space this time, as I am preparing to go up in the mountains on a fishing trip. I will tell you my success in my next letter.

Thanking you very much, I am, yours respectfully, H. G. DODDRIDGE.

Colorado Bill Posting Co.

We have received another letter from Mr. Doddridge, but he forgets to tell us about the fishing trip. Hence, it must have been only an ordinary one. The letter, however, is full of interest, and we give it below.

Denver, Col., July 17.

Editor "The Billboard:"

If you will allow me a little more space I will endeavor to let our poster friends know how the new plant is getting along. We are still growing, and I think that by the time the winter season is here Denver will see quite a good-sized plant besides that of the Curran Co., as we are not going to be bulldozed into quitting.

We have up at present fifty good car line stands, and 150 three-sheet boards. I think that by the time this is ready for publication Denver will have a Bill Poster's Union. Mr. Lester Wallach, of the City Bill Posting Co., Salt Lake City, made us a pleasant call last week. Though quite a young man, Mr. Wallach is a hustler and quite up to the business.

Our summer theaters are doing a fairly good business, as far as the weather will permit.

News is a little short this week, as I will close with the best wishes to "The Billboard." Yours, H. G. DODDRIDGE.

Flint, Mich., Aug. 21.

Editor "The Billboard:"

You will find a list of the work I have done since writing you last. Put up 5,000 pieces for Dr. Chase Co., Philadelphia, Pa., two distributions in Flint and one in Durand. For C. L. Hood & Co., Lowell, Mass., 3,750 pieces; W. T. Hanson, Schenectady, N. Y., 3,000 pieces; John Monow & Co., Springfield, Ohio, 2,000 booklets and tacked banners and hung lithographs for same firm. Put out 6,700 pieces for local firms. Am at work for Nonotuck Silk Co., 196 to 200 Market street, Chicago, Ill., tacking 500 tin signs. Signed contract with The Lydia Pinkham Medicine Co., Lowell, Mass., to put out 40,420 pieces. The Industrial Fair is held here Sept. 26, 27, 28 and 29, 1899. It would be a splendid chance for advertisers to reach country people. With best wishes, I am,

NELSON MATTISON.

Council Bluffs, Iowa, Aug. 4.

Editor "The Billboard:"

Dear Sir—As I have seen no communication from Council Bluffs, and wishing you and all others to know that there is such a place in existence, I will, with your kind permission, give a short account of what is going on in this city.

About one year ago I started in business here, with 200 lineal feet of boards, I now have over 3,000 lineal feet of first-class boarding, and numerous daubs all over the city. My boards are well situated on the principal streets, on all car lines, and I have an exceptional depot and railroad showing.

My opposition, which was here when I started, has ten boards, in a very dilapidated condition. In the past thirty days has posted about two hundred sheets of paper, while I have on my boards at the present writing the following:

Thirty-five eight-sheets, Lea & Perrin Sauce; 25 eight sheets, 15 sixteen-sheets, 75 three-sheets and 150 one-sheet, Cudahy Diamond C. Soap; 15 sixteen sheets, Dr. Pierce Medical Discovery; 5 sixteen-sheets Dr. N. C. Davis Antiheadache; 20 eight-sheets A. B. C. Beer; 75 one-sheets Dr. Leonard's Anti-Pills; 65 eight-sheets Menneus Toilet Powder; 5 sixteen-sheets, 50 one-sheets, and 25 two-sheets of Coca Cola, this being the third billing; 30 eight-sheets, 15 sixteen-sheets Uneeda Jinjer Wayfer.

My summer theatrical work runs about 200 sheets per week for Lake Manawa, and about the same for the Trocadero of Omaha, Neb.

I herewith enclose check for my subscription. Now, if I wish it continued, but send the paper and the bill and I will remit. Your valuable paper is eagerly looked for, and carefully read each month. I can not do without it, so continue sending it as long as Nichols does posting in Council Bluffs.

Trusting I have not monopolized too much of your valuable time and space, I subscribe myself, Yours for business,

C. W. NICHOLS.

Schenectady, N. Y., August, 1899.

Editor "The Billboard:"

Dear Sir—Since my last letter, in which you will remember I spoke rather discouragingly of the situation in this city, from the distributors point of view, things have changed wonderfully. To me it seems as though some advertiser had discovered that Schenectady is somewhat of a Klondyke for the advertiser, and that others have learned of his discovery and all made a grand rush for this one precious spot. I have never before seen such a variety of samples, circulars, booklets, etc., as have been distributed in this city within the past two or three weeks. Sign tacking and bill posting have always been on the boom and from all indications Schenectady seems to be a very profitable city for manufacturers of medicine, soap, tobacco, and other wares which are brought to the attention of the public through advertising.

This great change in the condition as heretofore prevailing, can probably be accounted for by the fact that this city at the present time, is probably the most prosperous city of its size, in the Empire State, that is so far as labor and the business men are concerned.

We have two of the largest manufactories of their kind in the world, and workingmen are flocking to this city from all parts of the country and none remain idle. We also have many smaller industries which give employment to thousands of workingmen and women.

Among the firms which have done advertising here within the last two or three weeks are the following: The Brown Medicine Co., Erie, Pa.; The Sterling Remedy Co., Indiana Mineral Springs, Ind.; The Fonda, Johnstown & Gloversville Railroad, N. Y. Falls, N. Y.; Buffalo Bill's Circus, and Gentry Bros. Show; Hillside Chemical Co., Newburg, N. Y.; Hoffman Drug Co., New Rochelle, N. Y.; Honey Dew Co., New York, and Home Talk Publishing Co., New York.

On July 14, for the first time during my membership in the association I had a visit from one of our brother members. Brother Olin S. Sutliff, of Gloversville, accompanied by his daughter, called. Miss Sutliff is a charming young lady who is graced with a very pleasing and attractive disposition. I am sure it would be a pleasure for any one of the brother members to become acquainted with the young lady.

Brother Sutliff reports that he has had lots of work, he has added several new boards to his plant and is thinking of building still more in a short time.

Wishing "The Billboard" many years of success, I remain, Yours very truly.

HARRY F. MILLER.

LaCrosse, Wis., Aug. 4.

Editor "The Billboard:"

Dear Sir—There has been little to disturb the monotony in the bill-posting business here, this last month. Business remains stationary; each month sees about the same amount of paper posted. A large number of bill boards about town are covered with good commercial paper and some excellent displays are made.

The Ringling Bros. World's Greatest Shows exhibited here a short time ago; they had billed the town thoroughly three weeks before their coming. They proved themselves thorough gentlemen as well as excellent business men.

The directors of the Interstate Fair are now holding regular meetings, and are completing arrangements for the annual show. The Fair this year will be advertised quite heavily on the bill boards. Yours in haste,

F. M. WELCH.

Ironton, O., August, 1899.

Editor "The Billboard:"

Dear Sir—It was my misfortune to be able to stay only one day at the Convention of the I. A. of D. in Cincinnati, but during that time I met a great many of the brother distributors and liked them very much; they were a very kind hearted, jolly lot of men.

At present I am distributing 2,400 Hood's "America's Greatest Medicine," also 250 "Hood's Farm."

Some one, I think it was a traveling man, was distributing One Night Corn Cure for Kohler Manufacturing Co., Baltimore, Md., the other day. I saw him working for about one block on Fourth street, and he threw the matter over the fences or on the porches. Later I happened to be in a station store up town, and became interested in two or three pieces of the proprietor.

Williams Bros., of Indianapolis, sampled the town with Nine O'Clock Washing Tea, a traveling man and two or three boys did the work.

With the best wishes for the continued success of "The Billboard," I remain,

Yours respectfully,

H. C. CROSSLEY.

Editor "The Billboard:" August 12, 1899.

Dear Sir—This month has been very slow. We have made distributions for Myers Bros. & Co., and 3,000 samples for India Spice & Drug Co., Marietta, O. Have also closed contracts with Lydia E. Pinkham for 4,000 city and 4,000 country; Peruna Drug Co. for city; Chattanooga Medical Co. for 5,000; Kondon Manufacturing Co., 4,000 samples for city and 500 one-quarter sheet posters for country.

We have mailed about 100 letters to general advertisers soliciting fall work, and we are looking for a large increase in work this fall.

We have leased a number of bill boards for posting, and will be glad to hear from firms interested in bill board advertising. We will give them a guaranteed service. Wishing "The Billboard" all kinds of success, we remain, Yours respectfully,

BURROUGHS & McFARLAND.

P. S.—Modern Navy was sign-tacked and sampled by their agent; the work was done well. Old Virginia Cheroots were displayed at the dealers. Yeast Foam had four men and four boys sampling the city; the work was only fairly done.

Newport News, Va., August, 1899.

Editor "The Billboard:"

Dear Sir—Your acknowledgment of the receipt of my money order for the renewal of my subscription, received. I am glad to feel that the paper will come to me regularly for I could not do without it.

My business for the past month has been immense. The following is the list of paper which I have posted:

Ten eight-sheet stands Dewberry Cigar, from S. W. Hoke, of New York; 15 eight-sheet stands Union Made Cigars, from the Cigar Makers' Union, of this city; for the American Tobacco Co., 20 twelve-sheet stands; 300 four-sheets and 500 two-sheets; 15 sixteen-sheet stands from Sen Sen Chewing Gum Co.; 5 twenty-sheet stands from the Sterling Remedy Co.; also, 100 nine sheets from the same company; 1,000 one-sheets from Inka Cola Co., of Richmond, Va. This company is advertising very extensively throughout the State; 15 sixteen-sheets and 500 one-sheets from the Coca Cola Co.

This has rushed me so much that I have been compelled to add 1,000 feet of grooved lumber to my plant.

Business in this town is in full swing. The shipyard gives employment to over 7,000 men, and the population of this town is now about 50,000. New buildings are springing up all over the city.

The ground is being broken for an abattoir which is to be the largest in the country, it will employ about 6,000 men. The company is composed of Northern capitalists. Mr. E. S. Palmer, of Philadelphia, is the President.

Dr. Tenner, of the Sterling Remedy Co. paid me a visit last week and I found him to be a very pleasant gentleman.

Distributing has been rather quiet for the last few weeks, but I expect it to pick up in the early fall. Very truly yours,

JAMES J. WARD.

Durango, Col., August 5, '99.

Editor "The Billboard:"

My Dear Sir—Mine one has said and very properly too, I think, that "it is well to know with what kind of cattle you have to deal."

This brief preface is due to my having in mind an occurrence of a couple of weeks ago while I was advertising Leadville, Col., and what I here relate is with the hope that it may prove of benefit to some one, and not with any thought of enmity toward the party named, for I have only a kindly commiseration for this man.

One year ago I was commissioned by an Eastern proprietary house—whom I have been serving on the road since I left school, now eight years ago—to place and inaugurate an advertising service throughout the States West of the Rocky Mountains—nine States and two Territes.

I began with Colorado, and, in time, struck the City of Leadville. Shipments were made ahead of me, and at this point I had 2,400 booklets in distribution.

As our management had instructed me to push through the first trip as rapidly as possible, I was placing the distribution where practicable, angling ahead, not waiting to inspect the delivery at that time. At Leadville, in my inquiries for a distributor, I was referred to one Geo. Coleman, introduced up, talked with him, and, being satisfied, closed a contract for future deliveries, turning over to him these booklets for distribution, to be made at once, and I was elated to Mr. Coleman that when we got straightened out in the West, several deliveries were anticipated annually.

On my second trip to Leadville, a couple of weeks ago, I had started my distribution—I was now superintending a delivery in each town on this second trip—and was about half through when accosted on the street by my Mr. Coleman, when he began a tirade of abuse, using language unfit for publication.

I offered to explain to him that the delivery then made was a "travelers' distribution," and would not have been made had I not been on the ground to look after it, but already large and well-kept plant, twenty-five eight-sheets, of which were spoken for by the American Brewing Association of St. Louis, before they were in place. The three-months' showing which they have received has been, according to their local agent, eminently satisfactory. In fact, our boards have been full the entire season. We are now still further enlarging our plant by the addition of three double deckers, tongue and groove, and the lease of a number of additional prominent private boardings.

Four contracts for posting from local firms will add nearly 900 sheets to our posting for each month after September 1st, good to the first of January. In the distributing branch of our business, we have Hood with us regularly; also Lydia E. Pinkham, Werner's Safe Cure, and others not so often. It is in our local work that we make our money, in this branch of the business. The Golden Rule, local, for 1,500 each week; Wm. Hardman & Son, local, 1,000, selected, three times a month; The Fair, local, 1,000, selected, twice a month; Lemp Dry Goods Store, 1,500, monthly bulletin; besides the usual run of auction sales and spasmodic small dealers. For all of this work we get $2.50 per 1,000, no deviation.

We could get a great amount of work from patent medicine firms in the East, but our price being $2 per 1,000 for first-class work, we scare no away about three months of the merchants' O. K. on his bill, for say $1.50 per 1,000, the exact cost of placing 1,000 pieces in this city. (This is especially dedicated to a well known firm in Detroit, and a firm doing business not a thousand miles from Racine, Wis.)

Quoting a well known expression, "We are not kicking, we are just telling you," because we can get along without them and any more of their class.

Howsoever, we want work; the more the better we are suited, and will make any reasonable concession to obtain it; but to the national advertiser the price is $2 per 1,000, first and last.

What we intended to say in the three-lined letter which we started to write was, that we enclosed an amount sufficient to pay for "The Billboard" for another year, and for our advertisement in your Bill Posters' Directory.

Respectfully,

R. G. SPAULDING, Manager.

Boston, Mass., August 19, 1899.

Editor "The Billboard:"

Gentlemen—Enclosed please find check of $2.80 for insertion of display ad., which I send with letter. Please follow style of type as near as possible, samples of which I have attached.

I may as well here state that I would not be without "The Billboard," as I find it a profitable investment, and it keeps me posted on many things I might otherwise overlook.

As my business has kept my attention I have been unable to write you much about it, but I will here mention that with the rest of my work in the advertising line, I have distributed two lots of booklets, of 40,000 each, for the Metropolitan Fashion Plates (local), 90,000 booklets for Novelty Plaster Works, Southville Mass., 100,000 maps and 10,000 circular cards in two distributions for Norumbega Park, Auburndale, Mass. I have also signed a number of contracts for fall distribution.

It was my intention to have been present at the annual convention of the I. A. of D., held at Cincinnati, O., but my business was such that it was impossible for me to leave it. I know that there were many present I would have been pleased to meet.

Very truly yours,

R. D. LEONARD.

Del Rio, Texas.

Editor "The Billboard:"

Dear Sir—Until I received your sample copy of "The Billboard," for which receive my thanks, I thought myself a know-it-all bill poster. But since I have read your paper I find I have been as green as a gourd, and away behind the times; in fact, a regular has-been. I intend to subscribe for your paper on my return from Mexico, for which place I start very soon.

Very truly yours,

L. F. CANE.

Boise, Idaho, August 14, 1899.

Editor "The Billboard:"

Gentlemen—Kindly remember this, we don't wish to be without "The Billboard." It is as indispensable to a progressive bill poster and distributor as are the bucket of paste and the paper.

This has been a banner year with us. New tongue and groove boards were added to our already large and well-kept plant, twenty-five eight-sheets, of which were spoken for by the American Brewing Association of St. Louis, before they were in place. The three-months' showing which they have received has been, according to their local agent, eminently satisfactory. In fact, our boards have been full the entire season. We are now still further enlarging our plant by the addition of three double deckers, tongue and groove, and the lease of a number of additional prominent private boardings.

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What we intended to say in the three-lined letter which we started to write was, that we enclosed an amount sufficient to pay for "The Billboard" for another year, and for our advertisement in your Bill Posters' Directory.

Respectfully,

R. G. SPAULDING, Manager.

Kalkaska, Mich., August, '99.

Editor "The Billboard:"

Dear Sir—A very few lines will suffice to let you know the state of affairs here in Kalkaska. Two men who are members of the village Council have erected bill boards—apparently to knock out yours truly. I wish to state for the benefit of your readers, especially the advertisers, that the same bill poster who has always been here and who has had his name in the Bill Poster's Directory in "The Billboard"—has no intention of going out of the business—and in 1900 will still have his name in "The Billboard" as Bill Poster for Kalkaska, Mich. Respectfully,

FRED. G. STUART.

Laconia, N. H.

Editor "The Billboard:"

Dear Sir—Judge J. M. Beckford, Treasurer of the Belknap County Fair, wishes me to return his thanks for the copy of "The Billboard" which you sent him, and to say that all the attractions and contracts for printing were selected from inquiries coming through "The Billboard. The following attractions were engaged: The Orvilles, Dawson & Booth, Mardo, the Three Renos, California Trio, the Balmos, Grace Smith, Alabama, Quartette, Prof. Walcott and Lillian Temple. Advertising matter from the Fair Printing House and from Donaldson Litho. Co.

The bill posting and distributing business here has been fine this season, and the outlook for the fall is A 1. I have been obliged to build several new boards, and shall build several more before fall, all of which will be on the electric or steam railroad.

Our car works, hosiery mill, shoe and machine shops are running full and extra time; in fact, everything seems to point to a rush this fall and winter.

I have just received several letters from large advertisers for space this coming month, and for six months.

Please accept thanks for notice of fair. With best wishes for your success, I remain,

Very truly yours,

J. F. HARRIMAN.




## Reports of Officers

### Of the I. A of D., read at the Convention held in Cincinnati during the month of July, 1899.

On receiving the stenographical report of the I. A. of D. Convention we find that it would, if published, cover about eight pages of "The Billboard." As there are no points of interest in it that were not brought out in the short account in the August number, we have determined not to bore our readers with the long detailed account.

The officers' reports are here given so that those who were not fortunate enough to be able to attend the meeting may get a definite idea of the work accomplished during the last year and the present financial standing of the Association.

### Report of Secretary Steinbrenner.

Mr President and Gentlemen:

Before submitting to you my annual report in detail, I want to congratulate you upon the success and prosperity of the Association during the twelve months past. No doubt, before I have finished my report, you will admit that we have ample reasons to congratulate each other. My report which I respectfully submit is as follows:

| | |
|---|---|
| Cash on hand, July 12, 1898 | $ 141.12 |
| Received during the year for dues | 1,085.67 |
| Received during the year for initiation fees (165) | 495.00 |
| Received during the year for electrotypes | 20.00 |
| Making a grand total of | $1,741.79 |

In giving this report of our cash receipts there is an item to be mentioned in connection with same: We received of this amount $58.77 in postage, the balance in cash, checks, etc. The expenditures of my office and money turned over to the Treasurer as follows:

| | |
|---|---|
| Paid to Treasurer | $1 068.53 |
| Paid to the Stenographer | 288.65 |
| Paid for Stenographic Report of our meeting | 69.20 |
| Postage purchased and received as cash for dues | 171.44 |
| Miscellaneous | 19.47 |
| Paid to President Reid for office expenses | 33.90 |
| Paid to Secretary Case for office expenses | 3.00 |
| Paid to Secretary Steinbrenner for R. R. fare and Hotel Bill | 26.00 |
| Paid to Secretary Case for R. R. Fare and Hotel Bill | 18.90 |
| Making a total of | $1,741.79 |

I believe that this would be the proper time to state that at the date of our last meeting the Association was in debt to the extent of $363.12, and I am pleased to say that today all bills are paid. You will hear further regarding our finances from our worthy Treasurer. I will not, however, forego the pleasure of saying that we have some money to our credit in the bank. You will note that I said in the beginning of my report I had reasons to congratulate you upon our success. Before leaving the subject of finances, I wish to add that there are dues unpaid and owing to the Association outstanding to the amount of of $248.50 To the best of my judgment, I believe most of this amount will be paid.

We have rejected during the past year 132 applications and returned 74 applications on account of already having a representative in the city or town from which the application came. We have on hand at this time five applications, which are undergoing the customary investigation.

Before taking my seat, I wish to make a few suggestions that in my opinion would materially improve the service and improve our membership, viz.: While we have no trouble in securing good representatives in the larger towns, I find it quite difficult to get them to join us in towns and villages having a population of less than 5,000. I believe our constitution and by-laws should be so amended that the initiation fee and dues be less in smaller towns, which would cause many to join us, thus making it easier to complete our Association. I would also suggest that rescissions be drawn up and a copy of same sent to all of the leading dailies in the United States who print advertisements of fake association bureaus, advertising companies, etc. Also that a special meeting of the Executive Committee be held, and that we adopt a new Membership Certificate, plan of which I will be pleased to submit.

This report would not be complete without stating that during the year we have added 165 new members, dropped 49 members for non-payment of dues, 16 for other causes, 15 have withdrawn, and two deceased, leaving a total of 396 members of our roll.

W. H. STEINBRENNER, Sec'y.

The totals in Treasurer Fairchild's report were as follows:

| | |
|---|---|
| Total receipts | $1,073 98 |
| Total disbursements | 794 59 |
| Balance on hand July 10, 1899 | $ 279.39 |

O. P. FAIRCHILD, Treasurer.

### Report of Soliciting Secretary.

Mr. President and Gentlemen:

I herewith submit report for year ending July 15, 1899. First in order seems to be the financial part. During the past year the expenses of this office were one hundred and twenty-six dollars and sixty-five cents ($126.65), divided as follows: Postage, eighty-five dollars and fifty cents ($85.50), printing list of advertisements, eighteen dollars and twenty-five cents ($18.25), attending convention at Chicago, eighteen dollars and ninety cents ($18.90); investigating charges in the case of Dr. Kilmer & Co. vs. A. P. U. Neibercott, our former member at Muncie, Ind., which made a trip to that city necessary, four dollars ($4.00), making a total, as before stated, one hundred and twenty-six dollars and sixty-five cents ($126.65). During the present year received one hundred and twenty-two dollars and sixty five cents ($122.65) from Treasurer.

Owing to the rapid and healthy growth of this organization, many members have been taken in that seem to think that it was an easy thing. Of those, I will say that the report of the Executive Committee will show that through its efficient Chairman, has dealt with such cases in a prompt and vigorous hand. Then there is the "knocker," (who like the worthy poor who we have always with us), but unlike them are unworthy of consideration, I have spent many an hour tracing charges against a worthy brother member, and found it a case of "knockerism." might mention several cases, but do not wish to take up the time. I have been very successful in making collections for brother members, many such having been given up as worthless. We have several charges preferred against members for violating Art. 13, Secs. 1 and 2, and would recommend that the Executive Committee carry out the most severe punishment provided for in this instance, as several members in the smaller towns do not get their share of the work, owing to the fact that members in the larger cities contract for, and cover their brother members territory, regardless of the provisions made for that member's protection.

Have made arrangements with several of the largest advertisers, who will use the members of the Association, wherever there is a member in the town or city to be covered, regardless of the fact, that their former distributor did the work to their satisfaction. Have several more firms considering the favorable points of our guarantee, and am sure they will use, if not all, a great many more of the I. A. of D. members than they have in the past. I note several new members have already become discouraged and dropped out of the Association, lacking perhaps the necessary grit that makes a man successful in any kind of business. "Stick to it." We will call it a characteristic, which always wins success. The man who takes up any line of work, and sticks to it, through thick and thin, is absolutely certain to succeed, provided of course, he has the necessary qualifications, necessary to command success, and I do not believe there are many men who can not make a fair competence in the distributing business, providing they keep persistently at it, and do not allow discouragements nor difficulties of any kind to stop them. The trouble with so many is that they become discouraged at the outset, and give up. But the difficulties they have to encounter, and which are sufficient to cause them to desist, are no greater than these other men, now in the front rank, have been compelled to meet, they kept pegging away in spite of them, and finally surmounted them, so can every man. Pluck and perseverance are the qualities needed, and armed with these there is no need for any man to say he can not succeed. Business is bound to come to the man who keeps everlasting'y after it.

We mailed to advertisers one thousand five hundred and seventy-five (1,575) lists of members of this Association, in good standing at the time the lists were sent. Have sent out to members two thousand eight hundred (2,800) list of advertisers. Have the assurance of Kondon Manufacturing Co., Minneapolis, Minn.; Chattanooga Medicine Co., Chattanooga, Tenn.; Lydia E. Pinkham Medicine Co., Lynn, Mass., and A. Chas. B. Knox, Johnston, N. Y., that they will use members of the Association wherever found.

W. H. CASE, Soliciting Sec'y.

## Who 'Tis Items.

The distributing business has been very dull the last three or four weeks, but the indications are that there will be more work this fall than there has been for several seasons. Advertisers are already contracting and asking for dating. In connection with this it would be well to advise distributors, if they have not already commenced soliciting, to do so at once. Now is the time to make contracts for fall and early winter work. Every distributor should keep these pointers well in mind. Commence to solicit business two or three months before the advertiser. No matter whether you receive any replies to your letters or not, you are getting them familiar with your name and business, and when the time comes to make contracts they will remember you. Do not wait for business to come to you, but go after it. It will also be well to write to all your old patrons, saying that you are still in business, and ready to do their work the coming season. It may be the means of holding a contract which you might otherwise lose.

How to reach the small towns with a house-to-house distribution has been a perplexing question with the advertisers. It seems as though the problem were solving itself. In other words, the small town distributor also has a problem to solve. How is he to make a living at distributing exclusively? A great many have solved the question in this manner: they are working a circuit or string of small towns. I might mention a dozen men belonging to the I. A. of D. who are doing this successfully, and to the satisfaction of the general advertiser. They have adopted the following plan: They make their own town headquarters. Then contract for from five to twenty-five towns and villages. Matter is shipped to the home office. They first make the home distribution, and then go from town to town, working the entire circuit. Most of them can make the round trip in a week or ten days. If they have three or four contracts at the same time, they remain in a town until all the matter is distributed, of course putting out but one kind of advertising matter at a time. Prices are a little higher for this service than in the large cities, as the distributor has railroad fare and carriage hire to pay, unless he is fortunate enough to have a rig of his own. Then, of course, there are hotel and meal bills to pay. Through this method the advertiser is able to reach a good many towns cheaper than he would through the mail, and it enables the distributor to make a good living. The small town distributor should think this matter over carefully, and if he has not adopted the circuit system he should do so at once.

I have noticed that each year the dull season for distributors is growing shorter. In other words, they work later in the summer and begin earlier in the fall. I believe it is safe to predict that in a few years there will be no dull season, and distributors will be kept constantly busy. New advertisers are continually entering the field, and a number of them have summer remedies, such as talcum and headache powders and other beverages to offer to the public. The mid-winter vacation is also growing shorter. There are more almanac distributions being contracted for than ever before, and the time is not far distant when almanacs will not be seen on the druggists' counters. Advertisers are beginning to realize that they get better results by having their almanacs distributed.

The South is being looked after more than ever. The general advertiser realizes that there is a good market beyond the Mason and Dixon Line, and the Southern distributors are receiving lots of encouragement. Why the South should not pay as well as the North has always been a mystery. Lots of Northern people are emigrating to the South, and injecting new life into the country.

The second edition of the Feister Printing Company's Register is now in press. The first edition contained something over 800 names; the second one will give names and addresses of over 2,000 distributors. This looks encouraging.

I had a report that the Freeman Perfume Co., of Cincinnati, are receiving a very bad service at Frankfort, Ky. The party making the report stated that two small negro boys were employed to do the work. They were handing every one they met from two to five samples. The Freeman Perfume Company is a Cincinnati firm. During the holidays last winter they made a distribution of samples in the home city, and the matter was scattered about in a reckless manner. If advertisers would accept such service from distributors generally, their matter could be placed for 50 cents per thousand at a better profit than the regular price for standard service. This reminds me of another distribution I noticed a short time ago. The manufacturers of "Polar Bear" tobacco, after entering into the trust, lost a portion of their trade, which they tried to recover by sampling and bill posting. They made a contract for sampling with a certain party at 50 cents per thousand. The party referred to employed a number of men with a horse and wagon to do the work. Driving up in front of the Chamber House Building, they got a crowd around them and began throwing the samples up in the air. After they had scattered them broadcast to their heart's content at this point they drove up several streets and handed them to anybody who would accept them, giving each person from five to twenty samples. The "Polar Bear" people deserve just this kind of service. They want their work done for almost nothing. They are "penny wise and pound foolish." Mr. Steinbrenner informed me that he bid on some close-to-door signs and shelf strips for this firm last winter, and they finally made him an offer of 25 cents per hundred, the regular price being from 2½ to 5 cents per sign. Of course, the offer was rejected. Mr. Steinbrenner further stated that if the "Polar Bear" people asked him for another quotation he would pay no attention to them, and that he would not have a man in his employ who used "Polar Bear" tobacco. When advertisers try to get a service for less than half price they need not expect anything but "crooked" work. My advice to distributors is to turn down this class of advertisers. Pay no attention to them. If they will not pay your price let them employ some one else. They will get the worst of it in the long run, and some one else will get the patronage that they are trying to get through you for nothing.

Undoubtedly the members of the I. A. of D. have received a number of contracts to sign for fall and winter work, and if they have examined the contract carefully they must have noticed the initials, "I. A. of D." in the right hand corner of same. This means something, boys. The advertiser is not putting those initials there for nothing. It shows that they are checking up the association work. Now is your chance to prove that the members of the I. A. D. are giving the best service. Prove it to the advertiser with results. Every time that you do so it makes the association stronger. It makes you stronger, and gives you a better standing, and by and by, the first question asked by advertisers, when placing work, will be: "Who represents the I. A. D.? I want a guaranteed service."

Have you decided upon your printing for the coming winter and spring? If not, it is time you were preparing it. I would suggest that you have something different from what you had before. Make your cards read differently; use different colors. The same way with your circular or other printed matter, except your letter heads. I think it a good idea, after having adopted a suitable letter head, to stick to it. Make your printing matter attractive. Bring out the principal points in your territory. If small towns, it is well to name the manufacturing concerns; also state whether your town is the county seat or not, how many pieces of advertising matter you can use for farmers' wagons, besides the regular amount for house-to-house distribution. Always make it a point to be one of the first to reach the advertiser with your soliciting letters, and especially, be ahead of your competitor in both soliciting and quality of work. These are a few points that lead to success.

"The Bill Poster Display Advertising," in its August number, gives the information that a new Distributors' Association has been organized in Chicago, to be known by the name of the "International Distributors' Association." Who 'Tis wishes the association all the success in the world, but would respectfully suggest that the officers and members change the name of their organization, as it will cause confusion with the I. A. D., the names being similar. I hardly know whether there is room for two associations of this kind. The I. A. D. has the advantage over the new organization of being by far the stronger, is much better advertised, and I believe that if the two came together the head of the old association it would be best for the entire membership. However, time will tell, and it will be a case of the survival of the fittest.

Are you in touch with the large edition printers? If not, you should be. Write to all and send them your business card. They quite frequently have inquiries for names and addresses for distributors in various cities. The large edition printers can help your business. They will be glad to have your card, as it often saves them lots of trouble trying to locate a distributor. Large edition printers ship a great deal of matter. The advertiser makes the contract and sends them the name of distributor and amount to be shipped. So get in line.

Quite a number of distributors are again receiving a circular letter from the Star Ointment Co., of Tyrone, Pa. They make a proposition and want a deposit of 15 cents from the distributor before sending him work. I would advise all distributors to turn down this firm's proposition. Why should you pay 15 cents for the privilege of doing distributing for any one? If a firm means business, and thinks 15 cents will secure them against fraud, they are "small potatoes." Besides, it would be an injustice to your regular patrons to put up money to one concern and not to others. The I. A. D. guarantees the service of its members with a guarantee that is as good as gold. Advertisers need not hesitate to entrust their work to any of its members. Why then put up 15 cents to prove that you "mean business and are worthy of confidence." If I were in the distributing business and the Star Ointment Co. made me a similar proposition, I would want local security or cash in advance from them. The distributor has the same right to demand security for his pay as a firm has to ask for a deposit of 15 cents to prove that he means business and is worthy of confidence. How are 15 cents going to prove this? I would like to have the Star Ointment Co. answer. Also, if a distributor made a deposit of 15 cents, how would said amount secure them against any loss, or prove that the depositor meant business? Let us hear from you, gentlemen.

The circular letter above referred to reads as follows:

Dear Sir —We pay you $3 per 1,000 to distribute our circulars.

If you desire to work for us, kindly send 15 cents, postage, for box circulars and instructions. We require you to send this small amount in advance to prove that you mean business, and are worthy of confidence.

We have two million circulars for distribution throughout the United States and Canada; and, as we are in need of a distributor in your locality, hope to receive your prompt reply if you desire the position.

Yours very truly,
STAR OINTMENT CO.,
J. H. Albright, Manager.

A prominent advertiser, whose place of business is in Chicago (I withhold his name for personal reasons), wrote me a letter a short time ago in regard to distributing. The following is a quotation from same:

"We have had one bill poster send us in a bill for 20,000 when we only sent him 300, and three months afterward the railroad company notified us that the books were at the depot. Our inspector in another place reported the distributor drunk at the Fair; another burned the books near the river, etc. If the I. A. D. can guarantee the work of its members, as we want it done, we can give them more or less work all the year round."

This firm is placing work for County Fairs in Illinois, Indiana, Wisconsin, Minnesota, North Dakota, South Dakota, Kansas and Nebraska, and the prospects are that the I. A. D. members will be favored, as the Secretary has written the firm assuring them that any losses sustained through the members of the I. A. D. will be made good by the association at large. Distributors in the above named States should correspond with the Secretary, and join the association, in order to come under the guarantee.

It is rumored that the American and United States Express companies are taking up distributing, and guaranteeing supervision of the work by their agents. If this rumor is correct, there are good openings in cities and towns for good, reliable men. There must be a demand for this class of advertising, if the express companies are going to take it up. Good, reliable distributors everywhere should endeavor to get the franchise of the I. A. D., and get their names before the advertisers.

I recently saw blank contracts to be signed sent out by two prominent firms, with the price for distributing printed thereon. It is unnecessary to say that the price was the very lowest, and might do for Philadelphia and a few other large cities, but not for the smaller towns. $1.50 per 1,000, the price offered, is not sufficient pay for the smaller towns and hilly cities. Take, for instance, Duluth, Minn., West Superior, Wis., Omaha, Neb., and many others that I might mention. In the first two named cities, house-to-house distributing is worth $3 per 1,000. Why the advertiser will try to get a service at $1.50 where it is worth more, I do not understand. How would advertisers who are sending out such contracts like it if druggists were to fix the price on their remedies? Mr. Advertiser, don't you think that the distributor is the best man to judge what the work is worth in his territory? True, you will occasionally come across a distributor who is inclined to "soak" you, but such are the exceptions. If there is any one who is "worthy of his hire" it is the reliable, up-to-date distributor.

The large soap boiling works of Allen B. Wrisley & Co., of Chicago, were destroyed by fire; hence, it will be unnecessary for distributors to write to them in regard to work. They stated in a recent letter that as soon as they were in a position to utilize house-to-house distributing, distributors would hear from them.

Another firm recently wrote to the Secretary of the I. A. D. as follows: "We await receipt of your postal, and would like you to send us a list of members of the I. A. D.; but we would ask you to please not send around any notice to the members that we are likely to do any distributing or posting, and thus have us inundated with cards, notices, etc., as we are only doing this advertising in a very limited way, and when wanted will use your list."

## TIPS.

N. K. Fairbank & Co., St. Louis, Mo.

New Spencer Medicine Co., Chattanooga, small towns.

Scott & Brown, 132 E. 5th street, New York City.

Garfield Tea Co., 319 W. 45th street, New York City.

Ripans Chemical Co., New York City.

Cleveland Baking Powder Co., 81 Fulton street, New York City.

Enoch Morgan Sons & Co., New York City.

New York Condensed Milk Co., 71 Hudson street, New York City.

Dodds Medical Co., Buffalo, N. Y.

World's Dispencary Co., Buffalo, N. Y.

Erie Medical Co., Buffalo, N. Y.

Lyon Celery Tonic Co., Dunkirk, N. Y.

James Elverson, Philadelphia, Pa.

Dobbins Soap Mfg. Co., 119 S. 4th street, Philadelphia, Pa.

Henry Tetlow, 10th and Cherry streets, Philadelphia, Pa.

Hance Bros. & White, Philadelphia, Pa.

Piso Co., Warren, Pa.

Pabst Chemical Co., Chicago, Ill.

J. P. Dieter & Co., Waldo Place, Chicago.

E. C. DeWitt & Co., Chicago, Ill.

D. Fahrney & Sons Co., 112 S. Hayne Av., Chicago, Ill.

Bower & Black, 1245 State street, Chicago, Ill.

Hamlin's Wizard Oil Co., 21 LaSalle street, Chicago, Ill.

Dam Remedy Co., Boston, Mass.

Dana Sarsarparilla Co., Boston Mass.

Evans Chemical Co., Cincinnati, O.

Park, Davis & Co., Detroit, Mich.

Ballard Snow Liniment Co., 310 N. Main street, St. Louis, Mo.

Senoret Chemical Co., St. Louis, Mo.

Horlick's Food Co., Racine, Wis.

Hirnsheim Co., New Orleans, La.

Winkelman & Brown, Baltimore, Md.

Paris Medicine Co., St. Louis, Mo.

Chas. E. Hires Co., Philadelphia, Pa.

Fels & Co., 1710 Martin street, Philadelphia, Pa.

Littell Liquid Sulphur, St. Louis, Mo.

J. C. Ayers Co., Lowell, Mass.

Pabst Brewing Co., Milwaukee, Wis.

Dr. Shoop Family Medincine Co., Racine, Wis.

The Dr. James Co., Ogontz, Pa.

Brown Medicine Co., Erie, Pa.

Sterling Remedy Co., Mineral Springs, Ind.

Bon Ami Co., New York.

Spiro Co., Niagara Falls, N. Y.

Hillside Chemical Co., Newburg, N. Y.

Hoffman Drug Co., New Rochelle, N. Y.

Honey Dew Co., New York.

Kohler Mfg. Co., Baltimore, Md.

Williams Bros., Indianapolis, Ind.

Iuka Cola Co., Richmond, Va.

Coca Cola Co., Chattanooga, Tenn.

Kennedy & Kergan, Detroit, Mich.

C. I. Hood, Lowell, Mass.

Lydia E. Pinkham, Lynn, Mass.

Wells, Richardson & Co., Burlington, Vt.

Dr. Miles, Elkhart, Ind.



## Distributors' Notes.

Have your name inserted in our Distributors' list. Now is the time, for the fall rush is on. Through this medium your name is brought before all the largest advertisers of the country and hundreds of small ones. There is no time like the present. Send your name and address at once.

We are in receipt of a series of advertisements from the Sterling Remedy Co., called by them the "Big 16." They are to run consecutively in the leading daily papers of the United States. It is a well gotten up advertisement, and is thoroughly consistant with previous styles that have made their Cascarets so famous.

We have been authorized by Drs. Kennedy & Kergan, of Detroit, Mich., to announce that they are ready to make contracts for distributing their booklets, commencing in September in the Northern, Eastern and the Middle States.

When the International Billposters' Association determined to change its name to the International Distributors' Association, it was



Mr. and Mrs. S. J. Burgess, Distributors, Pontiac, Mich.

with full knowledge and understanding that there was already an association in existence, bearing nearly the same name. We are, therefore, forced to believe that the new association simply took a name as nearly like that of the old association as possible. This is a high tribute to the I. A. of D. and shows what an enviable reputation it has.

The new organization does not, of course, wish to gain influence or business through the similarity in the name, or through the confounding of the two associations, by advertisers, nevertheless, there is bound to be confusion, and it would have been better for all concerned had the members of the new association not entirely sacrificed their originality, and had come out openly and independently under an entirely new and distinct name. Then it could not even be hinted that they were trying to profit by the good and hard earned reputation of others.

Mr. and Mrs. S. R. Burgess, of Pontiac, Mich., whose pictures appear in this issue, hold the I. A. of D. franchise for that place. For the last five years they have been doing distributing in Pontiac, and they are now so well known and so well liked that their visits are looked forward to by many with the same feeling of expectancy and pleasure that is felt for the regular visits of the postman.

Mrs. Burgess takes great pleasure in carrying the sack which was made to order for her. The letters I. A. of D. which are inscribed on its side make her feel that she has an interest in that association fully equal to that of her husband's.

Mr. and Mrs. Burgess have their method of distributing down to a system. He works one side of the street while his wife takes the other, in this way they never have to retrace any of their steps and cover the town quickly and thoroughly.

We have heard of only one other case where the wife of a distributor has thus taken up the sack and entered equally with her husband into the actual work of distributing.

Mr. Burgess has been doing distributing for a number of years, but only during the last seven years has it been his profession. He started to do distributing at the request of a local druggist, and he worked only at odd times and in the evenings. His good honest service brought forth such excellent results that the druggist secured for him the regular work of a number of large advertisers, thus we might say that he was forced to take up distributing as a profession. Shortly after Mr. Burgess had become a regular distributor he married the lady who is now his helpmate. His business increased so that two years after his marriage he could no longer do all the work himself; his wife thereupon declared her intention to become his assistant which she did, and to such good purpose that up to the present time they have not been compelled to hire any one to assist them.

## Unconstitutional.

The city ordinance requiring bill posters to take out a license before they distribute or post bills or printed matter in the city was declared unconstitutional by Judge Bigger, at Toledo, O., on July 31, 1899.

The decision was rendered in the case of Angove against the city, which was taken from police court to the common pleas court on appeal. Angove was arrested for distributing bills advertising "Pheno-Caffine," made in Massachusetts. He was fined $50 and the costs for distributing without first taking out a license. Judge Bigger rendered a lengthy decision, citing the National constitution which says that the rights of citizens of one State shall not be abridged by the residents of another. He held that the ordinance interfered with or abridged the rights of a manufacturer of another State and was, therefore, unconstitutional.


## Poster Printers

Advertisements under this heading will be published at the uniform rate of 10 cents per line per issue or $1.00 per year.

Boston Job Print. Co., 4 Alden, Boston, Mass.
Brooklyn Daily Eagle Job P. Co., B'yn, N.Y.
Calhoun Printing Co., Hartford, Conn.
Caivert Litho Co., Detroit, Mich.
Central City Show Print. Co., Jackson, Mich.
Central Lith. & Eng. Co., 140 6th Ave., N.Y.
Correspondent Show Printing Co., Piqua, O.
Donaldson Lith. Co., Newport, Ky
Erie Show Printing Co., Erie, Pa.
Enterprise Show Print., Cleveland, O.
Forbes Lith.Co.,181Devonshire,Boston,Mass.
Free Press Show Print. Co., Detroit, Mich.
Great Am.Eng & Print.Co.,57 Beekman,N.Y.
Great W. Print.Co., 511 Market, St.Louis,Mo.
Greve Litho. Co., The, Milwaukee, Wis.
Haber, P. B., Fond-du-Lac, Wis.
Hennegan & Co., 127 E. 8th St., Cin'ti, O.
Morgan, W.J.& Co., St.C. and Wod,Cdeve,O.
Morrison Show Print, Detroit, Mich.
National P.& Eng.Co.,346-8 Wabash,Chi.,Ill.
Pioneer Print.Co.,214 Jefferson,Seattle,Wash.
Union and Advertiser Co., Rochester, N. Y.


Wm. M. Donaldson, Vice President of the Donaldson Litho. Co., of Newport, Ky., is spending his vacation at Esculapia Springs, Ky.

Richard Jordan Compton, President of the Compton & Sons Lithographing and Printing Company, died recently at his residence, No. 4156 Washington Boulevard, St. Louis.

The differences which have heretofore existed between the Aluminum Plate & Press Company and the Orcutt Lithograph Company, as to certain rights claimed by the last named under the provisions of a contract made some years ago, have been disposed of in a manner satisfactory to each of the contending parties. All claims and interests have been definitely settled, and the contest has been closed in a friendly spirit by mutual concessions.

Walter Donaldson is making a success of the rejuvenated Great Western Show Print Co., which is now located at 513 Elm street, St. Louis.

Now that the printing ink trust is an assured fact, its course will be watched with interest. It will have to fight an army of small concerns, and can only live by undersselling them. Printers who are rushing in orders for ink mills will regret their precipitate haste. The ink trust will cheapen the price of ink or it can not continue to exist.

The lithographic trust is not yet wholly dead. Mr. Koerner is renewing his options, and will have another try at it in October.

Hennegan & Co., of Cincinnati, have made a success of their fair posters, as indeed they have of everything they have undertaken. Their record is marvelous.

James G. Henderson, of Cincinnati, is now with the Orcutt Litho Co., of New York.

## The Poster Painter.

"Let us paint a landscape in June," he cried,
"A landscape" in high June."
And the poster painter smiled with pride
And trilled a merry tune.
And he painted five cows in Antwerp blue
(For he was a poster painter true),
And the grass they browsed was a light ecru
And a dark maroon.

And the foot of one cow was in the sky,
And her horns were pink and green;
Her amber tail it curled on high—
A brilliant and beauteous scene.
And a lavender river flowed at her feet
With gamboge lilies fragrant and sweet,
But some were the color of powdered peat,
Some light marine.

And another cow's tail was round the sun
(Her horns hung down limply down);
And her tail was white as wool new-spun,
And the sun was a neutral brown.
In the drab background was a pale blue lamb
Who stood by the left side of her turquoise dam,
And the sky—a pink parallelogram—
On the lamb closed down.

And the rhomboid hills were of ochre hue,
With trees of lilac white,
And rectilinear forests grew
In a limbo composed of light.
An isosceles lake spread fair and pink,
And, gathered about its damask brink,
Triangular swans came down to drink
With glad delight.

Then a milkmaid came with cheeks of dun
And a smile of dark maroon;
One arm was on the setting sun,
One on the rising moon.
And she seemed to float from a Nile-green sky,
With an ebony arm and an ivory eye,
And her gown swelled down from a point on high
Like a pink balloon.

But all the things the painter drew
"Were hard to tell—
The cow, the sky, the swans of blue,
Lamb, maid, he painted well.
But which was the cow and which the maid,
And which were the swans or the trees of shade,
And which were the sky or the hills, I'm afraid
No soul could tell.

Sam. W. Foss, in "Judge."

# THE BILLBOARD.

*Published First of Every Month, at*
127 East Eighth Street, Cincinnati, O., U. S. A.
*Address all communications*
For the editorial or business departments to
THE BILLBOARD PUBLISHING CO.

Subscription, $1.00 Per Year, In Advance.

ADVERTISING RATES:
Advertisements will be published at the uniform rate of ten cents per agate line; no discount for time or space. Copy for advertisements must reach us on or before the twenty-fifth of the month. Our terms are cash.

*The Billboard is sold in London at Low's Exchange, 59 Charing Cross, and at American Advertising Newspaper Agency, Trafalgar Buildings, Northumberland Ave., W. C. In Paris, at Brentano's, 37 Avenue de l'Opera. The trade supplied by the American News Co. and its branches.*
*Remittance should be made by post-office or express money order, or registered letter addressed and made payable to The Billboard Pub. Co.*
*The editor can not undertake to return unsolicited manuscript; correspondents should keep copy.*
*When it is necessary to wire us the instructions and copy for advertisements, great saving in the matter of telegraph tolls may be had by recourse to the Donaldson Cipher Code.*
*Entered as Second-Class Matter at Post-Office at Cincinnati, Ohio.*

SEPTEMBER, 1899.


Some few of the members of the International Association of Distributors are considerably exercised over the alleged formation of a rival organization, which was launched, as it appears, July 27 in Chicago. We have been invited to "rip 'em up the back," "tear them to pieces," "knock 'em out," and otherwise maltreat the young and tender movement.

Whenever a bill poster or a distributor has a grudge or a kick to register, and lacks the courage of his convictions, he sits down and writes a letter to "The Billboard," in which he recites his wrongs, makes accusations, and hurls violent invectives, but invariably winds up with a request that his name be not mentioned.

While we confess to a weakness for helping the under dog in the fight, we can not father every little fuss or dispute that arises, nor can we devote valuable space to ventilating small and unimportant affairs.

In this instance we think our zealous friends are needlessly alarmed, and their fears entirely groundless.

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The new association, if it can indeed be termed such, exists almost entirely in the minds of its promoters—Mr. Stahlbrodt and one, Runey, of Waukegan, Illinois, and several other whistle stations.

The inference thrown out is that the new association is the outgrowth of the defunct International Bill Posting Association. If this were true, it would in itself be enough to down the organization, but it is not.

The meeting reputed to have been held at Indianapolis never occurred. The meeting said to have occurred at Chicago may or may not have been held. We are informed that it was not; but be that as it may, any movement that has its beginning in misrepresentation and its foundation in falsehood, can hardly hope to obtain any degree of favor or respect.

If a great, big, firmly established and thoroughly respected organization like the I. A. of D. can not hold its own against the newcomer without aid, then truly is it to be pitied.

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In their zeal to obtain a name imitating or closely resembling that of the I. A. of D., the promoters of the new movement overshot the mark, and unwittingly selected that of one of the worst fake societies that this country has ever seen. The original "International Distributors' Association" was projected in Philadelphia about six years ago. The projector, like the promoters in this case, had a paper which was the official organ, and was to benefit by the movement, but there the resemblance ends. He was a genius, and his ability to catch and skin suckers was wonderful. He had a great field, too, for his paper cost little to produce, and he could scatter them broadcast by the tens of thousands. He built up a big membership, and made much money. All over the country there are thousands of men, boys, and even women, once members, who remember the International Distributors' Association to their sorrow.

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The stench that clings around the name can never be driven away. It may be disinfected, religiously, every day for years and it will still stink.

The new organization is hopelessly handicapped by the name which they can not drop, because it is the only colorable imitation of the title of the I. A. of D. that they can invent. The outlook is bleak and cheerless. It would seem that the promoters will only obtain their labor for their pains, unless, indeed, they are also rewarded with the displeasure of those whose names they have unwarrantedly connected with the scheme.

Foreordained to dismal failure we can not see why any one in the I. A. of D. should allow their choler to rise. We advise the few hot-heads to follow the example of the many, and give the thing the laugh. The Executive Committee, it is said, will soon kick the traitors out.

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A bill poster who attended the Chicago meeting voiced an original view of the solicitor question recently. He was stoutly opposed to solicitors occupying seats on the Board of Directors. He claimed that any one could see that the bill posters on the Board were afraid to antagonize them, from motives of business prudence.

He declared that all the two solicitors on the Board had to do was to unite on a measure and it would go through. The rest of the Board would not oppose them, because they were afraid of losing their business.

Continuing he said: "When the resolution prohibiting members from allowing commission to any but official solicitors was passed, I said to myself this is only the first step. Before they get through they will not allow us to post any work unless it is sent through them." He was greatly pleased over the firm stand taken at Chicago by the members.

## CHICAGO.

### The War Between the Rival Bill Posting Concerns of Chicago is Ended.

Through an arrangement made on August 1st the bill business of the R. J. Gunning Company was transferred to the American Advertising & Bill Posting Company, and the sign painting plant and business of the latter operating under the name of the Western Sign Company, was handed over to the Gunning people. The Gunning Company's paper business was valued at $60,000. While the deal was in the nature of a trade, it is said the balance was in favor of the Gunning Company.

A company of theatrical managers, who have about perfected arrangements for a bill posting concern of their own, are to invade the monopoly of the American Company. The new company is to be known as the City Theatrical Bill Posting Company, and is being promoted by W. D. Russell and H. F. Summers, of the Columbia Theater.

The Columbia Theater spends $5,000 a year for posting its show bills. Prices at present are 3 cents per sheet per week. This the promoters of the new company regard as a maximum, and think that with the outside business that will come to them, their charges will be cut down to 1 cent per sheet for putting up the paper, with no additional charges after the first week.

Locations for 100 boards have already been secured, by the new company, and six solicitors are hard at work making contracts for more.

Mr. Russell said that he was already in receipt of many applications for space on the new boards, and that not patronage but board room was his only concern.

## Assessors after the Hoardings.

The Assessors of Cook County, Illinois (Chicago), have announced their intention of assessing the hoardings in that city, at the rate of from ten to fifteen cents per square foot. It is figured that the linear extent of the bill boards is not less than 189,000 feet. They will average pretty nearly ten feet in height. Perhaps there are 1,890,000 square feet. At an average of twelve and one-half cents the amount of the assessment would be nearly one quarter of a million dollars, and the tax would be not less than four thousand dollars a year.

Fame does not believe that the business of bill board advertising in Chicago is in a condition to stand such a burden. The step taken is unwise and hostile to the business interests of Chicago. Moreover, it is not based on the reason that is supposed to underlie all assessment and taxation, and the action of the assessors is not condoned by the existence of any statute law on the subject.

The theory of the officials seems to be that unimproved property pays a lower tax, because it is turning in no income to its owner; and that, as a corollary, when it has begun to turn in an income, it should be assessed accordingly.

On the other hand, the best authorities on taxation base the assessment on the selling value of the property, whether it be improved or unimproved; and there is no reason to think that the selling value of land or buildings on which bill boards are placed is increased thereby.

It is to be anticipated that the assessors of Cook County will rescind their action. If they do not, that action will probably be nullified by the courts. In the meantime, the question raised is one of considerable interest to all general advertisers, as well as to the persons who control the bill boards in various sections of the country, and particularly in and around our great centers of population and of commerce.—Fame.

## The Paris Bill Poster.

The bill poster of Paris is a more picturesque personage than his brother of New York. He plies his trade in all winds and weathers, and he is nothing daunted by the assignment of a bleak suburban district on a rainy day.

He ties his posters—incased in a waterproof cover—across his back. He fastens on his paste pot. He mounts his bicycle. Then he opens his umbrella—for he is an expert wheelman and can manage it and his wheel at once. All over the umbrella are advertisements in little form of the article or the event which he intends to advertise in large by his posters, so his entire route is placarded, and he himself is a living advertisement—Paris Correspondent.

## St. Paul, Minn.

(Special Correspondence.)

After working for over a month on the bill board question the assembly passed an ordinance taking the power to issue permits from the Building Inspector and giving it to the Council. The ordinance provides that no board shall be erected that is more than four and one-half feet high, or nearer to the street line than its own height, without the consent of the City Council. A permit must be secured for every board. The Building Inspector must keep an exact account of permits, location of boards, and bonds given by the persons erecting the boards. The written consent of the owner of the property upon which the board is to be built must be filed with the Building Inspector before a permit is issued. In case of any firm or corporation having more than five boards a blanket bond of $25 may be filed, but when the number of boards is five or less, the owner is to give a bond in the sum of $5,000 for each board.

The Woman's Civic League was largely instrumental in having this measure passed. The president of the league said that the members were interested in the subject for the sake of the appearance of the city, and not because of any feeling against either the bill board men or the Inspector. They thought the Council should have charge of the matter, because the members were elected by the people and were responsible to the people.

The bill board men complained, stating that it would take about a month to get a permit through the Council, and the delay would be a serious inconvenience to them.

The ordinance was passed, however, as stated. The theory upon which the boards might be restricted was that of preventing injury to persons on the street in case the boards should fall or be blown down.

It is questionable, however, if the city has authority to limit the size or location of a board that is farther removed from the street than its own height, and outside of the fire limits.

## Honest Distributing.

Honest Distributing. What a depth of meaning is conveyed by these two words to every company advertising through circulars. They know, or at least they should know, what honest distributing means. In a word, it means the kind of distributing that is done by the I. A. of D.

Let us divide distributing into two classes, honest and dishonest.

First take honest distributing. To the advertiser it means good work and profitable results. To the association it means more work in a short time. All work placed in the hands of the I. A. of D. is insured to be done honestly and rightly. Every member of this association is a reliable man, and no boys are employed to do the work. The association positively forbids its members to have work done by persons under eighteen years of age, and only such persons may be employed as are known to be honest and reliable. None of the circulars are wasted, for the distributor goes from house to house and places one at each door in such a place that the occupant of the house can not fail to get it. Such distributing must surely bring good results, and it invariably does. At times, when samples of medicine have been distributed, letters have been received praising the distribution, and telling of good and profitable results.

Now, let us look at the other side. A company wants distributing done. They advertise in the papers and soon receive answers. They send their work to some person in a certain town, and he employs several little boys to do the work, while he sits at home without caring whether the distributing is done or not. This is very frequently the case, as a few illustrations will show. At one time a little boy, not over ten years old, was seen on the streets of the city with a large sack over his shoulder, and he was distributing for —— & Co. Now, what results could that company expect. Again, a distributor was sampling the city with small bottles of medicine. He went into one of the stores of the city and left from fifteen to twenty-five bottles, and a proportionate number at the other places. At another time, when a distribution was being made, the distributor went through a leading store of the city and left no less than ninety-two circulars in the store. He went from one counter to another, leaving them in piles of from four to six each. This is told by one who followed the distributor and counted the circulars left. Many of the distributors, in going from house to house, simply go along the street and throw the circular in the yard, to be picked up by the children or blown away by the wind, while those for whom they were intended never see them. Then there are some who will throw them on the porch, if it is convenient, or if not will pass along and leave them in the yards.

Now, is this the way advertisers want your work done? Are these the results you want to obtain from your work? By your own actions you say "they are," and then you complain because you do not receive any calls for your medicine, and hence receive no profit. Is it any wonder you don't when you persist in having your work done by incompetent and dishonest persons?

Why not give your work to the I. A. of D. All work done by them is sure to be done right, and when work is done right good results must follow. Give the I. A. of D. a trial.

Yours for honest work,
S. M. BOND.

Williamsport, Pa., July 3, 1899.



# Fair - Department

## AT THE FAIR GROUND TRACK.

Oh, is that day approaching,
When at the Fair Grounds Track,
We'll see the automobiles race,
With ne'er a horse to back?
When at the starter's signal,
That new so thrills the breast,
Each jock will touch a button, and
His motor do the rest?

Must sporting writers study
Electric secrets deep,
And write about the "form" that doth
In different currents sleep?
Talk of your "tin-horn gamblers,"
But what of these—alack!—
We'll see when automobiles race
Upon the Fair Grounds track?
—St. Louis Republic.

## Fair Notes.

The Spokane Industrial Exposition promises to be one of the biggest events this year of all the fairs west of the Mississippi. Spokane, Washington, for the past five years has held in October a fruit fair which has grown in importance year by year. The Spokane Industrial Industrial Exposition is the successor of the fruit fair, and will be larger and far more important than any of the former shows of that city. In addition to fruit and other agricultural interests, this year, there will be added a big mineral and machinery department and stock, dairy and poultry shows. Unusually honest and remarkably able management have made these shows exceedingly popular throughout the Pacific Northwest. People come from far and wide to attend the Exposition and to spend this carnival period in Spokane. The citizens of Spokane attend the shows day after day and night after night and try to make it a great success. Last year the number of paid admissions was nearly 100,000.

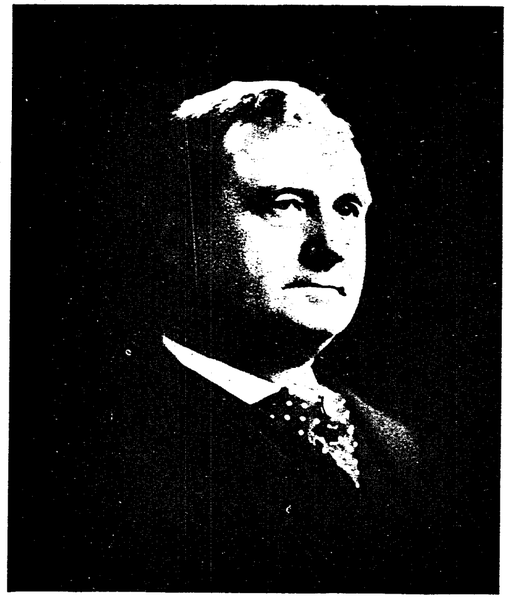
Besides the exhibits of beautiful fruits, fine grains and vegetables, rich ores, blooded stock, handsome birds, and dairy products on exhibition to interest and instruct the people, Manager Bolster each year puts on as fine an entertainment as it is possible for him to secure. This year he hopes to be able to bring one of the fine Eastern Bands to Spokane. This will be one of the big attractions. In addition he will secure many features which will add greatly to the amusement and pleasure of the people. His entertainment man, Mr. John Cassidy, a man of wide experience in this line, is negotiating for some of the best performers in the country. The Exposition this year will be held in an enormous tent with several big wing tents. In the main tent a big ring will be provided. In many particulars the arrangements are not unlike those of a first-class circus.

Manager Herbert Bolster is a British Canadian, and took his first lessons in exposition affairs at the big Toronto annual shows. He is credited with being one of the finest expositions managers to be found anywhere in America.

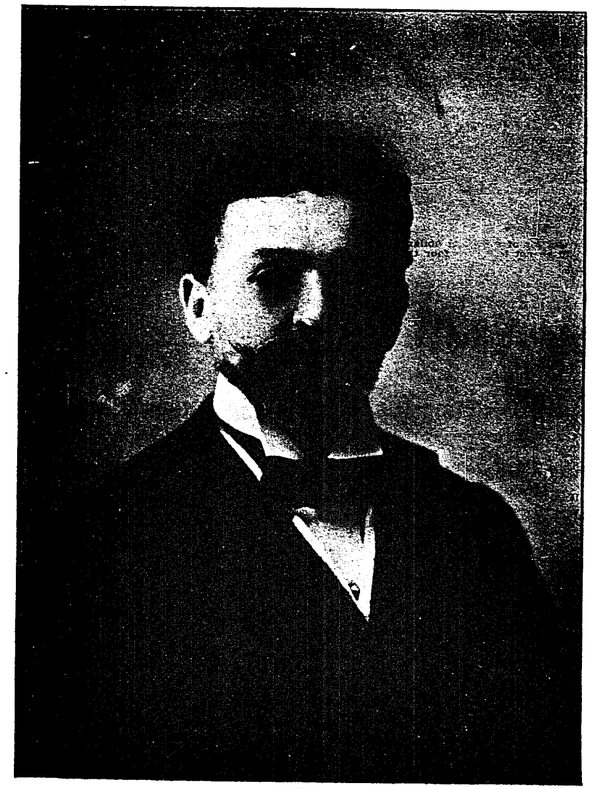
## Col. De Garmo Gray.

The well-known organizer and manager of Expositions, Carnivals and Festivals has arrived in the East from California and the Pacific Coast, where he has been for one year past organizing "Festivals." He is en route to the Paris Exposition, where he will be interested in some valuable concessions. He will also have charge of several exhibits from America. He speaks a number of languages, and has resided both in Paris and Monte Carlo. Col. Gray sails about January 1, 1900. In the meantime he can be engaged to organize and direct Carnivals, Street Fairs, Festivals and Expositions. He has had much practical experience in every department of fair work.

We are presenting a picture of Col. Gray in this issue. He can be addressed, care of "The Billboard."



President Millburn, of the Pan American Congress, Buffalo, N. Y.



Col. De Garmo Gray, the well-known Fair Manager.

## Fair Notes.

The directors of the Springfield, Mass., Fair have decided that it will not pay them to drop the vaudeville features of their fair, as they did last year. The fair is for the people, and they seem to want this sort of an entertainment along with the cattle shows.

An exhibit of farming machinery will be an important feature at the Minnesota State Fair this season.

The Elks' Fair at Franklin, Pa., last month was attended by 29,272 people.

Arrangements are about completed for the Southern Exposition in New York City. The products, resources and industries of the South comprise the exhibits.

The dairying exhibit will be a special feature at the Iowa State Fair; for Iowa can boast of over a thousand creameries, and has 92,000 farmers engaged in the dairy business.

At the exhibitions of the Royal Agricultural Society of England, they have no side shows, racing, fakes, or anything of the kind. It is always purely and simply agricultural and stock show. In fact, there are no large fairs in the United Kingdom such as we have here. The Royal Dublin Society of Ireland has a permanent show ground at Dublin, valued at $250,000, and has half that sum in its treasury. Their annual show has gained a world-wide reputation as a horse show, and attracts people from all over the globe, as it is also a sale of stock.

On Saturday afternoon, August 14, fire visited the Elks' Street Fair at Rochester, N. Y. The heaviest losses were borne by Wards Museum, Bickford Bros., S. B. Thing & Co., The Bryan Drug Co. and E. H. Hall & Co. About thirty booths were destroyed, and had it not been for the coolness of the attached of the fair a serious panic might have resulted.

The merchants of Colfax, Wash., will hold a Street Fair in October, and would employ some good acrobats or trapeze performers.

The promoters of the St. John, New Brunswick, International Exhibition cordially invite everybody to exhibit at their show. No payment of duties is required from those outside of the Province.

A. H. Foster, Secretary of the Allegan, County Agricultural Society, of Allegan, Mich., says: "The Billboard' is bearing good fruit for us, and you may run the ad. again for the September issue.

Mr. G. W. Green, one of the managers of the Nebraska Base Ball Team, sends us a complaint against the Portland, Ind., Street Fair Association. These people did not keep their contract with Mr. Green, paying him a less sum than was agreed upon, because their receipts were not up to expectation.

The Alabama State Fair has been organized at Birmingham, with a capital stock of $25,000, paid in. One of the largest fairs ever held will take place there in November. The managers are open for first-class attractions. (See advertisement.)

Street Fairs are being contemplated at Indianapolis, Ind., and Nashville, Tenn. Both these towns are negotiating with Harry E. Feicht, of Dayton, O., the promoter of the great Dayton Street Fair, which was such a success in every way.

Eureka, Cal., will hold a Fair in September. Dates as yet, not decided upon.

The Texas State Fair has an Advetising Car on the road. It is specially furnished, and loaded with advertising matter. It is sent on trips through the State on the various railroads, and everywhere gives broadcast invitations for the people to attend, and to send exhibits. We think this is a great and profitable scheme.

The people of Portland, Ore., are still thinking of holding an Exposition there in 1902. For a time the project seemed to be dead, but after the fall fair is over, it is said that the plan will be pushed enthusiastically.

A Street Fair is being planned at Albuquerque, N. M.

The Street Fair at Dayton, O., is said to have attracted over 100,000 people to that city. The Fair had a Children's Day, a Ladies' Day, a Floral Day and a Wedding Day, on which over $1,000 was given in presents to a happy couple who were publicly married.

Santa Maria, Cal., will hold a Fall Fair. Organization was effected and officers elected. The dates will be decided later. Walter Elliot is the Secretary.

The State Fair of California, at Sacramento, promises to be the greatest held in the last ten years. This fact does not seem to be true of Sacramento only, but of every fair in the country. All seem to be possessed with the spirit of improvement, and are determined to outdo all previous efforts. There seems to be a general examination of past fairs, and an overcoming of the weak points. This is the right and only way to advance. Things that made a fair a failure are dropped out, and those that have been successful at one place are tried at another. This is one of the important advantages in keeping in touch with all that is going on in this line. Fair managers should not only know wherein their own fairs were weak or strong, but should also study the successes or failures of other localities.

The Sacramento Fair managers are paying special attention to the fancy work department. We have observed before, and once more repeat, that this course shows wisdom. The ladies can make a success or failure of anything. Aside from the interest and importance of ladies' work, it is a matter of policy to make much over it.

San Antonio, Tex., is planning to have an International Exhibition this fall. President Diaz, of Mexico, will attend, and a large portion of the exhibits will come from Mexico. The dates have not as yet been decided upon.

The Kansas Independent says that nearly every town in Central Kansas is going to hold a Street Fair this fall.

The California State Fair has had one of its features a model silo, which was fully explained in all the details of its construction and operation. A good many men would welcome a demonstration like that.

The Street Fair at Henderson, Ky., is under the able management of Mr. A. D. Rogers and the outlook is most promising.

# LIST OF FAIRS.

This list is revised and corrected monthly. Secretaries are urgently requested to send in their dates at the earliest possible moment after they are claimed, and to notify us promptly as to any change. Rosters and dates are published absolutely Free of Charge.

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## ALABAMA.

ANNISTON, ALA.—Northeast Alabama Fair Association. Nov. 7 to 11. W. F. Higgins, pres.; Howard W. Sexton, cor. secy. (Fair grounds at Oxford Lake.)
BIRMINGHAM, ALA.—Alabama State Fair. Nov. 7 to 17. J. A. Rountree, secy.

## ARKANSAS

PINE BLUFF, ARK.—Oct. 23 to 28.

## CALIFORNIA.

BIG PINE, CAL.—Fair. Sept. 19 to 22.
BISHOP, CAL.—Fair. Sept. 19 to 22.
EUREKA, CAL.—Eureka Mechanical and Agricultural Fair. Sept. 19 to 24. Alexander Cormick, pres.; Humboldt County Bank, treas.; L. L. Ayers, secy.
FRESNO, CAL.—Fresno County Fair Association. Oct. 9 to 14. J. H. Hudson, secy.
LOS ANGELES, CAL.—District Agricultural Association No. 6. Oct. 21 to 28. E. T. Wright, Los Angeles, pres.; Henry J. Fleishman, treas.; Lewis Thorne, secy.
SACRAMENTO, CAL.—State Agricultural Society. Sept. 4 to 16. A. B. Spreckels, pres.; L. A. Upson, treas.; Peter L. Shields, secy.
SALINAS, CAL.—District Fair. Oct. 2 to 7. J. J. Kelly, secy.
SAN LUIS OBISPO, CAL.—Sixteenth District Agricultural Association. Sept. 24 to 29. Judge Egan, secy.
UKIAH, CAL.—Agricultural Fair. Oct. 4 to 7.

## COLORADO.

COLORADO SPRINGS, COL.—Street Fair and Carnival. Management Chamber of Commerce. October.
GLENWOOD SPRINGS, COL.—District Fair Association. Sept. 20 to 22. C. H. Harris, Catherine, pres.; D. G. Edgerton, Carbondale, treas.; C. D. Fuller, secy.
ROCKY FORD.—Arkansas Valley Fair Association. Sept. 6 to 8. R. C. Maltby, pres.; H. A. Dawley, treas.; A. B. Wallis, secy.

## CONNECTICUT.

BRANFORD, CONN.—Branford Fair. Sept. 20.
CHESTER, CONN.—Chester Agricultural and Mechanical Society. Sept. 29. Wm. J. Chapman, pres.; Chas. E. Perkins, secy.
CLINTON, CONN.—Clinton Agricultural Society. Oct. 4. Edwin H. Wright, pres.; Geo. H. Brooks, treas.; Clifford H. Evarts, secy.
COLLINSVILLE, CONN.—Farmington Valley Agricultural Corporation. Sept. 6 and 7. O. T. Perry, pres.; B. F. Case, treas.; E. A. Hough, secy.
DANBURY, CONN.—Danbury Agricultural Society. Oct. 2 to 7. S. H. Rundle, pres.; J. W. Bacon, treas.; G. M. Rundle, secy.
ENFIELD, CONN.—Union County Fair. Sept. 27.
GRANBY, CONN.—Granby County Fair. Sept. 27 and 28.
HUNTINGTON, CONN.—Union Agricultural Society. Sept. 20, 21. F. W. Wheeler, Monroe, pres.; D. S. Clark, Long Hill, treas.; S. T. Palmer, Shelton, secy.
MADISON, CONN.—Madison County Fair. Oct. 4.
NANGATUCK, CONN.—Beacon Valley Fair. Sept 19 and 20.
NEW MILFORD, CONN.—New Milford County Fair. Sept. 12 to 14
NEWTOWN, CONN.—Newtown Agricultural Society. Sept. 26 to 28. T. E. Platt, pres.; H. G. Curtis, treas.; P. H. McCarthy, secy.
NORWICH, CONN.—New London County Agricultural Society. Sept. 4 to 6. Jas. A. Bill, pres., Lyrne; Chas. W. Hill, treas.; Theo. W. Yerrington, secy.
PUTNAM, CONN.—Putnam Park and Fair Corporation. Sept. 12 to 14. G. D. Bates, pres.; A. C. Stetson, treas.; L. O. Williams, secy.
ROCKVILLE, CONN.—Rockville Fair Association. Sept. 19 to 21. W. E. Payne, pres.; F. A. Randall, treas.; Ed. F. Radmington, secy.
SOUTHINGTON, CONN.—Southington County Fair. Sept. 19 and 20.
WILLIMANTIC, CONN.—Willimantic Fair Association. Sept. 26 to 28. Geo. M. Harrington, pres.; Frank Larrabee, treas.; F. A. Sanderson, secy.
WOLCOTT, CONN. — Wolcott Agricultural Society. Oct. 11. H. B. Carter, pres.; E. M. Upson, secy.-treas.
WOODSTOCK, VT.—S. Woodstock Agricultural Society. Sept. 4 to 6.

## DELAWARE

DOVER, DEL.—Delaware State Fair Association. Sept. 5 to 8. Geo. A. Milington, pres.; Lewis Schabinger, treas.; A. N. Brown, secy.

## FLORIDA.

DE FUNIAK SPRINGS, FLA.—Street Fair and Stock Show. Sept. 22 and 23. R. A. Storrs, manager.

## GEORGIA.

AMERICUS, GA.—Americus Carnival and Musical Association. Sept. 12 and 13. John Howard, pres.; John Pilsbury, secy. and treas.
ATLANTA, GA.—Georgia State Agricultural Society. Oct. 18 to Nov. 4. J. P. Brown, Hawkinsville, pres.; J. K. Ottley, treas.; T. H. Martin, secy.
BRUNSWICK, GA.—Southeastern Fair Association. Sept. 4 to 9. H. H. Raymond, pres.; T. D. Aiken, treas.; Wm. S. Irvine, secy.
COLUMBUS, GA.—Columbus Street Fair Association. Nov. 6 to 12. J. B. Kimbell, pres.; P. T. Schultze, treas.; T. J. Hunt, secy.
VALDOSTA, GA.—Valdosta Exposition Co. Oct. 31 ot Nov. 4. T. G. Cranford, pres.; W. S. West, treas.; L. T. Shaw, secy.; A. T. Moore, manager.

## IDAHO.

BOISE, IDAHO.—State Fair. Sept. 25 to 30. John Haines, secy.
SALURIA, IDAHO.—Washington County Fair Association. Sept. 27 to 29. I. R. Smith, pres.; R. E. Witson, secy.

## ILLINOIS.

ALEDO, ILL.—Mercer County Agricultural Society. Sept. 19 to 22. A. A. Rice, pres.; E. Dool, treas.; G. W. Williams, secy., Box 346.
ATLANTA, ILL.—Atlanta Union Fair. Sept. 5 to 8. Ed. Stubblefield, pres.; J. P. Hierorymus, treas.; W. B. Stroud, jr., secy.
AVON, ILL.—Avon Annual Fair. Sept. 5 to 8. Julian Churchill, secy.
BELLEVILLE, ILL.—Street Fair Committee of Belleville Commercial Club. Sept. 18 to 23. Albert Hucke, chairman; Alex. Halstead, treas.; C. P. Fleischbein, secy.
BELVIDERE, ILL.—Boone County Agricultural Society. Sept. 5 to 8. John Hannah, pres.; Wm. D. Swail, treas.; M. D. Perkins, secy.
BENTON, ILL.—Franklin County Agricultural Society. Sept. 12 t o 15. C. Moore, pres.; S. W. Swain, treas.; Thos. J. Myers, secy.
CAIRO, ILL.—Cairo Free Street Fair. Oct. 10 to 14. H. E. Halliday, pres.; Dr. J. J. Jennelle, vice pres. and secy.; Jas. H. Galligan, treas.
CAMARGO, ILL.—Douglas County Fair. Sept. 5 to 8.
CAMBRIDGE, ILL.—Henry County Agricultural Board. Sept. 18 to 22. T. Boltenstern, secy.
CAMP POINT, ILL.—Adams County Fair. Sept. 4 to 8.
CANTON, ILL.—Free Street Fair. Oct. 3 to 7 G. R. Daily, secy.
CARLINVILLE, ILL.—Macoupin County Agricultural Board. Oct. 3 to 6. W. F. Burgdorff, pres.; E. J. McGreedy, treas.; Geo. J. Castle, secy.
CARMI, ILL.—White County Agricultural Board. Sept. 5 to 9. Ebris Stinnett, pres.; Frank E. Pomeroy, treas.; R. L. Organ, secy.
CARROLLTON, ILL.—Green County Fair Association. Oct. 10 to 13. J. K. P. Fanelly, pres.; Ben. C. Hodges, treas.; S. E. Simpson, secy.
CHARLESTON, ILL.—Coles County Fair. Sept. 12 to 16.
CLEAR CREEK, ILL.—Magnolia Grange Agricultural Fair. Sept. 20 to 22. Frank E. Smith, pres.; Florence Given, treas.; Jas. A. McNabb, secy.
DANVERS, ILL.—McLean County Fair. Sept. 19 to 22.
EL PASO, ILL.—El Paso Dist. Agricultural Board. Sept. 11 to 15. Edwin Childs, pres.; A. H. Waite, treas.; Geo. R. Curtis, secy.
FAIRBURY, ILL.—Fairbury Fair. Sept. 18 to 22. O. S. Westervelt, secy.
FREEPORT, ILL.—Northern Illinois Agricultural Association Fair. Sept. 12 to 15. Wm. Hunt, Ridott, pres.; J. B. Taylor, treas.; W. H. Foll, secy.
GALENA, ILL.—Galena Fair. Sept. 26 to 29. W. T. Hodson, pres.; John J. Gray, treas.; Wm. Barner, secy.
GALESBURG, ILL.—Galesville Carnival Association. Oct. 3 to 7. W. I. R. Bradley, pres.; Geo. B. Churchill, treas.; Ben. B. Hampton, secy.
HIGHLAND, ILL.—Aug. 31 to Sept. 4.
JACKSONVILLE, ILL.—Jacksonville Free Street Fair. Sept. 12 to 17. Henry Ricks, pres.; Felix E. Farrell, treas.; A. C. Babenhousen, secy. and manager.
JONESBORO, ILL.—Union Colunty Fair. Sept. 12 to 15.
JOSLIN, ILL.—Rock Island County Agricultural Association. Sept. 12 to 14. Wm. Filbert, pres.; John Schafer, Port Byron, treas.; F. J. Whiteside, secy.
KANKAKEE, ILL.—Kankakee Fair Association. Sept. 11 to 15. T. C. Schobey, Union Hill, pres.; J. Frank Leonard, treas.; Len Small, secy.
KEWANEE, ILL.—Kewanee District Agricultural Board. Sept. 11 to 15. W. W. Tibbetts, pres.; W. T. Pierce, treas.; R. H. Lamb, secy.
KNOXVILLE, ILL.—Knox County Fair. Sept. 18 to 24.
LE ROY, ILL.—Le Roy Fair & Agricultural Association. Sept. 4 to 8. Oscar Bonnett, secy.
LIBERTYVILLE, ILL.—Lake County Agricultural Society. Sept. 12 to 15. W. E. Miller, pres.; E. W. Parkhurst, treas.; O. E. Churchill, secy.
LITCHFIELD, ILL.—Street Fair. Sept. 12 to 15. E. A. Rice, pres. and manager; C. E. Morgan, treas.; C. A. Wooley, secy.
MARION, ILL.—Williamson County Fair. Sept. 19 to 22.
MARTINSVILLE, ILL.—Clark County Agricultural Association. Sept. 26 to 30. Austin Sweet, pres.; Harvey Hurst, treas.; Edgar Summers, secy.
MATTOON, ILL.—Mattoon Free Street Fair. Oct. 3 to 6. H. S. Clark, prese.; Sam Owings, treas.; J. M. Lytle, secy.
MONMOUTH, ILL.—Warren County Agricultural Society. Sept. 12 to 15. W. Hanna, pres.; W. B. Young, treas.; Geo. C. Rankin, secy.
MORRISON, ILL.—Fair. Sept. 5 to 8. J. H. Snyder, secy.
MURPHYSBORO, ILL.—Jackson County Fair Association. Sept. 26 to 29. P. H. Eisenmeyer, pres.; Willard Wall, treas.; J. J. Penny, secy.
NEWTON, ILL.—Jasper County Agricultural Board. Sept. 19 to 22. Eph. Mason, Wheeler, pres.; Geo. H. Shup, treas.; Florent Faller, secy.


**16 Open Days**

GREAT OPPORTUNITY FOR PRIVILEGE MEN.

THE **Georgia State Fair** will open at ATLANTA, October 18th and continue until November 4th.

16 days, exclusive of Sundays.
This will be the greatest Fair ever held in the Southern States.
The exhibits will actually cover seven acres of floor space.
Attendance will be more than 125,000.

**All Concessions and Privileges Sold Outright NO PERCENTAGE.**

MAKE YOUR BIDS, GENTLEMEN.

**T. H. MARTIN, Sec'y, Prudential Building, ATLANTA.**


OREGON, ILL.—Schuyler County Fair. Sept. 5 to 8.
OTTAWA, ILL.—Street Fair. Oct. 2 to 7. R. C. Jordan, pres.; Geo. M. Trimble, secy.
PANA, ILL.—Street Fair. Sept. 5 to 9. O. P. Galvin, secy.
PARIS, ILL.—Edgar County Agricultural Association. Sept. 5 to 8. S. B. McCord, pres.; R. G. Sutherland, treas.; Geo. H. McCord, secy.
PEKIN, ILL.—Pekin Street Fair Association. Oct. 11 to 14. Wm. J. Congelman, pres.; Henry Berkenbusch, treas.; John H. Shade, secy.
PINCKNEYVILLE, ILL.—Perry County Agricultural Society. Oct 3 to 6. Matthew Rule, pres.; T. L. Wallace, treas.; R. J. Rushing, secy.
PRINCETON, ILL.—Bureau County Fair. Sept. 5 to 8.
ROCKFORD, ILL.—Winnebago County Agricultural Society. Sept. 4 to 8. D. B. Redington, pres.; Chandler Starr, treas.; J. B. Whitehead, manager.
SANDWICH, ILL.—Sandwich Fair Association. Sept. 12 to 15. W. G. Beveridge, pres.; F. S. Masher, treas.; E. Randall, secy.
SPRINGFIELD, ILL.—Illinois State Fair. Sept. 25 to 30, 1899.
WATSEKA, ILL.—Iroquois County Agricultural Board. Sept. 5 to 8. H. H. Hotaling, Leonard, pres.; W. A. Coney, treas.; L. F. Watson, secy.
WARREN, ILL.—Jo Daviess County Fair. Sept. 5 to 8.
WATSON, ILL.—Effingham County Agricultural Board. Sept. 12 to 15. W. Voelker, Altamont, pres.; W. T. Jaycox, treas.; L. P. Mautz, secy.

## INDIANA.

ANGOLA, IND.—Steuben County Fair. Oct. 9 to 14.
BEDFORD, IND.—Bedford Fair and Trotting Association. Sept. 11 to 15. Geo. W. McDaniel, secy., Box 94.
BREMEN, IND.—Oct. 9 to 14.
BOONVILLE, IND.—Big Boonville Fair. Sept. 25 to 30. J. T. Richardson, secy.
BOURBON, IND.—Bourbon Fair. Oct. 3 to 6. J. M. Eidson, secy.
BLUFFTON, IND.—Free Street Fair. Sept. 26 to 28. I. V. L. Garrett, pres.; W. A. Gutelius, treas.; John W. Tribolt, secy.


**Calhoun County Fair,**

MARSHALL, MICH.

**October 3, 4, 5 and 6, 1899.**

AN UP-TO-DATE CONTINUOUS SHOW.

1898 ATTENDANCE 15,000.

ADDRESS:

W. H. ARTHUR, Secretary, Marshall, Mich.



**Canes —FOR— CANEBOARDS!**

Buy your Canes in Assorted Lots and get a Big Variety for Little Money.

**ALL SILVER HEADS**

On Fine Polished Sticks.

Biggest Assortment in the Country.

No. A—Assorted Styles ........ $5 00 per 100
No. B— " " ........ $6 00 " "
No C— " " ........ $8 00 " "
No. D— " " ........ $9 00 " "
No. E— " " ........ $10 00 " "
Silver trimmed Congo Crooks, $3 00 per doz.
Caneboard Rings.................60 cts. per 100

GOODS SENT C. O. D.

HALL & CO.,
122 ELIZABETH ST., NEW YORK.

**WANTED: ATTRACTIONS OF THE BEST**

FOR THE **Industrial Street Exposition** AT **Kansas City, Mo.**

SEPT. 28--OCT. 7, Inclusive.

Fakirs That Fake Their Business Not Received. No Off Colors Permitted. Positively No Games of Chance Allowed.

JOHN F. EATON, PRESIDENT. **KANSAS CITY KARNIVAL KREWE.**

**CONFETTI,** SERPENTINA, PERFUME TUBES AND CARNIVAL NOVELTIES. AMERICAN CONFETTI CO., SIOUX CITY, IA.

ALL ATTENTION TO THE GRAND

**· Fair and State Exposition ·**

TO BE HELD IN THE CITY OF

**BATON ROUGE, October 4, 5, 6, 7, 8, 1899.**

Beautiful grounds and commodious buildings.
One of the best and fastest Race Tracks in the south.
Connected with city by Electric cars.
Would be glad to hear from all attractionists, sideshowmen, and parties wishing privileges.
Baton Rouge convenient to other Fairs in the circuit.

Write at once for information to...........
E. M. MUSE, Sec'y,
.....BATON ROUGE, LA.




CAYUGA, IND.—Cayuga Fair. Sept. 4 to 8. Jos. Malone, pres.; E. H. McDaniel, treas.; J. S. Grondyke, secy.
CRAWFORDSVILLE, IND. — Montgomery County Fair. Sept. 11 to 16.
CROWN POINT, IND.—Lake County Fair. Sept. 12 to 15. Jos. A. Beattie, pres.; Frank E. Cooper, treas.; Allison A. Bibler, secy.
DELPHI, IND.—Delphi Street Fair. Sept. 18 to 22. E. E. Barnard, Chairman Privilege Committee; Lewis Hall, secy.
EVANSVILLE, IND.—Street Fair. Sept. 25 to 30. Geo. Wright, chairman.
EVANSVILLE, IND.—Tri-State Fair. Sept. 18 to 22. R. L. Akin, secy.
FLORA, IND.—Carroll County Fair. Sept. 25 to 29. J. J. Moss, secy.
FRANCESVILLE, IND.—Francesville Street Fair. Sept. 19 to 22. Guy D. Brewer, secy.; L. W. Hubbell, pres.; H. C. Jentz, treas.
GREENSBURG, IND.—Greensburg's Free Street Fair. Oct. 2 to 7. A. M. Willoughby, pres.
HUNTINBURG, IND.—Dubois County Fair Association. Sept. 11 to 16. E. W. Pickhardt, pres.; H. Dufendacn, treas.; H. C. Rothert, secy.
INDIANAPOLIS, IND.—State Fair. Sept. 18 to 23. W. W. Stevens, Salem, pres.; J. W. Lagrange, Franklin, treas.; Chas. F. Kennedy, secy.
KENDALLVILLE, IND.—Eastern Indiana Agricultural Society. Sept. 25 to 29. O. F. Johnson, pres.; John Mitchell, treas.; G. P. Alexander, secy.
KNOX, IND.—Street Fair. Sept. 14 to 16. Chas. C. Kelley, secy.
LAFAYETTE, IND.—Tippecanoe County Agricultural Association. Sept. 4 to 8. W. M. Blackstock, secy.
MARTINSVILLE, IND.—Street Fair. Sept. 26 to 30. H. H. Nutter, secy.
MARION, IND.—Sept. 4 to 9. J. L. Bradford, secy.
NEW CARLISLE, IND.—Sept. 18 to 23.
NEWPORT, IND.—Newport Fair. Oct. 2 to 7. C. W. Ward, pres.; B. S. Aikman, secy.
PERU, IND.—Pioneer Street Fair. Sept. 11 to 16. John A. Diebert, secy.
POPLAR GROVE, IND.—Poplar Grove Dist. A. H. M. Association Fair. Sept. 25 to 29. Luther McDowell, Ridgeway, pres.; H. N. Miller, Deacon, treas.; A. D. Wood, Carroll, secy.
PORTLAND, IND.—Jay County Fair. Sept. 25 to 30. C. O. Hardy, secy.
PRINCETON, IND.—Gibson County Horticultural and Agricultural Society. Sept. 4 to 9. S. H. Hargrove, pres.; R. A. Woods, treas.; S. Vet. Strain, secy.
RICHMOND, IND.—Fair and Driving Park Association. Sept. 12 to 15.
RILEY, IND.—Sept. 4 to 9. J. W. Whitacre, secy.
ROCHESTER, IND. — Fulton County Fair. Sept. 27 to 30. E. C. Mercer, secy.
SALEM, IND.—Washington County Agricultural Society. Sept. 5 to 8. H. C. Hobbs, pres.; E. W. Menaugh, secy.
SEYMOUR, IND.—Street Fair. Sept. 25 to 30. T. S. Blish, pres.; G. G. Graessle, treas.; Geo. Clark, secy.
SHELBYVILLE, IND.—Shelby County Joint Stock Agricultural Association. Sept. 5 to 9. Sid Conger, Flat Rock, pres.; George H. Dunn, treas.; C. E. Amsden, secy.
TERRE HAUTE, IND.—Terre Haute Street Fair. Oct. 9 to 14. Chas. Duffin, pres.; C. C. Oakey, secy.
TERRE HAUTE, IND.—Vigo Agricultural Society. Oct. 9 to 14. John M. Clift, pres.; G. A. Schaal, treas.; W. H. Duncan, secy.
WASHINGTON, IND.—Free Street Fair and Carnival. Sept. 25 to 30. Hon. P. R. Wadsworth, pres; J W. McCarty, secy.; A. M. Hardy, advertising manager.
VALPARAISO, IND.—Porter County Agricultural Society. Sept 19 to 22. C. S. Scott, pres.; Russell Munger, treas.; J. W. Halladay, secy.
VINCENNES, IND.—Knox County Fair. Oct. 9 to 14. James M. House, secy.
WARSAW, IND.—Street Fair. Sept. 26 to 30. C. A. Rigdon, chairman adv. committee.

## IOWA.

ADEL, IOWA.—Dallas County Agricultural Society. Sept. 18 to 22. A. J. Cave, Redfield, pres.; Geo. Messenger, treas.; M. A. Loehr, secy.
AFTON, IA.—Union County Fair. Sept. 12 to 14. H. P. Armitage, secy.
ALGONA, IOWA—Kossuth County Fair. Sept. 19 to 23. J. W. Wadsworth, pres.; W. H. Bailey, treas.; G. F. Peek, secy.
ATLANTIC, IOWA—Sept. 11 to 14.
AUDUBON, IOWA—Audubon County Agricultural Society. Sept. 5 to 7. Geo. W. Hoover, pres.; F. M. Rice, treas.; H. D. Woodward, secy.
AVOCA, IOWA.—Potawattamie County Fair Association. Sept. 19 to 22. G. Diedrich, pres.; J. H. Jenks, treas.; Roscoe Burton, secy.
BEDFORD, IOWA—Sept. 5 to 7.
BELLE PLAIN, IOWA—Big Four Fair. Sept. 5 to 7. A. Montgomery, pres.; C. H. Washburn, secy.
BLOOMFIELD, IOWA—Agricultural Society of Davis County. Sept. 12 to 15. J. H. Ford, pres.; J. R. Sheaffer, treas.; J. C. Brouhard, secy.
BRITT, IOWA—Hancock County Agricultural Society. Sept. 12 to 14. F. B. Rogers, pres.; E. B. Healy, treas.; B. C. Way, secy.
BURLINGTON, IOWA—Street Fair. Sept. 26 to 30. Management Business Men's Club.
CASCADE, IOWA—Dubuque County Fair & Agricultural Society. Sept. 11 to 15. W. A. Fairburn, pres.; A. V. Devlin, treas.; Jas. H. Devanney, secy
CEDAR RAPIDS, IOWA—Cedar Rapids Carnival. Oct. 2 to 7. Geo. K. Barton, pres.; C. L. Miller, treas.; Alex. Charles, secy.
CENTERVILLE, IOWA—Appanoose County Fair. Sept. 12 to 15. R. M. Hicks, pres.; John C. Ashby, treas.; H. A. Russell, secy.
CENTRAL CITY, IA.—Linn County Fair. Sept. 5 to 8.
CHARITON, IOWA—Lucas County Joint Stock Association. Sept. 26 to 29. G. J. Stewart, pres.; W. P. Been, treas.; W. W. Householder, secy.
CLARION, IOWA—Wright County Agricultural Society. Sept. 5 to 8. E. R. Roblin, pres.; F. L. Dow, treas.; W. C. Brown, secy.
CORNING, IOWA—Adams County Agricultural Society. Sept. 4 to 7. C. T. Andrews, pres.; E. T. Miner, treas.; H. E. Westrope, secy.
CORYDON, IOWA—Wayne County Agricultural Society. Sept. 4 to 8. J. N. Davidson, pres.; J. W. Freeland, treas.; H. K. Evans, secy.
CRESCO, IOWA—Howard County Agricultural Society. Sept. 5 to 8. C. V. Johnson, pres.; C. A. P. Loomis, secy.
DES MOINES, IOWA—Iowa State Agricultural Society. Aug. 25 to Sept. 2. Hon. Geo. Van Houtan, Lenox, Iowa, secy.; Gid. Ellyson, Des Moines, Iowa, treas.
DE WITT, IOWA—Clinton County Fair. Sept. 12 to 15. J. Alex. Smith, pres.; L. S. Harrington, treas.; E. Christiansen, secy.
DUBUQUE, IOWA—Street Fair. Oct. 10 to 13. Management Business Men's League.
ELDON, IOWA—Big Four Fair. Sept. 4 to 8. N. F. Reed, pres.; M. Hills, treas.; H. R. Baker, secy.
ELDORA, IA.—Hardin County Fair. Sept. 12 to 15. W. A. Doron, secy.
ELKADER, IA.—Clayton County Fair. Sept. 5 to 8. J. D. Brownson, secy.
EMMETSBURG, IOWA—Palo Alto County Agricultural Society. Sept. 26 to 28. H. C. Shadbolt, pres.; M. L. Brown, treas.; N. C. Blanchard, secy.
ESTERVILLE, IA.—Emmett County Fair. Sept. 19 to 23. J. J. Klopp, secy.
FAIRFIELD, IA.—Jefferson County Fair. Sept. 12 to 14. J. R. McEldery, secy.
FT. MADISON, IA.—Ft. Madison Street Fair. Aug. 29 to Sept. 2. J. C. Ehart, pres.; J. A. S. Pollard, treas.; Chas. H. Salisbury, 731 Des Moines street, Ft. Madison, manager.
GREENFIELD, IA.—Adair County Fair. Sept. 11 to 14. S. W. W. Straight, secy.
GRUNDY CENTRE, IOWA—Grundy County Agricultural Society. Sept. 5 to 8. C. M. Sprague, pres.; M. A. Buchan, treas.; C W. Reynolds, secy.
HAMPTON, IA.—Franklin County Fair. Sept. 12 to 15. D. C. Malloy, secy.
HUMBOLDT, IA.—Humboldt County Fair. Sept. 13 to 15. Ed. K. Winne, secy.
HOLSTEIN, IOWA—Fair. Sept. 5 to 8.
IDA GROVE, IA.—Ida County Fair. Sept. 5 to 8. Geo. C. Hubbard, secy.
INDEPENDENCE, IOWA—Street Fair and Carnival. Sept. 27 to 29. A. T. O'Brien, pres.; A. G. Rigby, secy.
INDEPENDENCE, IOWA—Fair. Sept. 12-15.
INDIANOLA, IOWA—Warren County Agricultural Society. Sept. 19 to 22. Ben Fowler, pres.; J. H. Dyke, treas.; Lee Talbott, secy.
IOWA CITY, IOWA—Johnson County Agricultuarl and Mechanical Society. Sept. 4 to 7. A. R. Ohl, pres.; W. D. Lichty, treas.; H. Claude Horack, secy.
JEFFERSON, IA.—Greene County Fair. Sept. 12 to 14. Mahlon Head, pres.; D. L. Howard, secy.
KEOKUK, IOWA—Keokuk Street Fair Association. Oct. 4 to 8. John Nagel, pres.; Frank W. Davis, treas; H. I. Sawyer, secy.
KNOXVILLE, IOWA—Marion County Agricultural and Mechanical Association. Sept. 12 to 15. Walter Elliott, pres.; J. S. Bellamy, treas.; W. P. Gibson, secy.
LA PORTE CITY, IOWA—La Porte City District Fair Association. Sept. 26 to 29. Joseph Husman, pres.; F. E. Wettstein, treas.; C. F. Holck, secy.
LE MARS, IOWA—Plymouth County Fair. Sept. 5 to 8. I. F. Ward, pres.; B. F. Hodgman, treas.; John R. Shaffer, secy.
LINEVILLE, IOWA—Lineville District Fair. Sept. 12 to 15. W. B. Wasson, pres.; E. R. Belvel, treas.; T. J. Lovett, secy.
MANCHESTER, IOWA—Oct. 3 to 6.
MAPLETON, IOWA—Sept. 11 to 14.
MAPLETON, IOWA—Maple Valley Fair Association. Sept. 11 to 14. Dr. F. Griffin, pres.; Edwin Quick, treas.; J. E. Jerome, secy.
MAQUOKETA, IOWA—Jackson County Fair Association. Sept. 5 to 8. Hon. A. Hurst, pres.; M. Mahoney, treas.; Adam Ringlep, secy.
MARCUS, IOWA—Cherokee Union Agricultural Society. Sept. 13 to 15. W. N. Fry, pres.; F. S. Barnes, treas.; H. B. Robeson, secy.
MARENGO, IOWA—Iowa County Fair. Sept. 18 to 21. C. E. Vance, secy.
MARION, IOWA—Street Fair. Sept. 13 to 15. W. W. Courtney, secy.
MASON CITY, IOWA—Cerro Gordo County Agricultural Society. Sept. 5 to 8. F. M. Rogers, Clear Lake, pres.; Eugene Brown, treas.; Theron Palmeter, Clear Lake, secy.
MASON CITY, IOWA—Street Fair. Oct. 3 to 7. I. W. Keerl, pres.; C. H. McNider, treas.; J. H. Anundson, secy.
McGREGOR, IA.—Clayton County Fair. Aug. 29 to Sept. 1. John W. Palm, secy.
MECHANICSBURG, IA.—District Agricultural Society. Sept. 5 to 8. F. W. Leech, pres.; J. H. Onstott, secy.
MISSOURI VALLEY, IOWA.—Harrison County Fair Association. Sept. 25 to 28. W. H. Fensler, secy.
MOUNT AIR, IOWA—Ringgold County Fair Association. Sept. 12 to 15. J. W. Scott, pres.; Thos. Campbell, treas.; Clyde Dunning, secy.
NEW HAMPTON, IA.—Chickasaw County Fair. Sept. 13 to 15. P. Malcom, secy.
NEW SHARON, IOWA—New Sharon District Agricultural Society. Sept. 12 to 14. Sidney Harper, pres.; J. G. Hammond, treas.; Chas. Fretigh, secy.
NEWTON, IA. — Jasper County Agricultural Society. Sept. 4 to 7. A. Failor, secy.
OGDEN, IOWA—Boone County Agricultural Society. Sept. 12 to 15. F. Lorenzen, Jr., pres.; C. H. Read, treas.; E H. Graves, secy.
ORANGE CITY, IOWA—Sioux County Agricultural Society. Sept. 20 to 22. A. Van der Meide, pres.; H. Stikkerveer, treas.; F. J. Lehr, secy.
OSAGE, IOWA.—Mitchell County Agricultural Society. Sept. 13 to 15. S. W. Hill, secy.
OSKALOOSA, IOWA—Mahaska County Fair Association. Sept. 25 to 28. D. A. Hines, pres.; C. E. Lofland, treas.; W. C. Burrell, secy.
OTTUMWA, IOWA—Grand Carnival and Street Fair. Sept. 26 to 30. T. J. Phillips, pres.; Chas. Hall, secy.; Chas. H. Salisbury, manager.
PELLA, IA.—Marion County Fair. Sept. 26 to 29
RED OAK, IOWA.—Fair and Race Meeting. Sept. 26 to 29. Morris J. Jones, pres.; D. B. Gunn, secy.
RHODES, IOWA—Eden District Agricultural Society. Sept. 19 to 21. W. A. Nichols, St. Centre, pres.; W. B. Nason, Melbourne, treas.; Ben Richards, secy.
SEYMOUR, IOWA.—Seymour District Agricultural Society. Sept .18 to 22. L. C. Young, pres.; M. H. Wilson, treas.; R. E. Lowry, secy.
SIBLEY, IOWA.—Pioneer Agricultural Society. Sept. 12 to 14. R. M. Hunter, pres.; J. M. Phillips, treas.; A. W. McCallum, secy.
SUTHERLAND, IOWA—O'Brien County Agricultural Society. Sept. 6 to 8. W. S. Hitchings, pres.; J. B. Murphy, treas.; L. J. Price, secy.
TOLEDO, IOWA—Tama County Fair Association. Sept. 26 to 29. Hon. W. G. Malin, pres.; H. A. Shankein, treas.; A. G. Smith, secy.
TRAER, IA.—Tama County Fair. Sept. 12 to 14. P. P. Kepler, secy.
VICTOR, IOWA—Victor District Agricultural Society. Sept. 12 to 14. Levi Rinehart, pres.; John Steffy, treas.; J. F. Schulte, secy.
VINTON, IOWA—Benton County Agricultural Society. Sept. 19 to 22. L. A. Mitchell, secy.
WATERLOO, IOWA—Street Fair. Sept. 5 to 9.
WAUKON, IOWA—Allamakee County Agricultural Society. Sept. 12 to 15. Carl M. Beeman, secy.
WEST LIBERTY, IOWA—West Liberty Fair. Sept. 12 to 15. Henry Negus, Springdale, pres.; W. H. Shipman, secy.
WEST POINT, IOWA—West Point District Fair. Sept. 10 to 22. John Walljasper, secy.
WEST UNION, IA.—Fayette County Agricultural Society. Sept. 5 to 8. G. D. Darnall, pres.; E. B. Shaw, treas.; L. L. Farr, secy.
WHAT CHEER, IOWA—What Cheer District Fair Association. Sept. 18 to 21. J. H. Stephenson, Indianapolis, Ia., pres.; J. T. Swaffer, treas.; T. C. Legoe, secy.
WILLIAMSBURG, IOWA—Williamsburg District Fair Association. Sept. 5 to 8. F. O. Harrington, pres.; J. G. Lortz, treas.; Geo. E. Poyneer, secy.
WILTON JUNCTION, IOWA—Wilton Fair Association. Sept. 26 to 29. F. W. Schiele, Durant, pres.; Geo. Bannick, treas.; John Belmford, secy.
WINTERSET, IOWA—Sept. 26 to 29.

## KANSAS.

ABILENE, KAN.—Street Fair. Sept. 8 to 13. Management Business Men's Association.
ATCHISON, KAN.—Corn Carnival and Street Fair. Sept. 20 and 21. W. H. Bryning, secy.
BURDEN, KAN.—Sept. 11 to 16.
BURLINGAME, KAN.—Sept. 5 to 8.
BURLINGTON, KAN.—Coffey County Fair Association. Sept. 12 to 15. E. T. Morton, pres.; A. L. Hitchens, treas.; J. E. Woodford, secy.
CHANUTE, KAN.—Chanute Agricultural, Fair, Park and Driving Association. Sept. 6 to 9. L. H. Cole, pres.; R. M. Allen, treas.; Aug. Bareis, secy.
CLAY CENTRE, KAN.—Clay County Fair Association. Sept. 12 to 15. D. H. Myers, pres.; E. E. Vincent, treas.; E. E. Hoopes, secy.
COUNCIL GROVE, KAN.—Morris County Exposition Company. Sept. 26 to 29. W. H. White, pres.; Lewis Mead, treas.; E. J. Dill, secy.
EDGERTON, KAS.—Johnson County Co-Operative Fair Association. Sept. 26 to 29. V. R. Ellis, pres., Gardner; T. J. Coughlin, treas.; J. M. Warren, secy.
FRANKFORT, KAN.—Sept. 26 to 29.
GARDEN CITY, KAN.—Sept 12 to 15.
GARNETT, KAN.—Anderson County Fair Association. Sept. 26 to 29. T. P. Gowdy, pres.; M. L. White, treas.; C. H. Rice, secy.
HOLTON, KAS.—Jackson County Agricultural and Fair Association. Sept. 11 to 15. D. W. Stanley, pres., Hoyt; Moses Sarbach, treas.; S. B. McGrew, secy.
IOLA, KAN.—Allen County Agricultural Society. Sept. 5 to 8. A. L. Taylor, pres.; L. L. Northup, treas.; C. H. Wheaton, secy.
LAWRENCE, KAN.—Kaw Valley Fair Association. Sept. 12 to 15. Eeben Baldwin, pres.; Tracey Learnard, secy
NESS CITY, KAS.—Ness County Fair Association. Sepjt. 14 to 16. B. F. Hermon, pres.; Geo. O. Hunt, treas.; Samuel G. Sheaffer, secy.
NEWTON, KAN.—Arkansas Valley Street Fair and Carnival Association. Oct. 23 to 27. Robt. Dougherty, pres.; John Olinger, treas; John B. Dickey, jr., secy.
NORCATUR, KAN.—Street Fair and Reunion. Sept. 14 to 16. F. J. Castle, pres.; W. C. Hager, secy.
OSKALOOSA, KAS.—Jefferson County Agricultural and Mechanical Association. Sept. 5 to 8. Edwin Snyder, secy.
OSBORNE, KAN.—Sept. 12 to 15.
OTTAWA, KAN.—Sept. 19 to 22.
PAOLA, KAN.—Miami County Agricultural and Mechanical Fair Association. Sept. 12 to 15. J. C. T. Henson, pres.; J. F. Donohue, treas.; W. J. Carpenter, secy.
RILEY, KAN.—Riley County Agricultural Society. Sept. 5 to 8. Chas. Kleiner, secy.
SALINA, KAN.—Saline County Agricultural, Horticultural and Mechanical Association and Street Fair. Sept. 25 to 30. Thos. Anderson, pres.; B. B. Stimmel, Jr., treas.; H. B. Wallace, secy.
STOCKTON, KAN.—Rooks County Fair Association. Sept. 19 to 22. O. A. Higgins, pres.; Geo. O. Farr, treas.; David B. Smyth, secy.
TRIBUNE, KAN.—Oct. 4 and 5.
WINFIELD, KAN.—Sept. 20 to 22.
WICHITA, KAN.—Sedgwick County Fair. Sept. 25 to 30.
WICHITA, KAN.—Street Fair and Carnival. Oct. 16 to 21. Chas. G. Cohn, pres.; J. O. Davidson, treas.; H. C. Lockwood, secy.

## KENTUCKY.

BOWLING GREEN, KY.—Warren County Fair Association. Sept. 13 to 16. J. H. Mallory, pres.; J. M. Robertson, secy. and treas.
ELIZABETHTOWN, KY.—Hardin County Fair. Sept. 5 to 8. James A. Kinkead, secy.
EWING, KY.—Ewing Fair Association. Sept. 6 to 9. C. W. Williams, Reed, Ky., pres.; J. G. Collins, treas.; S. H. Price, secy.
GLASGOW, KY.—South Kentucky Fair Association. Sept. 20 to 23. W. H. Huggins, Cave City, pres.; Thos. Dickinson, treas.; J. T. Carter, secy.
GUTHRIE, KY.—Guthrie Fair Association. Sept. 27 to 30. Claude Minnis, pres.; D. B. Smith, treas.; George Snadon, secy.
HARTFORD, KY.—Ohio County Fair Co. Sept. 28 to 30. Y. L. Griffin pres.; Ohio County Bank, treas.; W. G. Hardwick, secy.
HENDERSON, KY.—Great Henderson Street Fair Sept. 25 to 30. A. D. Rogers, manager
HORSE CAVE, KY.—Sept. 27 to 30.
LOUISVILLE, KY.—Louisville Driving and Fair Association. Sept. 25 to 30, 1899. Frank P. Kennedy, secy.
MAYSVILLE, KY.—Fair and Exposition. Sept. 19 to 23. Col. Wm. H. Fremont, secy.
OWENSBORO, KY.—The Daviess County Fair. Oct. 3 to 7. J. W. Carter, secy.

## LOUISIANA.

BATON ROUGE, LA.—Baton Rouge Fair Association. Oct. 4 to 8. R. A. Hart, pres.; J. Weis, treas.; E. M. Muse, secy.

## MAINE.

ACTON, ME.—Shapleigh and Acton Agricultural Society. Oct. 3 to 5. G. W. Grant, pres.; W. P. Ferguson, treas., Springvale; Fred. K. Bodwell, secy.
ANDOVER, ME.—Oxford County Fair. Sept. 20 and 21
ANSON, ME.—Somerset County Fair, Sept. 27 and 28.
BATH, ME.—Bath Fair and Exposition. Oct. 3 to 7. W. R. Kimball, secy.
BETHEL, ME.—Riverside Agricultural Association. Sept. 12 to 14. J. A. Twaddle, M. D., pres.; H. S. Hastings, secy.-treas.
BLUE HILL, ME.—Hancock County Agricultural Society. Sept. 19 to 21. W. J. Creamer, Penobscot, pres.; M. P. Hinckney, treas.; N. Hinckley, secy.
CANTON, ME.—Androscoggin County Fair. Sept. 26 to 28
DAMARISCOTTA, ME.—Lincoln County Fair. Oct. 3 to 5.
DURHAM, ME.—Durham County Fair. Sept. 20 and 21.
EDEN, ME.—Eden Agricultural Society. Sept. 20 and 21. W. S. Alley, pres.; J. E. Hamor, treas.; West Eden; F. A. Wood, secy., Salisbury Cove.
EAST SEBAGO, ME.—Lake View Park Fair. Sept. 20 and 21
ELLSWORTH, ME.—Hancock County Fair. Sept. 5 to 7.
EXETER, ME.—West Penobscot Agricultural Society. Sept. 26 to 28. Joel Richardson, No. Newport, pres.; F. E. Jewett, secy.
FARMINGTON, ME.—Franklin County Agricultural Society. Sept. 19 to 21. E. W. Rollins, North Chesterville, pres.; G. M. Carrier, treas.; J. J. Hunt, secy.
FRYEBURG, ME.—West Oxford Agricultural Society. Sept. 26 to 28. Dean A. Ballard, pres.; W. R. Tarbox, treas.; T. L. Eastman, secy.
GORHAM ME.—Cumberland County Fair. Sept. 12 to 14
HARRISON, ME.—N. Cumberland County Fair Oct. 10 and 11.
HARTLAND, ME.—E. Somerset County Fair. Sept. 12 to 14.
LEWISTON, ME.—Maine State Fair. Sept. 4 to 8.
MADISON, ME.—Somerset County Agricultural Society. Sept. 27 and 28. Orlande Walker, Anson, pres.; C. A. Wilber, treas.; J. T. Wither, secy.
MONROE, ME.—Waldo and Penobscot Agricultural Society. Sept. 12 to 14. E. H. Neally, secy.
NEWFIELD, ME.—Ramshackle County Fair. Sept. 26 to 28.
NORTH BERWICK, ME.—North Berwick Agricultural Society. Sept. 5 to 7. N. Hobbs, pres.; John B. Russell, treas.; Geo. W. Perkins, secy.
ORRINGTON, ME.—Orrington County Fair. Sept. 5 to 7.
PEMBROKE, ME.—Washington County Agricultural Society. Sept. 6 to 8. A. S. Farnsworth, West Pembroke, pres.; Clifton Laughlin, treas.; Sidney A. Wilder, West Pembroke, secy.


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Mystic Cigarettes. Razzle Dazzles.
Gas Balloons. Whistling Balloons,
Rubber Faces. Rubber Necks.
Magic Mirrors. Grand Army Badges,
Campaign Buttons.

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All the Latest Novelties.

PHILLIPS, ME.—North Franklin Agricultural Society. Sept. 12 to 14. Wilson C. Beal, pres.; S. H. Beal, treas.; M. Sewell Kelley, secy.
PRESQUE ISLE, ME.—North Aroostook Agricultural and Horticultural Society. Sept. 12 to 14. J. W. Dudley, Mapleton, pres.; Ernest T. McGlauflin, South Presque Isle, secy.; A. E. Irving, treas.
PRINCETON, ME.—North Washington Agricultural Society. Sept. 5 to 7.
READFIELD, ME.—Kennebec County Fair. Sept. 12 to 14.
SANFORD, ME.—Sanford Fair and Trotting Association. Aug. 31 to Sept. 2. C. B. Allbee, secy.
SHERMAN MILLS, ME.—S. Aroostook County Fair. Sept. 26
SOUTH WINDSOR, ME.—South Kennebec Agricultural Society. Sept. 19 to 21. L. A. Howe, Windsor, pres.; J. S. Gray, South Windsor, treas.; Arthur N. Douglas, Chelsea, secy.
TOPSHAM, ME.—Sagadahoc Agricultural & Horticultural Society. Oct. 10 to 12. B. M. Patten, pres.; L. E. Smith, Brunswick, Me., treas.; W. S. Rogers, secy.
UNION, ME.—Knox County Agricultural and Horticultural Society. Sept. 19 to 21. E. E. Thurston, pres.; F. A. Alden, treas.; Geo. C. Hawes, secy.
UPPER GLOUCESTER, ME.—New Gloucester and Danville Agricultural Association. Sept. 27 to 28. A. J. Haskell, Danville Jct., pres.; Geo. C. Jordan, treas.; F. W. Berry, New Gloucester, secy.

## MARYLAND.

ELKTON, MD.—Cecil County Agricultural Society. Oct. 3 to 6. Dr. C. M. Ellis, pres.; Geo. R. Ash, treas.; W. D. Bratton, secy.
FREDERICK CITY, MD.—Frederick County Agricultural Society. Oct. 17 to 20. Chas. N. Hargett, pres.; David V. Stauffer, treas.; Harry C. Keefer, secy.
HAGERSTOWN, MD.—Agricultural and Mechanical Association of Washington County. Oct. 10 to 13. John W. Stonebraker, pres.; John D. Brewer, treas.; Frank Witmer, secy.
ROCKVILLE, MD.—Agricultural Society of Montgomery County. Sept. 5 to 8. Wm. Dorsey, pres.; John J. Higigns, treas.; J. E. Muncaster, secy.
TIMONIUM, MD.—Baltimore County Agricultural Society. Aug. 29 to Sept. 2.
UPPER MARLBORO, MD.—Southern Maryland Fair. Sept. 5 to 9. Richard S. Hill, pres.; Geo. W. Wilson, treas.; W. G. Brooke, secy.

## MASSACHUSETTS.

AMESBURY, MASS.—Amesbury and Salisbury County Fair. Sept. 26 to 28.
AMHERST, MASS.—Hampshire County Fair Sept. 26 and 27.
ATHOL, MASS.—Worcester Northwest Agricultural and Mechanical Association. Sept. 13 and 14. Arthur F. Tyler, pres.; Festus G. Amsden, treas.; J. F. Whitcomb, secy.
BARRE, MASS.—Worcester County West Agricultural Society. Sept. 28 and 29. Austin F. Adams, Barre Plains, pres.; Chas. N. Follansby, treas.; Matthew Walker, secy.
BLANFORD, MASS.—Union County Agricultural Society. Sept. 13 to 15.
NEWBURYPORT, MASS.—Street Fair. Sept. 12 to 14. Management Business Men's Association.
BROCTON, MASS.—Brocton Agricultural Society. Oct. 4 to 7. E. M. Thompson, treas.
CHARLEMONT, MASS.—Deerfield Valley Agricultural Society. Sept. 14 and 15. C. E. Ward, Buckland, pres.; E. F. Haskins, treas.; S. W. Hawkes, secy.
CUMMINGTON, MASS.—Hillside Agricultural Society. Sept. 26 and 27. S. W. Clark, pres.; R. R. Packard, treas.; Wm. G. Atkins, West Cummington, secy.
GREAT BARRINGTON, MASS.—Housatonic Agricultural Society. Sept. 27 to 29. Chas. H. Shaylor, Lee, pres.; Orlando C. Bidwell, treas.; Frank H. Briggs, secy.
GREENFIELD, MASS.—Franklin County Fair. Sept. 20 and 21.
HINGHAM, MASS.—Hingham Agricultural and Horticultural Society. Sept. 26 and 27. Ebed L. Ripley, pres.; Reuben Sprague, treas.; Wm. H. Thomas, secy.
LOWELL, MASS.—Middlesex South Agricultural Society. Sept. 12 to 13.
MIDDLEFIELD, MASS.—Highland Agricultural Society. Sept. 6 and 7. W. B. Barton, Dalton, pres.; M. J. Smith, treas.; John T. Bryan, secy.
NORTH ADAMS, MASS.—Hoosic Valley Agricultural Society. Sept. 19 ti 21. S. A. HICKOX, Williamstown, pres.; E. M. Meekins, treas.; Geo. F. Miller, secy.
NORTH AMPTON, MASS.—Hampshire, Franklin and Hampden Agricultural Society. Oct. 4 and 5. H. C. Comins, North Hadley, pres.; D. J. Wright, treas.; S. S. Warner, secy.
OXFORD, MASS.—Oxford Agricultural Society. Sept. 7 and 8. John J. Allen, Auburn, pres.; H. H. Sigourney, secy. and treas.
PALMER, MASS.—Eastern Hampden Agricultural Society. Sept. 19 and 20. A. D. Norcross, Monson, pres.; F. D. Barten, secy.-treas.
PEABODY, MASS.—Essex Agricultural Society. Sept. 19 to 21. G. von L. Meyer, Hamilton, pres.; Gilbert L. Streeter, Salem, treas.; John M. Danforth, Lynnfield Center, secy.
PITTSFIELD, MASS.—Berkshire Agricultural Society. Sept. 12 to 14. W. W. Coleman, West Pittsfield, pres.; Joseph W. Lewis, treas.; Chas. H. Wright, secy.
SPENCER, MASS.—Spencer Farmers' and Mechanics' Association. Sept. 21 and 22. E. Harris Howland, pres.; H. H. Capen, secy.
STURBRIDGE, MASS.—Worcester S. Agricultural Society. Sept. 14 and 15.
TAUNTON, MASS.—Bristol County Agricultural Society. Sept. 19 to 22. Nathaniel J. W. Fish, Taunton, pres.; E. Clarence Holt, treas.; Gertrude Williams, secy.
UXBRIDGE, MASS.—Blackstone Valley Fair. Sept. 12 and 13.
WEYMOUTH, MASS.—Weymouth Agricultural Society. Sept. 28 to 30.
WEST TILSBURY, MASS.—Martha's Vineyard County Fair. Sept. 19 and 20.
WORCESTER, MASS.—Worcester Agricultural Society. Sept. 5 to 7.

## MICHIGAN.

ADRIAN, MICH.—Lewaunee County Agricultural Society and Society Michigan Dist. Fair. Sept. 25 to 29. H. H. Ferguson, secy.
ALBION, MICH.—Fair. Sept. 19 to 22. A. L. McCutcheon, secy.
ALLEGAN, MICH.—Allegan County Agricultural Society. Oct. 3 to 6. Burrell Trip, pres.; Chas. Miner, treas.; A. H. Foster, secy.
ALPENA, MICH.—Alpena Fair. Sept. 27 to 29. W. E. Rogers, pres.; John Monaghan, treas.; Geo. M. Hanna, secy.
ANN ARBOR, MICH.—Washtenaw Fair Society. Oct. 3 to 6. Col. H. S. Dean, pres.; Fred H. Belser, treas.; F. E. Mills, secy.
ARMADA, MICH.—Armada Agricultural Society. Oct. 4 to 6. John McKay, Rome, pres.; R. V. Edwards, treas.; A. J. Freeman, secy.
BAD AXE, MICH.—Huron County Agricultural Association. Sept. 26 to 28. John Hunt, pres.; C. E. Thompson, treas.; William Belden, secy.
BANCROFT, MICH.—Bancroft Fair Company. Sept. 26 to 29. T. M. Ealer, pres.; E. P. Sherman, treas.; W. E. Watson, secy.
BERLIN, MICH.—Oct. 3 to 6.
BERRIEN SPRINGS, MICH.—Sept. 29 and 30.
BRIGHTON, MICH.—Brighton Market Fair Association. Oct. 10 to 13. B. T. O. Clark, pres.; R. E. Baetcke, treas.; C. E. Beurmann, secy.
CADILLAC, MICH.—Cadillac Free Street Fair. Sept. 12 to 15. W. J. Cornwell, pres.; C. E. Russell, treas.; G. S. Stanley, secy.
CALEDONIA, MICH.—Caledonia Union Fair Association. Oct. 3 to 5. Wm. McCrodan, Dutten, pres.; D. P. Hale, treas.; Chas. H. Kinney, secy.
CARO, MICH.—Tuscola County Farmer's Fair. Sept. 26 to 29. Chas. Montague, pres.; J. M. Ealy, treas.; T. B. Rainsford, secy.
CASS CITY, MICH.—Cass City District Fair Association. Oct. 2 to 5. John Marshall, pres.; H. S. Wickware, treas.; H. H. Ale, secy.
CENTRAL LAKE, MICH.—Central Lake Street Fair Association. Sept. 19 to 21. H. A. Wallbrecht, pres.; Otto Salchow treas.; O. L. Coulter, secy
CENTERVILLE, MICH.—Sept. 26 to 29.
CHARLOTTE, MICH.—Eaton County Agricultural Society. Sept. 26 to 29. Jas. H. Gallery, pres.; Jas. H. Brown, treas.; Geo. A. Perry, secy.
COOPERSVILLE, MICH.—Coopersville Agricultural Association. Sept. 12 to 15. E. H. Stiles, secy.
DETROIT, MICH.—Detroit Industrial Exposition and Street Fair. Aug. 21 to Sept. 2. John W. Perkins, treas.; Geo. A. Mansfield, 176 Woodward Ave., secy.
EVART, MICH.—Osceola County Agricultural Society. Sept. 12 to 14. V. R. Davy, pres.; H. L. Cowley, treas.; Irvin Chase secy.
FOWLERVILLE, MICH.—Fowlerville Agricultural Society. Oct. 3 to 6. C. L. Gordon, pres.; J. K. Stanley, treas.; D. C. Carr, secy.
GRAND RAPIDS, MICH.—State Fair. Sept. 25 to 30.
HARBOR BEACH, MICH.—Free Street Fair. Sept. 26 to 29.
HARBOR BEACH, MICH.—Harbor Beach Free Street Fair Association. Sept. 26 to 29. Jos. J. Leszczynski, pres.; M. D. Wagner, treas.; Chas. S. Nims, secy.
HILLSDALE, MICH.—Oct. 2 to 6.
HILLSIDE, MICH.—Hillsdale Fair. Oct. 2 to 6. D. A. Curtis, Addison, pres.; F. A. Roethlisberger, Allen, treas.; C. N. Terwilliger, secy.
HOLLAND, MICH.—South Ottawa and West Allegan Agricultural Society. Oct. 3 to 6. Geo. H. Souter, pres.; Otto Breymon, treas.; L. T. Kanters, secy.
HUDSON, MICH.—Hudson Free Street Fair. Sept. 12 to 15. Henry C. Hall, secy.
IMLAY CITY, MICH.—Imlay City Agricultural Society. Oct. 3 to 5. M. J. Haskin, pres.; Walter Haskin, treas.; J. M. Sheppard, secy.
IONIA, MICH.—Ionia District Fair Association. Oct. 3 to 6. John E. Morrison pres.; Eldon Mains, treas.; E. A. Murphy, secy.
ITHACA, MICH.—Oct. 3 to 6.
KALAMAZOO, MICH.—Third Annual Free Street Fair and Carnival. Oct. 10 to 13. C. G. Townsend, secy.
LANSING, MICH.—Lansing Street Fair and Midway. Elks, No. 196. Aug. 21 to 26. John F. Crotty, secy.
MARLETTE, MICH.—Marlette Free Street Fair Association. Sept. 19 to 22. D. E. Hubbell, pres.; N. J. Baker, treas.; C. C. Hubbell, secy.
MARQUETTE, MICH.—Marquette County Agricultural Society. Sept. 27 to 29. E. B. Palmer, pres.; C. H. Call, treas.; M. E. Asire, secy.
MARSHALL, MICH.—Calhoun County Agricultural Society. Oct. 3 to 6. L. L. Harsh, Union City, pres.; T. J. Shipp, treas.; Wm. H. Arthur, secy.
MASON, MICH.—Mason Free Street Fair Association. Oct. 3 to 6. Hon. L. T. Hemans, pres.; Roll C. Dart, treas.; Col. L. H. Ives, secy.
MILFORD, MICH.—Sept. 26 to 29.
MT. PLEASANT, MICH.—Isabelle County Agricultural Society. Sept. 26 to 29. M. E. Kane, pres.; C. M. Brooks, treas.; J. E. Chatterton, secy.
NORTH BRANCH, MICH.—North Branch Fair Association. Sept. 27 to 29. J. C. Wade, pres.; Wm. Mahon, treas.; C. C. Showman, secy.
OSWEGO, MICH.—Street Fair. Sept. 6 to 8. Judge McCaughna, manager.
PLYMOUTH, MICH.—Plymouth Fair Association. Sept. 19 to 22. T. C. Sherwood, pres.; E. W. Chaffee, treas.; H. J. Baker, secy.
PONTIAC, MICH.—Fair. Oct. 2 to 6. Ephriam Howland, pres.; Fred. Hammond, secy.
REED CITY, MICH.—Tri-County Exposition. Sept. 19 to 21. T. R. Welsh, secy.
ST. JOHNS, MICH.—Clinton County Agricultural Society. Sept. 26 to 30. F. A. Travis, pres.; M. McDonald, clerk.
STOCKBRIDGE, MICH.—Stockbridge Union Agricultural Society. Sept. 27 to 29. B. W. Sweet, pres.; W. C. Nichols, treas.; Edwin Farmer, secy.
VASSAR, MICH.—Tuscola County Agricultural Society. Oct. 3 to 6. Wm. Kirk, Fairgrove, pres.; J. A. Trotter, treas.; R. S. Weaver, Watrousville, secy.

## MINNESOTA.

AITKIN, MINN.—Aitkin County Agricultural and Stock Breeders' Assocition. Sept. 15 and 16. J. N. Ady, pres.; F. E. Krech, treas.; F. P. McQuillin, secy.
AUSTIN, MINN.—Mower County Agricultural Society. Sept. 21 to 23. J. J. Furlong, pres.; W. E. Holmes, treas.; A. C. Page, secy.
BARNUM, MINN.—Carlton County Agricultural and Industrial Association. Sept. 26 to 28. Wm. M. Cain, pres.; J. D. Barston, treas.; C. L. Goodell, secy.
CURRIE, MINN.—Oct. 5 and 6.
DULUTH, MINN.—St. Louis County Agricultural Society. Sept. 12 to 15. R. S. Mumger, pres.; J. E. Cooley, manager.
FAIRMOUNT, MINN.—Martin County Agricultural Society. Sept. 18 to 20. J. G. Mitchell, pres.; Cecil Sharpe, treas.; Edw. F. Wade, secy.
FARMINGTON, MINN.—Dakota County Agricultural Society. Sejt. 11 to 13. Col. C. Chambers, pres.; Gerrit F. Akin, secy.
HAMLINE, MINN.—Minnesota State Fair. Sept. 4 to 9. E. W. Randall, secy.
HUTCHINSON, MINN.—McLeod County Agricultural Society. Sept. 13 to 15. H. H. Pennoyer, pres.; W. E. Harrington, treas.; L. P. Harrington, secy.
LE SEUR, MINN.—Fair. Sept. 21 to 23.
LONG PRAIRIE, MINN.—Todd County Agricultural Society. Sept. 13 to 15. H. H. Budgett, pres.; C. H. Ward, treas.; A. S. Strauss, secy.
LUVERNE, MINN.—Rock County Fair. Sept. 12 to 14.
MADISON, MINN.—Lacquiparli County Agricultural Society. Sept. 14 to 16. I. L. Philley, Louisburg, pres.; P. G. Jacobson, treas.; J. F. Rosenwald, secy.
MANKATO, MINN.—Street Fair. Sept. 12 to 15. J. C. Currior, secy.
MORA, MINN.—Kanabec County Association. Sept. 29 and 30. O. Struble, pres.; Geo. H. Nubert, treas.; C. H. Lydick, secy.
NEW ULM, MINN.—Brown County Agricultural Society. Probably Aug. 31 to Sept. 2. Ferd. Crone, pres.; A. J. Vogel, treas.; Henry N. Somsen, secy.
NORTHFIELD, MINN—Sept. 14 to 16. W. F. Schilling, secy.
OWATONNA, MINN.—Steele County Agricultural Society. Sept. 11 to 13. Col. C. Chambers, pres.; N. J. Shafer, treas.; W. A. Dynes, secy.
PARK RAPIDS, MINN.—Shell Prairie Agricultural Association. Sept. 27 to 29. Wm. M. Taber, pres.; Geo. D. Mandigo, treas.; B. F. Wright, secy.
RED WING, MINN.—Red Wing Free Street Fair and Agricultural Association. Oct. 3 to 5. C. A. Rasmuson, pres.; C. L. Strom, treas.; C. L. Sultzer, secy.


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New tents, all kinds; Flags, Kidd Lights, Poles, Stakes, etc. Second-hand, 50ft x80ft., used 1 week: 60x90, used 4 days; 70x115, new; 80x125, used 1 week; 100x150, used three months; 100x150, used 1 week; 125x175, used 1 week. All with 10ft. walls, made with 6½oz. drill; complete with bale rings, poles and stakes. 500 wall tents, family compartment tents and candy top tents. All bargains. One second-hand balloon. Write for prices.

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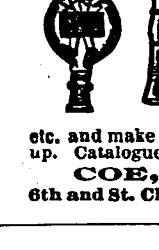
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| 160. | Serpents | 3 25 |

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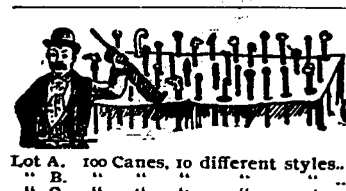
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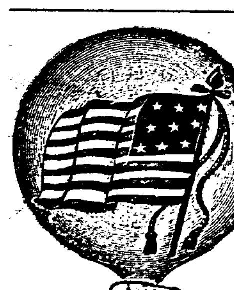
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| Lot A. 100 Canes, 10 different styles | $3 00 | | Lot E. 100 Canes, 10 different styles | $8 00 |
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Congo Crooks, Silver Trimmed, the latest style for caneboard trade, $2.60 per doz.; Pure Silk Umbrellas, Congo Silver Trimmed Crook Handle and Case, 45c each; Cane Rings, 50c per 100. Send for free Illustrated Catalogue.

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RUSH CITY, MINN.—Chisago County Agricultural Society. Sept 13 to 15. A. H. Markham, pres.; J. J. Flynn, treas.; J. W. Roble, secy.
SLAYTON, MINN.—Murray County Agricultural and Mechanical Association. Sept. 18 to 20. C. E. Dinehart, pres.; B. I. Weld, treas.; S. O. Morse, secy.
SLEEPY EYE, MINN.—Free Street Fair. Oct. 1 to 6.
ST. CLOUD, MINN.—Street Fair. Sept. 19 to 23. O. H. Havill, pres.; D. C. Abeles, treas.; Jas. A. Martin, secy.
ST. JAMES, MINN.—Watowan County Agricultural Association. Sept. 28 to 30. W. S. Crowley, pres.; Frank O'Meara, treas.; E. A. Gibbs, secy.
ST. PETER, MINN.—Nicollet County Agricultural Society. Sept. 18 to 20. J. M. Lambert, pres.; H. S. Loekitt, treas.; John A. Johnson, secy.
WINNEBAGO CITY, MINN.—Winnebago City Driving ark. Sept. 14 to 16. W. D. Richards, pres.; L. C. Stebbins, secy.
**WINONA, MINN.—Winona Street Fair and Agricultural Association. Sept. 26 to 29, 1899. W. J. Smith, Pres. Wm. G. Reade, Treas. John Rose, Secy.**

## MISSISSIPPI.

VICKSBURG, MISS.—West Mississippi Agricultural, Mechanical and Live Stock Exposition. Oct. 23 to 29. Patrick Henry, pres.; J. A. Conway, treas.; F. H. Andrews, 106½ Washington street, secy.

## MISSOURI.

BELTON, MO.—Sept. 5 to 8.
BLOOMFIELD, MO.—Central Fair and Stock Association. Oct. 4 to 7. J. W. Farris, pres.; J. B. Burk, treas.; A. D. Wilcox, secy.
BOONVILLE, MO.—Cooper County Agricultural and Mechanical Society. Aug. 22 to 25.
CALIFORNIA, MO.—Moniteau County A. & M. Society. Sept. 19 to 22. Richard Kiely, pres.; Sid. Kiely, treas.; H. C. Stevenson, secy.
CAPE GIRARDEAU, MO.—Fair. Oct. 16 to 20.
CARROLLTON, MO.—Fair. Sept. 5 to 8. F. J. White, pres.; D. P. Thomas, secy.
CARTHAGE, MO.—Blue Ribbon Fair Association Circuit. Sept. 12 to 15.
CENTRALIA, MO.—Fair. Sept. 5 to 8.
CHILLICOTHE, MO.—North Missouri Agricultural and Mechanical Society. Sept. 12 to 15. J. B. Ostrander, pres.; Geo. E. Seay, secy.
CLAYTON, MO.—Sept. 13 and 14.
DEXTER, MO.—Stoddard County Agricultural and Mechanical Society. Sept. 19 to 23. J. H. Cummings, pres.; J. J. Dowdy, treas.; S. P. Jeffees, secy.
FULTON, MO.—Street Fair. Sept. 25.
GALLATIN, MO.—Gallatin Street Fair. Sept. 12 to 16. W. L. Robertson, pres.; J. W. Alexander, treas.; C. M. Harrison, secy.
HANNIBAL, MO.—Free Street Fair. Oct. 3 to 7. N. H. Pindell, pres.; J. B. Price, manager of amusements; J. T. Holmes, jr., scey.
HUNTSVILLE, MO.—Huntsville Fair Association. Sept. 14 to 16. Dr. W. P. Terrill, pres.; J. J. Baker, secy.
JEFFERSON CITY, MO.—Street Fair. Sept. 27 to 30. W. H. Bushnell, manager.
KENNETT, MO.—Dunklin County Fair Association. Oct. 18 to 21. O. S. Harrison, pres.; R. H. Jones, secy.
LAMAR, MO.—Barton County Fair Association. Sept. 26 to 29. A. J. Gray, pres.; C. S. Jones, treas.; Douglas Inglish, secy.
LA PLATA, MO.—Macon County Agricultural and Mechanical Fair Association. Sept. 12 to 15. Hon. W. Sears, pres.; Thos. L. Rubey, treas.; C. C. Wood, secy.
**LEE'S SUMMIT, MO.—Jackson County A. and M. Society. Sept. 12 to 15, 1899. E. T. Browning, Pres. Lewis Lamkin, Jr., secy.**
LIBERTY, MO.—Inter-Township Fair. Aug. 22 to 25. J. B. Garth, pres.; C. E. Yancey, secy.
LOCKWOOD, MO.—Sept. 20 to 22.
MEMPHIS, MO.—Sept. 5 to 8.
MILAN, MO.—Sullivan County Fair Association. Sept. 6 to 9. Reuben Payne, pres.; Dennis Ryan, treas.; C. B. Long, secy.
MOBERLY, MO.—Free Street Fair. Sept. 26 to 30. N. E. Walker, secy.
NEVADA, MO.—Vernon County Fair Association. Sept. 5 to 8. C. F. Strohm, pres.; H. M. Duck, treas.; L. H. McDaniels, secy.
ROCKPORT, MO.—Sept. 19 to 22.
ROCK PORT MO.—Atchinson County Agricultural and Mechanical Society. Sept. 19 to 22. Miles Seckler, pres.; John W. Raines, treas.; E. O. Bird, secy.
SEDALIA, MO.—Free Street Fair. Sept. 4 to 9. Colby Block, secy.
SPRINGFIELD, MO.—Queen City Fair Association. Sept. 4 to 9. Col. John O'Day, pres.; W. A. Dennis, secy.
ST. JOSEPH, MO.—Free Street Fair. Sept. 4 to 9. H. G. Getchell, manager.
ST. CHARLES, MO.—St. Charles County Driving ark and Fair Association. Aug. 31 to Sept. 2. H. D. Bruns, pres.; A. R. Huning, treas.; Robt. N. Bode, secy.
ST. LOUIS, MO.—Oct. 2 to 7.

## NEBRASKA

ALBION, NEB.—Boone County Agricultural Association. Sept. 20 to 22. L. P. Judd, Cedar Rapids, pres.; D. J. Poynter, treas.; H. L. Brooks, secy.
ALMA, NEB.—Harlan County Fair. Oct. 4 to 6. H. S. Wetherell, pres.; D. A. McCulloch, treas.; C. W. Stewart, secy.
AUBURN, NEB.—Nemaha County Fair and Driving Park Association. Sept. 26 to 29. Wm. Watson, jr., pres.; W. H. Bausfield, treas; C. O. Snow, secy.
AURORA, NEB.—Hamilton County Agricultural Association. Sept. 26 to 29. T. A. McKay, pres.; T. E. Williams, treas.; B. F. Isaman, secy.
BERTRAND, NEB.—Phelps County Fair Association. Sept. 5 to 8. C. C. Gibbons, pres.; A. J. Sanstron, treas.; Fred. P. McCormick, secy.
BROKEN BOW, NEB.—Custer County Agricultural Society. Oct. 3 to 6. L. H. Jewett, pres.; J. A. Harris, treas.; E. R. Purcell, secy.
CENTRAL CITY, NEB.—Merrick County Agricultural Society. Sept. 12 to 14. S. L. Wiser, pres.; O. T. Bishop, treas.; H. V. Persons, secy.
CHADRON, NEB.—Dawes County Agricultural Society. Sept. 13 to 15. Chas. Mann, pres.; W. Wilson, treas.; B. F. Pitman, secy.
CLAY CENTER, NEB.—Clay County Agricultural Society. Sept. 26 to 29. B. W. Campbell, pres.; H. E. McDowell, treas.; L. F. Fryar, secy.
ELWOOD, NEB.—Gosper County Fair Association. Oct. 4 to 7. E. Shallenberger, pres.; A. R. Pabrick, treas.; A. M. White, secy.
FAIRBURY, NEB.—Fairbury Street Fair and Festival of Fun. Sept. 27 to 29. Geo. E. Jenkins, pres. and manager; J. P. Turner, secy.
FRANKLIN, NEB.—Franklin County Agricultural Society. Sept. 27 to 29. W. H. Austin, pres.; J. W. Robinson, secy.
GENEVA, NEB.—Fillmore County Agricultural Society. Sept. 12 to 15. H. R. Deming, pres.; W. S. Huston, treas.; F. M. Flory, secy.
HASTINGS, NEB.—Business Men's Association Street Fair. Sept. 18 to 23. W. M. Dutton, pres.; A. L. Clarke, treas.; Fred. Renner, secy.
INDIANOLA, NEB.—Red Willow County Agricultural Society. Sept. 19 to 22. S. R. Smith, pres.; Jas. Hetherington, treas.; W. A. McCool, secy.
LINCOLN, NEB.—Lancaster County Fair. Sept. 19 to 22. Wm. Foster, pres.; R. S. Hall, treas.; E. F. Fassett, 107 S. Eleventh street, secy.
MADISON, NEB.—Madison County Agricultural Society. Sept. 12 to 15, 1899. H. F. Barney, pres.; Geo. R. Wycoff, treas.; J. L. Rynearson, secy.
OMAHA, NEB.—Nebraska State Fair. July 1 to Nov. 1. S. C. Bassett, Gibbon, pres.; Ed. McIntyre, Seward, treas.; Robert W. Furnas, Brownville, secy.
RED CLOUD, NEB.—Nebraska and Kansas Interstate Fair. Sept. 11 to 14. J. L. Miner, pres.; G. W. Down, treas.; D. J. Myers, secy.
SEWARD, NEB.—Seward ounty Agricultural Society. Sept. 26 to 29. A. E. Baker, secy.
TECUMSEH, NEB.—Johnson County Agricultural and Mechanical Association. Sept. 19 to 22. A. G. Jury, pres.; W. G. Swan, secy.
WILBUR, NEB.—Saline County Agricultural Society. Sept. 5 to 8. Geo. H. Ross, pres.; E. Ballard, treas.; S. D. Davis, secy.
YORK, NEB.—Fair. Sept. 5 to 8. W. B. York, pres.; J. P. Miller, treas.; N. A. Dean, secy.

## NEW HAMPSHIRE.

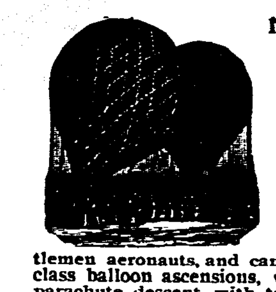
BRADFORD, N. H.—Bradford and Newbury Counties Fair. Sept. 26 to 28. F. O. Melvin, secy.; J. Albert Peaslee, supt.
BRISTOL, N. H.—Bristol County Fair. Sept. 19 and 20.
CANAAN, N. H.—Mascoma Valley Fair. Sept. 12 to 14. E. M. Allen, secy.
KEENE, N. H.—Cheshire County Grange Fair Association. Sept. 19 to 21. John J. Lesure, pres.; E. A. Kingsbury, treas.; Frank K. Jewett, secy.
LACONIA, N. H.—Belknap County Grange Fair. Sept. 4 to 9.
NASHAU, N. H.—Nashau County Fair. Sept. 19 to 22.
NORTHFIELD, N. H.—N. H. Grange Fair Association. Sept. 5 to 7.
PLYMOUTH, N. H.—Plymouth County Fair. Sept. 19 to 21. Chas. C. Wright, secy.
ROCHESTER, N. H.—Rochester Agricultural and Mechanical Association. Sept. 12 to 15. G. E. Wallace, pres.; . M. Bailey, treas.; Dr. G. E. Chesley, secy.
TILTON, N. H.—State Fair. Sept. 12 to 14. W. H. Stimson, secy., Dunbarton, N. H.
WARNER, N. H.—Merrimack County Grange Fair Association. Sept. 13 and 14. Ex-Gov. N. G. Ordway, Waterloo, pres.; J. M. Connor, Hopkinton, treas.; S. C. Pattee, secy.

## NEW JERSEY.

NEWARK, N. J.—New Jersey State Agricultural Society. Oct. 2 to 6. E. B. Gaddis, pres.; Wm. A. Clark, Elizabeth, treas.; R. T. Quinn, secy.
SOMERVILLE, N. J.—Somerset County Fair. Sept. 19 to 23.
TRENTON, N. J.—Inter-State Fair. Sept. 25 to 29. J. Guild Muirheid, secy.

## NEW YORK.

AFTON, N. Y.—Afton Driving Park and Agricultural Association. Sept. 19 to 22. Fred Church, pres.; E. A. Goodsell, treas.; I. W. Seely, secy.
ALBANY, N. Y.—New York State Fair. Sept. 4 to 10. James B. Docharty, secy.
ALBION, N. Y.—Orleans County Agricultural Society. Sept. 21 to 23. H. Blood, pres.; A. W. Barnett, treas.; L. H. Beach, secy.
ALTAMONT, N. Y.—Albany County Fair. Sept. 11 to 14.
ANGELICA, N. Y.—Allegheny County Agricultural Society. Sept. 12 to 14. E. S. Bartlett, Belfast, pres.; Frank H. Jackson, treas.; H. E. Dudley, secy.
BATAVIA, N. Y.—Genesee County Agricultural Society. Sept. 18 to 21. C. W. Roberts, Wheatville, pres.; C. D. Harris, Elba, treas.; Albert E. Brown, secy.
BATH, N. Y.—Steuben County Fair Association. Sept. 26 to 29. C. A. Shults, secy.
BINGHAMTON, N. Y.—Binghamton Industrial Exposition. Oct. 3 to 6. J. E. Rogers, pres.; W. S. Stevens, treas.; Henry S. Martin, secy.
BOONVILLE, N. Y.—Boonville Fair Association. Sept. 5 to 8. Benj. A. Capron, pres.; E. G. Palmer, treas.; Henry McClusky, secy.
BRISTOL CENTER, N. Y.—Farmers' County Fair Sept. 29 and 30.
BROCKPORT, N. Y.—Brockport Union Agricultural Society. Sept. 27 to 30. Elias Garrison, pres.; R. C. Hull, treas.; Geo. B. Harmon, secy.
BROOKFIELD, N. Y.—The Brookfield Madison County Agricultural Society. Sept. 18 to 21. H. L. Spooner, pres.; B. G. Stillman, Jr., treas.; N. A. Crumb, secy.
BUFFALO, N. Y.—I. O. O. F. Street Fair. Sept. 11 to 23. Harry Ferren, manager.
CAMBRIDGE, N. Y.—Cambridge Valley Agricultural Society and Stock Breeders' Association. Sept. 5 to 8.
CANANDAIGUA, N. Y.—Ontario County Agricultural Society. Sept. 19 to 21. C. P. Whitney, Orleans, pres.; Jas. S. Hickox, treas.; Homer J. Reid, secy.
CANTON, N. Y.—St. Lawrence County Agricultural Society. Sept. 12 to 15. J. H. Clark, pres.; E. A. Gilbert, treas.; P. R. McMonagle, secy.
CANTON, N. Y.—St. Lawrence County Agricultural Society. Sept. 12 to 15. J. H. Clark, pres.; E. H. Gilbert, treas.; A. T. Martyn, secy.
CAPE VINCENT, N. Y.—Cape Vincent Agricultural Society. Sept. 5 to 8. P. S. Judd, pres.; C. B. Wood, treas.; F. L. Burdick, secy.
CHATHAM, N. Y.—Columbia County Agricultural Society. Sept. 5 to 8. W. A. Dardess, secy.
COBLESKILL, N. Y.—Cobleskill Agricultural Society. Sept. 18 to 21. O. F. Nelson, pres.; M. D. Borst, treas.; S. C. Shaver, secy.
COHOCTON, N. Y.—Cohocton, N. Y.—Tompkins County Fair. Sept. 12 to 14. H. P. Wilcox, secy.
COOPERSTOWN, N. Y.—Otsego County Agricultural Society. Sept. 19 to 21. J. L. Quaif, secy.
DANSVILLE, N. Y.—Dansville Free Street Fair. Oct. 3 to 6. J. B. Morey, jr., pres.; E. O. Hoffman, treas.; J. G. Drummer, secy.
DELHI, N. Y.—Delaware County Agricultural Society. Sept. 5 to 7. W. H. Fisher, pres.; A. J. Nicoll, treas.; R. P. McIntosh, secy.
DORMANSVILLE, N. Y.—Westerlo and Coeymans Fair Sept. 6. D. W. Stanton, S. Westerlo, pres.; A. F. Tallmadge, treas.; P. R. Stanton, Idian Fields, N. Y., secy.
DRYDEN, N. Y.—Dryden Agricultural Society. Sept. 19 to 21. S. G. Lupton, pres.; J. B. Wilson, secy.
DUNDEE, N. Y.—Dundee Fair Association. Oct. 3 to 5. C. J. Biglow, pres.; C. J. Watson, treas.; F. A. Sayre, secy.
ELMIRA, N. Y.—Chenung County Fair Association. Sept. 5 to 8. Geo. McCam, secy.
FONDA, N. Y.—Montgomery County Fair. Aug. 28 to 31.
FRANKLINVILLE, N. Y.—Franklinville District Fair and Driving Park. Sept. 5 to 8.
GENEVA, N. Y.—Geneva Fair. Sept. 5 to 8.
GOVERNEUR, N. Y.—Gouverneur District Fair. Sept. 5 to 8.
GREENE, N. Y.—Riverside Agricultural Society. Sept. 12 to 15. Curtis Winston, pres.; J. E. Juliand, treas.; J. E. Bartoro, secy.
HAMBURGH, N. Y.—Erie County Agricultural Society. Sept. 12 to 15. Edward E. Hepp, pres.; Armor, N. Y.; John Kloepfer, treas., Hamburg, N. Y.; G. P. Dick, Willink, N. Y., secy.
HEMLOCK, N. Y.—Hemlock Lake Union Agricultural Society. Oct. 3 to 5. Dr. F. A. Wicker, pres.; W. Adams, treas.; S. P. Hoppough, secy.
HERKIMER, N. Y.—Herkimer County Fair. Sept. 12 to 14.
ITHACA, N. Y.—Sept. 12 to 15.
JOHNSTON, N. Y.—Fulton Co. Agricultural Society. Sept. 4 to 7. Jas. I. Younglove, pres.; Henry W. Potter, treas.; Eugene Moore, secy.

**NOTICE**

To Fair Secretaries, Managers of Summer Resorts, picnics, carnivals, Fourth of July celebrations, political meetings and all outdoor entertainments, that we have twenty-six balloons working the year round, and employ only competent lady and gentlemen aeronauts, and can furnish high first-class balloon ascensions, with or without the parachute descent, with trapeze performances and any other attraction and feature in connection with balloon ascensons. Always open time. Write for terms and circulars giving different features. Address all communications by wire or letter to

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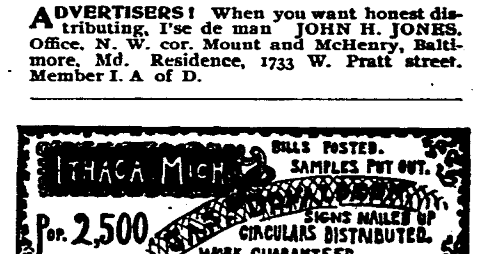
**ATTRACTIONS, all kinds WANTED**

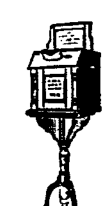
For Street Fair and Trades' Carnival.... **Staunton, Va., Oct. 3, 4, 5, 6.**

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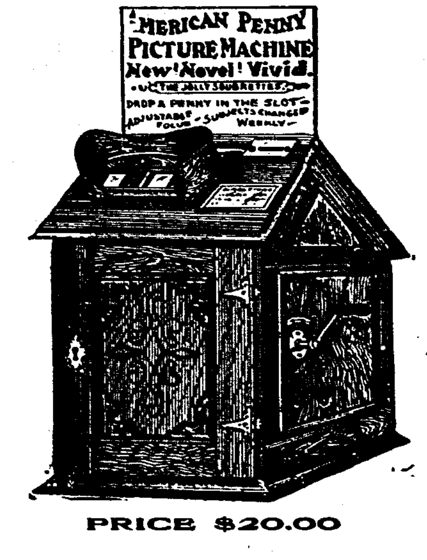
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LOCKPORT, N. Y.—Niagara County Agricultural Society. Sept. 21 to 23. C. A. Warren, secy.
LOWVILLE, N. Y.—Lewis County Agricultural Society. Sept. 12 to 15. Geo. Sherwood, pres.; Ira Sharp, treas.; W. S. Windecker, secy.
LYONS, N. Y.—Wayne County Agricultural Society. Sept. 14 to 16. E. W. Weeks, pres.; E. D. Leonard, treas.; N. D. Lapham, secy.
MALONE, N. Y.—Franklin County Agricultural Society. Sept. 25 to 29.
MIDDLETOWN, N. Y.—Orange County Agricultural Society. Sept. 12 to 15. A. Denniston, Washingtonville, pres.; H. M. Howell, treas.; D. A. Morrison, Newburgh, secy.
MINEOLA, N. Y.—Queens County Agricultural Society. June 21 to 22; Sept. 26 to 30. Geo. P. Titus, East Williton, pres.; Thos. H. Bacon, Jericho, treas.; Lott Van de Water, Jr., Hempstead, secy.
MORRIS, N. Y.—Morris Fair Association. Sept. 26 to 28. C. A. Bowne, pres.; D. I. Lawrence, treas.; D. C. Winton, secy.
NAPLES, N. Y.—Naples Fair. Sept. 19 to 21.
NASSUA, N. Y.—Rensselaer County Agricultural and Liberal Arts Society. Sept. 19 to 22. W. D. Barnes, Brainerd, pres.; C. E. Huested, treas.; Delmer Lynd, secy.
NEW CITY, N. Y.—Rockland County Fair. Oct. 3 to 5.
NEWARK, N. Y.—Newark District Fair. Sept. 20 to 23.
NORWICH, N. Y.—Chenango County Agricultural Society. Sept. 5 to 8. Silas W. Berry, pres.; Geo. A. Munsace, treas.; F. Joe Schorm, secy.
ONEONTA, N. Y.—Oneonta Union District Fair. Sept. 11 to 14.
ORANGEBURG, N. Y.—Rockland County Agricultural and Horticultural Association. Sept. 11 to 15. S. M. Stafford, Spring Valley, pres.; D. T. Inglis, Spring Valley, treas.; M. H. Demarest, Narmet, secy.
OSWEGO FALLS, N. Y.—The Oswego County Agricultural Society. Sept. 12 to 15. H. H. Merriam, pres.; J. C. Harrington, treas.; Fred'k G. Spencer, secy., Fulton.
OWEGO, N. Y.—Tiogo County Agricultural Society. Sept. 5 to 7. Geo. A. Ingersoll, Nichols, pres.; J. M. Hastings, treas.; L. W. Kingman, secy.
PALMYRA, N. Y.—Palmyra Union Agricultural Society. Sept. 28 to 30. C. D. Johnson, pres.; H. G. Chapman, treas.; P. S. Aldrich, secy.
PENN YAN, N. Y.—Yates County Fair. Sept. 19 to 21. Ira R. Brundage, pres.; A. T. Angle, Italy Hill, secy.
PERRY, N. Y.—Silver Lake Fair. Sept. 28 and 29. W. W. Grieve, secy.
PHOENIX, N. Y.—Phoenix Union Agricultural Society. Sept. 19 to 22. John O'Brien, pres.; N. A. Hughes, treas.; Jas. A. Pendergast, secy.
PLATTSBURG, N. Y.—Clinton County Agricultural Society. Sept. 18 to 22.
POTTERSVILLE, N. Y.—Glen Dale Agricultural Society. Sept. Chas. H. Folon, Chestertown, pres.; F. A. Griswold, treas.; James A. Skiff, secy.
POTTSDAM, N. Y.—R. V. and St. R. V. Agricultural Society. Sept. 19 to 22. N. E. Clark, pres.; E. A. Everett, treas.; H. S. Wilson, secy.
POUGHKEEPSIE, N. Y.—Dutchess County Agricultural Society. Sept. 12 to 15. Reginald W. Rives, pres.; A. B. Gray, treas.; J. M. Booth, acting secy.
PRATTSBURG, N. Y.—Prattsburg Fair. Sept. 12 to 14. H. D. Graves, pres.; W. W. Babcock, secy.
PRATTSVILLE, N. Y.—Prattsville Agricultural and Horticultural Association. Sept. 5 to 7. G. M. Beeker, pres.; Geo. Rappleyear, treas.; J. A. Erkson, secy.
REED CORNER, N. Y.—Gorham District Fair. Oct. 5 to 8.
RICHFIELD SPRINGS, N. Y.—Richfield Springs Agricultural Society. Sept. 25 to 28. M. O. Towne, pres.; G. T. Brockway, treas.; Fred. Bronner, secy.
RIVERHEAD, N. Y.—Suffolk County Agricultural Society. Sept. 19 to 21. Hon. Henry O. Reeves, Greenport, pres.; Geo. W. Cooper, treas.; Sylvester W. Foster, secy.
ROME, N. Y.—Oneida, County Agricultural Society. Sept. 25 to 29. John W. Potten, pres.; W. D. Reese, treas.; J. B. Ceeshman, secy., Vernon.
SANDY HILL, N. Y.—Washington County Agricultural Society. Sept. 12 to 15. J. Edie, pres.; W. I. Bristol, treas.; St. Edward; S. B. Ambler, secy.
SCHENEVUS, N. Y.—Schenevus Valley Fair. Sept. 21 to 23.
SYRACUSE, N. Y.—Syracuse Industrial Street Fair and Carnival. Oct. 2 to 7. F. Thomas, director general; J. J. Houk, treas.; W. J. Connelly, secy.
SYRACUSE, N. Y.—N. Y. State Agricultural Society. September 4 to 9. Hon. Roswell P. Flower, pres.; James Docharty, secy.; W. J. Smith, treas.; Theo. H. Coleman, manager.
SYRACUSE, N. Y.—Onondaga County Fair. Oct. 3 to 6. Addison J. Loomis, Cicero, pres.; I. H. Munro, Camillus, vice pres.; N. H Chapman, Syracuse, secy. and treas.
TROUPSBURG, N. Y.—Southern Steuben District Fair. Sept. 5 to 8.
TRUMANSBURG, N. Y.—Union Agricultural and Horticultural Society. Sept. 5 to 8. J. T. Howe, pres.; H. A. Mosher, treas.; Myron Boardman, secy.
VERNON, N. Y.—Vernon Agricultural Society. Oct. 4 and 5. Geo. P. Langford, pres.; G. L. Bowers, treas.; L. A. Griswold, secy.
WALTON, N. Y.—Delaware Valley Fair. Sept. 13 to 15. Wesley Ellis, secy.
WARRENSBURG, N. Y.—Warrensburg District Fair. Sept. 5 to 8.
WATERLOO, N. Y.—Sept. 26 to 28.
WATKINS, N. Y.—Schuyler County Agricultural Society. Sept. 19 to 22. O. H. Budd, pres., Hector; Geo. W. Burrell, treas.; B. L. Piper, secy.
WESTPORT, N. Y.—Essex County Agricultural Society. Sept. 11 to 14. W. A. Tucker, Essex, pres.; A. J. Daniels, treas.; C. E. Stevens, secy.
WHITE PLAINS, N. Y.—Society of Agriculture and Horticulture of Westchester County. Sept. 25 to 30. Jas. Hopkins, Vermont, pres.; Jos. B. Lee, Valhalla, treas.; E. G. Long, secy.
WHITNEY'S POINT, N. Y.—Broome County Agricultural Society. Sept. 5 to 8. P. M. Brown, pres.; P. H. Landers, treas.; Fred. E. Allen, secy.

## NEVADA.

RENO, NEV.—Fair Association. Sept. 18 to 23. L. Allen, pres.; Washoe County Bank, treas.; Louis Bevier, secy.

## NEW MEXICO.

ALBUQUERQUE, N. M.—Street Fair. Sept. 18 to 22.

## NORTH CAROLINA.

FAYETTEVILLE, N. C.—Cumberland County Agricultural Society. Nov. 8 to 10. G. W. Lawrence, secy.
RALEIGH, N. C.—North Carolina Agricultural Society. Oct. 16 to 21. John S. Cunningham, pres.; C. B. Denson, treas.; Jos. E. Pogue, secy.
WINSTON-SALEM, N. C. — Winston-Salem Great Gala Week, Horse Show and Fair. Oct. 24 to 29. J. L. Patterson, pres.; Thos. Marlin, treas.; G. E. Webb, secy.

## NORTH DAKOTA.

MANDAN, N. DAK.—State Fair, under Morton County Fair Association. Sept. 26 to 29. Geo. W. Harmon, pres.; D. R. Taylor, treas.; Theo. Cummins, secy.
MOREHEAD, N. D.—Street Fair. Oct. 3 to 5. Leslie Welter, secy.

## OHIO.

AKRON, O.—Summit County Agricultural Society. Oct. 3 to 6. M. L. Sprankle, Bath, pres.; Geo. W. Brewster, treas.; Albert Hale, secy.
AKRON, O.—Akron Carnival and Street Fair. Sept. 13 to 16. P. E. Werner, pres.; R. H. Wright, treas.; H. L. Snyder, 313 Everett Building, secy.
ARCADIA, O.—Sept. 5 to 8.
ASHLAND, O.—Ashland County Fair. Sept. 5 to 8.
ATHENS, O.—Athens County Agricultural Society. Oct. 3 to 5. N. W. Baker, C. H. Porter, secy.
BELLAIRE, O.—K. of P. Street Fair. Sept. 26 to 30. David McClarian, pres.; H. A. Lichtenberger, treas.; F. A. Jackson, manager and secy.
BELLEFONTAINE, O.—Logan County Agricultural Association. Oct. 3 to 6. W. F. Williamson, West Liberty, pres.; E. Pat Chamberlain, secy.
BEREA, O.—Cuyahoga County Fair. Sept. 19 to 21.
BOWLING GREEN, O.—Wood County Fair. Sept. 26 to 30.
BUCYRUS, O.—Crawford County Agricultural Society. Oct. 10 to 13. J. A. McMichael, pres.; M. Auck, treas.; G. W. Miller, secy.
BURTON, O.—Geauge County Fair. Sept. 19 to 22.
CADIZ, O.—Harrison County Agricultural Society. Oct. 3 to 5. Oliver Robb, Unionvale, pres.; S. R. Hamilton, treas.; J. G. Milliken, secy.
CALDWELL, O.—New Caldwell Fair Company Sept. 6 to 8. J. H. Mills, pres.; John Emmons, treas.; I. B. Phillips, secy.
CANFIELD, O.—Sept. 26 to 28.
CANTON, O.—Stark County Fair. Sept. 26 to 29.
CARROLLTON, O.—Carroll County Agricultural Society. Sept. 27 to 29. W. L. Smeltz, jr., pres.; C. A. Tope, secy.
CHAGRIN FALLS, O.—Cuyahoga County Fair. Sept. 12 to 15.
COLUMBUS, O.—Ohio State Fair and Industrial Exposition. Sept. 4 to 8, 1899. W. W. Miller, secy.
COSHOCTON, O.—Coshocton County Agricultural Society. Oct. 10 to 13, 1899. J. P. Darling, pres.; Corwin McCoy, treas.; Robert Boyd, secy.
DAYTON, O.—Montgomery County Fair. Sept. 12 to 16. W. J. Ferguson, secy.
DELAWARE, O.—Delaware County Agricultural Society. Sept. 27 to 29. Andrew J. Harter, pres.; R. M. Avery, treas.; Edw. A. Furniss, secy.
DURAND, O.—Sept 27 to 29.
EATON, O.—Preble County Fair. Sept. 25 to 29. H. H. Farr, secy.
ELYRIA, O.—Lorain County Agricultural Society. Sept. 12 to 15. J. L. Reed, pres.; N. Ridgeville; J. E. Willard, treas.; W. B. Johnston, secy.
FINDLAY, O.—Hancock County Fair. Sept. 5 to 9. W. S. Randall, pres.; Jacob Stark, treas.; Wm. Demland, secy.
TREMONT, O.—Sandusky County Agricultural Society. Oct. 3 to 6. L. Nickel, pres.; W. A. Gabel, treas.; J. C. Overmeyer, secy.
GALENA, O.—Delaware County Fair. Sept. 27 to 29. C. A. Furniss, secy.
GEORGETOWN, O.—Brown County Agricultural Society. Oct. 3 to 6. V. H. Thompson, pres.; Ben B. Whiteman, treas.; J. W. Hedrick, secy, Russelville, O.
GROVE CITY, O.—Grove City Fair Association. Aug. 29 to Sept. 2. Samuel Taylor, Pleasant Corner, secy.
GYPSUM, O.—Ottawa County Fair. Sept. 19 to 21.
HAMILTON, O.—Elks Street Fair. July 31 to Aug. 5. Will S. Heck, Cincinnati, O., contractors for attractions.
HAMILTON, O.—Butler County Agricultural Society. Oct. 2 to 6. J. A. Slade, Stockton, pres.; W. B. Wallace, Oxford, treas.; W. A. Shafor, secy.
HARTFORD, O.—Trumbull County Fair Sept. 12 to 15.
HARTFORD, O.—Hartford Central Agricultural Society. Sept. 12 to 15. J. C. Needles, Center Village, pres.; Jos. Coleman, Croton, treas.; Wm. D. Stoughton, Lock, secy.
HICKSVILLE, O.—Hicksville Fair Co. Sept. 12 to 15. W. H. Harten, pres.; G. D. Simmons, treas.; F. M. Birdsall, secy.
HICKORY, O.—Mahoning County Fair.. Sept 26 to 28.
HILLSBORO, O.—Sept. 12 to 15.
JEFFERSON, O.—Ashtabula County Agricultural Society. Sept. 26 to 29. Chas. C. Babcock, secy.
KENTON, O.—Hardin County Agricultural Society. Sept. 26 to 29. W. F. Hufford, pres., Ada, O.; Horton Park, treas.; W. M. Cooney, secy.
LANCASTER, O.—Fairfield County Agricultural Society. Oct. 11 to 14. Daniel Crumley, pres.; C. B. Whiley, treas.; W. T. McClenaghan, secy.
LEBANON, O.—Warren County Fair. Sept. 19 to 22. Geo. W. Carey, secy.
LIMA, OHIO.—Allen County Agricultural Society. Oct. 10 to 13. Hon. Wm. Rusler, Hume, pres.; D. H. Crites, Kempton, treas.; T. B. Bowersock, secy.
LISBON, O.—Columbiana County Fair. Sept. 12 to 14.
MASSILLON, O.—Massillon Merchants' Street Fair Association. Sept. 4 to 9. J. J. Wise, pres.; Henry C. Dielhenn, treas.; Felix R. Shepley, secy.
MARIETTA, O.—Washington County Fair Association. Sept. 19 to 22. Ed. Flanders, pres.; J. H. McConnell, treas.; Henry G. Bohl, secy.
MARION, O.—Marion County Agricultural Society. Sept. 26 to 29. W. C. Rapp, pres.; D. M. Odaffer, treas.; J. E. Waddell, secy.
MARYSVILLE, O.—Union County Agricultural Society. Oct. 3 to 6. T. P. Shields, pres.: E. W. Porter, secy.
McCONNELLSVILLE, O.—Morgan Agricultural Society. Sept. 26 to 28. John G. Walker, pres.; J. W. McElhiney, treas.; P. H. Tannehill, secy.
MEDINA, O.—Medina County Agricultural Society. Sept. 5 to 7. Jas. W. Crawford, Seville, pres.; Blake Lendrickson, treas.; Hiram Goodwin, secy.
MINERVA, O.—Minerva Fair Association. Oct. 3 to 8. James Ackelson, pres.; E. M. Jerome, treas.; Thos. E. Booth, secy.
MT. OLIVET, O.—Street Fair. Sept. 11 to 17.
MT. GILEAD, O.—Monroe County Agricul tural Society. Oct.: 3 to 6. W. A. Ferguson, pres.; J. G. Russell, treas.; O. J. Miller, secy.
NAPOLEON, O.—Napoleon Fair Co. Sept. 5 to 8. J. W. Hanna, pres.; R. B. Holler, treas.; J. S. Halter, secy.
NEW BREMEN, O.—New Bremen Tri-County Fair. Sept. 5 to 8. Henry Hellbusch, pres.; Wm. Nieter, treas.; Fred. Wiemeyer, secy.
NEW PHILADELPHIA, O.—Free Street Fair. Oct. 3 to 6. A. A. Bower, secy.
NEWARK, O.—Licking County Agricultural Society. Sept. 26 to 29, 1899. G. R. Taylor, pres.; I. M. Phillips, secy.
NEW LEXINGTON, O.—The New Perry County Agricultural Society. Sept. 19 to 22. T. J. Tracy, pres.; Pat Coyle, treas.; Chas. C. Chappelear, secy.
NORWALK, O.—Free Street Fair. Sept. 5 to 7 W. H. Peters, pres.; Geo. F. Brady, jr., treas.; L. Fiesinger, secy.
OTTAWA, O.—Putnam County Agricultural Society. Oct. 2 to 7. A. L. Paul, pres.; C. H. Rice, treas.; A. P. Sandles, secy.
OTTOKEE, O.—Fulton County Fair. Sept. 19 to 22.
PAULDING, O.—Paulding County Agricultural Society. Sept. 5 to 8. Dr. J. L. Slager, pres.; W. B. Jackson, treas.; Con Ragan, secy.
POMEROY, O.—Meigs County Fair. Sept. 12 to 15.
PORT CLINTON, O.—Sept. 18 to 23.
POSTON, O.—Aug. 28 to Sept. 2.
PROCTORVILE, O.—Lawrence County Fair. Sept. 13 to 15.
RANDOLPH, O.—Randolph Agricultural Society. Oct. 13 and 14. Ira Meacham, pres.; W. D. Haskins, treas.; W. H. Bettes, secy.
RICHWOOD, O.—Tri-County Fair. Oct. 9-14. J. E. Robinson, secy.
ROCK SPRINGS, O.—Sept. 11 to 16.
SANDUSKY, O.—Erie County Agricultural Society. Sept. 26 to 29. C. W. Taylor, pres.; S. C. Prout, of Prout, treas.; John T. Mack, secy.
SARAHSVILLE, O.—Noble County Fair. Sept 26 to 28.
SIDNEY, O.—Shelby County Agricultural Institute. Sept. 12 to 15. J. E. Russell, manager
SMITHFIELD, O.—Jefferson County Fair. Sept. 27 to 29.
SOMERSET, O.—Oct. 18 to 20.
SYCAMORE, O.—Sycamore Fair Co. Sept. 19 to 22. F. W. Hurd, pres.; P. R. Grubb, secy.
TIFFIN, O.—Carnival and Harvest Jubilee. Sept. 6 to 9. F. A. Mabery, pres.; J. Dillinger, secy.
TOLEDO, O.—Street Fair. Sept. 4 to 9. Lodge of Elks, managers.
TROY, O.—Miami County Fair. Sept. 18-23. W. I. Tenney, secy.
UPPER SANDUSKY, O.—Wyandot County Agricultural Society. Oct. 3 to 6. C. D. Hare, pres.; Henry Kear, treas.; Oscar Billhardt, secy.
URBANA, O.—Champaign County Agricultural Society. Aug. 15 to 18, 1899. C. H. Ganson, pres.; H. P. Wilson, treas.; J. W. Crowl, secy.
VAN WERT, O.—Van Wert County Agricultural Society. Sept. 12 to 15. J. S. Stuckey, pres.; E. B. Guillard, treas.; O. N. Swartout, secy.


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I am prepared to receive bids for privileges including Pools for the Cohocton Fair and Races, October 3, 4 and 5, 1899.

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**Great Webster City Free Street Fair,**
**SEPTEMBER 26, 27, 28 and 29.**
**Wanted: Midway Shows and Outside Attractions.**

We want Aerial Acts, Animal Acts, Acrobatic Acts, High Stilt Walkers, Tent Shows, Fakirs and Privilege People, Sister Acts, Lady and Gentlemen Specialty Acts of all kinds, Military Band, Drum Corps and Bag Pipers.

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**FOR SALE!** The largest Guitar in the world New. Was a feature at the Omaha Exposition last year in music; Strong attraction for any fair; also, fine Stereorama Show for sale, Heroic Size Bust of McKinley; Celebrated Mummified Elephant Child and Painting for $9.00; magic goods and other stuff.
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I have the greatest attraction for state or county fairs. I decorate the sky in a wonderful manner. My exhibition can be seen from every corner of the grounds, and for one mile outside. I place Navy Pennants, 100 feet long in the sky. Flags 14 feet long, 800 feet high. A Welcome Sign, 150 feet long; the great Dewey Banner will be broken out at a great hight, "we did remember the Maine," in words and signals; a life-size trapeze performer, 500 feet high. These are a few of my displays. All my displays are sent up by large scientific war kites from 7 to 10 feet high. I do not sp it my show, you get the whole or none. Send for circular. L. L. Clercy, 606 6th Avenue, New York City.

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Say it *all* in first letter.
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**PRINCE SCHUMANN, AMERICA'S MOST SENSATIONAL WIRE ARTIST.**

Freeport, Ill., July 8th, 1899.
*To Whom it May Concern:*
This will introduce to you Prince Schumann, the famous slack wire walker. He has recently given several exhibitions of his wonderful feats upon the wire suspended high in the air at our Freeport Street Fair held July 3, 4, 5 and 6, and pleased thousands of people who watched each performance with the same interest. He is fine and his entertainments will give satisfaction.
Yours respectfully,
FREEPORT STREET FAIR. C. W. HARDEN, Secretary.

WASHTENAW COUNTY FAIR SOCIETY.
Ann Arbor, Mich., 1st—2nd., 1897.
*To Whom it May Concern:*
One of the special attractions engaged for our fair of 1897 was Prince Schumann, the great slack wire performer. The committee who employed him were well pleased, finding him always a perfect gentleman, ready and accomodating. His feats were perfectly wonderful. The thirty thousands of people who witnessed his daring acts were more than well pleased.
F. E. MILLS, Secretary.
Received return engagement for 1898 Fair.

**IF YOU WISH TO ENGAGE THIS ATTRACTION,**
**ADDRESS: No. 36 WEEGER STREET, ROCHESTER, N. Y.**
**I use the Celebrated VAN WYCK JUGGLING CLUBS.**




VIROQUA, O.—Sept. 19 to 22.
WAPAKONETA, O.—Auglaize County Agricultural Society. Oct. 2 to 6. Perry Focht, Uniopolis, pres.; T. E. Bowsher, Buckland, treas.; A. E. Schaffer, secy.
WARREN, O.—Trumbull County Fair. Sept. 5 to 7.
WASHINGTON, O.—Guernsey County Fair. Sept. 26 to 29. R. L. Spencer, Salesville, pres.; R. S. Frame, treas.; H. D. McCulloch, secy.
WASHINGTON, C. H., O.—Fayette County Fair. Aug. 15 to 18. Nye Gregg, pres.; O. S. Mallow, treas.; N. B. Hall, secy.
WAUSEON, O.—Fulton County Agricultural Society. Sept. 19 to 22. L. G. Ely, Fayette, pres.; W. A. Blake, treas.; Thos. Mikesell, secy.
WELLINGTON, O.—Wellington Union Agricultural Society. Aug. 23 to 25. J. M. Otterbacker, pres.; H. C. Harris, treas.; W. B. Vischer, secy.
WESTERVILLE, O.—Hamilton County Fair. Aug. 15 to 19.
WEST UNION, O.—Adams County Agricultural Society. Sept. 13 to 15. W. S. Kincaid, pres.; H. W. Dickinson, treas.; T. W. Ellison, secy.
WOODSFIELD, O.—Mound County Agricultural Society. Aug. 29 to 31. W. C. Mooney, pres.: Geo. B. Dorr, secy.
WEYAUWEGA, O.—Sept. 26 to 29.
WAUTOMA, O.—Sept. 27 to 29.
WOOSTER, O.—Wayne County Agricultural Society. Sept. 26 to 28. J. C. Sidel, Blachleyville, pres.; W. A. Wilson, treas.; I. N. Kinney, secy.
XENIA, O.—Greene County Agricultural Society. Aug. 8 to 11. R. R. Grieve, secy.
ZANESVILLE, O.—Muskingum County Agricultural Society. Sept. 12 to 15. S. A. Baldwin, pres.; J. D. Mercer, secy.

## OKLAHOMA.

ENID, OKLA.—Garfield County Fair Association. Sept. 13 to 16. R. Messall, pres.; H. H. Watkins, treas.; S. H. Allen, secy.
OKLAHOMA CITY, OKLA.—Oklahoma Street Fair Association. Sept. 18 to 23. N. W. Storm, pres.; A. L. Welsh, treas.; C. A. McNabb, secy.

## OREGON.

BAKER CITY, ORE.—First Eastern Oregon District Agricultural Association. Sept. 25 to 30. Geo. E. Bell, pres.; J. H. Parker, treas.; Fred. Rodenbeck, secy.
ROSEBURY, ORE.—Second Southern Oregon District Agricultural Society. Aug. 29 to Sept. 2. V. C. London, pres.; W. I. Wright, treas.; H. W. Miller, secy.
SALEM, ORE.—Oregon State Board of Agricultural. Sept. 15 to 22. W. H. Wehrung, Hillsboro, pres.; J. H. Albert, treas.; C. D. Gabrielson, secy.

## PENNSYLVANIA.

ALLENTOWN, PA.—The Great Allentown Fair. Sept. 1 9to 22. Hon. Jeremiah Roth, pres.; A. W. DeLong, treas.; W. K. Mohr, secy.
BEAVER, PA.—Beaver County Agricultural Society. Sept. 26 to 29. Wm. M. Boyle, Beaver Falls, pres.; J. E. Martin, treas.; J. E. Kennedy, secy.
BEDFORD, PA.—Bedford County Agricultural Society. Oct. 3 to 6. David W. Lee, pres.; W. S. Arnold, manager, W. I. Eicholts, secy.
BETHLEHEM, PA.—Pennsylvania State Fair Association. Sept. 12 to 15. J. Walter Lovatt, pres.; Geo. H. Young, treas.; H. A. Groman, secy.
BLOOMSBURG, PA.—Columbia County Agricultural and Horticultural and Mechanical Association. Oct. 10 to 13. E. H. Sloan, pres.; Jas. C. Brown, treas.; A. N. Yost, secy.
BURGETTSTOWN, PA.—Union Agricultural Association. Oct. 3 to 5. W. W. Pyles, Dinsmore. W. B. Linn, treas.; R. P. Stevenson, secy.
BUTLER, PA.—Butler County Fair. Sept. 6 to 9
CAMBRIDGE SPRINGS, PA.—Crawford County Agricultural Society. Sept. 19 to 22. Clark D. Eckels, pres.; H. W. Canfield, treas.; Albert S. Faber, secy.
CANTON, PA.—Bradford County Fair. Sept. 20 to 22.
CARLISLE, PA.—Agricultural Association of Cumberland County. Sept. 26 to 29, 1899. Chas. H. Mullin, pres.; John Stock, treas.; W. H. McCrea, secy.
CLARION, PA.—Clarion County Fair Association. Sept. 26 to 29. Geo. Yonkers, pres.; S. S. Laughlin, secy.
CARMICHAELS, PA.—Greene County Fair. Sept. 28 and 29.
CARROLLTON, PA.—Cambria County Agricultural Association. Sept. 5 to 8. J. V. Maucher, secy.
CENTRE HALL, PA.—Patrons of Husbandry. Sept. 15 to 22. Leonard Rhone, mgr.
CLEARFIELD, PA.—Clearfield County Fair. Sept. 26 to 29. Geo. J. Thompson, pres.; R. E. Shaw, secy.
CONNEAUTVILLE, PA.—Crawford County Fair. Sept. 6 to 9.
CORRY, PA.—Erie County Fair. Sept. 13 to 16
DALLAS, PA.—Sept. 26 to 29.
DAYTON, PA.—Dayton Agricultural and Mechanical Association. Sept. 26 to 29. A. S. McQuilkin, Smicksburg, pres.; A. J. Gourley, treas.; E. Morrow, secy.
EDINBORO, PA.—Erie County Fair. Sept. 13 to 16.
FORKSVILLE, PA.—Sullivan County Agricultural Society. Oct. 3 to 5. Ulysses Bird, pres.; M. A. Black, secy.
GREENSBURG, PA.—Westmoreland Agricultural Society. Sept. 26 to 29. W. F. Holtzer, secy.
HANOVER, PA.—Hanover Agricultural Society. Sept. 26 to 29. R. M. Wirt, pres.; T. J. Little, treas.; M. O. Smith, secy.
HARFORD, PA.—Harford Agricultural Society. Sept. 27 to 29. J. C. Tanner, pres.; E. M. Watson, treas.; E. E. Jones, secy.
HOLLIDAYSBURG, PA.—Blair County Fair. Sept. 13 to 16.
HONESDALE, PA.—Wayne County Agricultural Society. Oct. 3 to 5. W. L. Ferguson, Seelyville, pres.; Geo. Erk, Seelyville, treas.; E. W. Gammell, Bethany, secy.
HUGHESVILLE, PA.—Muncy Valley Farmer's Club. Sept. 19 to 22. Theo. A. Boche, pres.; Hon. Peter Reeder, treas.; A. C. Henry, secy.
INDIANA, PA.—Indiana County Agricultural Society. Sept. 13 to 16. David Blair, secy.
KUTZTOWN, PA.—Keystone Agricultural and Horticultural Society. Sept. 26 to 29. J. R. Heffner, Monterey, pres.; J. D. Wanner, treas.; J. B. Esser, secy.
LEBANON, PA.—Lebanon Fair Association. Sept. 4 to 8, 1899. H. B. Loose, pres.; Dr. W. B. Means, secy.
LEHIGHTON, PA.—Carbon County Industrial Society. Sept. 26 to 29. Henry Miller, pres.; Valentine Schwartz, treas.; C. W. Bower, secy.
LEWISBURG, PA.—Union County Agricultural Society. Sept. 26 to 29. C. Willard Oldt, secy.
LEWISTON, PA.—Mifflin County Agricultural Fair Association. Sept. 5 to 8. A. C. Mayes, pres.; T. S. Johnson, treas.; J. F. McKinney, secy.
MANSFIELD, PA.—Smythe Park Association. Sept. 26 to 29, 1899. J. M. Clark, Pres. W. P. Austin, secy.; W. D. Husted, treas.
MEADVILLE, PA.—Elks Carnival and Industrial Exposition. July 24 to 29.
MERCER, PA.—Mercer Central Agricultural Association. Sept. 26 to 28. Thos. P. Munnel, pres., Indian Run; Jas. B. Grubb, treas.; John P. Orr, secy.
MILTON, PA.—Milton Fair Association. Oct. 4 to 8. Edwin Paul, secy.
MONTROSE, PA.—Susquehanna County Agricultural Society. Sept. 19 and 20. B. E. James, pres.; T. I. Lott, treas.; W. A. Titsworth, secy.
NAZARETH, PA.—Northampton County Agricultural Society. Oct. 3 to 6. F. T. Gernet, pres.; J. A. Reinheimer, treas.; J. J. Mans, secy.
NEWPORT, PA.—Perry County Agricultural Society. Sept. 19 to 22. Hon. D. H. Shubley, pres., Landonburg; L. H. Butturf, treas.; Jas. B. Eby, secy.
OLD FORGE, PA.—Sept. 19 to 22.
OXFORD, PA.—Oxford Agricultural Society. Sept. 27 and 28. Wm. H. Hoog, Colerain, pres.; F. G. Andrews, treas.; Harry C. Thomas, secy.
PARKER CITY, PA.—Armstrong County Fair Aug. 30 to Sept. 2.
PITTSTON, PA.—Luzerne County Fair Association. Sept. 19 to 22. A. O. Farnham, pres.; W. McCabe, treas.; John A. Wood, Old Forge ,Pa., secy.
PORT ALLEGHENY, PA.—McKean County Agricultural Society. Sept. 12 to 15. J. B. Colcord, secy.
PORT ROYAL, PA.—Juniata County Fair. Sept. 14 to 16.
READING, PA.—Agricultural & Horticultural Society of Berks County. Oct. 3 to 6. James McGowan, pres.; Milford N. Ritter, treas.; Cyrus T. Fox, secy.
STONEBORO, PA.—Stoneboro Fair. Oct. 3 to 5. J J. Blatt, pres.; Robt. P. Cann, treas.; Geo. H. Fowler, secy.
STROUDSBURG, PA.—Monroe County Agricultural Society. Sept. 5 to 8. R. F. Schwarz, pres.; T. C. Brown, secy.
TARENTUM, PA.—Allegheny County Fair. Aug. 30 to Sept. 2.
TOWANDA, PA.—Bradford County Agricultural Society. Sept. 26 to 29. E. J. Ayers, Macedonia, pres.; W. T. Horton, treas.; Benj. Kuykendall, Jr., secy.
TROY, PA.—Annual Troy Fair. Sept. 12 to 15. John E. Dobbins, pres.; E. E. Van Dyne, treas.; John A. Parsons, secy.
TUNKHANNOCK, PA.—Wyoming County Agricultural Society. Sept. 12 to 15. Hon. S. R. Bungess, pres.; C. O. Dersheimer, treas.; W. N. Reynolds, secy.
UNIONTOWN, PA.—Fayette Fair Association. Sept. 5 to 8. W. M. Thompson, pres.; W. H. Bowman, treas.; Wm. W. Parshall, secy.
WASHINGTON, PA.—Western Pennsylvania Agricultural Association. Sept. 26 to 29. Jas. M. Thomas, Thomas, pres.; Jas. I. Forsyth, Washington, treas.; Julius Le Moyne, Washington, secy.
WATTSBURG, PA.—Wattsburg Agricultural Society. Sept. 5 to 7. W. H. Cornell, pres.; John Phelps, treas.; A. L. Phelps, secy.
WAYNESBURG, PA.—Greene County Fair. Sept. 13 to 1t
WELLSBORO, PA.—Tioga County Fair. Sept. 22 and 23.
WESTFIELD, PA.—Westfield Fair Association. Sept. 12 to 15. Frank Strang, secy.
WILLIAMS GROVE, PA.—Grangers' Interstate Exhibition. Aug. 28 to Sept. 2. R. H. Thomas, Mechanicsburg, pres.; R. H. Thomas, Jr., Mechanicsburg, treas.; H. S. Mohler, Mechanicsburg, secy.
WILLIAMSPORT, PA.—Fair. Sept. 12 to 15.
YORK, PA.—York County Fair. Oct. 3 to 6.
YOUNGWOOD, PA.—Westmoreland Agricultural Society. Sept. 26 to 29. J. W. Allshouse, Adamsburg, pres.; M. P. Shoemaker, Greensburg, treas.; W. H. Holtzer, Greensburg, secy.

## RHODE ISLAND.

ARTIC, R. I.—Sept. 21 to 23. John F. Deering, secy.
PROVIDENCE, R. I.—Rhode Island State Fair Association. Oct. 9 to 13. Fred. E. Perkins, pres.; Frank F. Olney, treas.; Wm. Hanrahan, secy.
WARWICK, R. I.—Pawtucket Valley Agricultural Park Association. Sept. 21 to 23. R. A. S. Reoch, River Point, pres.; F. J. Flanagan, River Point, treas.; John L. Deering, Arctic, Box H, secy.
WEST KINGSTON, R. I.—Washington County Fair. Sept. 5 to 8.

## SOUTH CAROLINA.

FAIRVIEW, S. C.—Fairview Stock, Agricultural and Mechanical Association. Undecided. J. B. Wasson, pres.; J. L. Stoddard, treas.; W. H. Britt, secy.
LEXINGTON, S. C.—Lexington County Fair Association. Oct. 25 to 27. Major J. H. Counts, Irmo, pres.; W. P. Roof, treas.; M. D. Harman, secy.
COLUMBIA, S. C.—State Agricultural and Mechanical Society. Nov. 6 to 10. T. J. Cunningham, Clowney, pres.; A. W. Love, gen'l supt.; Thos. W. Holloway, Pomaria, secy.

## SOUTH DAKOTA.

SIOUX FALLS, S. D.—Carnival of Sports. Sept. 12 to 15. Geo. Schlosser, secy.
YANKTON, S. D.—South Dakota State Fair. Sept. 25 to 29. Chas. H. Harris, Aberdeen, pres.; J. E. Platt, Clark, treas.; Walter B. Dean, secy.

## TENNESSEE.

ALEXANDRIA, TENN.—DeKalb Agricultural and Mechanical Association. Sept. 21 to 23. Col. J. T. Creaghead, Brush Creek, pres.; J. W. Rutland, treas.; Rob Roy, secy.
MANCHESTER, TENN.—Street Fair. Oct. 5 and 6. Business Men's Association, managers.
MURFREESBORO, TENN. — Rutherford County Fair Association. Sept. 5 to 9. N. C. Collier, pres.; A. M. Overall, treas.; J. H. Crichlow, secy.
WATERTOWN, TENN.—Wilson County Fair Association. Sept. 7 to 9. T. A. Young, pres.; O. B. Young, treas.; Caesar Thomas, secy.

## TEXAS.

ABILENE, TEX.—Abilene Fair Association. Oct. 25 to 28. J. M. Bradford, pres.; Henry James, treas.; Will Stith, secy.
DALLAS, TEX.—State Fair and Dallas Exposition Association. Sept. 28 to Oct. 22. W. H. Gaston, pres.; J. B. Adone, treas.; Sydney Smith, secy.
MARQUEZ, TEX.—Marquez Fair Association. Nov. 1 to 3. F. M. Amos, pres.; Sidney Myers, treas.; Dr. E. O. Boggs, secy.
PALESTINE, TEX.—East Texas Fair and Driving Park Association. Oct. 25 to 28. G. R. Cook, pres.; W. C. Gorman, treas.; Thos. Hall, secy.
SAN ANTONIO, TEX.—San Antonio International Fair Association. Oct. 28 to Nov. 8, 1899. G. W. Brackenridge, San Antonio, Tex., chairman.
VICTORIA, TEX.—Southwest Texas Fair Association. Sept. 26 to 29. L. D. Heaton, pres.; Theo. Buhler, treas.; L. N. Hofer, secy.

## UTAH.

SALT LAKE CITY, UTAH—Deseret Agricultural and Mfg. Society. Oct. 3 to 7. John R. Winder, pres.; Elias A. Smith, treas.; Septimus W. Sears, secy.

## VERMONT.

BARTON, VT.—Orleans County Fair Association. Sept. 12 to 14. H. H. Somers, pres.; O. D. Owen, treas.; D. D. Bean, secy.
BRANDON, VT.—Brandon Fair Association. Oct. 3 to 5. H. R. C. Watson, pres.; W. C. Fletcher, treas.! C. E. Savery, secy.
BRADFORD, VT.—Bradford County Fair. Aug. 28 to 31
BRATTLEBORO, VT.—Valley Fair Association. Sept. 27 and 28.
BURLINGTON, VT.—Howard Park Fair. Sept. 12 to 15.
EAST CORINTH, VT.—Waits River Valley Agricultural Society. Sept. 5 to 7. Rev. E. W. Hatch, pres.; E. R. Corliss, treas.; Warren L. Crafts, Oxford, N. H., secy.
E. HARDWICK, VT.—Caledonia County Fair. Oct. 7
FAIRBURY, VT.—Street Fair and Festival of Fun. Sept. 27 to 29. Geo. E. Jenkins, pres.; J. P. Turner, secy.
FAIR HAVEN, VT.—West Vermont Fair. Sept. 19 to 22.
LYNDONVILLE, VT.—Northern Caledonia Fair Association. Sept. 7 and 8. C. D. Hubbard, Lyndon Center, pres.; E. M. Campbell, treas.; E. McGennis, secy.
MIDDLEBURY, VT.—Addison County Fair. Sept. 5 to 7.
MORRISVILLE, VT.—Lamoille County Fair. Sept. 5 to 7.
NORTHFIELD, VT.—Dog River Valley Fair Association. Sept. 19 to 22. J. B. Wills, Randolph, pres.; Jas. Morse, treas.; W. W. Holden, secy.
RUTLAND, VT.—Rutland County Agricultural Society. Sept. 12 to 14. John H. Mead, West Rutland, pres.; Fred. A. Field, treas.; Willis M. Ross, secy.
SOUTH WALLINGFORD, VT.—Union Driving Park Society. Sept. 12 to 14. E. McIntyre, pres., Danby; E. A. Fuller, treas.; G. A. Hardwin, secy.
SPRINGFIELD, VT.—Springfield County Fair. Sept. 5 and 6.
ST. JOHNSBURY, VT.—Caledonia County Fair Ground Co. Sept. 19 to 21. T. R. Steles, pres.; W. A. Taplin, treas.; Fred. S. Harriman, secy.
TUNBRIDGE, VT.—Union County Fair. Oct. 3 to 5.
WATERBURY, VT.—Winooski Valley Agricultural Association. Sept. 5 to 7. G. E. Moody, pres.; W. V. Bryan, treas.; M. O. Evans, secy.
WHITE RIVER JUNCTION, VT.—Annual State Fair. Sept. 12 to 14. George Aitkin, Woodstock, Vt., pres.; N. B. Hazen, treas.; George W. Hoffman, secy.
WOODSOCK, VT.—Windsor County Agricultural Society. Sept. 26 to 28.. F. L. Davis, North Pomfret, pres.; Chas. H. English, Prosper, treas.; John S. Eaton, secy.

## VIRGINIA.

FREDERICKSBURG, VA. — Rappahannock Valley Agricultural and Mechanical Society. Sept. 26 to 28. Capt. T. McCracken, pres.; Capt. S. J. Quinn, secy and treas.
MAPPSBURG, VA.—Mappsburb Colored Fair. Aug. 28 to Sept. 4.
NORFOLK, VA.—Virginia State Fair and Agricultural Association. Oct. 4 to 7.
STAUNTON, VA.—Street Fair and Trades Carnival. Oct. 3 to 6. J. H. Woodward, pres.; Gilpin Wilson, treas.; C. E. Haines, secy.; Albert Shultz, amusements.
TAPPAHANNOCK, VA.—Tidewater Agricultural and Stock Association. Sept. 20 to 22. B. B. Brockenbrough, pres.; J. C. Phillips, treas.; C. B. Newbill, Center Cross, secy.
WINCHESTER, VA.—Shenandoah Valley Agricultural Society. Sept. 19 to 22. C. B. Roura, 549 Broadway, New York City, pres.; Clark H. Purcell, treas.; E. G. Hollis, secy.

## WASHINGTON.

COLFAX, WASH.—Whitman County Fair and Harvest Festival. Oct. 10 to 14. E. H. Hinchliff, pres.; F. J. Stour, treas.; Chas. L. MacKenzie, secy.
NEW WHATCOM, WASH.—Northwest Fair Association. J. W. Clark, pres.; Chas. Donavan, secy.


**HARTER BROS.** Have added to their Billposting Plant by Purchase of Henry Herff's Billboards in the city of ..... **WABASH, INDIANA.**

Circulars and samples distributed at the Industrial Fair, to be held at **FLINT, MICH., SEPT. 26 to 29, '99.** Write quick. **NELSON MATTESON.**

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**Street Fair and Carnival,**
**SEPTEMBER 18th to 23rd, 1899.**
**$10,000 FOR SPORTING EVENTS!**
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**Balloon Ascensions and Parachute Leaps**
**For Fairs, Fetes and Celebrations.**
**Either Lady or Gentleman Aeronauts**
We are reliable. Nothing stops us or prevents ascension except a hurricane or a pouring rain. For terms, address the champion,
**PROF. E. STEVENS,**
**NORTH ADAMS, MICH.**

NORTH YAKIMA, WASH.—State Fair. Sept. 25 to 29. J. M. Baxter, pres.; Wm. Lee, sr., treas.; T. R. Gunn, secy.
SPOKANE, WASH.—Spokane Industrial Exposition. Oct. 3 to 17. E. D. Olmsted, M.D., pres.; Geo. S. Brookes, treas.; H. Bolster, secy.
WALLA WALLA, WASH.—Walla Walla Valley Fruit Fair. Sept. 26 to Oct. 1. W. A. Ritz, pres.; T. S. Dement, treas.; C. F. Van De Water, secy.

## WEST VIRGINIA.

CLARKSBURG, W. VA.—West Virginia Central Agricultural and Mechanical Association. Oct. 3 to 6. T. T. Wallis, pres.; M. M. Thompson, secy.
MOUNDSVILLE, W. VA.—Ohio Valley Fair. Sept. 12 to 14.
WESTON, W. VA.—Lewis County Fair Association. Sept. 26 to 28. Jackson Arnold, pres.; A. L. Dyer, secy.
PENNSBORO, W. VA.—Ritchie County Agricultural and Fair Association. Sept. 12 to 15. L. P. Wilson, pres.; Dr. G. P. Sigler, treas.; Will A. Strickler, secy.
SHEPHERDSTOWN, W. VA.—Morgan Grove Agricultural and Live Stock Association. Sept. 5 to 8. Dr. A. S. Reynolds, pres.; G. T. Lickleder, treas.; R. S. M. Hoffman, secy.
WESTON, W. VA.—Weston Street Fair Association. Sept. 12 to 14. John A. Barnes, pres.; Frank Whelan, secy.; S. T. Tierney, secy. of Attractions.
WHEELING, W. VA.—West Virginia Exposition and State Fair Association. Sept. 4 to 8. Geo. J. Cook, secy.

## WISCONSIN

AMHERST, WIS.—Portage County Agricultural Society. Sept. 19 to 22. A. J. Smith, secy.
APPLETON, WIS.—Fox River Fair and Driving Association. Sept. 19 to 22. Chas. Clack, Apple Creek, pres.; J. J. Sherman, treas.; L. W. Harman, secy.
ARCADIA, WIS.—Arcadia Agricultural and Driving Association. Sept. 5 to 8. H. E. Simpson, pres.; R. P. Rainey, treas.; J. I. Dewey, secy.
AUGUSTA, WIS.—Eau Claire Agricultural Society. Sept. 12 to 15. W. E. Leidger, Fall Creek, pres.; F. E. Williams, treas.; Chas. A. Williams, secy.
BARABOO, WIS.—Sauk County Agricultural Society. Sept. 26 to 29. Henry Maniott, pres.; Franklin Johnson, treas.; Geo. A. Pabodie, secy.
BLOOMINGTON, WIS.—Fair. Sept. 7 and 8. L. Abraham, secy.
BEAVER DAM, WIS.—Dodge County Fair Association. Sept. 26 to 29. E. E. Williams, pres.; H. B. Drake, treas.; C. W. Harvey, secy.
BERLIN, WIS.—Berlin Agricultural Association. Oct. 2 to 5. C. M. Willis, secy.
BLACK RIVER FALLS, WIS.—Jackson County Agricultural Society. Sept. 5 to 8. J. A. Bailey. S. N. Saurdohl, treas.; E. L. Ormsby, secy.
BOSCOBEL, WIS.—Sept. 20 to 22. C. F. Mufley, secy.
CEDARSBURG, WIS.—Ozaukee County Agricultural Society. Sept. 25 to 27. Wm. H. Rentleman, pres.; L. E. Schroeder, Salter, treas.; Jacob, Dietrich, secy.
CHETEK, WIS.—Barren County Agricultural Society. Sept. 5 to 7. W. W. Flinn, pres.; W. A. Kent, Cameron, treas.; Jas. E. Cartwright, secy.
CHILTON, WIS.—Calumet County Agricultural Society. Sept. 11 to 13. Tjark Oesau, pres.; Geo. D. Breed, secy.
CHIPPEWA FALLS, WIS.—Northern Wisconsin State Fair. Sept. 19 to 22. M. S. Bailey, secy.
CUMBERLAND, WIS.—Sept. 13 to 15. H. S. Comstock, secy.
ELKHORN, WIS.—Sept. 19 to 22. G. L. Harriman, secy.
DURAND, WIS.—Pepin County Agricultural Society. Sept. 27 to 29. J. J. Morgan, pres.; W. H. Huntington, secy.
ELKHORN, WIS.—Walworth County Fair. Sept. 19 to 22. G. L. Harriman, secy.
ELLSWORTH, WIS.—Pierce County Fair. Sept. 20 to 22. J. W. Hancock, pres.; E. S. Doolittle, secy.
EVANSVILLE, WIS.—Evansville Fair Association. Sept. 5 to 8. F. Springer, secy.
HILLSBORO, WIS.—Sept. 12 to 15.
HUDSON, WIS.—Sept. 27 to 29. W. J. Johnson, secy.
JEFFERSON, WIS.—Sept. 26 to 29. J. L. Kearney, secy.
LACROSSE, WIS.—LaCrosse Interstate Fair Association. Sept. 12 to 14. B. E. Edwards, pres.; T. H. Spence, treas.; C. S. Van Auken, secy.
LANCASTER, WIS.—Grant County Agricultural Society. Sept. 13 to 15. D. Abrams, pres.; R. Meyer, jr., treas.; George B. Wheeler, secy.
LODI, WIS.—Lodi Union Agricultural Society. Sept. 11 to 14. Job Mills, pres.; A. R. Reynolds, treas.; A. H. Hinds, secy.
MADISON, WIS.—Dane County Agricultural Society. Sept. 19 to 22. S. L. Sheldon, pres.; Daniel Bechtel, treas.; Geo. A. Kingsley, secy.
MANITOWOC, WIS.—Manitowoc County Industrial Association. Sept. 6 to 9. Christ. Muth, pres.; Julius Lindstedt, secy.
MAUSTON, WIS.—Juneau County Agricultural Society. Sept. 4 to 7. S. C. Plemmer, pres.; F. A. Adler, treas.; J. C. Baldwin, secy.
MENOMINEE, WIS.—Dunn County Fair. Sept. 19 to 22.
MERRILL, WIS.—Lincoln County Agricultural Society. Sept. 7 to 9. John N. Cotter, pres.; John F. Clark, treas.; John W. Bruce, secy.
MILWAUKEE, WIS.—State Fair. Sept. 11 to 15. T. L. Newton, pres.; John M. True, Madison, secy.
MONROE, WIS.—Green County Agricultural Society. Aug. 30 to Sept. 2. R. A. Etter, pres. Andrew Lewis, treas.; Frank Smeck, secy.
NEILLSVILLE, WIS.—Clark County Agricultural Society. Sept. 19 to 22. E. D. Webster, pres.; G. S. Redmon, treas.; H. H. Heath, secy.
NEW LONDON, WIS.—New London Fair. Sept. 5 to 8. Aug. Reloff, pres.; Henry Cannon, secy.
NEW RICHMOND, WIS.—New Richmond Driving Park and Agricultural Association. Sept. 13 to 15. O. J. Williams, pres.; J. W. McCoy, treas.; J. A. Hughes, secy.
PHILLIPS, WIS.—Sept. 7 to 9. G. M. Chamber, secy.
PLYMOUTH, WIS.—Sheboygan County Agricultural Association. Sept. 5 to 8. H. Wheeler, Sr., pres.; E. A. Dow, treas.; O. Gaffron, secy.
PORTAGE, WIS.—Columbia County Agricultural Society. Sept. 5 to 8. Geo. Bain, pres.; J. M. Bushnell, treas.; Kennedy Scott, of Rio, secy.
RHINELANDER, WIS.—Oneida County Agricultural Society. Sept. 4 to 7. J. C. Curran, pres.; B. R. Lewis, treas.; W. C. Ogden, secy.
RICHLAND CENTRE, WIS.—Richland County Agricultural Society. Sept. 26 to 29. H. M. Bock, pres.; J. M. Keys, treas.; W. F. J. Fogo, secy.
SENECA, WIS.—Sept. 26 to 28. A. B. Withee, secy.
SHAWANO, WIS.—Shawano County Agricultural Society. Sept. 13 to 15. D. E. Westcott, secy.
ST. CROIX FALLS, WIS.—Park County Fair Association. Sept. 19 to 21. Thomas H. Thompson, pres.; Harry D. Baker, treas.; Geo. H. Ely, secy.
VIROQUA, WIS.—Vernon County Agricultural Society. Sept. 19 to 22. D. O. Mahoney, pres.; John W. Mills, treas.; F. W. Alexander, secy.
VIOLA, WIS.—Oct. 3 to 6.
WAUSAU, WIS.—Marathon County Fair. Sept. 4 to 7. L. K. Wright, secy.
WAUTOMA, WIS.—Waushara County Agricultural Society. Sept. 27 to 29. Gilbert Fremont, pres.; Geo. P. Walker, treas.; W. H. Berray, secy.
WEST SALEM, WIS.—La Crosse County Agricultural Society. Sept. 26 to 28. Ira Richardson, Bangor, pres.; C. H. Hawkins, treas.; F. H. A. Nye, secy.
WEYANWEGA, WIS.—Waupaca County Agricultural Association. Sept. 26 to 29. E. W. Brown, pres.; A. L. Hutchinson, secy.

## CANADA

ALMONTE, CANADA.—North Lanark Agricultural Society. Sept. 26 to 28. John Forsyth, Cedar Hill, pres.; Jas. Robertson, treas.; W. P. McEwen, secy.
AYLMER, (WEST), ONT.—East Elgin Fair Association. Sept. 22 and 23. A. A. Leslie, pres.; D. H. Price, Aylmer, secy.
BELLEVILLE, CAN.—Bay of Quinte Fair Association. Sept. 13 and 14.
BOWMANSVILLE, CANADA—West Durham Agricultural Society. Sept. 14 and 15. W. E. Pollard, pres.; W. F. Allen, treas.; M. A. James, secy.
BRANTFORD, CANADA—South Brant Agricultural Society. Sept. 16 to 21. Chas. W. Yapp, pres.; Geo. Hately, manager.
CALGARY, CAN.—Summer Show, Sept. 4 to 6.
CAYUGA, ONT. CAN.—Haldimand County Fair. Sept. 26 and 27. Michael McConnell, pres.; M. McClung, treas.; J. W. Sheppard, secy.
CHATHAM, CANADA—West Kent District Agricultural Society; Peninsular Fair. Sept. 26 to 28. St. A. Patteson, pres.; R. G. Fleming, treas.; Henry Robinson, Box 67, secy.
CHILLIWACK, CAN.—Chilliwack Agricultural Association. Sept. 27 to 29. R. J. Marshall, pres.; S. Millord, treas.; C. B. Reeves, secy.
CLINTON, CANADA—Huron Central Exhibition. Sept. 19 and 20. Wm. Weir, pres.; Wm. Coats, secy.
COLLINGWOOD, CANADA—Great Northern Exhibition. Sept. 19 to 22. Thos. Robinson, pres.; W. J. France, treas.; J. W. Archer, secy.
COMOX, CAN.—Comox Fair. Sept. 21. R. Landells, secy., Courtnay, P. O., Comox, B. C., Canada.
CORNWALL, ONT., CAN.—Fair. Sept. 8 and 9. J. G. Harkness, secy.
DRUMBO, CANADA—Blenheim Township Agricultural Society. Sept. 26 and 27. J. O. Given, Richwood, pres.; Y. S. Telfer, secy.
DUNCAN STATION, V. I., B. C.—Corvichan Agricultural Society. Sept. 30. W. C. Duncan, pres.; G. H. Hadwen, secy and treas.
FLESHERTON, CAN.—East Grey Agricultural Society. Sept. 19 and 20. R. J. Sproule, secy.
FERGUS, CAN.—Center Wellington Fair. Sept. 27 and 28.
GODERICH, ONT., CAN.—Great Northwestern Fair. Sept. 26 to 28.
HALIFAX, CANADA—Novia Scotia Provincial Exhibition Committee. Sept. 23 to 30. Hon. J. W. Longley, pres.; D. R. Clarke, treas.; J. E. Wood, secy.
KAMLOOPS (B. C.) CAN.—Kamloops Agricultural Association. Sept. 20 and 22. W. J. Roper, pres.; J. R. Hall, treas.; F. J. Dean, secy.
KELOWNA, CAN.—Agricultural and Trades Association of Okanagan Mission. Sept. 20 and 21. F. J. Watson, secy.
KEMPTVILLE, ONT., CAN.—Oxford Township Agricultural Exhibition. Sept. 28 and 29. Angus Buchanan, secy.
KINGSTON, CAN.—Kingston Fair. Sept. 11 to 14.
LACHUTE, CAN.—Agricultural Society of Argentine. Sept. 27 and 28. Geo. Morrison, Hillhead, pres.; G. J. Walker, secy and treas.
LORNE—Swan Lake. Sept. 28.
LONDON, CANADA—The Western Fair Association. Sept. 7 to 16. Lt. Col. W. M. Gartshore, pres.; D. Mackenzie, treas.; Thos. A. Browne, secy.
MARKHAM, ONT., CAN.—E. R. Y. & M. Agricultural and Horticultural Societies. Oct. 4 to 6. R. C. Tefft, pres.; W. H. Hall, secy.
MEADOW LEA, CAN.—Woodlands Agricultural Society, No. 1. Sept. 27. J. A. Christelaw. secy.
MORDEN.—Sept. 27 and 28.
NAPANEE, CANADA—Lenox Agricultural Fair. Sept. 18 and 19. E. Ming, secy.
NEWMARKET, ONT.—North York Agricultural Society. Sept. 19 to 21. A. Wilson, pres.; Sharon E. Jackson, treas.; Wm. Keith, secy.
NEW WESTMINSTER, CAN.—British Columbia Fair. Oct. 3 to 6.
OTTAWA, ONT., CAN.—Central Canada Exhibition. Sept. 11 to 23. W. Hutchison, pres.; T. C. Bate, treas.; Edward McMahon, 26 Sparks st., secy.
PAISLEY, CANADA—Centre Bruce Exhibition. Sept. 26 and 27. Geo. Chambers, pres.; F. E. Sheppard, secy.
PALMERSTON, ONT. CAN.—Palmerston and N. Wallace Agricultural Society. Sept. 26 and 27. Allen Murray, pres.; Wm. Jamieson, secy and treas.
PARIS, ONT. CAN.—North Brant Agricultural Society. Sept. 25 and 26. Scott Davidson, pres.; H. C. O'Neail, secy and treas.
PETERBOROUGH, CANADA—Peterborough Central Exposition. Sept. 18 to 20. G. W. Fitzgerald, pres.; W. J. Green, Box 181, secy.
PICTON, ONT. CAN.—County of Prince Edward Agricultural Society. Sept. 27 and 28. H. M. Williams, pres.; Thos. Bog, secy and treas.
PILOT MOUND, CANADA—Mountain Electoral Division Agricultural Society. Oct. 4. R. S. Preston, pres.; F. Steadman, secy.
PRESCOTT, CANADA—South Greenville Agricultural Society. Sept. 19 to 21. Chas. H. Row, pres.; T. R. Melville, secy.
QUEBEC, CAN.—Quebec Exposition. Sept. [illegible] to 14.
RICHMOND, ONT., CAN.—Carleton County Agricultural Society. Sept. 13 to 15. John Craig, North Gower, pres.; William McElroy, Richmond, secy.
SAULT STE. MARIE, CANADA—East Algoma Agricultural Society. Oct. 3 and 4. John Dawson, pres.; Wm. Brown, secy.
SHERBROOKE, CAN. — Canada's Eastern Fair. Sept. 4 to 9.
STANSTEAD PLAIN, CANADA—Stanstead Live Stock Fair Association. Aug. 23 to 24.
STRA HROY, CAN.—West Middlesex Fair. Sept. 18 to 20.
STRATCLAIR, CAN.—Shoal Lake, No. 2, Fair. Oct. 4. W. H. Reed, pres.; A. R. Sutherland, secy and treas.
ST. JOHN, N. B., CAN.—International Exhibition. Sept. 11 to 20. D. J. McLaughlin, pres.; Alex. Macauley, treas.; Chas. A. Everett, secy.
SUTTON, ONT. CAN.—Georgina and N. Williamsburg Fair. Oct. 2 and 3. J. D. Davidson, Belhaven, pres..; P. M'Clellan, Sutton West, secy.
THREE RIVERS, CAN.—Agricultural Association of Three Rivers District. Sept. 18 to 23. Hector Caron, St. Leon, pres.; C. D. Hebert, mgr.
TILSONBURG, CAN.—South Oxford & Dercham Agricultural Society. Oct. 3 and 4. Thos. T. Brown, secy.
TORONTO, ONT., CAN.—Annual Exposition and Fair of Industrial Exhibition Association. Aug. 28 to Sept. 9. H. J. Hill, secy.
WALLACETOWN, CA.N—West Elgin Fair. Sept. 28 and 29. Dan McCallum, Box 34, secy.
WATFORD, CAN.—East Lambton Fair. Sept. 26 and 27. John Farrel, Forest, pres.; F. Kenward, secy.
WELLESLEY, CANADA—Wellesley and N. Easthope Agricultural Society. Sept. 12 and 13. John Greenwood, pres.; Geo. Bellinger, secy.
WOODBRIDGE, ONT. — Woodbridge Fair. Oct. 17 and 18. Hon. N. C. Wallace, treas.; Thos. F. Wallace, secy.
WOODSTOCK, ONT.—Woodstock Fair. Sept. 21 to 23. R. G. Sawtell, secy.
WOODVILLE, ONT.—Eldon Agricultural Society. Sept. 14 and 15. A. E. Stabach, pres.; C. E. Weeks, treas.; J. C. Gilchrist, secy.

## ADDITIONAL FAIR LIST.

LOUISVILLE, KY.—Elks' Big Street Fair, two weeks, Oct 2 to :4.
KANSAS CITY, MO.—Industrial Street Exposition and Oriental Midway. Sept. 28 to Oct. 7. John F. Eaton, pres.; Kansas City Karnival Krewe, managers.
JOPLIN, MO.—Street Fair and Carnival. Oct. 23 to 28. Geo. B. Nichols, manager.
CHERRYFIELD, ME. — West Washington Agricultural Society. Sept. 12 to 14. D. W. Campbell, pres.; F. L. Allen, treas.; E. F. Allen, Columbia Falls, Me., secy.


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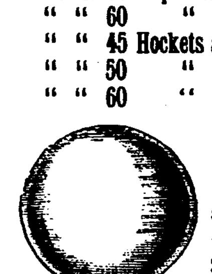
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# CONVENTIONS,
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ALTOONA, PA.—Pennsylvania State Magistrates' Association. Sept. 19, 1899. G. W. Jackson, Box 206, Harrisburg, Pa., secy.
AMES, IOWA—Improved Stock Breeders' Association. Dec. 13, 1899. W. M. McFadden, West Liberty, Iowa.
AMHERST, MASS.—Delta Kappa Epsilon Society. Nov. 15, 1899. Bethune Duffield, secy., 800 Union Trust Building, Detroit, Mich.
ANACONDA, MONT.—I. O. G. T. Grand Lodge. Oct. 11, 1899. Jas. A. Longstaff, 738 S. Main st., Butte, Mont.
ANDOVER, O.—Beekeeper's Association of Ohio, Pennsylvania and New York. Jan. 10 and 11, 1900. Ed. Jolly, Franklin, Pa.
ASBURY PARK, N. J.—State Assembly of Rebekahs. Oct. 3, 1899. Mary I. Pulleu, 252 Elm st., Arlington, N. J., secy.
ASHEVILLE, N. C.—Southern Homeopathic Medical Association. October 17 to 19. Dr. Francis McMillan, secy., 217 N. Vine st., Nashville, Tenn.
ASHLAND, ORE.—Knight Templars' Grand Commandery. Sept. 28, 1899. Jas. F. Robinson, secy., Eugene, Ore.
ASHLAND, WIS.—Woman's Synodical Missionary Society. October, 1899. Mrs. Ella C. Pierce, 119 10th st., Milwaukee, Wis., secy.
ATLANTA, GA.—National Sanitary Association. Oct. 18. E. W. Monteith, secy.
ATLANTIC CITY, N. J.—Grand Lodge of Elks, July 12, 1900.
AURORA, ILL.—Ancient Order Hibernians. 1900. Daniel McGlynn, secy., St. Louis.
AUSTIN, TEX.—Texas United Daughters of the Confederacy. Oct. 18, 1899. Mrs. J. M. Brownson, secy., Victoria, Tex.
BALTIMORE, MD.—Federal Brotherhood of Andrew & Philip. November, 1899. C. E. Wyckoff, Irvington, N. J., secy.
BALTIMORE, MD.—Grand Encampment, I. O. O. F. Oct. 16, 1899. John M. Jones, Baltimore, Md.
BALTIMORE, MD.—Regular Army and Navy Reunion. Oct. 18. R. J. Fanning, Adj. Gen., Columbus, O.
BALTIMORE, MD.—Grand Pasture of Maryland United Order of Nazarites. Nov. 21, 1899. Geo. W. Carroll, secy., 537 North Dallas street, Baltimore, Md.
BALTIMORE, MD.—Independent Order of Free Sons of Israel. 1902.
BALTIMORE, MD.—Shield of Honor of Maryland. Feb. 3, 1900. W. J. Cunningham, secy. 205 E. Fayette street, Baltimore, Md.
BALTIMORE, MD.—Maryland Baptist Union Association. Oct. 25 to 27, 1899. Howard Wayne Smith, 1803 W. Baltimore st., Baltimore, Md., secy.
BALTIMORE, MD.—Catholic Benevolent Legion. Feb. 3, 1900. Thos. Foley Hisky, secy., 100, W. Fayette street, Baltimore, Md.
BALTIMORE, MD.—Royal Arch Masons. Nov. 14, 1899. George L. McCahan, Grand Secretary.
BALTIMORE, MD.—Supreme Council of Chosen Friends. 2d Tuesday Sept., 1899. S. K. Wagner, supreme secy., Phila., Pa.
BALTIMORE, MD.—Union Veteran League. Sept. 13, 1899. W. S. Norcross, Lewiston, Me., secy.
BATTLE CREEK, MICH.—Civic Philanthropic Conference. Oct. S. Sherin, secy., 45 Stanley Terrace, Chicago, Ill.
BAXTER SPRINGS, KAN.—Reunion, Aug. 28 to Sept 2. John W. Cooper, pres.; C. W. Daniels, secy.
BAY CITY, MICH.—Rebekah Assembly, I. O. O. F. Oct. 17, 1899. Mrs. Ida M. Davis, 512 Capital ave., S. Lansing, Mich., secy.
BAY CITY, MICH.—Grand Lodge, I. O. O. F. Oct. 17, 1899. Edwin H. Whitney, Lansing, Mich., secy.
BEATRICE, NEB.—Head Camp, Woodmen of the World. Second Tuesday, February, 1901. E. I. Spencer, Wichita, Kan., secy.
BELLEVILLE, ILL.—Anti-Horsethief Association. Oct. 11, 1899. G. C. Browning, Farmersville, Ill., secy.
BELTON, MO.—Central Protective Association. Oct. 10, 1899. W. H. Smith, Atchison, Kan., secy.
BERLIN, GERMANY—Geographical Congress. Sept. 25 to 29.
BICKNELL, IND.—Indiana Field Trial Clubs. Nov. 6, 1899. S. H. Socwell, secy., 371 Massachusetts avenue, Indianapolis Ind.
BIG RAPIDS, MICH.—Soldiers' and Sailors' Grand Reunion. Sept. 11 to 16.
BINGHAMTON, N. Y.—American Missionary Association. Oct. 17 to 19, 1899. Rev. C. J. Ryder, D.D., 22d st. and 1st av,. New York City.
BINGHAMTON, N. Y.—State Baptist Pastors' Conference. Oct. 24 and 25, 1899. Rev. C. A. Clauson, Brockport, N. Y., secy.
BINGHAMPTON, N. Y.—B. Y. P. U. of New York. Oct. 26 and 27. Geo. E. Burdick, secy., Utica, N. Y.
BIRMINGHAM, ALA.—Synod of Alabama. Nov. 21, 1899. W. I. Sinnott, Clerk, Columbiana, Ala.
BOONE, IA.—Baptist State Convention. Oct. 20, 1899. E. P. Bartlett, secy., Des Moines, Iowa.
BOSTON, MASS.—American Historical Association. Dec. 27 to 29, 1899. Herbert B. Adams, John Hopkins University, Baltimore. Md., secy.
BOSTON, MASS.—Loyal Temperance Legion. October, 1899. Mrs. H. G. Rice, 1597 Washington street, Boston, Mass.
BOSTON, MASS.—State Sunday School Association. Nov. 14 to 16. Hamilton S. Conant, secy., 110 Boylston street, Boston.
BOSTON, MASS.—Grand Lodge I. O. O. F. of Mass. Sept. 7, 1899. John W. Perkins, secy.
BOSTON, MASS.—Knights of Labor. Nov. 14.
BOSTON, MASS.—American Association G. P. and F. Agents. October, 1899. A. J. Smith, L. S. & M. S. R. R., Cleveland, O., secy.
BOSTON, MASS.—Vessel Owners & Captains' National Association.' Oct. 4, 1899. R. R. Freeman, 95 Commercial st., Boston, Mass., secy.
BOSTON, MASS.—International Congregational Council. Sept. 20 to 29. Hon. Sam'l B. Capen, Boston, Mass.
BOSTON, MASS.—Farmers' National Congress. Oct. 3 to 6.
BOSTON, MASS.—U. S. General Convention of Universalists. Oct. 17 to 22, 1899. Rev. G. L. Demarust, D.D., Manchester, N. H., secy.
BOSTON, MASS.—Knights and Ladies of Honor, Grand Lodge. May 9, 1900. Sam Hathaway, 228 Tremont st., Boston, Mass.
BOSTON, MASS.—O. U. A. M. State Council. Feb. 22, 1900. Chas. C. Littlefield, secy., 43 Milk street, Boston.
BOSTON, MASS.—Ancient Order of Hibernians. July, 1900. James O. Sullivan, Philadelphia, Pa., nat. secy.
BOSTON, MASS.—Knights of Malta Grand Commandery. Sept. 28, 1899. John W. Hicks, Grand Recorder, 606 Tremont st., Boston, Mass.
BOSTON, MASS.—State Council Knights of Columbus. Feb. 6, 1900. Wm. J. O'Brien, secy., 597 Washington street, Boston.
BOSTON, MASS.—International Union, Steam Engineers. Oct. 2, 1899. P. F. Doyle, 187 Washington st., Chicago, Ill., secy.
BOSTON, MASS.—Steam Engineers' National Union. October, 1899. P. F. Doyle, Chicago, Ill., secy.
BOWLING GREEN, KY.—Synod of Cumberland, Presbyterian Church. Oct. 24, 1899. Rev. T. N. Williams, Louisville, Ky., secy.
BRANDON, VT.—B. Y. P. U. State Convention. Sept. 27, 1899. Frank W. Woods, Johnson, Vt., secy.
BRANDON, VT.—State Baptist Convention. Sept. 26, 1899. W. H. Kinzie, Bristol, Vt., clerk.
BRIDGEPORT, CONN.—National Council, Daughters of America. Oct. 11, 1899. Miss Julia Tipton. Box 522. Dennison, O., secy.
BRISTOL, CONN. — Pow-Wow Association Field Day. September 4. E. E. Merrill, secy., 64½ Race street, Bristol.
BROCKTON, MASS.—Brigade Field Day, K. of P., Labor Day, 1899. Col. D. M. Frye, A. A. General, 43 Milk street, Boston, Mass.
BROOKLYN, N. Y.—Knights of Golden Eagle, Supreme Castle. Oct. 9 and 10, 1899. A. C. Lyttle, 814 N. Broad st., Philadelphia, Pa., secy.
BRUNSWICK, ME.—Maine Ornithological Society. Dec. 30, 1899. L. W. Robbins, Gardiner, Me., secy.
BUSHNELL, ILL.—Military Tract Medical Association. Nov. 19 to 20, 1899. O. B. Will, M.D., secy., Peoria, Ill.
CAMDEN, N. J.—Supreme Lodge, Order of Shepherds of Bethlehem. Oct. 26, 1899. G. S. Wyckoff, 160 S. Stockton st., Trenton, N. Y., secy.
CAPE CHARLES CITY, VA.—State Council of Virginia, Jr. O. U. A. M. Oct. 18 and 19, 1899. Thos. B. Ivey, Petersburg, Va., Box 556, secy.
CEDAR RAPIDS, IA.—American Poultry Association. Jan. 15 to 20, 1900. H. A. Bridge, Columbus, O., secy.
CEDAR RAPIDS, IA.—Iowa Engineering Society Jan. 17 and 18. E. P. Boynton, secy.
CEDAR RAPIDS, IA.—Iowa State Epworth League Convention. Nov. 2 to 5. Rev. E. G. Keith, secy., Lake City, Ia.
CHARLESTON, S. C.—Annual Communication of M. W. Grand Lodge of Ancient Free Masons of South Carolina. Dec. 12. Chas. Inglesby, secy.
CHICAGO, ILL.—Bohemian Catholic Central Union. Sept. 26, 1900. Frank Lindelar, 56 Jewett st., Cleveland, O., secy.
CHICAGO, ILL.—National Household Economic Association. Oct. 31 to Nov. 1. Ellen F. Marshall, secy., 1882W. 22d street, Chicago.
CHICAGO, ILL.—Grand Chapter, Order Eastern Star of Illinois. Oct. 3 to 5, 1899. Mrs. Mate L. Chester, 331 Park ave., Chicago, Ill., secy.
CHICAGO, ILL.—National Duroc-Jersey Record Association. Jan. 2, 1900. Robt. J. Evans, secy., El Paso, Ill.
CHICAGO, ILL.—National Association Colored Head Waiters. Sept. 20.
CHICAGO, ILL.—"Trust" Conference. Sept. 13 to 16.
CHICAGO, ILL.—General Council Lutheran Church. Oct. 5. Rev. W. K. Frick, secy., Milwaukee, Wis.
CHICAGO, ILL.—American Galloway Breeders' Association. Nov., 1899. Frank B. Hearne, secy., Independence, Mo.
CHICAGO, ILL.—Street Railway Accountants' Association. Oct. 17 to 20. W. B. Brockway, secy., Toledo, O.
CHICAGO, ILL.—United States Firemen's Association. Sept. 26. John E. Spears, secy., 147 Elm st., Reading, Pa.
CHICAGO, ILL.—Interstate League, Building and Loan Association. Nov. 16 to 17, 1899. Bird M. Robinson, secy., 1123 Broadway, New York City.
CHICAGO, ILL.—National Spiritualists' Association. October, 1899. M. F. Longley, 600 Pennsylvania ave., S. E., Washington, D. C., secy.
CHICAGO, ILL.—Knights Templar Annual Conclave. Oct. 24, 1899. Gil. M. Barnard, 1901 Masonic Temple, Chicago, Ill., secy.
CHICAGO, ILL.—National Association of Embalmers. First week, September. 1899. Frank A. Cook, Paris, Ill., secy.
CHICAGO, ILL.—F. & A. M., Grand Lodge. Oct. 3, 1899. J. H. C. Dill, Bloomington, Ill., secy.
CHICAGO, ILL.—Mississippi Valley Medical Association. Sept. 12, 1899. Henry E. Tuley, M.D., 111 W. Kentucky st., Louisville, Ky., secy.
CINCINNATI, O.—Triennial Meeting General Grand Chapter. Sept. 25, 1900.
CINCINNATI, O.—Union of American Hebrew Congregations. Jan. 15, 1901. Lipman Levy, secy., Cincinnati, O.
CINCINNATI, O.—Christian Women's Board of Missions. Oct. 12 to 14, 1899. Lois A. White, 307 N. Delaware st., Indianapolis, Ind., secy.
CINCINNATI, O.—Christian Church Convention. Oct. 12 to 20, 1899. B. L. Smith, Y. M. C. A. Bldg., Cincinnati, O., secy.
CINCINNATI, O.—National Harness Manufacturers and Dealers Protective Association. Sept. 11 to 13. J. D. Lauder, secy., 527 Main street.
CINCINNATI, O.—Traveling Engineers' Association. Sept. 12, 1899. W. O. Thompson, Elkhart, Ind., secy.
CINCINNATI, O.—National Association of Implement & Vehicle Manufacturers. October, 1899. O. D. Frary, West Pullman, Chicago, Ill., secy.
CINCINNATI, O.—National Funeral Directors' Association. Oct. 11 and 12. H. M. Kirkpatrick, secy., Elmwood, Ill.
CLAREMONT, N. H.—I. O. R. M. State Council. Oct. 12. Chas. F. Glidden, secy., Manchester, N. H.
CLARKSVILLE, TENN.—Grand Lodge of Tennessee, I. O. O. F. Oct. 18, 1899. J. R. Harwell, Nashville, Tenn., secy.
CLEVELAND, O.—National Paint, Oil & Varnish Association. Oct. 10 to 12, 1899. Dr. Van Ness Person, 84 La Salle st., Chicago, Ill., secy.
CLEVELAND, O.—R. and S. Masters' State Council. Sept. 26, 1899. Wm. E. Evans, Chillicothe, O., Grand Recorder.
CLEVELAND, O.—Royal Arch Masons Grand Chapter. Sept. 27, 1899. Chas. C. Kiefer, Urbana, O., secy.
CLEVELAND, O.—Royal Templars of Temperance. Jan. 30, 1900. Geo. M. Caldwell, 57 Tennis st., Cleveland, O., secy.
COLUMBUS, O.—Ohio Spanish Merino Sheep Breeders' Association. Sept. 6. Wesley Bishop, Troyton, O., secy.
COLUMBUS, O.—Ohio State Hotel Association. Dec. 13 and 14, '99. F. Melville Lewis, secy., Cleveland, O.
COLUMBUS, O.—Ohio Horse Breeders' Association. Sept. 6. Samuel Taylor, secy., Pleasant Corners, O.
COLUMBUS, O.—Physio Medical State Association. Sept. 7 and 8. A. T. Stage, secy., 64 E. Town street.
COLUMBUS, O.—Ohio Association of Presidents and Secretaries of Fairs. Jan. 10, 1900. Geo. W. Carey, secy., Lebanon, O.
COLUMBIA, S. C.—Association of Southern Schools and Colleges. November, 1899. J. H. Kirkland, secy., Nashville, Tenn.
COLUMBUS, O.—American Chester White Record Association. Jan. 19, 1900. Carl Freigau, secy., Dayton, O.
COLUMBUS, O.—National Municipal League. Nov. 15 to 17.
COLUMBUS, O.—Junior Order United American Workmen. Sept. 12, 1899. J. A. Bliss, secy., Canton, O.
COLUMBUS, O.—Grand Chapter, Order of Eastern Star. Oct. 10, 1899. Mrs. Ella B. Shearer, Marysville, O., secy.
COLUMBUS, O.—Ohio Jersey Cattle Club. Jan. 10, 1900. A. T. Dempsey, secy.
COLUMBUS, O.—State Council, D. of A. Sept. 12, 1899. Miss Julia Tipton, Box 522, Dennison, O., secy.
COLUMBUS, O.—State Association of County Auditors, Nov. 21 and 22, 1899. E. M. Fullington, Marysville, O., secy.
CRESTON, IOWA—Y. P. S. C. E. State Convention. Oct. 10 to 12, 1899. Jennie E. Catlin, Fairfield, Iowa, secy.
CRIPPLE CREEK, COL.—D. of R. State Assembly. Oct. 16 to 18, 1899. Mrs. E. V. L. Beggs, secy., 2925 Curtis street, Denver, Colorado.
DANVILLE, QUE., CAN.—Grand Lodge, I. O. G. T. September, 1899. J. W. Roch, 396 A, St. Dominique st., Montreal, secy.
DAVENPORT, IA.—Grand Chapter of Iowa O. E. S. Oct. 25 and 26, 1899. Mrs. Maria Jackson, Council Bluffs, Ia., secy.
DAYTON, O.—Ohio Poland China Record Co. Jan. 23, 24, 1900. Carl Freigau, secy., Dayton, O.
DAYTON, O.—County Commissioners' State Association. Jan. 9, 1900. J. C. Hauser, Sandusky, O., secy
DAYTON, O.—Phi Gamma Delta Convention. Oct. 19 to 21. W. F. Chamberlin, secy., Dayton, O.
DAYTON, TENN.—Synod of Cumberland Presbyterian Church of Tennessee. Oct. 16 to 20, 1899. Rev. P. M. Fitzgerald, McKenzie, Tenn., clerk.
DECATUR, ILL.—Grand Lodge, I. O. G. T. Oct. 10, 1899. R. J. Hazlett, Rockford, Ill., secy.
DELAWARE, O.—Catholic Knights of Ohio. Sept. 11, 1899. M. J. Manly, Delaware, O., secy.
DES MOINES, IA.—Western Surgical and Gyneological Society. Dec. 27 and 28. Geo. L. Simmons, secy., 61 Market st., Chicago, Ill.
DES MOINES, IOWA.—National Congress of Mothers. May 23, 1900.
DES MOINES, IA.—State Traveling Men's Association. Dec. 2. F. E. Haley, secy., Des Moines. Ia.
DENVER, COL.—American Association of Traveling Passenger Agents. September, 1899. L. W. Landman, Columbus, O., secy.
DENVER, COL.—Concatenated Order of the Hoo-Hoo. Sept. 9, 1899. J. H. Baird, Nashville, Tenn., scrivenater.
DES MOINES, IOWA.—Iowa Miller's Association. Jan. 16, 1900. J. C. Van Meter, secy., DeSoto, Iowa.
DES MOINES, IOWA.—Marble and Granite Dealers' Association. Jan. 17, 1900. E. H. Prior, secy., Postville, Iowa.
DES MOINES, IA.—Mutual Insurance Association. Nov. 18, 1899. F. E. Gordon, secy., Sac City, Ia.
DES MOINES, IOWA—Brotherhood of Locomotive Firemen. September, 1900. F. W. Arnold, Peoria, Ill., secy.
DETROIT, MICH.—National Insurance Commissioners' Association. Sept. 1 or 2, 1899. John M. Pattison, Cincinnati, O., pres.
DETROIT, MICH.—Association of Railway Superintendents of B. & B. Oct. 17. S. F. Patterson, secy., Concord, N. H.
DETROIT, MICH.—The National Lincoln Breeders' Association. Dec. 20. H. A. Daniels, secy., Elva, Mich.
DETROIT, MICH.—United States Maltsters Association. Sept. 5 and 6. J. H. Pank, secy., 604 Gaff Building, Chicago.
DETDOIT, MICH.—Lake Carriers' Association. Jan. 16, 1900. Chas. H. Keep, secy., Buffalo, N. Y.
DETROIT, MICH.—Supreme Lodge K. of P. Aug. 21, 1900. R. L. C. White, secy., Nashville, Tenn.
DETROIT, MICH.—American Federation of Labor. Dec. 11.
DETROIT, MICH.—Republican State League Feb. 22, 1900. Burt D. Cady, secy., Port Huron, Mich.
DETROIT, MICH.—R. A. M. Grand Lodge. Jan. 16 and 17, 1900. Grand Lodge, Jan. 23 and 24. J. S. Conover, secy., Coldwater, Mich.
DETROIT, MICH.—"Road Masters' Association." Sept. 12, 1899. J. B. Dickerson, Sterling, Ill., secy.-treas.
DETROIT, MICH.—I. O. O. F. Sovereign Grand Lodge. Sept. 18 to 23, 1899. J. Frank Grant, 25 N. Liberty st., Baltimore, Md., secy.
DETROIT, MICH.—Odd Fellows' International Press Association. September, 1899. John W. Bourlet, Concord, N. H., secy.
DETROIT, MICH.—Philatelic Sons of America. Sept 11 and 12. C. Kissinger, Reading, Pa., secy.
DETROIT, MICH.—F. and A. M. Grand Lodge. Jan. 23, 1900. Frank T. Lodge, Port Huron, Mich, secy.
DETROIT, MICH.—National Convention Insurance Commissioners. Sept. 12 to 14. J. J. Brinkerhoff, secy., Springfield, Ill.
DETROIT, MICH.—Supreme Grand Lodge, I. O. O. F. September, 1899.
DETROIT, MICH.—National Pythian Press Association. October 26, 1899.
DOVER, N. H.—Knights of Pythias Grand Lodge. Oct. 18, 1899. Chas. B. Spofford, Claremont, N. H., secy.
DULUTH, MINN.—Minnesota Retail Hardware Association. Feb. 14, 1900. J. W. Clark, Minneapolis, Minn., secy.
DULUTH, MINN.—State Conference Charities and Corrections. Sept. 4 to 6. Jas. F. Jackson, St. Paul, Minn., secy.
DUNKIRK, N. Y.—New York State Woman's Suffrage Association. Nov. 1 to 4. Isabel Howland, cor. secy., Sherwood, N. Y.
DURHAM, N. C.—Jr. O. U. A. M., State Council. Feb. 20, 1900. P. S. Preston, secy. Box 275, Salem, N. C.
EAST ST. LOUIS, ILL.—Illinois Southern Press Association. Sept. 15 and 16.
EAST ST. LOUIS, ILL.—K. of P., Grand Lodge. Oct. 17, 1899. Henry P. Caldwell, 126 Washington st., Chicago, Ill., secy.
EL RENO, OKLA.—I. O. O. F., Grand Lodge. Oct. 18, 1899. J. B. Way, El Reno, Okla., secy.
EL RENO, OKLAHOMA—Grand Lodge, I. O. O. F. Oct. 18, 1899. J. B. May, El Reno, Okla., secy.
ELWOOD, IND.—State Convention, Indiana Federation of Labor. Oct. 10 to 12. J. W. Peters, secy., South Bend ,Ind.
EMPORIA, KAS.—Democratic Editorial Fraternity of Kansas. Feb. 8, 1900. W. P. Morrison, secy., Sterling, Kas.
ERIE, PA.—Directors of Poor and Charities of Pennsylvania. Oct. 17 to 19. L. C. Colburn, Somerset, Pa.
EUREKA, NEV.—Grand Lodge, I. O. O. F. Nov. 2, 1899. Mrs. Weathers, Deeth, Nev., secy.
FALL RIVER, MASS.—National Loom Fixers' Association. Sept. 13 to 14, 1899. Richard Shovelton, jr., secy., 1723 South Main street, Fall River, Mass.
FALL RIVER, MASS.—New England Label Conference. Oct. 4, 1899. T. F. Tracy, 14 Hudson st., Boston, Mass.
FRANKFORT, IND.—Supreme Lodge of Moose. February, (second Tuesday), 1900. M. G. Kelly, Crawfordsville, Ind., secy.
FRANKLIN, MASS.—Massachusetts Universalist Convention. Sept. 26 to 28, 1899. Rev. F. W. Sprague, 30 West st., Boston, Mass., secy.
FRANKLIN MASS.—Y. P. S. C. U. State Convention. Sept. 22, 1899. Miss Josie S. Newman, Beverly, Mass., secy.
FREDERICK CITY, MD.—United Brethren Church of United States and Europe Centennial Celebration. 1901.
FRESNO, CAL.—High Court of California, I. O. F. Oct. 10, 1899. W. H. Perry, 49-50 Phillips Block, Los Angeles, Cal., secy.
FT. FAIRFIELD, ME.—Aroostook County Potato Show. Oct. 25 and 26. Geo. B. Dickert, gen'l manager, Mapleton, Me.
FT. WORTH, TEX.—Fat Stock Show. March 13, 1900. D. O. Lively, secy.
FT. WORTH, TEX.—National Stock Breeders' Association. January 16, 1900.
GAFFNEY, S. C.—Baptist Ministers' Conference. Nov. 28, 1899.
GAFFNEY, S. C.—State Convention of Baptists. Nov. 29, 1899. C. P. Ervin secy., Wellford, S. C.
GUTHRIE, OKLA.—Grand Lodge K. of P. Oct. 10 and 11. Chas. Pond, secy.
HAMPTON, CT.—The Cornfield Trial. Oct. 25. John E. Bassett, secy.
HARTFORD, CONN.—F. & A. M. Grand Lodge of Connecticut. Jan. 17, 1900. John H. Barlow, secy.
HARTFORD, CONN.—Jr. O. U. A. M. State Council. Sept. 26, 1899. E. W. Bell, 53 S. High st., New Britain, Ct., secy.
HARTFORD, CONN.—Grand Lodge, K of P. of Connecticut. Oct. 17 and 18, 1899. H. O. Case, 39 Pearl st., Hartford, Conn.
HARTFORD, CONN.—K. of H. Grand Lodge. Oct. 23, 1899. Chas. W. Skiff, Danbury, Conn., secy.
HARTFORD, CONN.—Catholic Total Abstinence Association. Sept. 18, 1899. John G. McGowan, New Haven, Conn., secy.
HARTFORD, CONN.—State Dairymen's Association. Jan. 15 to 20.
HARTFORD, CONN.—National Prison Association of United States. September, 1899. Rev. J. L. Milligan, Allegheny, Pa., secy.
HASTINGS, NEB.—I. O. O. F., Grand Lodge. Oct. 17, 1899. Will H. Love, Lincoln, Neb.
HASTINGS, NEB.—Rebekah State Assembly of Nebraska. Oct. 18, 1899. Emma Talbot, S. Omaha, Neb., secy.
HINTON, W. VA.—United Order American Mechanics. Oct. 12, 1899. W. J. Mitchell, Box 606, Wheeling, W. Va., secy.
HOBOKEN, N. J.—Grand Chapter Order of Eastern Star. Sept. 20. Mrs. Mary Martin, secy., 408 Graham Ave., Paterson, N. J.
HOBOKEN, N. J.—High Court of New Jersey, Independent Order of Foresters. September, 1899. John H. Davis, 1129 Hampton Place, Elizabeth, N. J., secy.

HUNTINGTON, W. VA.—I. O. O. F. Grand Lodge. Nov. 21, 1899. G. A. Hiehle, secy., Parkersburg, W. Va.

INDIANAPOLIS, IND.—National Carriage Builders' Association. October, 1899. Henry C. McLear, Wilmington, Del., secy.

INDIANAPOLIS, IND.—Grand Temple, Rathbone Sisters. Oct. 10, 1899. Dr. Mabel Teague, 116 N. Senate ave., Indianapolis, Ind., secy.

INDIANAPOLIS, IND.—I. O. G. T., Grand Lodge of Indiana. Oct. 18 and 19, 1899. B. A. Harding, Shelbyville, Ind., secy.

INDIANAPOLIS, IND.—Grand Council, R. & S. Masters. Oct. 17 and 18, 1899. Grand Chapter of R. A. Masons. Oct. 18 and 19, 1899. Wm. H. Smythe, Indianapolis, Ind., secy.

INDIANAPOLIS, IND.—Indiana B. Y. P. U. State Convention. Oct. 12 to 17, 1899. Rev. D. H. Cooper, Peru, Ind.

INDIANAPOLIS, IND.—American Essex Association. Jan. 2 to 7, 1900. F. M. Srout, McLean, Ill., secy.

INDIANAPOLIS, IND.—National Association of Mexican War Veterans. September, 1899. W. R. Smith, Lexington, Ky., secy. and treas.

INDIANAPOLIS, IND.—State Wool Growers' Association. Jan. 2, 1900. J. W. Robe, secy., Greencastel, Ind.

INDIANAPOLIS, IND.—K. and L. of H., Grand Lodge. Nov. 7, 1899. W. B. Hasson, Jeffersonville, Ind., secy.

INDIANAPOLIS, IND.—American Association of Obstetricians and Gynecologists. Sept. 19 to 21. W. W. Potter, M. D., secy., 284 Franklin st., Buffalo, N. Y.

ITHACA, N. Y.—American Economic Association. Dec. 26 to 29. Walter T. Willcox, secy., Ithaca, N. Y.

JACKSONVILLE, FLA.—Supreme Lodge, Knights of Pythias. Sept. 11 to 14. W. A. Glover, secy., 125 E. Forsyth st., Jacksonville, Fla.

JACKSONVILLE, FLA.—F. & A. M. Grand Lodge of Florida. Jan. 16, 1900. W. P. Webster, secy.

JEFFERSON CITY, MO.—Missouri State School Board Association. Dec. 27 to 30. Speed Mosby, secy., Jefferson City, Mo.

JEFFERSONVILLE, IND.—Grand Lodge of Indiana, K. of H. Feb., 3d Tues., 1900. J. W. Jacobs, secy., Jeffersonville, Ind.

JERSEY CITY, N. J.—Y. P. C. U. State Convention. Oct. 12, 1899. Rev. C. H. Vail, Highstown, N. J., secy.

JOLIET, ILL.—Synod of Presbyterian Church. Oct. 20, 1899. Rev. D. S. Johnson, Hinsdale, Ill., stated clerk.

JOLIET, ILL.—Building Association League of Illinois. Oct. 19, 1899. B. G. Vasen, Quincy, Ill., secy.

KANSAS CITY, MO.—Missouri Grand Lodge, I. O. O. F. Oct. 2 to 6, 1899. J. W. Edwards, Jefferson City, Mo., secy.

KANSAS CITY, MO.—State Universalist Convention. Oct. 5, 1899. Ed. C. Crow, Bowling Green, Mo., secy.

KANSAS CITY, MO.—American Bar Association. Sept. 26 to 29.

KANSAS CITY, MO.—Hereford Cattle Breeders' Association Stock Show. Oct 23 to 28.

KEARNEY, NEB.—Y. P. S. C. E. State Convention. Oct. 27 to 29. Emma Gillespie, secy., Beatrice, Neb.

KEENE, N. H.—I. O. O. F. Grand Lodge of N. H. Oct. 11, 1899. Joseph Kidder, Box 94, Manchester, N. H., secy.

LAFAYETTE, IND.—Indiana State Court of aCtholic Order of Foresters. August, 1899.

LEXINGTON, KY.—Kentucky Bankers' Association. Oct. 11 and 12. Isham Bridges, secy., Louisville, Ky.

LINCOLN, NEB.—Knights of Pythias, Grand Lodge. Sept. 12, 1899. Will H. Love, Lincoln, Neb., secy.

LINCOLN, NEB.—State Historical Society. Jan. 9,1900 Prof. H. W. Caldwell, secy.

LINCOLN, NEB.—Western Travelers' Accident Association. Sept. 30, 1899. Arthur L. Sheetz, Omaha, Neb., secy.

LITTLE ROCK, ARK.—Order of Eastern Star. Nov. 20, 1899. Mrs. Jennie B. Hopkins, secy., Mabelvale, Ark.

LITTLE ROCK, ARK.—Rebekah Assembly of Arkansas. Oct. 24, 1899. Mrs. Medora A. Reid, 1109 W. 4th st., Little Rock, Ark., secy.

LITTLE ROCK, ARK.—Grand Lodge, I. O. O. F. Oct. 24, 1899. J. B. Friedheim, Camden, Ark., secy.

LOCK HAVEN, PA.—A. O. K. of the M. C. of Pa. Sept. 12. John J. Davis, Box 256, Pittsburg, Pa.

LONDON, ENGLAND—Salvation Army Congress. July, 1900. Commissioner Howard, 101 Queen Victoria st., London, E. C., Eng.

LONG BRANCH, N. J.—State Firemen's Convention. September, 1899. Isaac Wiesenthal, Chief Engineer.

LOUISVILLE, KY.—A. O. U. W. Grand Lodge. February (second Tuesday), 1900. J. G. Walker, secy., Room 9, Norton Building, Louisville, Ky.

LOUISVILLE, KY.—Grand United Order of Odd Fellows. Oct. 4, 1899. Geo. E. Temple, 2341 Washington st., St. Louis, Mo., secy.

LOUISVILLE, KY.—Royal Arch Masons, Grand Chapter. Oct. 10, 1899. Henry B. Grant, 4th and Green sts., Louisville, Ky., secy.

LOUISVILLE, KY.—F. & A. M. Grand Lodge of Kentucky. Oct. 17 to 20, 1899. H. B. Grant, Louisville, Ky., secy.

LOUISVILLE, KY.—Grand Encampment, Knights Templar. August, (fourth Tuesday), 1901. Reuben H. Lloyd, San Francisco, Cal., Grand Master.

LYNDONVILLE, VT.—Federation of Women's Clubs. Oct. 16 to 20. Mrs. Chas. W. Ward, Rutland, Vt., secy.

MACON, GA.—Georgia Federation of Women's Clubs. Nov. 1 to 4. Mrs. Frank M. Tufts, secy., Augusta, Ga.

MADISON, WIS.—State Bee Keepers' Association. Feb. 8 and 9, 1900. N. E. France, secy., Platteville, Wis.

MAHONEY CITY, PA.—Reformed Brotherhood of Andrew and Philip. November, 1900. W. O. Anderson, secy., 519 Presstman street, Baltimore, Md.

MANHATTAN, KAN.—State Dairymen's Association. Nov. 22 to 24.

MANKATO, MINN.—Baptist State Convention. Oct. 9 to 13, 1899. Rev. E. R. Pope, 701 Lumber Exchange Building, Minneapolis, Minn., secy.

MARIETTA, GA.—Synod of Georgia. Nov. 1, 1899. James Stacy, Clerk, Newnan, Ga.

MASON CITY, IA.—Iowa State Dairy association. Nov. 15 to 17. J. C. Daly, secy., Charles City, Ia.

MEMPHIS, TENN.—Christian Missionary Convention. Oct. 3, 1899. A. I. Myler, Nashville, Tenn., secy.

MEMPHIS, TENN.—National Association of Post Office Clerks. Sept. 4, 1899. Wm. Agnew, Cleveland, O., secy.

MEMPHIS, TENN.—Southern Educational Association. Dec. 27 to 29. P. B. Claxton, secy., Greensboro, N. C.

MILNER, GA.—Cabin Creek Baptist Association. Sept. 27, 1899. N. E. Blanton, Forsyth, Ga., secy.

MILWAUKEE, WIS.—Wisconsin State Undertakers' Association. September, 1899. George L. Thomas, 467 Milwaukee st., Milwaukee, Wis., secy.

MILWAUKEE, WIS.—National Association, Master Blacksmiths. Sept. 5 to 8. A. L. Woodworth, secy., Lima, O.

MILWAUKEE, WIS.—General Federation of Women's Clubs. Biennial Meeting. May, 1900. Mrs. Emma A. Fox, 21 Bagley ave., Detroit, Mich., secy.

MILWAUKEE, WIS.—Wisconsin Retail Hardware Association. Feb., 1st Wed., 1900. C. Peck, secy., Berlin, Wis.

MILWAUKEE, WIS.—Grand Chapter Arch Masons. Feb. 21, 1900. J. W. Laflin, secy., Milwaukee, Wis.

MILWAUKEE, WIS.—Knights Templar Grand Grand Commandery. Oct. 10, 1899. John W. Laflin, secy., 466 Jefferson street, Milwaukee, Wis.

MINNEAPOLIS, MINN.—Rathbone Sisters. Sept. 26, 1899. Mrs. Carrie Hoag, Central Ave., St. Paul,, Minn., secy.

MINNEAPOLIS, MINN. — Minnesota State Barbers Association. Sept. 4, 1899. M. E. Murray, secy., 250½ Ronde street, St. Paul.

MINNEAPOLIS, MINN.—State Convention O. D. H. S. Jan. 25, 1900. Herman Circler, secy., Box 444, Minneapolis, Minn.

MINNEAPOLIS, MINN.—American Public Health Association. Oct. 31 to Nov. 3, 1899. Dr. C. O. Probst, Columbus, O., secy.

MISSOURI VALLEY, IOWA—Synod of Iowa. Oct. 17, 1899. J. C. McClintock, Sioux City, Iowa, clerk.

MOLINE, ILL.—Illinois Society of Engineers and Surveyors. Jan. 24 to 26, 1900. Jacob A. Harmon, secy., Peoria, Ill.

MONTEREY, CAL.—Fifteenth Anniversary Celebration Oct. 13.

MONTGOMERY, ALA.—Grand Chapter, R. A. M. Dec. 4. H. Clay Armstrong, secy.

MONTREAL, QUEBEC, CAN.—Trades & Labor Congress. September, 1899. Geo. W. Dower, 11 Louisa st., Toronto, secy.

MOUNT VERNON—Anniversary Celebration of Washington's Death Day, by Masonic Fraternity. (Estimated attendance, 10,000). Dec. 14, 1899.

NACOGDOCHES, TEX.—Baptist Missionary and Educational Assoiation of Texas. Oct. 11, 1899. M. M. Rodgers, secy., LaGrange, Texas.

NASHVILLE, TENN.—A. O. U. W. Grand Lodge. Sept. 20, 1900. J. H. Thompson, 411½ Union st., Nashville, Tenn., secy.

NASHVILLE, TENN.—National Baptist Convention (Colored). Sept. 13, 1899. Wm. N. Steward, Louisville, Ky., secy.

NASHVILLE, TENN. — Annointed High Priests Grand Convention. Jan. 26, 1900. Bradford G. Rice, secy.

NASHVILLE, TENN.—I. O. R. M. Grand Council. Jan. 23, 1900. G. W. Davis, 309 N. Cherry st., Nashville, Tenn., secy.

NASHVILLE, TENN.—Women's Press Club of Tennessee. Nov. 7 and 8. Elizabeth Fry Page, secy., 910 S. Addison Ave., Nashville, Tenn.

NEWARK, N. J.—New Jersey State Council, C. B. L. Oct. 10, 1899. John J. Ghegan, 210 Garside st., Newark, N. J., secy.

NEW BRITAIN, CONN.—I. O. G. T. Grand Lodge. September, 1899. Mrs. Florence A. Screen, 101 Pleasant st., New Britain, Conn., secy.

NEW CASTLE, PA.—Grand Lodge, A. O. U. W. September, 1900. O. K. Gardner, 2201 Wylie ave., Pittsburg, Pa.

NEW HAVEN, CONN.—State Lumber Dealers' Association. Feb. 14, 1900. Louis C. Mansfield, secy., New Haven, Con.

NEW HAVEN, CONN.—National Electrotypers' Association. September, 1899. J. H. Ferguson, New York City, secy.

NEW HAVEN, CONN.—Knights of Columbus. March 6, 1900. Daniel J. Colwell, Poli Building, New Haven Conn., secy.

NEW HAVEN, CONN.—National Convention of Typothetae. Sept. 12 to 15.

NEW HAVEN, CONN.—C. B. L. State Council of Connecticut. Sept. 19, 1899. Jas. Scanton, 115 Smally st., New Britain, Conn., secy.

NEW ORLEANS, LA.—State Council, Catholic Knights of America. Feb. 2, 1901. Chas. A. Fricke, secy., 823 Lowerline street, New Orleans, La.

NEW ORLEANS, LA.—Southern Surgical and Gynecological Association. Nov. 14 to 17. W. E. B. Davis, secy., Birmingham, Ala.

NEWPORT, N. H.—Y. P. S. C. E. State Convention. Oct. 1 to 6, 1899. Frank W. Lund, Nashua, N. H., secy.

NEW YORK CITY.—Rathbone Sisters' Grand Session. Nov. 4 to 15, 1899. Mrs. E. Le Count, secy., 2447 Eighth avenue, New York City.

NEW YORK CITY—State Medical Association of N. Y. Oct. 24 to 26, 1899. M. C. O'Brien, 161 W. 122d st., N. Y. City, secy. C. E. Denison, 113 W. 12th st., N. Y. City, secy. of arrangement committee.

NEW YORK CITY.—The American Railway Association. Oct. 11. W. F. Allen, secy., 24 Park Place.

NEW YORK CITY.—Society of Naval Architects and Marine Engineers. Nov. 16 and 17. Francis T. Bowles, secy., 12 West 31st street, New York City.

NEW YORK CITY—Knights of the Golden Eagle. Oct. 10. A. C. Lyttle, secy., 814 N. Broad street, Philadelphia, Pa.

NEW YORK CITY—American Newspaper Publishers' Association. Feb. 3, 1900. W. C. Bryant, secy., 322 Potter Building, New York City.

NEW YORK CITY—American Guernsey Cattle Club. Dec. 13. W. H. Caldwell, secy., Peterboro, N. H.

NEW YORK CITY—American Veterinary Medical Association. Sept. 5 to 7, 1899. Dr. S. Stewart, 7½ James st., Kansas City, Kan., secy.

NEW YORK CITY.—Modern Language Association. Dec 27 to 29. M. D. Learned, Philadelphia, Pa., secy.

NEW YORK, N. Y.—Mystic Order Veiled Prophets. October, 1899. Sidney D. Smith, Hamilton, N. Y., secy.

NORWICH, VT.—State Council, Jr. O. U. A. M. Oct. 4, 1899. F. W. Hawley, Norwich, Vt., secy.

OLD POINT COMFORT, VA.—Wholesale Druggists' Association. Oct. 10 to 13. A. B. Merriam, secy., Minneapolis, Minn.

OMAHA, NEB.—Knights of Ak-Sar-Ben. September, 1899. September, 1899. A. H. Noyes, secy.

OSAGE CITY, KAN.—Great Council of Kansas, I. O. R. M. Oct. 17, 1899. C. A. Wolf, Atchison, Kan., secy.

OWENSBORO, KY.—W. C. T. U. Convention. Sept. 22 to 26. Mrs. E. E. Owsly, cor. secy., 1326 E. 4th street.

PADUCAH, KY.—I. O. O. F., Grand Lodge. Oct. 10, 1899. R. G. Elliott, Lexington, Ky., secy.

PALATKA, FLA.—I. O. R. M. State Council. Feb. 13, 1900. Duncan Stewart, St. Augustine, Fla.

PARIS, FRANCE—National Editorial Association. 1900.

PEORIA, ILL.—United Association, Journeymen Plumbers, Gas Fitters, Steam Fitters & Steam Helpers. Sept. 18, 1899. J. Spencer, 511 Ogden Bldg., Chicago, Ill., secy.

PEORIA, ILL.—Schoolmasters' Club. Oct. 7. Alf. W. Hiatt, secy., Peoria.

PERU, IND.—High Court of Indiana, I. O. F. Feb. 23, 24, 1901. W. W. Wilson, secy., Logansport, Ind.

PHILADELPHIA, PA.—Grand Army of the Republic. Sept. 4 to 9, 1899. Col. Jas. A. Sexton, Commander-in-chief.

PHILADELPHIA, PA. — National Army Nurses' Association. Sept. 4 to 9. Miss Kate Scott, Pennsylvania, secy.

PHILADELPHIA, PA. — Women's Relief Corps. Sept. 4 to 9. Mrs. Flo Jamieson Miller, Monticello, Ill., nat. pres.

PHILADELPHIA, PA.—National Association of Naval Veterans. Sept. 4 to 9. Fred. E. Haskins, secy., 767 Washington avenue, Brooklyn, N. Y.

PHILADELPHIA, PA.—United States Beekeepers' Association. Sept. 5 to 7. Dr. A. B. Mason, secy., 3512 Monroe st., Toledo, O.

PHILADELPHIA, PA.—American Pomological Society. Biennial Meeting. Sept. 7 and 8. W. A. Taylor, secy., 55 Q st., N. E., Washington, D. C.

PHILADELPHIA, PA.—Ladies of the G. A. R. Sept. 4 to 9. Mrs. Annie Es_er, Chicago, nat. secy.

PHILADELPHIA, PA.—Car & Locomotive Painters' Association of United States and Canada. Sept. 12. 1899.

PHILADELPHIA, PA.—The Supreme Council A. A. S. R. Sept. 19 to 22. Address. Mr. Frank M. Highley, 21 S. 12th street.

PHILADELPHIA, PA.American Ornithologists' Union. Nov. 14 to 15, 1899. John H. Sage, secy., Portland, Conn.

PHILADELPHIA, PA.—Patriotic Order of America. Oct. 24, 1899. Theo. Harris, Philadelphia, Pa., secy.

PHILADELPHIA, PA.—Knights of Malta. Oct. 17, 1899. Frank Gray, Broad and Arch sts., Philadelphia, Pa., secy.

PHILADELPHIA, PA.—Daughters of Veterans. Sept. 4 to 9. 1899. Mrs. Vinne Bond Willis, of Massachusetts, secy.

PHILADELPHIA, PA.—Traveling Men's Club. Feb. 22, 1900. Fred. Morgenthaler, secy., Harrisburg, Pa.

PHILADELPHIA, PA.—International Press Union. Sept. 5. Mrs. Mary M. North, secy., 303 First street, S. E., Washington, D. C.

PIQUA, O.—Great Council, Improved Order of Red Men. Oct. 10 and 11, 1899. W. S. Rowan, 411 Mill st., Chillicothe, O.

PITTSBURG, KAN.—O. D. H. S. Grand Lodge. Nov. 21, 1899. John Jacobs, 1150 E. 1st st., Pittsburg, Kan., secy.

PITTSBURG, PA.—National Electrical Workers. Oct. 10. H. N. Sherman, secy., 731 Powen Building, Rochester, N. Y.

PITTSBURG, PA.—State Convention Evangelical Alliance. Nov. 21 to 23. Rev. W. C. Webb, secy., Oak Lane, Philadelphia, Pa.

PITTSBURG, PA.—International Astronomical Congress. May, 1900. C. W. Scovil, secy.

PITTSBURG, PA.—National Hardware Association. Nov. 15, 1899. T. Jas. Fernley, 5715 Commerce st., Philadelphia, Pa., secy.

PITTSBURG, PA.—Master Horseshoers' Convention. Oct. 9, 1899. W. J. Moore, Oakland ave., Pittsburg, Pa., secy.

PLAINS, MONT.—Montana Horticultural Society. Feb. 21 to 23. C. H. Edwards, Missoula, Mont., secy.




PORTLAND, ME.—Grand Lodge, I. O. O. F. Oct. 17, 1899. Joshua Davis, Portland, Me., secy.

PORTLAND, ME.—Christian Endeavorers State Convention. Sept. 5 to 7.

PORTLAND, ME.—Eastern Maintenance of Way Association. Sept. 26 to 29. F. C. Stowell, Ware, Mass., secy.

PORTLAND, ME.—Sunday School State Convention. Oct. 24 to 26, 1899.

PORTLAND, ME.—Rebekah Assembly, I. O. O. F. Oct. 16, 1899. Grace E. Watson, Belfast, Me., secy.

PORTLAND, ORE.—Grand Lodge Knights of Pythias. Oct. 10 to 12. L. R. Stinson, secy., Salem, Ore.

PORTLAND, ORE.—Rathbone Sisters' Grand Temple. Oct. 10, 1899. Mrs. Nettie J. Ungerman, secy., McMinnville, Ore.

PORTSMOUTH, N. H.—Universalists' Convention of N. H. Oct. 3 to 5, 1899. Rev. W. H. Morrison, Manchester, N. H., secy.

PORTSMOUTH, N. H.—Jr. O. U. A. M., State Council. Sept. 20, 1899. J. H. Noyes, Plaistow, N. H., secy.

PORT TOWNSEND, WASH.—Grand Camp Native Sons of Washington. Jan. 9, 1900. A. Francis Learned, secy.

PROVIDENCE, R. I.—Rhode Island Institute of Instruction. Oct. 26 to 28, 1899. J. W. V. Rich, secy., Providence, R. I.

PROVIDENCE, R. I.—Rhode Island State Assembly. Oct. 26, 1899. Mrs. Cora Aldrich, secy., 614 Smith street, Phovidence, R. I.

PUNXSUTAWNEY, PA.—Pythian Sisterhood. Oct. 4, 1899. Mrs. J. G. Percy, secy.

RACINE, WIS.—Danish Brotherhood in America. Oct. 1, 1902. Viggo A. Danielson, Sta. G, 885 N. Campbell ave., Chicago, Ill., secy.

RALEIGH, N. C.—A. F. and A. M. Grand Lodge of North Carolina. Jan. 13, 1900. John C. Drewry, secy.

READING, PA.—Reunion of the Society of the 124th Regiment, Pa. Volunteers. Sept. 16, 1899. C. P. Keech, Philadelphia, Pa., secy.

READING, PA.—State Sunday School Convention. Oct. 10 to 12. C. O. Carlson, secy., Ridgeway, Pa.

RICHMOND, VA.—Daughters of Confederacy. Nov. 8. Mrs. John P. Hickman, secy., Nashville, Tenn.

RICHMOND, VA. — Grand Commandery, Knight Templars' Conclave. Nov. 16, 1899. James B. Blanks, secy., Petersburg, Va.

RICHMOND, VA.—Southern Philatelic Association. October, 1899. W. C. Lowry, Abilene, Tex.

ROANOKE, VA.—Virginia State Firemen's Association. Sept. 27, 1899. George G. Cummings, 210 Lincoln st., Portsmouth, Va., secy.

ROCHESTER, N. Y.—State American Merino Sheep Breeders' Association. Dec. 5 and 6. J. Horatio Eaul, secy., Skaneateles, N. Y.

ROCHESTER, N. Y.—Bricklayers and Plasterers Union. Jan. 8 to 13, 1900. Chas. Haveran, secy., 109 Evergreen st., Rochester, N. Y.

ROCHESTER, N. Y.—National Clothiers' Association. Jan. 22, 1900. S. H. Launcheimer, secy., Equitable Bldg., Baltimore, Md.

ROCKFORD, ILL.—Y. P. S. C. E. State Convention. Oct. 5 to 8, 1899. Miss Nellie M. Blair, 208 Illinois ave., Peoria, Ill., secy.

ROME, N. Y.—United American Mechanics. Sept. 12, 1899. John Senner, 1341 Arch st., Philadelphia, Pa., natl. secy.

SAGINAW, MICH.—Eastern Star, Grand Chapter. Oct. 11, 1899. Mrs. A. A. Matteson, Middleville, Mich., secy.

SAGINAW, MICH.—Biennial Convention Journeymen Barbers October, 1900. W. E. Klapetzky, Box 585, secy., Syracuse, N. Y.

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SALT LAKE CITY, UTAH.—I. O. O. F. Grand Encampment. April, 1900. Ed. W. Loder, Salt Lake City, Utah, secy. (Box 1166.)

SALT LAKE CITY, UTAH.—State Teachers' Association. Dec. 27 to 29. Elizabeth M. Orth, 2331 Adams Ave., Ogden, Utah, secy.

SALT LAKE CITY, UTAH—State Medical Association of Utah. October, 1899. Dr. R. W. Fisher, Salt Lake City, Utah, secy.

SAN ANTONIO, TEX.—Live Stock Association. Jan. 23 to 25. Vaires P. Brown, secy.

SAN ANTONIO, TEX.—Railway Trackmen of America. Dec. 3, 1900. John T. Wilson, G. C., St. Louis, Mo.

SAN DIEGO, CAL.—Celebration of Dewey's Victory, auspices G. A. R. Estimated attendance, 5,000, principally from California and Nevada.

SAN FRANCISCO, CAL.—Grand Encampment, I. O. O. F. Oct. 17, 1899. Wm. H. Barnes, Odd Fellows' Hall, San Francisco, Cal., secy.

SAN FRANCISCO, CAL.—American Institute of Mining Engineers. Sept. 25, 1899. R. W. Raymond, secy.

SAN FRANCISCO, CAL.—Protestant Episcopal Church Convention. October, 1901. Rev. C. L. Hutchins, Concord, Mass., secy.

SAN FRANCISCO, CAL.—I. O. O. F. Golden Jubilee Celebration. Oct. 18 to 20. U. S. G. Clifford, Odd Fellows' Bldg., San Francisco, Cal., secy.

SARATOGA, N. Y.—American Social Science Association. Sept. 4 to 8.

SARATOGA SPRINGS, N. Y.—Young People's Society of Christian Endeavor, State Convention. Oct. 2 to 4.

SAVANNAH, GA.—Southeastern States Bill Posters' Association. May 21, 1900. Chas. Bernard, secy., Savannah, Ga.

SCRANTON, PA.—State Council, Jr. O. U. A. M. Sept. 11 to 15, 1899. E. S. Deemer, Box 768, Philadelphia, Pa., secy.

SCRANTON, PA.—State Council, Daughters of America. Sept. 18, 1899. T. A. Gerbig, Scranton, Pa., secy.

SCRANTON, PA.—Letter Carriers' Association. Sept. 4, 1899. F. J. Cantwell, Brooklyn, N. Y., secy.

SCRANTON, PA.—State Firemen's Convention. October, 1899. W. W. Wunder, secy., Reading, Pa.

SCRANTON, PA.—United Brotherhood of Carpenters & Joiners. Sept. 18, 1900. P. J. McGuire, Box 884, Philadelphia, Pa., secy.-treas.

SCRANTON, PA.—Letter Carriers' Association. Sept. 4, 1899. F. J. Cantwell, Brooklyn, N. Y., secy.

SEAFORD, DEL.—Grand Lodge, K. of P. Oct. 25, 1899. Mark L. Garrett, 703 King st., Wilmington, Del., secy.

SEATTLE, WASH.—National W. C. T. U. Oct. 20 to 25.

SEATTLE, WASH.—Northwest Baptist Convention. Oct. 11 to 13. Rev. Wm. E. Randall, secy., 706 N. 4th st., Tacoma, Wash.

SEDALIA, MO.—Horse Breeders' Association. Dec. 5 to 12. J. R. Shippey, secy., Columbia, Mo.

SEDALIA, MO.—Missouri Swine Breeders' Association. Dec. 6 to 8, 1899. F. H. Schuler, Rockport, Mo., secy.

SEYMOUR, CONN.—I. O. O. F. Grand Encampment. Oct. 17, 1899. Frederick Botsford, New Haven, Conn., secy.

SILVER CITY, N. M.—Grand Lodge, K. of P. Sept. 19, 1899. B. F. Adams, Albuquerque, N. M., secy.

SOMERSWORTH, N. H.—Baptist Sunday School Convention. October, 1899. Rev. Winfield G. Hubbard, Wilton, N. H., secy.

SOUTH BEND, IND.—Women's Synodical Society of Home & Foreign Missions. Oct. 15 to 19, 1899. Mrs. F. F. McCrea, 1505 Broadway, Indianapolis, Ind., secy.

SOUTH McALISTER, IND. TER.—Indian Mission Conference of M. E. Church South. Nov. 1. Bishop J. S. Key, pres., Vinita, I. T.

SPRINGFIELD, ILL.—I. O. O. F. Grand Lodge. Nov. 21. Hon. James R. Miller, secy., Springfield, Ill.

SPRINGFIELD, ILL.—American Oxforddown Record Association. Nov., 1899. W. A. Shafer, Middletown, O., sec.

SPRINGFIELD, ILL.—Illinois State Beekeepers' Association. Nov. 23 to 24, 1899. Jas A. Stone, secy., Bradfordtown, Ill.

SPRINGFIELD, MASS.—State Convention of Y. P. S. C. E. Oct. 17 and 18, 1899.

SPRINGFIELD, MO.—State Convention of Y. M. C. A. Nov. 9 to 12. Geo. T. Coxhead, secy.

SPRINGFIELD, MO.—Y. P. S. C. E. Oct. 27 to 29. Lilian M. Dieter, Sedalia, Mo.

SPRINGFIELD, O.—Labor Day Celebration. T. J. Creager, manager.

SPRINGFIELD, O.—Presbyterian Synod of Ohio. Oct. 10, 1899. W. E. Moore, Columbus, O., stated clerk.

SPRINGFIELD, O.—National Grange Patrons of Husbandry. Nov. 15. John Trimble, secy., 514 F. st., Washington, D. C.

STANTON, NEB.—Nebraska Saengerbund. 1900. F. Raabe, secy.

ST. AUGUSTINE, FLA.—State Firemen's Convention & Tournament. November, 1899. Silas B. Wright, secy.

ST. CLOUD, MINN.—Minnesota Federation of Women's Clubs. Oct. 17 to 19. Mrs. C. E. Conant, secy., Wells, Minn.

ST. CLOUD, MINN.—State Y. P. S. C. E. of Minnesota. Oct. 26 to 29.

ST. JOHNSBURY, VT.—Grand Lodge, K. of P. Oct. 11 and 12, 1899. J. M. Cady, St. Johnsbury, Vt., secy.

ST. JOSEPH, MO.—Convention of County Clerks. Sept. 11 to 13.

ST. JOSEPH, MO.—Grand Chapter, Order Eastern Star. Oct. 16 to 20, 1899. Mrs. Sallie E. Dillon, St. Louis, Mo., secy.

ST. JOSEPH, MO.—Knights of Maccabees of Missouri. May (second Tuesday), 1901. A. Sigger, secy., 1620 Front avenue, Kansas City, Mo.

ST. LOUIS, MO.—Anti-Trust Conference. Sept. 20.

ST. LOUIS, MO.—Missouri Press Association. Sept. 7 to 9. H. J. Groves, secy., Independence, Mo.

ST. LOUIS, MO.—I. O. O. F. Grand Encampment. Nov. 18, 1899. E. M. Sloan, secy., St. Louis, Mo.

ST. LOUIS, M.—Missouri Retail Hardware and Stove Dealers' Association. Feb. 13, 1900.

ST. LOUIS, MO.—Grand Lodge, K. of P. Oct. 17, 1899. John H. Holmes, Columbia Bldg., St. Louis, Mo., secy.

ST. LOUIS, MO.—F. & A. M., Grand Lodge of Missouri. Oct. 17, 1899. John D. Vincil, St. Louis, Mo., secy.

ST. LOUIS, MO.—Royal Arcanum Grand Council. Feb. 20, 1900. Chas. B. Cox, secy., 309 Holland Building, St. Louis, Mo.

ST. LOUIS, MO.—Laundrymen's National Association. Oct. 9 to 12, 1899. Henry W. Storer, 949 Woodland Ave., Cleveland, O., secy.

ST. LOUIS, MO.—United States Railway Mail Service Mutual Benefit Association. Oct. 3 to 5, 1899. J. M. Brown, Atlanta, Ga., secy.-treas.

ST. LOIUS, MO.—National Association of Stationary Engineers. Sept. 5 to 8. Chas. W. Naylor, secy., 1592 Lexington st., Chicago, Ill.

ST. PAUL, MINN.—Knights of Pythias Grand Lodge. Sept. 26, 1899. Robt. Stratton, Minneapolis, Minn., secy.

ST. PAUL, MINN.—Educational Convention. Dec. 26 to 28. W. G. Smith, secy., Minneapolis, Minn.

ST. PAUL, MINN.—Royal Arch Masons' Grand Chapter. Oct. 10, 1899. Thos. Montgomery, secy., St. Paul, Minn.

ST. PAUL, MINN.—Minnesota State Bill Posters' Association. Sept. 7. C. H. Griebel, Jr., secy., Mankato, Minn.

ST. PAUL, MINN.—I. O. O. F. Feb. 3rd Wed., 1900. A. E. Renillard, secy., 501 S. 6th street, Minneapolis, Minn.

STREATOR, ILL.—Catholic Knights of America State Council. Aug. 21, 1900. John E. Mahoney, secy., Farmer City, Ill.

STREATOR, ILL.—W. R. C. K. of A. Third Tuesday, August, 1900. Col. J. J. Doheny, Effingham, Ill., secy.

STREATOR, ILL.—Biennial Council, C. K. of A. Third Tuesday, August, 1900. John E. Mahoney, Farmer City, Ill., secy.

SYRACUSE, N. Y.—School Commissioners' and State Superintendents' Association. Dec. 27 to 29, 1899. Cora A. Davis, secy., Whitesboro, N. Y.

SYRACUSE, N. Y.—League of American Municipalities. Sept. 19 to 22.

SYRACUSE, N. Y.—State Fish, Game and Forest League. Annual meetings, Tuesday after first Monday in Dec. Ernest G. Gould, secy., Seneca Falls, N. Y.

SYRACUSE, N. Y.—Knights Templar Annual Conclave. Sept. 25 to 27, 1899. Edwin C. Talcott, 121 S. Salina st., Syracuse, N. Y.

TABLE ROCK, NEB.—State Horticultural Society. Jan 9 to 11, 1900. C. H. Barnard, secy.

TOLEDO, O.—National Convention G. A. R. 1903.

TOLEDO, O.—American Rambouillet Sheep Breeders' Association. Dec. 19, 1899. E. V. Burnham, Woodstock, O., secy.

TOPEKA, KAN.—Kansas State Historical Society. Jan. 16, 1900. Franklin G. Adams, secy., Topeka, Kan.

TOPEKA, KAS.—F. & A. M. Grand Lodge. Feb., 3d Wed., 1900. A. K. Wilson, secy.

TOPEKA, KAS.—Grand Chapter, Royal Arch Masons. Feb. 12, 1900. Jacob DeWitt, secy., Salina, Kas.

TOPEKA, KAN.—State Barbers' Association. Feb. 6, 1900. C. B. Hypes, secy., Topeka, Kan.

TOPEKA, KAN.—Kansas State G. A. R. Reunion. Sept. 25 to 30. Mayor A. P. Shreve, secy.

TOPEKA, KAN.—Kansas Christian Missionary Society. Oct. 2 to 6. O. L. Cook, secy., 1221 Clay st., Topeka, Kan.

TORONTO, ONT., CAN.—Canadian Medical Association. September, 1899. Dr. F. N. G. Starr, Toronto, secy.

TORONTO, ONT.—The Canadian Embalmers Association (formerly Undertakers Association). Sept. 4 to 6. W. H. Hoyle, secy., Cannington.

TORONTO, ONT., CANADA.—Dorset Horn Sheep Breeders' Association. Sept. 5. M. A. Cooper, secy., Washington, Pa.

TRENTON, N. J.—State Council Jr. O. U. A. M. Oct. 25. Wm. H. Miers, secy., Box 654, Newton, N. J.

TRENTON, N. J.—Grand Lodge Knights of Pythias. Feb. 21, 22, 1900. Geo. E. Pierson, secy., Woodbury, N. J.

TRENTON, N. J.—Grand Encampment, I. O. O. F. Nov. 14. Grand Lodge I. O. O. F. Nov. 15, 1899. Lewis Parker, secy., Trenton, N. J.

TRINIDAD, COL.—Arkansas Valley Press Association. March 15, 1900. D. W. Barlsley, secy., Rocky Ford, Col.

TUNKHANNOCK, PA.—Five County Volunteer Firemen's Association. Aug. 31 to Sept. 1.

UNION CITY, TENN.—Baptist State Convention. Oct. 15. Rev. Martin Ball, secy., Paris, Tenn.

UNION HILL, N. J.—Order of True Friends. Oct. 2, 1900. Morgan R. Clark, secy., 163 Metropolitan av., Brooklyn, N. Y.

UPPER SANDUSKY, O.—Reunion of Buckeye Band Association. Sept. 7. John Seider, jr., secy.

WASHINGTON COLLEGE P. O., TENN.—Presbyterian Synod of Tennessee. Oct. 17, 1899. Rev. Samuel Wilson, Maryville, Tenn., secy.

WASHINGTON, D. C.—Royal Order of Scotland. Oct. 16, 1899. Wm. Oscar Roome, Washington, D. C., secy.

WASHINGTON, D. C.—American Electro-Therapeutic Association. Sept. 19 to 21, 1899. John Gerin, 68 North st., Auburn, N. Y., secy.

WASHINGTON, D. C.—Sons of Revolution Triennial Session. April 19, 1902. James Mortimer, Montgomery, N. Y., secy.

WASHINGTON, D. C.—Spanish-American War Veteran's Association. Sept. 4 to 6. W. Christopher Liller, secy., Lancaster, Pa.

WASHINGTON, D. C.—Great Council of United States, Improved Order of Red Men. Sept. 12 to 15. Chas. C. Conley, secy., 115 N. 12th street, Philadelphia, Pa.

WASHINGTON, PA.—Y. P. S. C. E. State Convention. Oct. 3 to 5. Geo. McDonald, Altoona, Pa., secy.

WATERBURY, CONN.—B. Y. P. U. Oct. 16 and 17, 1899. H. A. Edgcomb, secy., Groton, Conn.

WATERBURY, CONN.—King's Daughters & Sons' Convention. October, 1899. Mrs. C. E. Spalding, 191 John st., Bridgeport, Conn., secy.

WATERLOO, IA.—I. O. O. F. Grand Encampment. Oct. 17, 1899. Wm. Musson, Des Moines, Ia., secy.

WATERLOO, IA.—Rebekah Assembly, I. O. O. F. Oct. 17, 1899. Miss S. E. Matheney, Keokuk, Ia., secy.

WATERTOWN, N. Y.—Y. P. S. C. E. State Convention. Oct. 2 to 4, 1899. A. E. Dewhurst, 179 Howard ave., Utica, N. Y., secy.

WEISER, IDAHO—Rebekah State Assembly. Oct. 17, 1899. Winnie Priest Dunton, Boise, Idaho, secy.

WEISER, IDAHO—I. O. O. F., Grand Lodge. Oct. 17, 1899. A. K. Stuenenberg, Caldwell, Idaho, secy.

WEST CHESTER, PA.—Centennial Celebration. Oct. 2 to 6, 1899.

WHEELING, W. VA.—Grand Lodge of West Virginia, K. of P. Oct. 11, 1899. Mauer Jenkins, Piedmont, W. Va., secy.

WHEELING, W. VA.—National Tobacco Workers' Union of America. September, (fourth Monday), 1900. E. Lewis Evans, 422 Granite Block, St. Louis, Mo., secy.

WHITE RIVER JUNCTION, VT.—Dartmouth Interscholastic Athletic Association. Feb. 9, 1900. W. C. Pelkey, secy.

WICHITA, KAS.—Rebekah Assembly. Oct. 11. E. Bradford, secy., Concordia, Kas.

WICHITA, KAN.—Grand Lodge I. O. O. F. of Kansas. Oct. 18, 1899. D. W. Kent, Topeka, Kan., secy.

WILLIAMSPORT, PA.—Baptist State Mission Society. Oct. 23 to 26, 1899. W. H. Conard, D.D., 1420 Chestnut st., Philadelphia, Pa., secy.

WILLIAMSPORT, PA.—Pennsylvania State Farmers' Alliance & Industrial Union. Dec. 13 to 15, 1899. D. M. Omwake, Five Forks, Pa., secy.

WILLIAMSPORT, PA.—Pennsylvania State Farmers' Alliance & Industrial Union. Dec. 13 to 15. Louisa Bricker, Cogan Station, Pa., secy.

WILMINGTON, DEL.—I. O. O. F. Grand Lodge of Delaware Nov. 15, 1899. Isaac W. Hallam, secy., Wilmington, Del.

WILMINGTON, DEL.—St. John and Malta. Sept. 5 to 7. Francis Houghtaling, secy., 58 Pine street, New York City.

WILMINGTON, DEL.—International Association of Fire and Police Telegraph Superintendents and Municipal Electricians. Sept. 5 to 7, 1899. H. F. Blackwell, secy., Superintendent Fire Department, New York City.

WOODBINE, MD.—Dual Grand Lodge, I. O. G. T. of Maryland. Dec. 6. Lewis D. Russell, secy., 428 W. Stricker st., Baltimore, Md.

WORCESTER, MASS.—B. Y. P. U. of Massachusetts. Oct. 30 to 31, 1899. Rev. J. R. Gaw, 42 Franklin street, Somerville, Mass., secy.

WORCESTER, MASS.—State Council, Jr. O. U. A. M. Sept. 26, 1899. Martin M. Woods, 124 Boxford st., Lawrence, Mass., secy.

WYANDOTTE, MICH.—Jr. O. U. A. M., State Meeting. Feb. 13, 1900. W. E. Pulcifer, secy., Lansing, Mich.

YONKERS, N. Y.—Order of American Firemen. Sept. 5 and 6, 1899. Addison Brown, secy.

YOUNGSTOWN, O.—Reunion 19th Ohio Volunteer Infantry. Sept. 21. Thos. A. Brierly, secy., Warren, O.

YOUNGSTOWN, O.—Ohio State Liquor League. Sept. 12, 1899. John F. Weiss, Canton, O., secy.

## Races.

ALBION, MICH.—Sept. 19 to 22.
ALEXANDRIA, VA.—Sept. 21 to 23.
ASHLAND, O.—Sept. 5 to 8.
ATLANTIC, IA.—Sept. 11 to 14.
AVON, ILL.—Sept. 5 to 8.
BARDSTOWN, KY.—Aug. 26 to Sept. 2.
BELLEFONTAINE, O.—Sept. 25 to 30.
BERLIN, WIS.—Oct. 2 to 7.
BETHLEHEM, PA.—Sept. 12 to 15.
BRIDGEPORT, CONN.—July 11 to 13. Aug. 8 to 11. Oct. 10 to 13.
BROOKLYN, N. Y.—May 27 to June 15; Sept. 12 to 20.
BURLINGTON, VT.—Bulington Association. Oct. 2 to 6.
CEDARSBURG, WIS.—Sept. 25 to 27.
CHICOPEE FALLS, WIS.—Sept. 19 to 22.
CHILLICOTHE, MO.—Sept. 12 to 15.
COLUMBUS (O.) STATE FAIR—Sept. 4to 8.
COSHOCTON, O.—Oct. 10 to 13.
DAYTON, O.—Sept. 11 to 16.
DETROIT, MICH.—Detroit Driving Club. Sept. 18 to 22. Geo. D. Conner, 19 Campau Building, secy.
DU BOIS, PA.—Du Bois Driving Association. July 4 and 5, Sept. 3 to 5. W. I. Hay, secy.
DUBUQUE, IA.—Aug. 28 to Sept. 2.
ELKHORN, WIS.—Sept. 19 to 22.
ELMIRA, N. Y.—June 13 to 16. Sept. 19 to 22.
ERIE, O.—Northeastern Ohio Trotting Association. Sept. 5. W. N. Ashbaugh, Youngstown, O., secy.
EVANSVILLE, IND.—Tri-State Fair Association. Sept. 18 to 22.
GENEVA, N. Y.—June 6 to 9. July 4 to 7. Sept. 5 to 8.
HAGERSTOWN, MD.—Oct. 10 to 13.
HAMLINE, IOWA—Sept. 4 to 9.
HAMLINE, MINN.—Sept. 4 to 9.
HILLSDALE, MICH.—Oct. 3 to 7.
HOLYOKE, MASS.—June 13 to 16. July 19 to 21. Aug. 15 to 18. Sept. 5 to 9. Oct. 17 to 20.
INDEPENDENCE, IOWA—Aug. 28 to Sept. 2.
JACKSON, MICH.—Jackson Driving Club. June and August meetings. E. A. Buffington, secy.
LANCASTER, O.—July 25 to 29. Oct. 12 to 14.
LEBANON, O.—Sept. 15 to 23.
LEXINGTON, KY.—Oct. 4 to 14.
LIBERTYVILLE, ILL.—Sept. 12 to 15.
LIMA, O.—Oct. 10 to 13.
LOUISVILLE, KY.—Sept. 25 to 30. May 4 to 20.
MANITOBA, CAN.—Manitoba Jockey Club. Sept. 4 to 8.
MARYSVILLE, O.—Oct. 2 to 5.
MILWAUKEE, WIS.—Sept. 11 to 16.
MINEOLA, L. I.—June 21 to 22. Sept. 26 to 30.
MINERVA, O.—Oct. 3 to 6.
MONMOUTH, ILL.—Sept. 11 to 15.
MONTREAL, CAN.—The Montreal Hunt Steeplechase Meeting. Oct. 5 to 7. Mr. Tees, acting secy.
MURPHYSBORO, ILL.—Egypt's Big Fair Races. Sept. 26 to 29. J. J. Penny, secy.
NEWARK, O.—Sept. 26 to 28.
NEW YORK CITY—Empire Trotting Club. Sept. 4 to 9.
NEW YORK, N. Y.—Sept. 4 to 8.
OSKALOOSA, IA.—Sept. 25 to 28.
PENN YANN, N. Y.—Sept. 26 to 29.
PORTLAND, ME.—Rigsby Park Races. July 3 to 8., Aug. 15 to 18, Aug. 29 to Sept. 2.
PROVIDENCE, R. I.—Sept. 11 to 16.
READING, PA.—Oct. 3 to 6.
RICHMOND, IND.—Sept. 12 to 15.
RICHWOOD, O.—Oct. 10 to 13.
RIVERHEAD, L. I.—Sept. 26 to 28.
ROCHESTER, N. Y.—May 30 to June 1. July 11 to 14. Aug. 29 to Sept. 1. Sept. 12 to 15.
SHELBYVILLE, IND.—Sept. 5 to 8.
SPRINGFIELD (ILL.) STATE FAIR—Sept. 25 to 30.
SPRINGFIELD, O.—Aug. 29 to Sept. 2.
SYRACUSE, N. Y.—Central New York Trotting Circuit. June 27. State Fair. Sept. 5 to 8.
TERRE HAUTE, IND.—Sept. 11 to 17. R. G. Watson, secy.
TROY, O.—Sept. 18 to 23.
UTICA, N. Y.—Central New York Trotting Circuit. July 16, Aug. 8, and Sept. 12.
VALDOSTA, GA.—Valdosta Exposition Co. Races. Oct. 31 to Nov. 31. A. T. Moore, manager.
VICKSBURG, MISS.—Oct. 24 to 29. Frank H. Andrews, secy.
WARREN, O.—Sept. 5 to 7.
WASHINGTON, D. C.—April 3 to 15; Nov. 11 to 30.
WASHINGTON, PA.—Sept. 26 to 28.
WATERBURY, CONN.—June 27 to 30. Aug. 1 to 4. Sept. 26 to 29.
WAYNESBURG, PA.—Oct. 3 to 6.
WESTFIELD, MASS.—June 20 to 23. July 25 to 28. Aug. 22 to 25. Sept. 12 to 15. Oct. 24 to 27.

## Dog Shows.

DALLAS, TEX.—Texas Kennel Club. Oct. 9 and 10. Geo. W. Clayton, supt.

MILWAUKEE, WIS.—Kennel Club. Sept. 12 to 15.

NEW YORK CITY—American Pet Dog Club. Nov. 22 to 24, 1899. S. C. Hodge, secy.

NEW YORK CITY. — Westminster Kennel Club. Feb. 20 to 23, 1900. James Mortimer, supt.

PETROLEA, CAN.—Petrolea Kennel Club. Sept. 12 and 13. F. W. Reynolds, secy.

PHILADELPHIA, PA.—Dog Show Association. Nov. 15 to 18. M. A. Viti, secy.

PROVIDENCE, R. I.—State Fair Association. Oct. 10 to 13. E. M. Oldham, supt.

TORONTO, ONT., CAN.—Industrial Exposition Association. Sept. 4 to 7. T. D. P. Fraser, secy.

DANBURY, CONN.—Danbury Agricultural Society Dog Show. Oct. 3 to 6. G. M. Rundle, secy.

SHARON, PA.—Fanciers Club. Jan. 17 to 19. 1900. F. H. Aldeman, secy.

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## Poultry Shows.

AKRON, O.—Okron Poultry and Pet Stock Club. Jan. 2 to 6. J. A. Palmer, secy.

AURORA, IND.—Aurora Poultry, Pigeon and Pet Stock Association. Jan. 8 to 13, 1900. J. B. Stevens, secy., Aurora, Ind.

AURORA, ILL.—Poultry, Pigeon and Pet Stock Association. Dec. 26 to 29.

AUSTIN, TEX.—Dec. 12 to 15.—C. S. Brigance, secy.

BATTLE CREEK, MICH.—Michigan Fanciers' Association. Dec. 12 to 15. Geo. Hamm, secy.

BELDING, MICH.—Silk City Poultry Association. Dec. 18 to 22. Leonard Smith, secy.

BELVIDERE, ILL.—Northern Illinois Poultry Association. Jan. 15 to 20, 1900. B. R. Lucas, secy.

BLACKWELL, O. T.—Poultry Show. Jan. 17 to 20, 1900. Geo. M. Carson, secy.

BLOOMINBURG, O.—Poultry and Pet Stock Association. Dec. 26 to 30. W. F. Jefferson, secy.

BLOOMINGTON, ILL.—Bloomington Poultry Association. Dec. 11 to 16. F. C. Luettig, secy.

BOSTON, MASS.—Poultry Show. Jan. 15 to 20, 1900. A. R. Sharp, secy., Taunton, Mass.

BRATLEBORO, VT.—Sept. 27 and 28. Valley Fair. I. K. Felch, judge.

BROCKTON, MASS.—Brockton Poultry Association. Nov. 29 to Dec. 1. W. L. Puffer, secy.

CAMBRIDGE, N. Y.—Cambridge Valley Agricultural Society. Sept. 5 to 8. John L. Pratt, jr., secy.

CANTON, O.—Canton Poultry Association. Dec. 28 to Jan. 1, 1900. U. S. Danner, secy.

CAREY, O.—Fancy Poultry Breeders' Club. Nov. 27 to Dec. 1. V. C. Lytle, secy.

CARLINVILLE, ILL.—Carlinville Poultry Club. Jan. 30 to Feb. 2. Perry Duckles, secy.

CARLISLE, PA.—Cumberland Valley Agricultural Society. Sept. 26 to 29. C. T. Cornman, supt.

CEDAR RAPIDS, IA.—Western Poultry Fanciers Association. Jan. 4 to 9, 1900. Chas. H. Playter, secy.

CHARLOTTE, MICH.—Charlotte Fanciers Association: Nov. 28 to Dec. 2. F. M. Grier, secy.

CHARLOTTE, N. C.—Charlotte Poultry Association. Jan. 10 to 12. W. M. Barringer, secy.

CHICAGO, ILL.—National Fanciers' Association. Jan. 22 to 27, 1900. Fred. L. Kimmey, secy.

CINCINNATI, O.—Cincinnati Poultry Association. Jan. 16 to 20, 1900. A. E. Brooks, secy., s.w.c. 7th and Freeman ave.

CLINTON, MASS.—Clinton Poultry Association. Dec. 5 to 8. E. G. Burdett, secy.

COLFAX, WASH.—Whitman County Poultry and Pet Stock Association. Jan. 20 to 22, 1900. O. L. Kennedy, secy.

COLUMBIA CITY, IND.—Poultry Association. Jan. 15 to 20.

COLUMBUS, O.—Ohio State Poultry Association. Jan. 18 to 23, 1900. Chas. McClave, secy., New London, O.

CORTLAND, N. Y.—Agricultural Society. Aug. 29 to Sept. 1. W. J. Greenman, secy.

CRESTLINE, O.—Fanciers' Association. Dec. 12 to 16. E. R. Warden, secy.

CRETE, NEB.—Blue Valley Poultry Association. Dec. 11 to 15. C. B. Perry, secy.

DALLAS, TEX.—Southwestern Poultry, Pigeon and Pet Stock Association. Dec. 12 to 15. A. Branshaw, secy.

DANBURY, CONN.—Danbury Agricultural Society. Oct. 2 to 7. G. M. Rundle, secy.

DANVILLE, ILL.—Vermillion County Poultry Association. Dec. 28 to 31. A. L. Rice, secy.

DAVID CITY, NEB.—Dec. 11 to 14. Butler County Poultry Association. Theo. Hewes, judge.

DAYTON, O.—Gem City Poultry and Pet Stock Association. Jan. 11 to 16. Theo. Faulstich, secy.

DETROIT, MICH.—State Poultry and Pigeon Association. Jan. 15 to 19. John A. Grover, secy.

DUBUQUE, IOWA—Mississippi Valley Poultry Association. Jan. 3 to 8, 1900. F. D. Scharis, secy., 96 Hart st.

EL DORADO, KAN.—Butler County Fancy Poultry and Pet Stock Association. Dec. 27 to 30. C. H. Patterson, secy.

ELGIN, ILL.—Elgin Poultry Association. Dec. 25 to 28. W. J. Turner, secy.

ELLSWORTH, WIS.—Dec. 5 to 8. Wisconsin Poultry Association. S. A. Brown, secy.

ELMIRA, N. Y.—Dec. 4 to 8. Judd H. Johnson, secy.

ENID, OKLA.—Jan. 3 to 5, 1900.

ERIE, ILL.—Whiteside County Show Association. Nov. 21 to 25. C. W. McCall, secy.

ERIE, PA.—N. W. Pennsylvania Poultry Association. Jan. 4 to 10, 1900. A. E. Bleiben, secy.

FALL RIVER, MASS.—Dec. 13 to 16.—John Crowther, secy.

FREDERICK, MD.—Frederick County Agricultural Society. Oct. 17 to 20. Harry C. Keefer, secy.

FREDONIA, N. Y.—Chautauqua County Poultry and Pigeon Association. Dec. 11 to 15. F. R. Bartram, secy.

FREMONT, O.—Jan. 24 to 27. Sandusky Co. Poultry and Pet Stock Association. F. F. Michael, secy.

FRESNO, CAL.—Fresno County Poultry Association. Nov. 21 to 25. E. F. Mitchell, secy. Oleander.

FT. SMITH, ARK.—State Poultry and Pet Stock Association. Dec. 18 to 23. H. B. Mizell, Pine Bluff, Ark., secy.

FT. WORTH, TEX.—Ft. Worth Poultry and Pet Stock Association. Jan. 21 to 23. J. A. Randall, secy.

GALENA, ILL.—Galena Poultry Association. Dec. 27 to 30. F. J. Hoelting, secy.

GALENA, ILL.—Galena Poultry Association. Dec. 27 to 30. F. J. Hoelting, secy.

GARDEN CITY, MO.—Poultry Association. Nov. 14 to 16. T. J. Jones, secy.

GENEVA, O.—The Geneva Poultry, Pigeon and Pet Stock Association. Dec. 21 to 26. 1899. D. D. Haines, pres.; C. P. Holt, secy.; J. W. Carter, solicitor.

GEORGETOWN, ILL.—Georgetown Poultry Association. Jan. 2 to 6. D. H. Bowen, secy.

GOSHEN, IND.—Jan. 4 to 9, 1900. Georgetown Poultry Association. D. H. Bowen, secy.

HAMLER, O.—Nov. 22 to 25, 1899.

HAMILTON, O.—Butler County Poultry and Pigeon Association. Nov. 28 to Dec. 4. W. W. Stevenson, secy.

HEBRON, NEB.—Thayer County Poultry Club. Dec. 2. D. J. Richard, secy.

INDIANAPOLIS, IND.—Indiana State Poultry Association. Dec. 11 to 16. J. C. Tarkington, secy.

IOWA CITY, IOWA.—Poultry and Pet Stock Association. Jan. 23 to 26, 1900. B. A. Wickham, secy.

IOWA FALLS, IA.—Iowa Falls Poultry Association. Dec. 18 to 23. W. Cutting, secy.

JACKSON, MICH.—Jackson Poultry Farmers' Association. Dec. 18 to 22. W. H. Eaton, secy.

JACKSONVILLE, ILL.—Central Illinois Poultry Association. Dec. 12 to 14. C. T. Heimlich, judge.

JOHNSTOWN, N. Y.—Dec. 6 to 9. H. J. Quilhot, secy.

KEOTA, IA.—State Poultry Association. Dec. 26 to 30. W. L. Holmes, secy.

KOKOMO, IND.—Northern Central Indiana Poultry Association. Jan. 17 to 24. E. E. Sanders, secy.

LANSING, MICH.—Central Michigan Poultry and Pet Stock Association. Dec. 4 to 9. Jas. C Welch, secy.

LE MARS, IA.—Plymouth County Poultry Association. Jan. 1 to 6. G. A. C. Clark, secy.

LONDON, ONT.—Western Fair Association. Sept. 7 to 16. J. A. Nelles, secy.

LONISVILLE, KY.—Kentucky State Association. Dec. 22 to 27, 1900. F. G. Hogan, secy., 425 W. Main st.

LOS GRATOS, CAL.—Los Gratos Poultry Club. Jan. 10 to 13. C. H. Vodden, secy.

MACOMB, ILL.—McDonough County Poultry Association. Dec. 25 to 29. Miss Mary Eddy, secy.

MACON, MO.—North Missouri Association. Dec. 4 to 8. E. M. Durham, La Plata, Mo., secy.

MADISON SQUARE GARDEN, NEW YORK.—New York Poultry and Pigeon Association. Jan. 30 to Feb. 3. H. V. Crawford, secy.

MARSHALLTOWN, IA.—Poultry Association. Dec. 26 to 30. H. C. Hansen, secy.

MASON CITY, IA.—Cerro Gordo Poultry Association. Dec. 12 to 15. John D. Reeler, secy

MEADVILLE, PA.—Meadville Fanciers Club. Dec. 19 to 26. H. L. Lamb, secy., Cambridge Springs, Pa.

MEMPHIS, TENN.—Mississippi Valley Poultry Association. Dec. 18 to 23. G. A. Seyforth, secy.

MIAMISBURG, O.—Miami Poultry Association. Dec. 4 to 8. B. Groby, secy.

MILFORD, MASS.—Milford Poultry Association. Dec. 12 to 14. W. H. Pyne, secy.

MINNEAPOLIS, KAN.—Ottawa County Poultry Association. Dec. 20 to 23. L. A. Henry, secy.

MORRISON, ILL.—Whiteside County Agricultural Society. Sept. 5 to 8.

MT. PULASKI, ILL.—Mt. Pulaski Feathered Stock Association. Dec. 19 to 24. W. J. Lincoln, secy.

NACOMB, ILL.—McDonough Country Poultry Association. Dec. 25 to 30. Miss Marie Edie, secy.

NASHVILLE, ILL.—Egyptian Poultry Association. Dec. 12 to 15. A. S. Muller, secy.

NEW ALBANY, IND.—Southern Indiana Poultry and Pet Stock Association. Jan. 9 to 13, 1900. Frank Heck, secy.

NEW BEDFORD, MASS.—New Bedford Poultry Association. Dec. 5 to 9. J. W. Owen, secy.

NEW YORK.—New York Poultry, Pigeon and Pet Stock Association. Jan. 3 to Feb. 2. H. V. Crawford, secy., Montclair, N. J.

NICHOLASVILLE, KY.—Blue Grass Poultry Association. Dec. 12 to 15. W. S. Hendren, secy.

OAKLAND, CAL.—Oakland Poultry Association. Dec. 6 to 9. F. A. Roswell, secy., Lorin.

O'FALLON, ILL.—O'Fallon Poultry Association. Dec. 5 to 8. Benj. S. Myers, judge.

OKLAHOMA CITY, OKLA.—State Poultry Association. Dec. 26 to 30. L. F. Laverty, secy., Guthrie, Okla.

OWOSSO, MICH.—Poultry Association. Dec. 14 to 16. C. P. Reynolds, secy.

PAXTON, ILL.—Central Eastern Illinois Poultry Association. Dec. 19 to 22. E. B. Pitney secy

PEABODY, MASS.—Essex County Poultry Association. Jan. 2 to 5. Arthur Elliott, secy.

PETOSKY, MICH.—Northern Michigan Poultry Association. Dec. 6 to 9. A. M. Coburn, secy

PHILADELPHIA, PA.—Keystone Poultry & Pet Stock Association. Nov. 28 to Dec. 2. J. Emlen Smith, secy.

PORT HURON, MICH.—Port Huron Poultry, Pigeon and Pet Stock Association. Jan. 16 to 18. H. C. Kilets, secy.

PORTLAND, MICH.—Poultry Club. Dec. 26 to 30. F. C. Hathaway, secy.

POUGHKEEPSIE, N. Y.—Dutchers County Agricultural Society. Sept. 12 to 15. T. C. VanWyck, secy.

PRINCETON, ILL.—North Central Illinois Poultry Association. Jan. 15 to 19. E. W. Brown, A. H. Currier, W. G. Warwick, judges.

PRINCETON, ILL.—Bureau County Agricultural Association. Sept. 5 to 8. W. G. Warwick, secy.

PUEBLO, COL.—Pueblo Poultry Association. Jan. 15 to 21. D. T. Heimlich, secy.

QUINCY, ILL.—Illinois Poultry, Pigeon and Pet Stock Association. Jan. 8 to 13. S. S. Noble, Bloomington, Ill., secy.

RICHMOND, MO.—Ray County Poultry and Pet Stock Association. Nov. 28 to Dec. 2. C. F. Kammerer, secy.

RICHMOND, MO.—Ray County Poultry and Pet Stock Association. Nov. 22 to 25. Jas. M. Deacy secy.

RIVERSIDE, CAL.—Poultry Show. Dec. 12 to 14. C. A. Post, secy., Riverside.

ROACHDALE, IND.—Indiana Farmers' Association. Dec. 4 to 9. A. M. Owen, secy., Raccoon, Ind.

ROCHESTER, N. Y.—Jan. 5 to 11, 1900. W. O. Ingle, secy.

ROCK ISLAND, ILL.—Western Illinois Poultry and Pet Stock Association. Nov. 28 to Dec. 2. C. F. Kammerer, secy.

ROSCOE, O.—Poultry Association. Nov. 20 to 24. C. N. Randles, secy.

SALINA, KAN.—Saline County Poultry, Pigeon and Pet Stock Association. Dec. 19 to 22. W. C. Sherrill, secy.

SAN JOSE, CAL.—Santa Clara Valley Poultry Club. Nov. 15 to 18. W. P. Lyon, Eden Vale, Cal., secy.

SHARON, PA.—Fanciers Club. Jan. 17 to 19. T. S. Hoffman, supt.

SHELBY, N. C.—Shelby Poultry Association. Dec. 1 to 5. R. T. Simmon, secy.

SIOUX FALLS, S. D.—Tri-State Poultry Show Jan. 24 to 26, 1900. Geo. Schlosser, secy.

SOUTH FRAMINGHAM, MASS.—Middlesex Poultry Fanciers' Association. Dec. 5 to 8.

ST. CLAIRSVILLE, O.—Belmont County Farmers' Association. Dec. 19 to 23. J. W. Riley, secy.

ST. LOUIS, MO.—St. Louis Fanciers' Association. Jan. 1 to 4, 1900. John A. Francisco, secy.

STOCKTON, KAN.—Stockton Poultry Association. Dec. 20 to 23. N. N. Nehr, secy.

SUNBURY, O.—Sunbury Poultry and Pet Stock Association. Nov. 21 to 24. Fred. Prosser, secy.

SYCAMORE, O.—Sycamore Poultry and Pet Stock Association. Dec. 12 to 15. E. A. St. John, secy.

TACOMA, WASH.—Tacoma Poultry Association. Jan. 8 to 22. Chas. C. Johns, secy., Berlin Building.

TIPTON, IND.—Tipton Poultry and Pet Stock Association. Dec. 18 to 23. J. M. Hoover, secy.

TOLEDO, O.—Toledo Fanciers Association. Jan. 5 to 9. Geo. F. Mueller, secy.

TOPEKA, KAN.—Kansas State Poultry Association. Jan 8 to 13. J. W. F. Hughes, secy.

TORONTO, CAN.—Toronto Poultry Association. Dec. 18 to 22. Dr. A. W. Bell, 506 Ontario st., Toronto, secy.

TORRINGTON, MASS.—Dec. 5 to 7. F. M. Leach, secy.

WACO, TEX.—Texas State Poultry, Pigeon and Pet Stock Association. Jan. 9 to 13, 1900. Harry A. F. Pudig, Waco, Tex., secy.

WALDEN, N. Y.—Wallkill Valley Poultry and Pet Pigeon Association. Dec. 27 and 28. Hector Willspaugh, secy.

WASHINGTON, N. J.—Fanciers Association of New Jersey. Dec. 22 to 26. Chas. Nixon, secy.

WAWAPACA, WIS.—Jan 8 to 13.

WAYNE, MICH.—Wayne Poultry Association. Dec. 19 to 23. Geo. W. Brewer, secy.

WENONA, ILL.—Wenona Poultry Association. Dec. 18 to 22. Otis Montgomery, secy.

WEST CHESTER, PA.—West Chester Poultry and Pet Stock Association Dec. 13 to 16 Edward S. Hickman, Cheyney, Pa., secy.

WESTERLY, R. I.—Rhode Island Poultry Association, Dec. 5 to 8. H. S. Babcock, secy.

WOODSTOCK, VT.—Vermont Poultry and Pet Stock Association. Jan. 9 to 12. John S. Eaton, secy.

WOOSTER, O.—Central Ohio Poultry, Pigeon and Pet Stock Association. Dec. 26 to 30. Chas F. Palmer, secy.

WORCESTER, MASS.—Worcester Fur and Feather Club. Dec. 11 to 16. J. I. Lawrence, secy.

YPSILANTI, MICH.—Ypsilanti Poultry Association. Dec. 28 to 31. W. B. Meanwell, secy.

## Expositions.

BALTIMORE, MD.—Home Product Exposition. Autumn, 1899. Management of Baltimore Retail Association.

BUFFALO, N. Y.—Pan American Exposition. May 1 to Nov. 1, 1901. John G. Milburn, pres.; Edwin Fleming, secy.

HAWAII—Hawaiian Industrial Exposition & Agricultural Fair. September, 1899.

LONDON, ENG.—Earl's Court Greater Britain Exposition. May 1 to Oct. 1, 1899.

LONDON, ENG., EARL'S COURT.—Women's International Exposition. 1900. Imre Kiralfy, manager.

NEW YORK CITY.—Southern Exposition. Oct. 31 to Nov. 25.

PARIS, FRANCE—Paris Universal Exposition. April 15, 1900, to April 15, 1901.

OMAHA, NEB.—Greater American Exposition of 1899. July 1 to Nov. 1.

PERTH, WESTERN AUSTRALIA—Western Australia Commercial & International Exposition. Autumn, 1899.

PHILADELPHIA, PA.—Exposition of American Manufactures. Sept. 14 to Nov. 30, 1899. W. P. Wilson, director general.

PORTLAND, ORE.—Oregon Exposition. Sept. 28 to Oct. 28. H. C. Breeder, pres.

RALEIGH, N. C.—Exposition. Oct. 16 to Nov. 16.

SAN FRANCISCO, CAL.—Pacific Ocean — International Exposition. May 1 to Oct. 1, 1901.

SAN FRANCISCO, CAL.—Colonial Exposition. Products from Pacific Possessions. Sept. 2 to Oct. 7, 1899.

ST. LOUIS, MO.—World's International Exposition. 1903.

TOLEDO, O.—Ohio Centennial Exposition. May, 1902.

TORONTO, ONT., CAN.—Exposition and Industrial Fair. Aug. 28 to Sept. 9, 1899. H. J. Hill, Toronto, manager.

WASHINGTON, D. C.—Federal Government in District of Columbia Exposition. May, 1900.


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August 15th, 1899.

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MAIN OFFICE AND FACTORIES: NEWPORT, KENTUCKY. BRANCH OFFICE: CINCINNATI, OHIO.

Posters for Street Fairs. WE SHIP QUICK.

**POSTERS FOR THE MILLION.**

PAMPHLETS, PROGRAMS, BOOKLETS, ETC., IN LARGE EDITIONS.

Posters for Agricultural Fairs WE SHIP QUICK.

STOCK OR SYNDICATED POSTERS We have the largest line of partly printed posters in the world so large and varied in assortment that we are warranted in saying—"No matter what you need if it's a poster we have it"

SPECIAL POSTERS. We make posters to order. Any Design—Any Style—Any Size. Our posters are better posters, more durable and more attractive than any other make, and they cost no more than cheap stuff. Get our estimates.

**NEW FALL SHOW POSTERS.**

**CHRYSANTHEMUM SHOW.**

No. 661.—T. C. Nahahid—Whole sheet, 4 colors.

Chrysanthemums of every kind and variety. This bill can be used either as a one-sheet or the center of a three-sheet. Sample sent by mail on receipt of 5 cents in stamps.

Price per 100, $7.00.

**FOOT BALL.**

No. 1423—T. C. Nabofecid. One-sheet, 28x42.

A superb poster, full of life and action Lithographed in four colors. Prices cros-lined:

| | | |
|---|---|---|
| 25 for $2 75 | 100 for $ 7 50 | 300 for $19 00 |
| 50 for 4 75 | 150 for 11 00 | 500 for 30 00 |
| 75 for 6 50 | 200 for 14 00 | 1000 for 55 00 |

Send seven cents in stamps for a sample.

**BENCH SHOW.**

No. 660—T. C. Nahahum—Three sheet, 4 colors.

Dogs A splendid and very attractive three-sheet for advertising a bench show. Sample sent by mail on receipt of 27 cents in stamps. Price per 100, $21 00.

We have numerous other new designs in bench show posters.

**POULTRY SHOW.**

No. 1633.—T. C Nabahidid—Half sheet, 4 colors.

Poultry. Ducks, geese and turkeys in great profusion. Sample sent by mail on receipt of 5 cents in stamps Price per 100. $4.00.

Prices crosslined;

| | | | |
|---|---|---|---|
| 100 | $5 50 | 300 | $12 00 |
| 150 | 7 75 | 500 | 17 00 |
| 200 | 9 00 | 1000 | 30 00 |

**PURE FOOD SHOW.**

No. 2250—T C. Nececugum. Whole sheet, upright, four colors.

Pure Food Show. Interior of a pure food exhibition, showing different booths and lady waiters serving out samples. Prices crosslined:

| | | |
|---|---|---|
| 25 for $2 25 | 100 for $ 6 50 | 300 for $16 50 |
| 50 for 4 25 | 150 for 9 50 | 500 for 25 00 |
| 75 for 5 50 | 200 for 12 00 | 1000 for 45 00 |

Send 9 cents in stamps for sample.

Our Christmas Posters this year will be the handsomest in the market. We will have the largest assortment and the catchiest designs. The samples will be ready for delivery September 15.

WRITE NOW.

They are only sold to one firm in a town.

NOTE.—Our mammoth factories and main offices are located in Newport, Ky., which is a suburb of Cincinnati, O., just twelve minutes from Fountain Square by trolley. Take the Fort Thomas cars. They pass the door. Mail addressed to our Cincinnati Office is forwarded to Newport. You can save delay by addressing all communications to

**The Donaldson Litho Co.**

NEWPORT, KY.

**FALL POSTERS FOR RETAILERS.**

**STOVES.**

No. 2020—T. C. Necumecum. Whole sheet. Lithographed in two colors, 28x42, upright.

Showing different designs of parlor stoves and ranges. Prices crosslined:

| | | |
|---|---|---|
| 25 for $2 25 | 100 for $ 6 50 | 300 for $16 50 |
| 50 for 4 25 | 150 for 9 50 | 500 for 25 00 |
| 75 for 5 50 | 200 for 12 00 | 1000 for 45 00 |

Send 5 cents in stamps for a sample.

**COAL DEALER.**

No. 590—T. C. Nugolum. Whole sheet. Printed in one color. Prices crosslined:

| | | |
|---|---|---|
| 25 for $2 00 | 100 for $5 50 | 300 for $13 00 |
| 50 for 3 50 | 150 for 7 50 | 500 for 20 00 |
| 75 for 4 50 | 200 for 9 50 | 1000 for 35 00 |

Send four cents in stamps for a sample.

**COAL.**

No. 2246—Nececofah. Six-sheet. Lithographed in two colors.

Immense big lump of coal and coal trucks. Prices crosslined.

| | | |
|---|---|---|
| 10 for $ 5 00 | 50 for $18 75 | 150 for $45 00 |
| 15 for 6 50 | 75 for 25 00 | 200 for 55 00 |
| 25 for 10 00 | 100 for 31 50 | 300 for 80 00 |

**FALL HATS.**

T. C. Nofecah. Whole sheet, 28x42. Lithographed in one color.

Derby and Alpine. Full length figure of a man standing beside an immense hat. Prices crosslined:

| | | |
|---|---|---|
| 25 for $2 00 | 100 for $5 50 | 300 for $13 00 |
| 50 for 3 50 | 150 for 7 50 | 500 for 20 00 |
| 75 for 4 50 | 200 for 9 50 | 1000 for 35 00 |

Send four cents in stamps for a sample.

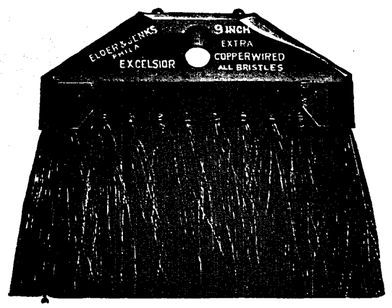
**FALL CLOTHING.**

T. C. Necumumec. Three-sheet. Lithographed in four colors; measures 3½ ft. wide by 7 ft. high.

Depicts a new button flap sack suit, front and back view, and a three-button cutaway frock suit. Spring styles. Three figures. Prices crosslined:

| | | |
|---|---|---|
| 25 for $5 00 | 100 for $19 00 | 300 for $48 00 |
| 50 for 11 00 | 150 for 27 00 | 400 for 62 00 |
| 75 for 15 00 | 200 for 33 00 | 500 for 75 00 |

Send twenty-four cents in stamps for a sample.




**Bill Posters' Paste Brushes.**

The most practical Brush made. Copper wired and protected corners.

Improved Light Weight Block.

VERY STRONG, WITH SAFETY SCREWS

GRAY RUSSIAN BRISTLES.

Quaker City, 9-inch, $24.00 per dozen, $2.50 each.
Excelsior, 9-inch, $30.00 per dozen, $3.00 each.
Extra Extra, 9-inch, for circus use, $39.00 per dozen, $3.75 each.

BLACK CHINA BRISTLES.

No. 1, Royal, 9-inch, $21.00 per dozen, $2.25 each.
No. 2, Royal, 9-inch, $27 00 per dozen, $2.50 each.
No. 3, Royal, 9-inch, $30.00 per dozen, $3.00 each.
8-foot Curved Handles, 50 cents each.

ELDER & JENKS, Brush Makers:

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Lincoln Inn Court, - CINCINNATI, OHIO.



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**We Do It Right.**

Send for Prices, Sketches, Etc.

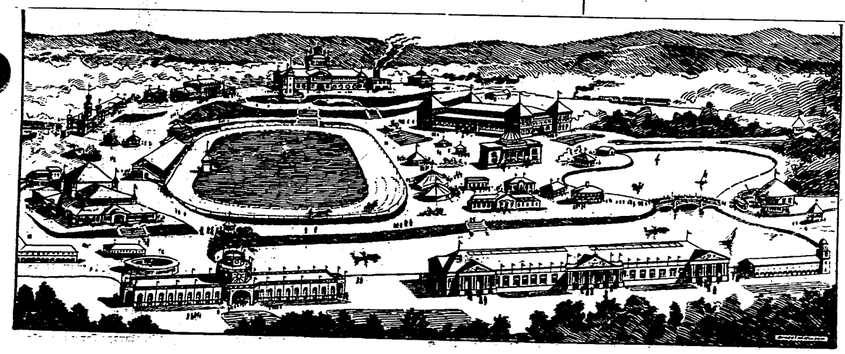
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127 East Eighth Street, Cincinnati, O.



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THE AULT & WIBORG CO'S POSTER INKS

ARE YOU ONE OF THEM? THE AULT & WIBORG CO. CINCINNATI, NEW YORK, CHICAGO, ST. LOUIS.

Main Entrance. Woman's Building. Main Building. Indoor Bicycle Track. Street Car Entrance.
Poultry and Pet Stock. Negro Building.
Educational Building.
Grand Stand.
Agricultural Building. Amusement Section.
Racing Stables.
Stock Building.

## The Georgia State Fair For 1899.

The Georgia State Fair for 1899 will be held in Atlanta, October 18th to November 4th. The birdseye view shown above is an actual reproduction of the fair grounds and buildings as they will be used this fall. The floor space available for exhibits in the several buildings is as follows: Machinery and Manufactures building 58,000 sq. ft., Agricultural building 40,000 sq. ft., Cattle, Sheep and Hogs building 48,800 sq. ft., Poultry and Pet Stock building 14,900 sq ft., Negroes' building 51,000 sq. ft., Educational building 20,000 sq. ft., Road and Draught Stock building 26,000 sq. ft., Woman's building 21,000 sq. ft.; total, 279,500 sq. ft.—equal to seven acres. This is more than three times the space ever before devoted to a State Fair in the South. This means that the State Fair of 1899 has been planned on an extremely liberal scale. The work of securing exhibits and attractions for the Fair has now progressed sufficiently for the management to feel absolutely confident of su cess. The prospects are that every department of the Fair will be complete. Applications for space indicate that those who withold their applications much longer will be shut out altogether for lack of space. At least fifteen counties will compete for the splendid premiums offered for county agricultural exhibits. There will be numerous entries for the premiums offered for individual displays in this department. The building devoted to machinery and manufactures will be filled to overflowing—although this will be the largest building on the grounds. Practically every college in the State will make an exhibit in the Educational department, and the prizes offered for oratorical and other contests will be competed for by a large number of boys and girls throughout the State. The $50.00 prizes offered to Georgia boys under twenty years of age for the best exhibits of wood work and forged work have excited great interest throughout the State. The poultry and pet stock department will be one of the special features of the Fair. The negroes will make a splendid showing. Six counties have already applied for space in which to make county agricultural exhibits. The numerous prizes offered for negroes' work have created general interest among the colored people. $5,000.00 have been appropriated for horse racing. This will guarantee high class entertainment in this line. A railroad collision, a sham battle incorporating "Pickett's Charge at Gettysburg," the Vitoscope, or moving pictures, and many other features of interest are being arranged for. The premiums in all the departments aggregate $15,000.00. The prizes have been arranged with a special view to encouraging agriculture and industry. In the Educational department the purpose has been to arrange contests that would interest and benefit the boys and girls throughout the State. Premium list or other information regarding the Fair will be supplied by T. H. Martin, Secretary, Prudential Building, Atlanta, Ga.


**WALTER D. DIXON,** Distributor and Sign Tacker, 657 29th Street, MILWAUKEE, WIS.

ESTABLISHED 1870.

**G. H. OTTING & SON,**
—LICENSED—
BILLPOSTERS, DISTRIBUTORS, ART BULLETINS
NEWPORT, BELLEVUE, DAYTON FT. THOMAS. KY.
Members I. A. of D. Address NEWPORT, KY.

**SANTA CRUZ, CAL.** with a population of over 8,000, has one of the best billposting and distributing plants in the state. All work personally superintended. Member I. A. D. *L. A. DANIELS.*

**A BIG SNAP!** Fine Merry Go Round, capacity 70 persons; Grand Organ, latest music; Costly Dime Museum; Show Banner, Printed Matter; Big Tent, etc. Concert Graphophone Outfit; Elegant Spanish-American War Illuminated Entertainment Outfit; Two Fine Slot Machines; All for $800; cost over $2,500. Portable; complete; immense profits; big biz the year round. W. I. COOK, Haledon, N. J.

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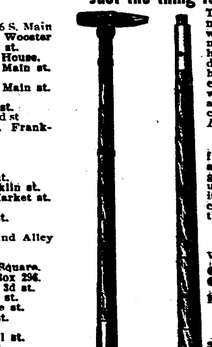
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Schenectady—C. R. Benedict.
Troy—Mrs. M. E. Dundon, 114 Fourth st.
Troy—Jos. J. McAllister & Son, 416 River st.
Yonkers—W. L. Mildrum, 12 Warurton av.

NORTH CAROLINA.

Asheville—Asheville Advertising Agency.
Lumberton—Geo. G. French.
Reidsville—R. M. B. Ellington.
Wilmington—S. A. Schloss.
Winston—Wm. T. Pfohl.

NORTH DAKOTA.

Valley City—Smith Decorating Co.

OHIO.

Ada—S. W. Rayl, Bill Poster and Distributor.
Akron—Bryan & Co., 125 Main st.
Bellaire—Fitton Bill Posting Co.
Bluffton—Alvin E. Temple.
Bowling Green—The American Co.
Bowling Green—Commercial Bill Posting Co., A. H. Yonker, Manager.
Brandreth—The Am. Co. (Bowling Green, O.)
Bucyrus—Frank R. Myers.
Butler—W. L. Hissong.
Canal Dover—John H. Fox & Bro.
Canal Dover—The Tuscarawas Distributing Sign Writing and Bill Posting Co.
Chicago—Louis Simmermacher.
Circleville—Baughman Bros.
Cleveland—Bryan & Co., High and Middle sts.
Columbus—Miller Bros., 53 West Town st.
Coshocton—Frank P. Hagans.
Crestline—W. J. Carney.
Custar—The American Co. (Bowling Green.)
Cygnet—The American Co. (Bowling Green.)
Defiance—J. P. Elser.
Leipsic—J. S. Peach.
Hoytville—The Amer'n Co. (Bowling Green.)
Lima—W. C. Tirrill.
Lisbon—Edgar D. Liechtenstine.
Logan—F. A. Koppe.
Marietta—Koerner & Thomas.
Mermill—The American Co. (Bowling Green.)
Middletown—E. O. Barnet.
Milton—The American Co. (Bowling Green.)
Mt. Vernon—L. N. Headington.
Nelsonville—W. S. Runion.
New Philadelphia—S. W. Scott.
Norwalk—J. M. Harkness.
Pemberville—The Amer. Co. (Bowling Green.)
Perrysburg—The Amer. Co. (Bowling Green.)
Portage—The American Co. (Bowling Green.)
Portsmouth—R. W. Lodwick.
Prairie Depot—The Am. Co. (Bowling Green.)
Rising Sun—The Am. Co. (Bowling Green.)
Rudolph—The Am. Co. (Bowling Green, O.)
South Charleston—F. M. Heaton.
Springfield—H. H. Tyner & Co.
Steubenville—Samuel D. Sumter.
Tiffin—J. R. Lewis.
Toledo—Bryan & Co., 513 St. Clair st.
Uhrichsville—Twin City B. Post. Co., Box D.
Van Wert—Smith & Whires, 603 Park Place.
Wellington—L. W. Ely.
Weston—The American Co. (Bowling Green.)
Washington C. H.—Smith & Vincent.
Zanesville—R. D. Schultz.
Zanesville—England Bros., 31 N. Fifth st.

OKLAHOMA TERRITORY.

Clayton—Waltman Posting & Distributing Co.
Guthrie—Okla. Adv. & Dist. Agency, Box 260.
Kingfisher—Northup Bill Posting & Distributing Co.
Shawnee—Joseph H. Herron.

OREGON.

Ashland—Chas. H. Gillette.
Astoria—T. S. Simpson & Son.
Baker City—W. Newell.
Portland—N. W. B. P. & D. Co., 246 Morrison.
Salem—Salem B. P. Co.

PENNSYLVANIA.

Ashland—Frank H. Waite.
Bethlehem, South and West Bethlehem—Groman Bill Posting & Distributing Co.
Butler—H. J. Dougherty & Sons.
Carlisle—Geo. Cramer, 133 W. Pomfret st.
Connellsville—R. G. Curran.
Cambridge Springs—H. W. Wilber & Co.
Emlenton—W. L. Pierce.
Greensburg—R. G. Curran.
Greenville—J. S. Laird.
Hanover—J. Percy Barnitz.
Harrisburg—Markley & Appell.
Johnstown—A. Adair.
Johnstown—Flood City Bill Posting Co.
Lebanon—Chas. A. Oliver.
Lykens—H. B. Matter.
Mansfield—The W. D. Husted Adv. Co.
Minersville—Minersville Adv. Co., L. B. 231.
McDonald—Bert M. McCartney.
Meadville—Geo. Knox.
Milton—A. J. Blair.
New Castle—The J. G. Loving City Bill Posting Co.
Philadelphia—American B. P. Co. (Ltd.), 814 Walnut st.
Pittston—Pittston B. P. Co.
Scranton—Reese & Long.
Sunbury—Sunbury Bill Posting Co., J. T. Cameron, Manager.
Washington—A. B. Means, 31 W. Chestnut st.
Wellsburg—A. H. Dartt & Co.
Wilkesbarre—Wilkesbarre Bill Posting Co.
Williamsport—Geo. H. Bubb.

RHODE ISLAND.

Providence—Old Colony B. P. Co.

SOUTH CAROLINA.

Charleston—Charleston Bill Posting Co., Fuller & Bernard, Proprs.
Charleston—Chas. W. Keogh.
Columbia—R. S. Marks & Co., 1425 Gates st.
Georgetown—R. Chas. Griggs.

SOUTH DAKOTA.

Madison—F. D. Fitch.
Sioux Falls—Sioux Falls B. P. Co.

TENNESSEE.

Athens—O. M. West Bill Posting Co.
Bristol—Border City Bill Posting Co., Oliver Taylor, Manager.
Covington—Howard N. Holshouser, Box 457.
Jellico—Thos. Bell.
Knoxville—Southern B. P. Co.
Memphis—Van Beuren & Co., successors to Memphis B. P. Co., R. S. Douglas, prop.
Pulaski—Neal Suggs.
PULASKI—A. M. Notgrass.
Union City—Oscar R. Crews.
Westmoreland—J. M. Louthan.

TEXAS.

Bastrop—Chas. P. Ziegenhals.
Beaumont—Welcome Rollins.
Belton—D. F. Gray.
Brownsville—Vaile & Bros. Adv. Co.
Brownwood—Hiram H. Thomas.
Bryan—John B. Mike.
Calvert—James Hooks.
Clarksville—Chas. O. Gaines.
Cuero—Richard Harris, Box 33.
Dallas—Geo. Robinson.
Flatonia—The Mooney B. P. & Adv. Co.
Gainesville—Paul Gallia.
Galveston—J. E. Howard, 617 Postoffice st.
Hillsboro—J. S. Phillips.
Houston—C. T. Sivalls, Box 206.
Lampasas—Jim Mace.
Laredo—Eugene Sloan.
McKinney—Burnett & Goodin. Box 201.
San Angelo—Sam. Smith, Box 132.
Sherman—J. Long, 117 East Side Square.
Smithville—D. E. Colp.
Texarkana—Lemly Bros.
Waco—Louis Sternkorb, 112 S. 4th st.
Whitewright—Niler Lewis.

VERMONT.

Burlington—B. B. P. Co.; Mrs. W. K. Walker.
Newport—E. H. Norris.
Springfield—George H. Stiles.

VIRGINIA.

Alexandria—J. M. Hill & Co.
Bedford City—Wm. W. Hayden.
Culpeper—J. C. Williams.
Franklin—Ross I. Leary.
Roanoke—City Bill Posters.
Staunton—Wm. Glenn.

WASHINGTON.

Chehalis—City B. P. & Dist. Co., Box 324.
Colfax—Geo. H. Lennox.
Dayton—Day's Advertising Co.; Geo. E. Day, Manager.
Pullman—M. T. Chapman.
Puyallup—Geo. M. Acly.
Snokomish—W. F. Shaforth.

WEST VIRGINIA.

Huntington—Will A. Russell.
Morgantown—M. J. Sonneborn.
Wellsburg—A. B. Noland, Box 232.

WISCONSIN.

Chippewa Falls—C. G. Sherman, C. B. Poster.
Elkhorn—Byron E. Button.
Fond du Lac—P. B. Haber.
Ft. Atkinson—Chas. B. Rogers.
Janesville—Peter L. Myers.
Kaukauna—J. D. Lawe.
Menominee—The Schwehm B. P. & Adv. Co.
Menominee—W. S. Schmidt.
Oshkosh—J. E. Williams.
Richland Centre—J. H. Coates.
Sturgeon Bay—Bernard Hahn.
Wausau—C. S. Cone.
Waterloo—John Leaver.

WYOMING.

Laramie—H. E. Root, City B.P., opera house.
Sheridan—B. C. LeRoy, 59½ N. Main st.

CANADA.

Glencoe—John Foy.
Montreal—St. Lawrence Adv. Co.
Niagara Falls, Ont.—N. Falls B. P. & D. Ag.
Picton—H. J. Graham.
St. Johns—J. Bouchard.
Sherbrooke, Que.—F. H. Leech.
Vancouver, C. A.—A. F. Morris, manager, 10 Leflevre Block.
Windsor—Windsor B. P. & Dist. Co., Box 37.
D. C. Benjamin, Manager.

HAWAII ISLAND.

Honolulu—Will Prestidge.


J. F. FOY, Billposter and Sign Tacker, Glencoe, Ont. Controls all boards. Reference: Geo E. Tuckett, Hamilton; Western Fair, London; A. Finlayson, Glencoe.

PALATKA, FLA. Pop. 4,000. H. L. MILLER Billposter and Distributor. Best of references Owns all boards.

## AMERICAN BILLPOSTING CO.

BROOKLYN, N. Y.
PITTSBURG, PA.
ALLEGHENY CITY, PA.

THOS. J MURPHY, President. BARNEY LINK, Gen'l Manager.
WM. P. FAY, Secretary.



## Cincinnati

has a population of 400,000 people, either house owners or wage earners.

The John Chapman Co.

has all the billboards, and most of the bulletins in Cincinnati. We also do good sign tacking and distributing. Offices,

17 LONGWORTH STREET.

## W. J. QUARRY,

Cincinnati, Ohio,

MANUFACTURER

STANDING CUT-OUT FIGURES

Map Mounting, Metal Edging, Label Varnishing and Gumming.

Show Card Framing,

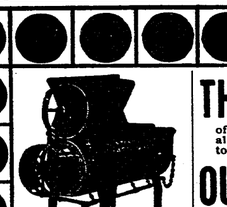
CLOTH BACKING, BEVELING.

A HARVEST
For Privileges.

We have the best attractions, the best advertised and biggest district fair in America. Sure to have immense attendance. Gates open 6 A.M. to 11 P. M. every day. Write for our new idea in selling privileges, with safe guarantee.
Dates, October 3 to 7.
A. H. FOSTER, Secy.
ALLEGAN, MICH.

ROBERT McCREADY, Connersville, Ind.
General Distributor, Sign Tacker and all-around advertiser. All work done by men and guaranteed. Good reference if wanted. Patronage solicited. For terms, address ROBERT McCREADY, 1054 Beech St., Connersville, Ind.

GENTLEMEN! Do you want faithful work done? If so, apply to Robert H. Cobb for Distributing and Sign Tacking in New Bedford, Fair Haven and Darthmouth. Personal attention is given to service, and all work is guaranteed.
310 Middle St., NEW BEDFORD, MASS.



THE BILLPOSTER

of a town ought to supply the town with all the paste it uses. This trade belongs to the billposter. It is his by right.

OUR MACHINE:::

will enable you to do it. It will make the best paste so cheaply that you can drive all competition out of the market.

Take a Minute and a Postal—Write us and we will tell you all about it.

J. H. DAY & CO.
1144 R. Harrison Ave. Cincinnati, O.

THE above cut shows one of our Paste Mixers for Bill Posters. We make three grades (Good, Better, Best). Prices to suit all. Our catalogue tells all about them. It is sent free on application.

The man who gets the cheapest advertising usually gets the least effective. I am looking for such accounts as are willing to pay for service that will bring them best results; I make posters and post them everywhere, and throughout the entire proceeding my endeavor is to secure the most results for the advertiser. In spite of this, my prices are not high, and I frequently secure competitive business on account of price—and then I keep the business by producing results.

To the advertiser who wants to try the billboards in a small way, 1,000 8-sheets will cover eight or ten cities, such as Providence, Washington, Little Rock, Los Angeles, etc., etc., and the cost, for a listed, protected, renewed and guaranteed showing for thirty days, including the cost of producing a good poster, will approximate $1,600. And if the order comes to me the work will be satisfactory to you.

Five thousand 24-sheet posters will advertise the thirty principal cities of the Union for thirty days, listed, renewed, protected and guaranteed, at an approximate cost of $16,000.

I am today placing work for the same people that I did work for when I went into business; I have seen them grow and they have continued to increase their advertising accordingly. I am looking for such new accounts as want to get results, and I can offer such the best there is to be had.

I am making Oil Cloth and Muslin Signs in quantities of not less than 500 of a kind; Print-painted, or paint-printed they are, and as durable as hand-painted, but cheaper; all made from special designs and not from type. Send for samples and prices, stating the size you contemplate using. Sizes range from 4x20 inches at 1c. in 5,000 lots; 12x36 inches at 7c. in 500 lots, to 36x60 at 25c. in 500 lots—all in gorgeous colors.

Sam W. Hoke
LONG DISTANCE BILL POSTER
QUICK TIME POSTER MAKER
255 Fifth Ave. (28th St.)
NEW YORK
Phone.



# THE BILLBOARD

VOL. XI., No. 10. CINCINNATI, OCTOBER 1, 1899. PRICE 10 CENTS. PER YEAR. $1 00




BEN E. WALLACE,
The Circus Man, Proprietor the Great Wallace Shows.

# BILL POSTERS DEPARTMENT

## Trouble in Rochester.

There is a city ordinance in Rochester which says: No person shall erect a bill board more than six feet in height, within the city of Rochester, without permission of the Common Council. Yet the Rochester Bill Posting Co., of which Mr. Ed. Stahlbrodt is the President, erected a sign twenty feet in height, and there is no record that the Common Council gave permission for a board more than twelve feet in height.

Mr. Kalb, whose office is situated on the opposite side of the street from the board, complained to the committee that the glare of light from the bright-colored posters which appeared on the board was reflected upon the windows of his office, rendering it almost impossible either to read or write, and that the eyesight of the persons in his office were being injured by it. He asked that the board be cut down from twenty to twelve feet.

The committee directed the fire marshal to inform the company that the height of the board must be reduced to twelve feet. This was not done, and a second notice was served, demanding that the work be done within forty-eight hours or it would be done by the fire marshal, whereupon the bill posting company secured an injunction enjoining the fire marshal from touching the board.

The city was given twenty days in which to prepare an argument against making the injunction permanent. From last accounts the question had not been settled, but in all probability the board will have to go, as there appears to be no possible way for the company to sustain the claim that it had permission to erect a twenty-foot board.

## Indiana High Art.

The State Board of Agriculture sent out 27,000 posters and hangers to advertise the State Fair, advertising it on a much larger scale than ever before. Some of the pictures on the posters have been likened to advertisements of a burlesque show or a brand of chewing gum. One picture is of a young woman reclining on a gun on board a battleship, talking engagingly to an officer. She has on blue stockings, and considerable length of stocking is shown. Wonder has been expressed as to where the captain of the ship is, and what would happen if a Spanish cruiser hove in sight. Another picture that has attracted attention is of a pretty girl clad in a filmy drapery, seated on an old-fashioned swing. What relation she is to prize hogs and threshing machines is not explained, nor is there a line telling in what part of Indiana live girls who dress that way. The "big paper" bears a picture of Miss Indiana in the center, and an announcement of the fair on either side.—Indianapolis Journal.

## Notes.

Mr. O. J. Gude was the representative of the Associated Bill Posters at the convention of the United Bill Posters across the water. He on several different occasions addressed the assembly, and on each occasion received much applause.

During meeting it was decided to send a delegate to the next convention of the Associated Bill Posters, which is to be held at Atlantic City next July.

The London bill posters recently went out on a strike. They desired to be paid $9.25 per week for fifty-three hours' work.

On the 4th of November Mr. Debs, the great labor leader, will lecture in Los Angeles, Cal. Mr. H. G. Wilshire, of the Los Angeles Bill Posting Co. has volunteered to post the bills of the lecture free of charge to the Labor Council.

At Easton, Pa., a bill board was put up alongside of the Municipal Building. It was the occasion of a great deal of good paper and energy being wasted by the editors of the local papers. Bill posters! Read and profit. Never place your boards near a City Hall; you might shock the delicate feelings of the politicians therein, and by so doing you would surely call down upon your heads the avengeful wrath of the daily papers.

The American Biscuit Co. is bound to have the "Uneeda Biscuit" known to every family in the country. In the northern part of Michigan, in and around Marquette, where so many Swedish and Finish miners are to be found, the famous biscuit is being advertised by posters, printed in the Swedish and Finnish language.

Chief of Police Kipley, of Chicago, recently issued an order commanding officers to arrest all bill posters using the sides of buildings as bill boards. Complaints in regard to such illegal posting had been frequent.

The Boston (Mass.) Record says: Keep the cheap and glaring bill board signs off your property and help to protect the landscape. It is the least you can do. "The Billboard also says keep the "cheap and glaring bill boards off;" and encourage the erection of good, well built and artistically painted boards, to hide the vacant lots and their usual contents.

Boycotts always damage both sides. Sometimes the instigators suffer more than the intended victim.

The "Advisor" says: "Poster advertising is liberally used by progressive publicity seekers."

The Rock Island Railroad is building a high sign at Topeka, Kan., forty feet long, at the entrance of Garfield Park, upon which will be painted, in colors, a reproduction of the "Colorado Flyer," representing a night scene. It is expected this board will be one of the most striking and artistic to be seen anywhere.

An old bill board, which has hung on the wall of the Nelson House office, Utica, N. Y., for the past thrity-five years, was recently taken down. On its back was discovered a campaign poster booming Lincoln for President. The poster was yellow with age, and in all probability was pasted on the board during the campaign of 1863. The Historical Society will probably take charge of the relic just as it is.

Chas. Bernard has established another bill posting plant. This time it is at Brunswick, Ga. He has already been awarded the advertising contract and the sole advertising privileges of the Brunswick Fair.

Uhrichsville, O., has an ordinance licensing bill posting, bulletin painting, card tacking and distributing. The extreme penalty of violating this ordinance is $10 and the cost of the prosecution. The Twin City Bill Posting Co. has been working to get this through for three months.

John Moran, a bill poster in the employ of Donnelly & Son, of Boston, was recently fined $5 and costs for covering a furniture company's paper, which appeared on one of the theater boards with political posters. In the court Donnelly claimed that the person on whose property the board was built, had the right to say what should be put on the boards, providing they were not being used by the theater in question. But the boards had been leased to the furniture company by the theater, therefore the decision. Moran appealed, however, and some lively times are expected.

The following are some of those who either attended or sent proxies to the Minnesota Bill Posters' Convention:

Members—J. A. Austin, Montevideo; J. W. G. Curtiss, Morris; E. T. Davidson, St. Cloud; A. D. Goodman, Waseca; H. H. Herrick, Owatonna (proxy); H. J. Ludke, Jr., St. Peter (proxy); F. J. Smith, Valley City, N. Dak.; a representative from the Sioux Falls Bill Posting Co., Sioux Falls, S. Dak.; C. P. Walke, Fargo and Grand Forks, N. Dak.; Henry Werner, Winona (proxy); Mrs. V. C. and Miss M. M. Steward, Stillwater; C. E. White, Faribault; J. C. Judge, Rochester, Minn.

A. M. Cheesebro, Glen Falls, N. Y., wants a sober, reliable bill poster. Mr. Cheesebro owns the boards at Glen Falls and this is a good opening for the right man.

H. S. Burt asks the best way to make posters stick on varnished surfaces. As to the best way, we don't know, but here is a way that will do the work: Mix flour in cold water until a thin batter is produced, taking particular care that it is free from lumps; then add one ounce of powdered resin to each gallon of water. Place over a slow fire, and keep stirring constantly until it boils, and also until the resin is melted. When cold, the paste is ready for use. Do not thin with pure water. Be careful about this, as it is sure to spoil it. Make a thin solution of gum arabic (just gum arabic enough that it is perceptible when the fingers are dipped into it and slightly felt when joined and pulled apart) and thin with this. Neither use flour and water as a thinner. Use only gum arabic water. Too much gum arabic in the water will crack the paper. Seventy-seven grains of boracic acid in each quart of this paste will keep it from decomposition for years. Keep air tight to keep it from hardening.

A few weeks ago a bill posting concern of Providence, R. I., negotiated for a lot near a church and school and proceeded to erect a two-storied bill board. Before the lease was signed the owner of the lot was prevailed upon to cancel the agreement. The partly erected structure was pulled down and the workman proceeded at once to erect it on the adjoining lot, for which a lease had been obtained, signed and paid for, while the people of the church were congratulating themselves over the ease wi... which they had accomplished their desires in relation to the first lot. Once more they proceeded to remonstrate and the owner of the second lot decided he would not permit it to be on his land. Again it was torn down and it was put up on a third lot opposite the church.

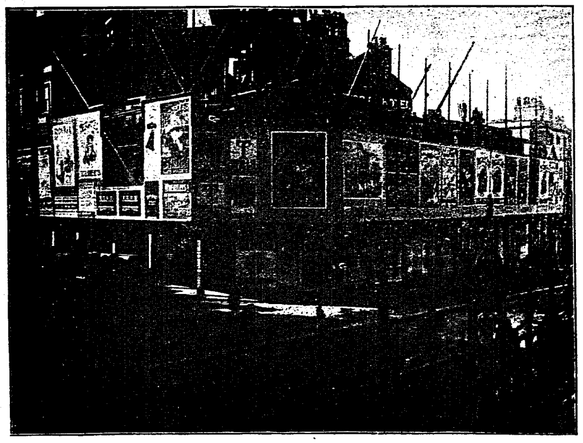
This land belonged to one of the mill corporations, and as soon as the agent's attention was called to the objectionable character of the boards in that particular locality, he instructed the bill board company to remove it and call and obtain the money which had been paid for the use of the lot. The agent said that he had been led to understand that it would be an ordinary bill board, about the size of a gate. The structure was for the third time pulled down, and there are no other available lots in the immediate vicinity of the school and church where such a structure and such a display are likely to appear.

The company certainly showed a great deal of determination and perseverance. It is the presence of this gritty and never-say-die spirit that makes a success of the advertising business. The lack of it means failure.

The L. L. Dickey Advertising Co., of Newton, Kan., reports that business is good; that they have lately added six big boards of tongue and grooved flooring, and are soon going to build more. Newton is a county seat and college town of 8,000, has four railroad divisions, the big Santa Fe roundhouse and shops, with a pay roll of $60,000, and is situated right in the center of the corn belt. The largest export flour mill in Kansas is located there.

More commercial paper is seen on the boards this fall than ever before. If yours are not covered they should be. It is not too late yet to remedy the evil; so take a day off and pay a visit to a few of your local merchants; stove and furnace men, shoe dealers, milliners, coal dealers, and any one else who might be a possible advertiser. Explain to them the advantages offered by bill board advertising, and solicit a trial. Tell them that you can get stock paper for them that will be just as satisfactory as if made to order. A personal call will sometimes cause a man who has never tried that form of publicity to take it up, and is often the means of inspiring old bill board advertisers to renew their efforts in this line. Try this plan; the prospects are surely worth the effort.

The Hunyadi Janos Co. depends upon posters to a great extent.



Hoarding around the site for the Pearl Life Assurance Co.'s new building.
St. John's Street, near St. George's Hall, Liverpool.

## Obituary.

The many friends of J. H. Patterson, city bill poster, District of Stanberry, Mo., will learn with regret of the death of his wife.

## Active Bill Board Advertisers.

Old Virginia Cheroots, American Tobacco Co.
Tontella Cigar, Brown Bros., Detroit, Mich.
Marguerite Cigar, Fritz Bros., Cincinnati, Ohio.
Bakers Cocoa, Dorchester, Mass.
Hans Bros., Cincinnati, O.
Geo. W. Childs Cigar, New York.
Sen-Sen, Rochester, N. Y.
Dr. Davis, Anti-Headache Powders.
J. H. Zeilin & Co., Philadelphia, Pa.
Dr. Pierce, Buffalo, N. Y.
Modern Navy Tobacco, Spillman, Ellis & Co., Covington, Ky.
Mennen's Toilet Powder, Newark, N. J.
Kohler One Night Corn Cure, Baltimore, Md.
Dewberry Cigar, New York City.
Banquet Hall Cigar, Rosenfeld & Smith Co., Portland, Ore.
James Coffee, Dubuque, Iowa.
McCartney, Frangs & Dresser, Jacksonville, Ill.
Aunt Jemima Co., St. Joseph, Mo.
Pieser & Co., Chicago, Ill.
Jackson Square Cigar, Hirnsheim & Co., New Orleans.
Beeman's Pepsin Gum, Cleveland, O.
National Export Exposition, Philadelphia, Pa. Department of Publicity.
E. F. Ratterman Tobacco Co., Cincinnati, O.
Lubrman & Wilburn Tobacco Co., Cincinnati, O
Voigt & Winter, Cincy Cigar, Cincinnati, Ohio.






A Good Board, at Bellaire, Ohio.
(Fitton Billposting Co.)

## Minnesota Association.

The ninth annual convention of the Minnesota State Bill Posters' Association was held at St. Paul, September 6, 1899, in the parlors of the Windsor Hotel.

The following officers and many members were present:

President—L. N. Scott, St. Paul.
Vice President—M. Breslauer, Minneapolis.
Secretary and Treasurer—C. H. Griebel, Jr., Mankato.

The minutes of the last meeting were read and accepted. There were no reports of standing committees.

Applications for membership had been made by B. M. Buckmeister, Wahpeton, S. Dak.; C. C. Carpenter, Cannon Falls, Minn., and E. C. Hoyt, Yankton, S. Dak. Moved by Mr. Smith and seconded by Mr. Davidson, that these applications be placed in the hands of the Secretary to investigate. The President stated that a communication had been received from Mr. Randolph, of Willmar, applying for membership at Stillwater, but on motion of Mr. Davidson, and seconded by Mr. Breslauer, said application was rejected, and Mrs. Steward, who has a large and long established plant at that place, and was an old member, was declared official member of the State Association at that point.

Letters in reply to invitations to attend the meeting, previously extended by the Secretary, were read from Seeley, Fitch & Co., out-door advertisers of New York City, acknowledging receipt of invitation, and also offering some very valuable suggestions to the fraternity; also from A. VanBeuren & Co., advertising agents of New York City; Old Colony Bill Posting Co., of Providence, R. I.; I. C. Speers, of Marshalltown, Ia.; J. Curran, of Denver, Col.; The Bryan Bill Posting Co., of Cleveland, O.; Sam W. Hoke, New York; W. C. Tirrell, of Lima, O. and many others.

Following the reading of these letters the President addressed a few remarks to the association, in the course of which he said, that if we could form a good strong association of all bill posters in the State we would get a large amount of business. That the Secretary had all along worked incessantly, and is now working without intermission, along the line of membership; but one man could not do all. The members should do all in their power to induce others to join.

In this connection Mr. Walker suggested that it would be a good plan to have one member go around to solicit membership. This plan was discouraged on account of the additional expense on the members from the smaller towns. The President said that the membership should be worked up to fifty, and if this were done the advertising importance of the State would be shown. It was sugested that the association send some one, as the Secretary, around to the smaller towns to induce suitable persons to put up boards and join the association.

Mr. Breslauer, member of the National or Associated Association, stated that he was told to send in a list of the small towns in his State, for use in getting business for this State. Suggested that the Secretary send in a list of members, and statement of what towns they cover.

Mr. Davidson said that he had been talking the matter over with Mr. Breslauer, and that they thought it would be a good thing to have a little book printed, pamphlet form, containing the names of all towns comprised under membership in this association, the names of the posters in these towns, the character of the population, nationality, pursuits, etc., population, number of stands (this latter on the suggestion of the President) of each size, as number 8-sheets, 16-sheets, etc., the whole number of each of such stands that each member could cover, condensed down for the benefit of advertisers, to be handled easily in making contracts. It was also suggested that the cost of such book do not exceed $3 per page; and that each member pay for his share pro rata, according to the space he uses in such book. This book to also contain statement of the leading industries of the town, and any other facts in that connection of value to advertisers; and a copy thereof to be sent to all the leading advertisers of the United States, their addresses to be procured from Bryan & Co.

The President called for votes on the suggestion, which were taken, and the suggestion was adopted. Mr. Davidson was appointed a committee of one to draft an inquiry sheet, to be sent around to members, to be answered and returned, and from such information the book to be compiled. Committee, Davidson, Scott and Griebel appointed.

Word by a member that if this plan be adopted large firms can send a representative to Mr. Breslauer of Mr. Scott's office, who can contract for the billing of the whole State in two hours, close the contract and go on about his business. The paper can then be done up separately and shipped to St. Paul or Minneapolis, as the case may be; the number of stands to be shipped to each town done up separately, the whole shipped to one point, and from there sent out as directed.

"All complaints should be looked into and the fault, if any, corrected." President.

Regarding the right of any one member not an officer to take contract for posting other towns than his own, or the whole State, Mr. Breslauer said "Each member is an official solicitor for the United States."

When any member is given the chance to figure on the posting of the State with any advertiser, and attends to the correspondence, shipping of paper and all the details, he is entitled to his commission of sixteen and two-thirds per cent., but not to cut the rate nor give any advertiser the benefit of his commission. Rates may be reduced five per cent. in case of ninety days contract.

Mr. Smith asked if a poster should furnish list of paper, in case same is not called for. President said, "Yes, it shows the quality of service, and is more satisfactory to the advertiser."

Here followed some discussion about a dispute that had arisen between one of the members and an advertiser, about length of time of display, whether interrupted, or month by month, for a ninety days' contract. The President and Vice President emphasized the absolute necessity of keeping bill posting contracts to the letter, and satisfying the advertiser in every particular.

It was decided that several of the smaller towns might be put on one membership fee, where the business was too small for the member controlling such towns to pay a fee for each.

The United States census that will be taken next year will put a number of the smaller towns on a different basis as regards rates.

Officers Reports—President's address

The President said that he was gratified at the increased attendance at this meeting, and the interest shown throughout the proceedings. He wished to impress it upon the members that it was imperative that every man carry out the contracts he made with each advertiser implicitly. Must give work prompt and careful attention, and do just as he agrees to. Send lists in promptly. This is necessary above all things because the advertisers may need them at any time after the posting is done. Also must see that the paper is in perfect condition all the time. Personal attention is the thing necessary above everything else. Advertisers understand that members of the State and National associations are men of proper caliber to do business with and do it right.

Bills then owing by the association were ordered paid, and the Treasurers report read and accepted and ordered filed.

Treasurers report, September 10, 1898, to September 10, 1899:

| | |
|---|---|
| Balance on hand, September 10, 1898 | $44 26 |
| Total income, 1898 to 1899 | 100 00 |
| Total | $144 26 |
| Expenditures, 1898 to 1899 | 59 40 |
| Balance on hand | $84 86 |

Mr. Austin stated that he thought the towns of Appleton and Dawson would come into membership. Asked if more than one town could be controlled by one member. Answer in the affirmative, but advised that each be under different name, as the Dawson Bill Posting Co. for one and name of poster for other.

Election of Officers.—The President said: "It has been a pleasure to me to act as President of this association ever since its organization, but I think I have been its President long enough, and would ask the association to select some one else. Am willing to dig in the work, but would rather have some one else take the presidency." Suggested Mr. Breslauer or other member.

Mr. Breslauer then immediately nominated Mr. Scott for re-election, thus declining the honor himself, and the nomination, seconded by Mrs. Seward, was carried without a dissenting voice.

Mr. Breslauer and Mr. Griebel were likewise re-elected to their former positions, and Mr. Griebel, as Secretary, was voted an annual salary of $25 for his untiring services.

President Scott appointed the committees: Executive, A. J. Goodmen, Waseca, chairman; J. A. Austin, Montevideo; F. J. Smith, Valley City. Membership, C. E. White, Faribault, chairman; M. G. Thompson, Sioux Falls; C. H. Griebel, Jr., Mankato.

Membership in the International Association of Distributors was advocated for the members, individually, of this association.

Mr. Austin asked if there ought not to be some sort of qualifications necessary for membership in the association. The chair answered that the difference in towns must govern that.

Dues were then paid. It was moved then that the next meeting be held in Minneapolis, Wednesday of Fair week, next year. Motion made by Mr. Davidson, seconded by Mr. Goodman.

It was suggested that the association tender an invitation to all advertisers to be present at the next meeting.

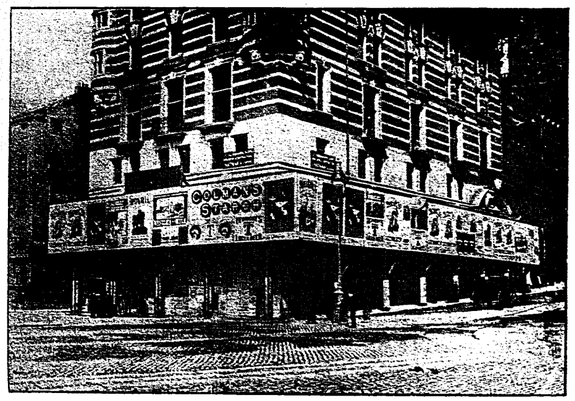
Invitations were received from Mr. Hays, Mr. Breslauer and Mr. Scott to attend their respective theaters, which invitation was accepted and a vote of thanks tendered.

Adjourned.

C. H. GRIEBEL, JR.,
Secy. and Treas.




A Wilshire Triple-Decker.
Los Angeles, Cal.




Another Liverpool Hoarding.
The White Star Steamship Co.'s Building, St. James St.




## Three-Headed Monstrosity.

Have you heard of the New Distributors' Association, or Runey's Three-Headed Monstrosity? The latter is the most appropriate name that can be applied. Two heads of this monstrosity are deceased—"peace to their ashes"—the third is but a weakling, and can not exist. Mr. Runey himself has proved a failure as an organizer and officer of advertising associations. First, the Inter-State Bill Posters' Association; second, the International Bill Posting Association, to say nothing of the "Two Bills." That his third venture will be a failure the future will show.

Mr. Runey reminds me of a half-witted, would-be politician, whom I knew in my boyhood days. This man was always willing and ready to turn his coat in any way in order to get some official or political job, and he gained for himself the name of "Me Too," because when the spoils were being dealt out he would invariably cry, "Me too, me, too." In failing to obtain what he sought (a position) he would sulk. Mr. Runey came to Cincinnati with the full expectation of being elected traveling solicitor on a salary for the I. A. of D. That he was disappointed every one who attended the meeting knows. Failing in this he attempted to cause trouble between the bill posters and the exclusive distributors. In this he also failed. Mr. Runey is simply a figurehead, or the monkey whom others expect to use to pull chestnuts out of the fire. My advice to Mr. Runey is to go to the Klondike; he may have luck if nothing else.

The new association has several objects in view, only a few of which I will mention. One of the main objects of the new association is to increase the circulation and advertising of "The Bill Poster-Display Advertising." This journal has been on the ragged edge for a number of years. It has been organized and reorganized and rechristened the same as the three-headed monstrosity. Few others beside Mr. Stahlbrodt are interested. I predict nothing but failure for the new association, and disappointment for bill posters and distributors who are foolish enough to pay the initiation fee and a year's dues. They will have nothing but regrets for their trouble.

It is well known that there is room for but one distributors' association, and that one is already established. The I. A. D. has the patronage of the advertisers and the confidence of its members all over the country. Why, then, try to organize another association of the same kind simply to gratify a few sore-heads who did not join the International Association of Distributors when the opportunity presented itself, and now are too late to get the franchises? The new association is officered by bill posters only. True, they are not distributors also; but if it is to be a distributors' association, the exclusive distributor should have a representation. The solicitors are bill posting solicitors in every sense of the word. They are not looking after the interests of the distributors, the commission on distributing is not large enough to pay them; if it were, they would have looked after it long ago. Then, if they are not interested in distributing what are they interested in? Nothing but bill posting. Consequently, the distributor would suffer a loss, as undoubtedly bill posting solicitors discourage house-to-house distributing, and try to get advertisers to make their appropriation for bill posting alone. There is not half the profit in house-to-house distributing that there is in bill posting.

The officers of the I. A. of D. have worked hard in the interest of house-to-house distributing. They were the first to conceive and carry out the idea of giving a guarantee to advertisers. They have succeeded in getting advertisers interested in house-to-house distributing, by giving them a superior service over everything ever offered before. Thus they have increased this branch of advertising. Advertisers have found it to be just as effective and much cheaper than any other method; consequently, this line of advertising will increase many fold. The only objection that some bill posters, especially those in large cities, have against house-to-house distributing is that the profits on the work for the time and attention required, are not as large as on bill posting.

The editor of "The Bill Poster-Display Advertising" chooses to call the exclusive distributor an interloper, and says that he "carries his office in his hat. It does not matter to the advertiser whether a distributor has wealth, real estate or a large bank account. What the advertiser wants is honest service, and I know that the exclusive distributors in most of the large cities are giving as good service in house-to-house distributing as any of the bill posters. As for the editor's claims in regard as to who is doing the business in the large cities, where there is an exclusive distributor, I would respectfully call his attention to Pittsburg, Pa., Chicago, Ill., Atlanta, Ga., Cincinnati, O., Dayton, O., St. Louis, Mo., Nashville, Tenn., Detroit, Mich., St. Paul and Minneapolis, Minn., Kansas City, Mo., Birmingham, Ala., Ft. Wayne, Ind., Indianapolis, Ind. I could name dozens of others, which, however, is unnecessary. Mr. Stahlbrodt has made several overtures to get into the I. A. of D. He wanted the Rochester, N. Y., and Erie, Pa., franchises, and as the association already had a representative in Rochester he refused to make application for the Erie franchise. If Mr. Stahlbrodt will look over the files of his own journal, he will find that Mr. O'Melia, President of the "Associated Association of Bill Posters," advised all their members to join the I. A. of D.

When the association was first organized bill posters were asked to join it; some of them ignored the proposition, thinking the association would never amount to anything. Now that it is in the lead everywhere, is talked of, recognized and established, these very same bill posters have tried time and again to get the franchises. We have practiced the bill posters' motto, "You stick by me and I'll stick by you." We stick to our members.

If the new association were what it professors claim for it, an improvement or a better association than the old one, I would be willing to admit that there was a chance for success. Let us examine their constitution and by-laws.

Their object is "to protect advertisers from being swindled by men who call themselves distributors." The I. A. of D. covers this ground with a guarantee. We are taking the chances and not the advertiser. Next, "they are banded together for mutual protection." The I. A. of D. has been banded together for the same purpose for four years. Third, "to furnish the advertiser with a reliable, bona fide list of bonded, responsible men, etc." I would like to see this bond tested. I think the advertiser would find it quite difficult to collect any damages he may have sustained through one of the "bonded members," provided the member objected to making said losses good. There would only be one man's reputation at stake. Now, take the I. A. of D. guarantee. If an offending member does not make good losses sustained, the entire membership's reputation is at stake. Our guarantee is better than a half dozen bonds such as the "I. P. A." compels its members to furnish. Section V: "To accept members who are willing to furnish the advertisers a daily report of each route of all work done during the day (postal cards or blanks to be furnished by the advertiser for the purpose)." This section is not original with the new association. I know of a number of I. A. of D. members who are furnishing such a report to advertisers without being asked to do so. Section VI: "To influence members of the importance of using greater care in distributing." This has been done by the I. A. of D. ever since its organization. Section VII: "To furnish list of advertisers whose credit is not good." This also is copied from the I. A. of D. Section VIII: "To furnish members with a weekly report of all advertisers doing distributing." The I. A. of D. furnishes this information once a month, and I think that covers the ground thoroughly. Section IX: "To secure members who are willing to have their work inspected by the advertisers." The I. A. of D. wants the advertisers to inspect its members' work, and report on same, whether the member is willing or not. There is not a single new idea in their constitution and by-laws, and where they have varied from the original distributors' constitution and by-laws the changes have not been for the good of the distributor.

I do not consider Mr. Stahlbrodt, or the editor of "The Bill Poster-Display Advertising," capable of judging what kind of service the I. A. of D. members are giving. Let us leave that to the advertiser. I will venture to say that since the organization of the I. A. of D., house-to-house distributing has been improved fully fifty per cent., and that today there are twenty per cent. more advertisers using this method of publicity than there were four years ago. If the I. A. of D. members are not giving the best service, how is it that they get the business?

W. H. STEINBRENNER.

## Who 'Tis Items.

As the month of September is drawing to a close, the "Distributors' Blues" are also leaving the afflicted. Did you ever have the "Distributors' Blues?" I will venture to say that you have. The disease affects all distributors, especially the beginners. Its symptoms are noticeable along about the first of June, and its effects are made more in July and August. Physicians can not prescribe for them; patent medicines give no relief. There is but one remedy, which when administered properly, effects a wonderful change in the patient, acting like magic and effecting almost instant relief. The remedy is a bill of lading from an advertiser. However, the up-to-date distributor has a preventive for this disease, and that is local work. Try it next season, boys.

Several distributors have issued new soliciting circulars. Mr. C. L. Weiss, of Pottsville, Pa., has put out a good circular. It is printed in a neat and attractive manner and is devoted to testimonials. The Batesville Advertising Co., Batesville, Ind., has one of the best written circulars that I have seen for some time. It is attractive, gives all the information necessary, quoting Article X, Section 1, of the Constitution and By-Laws of the International Association of Distributors, and touches on the guaranteed service. The Curran Co., of Denver, Col., has gotten out a new letter head which is very unique and original, having a picture of Mr. Curran, and showing several bill boards advertising the Curran bill posting business. The Evansville (Ind.) Bill Posting & Distributing Co. are sending out circular letters calling attention to dates of the Tri-State Fair, National Re-union of the Blue and Gray, Thirty-First State Anniversary of the A. O. U. W., and the Evansville Street Fair, and soliciting posting and distributing. Mr. Ed. B. Bridger, of Atlanta, Ga., is issuing blotters to advertise his business. They are of three different shades, very pretty, novel and quite attractive. Last, but not least, I will mention a four-page folder issued by Messrs. Burroughs & McFarland, of Newark, O. The folder is small, but contains a full description of Newark and vicinity, together with full particulars regarding service rendered by the firm.

Wells & Richardson Co., of Burlington, Vt., will do no distributing this fall. Distributors will avoid annoying said company and save postage by not writing them.

The general outlook for fall work is very encouraging. The season opened up unusually early. Advertisers are preparing for a campaign such as they have never entered before, and the hustling distributor will have no reason to complain of dull business for the next six months. The indications are that they will be kept busy until the latter part of next June. Are you one of the fortunate ones? If not, you are to blame. Of course, if you are a beginner, there is an excuse, but those who have been in business for several years should be in line and have contracts enough on hand now to keep them busy until Christmas. In the meantime, keep hustling for late winter and early spring work. Do not forget to advertise. Keep your name before the people you wish to reach. There are various ways to do this: First, advertise in the trade journals that you know reach the right class of people, write soliciting letters, enclosing business card or a well written circular. Even if you do not hear from the advertiser, you have accomplished a great deal by getting your name before him. After you have once gotten your name before him, keep it there. Do not let up. Let him know you are alive and looking for business, and by and by you will get his patronage.

The new association does not seem to take very well. A number of prominent bill posters and distributors have asked me: "What is the good of joining another association? We belong to a good Bill Posters' Association and to a good Distributors' Association, how can another benefit us? Are we not taking chances?" I should say you were taking chances, if you join the "I. D. A." Idle Disgruntlers' Association.

Diamond Dye is extensively advertised with a beautiful booklet left on the druggists' counters. If these booklets were distributed from house to house, they would bring much better results.

The many friends and acquaintances of Mr. H. A. Thayer, of Flint, Mich., will regret to learn of his death, which occurred August 27. Mr. Thayer was a member of the I. A. of D., and had a reputation for honesty.

On another page of this issue will be found the picture of Mr. J. B. McConnon, manager of the Montgomery County Advertising Co. As Mr. McConnon is considered quite a handsome young man, I think it proper to state that he is married. Ladies take notice.

This is what Mr. Molton, who may be considered a disinterested party, has to say about the I. D. A.:

This association springs from the ruins of the International Bill Posters Association, which was a flat failure. The former association was chartered by the State of Illinois and the charter has simply been transferred to the new association. The officers, directors and members are all bill posters mostly in the larger cities, who are rather late in making a bid for distributing. Considering the small margin of profit there is in distributing and the large margin of profit there is in bill posting, we are of the opinion that the association is not organized for the benefit of either advertisers or distributors, or to promote this line of advertising.

H. C. Hinick, of Yazoo City, Miss., has purchased the bill posting and distributing plant formerly owned by Mr. Wolerstein, of that city, and is ready to fill contracts for bill posting and distributing.

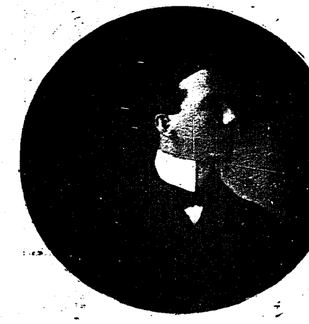
## Tips.

United Salt Co., Cleveland, O.
Victor Starch Co., Columbus, O.
Celestial Oil Co., Baltimore, Md.
Paris Medicine Co., Paris, Kan.
S. Hernsheim Bros. & Co., New Orleans, La.
Smith, Kline & French Co., Philadelphia.
Winkelman & Brown Drug Co., Baltimore.
Mellin's Food Co., Boston, Mass.
Charleston Metallic Co., Charleston, S. C.
Dr. N. C. Davis, Frankfort, Ind.
Sunshine Remedy Co., St. Louis, Mo.
Bristow & Myers, Brooklyn, N. Y.
Kobacher & Bro., Connellsville, Pa.
Buckeye Medicine Co., Portsmouth, O.
J. E. Allen Med. Co., Chicago, Ill.
John Morrow & Co., Springfield, O.
Granger Med. Co., Chattanooga, Tenn.
Providence Medical Institute, Chicago, Ill.
Suite 8, No. 59 Dearborn st.
Keller Medicine Co., Hastings, Neb.
The Paas Dye Co., Newark, N. J.
Chicago, Ill.
The W. H. Hill Co., Detroit, Mich.
Evans Bros., Van Wert, O.
Lydia Pinkham Med. Co., Lynn, Mass.
Wm. Borscdi, Pulitzer Bldg., New York City.
Addison Quinsley Tobacco Co., Louisiana, Mo.
Drs. F. E. & J. A. Greene, Boston, Mass.
Ivory Mfg. Co., 21 S. 5th street, Brooklyn, N. Y.
J. H. Zeilen & Co., Philadelphia, Pa.
Morley Drug Co., Chicago, Ill.

The Secretary of the I. A. of D. is in receipt of the following letters, which show that advertisers are interested in the Association.

Chattanooga, Tenn., Sept. 18, '99.
W. H. Steinbrenner, Sec'y., Cincinnati, O.:
Dear Sir—Will you kindly send us your latest list of distributors of advertising matter? We especially desire a complete list for the following States:
Texas, Tennessee, Alabama, Georgia, Indian Territory and Oklahoma Territory.
We thank you for an early reply. Yours very truly, THATCHER MEDICINE CO.

Montreal, Can., Sept. 19, '99.
W. H. Steinbrenner, Cincinnati, O.:
Dear Sir—Will you please send us about 100 lists of members of the International Association of Distributors and prices for sign tacking, and oblige, Yours truly,
CANADA STAMP CO.



## RUSH P. CRAWFORD.

The accompanying cut is one of Rush P. Crawford, of Sullivan, Indiana. He is a good example of a thorough up to-date and hustling billposter and distributor. He is a young man in years but an old one in experience. He has made a thorough study of these branches of out-door advertising and has many friends among the billposters and circus people.



## JAS. B. M'CONNON.

We herewith present a portrait of Mr. Jas. B. McConnon, manager of the Montgomery County Advertising Company, Dayton, Ohio. A few years ago Mr. McConnon, realizing the possibilities of a company giving a good service in Dayton, left the tonsorial profession in which he was engaged and entered into his present one, which is more to his liking. He joined the I. A. of D. and in a short time he had built up an excellent business. At present he controls practically all the distributing in Dayton.



## Life in the Far West.

Baker City, Ore., Sept. 17, '99.
Editor "The Billboard:"

How many of the great number of "The Billboard's" readers do you suppose have any idea of the out-of-the-way corners of the earth the advertising agent drops into occasionally- Not a great number. I opine, and as I have hit a few such places and realize that, indeed, "one half don't know how the other half lives," etc. I am going, if granted sufficient space in "The Billboard," to write some of them with me on a pen journey to a place or two that in the course of discharging my duties I have visited.

Our first stop now will be after a long tedious journey of several hundred miles over the trackless desert, during which the most important thing is to get a breath of air now and then through the great clouds of Alkali dust which continually hang suspended in the air.

At last crossing the border of a westernmost State of a great Empire, we arrive at our town. We have left behind us the arid wastes, and here we see some timber and green things, which are decidedly refreshing to the eye.

The town nestles in a valley, with low mountains in the distance. A small stream courses its way through the town, and is crossed by numerous bridges.

The town is not particularly pleasing in appearance, in fact it is not as well if you don't mention your impression to the natives. The streets somehow give one the thought of country roads. The houses are mostly unpainted, sitting all distances back from the rickety, little sidewalks, which are well-grown up with grass and weeds.

After getting located at the hotel, we take a stroll, and there we see some fine, and a number of stores and shops—some real neat ones—and all appear to be doing quite a business, for this is the most important trading point for many miles around.

We spend the night here, and next morning which is Sunday, we are awakened by the peal of bells, summoning forth the godly to worship. Now the writer has never been a great sticker for attending these services, yet the Sabbath has a great meaning for him; as a day of rest. After a hard week's work it is a great relief to be able to have one day's relaxation to reflect and rest. And it is his idea and practice to discharge no business on this day.

So, when we walk out this fine morning, and the first thing behold a Chinaman, and his wagon loaded with vegetables at the door of a house, we are to say the least, mildly surprised that he didn't get around Saturday.

A short walk brings us to the main street, and just across on the corner is a saloon; the door is wide open—hooked back—and customers are passing in and out. Looking up and down the street it is seen that practically every place of business is wide open. Sunday doesn't appear to interfere with them at all. They can go right along doing business on the Lord's day without any interruption.

We pass on up a block or so, where, on the evening before we had observed in the course of conversation a brick business house nearing this we see the bustle and activity common to such places, going on uninterruptedly. And in a further walk we pass a couple carpenters hammering away on a barn which is nearing completion.

On our return to the hotel we meet three or four men driving a great drove of hogs; and as we reach our rooms, we feel quite content to rest the balance of the Lord's day.

And all this in Baker City, Oregon, U. S. A.
Sincerely, A. W. DANIEL.

## Distributors' Notes.

At the meeting of the Minnesota Bill Posters' Association in St. Paul, on account of which appears in another column, it was recommended that the members, individually, join the I. A. of D. This was a direct slap at the I. D. A., and shows the true feeling of bill posters of the country, as well as the sentiments of the Minnesota bill posters.

The name of the National Distributing Co., of Toledo, O., has been changed to the Bondy Distributing Agency. M. A. Bondy is the manager.

We are in receipt of two letters of recommendation from Burroughs and McFarland, of Newark, O., which we have written to them by firms for whom they had done advertising. We would publish the letters were it not for the fact that we have always refused to publish testimonials, except in our advertising columns.

Distributors! If you have not noticed our Directory lately, just take a look at it. It is growing every day. That is not the most surprising part about it, however. The fact that it pays every man in the list, and pays him well, considering the very small amount it costs him to have his name inserted, is probably the most remarkable feature about our list. It does not seem so remarkable, however, when you know the great number of advertisers who use our Directory to get the names of reliable distributors. It reaches, practically, every large advertiser in the country.

A few of our old friends, whose names used to be seen so often in the Monthly Experience Columns, have not been heard from lately. If you are so busy, boys, that you have not found time to write we will of course excuse you. Write to us when the rush lets up a little, and tell us how much work you succeeded in handling, and with what firms you have made contracts. Some of your brother distributor might not be as lucky as you, and would welcome the names of prospective advertisers.

The almanac advertisers are beginning to get ready for the new year, and we all know that this work does not come unsolicited.

The following is a clipping from Will A. Molton's Up-To-Date Distributor, August issue.

Cincinnati is one of the hardest cities to cover in the United States, counting the size and population. I have gone over the ground personally and know whereof I speak. It takes as long to distribute 800 pieces in Cincinnati as it does 1,000 in almost any other city. And it requires much harder work, as there are so many hills to climb in addition to from three to fifteen steps to climb to reach almost every residence, especially in the better portions of the city. In addition, the trolley cars must be used to carry the distributors to and from the work, which increases the expense. Advertisers should bear in mind these facts when contracting for Cincinnati and not feel that they are being imposed upon when they are asked to pay a trifle higher rates than in other cities.

I am certain that Mr. Steinbrenner's rate is very low, everything considered, and the service is strictly first-class.

"WILL A. MOLTON."

## Additional Fair Notes.

The city of Kokomo, Ind., gives a birthday party on October 5th. It is the fifty-fifth anniversary of the founding of the city. Every one is cordially invited and earnestly urged to visit Kokomo on Thursday the 5th, and join in the festivities.

John Dickey, Jr., the Secretary of the Newton Bicycle Fair and Carnival, says: "We received a great number of responses from our ad. in your paper, which we think is conclusive evidence that your circulation is all that you claim for it."

Cincinnati is to have her initial Horse Show from October 2 to 5. It is to be held at the Oakley race track, and judging from the interest displayed by the "smart set" the fair will be both a social and financial success.

There will be a dog show held in connection with the Rhode Island State Fair this season.

The Fair Association at Claremont, Va., consists entirely of negroes. They have had fine shows in the past, and are planning for the coming season, hoping to make it even more successful than formerly. Prof. J. Smallwood is the President.

## Pan-American Emblem.

The beautiful emblem which the Publicity Committee of the Pan-American Exposition, which will be held at Buffalo during the summer months of the year 1901, was the work of Raphael Beck, a Lockport artist, whose design was by all conceded to be the most beautiful and comprehensive of the four hundred and odd drawings which were submitted.

The design tells the hopes and aspirations of the management of the coming fair as no words can, for the high and noble underlying purpose of the Pan-American Exposition is to show to the world the progress that has been made by the peoples of the Western world during the fleeting century, and also to bring about closer trade relations between peoples of all the Americas.

Nothing could more beautifully express the idea of a binding together of the people of the North, Central and Southern divisions of the Western Hemisphere than the picture, which shows the sweet-faced nymph of North America smiling a welcome as she looks down and extends a snowy arm across the isthmus of Yucatan in greeting to her smiling sister of the South, who, by the way, seems fully as eager to clasp the extended hand, and to do her share in the effort to bind together the North and the South in the holy bonds of All-American sisterhood.




## Poster Printers

Advertisements under this heading will be published at the uniform rate of 10 cents per line per issue or $1.00 per year.

Boston Job Print. Co., 4 Alden, Boston, Mass.
Brooklyn Daily Eagle Job P. Co., B'yn, N.Y.
Calhoun Printing Co., Hartford, Conn.
Calvert Litho Co., Detroit, Mich.
Central City Show Print. Co., Jackson, Mich.
Central Lith. & Eng. Co., 140 6th Ave., N.Y.
Correspondent Show Printing Co., Piqua, O.
Donaldson Lith. Co., Newport, Ky
Erie Show Printing Co., Erie, Pa.
Enterprise Show Print, Cleveland, O.
Forbes Lith. Co., 181 Devonshire, Boston, Mass.
Free Press Show Print. Co., Detroit, Mich.
Great Am. Eng. & Print. Co., 57 Beekman, N.Y.
Great W. Print. Co., 511 Market, St. Louis, Mo.
Greve Litho. Co., The, Milwaukee, Wis.
Haber, P. B., Fond-du-Lac, Wis.
Hennegan & Co., 127 E. 8th St., Cin'ti, O.
Morgan, W. J. & Co., St. C. and Wod. Cdeve, O.
Morrison Show Print, Detroit, Mich.
National P. & Eng Co., 346-8 Wabash, Chi., Ill.
Pioneer Print. Co., 214 J. Merson, Seattle, Wash.
Union and Advertiser Co., Rochester, N. Y.

On September 15, at New Haven, Conn., closed the most successful convention of the United Typothetae of America ever held. There were 141 delegates present. The financial report showed a balance in the treasury of over $2,000. The following resolutions were

The new front sheet delivery of the Walter Scott press is exciting considerable attention, while the new mechanical press feeder made by the Standard Machinery Co., is causing a perfect furore. The day of the automatic press is not far off. Even today we have an automatic press for envelopes and small work—the Harris Automatic Press, made at Niles, O.

The Donaldson Litho. Co., of Newport, Ky., has supplied 458 agricultural fairs with their advertising matter this season. A good idea of the vogue of that new institution, "The Free Street Fair," may be had from the fact that the Donaldsons have supplied 117 of them with paper, and report that, as a rule, they bill twice as heavy as the ordinary county fair.

The Woodward & Tiernan Printing Co. has bought out the C. B. Woodward Printing and Book Manufacturing Co., and the latter concern has ceased to exist as an independent corporation. The sale was consummated August 5th. Both houses will continue to run as they have been in the past.

Hennegan & Co., of Cincinnati, continue to add to their equipment and facilities. They now rank in size and importance with the largest printing houses of America. They have always used liberal advertising space in "The Billboard," and their growth is a splendid testimonial to its efficacy.

The presses in the Bureau of Engraving at the Capitol are running day and night printing Uncle Sam's bills. An increased force is at work, and Superintendent Johnson says there are very busy times in his department of the Government service. For weeks 62,000 sheets of money were turned out daily, but now we are rolling out 72,000, or a total of 300,000 bills printed every day. This indicates prosperous days on American soil and under Old Glory.

A contribution to the rapidly growing list of color printing machines comes from Russia, the invention of Ivan Orloff, a government employe. Orloff machine puts on all the colors at one time, instead of applying one at a time, as the others become dry, which is the practice with the ordinary flat color printing machines.

The blocks which take the different colors are fixed to a large cylinder. Each block receives the supply of colored ink intended for it, and as the cylinder revolves the ink on each block is transferred to a composition roller, very similar to an ordinary inking roller.

After the colors, each in its proper position, are transferred to the roller, an engraved block or form follows and receives a perfect impression from the composition roller. Thus impressed, the form passes on and comes in contact with the paper on the impression cylinder, where it prints all the colors at one operation. It takes only one revolution of the cylinder to effect the whole of these various transfers.

The number of colors that can be used is limited only by the number of blocks and the size of the machine. It is stated that one thousand finished impressions per hour can be turned out by this machine. It had a somewhat singular origin, having been designed for the Russian Government to print multi-colored patterns for bank notes.—Fourth Estate.

It is reported that Walter Scott, the manufacturer of presses, whose plant is located in Plainville, is at the head of a big printing press combine, including more than a dozen printing press factories in the United States, with a capital of $20,000,000. About half a dozen of the companies still hold out against the combine, but it is believed by many that within a short time plans will be so perfected as to make the movement a success. Charles S. Flint, who organized the American Tobacco Co. is supposed to be the organizer.

The citizens of Stockton, Cal., have grown weary of waiting for Governor Gage to appoint a new Board of Directors for their district, and have taken matters in their own hands, and intend to hold a fair and race meeting. J. W. Willey is the Secretary.

Mt. Gretna, Pa., expects to outdo all previous fairs this season. Everything promises to be on a better and larger scale, as many inquiries for space have been received from new exhibitors.

The Georgia State Fair will make a special feature of the live stock department, and will give liberal premiums on classes of horses.

At the great Elks Carnival held in St. Louis during June the street parade was one of the features. About 8,000 men in line, having fifty bands of music.

**We Are Now Prepared** to make a Special Contract for the Fall and Winter. We are prepared to distribute, from house to house, Circulars, Samples, Almanacs, Calendars, Booklets, etc., at from $1.50 to $2.00 per 1,000. We also do sign tacking throughout the entire country. Guthrie alone has 15,000 inhabitants, and we cover, besides it, 14 surrounding towns.

The Fall and Winter will be rushing seasons in Oklahoma this year and advertisers should get in as early as possible—"first come, first served."

Remember that we use only reliable men, guaranteed by the I. A. of D. Each piece goes into the house. Address

GEO. W. FOSTER, Mgr.,
Oklahoma Advertising Co.,
Box 266 Guthrie, Oklahoma Territory.

# THE BILLBOARD.

*Published First of Every Month, at*
127 East Eighth Street, Cincinnati, O., U. S. A.
*Address all communications*
For the editorial or business departments to
THE BILLBOARD PUBLISHING CO.

Subscription, $1.00 Per Year, In Advance.

ADVERTISING RATES:
Advertisements will be published at the uniform rate of ten cents per agate line; no discount for time or space. Copy for advertisements must reach us on or before the twenty-fifth of the month. Our terms are cash.

*The Billboard is sold in London at Low's Exchange, 57 Charing Cross, and at American Advertising Newspaper Agency, Trafalgar Buildings, Northumberland Ave., W. C. In Paris, at Brentano's, 37 Avenue de l'Opera. The trade supplied by the American News Co. and its branches.*
*Remittance should be made by post-office or express money order, or registered letter addressed and made payable to The Billboard Pub. Co.*
*The editor can not undertake to return unsolicited manuscript; correspondents should keep a copy.*
*When it is necessary to wire us the instructions and copy for advertisements, great saving in the matter of telegraph tolls may be had by recourse to the Donaldson Cipher Code.*
*Entered as Second-Class Matter at Post Office at Cincinnati, Ohio.*

OCTOBER, 1899.


"The Billboard" has been boycotted again. During the past month the Secretary of the Associated Bill Posters has sent out notices to members ordering them to withdraw their advertisements from "The Billboard." It is presumed that the Secretary is acting on orders received from the President. The President in turn, is probably acting on orders from the gang. Therefore it would seem that the gang wants to cripple "The Billboard." Why? There can be but one answer. The gang fears "The Billboard." They dread its influence. They know it can not be bought or gagged, theretore, they must try to destroy it.

"The Billboard" will pursue the even tenor of its way. It will continue to advocate the abolition of the gang and gang rule. If anything, our efforts in this direction will be a little more pronounced in the future than they have been in the past.

***

The Associated Bill Posters should be an organization of bill posters, for bill posters, and governed only by bill posters. It should not be the tool and plaything of any one man nor any small coterie of men. It is practically controlled by four or five men at the present time. They have a firm hold on the reins and run the organization to suit themselves. They will continue to maintain their hold as long as the Board of Directors is appointed by the President. Let the members decide to elect their own Board of Directors and that moment the gang will lose its hold. Then, and not until then will each member of the association enjoy the rights and privileges which are his. Then, and not until then will each member feel secure in his rights.

***

There is no organization of self-respecting men in all America, no corporation, no institution of any kind, wherein the members do not choose their own directors. We repeat that there is none—not one—save only the Associated Bill Posters. The idea is ridiculous. It amounts to taxation without representation. The members at large have only one privilege that they can rely on—that of paying their dues. The gang does the rest. They can fine, maltreat and expel individual members at their own pleasure and the members have no redress—no appeal. It is all wrong. It will never be righted until the members take the government of the association into their own hands and insist upon the right to elect their own Board of Directors by ballot. Then they can choose men who will run the association as it should be run.

***

As for the boycott, it will fail as it should fail—as all low, cowardly, underhanded expedients deserve to fail. "The Billboard" has received assurances from every bill poster but one that he withdrew his advertisement under protest. We have been assured that we were in the right and some few enthusiastic friends have invited us to continue to send bills for the advertisements just the same as if they were being printed.

Others have simply cut out any reference to bill posting and ordered them continued. In no instance have we lost a single friend.

If the gang thinks that the loss of some advertising patronage is going to stop "The Billboard," they have reckoned without their host.

We have undoubtedly been seriously damaged and we shall no doubt demand reparation, but "The Billboard" will keep up the good fight and continue to make its appearance on or about the first of the month as usual.

***

The new distributors association of counterfeit name and bad odor has fared very badly during the first month of its existence. It has encountered snags in plenty, and its promoters have obtained considerable more grief than they bargained for. Many members of the I. A. of D. have been approached and invited to join the ill-starred movement.

Almost without exception they have got back at the promoters and poured into them considerable hot shot in the shape of scornful and forcible language. It is probable that the flimsy affair will be bolstered up and held together by lies and misrepresentation for some few months, but in the end it will collapse like a toy balloon on a hot stove.

Here is an advertisement of a new publication printed in one of the German "news books" In 1591: "Magister Curran has published the book and Mathew Waleck has printed it in Wittenberg. Let whoever does not know the meaning of this buy the book at once and read it with all possible zeal."

We can see from this that the Currans, even as early as 1591, believed in the efficacy of advertising. We hardly think, however, that James, of Denver, is a descendant of Magister Curran, for you will notice that the book was printed in Wittenberg. Jim's ancestors would never have agreed to that.

## Posters Preferable to Newspapers.

The following is an extract from an interview that appeared in a recent number of Printer's Ink, and is what passed between the reporter and Mr. W. H. Reynolds, who has made such a phenomenal success of advertising and selling real estate at Borough Park, Brooklyn:

"How long have you had this property, Senator?"

"I took possession on the 7th of March, 1898. It was then a large potato patch. I determined to turn it into a high-class residential district, where the middle classes could own their own homes, build them to suit their particular fancy, pay for them on easy terms, and settle down comfortably in life. A year ago I commenced to advertise the property for sale in lots; I am a practical builder myself, and put up a few houses here on speculation. I advertised the ready-made homes as well as the building plots, and in the year I have had astonishing results."

"In what way?"

"Well, when I began to advertise there were exactly seven families living on this estate. Now there are 250 families, and all own their own homes; while the number of lots that are sold and will soon be built upon would surprise you very much."

"Then the advertising paid you?"

For answer Senator Reynolds rapidly figured on a piece of paper, and then said:

"In one year I have sold $1,700,000 worth of property here, and one-seventh of that amount at least has been paid to me already. I have spent about $50,000 in the year for all sorts of advertising. Now you can guess how well it paid."

"What mediums have you used?"

"Most of the New York and Brooklyn dailies, and I usually take half pages. I believe in big and bold advertising, and that is why I spend so much money in papers."

"Do you think posters are preferable to newspapers, then?"

"In proportion to the cost, yes. They give you more display for the money. I do not mean to disparage the newspapers, however; but my own opinion, founded on experience, is that we get more returns from our poster advertising than we do from the newspapers, dollar for dollar."

"Your experience makes your opinion valuable, Senator; but it strikes me as being curious."

"No doubt; but here is the idea. I am using big twenty-eight sheet posters, in all colors. They are big enough and pretty enough not to be missed. I have one thousand stands of these throughout the Greater City. Now, how are the people going to get away from them? Go where they will they are bound to see them, and the poster, when they have to look at it, is not simply attractive but instructive. It makes the big and the truthful point that the leading millionaires of the present day have made their money out of New York City real estate. It shows at a glance the position of the property—half way between Brooklyn Bridge and Coney Island on the Utrecht Road. The future of the locality is almost certain, and wise investors have been quick to see the advantage of the position."

## A Seeming Gold Brick.

They had a lively time at Columbus recently Al. Bryan, of Cleveland, and The Indianapolis Billposting Co both tried to buy the plant of the Miller Bros., which was offered for sale by the administrator of the estate of the late Jos. Miller. It was first determined to advertise for sealed bids and dispose of it to the party making the best offer. The Indianapolis Billposting Co. put in a bid and, learning that there were other bids, telegraphed an application for membership in the Ohio Billposters' Association to W. C. Ferrell, the secretary at Lima, O. They also telegraphed the money for the initiation fee and two years dues in advance.

A half hour later Bryan, who had in the meantime associated himself with S. H. Barrett, also wired application and money to Mr. Terrill, who immediately wired back that the Indianapolis people were ahead of him.

Finding themselves forestalled Bryan & Barrett prevailed upon the administrator to sell the plant at auction and bid it in.

The administrator, however, opened the bids and finding that the Indianapolis people had bid over a thousand dollars more for the plant than Bryan and Barrett he declared the auction off at once and sold the plant to the Indianapolis people, who immediately took over the business under the style of the Columbus Billposting Co., Ltd., and secured the franchise from the State.

Dick-on and Talbot became dissatisfied with the plant and traded it to Burt & Chenell for the lease of the Grand Opera House at Columbus.

## ST. LOUIS.

### Williamson and Gunning Combine Have Applied for a Certificate of Incorporation.

Saturday morning articles of incorporation were filed by the Williamson Gunning Advertising Co. The new concern will have a capital stock of $50,000, fully paid and divided into 500 shares of $100 each. Of these shares W. F. Williamson holds 265, R. J. Gunning 200, J. H. Williamson 10 and C. K. Hager 25.

The names of Williamson and Gunning have long been prominent in the advertising sign business. The firms have shown great rivalry, and their combination will be a great surprise to many who did not know of the negotiations which have been under way for a long time. The new combination will do a general sign painting and bill posting business.

## We Deny It.

In a recent issue of Printer's Ink there appears an article of some length, in answer to a request from one of its readers, for the name of the Secretary of the bill posters' association. The article is signed by the editor of the paper.

After telling the names of the Association and its Secretary, and the purpose of the organization, he comes to the papers devoted to these interests, and in mentioning "The Billboard" he remarks: "It is said to be practically the house organ of The Donaldson Lithographing Co., of Newport, Ky., and the Hennegan Printing Co., of Cincinnati."

How easy it is, when we wish to say something about some one, and do not care to take the responsibility incurred, to say, "It is said."

We respectfully ask by whom is it said? And what right or knowledge have they that would justify them in making such an assertion?

For the benefit of our readers who might have seen the article, and to enlighten the editor, we will state that "The Billboard" has no connection with either of the firms mentioned. The Billboard Publishing Co. is a distinct and independent one, and holds the columns of its paper open to no special individual or firm; neither does it swap space or subscriptions, in exchange for patent medicine advertisements. "The Billboard" is run on as legitimate a basis as any magazine in the country, and at all times endeavors to publish the "truth, the whole truth, and nothing but the truth."

## Advertising Notes.

We are in receipt of the Spokesman Review Quarterly, compliments of the Spokane Chamber of Commerce. The book is seventy-two pages in length, is profusely illustrated and gives a wealth of information concerning spokane and its mining, manufacturing, agricultural, horticultural, lumbering and commercial resources. Altogether it is the best example of the kind of advertising we have yet seen.

One of our agents sends us the following from Los Angeles, Cal.:

"The shoe house of W. C. Cummings, at Fourth street and Broadway, has been surmounted by a most attractive sign. It is a well-modeled shoe, of the patented "So-E-Z" form, and is constructed of wire gauze. The shoe is sixteen feet high and is eighteen feet from the outer end of the heel to the toe, and twenty-two feet from the upper form to the toe. It is a most attractive sign and is an ornament to the building."

One of the latest forms of advertising, of which we have heard, is that adopted by a firm at Kankakee, Ill. A trained dog is carried into the air by a hot air balloon. Some little advertising is attached to the balloon, but the bulk of the advertising comes from the fact that people stop and wonder, and then probably ask by whom, and for what reason was the dog sent up. In this way the advertisers name is passed from one person to another and forced upon the people's minds. This kind of advertising only pays when used in conjunction with other forms of publicity.

An enterprising advertising schemer has made a deal with the Garfield Park Commissioners, whereby he gain the privilege of appearing near the band stand each concert night with his stereoptican and entertaining the crowd with views of Battleships, etc., intermingling among these views are occasional advertisements from which he is said to gain a handsome fee.

John Wannamaker believes in confining his advertising to newspapers. He recently made a contract with the Philadelphia Record for a whole page for a year for $100,000.

The following notice is being sent to the friends and patrons of the R. J. Gunning Co., Chicago:

Chicago.

We are pleased to notify you that Mr. Donald G. Ross, who formerly represented us in the East, is again in charge of the Eastern Office of ..."Gunning System,"—Postal Telegraph Building, New York City.

He will be assisted by Mr. Chas. B. Colyer, who has been connected with outdoor display advertising almost since its inception. Both are thoroughly conversant with every detail of our method of publicity, and we ask for them your consideration when in the market for our line of work in any part of the country, particularly in the populous Western cities known as our "Big 11 Circuit." "Respectfully yours,

"THE GUNNING SYSTEM,"
R. J. Gunning, President.

Executive Offices, 289 Wabash Ave.

The H. B. Grover & Co., of Brocton, Mass., makers of the Grover Shoe, is getting out a catalogue in which the illustrations are so good and the directions for ordering so explicit, that one could order a pair of shoes from it and be just as well satisfied as if he had visited their store.

It is reported that the "Societe des Arts" of Paris have convoked a meeting of people interested in the preventing of marring public buildings, landscapes and tramways by the present method of advertising. The plan is to create a system of taxation which will make such disfigurements unprofitable.

This is not surprising, when we know to what an extreme the taxation system has grown in foreign countries, so that the immense standing army may be sustained. In France is this especially true. A tax is placed upon almost every article of value in one's possession, even the windows are levied upon. The poor in many cases are reduced to one window opening. Our only wonder, then, is that the owners of advertising signs have escaped so long the taxation plague.



## LETTERS TO THE EDITOR. A MONTHLY EXPERIENCE MEETING and AN OPEN COURT.

Springfield, Mo., September 4, 1899.
Editor "The Billboard:"

We have on our boards for the month of September, twelve 12-sheets, 100 2-sheets Tarrant & Co., New York; 20 12-sheets, 20 4-sheets, 25 2-sheets, Old Virginia Cheroots, American Tobacco Co.; 20 12-sheets, Star Continental Tobacco Co.; 12 16-sheets, 18 6-sheets, 35 2-sheets and 35 1-sheets, Fontella Segars, Brown Bros., Detroit; 10 16-sheets, 10 6-sheets Marguerite Cigars, Fritz Bros., Cincinnati; 86 4-sheets Baker's Cocoa; 10 16-sheets Pascola Segars, Haas Bros., Cincinnati; 5 16-sheets, 10 8-sheets Geo. W. Childs Cigar; 8 16-sheets Sen-Sen; 12 16-sheets Dr. Davis' Anti-Headache; 200 1-sheets I. H. Zelin & Co., Philadelphia; 100 1-sheets Karnival Krew, Kansas City; 4 16-sheets, 22 2-sheets Dr. Pierce, Buffalo, N. Y.; 30 8-sheets Modern Navy, Spillman, Ellis & Co., Covington, Ky.

We have distributed 10,000 booklets for the Boston Medicine Co., Chicago; 5,000 for Dr. Chapman, and 4,000 for Tarrant & Co., and tacked 300 cards.

SPRINGFIELD BILL POSTING CO.,
C. E. DUBBS, Manager.

Centralia, Ill., September 2, 1899.
Editor "The Billboard:"

Dear Sir—The past thirty days have been the best I have had this season, as far as posting is concerned. I now have on my boards 1,275 sheets of paper, as follows: A. VanBeuren & Co., New York, 460 sheets; Belleville Street Fair, 85 sheets; James Coffee, Dubuque, Ia., 100 sheets; E. Hirshbrodt, New York, 48 sheets; Haas Bros., Cincinnati, O., 125 sheets; McCarty, Franks & Dresser, Jacksonville, Ill., 100 sheets; State Fair, 50 sheets; Litchfield Street Fair, 50 sheets; Local work, 250 sheets. I also have on hand 800 sheets, to be posted in 30 and 60 days. Have added several fine locations to my plant, and have boards for 1,500 sheets now. Many contributors to this column do not tell where they get their paper, so it really does some of us who are not so well acquainted with all the paper very little good. With best wishes to "The Billboard" and its readers, I am,

Respectfully yours,
JOSEPH E. HEFTER.

McMinnville, Ore., September 8, 1899.
Editor "The Billboard:"

Gentlemen—Permit us a few lines, which will let you know the state of affairs here in McMinnville, Yamhill County, Ore. We have the following live paper on our boards for this month 50 2-sheets Oregon State Fair; K. C. Baking Powder paper; Dewberry Cigar paper, three months' showing from Sam. W. Hoke, New York. Banquet Hall Cigar paper, three months' showing, from Rosenfeld-Smith Co., Portland, Ore. We do bill posting, distributing and sign tacking in twelve towns and stations in Yamhill County, Ore. We believe that "The Billboard" is the bill poster's friend. Thanking you for favors, we remain,

Yours truly,
G. F. BANGASSER & CO.

Savannah, Ga., September 15, 1899.
Editor "The Billboard:"

For the benefit of those interested I wish to state that the Brunswick, Ga., Fair, which has been advertised in several issues of "The Billboard" for week of September 4 to 9, is to be held week of November 25 to December 2, and Mr. H. H. Harvey, of Brunswick, Ga., is the Secretary. I recently established a new bill posting plant in Brunswick, Ga., and naturally have taken an interest in the fair. At a director's meeting on the 12th inst., I was awarded the contract to do all the outdoor advertising for the fair, covering a radius of about 150 miles, north, south and west. Also secured the exclusive advertising privileges on the fair grounds during the week of the fair.

This is the first fair ever held in Glynn County. The most energetic business men of the city are interested in the establishment of a permanent Fair Association. A very desirable location has been selected, a splendid half-mile track is being prepared, and suitable buildings erected for the exhibits. The races will be made a special feature. Very liberal purses will be offered; and, in fact dates being after the Atlanta and Valdosta expositions everything is favorable to its being successfully launched.

CHAS. BERNARD.

South Bend, Ind., September 9, 1899.

Dear Sir—Your letter of the 7th at hand, complimenting me for the way in which I got up the Labor Day program. I published an edition of 10,000 for the Central Labor Union of this city, and it is the most elaborate souvenir program ever put in print in Northern Indiana.

While in the distributing business in my stronghold I thought at the same time I could make a little money in this way. I have had oraey efax IUV qC ouncilTEAOIN have had years of experience in the advertising business in nearly all its branches. I did not hesitate to accept the offer when the Program Committee called on me, and insisted that I should publish same for them. I opened up the Williamson Distributing Agency about three months ago, feeling that it was a long-felt want in the city of South Bend, and I believe that I have put out more than all the other five distributors put together. I have made contracts with no less than fifteen concerns, and inquiries are coming in almost every day, which goes to show something was wrong in this vicinity. I sent in my application for membership in I. A. of D., but they would not accept me, as they already had a member here. He does not live in the city, however, but from what I have seen does his work well. However, I think well of the I. A. of D., and wish them all the success in the world.

I wish to say to all distributors that if they will keep their eyes open they can make lots of extra money by getting up these programs for all occasions that may happen in their own towns or cities. Whenever you hear of any celebrations go after the committee on same, and after you have secured the privilege be sure you get the best representative business men to advertise, and get it up in such a style that the people will not throw them away, but take them home and keep them as a reminder of a very pleasant day, and in that way you have got an argument to put to the parties who advertise in the program, that their ads. will be read over and over again.

I sent out over 200 of these programs to all parts of the United States, and if any distributors wish a copy I will gladly forward one.

Again thanking you for your compliment, and with best wishes for "The Billboard," I am,

Very Respectfully,
E. B. WILLIAMSON.

Mansfield, O., Sept. 11, 1899.
Editor "The Billboard:"

Dear Sir—All of our boards are full of commercial and theatrical work. We now have Old Virginia Cheroot paper, local Elk paper, Mennen's Toilet Powder paper, Sen-Sen, local base ball, Star Tobacco, E. F. Ratterman Cigar paper, One Night Corn Cure and 100 three-sheets for local merchants. Respectfully yours, E. R. ENDLY.

Editor "The Billboard:"

Dear Sir—I have very little to write about this month as the distributing business has been very dull. I did not do any work at all in August. This month I distributed 2,500 books for the Dr. Chase Co., Philadelphia, Pa. Also contracted work for the Peruna Drug Co., Columbus, O.; Chattanooga Medicine Co., Chattanooga, Tenn.; India Spice & Drug Co., Marietta, O.

A traveling man for the Swift Specific Remedy Co., Atlanta, Ga., was around the first of the week to get me to work for them, but the advertising matter has not arrived yet. I wrote to quite a number of advertisers this summer, but the letter of the Frickly Ash Bitters Co., of Sedalia, Mo., was returned unopened from the Post Office there. I have not seen very much work done by other people this summer. The Yeast Foam's traveling man and a couple of boys were advertising the town about three weeks ago. Ironton is reported as being one of the best towns on the Ohio River. Factories of all kinds are running at present. The prospects for fall work look very good. Yours very truly,

H. C. CROSSLEY.

Ironton, Ohio.

Editor "The Billboard:"

Dear Sir—I wish to say that I am more than satisfied with "The Billboard," and each number as it is issued exceeds the former one. I have indeed found "The Billboard" useful in every sense of the word, and both my wife and myself think it a very valuable paper, and we look for its arrival each month and when it does not happen to come on the day it is due we are lost without it.

We would not be without it for ten times its cost. I consider it the best paper of its kind and no distributor or bill poster should be one day without it. Please put my name down as a standing yearly subscriber, also please insert name in distributors directory.

Yours, etc., C. J. THOMAS.
Montreal, Canada.

Editor "The Billboard:"

Dear Sir—Following is a report of the work I have done. Have distributed 15,000 books for C. J. Hood & Co., Lowell, Mass.; 15,500 papers and 500 ruler for Knill Pill Co., Port Huron, Mich.; 3,000 paper for Mock & Co., Ann Arbor, Mich.; 4,000 books for Boston Medical Institute, Chicago, Ills.

Have posted 40 sheets Della Rocca Cigars, Detroit, Mich. and 48 Sheets Big Buffalo Cigars, Detroit, Mich. Boards are filled now with Sells-Forpaugh and Buffalo Bills Show paper. I am making a specialty of advertising at fairs this fall. Hoping I have not taken too much space in your valuable paper, I am, Respectfully, W. B. REDMAN.
Milan, Mich.

Editor "The Billboard:"

Dear Sir—Following is the report of work done by us this month: 3 16-sheets for Sen-Sen Gum Co.; 15 2-sheets, 15 4-sheets, 50 2-sheets for Old Virginia Cheroots; 10 8-sheets, 100 1-sheets, for Prickly Ash Bitters Co., St. Louis, Mo.; 283 ½-sheets for Walter Baker Co., from O. J. Gude Co.; 100 1-sheets for Kansas City Karnival Krewe, Kansas City, Mo., 4 8-sheets General Arthur Cigar, from O. J. Gude Co., 35 1-sheets, 4 12-sheets for Liggett & Myers Branch, St. Louis, Mo.

We made a contract with the Dr. Chase Co., Philadelphia, Pa., for 3,000 circulars for distribution, and 7,000 from Peruna Drug Co., Columbus, Ohio. Yours truly,

WEBB CITY & CARTERVILLE ADV. CO.
Webb City, Mo.



CHAIRMAN SCATCHERD,
Of the Executive Committee, Pan American Exposition.

Editor "The Billboard:"

Dear Sir—I will try and tell you what is being done here in Texas in the advertising line, and I hope it will encourage some weak brother. We have had a hot summer down here, the thermometer has been 100 in the shade for more than forty days, but I put in a full time. The matter came in so fast I could not stop and I have shipments of matter coming in from all parts of the country for the fall work. Following is a list of work which I have done:

Two thousand booklets Coco Cola Co., Atlanta, Ga.; 3,000 books J. S. Bell Co., 881 6th Av., New York City; 2,000 envelopes Hallmanger Taylor Co., Atlanta, Ga.; 2,000 books Smith Medical Co., St. Louis, Mo.; 2,500 books Emerson Drug Co., Baltimore, Md.; 2,500 books Dr. Kilmer & Co., Binghamton, N. Y.; 1,500 books International Stock Food Co., Minneapolis, Minn.; 1,000 books Dr. Belding; 1,000 books Dr. Harton Medical Co., Dayton, O.; 1,000 books Chamberlain Medical Co., and numerous other large distributions.

I have posted 5 16-sheets Colorado Southern Railroad, through Curran Bill Posting Co., of Denver, Col.; 5 16-sheets, 40 2-sheets and 100 1-sheets for Coca Cola Co., Atlanta, Ga.; 50 1-sheets D. D. D. Co., Galveston, Tex.; 4 16-sheets Sen-Sen Co., through E. N. Stahlbrodt, N. Y.; 50 1 sheets Chapman Mills Co., local; 25 2-sheets, 25 1-sheets Murphy Dry Goods Co., local; 12 12-sheets, 25 1-sheets Continental Tobacco Co., 111 5th Av., New York City

This may look like a good deal of work, but I still want more. Every advertiser who has come to Texas has made money when they have their matter put out right and the field is open to all others. Yours truly,

J. LONG.
Sherman, Texas.

Editor "The Billboard:"

Dear Sir—Would state that I like "The Billboard" very much, and desire you to continue sending it. I have received many pointers from your paper and would not do without it. Very truly yours,

Bradford, Pa. M. K. WALKER.

Editor "The Billboard:"

Dear Sir—I have done some work lately, but there does not seem to be much going on in this locality. I look for and read "The Billboard" regularly and enjoy it. I have dressed lumber, and am ready for fall work in posting, distributing and tacking. Have posted for Prickly Ash Bitters Co., St. Louis, built some new boards of congue and grooved Mo.; Sloan's Liniment, Boston, Mass.; Duke's Mixture, for American Tobacco Co., and tacked for some of these firms besides a few others. Respectfully yours

Corinth, Miss. W. E. PATTON.

Editor "The Billboard:"

Dear Sir—The severe hot weather has surely had a good deal to do with making our business dull. We have only made one distribution this month, that being 4,000 pamphlets for Dr. Chase Co., Philadelphia, Pa., and aiding Mr. W. G. Daniels with K. B. Tea. We will make three distributions over our circuit during October and November, and all firms wishing to reach them should write us immediately. Remember we only distribute for one firm at a time on this route of towns. We have the post and tack signs for as many as may desire to cover this territory.

We also have a line of bill boards which are now open for business. Give us a share of your patronage and we will treat you right. Mr. McGuire, the hustling bill poster of Delaware, O., is here advertising H. O. through the grocers. Representatives of the Bon Ami Co. are handling the city and are doing good work. Yours respectfully,

BURROUGHS & McFARLAND.
Newark, O.

Editor "The Billboard:"

Dear Sir—I always look forward to the coming of "The Billboard" each month and take much pleasure in reading letters from other bill posters, but if all were like myself, I am afraid there would be few letters, as I can not find time to write them. However, there are times when a letter is necessary. I notice in your last issue you published a letter from some firm of distributors here stating they had put out a number of bill boards and would like to hear from advertisers interested in posting. All I wish to say in this matter is that I control and own all boards in the city with the exception of what few the theater have for their posting.

I do not make this statement through any malice whatever, but only wish to give the advertisers a straight tip. Business has been exceedingly good this summer, my boards being full all the time. Last year at this time I had a capacity of 500 sheets per month, now I can accommodate 2,000 sheets. I have built new boards this summer, all of which are well located. I have one double deck board showing to the B. & O. Station, 120 feet long, which makes an elegant stand. In connection with my posting business, I have added a new feature—distributing—but wish to say right here that my price for house to house distributing (put inside) is $2.50 per 1,000, and the work is well worth it, as the houses are very well scattered. My posting and distributing is all done under my personal supervision. Wishing "The Billboard" success, I am, very respectfully,

Newark, O. W. W. RUGG.

N. B.—I am posting this month Old Virginia Cheroots, General Arthur Cigars, Sen-Sen Gum, Star Tobacco and a lot of local paper. I have 3,500 sheets of Old Virginia Cheroot paper for posting here.

Editor "The Billboard:"

Dear Sir—I am starting a system of painted sign bulletin boards. I control 700 feet of the finest built boards in the West. I paint any and all kinds of signs. My prices are reasonable, two year leases and first class work. I can not do without "The Billboard" as it is a valuable paper in my business.

Yours respectfully, E. E. ROBERTS.
Clinton, Iowa.

Editor "The Billboard:"

Dear Sir—If the Star Ointment Co. do not answer your question concerning their offer I will. When you send them 15 cents they will send you a sample box and a few circulars. They will ask you $3.00 per gross, but you only send $6.00 in cash and they send you 1,000 circulars for distribution. When they send the ointment you go around to the houses selling one box for ten cents, making the total amount for gross $14.40, leaving you a profit of $8.40 for every gross you sell. Every time you send for a gross they send you 1,000 circulars. I wrote them last winter. The 15 cents is to pay postage on the sample box. Very truly yours,

Canandaigua, N. Y. W. F. MOSHER.

## The Curran Co. Expands.

The Curran Co., bill posters and distributors at Denver, Col., have outgrown their old headquarters at Seventeenth and Larimer streets and have installed in more extensive and pretentious apartments at 1728 and 1734 Lawrence street. A complete consolidation of their bill posting, bulletin sign painting deprtament, paste factory, their system of advertising, and all the kindred branches of the business, such as window advertising, sign tacking, etc., has been affected. We believe that nearly all of our readers are familiar with the history of the development and success of the Curran Co., which has been built up on its present status through honest, intelligent, persistent efforts.

# Fair - Department

## AT THE COUNTY FAIR.

Settin' in the gran' stand
At the county fair,
Seemed as if the whole world
An' all their kin was there.

Way up on the top seat
Me an' Jennie set—
Wisht I had the candy
An' peanuts that we et!

Jennie's right good lookin';
But she likes to boss;
Dared me to bet money
On Jake Douglass' hoss.

Like a fool I done it;
Went down to the track.
How d'ye think I found her
'S I was climbin' back?

There I met her half way,
With another beau;
Stuck-up, slick-haired softy,
That Will Jones, ye know.

Let on not to see me;
Went right on a-past.
S'pose she thought I'd ast her
Where she's goin' so fast.

Warn't no use to foller,
So I let 'em go.
Funny how things sometimes
All go wrong jes' so.

Lost a pile on Jake's hoss;
Couldn't ring a cane.
Fellow swiped my goldine watch,
Then it poured down rain.

Tell ye, 'tain't all sunshine
An' all "pleasures rare,"
Settin' in the gran' stand
At the county fair.
—Chicago Record.

## IN FULL SWING,

### Is the National Export Exposition.

The opening of the National Export Exposition at Philadelphia on September 1st proved to be a very memorable and successful occasion. The auditorium, in which the crowds gathered to witness the opening ceremonies, has a seating capacity of over 6,000, yet it proved inadequate to the task of holding the crowd.

The United States Marine Band had the honor of opening the program; a prayer followed, after which a grand chorus of 600 voices sang the patriotic melody, "America." The enterprise was then formally turned over to the Governor of the State by Vice President Foulkrod, in behalf of the Exposition management. Addresses were delivered by General Manager Wilson, the Governor of Pennsylvania, the Mayor of Philadelphia, W. P. Hepburn, the orator of the occasion, Archbishop Ryan and others, after which the machinery was started, and the guests and crowds inspected the buildings and exhibits.

Flags of all nations are to be seen harmoniously flying from the roof of the main building; these flags not only portray universal peace, which is so fruitful to international trade, but serve to enlighten the visiting throngs as to the different national emblems, which many have never had the pleasure of seeing.

In perfect harmony with this idea are the various villages, shows and entertainments, where the characteristics, modes of life, habits and pastimes of different peoples and nations are shown.

Of special interest to Americans is the American Village, representing life in New England, Georgia, on the Western plains and in the Rockies. A Cuban village; another representing life in Porto Rico; still another representing all that is homelike in Hawaiian hamlets; and last, but not least, a rice village from the distant Philippines, with the Filipino men and women, girls and boys, just as they appear in their native jungles.

It is needless to say that this will give Americans an excellent opportunity to study our new brothers who come into Uncle Sam's family circle through the late unpleasantness with Spain.

It follows that American manufacturers and exporters will have instilled into them an interest in our new possessions, and a desire to have the flag of peace, and trade, follow wherever the Stars and Stripes have been carried.

Another intensely interesting feature is the handsome display of automobiles. Perhaps nothing is being watched more closely by the general public than the rapid progress and advancement that is being made in these devices. For the sake of perfect exhibition the avenue west of the vehicle building is devoted to a track where every description of horseless vehicles are tried for speed.

A very popular attraction after dark is the Irish Theater, where all lovers of Irish wit and humor find great delight. Elaborate reproductions of Irish scenes have been made, among which actors and actresses, who are themselves from across the sea, appear in true Irish plays.

Directly opposite the Irish Theater is located the Oriental Theater and Smoking Palace. Here all the fascinating features of life in the far East are enacted in the midst of oriental richness and barbaric splendor.

During the day one of the most popular places to visit is the flower show, where the American Dahlia Society is making a beautiful display.

These, with the general run of recreative amusements, and the numerous pretty buildings which are overflowing with interest, will for some time to come render Philadelphia the gayest as well as the busiest and most edifying center in the Western Hemisphere.

## Fair Notes.

On December 20th a golden jubilee, to celebrate the fiftieth anniversary of the establishment of a State Government in California, will be held in San Jose. The scenes enacted at the first meeting of the Legislature will be repeated. What few of the old officials who are still alive will take part, and the others will be impersonated by veterans and pioneers. Besides this feature of the celebration, which is especially appropriate for the occasion, there will be speech making, and musical and literary exercises. It is proposed, also, to include all of the old Spanish and California games and sports. All of the old Mexican war veterans and '49ers will be invited to participate, and the celebration will be one of the greatest ever held on the coast.

The Montgomery, Ala., Street Fair, which takes place October 23d, gives promise of being a great success. The natural facilities offered by the city in the broad, well paved streets and the large fountain plaza, are equaled in few of the Southern cities.

The Second Annual American Inter-Continental Exhibition of Reptiles will take place in New York City, October 2 to 14. At present certificates of reward are issued to exhibitors of worthy specimens, but it is the intention of the promoters to give cash prizes as soon as they are able. The show will undoubtedly be very interesting and instructive; but knowing the feeling of aversion so many people entertain for snakes and reptiles, we hesitate to predict the financial success which usually follows novel, original and unique exhibitions.

Among the many fair catalogues and premium lists on our table we notice few worthy of special notice. A little more attention given to this feature of fair advertising would not be amiss. Better paper, covers a little more pretentious in color and design, half tone illustrations of grounds and features, would necessitate a little larger outlay, but we believe it would be money well spent. As people are sometimes judged by their clothes, so fairs and expositions are judged by the quality and quantity of their advertising matter. Let the quality be in your catalogues, the quantity can be used to better purpose in posters and dodgers.

Fitchburg, Mass., is a town of 30,000. The Athol Fair, held close by, billed Fitchburg, using six one-sheet posters. The posters must have been as hard to find as the proverbial needle in the hay-stack.

That a World's Fair will be held in St. Louis in 1903 is now looked upon as a foregone conclusion. The interest in the gigantic enterprise, which a few months ago was but local, is fast becoming national. Former Governor David R. Francis is the chairman of the executive committee, and is enthusiastic over the outlook.

Owing to prolonged rains the Directors of the Kamloops, Canada, Agricultural Association have decided to postpone the exhibition until October 11, 12 and 13. The original dates were September 20, 21 and 22.

At the Douglas County Fair at Carmen, Ill., September 12th, lightning struck the grand stand, killing two men instantly, fatally injuring two more, and seriously disabling six others.

An International Commercial Congress is to assemble in Philadelphia on October 10th, at the invitation of the Exposition management. Nearly half a hundred governments and more than 150 trade organizations have named from one to five representatives.

The gates of the Spokane Industrial Exposition will be [illegible] by Miss Jeane Goldie Amos, of Colfax, Wash. Miss Amos will also preside as Goddess of Plenty throughout the two weeks of the fair. Five new departments have been added, making the fair more of a general exposition than formerly. Many special days have been selected by different societies and orders, and there is no doubt that the Spokane, Wash., Industrial Exposition will be a greater success than ever before.




"ROD." J. McDONALD,
The Prince of Street Fair Promoters.

## Roderick J. McDonald.

Born of Scottish parents, Roderick J. McDonald was brought up in the County of Glengarry, Canada. At the age of seven he won prizes as a Scottish dancer, among many competitors much older than himself. At the age of sixteen he took part in several Scottish athletic games. In 1872 he defeated Jas. J. Fleming and Donald Dennie, of Dundee, Scotland, in Scotch dancing. The following two years Rod. as he was called, made a tour of the United States and Canada, taking part in all dances at the Scottish games, and winning first prize in every instance. He is the acknowledged champion of two continents at all dances.

He won the diamond medal, valued at $250, and $100 in gold, at the Centennial at Philadelphia in 1876, against twenty-six competitors.

Mr. McDonald spent many years in teaching dancing, and among his pupils were members of the royal families of England—Princess Louise and her husband, Lord Lorne, who was Governor-General of Canada; also Lord Dufferin's family, who was also Governor-General of Canada at one time. In 1876 Mr. McDonald gave the first street fair ever held in either the United States or Canada, at his home in Alexandria, Glengarry County, Canada. Since then he has been active in all out-door amusements, and is known as the "Little Barnum."

The Street Fair at Moline, Ill., of which Mr. McDonald was General Promoter, was one of the most pronounced successes of the season. At the close of the celebration he was given a great ovation, being feasted, and finally carried on the shoulders of the crowd to a platform, where he was compelled to make a speech. From the many nice things said about "the prince" by the Moline papers we select the following from the Journal:

"Promoter McDonald has won the unanimous good will of the Moline people by his masterly handling of the fair, which has been, without doubt, the greatest thing of the kind ever seen in the three cities. Mr. McDonald, in addition to being an experienced organizer, is a hustler from the word go. Thoroughness in all he does has been his characteristic. He knew how to prepare the advertising matter, and when it was ready he did not stop, but saw that it was put to the best use. He also hustled for attractions, and saw that the decorative preparations were looked after. A thousand and one little details of much aggregate importance had his attention at the right time, and the result was the grandest crowd-drawing event ever seen in this part of the country."

Toward the end of next January the Pacific Branch of the National Belgian Hare Club of America will hold a show at Los Angeles, Cal. That city may very properly be called the center of the Belgian hare industry, as it possesses a larger club and more valuable animals than any other city in America.

The Illinois State Fair Grounds at Springfield have the reputation of being the most beautiful and complete of any similar grounds in the country. The dome which distinguished the famous Horticultural Building at the World's Fair is the center piece in a field of fine buildings, modeled after that same style of architecture.

If we were to name the fairs that have been financially successful during the season, the name of nearly every fair in the country would appear upon the list. The failures have been, in not a few instances, due to the lack of attractions—by attractions we mean such shows and exhibitions as are to be found at the street fairs and carnivals. We are not trying to defend fakes, vulgar, or "suide" shows, but hold that the clean, good, legitimate attractions, besides netting the management good profits, lend a certain happy, "enjoy-yourself" spirit to the occasion that can not be obtained in any other way.

Probably the most unique and individual of the fall fairs will be the Corn Exposition and Carnival, to be held at Peoria during the week of October 9th. The exhibition will be given up entirely to corn, its uses, products, and the machinery and implements that enter into its cultivation. Over $6,000 will be given in premiums for corn alone, and the exhibition promises to be one of the greatest in the interest of the American product ever held.

For more than a quarter of a century the colored people have held annual fairs at Lexington, Ky. This year was not an exception, and, as usual, the fair was a success.

Mechanical displays and electrical effects were among the principal features of the fair at Eureka, Cal.

A feature of the Rhode Island State Fair, October 9 to 13, will be the speed program. There will be in all four days of racing, trotting, pacing and running.

The New York State Fair, at Syracuse, was a success only in one way—it was a good farmer's exhibition and agricultural display. The lack of attractions and horse racing very materially effected the interest and attendance, to say nothing of the finances.

A great autumn festival is to be held in Chicago from October 3 to 13. The occasion is the laying of the corner-stone of the new Federal Building by President McKinley, on October 9th. In all probability Admiral Dewey will accompany the Presidential party, and be the guest of the city. President Diaz, of Mexico, and Premier Laurier, of Canada, are also expected, and 25,000 invitations have been sent to eminent citizens throughout the United States. A continuous series of entertainments have been provided, which will keep the sight-seers busy every minute for a full week.

The business men of Colfax, Wash., have already decided that next year there will be a Whitman County Fair. They mean to make it the biggest and best fair in the history of the county. This year no admission fee to the grounds is to be charged, but a hearty invitation to the people of the county to attend has been extended. Free evening entertainments will be given during the fair.

An automobile contest has been arranged to take place in Galesburg, Ill., in the latter part of October. The run will be 100 miles.

In some rural districts of England there are held annually hiring fairs, where farmers and others attend to engage servants.

The Minnesota State Fair this year was a great success. During the six days and nights 134,480 people passed the turnstiles. This is more than 50,000 more than were in attendance last year. The receipts amounted to over $40,000; last year they were but $30,640.

At the Ohio State Fair, Columbus, every department was crowded. The cattle department was especially so; every stall in the spacious new barn was filled.

The Portland, Oregon, Exposition, which opened September 28, is now booming. The management has secured special attractions, which are the best to be had, and the people of Portland have, for the first time, a chance to see everything that is new and novel in the entertainment line.

At the Paris Exposition all exhibits of a similar character will be grouped, no matter whence they come. This is a marked difference from the American expositions in the manner of exhibiting.



# LIST OF FAIRS.

This list is revised and corrected monthly. Secretaries are urgently requested to send in their dates at the earliest possible moment after they are claimed, and to notify us promptly as to any change. Rosters and dates are published absolutely Free of Charge.

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### ALABAMA.

ANNISTON, ALA.—Northeast Alabama Fair Association. Nov. 7 to 11. W. P. Higgins, pres.; Howard W. Sexton, cor. secy. (Fair grounds at Oxford Lake.)
BIRMINGHAM, ALA.—Alabama State Fair. Nov. 7 to 17. J. A. Rountree, secy.
MONTGOMERY, ALA.—Free Street Fair. Week of Oct. 23. L. L. Gilbert, secy.

### ARKANSAS

CLARKSVILLE, ARK.—The Annual Fair. Johnson County Fair Association. Oct. to 20. R. D. Dunlap, pres.; L. C. May, treas.; J. W. Coffman, secy.
PINE BLUFF, ARK.—Oct. 22 to 28.

### CALIFORNIA.

FRESNO, CAL.—Fresno County Fair Association. Oct. 9 to 14. H. Hudson, secy.
LOS ANGELES, CAL.—District Agricultural Association No. 6. Oct. 21 to 28. E. T. Wright, Los Angeles, pres.; Henry J. Fleishman, treas.; Lewis Thorne, secy.
SALINAS, CAL.—District Fair. Oct. 2 to 7. J. J. Kelly, secy.
UKIAH, CAL.—Agricultural Fair. Oct. 4 to 7.

### COLORADO.

COLORADO SPRINGS, COL.—Street Fair and Carnival. Management Chamber of Commerce. October.

### CONNECTICUT.

CLINTON, CONN.—Clinton Agricultural Society. Oct. 4. Edwin H. Wright, pres.; Geo. H. Brooks, treas.; Clifford H. Evarts, secy.
DANBURY, CONN.—Danbury Agricultural Society. Oct. 2 to 7. S. H. Rundle, pres.; J. W. Bacon, treas.; G. M. Rundle, secy.
MADISON, CONN.—Madison County Fair. Oct. 4
WOLCOTT, CONN. — Wolcott Agricultural Society. Oct. 11. H. B. Carter, pres.; E. M. Upson, secy.-treas.

### GEORGIA

ATLANTA, GA.—Georgia State Agricultural Society. Oct. 18 to Nov. 4. J. P. Brown, Hawkinsville, pres.; J. K. Ottley, treas.; T. H. Martin, secy.
BRUNSWICK, GA.—Southeastern Fair Association. Nov. 25 to Dec. 2. H. H. Harvey, secy
COLUMBUS, GA.—Columbus Street Fair Association. Nov. 6 to 12. J. B. Kimbell, pres.; P. T. Schultze, treas.; T. J. Hunt, secy.
VALDOSTA, GA.—Valdosta Exposition Co. Oct. 31 ot Nov. 4. T. G. Cranford, pres.; W. S. West, treas.; L. T. Shaw, secy.; A. T. Moore, manager.
WAYCROSS, GA.—Waycross Fair Association. Nov. 7 to 11. F. Johnson, pres.; S. A. Marshall, secy. and manager.

### ILLINOIS.

CAIRO, ILL.—Cairo Free Street Fair. Oct. 10 to 14. H. E. Halliday, pres.; Dr. J. J. Jennelle, vice pres. and secy.; Jas. H. Galligan, treas.
CANTON, ILL.—Free Street Fair. Oct. 3 to 7 G. R. Daily, secy.
CARLINVILLE, ILL.—Macoupin County Agricultural Board. Oct. 3 to 6. W. F. Burgdorff, pres.; E. J. McGreedy, treas.; Geo. J. Castle, secy.
CARROLLTON, ILL.—Green County Fair Association. Oct. 10 to 13. J. K. P. Fanelly, pres.; Ben. C. Hodges, treas.; S. E. Simpson, secy.
QUOSH, ILL.—Free Street Fair. Oct. 18 to 21. Mayor B. W. Pope, pres.; Henry Horn, treas.; Hiley H. Onstodt, secy.
GALESBURG, ILL.—Galesville Carnival Association. Oct. 3 to 7. W. L. R. Bradley, pres.; Geo. B. Churchill, treas.; Ben. B. Hampton, secy.
JEFFERSEYVILLE, ILL.—Street Fair. Oct. 3 to 6.
MAPLE HILL, ILL.—Free Street Fair. Oct. 2 to 7. G. R. Daily, secy., Maple Hill.
MATTOON, ILL.—Mattoon Free Street Fair. Oct. 3 to 7. S. Clark, prese.; Sam Owings, treas.; J. M. Lytle, secy.
OTTAWA, ILL.—Street Fair. Oct. 2 to 7. R. C. Jordan, pres.; Geo. M. Trimble, secy.
PEKIN, ILL.—Pekin Street Fair Association. Oct. 11 to 14. Wm. J. Congelman, pres.; Henry Berkenbusch, treas.; John H. Shade, secy.
PEORIA, ILL.—Corn Growers Carnival. Oct. 9 to 14.
PINCKNEYVILLE, ILL.—Perry County Agricultural Society. Oct 3 to 6. Matthew Rule, pres.; T. L. Wallace, treas.; R. J. Rushing, secy.
QUINCY, ILL.—Street Fair. Oct. 9 to 15. F. Cox, pres.; John W. Shenaman, secy.
WHITE HALL, ILL.—White Hall Free Street Fair and Harvest Carnival. Oct. 3 to 5. L. Lowenstein, pres.; M. B. Ross, treas.; H. C. Tunnison, secy.

### INDIANA.

ANGOLA, IND.—Steuben County Fair. Oct. 9 to 14.
BREMEN, IND.—Oct. 9 to 14.
BOURBON, IND.—Bourbon Fair. Oct. 3 to 6. J. M. Eidson, secy.
CRAWFORDSVILLE, IND.—Street Fair and Carnival. Oct. 2 to 7. W. W. Morgan, secy.
GREENSBURG, IND.—Greensburg's Free Street Fair. Oct. 2 to 7. A. M. Willoughby, pres.
NEWPORT, IND.—Newport Fair. Oct. 2 to 7. C. W. Ward, pres.; B. S. Aikman, secy.
TERRE HAUTE, IND.—Terre Haute Street Fair. Oct. 9 to 14. Chas. Duffin, pres.; C. C. Oakey, secy.
TERRE HAUTE, IND.—Vigo Agricultural Society. Oct. 9 to 14. John M. Clift, pres.; G. A. Schaal, treas.; W. H. Duncan, secy.
VINCENNES, IND.—Knox County Fair. Oct. 9 to 14. James M. House, secy.

### IOWA

DUBUQUE, IOWA—Street Fair. Oct. 3 to 7. Management Business Men's League.
KEOKUK, IOWA—Keokuk Street Fair Association. Oct. 4 to 8. John Nagel, pres.; Frank W. Davis, treas.; H. I. Sawyer, secy.
MASON CITY, IOWA—Street Fair. Oct. 3 to 7. I. W. Keerl, pres.; C. H. McNider, treas.; J. H. Anundson, secy.

### KANSAS.

ELDORADO, KAS.—Oct. 3 to 6. Chas. Dillenbeck, secy.
MANKATO, KAS.—Oct. 3 to 6. Leroy Hulse, secy.
NEWTON, KAN.—Arkansas Valley Street Fair and Carnival Association. Oct. 23 to 27. Robt. Dougherty, pres.; John Olinger, treas ; John B. Dickey, jr., secy.
WICHITA, KAN.—Street Fair and Carnival. Oct. 16 to 21. Chas. G. Cohn, pres.; J. O. Davidson, treas.; H. C. Lockwood, secy.

### KENTUCKY.

CYNTHIANA, KY.—Street Fair. Oct. 5 and 6. J. M. Allen, secy.
DANVILLE, KY.—Street Fair. Oct. 2 to 6.
FRANKFORT, KY.—Street Fair. Oct. 3 to 6 Lyman Graham, secy.
LAUREL HILL, KY.—District Fair. Oct. 7. E. VanAkelson, secy.
LOUISVILLE, KY.—Oct. 8 to 21. James B. Camp, Chairman Premium Committee.
MIDDLESBORO, KY.—Tri-State Fair. Oct. 5 to 7.
OWENSBORO, KY.—The Daviess County Fair. Oct. 3 to 7. J. W. Carter, secy.

### LOUISIANA.

ALEXANDRIA, LA.—Fair. Oct. 24 to 30.
BATON ROUGE, LA.—Baton Rouge Fair Association. Oct. 4 to 8. R. A. Hart, pres.; J. Weis, treas.; E. M. Muse, secy.

### MAINE.

ACTON, ME.—Shapleigh and Acton Agricultural Society. Oct. 3 to 5. G. W. Grant, pres.; W. P. Ferguson, treas., Springvale; Fred. K. Bodwell, secy.
AMHERST, ME.—Annual Fair of Northern Hancock Agricultural Society. Oct. 3 and 4. A. W. Silsby, secy.
BATH, ME.—Bath Fair and Exposition. Oct. 3 to 7. W. R. Kimball, secy.
DAMARISCOTTA, ME.—Lincoln County Fair. Oct. 3 to 5
HARTLAND, ME.—E. Somerset County Fair. Sept. 12 to 14.
TOPSHAM, ME.—Sagadahoc Agricultural & Horticultural Society. Oct. 10 to 12. B. M. Patten, pres.; L. E. Smith, Brunswick, Me., treas.; W. S. Rogers, secy.

### MARYLAND.

ELKTON, MD.—Cecil County Agricultural Society. Oct. 3 to 6. Dr. C. M. Ellis, pres.; Geo. R. Ash, treas.; W. D. Bratton, secy.
FREDERICK CITY, MD.—Frederick County Agricultural Society. Oct. 17 to 20. Chas. N. Hargett, pres.; David Y. Stauffer, treas.; Harry C. Keefer, secy.
HAGERSTOWN, MD.—Agricultural and Mechanical Association of Washington County. Oct. 10 to 13. John W. Stonebraker, pres.; John D. Brewer, treas.; Frank Witmer, secy.

### MASSACHUSETTS.

BROCTON, MASS.—Brocton Agricultural Society. Oct. 4 to 7. E. M. Thompson, treas.
NORTH AMPTON, MASS. — Hampshire, Franklin and Hampden Agricultural Society. Oct. 4 and 5. H. C. Comins, North Hadley, pres.; D. J. Wright, treas.; S. S. Warner, secy.
NEWBURYPORT, MASS.—Fair. Oct. 3 to 5.

### MICHIGAN.

ALLEGAN, MICH.—Allegan County Agricultural Society. Oct. 3 to 6. Burrell Trip, pres.; Chas. Miner, treas.; A. H. Foster, secy.
ANN ARBOR, MICH.—Washtenaw Fair Society. Oct. 3 to 6. Col. H. S. Dean, pres.; Fred H. Belser, treas.; F. E. Mills, secy.
ARMADA, MICH.—Armada Agricultural Society. Oct. 4 to 6. John McKay, Rome, pres.; R. V. Edwards, treas.; A. J. Freeman, secy.
BERLIN, MICH.—Oct. 3 to 6.
BRIGHTON, MICH.—Brighton Market Fair Association. Oct. 10 to 13. B. T. O. Clark, pres.; E. Baetcke, treas.; C. E. Heurmann, secy.
CALEDONIA, MICH.—Caledonia Union Fair Association. Oct. 3 to 6. Wm. McCrodan, Dutton pres.; D. P. Hale, treas.; Chas. H. Kinney, secy.
CASS CITY, MICH.—Cass City District Fair Association. Oct. 2 to 5. John Marshall, pres.; H. S. Wickware, treas.; H. H. Ale, secy.
CHARLOTTE, MICH.—Eaton County Agricultural Society. Oct. 3 to 6. Jas. H. Gallery, pres.; Jas. H. Brown, treas.; Geo. A. Perry, secy.
FOWLERVILLE, MICH.—Fowlerville Agricultural Society. Oct. 3 to 6. C. L. Gordon, pres.; J. K. Stanley, treas.; D. C. Carr, secy.
HILLSDALE, MICH.—Oct. 2 to 6.
HILLSIDE, MICH.—Hillsdale Fair. Oct. 2 to 6. D. A. Curtis, Addison, pres.; F. A. Roethlisberger, Allen, treas.; C. N. Terwilliger, secy.
HOLLAND, MICH.—South Ottawa and West Allegan Agricultural Society. Oct. 3 to 6. Geo. H. Souter, pres.; Otto Breymon, treas.; A. T. Kenters, secy.
IMLAY CITY, MICH.—Imlay City Agricultural Society. Oct. 3 to 5. M. J. Haskin, pres.; Walter Haskin, treas.; J. M. Sheppard, secy.
IONIA, MICH.—Ionia District Fair Association. Oct. 3 to 6. John E. Morrison pres.; Eldon Mains, treas.; E. A. Murphy, secy.
ITHACA, MICH.—Oct. 3 to 6.
KALAMAZOO, MICH.—Third Annual Free Street Fair and Carnival. Oct. 17 to 20. C. G. Townsend, secy.
MARSHALL, MICH.—Calhoun County Agricultural Society. Oct. 3 to 6. L. L. Harsh, Union City, pres.; T. J. Shipp, treas.; Wm. H. Arthur, secy.
MASON, MICH.—Mason Free Street Fair Association. Oct. 3 to 6. Hon. L. T. Hemans, pres.; Roll C. Dart, treas.; Col. L. H. Ives, secy.
PONTIAC, MICH.—Fair. Oct. 2 to 6. Ephrim Howland, pres.; Fred. Hammond, secy.
VASSAR, MICH.—Tuscola County Agricultural Society. Oct. 3 to 6. Wm. Kirk, Fairgrove, pres.; J. A. Trotter, treas.; R. S. Weaver, Watrousville, secy.

### MINNESOTA.

CURRIE, MINN.—Oct. 5 and 6.
RED WING, MINN.—Red Wing Free Street Fair and Agricultural Association. Oct. 3 to 5. C. A. Rasmuson, pres.; C. L. Strom, treas.; C. L. Sultzer, secy.
MOOREHEAD, MINN.—Street Fair. Oct. 3 to 5. L. Welter, secy.
SLEEPY EYE, MINN.—Free Street Fair. Oct. 4 to 6.

### MISSISSIPPI.

MERIDIAN, MISS.—Oct. 30 to Nov. 4. S. Greenwald, pres.; H. G. Meyer, treas.; E. J. Gallagher, secy.
NATCHEZ, MISS.—Agricultural Machinery and Stock Exposition. Oct. 30 to Nov. 4. A. F. Jacobsr, pres.; R. J. Metcalfe, secy.
VICKSBURG, MISS.—West Mississippi Agricultural, Mechanical and Live Stock Exposition. Oct. 23 to 29. Patrick Henry, pres.; J. A. Conway, treas.; F. H. Andrews, 106½ Washington street, secy.

### MISSOURI.

BLOOMFIELD, MO.—Central Fair and Stock Association. Oct. 4 to 7. J. W. Parris, treas.; J. B. Burk, treas.; A. D. Wilcox, secy.
BUTLER, MO.—Street Fair. Oct. 10 to 13.
CAIRO, MO.—Street Fair. October.
CAPE GIRARDEAU, MO.—Fair. Oct. 16 to 20.
HANNIBAL, MO.—Free Street Fair. Oct. 3 to 7. N. H. Pindell, pres.; J. B. Price, manager of amusements; J. T. Holmes, jr., secy.
JACKSON, MO.—Fair. Oct. 17.
JOPLIN, MO.—Street Fair and Carnival. Oct. 22 to 28. S. B. Nichols, secy.
KENNETT, MO.—Dunklin County Fair Association. Oct. 18 to 21. O. S. Harrison, pres.; R. H. Jones, secy.
MEXICO, MO.—Street Fair. Oct. 10 to 14.
PLEASANT HILL, MO.—Street Fair. Oct. 1 to 7, 1899. A. C. Bell, secy., Pleasant Hill.
ST. LOUIS, MO.—Oct. 2 to 7. Jas. A. Murray, secy.

### NEBRASKA

ALMA, NEB.—Harlan County Fair. Oct. 4 to 6. H. S. Wetherell, pres.; D. A. McCulloch, treas.; C. W. Stewart, secy.
BROKEN BOW, NEB.—Custer County Agricultural Society. Oct. 3 to 6. L. E. Jewett, pres.; J. A. Harris, treas.; E. R. Purcell, secy.
ELWOOD, NEB.—Gosper County Fair Association. Oct. 4 to 7. E. Shallenberger, pres.; A. R. Pabrick, treas.; A. M. White, secy.
OMAHA, NEB.—Nebraska State Fair. July 1 to Nov. 1. S. C. Bassett, Gibbon, pres.; Ed. McIntyre, Seward, treas.; Robert W. Furnas, Brownville, secy.

### NEW JERSEY.

NEWARK, N. J.—New Jersey State Agricultural Society. Oct. 2 to 6. E. B. Gaddis, pres.; Wm. A. Clark, Elizabeth, treas.; R. T. Quinn, secy.
WAVERLY N. J.—State Fair. Oct. 2 to 5. James Reilley, secy.


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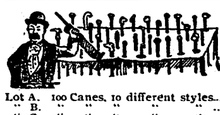
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### NEW YORK.

BINGHAMTON, N. Y.—Binghamton Industrial Exposition. Oct. 3 to 6. J. E. Rogers, pres.; W. S. Stevens, treas.; Henry S. Martin, secy.
DANSVILLE, N. Y.—Dansville Free Street Fair. Oct. 3 to 6. J. B. Morey, jr., pres.; E. O. Hoffman, treas.; J. G. Drummer, secy.
DUNDEE, N. Y.—Dundee Fair Association. Oct. 3 to 5. C. J. Biglow, pres.; C. J. Watson, treas.; F. A. Sayre, secy.
HEMLOCK, N. Y.—Hemlock Lake Union Agricultural Society. Oct. 3 to 5. Dr. F. A. Wicker, pres.; W. Adams, treas.; S. P. Hoppough, secy.
NEW CITY, N. Y.—Rockland County Fair. Oct. 3 to 5.
REED CORNER, N. Y.—Gorham District Fair. Oct. 5 to 8.
SYRACUSE, N. Y.—Onondaga County Fair. Oct. 3 to 6. Addison J. Loomis, Cicero, pres.; I. H. Munro, Camillus, vice pres.; N. H Chapman, Syracuse, secy. and treas.
VERNON, N. Y.—Vernon Agricultural Society. Oct. 4 and 5. Geo. P. Langford, pres.; G. L. Bowers, treas.; L. A. Griswold, secy.

### NORTH CAROLINA.

FAYETTEVILLE, N. C.—Cumberland County Agricultural Society. Nov. 8 to 10. G. W. Lawrence, secy.
RALEIGH, N. C.—North Carolina Agricultural Society. Oct. 16 to 21. John S. Cunningham, pres.; C. B. Denson, treas.; Jos. E. Pogue, secy.
WELDON, N. C.—Fair. Oct. 30 to Nov. 3.
WINSTON-SALEM, N. C. — Winston-Salem Great Gala Week, Horse Show and Fair. Oct. 24 to 29. J. L. Patterson, pres.; Thos. Marlin, treas.; G. E. Webb, secy.

### NORTH DAKOTA.

CASSELTON, N. D.—Street Fair. Oct. 5 and
MOREHEAD, N. D.—Street Fair. Oct. 3 to 5. Leslie Welter, secy.

### OHIO.

AKRON, O.—Summit County Agricultural Society. Oct. 3 to 6. M. L. Sprankle, Bath, pres.; Geo. W. Brewster, treas.; Albert Hale, secy.
ATHENS, O.—Athens County Agricultural Society. Oct. 3 to 5. N. W. Baker, C. H. Porter, secy.
BELLEFONTAINE, O.—Logan County Agricultural Association. Oct. 3 to 6. W. F. Williamson, West Liberty, pres.; E. Pat Chamberlain, secy.
BUCYRUS, O.—Crawford County Agricultural Society. Oct. 10 to 13. J. A. McMichael, pres.; M. Auck, treas.; G. W. Miller, secy.
CADIZ, O.—Harrison County Agricultural Society. Oct. 3 to 5. Oliver Robb, Unionvale, pres.; S. R. Hamilton, treas.; J. G. Milliken, secy.
COSHOCTON, O.—Coshocton County Agricultural Society. Oct. 10 to 13, 1899. J. P. Darling, pres.; Corwin McCoy, treas.; Robert Boyd, secy.
FREMONT, O.—Sandusky County Fair. Oct. 3 to 6. J. C. Overmeyer, secy.
GEORGETOWN, O.—Brown County Agricultural Society. Oct. 3 to 6. V. H. Thompson, pres.; Ben B. Whiteman, treas.; J. W. Hedrick, secy, Russelville, O.
HAMILTON, O.—Butler County Agricultural Society. Oct. 2 to 6. J. A. Slade, Stockton, pres.; W. B. Wallace, Oxford, treas.; W. A. Shafor, secy
LANCASTER, O.—Fairfield County Agricultural Society. Oct. 11 to 14. Daniel Crumley, pres.; C. B. Whiley, treas.; W. T. McClenaghan, secy.
LIMA, OHIO.—Allen County Agricultural Society. Oct. 10 to 13. Hon. Wm. Rusler, Hume, pres.; D. H. Crites, Kempton, treas.; T. B. Bowersock, secy.
MARYSVILLE, O.—Union County Agricultural Society. Oct. 3 to 6. T. P. Shields, pres.; E. W. Porter, secy.
MINERVA, O.—Minerva Fair Association. Oct. 3 to 8. James Ackelson, pres.; E. M. Jerome, treas.; Thos. E. Booth, secy.
MT. GILEAD, O.—Monroe County Agricultural Society. Oct.: 3 to 6. W. A. Ferguson, pres.; J. G. Russell, treas.; O. J. Miller, secy.
NEW PHILADELPHIA, O.—Free Street Fair. Oct. 3 to 6. A. A. Bower, secy.
ORRVILLE, O.—Free Street Fair. Oct. 11 to 13.
OTTAWA, O.—Putnam County Agricultural Society. Oct. 2 to 7. A. L. Paul, pres.; C. H. Rice, treas.; A. P. Sandles, secy.
PATASKALA, O.—Street Fair. Oct. 4 and 5.
RANDOLPH, O.—Randolph Agricultural Society. Oct. 13 and 14. Ira Meacham, pres.; W. D. Haskins, treas.; W. H. Bettes, secy.
RICHWOOD, O.—Tri-County Fair. Oct. 9-14. J. E. Robinson, secy.
SOMERSET, O.—Oct. 18 to 20.
UPPER SANDUSKY, O.—Wyandot County Agricultural Society. Oct. 3 to 6. C. D. Hare, pres.; Henry Kear, treas.; Oscar Billhardt, secy.
WAPAKONETA, O.—Auglaize County Agricultural Society. Oct. 3 to 6. Perry Focht, Uniopolis, pres.; T. E. Bowsher, Buckland, treas.; A. E. Schaffer, secyy.

### OKLAHOMA.

GUTHRIE, OKLA.—Street Fair. Oct. 23 to 28. E. M. Brumage.

### PENNSYLVANIA.

BEDFORD, PA.—Bedford County Agricultural Society. Oct. 3 to 6. David W. Lee, pres.; W. S. Arnold, manager, W. I. Eicholtz, secy
BLOOMSBURG, PA.—Columbia County Agricultural and Horticultural and Mechanical Association. Oct. 10 to 13. E. H. Sloan, pres.; Jas. C. Brown, treas.; A. N. Yost, secy.
BURGETTSTOWN, PA.—Union Agricultural Association. Oct. 3 to 5. W. W. Pyles, Dinsmore. W. B. Linn, treas.; R. P. Stevenson, secy.
FORKSVILLE, PA.—Sullivan County Agricultural Society. Oct. 3 to 5. Ulysses Bird, pres.; M. A. Black, secy.
HONESDALE, PA.—Wayne County Agricultural Society. Oct. 3 to 5. W. L. Ferguson, Seelyville, pres.; Geo. Erk, Seelyville, treas.; E. W. Gammell, Bethany, secy.
MILTON, PA.—Milton Fair Association. Oct. 4 to 8. Edwin Paul, secy.
NAZARETH, PA.—Northampton County Agricultural Society. Oct. 3 to 6. F. T. Gernet, pres.; J. A. Reinheimer, treas.; J. J. Mans, secy.
READING, PA.—Agricultural & Horticultural Society of Berks County. Oct. 3 to 6. James McGowan, pres.; Milford N. Ritter, treas.; Cyrus T. Fox, secy.
STONEBORO, PA.—Stoneboro Fair. Oct. 3 to 5. J. J. Blatt, pres.; Robt. P. Cann, treas.; Geo. H. Fowler, secy.
YORK, PA.—York County Fair. Oct. 3 to 6.

### RHODE ISLAND.

PROVIDENCE, R. I.—Rhode Island State Fair Association. Oct. 9 to 13. Fred. E. Perkins, pres.; Frank F. Olney, treas.; Wm. Hanrahan, secy.

### SOUTH CAROLINA.

LEXINGTON, S. C.—Lexington County Fair Association. Oct. 25 to 27. Major J. H. Counts, Irmo, pres.; W. P. Roof, treas.; M. D. Harman, secy.
COLUMBIA, S. C.—State Agricultural and Mechanical Society. Nov. 6 to 10. T. J. Cunningham, Clowney, pres.; A. W. Love, gen'l supt.; Thos. W. Holloway, Pomaria, secy.

### TENNESSEE.

BRISTOL, TENN.—Free Street Fair and Carnival. Oct. 18 to 20. C. D. Caldwell, secy.
CHATTANOOGA, TENN.—Street Fair. Oct.
MANCHESTER, TENN.—Street Fair. Oct. 5 and 6. Business Men's Association, managers.
NASHVILLE, TENN.—Free Street Fair. Oct. 16 to 21, 1899. H. M. Brunnecke, pres.; Saul Gordon, treas.; R. A. Halley, secy.; Harry E. Feicht, manager.

### TEXAS.

ABILENE, TEX.—Abilene Fair Association. Oct. 25 to 28. J. M. Bradford, pres.; Henry James, treas.; Will Stith, secy.
MARQUEZ, TEX.—Marquez Fair Association. Nov. 1 to 3. F. M. Amos, pres.; Sidney Myers, treas.; Dr. E. O. Boggs, secy.
PALESTINE, TEX.—East Texas Fair and Driving Park Association. Oct. 25 to 28. G. R. Cook, pres.; W. C. Gorman, treas.; Thos. Hall, secy.
SAN ANTONIO, TEX.—San Antonio International Fair Association. Oct. 28 to Nov. 8. 1899. G. W. Brackenridge, San Antonio, Tex., chairman.

### UTAH.

SALT LAKE CITY, UTAH—Deseret Agricultural and Mfg. Society. Oct. 3 to 7. John R. Winder, pres.; Elias A. Smith, treas.; Septimus W. Sears, secy.

### VERMONT.

BRANDON, VT.—Brandon Fair Association. Oct. 3 to 5. H. R. C. Watson, pres.; W. C. Fletcher, treas.; C. E. Savery, secy.
E. HARDWICK, VT.—Caledonia County Fair. Oct. 7
TUNBRIDGE, VT.—Union County Fair. Oct. 3 to 5.

### VIRGINIA.

NORFOLK, VA.—Virginia State Fair and Agricultural Association. Oct. 4 to 7.
STAUNTON, VA.—Street Fair and Trades Carnival. Oct. 3 to 6. J. H. Woodward, pres.; Gilpin Wilson, treas.; C. E. Haines, secy.; Albert Shultz, amusements.

### WASHINGTON.

COLFAX, WASH.—Whitman County Fair and Harvest Festival. Oct. 10 to 14. E. H. Hinchliff, pres.; F. J. Stour, treas.; Chas. L. MacKenzie, secy.
SPOKANE, WASH.—Spokane Industrial Exposition. Oct. 3 to 17. E. D. Olmsted, M.D., pres.; Geo. S. Brookes, treas.; H. Bolster, secy.
WALLA WALLA, WASH.—Walla Walla Valley Fruit Fair. Sept. 26 to Oct. 1. W. A. Ritz, pres.; T. S. Dement, treas.; C. F. Van De Water, secy.

### WEST VIRGINIA.

CLARKSBURG, W. VA.—West Virginia Central Agricultural and Mechanical Association. Oct. 3 to 6. T. T. Wallis, pres.; M. M. Thompson, secy.
PARKERSBURG, ... VA.—Wood County Centennial Celebration. Oct. 3 to 5.

### WISCONSIN

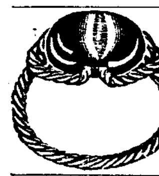
BERLIN, WIS.—Berlin Agricultural Association. Oct. 2 to 5. C. M. Willis, secy.
VIOLA, WIS.—Oct. 3 to 6.

### CANADA

BALDUR.—Oct. 5.
BELMONT.—Oct. 12.
CARMAN.—Oct. 5 and 6.
CARP—Huntley—Oct. 3 and 4.
ELKHORN.—Oct. 5.
GAINESBORO.—(Association) Oct. 11.
HARTNEY.—Oct. 5 and 6.
KAMLOOPS (B. C.) CAN.—Kamloops Agricultural Association. Oct. 11 to 13. W. J. Roper, pres.; J. R. Hall, treas.; F. J. Dean, secy.
MARKHAM, ONT., CAN.—E. R. Y. & M. Agricultural and Horticultural Societies. Oct. 4 to 6. R. C. Tefft, pres.; W. H. Hall, secy.
McGREGOR.—Oct. 12.
MELITA.—Oct. 4 and 5.
NEW WESTMINSTER, CAN.—British Columbia Fair Oct. 3 to 6.
OAK LAKE.—Oct. 4.
PILOT MOUND, CANADA—Mountain Electoral Division Agricultural Society. Oct. 4. R. S. Preston, pres.; F. Steadman, secy.
ROSTHERN.—Oct. 4.
RUSSELL.—Oct. 4.
STRATCLAIR, CAN.—Shoal Lake, No. 2, Fair. Oct. 4. W. H. Reed, pres.; A. R. Sutherland, secy and treas.
SPRINGFIELD.—Oct. 4.
SUTTON, ONT. CAN.—Georgina and N. Williamsburg Fair. Oct. 2 and 3. J. D. Davidson, Belhaven, pres..; P. M'Clellan, Sutton West, secy.
TILSONBURG, CAN.—South Oxford & Dercham Agricultural Society. Oct. 3 and 4. Thos. T. Brown, secy.
WOLSELEY.—Oct. 10.
WOODBRIDGE, ONT. — Woodbridge Fair. Oct. 17 and 18. Hon. N. C. Wallace, treas.; Thos. F. Wallace, secy.

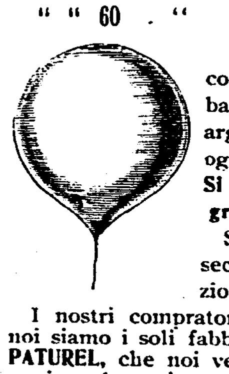
### ADDITIONAL FAIR LIST.

LOUISVILLE, KY.—Elks' Big Street Fair, two weeks. Oct 2 to 14.
KANSAS CITY, MO.—Industrial Street Exposition and Oriental Midway. Sept. 28 to Oct. 7. John F. Eaton, pres.; Kansas City Karnival Krewe, managers.
JOPLIN, MO.—Street Fair and Carnival. Oct. 23 to 28. Geo. B. Nichols, manager.


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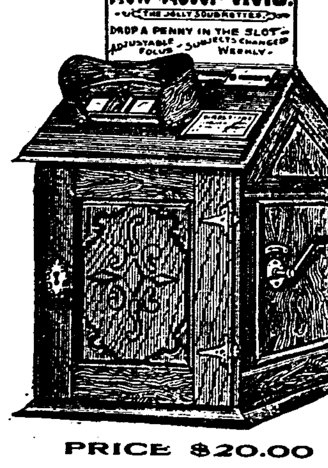
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## CONVENTIONS,
### Fetes, Celebrations, Etc.

*Under this heading we publish free of charge the dates of all notable events, which are likely to attract large concourses of people to any one particular city and for this reason prove of importance to advertisers, showmen, streetmen, general passenger agents, etc. The list is carefully revised and corrected monthly.*

ALBANY, N. Y.—Medical Society of the State of New York. Jan. 30 to Feb. 1, 1900. T. C Curtis, M. D., secy., Albany, N. Y.
ALBION, IND.—Indiana National Dickinson Delaine Wool Mutton Sheep Breeders Association of Indiana. Oct. 11. U. C. Brouse, secy., Kendallville, Ind.
ALBION, N. Y.—Universalists State Convention. Oct. 4 to 8. Rev. J. D. Corby, secy., Hudson, N. Y.
ALEXANDRIA, VA.—W. C. T. U. State Convention. Oct. 3 to 6. Miss Bertie Pollard, , 922 Cameron st., Alexandria.
AMERICUS, GA.—Wise Men of the East, Grand Assembly. Oct. 4 to 6.
AMES, IOWA—Patrons of Husbandry State Grange. Oct. 10.
AMES, IOWA—Improved Stock Breeders' Association. Dec. 13, 1899. W. M. McFadden, West Liberty, Iowa.
AMHERST, MASS.—Delta Kappa Epsilon Society. Nov. 15, 1899. Bethune Duffield, secy., 890 Union Trust Building, Detroit, Mich.
ANACONDA, MONT.—I. O. G. T. Grand Lodge. Oct. 11, 1899. Jas. A. Longstaff, 738 S. Main st., Butte, Mont.
ANDOVER, O.—Beekeeper's Association of Ohio, Pennsylvania and New York. Jan. 10 and 11, 1900. Ed. Jolly, Franklin, Pa.
APPLETON, WIS.—Women's Foreign Missionary Society. Oct. 9 to 14. Mrs. R. E. Clark, secy., 760 Touly Av., Chicago, Ill.
ASBURY PARK, N. J.—State Assembly of Rebekahs. Oct. 3, 1899. Mary I. Pullen, 352 Elm st., Arlington, N. J., secy.
ASHEVILLE, N. C.—Southern Homeopathic Medical Association. October 17 to 19. Dr. Francis McMillan, secy., 217 N. Vine st., Nashville, Tenn.
ASHLAND, WIS.—Woman's Synodical Missionary Society. October, 1899. Mrs. Ella C. Pierce, 119 10th st., Milwaukee, Wis., secy.
ATLANTA, GA.—National Sanitary Association. Oct. 18. E. W. Monteith, secy.
ATLANTIC CITY, N. J.—Grand Lodge of Elks, July 12, 1900.
AURORA, ILL.—Ancient Order Hibernians. 1900. Daniel McGlynn, secy., St. Louis.
AUSTIN, TEX.—Texas United Daughters of the Confederacy. Oct. 18, 1899. Mrs. J. M. Brownson, secy., Victoria, Tex.
BATH, ME.—Pure Food Show. Oct. 3 to 7. W. R. Kimball, manager.
BALTIMORE, MD.—Federal Brotherhood of Andrew & Philip. November, 1899. C. E. Wyckoff, Irvington, N. J., secy.
BALTIMORE, MD.—Grand Encampment, I. O. O. F. Oct. 16, 1899. John M. Jones, Baltimore, Md.
BALTIMORE, MD.—Regular Army and Navy Reunion. Oct. 18. R. J. Fanning, Adj. Gen., Columbus, O.
BALTIMORE, MD.—Grand Pasture of Maryland United Order of Nazarites. Nov. 21, 1899. Geo. W. Carroll, secy., 527 North Dallas street, Baltimore, Md.
BALTIMORE, MD.—Independent Order of Free Sons of Israel. 1902.
BALTIMORE, MD.—Shield of Honor of Maryland. Feb. 3, 1900. W. J. Cunningham, secy. 205 E. Fayette street, Baltimore, Md.
BALTIMORE, MD.—Maryland Baptist Union Association. Oct. 25 to 27, 1899. Howard Wayne Smith, 1803 W. Baltimore st., Baltimore, Md., secy.
BALTIMORE, MD.—Catholic Benevolent Legion. Feb. 3, 1900. Thos. Foley Hisky, secy., 100, W. Fayette street, Baltimore, Md.
BALTIMORE, MD.—Royal Arch Masons. Nov. 14, 1899. George L. McCahan, Grand Secretary.
BALTIMORE, MD.—Union Veteran League. Sept. 13, 1899. W. S. Norcross, Lewiston, Me. secy.
BATTLE CREEK, MICH.—Civic Philanthropic Conference. Oct. 5. Sherin, secy., 45 Stanley Terrace, Chicago, Ill.
BAXTER SPRINGS, KAN.—Reunion, Aug. 28 to Sept 2. John W. Cooper, pres.; C. W. Daniels, secy
BAY CITY, MICH.—Rebekah Assembly, I. O. O. F. Oct. 17, 1899. Mrs. Ida M. Davis, 512 Capital ave., S. Lansing, Mich., secy.
BAY CITY, MICH.—Grand Lodge, I. O. O. F. Oct. 17, 1899. Edwin H. Whitney, Lansing, Mich., secy.
BEATRICE, NEB.—Head Camp, Woodmen of the World. Second Tuesday, February, 1901. E. I. Spencer, Wichita, Kan., secy.
BELLEVILLE, ILL.—Western Catholic Union. October. Geo. H. Tebus, Belleville.
BELLEVILLE, ILL.—Anti-Horsethief Association. Oct. 11, 1899. G. C. Browning, Farmersville, Ill., secy.
BELTON, MO.—Central Protective Association. Oct. 10, 1899. W. H. Smith, Atchison, Kan., secy.
BICKNELL, IND.—Indiana Field Trial Clubs. Nov. 6, 1899. S. H. Socwell, secy., 271 Massachusetts avenue, Indianapolis Ind.
BINGHAMTON, N. Y.—American Missionary Association. Oct. 17 to 19, 1899. Rev. C. J. Ryder, D.D., 22d st. and 1st av., New York City.
BINGHAMTON, N. Y.—State Baptist Pastors' Conference. Oct. 24 and 25, 1899. Rev. C. A. Clauson, Brockport N. Y., secy.
BINGHAMPTON, N. Y.—B. Y. P. U. of New York. Oct. 26 and 27. Geo. E. Burdick, secy., Utica, N. Y.
BINGHAMPTON, N. Y.—W. C. T. U. State Convention. Oct. 3 to 6. Mrs. F. W. Graham, secy., Lockport, N. Y.
BIRMINGHAM, ALA.—Synod of Alabama. Nov. 21, 1899. W. I. Sinnott, Clerk, Columbiana, Ala.
BOONE, IA.—Baptist State Convention. Oct. 20, 1899. E. P. Bartlett, secy., Des Moines, Iowa.
BOSTON, MASS.—American Historical Association. Dec. 27 to 29, 1899. Herbert B. Adams, John Hopkins University, Baltimore, Md., secy.
BOSTON, MASS.—Loyal Temperance Legion. October, 1899. Mrs. H. G. Rice, 1597 Washington street, Boston, Mass.
BOSTON, MASS.—State Sunday School Association. Nov. 14 to 16. Hamilton S. Conant, secy., 110 Boylston street, Boston.
BOSTON, MASS.—Knights of Labor. Nov. 14.
BOSTON, MASS.—Massachusetts Press Association. Oct. 9. Harwood B. Smith, Rockland, Mass.
BOSTON, MASS.—Liberal Congress of Religions. Oct. 9 to 13. Rev. J. F. Jones, secy., 3939 Langley Av.
BOSTON, MASS.—American Association G. P. and F. Agents. October, 1899. A. J. Smith, L. S. & M. S. R. R., Cleveland, O., secy.
BOSTON, MASS.—Vessel Owners & Captains' National Association. Oct. 4, 1899. R. R. Freeman, 95 Commercial st., Boston, Mass., secy.
BOSTON, MASS.—Farmers' National Congress. Oct. 3 to 6.
BOSTON, MASS.—U. S. General Convention of Universalists. Oct. 17 to 22, 1899. Rev. G. L. Demarust, D.D., Manchester, N. H., secy.
BOSTON, MASS.—Knights and Ladies of Honor, Grand Lodge. May 9, 1900. Sam Hathaway, 228 Tremont st., Boston, Mass.
BOSTON, MASS.—O. U. A. M. State Council. Feb. 22, 1900. Chas. C. Littlefield, secy., 43 Milk street, Boston.
BOSTON, MASS.—Ancient Order of Hibernians. July, 1900. James O. Sullivan, Philadelphia, Pa., nat. secy.
BOSTON, MASS.—State Council Knights of Columbus. Feb. 6, 1900. Wm. J. O'Brien, secy., 597 Washington street, Boston.
BOSTON, MASS.—International Union, Steam Engineers. Oct. 2, 1899. P. F. Doyle, 187 Washington st., Chicago, Ill., secy.
BOSTON, MASS.—Steam Engineers' National Union. October, 1899. P. F. Doyle, Chicago, Ill., secy.
BOWLING GREEN, KY.—Synod of Cumberland, Presbyterian Church. Oct. 24, 1899. Rev. T. N. Williams, Louisville, Ky., secy.
BRIDGEPORT, CONN.—National Council, Daughters of America. Oct. 11, 1899. Miss Julia Tipton, Box 522, Dennison, O., secy.
BRIDGEPORT, CONN.—State Federation of Labor. Oct. 10. E. Brunell, 80 High st., Hartford, Conn.
BROOKLYN, N. Y.—Knights of Golden Eagle, Supreme Castle. Oct. 9 and 10, 1899. A. C. Lyttle, 814 N. Broad st., Philadelphia, Pa., secy.
BRUNSWICK, ME.—Maine Ornithological Society. Dec. 30, 1899. L. W. Robbins, Gardiner, Me., secy.
BURLINGTON, IOWA.—Good Roads Convention. Oct. 3.
BUSHNELL, ILL.—Military Tract Medical Association. Nov. 19 to 20, 1899. O. B. Will, M.D., secy., Peoria, Ill.
CAMDEN, N. J.—Supreme Lodge, Order of Shepherds of Bethlehem. Oct. 26, 1899. G. S. Wyckoff, 160 S. Stockton st., Trenton, N. Y., secy.
CAPE CHARLES CITY, VA.—State Council of Virginia, Jr. O. U. A. M. Oct. 18 and 19, 1899. Thos. B. Ivey, Petersburg, Va., Box 556, secy.
CEDAR RAPIDS, IA.—American Poultry Association. Jan. 15 to 20, 1900. H. A. Bridge, Columbus, O., secy.
CEDAR RAPIDS, IA.—Iowa Engineering Society Jan. 17 and 18. E. P. Boynton, secy.
CEDAR RAPIDS, IA.—Iowa State Epworth League Convention. Nov. 2 to 5. Rev. E. G. Keith, secy., Lake City, Ia.
CHARLESTON, S. C.—Annual Communication of M. W. Grand Lodge of Ancient Free Masons of South Carolina. Dec. 12. Chas. Inglesby, secy.
CHARLOTTE, MICH.—Y. P. C. U. State Convention. Oct. 4 and 5. Rev. Geo. B. Rogers, secy., Decatur, Mich.
CHESTERTOWN, MD. — Epworth League, Eastern District. Oct. 10 to 12. Rev. Julius Dodd, secy., Chestertown.
CHICAGO, ILL.—Bohemian Catholic Central Union. Sept. 26, 1900. Frank Lindelar, 56 Jewett st., Cleveland, O., secy.
CHICAGO, ILL.—National Household Economic Association. Oct. 31 to Nov. 1. Ellen F. Marshall, secy., 1882W. 22d street, Chicago.
CHICAGO, ILL.—Grand Chapter, Order Eastern Star of Illinois. Oct. 3 to 5, 1899. Mrs. Mate L. Chester, 931 Park ave., Chicago Ill., secy.
CHICAGO, ILL.—National Duroc-Jersey Record Association. Jan. 2, 1900. Robt. J. Evans, secy., El Paso, Ill.
CHICAGO, ILL.—General Council Lutheran Church. Oct. 5. Rev. W. K. Frick, secy., Milwaukee, Wis.
CHICAGO, ILL.—American Galloway Breeders' Association. Nov., 1899. Frank B. Hearne, secy., Independence, Mo.
CHICAGO, ILL.—Street Railway Accountants' Association. Oct. 17 to 20. W. B. Brockway, secy., Toledo, O.
CHICAGO, ILL.—Interstate League, Building and Loan Association. Nov. 16 to 17, 1899. Bird M. Robinson, secy., 1123 Broadway, New York City.
CHICAGO, ILL.—National Spiritualists' Association. October, 1899. M. F. Longley, 600 Pennsylvania ave., S. E., Washington, D. C., secy.
CHICAGO, ILL.—Knights Templar Annual Conclave. Oct. 24, 1899. Gil. M. Barnard, 1901 Masonic Temple, Chicago, Ill., secy.
CHICAGO, ILL.—National Association of Embalmers. First week, September, 1899. Frank A. Cook, Paris, Ill., secy.
CHICAGO, ILL.—F. & A. M., Grand Lodge. Oct. 3, 1899. J. H. C. Dill, Bloomington, Ill., secy.
CHICAGO, ILL. — American Short Horn Breeders. Nov. 22. J. H. Pickerell, Springfield, Ill.
CHICAGO, ILL.—American Shetland Pony Club. Dec. 18, 1899. Mr. M. Levering, Lafayette, Ind.
CHICAGO, ILL.—American Maize Propoganda Annual Meeting. Feb. 8, 1900. B. W. Snow, secy., Marquette Bldg., Chicago.
CHICAGO, ILL.—American Cotswold Association. Nov. 20. Geo. Harding & Son, Waukesha, Wis.
CHICAGO, ILL.—National Wagon Manufacturing Association. Nov. 22 to 29. H. M. Kinney, Winona, Minn.
CHICAGO, ILL.—Celebration and Autumn Festival. Oct. 3 to 13. Concerts, Parades, Etc.
CHICAGO, ILL.—American Herford Cattle Breeders' Association. Nov. 21. C. R. Thomas, Independence, Mo.
CHICAGO, ILL.—Manufacturers Exhibit. Oct. 3 to 6, 1899. H. S. Folger, secy., 177 Madison st., Chicago, Ill.
CHICAGO, ILL.—American Durham Breeders Association. Nov. 21, 1899. W. W. Crane, Tippecanoe City, Ohio.
CINCINNATI, O.—Retail Druggists. Oct. 2 to 4.
CINCINNATI, O.—National Association of Bottlers. Oct. 5 to 7.
CINCINNATI, OHIO.—Grand Commandery Knights Templars of Ohio. Oct. 10 to 12.
CINCINNATI, O.—State Baptist Annual Association. Oct. 23 and 24.
CINCINNATI, O.—Federation of Women's Clubs. Oct. 25 to 27.
CINCINNATI, O.—Union of American Hebrew Congregations. Jan. 15, 1901. Lipman Levy, secy., Cincinnati, O.
CINCINNATI, O.—Christian Women's Board of Missions. Oct. 12 to 14, 1899. Lois A. White, 307 N. Delaware st., Indianapolis, Ind., secy.
CINCINNATI, O.—Christian Church Convention. Oct. 12 to 20, 1899. B. L. Smith, Y. M. C. A. Bldg., Cincinnati, O., secy.
CINCINNATI, O.—National Association of Implement & Vehicle Manufacturers. October, 1899. O. D. Frary, West Pullman, Chicago, Ill., secy.
CINCINNATI, O.—National Funeral Directors' Association. Oct. 11 and 12. H. M. Kirkpatrick, secy., Elmwood, Ill.
CLAREMONT, N. H.—I. O. R. M. State Council. Oct. 12. Chas. F. Glidden, secy., Manchester, N. H.
CLARKSVILLE, TENN.—Grand Lodge of Tennessee, I. O. O. F. Oct. 18, 1899. J. R. Harwell, Nashville, Tenn., secy.
CLEVELAND, O.—National Paint, Oil & Varnish Association. Oct. 10 to 12, 1899. Dr. Van Ness Person, 84 La Salle st., Chicago, Ill., secy.
CLEVELAND, O.—State Convention W. C. T. U. Oct. 4 to 6. Mrs. Florence Jatte, secy., 434 Lincoln Av., Cleveland.
CLEVELAND, O.—Royal Templars of Temperance. Jan. 30, 1900. Geo. M. Caldwell, 57 Tennis st., Cleveland, O., secy.
COLUMBUS, O.—Ohio State Poultry Association. Jan. 18 to 23. Chas. McClure, secy., New London, O.
COLUMBUS, O.—Ohio State Hotel Association. Dec. 13 and 14, '99. F. Melville Lewis, secy., Cleveland, O.
COLUMBUS, O.—Ohio Association of Presidents and Secretaries of Fairs. Jan. 10, 1900. Geo. W. Carey, secy., Lebanon, O.
COLUMBIA, S. C.—Association of Southern Schools and Colleges. November, 1899. J. H. Kirkland, secy., Nashville, Tenn.
COLUMBUS, O.—American Chester White Record Association. Jan. 19, 1900. Carl Freigau, secy., Dayton, O.
COLUMBUS, O.—National Municipal League. Nov. 15 to 17.
COLUMBUS, O.—Grand Chapter, Order of Eastern Star. Oct. 10, 1899. Mrs. Ella E. Shearer, Marysville, O., secy.
COLUMBUS, O.—Ohio Jersey Cattle Club. Jan. 10, 1900. A. T. Dempsey, secy.
COLUMBUS, O.—State Association of County Auditors. Nov. 21 and 22, 1899. E. M. Fullington, Marysville, O., secy.
CRESTON, IOWA—Y. P. S. C. E. State Convention. Oct. 10 to 12, 1899. Jennie E. Catlin, Fairfield, Iowa, secy.
CRIPPLE CREEK, COL.—D. of R. State Assembly. Oct. 16 to 18, 1899. Mrs. E. V. L. Beggs, secy., 2925 Curtis street, Denver, Colorado.
DALLAS, TEX.—State Swine Breeders' Association. Oct. 3. A. A. Pittuck, secy., Dallas, Tex
DALLAS, TEX.—Baptist General Convocation of Texas. Nov. 10. J. B. Gambrill, secy., Dallas, Tex
DALLAS, TEX.—Texas Eclectic Medical Association. Oct. 10 to 12, 1899. L. S. Down, M. D., secy., Galveston, Tex.
DALLAS, TEX.—Southwestern Poultry Association. About Dec. 12 to 18. H. M. Skelton, secy., Dallas, Tex.
DANVILLE, ILL.—State Federation of Labor. Oct. 10. John M. Conlin, secy., Danville, Ill
DAVENPORT, IA.—Grand Chapter of Iowa O. E. S. Oct. 25 and 26, 1899. Mrs. Maria Jackson, Council Bluffs, Ia., secy.
DAYTON, O.—Ohio Poland China Record Co. Jan. 23, 24, 1900. Carl Freigau, secy., Dayton, O.
DAYTON, O.—County Commissioners' State Association Jan. 9, 1900. J. C. Hauser, Sandusky, O., secy
DAYTON, O.—Phi Gamma Delta Convention. Oct. 19 to 21. W. F. Chamberlin, secy., Dayton, O.
DAYTON, TENN.—Synod of Cumberland Presbyterian Church of Tennessee. Oct. 16 to 20, 1899. Rev. P. M. Fitzgerald, McKenzie, Tenn., clerk.
DECATUR, ILL.—Grand Lodge, I. O. G. T. Oct. 10, 1899. R. J. Hazlett, Rockford, Ill., secy.
DECORAH, IOWA.—Norwegian Settlers Reunion. Oct. 4. Prof. R. B. Anderson, secy., Madison, Wis
DES MOINES, IOWA.—W. C. T. U. State Convention. Oct. 3 and 4. Miss Addie Estey, secy., Des Moines, Iowa.
DES MOINES, IOWA.—Northwestern Legion of Honor Grand Council. October. A. S. Carper, secy., Des Miones, Iowa.
DES MOINES, IA.—Western Surgical and Gynecological Society. Dec. 27 and 28. Geo. L. Simmons, secy., 61 Market st., Chicago, Ill.
DES MOINES, IOWA.—National Congress of Mothers. May 23, 1900.
DES MOINES, IA.—State Traveling Men's Association. Dec. 2. F. E. Haley, secy., Des Moines, Ia.
DES MOINES, IOWA.—Iowa Miller's Association. Jan. 16, 1900. J. C. Van Meter, secy., DeSoto, Iowa.
DES MOINES, IOWA.—Marble and Granite Dealers' Association. Jan. 17, 1900. E. H. Prior, secy., Postville, Iowa.
DES MOINES, IA.—Mutual Insurance Association. Nov. 18, 1899. F. E. Gordon, secy., Sac City, Ia.
DES MOINES, IOWA—Brotherhood of Locomotive Firemen. September, 1900. F. W. Arnold, Peoria, Ill., secy.
DETROIT, MICH.—Association of Railway Superintendents of B. & B. Oct. 17. S. F. Patterson, secy., Concord, N. H.
DETROIT, MICH.—The National Lincoln Breeders' Association. Dec. 20. H. A. Daniels, secy., Elva, Mich.
DETDOIT, MICH.—Lake Carriers' Association. Jan. 16. 1900. Chas. H. Keep, secy., Buffalo, N. Y.
DETROIT, MICH.—State Postmasters Association. Oct. 3 and 4 L. A. Sherman, secy., Port Huron, Mich
DETROIT, MICH.—Supreme Lodge K. of P. Aug. 21, 1900. R. L. C. White, secy., Nashville, Tenn.
DETROIT, MICH.—American Federation of Labor. Dec. 11.
DETROIT, MICH.—Republican State League Feb. 22, 1900. Burt D. Cady, secy., Port Huron, Mich.
DETROIT, MICH.—R. A. M. Grand Lodge. Jan. 16 and 17, 1900. Grand Lodge, Jan. 23 and 24. J. S. Conover, secy., Coldwater, Mich.
DETROIT, MICH.—F. and A. M. Grand Lodge. Jan 23, 1900. Frank T. Lodge, Port Huron, Mich, secy
DETROIT, MICH.—National Pythian Press Association. October 26, 1899.
DOVER, N. H.—Knights of Pythias Grand Lodge. Oct. 18, 1899. Chas. B. Spofford, Claremont, N. H., secy.
DULUTH, MINN.—Minnesota Retail Hardware Association. Feb. 14, 1900. J. W. Clark Minneapolis, Minn., secy
DUNKIRK, N. Y.—New York State Woman's Suffrage Association. Nov. 1 to 4. Isabel Howland, cor. secy., Sherwood, N. Y.
DURHAM, N. C.—Jr. O. U. A. M., State Council. Feb. 20, 1900. P. S. Preston, secy. Box 275, Salem, N. C.
EAST ST. LOUIS, ILL.—K. of P., Grand Lodge. Oct. 17, 1899. Henry P. Caldwell, 126 Washington st., Chicago, Ill., secy.
EL RENO, OKLA.—I. O. O. F., Grand Lodge. Oct. 18, 1899. J. B. Way, El Reno, Okla., secy.
EL RENO, OKLAHOMA—Grand Lodge, I. O. O. F. Oct. 18, 1899. J. B. May, El Reno, Okla., secy.
ELWOOD, IND.—State Convention, Indiana Federation of Labor. Oct. 10 to 12. J. W. Peters, secy., South Bend ,Ind.
EMPORIA, KAS.—Democratic Editorial Fraternity of Kansas. Feb. 8, 1900. W. P. Morrison, secy., Sterling, Kas.
ERIE, PA.—Directors of Poor and Charities of Pennsylvania. Oct. 17 to 19. L. C. Colburn, Somerset, Pa.
EUREKA, NEV.—Grand Lodge, I. O. O. F. Nov. 2, 1899. Mrs. Weathers, Deeth, Nev., secy.
EVANSVILLE, IND.—A. O. U. W. Anniversary. Oct. 27. Hoosier Watchman, secy., Evansville, Ind.
FALL RIVER, MASS.—New England Label Conference. Oct. 4, 1899. T. F. Tracy, 14 Hudson st., Boston, Mass.
FLUSHING, N. Y.—Southern New York Volunteer Fire Association. Oct. 10.
FRANKFORT, IND.—Supreme Lodge of Moose. February, (second Tuesday). 1900. M. G. Kelly, Crawfordsville, Ind., secy.
FREDERICK CITY, MD.—United Brethren Church of United States and Europe Centennial Celebration. 1901.
FRESNO, CAL.—High Court of California, I. O. F. Oct. 10, 1899. W. H. Perry, 49-50 Phillips Block, Los Angeles, Cal., secy.
FT. FAIRFIELD, ME.—Aroostook County Potato Show. Oct. 25 and 26. Geo. B. Dickert, gen'l manager, Mapleton, Me.
FT. WORTH, TEX.—Fat Stock Show. March 13, 1900. D. O. Lively, secy.
FT. WORTH, TEX.—National Stock Breeders' Association. January 16, 1900.
GAFFNEY, S. C.—Baptist Ministers' Conference. Nov. 28, 1899.
GAFFNEY, S. C.—State Convention of Baptists. Nov. 29, 1899. C. P. Ervin secy., Wellford, S. C.
GOUVENEUR, N. Y.—Epworth League Conference of Northern New York. Oct. Rev. R. E. King, Watertown, N. Y.
GRAND RAPIDS, MICH.—State Elocutionists Association Meeting. October, 1899. Prof. Trueblood, secy., Ann Arbor, Mich.
GRAND RAPIDS, IOWA— —— Association. Jan. 20, 1900.
GRANTVILLE, GA.—Georgia Dairymen's Association. Oct. 12 and 13.
GREEN BAY, WIS.—Y. M. C. A. State Convention. Oct. 12 to 15.
GRIDLEY, CAL.—Y. P. S. C. E. Convention of Butte County. October. Alfred Chase, secy., Thermalito, Cal.
GUTHRIE, OKLA.—Grand Lodge K. of P. Oct. 10 and 11. Chas. Pond, secy.
HAMPTON, CT.—The Cornfield Trial. Oct. 25. John E. Bassett, secy.
HARTFORD, CONN.—Connecticut Editorial Association. Oct. 16. E. S. Ela, secy., Manchester, Conn.
HARTFORD, CONN.—F. & A. M. Grand Lodge of Connecticut. Jan. 17, 1900. John H. Barlow, secy.
HARTFORD, CONN.—Grand Lodge, K of P. of Connecticut. Oct. 17 and 18, 1899. H. O. Case, 39 Pearl st., Hartford, Conn.
HARTFORD, CONN.—K. of H. Grand Lodge. Oct. 23, 1899. Chas. W. Skiff, Danbury, Conn., secy.
HARTFORD, CONN.—State Dairymen's Association. Jan. 15 to 20.
HASTINGS, NEB.—I. O. O. F., Grand Lodge. Oct. 17, 1899. Will H. Love, Lincoln, Neb.
HASTINGS, NEB.—Rebekah State Assembly of Nebraska. Oct. 18, 1899. Emma Talbot, S. Omaha, Neb., secy.

HAVRE DE GRACE, MD.—State Convention W. C. T. U. Oct. 4 to 6. Mrs. H. C. Woodson, secy., Havre de Grace, Md.

HELENA, MONT.—I. O. O. F. Grand Lodge. Oct. A. J. White, secy., Butte, Mont.

HINTON, W. VA.—United Order American Mechanics. Oct. 12, 1899. W. J. Mitchell, Box 606, Wheeling, W. Va., secy.

**HUNTINGTON, W. VA.—I. O. O. F. Grand Lodge. Nov. 21, 1899. G. A. Hiehle, secy., Parkersburg, W. Va.**

INDEPENDENCE, IOWA.—Teachers' Association of Northeastern Iowa. October. S. E. Sing, secy., Cruso, Iowa.

INDIANAPOLIS, IND.—Grand Lodge Knights of Pythias. Oct. 3. Frank Bowers, secy., 49 Journal Bldg., Indianapolis, Ind.

INDIANAPOLIS, IND.—Rathbone Sisters Grand Temple. Oct. 3 and 4. Era Robeck, secy., Wabash, Ind.

INDIANAPOLIS, IND.—National Carriage Builders' Association. October, 1899. Henry C. McLear, Wilmington, Del., secy.

INDIANAPOLIS, IND.—Grand Temple, Rathbone Sisters. Oct. 10, 1899. Dr. Mabel Teague, 116 N. Senate ave., Indianapolis, Ind., secy.

INDIANAPOLIS, IND.—I. O. G. T., Grand Lodge of Indiana. Oct. 18 and 19, 1899. B. A. Harding, Shelbyville, Ind., secy.

INDIANAPOLIS, IND.—Grand Council, R. & S. Masters. Oct. 17 and 18, 1899. Grand Chapter of R. A. Masons. Oct. 18 and 19, 1899. Wm. H. Smythe, Indianapolis, Ind., secy.

INDIANAPOLIS, IND.—Indiana B. Y. P. U. State Convention. Oct. 12 to 17, 1899. Rev. D. H. Cooper, Peru, Ind.

**INDIANAPOLIS, IND.—American Essex Association. Jan. 2 to 7, 1900. F. M. Srout, McLean, Ill., secy.**

INDIANAPOLIS, IND.—State Wool Growers' Association. Jan. 2, 1900. J. W. Robe, secy., Greencastel, Ind.

INDIANAPOLIS, IND.—K. and L. of H., Grand Lodge. Nov. 7, 1899. W. B. Hasson, Jeffersonville, Ind., secy.

INDIANAPOLIS, IND.—American Association of Obstetricians and Gynecologists. Sept. 19 to 21. W. W. Potter, M. D., secy., 284 Franklin st., Buffalo, N. Y.

ITHACA, N. Y.—American Economic Association. Dec. 26 to 29. Walter T. Willcox, secy., Ithaca, N. Y.

JACKSON, MICH.—State Federation of Women's Clubs. October. Mrs. E. F. Bulson, secy., 1004 Francis st., Jackson, Mich.

JACKSONVILLE, FLA.—F. & A. M. Grand Lodge of Florida. Jan. 16, 1900. W. P. Webster, secy.

JANESVILLE, WIS.—Y. P. S. C. E. Convention. Oct. 19 to 22. Miss Fanny Jackson, secy., 117 Washington st., Janesville.

JANESVILLE, WIS.—P. M. I. O. O. F. Council. Oct. 10. Albert Sample, secy., West Superior, Wis.

JEFFERSON CITY, MO.—Missouri State School Board Association. Dec. 27 to 30. Speed Mosby, secy., Jefferson City, Mo.

**JEFFERSONVILLE, IND.—Grand Lodge of Indiana, K. of H. Feb., 3d Tues., 1900. J. W. Jacobs, secy., Jeffersonville, Ind.**

JERSEY CITY, N. J.—Y. P. C. U. State Convention. Oct. 12, 1899. Rev. C. H. Vail, Highstown, N. J., secy.

JOLIET, ILL.—Synod of Presbyterian Church. Oct. 20, 1899. Rev. D. S. Johnson, Hinsdale, Ill., stated clerk.

JOLIET, ILL.—Building Association League of Illinois. Oct. 19, 1899. B. G. Vasen, Quincy, Ill., secy.

KAHOKA, MO.—W. C. T. U. State Convention. Oct. 1 and 2. Ellen Morris, secy., 510 Rialto Bldg., Kansas City, Mo.

KALAMAZOO, MICH.—Y. W. C. A. State Convention. October. Carrie J. Woodhull, Saginaw, Mich.

KANSAS CITY, KAN.—I. O. G. T. Grand Lodge. Oct. 4 and 5. J. T. Engmark, secy., Main st., Kansas City

KANSAS CITY.—State Convention Y. P. C. U. Oct. 5 to 8. Miss Orva B. Crow, St. Clement, Mo.

KANSAS CITY, MO.—Missouri Grand Lodge, I. O. O. F. Oct. 2 to 6, 1899. J. W. Edwards, Jefferson City, Mo., secy.

KANSAS CITY, MO.—State Universalist Convention. Oct. 5, 1899. Ed. C. Crow, Bowling Green, Mo., secy.

KANSAS CITY, MO.—Hereford Cattle Breeders' Association Stock Show. Oct 23 to 28.

KEARNEY, NEB.—Y. P. S. C. E. State Convention. Oct. 27 to 29. Emma Gillespie, secy., Beatrice, Neb.

KEENE, N. H.—I. O. O. F. Grand Lodge of N. H. Oct. 11, 1899. Joseph Kidder, Box 94, Manchester, N. H., secy.

KEENE, N. H.—Rebekah State Assembly. Oct. Annie Rogers, secy., Nashua, N. H.

KOKOMO, IND.—Carnival Celebration of Fifty-First Anniversary of Founding of the City of Kokomo. Oct. 5, 1899.

LA CROSSE, WIS.—I. O. G. T. Grand Lodge. October. B. F. Parker, 208 Oneida st., Milwaukee, Wis

LA JUNTA, COL.—W. C. T. U. State Convention. October, 1899. Mrs. Della Burbank, East Routt st., Pueblo, Col.

LANCASTER, PA.—State Street Railway Association. Oct. 4 and 5.

LANSING, MICH.—State Assembly Daughters of Rebekah. October. Ida M. Davis, secy., Lansing, Mich.

LANSING, MICH.—I. O. O. F. Grand Encampment. Oct. 10. E. H. Whitney, secy., Lansing, Mich.

LARAMIE, WYO.—State Medical Society. Oct., 1899. Dr. E. Stuber, secy., Rawlins, Wyo

LAS VEGAS, N. M.—I. O. O. F. Grand Lodge. Oct. 10 to 12. J. P. Lantz, secy., Albuquerque, N. M.

LEXINGTON, KY.—State Trotting Horse Breeders' Association. Oct. 3 to 14.

LEXINGTON, KY.—Kentucky Bankers' Association. Oct. 11 and 12. Isham Bridges, secy., Louisville, Ky.

LINCOLN, NEB.—State Conference of Charities and Corrections. Feb. 7, 1900. A. W. Clark, secy., 506 South 18th st., Omaha, Neb.

LINCOLN, NEB.—State Historical Society. Jan. 9, 1900. Prof. H. W. Caldwell, secy.

**LITTLE ROCK, ARK.—Order of Eastern Star. Nov. 20, 1899. Mrs. Jennie B. Hopkins, secy., Mabelvale, Ark.**

LITTLE ROCK, ARK.—Rebekah Assembly of Arkansas. Oct. 24, 1899. Mrs. Medora A. Reid, 1109 W. 4th st., Little Rock, Ark., secy.

LITTLE ROCK, ARK.—Grand Lodge, I. O. O. F. Oct. 24, 1899. J. B. Friedheim, Camden, Ark., secy.

LONDON, ENGLAND—Salvation Army Congress. July, 1900. Commissioner Howard, 101 Queen Victoria st., London, E. C., Eng.

LONDON, ONT., CAN.—American Leicester Breeders' Association. Dec. 12 to 15. A. J. Temple, secy., Cameron.

LOS ANGELES, CAL.—Southern California Dental Association. Oct. 3. L. E. Ford, Muskegon Bldg., Los Angeles, Cal.

LOUISVILLE, KY.—State Liquor Dealers Association. Oct. 3 to 6. T. A. Flannely, secy., Lexington, Ky.

LOUISVILLE, KY.—Kentucky Educational Association. Dec. 27 to 29. J. M. N. Downes, secy., Bellevue, Newport, Ky., Post Office.

**LOUISVILLE, KY.—A. O. U. W. Grand Lodge. February (second Tuesday), 1900. J. G. Walker, secy., Room 9, Norton Building, Louisville, Ky.**

LOUISVILLE, KY.—Grand United Order of Odd Fellows. Oct. 4, 1899. Geo. E. Temple, 2341 Washington st., St. Louis, Mo., secy

LOUISVILLE, KY.—Royal Arch Masons, Grand Chapter. Oct. 10, 1899. Henry B. Grant, 4th and Green sts., Louisville, Ky., secy.

LOUISVILLE, KY.—F. & A. M. Grand Lodge of Kentucky. Oct. 17 to 20, 1899. H. B. Grant, Louisville, Ky., secy.

LOUISVILLE, KY.—Grand Encampment, Knights Templar. August, (fourth Tuesday), 1901. Reuben H. Lloyd, San Francisco, Cal., Grand Master.

LYNDONVILLE, VT.—Federation of Women's Clubs. Oct. 16 to 20. Mrs. Chas. W. Ward, Rutland, Vt., secy

MACON, GA.—Carnival. Oct. 10 to 13. G. C. Mathews, secy., Macon, Ga.

MACON, GA.—Georgia Federation of Women's Clubs. Nov. 1 to 4. Mrs. Frank M. Tufts, secy., Augusta, Ga.

MADISON, WIS.—State Bee Keeqers' Association. Feb. 8 and 9, 1900. N. E. France, secy., Platteville, Wis.

**MAHONEY CITY, PA.—Reformed Brotherhood of Andrew and Philip. November, 1900. W. O. Anderson, secy., 519 Presstman street, Baltimore, Md.**

MANCHESTER, N. H.—New Hampshire Dental Society. Nov. 14 to 16. Fred. F. Fisher, secy., 913 Elm st., Manchester, N. H.

MANHATTAN, KAN.—State Dairymen's Association. Nov. 22 to 24.

**MANKATO, MINN.—Baptist State Convention. Oct. 9 to 13, 1899. Rev. E. R. Pope, 701 Lumber Exchange Building, Minneapolis, Minn., secy.**

**MARIETTA, GA.—Synod of Georgia. Nov. 1, 1899. James Stacy, Clerk, Newnan, Ga.**

MARION, IND.—State Convention W. C. T. U. Oct. 5 to 10. Mary E. Balel, 711 E. 11th st., Indianapolis, Ind.

MASON CITY, IOWA.—Woman's Suffrage Association (State). October. Mrs. E. H. Belden, secy., Sioux City, Iowa.

MASON CITY, IA.—Iowa State Dairy association. Nov. 15 to 17. J. C. Daly, secy., Charles City, Ia.

MEMPHIS, TENN.—Christian Missionary Convention. Oct. 3, 1899. A. I. Myler, Nashville, Tenn., secy.

MEMPHIS, TENN.—Southern Educational Association. Dec. 27 to 29. P. B. Claxton, secy., Greensboro, N. C.

MILWAUKEE, WIS.—National Building Trades Council. Dec. 13. Edward Carroll, secy., Chicago, Ill.

MILWAUKEE, WIS.—General Federation of Women's Clubs. Biennial Meeting. May, 1900. Mrs. Emma A. Fox, 21 Bagley ave., Detroit, Mich., secy.

MILWAUKEE, WIS.—Wisconsin Retail Hardware Association. Feb., 1st Wed., 1900. C. Peck, secy., Berlin, Wis.

MILWAUKEE, WIS.—Grand Chapter Arch Masons. Feb. 21, 1900. J. W. Laflin, secy., Milwaukee, Wis.

MILWAUKEE, WIS.—Knights Templar Grand Grand Commandery. Oct. 10, 1899. John W. Laflin, secy., 466 Jefferson street, Milwaukee, Wis.

MINNEAPOLIS, MINN.—State Convention O. D. H. S. Jan. 25, 1900. Herman Circler, secy., Box 444, Minneapolis, Minn.

MINNEAPOLIS, MINN.—American Public Health Association. Oct. 31 to Nov. 3, 1899. Dr. C. O. Probst, Columbus, O., secy.

MISSOURI VALLEY, IOWA—Synod of Iowa. Oct. 17, 1899. J. C. McClintock, Sioux City, Iowa, clerk.

MOLINE, ILL.—Illinois Society of Engineers and Surveyors. Jan. 24 to 26, 1900. Jacob A. Harmon, secy., Peoria, Ill.

MONTEREY, CAL.—Fifteenth Anniversary Celebration Oct. 13.

MONTGOMERY, ALA.—Grand Chapter, R. A. M. Dec. 4. H. Clay Armstrong, secy.

MOUNT VERNON—Anniversary Celebration of Washington's Death Day, by Masonic Fraternity. (Estimated attendance, 10,000). Dec 14, 1899.

**NACOGDOCHES, TEX.—Baptist Missionary and Educational Assoiation of Texas. Oct. 11, 1899. M. M. Rodgers, secy., LaGrange, Texas.**

NASHVILLE, TENN.—A. O. U. W. Grand Lodge. Sept. 20, 1900. J. H. Thompson, 411½ Union st., Nashville, Tenn., secy.

NASHVILLE, TENN. — Annointed High Priests Grand Convention. Jan. 26, 1900. Bradford G. Rice, secy.

NASHVILLE, TENN.—I. O. R. M. Grand Council. Jan. 23, 1900. G. W. Davis, 309 N. Cherry st., Nashville, Tenn., secy.

NASHVILLE, TENN.—Women's Press Club of Tennessee. Nov. 7 and 8. Elizabeth Fry Page, secy., 910 S. Addison Ave., Nashville, Tenn.

NASHVILLE, TENN.—American Breeders of Jacks and Jennets. Nov. 8. J. W. Jones, secy., Columbia, Tenn.

NATCHEZ, MISS.—Y. M. C. A. State Convention. Oct. 13 to 16.

NEWARK, N. J.—New Jersey State Council, C. B. L. Oct. 10, 1899. John J. Ghegan, 210 Garside st., Newark, N. J., secy.

NEW BLOOMFIELD, PA.—Re union I. O. O. F. of Perry County. October. H. E. Bonsall, New Bloomfield, Pa.

NEW CASTLE, PA.—Grand Lodge, A. O. U. W. September, 1900. O. K. Gardner, 2201 Wylie ave., Pittsburg, Pa.

NEW HAVEN, CONN.—State Lumber Dealers' Association. Feb. 14, 1900. Louis C. Mansfield, secy., New Haven, Con.

NEW HAVEN, CONN.—Knights of Columbus. March 6, 1900. Daniel J. Colwell, Poli Building, New Haven Conn., secy.

NEW ORLEANS, LA.—Southern Publishers Association. Last of October. A. R. Holderby, Richmond, Va. (Times)

NEW ORLEANS, LA.—State Council, Catholic Knights of America. Feb. 2, 1901. Chas. A. Fricke, secy., 822 Lowerline street, New Orleans, La.

NEW ORLEANS, LA.—Southern Surgical and Gynecological Association. Nov. 14 to 17. W. E. B. Davis, secy., Birmingham, Ala.

NEWPORT, N. H.—Y. P. S. C. E. State Convention. Oct. 1 to 6, 1899. Frank W. Lund, Nashua, N. H., secy.

NEW WESTMINSTER, B. C.—Pacific Coast Fire Chiefs Association. Oct. 3 to 6. H. W. Brinkhurst, secy., Seattle, Wash.

NEW YORK—The Dewey Reception. Sept. 30.

**NEW YORK CITY.—Rathbone Sisters' Grand Session. Nov. 4 to 15, 1899. Mrs. E. Le Count, secy., 2447 Eighth avenue, New York City.**

NEW YORK CITY—State Medical Association of N. Y. Oct. 24 to 26, 1899. M. C. O'Brien, 161 W. 122d st., N. Y. City, secy. C. E. Denison, 113 W. 12th st., N. Y. City, secy. of arrangement committee.

NEW YORK CITY.—The American Railway Association. Oct. 11. W. F. Allen, secy., 24 Park Place.

NEW YORK CITY.—Society of Naval Architects and Marine Engineers. Nov. 16 and 17. Francis T. Bowles, secy., 12 West 31st street, New York City.

NEW YORK CITY—Knights of the Golden Eagle. Oct. 10. A. C. Lyttle, secy., 814 N. Broad street, Philadelphia, Pa.

NEW YORK CITY—American Newspaper Publishers' Association. Feb. 3, 1900. W. C. Bryant, secy., 322 Potter Building, New York City.

NEW YORK CITY—American Guernsey Cattle Club. Dec. 13. W. H. Caldwell, secy., Peterboro, N. H.

NEW YORK CITY.—Modern Language Association. Dec 27 to 29. M. D. Learned, Philadelphia, Pa., secy.

NEW YORK, N. Y.—Mystic Order Veiled Prophets. October, 1899. Sidney D. Smith, Hamilton, N. Y., secy.

NORFOLK, VA.—National Colored Convention of Y. M. C. A. Nov. 30 to Dec. 3. W. A. Hunton, secy., 267 Hilliard st., Atlantic, Ga.

NORTH ADAMS, MASS.—State Convention Federation of Labor. Oct. 2 to 5.

NORWICH, VT.—State Council, Jr. O. U. A. M. Oct. 4, 1899. F. W. Hawley, Norwich, Vt., secy.

OLD POINT COMFORT, VA.—Wholesale Druggists' Association. Oct. 10 to 13. A. B. Merriam, secy., Minneapolis, Minn.

OSAGE CITY, KAN.—Great Council of Kansas, I. O. R. M. Oct. 17, 1899. C. A. Wolf, Atchison, Kan., secy.

OTTAWA, KAN.—B. Y. P. U. State Convention. Oct. 13. Dr. F. O. Hetrick, secy., Ottawa, Kan.

PADUCAH, KY.—I. O. O. F., Grand Lodge. Oct. 10, 1899. R. G. Elliott, Lexington, Ky., secy.

PALATKA, FLA.—I. O. R. M. State Council. Feb. 13, 1900. Duncan Stewart, St. Augustine, Fla

**PARIS, FRANCE—National Editorial Association. 1900.**

PEORIA, ILL.—F. & A. M. Grand Colored Lodge. Oct. 10. ... E. Burris, secy., Rock Island, Ill.

PEORIA, ILL.—Schoolmasters' Club. Oct. 7. Alf. W. Hiatt, secy., Peoria.

PERU, IND.—High Court of Indiana, I. O. F. Feb. 23, 24, 1901. W. W. Wilson, secy., Logansport, Ind.

PHILADELPHIA, PA.—State Convention W. C. T. U. Oct. 5 to 10. Miss A. E. Thomas, secy., Philadelphia, Pa.

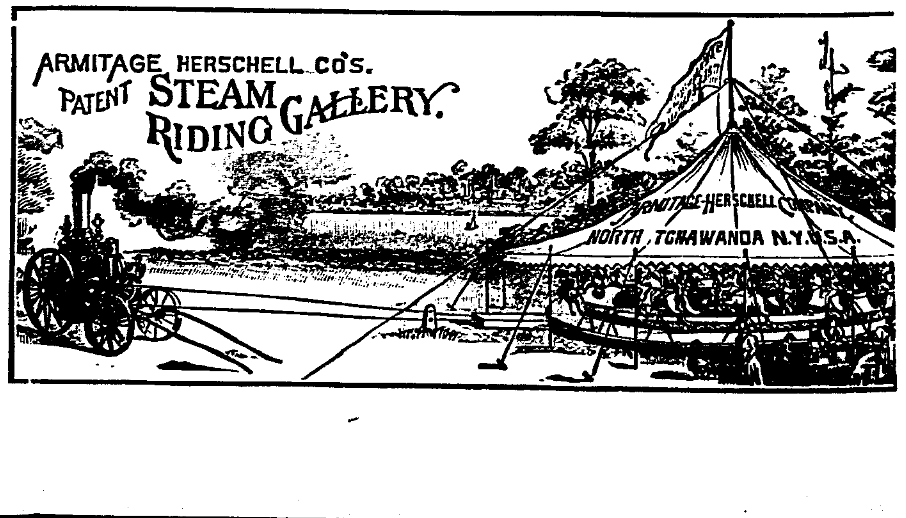
PHILADELPHIA, PA.American Ornithologists' Union. Nov. 14 to 15, 1899. John H. Sage, secy., Portland, Conn.

PHILADELPHIA, PA.—Patriotic Order of America. Oct. 24, 1899. Theo. Harris, Philadelphia, Pa., secy.

PHILADELPHIA, PA.—Knights of Malta. Oct. 17, 1899. Frank Gray, Broad and Arch sts., Philadelphia, Pa., secy.

PHILADELPHIA, PA.—Traveling Men's Club. Feb. 22, 1900. Fred. Morgenthaler, secy., Harrisburg, Pa.

PIQUA, O.—Great Council, Improved Order of Red Men. Oct. 10 and 11, 1899. W. S. Rowan, 411 Mill st., Chillicothe, O.



PITTSBURG, KAN.—O. D. H. S. Grand Lodge. Nov. 21, 1899. John Jacobs, 1150 E. 1st st., Pittsburg, Kan., secy.

PITTSBURG, PA.—National Electrical Workers. Oct. 10. H. N. Sherman, secy., 731 Powen Building, Rochester, N. Y.

PITTSBURG, PA.—State Convention Evangelical Alliance. Nov. 21 to 23. Rev. W. C. Webb, secy., Oak Lane, Philadelphia, Pa.

PITTSBURG, PA.—International Astronomical Congress. May, 1900. C. W. Scovil, secy.

PITTSBURG, PA.—National Hardware Association. Nov. 15, 1899. T. Jas. Fernley, 5715 Commerce st., Philadelphia, Pa., secy.

PITTSBURG, PA.—Army of the Potomac Re-union. Oct. 11 and 12, 1899. Gen. H. C. King, Fulton st., Brooklyn, N. Y.

PITTSBURG, PA.—Master Horseshoers' Convention. Oct. 9, 1899. W. J. Moore, Oakland ave., Pittsburg, Pa., secy.

PLAINS, MONT.—Montana Horticultural Society. Feb. 21 to 23. C. H. Edwards, Missoula, Mont., secy.

PORTLAND, ME.—Grand Lodge, I. O. O. F. Oct. 17, 1899. Joshua Davis, Portland, Me., secy.

PORTLAND, ME.—Sunday School State Convention. Oct. 24 to 26, 1899.

PORTLAND, ME.—Rebekah Assembly, I. O. O. F. Oct. 16, 1899. Grace E. Watson, Belfast, Me., secy.

PORTLAND, ORE.—Grand Lodge Knights of Pythias. Oct. 10 to 12. L. R. Stinson, secy., Salem, Ore.

**PORTLAND, ORE.—Rathbone Sisters' Grand Temple. Oct. 10, 1899. Mrs. Nettie J. Ungerman, secy., McMinnville, Ore.**

PORTSMOUTH, N. H.—Universalists' Convention of N. H. Oct. 3 to 5, 1899. Rev. W. H. Morrison, Manchester, N. H., secy.

PORT TOWNSEND, WASH.—Grand Camp Native Sons of Washington. Jan. 9, 1900. A. Francis Learned, secy.

PROVIDENCE, R. I.—Y. M. C. A. Auxiliary Conference. Oct. 11 and 12.

PROVIDENCE, R. I.—Rhode Island Sunday School Association. October 17 and 18, 18 Willard B. Wilson, field secy., Providence, R. I.

**PROVIDENCE, R. I.—Rhode Island Institute of Instruction. Oct. 26 to 28, 1899. J. W. V. Rich, secy., Providence, R. I.**

**PROVIDENCE, R. I.—Rhode Island State Assembly. Oct. 26, 1899. Mrs. Cora Aldrich, secy., 614 Smith street, Phovidence, R. I.**

**PUNXSUTAWNEY, PA.—Pythian Sisterhood. Oct. 4, 1899. Mrs. J. G. Percy, secy.**

RACINE, WIS.—Danish Brotherhood in America. Oct. 1, 1902. Viggo A. Danielson, Sta. G, 885 N. Campbell ave., Chicago, Ill., secy.

RALEIGH, N. C.—A. F. and A. M. Grand Lodge of North Carolina. Jan. 13, 1900. John C. Drewry, secy.


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READING, PA.—Reunion of the Society of the 124th Regiment, Pa. Volunteers. Sept. 16, 1899. C. P. Keech, Philadelphia, Pa., secy.

READING, PA.—State Sunday School Convention. Oct. 10 to 12. C. O. Carlson, secy., Ridgeway, Pa.

RICHMOND, VA.—Daughters of Confederacy. Nov. 8. Mrs. John P. Hickman, secy., Nashville, Tenn.

**RICHMOND, VA. — Grand Commandery, Knight Templars' Conclave. Nov. 16, 1899. James B. Blanks, secy., Petersburg, Va.**

RICHMOND, VA.—Southern Philatelic Association. October, 1899. W. C. Lowry, Abilene, Tex.

ROCHESTER, N. Y.—State American Merino Sheep Breeders' Association. Dec. 5 and 6. J. Horatio Eaul, secy., Skaneateles, N. Y.

ROCHESTER, N. Y.—Bricklayers and Plasterers Union. Jan. 8 to 13, 1900. Chas. Haveran, secy., 109 Evergreen st., Rochester, N. Y.

ROCHESTER, N. Y.—National Clothiers' Association. Jan. 22, 1900. S. H. Launcheimer, secy., Equitable Bldg., Baltimore, Md.

ROCKFORD, ILL.—Y. P. S. C. E. State Convention. Oct. 5 to 8, 1899. Miss Nellie M. Blair, 208 Illinois ave., Peoria, Ill., secy.

SAGINAW, MICH.—Eastern Star, Grand Chapter. Oct. 11, 1899. Mrs. A. A. Matteson, Middleville, Mich., secy.

SAGINAW, MICH.—Biennial Convention Journeymen Barbers October, 1900. W. E. Klapetzky, Box 585, secy., Syracuse, N. Y.

**SALT LAKE CITY, UTAH.—I. O. O. F. Grand Encampment. April, 1900. Ed. W. Loder, Salt Lake City, Utah, secy. (Box 1166.)**

SALT LAKE CITY, UTAH.—State Teachers' Association. Dec. 27 to 29. Elizabeth M. Orth, 2231 Adams Ave., Ogden, Utah, secy.

SALT LAKE CITY, UTAH—State Medical Association of Utah. October, 1899. Dr. R. W. Fisher, Salt Lake City, Utah, secy.

SAN ANTONIO, TEX.—Live Stock Association. Jan. 23 to 25. Vaires P. Brown, secy.

SAN ANTONIO, TEX.—Railway Trackmen of America. Dec. 3, 1900. John T. Wilson, G. C., St. Louis, Mo.

SAN DIEGO, CAL.—Celebration of Dewey's Victory, auspices G. A. R. Estimated attendance, 5,000, principally from California and Nevada.

SAN FRANCISCO, CAL.—Grand Encampment, I. O. O. F. Oct. 17, 1899. Wm. H. Barnes, Odd Fellows' Hall, San Francisco, Cal. secy.

SAN FRANCISCO, CAL.—Protestant Episcopal Church Convention. October, 1901. Rev. C. L. Hutchins, Concord, Mass., secy.

SAN FRANCISCO, CAL.—I. O. O. F. Golden Jubilee Celebration. Oct. 18 to 20. U. S. G. Clifford, Odd Fellows' Bldg., San Francisco, Cal., secy.

SARATOGA SPRINGS, N. Y.—Young People's Society of Christian Endeavor, State Convention. Oct. 2 to 4.

SAVANNAH, GA.—Southeastern States Bill Posters' Association. May 21, 1900. Chas. Bernard, secy., Savannah, Ga.

**SCRANTON, PA.—State Firemen's Convention. October, 1899. W. W. Wunder, secy., Reading, Pa.**

SCRANTON, PA.—United Brotherhood of Carpenters & Joiners. Sept. 18, 1900. P. J. McGuire, Box 884, Philadelphia, Pa., secy.-treas.

SEAFORD, DEL.—Grand Lodge, K. of P. Oct. 25, 1899. Mark L. Garrett, 703 King st., Wilmington, Del., secy.

SEATTLE, WASH.—National W. C. T. U. Oct. 20 to 25.

SEATTLE, WASH.—Northwest Baptist Convention. Oct. 11 to 13. Rev. Wm. E. Randall, secy., 706 N. 4th st., Tacoma, Wash.

SEDALIA, MO.—Horse Breeders' Association. Dec. 5 to 12. J. R. Shippey, secy., Columbia, Mo.

SEDALIA, MO.—Missouri Swine Breeders' Association. Dec. 6 to 8, 1899. F. H. Schuler, Rockport, Mo., secy.

SEYMOUR, CONN.—I. O. O. F. Grand Encampment. Oct. 17, 1899. Frederick Botsford, New Haven, Conn., secy.

SOMERSWORTH, N. H.—Baptist Sunday School Convention. October, 1899. Rev. Winfield G. Hubbard, Wilton, N. H., secy.

SOUTH BEND, IND.—Women's Synodical Society of Home & Foreign Missions. Oct. 15 to 19, 1899. Mrs. F. F. McCrea, 1505 Broadway, Indianapolis, Ind., secy.

SOUTH McALISTER, IND. TER.—Indian Mission Conference of M. E. Church South. Nov. 1. Bishop J. S. Key, pres., Vinita, I. T.

SPRINGFIELD, ILL.—I. O. O. F. Grand Lodge. Nov. 21. Hon. James R. Miller, secy., Springfield, Ill.

SPRINGFIELD, ILL.—American Oxforddown Record Association. Nov., 1899. W. A. Shafer, Middletown, O., sec.

SPRINGFIELD, ILL.—Illinois State Beekeepers' Association. Nov. 23 to 24, 1899. Jas A. Stone, secy., Bradfordtown, Ill.

SPRINGFIELD, ILL.—Live Stock Association. Nov. 14 to 16. Fred. H. Rankin, secy., Athens, Ill.

SPRINGFIELD, ILL.—Illinois Horse Breeders Association. Nov. 14 to 16. Geo. Williams, secy., Athens, Ill.

SPRINGFIELD, ILL.—Illinois Swine Breeders Association Nov. 14 to 16. Chas. V. Mills, secy., Springfield.

SPRINGFIELD, ILL.—American Southdown Breeders Association. Nov. 14, 1899. John G. Springer, secy.

SPRINGFIELD, ILL.—Illinois Cattle Breeders' Association. Nov. 14 to 16. J. H. Pickrell, secy.

SPRINGFIELD, ILL.—Illinois State Horticultural Society. Dec. 26 to 28, 1899. L. R. Bryant, secy., Princeton, Ill.

SPRINGFIELD, MASS.—State Convention of Y. P. S. C. E. Oct. 17 and 18, 1899.

SPRINGFIELD, MO.—State Convention of Y. M. C. A. Nov. 9 to 12. Geo. T. Coxhead, secy.

SPRINGFIELD, MO.—Y. P. S. C. E. Oct. 27 to 29. Lilian M. Dieter, Sedalia, Mo.

SPRINGHILL, N. S.—Provincial Sunday School Convention. Oct. 10 to 13.

**SPRINGFIELD, O.—Presbyterian Synod of Ohio. Oct. 10, 1899. W. E. Moore, Columbus, O., stated clerk.**

SPRINGFIELD, O.—National Grange Patrons of Husbandry. Nov. 15. John Trimble, secy., 514 F. st., Washington, D. C.

STANTON, NEB.—Nebraska Saengerbund. 1900. F. Raabe, secy.

ST. AUGUSTINE, FLA.—State Firemen's Convention & Tournament. November, 1899. Silas B. Wright, secy.

ST. CLOUD, MINN.—Minnesota Federation of Women's Clubs. Oct. 17 to 19. Mrs. C. E. Conant, secy., Wells, Minn.

ST. CLOUD, MINN.—State Y. P. S. C. E. of Minnesota. Oct. 26 to 29.

ST. JOHNSBURY, VT.—Grand Lodge, K. of P. Oct. 11 and 12, 1899. J. M. Cady, St. Johnsbury, Vt., secy.

ST. JOSEPH, MO.—Grand Chapter, Order Eastern Star. Oct. 16 to 20, 1899. Mrs. Sallie E. Dillon, St. Louis, Mo., secy.

**ST. JOSEPH, MO.—Knights of Maccabees of Missouri. May (second Tuesday), 1901. A. Sigger, secy., 1620 Front avenue, Kansas City, Mo.**

**ST. LOUIS, MO.—I. O. O. F. Grand Encampment. Nov. 18, 1899. E. M. Sloan, secy., St. Louis, Mo.**

ST. LOUIS, MO.—Missouri Retail Hardware and Stove Dealers' Association. Feb. 13, 1900

ST. LOUIS, MO.—Episcopal Church Missionary Council of United States. Oct. 22 to 27. Rev. Austin, Wallace st., Philadelphia, Pa.

ST. LOUIS, MO.—Grand Lodge, K. of P. Oct. 17, 1899. John H. Holmes, Columbia Bldg., St. Louis, Mo., secy.

ST. LOUIS, MO.—F. & A. M., Grand Lodge of Missouri. Oct. 17, 1899. John D. Vincil, St. Louis, Mo., secy.

ST. LOUIS, MO.—Royal Arcanum Grand Council. Feb. 20, 1900. Chas. B. Cox, secy., 309 Holland Building, St. Louis, Mo.

ST. LOUIS, MO.—Laundrymen's National Association. Oct. 9 to 12, 1899. Henry W. Storer, 949 Woodland Ave., Cleveland, O., secy.

**ST. LOUIS, MO.—United States Railway Mail Service Mutual Benefit Association. Oct. 3 to 5, 1899. J. M. Brown, Atlanta, Ga., secy.-treas.**

ST. PAUL, MINN.—Educational Convention. Dec. 26 to 28. W. G. Smith, secy., Minneapolis, Minn.

**ST. PAUL, MINN.—Royal Arch Masons' Grand Chapter. Oct. 10, 1899. Thos. Montgomery, secy., St. Paul, Minn.**

ST. PAUL, MINN.—Minnesota State Bill Posters' Association. Sept. 7. C. H. Griebel, Jr., secy., Mankato, Minn.

ST. PAUL, MINN.—I. O. O. F. Feb. 3rd Wed., 1900. A. E. Renillard, secy., 501 S. 6th street, Minneapolis, Minn.

ST. PAUL, MINN.—Episcopal Church National Conference. Oct. 1 to 19. Rev. C. E. Hampt, secy., St. Paul, Minn.

ST. PAUL, MINN.—General Conference of Evangelical Associations. (Oct. 5. Rev. Samuel Spreng, 265 Woodland Av., Cleveland, O.

**STREATOR, ILL.—Catholic Knights of America State Council. Aug. 21, 1900. John E. Mahoney, secy., Farmer City, Ill.**

STREATOR, ILL.—W. R. C. K. of A. Third Tuesday, August, 1900. Col. J. J. Doheny, Effingham, Ill., secy.

STREATOR, ILL.—Biennial Council, C. K. of A. Third Tuesday, August, 1900. John E. Mahoney, Farmer City, Ill., secy.

SUMMERSIDE.—P. E. I. Sunday School Convention. Oct. 3 and 4.

SYRACUSE, N. Y.—School Commissioners' and State Superintendents' Association. Dec. 27 to 29, 1899. Cora A. Davis, secy., Whitesboro, N. Y.

SYRACUSE, N. Y.—State Fish, Game and Forest League. Annual meetings, Tuesday after first Monday in Dec. Ernest G. Gould, secy., Seneca Falls, N. Y.

TABLE ROCK, NEB.—State Horticultural Society. Jan 9 to 11, 1900. C. H. Barnard, secy

**TOLEDO, O.—National Convention G. A. R. 1903.**

TOLEDO, O.—American Rambouillet Sheep Breeders' Association. Dec. 19, 1899. E. V. Burnham, Woodstock, O., secy.

TOPEKA, KAN.—Kansas State Historical Society. Jan. 16, 1900. Franklin G. Adams, secy., Topeka, Kan.

TOPEKA, KAS.—F. & A. M. Grand Lodge. Feb., 3d Wed., 1900. A. K. Wilson, secy.

TOPEKA, KAS.—Grand Chapter, Royal Arch Masons. Feb. 12, 1900. Jacob DeWitt, secy., Salina, Kas.

TOPEKA, KAN.—State Barbers' Association. Feb. 6, 1900. C. B. Hypes, secy., Topeka, Kan.

TOPEKA, KAN.—Kansas Christian Missionary Society. Oct. 2 to 6. O. L. Cook, secy., 1221 Clay st., Topeka, Kan.

TRENTON, N. J.—State Council Jr. O. U. A. M. Oct. 25. Wm. H. Miers, secy., Box 654, Newton, N. J.

TRENTON, N. J.—Grand Lodge Knights of Pythias. Feb. 21, 22, 1900. Geo. E. Pierson, secy., Woodbury, N. J.

**TRENTON, N. J.—Grand Encampment, I. O. O. F. Nov. 14. Grand Lodge I. O. O. F. Nov. 15, 1899. Lewis Parker, secy, Trenton, N. J.**

TRINIDAD, COL.—Arkansas Valley Press Association. March 15, 1900. D. W. Earlsley, secy., Rocky Ford, Col.

UNION CITY, TENN.—Baptist State Convention. Oct. 15. Rev. Martin Ball, secy., Paris, Tenn.

UNION HILL, N. J.—Order of True Friends. Oct. 2, 1900. Morgan R. Clark, secy., 163 Metropolitan av., Brooklyn, N. Y.

UTICA, N. Y.—State Commerce Convention. Oct. 10 and 12. John C. Hoxie, secy., Utica.

WALLACE, IDAHO.—Rebekah State Assembly. October. Miss M. P. Dunton, Boise City, Idaho.

**WASHINGTON COLLEGE P. O., TENN.—Presbyterian Synod of Tennessee. Oct. 17, 1899. Rev. Samuel Wilson, Maryville, Tenn., secy.**

WASHINGTON, D. C.—National Association of Postmasters. Nov. 7 to 10.

WASHINGTON, D. C.—National Association of Master House Painters. Feb. 6 to 8, 1900. Joel Kennedy, secy., 944 Linn st., Cincinnati, O.

**WASHINGTON, D. C.—Royal Order of Scotland. Oct. 16, 1899. Wm. Oscar Roome, Washington, D. C., secy.**

WASHINGTON, D. C.—Sons of Revolution Triennial Session. April 19, 1902. James Mortimer, Montgomery, N. Y., secy.

WASHINGTON, PA.—Y. P. S. C. E. State Convention. Oct. 3 to 5. Geo. McDonald, Altoona, Pa., secy.

WATERBURY, CONN.—B. Y. P. U. Oct. 16 and 17, 1899. H. A. Edgcomb, secy., Groton, Conn.

WATERBURY, CONN.—King's Daughters & Sons' Convention. October, 1899. Mrs. C. E. Spalding, 191 John st., Bridgeport, Conn., secy.

WATERLOO, IA.—I. O. O. F. Grand Encampment. Oct. 17, 1899. Wm. Musson, Des Moines, Ia., secy.

WATERLOO, IA.—Rebekah Assembly, I. O. O. F. Oct. 17, 1899. Miss S. E. Matheney, Keokuk, Ia., secy.

WATERTOWN, N. Y.—Y. P. S. C. E. State Convention. Oct. 2 to 4, 1899. A. E. Dewhurst, 179 Howard ave., Utica, N. Y., secy.

WEISER, IDAHO—Rebekah State Assembly. Oct. 17, 1899. Winnie Priest Dunton, Boise, Idaho, secy.

WEISER, IDAHO—I. O. O. F., Grand Lodge. Oct. 17, 1899. A. K. Stuenenberg, Caldwell, Idaho, secy.

WEST CHESTER, PA.—Centennial Celebration. Oct. 2 to 6, 1899.

WHEELING, W. VA.—Grand Lodge of West Virginia, K. of P. Oct. 11, 1899. Mauer Jenkins, Piedmont, W. Va., secy.

WHEELING, W. VA.—National Tobacco Workers' Union of America. September, (fourth Monday), 1900. E. Lewis Evans, 422 Granite Block, St. Louis, Mo., secy.

WHITE RIVER JUNCTION, VT.—Dartmouth Interscholastic Athletic Association. Feb. 9, 1900. W. C. Pelkey, secy.

WICHITA, KAS.—Rebekah Assembly. Oct. 11. E. Bradford, secy., Concordia, Kas.

WICHITA, KAN.—Grand Lodge I. O. O. F. of Kansas. Oct. 18, 7899. D. W. Kent, Topeka, Kan., secy.

WILLIAMSPORT, PA.—Baptist State Mission Society. Oct. 23 to 26, 1899. W. H. Conard, D.D., 1420 Chestnut st., Philadelphia, Pa., secy.

WILLIAMSPORT, PA.—Pennsylvania State Farmers' Alliance & Industrial Union. Dec. 13 to 15, 1899. D. M. Omwake, Five Forks, Pa., secy.

WILLIAMSPORT, PA.—Pennsylvania State Farmers' Alliance & Industrial Union. Dec. 13 to 15. Louisa Bricker, Cogan Station, Pa., secy.

WILLIMANTIC, CONN.—W. C. T. U. State Convention. Oct. 3 to 5, 1899. Mrs. C. B. Pomeroy, secy., Willimantic, Conn.

WILLIMANTIC, CONN.—District Convention Epworth League. October. Rev. G. H. Bates, Norwich, Conn.

WILMINGTON, DEL.—I. O. O. F. Grand Lodge of Delaware Nov. 15, 1899. Isaac W. Hallam, secy., Wilmington, Del.

WINNIPEG, MAN., CAN.—Manitoba Veterinary Association. About Feb. 10, 1900. W. I. Hinman, V. S., secy., Winnipeg.

WINNIPEG, MAN.—Canadian Ticket Agents Association. Oct. 13. E. De LaHooke, London, Ont.

WOODBINE, MD.—Dual Grand Lodge, I. O. G. T. of Maryland. Dec. 6. Lewis D. Russell, secy., 428 W. Stricker st., Baltimore, Md.

WORCESTER, MASS.—State Convention W. C. T. U. Oct. 4 to 6.

WORCESTER, MASS.—B. Y. P. U. of Massachusetts. Oct. 30 to 31, 1899. Rev. J. R. Gaw, 42 Franklin street, Somerville, Mass., secy.

WYANDOTTE, MICH.—Jr. O. U. A. M., State Meeting. Feb. 13, 1900. W. E. Pulcifer, secy., Lansing, Mich.

## Races.

ALLEGAN, MICH.—Allegan County Fair. Oct. 3 to 6.

BRIDGEPORT, CONN.—July 11 to 13. Aug. 8 to 11. Oct. 10 to 13.

BURLINGTON, VT.—Bulington Association. Oct. 2 to 6.

FREDERICK, MD.—Oct. 17 to 20.

HAGERSTOWN, MD.—Oct. 10 to 13.

HILLSDALE, MICH.—Oct. 3 to 7.

HOLYOKE, MASS.—June 13 to 16. July 19 to 21. Aug. 15 to 18. Sept. 5 to 9. Oct. 17 to 20.

LANCASTER, O.—July 25 to 29. Oct. 12 to 14.

MINERVA, O.—Oct. 3 to 6.

MONTREAL, CAN.—The Montreal Hunt Steeplechase Meeting. Oct. 5 to 7. Mr. Tees, acting secy.

NORFOLK, VA.—Virginia State Fair. Oct. 3 to 6.

READING, PA.—Oct. 3 to 6.

VALDOSTA, GA.—Valdosta Exposition Co. Races. Oct. 31 to Nov. 31. A. T. Moore, manager.

VICKSBURG, MISS.—Oct. 24 to 29. Frank H. Andrews, secy.

WASHINGTON, D. C.—April 3 to 15; Nov. 11 to 30.

WAYCROSS, GA.—The Waycross Fair Association. Nov. 8 to 11.

WAYNESBURG, PA.—Oct. 3 to 6.

WESTFIELD, MASS.—June 20 to 23. July 25 to 28. Aug. 22 to 25. Sept. 12 to 15. Oct. 24 to 27.

## Dog Shows.

ATLANTA, GA.—Bench Show at State Fair. Oct. 24 to 27.

DALLAS, TEX.—Texas Kennel Club. Oct. 9 and 10. Geo. W. Clayton, supt.

DANBURY, CONN.—Danbury Agricultural Society Dog Show. Oct. 3 to 6. G. M. Rundle, secy

NEW YORK CITY—American Pet Dog Club. Nov. 22 to 24, 1899. S. C. Hodge, secy.

NEW YORK CITY. — Westminster Kennel Club. Feb. 20 to 23, 1900. James Mortimer, supt.

PHILADELPHIA, PA.—Dog Show Association. Nov. 15 to 18. M. A. Viti, secy.

PROVIDENCE, R. I.—State Fair Association. Oct. 10 to 13. E. M. Oldham, supt.

SHARON, PA.—Fanciers Club. Jan. 17 to 19. 1900. F. H. Aldeman, secy.

## Poultry Shows.

AKRON, O.—Okron Poultry and Pet Stock Club. Jan. 2 to 6. J. A. Palmer, secy

AURORA, IND.—Aurora Poultry, Pigeon and Pet Stock Association. Jan. 8 to 13, 1900. J. B. Stevens, secy., Aurora, Ind.

AURORA, ILL.—Poultry, Pigeon and Pet Stock Association. Dec. 26 to 29.

AUSTIN, TEX.—Dec. 12 to 15.—C. S. Brigance, secy.

BATTLE CREEK, MICH.—Michigan Fanciers' Association. Dec. 12 to 15. Geo. Hamm, secy.

BELDING, MICH.—Silk City Poultry Association. Dec. 18 to 22. Leonard Smith, secy

BELLEFONTAINE, O.—Central Ohio Poultry Association. Nov. 28 to Dec. 2. C. C. Harshfield, secy.

BELVIDERE, ILL.—Northern Illinois Poultry Association. Jan. 15 to 20, 1900. B. R. Lucas, secy.

BIRMINGHAM, ALA.—Alabama Poultry and Pet Stock Association at State Fair. Nov. 7 to 17. H. J. McCafferty, supt.

BLACKWELL, O. T.—Poultry Show. Jan. 17 to 20, 1900. Geo. M. Carson, secy.

BLOOMINBURG, O.—Poultry and Pet Stock Association. Dec. 26 to 30. W. F. Jefferson, secy.

BLOOMINGTON, ILL.—Bloomington Poultry Association. Dec. 11 to 16. F. C. Luettig, secy.

BOSTON, MASS.—Poultry Show. Jan. 17 to 22. A. R. Sharp, secy., Taunton, Mass.

BROCKTON, MASS.—Brockton Poultry Association. Nov. 29 to Dec. 1. W. L. Puffer, secy.

CANTON, O.—Canton Poultry Association. Dec. 28 to Jan. 1, 1900. U. S. Danner, secy.

CAREY, O.—Fancy Poultry Breeders' Club. Nov. 27 to Dec. 1. V. C. Lytle, secy.

CARLINVILLE, ILL. — Carlinville Poultry Club. Jan. 30 to Feb. 2. Perry Duckles, secy.

CEDAR RAPIDS, IA.—Western Poultry Fanciers Association. Jan. 4 to 9, 1900. Chas. H. Playter, secy.

CHARLOTTE, MICH.—Charlotte Fanciers Association. Nov. 28 to Dec. 2. F. M. Grier, secy.

CHARLOTTE, N. C.—Charlotte Poultry Association. Jan. 10 to 12. W. M. Barringer, secy.

CHICAGO, ILL.—National Fanciers' Association. Jan. 22 to 27, 1900. Fred. L. Kimmey, secy

CINCINNATI, O.—Cincinnati Poultry Association. Jan. 16 to 20, 1900. A. E. Brooks, secy., s.w.c. 7th and Freeman ave.

CLINTON, MASS.—Clinton Poultry Association. Dec. 5 to 8. E. G. Burdett, secy.

COLFAX, WASH.—Whitman County Poultry and Pet Stock Association. Jan. 20 to 22, 1900. O. L. Kennedy, secy.

COLUMBIA CITY, IND.—Poultry Association. Jan. 15 to 20.

COLUMBUS, O.—Ohio State Poultry Association. Jan. 18 to 23, 1900. Chas. McClave, secy., New London, O.

CRESTLINE, O.—Fanciers' Association. Dec. 12 to 16. E. R. Warden, secy.


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CRETE, NEB.—Blue Valley Poultry Association. Dec. 11 to 15. C. B. Perry, secy.
DALLAS, TEX.—Southwestern Poultry, Pigeon and Pet Stock Association. Dec. 12 to 15. A. Branshaw, secy.
DANBURY, CONN.—Danbury Agricultural Society. Oct. 2 to 7. G. M. Rundle, secy.
DANVILLE, ILL.—Vermillion County Poultry Association. Dec. 28 to 31. A. L. Rice, secy.
DAVID CITY, NEB.—Dec. 11 to 14. Butler County Poultry Association. Theo. Hewes, judge.
DAYTON, O.—Gem City Poultry and Pet Stock Association. Jan. 11 to 16. Theo. Faulstich, secy.
DETROIT, MICH.—State Poultry and Pigeon Association. Jan. 8 to 12. John A. Grover, secy.
DUBUQUE, IOWA—Mississippi Valley Poultry Association. Jan. 3 to 8, 1900. F. D. Schasle, secy., 95 Hartst.
EL DORADO, KAN.—Butler County Fancy Poultry and Pet Stock Association. Dec. 26 to 30. C. H. Patterson, secy
ELGIN, ILL.—Elgin Poultry Association. Dec. 25 to 28. W. J. Turner, secy.
ELLSWORTH, WIS.—Dec. 5 to 8. Wisconsin Poultry Association. S. A. Brown, secy.
ELMIRA, N. Y.—Dec. 4 to 8. Judd H. Johnson, secy.
ENID, OKLA.—Jan. 3 to 5, 1900.
ERIE, ILL.—Whiteside County Show Association. Nov. 21 to 25. C. W. McCall, secy.
ERIE, PA.—N. W. Pennsylvania Poultry Association. Jan. 4 to 10, 1900. A. E. Blethon, secy.
FALL RIVER, MASS.—Dec. 13 to 16.—John Crowther, secy.
FREDERICK, MD.—Frederick County Agricultural Society. Oct. 17 to 20. Harry C. Keefer, secy
FREDONIA, N.Y.—Chautauqua County Poultry and Pigeon Association. Dec. 11 to 15. P. R. Bartram, secy.
FREMONT, O.—Jan. 24 to 27. Sandusky Co. Poultry and Pet Stock Association. P. F. Michael, secy.
FRESNO, CAL.—Fresno County Poultry Association. Nov. 21 to 25. E. F. Mitchell, secy. Oleander.
FT. SMITH, ARK.—State Poultry and Pet Stock Association. Dec. 18 to 23. H. B. Mizell, Pine Bluff, Ark. secy.
FT. WORTH, TEX.—Ft. Worth Poultry and Pet Stock Association. Jan. 21 to 23. J. A. Randall, secy.
GALENA, ILL.—Galena Poultry Association. Dec. 27 to 30. F. J. Hoelting, secy.
GALENA, ILL.—Galena Poultry Association. Dec. 27 to 30. F. J. Hoelting, secy.
GARDEN CITY, MO.—Poultry Association. Nov. 14 to 16. T. J. Jones, secy.
GENEVA, O.—The Geneva Poultry, Pigeon and Pet Stock Association. Dec. 21 to 26, 1899. D. D. Haines, pres.; C. P. Holt, secy.; J. W. Carter, solicitor.
GEORGETOWN, ILL.—Georgetown Poultry Association. Jan. 2 to 6. D. H. Bowen, secy.
GOSHEN, IND.—Jan. 4 to 9, 1900. Georgetown Poultry Association. D. H. Bowen, secy.
H. GERSTOWN, MD.—Hagerstown Fair. Oct. 10 to 13. John L. Cost, supt.
HAMLER, O.—Nov. 22 to 25, 1899.
HAMILTON, O.—Butler County Poultry and Pigeon Association. Nov. 28 to Dec. 4. W. W. Stevenson, secy.
HAVERHILL, MASS.—Merrimac Valley Poultry and Pet Stock Association. Dec. 12 to 16. Geo. I. Davis, 10 Arlington st., secy.
HEBRON, NEB.—Thayer County Poultry Club. Dec. 2. D. J. Richard, secy.
INDIANAPOLIS, IND.—Indiana State Poultry Association. Dec. 11 to 16. J. C. Tarkington, secy.
IOWA CITY, IOWA.—Poultry and Pet Stock Association. Jan. 23 to 26, 1900. B. A. Wickham, secy.
IOWA FALLS, IA.—Iowa Falls Poultry Association. Dec. 18 to 23. W. Cutting, secy.
JACKSON, MICH.—Jackson Poultry Farmers' Association. Dec. 18 to 22. W. H. Eaton, secy.
JACKSONVILLE, ILL.—Central Illinois Poultry Association. Dec. 12 to 14. C. T. Heimlich, judge.
JOHNSTOWN, N. Y.—Dec. 6 to 9. H. J. Quilhot, secy.
KEOTA, IA.—State Poultry Association. Dec. 26 to 30. W. L. Holmes, secy.
KOKOMO, IND.—Northern Central Indiana Poultry Association. Jan. 17 to 24. E. E. Sanders, secy.
LANSING, MICH.—Central Michigan Poultry and Pet Stock Association. Dec. 4 to 9. Jas. C Welch, secy.
LE MARS, IA.—Plymouth County Poultry Association. Jan. 1 to 6. G. A. C. Clark, secy
LONISVILLE, KY.—Kentucky State Association. Jan. 22 to 27, 1900. F. G. Hogan, secy., 425 W. Main st.
LOS GATOS, CAL.—Los Gratos Poultry Club. Jan. 10 to 13. C. H. Vodden, secy.
MACOMB, ILL.—McDonough County Poultry Association. Dec. 25 to 29. Miss Mary Eddy, secy.
MACON, MO.—North Missouri Association. Dec. 4 to 8. E. M. Durham, La Plata, Mo., secy.
MADISON SQUARE GARDEN, NEW YORK.—New York Poultry and Pigeon Association. Jan. 30 to Feb. 3. H. V. Crawford, secy.
MARSHALLTOWN, IA.—Poultry Association. Dec. 26 to 30. H. C. Hansen, secy.
MASON CITY, IA.—Cerro Gordo Poultry Association. Dec. 12 to 15. John D. Reeler, secy
MEADVILLE, PA.—Meadville Fanciers Club. Dec. 19 to 26. H. L. Lamb, secy., Cambridge Springs, Pa.
MEMPHIS, TENN.—Mississippi Valley Poultry Association. Dec. 18 to 23. G. A. Seyforth, secy.
MIAMISBURG, O.—Miami Poultry Association. Dec. 4 to 9. S. B. Groby, secy.
MILFORD, MASS.—Milford Poultry Association. Dec. 12 to 14. W. H. Fyne, secy.
MILFORD, N. H. Milford Poultry and Pet Stock Association. Jan. 9 to 11. F. B. Burns, secy
MILWAUKEE, WIS.—Milwaukee Feathered Stock Association. Dec. 20 to 26. John H. Pagel, Box 57, Station D, cor. secy.
MINNEAPOLIS, KAN.—Ottawa County Poultry Association. Dec. 20 to 23. L. A. Henry, secy.
MT. PULASKI, ILL.—Mt. Pulaski Feathered Stock Association. Dec. 19 to 24. W. J. Lincoln, secy.
NACOMB, ILL.—McDonough Country Poultry Association. Dec. 25 to 30. Miss Marie Edie, secy.
NASHVILLE, ILL.—Egyptian Poultry Association. Dec. 12 to 15. A. S. Muller, secy.
NEW ALBANY, IND.—Southern Indiana Poultry and Pet Stock Association. Jan. 8 to 13, 1900. Frank Heck, secy.
NEW BEDFORD, MASS.—New Bedford Poultry Association. Dec. 5 to 9. J. W. Owen, secy.
NEWBURG, N. Y.—Wallkill Valley Poultry Pigeon and Pet Stock Association. Dec. 27 to 29. H. W. Millspaugh, Box 191, Walden, N. Y., secy.
NEW YORK.—New York Poultry, Pigeon and Pet Stock Association. Jan. 3 to Feb. 2. H. V. Crawford, secy., Montclair, N. J.
NICHOLASVILLE, KY.—Blue Grass Poultry Association. Dec. 12 to 15. W. S. Hendren, secy.
OAKLAND, CAL.—Oakland Poultry Association. Dec. 6 to 9. F. A. Roswell, secy., Lorin.
OAKLAND CITY, IND.—Oakland City Poultry and Pet Stock Association. Dec. 18 to 22. Ben. H. Myer, judge.
O'FALLON, ILL.—O'Fallon Poultry Association. Dec. 5 to 8. Benj. S. Myers, judge.
OKLAHOMA CITY, OKLA.—State Poultry Association Dec. 26 to 30. L. F. Laverty, secy., Guthrie, Okla.
OWOSSO, MICH.—Poultry Association. Dec. 11 to 16. C. P. Reynolds, secy.
PAINESVILLE, O.—Painesville Poultry and Pet Stock Association. Jan. 2 to 5. H. Z. Brainard, secy.
PALMYRA, ILL.—Palmyra Poultry Club. Dec. 20 to 26. Scott Etter, secy.
PAXTON, ILL.—Central Eastern Illinois Poultry Association. Dec. 19 to 22. E. B. Pitney, secy
PEABODY, MASS.—Essex County Poultry Association. Jan. 2 to 5. Arthur Elliott, secy.
PETOSKY, MICH.—Northern Michigan Poultry Association. Dec. 6 to 9. A. M. Coburn, secy
PHILADELPHIA, PA.—Keystone Poultry & Pet Stock Association. Nov. 28 to Dec. 2. J. Emlen Smith, secy.
POLO, MO.—Northwest Missouri Poultry Association. Dec. 11 to 15. R. V. Glen, secy.
PORT HURON, MICH.—Port Huron Poultry, Pigeon and Pet Stock Association. Jan. 16 to 18. H. C. Kilets, secy.
PORTLAND, MICH.—Poultry Club. Dec. 26 to 30. F. C. Hathaway, secy.
PRINCETON, ILL.—North Central Illinois Poultry Association. Jan. 15 to 19. E. W. Brown, A. H. Currier, W. G. Warwick, judges.
PUEBLO, COL.—Pueblo Poultry Association. Jan. 15 to 21. D. T. Heimlich, secy.
QUINCY, ILL.—Illinois Poultry, Pigeon and Pet Stock Association. Jan. 8 to 13. S. S. Noble, Bloomington, Ill., secy.
RICHMOND, MO.—Ray County Poultry and Pet Stock Association. Nov. 28 to Dec. 2. C. F. Kammerer, secy.
RICHMOND, MO.—Ray County Poultry and Pet Stock Association. Nov. 22 to 25. Jas. M. Deacy, secy
RIVERSIDE, CAL.—Poultry Show. Dec. 12 to 14. C. A. Post, secy., Riverside.
ROACHDALE, IND.—Indiana Farmers' Association. Dec. 4 to 9. A. M. Owen, secy., Raccoon, Ind.
ROCHESTER, N. Y.—Jan. 5 to 11, 1900. W. O. Ingle, secy.
ROCK ISLAND, ILL.—Western Illinois Poultry and Pet Stock Association. Nov. 28 to Dec. 2. C. F. Kammerer, secy.
ROSCOE, O.—Poultry Association. Nov. 20 to 24. C. N. Randles, secy.
SALINA, KAN.—Saline County Poultry, Pigeon and Pet Stock Association. Dec. 19 to 23 W. C. Sherrill, secy.
SAN JOSE, CAL.—Santa Clara Valley Poultry Club. Nov. 15 to 18. W. P. Lyon, Eden Vale, Cal., secy
SHARON, PA.—Fanciers Club. Jan. 17 to 19. S. Hoffman, supt.
SHELBY, N. C.—Shelby Poultry Association. Dec. 1 to 5. R. T. Simmon, secy.
SIOUX FALLS, S. D.—Tri-State Poultry Show Jan. 24 to 26, 1900. Geo. Schlosser, secy.
SOUTH FRAMINGHAM, MASS.—Middlesex Poultry Fanciers' Association. Dec. 5 to 8.
ST. CLAIRSVILLE, O.—Belmont County Farmers' Association. Dec. 19 to 23. J. W. Riley, secy
ST. LOUIS, MO.—St. Louis Fanciers' Association. Jan. 1 to 4, 1900. John A. Franicsco, secy.
STOCKTON, KAN.—Stockton Poultry Association. Dec. 20 to 23. N. N. Nehr, secy.
SUNBURY, O.—Sunbury Poultry and Pet Stock Association. Nov. 21 to 24. Fred. Prosser, secy
SYCAMORE, O.—Sycamore Poultry and Pet Stock Association. Dec. 12 to 15. E. A. St. John, secy.
TACOMA, WASH.—Tacoma Poultry Association. Jan. 8 to 22. Chas. C. Johns, secy., Berlin Building.
TIPTON, IND.—Tipton Poultry and Pet Stock Association. Dec. 18 to 23. J. M. Hoover, secy.
TOLEDO, O.—Toledo Fanciers Association. Jan. 5 to 9. Geo. F. Mueller, secy.
TOPEKA, KAN.—Kansas State Poultry Association. Jan 8 to 13. J. W. F. Hughes, secy.
TORONTO, CAN.—Toronto Poultry Association. Dec. 18 to 22. Dr. A. W. Bell, 506 Ontario st., Toronto, secy.
TORRINGTON, MASS.—Dec. 5 to 7. F. M. Leach, secy
WACO, TEX.—Texas State Poultry, Pigeon and Pet Stock Association. Jan. 9 to 13, 1900. Harry A. F. Pudig, Waco, Tex., secy.
WALDEN, N. Y.—Wallkill Valley Poultry and Pet Pigeon Association. Dec. 27 and 28. Hector Willspaugh, secy.
WASHINGTON, N. J.—Fanciers Association of New Jersey. Dec. 22 to 26. Chas. Nixon, secy.
WAUPACA, WIS.—Wisconsin Poultry Association. Dec. 25 to 31. W. H. Laabs, secy. secy
WAUSEON, O.—Fulton County Poultry Association. Dec. 18 to 22. D. C. Teeters, secy.
WAUPACA, WIS.—Jan 8 to 13.
WAYNE, MICH.—Wayne Poultry Association. Dec. 19 to 23 Geo. W. Brewer, secy
WENONA, ILL.—Wenona Poultry Association. Dec. 18 to 22. Otis Montgomery, secy.
WEST CHESTER, PA.—West Chester Poultry and Pet Stock Association. Dec. 13 to 16 Edward S. Hickman, Cheyney, Pa., secy
WESTERLY, R. I.—Rhode Island Poultry Association. Dec. 5 to 8. H. S. Babcock, secy
WINONA, MINN.—Winona Interstate Poultry Association. Jan. 27. Henry Hess, secy.
WOODSTOCK, VT.—Vermont Poultry and Pet Stock Association. Jan. 4 to 5. John S. Eaton, secy.
WOOSTER, O.—Central Ohio Poultry, Pigeon and Pet Stock Association. Dec. 26 to 30. Chas F. Palmer, secy.
WORCESTER, MASS.—Worcester Fur and Feather Club. Dec. 11 to 16. J. I. Lawrence, secy
YPSILANTI, MICH.—Ypsilanti Poultry Association. Dec. 28 to 31. W. B. Meanwell, secy.

## Expositions.

BALTIMORE, MD.—Home Product Exposition. Autumn, 1899. Management of Baltimore Retail Association.
BUFFALO, N. Y.—Pan American Exposition. May 1 to Nov. 1, 1901. John G. Milburn, pres.; Edwin Fleming, secy.
LONDON, ENG., EARL'S COURT.—Women's International Exposition. 1900. Imre Kiralfy, manager.
NEW YORK CITY.—Southern Exposition. Oct. 31 to Nov. 25.
PARIS, FRANCE.—Paris Universal Exposition. April 15, 1900, to April 15, 1901.
OMAHA, NEB.—Greater American Exposition of 1899. July 1 to Nov. 1.
PHILADELPHIA, PA.—Exposition of American Manufactures. Sept. 14 to Nov. 30, 1899. W. P. Wilson, director general.
PORTLAND, ORE.—Oregon Exposition. Sept. 28 to Oct. 28. H. C. Breeder, pres.
RALEIGH, N. C.—Exposition. Oct. 16 to Nov. 16.
SEATTLE, WASH.—Exposition. Oct. 2 to 15.
ST. LOUIS, MO.—World's International Exposition. 1903.
TOLEDO, O.—Ohio Centennial Exposition May. 1902.
WASHINGTON, D. C.—Federal Government in District of Columbia Exposition. May, 1900.

## Additional Shows.

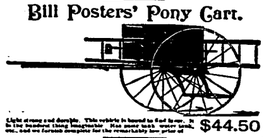
BATH, ME.—Feod Show. Oct. 3 to 7. W. R. Kimball, manager
ST LOUIS, MO.—Horse Show. Oct. 30 to Nov. 4. John R. Gentry, secy.
OAKLEY, O. (near Cincinnati)—Horse Show. Oct. 2 to 5. E. M. Posey, secy., Burnett House, Cincinnati
WACO, TEX.—Crysanthemum Show. Nov. 15 to 17. J. W. Barnett, Chairman Premium Committee.


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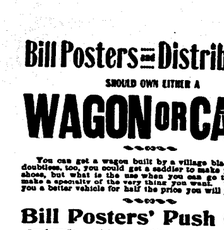
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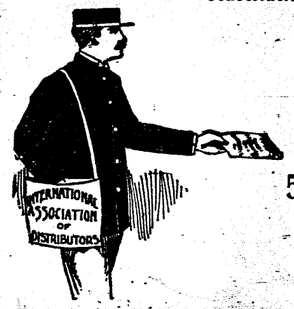
Is Recognized
by
ADVERTISERS
— AS THE —
Only Reliable, Trustworthy Distributors' Association in Existence.

Continued Progress and Unprecedented Successes have marked our four years of Life.

The----------

# I. A. D. is not an Experiment, but an Established Institution.

Applications for membership will be considered from good, reliable men in towns where we are not represented.
Constitution and By-Laws furnished on Application.




Address:

**W. H. STEINBRENNER, Secretary,**

Lincoln Inn Court,

519 Main Street, CINCINNATI, OHIO.




Advertisers furnished with a revised list of members monthly.



## LEON W. WASHBURN'S GREAT SOUTHERN MINSTREL CO.

Has the greatest variety, and more special printing and stand work than any other minstrel organization. We are the originators and promoters of every novelty known in advertising, and have the most artisitc and novel designs to announce our arrival in all the principal cities throughout the land. P S —Bi lposters, ake Notice.

## Distributing Department

..... OF THE .....

## NORTHWEST BILLPOSTING CO.,

H. F. TODD, MANAGER.

346 Morrisson Street, - - - - PORTLAND, OREGON.




**SONG BOOKS!** Street men wanted to sell latest Song Books at Fairs. Hot sellers, $1.00 per 100. Send 3-two cent stamps for samples. RELIABLE BOOK CO., 1104 Market street., St. Louis, Mo.

## J. P. FARMAKI,

(Successor to Peter Currier, formerly 515 Powell St.)

208 North Eighth St., Philadelphia

Importers of Best Quality of Indian Rubber, Gas and Whistling Balloons, Whips and Canes.

Our GAS BALLOONS are made of the Best Rubber, in three colors, Red, Blue and Green, and inflate in size. Warranted to be A No. 1 goods.

| | |
|---|---|
| No. 60 Balloons | $3 75 per Gross |
| No. 50 Balloons | 2 75 per Gross |
| No. 25 Whistling Balloons a std. | 2 25 per Gross |
| Assorted serpents or Snakes | 3 25 per Gross |
| Fancy Balloon Whips | 1 50 per Gross |
| Toy Whips | 3 00 per Gross |
| Bellows No. 1 | $2 50 |
| Bellows No. 2 | 3 00 |
| Bellows No. 3 | 3 50 |
| Fresh Gelatine per Pound | 50 |
| Ratt n stick per Pound | 22 |

A 1 goods sent C. O. D.

Every Issue of
THE OFFICE MAGAZINE,
A. O. KITTREDGE, F.L.A., C.P.A., Editor.
Contains information on office topics
Worth Many Times
Its Price Per Year.
It publishes *only practical articles* on practical subjects by practical business men.
Sample Copy Free.
Issued monthly, subscriptions $1 a year. Advertising rates on application.
ACCOUNTICS ASSOCIATION, Publishers.
301 Lancashire Bldg. New York City.

## CIRCUS CANVAS.

New tents, all kinds; Flags, Kild Lights, Poles, Stakes, etc. Second-hand, soft stuff, used 1 week; 60x90, used 4 days; 70x115, new; 80x125, used 1 week; 100x150, used three months; 100x150, used 1 week; 125x175, used 1 week. All with soft walls, made with 6½oz. drill; complete with bale rings, poles and stakes 500 wall tents, family compartment tents and candy top tents. All bargains. One second-hand balloon. Write for prices
C. J. BAKER, 415 and 417 Delaware St.,
KANSAS CITY, MO.

## JOINED MAGNETIC HAMMERS.

Just the thing for Card Tackers.



The hammer is a true magnet which will never wear out or lose its magnetic power. The jointed handle and mechanical device on the side, which holds the card or tin sign enables you to get your work up high—away above the reach of mischevous kids.
*Donalson Lith Co., Cincinnati, O*

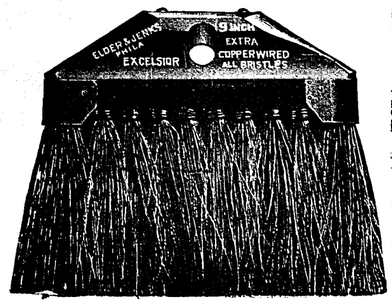
DEAR SIRS: I received from you a few days ago a Magnetic Hammer in good condition. I have used the same and find it to be the finest article for putting up signs that I have ever used.
Yours truly,
FLEISCHMAN & Co.
Gardner, Mass.
W. P. BARDEEN, Agt.

SAVES CLIMBING.
SAVES WORK.

Enables you to give your clients first-class permanent service.

PRICES:
36-in. handles, 2 sections, $2.00
42-in. handles, 3 sections, $2.50

DONALDSON LITHO. CO., Sole Agents,
CINCINNATI.
Cash Must Accompany Order. None Sent C.O.D.




## Bill Posters' Paste Brushes.

The most practical Brush made. Copper wired and protected corners.

Improved Light Weight Block.

VERY STRONG, WITH SAFETY SCREWS

GRAY RUSSIAN BRISTLES.
Quaker City, 9-inch, $24.00 per dozen, $2.50 each.
Excelsior, 9-inch, $30.00 per dozen, $3.00 each.
Extra Extra, 9-inch, for circus use, $39.00 per dozen, $3.75 each.

BLACK CHINA BRISTLES.
No. 1, Royal, 9-inch, $21.00 per dozen, $2.25 each.
No. 2, Royal, 9-inch, $27.00 per dozen, $2.50 each.
No. 3, Royal, 9-inch, $30.00 per dozen, $3.00 each.
8-foot Curved Handles, 50 cents each.

ELDER & JENKS, Brush Makers,
127 North 5th St., Philadelphia, Pa., U. S. A.

LIST OF

# Distributors

OF

UNITED STATES AND CANADA.

This List is Open to All.
Any distributors name inserted for $1.00 a year.

### ALABAMA.

Clayton—B. F. Valentine.

### ARKANSAS

Hot Springs—A. W. Thomas, 224½ Central av

### CALIFORNIA

El Paso del Robles—Harry Gear.
Los Angeles—F. W. Sabichi.
Los Angeles—Los Angeles Bill Posting Co.
Los Angeles—Wilshire Posting Co.
Salida—Edw. B. Davis. Box 266.

### COLORADO.

Denver.—Colorado Bill Posting Co., 1013 17th street.
Leadville—John Colman, 204 W. 7th st

### CONNECTICUT.

New Hartford—Arthur Cadoret.

### DELAWARE

Wilmington—Wilmingt'n Dis. Co., 824 Orange.

### DISTRICT OF COLUMBIA.

Washington—M. H. Gaff, 646 Pickford Place, N. E.

### GEORGIA.

Savannah—Chas. Bernard. Box 92.

### ILLINOIS.

Carlinville, Macoupin County—A. J. Turner.
Centralia—Jos. F. Heiter, 160 E. Broadway.
Lincoln—Houser Adv. Co., 610 Broadway.
St. Charles—E. LaDue. Lock Box 214.

### INDIANA.

Elwood—O. H. Toney & Son.
Hammond—Frank E. Getz.
LaFayette—Opera House B. P. Co.
Portland—Geo. D. Sebring.

### KANSAS

Abilene—J. M. Looker. Box 981.
Atchison—Atchison Adv. and Dist. Co. Lock Box 138.

### KENTUCKY.

Bellevue—Otting & Son. (Add. Newport, Ky.)
Dayton—Otting & Son. (Add. Newport, Ky.)

### LOUISIANA

Donaldsonville—Landry & Israel. Box 231.

### MAINE.

Ellsworth—Ellsworth Bill Posting Co.

### MARYLAND.

Baltimore—John J. Sterner, 1741 E. Lombard.
Easton—John R. Thompson.

### MASSACHUSETTS.

Boston—R. D. Leonard, 228 Tremont st.
Duluth—J. W. Palmer.
Lowell—Chas. L. Lowe, 201 Middlesex st.

### MICHIGAN.

Detroit—Bondy Dist. Agency, 126 Sullivan st.
Detroit—Henry Doska & Co., 221 Wilkins st.
Hancock—Jas. W. Treyer. Box 197.
Lafeer—Cal M. Gillette, Box 826.
Otsego—Frank M. Deuel.

### MISSOURI.

New Madrid—R. J. Waters.

### NEBRASKA.

Fremont—M. M. Irwin.
Fremont—Jos. F. Stein, 317 Main st.
Lincoln—A. Proctor, 1526 N. street.

### NEW HAMPSHIRE.

Dover—Lewis A. Hanson.

### NEW YORK.

Hudson—Robert M. Terry, 305 Warren st.
Oneida—Allen G. Stone.

### OHIO.

Bryan—Paul B. Elder.
Coshocton—Frank P. Hagans.
London—W. F. Kelly.
Mt. Isabel—A. W. Simon.
Urbana—C. O. Taylor, 125 E. Court st.

### OKLAHOMA TERRITORY.

Guthrie—G. W. Foster, L. B. 266.

### PENNSYLVANIA

Carlisle—Geo. Cramer, 133 W. Pomfret st.
Emlenton—W. L. Pierce, 110 Main st.
Greenville—Jas. L. Laird, 42 Mercer st.
Johnstown—Geo. E. Lindegrave & Co.
Lebanon—Chas. A. Oliver.
Millersburg—Roscoe C. Hinkle.
Minersville—Robert S. Kear.
Natrona—G. W. Blake. (Member I. A. D.)
Natrona—E. L. Russell
Punxsutawney—G. W. Moore & Co., Box 164.
Reading—Wm. D. Cooke.
Titusville—I. H. Thomas, 130 N. Brown st.
Williamsport—Geo. H. Bubb.
WILLIAMSPORT, PA.—GEO. H. BUBB, CITY BILLPOSTER AND GEN'L OUT-DOOR ADV. AGENT FOR ALL LYCOMING CO.

### SOUTH CAROLINA.

Beaufort—N. Brady.
Columbia—R. S. Marks & Co., 1425 Gates st.
Sumter—R. M. Jones.

### TENNESSEE.

Columbia—Jas. Y. Holm.
Pulaski—A. M. Notgrass.

### TEXAS.

Houston—Thos. F. O'Leary, 801 Capitol av.

### VERMONT.

Bennington—Henry Dietel, 225½ Depot st.
Burlington—F. H. Ward, 151 Maple st.
Wait's River—O. C. Croxford.

### CANADA

A. F. Morris, manager, 10 Lefeuvre Block, Vancouver, B. C.
Montreal—C. J. Thomas. Box 1129.

# BILLPOSTERS' DIRECTORY.

Revised and corrected every month.

(Names and addresses of billposters are inserted in the directory at the rate of one dollar per year—twelve months—provided they do not occupy over one line.

ALABAMA.

Anniston—L. G. Jones.
Birmingham—Felder & Co., 1801½ Second Ave.
Birmingham—Theiss & Smith. Box 286.
Clayton—Valentine Bros.
Greensboro—D. W. Taylor.
Montgomery—Mrs. Geo. Tisdale.
Montgomery—G. F. McDonald.
MOBILE—Mobile Bill Posting Co.
Sheffield—H. B. Elmore.

ARKANSAS.

Arkadelphia—Myal Greene.
Marianna—J. H. Grove, City Bill Poster.
Monticello—E. W. Gardner, Bill Poster.
Morrilton—Ed. N. Walsh.
Newport—John Claridge.
Pine Bluff—Chas. Senyard.
Stuttgart—Collier & Kleiner.
Texarkana—Lemly Bros.

CALIFORNIA.

Bakersfield—E. R. Crain.
El Paso de Robles—Harry Gear,
Eureka—Eureka Bill Posting Co.
Eureka—Humboldt B. P. Co.; H. Lund, mgr.
Los Angeles—White Posting Co.
Madera—P. L. Grace.
Modesto—Wm. E. Daunt.
Monterey—Chas. F. Clenford.
Orrville—John R. Widener.
Red Bluff—W. D. Crandall.
Redwood City—George West.
Salinas City—O. H. Bullene.
Santa Barbara—W. J. Stafford, 116 De la Guerre street.
San Francisco—Owens & Varney, cor. Market and 10th streets.
San Francisco—Siebe & Green, 11th and Market streets.
San Diego—San Diego Bill Posting Co., Fred. F. Smith, Manager.
Santa Cruz—L. A. Daniels.
Santa Maria—Geo. W. Brown.
Sonora—John Cain.
Truckee—A. H. Prentiss.
Vallejo—M. D. Neild.
Woodland—Dietz & Glendinning.

COLORADO.

Aspen—John B. Ledou, Lc. Box 395.
Colorado Springs—The Curran Co., care Elk Hotel.
Cripple Creek and Victor—Quinn Bill Posting Co.
Denver—The Colorado Bill Posting Co.
Denver—The Curran Co., 1728 Lawrence st.
Fort Collins—Fort Collins Bill Posting and Distributing Co.
Grand Junct.—The Haskell Bill Posting Co.
Pueblo—The Curran Co., 114 Santa Fe Ave.
Salida—C. G. Gillum, Bill Poster.

CONNECTICUT.

Danbury—Fred. A. Starr.
Norwalk and South Norwalk—Harry B. Bussing, City Bill Poster.
New Haven—New Haven Bill Posting Co.
Putnam—L. M. Keith.

DELAWARE.

Seaford—S. P. Fields.

FLORIDA.

Fernandina—J. B. Gordon Hall.
Lake City—Lewis F. Thompson.

GEORGIA.

Athens—H. J. Rowe.
Augusta—C. R. Rowland, City Bill Poster.
Carrollton—Kuns & Perry.
Eatonton—W. T. Reid, Jr.
Madison—Len. G. Baldwin.
Milledgeville—W. M. Smith.
Newnan—E. H. Bowman Co.
Savannah—Chas. Bernard, Licensed City Bill Poster.

IDAHO.

Boise—R. G. Spaulding.
Boise—Capitol B. P. Co., J. A. Pinney, mgr.
Lewiston—Ainey C. Elliott.
Pocatello—Geo. Dash, Box 272.
Wallace—Ed. R. Carlton.
Weiser—W. W. Cowins.

ILLINOIS.

Atlanta—Theo. Williams.
Belleville—L. E. Tiemann, Bill Poster and Distributor, 508 S. High street.
Belvidere—Fred. Within.
Cairo—Gus Osterloh, City Bill Poster.
Carbondale—J. B. Toler.
Centralia—Joseph E. Hefter.
Chicago—Chicago Bill Posting Co.
Chicago—J. H. Avery & Co., City Bill Posters and Distributors.
Chicago—The Gunning Posting Service, 289 Wabash ave.
Elgin—Fred. W. Jencks.
Farmer City—W. S. Young.
Freeport—Wahler Bill Posting Plant.
Galesburg—O. J. Johnson.
Galva—F. M. Brown & Son.
Henry—Fred. S. Schaefer.
Jacksonville—Geo. W. Stark & Son.
Lacon—Arno E. Anske.
La Harpe—C. E. Hilliier, Box 134.
Macomb—Fred. Smith, 438 N. Dudley st.
Marshall—Victor Janney.
Mattoon—McPherson Bros.
Metropolis—Wm. R. Ware.
Mound City—E. P. Easterday.
Mt. Sterling—George A. Fowler.
Olney—H. C. Rusa & Co. Box 66.
Orion—A. S. Dusenberry.
Ottawa—Ottawa Bill Posting Co.
Pekin—Tazewell County Adv. Co.; Chas. Disudieker, mgr.
Petersburg—The Bishop Bill Posting Co.
Pontiac—Lee Collins, 112 E. Reynolds street.
Sandwich—Walter Bibbs.
Shelbyville—Col. C. Gowdy, City Bill Poster.
Taylorville—O. G. Young.
TUSCOLA—F. C. Bassett.
Vienna—P. A. Johnson.
White Hall—Robert K. Luther.
Winchester—Cyrus F. Reynolds, City Bill Poster.

INDIANA.

Anderson—Wm. Funk, Bill Poster and Distributor.
Attica—Charles E. Finfrock.
Brookston—James W. Brown, Bill Poster.
Bloomington—Bloomington Bill Posting Co.
Cannelton—E. E. Cumming.
Crown Point—Chas. E. Smith, Bill Poster.
Danville—J. V. Cook, Bill Poster and Dist.
Elwood—James Borst.
Evansville—Evansville Bill Posting Co.
Fort Wayne—Fort Wayne City Bill Posting Co., C. B. Woodworth, Manager.
Fort Wayne—Temple Bill Posting Co.
Fowler—Robert Hamilton.
Frankfort—W. T. Freas, City Bill Poster.
Frankfort—Henry Wolf.
Goshen—Chas. Kurtz, Box 746.
Greensburg—Seitz & Sons.
Greencastle—J. W. Cooper.
Hartford City—C. W. Abbott.
Kokomo—H. E. Henderson.
Lafayette—La Fayette Bill Posting Co.
LaFayette—Opera House Bill Posting Co.
La Grange—F. D. Ruick.
Lebanon—Stacy Darnell.
Liberty—Jas. R. Wilson.
Logansport—Chas. E. Schleiger.
Madison—Murphy & Rhoton, City Bill Posters.
Madison—Murphy & Fary, City Bill Posters.
Mitchell—W. M. Munson, Jr.
Oakland City—O. M. Stone.
Peru—Chas. W. Stutesman.
Portland—Geo. Sebring.
Rennselaer—George W. Spitler.
Rockport—Robert M. Smith.
Rockville—Parke Co. Adv. Agency, E. Littleton, Manager.
Rushville—Jas. H. Carr & Son, Lock Box 44.
Seymour—W. A. Carter & Son.
Union City—Ed. R. Thurston.
Valparaiso—W. H. Drullinger.
Vincennes—Vincennes Bill Posting Co.
Wabash—Harter Bros.
Waterloo—Fred. J. Rickard.
Whiting—Smeiser & Garvin.
Worthington—J. E. Calland.

INDIAN TERRITORY.

South McAlester—J. A. Maddox.

IOWA.

Algona—Jas. A. Orr, Bill Poster.
Bloomfield—Lon F. Smith, Box 208.
Burlington—Chamberlin, Harrington & Co.
Calmar—Gilbert N. Olson.
Council Bluffs—C. W. Nichols, 16 N. Main st.
DesMoines—W. W. Moore (licensed Dist. and S. T.)
Denison—B. D. Stevers.
Dows—R. L. Allen, Box 181.
Eldon—Wilson G. Taylor, Box 581.
Ft. Madison—Elliott Alton.
Grinnell—Geo. R. Clifton, Jr., 1020 West st.
Harlan—Amass Crosiar.
Indianola—J. S. Martin.
Newton—Arthur Lister.
Jefferson—H. A. White.
Le Mars—Wm. O. Light.
Nevada—Story County Advertising Co.
New Hampton—R. R. Garver.
Osceola—S. B. Delk.
Osceola—F. W. Doss, City Bill Poster.
Shenandoah—C. L. Hoover.
Tipton—Grant E. Ingham.

KANSAS.

Abilene—John M. Looker.
Garnett—F. L. Mahan, City Bill Poster.
Great Bend—Mayers Bros.
Harper—J. H. Thompson.
Hutchinson—Kansas Bill Posting Co., Hoops & Meyer.
Junction City—Herman Delker.
Kinsley—J. O. Harney, Bill Poster and Distributor.
Lawrence—J. D. Bowersock.
Marysville—R. A. Wald.
Parsons—Howard Graves. L. B. 124.

KENTUCKY.

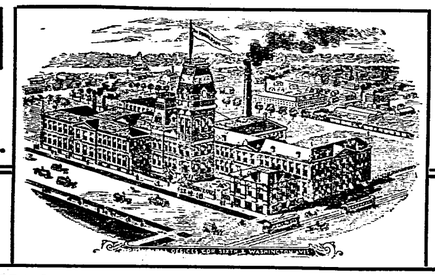
Allenville—Walter B. Carvell & Co.
Bardstown—Joseph Applegate.
Danville—Beverly Nichols.
Madisonville—J. E. Mullennix.
Newport—Otting & Son.
Owensboro—Owensboro Bill Posting Co., J. G. Burch.
Richmond—The Richmond Bill Posting Co.
Shelbyville—T. S. Baxter & Son, Box 336.
Winchester—Perry Bros.

LOUISIANA.

Alexandria—F. H. Carnahan.
Lake Charles—The A. H. Waitt Adv. Co.
Morgan City—P. B. Ghirardi.
Shreveport—Ed. Seaman.
Thibodaux—American Bill Posting Co.


THE LEADING AND LARGEST POSTER PRINTING PLANT ON EARTH!

The DONALDSON Lithographing Co., NEWPORT, KENTUCKY.



The DONALDSON Lithographing Co., NEWPORT, KENTUCKY.

Posters
By all known processes.

Type Posters,
Wood-block Posters,
Aluminum Posters,
Lithographic Posters,
Syndicated Posters,
Special Posters,
Stands,
Streamers,
Snipes.

MASQUERADE BALL! We have just issued a splendid new poster for advertising Masque Balls; it can be used either as a one-sheet, or as the center of a three-sheet.

PRICES CROSSLINED:

| | | |
|---|---|---|
| 25 for.....$2 75 | 100 for.....$ 7 50 | 300 for..... $19 00 |
| 50 for..... 4 75 | 150 for..... 11 00 | 500 for..... 30 00 |
| 75 for..... 7 50 | 200 for..... 14 00 | 1000 for..... 55 00 |

Send 7 cents in stamps for a sample.

CHRISTMAS POSTERS for the holidays. Largest line. Best assortment. Samples now ready. Write for a set; they are the best in the market.

Large edition Printers of Distributing Matter, such as:

Booklets, Pamphlets, Almanacs, Heralds, Couriers, Programmes, Blotters, Dodgers, Flyers.

LOOK HERE! This is the best bargain we have yet offered you
100 Muslin Banners, 28x42, $7.50,
if you send the Cash with the order. No Cash, No Banners.

ANOTHER! The lowest price that has ever been quoted on Posters
100 Three-Sheet Descriptives for $5.40,
if you send the Cash with the order. No C.O.D. Strictly cash with order.

Foot-Ball Posters NOW READY.

OUR SUPERB LINE OF Poultry Show Posters IS NOW READY. WRITE FOR SAMPLES.

Thanksgiving Excursion Posters.

DONALDSON PAPER IS THE BEST PAPER BECAUSE MORE EXPERIENCE, BETTER STOCK AND GREATER CARE GOES INTO ITS MANUFACTURE, THAN OBTAINS IN ANY OTHER MAKE.

NOTE!—Newport, Kentucky, is a suburb of Cincinnati. Our mammoth factories are just 12 minutes, by trolley, from Fountain Square, the heart of the Queen City.




MAINE.

Dexter—Chas. F. Edgerly.
Eastport—Jas. A. Muldoon.
Ellsworth—Ellsworth Bill Posting Co.
Mechanic Falls—Jordan Advertising Co.
Rockland—C. D. Chapies.
Waterville—S. H. Chase.

MARYLAND.

Brunswick—Chas. E. Butler.
Easton—John R. Thompson.

MASSACHUSETTS

Clinton—Geo. S. Gibson.
Danvers—W. W. Wakefield.
Gloucester—Richard Connors.
Haverhill—J. F. West.
Leominster—Leominster Adv. & Bill Posting Co.
Lynn—City Bill Posting Co., Dodge & Harrison, Managers.
Middleboro—E. H. Blake.
Palmer—Newell S. Taylor, Box 534.
Taunton—Taunton B. P. Co., 45 Cohannet st.
Westboro—F. H. Sandra Bill Posting Co.
Worcester—Wilton Bill Posting Co.
Worcester—Fiske Bros., 43 Waldo st.

MICHIGAN.

Allegan—T. E. Streeter.
Alpena—R. Nolan.
Belding—W. H. Fish.
Cadillac—Charles I. Spencer.
Cheboygan—A. J. Finn.
Detroit—Walker & Co.
Dowagiac—Leckie Bill Posting Co., W. T. Leckie, Manager.
Durand—P. A. Rivett.
East Tawas—H. C. Bristol.
Fenton—L. S. Field, City Bill Poster.
Gladstone—James McWilliams.
Greenville—Wm. H. George.
Hancock—Jas. W. Troyer. Box 197.
Hart—Fred. N. Harris, Jr.
Ithaca—James Donaldson.
Kalamazoo—B. A. Bush, City Bill Poster.
Kalkaska—P. O. Lambert. Lock Box 306.
Lapeer—Cal M. Gillette, Box 826.
Marine City—Hunt & Perrin.
Milan—The W. D. Leedman B. P. & D. Co.
Otsego—Frank M. Doughyle Nobis.
Paw Paw—H. E. Sherman, Bill Poster.
Port Huron—Bennett Bill Posting Co.
Sturgis—D. A. Osborn.

MINNESOTA.

Austin—P. H. Zender & Son.
Brainerd—J. B. Stinehour.
Fairmount—Orin Lewis.
Faribault—J. Fink Bill Posting Co.
Minneapolis—Breslauer Bill Posting Co.
Morris—J. W. G. Curtiss.
Northfield—F. J. Couper.
Owatonna—Auditorium Bill Posting Co., F. M. Smersh, Manager.
Owatonna—H. H. Herrick.
Red Wing—J. C. Judge, City Bill Poster.
Rochester—J. C. Judge, City Bill Poster.
St. Charles—E. H. Ingham.
St. Cloud—Davidson Advertising Co.
St. Peter—H. J. Ludeke, Jr.
Winnebago City—G. E. Waldren.

MISSISSIPPI.

Canton—Green Coleman.
Jackson—Joe Brown.
Natchez—F. G. Pellettieri.
Meridian—L. D. Hoffer, Licensed City Bill Poster.
Starkville—W. D. Cochran.
Vicksburg—James McQuiggan.
Yazoo City—D. Wolerstein.

MISSOURI.

Boonville—Frank Gordan.
Brunswick—Price Ewing.
Carthage—Carthage Bill Posting Co.
Centralia—Rodemyre & Woods.
Chillicothe—Z. B. Myers.
DeSoto—Leon Herrick.
Fulton—C. O'Brien.
Hannibal—J. B. Price.
Kirksville—Wm. Allen Smith.
Macon—Fred. C. Parker.
Marceline—C. F. Long.
Mexico—Hatton & Clendenin.
Moberly—P. Halloran, 223 Clarke st.
Odessa—Jim Waddle.
Rich Hill—Newman Gossom
St. Charles—City Bill Poster, J. N. Mittelberger, Manager.
St. Louis—The Merchants' B. P. Co., W. F. Williamson, propr., 210 N. 7th st.
Stanberry—J. H. Patterson, Box 301.
Webb City—Webb City and Carterville Advertising Co.

NEBRASKA

Broken Bow—E. R. Purcell.
Central City—H. C. Martin.
Chadron—R. W. Gaylord.
Columbus—John Winkelman.
Fremont—M. M. Irwin.
Fremont—U. S. Watts.
Lincoln—F. C. Zehrung, member A. B. P. of the U. S. and Canada.
LINCOLN—W. I. Spere, City Bill Poster.
Nebraska City—Carl Morton
Nebraska City—J. Wier & Son.
North Platte—Warren Lloyd.
Superior—H. Bossemeyer.
Tilden—J. W. Russell, Box 58.
Wymore—Henry Anderson.
York—Gus A. Stapleton.

NEW HAMPSHIRE.

Exeter—Jas. D. P. Wingate.
Laconia—J. F. Harriman, City Bill Poster and Distributor.
Meredith—Jerry M. Mayo.

NEW JERSEY.

Atlantic City—Empire B. P. Co., 1811 Atlantic ave. Address Philadelphia.
Camden N. J.—Temple B. P. Co., Temple Building. Address Philadelphia.
Clayton—Wm. H. Jacobs.
Hackensack—Hackensack Bill Posting Co.
Hoboken—Hoboken Bill Posting Co.
Jersey City—J. F. O'Mealia.
Newark—Newark Bill Posting Co.
Paterson—Paterson Bill Posting Co.
Plainfield—A. L. Force.
Red Bank—M. P. Sherman, 5 Broad st.

NEW MEXICO.

Las Vegas—Chas. Tamme, Box 34.

NEW YORK.

Albany—Albany B. P. & Adv. Co., 35 Beaver.
Baldwinsville—Jas. E. Cunningham, Box 189.
Brooklyn—American Bill Posting Co.
Saratoga Springs—Moulan B. P. Co. A. Reddy.
Elmira—E. L. Johnson, Mgr. Globe Theater.
Fulton and Oswego Falls—Wm. Cook.
Glens Falls—A. M. Cheesebro, 91 South st.
Gloversville—Olin S. Sutliff.
Jellico—Thos. Bell.
Knoxville—Southern B. P. Co.
Memphis—Van Beuren & Co., successors to Memphis B. P. Co., R. S. Douglas, pron.
Pulaski—Neal Suggs.
PULASKI—A. M. Notgrass.
Union City—Oscar R. Crews.
Westmoreland—J. M. Louthan.

TEXAS.

Established 1870.

CHAS. WOOD, Billposter, Distributor, Jamaica, N.Y.
1000 three-sheet boards, 180 stands. Population, Jamaica and suburbs, 35,000 Rates: posting, 3 cents per sheet; distributing, per 1000, $2.00.

Pekin Population, 11,000.
Tazewell Co. Population, 35,000.

The Standard Bill Posting Co.
(LICENSED ADVERTISERS.)
BILL POSTERS, DISTRIBUTORS, Etc.
CHAS. L. MORGENSTEIN, - Manager.
PEKIN, ILLS.

All new boards, built of finest grooved lumber, on prominent locations, and unequalled services.

MADISONVILLE, KY. is a thriving little town, has a population of 5,000. is a good place to advertise, and J. E. MULLYNNIX, is the only reliable billposter and distributor in the place. All sorts of advertising done anywhere in the county. Work guaranteed. Good reference on application and your work solicited.

J. F. FOY, Bl iposter and Sign Tacker, Glencoe, Ont Controls all boards. Reference: Geo E. Tuckett, Hamilton; Western Fair, London; A. Pinlayson, Glencoe.

NORTH CAROLINA.

Asheville—Asheville Advertising Agency.
Lumberton—Geo. G. French.
Reidsville—P. M. B. Ellington.
Wilmington—S. A. Schloss.
Winston—Wm. T. Pfohl.

NORTH DAKOTA.

Valley City—Smith Decorating Co.

OHIO.

Ada—S. W. Rayl, Bill Poster and Distributor.
Akron—Byrne & Co., 125 Main st.
Bellaire—Fitton Bill Posting Co.
Bluffton—Alven E. Temple.
Bowling Green—The American Co.
Bowling Green—Commercial Bill Posting Co., A. H. Yonker, Manager.
Bradner—The Am. Co. (Bowling Green, O.)
Bucyrus—Frank R. Myers.
Butler—W. L. Hissong.
Canal Dover—John H. Fox & Bro.
Canal Dover—The Tuscarawas Distributing Sign Writing and Bill Posting Co.
Chicago—Louis Simmermacher.
Circleville—Baughman Bros.
Cleveland—Bryan & Co., High and Middle sts.
Columbus—Miller Bros., 53 West Town st.
Jamaica—Chas. Wood.
Johnstown—Otis S. Sutliff.
Lockport—Staats Bill Posting and Distributing Co.
Lowville—C. D. V. Carter.
Little Falls—Norris & Kingsbury.
Matteawan—W. S. Dibble.
Middletown—Thos. Kain, 88 South st.
Mount Vernon—P. J. Ring.
New York City—H. Munson, 4 Murray st.
New York City—Reagan & Clark, 21 Ann st.
New York—A. Van Beuren, 128 4th ave.
Norwich—G. F. Breed.
Olean—Olean Bill Posting Co.
Oswego—Joe A. Wallace.
Schenectady—C. R. Benedict.
Troy—M. E. Dundon, 114 Fourth st.
Troy—W. J. McAllister & Son, 416 River st.
Yonkers—W. L. Mildrum, 12 Waruton av.

Coehocton—Frank P. Hagans.
Crestline—A. C. Carney.
Custar—The American Co. (Bowling Green.)
Cygnet—The American Co. (Bowling Green.)
Defiance—J. P. Elser.
Leipsic—J. S. Peach.
Hoytville—The Amer'n Co. (Bowling Green.)
Lima—W. C. Tirrill.
Lisbon—Edgar D. Liechtenstine.
Logan—F. A. Koppe.
Marietta—Koerner & Thomas.
Mermill—The American Co. (Bowling Green.)
Middletown—E. O. Barat.
Milton—The American Co. (Bowling Green.)
Mt. Vernon—L. N. Headington.
Nelsonville—W. S. Runion.
New Philadelphia—S. W. Scott.
Norwalk—J. M. Harkness.
Pemberville—The Amer. Co. (Bowling Green.)
Perrysburg—The Amer. Co. (Bowling Green.)
Portage—The American Co. (Bowling Green.)
Portsmouth—R. W. Lodwick.
Prairie Depot—The Am. Co. (Bowling Green.)
Rising Sun—The Am. Co. (Bowling Green.)
Rudolph—The Am. Co. (Bowling Green, O.)
South Charleston—F. M. Heaton.
Springfield—H. H. Tyner & Co.
Steubenville—Samuel D. Sumter.
Tiffin—J. R. Lewis.
Toledo—Bryan & Co., 513 St. Clair st.
Uhrichsville—Twin City B. Post. Co., Box D.
Van Wert—Smith & Whires, 503 Park Place.
Wellington—L. W. Ely.
Weston—The American Co. (Bowling Green.)
Washington C. H.—Smith & Vincent.
Zanesville—R. D. Schultz.
Zanesville—England Bros., 31 N. Fifth st.

OKLAHOMA TERRITORY.

Clayton—Waltman Posting & Distributing Co.
Guthrie—Okla. Adv. & Dist. Agency, Box 266.
Guthrie—G. W. Foster. Lock Box 26b.
Kingfisher—Northup Bill Posting & Distributing Co.
Shawnee—Joseph H. Herron.

OREGON.

Ashland—Chas. H. Gillette.
Astoria—T. S. Simpson & Son.
Baker City—W. Newell.
Portland—N.W. B. P. & D. Co., 346 Morrison.
Salem—Salem B. P. Co.

PENNSYLVANIA.

Ashland—Frank H. Walte.
Bethlehem, South and West Bethlehem—Greman Bill Posting & Distributing Co.
Butler—H. J. Dougherty & Sons.
Carlisle—Geo. Cramer, 133 W. Pomfret st.
Connellsville—R. G. Curran
Cambridge Springs—H. W. Wilber & Co.
Emlenton—W. L. Pierce.
Greensburg—R. G. Curran.
Greenville—J. S. Laird.
Hanover—J. Percy Barnitz.
Harrisburg—Markley & Appell.
Johnstown—A. Adair.
Johnstown—Flood City Bill Posting Co.
Lebanon—Chas. A. Oliver.
Lykens—H. B. Matter.
Mansfield—The W. D. Husted Adv. Co.
Minersville—Minersville Adv. Co., L. B. 231.
McDonald—Bert M. McCartney.
Meadville—Geo. Knox.
Milton—A. J. Blair.
New Castle—The J. G. Loving City Bill Posting Co.
Philadelphia—American B. P. Co. (Ltd.), 814 Walnut st.
Pittston—Pittston B. P. Co.
Scranton—Reese & Long.
Sunbury—Sunbury Bill Posting Co., J. T. Cameron, Manager.
Washington—A. B. Means, 31 W. Chestnut st.
Wellsboro—A. H. Dartt & Co.
Wilkesbarre—Wilkesbarre Bill Posting Co.
Williamsport—Geo. H. Bubb.

RHODE ISLAND.

Providence—Old Colony B. P. Co.

SOUTH CAROLINA.

Charleston—Charleston Bill Posting Co., Fuller & Bernard, Propts.
Charleston—Chas. W. Keogh.
Columbia—R. S. Marks & Co., 1425 Gates st
Georgetown—R. Chas. Grigss.

SOUTH DAKOTA.

Madison—F. D. Fitts.
Sioux Falls—Sioux Falls B. P. Co.

TENNESSEE.

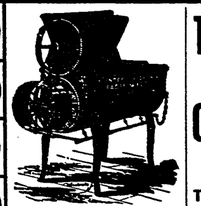
Athens—O. M. West Bill Posting Co.
Bristol—Border City Bill Posting Co., Oliver Tayler, Manager.
Covington—Howard N. Holshouser, Box 457.


LATEST BILL POSTER NOVELTY CARD SIGN. Sample 10c. Agents wanted. JOHN SPOTTS, Distributor and Advertiser, N. Topeka, Kansas.

PALATKA, FLA Pop 4,000. H. L. MILLER Billposter and Distributor. Best of references Owns all boards.

PASTE.

PROGRESSIVE BILLPOSTERS ALL BUY OUR "G" PASTE, made especially for their use, because far BETTER than home-made, more convenient and certainly CHEAPER. Will not sour and will keep for an indefinite length of time. On receipt of $1.50 will ship you a sample barrel holding over 250 pounds, out of which can make fully three barrels by reducing with cold water as needed. Many billposters act as our agents and control local paper hangers' trade as well as others and why not you? If interested at all write us. THE INDIANAPOLIS PASTE CO INDIANAPOLIS, IND.



THE above cut shows one of our Paste Mixers for Bill Posters. We make three grades (Good, Better, Best). Prices to suit all. Our catalogue tells all about them. It is sent free on application.

THE BILLPOSTER of a town ought to supply the town with all the paste it uses. This trade belongs to the billposter. It is his by right.

OUR MACHINE::: will enable you to do it. It will make the best paste so cheaply that you can drive all competition out of the market.

Take a Minute and a Postal—Write us and we will tell you all about it.

J. H. DAY & CO.
1144 E. Harrison Ave. Cincinnati, O.

The Very Idea

is just what every advertiser is seeking. Subscribers to

PUBLICITY

the popular English monthly advertising periodical, contains the cream of all the most practical ideas originated in every quarter of the globe, and, therefore, you cannot do better than get it. Only 50 cts. for a full year's subscription.....

MORISON'S ADVERTISING AGENCY
HULL, ENGLAND.

# $amW.Hoke
# POSTER MAKER
## 255 FIFTH AV. N.Y.

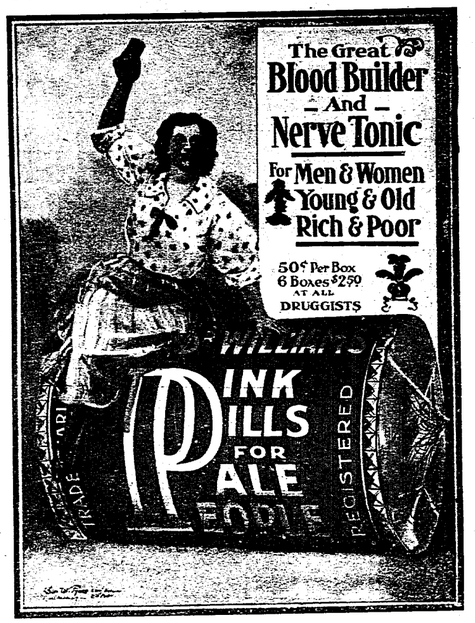
YES, I do make Posters, and the finest Posters that can be made; and my prices are lower because I make Posters mainly to get the posting of them, and can afford to make them without profit.

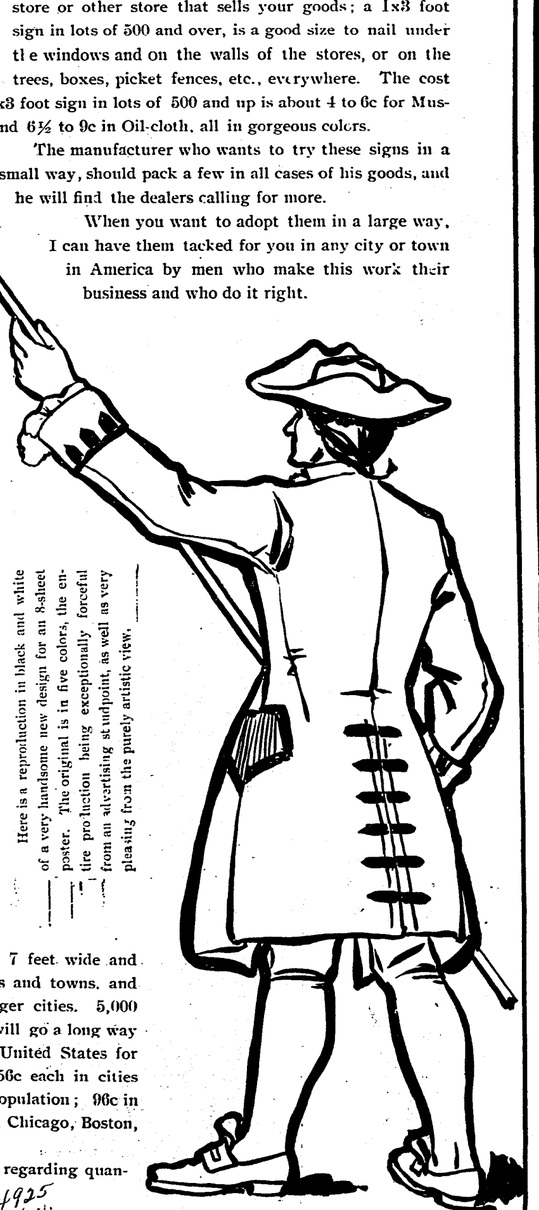
In addition to Posters I also make the finest Oil-cloth and Muslin Signs, in sizes varying from the very smallest to 3x5 feet—and larger if desired; as large as as 3x100 feet in one piece, and all *printed* from original designs, but printed with Paint, not ink.

A Muslin Sign in lots of 250 and up, size 3x25 feet, is a mighty good thing to hang out in front of a drug store or other store that sells your goods; a 1x3 foot sign in lots of 500 and over, is a good size to nail under the windows and on the walls of the stores, or on the trees, boxes, picket fences, etc., everywhere. The cost of a 1x3 foot sign in lots of 500 and up is about 4 to 6c for Muslin and 6½ to 9c in Oil-cloth, all in gorgeous colors.

The manufacturer who wants to try these signs in a small way, should pack a few in all cases of his goods, and he will find the dealers calling for more.

When you want to adopt them in a large way, I can have them tacked for you in any city or town in America by men who make this work their business and who do it right.



Here is a reproduction in black and white of a very handsome new design for an 8-sheet poster. The original is in five colors, the entire production being exceptionally forceful from an advertising standpoint, as well as very pleasing from the purely artistic view.

An Eight-sheet Poster, like the above, is about 7 feet wide and 9½ feet high; it is a good size for the smaller cities and towns, and many good advertisers use no larger size for the larger cities. 5,000 8-sheet Posters will cost from $800 to $1,200, and will go a long way toward covering the principal cities and towns of the United States for 30 days. Posting will cost 40c each in small towns; 56c each in cities like Lexington, Ky.; 72c in cities as large as 75,000 population; 96c in cities from 100,000 up to 500,000; $1.12 Brooklyn, Chicago, Boston, Philadelphia; $1.28 in New York city.

Write me for full, definite, up-to-date information regarding quantity needed and cost to post any city or section.

4925 W.

**$am W. Hoke Long Distance Bill Poster 255 FIFTH AV. N.Y.**

# THE BILLBOARD

VOL. XII., No. 1. CINCINNATI, NOVEMBER 1, 1899. PRICE 10 CENTS. PER YEAR, $1.0




MAJOR GORDON W. LILLIE,
Known Far and Wide as, "Pawnee Bill."

# BILL POSTERS DEPARTMENT

## Advertisers Using the Boards.

Bull Durham.
Seal of North Carolina.
Henry George and Dewberry Cigars, (Sam W. Hoke.)
Banquet Hall Cigar, Rosendfeld & Smith, Portland, Ore.
Cyrus Noble Whisky.
Star Tobacco, Continental Tob. Co., New York City.
Old Virginia Cheroots, American Tob. Co., New York City.
Prickly Ash Bitters, St. Louis, Mo.
Big Buffalo Cigars, Geo. Monto & Co., Detroit.
Parcola Cigars, Haas Bros., Cincinnati, O.
Dr. Pearce, Buffalo, N. Y.
Muscatine Oat Meal Co., Muscatine, Ia.
T. J. Henry, Des Moines, Ia.
Santel Tobacco Co., Wheeling, W. Va.
Walker & Co., Detroit, Mich.
G. J. Johnson Cigar Co., Grand Rapids, Mich.
Della Rocca Cigars, Alexander Gordon, Detroit, Mich.
Sen Sen, Rochester, N. Y.
Brown Bros., Cigars, Detroit, Mich.
Marguerite Cigar, Fritz Bros., Cincinnati.
Baker's Cocoa, Dorchester, Mass.
Aunt Jemima Co., St. Joseph, Mo.
Pieser & Co., Chicago, (Uncle Jerry).
Red Cross Cough Drops.
Diamond Cross Plug, Desire.
Jackson Square Cigar, Hirirshein & Co., New Orleans, La.
Beeman's Pepsin Gum, Cleveland, O.
J. H. Zelin & Co., Philadelphia, Pa.
Spillman, Ellis & Co., Covington, Ky.
Mennen Talcum Powder, Newark, N. J.
Johann Hoff Malt Extract, New York City.
Rosenfeld & Smith Co. (Banquet Hall Cigar), Portland, Ore.
E. F. [illegible]man Tobacco Co., Cincinnati.
Barker Collars, Troy, N. Y.
Polar Bear, Luhrman & Wilburn Tob. Co., Cincinnati, O.
Kobler One Night Corn Cure, Baltimore, Maryland.
"Cincy" Cigar, Voige & Winter, Cincinnati.
J. Stacy Hill & o., Cincinnati.
XXX Coffee, McLaughlin Bros., Chicago, Illinois.

## Notes.

An ordinance has been passed in San Francisco that the suspending of political banners across the public streets be prohibited.

They will never be missed, for the bill boards afford splendid opportunities for political announcements.

Two convivial bill posters visited New York from Detroit to work in the employ of the Star Theatre. They saw a bit of the town—then retired, blew out the gas, and were found next morning, asphyxiated. It is a subject of conjecture whether it was from ignorance of New York's advanced methods of turning out the lights, or from whisky.

The bill poster who fails to get his part of the political advertising is generally the only one to blame in the matter.

Dobbins Bros., Richmond, Ind., have sold out at that point. By the terms of the sale all their boards, together with their franchise in the A. B. P. A., become the property of Murray & Swisher, managers of the new Ghennet Theater. Murray & Swisher have also acquired Dobbins Bros.' lease on the Phillips Opera House. The Dobbins Bros. are organizing a mammoth Uncle Tom's Cabin Company, with which they will tour the West.

Send your name all over the world—put an ad. in the "Christmas Billboard."

Not long since the Consolidated Bill Posting Co., of Louisville, asked for an injunction against the City of Louisville, to prevent the latter from interfering with the erection of bill boards about town. Judge Miller granted a restraining order, preventing the city from requiring a building permit for the erection of each new bill board by the company until the Chancery Court met to pass definitely upon the subject.

The injunction was then rendered permanent.

There has been a complaint against property owners in Claremont street in Jersey City, to the effect that the bill posters have been leaving paste-soaked paper on their premises. Bill posters should always be careful to leave no evidences of their work otherwise than neatly posted bills, and then there will be no room for complaint from the most exacting of property owners.

A number of forged bill board passes have been presented at the Manhattan Theater in New York. Manager E. D. Price has been compelled to change all ticket forms and colors. Several arrests have been made, and no further trouble is apprehended.

The New York World says of the new Bill Posters' Trust: "It looks like an attempt on their part to monopolize the scenery of the country." Not to monopolize, but to lend variety.

The W. C. T. U. of Los Angeles, Cal., are still undaunted in their efforts to abolish the bill board pictures, as they contend that they are against the promotion of purity. They seem to have selected particularly the figures advertising the various mineral waters, and denounce them as an insult to womanhood. This certainly can not be the fault of these well-meaning ladies; and were the artist to make the figures most dazzlingly beautiful, the fair sex would perhaps not object so strenuously to their embellishing and decorating the city's boards.

The American Company, of Bowling Green, has purchased the Commercial Bill Posting Co. of that place.

Otting & Son, of Newport, Ky., have increased their holdings by the addition of many new and desirable boards, but they are crowded for space as badly as they ever were.

We note that Jacksonville, Fla., has an ordinance prohibiting the posting of bills on trees or fences. What is more, it is to be enforced. Before long they will all be in line.

"The Souvenir," of Jefferson, Iowa, says: "For a handsome job of bill posting Harley White is the man to get. A plug of Star Tobacco twelve feet long ornaments a building opposite our office; a most aggravating view for a number of chewers around town."

James Robinson, bill poster, formerly employed by Henry Manchester, Fall River, Mass., is now connected with the Newark Bill Posting Co.

We read a great deal in the newspapers in different parts of the country of the people's serious objections to the advertisements on some of the prominent boards, and that the columns of the newspapers are closed to many such, as patent medicines, etc., but we fail to see or hear of any remedy company, however obscure, that with sufficient sustenance can not find room in the columns of the daily papers.

W. C. Tirrill, of Lima, Ohio, has a splendid plant for sale in that city. It is the admiration of all agents who make the town. Tirrill's health is not the best in the world, and his physician thinks a position on the road would improve it.

Leo A. Dillon, who owns and manages the Dillon Cross Roads Bill Posting Company, at Normal, Ill., does some of the best advertising in the West. His efforts in his own behalf are especially noteworthy.

Fire Warden Frank P. Sawyer, of Worcester, Mass., recently determined to make a stand against the practice of nailing handbills, signs and other advertising matter to trees within his jurisdiction. He has given notice that there are laws forbidding this sort of thing, and that he will enforce them against offenders, who are detected. This is splendid—he has our best wishes for his success. Snide companies, who practice this sort of thing just to avoid paying the small amount required to have the work done right by the people who make this their business, deserve nothing better than to be jailed.

Thos. P. Littlejohn has started a plant at Decatur, Ala. Mr. Littlejohn also manages the Opera House, and does distributing and sign tacking.

Every now and then some bill poster writes in: "The retailer will not buy posters." Pity these moss-backs can not visit Denver, Portland, San Francisco, Lawrence, Mass., or any one of the scores of other towns that is blessed with live bill posters.

Mr. P. L. Meyers, manager of the Grand Opera House of Janesville, Wis., has purchased the business of the Rock River Bill Posting Co. from Mr. Byron A. Backus. The deal also includes the membership in the Wisconsin State Bill Posting Association, only one member being allowed in a town. Manager Meyer now has one of the largest bill posting privileges in Wisconsin, now having over 30,000 square feet of bill boards in that city.

P. B. Oliver, city bill poster of Findlay, O., who was badly injured in a runaway accident September 6, is able to be about again.

A retail advertiser is worth more to a newspaper than a theater is. He would be to a bill poster also if the latter would develop him.

A poster, one mile long, printed on a continuous roll, was used recently to advertise a street fair in Battle Creek, Mich. It was pasted on the brick pavement between the street car tracks.

Make it a point to call on your local trade every week. Show them everything that is new, while it is new, and give them a new talk every time you call.

The Indianapolis Press is the latest of the dailies to seek publicity on the bill boards. Geo. E Randall, manager, wants to hear from bill posters in Indiana.

The California Fig Syrup Co. will resume posting this fall. Communications should be addressed to the manager, Mr. R. E. Queen, 392 Church St., San Francisco, Cal.

A new bill posting plant has been started in Kansas City, under the style of the Inter-State Bill Posting Co. Mr. J. T. R. Clark is the promoter. The company is now ready for active business, having nearly 20,000 running feet of boards.

Mr. J. T. Hyre, who for twenty-two years had charge of the Kansas City Bill Posting Co.'s work, and who is recognized as one of the most conscientious and careful bill posters in America, has charge of the bill posting department.

The distributing and tacking is under the personal supervision of Mr. F. McDonald, formerly with E. F. Mulloy, and is well known to most of the traveling advertisers.




A Board at Peru, Ind., owned by C. W. Stutesman.

## Notes by the Way.

Bill board advertising has gradually emerged from the fence-and-dead-wall sphere. The up-to-date bill board promoter controls his own boards, and is practically monarch of all he surveys. He is exploiting himself on a "higher plane," as it were, for the surface boards have been superceded by the boards out of reach of the vandal, and conspicuous to all observers.

The goaheadative billboardist is rather a sign painter than a litho paster, though lithos and printed signs are yet indispensable in certain lines of board publicity. Thus, the modern billboardist is rather an artist than a mere mechanical medium. Behold the painted board ads., and judge for yourselves, connoiseurs and laymen alike! It's the art pictorial of advertising reduced to practical materialism. The printed board ad. imparts that lucidity of ideal theory and practical demonstration which lacks in cold type. It pleases the eye, by giving color to the barren thought. It's a study as well as realization in colors.

The idea realized, unless strikingly obtrusive to even the mediocre mind, frequently remains an unsolved problem in typography. Here's where the board artist's paint brush comes in good stead; here's where we must demonstrate the convincing singularities of vivid illustration. "Give color to your thoughts and creations, and neither sunlight nor darkness can withstand the force of convicting evidence," is old Roman wisdom, and it serves here as a frappant, co-illustrative element. A black polished stove, be its beauty and merit ever so predominant, will sell better if these qualities are forced to your attention in a multi-colored ensemble; i. e., every salient feature portrayed by the master hand of the color artist.

A fashion plate that lacks vividness seldom carries conviction. The simple cut of a bonnet, corset, hat or other article susceptible to the recreative foibles of the modes, is only ordinarily effective. They look commonplace, though they be wonders of conceit, handicraft or mechanism. But, what will be the results with the clever paint brush; the procreative elements of the lithographer's stone, and the family of color demonstrators? You have never succeeded in convincing those who can see that black is white; a rose under another name may be a rose still. But how different it is with the bonnet that meets your glance, traced out in uni-colored ink, and the one pictured in the multi-colors of its composition! Ninety-nine out of a hundred women would choose to buy the picture bonnet; the printers' ink advertised bonnet would likely go unnoticed, though it be exactly the same thing.

Whisky colors, tobacco colors or amber gambrinus are specific colors as regards characteristic. Yet there are manufacturers who pride themselves upon the achievement of a certain whisky color, tobacco color or beer color. Whisky colors, tobacco colors or beer colors are simply such and nothing else in the eyes of the general public. But bring these "special" colors to the attention of a clever artist, and have them realized on metal, wood, glass or paper, and the public will readily learn to distinguish the oneness of the colors thus brought out. They will habilitate themselves as specialties, and thus supercede competition of the common character. I know of a cigar manufacturer who exploited a cigar wrapper of a uniquely clara character, and a "spotted" firmament. He was unsuccessful in introducing and popularizing this article until the color artist had succeeded in illustrating the foible of nature and chemical resource. Now this cigar wrapper has a field of its own, and the artist was the creator. If one set out to exploit singularities to his profit, be they natural or artificial, mere advertising the possession will only attract the few. An army of soldiers may march through the town and only attract the casual observer. Herald this army, or set its step to a blare of trumpets or beating of drums, and possibly the whole population will be on the qui vive.

An Eastern genius has a new scheme, which is to be confined to a special sphere. He intends to establish a folding fence circuit. That is, he will interest bill board advertisers, or rather, paint board advertisers, in a scheme to create a "mile-long" fence, composed of numbered sections, which can be put up or detached and trans-shipped, as occasion or contracts require. In short, he will contract to fence in fair grounds with these advertising boards, and move with the fairs.

Another promoter of new board advertising is now after the bobtail railroads, such as are dependent upon all sort of collateral resources in order to keep their roads in repair. His idea is to obtain from the owners the privilege to affix lateral boards to the box car roofs, or framed signs and banners to the sides. He has succeeded in explaining to several advertisers that this is a paying method to attract the rural eye.

The mounted advertisement, or the autovehicular sort, is already in evidence. It will supercede the cycle freak advertiser and less modern wagon advertising. Aye, the bill board is automobilizing rapidly. We are surely approaching the "sandwichmanless" and "non-walking" advertisement idea.

The bill board has a sister—the paint board.

Municipal waste baskets open a new field to the bill board man.

A billboardist offers this proposition to the county authorities of a Western State. He will erect milestones and crossroads signs free to the county, and keep them in repair, for the privilege of lettering these stones with advertisements, and use the way signs for like purposes.

JOHN B. RINDFLEISCH.
Cleveland, O., October, 1899.



## Posters.

### Changes and Growth of this Form of Advertising.

In this article we publish the gist of what was given to a New York reporter by a member of a well-known firm of lithographers, as the development of the art-poster,

Since art-posters took hold of the popular fancy the business in commercial posters has increased many fold. While this fact makes the lithographers happy, nevertheless there have been certain disagreeable features, which have developed along with the poster. Customers who at one time dropped into his office and left designs to the publishers, now set up to be art critics, and insist upon bossing their own jobs. Even the managers of little blood-and-thunder plays, and proprietors of patent medicine firms, place their judgment of this article far above that of the men who execute the picture desired.

The history of the poster in this country is interesting. In the first place it consisted merely of a simple announcement on a sheet about the size of a programme. Subsequent to this came the lithographs of a star performer, which were distributed to shop-keepers for display in their windows. Next came the three-sheet, consisting of three sheets of paper, each measuring 23 by 43 inches. This was used for circus advertising, and P. T. Barnum has been given the credit of introducing them. These have developed into the regular stand work of to-day, the average stand being termed a twenty-eight-sheet stand; it is four sheets high and seven sheets long. Regular stands given over to advertising purposes were established about 1872, and, although some difficulty was at first experienced in finding available locations, their numbers rapidly grew. The Uncle Tom's Cabin Co. was one of the first attractions to go on the road, and the wood-cuts first used were gradually replaced by lithograph work of a fair sort.

The artistic improvement in posters began some time previous to 1875, coincident with the improvements in photography and lithography, and it has now reached a point where it will be almost impossible to ascend. To be sure, the modern affair costs a great deal more than did its crude predecessors, but nevertheless, as fully six times as many are in use now as there used to be, the cost of fine work is proportionally lessened.

The assertion of theatrical men that it was the theatres appropriating the idea of the circuses which caused the immense development of poster advertising by manufacturers, is entirely correct. The reason that you see more commercial posters than theatrical displays is that the mercantile houses have, as a rule, more money to spend in this kind of advertising. The expense of placing the paper before the public has increased greatly since bill posters now pay rent for their stands. Their prices for sticking bills have gradually ascended from two and two and one-half cents a sheet to four and five cents. This fall, as many times in the past, efforts are being made by combinations of theatrical managers to do away with the expense of posters entirely. The combination is, of course, necessary, for no single manager could afford to do away with this method of advertising, unless every one of his competitors did the same. However, the lithographers and bill posting companies' managers view the agitation for the abolition with no alarm, for the scheme has been tried many times, and in every instance the temptation to attract the volume of attention to his theatre has proved too strong for one of the managers.

The use of lithographs in windows is increasing all the time, and of late the lithographing on metal has been introduced for window displays, in order to make them last longer.

The money spent in a year by theatrical and circus managers upon this form of advertising must amount to a stupendous sum, though, when you take into consideration the fact that the average traveling company spends $100 a week on its posters and smaller lithographs for a period seldom less than thirty-two weeks, which gives a total expenditure of $3,200 a season. The circuses pay out much more for this purpose, and the two or three very large concerns certainly do not spend less than $40,000 a year. One spends more than $100,000 every season. Of twenty-five popular places of amusement in New York, which include the largest music halls, it is estimated that each during the season uses about fifty twenty-eight-sheet stands of paper, or 1,250 in all. Each of these places on an average, too, has about 350 three-sheet stands, or 8,750 in all. Each has about 2,000 colored lithographs in the windows, or about 50,000 in all, while each uses about the same number of single sheets for posting on barrels and boxes in the streets. Formerly a manager waited until the play he promoted proved to be a success before giving orders for lithographic work, but to-day most managers get out their posters for new plays long in advance of their production.

## Los Angeles.

Bill posters have been watching with a great deal of interest Wilshire's fight in Los Angeles, and will now, no doubt, keep in closer touch than ever with what is going on in the far West, for there is no telling just when they will have to meet the same issues. The ordinance as passed by the Council is as follows.

ORDINANCE NO. 5986.
(New Series.)

An Ordinance regulating the business of bill posting and sign advertising, and the erection, construction and maintenance of bill boards, advertising sign boards and similar structures for advertising purposes in the City of Los Angeles; and providing for the licensing of such business

The Mayor and Council of the City of Los Angeles do ordain as follows

Section 1. No person shall carry on the business of bill posting or sign advertising within the City of Los Angeles, without having procured a license therefor, as required by the terms of this ordinance.

Sec. 2. The words "bill posting" and "sign advertising" contained in this ordinance shall be construed to include the act or the business of posting or painting advertisements, of any nature whatsoever, upon bill boards, advertising sign boards and any similar structures; provided, however, that no definition herein contained shall apply to the advertising by religious organizations of meetings called for divine worship, nor to the distribution by hand, in said city, of advertisements from house to house or from store to store, by any person, or his agent, advertising the business in which such person is directly engaged in said city

Sec. 3. No bill board, advertising sign board or other similar structure to be used for advertising purposes, shall be hereafter erected within the city of Los Angeles, along the line of any public street, lane, alley or other public place in the city of Los Angeles, or at a distance less than twenty feet therefrom, nor more than six feet in height, measured from a point three feet from the surface of the ground upward; provided, that the same must leave an open space at least three feet from the surface of the ground to the lowest point of said bill boards or advertising sign boards, without the permission of the City Council. Every applicant for permission to erect a bill board, advertising sign board or other similar structure for advertising purposes, more than six feet in height, measured as herein provided, and to be placed on the line of any public street, lane, alley or other public place in the city of Los Angeles, must file at each instance for every separate structure, an application therefor, with the City Clerk, and the City Clerk shall give ten days' notice in writing, personally or by mail, of such application, to the owners, occupants or agents of all houses and lots within a distance of three hundred feet from where such structure is proposed to be erected. No such application shall be considered by the City Council unless accompanied by a certificate from the City Clerk, certifying to the service of the notice herein required, or the written consent of such owners, occupants or agents to the erection of such structure; all costs of serving such notice to be paid to the City Clerk by the applicant at the time his application is filed.

Sec. 4. Any person may obtain a license to carry on the business of bill posting and sign advertising within said city upon payment to the City Tax and License Collector of the license fees hereinafter specified, and upon such payment being made the City Clerk shall issue to such person a license therefor. Any such person applying for such license shall also execute a bond to the said city, with at least two good and sufficient sureties, to be approved by the Mayor thereof, in the penal sum of five hundred ($500) dollars, conditioned for the faithful observance of the ordinances of the City of Los Angeles, now or hereafter enacted, relating to said business. Such license shall expire three months from the date of its issue, and shall not be transferred or sold.

Sec. 5. The license fee for engaging in and carrying on the business of bill posting and sign advertising, as defined in this ordinance, is hereby fixed at seventy-five ($75) dollars per quarter, payable in advance, and shall run from the first day of the month in which the license is issued; provided, however, that any person keeping, using or maintaining bill boards, sign advertisements or other similar structures used for advertising purposes, more than six feet in height, when the same are permitted by the City Council, under the terms and conditions of this ordinance, shall procure an additional and special license therefor, to be denominated special bill poster's license, and shall pay for such special license, in addition to the bill poster's license fee herein specified, a further license fee of one hundred and fifty ($150) dollars per quarter.

Sec. 6. It shall be unlawful to keep, use or maintain any bill board, sign advertisement or other similar structure, more than six feet in height in the City of Los Angeles, measured as herein specified, along the line or within twenty feet of the line of any public street, lane, alley or other public place in said city, or elsewhere in said city, after the expiration of any license for bill posting or sign advertising, in force at the time of the passage of this ordinance, excepting only when such structures are permitted by the City Council, under the terms and conditions of this ordinance, and upon the expiration of such license, all bill boards, sign advertisements and other similar structures for advertising purposes, along the line of and within twenty feet of the line of any street, alley, lane or other public place, or elsewhere in said city, higher than six feet, measured as herein provided, shall immediately thereafter be taken down, or so reduced in height as not to exceed the limit of said six feet; but any such bill board or sign advertisement may be allowed to remain if the permission of the City Council therefor be obtained, as in the case of the erection of such bill board or sign advertisement in the first instance, and in the manner hereinbefore provided.

Sec. 7. Any violation of this ordinance is hereby declared to be a misdemeanor, and it shall be punishable by a fine of not less than ten nor more than two hundred and fifty dollars, or by imprisonment in the city jail for not less than ten nor more than one hundred days, or by both such fine and imprisonment.

Sec. 8. All ordinances and parts of ordinances in conflict herewith are hereby repealed

Sec. 9. The City Clerk shall certify to the passage of this ordinance, and cause the same to be published once in the Los Angeles Record; and thereupon and thereafter the same shall take effect and be in force.

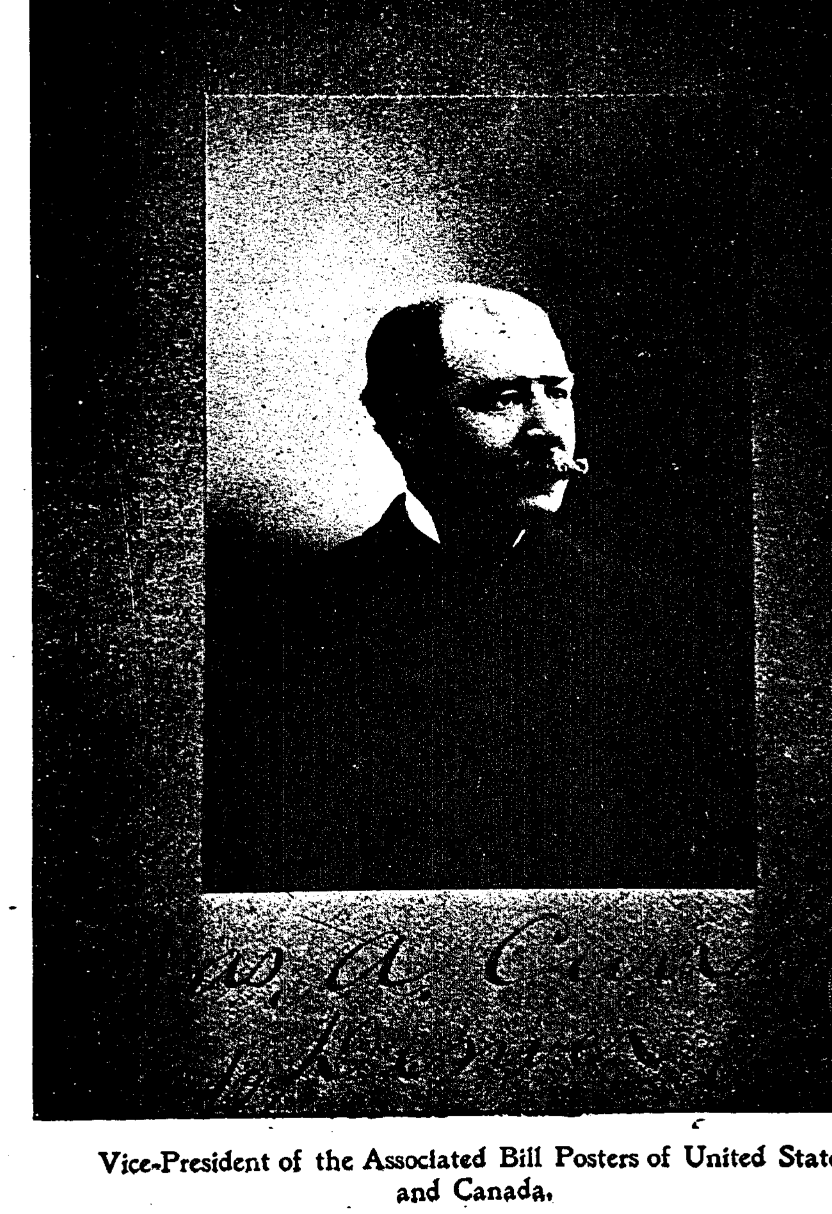
I hereby certify that the foregoing ordinance was adopted by the City Council of the City of Los Angeles, at its meeting of October 2, 1899.

C. H. HANCE, City Clerk.

Approved this 2d day of October, 1899.

FRED. EATON, Mayor.

Mr. Wilshire says that he is not afraid of the new ordinance, and that he will carry it into the courts; if necessary, to the Supreme Court. His defense will probably be, that they can not legally interfere with property interests. However, the present license does not expire until January 1, 1900, and the boards that are now up can not be razed until the expiration of the term of the license. By that time many things may happen.



Vice-President of the Associated Bill Posters of United States and Canada.

Mr. Gear, who formerly conducted the bill posting plant in Paso Robles, Cal., has moved to San Louis Obispo, where he has entered business entirely for his own interests. Mrs. Clara L. Gear, however, has purchased all Mr. Gear's boards, and is carrying on the old business in Paso Robles. Besides managing the bill posting plant, she personally conducts a distributing agency. Her courage must be admired, and our best wishes for her success go forth to this plucky little woman.




## The True Story.

Will "The Billboard" kindly give space for a few remarks in defense of the I. A. of D., having read, as I did, in "The Bill Poster-Display's" last issue some very scurrilous remarks about the I. A. of D., and everybody else that has ever tried to do distributing, except, possibly, Runey, who is beginning to be considered by all who know him as a failure, if not a fake, when it comes to organizations.

The article referred to is entitled "Needs No Defense," and has no signature, and therefore the "Bill Poster-Display" and "Needs No Defense" are doubtless equal partners, and as the I. A. of D. has already cleared the field for house-to-house advertising, they hope now to take possession and reap a rich harvest. Frantically they call all distributors frauds and fakes and failures, and cite the necessity of prompt action on the part of the advertisers to appreciate their great undertaking and give them proper credit as the organizers of the association of the "only" men on earth that can distribute matter and bring results.

"Needs No Defense!"—Well, I guess not! They tell you that the I. A. of D. has failed in all of its undertakings, because it has gone against the bill posters, and then, in almost the same breath, that 75 per cent. of the members of the I. A. of D. are bill posters. They also say that the I. A. of D. is the cause for the low rate paid for distributing, and yet again, I call attention to the fact that 75 per cent. of its membership is the bill posters of the town they represent, and have created no new competition in joining the I. A. of D.

And now, after this two-column article of abuse, if you will examine their constitution and by-laws, you will find that they have quite copied those of the I. A. of D. They have changed around one letter in the name and left two little loopholes in the wording—one by which the members may get out of the guarantee to the advertiser, and the other by which the Secretary may get away with the funds. "Good thing;" beats being solicitor for the I. A. of D. You see that they have stolen their name, constitution and by-laws from the I. A. of D. and they hope also to steal the thunder of the I. A. of D. and thus completely plunder and ruin the organization, and thereby reap a "good harvest."

Now, if the "Needs No Defense" is not a fraud and a fake worse than tenth-rate bill posters' paste in winter weather—— Stand up, Runey! and tell the boys why do you call it the idea? Why copy the constitution and by-laws of the I. A. of D.? Why say in the same breath that the I. A. of D. has failed in all things, and in the same breath that 75 per cent. of them are bill posters? Why join the I. A. of D. yourself? Why bring yourself and friends to their annual meeting? Why try to get them to make for you the office of solicitor? Why, having fallen in this, then create a new association? Why fleet yourself the secretary of the "Needs No Defense?" Why did you so arrange the constitution of the "Needs No Defense" that all monies coming to the association must first come to the secretary? Why was the secretary's office left unbonded? Why was it left out of the by-laws that the secretary should make a definite report at definite periods? Why all of these peculiar ideas?

Is it because the stolen thunder of the I. A. of D. will furnish the members to be fleeced? Is it safe to say that the secretary should make a report of the affairs of his institution, whatever its condition might be? Now, I never did believe in the idea of seclusion. Those of that nature are about as dangerous as a secretary without a report, from a financial point of view.

The I. A. of D. does about all of the work in the towns where it has a representative, and the number of these towns is now over 450. With matters standing in this light it would be an injustice to be taxed 10 per cent. on all this work that is already coming to the new members. That is what a solicitor for the I. A. of D. would have caused.

I wish to say that many, very many of the members of the I. A. of D. are bill posters, and good ones as well, and they are distributors, and good ones as well. We want more of them, and we expect to get them. They are with us, and we are with them at least 150 strong. We make all of our contracts good. Have got the money to meet any probable loss. Have met all losses of the advertiser up to date. All defaulting members are kicked out as rapidly as found out. And are passing over to the Runey combination, I understand.

We are doing the distributing for every town we cover, and what is more we are giving entire satisfaction to the advertiser. The advertisers have been to our conventions. They have been to our towns; and they have seen what we have been and what we are doing; and it will have to be a long slide that you will have to make if you "Runey" them.) This Bill Poster Display must be a "Koraageous Korker" to try to make an organization which stands so highly with the advertisers as does the I. A. of D. look like "thirty cents." Perhaps their real aim is to make the Cincinnati "Billboard" look like "thirty cents," and do this through the I. A. of D., whose official organ it is. Courage usually carries the day, but with courage on the other side, too, there sometimes is a different tale to tell. I wonder who is going to look like "thirty cents."

This "Runey Combination" points to the financial standing of the individual members of the I. A. of D. We confess that a goodly part of us are poorer, perhaps, than members of the "Needs No Defense," but we have behaved ourselves in such a way that the advertisers have learned to respect and consider us as reliable, and, as was not the case with the fellows who are now saying hard things about us, every member pays his dues promptly, and thereby proves his confidence in the future of the I. A. of D. and its works.

JOSEPH REID.

## Tips.

Boston Medical Co., Chicago, Ill.
Winkelman & Brown Drug Co., Baltimore, Maryland.
Medical Inhalation Co., 22 W. 14th st., New York.
California Fig Syrup Co., Chicago, Ill.
Dr. Chapman, St. Jacob's Institute, Chicago.
Mellin Food Co., Boston, Mass.
W. H. Hill Co., Detroit, Mich.
Wizard Oil Co., Chicago, Ill.
Charleston Metallic Packing Co., Charleston, S. C.
Drs. F. E. & J. A. Green, Boston, Mass.
Dr. N. C. Davis, Frankfort, Ind.
Chattanooga Med. Co., 320 N. Main st., St. Louis, Mo.
Sunshine Remedy Co., St. Louis, Mo.
Bristo & Myers, Brooklyn, N. Y.
Dr. Scop, Racine, Wis.
The Paae Dye Co., Newark, N. J.
Buckeye Medicine Co., Portsmouth, O., 429 Waller st.
Bodds' Medicine Co., Buffalo, N. Y.
M. M. Fennen, M.D., Fredonia, N. Y.
Hobacker & Bros., Connellsville, Pa.
The Peruna Co., 242 S. Lazelle st., Columbus, O.
Wm. Borsodi, Pulitzer Building, New York City.
Dr. Chase Co., Philadelphia.
Victor Starch Co., Columbus, O.
United Salt Co., Cleveland, O.
Prickly Ash Bitters, St. Louis, Mo.
Michigan Chemical Co., Detroit, Mich.
Merley Drug Co., Chicago, Ill.
Drs. Kennedy & Kernan, Detroit, Mich.
Acme Book Co., Littleton, N. H.
Oriental Co., Station I, Philadelphia, Pa.
Novelty Plaster Works, Southville, Mass.
Okio Coffee & Spice Co., Dayton, O.
Granger Med. Co., Chattanooga, Tenn.
Evans Bros., Van Wert, O.
Kendall Mfg. Co., Providence, R. I.
Wheeler Chemical Co., (physicians only), Chicago, Ill.
C. I. Hood, Lowell, Mass.
S. Hernsheim Co., New Orleans, (signs).
Dr. Miles, Elkhart.
Celestial Oil Co., Baltimore, Md.
Paul & Gurlett, (mfrs.' agents) Pittsburg, Penn.
W. H. Comstock Co., Morristown, N. Y.
Gentle Books, Chattanooga, Tenn.
G. C. Bittner & Co., Toledo, O.
Lydia E. Pinkham, Lynn, Mass.
Swift Specific Co., Atlanta, Ga.
Kondon Mfg. Co., Minneapolis, Minn.
Pagyard Specific Co., Atlanta, Ga.
W. W. Clark, Columbus, O. (Ohio.)
Electric Lustre Starch Co., Boston, Mass.
W. A. McCoy, Columbus, O.
Providence Medical Institute, Chicago, Ill.

## Who 'Tis Items.

While a few of the old stand-bys have dropped out this fall, twice as many new firms have entered the field. Distributors need not be discouraged at losing a patron, unless some one else does the work in his city. Advertisers, like other business men, are now methods and new schemes. If they did not we would not get any new advertisers in our line. There are fully ten per cent. more advertisers using house-to-house distributing as a medium than there were last fall. The business is increasing every season and will continue to increase as long as distributing brings in good results; therefore, it lies with the distributors to increase their business. Results will tell. You should endeavor to improve your service every day. Look after the little details. Watch your men closely; or if you are doing the work yourself, do it the best way possible. Follow instructions to the letter. If an advertiser instructs you to place the matter under the cushions of vehicles at the fairs, put it there, no matter whether you think it right or not, and do not throw it into the wagons and buggies as they pass in at the gate. I have heard of several distributors who did not follow instructions.

Mr. John S. Seaman, of Richmond, Ind., is an exclusive distributor. He is an energetic worker, and advertisers for whom he has done work have nothing but praise for his services. If you have any matter for Richmond, Ind., Mr. Seaman is the proper person to take care of it.

The United Manufacturers & Publishers Advertising Co., of Coboes, N. Y., has bobbed up again with a large circular, entitled, "Our Business Review." Everybody thought the Cohoes concern was dead. They undoubtedly need more money, and are looking to distributors to furnish it. My advice to all is, "keep off the grass."

Mr. G. W. Stutesman, the well known and up-to-date bill poster and distributor, and representative of the I. A. of D. at Peru, Ind., has just issued a four-page circular, giving description of his city, location of his bill boards, and facilities for distributing, etc. He handles the subject of distributing in such a thorough and original manner that I can not refrain from quoting a portion of same, as it may suggest new ideas to other distributors:

Distributing.—Possibly in no other branch of advertising can better results be realized than that of distributing, if done in a thorough, systematic manner. A good first-class distributor understands the art of bringing the housewife or maid servant to the door, and getting her to accept his matter without exciting irritation or annoyance. To our notion this is the greatest gift a distributor can possess. Better far not try to get matter inside the house if you can not do so without making the recipient angry over the interruption which must necessarily ensue.

I have a competent corps of special carriers (under my personal supervision) for the thorough house-to-house delivery. They have been educated in placing the advertising matter in a way to bring the best results, and results are the best proof of good services. I give my entire time and attention to our out-door advertising. It therefore is our only means of making a living, and I can not afford to neglect the best interests of my patrons any more than a merchant can the regards of his customers. I pride myself in stating that my work has been such that I have never lost a patron; and our rates are as low as it is possible to make for faithful work.

Applications for membership in the I. A. of D. are coming in more rapidly than ever before. It seems that the harder "The Bill Poster Display Advertising" kicks, the bigger the boom for the I. A. of D. Mr. Steinbrenner is receiving dozens of letters in every mail, with comments concerning the new association, of which the following are a few samples:

"The I. A. of D. is the best association I ever belonged to."

"No Runey in mine."

"What is 'The Bill Poster-Display' trying to get at?"

"We will stand by the only."

"Runey is up against the real thing now.'"

"That Illinois charter must be a lightning change artist."

"I know Stahlbrodt too well."

"What nerve! I wonder if they think we are suckers, etc."

"If Steinbrenner is 'the dog in the manger,' what would be the proper title for Runey?"

"The 'idea' funeral will take place immediately after the Bill Posters' Convention at Atlantic City."

"He (Runey) is more to be pitied than censured."

I have received quite a number of soliciting circulars from distributors this month, several of which are worthy of mention, viz.: C. L. Weiss, Pottsville, Pa.; Frank H. Dinsmore, Coshocton, O.; Geo. W. Riley, Hamilton, O.; Wm. Kerr, Auburn, N. Y.; John S. Seamat, Richmond, Ind.; J. W. Palmer, West Superior, Wis.; Wm. M. Maloy, Carlisle, Pa.; Dr. J. W. Griffith, Greensboro, N. C.; C. B. Hathaway, Leavenworth, Kas.; Sylvester Johnson, Fort Madison, Iowa, and others. Most of these are brief but to the point, and should bring the authors much business.

There is one "knocker" connected with the business of distributing that has not been mentioned. I refer to the employe who has been discharged on account of unsatisfactory service or other reasonable cause. This "knocker" often threatens to report to the advertiser a poor service. However, no distributing agency that has been rendering a first-class service need have any fear of these reports, as advertisers will simply ignore them.

Messrs. England Bros., of Zanesville, O., have done the following work during the months of August and September: Posting, 120 sheets for Day and Night Tobacco, 700 sheets for Old Virginia Cheroots; also, 325 sheets for same in Taylorsville, Sterling, White Cottage, South Zanesville, Concord and Roseville; 250 sheets for Zip, 160 sheets for Sanatel Stogies,, 80 sheets for Sen Sen, 200 sheets for Senate Boy, 160 sheets for Navy Tobacco, 160 sheets for Uncle Jerry Pancake Flour, 200 sheets for Star Tobacco; State Fair, 250 sheets; 400 sheets for Koehler's Corn Cure, 160 sheets for Gloria Cigar, 100 sheets for Chester Park, 120 sheets for General Arthur Cigar. Local, 150 sheets, H. H. Sturtevant; 105 sheets, H. D. Munson & Sons; 1,100 sheets, Labor Day; 300 sheets, County Fair; 15 sheets, Singer Sewing Machine Co. Distributing: Swift's Specific Co., 5,000; Mennen's Talcum Powder, 5,000; B. & O. R. R., 4,000; Dr. Chase, 6,000; Boston Medical Institute, 12,000; H. H. Sturtevant, 5,000, and much local work. Tacking: 600 Piaud's Quinine Hair Tonic. Lithos: 185, Cycle Carnival. This looks as though the I. A. of D. members are getting a little of the business occasionally.

We wish to call especial attention to the several articles contributed by Mr. Frank C. McPherson, of Mattoon, Ill. Mr. McPherson is an expert distributor and bill poster, and his writings will be of great benefit to the entire craft, especially the small-town distributor and bill poster.

The Boston Medical Institute, of Chicago, received a very bad service at Richmond, Ind. —something like a thousand of their books were stored away and never distributed. Will mention no names, but can state that Mr. Seaman, the I. A. of D. representative for that point is not the guilty party.

"Needs No Defense" is the heading of an article in "The Bill Poster-Display," in which the writer refers to the "I. D. A." Needs no defense, because there is nothing. What are you going to defend?

The I. A. of D. has just enrolled Mr. Jas. A. Muldoon, of Eastport, Me. In reply to the letter of inquiry regarding his standing, etc., one of the leading men of his city says: "Mr. Muldoon, in my opinion, is an extra good man for this business. He is well known all over the city; is a temperate, industrious man, thoroughly attentive to business and well qualified in every way, and I can truthfully say that there is not a man in our city whom I would prefer to recommend as a member of your association than Mr. Muldoon."

Now is the time to solicit your local merchants and insurance companies for calendar work, and undoubtedly there will be plenty of it to do this season. The local distributor has no one to blame but himself if he does not get the work. You certainly can put up an argument against "Tom, Dick and Harry" on the grounds that you are a professional distributor, and that upon your good services depend your future orders; while the harum-scarum fellows about town usually get away with the matter as quickly as possible, caring nothing for results, as it is probably their first and last job of the kind. If you talk to your merchants along this line, it will be very easy to convince them of the truth. In some cases I would advise a trial distribution at a special price, with the understanding that if results are satisfactory, you are to receive regular prices for future work. The many rainy days during the fall give you ample time to do the soliciting; then you will have distributing to do when the sun shines.

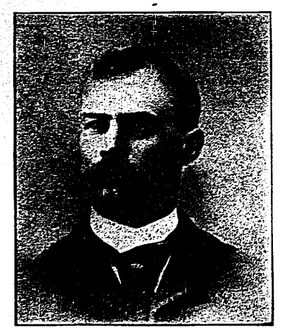
We would respectfully suggest to Messrs. Runey & Stahlbrodt that when they mention the charter of their association they have it read: "Chartered June 18th, 1895." Re-incarnation, July, 1899," which would be nearer the truth and not so misleading. Oh, I don't know. You're not so old.

Mr. J. F. McManama, the hustling and up-to-date manager of the "Twin Cities" Distributing Agency, of Pittsburg and Allegheny, Pa., reports business moving—in fact, his agency controls almost all the distributing in the two above-named cities. We endeavored at one time to obtain a photograph from Mr. McManama for the purpose of publishing his picture in "The Billboard," but he declined to furnish same, saying that he did not care to impose upon the advertisers with his picture, as he had already impressed his name and business so forcibly on their memory that they could not think of Pittsburg without connecting the "Twin Cities" Distributing Agency therewith.

"The Bill Poster-Display Advertising," in its October issue, publishes two or three letters written to the Secretary of the "I. D. A.," indorsing their association. I would like very much to see the letters condemning this association, which were received by Mr. Runey. I venture to say they would take up the space of sixty-four pages, same size as "The Bill Poster-Display." There would be no room for advertisements or anything else; it would be the fattest number ever issued. I understand Mr. Runey feels very blue and wants to give up the job. Poor, deluded Annie; you surely have got a hard row to hoe.

"Please find enclosed $1.20 for dues. Have been improving the bill posting plant, putting up new boards and new shop. Have all boards full, new shop sides and roof full and still have paper enough to fill again.

"Many thanks for your recommendations to Thacher Med. Co. and Shoop Med. Co. Have Pascola, Omaha Exposition, K. C. Carnival,



### JERRY M MAYO.

In the above we present a portrait of Mr. J. M. Mayo, bill poster and distributor at Meredith, N. H., and surrounding towns.

In the seven years in which Mr. Mayo has been connected with the bill posting and distributing business, he has built up a most excellent business. He has not only gained the confidence and trust of all the firms with which he has had business relations, but he has gained the personal friendship of a large circle of bill posters, advertisers and agents.

From the beginning this field has been rather an up-hill one, but nevertheless he has persevered in his intention of doing nothing but first-class work in a conscientious and upright manner. He seems to have reaped his deserved reward, for he has, since last Spring, pasted and distributed more bills, pamphlets and several printed matter than he had in the previous six years, put together.

# LACKING-MISSING MUTILATED ON FILM FILE

When any of the material lacking, missing, or mutilated is microfilmed it will normally be found in its bibliographic sequence. If not, see the end of the reel concerned or a supplementary reel.

Vol. XII #1
Nov. 1, 1899 P. 5-6

K. C. Exposition, Cream Rye Whisky, Ringling Bros.' Circus, Side-Tracked Theatre Co. and some local paper on the boards. Yours respectfully, W. A. NORTHRUP.

Kingfisher, O."

The following is a portion of a letter received by Secretary Steinbrenner:

"We have received several communications from the "I. D. A." and "The Bill Poster-Display" and lots of other stuff, by which we could be made eternally rich if we would send them a small amount merely to pay for ——, I suppose; but we are with the I. A. of D., and shall stay with them.

Steinbrenners' Distributing Service are now operating four crews of men each, and one foreman for each crew, making a total of twenty men employed. Mr. Steinbrenner states that business with them was never better, and that their up-to-date service is giving entire satisfaction; also that the prospects for the balance of the season are very encouraging.

Advertisers will undubtedly be well pleased to learn of the organization of local druggists in Cincinnati, for the purpose of restoring label prices and the discontinuance of cut-rates. A prominent druggist stated the other day that they already had enrolled 168 members out of a possible 202. This is very encouraging, and it is to be hoped that the manufacturers of proprietary medicines will do all they can to help make success of the organization

Mr. Geo. W. Rock, of Frankfort, Ky., is a live distributor and an energetic and faithful worker. I had the pleasure of reading a letter received by him from a prominent advertiser, which contained some strong testimony regarding Mr. Rock's services. Will quote a part of letter referred to:

"It is a pleasure to come in contact with a distributor who takes an interest in his work, and tries to represent the interest of the concern for whom he is distributing, and not simply get rid of his advertising matter as quickly as possible, in order to get his pay for same. We feel confident that a man who handles his advertising matter with the good judgment that you have displayed, can not help but make a great success of the work, and we shall be pleased hereafter to place all our distributing in Frankfort in your hands, feeling sure that it will be well taken care of."

Is it any wonder that advertisers favor the I. A. of D., when it is composed of such members as Mr. Rock?

I do not understand why Mr. Bernard saw fit to write up Mr. Bridger, of Atlanta, as he did, unless he was inspired by jealousy. Mr. Bridger never said anything about Mr. Dooley, and what the heading, "Who is Dooley" has to do with the article is puzzling quite a number of people. Mr. Bridger, of course, will come back with a good strong argument in favor of his service, and defend his reliability and character as a distributor. If Mr. Bernard will write Mr. Dooley, or any advertiser who does house-to-house distributing, they will soon answer his question, "Who is Bridger?"

The following letter was handed us by the Secretary of the I. A. of D.:

"Kindly give me full particulars regarding the I. A. of D. I am anxious to become a member of this association, as I feel confident it would be of much benefit to me in my business. Can furnish you with the very best references regarding my standing in this community. I have had letters from members who think the I. A. of D. is the only association."

Similar letters are being received daily by Mr. Steinbrenner.

## What Steinbrenner Wants.

He wants to know why Stahlbrodt, Runey & Co. did not think of improving the distributing service of the United States until the I. A. of D. took the lead?

He wants to know how it is that Mr. Stahlbrodt became so suddenly, and so deeply interested in distributing, and if he is not inspired by some other motive besides the welfare of the advertisers and distributors?

He wants to know why their association almost copied the entire Constitution and By-laws of the I. A. of D., simply changing the wording of it, and why they did not improve where they differed?

He wants to know why Mr. Stahlbrodt insinuates that Steinbrenner is not the author of the "Special Notice," which it pleased him to publish in his journal, and why he accuses Steinbrenner of playing the part of "a dog in the manger?"

He wants Mr. Stahlbrodt to know that he does not claim to be the only one that has improved house-to-house distributing. There are many others. Every member of the I. A. of D. has assisted in the good work.

He wants Mr. Stahlbrodt to know that the I. A. of D. is not "Steinbrenner's Association." There are over 400 members, with equal rights.

He wants to know why "The Bill Poster Display Advertising" did not have a Distributing Department prior to the organization of the so-called "I. D. A."

He wants to know how it is that the membership of the I. A. of D. is increasing more rapidly than ever?

He wants the name of any member of the I. A. of D. who "never received five cents' worth of benefit" from the association.

He wants to know the name of the association that has done more for its members than the I. A. of D.

He wants to know why it is that Mr. Runey, at the recent meeting, applied for another franchise in the I. A. of D., if he did not consider it beneficial?

He wants to know the actual number of members of the new organization.

He wants to know why the Constitution and By-laws of the "I. D. A." provides a salary for its Secretary?

He wants to know why Mr. Runey has published the names of prominent bill posters as officers and members of the "I. D. A." without their having joined and without their consent?

He wants Mr. Stahlbrodt to know that he is fully aware that the I. A. of D. membership is composed of about two-thirds bill posters, the few other bill posters who are also interested in distributing, having applied for membership, but could not be admitted, because the association was largely represented.

He wants to know why "The Bill Poster Display Advertising" maliciously and knowingly misrepresents the I. A. of D. in an article under the heading of "Needs No Defense," by saying:

"The reason it (meaning the I. A. of D.) does not give you the assistance it should is because it is not in position to guarantee anything, either to you or to the advertiser. It provides no protection and could not enforce restitution among many of its members outside of the bill posters, if it tried, and under its present provisions the responsible bill posters who belong to it have to settle for the irresponsible and independent distributor who has no business standing."

The editor of "The Bill Poster Display Advertising" well knows that the above paragraph is wholly untrue. The bill posting members have not paid one cent more than the exclusive distributors. There has been one assessment made to make good losses to the advertiser, and that was in the early days of our association, and, at that time, 90 per cent. of our members were exclusive distributors. They willingly and cheerfully paid the assessment. We did not call upon our bill posting members for more than their share, and all of them responded. The object of the editor is to cause dissension between the bill posters and the exclusive distributors and to get them to quarreling. In this he might have succeeded if his dealings with the bill posters had been as fair as have been those of the officers of the I. A. of D. with its members.

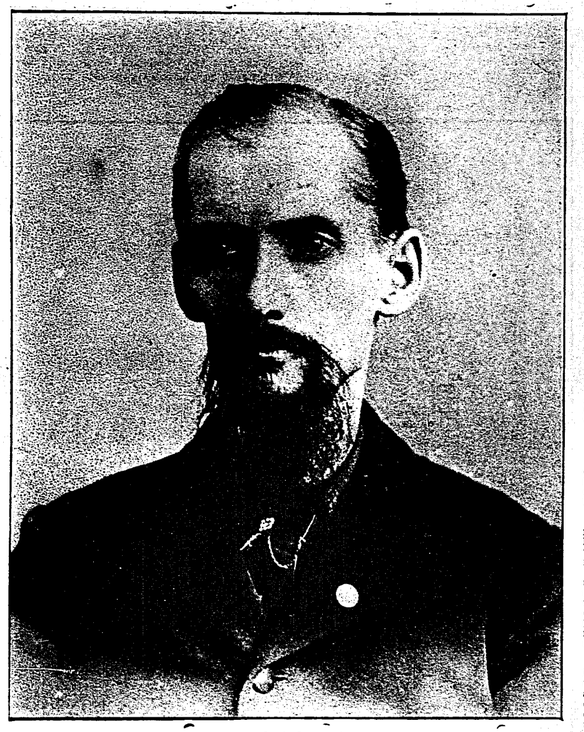
As far as the guarantee of the I. A. of D. is concerned, there is not an advertiser in the United States to-day who sustained a loss through any of our members whose claim was not made good by our association, and I challenge Mr. Stahlbrodt, Mr. Jas. L. Hoff or any other person to prove to the contrary. On the other hand, the I. A. of D. has paid claims to the Dr. Miles Medical Co., to the Dr. Kilmer Co. and to the Lydia E. Pinkham Medicine Co., and, in several instances, we have influenced our members to reimburse advertisers for losses sustained, which were due to carelessness on the part of their employes. "The Bill Poster Display Advertising" will never make anything by mis-stating facts.

I defy Mr. Stahlbrodt to prove one instance where a member of the I. A. of D. has not received more benefit in his business through being a member of this association than if he had spent the money in advertising in any other way. It goes without saying that a membership fee and one year's dues in the I. A. of D. will bring more business than a page "ad." in "The Bill Poster Display Advertising," running for one year. (If there be any doubts as to whether we paid for losses sustained by the advertisers named, write them, and they will substantiate my statement.) Respectfully,

W. H. STEINBRENNER.

## WILLIAM M. MELOY.

In this issue we present our readers with a life-like likeness of Mr. Wm. H. Meloy, of Carlisle, Pa. Mr. Meloy is one of the charter members of the International Association of Distributors, and is a stanch friend and believer in that organization. He has built up a good, paying business through the influence of the I. A. of D. and his own hustling abilities. There is not an advertiser of any note in the United States who does not know of his service, which is always quoted as thoroughly reliable and honest. Should this meet the eye of advertisers just entering the field, they will make no mistake by entrusting their matter to the care of the subject of this picture.



WILLIAM M. MELOY, Distributor, Carlisle, Pa.

## Notes.

J. A. Clough, of Chicago, takes advantage of the private mailing-card scheme. He heads his reading matter with "Clough it," then gives testimonials from well-known advertisers as to his excellent service; they tell what he did. His argument to new customers is as follows: "You furnish the samples or pamphlets; We do the work, and you get the money."

Notices in your local paper help to keep your name before the local merchants, and local work is a very good class of business to have to help bridge over a short, dull season. Here is one which Jas. Donaldson, of Ithaca, received in a daily. "Jas. Donaldson, the bill poster, has recently completed his job of distributing and posting a large amount of advertising matter for the California Fig Syrup Co., as per contract. James does a large amount of this kind of work in the course of a year, and does it conscientiously and well.

Plato's Agency, of Philadelphia, has used the same ad-mark since 1884. It is: "See Plato about it."

Hennegan & Co. have a good thing in their Santa Claus Herald. Distributors should send for samples of same and solicit their local trade.

The Bates-ille Advertising Co., Batesville, Ind., quote sections 1 and 2, article X, of the Constitution of the International Association of Distributors, in their circulars which they mail to advertisers. This is a good plan for I. A. of D. members to follow, for it shows wherein your service is the best in your town, and at the same time advertises the association, and thus helps your brother members.

A lengthy article recently appeared in the New York Sun, on what was styled the bill posters' hammer. We would have called it an ordinary sign tacker's hammer, such as has been advertised in our columns four months past. This serves as an illustration of how far the trade papers, in their particular line, are ahead of the great dailies.

The following letters, received by the Secretary of the I. A. of D. tell their own story:

Chattanooga, Tenn.

W. H. Steinbrenner, Secretary, Cincinnati:

Dear Sir—Will you kindly send us your latest list of distributors of advertising matter? We especially desire a complete list for the following States: Texas, Tennessee, Alabama, Georgia, Indian Territory, Oklahoma. We thank you for an early reply. Yours very truly, THACHER MEDICINE CO.

Chicago, Ill., Oct. 12, 1899.

Mr. W. H. Steinbrenner, Cincinnati:

Dear Sir—Your September list received. Have you no membership list in Iowa or Nebraska? If so, kindly send us a list of those two States. Respectfully yours,

ST. JACOB INSTITUTE.

Austin, Tex., Oct. 7, 1899.

Mr. W. H. Steinbrenner, Cincinnati, O.:

Dear Sir—Please send me a revised list for October of the I. A. of D. members. Yours respectfully, F. C. KNIGHT,

Rep. Street & Smith, Proprs. "New York Weekly."

P. S.—Address me at Galveston by Oct. 23.

Buffalo, N. Y., Oct. 17, 1899.

Mr. W. H. Steinbrenner, Secretary International Association of Distributors, Cincinnati, O.:

Dear Sir—Will you please put this department of the Pan-American Exposition on your mailing list, so that we will receive your printed lists of distributors regularly?

I thank you in advance for your great courtesy, and beg to subscribe myself, yours very truly, GEO. BLEISTEIN,

Chairman.

Buffalo, N. Y., Oct. 18, 1899.

Mr. W. H. Steinbrenner, Cincinnati, O.:

Dear Sir—I have yours of the 16th inst. with list of the members of the International Association of Distributors. I note that you have entered us on your regular mail list. Many thanks for your great courtesy. Of course, it will be some time yet before we have any of this distributing to do, but we want to know how at the proper time. Yours very truly, GEO. BLEISTEIN,

Chairman Pan-American Exposition, 1901.

The Peru Sanitarium, of Peru, Ind., has ordered a big edition of muslin signs and booklets. They will soon be ready to hear from distributors in Indiana, Ohio, Illinois and Kentucky.

The Mayor of Allentown, Pa., has recommended that the City Council prohibit the unlawful use of the streets and sidewalks by "those who still regard the handbill as a useful method of advertising."

This is a step in the right direction. Every town should have an ordinance prohibiting the scattering of paper over the streets. It would be of good benefit to house-to-house distributors, for wasteful methods and the lack of good results therefrom have done more to prejudice advertisers against distributing than any other one cause.

The Dillon Cross Roads Bill Posting and Distributing Company, of Normal, Ill., are using a circular which is original, effective and profitable. It is an exact representation of the first page of The Morning Call, the daily paper of Normal. The entire front of the initial page contains the company's ad., while the back contains reading matter and advertisements of local and national advertisers. These ads. probably more than pay for the cost of the circulars.

Bill Davis, pioneer bill distributor of Salida, Col., has a paper which he prizes very highly. It is a recommendation of his service signed by the City Mayor, City Treasurer, City Clerk, a number of merchants, editors and hotel managers. The idea is a good one—for Bill, since he does not belong to the I. A. of D. A member of that association needs no other testimonial.

The Swift Specific Company is distributing a 32-page book, 5 by 8, entitled "Blood and Skin Diseases; How to Cure Them." The edition is 7,000,000, from the press of the A. J. Showalter Co., Dalton, Ga. It is an excellent piece of printing. The whole country is to be covered and distributors everywhere will do well to write. I. A. of D. members are given the preference, of course.

Distributors in the States named will be interested in the following letter, which we have received from Keokuk, Ia.:

"The Billboard" Publishing Co., 127 E. Eighth Street, Cincinnati:

Gentlemen—You may perhaps [illegible] in knowing the fact that we [illegible] from your directory, as [illegible] paper, a list of all the [illegible] towns given and in the [illegible] Hampshire, Vermont, [illegible] Island, Connecticut, [illegible] Pennsylvania. It is [illegible] Hubinger Co. to se[illegible] to place one [illegible] towns, [illegible] brand, "[illegible]

## LETTERS TO THE EDITOR.
### A Monthly Conference Meeting—An Open Court.

Editor of "The Billboard:"

Dear Sir—The remarks which appeared in the last issue of The Bill Poster regarding the I. A. of D. are very easy to account for. They are liable to say any and everything against the I. A. of D. in order that they may build up their own association, which is made up of or controlled by a few who would not join the I. A. of D. until it was too late.

Because they were not recognized as the instigators of the association, they are trying to get up an opposition, and in this way kill the I. A. of D. It is my opinion that their reason for so doing is because our association did not make The Bill Poster the official organ. If we had complied with their wishes and recognized them as the real thing, permitting them to dictate to the members the way in which the work should be done and allowed them to become official solicitors, they would have been satisfied.

Well, the International Association of Distributors will do nothing of this sort. We have gone this far without any so-called solicitors and allowed no one to charge a percentage on work, which is one thing that has made our association what it is to-day. The man who does the work is the one who is entitled to the money, and the sooner the advertisers recognize this fact the better it will be for all concerned. This so-called solicitor business is becoming very tiresome to the majority of the advertisers. About 90 per cent. of the work one gets now comes through some self-appointed solicitor. Take the following for an instance: A member of some large advertising concern makes arrangements with you to put out paper at a stated price, and about the time you should receive the paper, you get a letter which reads: "I have shipped you a certain amount of paper advertising (some article). Send me bill and I will remit, less my regular commission, allowed me by the association." Now, as this is the same paper for which you contracted, and at the time arrangements were made there was nothing said about commissions, it looks rather suspicious.

Of course there are some legitimate solicitors who work up the business, but there are twice as many more who bump the men who are employed to do the work. The opposition association will serve the distributor in the same way; he will get but little work that he will not have to give a commission on. The I. A. of D. has lived this far, and is in a healthy condition, without a solicitor, and any one who makes the statement that our association is of no benefit to its members, simply can not prove their assertion. They do not know of what they are speaking, or else are prejudiced against us. It is my opinion that the party who wrote the article which appeared in The Bill Poster must belong to either one of the above classes.

I have never talked with a member of the I. A. of D. but that they stated that the association was the best organization in existence, and brought them better returns than all others combined.

Since I joined the I. A. of D. my distributing business has been more than trebled, and I know that our association stands high in the estimation of the large advertisers. My patrons ask for no recommendation other than that I am a member of the International Association of Distributors. The advertiser knows that if a member of our association does not do his work right, the I. A. of D. will make good for same. I received a letter a short time ago, in which the statement was made that the new association was the only one that could be sued and money collected for work not put out properly. Well, that may be, but I wrote the gentleman that the I. A. of D. was not organized for the purpose of being sued; that the highest principle of the I. A. of D. is to assure the advertisers that the association is for their benefit, as well as our own, and that the association guarantees protection to them for any work which they may give its members, and the I. A. of D. is ready at any and all times to uphold this guarantee.

The I. A. of D. has accomplished much good [illegible] members and for the advertiser, and see no reason why any [illegible] I. A. of D. I am ready at any [illegible] bill posters, and we [illegible] bill posters who are [illegible]. The balance of [illegible] looked into [illegible] taken hold [illegible] H. H. [illegible], they sat back, thinking they had a cinch on the work; then, when it was too late, they smilingly asked everyone to drop all other associations, join them and help kill the best organization in existence. I have a letter from the Secretary of our opposition, in which he calls the I. A. of D. "Steinbrenner's" Association, at the same time hinting that he ran it to suit himself. He also stated that we made a great mistake in not getting more bill posters to join the association. Well, we all know how long such a state of affairs would last in the I. A. of D.—about as long as a snowball in the place where cool breezes never blow.

Business has never been better than it is now. Very truly yours,

H. H. TYNER.

Editor of "The Billboard:"

Dear Sir—Permit me to tell my friends what I have been doing in Indiana. We had the John Robinson Show here in July, and the show billed the country for miles around, with the result that the tents were packed at both performances. We have been very busy in our distributing department. Mr. Vallmer has charge of the distributing, and also attends to the country posting. This closes our seventh year, and we have made a record to be proud of.

I want to ask a question, and should like to hear from some of the bill posters regarding same. I want to know the reason why all bill posters allow the solicitors 16 2-3 per cent. for sending us work. The gang gets enough without beating the small town bill posters. Another thing, the association will ask you to join them, and then the big guns send you a letter forbidding you to accept work from some firm, although they take it themselves. This was done in Ohio some time ago. The Push sent out letters to the members of the association forbidding them to do any work for a certain Cincinnati firm (I will not mention names), but part of the Push at Cleveland accepted their work for Cleveland. What is your opinion concerning their actions?

Why does Bryan not jump in some small town with his Incorporated Bill Posting Plants? He is one of the big fish of Ohio. Now, I should like to hear from my brother bill posters. You can answer me in "The Billboard."

It is time for us to act, and quickly, too. Why not have a meeting in which to talk over this matter.

Very truly yours,

Rockville, Ind. EMMETT LITTLETON.

Editor of "The Billboard:"

Dear Sir—The dull season is about o'er, and distributors are beginning to hustle. Omaha is so far out West that we do not get very much attention from firms who make a specialty of house-to-house distribution. Shoop and Hood are reported to be in the market for new distributors. Shoop offers 15 cents per 100 and Hood $1.50 per 1,000. Now, boys, don't all send in your bids at once. At the above figures there is a fortune in store for the cheap distributor who just throws the matter around. The Lydia E. Pinkham Medicine Co., Lynn, Mass., are first in the field with their new books.

"The Billboard" is always read and eagerly looked for each month. Brother Steinbrenner has evidently a choleric disposition when his pet association is threatened, as his article in the October "Billboard" deals some hard blows at an evidently swindling association, which cares only for the distributors' shekels.

The bill boards are beginning to lose their ragged appearance as the fall trade looms up. For the magnificent sum of $1.50 per 1,000 any one ambitious of counting the planks in Omaha's rotten sidewalks, and wearing a badge showing that he is a distributor for a Cheap John firm in New York, can have the address of the firm who are making this offer by applying to us.

Omaha, Neb. AJAX.

Editor of "The Billboard:"

Dear Sir—Business with me is very good. Our fair was a great success. On Thursday we had 15,000 people on the grounds. I was very busy and employed three men. The following is a list of work which I put out: 6,000 fair dailies, for one of the local papers, 3,000 for the Boston Medical Institute, 1,000 for the California Company, from D. R. Talbert, of Chicago, Ill., 3,000 Wizard Oil song books. I had a letter from the W. H. Comstock Co., Morristown, N. Y.; also one from Nelson Matteson, Flint, Mich.

Have signed the following contracts: Chattanooga Medicine Co., 320 N. Main St., St. Louis, Mo.; Dr. Schoop, Racine, Wis.; Bodds Medicine Co., Buffalo, N. Y.; The Peruna Co., 242 N. Lazelle St., Columbus, O.; and am expecting many others, as I am receiving letters every day.

Some few days ago I received a good letter from Jas. L. Hill, 156 Cherry St., Nashville, Tenn., regarding the association started in Chicago. Mr. Hill is a faithful member of the I. A. of D. I told him that the new association will soon die, as we have the inside track. I had the pleasure of a visit from H. F. Thayer, Manager of the Dr. Chase Co., Philadelphia, Pa., and signed another contract with him. Mr. Thayer is a very pleasant gentleman, and I have never met a more thorough business man.

I feel proud of the I. A. of D., and regret that I did not join earlier. I am also proud of "The Billboard," because of the interest it takes in the work.

There is one thing I do not like in some companies, and that is their desire to beat the price. They try their best to get you to work for $1.50 per 1,000. To this I will not agree, as I believe in paying for the worth of the work, and thus enabling the distributor to do good work. Wishing you success, I am,

Very truly yours,

Pontiac, Mich. S. J. BURGESS.

Editor of "The Billboard:"

Dear Sir—Noting the fact that you requested in last month's issue to hear from more of the Knights of the Brush, and considering the fact that we have been among the delinquent ones, we seize the opportunity to right ourselves, and make known that we are still alive, and enjoying as much, if not more, than our fair share of work.

During the summer season we were visited by three circuses, and it seems to us that the large commercial advertisers have formed a compact to keep us from spending our time in idleness. Now, do not for one second think that we are complaining of this state of affairs, as it is our desire that they force us to hire more men.

Our distribution department has, of course, been resting during the summer months, but with the arrival of fall our men started out with their sacks, and, if we are to believe in signs (and by the way we paint signs, too) we will have all that we can attend to. Our first fall work was for the old reliable Dr. Chase Co.

We can not compliment you too much for your unrelenting fight against the fake association which has sprung into existence, for reasons which are known only to its promoters. Hoping that the boys will have all they can do the coming season, and awaiting the next issue of your valuable paper, we remain, Yours truly,

Van Wert, O. SMITH & WHIRES.

Editor of "The Billboard:"

Dear Sir—It has been some time since I sent in a report. Business has been slack with me the greater part of the summer, but August rolled up in fine shape. The first commercial work I had in June was 64 sheets for Star Tobacco Co. The latter part of August I posted the following: Old Virginia Cheroots, 3,000 sheets, 73 sheets for Star, 600 sheets for Opera House, besides lots of local, so you will see that I am making up for lost time.

My distributing department has been slack for several months. I shall have a licensed town before very long. The Bon Ami people came very near getting into trouble here. They never asked prices on their work, but came and worked in the night. Yours truly,

G. W. SPITLER.

Rensselaer, Ind.

Editor of "The Billboard:"

Dear Sir—The following is the list of firms for which we have put out work within the last month: News Boys Bank (local), Benton Harbor Street Carnival, Liberty Chemical Co., Kalamazoo Fair, A. Van Beuren & Co., Fritz Miller, E. B. Fritz Co., Michigan State Fair, American Adv. & Bill Posting Co., Graham & Morton (local), Chi. & W. M. R. R. Co., Edward A. Stahlbrodt, Walker & Co., etc. You will note that we have been kept busy.

Yours truly,

Benton Harbor, Mich. FYE & SHAFF.

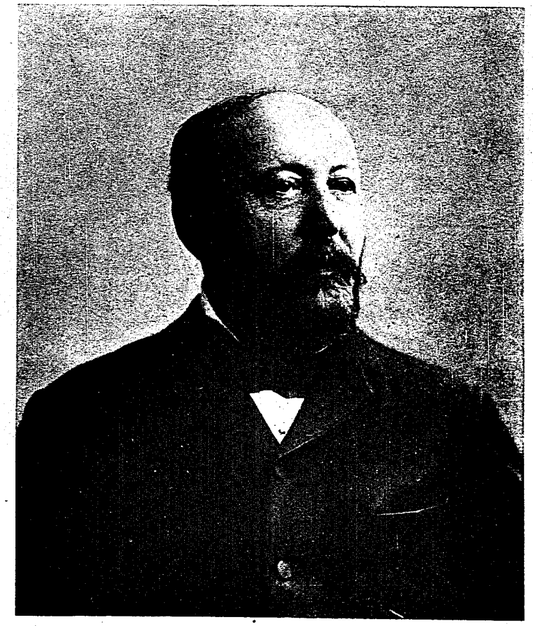
Editor of "The Billboard:"

Dear Sir—I am continually increasing my plant, and can now accommodate about 800 sheets at one time. At present I have my boards all full with Bull Durham, Seal of North Carolina, Dewberry Cigar, Portland, Ideal, Ore. Exposition, Spokane, Wash. Exposition, Strauss Overalls, Banquet Hall Cigar, Cyrus Noble Whisky and local work.

Traveling men tell me that I have the best plant in the Northwest, outside of the large cities, which is quite a compliment. I find your paper a valuable publication, for it informs me of what other bill posters are doing.

Yours truly,

Colfax, Wash. GEO. H. LENNOX.



MAYOR DIEHL,

Buffalo, Pan American City.

Editor of "The Billboard:"

Dear Sir—Not having seen a letter from Arkansas in your paper for some time, I wish to show you that I have not been asleep in our little city. I have posted in the last two months the following paper: 280 sheets for New Orleans Minstrels, 200 sheets for Kress Comedy Company; 55 one-sheets, Continental Tobacco Co., "Star;" 5 eight-sheets Star Tobacco; 5 one-sheets, Star Tobacco Co.; 14 four-sheets for the American Tobacco Co.; 20 two-sheets for American Tobacco Co., "O. V.;" 4 eight-sheets, Myer Prickly Ash Bitters, and 85 one-sheets for same firm.

In my distributing department I have put out work for the following firms: Tichenor's Antiseptic, Old Glory, Prickly Ash Bitters, Gold Dust and some local work. How is that for a small town?

I feel that I have been greatly benefited by "The Billboard," and wish to continue my subscription and ad. for the next year. I have just leased 300 feet in front of the depot and will put up boards as soon as possible. I expect to have 750 feet of boards ten feet high before the winter is over. I mean to push this business for all it is worth. You will hear from me in the future. Trusting I have not taken up too much of your valuable space, I am, yours for more business,

MYAL GREENE.

Arkadelphia, Ark.

Editor of "The Billboard:"

Dear Sir—Perhaps you would be pleased to hear from the youngest bill poster in California, yet as enthusiastic a one as you will find on the Pacific Coast. Your paper reaches me every month, and I read all of its contents with interest.

I now have on my boards 5 eight-sheets advertising, "Dewberry Cigar," from Sam W. Hoke, New York. ($am is all right). I also have 4 eight-sheets and 2 twelve-sheets advertising Bull Durham from Herman Heyneman, San Francisco, Cal. Business is not very brisk at present, but will soon pick up, I think.

Am contemplating the erection of some new boards, which will improve my plant and give advertisers better advantages. Wishing "The Billboard" continued success, I remain, yours respectfully,

T. MORRIS TOWNE.

Orange, Cal.

Editor of "The Billboard:"

Dear Sir—I inclose herewith my monthly report. Have distributed in Milan 500 bills for Mack & Co., Ann Arbor, Mich.; 500 for Allen & Aldeman, 500 for Gauntlet & Son and 1,000 local. The Montgomery & Ward Co., of Chicago, Ill., hired me to fly an advertising kite at the Dundee Fair. I also distributed 4,000 books for Drs. Kennedy & Kergan, Detroit, Mich., at the Dundee Fair.

At the Ann Arbor Fair I distributed 5,000 books for Drs. Kennedy & Kergan, Detroit, Mich., and 4,000 bills for Mack & Co., Ann Arbor, Mich.

Have just received 4,000 dodgers from Ohio Coffee & Spice Co., Dayton, O., advertising White Star Coffee. Have had several inquiries for my price for working circuit of Milan, Dundee, Britton, Tecumseh, Clinton, Manchester, Saline, Dexter, Chelsea, Wayne, Plymouth, Northville and Belleville. Have some new contracts for my list, and have renewed my old ones.

Have posted 6 eight-sheets Big Buffalo Cigars for Geo. Monto & Co., Detroit, Mich., 40 one-sheets for Adrian Fair, 2 nine-sheets and 20 one-sheets for Ann Arbor Fair. Have a large amount of paper on hand to be posted. The national advertisers are beginning to appreciate the value of my field. From all indications, I think the distributors will be kept busy this fall and winter. Yours fraternally,

W. B. REDMAN.

Editor of "The Billboard:"

Dear Sir—We have recently enlarged our plant in this city, combining two other concerns with our business. Coffeyville has been neglected heretofore, but we are out for business. We have at present on our boards 10 twelve-sheets Star Tobacco, 30 sheets Carnival Krewe, Kansas City; 50 two-sheets Tarrant Chemical Co.; 300 one-sheets, Belin, Philadelphia; 60 sheets local work. All of these expire during this month, but we have local work to take their place. Business is picking up, and we are hustling for all we can get. We must add to the list given The Fort Smith (Ark.) Street Fair, 121 sheets.

We anticipate a big time about November 1st, when Company G, Twentieth Kansas, boys return home. Wishing you success, we are, yours truly,

HOLLINGER & TIBBILS.

Coffeyville, Kas.

Editor of "The Billboard:"

Dear Sir—It gives me great pleasure to read your paper, as in this way I learn of the work being done by my brother bill posters. I have had plenty of work this fall, but lost some by not having enough boards.

I am posting this month, paper for C. I. Hood & Co., Quaker Oats and the Concord Cigars, and expect more work in a few days. I am building a board 366 feet long, facing the stage line and the railroad. It will be the best location in the State. I have just closed three more contracts to build boards 105 feet long. This year I had all the Plymouth (N. H.) Fair work and half of the Laconia Fair work. By next April I expect to be able to accommodate 2,000 sheets of paper on the railroad line. Yours truly, J. M. MAYO.

Meredith, N. H.

Editor of "The Billboard:"

Dear Sir—Our Street Fair was a complete success. I had entire charge of the advertising in the surrounding towns. I posted and distributed (superintending the work myself), and the result was the largest crowd ever gathered in White Hall. I received a vote of thanks from the managers, so you see a bill poster is not "without honor in his own country," providing he does good work.

I now have on my boards, paper for the following firms: Continental Tobacco Co., American Tobacco Co., Winner Perfecto Cigar, Dr. Pierce, Kaughman, Taylor, Quincy Laundry and American Brewing Co. Yours truly,

White Hall, N. H. ROBERT LUTHER.

Editor of "The Billboard:"

Dear Sir—Not having contributed any news to "The Billboard" since we became subscribers, will state that we have distributed samples (to physicians only), for the Wheeler Chemical Works, Chicago, Ill., 500 circulars for the Acme Book Co., Littleton, N. H., and circulars and samples for the Oriental Co., Station S, Philadelphia, Pa.

At the request of the following firms, we sent them our prices: Dr. C. I. Shoop, Racine, Wis.; Boston Medical Institute, Chicago, Ill.; Novelty Plaster Works, Southville, Mass., and many others.

We now have a guaranteed distributing and sign-tacking service at Gettysburg, Pa. This city should be looked after by the general advertisers, as thousands of people visit the battlefields annually. We will leave nothing undone, and can furnish the best of references. Wishing you success, we are, yours truly, CHAS. D. MOODY ADV. CO.

Carlisle, Pa.

Editor of "The Billboard:"

Dear Sir—You have doubtless forgotten that you have a correspondent in this part of the country. We have had very little business this summer, so there was nothing to write about. We see by "The Billboard" that our patrons have been distributing all over the country, but have given us the "go-by."

We can not imagine why this should be, unless for some reason unknown to us they cancelled our contracts, or had concluded that their matter was not put out right. We are assured that the former is not the case, nor is it true of the latter. However, they are now sending work along a little faster than we can take care of it.

In the last three weeks we have distributed for the Dr. Chase Co., Philadelphia, Pa.; C. I. Hood, Lowell, Mass.; Dr. Miles Med. Co., Elkhart, Ind., and several local firms. We have signed contracts with the Peruna Drug Co., Columbus, O., Paul & Gurlitt (Mfg. Agents), Pittsburg, Pa., 405 Fourth Ave., and the W. H. Comstock Co., Morristown, N. Y.

The prospect for the future looks bright. Connellsville, the great coke center, and the adjoining towns are in a flourishing condition.

Yours truly,

Connellsville, Pa. WM. CLOWES.

Editor of "The Billboard:"

Dear Sir—We have had several letters from the Dr. C. J. Shoop Med. Co., Racine, Wis., asking us to do their work for $1.50 per 1,000. We decidedly refused to accept work on such terms. Would be pleased to know if any brother member accepts work from this firm, or any other commercial advertiser, at $1.50. We can not and will not. With best wishes, we remain, Yours truly,

L. O. SUMMERSETT ADV. CO.

Red Bank, N. J.

Editor of "The Billboard:"

Dear Sir—Our old town is in a flourishing condition; everything is on a boom. Sherman is one of the richest farming districts in the country. Since writing to you last I have added to my plant five 20-sheet boards, five 8-sheet boards, six 3-sheet, and twenty-five 1-sheet boards. Have posted 100 sheets XXX Coffee, McLaughlin Bros., Chicago, Ill.; seven 8-sheets Sen Sen; ten 8-sheets, twenty-five 1-sheet, for Scotch Oats, from O. J. Gude & Co., New York City; twenty 4-sheets Friends Oats, Muscatine Oat Meal Co., Muscatine, Ia.

Have distributed 2,500 for Prickly Ash Bitters Co., St. Louis, Mo.; 4,000 L. Gentle Books, Chattanooga, Tenn.; 3,000 Viola Cream Folders, G. C. Bittner & Co., Toledo, O.; 2,500 Lydia E. Pinkham Books, Lynn, Mass.; 6,000 Swift Specific Co. Books, Atlanta, Ga.

Very truly yours,

Sherman, Texas. J. LONG.

Editor of "The Billboard:"

Dear Sir—As I have not seen any communication in your paper from this part of the country for some time, and wishing you to know that we are still in the business, I will give you a short account of what we have been doing. We have posted 8 12-sheets Star Tobacco, 12 8-sheets Henry George Cigar, from S. W. Hoke, New York, 600 sheets for Ringling Bros. Circus, 38 sheets Parcola Cigars, from Haas Bros., 400 sheets Opera House. We have distributed 1,000 booklets for S. S., tacked banners for Star and Horse Shoe Tobacco Co. With best wishes for "The Billboard," I am,

Yours truly,

Wellington, Kas. HARVEY W. HILL.

Editor of "The Billboard:"

Dear Sir—Talk about a rush of work; we have handled more work this month than ever before. If you do not think we have been hustling, read the following: 4,000 samples Kendon Mfg. Co., Minneapolis, Minn.; 500 quarter sheets for the same firm; 7,600 booklets, 500 1-sheets, 25 ¼-sheets for California Fig Syrup Co., Chicago, Ill.; 8,000 Lydia E. Pinkham Med. Co., Lynn, Mass.; 4 000 Haggard Specific Co., Atlanta, Ga.; 2,000 W. W. Clark, Columbus, O.; and 200 signs for the same firm; 4,000 samples Electric Lustre Starch Co., Boston, Mass.; 5,000 Dr. Miles Co., Elkhart, Ind.; 2,000 W. A. McCoy, Columbus, O.; 9,000 Providence Med. Institute, Chicago, Ill.; 5,000 Boston Med. Institute, Chicago, Ill., and many others too numerous to mention.

Pretty good, don't you think so? We also wish to say that Mr. Rugg's statement in the last issue of "The Billboard," to the effect that he controlled all boards in this city except the theater boards, is absolutely false. We own a small line of new boards, and as soon as we have time will build many more. We hope in a short time to be in position to give advertisers an elegant showing at a reasonable price. Wishing "The Billboard" the success it deserves, we are, Yours truly,

BURROUGHS & McFARLAND.

Newark, O.

Editor of "The Billboard:"

Dear Sir—Business still continues good. Since writing you, have posted paper for the following firms: Dr. Pearce, Buffalo, N. Y.; Muscatine Oat Meal Co., Muscatine, Ia.; J. B. Collins, Columbus, O.; T. J. Henry, Des Moines, Ia.; Santel Tobacco Co., Wheeling, W. Va.; Walker & Co., Detroit, Mich.; G. J. Johnson Cigar Co., Grand Rapids, Mich., and have the following on hand to be posted: Quaker Oats, from Gude; Pancake Flour; Chicago Bill Posting Co., St. Louis Bill Posting Co. and Della Rocca, eight-sheets from Alexander Gordon, Detroit, Mich.

I have distributed for the following firms: T. J. Henry, Des Moines, Ia.; Lydia Pinkham, Lynn, Mass.; Dr. Chase, Philadelphia, Pa.; Boston Medical Institute, Chicago, Ill., and for the Bayer Medicine Co., Toledo, O. Respectfully, E. R. ENDLY.

Mansfield, O.

Editor of "The Billboard:"

Dear Sir—During May and June the question was raised in "The Billboard" as to the best way to get circulars distributed at fairs. I thought it over, and at once put an idea, which I had, into execution. I immediately made a route of six fairs, which I later increased to twelve. We secured the work of Augustine & Co., Normal, Ill.; J. F. Humphrey & Co., Bloomington, Ill.; L. Burk & Co., Bloomington, Ill.; Hamlin Wizard Oil, Boston Medical Institute, Lillian Russell and Figaro Cigars, and quite a lot of local work at each fair.

I find that at county fairs 3,000 pieces of good work or 5,000 cards or leaflets can be put out judicially. Monday and Tuesday can be employed tacking and painting signs, and if one is careful, no time need be lost. Friday afternoon is a poor time to make a distribution, so it is a convenient time in which to pack up ready for the move to the next fair.

In addition to tacking and distributing, we carried several large signs for Wizard Oil, Seidenberg Cigars and Wedding Ring goods. These we placed in conspicuous places, on Monday. On Saturday we gathered them up and carried them to the next fair. It was surprising how many good places signs can be put on fair grounds.

It seems that the street fairs are taking the place of the county fairs. They are better places in which to make a distribution, as the people have nothing to do but walk up and down. If any advertiser has better ideas on the subject, I should like very much to hear from him. Very truly yours,

DILLON CROSS ROADS B. P. CO.

Normal, Ill.

Flint, Mich., Oct. 23, 1899.

"The Billboard" Publishing Co., Cincinnati:

Gentlemen—I have just signed contract with the following firms: Dr. C. I. Shoop, Racine, Wis., to distribute their booklets; Knill Red, White and Blue Pill Co., Port Huron, Mich., to tack 800 signs and make six window displays; John J. Milbourn, Eaton Rapids, Mich., to distribute 3,000 booklets advertising Welch's Indian Remedy; Dr. Miles Medical Co., Elkhart, Ind., 3,500 pieces, and thirteen druggists' deliveries; T. F. Holden, Imlay City, Mich., Pine Root Cough Syrup, 50 signs. Have 3,500 booklets on the road, from Peruna Drug Co., Columbus, O.

I am just finishing the Lydia E. Pinkham booklets in my list of towns.

The distributing business has been very dull in Flint so far this fall, but the prospects are good from now on. Yours truly,

Flint, Mich. NELSON MATTESON.

Editor of "The Billboard:"

Dear Sir—Your favor received. I send under separate cover copies of "Register" and "Republican," as per request. Our street fair was a complete success. I had entire charge of the advertising, both [illegible] Carrollton, Roodhouse, Manchester, Murrayville, Pleasant Hill, Nebo, Strout, Beardstown, Winchester, Greenfield, and Kane. All were billed with the "Donaldson," which is as fine paper as I have ever handled. So think some credit is due the paper and some to the bill poster. Don't you? I will be thankful for any work you may please to favor me with. The 15th of the month I will have some splendid locations available; can place one, two and four-sheet stands at any time. Population of White Hall, 3,000. Two railroads. Electric lights and water works. Plenty of advertising space, in good locations, at reasonable rates.

Either "chance may ouer," or "renewed listed, protected, or renewed service." You pay for what you get, and get what you pay for.

White Hall, Ill. ROBT. LUTHER.

Editor of "The Billboard:"

Dear Sir—We have just finished one fifty-foot bill board on the street car line, and our bill boards are full this month.

WEBB CITY & CARTERVILLE ADV. CO.

L. A. Pullen, Manager, C. B. P.

Webb City, Mo.

## Christmas Billboard.

We desire to caution those who intend to send photographs for reproduction in our Christmas number, to pack them between cardboard or thin sheets of wood, so that they will be in good condition when we get them. We receive many pictures each month that are utterly ruined for reproduction, by being folded or creased. A picture, to make a good halftone, should be without a blemish, clear, and with marked contrasts; so kindly select this kind when sending yours in for our Christmas number.

We call bill posters attention to the advertisement of the Indianapolis Paste Co., in another column of this issue. To buy the paste made by this company means to get the best paste; means that you will never be put back in your work by your own failure to make good paste. The price is so reasonable that the paste will not cost you any more than that of your own manufacture. We highly recommend the use of their excellent article.

# THE BILLBOARD.

*Published First of Every Month, at*
27 East Eighth Street, Cincinnati, O., U. S. A.
*Address all communications*
for the editorial or business departments to
THE BILLBOARD PUBLISHING CO.

Subscription, $1.00 Per Year, In Advance.

ADVERTISING RATES:
Advertisements will be published at the uniform rate of ten cents per agate line; no discount for time or space. Copy for advertisements must reach us on or before the twenty-fifth of the month. Our terms are cash.

*The Billboard is sold in London at Low's Exchange, 57 Charing Cross, and at American Advertising Newspaper Agency, Trafalgar Buildings, Northumberland Ave., W. C. In Paris, at Brentano's, 37 Avenue de l'Opera. The trade supplied by the American News Co. and its branches.*
*Remittance should be made by post-office or express money order, or registered letter addressed and made payable to The Billboard Pub. Co.*
*The editor can not undertake to return unsolicited manuscript; correspondents should keep copy.*
*When it is necessary to wire us the instructions and copy for advertisements, great saving in the matter of telegraph tolls may be had by recourse to the Donaldson Cipher Code.*
*Entered as Second-Class Matter at Post Office at Cincinnati, Ohio.*

NOVEMBER, 1899.


With this month's issue, "The Billboard" enters upon the sixth year of its existence. It has grown and prospered amazingly during its brief career, and its outlook is bright with promise. The retrospect of the five years past is viewed with much—and, we hope, pardonable—satisfaction. It discloses no failure, no broken promises, and but few mistakes. The life of "The Billboard" thus far has been a useful life. It has stirred up controversy where apathy was wont to hold full sway. It has incited interest where dull indifference formerly reigned supreme. It has fostered enterprise, inculcated progressiveness and promulgated truth and fairness.

Distributing is a better business as a result of "The Billboard's" unswerving efforts. Advertising is more of a science, and fair-management the better by reason of its aid. Bill posters have profited most of all. It has been their friend, mentor, adviser and confidant. It has contributed more to their material welfare than all other influences combined.

⁂

When "The Billboard" first undertook to preach the value of the poster, advertisers either shrugged their shoulders or looked askance. No advertising medium occupied a lower place in their estimation. Lack of system, lack of uniformity, lack of progress and enterprise, had completely shrouded the possibilities of bill board space in the clouds of doubt and uncertainty.

Nothing daunted, however, our efforts were continued and redoubled. Month after month we hammered away on the one single and unvarying theme. Ceaselessly we continued to assert the merits of the medium, and finally there came inquiry. Interest had been excited, and it was sustained by argument and disputation. Ultimately recognition was reluctantly accorded the poster, and it immediately took standing with the legitimate mediums of the time. To-day no medium enjoys a finer favor with advertisers.

⁂

As it was with bill posting, so, too, has distributing profited by "The Billboard's" help.

When we look back and consider what a low, bastard and unlovely name the business had five years ago, and contrast it with the honorable, legitimate and enviable position it occupies to-day, we are almost tempted to doubt the evidence of our own eyes.

To-day the distributor is esteemed and respected. His calling is above reproach and fairly lucrative.

The remarkable change has been wrought by the International Association of Distributors, and that organization in turn owes its inception and growth entirely to "The Billboard." Far be it from us to rob those splendid officers of the association of any particle of the credit they so richly deserve; but had it not been for "The Billboard," they would one and all have given up the fight time and again before it was won. They themselves have testified to the truth of this assertion repeatedly.

But enough of retrospection. Even a birthday will not justify so long a lapse. In these busy times we live in the present and are interested in the future. The past is gone—dead and buried. It may possess interest, but only for the old dotard who has outlived his usefulness. Therefore, it is of the present and the future we will speak.

We have marked the beginning of our twelfth volume with a new departure—by allotting a department to advertisers. We intend to make it a feature of the paper, and we hope thereby to bring about more friendly and intimate relations between bill posters, distributors and fair-managers and their patrons.

We hope to see advertisers freely availing themselves of our space to voice their opinions, air their grievances and express their theories and suggestions.

All of our readers will benefit greatly by the innovation, and we bespeak for it both aid and consideration.

⁂

It has been our custom annually to disburse some portion of our surplus or accumulated earnings in the shape of a special Christmas Number. It usually takes the shape of an enlarged paper with illuminated cover and supplement. We shall not depart from the usual course this year. On the contrary, we intend to surpass all our previous efforts. We confidently expect to issue the handsomest paper we have ever turned out, and one that will compare with any of the Christmas publications.

This issue always exceeds in circulation that of any other month in the year. The demand for it on the newsstands was trebled last year, probably on account of the gay-colored covers.

Advertisements will be received up to and including November twenty-fifth, on which date the last form closes.

The customary foreign edition will be mailed to advertisers' agents and bill posters in Great Britain, India, Australia, and the Philippines. There will be no advance in advertising rates.

## Manhattan Cocktails.

Lucky fellow, that $am W. Hoke. For months he worked upon a member of the firm of F. Tennyson Neely, the publisher, for bill posting. This member gets sick in Chicago; the firm determines to do bill posting for the book, "Justice to the Jew," and puts the contract with Harry Munson, and on Oct. 21 goes bankrupt—not because of Munson; the failure would have come anyhow. And that is why we call $am "lucky fellow." Munson has to pay the bills, and Hoke don't. There is some talk that Hoke is doing a landoffice business on his oil-cloth and muslin signs, and is keeping his poster end in proper position also.

Prosperity and hard times are having something of the same effect with a number of bill board advertisers. The Old Virginia Cheroots, which have been bill-posted from Maine to California by Van Buren, is some 30,000,000 behind in orders, and have canceled.

Pete Mylius is off on a trip to Nova Scotia.

The meeting of the official board, or Executive Committee, whichever you wish to call it, resulted in opening Nashville, which is now being contested for by the Nashville Bill Posting Co. A committee was appointed to visit Nashville and measure lumber.

Breslauer, of Minneapolis, was the only member absent.

Harry Munson had calls from the various members of the committee, and entertained a number of them at the yacht races.

Seely, Fitch & Co. are placing the Abbey Salt advertising, and Gude is sending out the Siegel-Cooper work. Hotaling has Hunter Whisky and E. A. Stahlbrodt has Blue Label Soups, while Van Beuren has Holbrook and Lea & Perrins' Worcestersbire Sauce.

## Muddled over the Location of Missouri State Fair.

At the last session of the Legislature a bill was passed providing for the location of a State Fair and appropriating the proceeds of the Breeder's law to help the same along. The duty of locating the fair was assigned to the State Board of Agriculture. Of course, there was a good deal of sharp competition. Audrain County influences passed the bill and Mexico laid claim to the prize. So did Sedalia, Moberly, Marshall and several smaller cities. After a dead lock of considerable duration, Sedalia was selected.

The bill requires a donation of not less than 150 acres of land. All the competing cities claimed to have secured the necessary land, but now it seems that Sedalia has had some trouble in securing a deed to the tract near the city, on which the fair was located. Just what the trouble over the title to the land is has not been definitely explained, but, at all events, the State Board of Agriculture was not satisfied with the title. Then Kansas City, Mexico, Moberly, Marshall and a number of other cities again pressed their claims. However, under the terms of the bill, the first State Fair should be held next season. This will give ample time for an amicable adjustment.

## By their Works Ye shall Know them.

In the Distributors' Department of "The Bill Poster-Display Advertising," recently appeared an article signed by Charles Bernard, who is evidently suffering from temporary aberration, and might for this reason be excused. To the first paragraph of the article the writer need not reply, since it is merely the ravings of a disordered mind, and can not cause any uneasiness to those directly interested.

The cause which led to the formation of the I. A. of D. is well known. For years the national advertisers had been wrestling with the problem of how to get honest service in house-to-house distributing. In some parts of the Union they found men who were honest, and who took pride in making distributing a feature of their business by employing men to do the work under the supervision of a responsible person; while others were content to employ school boys and negroes to do the work at a few cents, and did not care whether the advertising matter got into the gutter or sewer. This condition was true of Atlanta as well as other cities in the Union. So-called "associations, advertising companies, bureaus, etc.," had existed, but the advertisers had no confidence in them, knowing they were fraudulent, and were only luring the dollars out of their victims. The last of them (the I. D. A. of Philadelphia) has, ever since its death, left a stigma that has cast its mantle upon the newborn infant of its name. This latter day association is a fair, up-to-date specimen of its predecessors.

When a few men who were making distributing an exclusive business got together and formed an association, what a cry there was from certain elements of "another fraud!" But the men at the back of it were men of sterling character and business integrity, and speedily demonstrated to the advertisers that they would give honest service. How well they succeeded let the advertisers of the United States answer! When the schemers behind the "I. D. A." discovered that the advertisers were gradually cancelling their contracts with them and placing them in the care of men who would render an honest service, they saw too late the error of their ways. Nothing attests more to the excellent reputation of the I. A. of D. than does the confidence which the national advertisers are placing in its members. It is claimed that 75 per cent. of the members of the I. A. of D. are bill posters. Granted. It was to their benefit to join, and they have increased their business thereby. The plea that it became necessary to organize "a new association" to protect the rights of the bill posters is a fallacy.

The third and fourth paragraph of this really amusing article is better answered by the above heading, "By their works ye shall know them." There never was a baser conspiracy than was that which was perpetrated upon the members of the I. A. of D. during the recent convention at Cincinnati. The real facts may never be known, but enough was known at the time to defeat the infamous Bernard-Stoops combine. Listen to the presentation Bernard made to:

'I have held the I. A. of D. franchise in Charleston, S. C. The franchise in Savannah is held by J. E. Campos, who is not a representative member of the importers. Not because he is dishonest, or that he neglects his duties, but for the very valid reason that he makes no effort to increase business, he never has used a letterhead, has not a dollar to do business on, never has done a single act that could aid or benefit the I. A. of D., and yet, after I have given him office rent free for a year, advertised him in "The Billboard" at my expense, and finally, when I realized that for self protection I must handle distributing with my bill posting business, I asked that the Savannah franchise be transferred to me.'

Note the above! Not a single charge was preferred against Campos, and there is not a clause in the Constitution and By-laws of the I. A. of D. whereby a member can be expelled without good and sufficient reason, yet Mr. Bernard would have him expelled merely to gratify his own selfish interests. The I. A. of D. has practically a monopoly of the A. B. P. A., "You stick to me and I will stick to you." It is not run, as asserted, by any clique or combine. Each member is required to give an honest service, and be governed by the Constitution and By-laws, or forfeit his franchise. It has no trumped-up bond scheme; but it does guarantee to every advertiser full indemnity for any loss sustained at the hands of any of its members by pro-rata assessment. And yet, for the reason that the association extends to every member the protection and loyalty he deserves, this man would have the world believe that the I. A. of D. is controlled by a combine who 'run things.' But there are two sides to every question, and we may well ask, "Who is Bernard?"

We find that in January, 1898, he came to Savannah with a letter of recommendation to J. E. Campos, 29 Dayton street, from W. H. Steinbrenner, Secretary of the I. A. of D., requesting that Campos assist Bernard in any or every assistance he could. This he did. How well he did is perhaps best known to Bernard himself. He requested Mr. Campos repeatedly to give up his office and take quarters with him, which Campos agreed to do after being assured that it was to the interest of both.

From July 1 to Nov. 1, during Bernard's absence from the city, Campos had charge of Bernard's business, and upon his return rendered him a just account of his stewardship. It is not unreasonable to assert that all Bernard has today he owes to the friendship and assistance of the man he betrayed, and he has now added insult to injury.

Campos has always had business letterheads of his own, and was persuaded to use Bernard's for the purpose of advertising the new bill posting plant. When busy Campos requested Bernard to attend to his correspondence for him; but whose name did Bernard sign to these letters? Campos'? Let him answer. And this is the man who would have the members of the I. A. of D. expel Campos in favor of him!

As to Chattanooga, I deny that the reported condition of affairs exists there. H. S. Holmes is an honorable man, and is doing a good business. He has the confidence and esteem of the local as well as the national advertisers, and has the ability and conscientiousness to render the advertisers more honest work than his accusers. Facts are stubborn things, but seeing is believing.

As to the speech made by me in Cincinnati being a tirade of abuse, not one word or sentiment was uttered that would prove discredit to any man or association; but it was a fearful blow to the Bernard-Stoops combine.

The members of the I. A. of D. have nothing to fear from its exercise. With fidelity to every trust, capable of rendering the advertisers the honest service they deserve, they will continue to hold what can never be taken away from them by fraudulent methods. The storm may rage, but it is only for a season. Associations are not born in a day, neither do large numbers make an association unless combined with integrity. The so-called "I. D. A." possesses neither, while the I. A. of D. has both the essential qualifications. The I. A. of D. never had a brighter future than that which is at present before it. Standing together, faithful to every trust, loyal to each other, we have and will continue to prove to the world that we are worthy of the confidence and patronage of all advertisers.

EDW. B. BRIDGER.



## Additional Billposters' Notes.

Voll & Wolff Advertising Co., of St. Louis, has been incorporated with a capital of $10,000 by E. P. Voll, J. H. Wolff and T. C. Rearick.

There is a story of a blacksmith of Modesta, Cal., a sign fence, and the lessee of the stable where the fence belonged. The lessee, who, not being of a highly artistic temperament, and who did not appreciate the decorativeness of the blacksmith's glaring advertisement, considered it obnoxious and forthwith had it sprayed over with whitewash. The blacksmith, who was not to be so easily vanquished, retraced his former letterings with lamp-black and made his sign more startlingly showy. Then they intermingled, causing a weirdly strange effect. The spirit of vindictiveness is more apparent than a desire to invoke the law, evidently—and what the next move will be is a matter of conjecture, for there is an ordinance which holds that the owner of a property must give his consent to an advertisement upon the fence or dead wall before a person has permission to place one there. As long as the sign appears in its present condition the pedestrians will believe it a Greek or Chinese puzzle, erected for their own delectation.

There is a curious inconsistency in two movements of the Minneapolis municipal government one a crusade against bill boards and the other a proposition to allow the introduction of advertising boxes in the streets for the reception of refuse. The inconsistency of talking about abating the so-called bill board nuisance, and at the same time starting a new style of street advertising under municipal control, is all but laughable. It looks as though the city desired to enter the out-door display advertising business on its own book, and drive all competition out of the business, so it can make more money.

George Castner, Syracuse, N. Y., has bought a half interest in the bill posting plant of Mr. Wm. Cook, at Fulton, N. Y.

"Stick-at-it-ness" is a very good quality for a bill poster to have, but to assure his success he must also have plenty of "stick-up-it-ness."

D. Al. Osborn, who has had charge of advertising car No. 2 of Lemen Bros.' shows will season, has again taken charge of his plant at Sturgis, Mich.

The American Tobacco Trust Co. carry out their ideas of monopoly in their advertisements, as Cincinnati is fairly smothered with the number and imposing size of their bill posters for Polar Bear Tobacco. In a ten-minute car ride, 10 8-sheet posters were noticed in one showing; on another board sixteen were displayed side by side, and in another spot not far distant, eighteen of these huge bears, lined up, attracted public notice. This wholesale mode of advertising is not possible for the average advertiser, but the remarkable results serve to show the great advantages to be derived through large space.

The Spring City Bill Posting & Adv. Co. have instituted a decided novelty in their circulars to advertisers. Their idea will be best explained by presenting the text used on their sheet: "Free! The Spring City Bill Posting and Advertising Co. takes the liberty of enclosing you a coupon which entitles you to six 12-sheet displays, posted, listed and guaranteed for fifteen days, free of charge, on their up-to-date bill boards. We take this method of introducing to you a brand-new bill posting service in the growing city of Huntsville, Ala. Population, 17,000. This offer is made for a limited time only, and we trust you will forward paper as early as possible. Respectfully, Spring City Bill Posting and Adv. Co.; H. L. Bliss, Manager."

Hollinger & Tibbils, Coffeyville, Kas., recently absorbed two other posting plants in their town, and now have the "real thing."

J. Long, of Sherman, Tex., has built many new boards, to accommodate the rush of work that has come to his town.

Mr. W. T. Brodie, an old-time advertiser, has opened a bureau for distributing and novel advertising in New Orleans, La. Mr. Brodie was formerly advertising man for Mr. Dave Biswell at the Academy and St. Charles. He thinks that there should be a good opening, as the Crescent City has been much neglected in this particular line.

This column, headed "Bill Posters' Notes," has been devoted to items of interest to bill posters, special effort being made to learn the names of firms contemplating using the boards to advertise their business. Hereafter these notices will be found in the Advertisers' Department, which makes its appearance with this issue. The bill posters' notes will be found to contain more of personal interest than heretofore.

The firm of Fiske Bros., bill posters, Worcester, Mass., has been dissolved. Johan B. Fiske will continue the business, in partnership with his son, Herbert L. Fiske. Roger L. Fiske will continue in the employ of the firm.

A report comes from Sandersville, Ga., that the posters of a circus caused complaint in town, and that the Mayor ordered the bills to be torn from the boards. The complaint came from a number of the best people in the place.

The Los Angeles Western Graphic says: "Even if the bill boards should be removed, they would hardly be missed by readers of the daily newspapers. An average daily newspaper advertising page and a quarter section of bill board look enough alike to be twins."

Local Cigar Makers' Unions all over the country are extensively advertising their label with a splendid pictorial poster from Hennegan & Co., Cincinnati, O.

Heavy moldings around bulletins and bill boards are coming more and more into use. The Dr. Price Baking Powder Co. was about the first firm to take up the picture frame idea. The yellow border around their sign improves its general appearance greatly, and gives an impression of completeness and elegance.

Among "The Billboard" visitors last month were Al. Bryan, from Cleveland, and Harry Merkle, who is the efficient manager of the Bryan plant at Dayton, O. Both were enthusiastic about the outlook for Dayton, and great things are expected from that new, but already well-developed plant.

A. R. Waterman, who ran the Auditorium in Peoria last season, and who, a short time ago, took charge of the new opera house at Canton, has just organized a bill posting company in that town. The new company owns and controls all bill boards in that city, and Waterman is at its head.

## Bill Posting Co. Incorporated.

Trenton, N. J., September 23.—The Bill Posting Company, formed to carry on a general poster advertising business in Philadelphia and other cities of the United States, was incorporated with the Secretary of State here, with a capital of $2,000,000. One-half is preferred stock, bearing 5 per cent. cumulative dividend. The principal office in this State is to be located at Camden. Frank D. Weyiman, Philadelphia; Albert Deunger, Camden, and John C. Reed, Atlantic City, incorporators.

From another and reliable source we learn the following: The Billposting-Sign Co., incorporated in New Jersey, has equired the business and plant of the American Billposting Co., L't'd., of Philadelphia; the Temple Billposting Co., of Camden, N. J.; the Empire Billposting Co., of Atlantic City, N. J., and also the American Advertising Sign Co., of Philadelphia, Camden, Atlantic City and Baltimore.

The general offices of this company are at 814 Walnut street, Philadelphia

S. H. Robison has been retained as general manager.

## Official Solicitors.

The Board of Directors has decided that hereafter the official solicitors shall help to support the association. Whenever a new solicitor is appointed in the future he shall pay one hundred dollars initiation fee. All the solicitors from now on will also pay seventy-five dollars a year dues.

## The Circus Tax.

Augusta will be the only Georgia town to see the circus this year, and in all probability, for a number of years, until the State circus tax law has been changed. Augusta's proximity to South Carolina accounts for that city's privilege of going to see the elephants. In South Carolina they believe in the homely, but true, old proverb that all work and no play makes Jack a dull boy; therefore, they are willing to permit the circus to come along and amuse Jack, and his sisters, cousins and his aunts; also his male relations. But on this side of the river we have adopted a circus tax law which is prohibitory. The traveling tent shows must, therefore, keep out of the State. There are extremely few of them, if any at all, that can afford to pay $1,000 a day for the privilege of showing in cities of 20,000 or more population, $400 per day for showing in towns of 5,000 inhabitants, and $300 per day in smaller towns. Still, that is the law.

It may be doubted that the legislators intended to kill the goose that laid the golden circus tax egg when they passed that law. There are certain things which some folks seem to think may be taxed to any length and that they must stand it; and the circus is one of them. The heavy taxes were advocated on the ground that each circus takes a big pile of money out of the community in which it exhibits, and that therefore it would be good policy to make the circus give up as much money as possible in return for the privilege of exhibiting. But the circuses are not giving up any money in Georgia. They can not come here. The rate has been fixed so high that it shuts them out. The Treasury is getting no revenues from this former source of income, and the people are denied pleasures which every healthy American has enjoyed or looks forward to enjoying. The desire to see the circus is a natural desire, and is experienced by every civilized youth.

It is a mistake to suppose that, from a financial point of view, the circus takes all and gives nothing. Many cities and towns spend thousands of dollars to get up a fair for the purpose of inducing people to visit those cities and towns. The circus is within itself a fair, and every community that is visited by it is given at least a one-day fair of exceptional drawing power. The event is advertised for a month or more in advance, and when the day comes people pour into the place from a radius of twenty and sometimes forty miles. And practically every person from a distance who visits the town leaves more or less money in it. The price of his circus ticket is far from being all, or even a half, of what he spends on circus day.

The circus itself is forced to spend money. Owing to the nature of things, it is impossible for the company to carry large stocks of supplies. It commonly depends for its sustenance upon the community in which it stops; and no small amount of provender is required for several hundred persons and as many horses and other animals. The circus, indeed, puts money into circulation wherever it goes. It is claimed by one of the profession that the money upon which the circus most largely draws is not that which is employed in business or is needed for the necessaries of life, but it is money which is idle, inactive, and withdrawn from circulation by its owners, at least temporarily. It is money which has been laid aside for the especial purpose of paying for some sort of amusement or diversion. This, it is said, is particularly true of those who live in the country. They lay aside odd change from time to time against circus day, or the occasion of a visit to the city, when it is their pleasure and purpose to spend it for amusement. And there is nothing which will draw these small hoardings from their hiding places and put them into circulation again more surely than the advent of the elephants and the bareback riders. Under the operations of the prohibitory Georgia law, much of this surplus money that is owned in Georgia counties convenient to South Carolina, Alabama, Florida and Tennessee circus towns will be turned loose in those States.—The Savannah Morning News.

## St. Paul.

The bill board ordinance at St. Paul, as given in the last issue of "The Billboard," was lately recommended for indefinite postponement, with the understanding that a substitute should be prepared, which would leave the issue of permits to the discretion of the Building Inspector, but require the endorsement of the alderman of the ward on applications for boards to be placed along street lines. The proposed amendment would leave the location of boards to the City Council, but would eliminate most of the disputes that might arise, by requiring the consent of the property owner to be endorsed upon the application when it goes to the Council, and would leave authority to reject applications with the members of the City Council.

This seems to be a case of "back pedaling," and we have no doubt that before long everything will be serene in that city for the bill board owners.

We are in receipt of a souvenir from Salem, Oregon, in the shape of a booklet, setting forth the advantages and beauty of that city. The Capital Bill Posting Co., of which Geo. E. Day is the manager, is given a good send off.

## The Insert Plan.

A Suggestion by Frank C. McPherson.

Brother distributors, in towns of 3,000 to 20,000 inhabitants, I want to see you advance your earning capacity, so that you can render an absolutely honest service, keep strictly to the letter of the contract, and still make 10 per cent. more than do those who do manual labor. The expenses which a distributor is compelled to bear, such as advertising his own business, so that his name may be continually before the national advertisers, may call for an advance in prices necessary. But, on the other hand, very few of the nationals will stand an advance; therefore, if the prices are to be raised, new advertisers must be sought for who will try distributing, and pay the price. I propose that we, at all times, keep our eyes open for probable advertisers, and endeavor to have them give distributing a trial. We must thus create a new generation of national advertisers.

There are many ways in which you can increase your revenue, a few of which I will mention.

If you are a bill poster, write to Donaldson or Hennegan, as per their offers in their advertisements which appear in "The Billboard," and get samples of syndicated posters, for any line. Then, when you make a contract with a large national advertiser, go after the retailers in your town, who deal in that line of goods, and point out the advantage of their advertising at the same time as the national advertiser, thus bringing the name of the article to be sold, and the place where it is to be brought, together, and before the purchasing public, at one and the same time. If you sell your paper or get the order for cross-lining, so much for you. But even if you do not succeed in getting the order for paper, but do obtain the retailer's contract for posting, you have accomplished a great deal. The two advertisements are bound to help each other and increase the demand, and will thus reflect credit upon you and system. If you can only get the local dealers to act in conjunction with the general advertisers, you will have a constant and increasing source of revenue.

A similar system may be employed in the distributing business. The following is an explanation of my "insert" plan, which should work for the advantage of every one concerned—the national advertiser, the local dealer, and, what is more to the point, the distributor:

An example will probably give the clearest idea of my plan. Say that you have closed a contract with the Lydia E. Pinkham Co. for the distribution of their books; go immediately to the dealer or a dealer, and tell him that you are about to distribute the books. He then gets out a special folder—for instance, "How to Bathe the Body, to Improve the Circulation," etc., while taking the Pinkham Compound. This folder does not hurt the sale of the compound in the least, and if well gotten up, is an excellent ad. for the local man. The distributor in this way gets two prices for one distribution. Follow out this plan in the distribution of tea, coffee, tobacco, chewing gum, clothing, shoes, and in fact, every line of goods.

You of course do not want any competition among your patrons, so if you have Pinkham, you should not get Bradfield's Regulator, or Wine of Cardui; so in all lines.

There is no conflict between Lion Coffee, Rising Sun Stove Polish, Peruna, Pinkham, Battle Ax Tobacco, Royal Baking Powder, Pillsbury Flour, Sorosis Shoes, R. & G. Corsets, and Montgomery & Co., so get them all, and as many more as possible.

Now, brother distributors, you can keep on running patent medicine books for less money than a day laborer makes, or work every day and eat pie." It's up to you." By the position you hold as a member of the I. A. of D. you are trustee for the national advertiser. If you have only the living that the world owes you. Are you willing to get in a new game and win out on business principles, backed by absolute honesty. If so, just put your feet under "The Billboard," call for pie and keep calling until you get it, for the cook needs you; you need the pie. Opera-house property-room service, as run by the gang for revenue only will then meet its deserved end, by the painful method of starvation.

FRANK C. McPHERSON.

Reporter—Who is that man on the opposite side of the street? This makes the tenth time he has passed this office today.

Editor—Oh, he's the fellow who got mad and stopped his subscription yesterday, and he is waiting to see if we are going to issue a paper today.—Norristown Herald.

This seems to aptly illustrate the attitude of the promoters of the attempted boycott on "The Billboard." Watch for our Christmas number!

# AMONG THE ADVERTISERS

With this issue our department for advertisers makes its initial appearance. From now on, advocates of any and all legitimate methods of publicity will be allotted their share of space and attention. (However, since we consider bill posting and distributing the most effective forms of advertising, special attention will be given these branches).

When we say advertisers, we mean each and every one—the large and small, the strong and weak, the rich and poor, all will be given due notice they deserve; all will be treated alike.

Those who have been fortunate or original enough to evolve good advertisements, new ideas, remarkable methods, profitable modes—a fact, anything out of the ordinary—will receive due mention. We hardly need state that criticisms in these columns will be frequent, for it is our firm belief that the best and quickest way to learn is through our faults—therefore, in endeavoring to enlighten others, criticism and comparison will play an important part.

The successes and failures of advertisers in all parts of the world will be noted, and where it is possible, the cause or reason for such will be given.

The whole plan in a nut-shell is this—we wish to give the great number of advertisers who are subscribers to our paper, a room, as it were, where they may meet and feel the pleasure of association and conversation, derive the benefits of friendly criticism and advice, and learn of one another's experiences. The door will be thrown open, however, and all who are interested are invited to step in, and make themselves at home.

W invite all to send articles, notes, suggestions, criticisms, specimens of advertising, experiences, or anything in this line which may be read with profit or intereet by others connected with this, the latest of the sciences.

## Advertising Analyzed.

If advertising could be analyzed and the proportions of its component parts tabulated, it would be found that its efficacy was chiefly due to its iteration. Here is about the way it would appear:

ANALYSIS.

| | |
|---|---|
| Style | .001 |
| Display | .012 |
| Plausibility | .091 |
| Position | .099 |
| Circulation | .122 |
| Iteration | .775 |
| Total | 1.000 |

It is worthy of note that the bill boards yield more iteration in a day than newspapers do in amonth.

When your ad. is a poster, it is in evidence on every hand. No matter where you go or which way you turn, you see it. It confronts you here, there and everywhere. Morning, noon and night it stares you in the face. If it was in the papers how often would you see it? Twice daily—once in the morning and again at night. Which is the best advertising medium?

The medium that will pay any and all advertisers has not yet been discovered.

## Mr. Duke's View.

J. B. Duke, President of the Tobacco Trust, is firmly of the opinion that small expenditure of money in advertising is wasteful. He writes that in a city, for instance like New York, if they spent a thousand dollars in advertising Virginia Cheroots, they might, so far as profit to them is concerned, just as well give the money to the poor; but if they spent from ten to twenty thousand dollars, every dollar of it comes back promptly; that if they make displays of Virginia Cheroot Signs in cigar stores, they waste their money if they use but a few hundred stores; while if they put the display in every tobacco store in the city, at, say, an average cost of $10 each, and reinforce this by thousands of dollars' worth of posters, they get every dollar of the expenditure back almost immediately. A small company of soldiers against great odds will be annihilated, but sufficient force sweeps irresistably on to victory. All of the immense factories of the trust are working night and day, trying to meet the demand for Virginia Cheroots. A month ago they were fifteen million behind their orders. The posting was discontinued, but the demand kept growing, simply, it seemed, by reason of its own momentum. Today they are twenty-five million behind their orders.

## Notes.

Catch phrases are highly valuable—especially on posters. Some experts aver that there is no article advertised whose salient merit can not be so expressed.

Standing, cut-out figures are becoming quite popular with the advertisers. Hance Bros. & White, of Philadelphia, the manufacturers of "Frog in Your Throat," use a huge frog almost five feet in heighth, which they place in drug stores. Procter & Gamble, to advertise their Lenox soap, have placed in groceries a figure of a woman standing by a wash-tub and the lather is very much in evidence.

The method gives good results, since the notice of the articles is brought directly before probable buyers, and in many instances before the immediate purchaser. But the question is, how long will the retailers "stand" for the practice? A demand is not likely to be created by these signs, and the dealer makes as much profit on one kind of soap or tablet as another—then where does he come in? The signs, in most instances, are a nuisance and forever in the way, and if some way is not found to make them useful as well as ornamental, they are doomed to the death that knows no waking.

"Just Right" is the catch-line used by Voige & Winters to advertise their "Cincy" Cigar. It is a good one—very short, yet fully describes the cigar as they wish it known.

The Queen & Crescent has erected at Fifth and Race Streets, Cincinnati, a huge sheet, on which stereopticon views of "Life in Cuba" are shown. The company is not satisfied to have the crowds that just happen along, watch their show, but have placed advertisements in the street cars calling attention to the free display. The Queen & Crescent is mentioned as the public benefactor, and this gives the desired publicity. The card thus serves a double purpose.

Robert Walter, M.D., Walter's Park, Pa., will advertise his Sanitarium with posters. He will use a lithographed one-sheet at the beginning.

Thos. H. Davis, the well-known showman, owner of some twenty or twenty-five theatrical companies, has gone into the patent medicine business, so it is said. He has, with characteristic impetuosity, gone in big. He is promoting the White Daisy Chemical Co., of 1,295 Broadway, New York, and under this style is pushing a purgative pill, a salve, a tooth powder, a toilet soap, a complexion powder, a beauty balm, kidney cure and nerve tonic. Under the style of the Cadarow Gold Cure Co., he is introducing a new jag remedy. In order to advertise his remedies on a wide scale he has started a publication of his own, called "New York Home Life." He will also utilize the bill boards later on, besides patronizing distributors largely.

Perhaps it is a hard matter to get up an ad. that is absolutely new and original. What of it? It is no excuse for thinking the old ideas will not draw. Just dress them up in new language. Take a hint from the women. Put on a new gown, a hat or even a bit of new ribbon, and they are as fresh and fetching as any one could desire.

A railroad manager of Pittsburg, Pa., recently refused an advertising agency's offer of $150,000 for the privilege of using the space on all the road's box cars for advertising purposes. The offer was refused because the displays would make it difficult for their men to read the car numbers and initials.

The Chicago Apparel Gazette says: "The foremost advertisers of today are men who use the simplest words and the shortest sentences."

One of the earliest bits of advertising on record appeared in a book, printed in Paris in 1509. A writer inserts the following notice: "I do not lock my wares away like the miser, but anybody can carry them away for a little money."

An advertising company hired a hall at 204 East 97th street, New York, N. Y., for a year for $65, and painted an advertisement on it. At the end of the year it did not paint out the advertisement, and after fourteen months more the owner of the house sued for fourteen months' additional rent. The Appellate Term of the Supreme Court says no. The contract was not a lease, and the defendant was not a hold-over tenant. If the landlord wanted the sign painted out he should have so stipulated in the contract.

Never try to advertise all of your goods at one time; the greatest successes have been made by specializing

The most highly artistic posters in the world are seen in Paris

Make a booklet attractive on the outside, and fill it with live matter of real interest, and you can not find a better ad.

An exchange asks: "Did you ever hear of a man paying his subscription to a periodical for twenty-five years in advance?" and then gives an instance of such an act. We must admit that we have never heard of a similar case, but we do know of quite a number of cases where men have paid for a periodical for one year in advance; and we also state that, by the time our Christmas number comes out, we will have heard of many more instances.

Plain posters with marked contrast are the best.

Whats in a name? Why, "the whole bloody thing." Look at Uneeda.

The Standard Food Co., of Aberdeen, S. Dak., are launching a new food, called Desipota, a condensed and refined preparation of potato pulp. They are using an 8-sheet and a 1-sheet to start with

The Belle of Bourbon Co., distillers of that famous brand of whisky, are going on the boards. Bill posters should address communications to E. D .Powell, Vice President of the company, 315-317 W. Main street, Louisville, Ky.

Publishers prate long and loudly of circulation. So do some experts. Even wise and experienced advertisers consider it above all else. Why? When a firm sends a drummer on the road, do they care for how many retailers he calls on? Is not their chief and only concern the number of retailers to whom he sells? Is this not, or rather, should it not be also the measure of worth of an advertisement.

The street fair enables the progressive advertiser to press into service three of the strongest of all advertising mediums, viz.: He can post the town, distribute it and have an exhibit with demonstrations at hand to back it up. This is a combination that you simply can not beat.

Arthur Peter Y Cia. (Arthur Peter & Co.), Louisville, Ky., are asking for estimates on 10,000 whole-sheets and 1,000 8-sheets. The posters are designed for use in Mexico, Cuba and South America, the text being entirely in Spanish.

Haas Bros., the big cigar manufacturers of Cincinnati, have placed an order with the Donaldson Litho Co., of Newport, for 470,000 sheets, of which 100,000 sheets are whole-sheets for spotting, and the balance 10,000 each of a 24-sheet, an 8-sheet, a 3-sheet and a 2-sheet.

The Carlstedt Medicine Co., of Evansville, Ind., will shortly advertise Dr. Otto's Spruce Gum Balsam on the boards. An 8-sheet will be used.

Stacy, Adams & Co., the big shoe firm of Brockton, Mass., are great believers in 1-sheet posters. They use about 25,000 annually.

Dr. W. I. Swain, proprietor of the celebrated Tou-Ka-Way Remedies, has placed an order for 10,000 12-sheets and 25,000 whole-sheets.

The Los Angeles (Cal.) Express had this to say about J. Henry Price, when he reached that place, in advance for Walter J. Main's show: "Rice will soon have the bill boards covered with sky-blue monkeys and brick-red horses. The big show will be here this month." We don't know about the sky-blue and brick-red, but it's a good bet that he put up the monkeys and horses.

A. E. Little & Co., manufacturers of Sorosis, the new shoe for women, are keeping up a lively campaign. They use some posters, but depend mostly on the magazines.

The Kilmer Cancer Cure (K. K. K.) and the Kilmer Swamp Root Cure are two remedies that are advertised, and both come from Binghampton, N. Y. The similarity in the name has tended to confuse many advertising solicitors and agents. The two advertisements have no connection, however.

Lucke's Rolls Cigar advertising is being placed by Charles H. Fuller's agency.

The Hans Hanson Comedy Co. is using the box-kite as a means of advertising, with great success.

The S. M. Bixby Co., of New York, advertise their shoe polishes and blackings by means of enameled iron signs, on which the figures are raised. The signs are about 12 by 22 inches and are said to cost 23 cents apiece. Three of these signs were noted in a small shoe store, nothing more than a repair shop. That is what we call expensive advertising.

The Hummel-Vogt Co., Louisville, Ky., are preparing for a big campaign on the bill boards next Spring. They intend to deal direct with bill posters, and are making up their lists now. Bill posters should address Rudolph F. Vogt, President, 229 Seventh Street, Louisville, Ky.

Elias Weinreich, the cigar maker of Dayton, O., has removed to larger quarters at 114 and 116 West Fourth Street. It is whispered that he contemplates using posters on a large scale very shortly.

The Esculapia Spring Co., of Esculapia Springs, Lewis County, Ky., is the title of a new company, which will prove an aggressive and liberal advertiser. The new concern will place the famous White Sulphur Water of Esculapia on the market in direct competition with Apollinaris, Londonderry, Waukesha and the rest. The white sulphur water of Esculapia has been famous for generations, but no attempt has been made to bottle it until now. The company of which Mr. Chas. Beach is President will bottle the water, both still and carbonated, and go after hotel, home and saloon trade. Booklets distributed from house to house and posters will both be used on a large scale.

The Star Advertising Agency, Washington, D. C., has been incorporated under the name of the Hungerford & Darrell Advertising Agency, with a capital stock of $10,000. The officers of the corporation are: William A. Hungerford, President; Louis P. Darrell, Vice President; Frank Roe Batcheider, Treasurer; Robert W. Cox, Secretary; C. C. Archibald, Assistant Secretary.

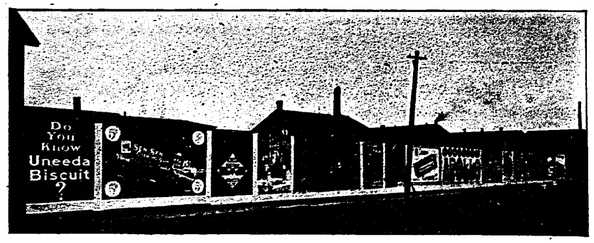
The Inter-City Advertising Co. has been incorporated in Chicago, by E. L. Caulfield, Ben Grantz and C. B. Moor. The capital stock is $5,000.

The business heretofore conducted by Ellis F. Draper under the name of the E. F. Draper Advertising Agency, has been absorbed by the E. F. Draper Advertising Company, a corporation under the laws of the State of New York, with a capital of $100,000. The management of the new company remains in the same hands. The only addition is that of J. de Picaza, who is Secretary and Treasurer of the new company. Mr. Picaza was until recently the successful advertising manager and Secretary of the Seville Packing Company, of New York.

We beg to acknowledge the receipt of a most artistic and splendidly conceived folder from the Parvin & Dougherty Co., Cincinnati. The cover represents a stag, their trade-mark, before the closed door of the Twentieth Century. The lettering, "Twentieth Century," over the door, and the date 1851 at the bottom of the huge rock which the stag has accended, completes the idea of the rise of the company. The inside is devoted to advice to advertisers and letters of recommendation.

It has been said about women, that none are ugly, some merely better looking than others. So it is with advertising—all kinds are good, some merely better than others.

Mr. H. L. Kramer, the Treasurer and General Manager of the Sterling Remedy Co., has issued a booklet, "Talk's Cheap; Results, That's It," in explanation of his "Full-Price Plan." The pamphlet goes to the retail drug trade, and should bring good results.




One of E. R. Endley & Co.'s new boards (176 feet long) on Wayne Street, Mansfield, Ohio.



## Poster Printers

Advertisements under this heading will be published at the uniform rate of 10 cents per line per issue or $1.00 per year.

Boston Job Print. Co., 4 Alden, Boston, Mass.
Brooklyn Daily Eagle Job P. Co., B'yn, N.Y.
Calhoun Printing Co., Hartford, Conn.
Calvert Litho Co., Detroit, Mich.
Central City Show Print. Co., Jackson, Mich.
Central Lith. & Eng. Co., 140 6th Ave., N.Y.
Correspondent Show Printing Co., Piqua, O.
Donaldson Lith. Co., Newport, Ky
Erie Show Printing Co., Erie, Pa.
Enterprise Show Print, Cleveland, O.
Forbes Lith.Co., 161 Devonshire, Boston, Mass.
Free Press Show Print. Co., Detroit, Mich.
Great Am. Eng. & Print.Co., 57 Beekman, N.Y.
Great W. Print.Co., 511 Market, St.Louis, Mo.
Greve Litho. Co., The, Milwaukee, Wis.
Haber, P. B., Fond-du-Lac, Wis.
Henegan & Co., 137 E. 8th St., Cin'ti, O.
Morgan, W.J. & Co., St.C. and Wod, Cdeve, O.
Morrison Show Print, Detroit, Mich.
National P. & Eng. Co., 346-8 Wabash, Chi., Ill.
Pioneer Print.Co., 214 Jefferson, Seattle, Wash.
Union and Advertiser Co., Rochester, N. Y.

Wm. M. Donaldson, President of the Donaldson Lithographing Company, Newport, Ky., is in Europe.

The consent of the George H. Morrill Co. to enter the printing ink combine has not yet been secured. The result is that the Federal Company has not yet commenced operations.

Theodore Leonhardt & Sons have a very good display of lithographic work at the Export Exposition.

The Ackerman-Quigley Litho Co. is a newcomer in the poster printing field.

The latest combination of interest to printers is the trust promoted by Walter Scott, designed to combine all the printing-press makers of the country. It only needs one more now to complete printers' troubles—the roller makers.

The Cross letter-heads this year are more attractive than ever.

The advance in the price of paper is attributed to the low average of rain fall and low water this year, and the consequent small production of ground wood.

An English genius named Green has invented an inkless printing process, electric currents being used in the place of ink. It is said that a company styled the Electric Inkless Printing Syndicate (Limited) has already been formed, and is about ready for business. Three items in favor of the new process are, reduction in cost of production, increased cleanliness and greater speed. If these facts are true and the character of the work turned out is good, a remarkable revolution will be effected.

The Chicago Colortype Company, of Chicago, is doing some very good work in color photography.

Hennegan & Co. are still branching out. Last month they added another press, a two-revolution Cottrell, and an immense line of wood type. This company gets out many new and clever ideas. Their new six-sheet, semi special, designed especially for local merchants, is the latest.

A rumor to the effect that E. C. Neele (Ed.) formerly with Russell-Morgan, had accepted a position with the Courier Co., of Buffalo, obtained considerable credence last month. Mr. Neel denies it altogether.

## They never Cover their Tracks

and that is why the artistic development of commercial advertising designs should be more seriously considerd.

There are comparatively few advertisers who employ the services of an artist on account of good drawing, refined color or graceful composition; instead, like Barnum, they are after "that last line of fools who follow the clown," and are willing to sacrifice anything and everything for quick results, but sometimes these men find to their dismay that such methods are lacking in those essential qualities which hold the crowd, and wonder why their competitor who, having a keener sense of application, occupies with evident ease a much envied position at the head of the procession.

Business firms to-day are largely judged through their advertisements, and their tracks should be firm, well-balanced and lasting. No advertisement can have these qualities unless the composition has a central point of interest that will at once attract attention, for the "hare can not be cooked until he is caught," and as a rule he must be caught unawares. About the central point of interest should be grouped such explanatory details as will create thought. With such a composition an advertisement is almost sure to be artistic, and bring good results, no matter whether it is a composition of type forms, beautiful lines or artistic colorings.

Painters, sculptors and all artists are creative, their compositions are founded upon basic principles, which form a strong connecting bridge between the eye and the subject represented, and if the subject is skillfully and artistically presented, the eye of layman or artist can not cross the bridge without impressing upon the mind tracks that can never be covered or obliterated, and thus the results which the advertiser covets are reached.

Good advertising designs will create good and lasting impressions, bad designs may attract for a time, but they soon wear themselves out and frequently create a revulsion of feeling which is nearly akin to disgust. Such tracks are not desirable from a financial standpoint, for the molding of lasting public sentiment is the greatest triumph of modern advertising.

The first exhibition of the season in the Central Art Association rooms was one of advertising designs, and the large number of influential advertisers who visited the exhibition daily for "points" was the best indication possible of the upward and onward tendency in art advertising.

An advertisement is the great middleman that introduces the manufacturer and merchant to the purchaser, and it must be clothed in attractive garments or fall far short of its mission. The designs exhibited under the auspices of the Central Art Association were most attractive, but as a rule they were seventy-five per cent advertising and twenty-five per cent. art, while the same kind of an exhibition in Paris would have been reversed, with a large balance on the artistic side. The development of artistic advertising is still in its infancy in this country and it will never be great until the advertiser acknowledges the individuality of the artist, and admits him as a partner in his interests. No advertiser can expect the best work of an artist unless he allows him to sign his productions, and thus make him in a measure responsible for his work; but, the business man says: "If I allow an artist to sign his name to his designs, my competitors will immediately employ him to make similar designs for their use." Such flimsy reasons are frequently given, but they at once proclaim to the initiated that a mediocre artist has been commissioned to do the work, presumably at about half the price which a man of ability would command; for the mission of art is to be creative, and no true artist who has within him the elements of genius will have any desire to go back over his own tracks, for new ideas follow in the pathway of every one that has gone before.

The present exhibition shows conclusively that some firms have learned the value of artistic weapons and are willing to pay talented men for original ideas; it also shows that other firms are sending out designs that are a disgrace to the financial and artistic progress of the nation.

The Central Art Association has been congratulated by press and public for calling attention to this branch of art, and will hereafter give an annual September exhibition of the best work along these lines, hoping that it may be the means of incorporating a more general artistic expression into the commercial wrld.—Arts for America.

## A Judicious Advertiser.

In one of the October issues of Printers' Ink there appeared an interview with Mr. Thos. P. Hunter, the proprietor of the largest retail grocery business in the United States. He has over fifty stores, located in Philadelphia.

The question was asked him, when and how he started his business and to what he attributed its growth. His reply was so decidedly in favor of the methods of advertising which we advocate that we herewith reproduce his answer:

"Fourteen years ago, with a nucleus of $60 and limited credit, a small grocery store was started on Germantown Avenue, and part of the money at once invested in 5,000 circulars. Mr. Hunter laughingly related how two boys amazed him by coming back within an hour, telling him that the full 5,000 had been distributed."

"But those circulars brought me trade, and I have stuck to them assiduously ever since. In fact, I have used nothing but circulars up to about eighteen months ago, and have a record of having opened thirty-two stores under their influence, too; but during the eighteen months that I have used newspapers I have opened nineteen additional stores, making my total fifty-one at the present time."

Mr. Hunter here said that he holds his bulletin boards, of which he has several outside every store, first; his circulars, which he regularly employs forty men to distribute, second; and newspapers last in importance for his particular advertising.

## Advertising in Cuba.

The American Advertiser has a verdant field before him in Cuba. Practically no advertising is done there, and the plans and schemes of the Yankee shopkeeper are yet to be introduced. Incidentally a few articles of merchandise are placed in Havana shop windows, but there is no attempt at window dressing after the artistic fashion which is carried out here; seldom is anything displayed outside the shop door; nothing more pretentious than the simplest sort of a sign-board adorns the store front. All sorts of odd names are given to the shops, the English definitions of which have no relation whatsoever to the business carried on inside.—Buyer and Dry Goods Chronicle

## A Novelty.

A novelty in the way of street advertising is being used by the Born Brewery, of Columbus, Ohio. They have placed in the sidewalks some heavy glass discs, perhaps twenty inches in diameter, and on these they have lettered "Drink Born's Pale Ale." At night they have incandescent lights beneath them, so that the man who passes along the street can not fail to see the brilliant sign in the middle of the sidewalk. The idea could be used by any sort of a firm for advertising any sort of goods.—Advertising World.

## A Historical Poster.

A very old poster, issued on April 28, 1775, in New York, has just come into the possession of the library of the Columbia University, through Major Robert T. Creamer. It is a relic of the struggle for American independence, and is one of a series of posters that were put up in the city of New York nearly fifteen months before the Declaration of Independence. Nearly one hundred of the leading citizens of that time fearlessly placed their names on public record as strongly opposed to the continuance of British rule.

It calls for temperate counsels. The call recognizes the necessity of a Provincial Convention, and recommends twenty deputies to represent the city and county in the convention, to meet on May 22, 1775. The call is signed by Isaac Low

## Jim Was Upset.

(Frank A. Heywood.)

A certain theatrical company had decided to visit Holyoke, Mass., and wanted to make a sensational entry. A well-known New York bill poster was sent for, and he was "shipped" to Holyoke to critically report on the situation. "Remember," said the manager, "we must make a sensation!"

The bill poster returned with the information that the town spaces were so small that they could not be used for a big spread, with the largest letters and picture. "But," he added, "they have a dam there which is 2,000 feet long, and it has an apron just sixteen sheets high. The flash-boards will just accommodate a full-sheet streamer. It will take about 11 barrels of paste to do the work right!"

This was very satisfactory news, and Jim (as we call the bill poster) was instructed to hire a big force, and go ahead with the work.

Jim smiled in anticipation when he returned to Holyoke with a force of men, and again saw the dam. The water was rather low and as the three level canals were open, the face of the dam was dry, though that didn't make much difference to Jim, as he always boils his paste with an admixture of hydraulic cement. Finally he got his men to work, and soon had a streamer extending across the dam from Holyoke to South Hadley.

Well, now, Jim's work certainly did attract attention; the windows of the Glasgow mill were crowded; the banks of the river were lined with spectators. Jim kept strolling along the dam, the sheets going up with rapidity. Jim worked hard enough when people were looking at him. It pleased him to realize that his work attracted attention.

Well, when Jim started on the foot sheet the funniest thing happened. When he started to put on a company streamer, "The Wages of Sin is Death," I am blessed if the shad spawn didn't begin to eat them off just as Jim was working the hardest. Of course this was entirely unexpected. Jim wasn't prepared for it at all; he was paralyzed when he saw that the shad were apparently laughing at him; and incredible as it all was when the people saw Jim standing there shoving his paste brush in the air, they commenced to titter; they couldn't help it; and a moment later when they saw the shad with their eyes, close their jaws and dart up the fish-way toward Northampton, why they just haw-hawed fit to kill. And Jim was so nonplussed that he dropped his bucket and brush and walked right away with his men to get "something soothing."

It did upset Jim completely, there's no doubt about that; but on the whole he was a far-seeing man, for as a matter of fact the theatrical company became the best advertised one in Massachusetts when it was found that all the shad spawned that year bore on each scale, in letters of red, "The Wages of Sin is Death."—(Prize story in Philadelphia Item.)

## Directors Meet.

Mike Breslauer, the new member of the Board of Directors of the Associated Bill Posters of the United States and Canada, was conspicuous by his absence, and there was some feeling shown by the rest of the board. It is reported that a plan to compel Gude to send his work to association members in all cases failed. When it came to the scratch no one had the courage to spring it, so it was never even brought up

The Nashville franchise was again taken up, and the Nashville Bill Posting Co. given a hearing. While they did not establish their claims altogether, a committee was appointed to go to Nashville and report on the truthfulness of the many claims made by the disputants

The Yacht Races proved a potent attraction, and many of the directors witnessed the sport of kings.

The board will meet again early in January.

## Van Beuren & Co.

### Greatly dissatisfied with the existing order of things in New York.

Though not generally known, it is none the less true that official solicitors of the Associated Bill Posters have been allowed by agreement to divide their work between the three bill posters in New York City. By this arrangement Munson and Reagan & Clark have been getting a share of all the paper that was handled by Van Beuren & Co., the association members.

Sam Pratt, in conversation with several members of the Board of Directors, recently expressed himself as greatly dissatisfied. He failed to see where the association was any benefit to him whatever, and denounced the course of the official solicitors as unjust and unfraternal in the extreme.

## Additional Fair Notes.

The fair at Hamilton, O., was well attended this year, although it was noticeable that there were less privilege people on the grounds this year than there were in 1898. We failed to see the old time forms of Wm. Hunter, as superintendent of privileges, and Wm. Yeakle, his assistant. Mr. Hunter has many friends among men that follow fairs, and they will be glad to see him in his old place again.

We can say without boasting that men that had space at the Indianapolis Fair Grounds this year went away well pleased, and many expressed themselves well pleased with the kind and courteous treatment extended them by Mr. H. E. Nowlin, superintendent of privileges, and his assistant, Al. Beeler, and we predict that a great many fair followers that bought space this year will bring others next year. Mr. Nowlin certainly has made many friends among men that buy space from him, by his square dealings and fair treatment.

O. W. Williams, piano manufacturer of Indianapolis, will try bill board advertising. He has ordered 10,000 whole-sheets for a starter.

The Florida Times Union and Citizen of Jacksonville, Fla., will use bill board space heavily in Cuba, Florida and the Southeastern States, beginning December 1. Bill posters should address T. T. Stockton, Business Manager Times-Union and Citizen, Jacksonville, Fla.




## ECONOMY.

'd a rippin', rantin', tearin' sort o' show
In the county I reside in up th' State;
a Secretary full o' ginger, jump and go,
Who'd accomplish things most marv'lous to relate.
Sez he, "Don't be slow,
Spend the dough,
you'll get it all, an' over, at the gate."

en that ging'ry, jumpin', goin' man o' brains—
He didn't do much talkin', but kep' mute—
an a-countin' up the losses an' the gains,
An' he figgered that his plan wuz mighty cute.
Sez 'e, "Spend the stuff,
Don't throw a bluff."
the show he gave the people wuz a beaut.

perceeded on that plan fer quite some years,
A-spendin' ev'ry penny that he could;
wuzn't turned aside by threats or tears,
An' ev'rybody said the show wuz good.
Sez 'e, "Treat 'em right,
Out o' sight;
only way to cut ice's to saw wood."

ne kickers said his plan wuz all dead wrong,
A-givin' people sech a bang-up Fair;
"cuttin' down expenses" they wuz strong,
But the Secr'tary didn't seem to care.
Sez 'e, "All the same,
I play my game;
y'want to win success, you've got to dare."

t I noticed thet in spite of taunt 'n' sneer,
Th' attendance wuz increasin' mighty fast;
the dividends wuz promptly paid each year,
An' ev'ry show wuz better than th' last.
Sez they, "Gee whiz!
Th' show hez riz;
st season's Fair hez shorely been surpassed."

t the kickers din't let up fer a cent;
"Economize," they howled, and "save th' stuff."
ust th' show." wuz really wot they meant;
An' th' Secr'tary thought he'd had enough.
Sez 'e, "I quit;
You're it;
is lovin' gratitude is wot I call tough."

they voted in his place ol' Deacon Brown,
Who wuz noted fer his strict e-con-o-mee;
he 'mediately perceeded to cut down
All expenses; ev'ry cent 'n' sou—mark 'e.
Sez 'e, "I sh'd think
We shouldn't sink
much money on the people, don't y' see?"

t the people hez a habit, mighty odd,
Of expectin' gen'rous treatment, which is queer;
when they didn't get it, they'd look 'n' nod,
An' say, "We're payin' fer good wine an' gettin' beer.
See one, "I 'low
As how
is show at half the price is mighty dear."

the nex' year lots o' people stayed away,
An' the Deacon mowed an' cut expenses down;
b' he figgered out thet shorely it'd pay,
An' he'd figger, an' he'd figger, an' he'd frown
An' say, "It's a cinch;
Scrape an' pinch—
let's the way to make a profit," sez ol' Brown.

* * *

all, the grass is growin' knee-high on them grounds,
An' the fences 'n' the barns are tumblin' down;
' the tramps infest the buildin's on their rounds.
An' a wiser'n a sadder man is Brown.
Sez 'e, "It don't pay
T' git gay
' think economy means cuttin' expenses wn."

## Review of Fall Fairs.

If a hitherto unequaled attendance be a criterion, the great annual St. Louis Fair was a pronounced success. The exposition, the eiled Prophet pageant and Buffalo Bill's ow proved quite sufficient to attract the ormous crowd, which swarmed into the city om all points of the compass. At the Fair rounds the Poultry Show was one of the eat features of the exhibit. The stock show, e display of agricultural implements, the rticultural and pomological exhibits, were o very good. The attractions at the race ack, however, absorbed much of the attenon hitherto bestowed upon the cattle pens d the judging rings.

The Fort Scott (Kas.) Business Men's Club held a great street fair and carnival Oct. 10 to 14, and fully carried out the promise made in their advertising catch-line, "A Hot Time in a Hot Town, and Fort Scott Pays the Bills."

For forty-one years the New Jersey State Agricultural Society has held the State Fair at Waverly, N. J. This year's fair closed the long series of annual meetings, for the fair grounds have been sold to be used as a park, and only the annual meeting in January next will determine what will be done. The fair this year was in many ways the best they ever had, but it was not a decided farmers' exhibit, as formerly. Consequently, the interest in the stock and agricultural departments lagged somewhat.

The International Day at the Spokane Fruit Fair was one of the biggest during the exposition. Hundreds of people from British Columbia visited Spokane on that day.

The Ottawa Exhibition ran a fortnight. The day receipts for admissions were $14,965.02, and the evening receipts were $7,817.62—total, $22,836.64, against $23,384.90 last year. The falling off was due to bad weather, and the deficiency will be considerable, inasmuch as the exhibition was, for the first time in its history, kept open for a fortnight.

Georgia's greatest State Fair opened Oct. 18, at Atlanta. The military and civic parade which inaugurated the opening of the fair was one of the finest Atlanta has ever known. The opening ceremonies were participated in by the local military organizations and many distinguished Georgians. Immense crowds and great enthusiasm prevailed throughout the entire exposition. The grounds were beautifully decorated. The exhibits were most complete and the special attractions were varied and numerous. The management deserves great credit for the thorough manner in which every detail was attended to. Secretary T. H. Martin should be complimented upon the vigorous advertising campaign which he conducted, and upon the results arising from it.

The Lake County Agricultural Society meeting at Libertyville, Ill., was a great success. The society paid $4,500 in premiums and purses and cleared $1,000 besides.

The fair at York, Neb., this year was a failure. No blame attaches to the officers, although a more liberal advertising appropriation would have aided the meeting materially.

A clean and successful street fair was held at Greensburg, Ind., during the week of Oct. 2.

The State Fair at Grand Rapids was a gratifying success, the receipts being over $16,000.

The Windsor County (Vt.) Fair opened with rainy weather, so that exhibitions in nearly every class were fewer than entries. It made a good finish, however, and the net receipts amounted to $2,760, nearly equal to those of last year.

The East Hardwick (Vt.) Fair was an all-around fair. The departments were all equally balanced and the show was a creditable one. Much interest was shown, notwithstanding that honorable mentions were the only prizes.

Brandon, Vt., had the best fair in Ruthland County.

The New Hampshire Fair, at Amherst, was the largest and best for many years. A coaching parade, in which there were twelve floats, representing the seasons, and a great flont, the Mayflower manned by the Pilgrims, was a special feature worth going miles to see.

The old Newbury (Mass.) Fair gave its promoters the pleasant surprise of a handsome surplus, instead of the deficit which was rather expected. It was found necessary to extend the time one afternoon and evening to accommodate the crowds.

The annual fair of the Crawford County Agricultural Association, held at Conneautville, Pa., did not allow its old record to be lowered this year. The races constituted a grand and attractive feature.

The big fair at Brockton, Mass., Oct. 4 to 7, entertained the largest crowd on record, 42,000 people being present on one day. For the first time the society allowed pools in connection with the races without trying to conceal it. The practice did not give general satisfaction to the citizens of Brockton.

Excursions from different points brought hundreds of people to the Victoria (Tex.) Fair. The exhibits were attractive and interesting. The balloon and chariot races were great. The horse racing was exceptionally fine. The managers showed that they were up-to-date by having an abundance of free ice water for the visitors.

The York County Fair, held at York, Pa., showed a larger attendance than for several years.

The turnstiles at the Burks County Fair Association's fair, Reading, Pa., showed on one day that 25,000 people had passed through.

A correspondent from Lincoln, Neb., says: "The Lincoln Street Fair and the Lancaster County Fair were held in conjunction. The combination 'gee'd' all right, and the Treasurer had more than enough money to pay the bills."

The recent fair held at Troy, O., had good exhibits and good crowds to see them.

A question often asked at the Meadsville, Pa., Fair on the first two days was, "Where did all the people come from?" On the second day this year it was estimated that 20,000 people were in attendance. Continuous rain on the third and last days prevented the carrying out of the programme. This reduced its revenue fully one-half, but the association paid all premiums in full.

Good weather favored a large attendance at the Connecticut Valley Fair, Brattleboro, Vt. The crowd numbered 20,000 for the two days. The popular feature was the street parade, in which many organizations took part.

The fifty-eighth annual cattle show and fair of the Housatonic Agricultural Society at Great Barrington, Mass., did excellently, the receipts amounting to over $7,000.

The gem of the Amherst (Mass.) Fair was a corner-room of antiquities fitted up for the enjoyment of visitors.

Stouton, Mass., held an unusually good agricultural fair. An old-time farmers' supper was served one evening.

The forty-ninth annual fair of the Worcester West, Mass. Agricultural Society was a real farmers' show. 450 head of cattle were on the grounds.

The races, with a purse of $2,000, were a great attraction at the Middlesex Fair at Wakefield, Mass.

The poultry show was a strong feature of the Stafford Springs (Ct.) Fair.

With the fourth exhibit of the Newtown (Ct.) Fair Association, success is assured. A little out of the usual line was an educational exhibit of many of the latest school textbooks—State and United States farmers' bulletins—which were freely distributed; also literature of the Humane Society and Audubon Society. The association paid the expenses.

The Willimantic (Ct.) seventeenth annual fair was not so well attended as usual.

The cattle show at the Bristol (Ct.) Fair was the best and largest Bristol has seen for a long while. It was the main feature of the show.

The Newton (Kas.) Street Fair was well attended, despite the cold and threatening weather. The bicycle, illuminated and flower parades were fine.

Eaton County, Mich., held its annual fair at Charlotte, Oct. 3 to 6. The fair was entirely free from fakes or disreputable shows.

Governor Sayers opened the Texas State Fair at Dallas, under most propitious circumstances. Good crowds attended throughout, and the end was but the fulfillment of what the beginning promised.

Forty-nine pairs of cattle were in the line of march at the Clinton (Ct.) Fair, and the procession was headed by a brass band and drum corps.

There was a splendid show of stock at the Manheska County Fair, at Oskaloosa, Iowa.

A financial success was prevented at the Halifax (Can.) Exhibition by the wet and disagreeable weather. The consequences of a deficit in this case, however, do not amount to much, for $4,000 a year is voted by the government toward a provincial exhibition, and the deficit did not amount to that. That the show was a success otherwise, there is no gainsaying. The grand stand receipts were larger than ever, and show a surplus on behalf of the special attractions and horse races—which alone would seem in favor of these shows. But these figures alone do not indicate the number of people they bring to the exhibition. There are thousands who would not go to the exhibition at all if these attractions and races were not provided.

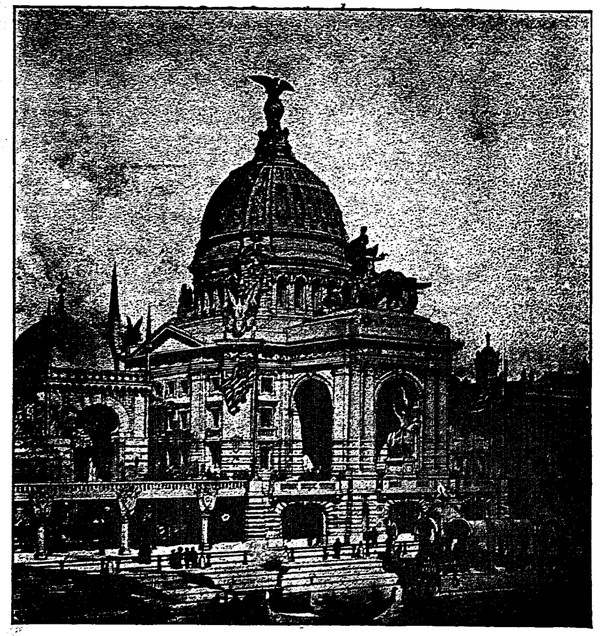
It is probable that the fair under the auspices of Plymouth (Mass.) County Society will close the history of the society.

The street fair at Terre Haute, Ind., was a winner and a great success. Too much credit can not be given G. A. Schad for the way in which he handled his department. He was instrumental in securing the A 1 attractions for the fair. One attraction which had never been introduced before was the mirror dance by the La Votte sisters.

Fain's spectacular production, "The Battle of Manilla," was one of the many features of the Dubuque (Ia.) Street Fair and Carnival. The immediate neighborhood around the Key City was practically emptied of its inhabitants. Many came and spent the whole week at the carnival.

The tenth annual exhibition of the Royal Agricultural Society of British Columbia, at Westminster, exceeded former ones in number of exhibits and attendance.

While Chicago was celebrating with its big carnival, Peoria, which is the very center of the great corn belt of the West, was attracting a great deal of attention with its Corn Exposition and Carnival. This exposition was the most important event in the history of that section to the corn growers, for it pointed out to them practical plans for developing the necessary cereal, and to reap the greatest results, both in quality of the cereal and financially to the farmers, and to this end prizes aggregating in value $6,500 were awarded.



The United States National Pavilion,
Paris Exposition, 1900.
C. A. Coolidge and Morin Goustiaux, Architects.

## A Street Fairman's Advice.

R. L. Hutchison, the well-known glass engraver, sends in the following: "Considerable trouble was experienced in securing copies of the October issue of "The Billboard" at Terre Haute, Ind. Now, boys, send in your subscription. It only costs one dollar per year—twelve copies—and you will not have to worry about getting it on time. I am always ready and willing to lend my "Billboard" to help a friend, but this should not be necessary. Every street fair manager should have his own paper and carry it in his pocket.

Boston presented Admiral Dewey with a $600 watch on the occasion of his visit, Oct. 14. Twelve thousand dollars were spent on the celebration at that time.



## How the Government Helps to Advertise the Great Expositions.

Under the authorization of the Postmaster General, all of the outgoing Philadelphia mails are stamped with the National Export Exposition dating stamp. It is the desire of the Exposition managers to have the same scheme employed in the Postoffices of all large cities. Whether the Postmaster General will accede to their request is still a matter of conjecture.

The marking with the two stamps requires no more labor, nor does it involve any more time or trouble than is connected with the one operation, since the two dies are put through the electric stamping machine simultaneously.

The Pan-American Exhibition at Buffalo in 1901 has already been accorded the same privilege, and the small extra stamp mark announcing the dates of the Exposition is already a familiar visitor. The questions which now present themselves are: To what length will the idea be carried out? Where will the line be drawn by the Government? If the privilege be allowed only to great expositions, how is the great exposition to be distinguished from the lesser—and the lesser from the small show?

It is evident that a line must be drawn, or the department will simply be inundated by requests from petty exhibitions that they be allowed to mark the mails with their dates. The qualities whereby expositions are measured are size, scope, importance and endowment. In the early stages of an exposition, at the time when this favor will be asked by the managers, little of the size, scope or importance of the exhibition could be known. Whether the exhibition will be a great one or not, then, will be decided by judging from its financial backing.

This will bring about much dissatisfaction and trouble, and we have no doubt that the scheme before long will be tabooed by Uncle Sam.

## Paris Exposition.

All Paris is awaiting anxiously for the opening of its great Exposition, and is endeavoring to outdo our own brilliant World's Fair in the White City.

The iron structural work of all of the buildings is practically done, and the French Commissioner asserts that all will be in readiness before the date fixed for the opening.

Space is now being assigned to American exhibitors. While no State building will be allowed, any State in the Union that contributes a certain sum to the general fund will have a special room assigned to it in the National Building.

There will be five United States buildings in the main grounds, and two in the Bois de Vincennes. In this issue we present a cut of the United States National Pavilion, as it will appear when finished.

It is to be an expensive and beautiful building, and will be used only for a meeting place and club-house for the American visitors. It is of the Colonial style of architecture, and is located on the banks of the Seine.

At Vincennes there will be a building for American machinery, in operation; also the Merchant Marine Building, in which water transportation models will appear.

The American bicycle manufacturers will erect a beautiful structure.

The French Exposition Company will divide with us the cost of a building for railroad exhibits and automobiles.

There is promise of the United States being well represented by its handsome structures and its fine products.

Mr. W. H. Mills is preparing the exhibit of the products of the West Coast for the Paris Exposition at the sole expense of the Southern Railroad. Mr. Mills plans to exhibit each locality, for the purpose of bringing out its specialty. California should have a beautiful exhibit of the products of this rich section.

Commissioner-General Peck has appointed W. E. D. Stokes a United States Juror, to serve on the International Jury, that will pass on the live stock to be exhibited at the Paris Exposition.

The $1,000,000 gold column has been reported refused by the Commissioner-General because it bore the name of the architect.

There will be an American trolley line as a special feature.

Samuel Kayzer, of Chicago, is to have charge of the Department of Music and of the musical instruments in the American exhibit.

Altogether, the United States will contribute a rare exhibition of American arts, sciences and industries.

## Chicago's Fall Festival.

(Special Correspondence.)

Countless thousands of visitors added to the great number of Chicagoans thronging the White City to witness the great festival. Glorious weather co-operated with the Committee of Arrangements in a most generous manner. The Court of Honor, which embraced that portion of State Street between Lake and Van Buren Streets, terminated with a magnificent arch, with groups of statuary, executed by the pupils of the Art Institute, and designed by Loredo Taft.

The laying of the corner-stone of the new Chicago Postoffice by President McKinley was in the presence of members of the Cabinet, prominent Canadians, Secretary of State Mariscal, and a delegation from Mexico, and was followed by the great Chicago Day parade.

The President was enthusiastically received by the people, and was rendered an ovation from the great throngs.

One of the magnificent displays of the fete was the parade of all nations, at night. The twenty-eighth anniversary of the great Chicago fire was a memorable event in the eyes of all who witnessed the glorious festivities.

## Close of the Greater American Exposition.

The Greater American Exposition, Omaha, is fast drawing to a close. Those who have not been in close touch with this great enterprise can scarcely realize its scope and purpose.

It has represented not only the industry, science, art, manufacture, resources and process of the whole United States, Canada and Mexico, but people from the Philippines, Hawaii, Cuba and Porto Rico; their homes, customs, dress and their modes of living; also their industries and manufactures were faithfully portrayed.

The buildings were artistic and very handsome, and the displays of the first class; but, taken on a whole, the second Greater American Exposition did not have the success of the first.

In the Fine Arts Building was exhibited an interesting collection of pictures. Tesott's famous collection of 500 paintings, representing the life of Christ, attracted a great deal of attention.

There was a very attractive exhibition of flowers, fruits and trees. In the agricultural department there was $20,000 set aside for prizes for country displays. There were twenty-five prizes.

One of the special features was the night illumination of the Grand Court, and the brilliancy of the fire-works lent variety to the beautiful scene.

## A New York Exposition.

It is announced that the biggest building in the world is soon to be erected in the business center of New York City, site not yet divulged, by the Merchants' Association of New York. It is proposed to inaugurate a great industrial exposition in it. Thereafter, however, it is to remain as a permanent institution. The site will, it is said, cover eight city blocks, and the building will be at least sixteen times as large as Madison Square Garden, the converging streets and a street railway to traverse it. It is hoped to complete it by 1902, when the proposed exposition is to be held.—Exchange.

New York will not hold a great exposition in 1902. It takes ten years to mature plans and perfect arrangements for a really great fair. Of course, if the metropolis was content to hold a small affair, she might do it in less time, but is it worth while?

Beautiful Jim Key, the most wonderfully trained horse in the world, has made a great hit at the Export Exposition at Philadelphia. This educated horse is appearing in the largest and most beautifully equipped theatre in the Esplanade, and is playing to crowded houses, giving fifteen performances each day. The Humane Society of Philadelphia has indorsed him very highly and has offered $100 in prizes to the children of the schools of Philadelphia who write the best compositions on the topic, "Patience and Kindness, as Exemplified in the Exhibition of Beautiful Jim Key." Mr. Rogers is to be congratulated on being the owner of this superb animal.

## Mr. Muirheid Resigns.

The Inter-State Fair this year was not quite up to last year's exhibit in a number of points. It may have been that the Dewey celebration detracted from the interest usually shown in this great show.

Mr. Muirheid, who for years has managed the fair and has made it what it is, has resigned. He has worked, not only at fair time, but all through the year, to make each show better than the last. He believes in a liberal policy and in the old saying, "The more a man spends intelligently, the more he will make." He would keep the grounds and buildings in first-class repair, add new buildings as needed, keep them painted, and increase the premium-list, where it could be done to advantage. But now, after these years of hard work, he is hampered; he is told to go slower, to economize. In fact, to change his policy. But Mr. Muirheid, being a man who has the courage of his convictions, resigned rather than change his ideas, and thus undo all he had accomplished.

He was asked to reconsider, and was offered more money, but he would not listen to the proposition. The Inter-State Fair and Mr. Muirheid have been looked upon as one, and their separation is to be deplored.

## Notes.

During the past season automobiles have never ceased to be an attraction at country fairs. Several persons have earned a livelihood by traveling from one fair to another, exhibiting their machines.

The Summer horse shows have been highly successful, and the interest in horses seems to have risen considerably. Chicago is building a Coliseum at Fourteenth and Wabash Avenue, and a great horse show will probably be held there. St. Louis has organized a new Horse Show Association, and will hold a show Oct. 30 to Nov. 4.

We have a letter from the Assistant Secretary of the Maukats (Minn.) Street Fair. It was signed "The Maukats Street Fair Association, per Simonds."

During the Fall Festival at Chicago a night parade was held, the chief feature of which was the display made by the Chinese. When it comes to getting up a fantastic show, the Mongolians are not to be surpassed.

It has been definitely decided that Phoenix, Ariz., will hold a carnival, but the dates have not been fixed as yet. The present idea is to spend about $5,000 on a six-day celebration. Mr. S. P. Clark has the matter in hand.

Mlle. Le Roy, female aeronaut, fell 300 feet at Deer Park, Ind., Oct. 3, breaking a leg, an arm and two ribs. Her spine is also injured, and it is doubtful if she will ever entirely recover.

Marza Townsend, aeronaut, was killed at Des Moines, Iowa, Oct. 3, while employed by the Carnival management. He was doing the "Shot From a Cannon in Mid-air" act. Eddie Downs was his assistant. The balloon only rose 200 feet, when it commenced to fall. Downs was compelled to give the signal, but the parachute never opened.

The Texas Floral Society holds its fourth annual Chrysanthemum Show at Waco, Nov. 15, 16 and 17. The prime object of the society this year is to give the very best flower show ever given by any such organization in Texas—perhaps in the South.

The Alabama State Fair, to be held at Birmingham this month, promises to be one of the most successful expositions in the State's history. No State Fair has been held in Alabama since 1893, and the revival is being welcomed on all sides. The State is to have an official exhibit, which will be the feature of the fair.

The proceeds of the Memphis Elks' Street Fair for two days will be donated to charity.

Rear Admiral Schley and Governor Roosevelt have been asked to open the Royal Arcanum Fair, which is to be held in the Masonic Temple, New York, from Nov. to 18. All the councils in the order in the different boroughs, embracing a membership of 12,000, have been asked to participate in the fai which is for the benefit of its hospital bu fund, which furnishes free treatment to i members.

The directors of the Santa Clara and Sa Mateo Agricultural Association have finall decided that the San Jose Fair will be hel during Golden Jubilee Week, in Decembe The fair was postponed on account of a con flict in dates with the races of the Californi Jockey Club at Oakland. The details for th proposed exhibition will be arranged at futur meetings of the board.

John Dickey, Jr., the Secretary of the New ton (Kas.) Street Fair, writes: "Since th close of our Street Fair (Oct. 2-7), I have re ceived many letters and some telegrams from people who supposed our dates to be Oct. 23-2 on account of the mistake in "The Billboard" fair list. It becomes impossible for me t answer all these communications. Will you please make an explanatory mention in the next issue?" We are very sorry that this mistake should have occurred, and hope that the fair followers will accept our apologies. We can not forego the opportunity to point out to fair managers the above forcible illustration and testimonial to the value of "The Billboard" as an advertising medium for as sociations which desire either to secure at tractions or to sell privileges.

The Boston Food Fair of 1899 inaugurated a "reform" which was welcomed by the throngs of visitors from other towns and villages. It was in the matter of the restaurant, and embraced its three essentials—good food, prompt service and reasonable charges. The restaurant privileges at many shows and ex positions would no doubt pay better if this system were introduced. It is too often the case that, at these temporary lunch-rooms, where no reputation is to be sustained, com mon food and enormous prices prevail.

Many farmers go to the fairs and spend the day—but they are not the ones who spend the money.

Efforts are being made to persuade the Emperor of Japan to visit the Paris Exposition. If he should go, it would be the first time in the history of Japan for its ruler to undertake a trip to a foreign country.

Perhaps the first industrial exposition on record was held in 1569, in the Rathhaus of Nuremburg. A catalogue published at the time thus states the purposes of the exhibition: "It shall bring before the public all innovations in the trade of the whole world in modern times, together with domestic art production."

Among the unique attractions that appeared at the fairs this fall is the Indianapolis Girl Band, composed of girls ranging in age from 12 to 17 years, was one of the novelties. Mr. Horey is the leader and manager, and is enthusiastic about the playing of the young musicians.

The great Hanner Amusement Company, of Cincinnati, has just passed through a very successful season, and has had representatives at nearly every fair of importance in the country. "Kid" Hanner, the well-known balloonist, is the manager, and he declares that he can furnish any kind of fair attraction, from a peanut boy up.

From an exchange we get "The street fair is the prevailing fad. The holding of just one usually satisfies the average community." Just think of the number of communities that are above the average, for any number of towns have held two, and in some cases, even three and four have been held—and yet we hear of these towns announcing their intention of holding a "bigger and grander" one next year.

Rod J. McDonald, the street fairs promoter, called the little Barnum, has returned from the Omaha (Neb.) Exposition to Davenport, Iowa, where he holds a Tri-City Midwinter Fair, Food Exposition and Flower Show, commencing December 4, closing Tuesday, December 10, in the Sangerfest Hall. He will give a diamond studded charm, to be voted on, for the most popular Knight of Pythias in the three cities; also a diamond-studded golf stick for the most popular lady golf player in the three cities. This will undoubtedly create quite a sensation. Also the public wedding each day will be set aside as a benefit day for some popular and deserving institution, lodge or union. Judging from the way Rod handles all his undertakings, this one is sure to be a success. Among his attractions he has secured the Florida Exhibit, at present in Omaha at the Exposition; also Valentine, Weyler's executioner, from Cuba.

# CONVENTIONS,

## Fetes, Celebrations, Etc.

*Under this heading we publish free of charge the dates of all notable events, which are likely to attract large concourses of people to any one particular city and for this reason prove of importance to advertisers, showmen, streetmen, general passenger agents, etc. The list is carefully revised and corrected monthly.*

BANY, N. Y.—Medical Society of the State of New York. Jan. 30 to Feb. 1, 1900. T. Curtis, M. D., secy., Albany, N. Y.
IES, IOWA—Improved Stock Breeders' Association. Dec. 13, 1899. W. M. McFadden, West Liberty, Iowa.
**IHERST, MASS.—Delta Kappa Epsilon Society. Nov. 15, 1899. Bethune Duffield, secy., 800 Union Trust Building, Detroit, Mich.**
IDERSON, IND.—State Convention Y. M. C. A. Nov. 23 to 26.
IDOVER, O.—Beekeeper's Association of Ohio, Pennsylvania and New York. Jan. 10 and 11, 1900. Ed. Jolly, Franklin, Pa.
N ARBOR, MICH.—Michigan Schoolmasters' Club. Dec. 1 and 2. James H. Harris, secy., Bay City Mich., Principal of High School.
HEVILLE, N. C.—B. Y. P. U. State Convention. Dec. 6. C. S. Blackwell, Wilmington
LANTIC CITY, N. J.—Grand Lodge of Elks, July 12, 1900.
LANTA, GA.—Train Dispatchers of America. June 14, 1900. J. F. Mackie, Stewart Ave., Chicago.
**JRORA, ILL.—Ancient Order Hibernians. 1900. Daniel McGlynn, secy., St. Louis.**
LTIMORE, MD.—State Horticultural Society. Dec. 6 and 7. D. G. Johnson, College Park, Md.
LTIMORE, MD. — Grand Commandery Knights Templar. Nov. 23. John H. Miller, Baltimore.
LTIMORE, MD.—State Conference Charities and Correction. Nov. 1899. Rev. Z. F. Zinkham, Baltimore.
**LTIMORE, MD.—Federal Brotherhood of Andrew & Philip. November, 1899. C. E. Wyckoff, Irvington, N. J., secy.**
**LTIMORE, MD.—Grand Pasture of Maryland and United Order of Nazarites. Nov. 21, 1899. Geo. W. Carroll, secy., 527 North Dallas street, Baltimore, Md.**
**LTIMORE, MD.—Independent Order of Free Sons of Israel. 1902.**
**LTIMORE, MD.—Shield of Honor of Maryland. Feb. 3, 1900. W. J. Cunningham, secy. 205 E. Fayette street, Baltimore, Md.**
**LTIMORE, MD.—Catholic Benevolent Legion. Feb. 3, 1900. Thos. Foley Hisky, secy., 100, W. Fayette street, Baltimore, Md.**
**LTIMORE, MD.—Royal Arch Masons. Nov. 14, 1899. George L. McCahan, Grand Secretary.**
TTLE CREEK, MICH.—State Sunday-School Convention. Nov. 14 to 16. H. L. Wilton, Detroit, Mich.
**ATRICE, NEB.—Head Camp, Woodmen of the World. Second Tuesday, February, 1901. E. I. Spencer, Wichita, Kan., secy.**
**CKNELL, IND.—Indiana Field Trial Clubs. Nov. 6, 1899. S. H. Socwell, secy., 371 Massachusetts avenue, Indianapolis Ind.**
**RMINGHAM, ALA.—Synod of Alabama. Nov. 21, 1899. W. I. Sinnott, Clerk, Columbiana, Ala.**
LANCHARD, LA.—Texas Fox Hunters' Association. Dec. 11. D. J. Pope, Marshall, Tex
LOOMINGTON, ILL.—State Conference Charities and Correction. Nov. 1899. Mrs. Henry T. Ramey, Carrollton, Ill.
LOOMINGTON, ILL.—State Conference Charities and Correction. Nov. 1 and 2, '99. Mrs. Henry Rainey, Carrollton, Ill.
**OSTON, MASS.—American Historical Association. Dec. 27 to 29, 1899. Herbert B. Adams, John Hopkins University, Baltimore, Md., secy.**
OSTON, MASS.—American Railway Accounting Officers. May 30, 1900. J. E. Quick, Toronto, Can.
OSTON, MASS.—American Surgical Association. May 1 to 3, 1900. Herbert Burrell, 22 Newbury St., Boston.
OSTON, MASS.—A. O. H. National Convention. May 14, 1900. James Sullivan, Race St., Philadelphia, Pa.
OSTON, MASS.—State Teachers' Association. Dec. 1 and 2. A. G. Boyden, secy., Bridgewater, Mass.
OSTON, MASS.—State Sunday School Association. Nov. 14 to 16. Hamilton S. Conant, secy., 110 Boylston street, Boston.
**OSTON, MASS.—Knights of Labor. Nov. 14.**
**OSTON, MASS.—Knights and Ladies of Honor, Grand Lodge. May 9, 1900. Sam Hathaway, 228 Tremont st., Boston, Mass.**
**OSTON, MASS.—O. U. A. M. State Council. Feb. 22, 1900. Chas. C. Littlefield, secy., 43 Milk street, Boston.**
**OSTON, MASS.—Ancient Order of Hibernians. July, 1900. James O. Sullivan, Philadelphia, Pa., nat. secy.**
**OSTON, MASS.—State Council Knights of Columbus. Feb. 6, 1900. Wm. J. O'Brien, secy., 597 Washington street, Boston.**
RATTLEBORO, VT.—Vermont Dairymens' Association. Jan. 9 to 11, 1900.
**RUNSWICK, ME.—Maine Ornithological Society. Dec. 30, 1899. L. W. Robbins, Gardiner, Me., secy.**
**USHNELL, ILL.—Military Tract Medical Association. Nov. 19 to 20, 1899. O. B. Will, M.D., secy., Peoria, Ill.**
EDAR RAPIDS, IA.—American Poultry Association. Jan. 15 to 20, 1900. H. A. Bridge, Columbus, O., secy.
EDAR RAPIDS, IA.—Iowa Engineering Society Jan. 17 and 18. E. P. Boynton, secy.
EDAR RAPIDS, IA.—State Library Association. Nov. 9 and 10. Miss Ella M. Loney, Des Moines, Ia.
EDAR RAPIDS, IA.—Iowa State Epworth League Convention. Nov. 2 to 5. Rev. E. G. Keith, secy., Lake City, Ia.

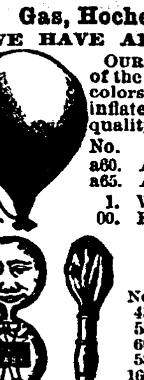
CEDARVILLE. O.—Reformed Presbyterian National Conference. May 30, 1900. Rev. F. Foster, secy., 341 W. 29th St., New York City.
CEDARVILLE, O.—American Polled Jersey Cattle Association. Dec. 6.
CHARLESTON, S. C.—Annual Communication of M. W. Grand Lodge of Ancient Free Masons of South Carolina. Dec. 12. Chas. Inglesby, secy.
CHATHAM, ONT., CAN.—International Field Trials. Nov. 14. W. B. Wells, secy., Chatham, Ont.
**CHICAGO, ILL.—Bohemian Catholic Central Union. Sept. 26, 1900. Frank Lindelar, 56 Jewett st., Cleveland, O., secy.**
CHICAGO, ILL.—National Duroc-Jersey Record Association. Jan. 2, 1900. Robt. J. Evans, secy., El Paso, Ill.
**CHICAGO, ILL.—American Galloway Breeders' Association. Nov., 1899. Frank B. Hearne, secy., Independence, Mo.**
CHICAGO, ILL.—Agricultural Press League. Nov. 14. E. W. Chandler, 1117 Ashland Block, Chicago.
**CHICAGO, ILL.—Interstate League, Building and Loan Association. Nov. 16 to 17, 1899. Bird M. Robinson, secy., 1123 Broadway, New York City.**
CHICAGO, ILL. — American Short Horn Breeders. Nov. 22. J. H. Pickerell, Springfield, Ill.
CHICAGO, ILL.—American Shetland Pony Club. Dec. 18, 1899. Mr. M. Levering, Lafayette, Ind.
CHICAGO, ILL.—American Maize Propoganda Annual Meeting. Feb. 8, 1900. B. W. Snow, secy., Marquette Bldg., Chicago.
CHICAGO, ILL.—American Cotswold Association. Nov. 20. Geo. Harding & Son, Waukesha, Wis.
CHICAGO, ILL.—National Wagon Manufacturing Association. Nov. 22 to 29. H. M. Kinney, Winona, Minn.
CHICAGO, ILL.—American Herford Cattle Breeders' Association. Nov. 21. C. R. Thomas, Independence, Mo.
CHICAGO, ILL.—American Durham Breeders Association. Nov. 21, 1899. W. W. Crane, Tippecanoe City, Ohio.
CINCINNATI, O.—Union of American Hebrew Congregations. Jan. 15, 1901. Lipman Levy, secy., Cincinnati, O.
CLAY CENTER, KAN.—Sixth District K. of P. Convention. Nov. 14 and 15. Earnest Pinkerton, secy., Clay Center.
CLEVELAND, O.—State Dairy Union. Dec. 5. F. A. Shanahan, Huron St., Cleveland.
CLEVELAND, O.—Royal Templars of Temperance. Jan. 30, 1900. Geo. M. Caldwell, 57 Tennis st., Cleveland, O., secy.
COLUMBIA, MO.—State Charities and Correction. Nov. 6. Rev. A. A. Rogers, Boonville.
COLUMBIA, MO.—Missouri Federation of Womens Clubs. Nov. 8 to 10. Mrs. L. M. Defoe, Columbia.
COLUMBIA, S. C.—Negro Republican Convention. Nov. 6 to 10. J. S. Moberly, Columbia.
COLUMBUS, O.—Ohio State Poultry Association. Jan. 18 to 23. Chas. McClure, secy., New London, O.
COLUMBUS, O.—Ohio State Hotel Association. Dec. 13 and 14, '99. F. Melville Lewis, secy., Cleveland, O.
COLUMBUS, O.—Ohio Association of Presidents and Secretaries of Fairs. Jan. 10, 1900. Geo. W. Carey, secy., Lebanon, O.
COLUMBUS, O.—Ohio State Hotel Association. Dec. 13 and 14. F. Mellville Seurs, secy., 35 Burt St., Cleveland, O.
COLUMBIA, S. C.—Association of Colleges and Preparatory Schools of Southern States. Nov. 2 to 4. J. H. Kirkland, Vanderbilt University, Nashville, Tenn.
**COLUMBIA, S. C.—Association of Southern Schools and Colleges. November, 1899. J. H. Kirkland, secy., Nashville, Tenn.**
**COLUMBUS, O.—American Chester White Record Association. Jan. 19, 1900. Carl Freigau, secy., Dayton, O.**
COLUMBUS, O.—National Municipal League. Nov. 15 to 17.
COLUMBUS, O.—Ohio Jersey Cattle Club. Jan. 10, 1900. A. T. Dempsey, secy.
**COLUMBUS, O.—State Association of County Auditors, Nov. 21 and 22, 1899. E. M. Fullington, Marysville, O., secy.**
CORTLAND, N. Y.—New York State Dairymens' Association. Dec. 19. W. W. Hall, secy., Gouveneur, N. Y.
CRESCO, IA.—Northeastern Iowa Horticultural Society. Nov. 28 and 29. C. H. Tine, Edgewood, Ia.
CRESTON, IA.—Southwestern Iowa Teachers' Association. Nov. 2 to 4. Supt. H. E. Deater, Clarinda, Ia.
DALLAS, TEX.—Baptist General Convocation of Texas. Nov. 10. J. B. Gambrill, secy., Dallas, Tex.
DALLAS, TEX.—Southwestern Poultry Association. About Dec. 12 to 18. H. M. Skelton, secy., Dallas, Tex.
DALLAS, TEX.—State Conference Knights and Ladies of Honor. Nov., 1899. Mrs. A. Fried, secy., 502 Main St., Dallas, Tex.
DAYTON, O.—Young Peoples' Christian Union. Nov. 2 and 3. Miss Mabel Boda, secy., Miamisburg, O.
DAY, MO.—Grand Lodge I. O. G. T. Dec. 6 and 7. L. D. Russell, secy., N. Stricker St., Baltimore.
**DAYTON, O.—Ohio Poland China Record Co. Jan. 23, 24, 1900. Carl Freigau, secy., Dayton, O.**
DAYTON, O.—County Commissioners' State Association. Jan. 9, 1900. J. C. Hauser, Sandusky, O., secy
DENVER, COL.—I. O. G. T. Grand Lodge. Dec. 12. J. H. Merritt, secy., Alcott, Col.
DES MOINES, IA.—Western Surgical and Gyneological Society. Dec. 27 and 28. Geo. L. Simmons, secy., 61 Market st., Chicago, Ill.
**DES MOINES, IOWA.—National Congress of Mothers. May 23, 1900. Mrs. Vesta Cassidy, Forest Glen, Md.**
**DES MOINES, IA.—State Traveling Men's Association. Dec. 2. F. E. Haley, secy., Des Moines, Ia.**
DES MOINES, IOWA.—Iowa Miller's Association. Jan. 16, 1900. J. C. Van Meter, **secy., DeSoto, Iowa.**

DES MOINES, IOWA.—Marble and Granite Dealers' Association. Jan. 17, 1900. E. H. Prior, secy., Postville, Iowa.
**DES MOINES, IA.—Mutual Insurance Association. Nov. 18, 1899. F. E. Gordon, secy., Sac City, Ia.**
DES MOINES, IA.—Iowa Mutual Insurance Association. Nov. 15 and 16. F. E. Gordon, Sac City, Ia.
**DES MOINES, IOWA—Brotherhood of Locomotive Firemen. September, 1900. F. W. Arnold, Peoria, Ill., secy.**
**DEROIT, MICH.—The National Lincoln Breeders' Association. Dec. 20. H. A. Daniels, secy., Elva, Mich.**
DETDOIT, MICH.—Lake Carriers' Association. Jan. 16, 1900. Chas. H. Keep, secy., Buffalo, N. Y.
DEROIT, MICH.—Michigan Dairymens' Association Feb. 6 to 8, 1900. S. J. Wilson, secy., Flint, Mich.
DETROIT, MICH.—National Saddlery Association Convention. July 12 to 14, 1900. John B. Denver, St. Louis, Mo.
DETROIT, MICH.—Supreme Lodge K. of P. Aug. 21, 1900. R. L. C. White, secy., Nashville, Tenn.
DETROIT, MICH.—American Federation of Labor. Dec. 11.
DETROIT, MICH.—Republican State League Feb. 22, 1900. Burt D. Cady, secy., Port Huron, Mich.
DETROIT, MICH.—R. A. M. Grand Lodge. Jan. 16 and 17, 1900. Grand Lodge, Jan. 23 and 24. J. S. Conover, secy., Coldwater, Mich.
DETROIT, MICH.—F. and A. M. Grand Lodge. Jan. 23, 1900. Frank T. Lodge, Port Huron, Mich, secy.
DULUTH, MINN.—Minnesota Retail Hardware Association. Feb. 14, 1900. J. W. Clark, Minneapolis, Minn., secy.
DUNKIRK, N. Y.—New York State Woman's Suffrage Association. Nov. 1 to 4. Isabel Howland, cor. secy., Sherwood, N. Y.
**DURHAM, N. C.—Jr. O. U. A. M., State Council. Feb. 20, 1900. P. S. Preston, secy. Box 275, Salem, N. C.**
EGG HARBOR, N. Y.—State Field Trials. Nov. 13. F. F. Rick, secy., Buffalo, N. Y.
**EMPORIA, KAS.—Democratic Editorial Fraternity of Kansas. Feb. 8, 1900. W. P. Morrison, secy., Sterling, Kas.**
**EUREKA, NEV.—Grand Lodge, I. O. O. F. Nov. 2, 1899. Mrs. Weathers, Deeth, Nev., secy.**
FARMINGTON, W. VA.—State Teachers' Association. Nov. 30. John R. Jefferson, secy., Parkersburg, W. Va.
**FRANKFORT, IND.—Supreme Lodge of Moose. February, (second Tuesday), 1900. M. G. Kelly, Crawfordsville, Ind., secy.**
**FREDERICK CITY, MD.—United Brethren Church of United States and Europe Centennial Celebration. 1901.**
FREEPORT, ILL.—Northern Illinois Horticultural Society. Nov. 30, Dec. 1. A. W. Bryant, Princeton, Ill.
FREMONT, NEB.—Nebraska Dairymens' Association. Dec. 19 to 21. F. H. Vaughn, secy.
FT. WORTH, TEX.—Fat Stock Show. March 13, 1900. D. O. Lively, secy.
**FT. WORTH, TEX.—National Stock Breeders' Association. January 16, 1900.**
FULTON, ILL.—Supreme Lodge Mystic Workers of World. March 13 and 14, 1900. Edward Jackson, Fulton.
**GAFFNEY, S. C.—Baptist Ministers' Conference. Nov. 28, 1899.**
**GAFFNEY, S. C.—State Convention of Baptists. Nov. 29, 1899. C. P. Ervin secy., Wellford, S. C.**
GRAND FORKS, N. D.—State Educational Association. Dec. 27 to 29. George Martin, secy., St. Thomas, N. D.
GRAND RAPIDS, IOWA— ——— Association. Jan. 20, 1900.
GUELPH, CAN.—Ontario Agricultural and Experimental Union. Dec. 6 to 8. C. A. Zaritz, secy., Agricultural College, Guelph, Canada.
HALLIFAX, N. S., CAN.—W. C. T. U. Canadian Convention. Nov. 10. Mrs. Rutherford, Spencer Ave., Toronto, Can.
HARRISBURG, PA.—I. O. O. F. Grand Encampment Annual Session. May 14, 1900. James B. Nicholson, Odd Fellows' Temple, Philadelphia, Pa.
HARTFORD, CONN.—Congregational Church State Convention. Nov. 21. Rev. H. F. Slack, Bethel, Conn.
**HARTFORD, CONN.—F. & A. M. Grand Lodge of Connecticut. Jan. 17, 1900. John H. Barlow, secy.**
**HARTFORD, CONN.—State Dairymen's Association. Jan. 15 to 20.**
HOUSTON, TEX.—F. & A. M. Grand Lodge. Dec. 5. John Watson, Houston.


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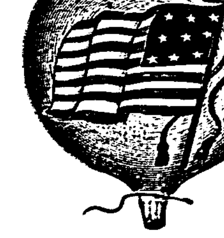
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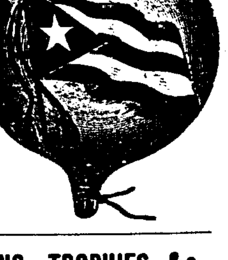
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HUMBOLDT, IA.—Grand Lodge of Iowa I. O. G. T. Third Tuesday in August, 1900. B. T. Green, Hawarden, Ia.
**HUNTINGTON, W. VA.—I. O. O. F. Grand Lodge. Nov. 21, 1899. G. A. Hiehle, secy., Parkersburg, W. Va.**
HUNTINGTON, W. VA.—Rebekah State Assembly. Nov. 15 to 17. Mrs. Hattie Roney, Colliers, W. Va.
**INDIANAPOLIS, IND.—American Essex Association. Jan. 2 to 7, 1900. F. M. Srout, McLean, Ill., secy.**
INDIANAPOLIS, IND.—State Wool Growers' Association. Jan. 2, 1900. J. W. Robe, secy., Greencastel, Ind.
INDIANAPOLIS, IND.—Indiana State Florists' Association. Nov., 1899. R. A. McKeand, secy., Indianapolis
INDIANAPOLIS, IND.—I. O. O. F. Grand Lodge. Nov. 21 to 23. W. H. Leedy, Indianapolis.
**INDIANAPOLIS, IND.—K. and L. of H., Grand Lodge. Nov. 7, 1899. W. B. Hasson, Jeffersonville, Ind., secy.**
IOLA, KAN.—Southeastern Kansas Teachers' Association. Nov. 24 and 25. J. W. Allen, St. Francis Ave., Wichita, Kan.
IOWA CITY, IA.—Eastern Iowa Dental Society. Nov. 30. T. B. Jones, Wilton, Ia.
ITHACA, N. Y.—American Economic Association. Dec. 26 to 29. Walter T. Willcox, secy., Ithaca, N. Y.
JACKSONVILLE, FLA.—F. & A. M. Grand Lodge of Florida. Jan. 16, 1900. W. P. Webster, secy.
**JEFFERSON CITY, MO.—Missouri State School Board Association. Dec. 27 to 30. Speed Mosby, secy., Jefferson City, Mo.**
JEFFERSON CITY, MO.—Single Tax League. Nov. 7 to 9. H. M. Williams, Century Bldg, St. Louis, Mo.
**JEFFERSONVILLE, IND.—Grand Lodge of Indiana, K of H. Feb., 3d Tues., 1900. J. W. Jacobs, secy., Jeffersonville, Ind.**
JOHNSBURG, VT.—Patrons of Husbandry State Grange. Dec. 12 to 14. D. D. Howe, Burlington, Vt.
KALAMAZOO, MICH.—State Building and Loan Association. Dec. 14. T. A. Goulden, Port Huron.
KEARNEY, NEB.—State Camp Modern Woodmen of America. Bi-ennial Meeting. Second Wednesday in 1901. W. A. Forsyth, secy., Loomis, Neb.
KEENE, N. H.—New Hampshire Sunday-School Association. Nov. 7 and 8. C. P. Quinby, secy., Tilton, N. H.
KREBS, I. T.—State Council Jr. O. U. A. M. Nov. 14. Geo. E. Jahn, S, B. C., Coalgate, Ind. Ter
LAFAYETTE, IND.—Conference Charities and Correction. Nov., 1899. T. F. Moran, Lafayette.
LAKE VIEW, MICH.—State Field Trials Association. Nov. 8 and 9. E. Bice, secy., Grand Rapids, Mich.
LANSING, MICH.— State Merino Sheep Breeders. Dec. 19. E. M. Ball, Hamburg, Mich.
LAWRENCE, KAN.—Northeastern Kansas Teachers' Association. Nov. 30 to Dec. 2. M. E. Dolphin, Leavenworth, Kan.
LAWRENCEVILLE, ILL.—State Field Trials. Nov. 21. O. W. Ferguson, secy., Lawrenceville, Ill
LE SUER, MINN.—Minnesota Dairymens' Association. Dec. 12 to 14. Robt. Chicmore, Pratt, Minn.
LINCOLN, NEB.—State Conference of Charities and Corrections. Feb. 7, 1900. A. W. Clark, secy., 506 South 18th st., Omaha, Neb.
LINCOLN, NEB.—Nebraska Press Association. Jan. 23 and 24, 1900. F. N. Merwin, secy., Beaver City, Neb.
LINCOLN, NEB.—State Teachers' Association. Dec. 26 to 29.
LINCOLN, NEB.—State Historical Society. Jan. 9, 1900 Prof. H. W. Caldwell, secy.
**LITTLE ROCK, ARK.—Order of Eastern Star. Nov. 20, 1899. Mrs. Jennie B. Hopkins, secy., Mabelvale, Ark.**
LOCKHAVEN, PA.—Patrons of Husbandry (State). Dec. 12 to 15. J. A. Herr, Cedar Springs, Pa.
**LONDON, ENGLAND—Salvation Army Congress. July, 1900. Commissioner Howard, 101 Queen Victoria st., London, E. C., Eng.**
LONDON, ONT., CAN.—American Leicester Breeders' Association. Dec. 12 to 15. A. J. Temple, secy., Cameron.
LOS ANGELES, CAL.—Roadmasters' Convention. Nov. 13, 1900. J. B. Dickson, secy., Sterling, Ill.
LOUISVILLE, KY.—Kentucky Educational Association. Dec. 27 to 29. J. M. N. Downes, secy., Bellevue, Newport, Ky., Post Office.
LOUISVILLE, KY.—National Saddle Horse Breeders' Association. April 7, 1900. I. B. Nall, secy., Louisville.
**LOUISVILLE, KY.—A. O. U. W. Grand Lodge. February (second Tuesday), 1900. J. G. Walker, secy., Room 9, Norton Building, Louisville, Ky.**
**LOUISVILLE, KY.—Grand Encampment, Knights Templar. August, (fourth Tuesday), 1901. Reuben H. Lloyd, San Francisco, Cal., Grand Master.**
**MACON, GA.—Georgia Federation of Women's Clubs. Nov. 1 to 4. Mrs. Frank M. Tufts, secy., Augusta, Ga.**
**MADISON, WIS.—State Bee Keeqers' Association. Feb. 8 and 9, 1900. N. E. France, secy., Platteville, Wis.**
**MAHONEY CITY, PA.—Reformed Brotherhood of Andrew and Philip. November, 1900. W. O. Anderson, secy., 519 Presstman street, Baltimore, Md.**
MANCHESTER, N. H.—New Hampshire Dental Society. Nov. 14 to 16. Fred. F. Fisher, secy., 913 Elm st., Manchester, N. H.
MANCHESTER, N. H.—State Dental Association. Nov. 14 to 16. Fred. Fisher, D.D.S., Elm St., Manchester, N. H.
MANHATTAN, KAN.—State Dairymen's Association. Nov. 22 to 24.
**MARIETTA, GA.—Synod of Georgia. Nov. 1, 1899. James Stacy, Clerk, Newnan, Ga.**
MARION, IA.—Iowa State Firemens' Association. Nov. 15 and 16. H. L. Triplett, Grinnell, Ia.
MARION, ILL.—Southern Illinois Horticultural Society. Nov. 29 and 30. E. G. Meridenhall, secy., Kinmundy, Ill.

MARTINSBURG, W. VA.—Grand Lodge A. F. & A. M. of W. Va. Nov. 15 and 16. G. W. Atkinson, Charleston, W. Va.
MASON CITY, IA.—Iowa State Dairy association. Nov. 15 to 17. J. C. Daly, secy., Charles City, Ia.
McPHERSON, KAN.—State Academy of Science. Dec. 28 to 30. D. E. Lautz, Chapman, Kan.
MEMPHIS, TENN.—Southern Educational Association. Dec. 27 to 29. P. B. Claxton, secy., Greensboro, N. C.
MEXICO, MO.—Branch International Order of Kings Daughters and Sons. Nov. 7 to 9. Mrs. E. M. Bridgford, secy.
MILWAUKEE, WIS. — National Building Trades Council. Dec. 13. Edward Carroll, secy., Chicago, Ill.
**MILWAUKEE, WIS.—General Federation of Women's Clubs. Biennial Meeting. May, 1900. Mrs. Emma A. Fox, 21 Bagley ave., Detroit, Mich., secy.**
**MILWAUKEE, WIS.—Wisconsin Retail Hardware Association Feb., 1st Wed., 1900. C. Peck, secy., Berlin, Wis.**
**MILWAUKEE, WIS.—Grand Chapter Arch Masons. Feb. 21, 1900. J. W. Laflin, secy., Milwaukee, Wis.**
MINNEAPOLIS, MINN.—State Horticultural and Forestry Association. Dec. 5. A. W. Latham, 207 Kasota Block, Minneapolis.
**MINNEAPOLIS, MINN.—State Convention O. D. H. S. Jan. 25, 1900. Herman Circler, secy., Box 444, Minneapolis, Minn.**
**MOLINE, ILL.—Illinois Society of Engineers and Surveyors. Jan. 24 to 26, 1900. Jacob A. Harmon, secy., Peoria, Ill.**
**MONTGOMERY, ALA.—Grand Chapter, R. A. M. Dec. 4. H. Clay Armstrong, secy.**
**MOUNT VERNON—Anniversary Celebration of Washington's Death Day, by Masonic Fraternity. (Estimated attendance, 10,000). Dec. 14, 1899.**
**NASHVILLE, TENN.—A. O. U. W. Grand Lodge. Sept. 20, 1900. J. H. Thompson, 411½ Union st., Nashville, Tenn., secy.**
NASHVILLE, TENN. — Annointed High Priests Grand Convention. Jan. 26, 1900. Bradford G. Rice, secy.
NASHVILLE, TENN.—I. O. R. M. Grand Council. Jan. 23, 1900. G. W. Davis, 309 N. Cherry st., Nashville, Tenn., secy.
NASHVILLE, TENN.—Tennesee Master Plumbers' Association. June, 1900. Fred. Fox, Jr., secy., 80 Cherry St., Chattanooga, Tenn.
NASHVILLE, TENN.—Women's Press Club of Tennessee. Nov. 7 and 8. Elizabeth Fry Page, secy., 910 S. Addison Ave., Nashville, Tenn.
NASHVILLE, TENN.—American Breeders of Jacks and Jennets. Nov. 8. J. W. Jones, secy., Columbia, Tenn.
NEWARK, N. J.—New Jersey Baptist Convention. Oct. 31, Nov. 1. Charles A. Cook, secy., Bloomfield, N. J.
**NEW CASTLE, PA.—Grand Lodge, A. O. U. W. September, 1900. O. K. Gardner, 2201 Wylie ave., Pittsburg, Pa.**
**NEW HAVEN, CONN.—State Lumber Dealers' Association. Feb. 14, 1900. Louis C. Mansfield, secy., New Haven, Con.**
NEW HAVEN, CONN.—Knights of Columbus. March 6, 1900. Daniel J. Colwell, Poli Building, New Haven Conn., secy.
**NEW ORLEANS, LA.—State Council, Catholic Knights of America. Feb. 2, 1901. Chas. A. Fricke, secy., 823 Lowerline street, New Orleans, La.**
NEW ORLEANS, LA.—Southern Surgical and Gynecological Association. Nov. 14 to 17. W. E. B. Davis, secy., Birmingham, Ala.
NEWPORT, R. I.—Rhode Island Branch of the Kings Daughters and Sons. Nov. 9. Mrs. Thos. W. Chace, East Greenwich, R. I.
NEW YORK, N. Y.—Dutch Belted Cattle Association of America. Feb. 8, 1900. H. B. Richards, Easton, Pa.
NEW YORK, N. Y.—American Paper Association. Feb. 14 and 15. 1900. C. W. Rantonly, 101 Times Building, New York City.
NEW YORK, N. Y.—National Sportsmens' Association. March 1, 1900. J. A. Dressel, New York City.
NEW YORK, N. Y.—American Association for Advancement of Science. June 25 to 30, 1900. Chas. Bakersville, Chapel Hill, N. Y.
**NEW YORK CITY.—Rathbone Sisters' Grand Session. Nov. 4 to 15, 1899. Mrs. E. Le Count, secy., 2447 Eighth avenue, New York City.**
NEW YORK CITY.—Society of Naval Architects and Marine Engineers. Nov. 16 and 17. Francis T. Bowles, secy., 12 West 31st street, New York City.
**NEW YORK CITY—American Newspaper Publishers' Association. Feb. 3, 1900. W. C. Bryant, secy., 322 Potter Building, New York City.**
**NEW YORK CITY—American Guernsey Cattle Club. Dec. 13. W. H. Caldwell, secy., Peterboro, N. H.**
NEW YORK CITY.—Modern Language Association. Dec 27 to 29. M. D. Learned, Philadelphia, Pa., secy.
NORFOLK, VA.—National Colored Convention of Y. M. C. A. Nov. 30 to Dec. 3. W. A. Hunton, secy., 267 Hilliard st., Atlantic, Ga.
ORMOND, FLA.—Y. P. S. C. E. Convention (District). Dec. 1 to 4. Miss Jennie Tuppet, Melbourne, Fla.
OWATONNO, MINN.—Minnesota State Butter and Cheese Makers' Association. Nov. 8 and 9. J. K. Bennett, Clinton Falls, Minn.
PALATKA, FLA.—I. O. R. M. State Council. Feb. 13, 1900. Duncan Stewart, St. Augustine, Fla
**PARIS, FRANCE—National Editorial Association. 1900.**
PARIS MO.—State Field Trial Association. Nov. 28. L. S. Eddins, Sedalia, Mo.
PETERSBORO, N. H.—New Hampshire State Dairymens' Association. Dec. 5 to 9. J. L. Gerrish, secy.
**PERU, IND.—High Court of Indiana, I. O. F. Feb. 23, 24, 1901. W. W. Wilson, secy., Logansport, Ind.**
**PHILADELPHIA, PA. American Ornithologists' Union. Nov. 14 to 15, 1899. John H. Sage, secy., Portland, Conn.**
PHILADELPHIA, PA.—Grand Chapter Order Eastern Star. Nov. 21. Reta A. Mills, secy., Duke Centre, Pa.

PHILADELPHIA, PA.—Traveling Men's Club. Feb. 22, 1900. Fred. Morgenthaler, secy., Harrisburg, Pa.
PHILADELPHIA, PA.—Grand Encampment I. O. O. F. Semi-Annual Session. Nov. 20. James B. Nicholson, secy., Odd Fellows' Temple, Philadelphia, Pa.
**PITTSBURG, KAN.—O. D. H. S. Grand Lodge. Nov. 21, 1899. John Jacobs, 1150 E. 1st st., Pittsburg, Kan., secy.**
PITTSBURG, PA.—American Institute of Architects. Nov. 23. Harry Van Brunt, Kansas City, pres.
PITTSBURG, PA.—State Convention Evangelical Alliance. Nov. 21 to 23. Rev. W. C. Webb, secy., Oak Lane, Philadelphia, Pa.
PITTSBURG, PA.—State Federation of Womens Clubs. Nov. 7 to 9. Miss Jessie R. Little, secy., Pottsville, Pa.
PITTSBURG, PA.—National Baptist Convention. Nov. 14 to 16. Rev. C. H. Fitzwilliam, Pittsburg, Pa.
PITTSBURG, PA.—Grand Lodge Knights and Ladies of Honor. Nov. 21. Fred. Voelcker, secy., 243 N. 4th St., Philadelphia, Pa.
PITTSBURG, PA.—A. & A. Scottish Rite Masons. Nov. 21 to 24. John E. Harnes, Pittsburg, Pa.
**PITTSBURG, PA.—International Astronomical Congress. May, 1900. C. W. Scovil, secy.**
**PITTSBURG, PA.—National Hardware Association. Nov. 15, 1899. T. Jas. Fernley, 5715 Commerce st., Philadelphia, Pa., secy.**
PLAINS, MONT.—Montana Horticultural Society. Feb. 21 to 23. C. H. Edwards, Missoula, Mont., secy.
PORT TOWNSEND, WASH.—Grand Camp Native Sons of Washington. Jan. 9, 1900. A. Francis Learned, secy.
PRINCETON, MO.—State Horticultural Society. Dec. 5 to 8. L. A. Goodman, Westport, Mo.
PROVIDENCE, R. I.—Horseshoers' Union of U. S. and Canada. May 15, 1900. Roady Kenehan, Denver, Col.
PUTNAM, CONN.—State Horticultural Society. Nov. 13. H. C. Miles, Milford, Conn.
**RACINE, WIS.—Danish Brotherhood in America. Oct. 1, 1902. Viggo A. Danielson, Sta. G, 885 N. Campbell ave., Chicago, Ill., secy.**
RALEIGH, N. C.—A. F. and A. M. Grand Lodge of North Carolina. Jan. 13, 1900. John C. Drewry, secy.
RICHMOND, VA.—Daughters of Confederacy. Nov. 8. Mrs. John P. Hickman, secy., Nashville, Tenn.
RICHMOND, IND.—Y. P. S. C. E. State Convention. Nov. 30 to Dec. 3. Jennie Masson, 2013 Ash St., Indianapolis.
RICHMOND, VA.—Christian Church State Convention. Nov. 8 to 10. Rev. C. E. Morgan, secy.
**RICHMOND, VA. — Grand Commandery, Knight Templars' Conclave. Nov. 16, 1899. James B. Blanks, secy., Petersburg, Va.**
RIVERSIDE, CAL.—State Sunday-School Convention. Nov. 16 to 18. Rev. H. H. Rice, Pomona, Cal.
ROCHESTER, N. Y.—State Federation of Womens Clubs. Nov. 7 to 10. Mrs. Frank B. Church, rec. secy., Wellsville, N. Y., Miss Anna Rhodes, cor. secy., New Brighton, Sta. I, New York.
ROCHESTER, N. Y.—State American Merino Sheep Breeders' Association. Dec. 5 and 6. J. Horatio Eaul, secy., Skaneateles, N. Y.
ROCHESTER, N. Y.—Bricklayers and Plasterers Union. Jan. 8 to 13, 1900. Chas. Haveran, secy., 109 Evergreen st., Rochester, N. Y.
ROCHESTER, N. Y.—National Clothiers' Association. Jan. 22, 1900. S. H. Launcheimer, secy., Equitable Bldg., Baltimore, Md.
ROCKPORT, ILL.—State Swine Breeders' Association. Dec. 6 to 8. F. H. Shuler, Rockport, Ill
**SAGINAW, MICH.—Biennial Convention Journeymen Barbers October, 1900. W. E. Klapetzky, Box 585, secy., Syracuse, N. Y.**
**SALT LAKE CITY, UTAH.—I. O. O. F. Grand Encampment. April, 1900. Ed. W. Loder, Salt Lake City, Utah, secy. (Box 1106.)**
SALT LAKE CITY, UTAH.—State Teachers' Association. Dec. 27 to 29. Elizabeth M. Orth, 2331 Adams Ave., Ogden, Utah, secy.
SAN ANTONIO, TEX.—National Railroad Postal Clerks' Association. June 7, 1900. Geo. A. Woods, secy., Portsmouth, N. H.
SAN ANGELO, TEX.—State Wool Growers' Association. Nov. 29. Geo. Richardson, San Angelo.
SAN ANTONIO, TEX.—Live Stock Association. Jan. 23 to 25. Vaires P. Brown, secy.
SAN ANTONIO, TEX.—Railway Trackmen of America. Dec. 3, 1900. John T. Wilson, G. C., St. Louis, Mo.
**SAN DIEGO, CAL.—Celebration of Dewey's Victory, auspices G. A. R. Estimated attendance, 5,000, principally from California and Nevada.**
**SAN FRANCISCO, CAL.—Protestant Episcopal Church Convention. October, 1901. Rev. C. L. Hutchins, Concord, Mass., secy.**
SAN JOSE, CAL.—State Pomological Society. Dec. 5 to 8. B. M. Lelong, secy., Sacramento, Cal.
SAVANNAH, GA.—Southeastern States Bill Posters' Association. May 21, 1900. Chas. Bernard, secy., Savannah, Ga.


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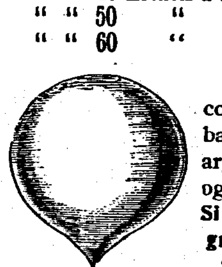
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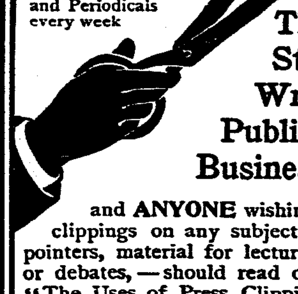
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CRANTON, PA.—United Brotherhood of Carpenters & Joiners. Sept. 18, 1900. P. J. McGuire, Box 884, Philadelphia, Pa., secy.-treas.
EATTLE, WASH.—State Teachers' Association. Dec. 20 to 25. O. S. Jones, Seattle.
EDALIA, MO.—Horse Breeders' Association. Dec. 5 to 12. J. R. Shippey, secy., Columbia, Mo.
EDALIA, MO.—Missouri Swine Breeders' Association. Dec. 6 to 8, 1899. F. H. Schuler, Rockport, Mo., secy.
OUTH McALISTER, IND. TER.—Indian Mission Conference of M. E. Church South. Nov. 1. Bishop J. S. Key, pres., Vinita, I. T.
PRINGFIELD, ILL.—I. O. O. F. Grand Lodge. Nov. 21. Hon. James R. Miller, secy., Springfield, Ill.
PRINGFIELD, ILL.—American Oxforddown Record Association. Nov., 1899. W. A. Shafer, Middletown, O., sec.
PRINGFIELD, ILL.—Rebekah Assembly. Nov. 22. Mrs. Lola L. Rickard, Decatur, Ill.
PRINGFIELD, ILL.—Illinois State Beekeepers' Association. Nov. 23 to 24, 1899. Jas A. Stone, secy., Bradfordtown, Ill.
PRINGFIELD, ILL.—Live Stock Association. Nov. 14 to 16. Fred. H. Rankin, secy., Athens, Ill.
PRINGFIELD, ILL.—Illinois Horse Breeders Association. Nov. 14 to 16. Geo. Williams, secy., Athens, Ill.
PRINGFIELD, ILL.—Illinois Swine Breeders Association. Nov. 14 to 16. Chas. V. Mills, secy., Springfield.
PRINGFIELD, ILL.—American Southdown Breeders Association. Nov. 14, 1899. John G. Springer, secy.
PRINGFIELD, ILL.—Illinois Cattle Breeders' Association. Nov. 14 to 16. J. H. Pickerell, secy.
PRINGFIELD, ILL.—Illinois State Horticultural Society. Dec. 26 to 28, 1899. L. R. Bryant, secy., Princeton, Ill.
PRINGFIELD, MO.—State Convention of Y. M. C. A. Nov. 9 to 12. Geo. T. Coxhead, secy.
PRINGFIELD, O.—National Grange Patrons of Husbandry. Nov. 15. John Trimble, secy., 514 F. st., Washington, D. C.
TANTON, NEB.—Nebraska Saengerbund. 1900. F. Raabe, secy.
T. AUGUSTINE, FLA.—State Firemen's Convention & Tournament. November, 1899. Silas B. Wright, secy.
T. JOSEPH, MO.—Knights of Maccabees of Missouri. May (second Tuesday), 1901. A. Sigger, secy., 1620 Front avenue, Kansas City, Mo.
T. LOUIS, MO.—Stipulated Premium Life Insurance Underwriters' Association. May 23 to 25, 1900. Miss E. H. Titus, Elkhart, Ind.
T. LOUIS, MO.—Western Artists' Association. Nov. 20 and 21. Holmes Smith, St. Louis.
T. LOUIS, MO.—I. O. O. F. Grand Encampment. Nov. 18, 1899. E. M. Sloan, secy., St. Louis, Mo.
T. LOUIS, M.—Missouri Retail Hardware and Stove Dealers' Association. Feb. 13, 1900.
T. LOUIS, MO.—Royal Arcanum Grand Council. Feb. 20, 1900. Chas. B. Cox, secy., 9 Holland Building, St. Louis, Mo.
T. PAUL, MINN.—Sons of American Revolution. Dec. 26. Edwin Chittenden, Pioneer Press Building, St. Paul, Minn.
T. PAUL, MINN.—Semi-Centennial of Minnesota Historical Society. Nov. 15. Gen. J. B. Sanborn, St. Paul.
T. PAUL, MINN.—Educational Convention. Dec. 26 to 28. W. G. Smith, secy., Minneapolis, Minn.
T. PAUL, MINN.—I. O. O. F. Feb. 3rd Wed., 1900. A. E. Reniliard, secy., 501 S. 6th street, Minneapolis, Minn.
TREATOR, ILL.—Catholic Knights of America State Council. Aug. 21, 1900. John E. Mahoney, secy., Farmer City, Ill.
TREATOR, ILL.—W. R. C. K. of A. Third Tuesday, August, 1900. Col. J. J. Doheny, Effingham, Ill., secy.
TREATOR, ILL.—Biennial Council, C. K. of A. Third Tuesday, August, 1900. John E. Mahoney, Farmer City, Ill., secy.
WEETWATER, TENN.—Tennesee Dairymens' Association. Jan. 25, 1900.
YRACUSE, N. Y.—School Commissioners' and State Superintendents' Association. Dec. 27 to 29, 1899. Cora A. Davis, secy., Whitesboro, N. Y.
YRACUSE, N. Y.—State Fish, Game and Forest League. Annual meetings, Tuesday after first Monday in Dec. Ernest G. Gould, secy., Seneca Falls, N. Y.
ABLE ROCK, NEB.—State Horticultural Society. Jan 9 to 11, 1900. C. H. Barnard, secy.
OLEDO, O.—National Convention G. A. R. 1903.
OLEDO, O.—International Sunday-School Convention. Jan. 25 to 27, 1900. Rev. E. M. Ferguson, secy., Trenton, N. J.
OLEDO, O.—American Rambouillet Sheep Breeders' Association. Dec. 19, 1899. E. V. Burnham, Woodstock, O., secy.
OPEKA, KAN.—Kansas State Historical Society. Jan. 16, 1900. Franklin G. Adams, secy., Topeka, Kan.
OPEKA, KAS.—F. & A. M. Grand Lodge. Feb., 3d Wed., 1900. A. K. Wilson, secy.
OPEKA, KAS.—Grand Chapter, Royal Arch Masons. Feb. 12, 1900. Jacob DeWitt, secy., Salina, Kas.
OPEKA, KAN.—Scottish Rite Masons. Nov. 21 to 24. Homer C. Bowman, Topeka.
OPEKA, KAN.—The Most Illustrious Grand Council of Royal and Select Masters of Kansas. Feb. 19, 1900. Wm. W. Shaner, grand recorder.
OPEKA, KAN.—State Barbers' Association. Feb. 6, 1900. C. B. Hypes, secy., Topeka, Kan.
ORONTA, CAN.—Canadian Conference of Charities and Correction. June, 1900. A. M. Rosebrugh, M. D., 62 Queen St., East, Toronto, Canada.
RENTON, N. J.—Grand Lodge Knights of Pythias. Feb. 21, 22, 1900. Geo. E. Pierson, secy., Woodbury, N. J.
RENTON, N. J.—I. O. O. F. Grand Lodge. Nov. 15 and 16. Lewis Parker, Trenton.
TRENTON, N. J.—Grand Encampment, I. O. O. F. Nov. 14. Grand Lodge I. O. O. F. Nov. 15, 1899. Lewis Parker, secy., Trenton, N. J.
TRINIDAD, COL.—Arkansas Valley Press Association. March 15, 1900. D. W. Barlsley, secy., Rocky Ford, Col.
TUCSON, ARIZ.—Grand Commandery K. T. Nov. 15. G. J. Boskrange, secy., Tucson.
TUSCALOOSA, ALA.—Y. M. C. A. of Alabama. Nov. 9 to 12. L. E. Buell, Birmingham, Ala.
UNION, PA.—Pennsylvania State Dairymens' Association. Dec. 5 and 6.
UNION HILL, N. J.—Order of True Friends. Oct. 2, 1900. Morgan R. Clark, secy., 163 Metropolitan av., Brooklyn, N. Y.
WASHINGTON, D. C.—National Association of Postmasters. Nov. 7 to 10.
WASHINGTON, D. C.—National Association of Master House Painters. Feb. 6 to 8, 1900. Joel Kennedy, secy., 944 Linn st., Cincinnati, O.
WASHINGTON, D. C.—Shriners Imperial Council. June 5 to 7, 1900. Benj. Bowell, secy., Boston, Mass.
WASHINGTON, D. C.—Sons of Revolution Triennial Session. April 19, 1902. James Mortimer, Montgomery, N. Y., secy.
WEST CHESTER, PA.—Pennsylvania Dairy Union. Dec. 5 and 6. J. C. McClintock, Box 92, Meadville, Pa.
WHEELING, W. VA.—National Tobacco Workers' Union of America. September, (fourth Monday), 1900. E. Lewis Evans, 422 Granite Block, St. Louis, Mo., secy.
WHITE RIVER JUNCTION, VT.—Dartmouth Interscholastic Athletic Association. Feb. 9, 1900. W. C. Pelkey, secy.
WILLIAMSPORT, PA.—Pennsylvania State Farmers' Alliance & Industrial Union. Dec. 13 to 15, 1899. D. M. Omwake, Five Forks, Pa., secy.
WILLIAMSPORT, PA.—Pennsylvania State Farmers' Alliance & Industrial Union. Dec. 12 to 15. Louisa Bricker, Cogan Station, Pa., secy.
WILMINGTON, DEL.—I. O. O. F. Grand Lodge of Delaware Nov. 15, 1899. Isaac W. Hallam, secy., Wilmington, Del.
WINCHESTER, VA.—Grand Lodge K. of P. of Virginia. Feb. 27, 1900. Walter A. Edwards, 356 Holt St., Norfolk, Va.
WINNIPEG, MAN., CAN.—Manitoba Veterinary Association. About Feb. 10, 1900. W. J. Hinman, V. S., secy., Winnipeg.
WOODBINE, MD.—Dual Grand Lodge, I. O. G. T. of Maryland. Dec. 6. Lewis D. Russell, secy., 428 W. Stricker st., Baltimore, Md.
WYANDOTTE, MICH.—Jr. O. U. A. M., State Meeting. Feb. 13, 1900. W. E. Pulcifer, secy., Lansing, Mich.

## LIST OF FAIRS.

This list is revised and corrected monthly. Secretaries are urgently requested to send in their dates at the earliest possible moment after they are claimed, and to notify us promptly as to any change. Rosters and dates are published absolutely Free of Charge.

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### ALABAMA.

ANNISTON, ALA.—Northeast Alabama Fair Association. Nov. 7 to 11. W. F. Higgins, pres.; Howard W. Sexton, cor. secy. (Fair grounds at Oxford Lake.)
BIRMINGHAM, ALA.—Alabama State Fair. Nov. 7 to 17. J. A. Rountree, secy.
MOBILE, ALA.—Carnival. Shrove Tuesday. W. K. P. Wilson, chairman executive committee; Edw. Macartney, treas.; A. B. Kennedy, Mobile Carnival Association, secy.

### CONNECTICUT.

NEW BRITAIN, CONN.—Court Friendly Fair. Week of Nov. 27. W. W. Hanna, chairman committee.

### GEORGIA.

BRUNSWICK, GA.—Southeastern Fair Association. Nov. 25 to Dec. 2. H. H. Harvey, secy
COLUMBUS, GA.—Columbus Street Fair Association. Nov. 6 to 12. J. B. Kimbell, pres.; P. T. Schultze, treas.; T. J. Hunt, secy.
CORDELE, GA.—Mardi Gras and Street Carnival. V. J. Erhart, director.
SAVANNAH, GA.—Knights of Pythias Fair. Nov. 13 to 15
VALDOSTA, GA.—Valdosta Exposition Co. Oct. 31 ot Nov. 4. T. G. Cranford, pres.; W. S. West, treas.; L. T. Shaw, secy.; A. T. Moore, manager.
WAYCROSS, GA.—Waycross Fair Association. Nov. 7 to 11. F. Johnson, pres.; S. A. Marshall, secy. and manager.

### ILLINOIS.

DELAVAN, ILL.—The Twenty-second Annual Fair of the Tazewell County Agricultural Board. Aug. 28 to 31, 1900. J. W. Crabb, pres.; J. O. Jones, secy.

### INDIANA.

EVANSVILLE, IND.—Street Fair and Carnival. Oct. 30 to Nov. 4. W. J. Hatfield, pres.; Phil. Hopkins, secy. and treas.

### MISSISSIPPI.

MERIDIAN, MISS.—Oct. 30 to Nov. 4. S. Greenwald, pres.; H. G. Meyer, treas.; E. J. Gallagher, secy.
NATCHEZ, MISS.—Agricultural Machinery and Stock Exposition. Oct. 30 to Nov. 4. A. F. Jacobsr, pres.; R. J. Metcalfe, secy.

### NEW JERSEY.

PATERSON, N. J.—Second Grand German Fair. Feb. 5 to 10, 1900. Eugene Gruenberg, secy., 112 Broadway, Patterson.

### NORTH CAROLINA.

FAYETTEVILLE, N. C.—Cumberland County Agricultural Society. Nov. 8 to 10. G. W. Lawrence, secy.
WELDON, N. C.—Fair. Oct. 30 to Nov. 3.

### SOUTH CAROLINA.

COLUMBIA, S. C.—Columbia Fair Association Street Fair. Nov. 7 to 10. S. A. Pierce, secy
COLUMBIA, S. C.—State Agricultural and Mechanical Society. Nov. 6 to 10. T. J. Cunningham, Clowney, pres.; A. W. Love, gen'l supt.; Thos. W. Holloway, Pomaria, secy.

### TEXAS.

MARQUEZ, TEX.—Marquez Fair Association. Nov. 1 to 3. F. M. Amos, pres.; Sidney Myers, treas.; Dr. E. O. Boggs, secy.
SAN ANTONIO, TEX.—San Antonio International Fair Association. Oct. 28 to Nov. 8, 1899. G. W. Brackenridge, San Antonio, Tex., chairman.

## Poultry Shows.

AKRON, O.—Okron Poultry and Pet Stock Club. Jan. 2 to 6. J. A. Palmer, secy.
AMESBURY, MASS.—Amesbury Poultry Show. Nov. 22 to 24. M. H. Sands, Amesbury, Mass
AURORA, IND.—Aurora Poultry, Pigeon and Pet Stock Association. Jan. 8 to 13, 1900. J. B. Stevens, secy., Aurora, Ind.
AURORA, ILL.—Poultry, Pigeon and Pet Stock Association. Dec. 26 to 29.
AUSTIN, TEX.—Dec. 12 to 15.—C. S. Brigance, secy.
BATTLE CREEK, MICH.—Michigan Fanciers' Association. Dec. 12 to 15. Geo. Hamm, secy.
BELDING, MICH.—Silk City Poultry Association. Dec. 18 to 22. Leonard Smith, secy
BELLEFONTAINE, O.—Central Ohio Poultry Association. Nov. 28 to Dec. 2. C. C. Harshfield, secy.
BELVIDERE, ILL.—Northern Illinois Poultry Association. Jan. 15 to 20, 1900. B. R. Lucas, secy.
BIRMINGHAM, ALA.—Alabama Poultry and Pet Stock Association at State Fair. Nov. 7 to 17. H. J. McCafferty, supt.
BLACKWELL, O. T.—Poultry Show. Jan. 17 to 20, 1900. Geo. M. Carson, secy.
BLOOMINBURG, O.—Poultry and Pet Stock Association. Dec. 26 to 30. W. F. Jefferson, secy.
BLOOMINGTON, ILL.—Bloomington Poultry Association. Dec. 11 to 16. F. C. Luettig, secy.
BOSTON, MASS.—Poultry Show. Jan. 17 to 22. A. R. Sharp, secy., Taunton, Mass.
BROCKTON, MASS.—Brockton Poultry Association. Nov. 29 to Dec. 1. W. L. Puffer, secy.
CAINESVILLE, MO.—Harrison County Poultry Show. Nov. 27 to 30. R. O. Woodward, secy
CANTON, O.—Canton Poultry Association. Dec. 28 to Jan. 1, 1900. U. S. Danner, secy.
CAREY, O.—Fancy Poultry Breeders' Club. Nov. 27 to Dec. 1. V. C. Lytle, secy.
CARLINVILLE, ILL.—Carlinville Poultry Club. Jan. 30 to Feb. 2. Perry Duckles, secy.
CEDAR RAPIDS, IA.—Western Poultry Fanciers Association. Jan. 4 to 9, 1900. Chas. H. Playter, secy.
CHARLOTTE, MICH.—Charlotte Fanciers Association. Nov. 28 to Dec. 2. F. M. Grier, secy.
CHARLOTTE, N. C.—Charlotte Poultry Association. Jan. 10 to 12. W. M. Barringer, secy.
CHICAGO, ILL.—National Fanciers' Association. Jan. 22 to 27, 1900. Fred. L. Kimmey, secy.
CINCINNATI, O.—Cincinnati Poultry Association. Jan. 16 to 20, 1900. A. E. Brooks, secy., s.w.c. 7th and Freeman ave.
CLINTON, MASS.—Clinton Poultry Association. Dec. 5 to 8. E. G. Burdett, secy.
COLFAX, WASH.—Whitman County Poultry and Pet Stock Association. Jan. 20 to 22, 1900. O. L. Kennedy, secy.
COFFEEVILLE, KAN.—Southern Kansas Poultry and Pet Stock Association. Dec. 11 to 14. Sealey Brown, secy., Coffeyville.
COLUMBIA CITY, IND.—Poultry Association. Jan. 15 to 20.
COLUMBIA, S. C.—State Poultry Association. Nov. 6 to 10. Dr. F. D. Kendall, Plain St., Columbia
COLUMBUS, O.—Ohio State Poultry Association. Jan. 18 to 23, 1900. Chas. McClave, secy., New London, O.
CRESTLINE, O.—Fanciers' Association. Dec. 12 to 16. E. R. Warden, secy.

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CRETE, NEB.—Blue Valley Poultry Association. Dec. 11 to 15. C. B. Perry, secy.
DALLAS, TEX.—Southwestern Poultry, Pigeon and Pet Stock Association. Dec. 12 to 15. A. Branshaw, secy.
DANVILLE, ILL.—Vermillion County Poultry Association. Dec. 28 to 31. A. L. Rice, secy.
DAVID CITY, NEB.—Dec. 11 to 14. Butler County Poultry Association. Theo. Hewes, judge.
DAYTON, O.—Gem City Poultry and Pet Stock Association. Jan. 11 to 16. Theo. Faulstich, secy.
DETROIT, MICH.—State Poultry and Pigeon Association. Jan. 8 to 12. John A. Grover, secy.
DUBUQUE, IOWA—Mississippi Valley Poultry Association. Jan. 3 to 8, 1900. F. D. Scharle, secy., 96 Hart st.
EL DORADO, KAN.—Butler County Fancy Poultry and Pet Stock Association. Dec. 26 to 30. C. H. Patterson, secy.
ELGIN, ILL.—Elgin Poultry Association. Dec. 25 to 28. W. J. Turner, secy.
ELLSWORTH, WIS.—Dec. 5 to 8. Wisconsin Poultry Association. S. A. Brown, secy.
ELMIRA, N. Y.—Dec. 4 to 8. Judd H. Johnson, secy.
ENID, OKLA.—Jan. 3 to 5, 1900.
ERIE, ILL.—Whiteside County Show Association. Nov. 21 to 25. C. W. McCall, secy.
ERIE, PA.—N. W. Pennsylvania Poultry Association. Jan. 4 to 10, 1900. A. E. Blethon, secy
FALL RIVER, MASS.—Dec. 13 to 16.—John Crowther, secy.
FREDERICK, MD.—Frederick County Agricultural Society. Oct. 17 to 20. Harry C. Keefer, secy
FREDONIA, N.Y.—Chautauqua County Poultry and Pigeon Association. Dec. 11 to 15. P. R. Bartram, secy.
FREMONT, O.—Jan. 24 to 27. Sandusky Co. Poultry and Pet Stock Association. P. F. Michael, secy.
FRESNO, CAL.—Fresno County Poultry Association. Nov. 21 to 25. E. F. Mitchell, secy. Oleander.
FT. SMITH, ARK.—State Poultry and Pet Stock Association. Dec. 18 to 23. H. B. Mizell, Pine Bluff, Ark., secy.
FT. WORTH, TEX.—Ft. Worth Poultry and Pet Stock Association. Jan. 21 to 23. J. A. Randall, secy.
GALENA, ILL.—Galena Poultry Association. Dec. 27 to 30. F. J. Hoelting, secy.
GALENA, ILL.—Galena Poultry Association. Dec. 27 to 30. F. J. Hoelting, secy.
GARDEN CITY, MO.—Poultry ....ociation. Nov. 14 to 16. T. J. Jones, secy.
GENEVA, O.—The Geneva Poultry, Pigeon and Pet Stock Association. Dec. 21 to 26, 1899. D. D. Haines, pres.; C. P. Holt, secy.; J. W. Carter, solicitor.
GEORGETOWN, ILL.—Georgetown Poultry Association. Jan. 2 to 6. D. H. Bowen, secy.
GIRARD, ILL.—Poultry Association. Dec. 5 to 8. A. B. Shanner, judge; L. S. Huber, secy., Girard.
GOSHEN, IND.—Jan. 4 to 9, 1900. Georgetown Poultry Association. D. H. Bowen, secy.
HAMILTON, VA.—Old Dominion Poultry and Pigeon Association. Nov. 1 to 3. R. J. N. Reid, Hamilton, Va.
HAMLER, O.—Hamler Poultry, Pigeon and Pet Stock Association. Nov. 22 to 25. J. I. Montgomery
HAMILTON, O.—Butler County Poultry and Pigeon Association. Nov. 28 to Dec. 4. W. W. Stevenson, secy.
HAVERHILL, MASS.—Merrimac Valley Poultry and Pet Stock Association. Dec. 12 to 16. Geo. I. Davis, 10 Arlington st., secy.
HEBRON, NEB.—Thoyer County Poultry Club. Dec. 2. D. J. Richard, secy.
INDIANAPOLIS, IND.—Indiana State Poultry Association. Dec. 11 to 16. J. C. Tarkington, secy.
IOWA CITY, IOWA.—Poultry and Pet Stock Association. Jan. 23 to 26, 1900. B. A. Wickham, secy.
IOWA FALLS, IA.—Iowa Falls Poultry Association. Dec. 18 to 23. W. Cutting, secy.
JACKSON, MICH.—Jackson Poultry Farmers' Association. Dec. 18 to 22. W. H. Eaton, secy.
JACKSONVILLE, ILL.—Central Illinois Poultry Association. Dec. 12 to 14. C. T. Heimlich, judge.
JEFFERSON, IA.—Poultry Show. Sept. 13 to 15, 1900. D. H. Grimall, pres.; P. O. Brown, secy.
JOHNSTOWN, N. Y.—Dec. 6 to 9. H. J. Quilhot, secy.
KALAMAZOO, MICH.—Southwestern Michigan Poultry Show. Dec. 26 to 29. E. W. Vosburg, secy
KEOTA, IA.—State Poultry Association. Dec. 26 to 30. W. L. Holmes, secy.
KIRKSVILLE, MO.—Northern Missouri Poultry and Pet Stock Association. Dec. 4 to 8. E. M. Dunham, secy., La Platte, Mo
KOKOMO, IND.—Northern Central Indiana Poultry Association. Jan. 17 to 24. E. E. Sanders, secy.
LANARK, ILL.—Illinois Fanciers' Association. Jan. 1 to 6, 1900. D. J. Lambert, judge; E. D. Leland, secy., Lanark, Ill.
LANSING, MICH.—Central Michigan Poultry and Pet Stock Association. Dec. 4 to 9. Jas. C Welch, secy.
LANVILLE—Lanville Poultry and Pet Stock Association. Dec. 5 to 8. C. W. Ough, secy
LEBANON, MO.—Laclede Country Poultry Show. Dec. 26 to 30. G. H. Hinds, secy.
LE MARS, IA.—Plymouth County Poultry Association. Jan. 1 to 6. G. A. C. Clark, secy.
LINCOLN, ILL.—Logan County Poultry, Pigeon and Pet Stock Association. Dec. 12 to 16. H. C. Alexander, box 87, secy
LONG PINE, NEB.—The Elkhorn Valley Poultry Association. Dec. 29 and 30. B. B. Smith, secy
LONISVILLE, KY.—Kentucky State Association. Jan. 23 to 27, 1900. F. G. Hogan, secy., 425 W. Main st.
LOS GRATOS, CAL.—Los Gratos Poultry Club. Jan. 10 to 13. C. H. Vodden, secy.
MACOMB, ILL.—McDonough County Poultry Association. Dec. 25 to 29. Miss Mary Eddy, secy.
MACON, ILL.—Macon Poultry Association. Theo. Hines, judge; Dr. O. P. Bennett, secy.
MACON, MO.—North Missouri Association. Dec. 4 to 8. E. M. Durham, La Plata, Mo., secy.
MADISON SQUARE GARDEN, NEW YORK.—New York Poultry and Pigeon Association. Jan. 30 to Feb. 3. H. V. Crawford, secy.
MARSHALLTOWN, IA.—Poultry Association. Dec. 26 to 30. H. C. Hansen, secy.
MASON CITY, IA.—Cerro Gordo Poultry Association. Dec. 12 to 15. John D. Reeler, secy.
McPHERSON, KAN.—McPherson County Poultry and Pet Stock Show. Nov. 28 to Dec. 2. H. J. Harnly, secy., McPherson.
MEADVILLE, PA.—Meadville Fanciers Club. Dec. 19 to 26. H. L. Lamb, secy., Cambridge Springs, Pa.
MEMPHIS, TENN.—Mississippi Valley Poultry Association. Dec. 18 to 23. G. A. Seyforth, secy.
MIAMISBURG, O.—Miami Poultry Association. Dec. 4 to 9. S. B. Groby, secy.
MILFORD, MASS.—Milford Poultry Association. Dec. 12 to 14. W. H. Pyne, secy.
MILFORD, N. H. Milford Poultry and Pet Stock Association. Jan. 9 to 11. F. B. Burns, secy.
MILWAUKEE, WIS.—Milwaukee Feathered Stock Association. Dec. 20 to 26. John H. Pagel, Box 57, Station D, cor. secy.
MINNEAPOLIS, KAN.—Ottawa County Poultry Association. Dec. 20 to 23. L. A. Henry, secy.
MT. PULASKI, ILL.—Mt. Pulaski Feathered Stock Association. Dec. 19 to 24. W. J. Lincoln, secy.
NACOMB, ILL.—McDonough Country Poultry Association. Dec. 25 to 30. Miss Marie Edie, secy.
NASHVILLE, ILL.—Egyptian Poultry Association. Dec. 12 to 15. A. S. Muller, secy.
NEW ALBANY, IND.—Southern Indiana Poultry and Pet Stock Association. Jan. 8 to 13, 1900. Frank Heck, secy.
NEW BEDFORD, MASS.—New Bedford Poultry Association. Dec. 5 to 9. J. W. Owen, secy.
NEWBURG, N. Y.—Wallkill Valley Poultry Pigeon and Pet Stock Association. Dec. 27 to 29. H. W. Millspaugh, Box 191, Walden, N. Y., secy.
NEWTON, KAN.—Harvey County Poultry Association. Dec. 4 to 9. R. R. Hobbie, secy., Newton
NEW YORK.—New York Poultry, Pigeon and Pet Stock Association. Jan. 3 to Feb. 2. H. V. Crawford, secy., Montclair, N. J.
NICHOLASVILLE, KY.—Blue Grass Poultry Association. Dec. 12 to 15. W. S. Hendren, secy.
OAKLAND, CAL.—Oakland Poultry Association. Dec. 6 to 9. C. G. Hinds, Alameda, Cal.
OAKLAND CITY, IND.—Oakland City Poultry and Pet Stock Association. Dec. 18 to 22. Ben. H. Myers, judge.
O'FALLON, ILL.—O'Fallon Poultry Association. Dec. 5 to 8. Benj. S. Myers, judge.
OKLAHOMA CITY, OKLA.—State Poultry Association. Dec. 26 to 30. L. F. Laverty, secy., Guthrie, Okla.
OWOSSO, MICH.—Poultry Association. Dec. 14 to 16. C. P. Reynolds, secy.
PAINESVILLE, O.—Painesville Poultry and Pet Stock Association. Jan. 2 to 5. H. Z. Brainard, secy.
PALMYRA, ILL.—Palmyra Poultry Club. Dec. 20 to 26. Scott Etter, secy.
PAXTON, ILL.—Central Eastern Illinois Poultry Association. Dec. 19 to 22. E. B. Pitney, secy.
PEABODY, MASS.—Essex County Poultry Association. Jan. 2 to 5. Arthur Elliott, secy.
PETOSKY, MICH.—Northern Michigan Poultry Association. Dec. 6 to 9. A. M. Coburn, secy
PHILADELPHIA, PA.—Keystone Poultry & Pet Stock Association. Nov. 28 to Dec. 2. J. Emlen Smith, secy.
POLO, MO.—Northwest Missouri Poultry Association. Dec. 11 to 15. R. V. Glen, secy.
PORT HURON, MICH.—Port Huron Poultry, Pigeon and Pet Stock Association. Jan. 16 to 18. H. C. Kilets, secy.
PORTLAND, MICH.—Poultry Club. Dec. 26 to 30. F. C. Hathaway, secy.
PRINCETON, ILL.—North Central Illinois Poultry Association. Jan. 15 to 19. E. W. Brown, A. H. Currier; W. G. Warwick, judges.
PUEBLO, COL.—Pueblo Poultry Association. Jan. 15 to 21. D. T. Heimlich, secy.
QUINCY, ILL.—Illinois Poultry, Pigeon and Pet Stock Association. Jan. 8 to 13. S. S. Noble, Bloomington, Ill., secy.
RICHMOND, MO.—Ray County Poultry and Pet Stock Association. Nov. 28 to Dec. 2. C. F. Kammerer, secy.
RICHMOND, MO.—Ray County Poultry and Pet Stock Association. Nov. 22 to 25. Jas. M. Deacy, secy.
RIVERSIDE, CAL.—Poultry Show. Dec. 12 to 14. C. A. Post, secy., Riverside.
ROACHDALE, IND.—Indiana Farmers' Association. Dec. 4 to 9. A. M. Owen, secy., Raccoon, Ind.
ROCHESTER, N. Y.—Jan. 5 to 11, 1900. W. O. Ingle, secy.
ROCK ISLAND, ILL.—Western Illinois Poultry and Pet Stock Association. Nov. 28 to Dec. 2. C. F. Kammerer, secy.
ROSCOE, O.—Poultry Association. Nov. 20 to 24. C. N. Randles, secy.
SALINA, KAN.—Saline County Poultry, Pigeon and Pet Stock Association. Dec. 19 to 23 W. C. Sherrill, secy.
SANATOGA, PA.—Poultry and Pigeon Show. Nov. 15 to 18. S. J. Kurtz
SAN DIEGO, CAL.—Second Annual Show San Diego County Poultry Association. Dec. 19 to 22. Wm. H. Gray, secy.; S. L. Roberts, judge
SAN JOSE, CAL.—Santa Clara Valley Poultry Club. Nov. 15 to 18. W. P. Lyon, Eden Vale, Cal., secy.
SHARON, PA.—Fanciers Club. Jan. 17 to 19. F. H. Alderman.
SHELBY, N. C.—Shelby Poultry Association. Dec. 1 to 5. R. T. Simmon, secy.
SIDNEY, IA.—Southwestern Poultry Association, Fourth Annual Show. Dec. 26 to 29. A. B. Waterman, Sidney.
SIOUX FALLS, S. D.—Tri-State Poultry Show. Jan. 24 to 26, 1900. Geo. Schlosser, secy.
SOUTH FRAMINGHAM, MASS.—Middlesex Poultry Fanciers' Association. Dec. 5 to 8.
ST. CLAIRSVILLE, O.—Belmont County Farmers' Association. Dec. 19 to 23. J. W. Riley, secy
ST. LOUIS, MO.—St. Louis Fanciers' Association. Jan. 1 to 4, 1900. John A. Franicsco, secy.
STOCKTON, KAN.—Stockton Poultry Association. Dec. 20 to 23. N. N. Nehr, secy.
SUNBURY, O.—Sunbury Poultry and Pet Stock Association. Nov. 21 to 24. Fred. Prossor, secy.
SYCAMORE, O.—Sycamore Poultry and Pet Stock Association. Dec. 12 to 15. E. A. St. John, secy.
TACOMA, WASH.—Tacoma Poultry Association. Jan. 8 to 22. Chas. C. Johns, secy., Berlin Building.
TIPTON, IND.—Tipton Poultry and Pet Stock Association. Dec. 18 to 23. J. M. Hoover, secy.
TOLEDO, O.—Toledo Fanciers Association. Jan. 5 to 9. Geo. F. Mueller, secy.
TOPEKA, KAN.—Kansas State Poultry Association. Jan 8 to 13. J. W. F. Hughes, secy.
TORONTO, CAN.—Toronto Poultry Association. Dec. 18 to 22. Dr. A. W. Bell, 506 Ontario st., Toronto, secy.
TORRINGTON, MASS.—Dec. 5 to 7. F. M. Leach, secy.
WACO, TEX.—Texas State Poultry, Pigeon and Pet Stock Association. Jan. 9 to 13, 1900. Harry A. F. Pudig, Waco, Tex., secy.
WALDEN, N. Y.—Wallkill Valley Poultry and Pet Pigeon Association. Dec. 27 and 28. Hector Willspaugh, secy.
WASHINGTON, N. J.—Fanciers Association of New Jersey. Dec. 22 to 26. Chas. Nixon, secy.
WAUPACA, WIS.—Wisconsin Poultry Association. Dec. 25 to 31. W. H. Laabs, secy.
WAUSEON, O.—Fulton County Poultry Association. Dec. 18 to 22. D. C. Teeters, secy.
WAWAPACA, WIS.—Jan 8 to 13.
WAYNE, MICH.—Wayne Poultry Association. Dec. 19 to 23. Geo. W. Brewer, secy.
WENONA, ILL.—Wenona Poultry Association. Dec. 18 to 22. Otis Montgomery, secy.
WEST CHESTER, PA.—West Chester Poultry and Pet Stock Association. Dec. 13 to 16 Edward S. Hickman, Cheyney, Pa., secy.
WESTERLY, R. I.—Rhode Island Poultry Association. Dec. 5 to 8. H. S. Babcock, secy.
WINONA, MINN.—Winona Interstate Poultry Association. Jan. 27. Henry Hess, secy.
WOODSTOCK, VT.—Vermont Poultry and Pet Stock Association. Jan. 2 to 5. John S. Eaton, secy.
WOOSTER, O.—Central Ohio Poultry, Pigeon and Pet Stock Association. Dec. 26 to 30. Chas. F. Palmer, secy.
WORCESTER, MASS.—Worcester Fur and Feather Club. Dec. 11 to 16. J. I. Lawrence, secy.
YPSILANTI, MICH.—Ypsilanti Poultry Association. Dec. 28 to 31. W. B. Meanwell, secy.

## Expositions.

BUFFALO, N. Y.—Pan American Exposition. May 1 to Nov. 1, 1901. John G. Milburn, pres.; Edwin Fleming, secy.
LONDON, ENG., EARL'S COURT.—Women's International Exposition. 1900. Imre Kiralfy, manager.
NEW YORK CITY.—Southern Exposition. Oct. 31 to Nov. 25.
PARIS, FRANCE—Paris Universal Exposition. April 15, 1900, to April 15, 1901.
PHILADELPHIA, PA.—Exposition of American Manufactures. Sept. 14 to Nov. 30, 1899. W. P. Wilson, director general.
RALEIGH, N. C.—Exposition. Oct. 16 to Nov. 16.
ST. LOUIS, MO.—World's International Exposition. 1903.
TOLEDO, O.—Ohio Centennial Exposition. May, 1902.
WASHINGTON, D. C.—Federal Government in District of Columbia Exposition. May, 1900.

## Races.

SOUTH SAN FRANCISCO, CAL.—Tanforan Park. Beginning Nov. 4.
VALDOSTA, GA.—Valdosta Exposition Co. Races. Oct. 31 to Nov. 31. A. T. Moore, manager.
WASHINGTON, D. C.—April 3 to 15; Nov. 11 to 30.
WAYCROSS, GA.—The Waycross Fair Association. Nov. 8 to 11.

## Additional Shows.

CHARLESTON, S. C.—Bicycle Show. Nov. 21 to 24
COLUMBUS, O.—Food Show. Nov. 16 to Dec. 2
HEMET, CAL.—Fruit and Flower Show. Nov. 9 and 10
NEW BEDFORD, MASS.—Food Show. Nov. 4 to 25.
NEWPORT, R. I.—Chrysanthemum Show. Nov. 14 to 16. A. McLellan, Newport.
NEW YORK, N. Y.—National Horse Show Association. Nov. 13 to 18. Secretary, 16 E. 23d St., New York
ST. LOUIS, MO.—Horse Show. Oct. 30 to Nov. 4. John R. Gentry, Insurance Exchange Building, St. Louis
ST. LOUIS, MO.—Horse Show. Oct. 30 to Nov. 4. John R. Gentry, secy.
WACO, TEX.—Crysanthemum Show. Nov. 15 to 17. J. W. Barnett, Chairman Premium Committee.
WILMINGTON, N. C.—Chrysanthemum Show. Nov. 12. M. S. Willard, secy., Carolina Building.

## Dog Shows.

NEW YORK CITY—American Pet Dog Club. Nov. 22 to 24, 1899. S. C. Hodge, secy.
NEW YORK CITY.—Westminster Kennel Club. Feb. 20 to 23, 1900. James Mortimer, supt.
PHILADELPHIA, PA.—Dog Show Association. Nov. 15 to 18. M. A. Viti, secy.
SHARON, PA.—Fanciers Club. Jan. 17 to 19, 1900. F. H. Aldeman, secy.



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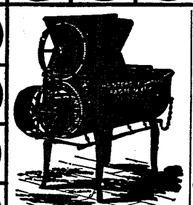
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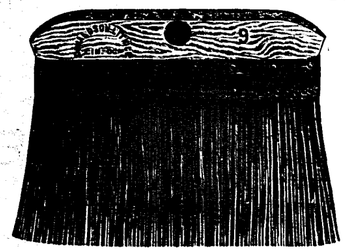
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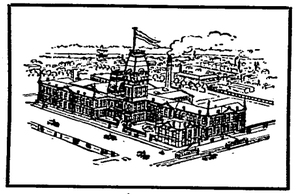
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Wheeling—A. W. Rader, 9th st. and Alley C.
**WISCONSIN.**
Appleton—Wm. R. Cadman, Box 67.
Fond du Lac—P. B. Haber.
Janesville— Peter L. Myers.
La Crosse—Aug. Erickson & Co., 331 Pearl st.
Menomonie—The Schwehn B. P. & Adv. Co.
Milwaukee—Walter D. Dixson, 657 29th st., Box 23, Sta. B.
Oshkosh—J. E. Williams, 24 High st.
Racine—W. C. Tiede, 325 Main st.
Richland Center—J. A. Coates.
Sheboygan—E. J. Kempf, 721 Penn. av.
Waterloo—Jno. Leaver, 24 Monroe st.
West Superior—J. W. Palmer, 2002 Ohio ave.
**WYOMING.**
Laramie—H. E. Root.
**WASHINGTON.**
Colfax—Geo. H. Lennox.
North Yakima—Bryson & Hauser, Box 611.


# The DONALDSON Lithograph. Co.

**NEWPORT, KY.**

Newport is a Suburb of Cincinnati, Ohio.



**NEWPORT, KY.**

Our Offices are 12 minutes by trolley from Fountain Sq.

**High-Class POSTER MAKERS.**

Large Edition **PAMPHLET PRINTERS.**

**SPECIAL POSTERS.** We make Posters to order from special designs. We make them for Patent Medicine Firms, Cigar Makers, Cereal Mills, Tobacco Manufacturers, Soap Makers, etc., etc. Let us know what you want to advertise, what territory you wish to cover, about how much money you wish to spend, and we will submit sketches, estimates and suggestions.

**SYNDICATED POSTERS.** We carry in stock many different kinds, sizes and styles of partly printed Posters, the so-called syndicated Posters. These Posters are like ready-made clothing, they are ready to use and low priced in small editions, while special work on the contrary is almost prohibitively high, unless 1000 of a kind are ordered. Syndicated Posters are a boon to small advertisers, especially retailers.

**POSTERS**

**MASQUERADE BALL POSTERS.**

We have four new designs, all one-sheets; two of these can be used as pictorial centers in three-sheets. THEY SELL AT SIGHT. Get our Prices.

**CHRISTMAS POSTERS**

**All the new designs are now ready. Bill Posters and Agents who have not received SAMPLES will please write again. Address Newport (Ky.) Office.**

**ALMANACS**

**BOCK-BEER POSTERS.**

Our line of Bock-Beer Posters has always been the largest and best in America. We have many new designs in work which will be ready delivery December 1st. Write for samples now.

**BOOKLETS**

We are in a position to quote very low prices on large editions booklets, almanacs, folders, etc., designed for house to house distributing. We have the latest improved presses, folders and binders. We can produce very fine work at very low prices. We do not care to handle editions of less than 500,000.

**FOLDERS**

Our Show Printing Department is the largest, livest and most progressive in all America. We supply forty-two circuses and one hundred and twelve hall and opera house companies. We print everything from a streamer to a date, from a stand to a ticket. We solicit work from responsible managers only.

**BILLPOSTERS** who are not handling our Posters are missing a "good thing." There is money in them. You not only get an agent's commission, but you increase the earning capacity of your plants. There is more money in posting for one live retailer, than is to be made out of an opera house. It is easy to sell Our Posters; you only have to show the samples, oftentimes.




LIST OF

# Distributors

OF

UNITED STATES

AND

CANADA.

This List is Open to All.
Any distributors name in serted for $1.00 a yea

**ALABAMA.**
Clayton—B. F. Valentine.
**ARKANSAS.**
Hot Springs—A. W. Thomas, 224½ Central a
**CALIFORNIA.**
El Paso del Robles—Harry Gear.
Los Angeles—Los Angeles Bill Posting Co.
Los Angeles—Wilshire Posting Co.
Salida—Phin. B. Davis. Box 266.
**COLORADO.**
Denver—Colorado Bill Posting Co., 1013 17 street.
Leadville—John Colman, 204 W. 7th st
**CONNECTICUT.**
New Hartford—Arthur Cadoret.
**DELAWARE**
Wilmington—Wilmingt'n Dis. Co., 824 Orang
**DISTRICT OF COLUMBIA.**
Washington—M. H. Gaff, 646 Pickford Plac N. E.
**GEORGIA.**
Savannah—Chas. Bernard. Box 92.
**ILLINOIS.**
Lincoln—Houser Adv. Co., 610 Broadway.
Pekin—Standard Bill Posting Co.
St. Charles—E. LaDue. Lock Box 214.
**INDIANA.**
Elwood—O. H. Toney Bill Boss.
Hammond—Frank E. Gere.
LaFayette—Opera House B. P. Co.
New Albany—R. K. Brown.
Portland—Geo. D. Sebring.
**KANSAS.**
Abilene—J. M. Looker. Box 984.
Atchison—Atchison Adv. and Dist. Co. Lock Box 138.
**KENTUCKY.**
Bellevue—Otting & Son. (Add. Newport, Ky
Dayton—Otting & Son. (Add. Newport, Ky
**LOUISIANA.**
Donaldsonville—Landry & Israel. Box 231.
**MAINE.**
Ellsworth—Ellsworth Bill Posting Co.
**MARYLAND.**
Baltimore—John J. Sterner, 1741 E. Lombard
Easton—John R. Thompson.
**MASSACHUSETTS.**
Boston—R. D. Leonard, 228 Tremont st.
Lowell—Chas. L. Lowe, 201 Middlesex st.
Worcester—E. H. Smalling, 115 Austin stree
**MICHIGAN.**
Detroit—Bondy Dist. Agency, 126 Sullivan s
Detroit—Henry Doska & Co., 221 Wilkins st
Hancock—Jas. W. Troyer. Box 197.
Lapeer—Cal M. Gillette, Box 826.
Otsego—Frank M. Deuel.
**MISSISSIPPI.**
Yazoo City—H. C. Hindck.
**MISSOURI.**
New Madrid—R. J. Waters.
**NBBRASKA.**
Fremont—M. M. Irwin.
Fremont—Jos. F. Stein, 317 Main st.
Lincoln—A. Proctor, 1526 N. street.
**NEW HAMPSHIRE.**
Dover—Lewis A. Hanson.
**NEW YORK.**
Hudson—Robert M. Terry, 305 Warren st.
Oneida—Allen G. Stone.
Saratoga Springs—Conlan Bill Posting Co.
**NORTH DAKOTA.**
Wahpeton—B. M. Buckminster.
**OHIO.**
Bryan—Paul B. Elder.
Coshocton—Frank F. Hagans.
London—W F. Kelley.
Pt. Isabel—A. W. Simon.
Urbana—C. O. Taylor, 125 E. Court st.
**OKLAHOMA TERRITORY.**
Guthrie—G. W. Foster, L. B. 266.
**PENNSYLVANIA.**
Carlisle—Geo. Cramer, 133 W. Pomfret st.
Emlenton—W. L. Pierce, 110 Main st.
Johnstown—Geo. E. Updegrave & Co.
Lebanon—Chas. A. Oliver.
Millersburg—Roscoe C. Hinkle.
Minersville—Robert S. Kear.
Natrona—G. W. Blake. (Member I. A. D.)
Punxsutawney—G. W. Moore & Co., Box 16
Reading—Wm. D. Cooke.
Titusville—I. H. Thomas, 130 N. Brown st.
Williamsport—Geo. H. Bubb.
WILLIAMSPORT, PA.—GEO. H. BUBB, CIT BILLPOSTER AND GEN'L OUT-DOO ADV. AGENT FOR ALL LYCOMING C
**SOUTH CAROLINA.**
Beaufort—N. Brady.
Columbia—R. S. Marks & Co., 1425 Gates s
Sumter—R. M. Jones.
**TENNESSEE.**
Columbia—Jas. Y. Holm.
Pulaski—A. M. Notgrass.
**TEXAS.**
Houston—Thos. F. O'Leary, 801 Capitol av.
**VERMONT.**
Bennington—Henry Dietel, 225½ Depot st.
Burlington—P. H. Ward, 151 Maple st.
Walt's River—O. C. Croxford.
**VRRMONT.**
Barry—James Marion & Co.
**CANADA.**
A. F. Morris, manager, 19 Lefeuvre Block. Vancouver, B. C.
Montreal—C. J. T. Thomas, Box 1129.


## LEON W. WASHBURN'S GREAT SOUTHERN MINSTREL CO.

Has the greatest variety, and more special printing and stand work than any other minstrel organization. We are the originators and promoters of every novelty known in advertising, and have the most artistic and novel designs to announce our arrival in all the principal cities throughout the land. P. S.—Billposters, Take Notice.

THE LEADING SHOW PRINTERS (LITHOGRAPHIC OR BLOCK) IN THE UNITED STATES USE THE AULT & WIBORG CO'S POSTER INKS

ARE YOU ONE OF THEM? THE AULT & WIBORG CO. CINCINNATI NEW YORK CHICAGO ST. LOUIS.

## J. P. FARMAKI,

(Successor to Peter Currier, formerly 515 Powell St.)

208 North Eighth St., Philadelphia

Importers of Best Quality of Indian Rubber, Gas and Whistling Balloons, Whips and Canes.

Our GAS BALLOONS are made of the Best Rubber, in three colors, Red, Blue and Green, and inflate in size. Warranted to be A No. 1 goods.

| | |
|---|---|
| No. 60 Balloons | $3 75 per Gross |
| No. 50 Balloons | 2 75 per Gross |
| No. 45 Whistling Balloons a s't'd. | 2 25 per Gross |
| Assorted Serpents or Snakes | 3 25 per Gross |
| Fancy Balloon Whips | 1 50 per Gross |
| Toy Whips | 3 00 per Gross |
| Bellows No. 1 | $2 50 |
| Bellows No. 2 | 3 00 |
| Bellows No. 3 | 3 50 |
| French Celatine per Pound | 50 |
| Rattan stick per Pound | 22 |

All goods sent C. O. D.

## CIRCUS CANVAS.

New tents, all kinds; Flags, Kidd Lights, Poles, Stakes, etc. Second-hand, 50ft x 80ft., used 1 week; 60x90, used 4 days; 70x115, new; 80x125, used 1 week; 100x150, used three months; 100x150, used 1 week; 125x175, used 1 week. All with 10ft. walls, made with 6½oz. drill; complete with bale rings, poles and stakes. 500 wall tents, family compartment tents and candy top tents. All bargains. One second-hand balloon. Write for prices.

C. J. BAKER, 415 and 417 Delaware St., KANSAS CITY, MO.

Every Issue of THE OFFICE MAGAZINE,

A. O. KITTREDGE, F.L.A., C.P.A., Editor.

Contains information on office topics

**Worth Many Times Its Price Per Year.**

It publishes *only practical articles* on practical subjects by practical business men.

**Sample Copy Free.**

Issued monthly, subscriptions $1 a year. Advertising rates on application.

ACCOUNTICS ASSOCIATION, Publishers.
301 Lancashire Bldg, New York City.

**DEWEY** made a hit, so will everybody who sells his portrait—

**DEWEY BUTTONS**

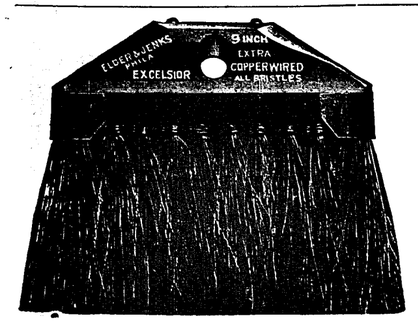
Made in all sizes and beautiful colors. Send 10 cents for large 2¼ sample.

Alf. Rieckhoff, 167 S. Canal St., Chicago, Ill.

Circulars and samples distributed, signs tacked up. All work guaranteed. Correspondence solicited. G. L. Caldwell, 2421 N. Colorado St., Philadelphia, Pa.

**NOTICE TO ADVERTISERS!**

We are I. A. of D. members, and are now ready to distribute any number or kinds of circulars, samples or booklets, new year calendars, almanacs, etc., from house to house, at $2.00 per 1000. We also tack up signs in public places throughout Logan County, Oklahoma, at Fall rates. Firms desiring such work done, should send their matter at once. A perfect service in every particular is guaranteed Address, Geo. Foster, Manager, Oklahoma Adv. & Sign Tacking Co., Box 266, Guthrie, Oklahoma.




## Bill Posters' Paste Brushes.

The most practical Brush made. Copper wired and protected corners.

**Improved Light Weight Block.**

VERY STRONG, WITH SAFETY SCREWS

**GRAY RUSSIAN BRISTLES.**

Quaker City, 9-inch, $24.00 per dozen, $2.50 each.
Excelsior, 9-inch, $30.00 per dozen, $3.00 each.
Extra Extra, 9-inch, for circus use, $39.00 per dozen, $3.75 each.

**BLACK CHINA BRISTLES.**

No. 1, Royal, 9-inch, $21.00 per dozen, $2.25 each.
No. 2, Royal, 9-inch, $27.00 per dozen, $2.50 each.
No. 3, Royal, 9-inch, $30.00 per dozen, $3.00 each.
8-foot Curved Handles, 50 cents each.

**ELDER & JENKS,** Brush Makers:

127 North 5th St., Philadelphia, Pa., U. S. A.

# BILLPOSTERS' DIRECTORY.

Revised and corrected every month.

Names and addresses of billposters are inserted in the directory at the rate of one dollar per year—twelve months—provided they do not occupy over one line.

### ALABAMA.

Anniston—L. G. Jones.
Birmingham—Felder & Co., 1801½ Second Ave.
Birmingham—Theiss & Smith, P. O. Box 286.
Clayton—Valentine Bros.
Greensboro—D. W. Taylor.
Montgomery—Mrs. Geo. Tisdale.
Montgomery—G. F. McDonald.
MOBILE—Mobile Bill Posting Co.
Sheffield—H. B. Elmore.

### ARKANSAS.

Guadelphia—Myal Greene.
Hurrianna—J. H. Grove, City Bill Poster.
Monticello—E. M. Gardner, Bill Poster.
Overton—Ed. N. Walsh.
Newport—John Claridge.
Pine Bluff—Chas. Senyard.
Pittgart—Cellier & Kleiner.
Texarkana—Lemly Bros.

### CALIFORNIA.

Bakersfield—E. R. Crain.
El Paso de Roble—Harry Gear.
Eureka—Eureka Bill Posting Co.
Eureka—Humboldt B. P. Co., H. Lund, mgr.
Los Angeles—Wilshire Posting Co.
Modera—P. L. Grace.
Modesto—Wm. E. Daunt.
Monterey—Chas. F. Glenford.
Orange—T. M. Towne
Orville—John R. Widener.
Pine Bluff—W. D. Crandall.
Redwood City—George West.
Salinas City—O. H. Bullene.
Santa Barbara—W. J. Stafford, 116 De la Guerre street.
San Francisco—Owens & Varney, cor. Market and 10th streets.
San Francisco—Siebe & Green, 11th and Market streets.
San Diego—San Diego Bill Posting Co., Fred. F. Stultz, Manager.
Santa Cruz—L. A. Daniels.
Santa Maria—Geo. W. Brown.
Seymore—John Orr.
Stockee—A. H. Prentiss.
Tulejo—M. D. Neild.
Woodland—Dietz & Glendinning.

### COLORADO.

Aspen—John B. Ledou, P. O. Box 395.
Colorado Springs—The Curran Co., care Elk Hotel.
Cripple Creek and Victor—Quinn Bill Posting Co.
Denver—The Colorado Bill Posting Co.
Denver—The Curran Co., 1728 Lawrence st.
Fort Collins—Fort Collins Bill Posting and Distributing Co.
Grand Junct.—The Haskell Bill Posting Co.
Pueblo—The Curran Co., 114 Santa Fe Ave.
Salida—C. G. Gillum, Bill Poster.

### CONNECTICUT.

Danbury—Fred. A. Shear.
Norwalk and South Norwalk—Harry B. Bussing, City Bill Poster.
New Haven—New Haven Bill Posting Co.
Putnam—L. M. Keith.

### DELAWARE.

Seaford—S. P. Fields.

### FLORIDA.

Fernandina—J. B. Gordon Hall.
Lake City—Lewis F. Thompson.

### GEORGIA.

Athens—H. J. Rowe.
Augusta—C. R. Rowland, City Bill Poster.
Carrollton—Kuns & Perry.
Eastonton—W. T. Reid, Jr.
Madison—Len. C. Baldwin.
Milledgeville—W. M. Smith.
Newnan—E. H. Bowman Co.
Savannah—Chas. Bernard, Licensed City Bill Poster.

### IDAHO.

Boise—R. G. Spaulding.
Boise—Capitol B. P. Co., J. A. Pinney, mgr.
Lewiston—Abney C. Elliott.
Pocatello—Geo. Dash, Box 272.
Wallace—Ed. R. Carlton.
Weiser—W. W. Cowins.

### ILLINOIS.

Atlanta—Theo. Williams.
Belleville—L. E. Tiemann, Bill Poster and Distributor, 508 S. High street.
Belvidere—Fred. Wiffin.
Cairo—Gus Osterloh, City Bill Poster.
Carbondale—J. B. Toler.
Centralia—Joseph E. Hefter.
Chicago—Chicago Bill Posting Co.
Clinton—J. H. Saveley & Co., City Bill Posters and Distributors.
Chicago—The Gunning Posting Service, 239 Wabash ave.
Elgin—Fred. W. Joncks.
Farmer City—F. S. Young.
Freeport—Wahler Bill Posting Plant.
Galesburg—O. J. Johnson.
Galva—F. M. Brown & Son.
Henry—Fred. S. Schaefer.
Jacksonville—Geo. W. Stark & Son.
Lacon—Arno E. Anske.
La Harpe—C. E. Hillier, Box 134.
Macomb—Fred. Smith, 423 N. Dudley st.
Marshall—Victor Janney.
Mattoon—McPherson Bros.
Metropolis—Wm. E. Ware.
Mound City—E. P. Easterday.
Mt. Sterling—George A. Fowler.
Olney—H. C. Rush & Co. Box 66.
Orion—A. S. Dusenberry.
Ottawa—Ottawa Bill Posting Co.
Pekin—Standard Bill Posting Co.
Pekin—Tazewell County Adv. Co.; Chas. Diusdieker, mgr.
Petersburg—The Bishop Bill Posting Co.
Pontiac—Lee Collins, 112 E. Reynolds street.
Sandwich—Walter Bibbs.
Shelbyville—Col. C. Gewdy, City Bill Poster.
Taylorville—O. G. Young.
TUSCOLA—F. C. Bassett.
Vienna—P. A. Johnson.
White Hall—Robert K. Luther.
Winchester—Cyrus P. Reynolds, City Bill Poster.

### INDIANA.

Anderson—Wm. Funk, Bill Poster and Distributor.
Attica—Charles E. Finfrock.
Batesville—Batesville Advertising Co.
Brookston—James W. Brown, Bill Poster.
Bloomington—Bloomington Bill Posting Co.
Cannelton—E. E. Cumming.
Crown Point—Chas. B. Smith, Bill Poster.
Danville—J. V. Cook, Bill Poster and Dist.
Elwood—James Borst.
Evansville—Evansville Bill Posting Co.
Fort Wayne—Fort Wayne City Bill Posting Co., C. B. Woodworth, Manager.
Fort Wayne—Temple Bill Posting Co.
Fowler—Robert Hamilton.
Frankfort—Wm. T. Fenas, City Bill Poster.
Frankfort—Henry Wolf.
Goshen—Chas. Kurtz, Box 746.
Greensburg—Fred. Seitz & Sons.
Greencastle—J. W. Troyer.
Hartford City—C. W. Abbott.
Huntington—Ed. Harter.
Kokomo—H. E. Henderson.
Lafayette—Lafayette Bill Posting Co.
LaFayette—Opera House Bill Posting Co.
La Grange—F. D. Ruick.
Lebanon—Stacy Darnell.
Liberty—Jas. R. Wilson.
Logansport—Chas. E. Schleiger.
Madison—Murphy & Rhoton, City Bill Posters.
Madison—Murphy & Pary, City Bill Posters.
Mitchell—W. M. Munson, Jr.
Oakland City—O. M. Stone.
Peru—Chas. W. Stutesman.
Portland—Geo. D. Sebring.
Remington—George W. Spitler.
Rockport—Robert M. Smith.
Rockville—Parke Co. Adv. Agency, E. Littleton, Manager.
Rushville—Jas. H. Carr & Son, Lock Box 44.
Seymour—W. A. Carter & Son.
Union City—Ed. R. Thurston.
Valparaiso—W. H. Drullinger.
Vincennes—Vincennes Bill Posting Co.
Wabash—Harter Bros.
Waterloo—Fred. J. Rickard.
Whiting—Smelzer & Garvin.
Worthington—J. E. Calland.

### INDIAN TERRITORY.

South McAlester—J. A. Maddox.

### IOWA.

Algona—Jas. A. Orr, Bill Poster.
Bloomfield—Lon P. Smith, Box 208.
Burlington—Chamberlin, Harrington & Co.
Calmar—Gilbert N. Olson.
Council Bluffs—C. W. Nichols, 16 N. Main st.
DesMoines—W. W. Moore (licensed Dist. and S. T.)
Denison—B. D. Stevens.
Dows—R. L. Allen, Box 181.
Eldon—Wilson G. Taylor, Box 581.
Ft. Madison—Elliott Alton.
Grinnell—Geo. R. Clifton, Jr., 1030 West st.
Harlan—Amasa Crosiar.
Indianola—J. S. Martin.
Newton—Arthur Lister.
Jefferson—H. A. White.
Le Mars—Wm. O. Light.
Nevada—Story County Advertising Co.
New Hampton—R. R. Garver.
Osceola—S. B. Delk.
Osceola—F. W. Doss, City Bill Poster.
Shenandoah—C. L. Hoover.
Tipton—Grant E. Inaham.

### KANSAS.

Abilene—John M. Looker.
Coffeyville—Hollinger & Tibbils.
Garnett—F. L. Mahan, City Bill Poster.
Great Bend—Chas. Vancil, Bill Poster and Distributor. Owns all boards in city.
Great Bend—Mayers Bros.
Harper—J. H. Thompson.
Hutchinson—Kansas Bill Posting Co., Hoops & Meyer.
Junction City—Herman Delker.
Kinsley—J. O. Harney, Bill Poster and Distributor.
Lawrence—J. D. Bowersock.
Marysville—R. A. Weld.
Parsons—Howard Graves. L. B. 124.

### KENTUCKY.

Allenville—Walter B. Carvell & Co.
Bardstown—Joseph Applegate.
Danville—Boyle Nichols.
Madisonville—J. E. Mullennix.
Newport—Gutting & Son.
Owensboro—Owensboro Bill Posting Co., J. G. Burch.
Richmond—The Richmond Bill Posting Co.
Shelbyville—T. S. Baxter & Son, Box 336.
Winchester—Perry Bros.

### LOUISIANA.

Alexandria—F. H. Carnahan.
Lake Charles—The A. H. Waitt Adv. Co.
Morgan City—F. B. Ghirardi.
Shreveport—Ed. Seaman.
Thibodaux—American Bill Posting Co.

### MAINE.

Dexter—Chas. F. Edgerly.
Eastport—Jas. A. Muldoon.
Ellsworth—Ellsworth Bill Posting Co.
Mechanic Falls—Jordan Advertising Co.
Rockland—C. D. Chapies.
Waterville—S. H. Chase.

### MARYLAND.

Brunswick—Chas. E. Butler.
Easton—John R. Thompson.

### MASSACHUSETTS

Clinton—Geo. S. Gibson.
Danvers—W. W. Wakefield.
Gloucester—Richard Connors.
Haverhill—J. F. West.
Leominster—Leominster Adv. & Bill Posting Co.
Lynn—City Bill Posting Co., Dodge & Harrison, Managers.
Middlebero—E. H. Blake.
Palmer—Newell S. Taylor, Box 534.
Taunton—Taunton B. P. Co., 45 Cohannet st.
Westboro—F. H. Sandra Bill Posting Co.
Worcester—Wilton Bill Posting Co.
Worcester—Fiske Bros., 45 Waldo st.

### MICHIGAN.

Allegan—T. E. Streeter.
Alpena—R. Nolan.
Belding—W. H. Fish.
Cadillac—Charles I. Spencer.
Cheboygan—A. J. Finn.
Detroit—Walker & Co.
Dowagiac—Leckie Bill Posting Co., W. T. Leckie, Manager.
Durand—F. A. Rivett.
East Tawas—H. G. Bristol.
Fenton—L. S. Field, City Bill Poster.
Gladstone—James McWilliams.
Greenville—Wm. H. George.
Hancock—Jos. V. Box 197.
Hart—Fred. N. Harris, Jr.
Ithaca—James Donaldson.
Kalamazoo—B. A. Bush, City Bill Poster.
Kalkaska—Fred. G. Stuart, Lock Box 306.
Lapeer—Cal M. Gillette, Box 826.
Marine City—Hunt & Perrin.
Milan—The W. B. Coolman B. P. & D. Co.
Otsego—Frank L. Deuel.
Paw Paw—H. E. Sherman, Bill Poster.
Port Huron—Bennett Bill Posting Co.
Sturgis—D. A. Osborn.

### MINNESOTA.

Austin—P. H. Zender & Son.
Brainerd—J. B. Stinehour.
Fairmount—Warren Lewis.
Faribault—Jones Bill Posting Co.
Minneapolis—Breslauer Bill Posting Co.
Morris—J. W. G. Curtiss.
Northfield—F. J. Couper.
Owatonna—Steele-Waldron Bill Posting Co., F. M. Smersh, Manager.
Owatonna—H. H. Herrick.
Red Wing—J. C. Judge, City Bill Poster.
Redwood Falls—Frank L. Carpenter.
Rochester—J. C. Judge, City Bill Poster.
St. Charles—E. H. Ingham.
St. Cloud—Davidson Advertising Co.
St. Peter—H. J. Ludeke, Jr.
Winnebago City—G. E. Waldron.

### MISSISSIPPI.

Canton—Green Coleman.
Jackson—Joe Brown.
Natchez—F. G. Pellettieri.
Meridian—L. D. Hoffer, Licensed City Bill Poster.
Starkville—W. D. Cochran.
Vicksburg—James McQuiggan.
Yazoo City—D. Wolerstein.

### MISSOURI.

Boonville—Frank Gordan.
Brunswick—Price Ewing.
Carthage—Carthage Bill Posting Co.
Centralia—Rodemyre & Woods.
Chillicothe—Z. B. Myers.
DeSoto—Leon Herrick.
Fulton—C. O'Beirne.
Hannibal—J. B. Price.
Kirksville—Wm. Allen Smith.
Macon—Fred. C. Parker.
Marceline—C. F. Long.
Mexico—Hatton & Clendenin.
Moberly—P. Halloran, 223 Clarke st.
Odessa—Jim Waddle.
Rich Hill—Newman Gossom.
St. Charles—City Bill Poster, J. N. Mittelberger, Manager.
St. Louis—The Merchants' B. P. Co., W. F. Williamson, propr., 210 N. 7th st.
Stanberry—J. H. Patterson, Box 301.
Webb City—Webb City and Carterville Advertising Co.

### NEBRASKA

Broken Bow—E. R. Purcell.
Central City—H. C. Martin.
Chadron—R. W. Gaylord.
Columbus—John Winkelman.
Fremont—M. M. Irwin.
Fremont—U. S. Watts.
Lincoln—F. C. Zehrung, member A. B. P. of the U. S. and Canada.
LINCOLN—W. I. Spare, City Bill Poster.
Nebraska City—Carl Morton.
Nebraska City—J. Wier & Son.
North Platte—Warren Lloyd.
Superior—H. Brassemeyer.
Tilden—J. W. Russell, Box 58.
Wymore—Henry Anderson.
York—Gus A. Stapleton.

### NEW HAMPSHIRE.

Exeter—Jas. D. P. Wingate.
Laconia—J. F. Harriman, City Bill Poster and Distributor.
Meredith—Jerry M. Mayo.

### NEW JERSEY.

Atlantic City—Empire B. P. Co., 1811 Atlantic ave. Address Philadelphia.
Camden N. J.—Temple B. P. Co., Temple Building. Address Philadelphia.
Clayton—Wm. H. Jacobs.
Hackensack—Hackensack Bill Posting Co.
Hoboken—Hoboken Bill Posting Co.
Jersey City—J. F. O'Meallia.
Newark—Newark Bill Posting Co.
Paterson—Paterson Bill Posting Co.
Plainfield—A. L. Force.
Red Bank—M. F. Sherman, 5 Broad st.

### NEW MEXICO

Las Vegas—Chas. Tamme, Box 34.

### NEW YORK.

Albany—Albany B. P. & Adv. Co., 35 Beaver.
Baldwinsville—Jas. E. Cunningham, Box 189.
Brooklyn—American Bill Posting Co.
Elmira—E. L. Johnson, Mgr. Globe Theater.
Fulton and Oswego Falls—Wm. Cook.
Glens Falls—A. M. Cheesebro, 91 South st.
Gloversville—Olin S. Sutliff.
Jamaica—Chas. Wood.
Johnstown—Olin S. Sutliff.
Lowville—C. D. V. Carter.
Little Falls—Norris & Kingsbury.
Matteawan—W. S. Dibble.
Middletown—Thos. Kain, 88 South st.
Mount Vernon—P. J. Ring.
New York City—H. Munson, 4 Murray st.
New York City—Reagan & Clark, 21 Ann st.
New York—A. Van Beuren, 128 4th ave.
Norwich—G. P. Breed.
Olean—Olean Bill Posting Co.
Oswego—Jos. A. Wallace.
Schenectady—C. R. Benedict.
Sar. toga Springs Bill Posting Co—A. Eddy.
Troy—W. J. McAllister & Son, 416 River st.
Yonkers—W. L. Mildrum, 31 Warurton av.

### NORTH CAROLINA.

Asheville—Asheville Advertising Agency.
Lumberton—Geo. G. French.
Reidsville—R. M. B. Ellington.
Wilmington—S. A. Schloss.
Winston—Wm. T. Pfohl.

### NORTH DAKOTA.

Valley City—Smith Decorating Co.
Wahpeton—B. M. Buckminster.

### OHIO.

Ada—S. W. Rayl, Bill Poster and Distributor.
Akron—Bryan & Co., 125 Main st.
Bellaire—Fitton Bill Posting Co.
Bluffton—Alven E. Temple.
Bowling Green—The American Co.
Bowling Green—Commercial Bill Posting Co., A. H. Yonker, Manager.
Bradner—The Am. Co. (Bowling Green, O.)
Bucyrus—Frank R. Myers.
Butler—W. L. Hissong.
Canal Dover—John H. Fox & Bro.
Canal Dover—The Tuscarawas Distributing Sign Writing and Bill Posting Co.
Chicago—Louis Simmermacher.
Circleville—Baughman Bros.
Cleveland—Bryan & Co., High and Middle sts.
Columbus—Miller Bros., 83 West Town st.
Coshocton—Frank P. Hagans.
Crestline—W. J. Carney.
Custar—The American Co. (Bowling Green.)
Cygnet—The American Co. (Bowling Green.)
Defiance—J. P. Elsey.
Leipsic—J. S. Peach.
Hoytville—The Amer'n Co. (Bowling Green.)
Lima—W. C. Tirrill.
Lisbon—Edgar D. Liechtenstine.
Logan—F. A. Koppe.
Marietta—Koerner & Thomas.
Mermill—The American Co. (Bowling Green.)
Middletown—E. O. Barnet.
Milton—The American Co. (Bowling Green.)
Mt. Vernon—L. N. Headington.
Nelsonville—W. S. Runion.
New Philadelphia—S. W. Scott.
Norwalk—J. M. Harkness.
Pemberville—The Amer. Co. (Bowling Green.)
Perrysburg—The Amer. Co. (Bowling Green.)
Portage—The American Co. (Bowling Green.)
Portsmouth—R. W. Lodwick.
Prairie Depot—The Am. Co. (Bowling Green.)
Rising Sun—The Am. Co. (Bowling Green.)
Rudolph—The Am. Co. (Bowling Green, O.)
South Charleston—F. M. Heaton.
Springfield—H. H. Tyner & Co.
Steubenville—Samuel D. Sumter.
Tiffin—J. R. Lewis.
Toledo—Bryan & Co., 513 St. Clair st.
Ubrichsville—Twin City B. Post. Co., Box D.
Van Wert—Smith & Whires, 503 Park Place.
Wellington—L. W. Ely.
Weston—The American Co. (Bowling Green.)
Washington C. H.—Smith & Vincent.
Zanesville—R. D. Schults.
Zanesville—England Bros., 31 N. Fifth st.

### OKLAHOMA TERRITORY.

Clayton—Waltman Posting & Distributing Co.
Guthrie—Okla. Adv. & Dist. Agency, Box 266.
Guthrie—G. W. Foster. Lock Box 266.
Kingfisher—Northup Bill Posting & Distributing Co.
Shawnee—Joseph H. Herron.

### OREGON.

Ashland—Chas. H. Gillette.
Astoria—T. S. Simpson & Son.
Baker City—W. Newell.
Portland—N.W. B. P. & D. Co., 346 Morrison.
Salem—Salem B. P. Co.

### PENNSYLVANIA.

Ashland—Frank H. Waite.
Bethlehem, South and West Bethlehem—Gorman Bill Posting & Distributing Co.
Butler—H. J. Dougherty & Sons.
Carlisle—Geo. Cramer, 133 W. Pomfret st.
Connellsville—R. G. Curran.
Cambridge Springs—H. W. Wilber & Co.
Emlenton—W. L. Pierce.
Greensburg—R. G. Curran.
Greenville—J. S. Laird.
Hanover—J. Percy Barnitz.
Harrisburg—Markley & Appell.
Johnstown—A. Adair.
Johnstown—Flood City Bill Posting Co.
Lebanon—Chas. A. Oliver.
Lykens—H. B. Matter.
Mansfield—The W. D. Husted Adv. Co.
Minersville—Minersville Adv. Co., L. B. 231.
McDonald—Bert M. McCartney.
Meadville—Geo. Knox.
Milton—A. J. Blair.
New Castle—The J. G. Loving City Bill Posting Co.
Philadelphia—American B. P. Co. (Ltd.), 814 Walnut st.
Pittston—Pittston B. P. Co.
Scranton—Reese & Leng.
Sunbury—Sunbury Bill Posting Co., J. T. Cannon, Manager.
Washington—A. B. Means, 31 W. Chestnut st.
Wellsboro—A. H. Dartt & Co.
Wilkesbarre—Wilkesbarre Bill Posting Co.
Williamsport—Geo. H. Bubb.

### RHODE ISLAND.

Providence—Old Colony B. P. Co.

### SOUTH CAROLINA.

Charleston—Charleston Bill Posting Co., Fuller & Bernard, Propts.
Charleston—Chas. W. Keogh.
Columbia—R. S. Marks & Co., 1425 Gates st
Georgetown—R. L. Chas. Driggs.

### SOUTH DAKOTA.

Madison—Louis H. Willhite.
Madison—F. D. Fitts.
Sioux Falls—Sioux Falls B. P. Co.

### TENNESSEE.

Athens—O. M. West Bill Posting Co.
Bristol—Border City Bill Posting Co., Oliver Taylor, Manager.
Covington—Howard N. Holshouser, Box 457.
Jellico—Thos. Bell.
Knoxville—Southern B. P. Co.
Memphis—Van Brunt & Co., successors to Memphis B. P. Co., R. S. Douglas, pron.
Pulaski—Pulaski Bill Posting Co.
PULASKI—A. M. Notgrass.
Union City—Oscar R. Crews.
Westmoreland—J. M. Louthan.

### TEXAS.

Bastrop—Chas. P. Ziegenhals.
Beaumont—Welcome Rollins.
Belton—D. F. Gray.
Brownsville—Valle & Bros. Adv. Co.
Brownwood—Hiram H. Thomas.
Bryan—John B. Mike.
Calvert—James Hooks.
Clarksville—Chas. O. Gaines.
Cuero—Richard Harris, Box 83.
Dallas—Geo. Robinson.
Flatonia—The Moore B. P. & Adv. Co.
Gainesville—Paul Gallia.
Galveston—E. Howard, 617 Postoffice st.
Hillsboro—J. S. Phillips.
Houston—C. T. Sivalls, Box 206.
Lampasas—Jim Mace.
Laredo—Eugene Sloan.
Marlin—Ike Jacobs
McKinney—Burnett & Goodin. Box 201.
San Angelo—Sam. Smith, Box 182.
Sherman—J. Long, 117 East Side Square.
Smithville—D. E. Colp.
Texarkana—Lemiy Bros.
Waco—Louis Sternkorb, 112 S. 4th st.
Whitewriet—Niler Lewis.

### VERMONT.

Burlington—B. B. P. Co.; Mrs. W. K. Walker.
Newport—E. H. Norris.
Springfield—George H. Stiles.

### VIRGINIA.

Alexandria—J. M. Hill & Co.
Bedford City—Wm. W. Hayden.
Culpeper—J. C. Williams.
Franklin—Ross I. Leary.
Roanoke—City Bill Posters.
Staunton—Wm. Glenn.

### WASHINGTON.

Chehalis—City B. P. & Dist. Co., Box 324.
Colfax—Geo. H. Lennox.
Dayton—Day's Advertising Co.; Geo. E. Day, Manager.
Pullman—M. T. Chapman.
Puyallup—Geo. M. Acly.
Snokomish—W. P. Shaforth.

### WEST VIRGINIA.

Huntington—Will A. Russell.
Morgantown—M. J. Sonneborn.
Wellsburg—A. B. Noland, Box 232.

### WISCONSIN.

Chippewa Falls—C. G. Sherman, C. B. Poster.
Elkhorn—Byron E. Button.
Fond du Lac—P. B. Haber.
Ft. Atkinson—Chas. B. Rogers.
Janesville—Peter L. Myers.
Kaukauna—J. D. Laws.
Menominee—The Schwedm B. P. & Adv. Co.
Menominee—W. S. Schmidt.
Oshkosh—J. E. Williams.
Richland Centre—J. H. Coates.
Sturgeon Bay—Bernard Hahn.
Wausau—C. S. Cone.
Waterloo—John Leaver.

### WYOMING.

Laramie—H. E. Root, City B.P., opera house.
Sheridan—B. C. LeRoy, 93½ N. Main st.

### CANADA.

Glencoe—John Foy.
Montreal—St. Lawrence Adv. Co.
Niagara Falls Ont.—N. Falls B. P. & D. Ag.
Picton—H. J. Graham.
St. Johns—J. Bouchard.
Sherbrooke, Que.—F. H. Leech.
Vancouver, C. A.—A. F. Morris, manager, 1 Lefevre Block.
Windsor—Windsor B. P. & Dist. Co., Box 87.
D. C. Benjamin, Manager.

### HAWAII ISLAND.

Honolulu—Will Prestidge.


THERE IS ONE ASSOCIATION OF DISTRIBUTORS IN AMERICA AND ONLY ONE. IT IS CALLED

THE

# INTERNATIONAL ASSOCIATION OF DISTRIBUTORS.

It has been tested and tried. It has stood the tests and the trials. It has rescued the business of distributing, lifted it from the depths in which it formerly languished and placed it high among the legitimate, honorable and recognized callings.

In order to accomplish this it has been compelled to keep close watch on its members after they were admitted. Whenever an applicant had a record that was not spotless he was rejected. Whenever a member was detected in dishonest, negligent or even loose work he was expelled. In this way a high standard was established and by diligent weeding has been maintained. The plan has proven satisfactory. Advertisers were satisfied. Distributers were satisfied. Billposters were satisfied. Everybody was satisfied, except the weeds and they uniting with the rejectees have started a pseudo-association. They have adopted a name, a constitution and trade marks closely resembling those of the International Association of Distributors. They have imitated the original in everything except its honest policy and sterling integrity. Beware of them. For the most part they are not distributors. Those of them who are not downright dishonest are flagrantly incompetent. If there be one honest man among them, he is foolish to remain long, for a man is known by the company he keeps.





Wake up! Wake up

Here is something the Wire Artists can not imitate! A Rolled Gold, hand-made



DEWEY Sword Pin...

One Pin, by mail, 10c. That Sells like Hot Cakes.

6oc. per doz. $6.00 per gro
No free samples. Send money by P.O. or Express money order.

Vokes Jewelry Co.,
New York Office: 6 Maiden Lane. Factory: Covington, Ky.

The Very Idea

is just what every advertiser is seeking. Subscribers to

PUBLICITY

the popular English monthly advertising periodical, contains the cream of all the most practical ideas originated in every quarter of the globe, and, therefore, you cannot do better than get it. Only 50 cts. for a full year's subscription.....

MORISON'S ADVERTISING AGENCY
HULL, ENGLAND.

PALATKA, FLA Pop 4,000. H. L. MILLER Billposter and Distributor. Best of reference. Owns all boards.

Established 1870.
CHAS. WOOD, Billposter, Distributor, Jamaica, N.Y.
1000 three-sheet boards, 180 stands. Population Jamaica and suburbs, 35,000. Rates: posting 3 cents per sheet; distributing, per 1000, $2.00.

PASTE.

PROGRESSIVE BILLPOSTERS ALL BUY OUR "O" PASTE, made especially for their use because far BETTER than home-made, more convenient and certainly CHEAPER. Will not sour and will keep for an indefinite length of time. On receipt of $1 50 will ship you a sample barrel holding over 250 pounds out of which can make fully three barrels by reducing with cold water as needed. Many billposters act as our agents and control local paper hangers' trade as well as others and why not you?

If interested at all write us. THE INDIANAPOLIS PASTE CO
INDIANAPOLIS, IND.

The Only Genuine, Perfectly Correct CYCLE SKATE.

Rubber Tires, Ball Bearing, No Dust, Noiseless.

The Original.....

BUFFALO FOOT CYCLES

AGENTS WANTED.

The Novelty that Gets the Money.

Now is the Time to Open an Acadamy.



New 1900 Model.

Exclusive territorial rights. Send for Sample Pair. W,S.C. Model,$6. Buffalo Model,$5.

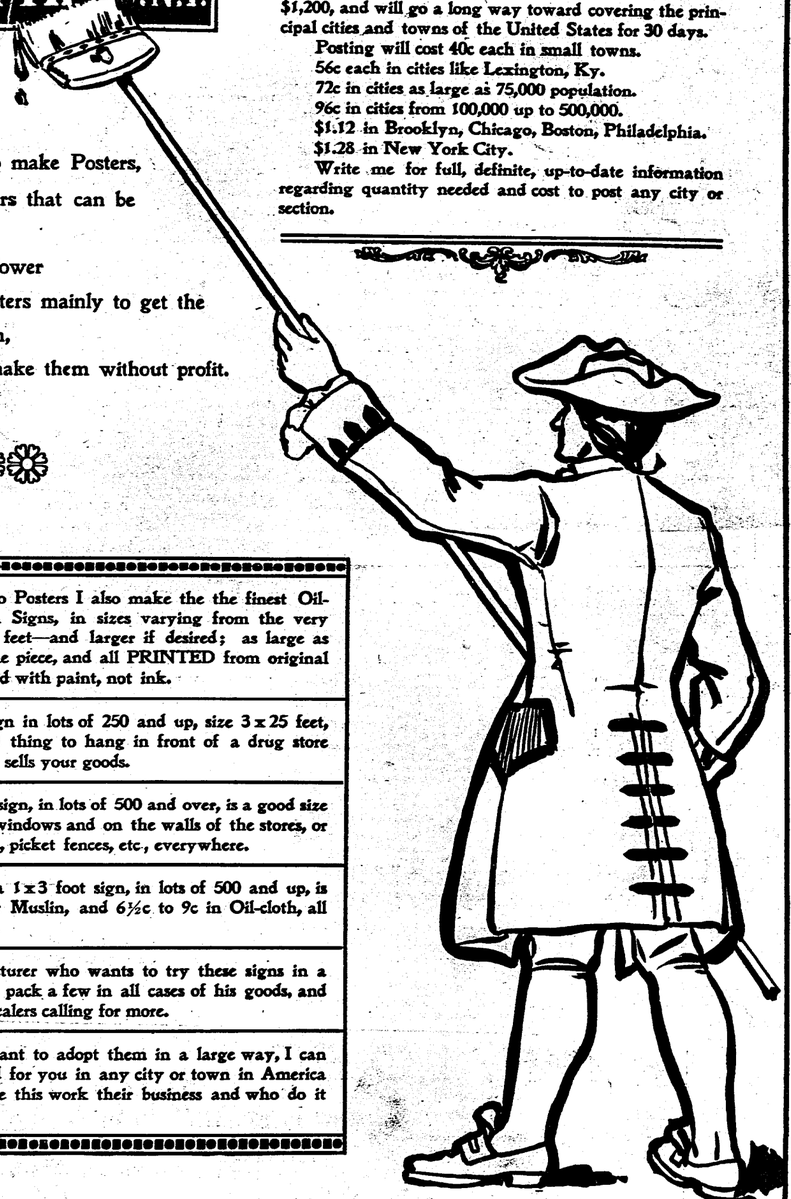
BETTER THAN A BICYCLE FOR ASPHALT PAVED STREETS.

LIBERAL DISCOUNTS TO THE TRADE, Agents, Managers of Theatres, Halls, Rinks, Bicycle Acadamies, Gymnasiums, etc Send 5 cents, in postage, for booklet, "How to Conduct a Foot Cycle Acadamy," terms, etc.

Address Communications: W. S. CLEVELAND, Auditorium Hotel, CHICAGO, ILLS.

Did you ever Cycle Afoot.

# $amW.Hoke
## POSTER MAKER
### 255 FIFTH AV. N.Y.



**YES,** I do make Posters,
And the finest Posters that can be made;
And my prices are lower
Because I make Posters mainly to get the posting of them,
And can afford to make them without profit.

An Eight-sheet Poster is about 7 feet wide and 9½ feet high.

It is a good size for the smaller cities and towns, and many good advertisers use no larger size for larger cities.

5,000 eight-sheet Posters will cost from $800 to $1,200, and will go a long way toward covering the principal cities and towns of the United States for 30 days.

Posting will cost 40c each in small towns.
56c each in cities like Lexington, Ky.
72c in cities as large as 75,000 population.
96c in cities from 100,000 up to 500,000.
$1.12 in Brooklyn, Chicago, Boston, Philadelphia.
$1.28 in New York City.

Write me for full, definite, up-to-date information regarding quantity needed and cost to post any city or section.

In addition to Posters I also make the the finest Oil-cloth and Muslin Signs, in sizes varying from the very smallest to 3 x 5 feet—and larger if desired; as large as 3 x 100 feet in one piece, and all PRINTED from original designs, but printed with paint, not ink.

A Muslin Sign in lots of 250 and up, size 3 x 25 feet, is a mighty good thing to hang in front of a drug store or other store that sells your goods.

A 1 x 3 foot sign, in lots of 500 and over, is a good size to nail under the windows and on the walls of the stores, or on the trees, boxes, picket fences, etc., everywhere.

The cost of a 1 x 3 foot sign, in lots of 500 and up, is about 4c to 6c for Muslin, and 6½c to 9c in Oil-cloth, all in gorgeous colors.

The manufacturer who wants to try these signs in a small way, should pack a few in all cases of his goods, and he will find the dealers calling for more.

When you want to adopt them in a large way, I can have them tacked for you in any city or town in America by men who make this work their business and who do it right.

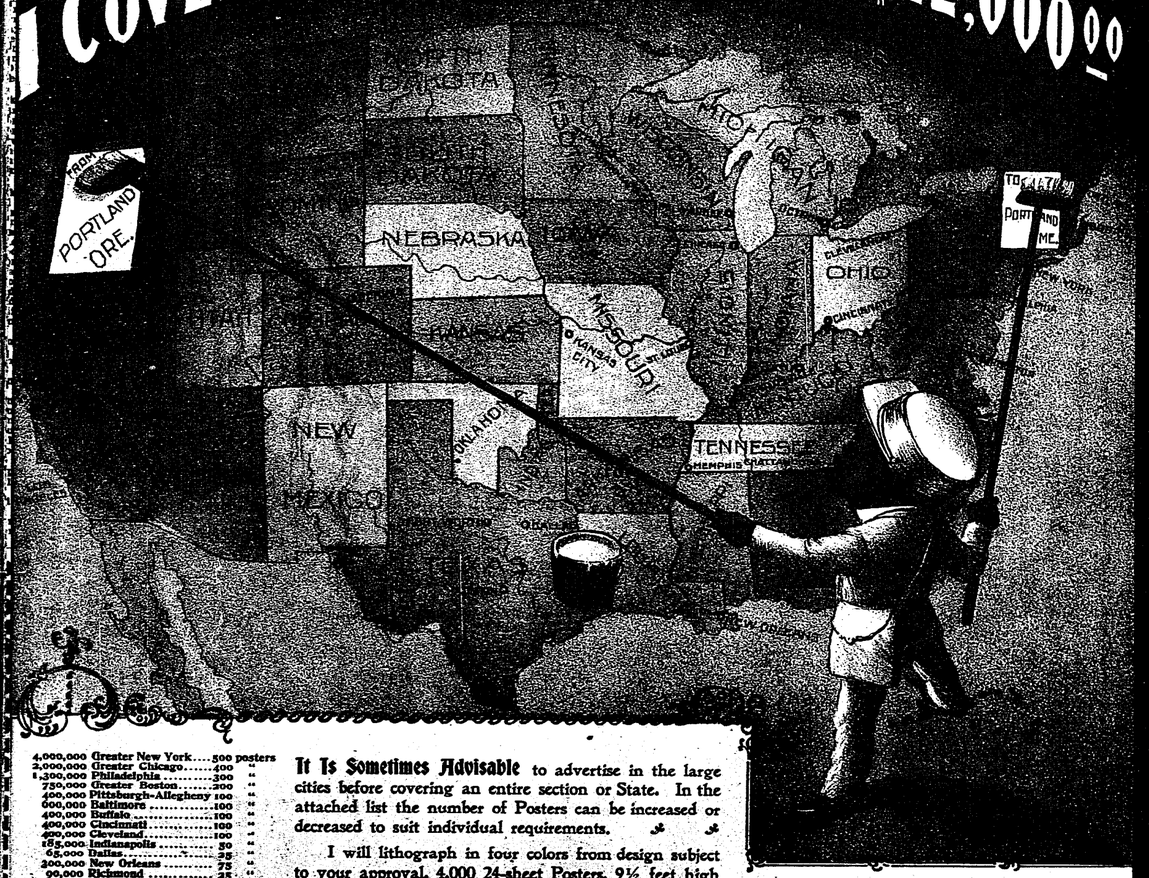
**$am W. Hoke Long Distance Bill Poster, 255 FIFTH AV. N.Y.**

# THE BILL BOARD




## Christmas 1899 Number

# I COVER THE CONTINENT FOR $12,000.00




| | | |
|---|---|---|
| 4,000,000 | Greater New York | 500 posters |
| 2,000,000 | Greater Chicago | 400 " |
| 1,300,000 | Philadelphia | 300 " |
| 750,000 | Greater Boston | 200 " |
| 400,000 | Pittsburgh-Allegheny | 100 " |
| 600,000 | Baltimore | 100 " |
| 400,000 | Buffalo | 100 " |
| 400,000 | Cincinnati | 100 " |
| 400,000 | Cleveland | 100 " |
| 165,000 | Indianapolis | 50 " |
| 65,000 | Dallas | 25 " |
| 300,000 | New Orleans | 75 " |
| 90,000 | Richmond | 25 " |
| 150,000 | Providence | 75 " |
| 650,000 | St. Louis | 125 " |
| 400,000 | Minneapolis-St. Paul | 100 " |
| 300,000 | Washington | 100 " |
| 350,000 | San Francisco | 100 " |
| 100,000 | Nashville | 25 " |
| 105,000 | Memphis | 30 " |
| 50,000 | Chattanooga | 25 " |
| 240,000 | Louisville | 75 " |
| 275,000 | Milwaukee | 75 " |
| 75,000 | Los Angeles | 25 " |
| 175,000 | Kansas City | 50 " |
| 165,000 | Denver | 50 " |
| 300,000 | Detroit | 75 " |
| 90,000 | Grand Rapids | 25 " |
| 65,000 | Portland, Ore. | 40 " |
| 40,000 | Portland, Me. | 20 " |
| 65,000 | Savannah | 40 " |
| 75,000 | Atlanta | 25 " |
| 65,000 | Salt Lake City | 25 " |
| | | 3,180 posters |

**It Is Sometimes Advisable** to advertise in the large cities before covering an entire section or State. In the attached list the number of Posters can be increased or decreased to suit individual requirements.

I will lithograph in four colors from design subject to your approval, 4,000 24-sheet Posters, 9½ feet high and 20 feet long, on the Best 70 pound Lithographic Paper; I will POST 3,180 of them as per schedule, listed, protected, renewed and GUARANTEED 30 days, all for $12,000.00.

**When you consider** the visitors from the surrounding country, you can safely count on this advertising reaching one-half the adult population of the United States.

Take all other methods of advertising that you may care to consider, and figure out the cheapest possible plan for one month's constant publicity, and you will find this the cheapest.

**Then consider** the prominence and impressiveness of this Handsomely Lithographed 20-foot Sign, and you will agree that this is also the Best for the Money—or even double the money.

PLACE YOUR ENTIRE ORDER WITH, AND LEAVE ALL THE DETAIL WORK IN THE HANDS OF THE LONG-DISTANCE BILLPOSTER.

# $am W. Hoke

255 5th Ave.,
NEW YORK.

P. S.—DON'T FORGET MY OIL-CLOTH AND MUSLIN SIGNS. Send for Samples and Prices.

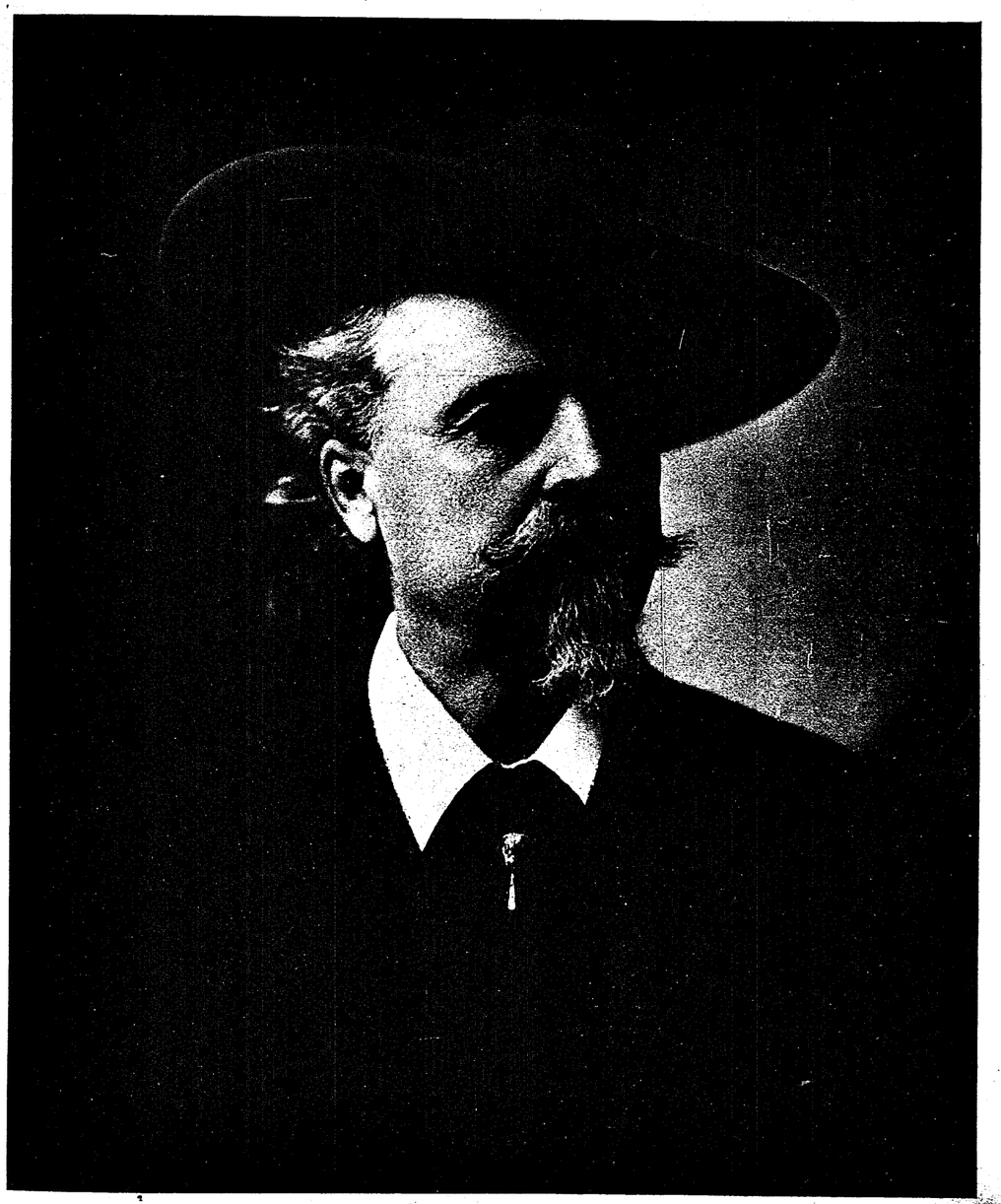
# LACKING-MISSING MUTILATED ON FILM FILE

When any of the material lacking, missing, or mutilated is microfilmed it will normally be found in its bibliographic sequence. If not, see the end of the reel concerned or a supplementary reel.

Vol. XII #2
Dec. 1, 1899

# THE BILLBOARD

VOL. XII., No. 2. CINCINNATI, DECEMBER 1, 1899. PRICE 10 CENTS PER YEAR, $1.00

COL. WILLIAM F. CODY.

**Famous Scout. --- Great Showman. --- Perfect Gentleman.**



## The Uninvited Guest.

G. N.

JOSEPH McRAY puffed vigorously at his cigarette and mused to himself: "Strange one can not shake off this Christmas feeling—sure as the time comes around, and it is no time in rolling around—the same air of festivity prevails. Here I am, in this great city, a total stranger, and all of this huge place ringing with holiday joy, and I alone, and an alien." He picked up a photograph from his dresser and looked very longingly at it. It was a picture of the old home. Then he went to the fireplace, threw his cigarette away, and said to himself: "Now, I'll play a joke on myself. I'll jump into my dress suit and go out and pretend I am going to join some gay party and have a real Christmas eve lark. Maybe I will drop into a hotel or cafe and hear the music, anyway."

McRay lingered over his toilet with great care. He arranged his tie, and perfected each detail, before he donned his ulster and high hat, he gave one last look in the cheval glass. It reflected a very handsome man, tall and splendidly broad. He smiled rather grimly at himself—his face was smooth shaven, the chin perhaps a bit too square, but it added to his features a resolute set that gave the keynote to his whole character.

Joseph McRay stepped out into the cold, crisp night—the full moon shown down in silvery glory and the snow glistened and reflected a thousand opalescent tints. The air brought the rich color to McRay's cheeks and he breathed deeply the fresh, pure air.

A small child came up to him, thrusting a bunch of violets into his hand.

"Please, mister, it's the only one left; only fifteen cents."

McRay tossed a quarter at the shrinking child and put the bunch of fragrant flowers into the buttonhole of his coat.

He walked down to that portion of the city where the world seemed alive with painted Santa Clauses, tin toys and gaping urchins. He stayed to see several pantomime shows of Santa Claus generously handing his bounty to dressed up children in the department store windows. He then walked on—on away from it all to the fashionable quarter, where the houses glowed with myriads of softly colored lights, and where the air of festivity and joy reigned.

Suddenly he stopped before a great stone church—the lights streamed on the pavement and the strains of Mendelssohn's "Wedding March" filled the air. The bridal party had come out and had entered the carriages. A moment later and McRay found himself in the terrible crush of guests crowding from the church. The voices of the policemen mingled with the chatter of the beautifully gowned women.

McRay began to feel like one of them, when suddenly he was grasped on the arm by a vision in a white elderdown wrap, who said:

"Here is the carriage, come on!"

Then the presiding functionary in blue pushed him into the awaiting carriage.

It was all done so quickly that McRay did not have time to think. Then the brilliant light fell on his face, and McRay often wondered how he must have looked. It was his stolid chin which defied astonishment at all times that saved him.

Then the vision said: "Oh," with a little gasp—and as she leaned forward the elderdown wrap fell from her bare shoulders.

"I'm—I'm afarid there is some mistake."

"Yes," said McRay, "I am quite sure of it."

"Why, where did Harry go?" she asked.

"There was such a dreadful crush that evidently you were separated," McRay said in an almost ennuied tone.

"Oh, it was perfectly awful. Well, we will meet at the house, and since you and I are obliged to ride there together we may as well make the best of it."

"I think so," said McRay. The lights without gleamed on his white shirt front and lit up the little bunch of violets. He appreciated the dress suit then as he never had before.

The beauty opposite had relapsed into the cushions and played with her flowers. McRay noticed they were violets.

"The whole color scheme was charming, was it not? and I am so glad Katherine insisted upon it being a violet affair. Jack likes American beauties, doesn't he?"

She buried her face in her violets.

"They are always beautiful," he answered, and felt that he had not made a very brilliant remark, but he was inwardly wishing that he had given the flower girl a dollar. Then he said:

"There are so many pretty legends connected with the simple little violet that they are dear to the feminine heart. They seem to men like a woman's flower, and that makes them fond of them." He said this in a slow, well modulated voice.

"That is very pretty, indeed. How beautiful Katherine looked, like a Queen, and Jack seemed so proud, didn't he?" she continued volubly.

"Jack had reason to be indeed happy," answered McRay. He knew now that the bride's name was Katherine, and how easily it came to say "Jack." He wondreed how long this was to last.

"Do you know, since accident has thrown us in the same carriage I should like to know your name. Jack had so many college friends come on, I did not meet half before the wedding. In fact, I believe you all came an hour before the wedding. I do not see how you made it. You will feel strange so I will introduce you, since we are both friends of the bride and groom."

"How did you know I was one of the college men?" asked McRay.

"Why, because I never met you before, and I saw such a lot of them—all strangers—and each one wore their violet bunches all made alike, the same size."

He laughed. "Why, what a detective you would have made, Miss"—

"Ferris, and your name?"

"Joseph McRay."

She leaned over and shook hands with him.

"This is a lark, isn't it, Mr. McRay, and I am glad to meet you. I wonder where Harry is? He must be very alarmed. Harry is my brother, and I wonder if he is yet standing holding my fan."

Miss Ferris laughed good naturedly and seemed comfortably at home in the carriage with a perfectly strange man, whom, but for a freak of fortune, she would never have seen. She was young and had been raised in a fashionable boarding school, and since her advent into society had been in an atmosphere of utmost conventionality. She was romantic, and the idea appealed to her very strongly. Here was a young, handsome man, evidently one of Jack's friends. His appearance pleased her, and she felt sure that he was one of the college men who belonged to the swell club, and who had come on for the wedding.

"Cornell, isn't it?" she ventured. McRay had graduated five years before at that college, and he began to think that Fate was playing into his hands.

"Yes, Cornell." They discussed the latest football games until the carriage drew up to the Fifth avenue mansion and he helped Miss Ferris up the great stone steps.

"Be game, Mac, old fellow," he said to himself, "you are in for it now."

There was such a terrible crowd of fluttering femininity that they could not get near the bride and groom, who stood at the end of the great salon, and McRay felt devoutly thankful.

"Oh, here is Harry," laughed Miss Ferris, as she introduced a young chap of nineteen or twenty. Harry was not a picture of amiability as he asknowledged the introduction awkwardly. His sister said airily:

"Dearie, I came with Mr. McRay—we had quite a pleasant drive."

She looked very pretty with the brilliant light shining down on her, and McRay noticed how brilliant her teeth and how laughing her eyes.

He felt very glad that he had come. She introduced him to a number of people near her and then she said: "I must go and see dear Katherine for a minute."

While she was gone McRay slipped out and walked hurriedly away. He highly appreciated his experience, and he went to a downtown cafe to smoke and think it over. His Christmas eve had been a novel one, and, although he knew that his Christmas Day would be lonely, he at least had had a very unusual experience.

That night he dreamed of Miss Ferris and dreamed that he was helping her to wrap that great elderdown cloak about her, and that she said:

"You are an awful fraud, which of us is the most clever, I unconsciously, or you by design?" and then he dreamed he saw her dazzling teeth and fine eyes.

For the next few weeks McRay haunted the theaters, the opera, the swell cafes and the churches to see if he could find some trace of his "cab companion." He always called her that, although he knew that he had ridden in a very comfortably cushioned private equipage. He dined at the club now and began to feel very much at home. He became quite a favorite with the older men, who admired his clear business sense.

One day he met her very unexpectedly and very accidentally. She was walking down the avenue almost buried in a hugh bunch of chrysanthemums.

"Why, Mr. McRay," she said, extending her hand, "I have not seen you since the wedding, and then I did not see you long. Why did you leave so early? Do you live here," she asked somewhat queerly.

"I am here for the present. I am at the University Club."

"Oh," she rippled, with smiles again. "Well, I heard from the bride and groom; they are in Paris."

(Where I hope they will stay, thought McRay.) "Having a glorious time seeing everything, of course. I envy them, don't you, Miss Ferris?"

Miss Ferris dropped her eyes and said 'No" very softly.

"Mamma and I receive on Tuesday. I should be delighted if you would call on us. Mamma dotes on Jack, and one of his friends would be more than welcome."

"Thank you, he answered, I should like to very much."

Then she tripped away, radiating with smiles.

McRay did call, and found it so charming that he called again and again, then he went driving in the afternoon with Miss Ferris and her genial, very affable mother.

Time wore on and he found himself very much in love with the charming Miss Ferris, and told her so.

Her father approved of the match from a financial standpoint, and her mother said, "you are a superb looking couple."

McRay's position was established in a social way and he seemed to be gaining steadily in the commercial world. He felt that he owed his great happiness to "Jack," who had proved to be his mascot and good angel all through a strange little coincidence.

One evening early in May he called to take Miss Ferris out to dinner and she said:

"What do you think I received today from London? A picture of Jack and Katherine."

McRay took it eagerly—then, suddenly, it dropped to the floor. There was the likeness of his old college roommate, John Warren Livingsgood. In all of these months he had only heard of the groom as "Jack."

McRay wanted to kiss the picture, but instead he kissed his fiancee and said:

"I say, Daisey, let us get married and run over to London and join them."



He was helping her to wrap that great eiderdown cloak about her.



# BILL POSTERS DEPARTMENT

Firms doing posting and paper being posted:

Ohio Coffee and Spice Co., Columbus, O.
Old Virginia Cheroots, American Tobacco Company.
Friends Oats, Muscatine, Ia.
Victor Shoes, Desnoyer Shoe Co., St. Louis.
Henry George and Dewberry Cigars, $am W. Hoke.
Star Tobacco, Liggett & Myers.
L. Steinberg & Co., Newark, N. J.
J. Wolfe & Co., Newark, N. J.
XXX Coffee, McLaughlin, Chicago, Ill.
Bull Durham.
General Arthur, New York.
Factory Smoker Cigar.
Baker's Cocoa, Dorchester, Mass.
Red Cross Cough Drops, Chicago B. P. Co.
Sen-Sen, Rochester, N. Y.
Fontella cigar.
Alexander Gordon, Detroit, Mich.
Quaker Oats (Gude, N. Y.).
Hass Bros.' cigars, Cincinnati, O.
Creamo, Sprague, Warner & Co., Chicago.
W. Horn, Springfield, Ill.
J. Stacy Hill & Co., Cincinnati.
Rosenfeld & Smith, Portland, Ore.
"Uncle Jerry," Pelser & Co., Chicago, Ill.
Alevanta Rye Whisky, Joffee, Cincinnati (towns close by).
Diamond Cross Plug.
Aunt Jemima Co., St. Joseph, Mo.
Prickley Ash Bitters, St. Louis, Mo.
Geo. Monto & Co., Detroit (Big Buffalo Cigars).
Dr. Pearce, Buffalo, N. Y.
Kohler—One Night Corn Cure, Baltimore, Maryland.
Barker-Collar Co., Troy, N. Y.
Johann Malt Extract, New York City.
Abbey's Salts, New York.
Polar Bear Tobacco Co., Cincinnati.
I. H., Zelin, Philadelphia, Pa.
Fritz Bros., Cincinnati, O.
E. P. Ratterman Tobacco Co., Cincinnati.
Mennen Talcum Powder, Newark, N. J.
Volge & Winters, Cincinnati, O.
Beeman Pepsin Gum, Cleveland, O.
Spillman & Ellis, Covington, Ky.
Katy Flyer.
Chancellor and El Tino Cigars, J. S. Hill, Cincinnati, O.
Gloria Cigar, New York.
Jackson Square Cigar, Heinsheir & Co., New Orleans.
Chicago Great Western.
Garland Stoves and Ranges.
Buckos Stogies, Cincinnati, O. (The Fair).

"The Billboard" appreciates the kind treatment received at the hands of its friends during the late unpleasantness, and hereby desires to thank them collectively and individually for their consideration.

Since the principle of the paper has been, and always will be, one before which all men are equal, we can not consistently show our feelings toward our special friends in any more substantial way. However, it will be perfectly allowable for us to again give them the assurance that no one from among them will be favored more than another. No one will be given advertisements free of charge; neither will any person be allowed to monopolize the perferred positions in our advertising columns, nor be permitted to use the margins of the paper to make personal announcements.

## Billboardisms on the Wing.

The Illinois flag law has been declared unconstitutional. Rational jurist! When the American flag can be used as a mantle for political sins, why should it be inhibited against for commercial uses? If a man bottle an impure whisky and use the American flag as a trade-mark insignia or device, would you make the extrinsic feature amenable? Every American has been decreed a monarch, and the American flag is his inalienable property. If he use the flag for mercenary or sinister purposes, the flag will find him out in time. But it would be folly to make the flag the responsible medium.

The trade journal ad. may interest the jobber or retailer, but it does not reach the consumer. The newspaper ad. may interest the consumer, but the average smoker would not espouse the future of a brand from newspaper type. Crafty cigar manufacturers have long since recognized the apathetic quantity carried by newspaper publicity. It's the poster that successfully promulgates the cigar in publicity. Literally the cigar is a quantity similar to chewing gum, condiment, soap, etc. Beemin's pepsin gum success was two-thirds due to poster advertising, Beeman himself proclaiming this fact. The George Childs cigar's National popularity hinged upon the bill board. These are only luminary examples of an interminable meteoric tail.

A posterless theatrical company is popularly considered cheap.

The manugraph poster may be an economical contrivance, but it jades upon the picturesque-loving, modern eye.

The spectacular poster fills more houses than all other combinations of publicity.

Ad., traveler and poster are the field marshals of expansion.

The traveler, or walking advertiser, is not to be depended upon in wind and weather. The poster braves wind and weather, and is always in season.

The side-long seated street car is more valuable to the street car advertiser than the cross-seated type.

The American and Continental Tobacco Companies consider the poster the best medium between window advertising and the retail salesman.

Holiday distributing, if done in "society style," is always productive of good results. The "difficile" modern housewife wants to be dealt with hand-in-glove.

Dewey portrayed upon the poster will always attract the eye, while a mere newspaper cut is likely to pass unnoticed on account of overproduction.

Unknown travelers would insure a better reception by "portraying ahead." The "new" postal card regulation is just the thing. Mailing agencies will help to facilitate if your time be too valuable.

The Sen-Sen and Trix people have posterized themselves into the forefront. What's the matter with making the tricks go into new directions?

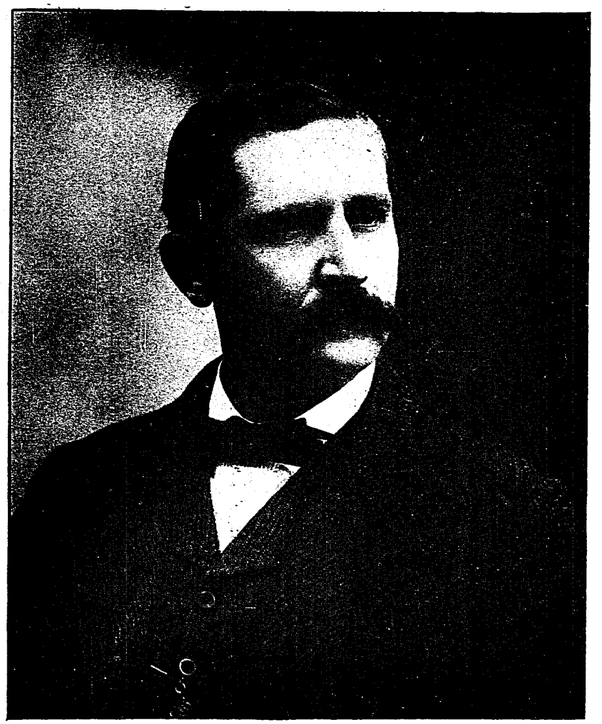
How to keep the handbill out of the gutter is still awaiting equitable solution.

Anticipation is what propitiates the poster advertiser. Do not imagine that a collective exposition poster advertises you individually.

Since the whisky combine controls well nigh all the old standards, what's the matter with the independents or wholesalers creating new standards of private brands? There is a legion of people who would buy a well-advertised, independent brand by preference.

Perfumery does not become odorous through the poster. It's the poster lost if the perfumery stink.

The bill board is always a bountiful harvest queen. At Christmas time the commercial crop is harvested.



W. E. FERGUSON,
General Agent, Pawnee Bill's Historic Wild West.

Commercial truths as well as commercial lies are best expressed by the flaming poster.

All the patent medicine successes have been poster advertised. Taking the Ayer-Hood people as a hyphenated criterion, I may irrefutably state that one-third of direct inquiries have been due to poster publicity.

Manufacturers of pharmaceuticals, such as now go ready made to the druggist, consumer and physician, are now seen regularly upon the bill board.

The bill board is a commercial bulletin.

The poster represents the public crier of old.

A poster-advertised public meeting is always well advertised.

Every large cly should enfranchise the bill poster. Private fostering always leads to nuisances.

If municipalities would have the poster business regulated, they should protect the legitimate bill boardist against infringers.

No matter how expensive, the legitimate and properly facilitated poster is, it is the cheapest in the end.

Concentration of the bill-posting business means protection to the advertiser. As a "trust" it would be a model economy.

The county fair canvas poster is a novelty. It's generally good for several seasons.

The features of future automobile advertising will be a "show" of themselves.

Rain may take the starch out of the starch poster, but it does not rain forever.

Lumber is considerably higher than it was prior to '98. Don't you think the bill boardist must compute this fact in his bills?

A name is everything, if you know how to make a name.

Uneeda originality like Uneeda originality. Then uwanta stick to it.

JOHN B. RINDFLEISCH.

Cleveland, O., November, 1899.

Macon, Ga., held a Street Fair and Carnival in October which was very extensively advertised. The advertising was placed in the hands of a man named G. A. Macdonald, who was formerly connected with one of the leading southern railroads in the advertising department. Macdonald sent out posters and distributing matter in large quantities to almost every bill poster in Georgia and some in adjoining States. Since the carnival he has utterly ignored all bills and letters sent him, and present indications are that bill posters will lose the various amounts due them, which range from $5 to $75 in the various towns and cities.

## Card of Thanks.

After using paid advertising space in "The Billboard" for twenty consecutive months following the establishment of my business in Savannah, I take great pleasure in making a statement of results and tendering my thanks for courteous treatment. In almost every issue of "The Billboard" during this period some comment has been made relative to the service given in Savannah, the influence and effect produced by untiring efforts on my part to advance the bill posting business and its kindred interests in the Southeastern States. I was credited with promoting the scheme for a Southern Association, which is now a reality and recognized as one of the strongest subordinate organizations. It has been repeatedly stated through these columns and by various National advertisers that prior to 1898 Savannah, Ga., had the reputation for giving advertising service that was "rotten" to its very core. Mr. Donaldson offered me information and advice relative to starting a business here, and truthfully claims the honor of having made Savannah a reputable advertising center by the introduction of a plant with up-to-date ideas. Now, after all this public recognition of my service being valuable, it is, of course, my duty to be thankful to give public expression of my thanks through the columns of the same journal which has indorsed my management and my efforts for good service.

But now comes a fellow who says he lives in Atlanta, and that he knows more about Bernard's business than Bernard does himself: and a column or more about the Bernard-Stoops combine," under the heading of "By their works ye shall know them," would indicate that "The Billboard" has made an awful blunder in its indorsement of the Bernard Advertising Service, and unless it bedges very promptly and retracts all it has said in behalf of Chas. Bernard, or anything he is connected with, that it will incur the dislike of the said Atlantaite and he might withdraw his advertising patronage.

Enough of nonsense; I am in the bill posting and distributing business for a living, and perfectly willing for Bridger or any other notoriety-seeker to swell up and tell us our business: but the editorial department of "The Billboard" and every one of its thinking readers knew whether I owe my success to my own efforts or that of some "Cracker" who told me that bill posting never paid in Savannah. I will conclude by asking Bridger to explain why he wrote such a pleasant letter to C. E. Runny, Secretary of the I. D. A., immediately after its organization, asking for the Atlanta franchise, and had he been admitted to membership would he have been as loyal as he is bitter? Come Bridger, I guess it must be water on both shoulders which makes your brain swim.

CHAS. BERNARD.

## Oldest Poster in Paris.

I came across a poster the other day in the Rue de Rivoli, on the gable of a house by the Rue des Dechargeurs, which would have appealed to Mr. Frank Bullen had he run against it during his brief visit here. It represents a frigate in full sail, with the inscription, "Bains de Mer," on the mainsail. It has been stuck up on that gable end for the last forty years, and it has a history going back to the lively days of the empire, which is worthy of a word of notice. Towards 1852 one Delaunay floated a scheme for the institution of a training ship for the French merchant service, to be moored in the Seine by the Pont de Neuilly. I have advisedly used the word "floated," for Delaunay meant to make money out of the idea; the shares were offered to the public, and Napoleon III., who thought he "saw money in it," which he sorely needed, invested heavily. Delaunay never got a pupil, and the frigate fell upon evil days. Eventually it came to an anchor at the Pont de la Concorde, where it became a show place for the public at fifty centimes a head. The Emperor, furious at being duped, wished Delaunay to the devil with all his heart; but the latter stuck to his guns, and gave Napoleon and his government no rest till he had secured a safe pitch for his wandering craft at the Pont Royal, with authority to transform it into a floating salt-water bath. The government opposed the scheme in the first instance on the delightfully French ground that the sea water which Delaunay used contained salt which had not paid duty. However, it gave way at last. Hence the placard, which, now in its fortieth year, must be the doyenne of Parisian posters.—M. A. P. in the Bill Poster, London.

## W. E. Ferguson.

W. E. Ferguson, General Agent of the Pawnee Bill Wild West Shows, is a product of Bay City, Mich. He is a Bohemian and a prince of good fellows. To a large circle of friends he is familiarly and affectionately known as "Bob," presumably because his name is William. This does not sound like much of a reason, but diligent search fails to reveal a better one. His first experience was ahead of Uncle Dan Castello away back in—well, we will not mention the year. Bob is not sensitive about his age, but then it might be just as well not to injure his standing with the ladies by too closely adhering to dates.

He has been ahead of Miles Orton, George Richards, Bill Main, Adam Forepaugh, Pawnee Bill, Joe McMahon and Lemen Bros. In all his active career he has never missed a season.

Last year he achieved an enviable record ahead of Major Lillie's big shows, and was promptly re-engaged for next year before the expiration of this season.

# BIG COMBINE

## IN NEW YORK CITY.

### Harry Munson and Regan & Clark

### Unite to Form the New York Billposting Co., With O. J. Gude as Director—The New Company Is Incorporated, and Capitalized at One-Quarter of a Million Dollars.

(Special Dispatch to "The Billboard.")

The most interesting news of the month in bill posting circles is the deal just put through by O. J. Gude, by which the firms of Regan & Clark, bill posters, with offices at 21-23 Ann street, and Harry Munson, bill poster, at 4 Murray street, are united into one incorporated company, with a capital (which is said to be fully paid in) of $250,000. The Gude Company bulletins, 113 West Broadway, stands as it was, but has absorbed the La Tour bulletin plant of this city, and works hand in hand with the new company.

The amalgamation was brought about through the endeavors of Mr. Gude, because the bill posters' association tried to force him to boycott VanBeuren's competitors. Gude refused, however, not wishing to work against old friends; but since the combine was brought about by Gude, and he is personally friendly to VanBeuren & Co., it is not at all unlikely that the VanBeuren Co. will join forces with the New York Bill Posting Co.

Rumors are rife here in regard to the probable effect it will have upon the Associated Bill Posters (the bill posters' national association) of the United States and Canada. Mr. Gude, the prime mover in the new enterprise, is a power in the bill posting business, and a man high in the councils of the association, being a member of the Executive Committee, or rather, the Board of Directors.

He is bold, enterprising and aggressive, and annually sends thousands of dollars' worth of business to bill posters all over the United States. He is a born organizer, and possesses great executive ability.

The parties to the new deal have been more or less intimately associated for the past two years, all of them being stockholders in the Paterson Bill Posting Co., of Paterson, N. J. This last named company is a member of both Associated Bill Posters and the New Jersey Bill Posters' Association, a subordinate division of the national organization.

Both Reagan and Clark and Munson, however, have all along maintained plants in New York City in opposition to the association member at this point, and have therefore presents the anomaly of being members of the association and opposed to it at one and the same time.

Strangely enough their position has not been considered altogether untenable by the association at large, nor even by VanBeuren & Co., who hold the New York City franchise, although the latter has of late shown signs of restiveness.

The new combine did not come as a complete surprise to those on the inside here, although it will doubtless prove so throughout the country. As a matter of fact it has been canvassed and discussed pretty thoroughly for months past.

Alex. Clark, the active member of the firm of Reagan & Clark, informs me that the move has long been under consideration. He says it must not be considered a hasty step in any sense of the word. He speaks in an easy and confident manner, and is jubilant over the final outcome. W. B. Lowden, the manager of the Harry Munson plant, is also in a happy frame of mind, and predicts a very bright future, indeed, for the new concern.

Of course all the parties to the new deal confidently claim to hold the balance of power, as far as the aggregate of their holdings are concerned, but there are not lacking those who claim that even new Van Beuren & Co. can stand them off in this respect.

With a view of obtaining an impartial opinion of the relative strength of the two concerns in this respect I called upon Sam W. Hoke, the middleman, at 255 Broadway, but he peremptorily and pointedly refused to talk for publication. Neither C. S. Houghtaling nor Seeley, Fitch & Co., cared to be quoted, although both talked freely enough.

It seems that for some four or five years past Munson, VanBeuren and Reagan & Clark have had a little association of their own. It has been referred to as the New York City Association. Mr. Gude, though not a member, was the originator of the idea, and it has been the means of curtailing much of the expense and eliminating many of the evils of opposition.

Strenuous efforts will be made to keep it alive, and if they are successful an open clash between the newcomer and A. Van Beuren & Co. will be avoided, at least for the present. The general opinion seems to be, though, that there will be a lively fight in the end.

Sam Pratt, of A. VanBeuren & Co., appears entirely unconcerned, and if this indifference is assumed he is certainly an admirable actor.

VanBeuren & Co. also stand very high in the estimation of the bill posters throughout the country. They send out the American Tobacco Co. work. Kirk's Old Crow Whisky, Lea & Perin's Worcester Sauce, says this is all Tommy Rot, as Gude and Pratt are at dagger's points, and have been for months past. He predicts a merry war, but those who know Gude best are aware that he would rather keep peace in the family and uphold prices that to have a cut-throat war.

Munson would say nothing for publication, except that the election of officers and final completion of incorporation will take place December the 1st. One man tells me that this was all fixed by the Executive Committee at their last meeting here, and that Gude is simply following their instructions, and still another fellow tells me that executive instructions are about the last thing O. J. Gude would think of following, so you see that things are in a pretty good tangle.

(Special to "The Billboard.")

New York Nov. 27.—Gude, Munson & Clark Co. is not the name of the new bill posting company incorporated at Albany on the 24th; the new one is styled the New York Bill Posting Co., and comprises the plants of Munson and Reagan and Clark, and O. J. Gude is at the head. The Gude Company is not in any way connected with



**I. C. SPEERS, Marshalltown, Iowa.**
**Now serving third term as Secretary of Iowa State Billposters' Association.**

and much other high-class business. Mr. Pratt is also a member of the Board of Directors of A. B. P., and of the New York State Bill Posters' Association.

It is denied now that Mr. Gude is a member of the American Bill Posting Co., of the borough of Brooklyn. A member of this concern said in my hearing that Mr. Gude never had been a member, all reports to the contrary notwithstanding.

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Special Dispatch to "The Billboard."

New York, Nov. 27, 1899.—On Nov. 24, at Albany, The New York Bill Posting Company, of New York City, was incorporated with capital of a quarter of a million dollars. The directors are Henry Munson, Wm. Regan, Alexander Clark, Oscar Gude, William B. Lowden. Gude claims that the combination is not a trust, but simply means that Munson and Regan & Clark want to save undue competition on fence rents and that the Gude Company is not included in the combination, but holds one-fifth of the stock of the New York Bill Posting Company. Gude had only last week acquired the T. C. La Tour plant, and La Tour becomes vice president of the Gude Company.

Sam Pratt claims to know absolutely nothing about the matter. One party who is in a position to know tells me that the consolidation of the two companies will finally prove to have been made in the interest of a final consolidation with Van Beuren which is now impossible, because of feelings existing at present. He says that Gude is using his influence in Pratt's interest. Another, who is equally well posted, the New York Bill Posting Co., but will no doubt work with it. Gude has been mainly instrumental in bringing the combination about, because the association ordered him to boycott the firms running in opposition to VanBeuren & Co. Gude absolutely refused to go back on those with whom he has been so intimately connected, hence the new company.

The display possibilities of the town at present are given by one as, combined paint plants Gude, La Tour thirty-five per cent. of the city, all bill posting plants sixty-five per cent. of the city, New York Bill Posting Co. sixty per cent. of bill posting possibilities, forty per cent. of combined paint and poster possibilities, VanBeuren forty per cent. of bill posting possibilities and twenty-five per cent. of combined paint and poster possibilities. Another authority gives VanBeuren sixty per cent. of all bill board holdings on Manhattan Island. However, an early conjunction of the Van Beuren Co. and the New York Bill Posting Co. may be looked for.

## Billposting in Canada.

Perhaps it will be thought presumptuous on my part to describe bill posting as it is in Canada, what openings there are for development and something about the profession in general, but, although I have only been one of the fraternity for a couple of years, I have made a close study of same, and knowing that "The Billboard" is read by all my brother bill posters in this country of "Our Lady of the Sunshine," I could not allow the opportunity to pass.

First, however, a word to advertisers. Canada is now more prosperous than ever, with a constant increase of population, and for outdoor advertising there is no better territory than this Dominion of ours. The populace is a reading one, the educational standard being high. True, in this province there is a preponderance of French Canadians, but far more speak and read the English language than there are English who speak French. They are also a class of people who will give new goods and new ideas a fair trial, but woe betide the firm that advertises a fake, once bitten they are more than twice shy.

It is also true that the winters here are very cold, but it is a bracing, dry atmosphere which bill posters delight in, and posters do as much good in winter as they do in summer, for the reason that our people are an outdoor class. Canada's success in all outdoor sports will tell that story. Advertisers, Canada should be looked after during the coming year. The duty on paper, fifteen cents per pound, may scare some, but the posting does not cost as much here as in the United States, and also fewer posters will cover more territory. Another point you have to consider is that the field is a new one for many, and there is a rich harvest for live advertisers with live paper.

Now for something about the country. Taking it from coast to coast, and I hope my brother bill posters will forgive me for my frankness, but it is really the only way to make things better in some places, Halifax, N. S., has a number of very good locations, but needs more large stands. The remainder of the lower province cities can be easily passed over. In many there are no bill posters, while in others there are too many. The lower provinces want a waking up.

In Charlottetown, P. E. I., there is a fine plant, and the work is well done by Brother Whitlock. He is now working up a plant all over the island, and, besides, sends out a vest pocket map of Charlottetown showing the locations of his boards. Coming to this province, Quebec is fair, but in proportion to the size of the city there should be more boards. Three Rivers is limited, but makes a good showing. Montreal, my own city, modesty forbids me speaking about myself, so I refer to an American firm, the J. C. Ayer Company, Lowell, Mass. There is another plant here which up to the time I entered the field had a monopoly; "nuff said."

St. Johns is in charge of Pete Sylvester. All the boys in the white tents will remember him. His locations are superb; how he got them is a wonder, but Pete is a hustler and takes pride in his work. Sherbrooks has two plants, both could be improved upon. This about closes Quebec except for some of the very small towns, where it is in many cases a matter of catch-as-catch-can.

Ontario right through is all right. There are a few cities and towns that nothing but the highest praise can be given, while in others experience has taught that the least said of them the better. Ottawa is looked after by the daddy of all bill posters in Canada, and Alex. Jacques will do the right thing every time. Kingston, Belleville, Brockville, Peterbro, Port Hope, St. Catherine, London, Chatham and last, but by no means least, Hamilton, all have good plants with experienced men in charge, and any work entrusted to them will be carried out as agreed upon. There are many others whom I have not mentioned, but not knowing them, I can not say.

Toronto, of course, has a large plant and can make splendid showings if the work is given to Mr. Fustbrook. Manitoba, outside of Winnipeg, has no large plants, but in that city the ever reliable Dick Burden is still piling up dollars and gray hairs. He also practically holds the entire northwest territories for bill posting and sign tacking.

On the Pacific coast Virden, Vancouver, Nanaimo and New Westminster have plants under the control of Mr. Robert Jamieson. His locations are very good and kept in good condition. There is another man in the field now, and I hear they are making things hum. There is plenty of room for both, and opposition, as long as prices are not cut, is good for both bill poster and advertiser, but if prices are cut the work will not be done right.

Now, in closing, allow me to thank "The Billboard" for many pointers regarding bill posting, and, at the same time, wish all my confreres a happy holiday season and a Happy New Year. I am at all times pleased to hear from brother bill posters, and advertisers may be assured that any information I can give them about Canada as to how and where to post is theirs for the asking.

ARTHUR WARE,
Manager St. Lawrence Add. Co.



## Joseph McManus Returns.

All of the old friends and associates of Joe McManus, the well known newspaper man, who edited the Billposter before its consolidation with Display Advertising, will be glad to hear of his safe return from the Philippine war, after an absence of seventeen months.

Mr. McManus was born in Baltimore, Md., November 13, 1869, and was educated abroad in France and Scotland. After completing his education, his love of adventure led him to go to sea, and for three years he plied between Clyde, Scotland, and Adelaide, Australia. He then left the sea service and came to America, where he became a newspaper man, in which business he has been ever since, except for an occasional adventure, such as trips to South America, Russia and the Philippine war. During his thirty years of life he has managed to visit nearly every part of the globe, in which he has been entirely unassisted—having always gone on his own book.

Mr. McManus had a cousin who went down with the ill-fated Maine, which was blown up in Havana harbor in February, 1898. This event had made a deep impression upon him, and he determined at the outbreak of hostilities to take a hand in retaliating upon the Spaniards for that piece of treachery. He went to Chicago for the purpose of enlisting, but later he drifted over to Salt Lake City, where he enlisted in Company I, Fourteenth Regular Infantry, May 22, 1898. He sailed with the regiment from San Francisco for Manila July 14 following, with Major-General Otis.

He served in General Ovenstein's brigade, consisting of the Fourteenth Infantry, the Fourth Cavalry, and the North Dakota Volunteers. He was in the same division with General King's brigade, under Major-General T. M. Anderson, formerly Colonel of the Fourteenth Infantry.

He was in the engagement at Malate, February 4 and 5, which includes the assault and capture of the famous block house 14. He was in the skirmishes near Paranaque, March 10, under General Anderson; in Laguna de Bay campaign under Major-General Lawton, including the assault and capture of Santa Cruz, April 9, and the assault and capture of Pagsanjan, April 11, 1899. He was also in the campaign in southern Luzon under Major-General Funston, including the skirmish in front of Malibay, June 10, Paranaque, June 11, and Los Pinas, June 12, and in the engagement at Zapote River, June 13, 1899, in which his regiment lost twenty-two men killed and sixty-eight wounded. After this the Americans drove the rebels up to the town of San Francisco de Malabon, where they had their headquarters, and this ended his campaigning.

On his return Mr. McManus was entertained by the Milwaukee Press Club, of which he has long been a member. He modestly gave the members of the club and a few of their friends a brief description of his experiences on the march and in the trenches, telling of the hardships that were necessary to good service, and giving every one who heard him warrant for the belief that the high private is a man to whom the government is under great obligation.

He writes that he is delighted to again be home among his friends, and that he highly appreciates the friendly letters from his old associates of the bill posting world—taking as much pride in these tokens of their good feeling and friendship as in his discharge from the regular army.

## Billposters' Notes.

At the New York State Bill Posters' annual meeting the following officers were elected: President, Geo. Castner; Vice President, W. H. McAllister; Secretary, Norris, of Norris & Kingsbury, and Treasurer, Barney Link.

There is a narrow gauge railroad which runs through the Ross Valley to San Anselmo, Cal. A number of signs were placed along its course, but the residents of the valley did not like their tone, so one night some one sawed the uprights half through. The next day there was a slight wind, and the boards went down. The destroyer has not as yet been apprehended, but it is to be hoped that he will be, and that he will be prosecuted to the fullest possible extent. Bill posters have property rights, and they should protect them. A bill board is as much the bill posters personal property as is a man's private residence his own.

If bill posters sit down and wait for something to turn up, and do not get out and solicit work by letter to general advertisers and by personal calls upon their local merchants, they will probably wait.

The C. C. Ad-Sign Company, of Indianapolis, has been incorporated with a capital stock of $1,000. G. A. Dickson, H. M. Talbot, A. Harrison, A. F. Conner and W. Clark, all of Indianapolis, are the incorporators. The company will manufacture and sell bill boards.

The American Bill Posting Company, limited, of Philadelphia, recently brought suit in the Common Pleas Court against the members of the Republican State Committee to recover $105, which was due for advertising work done for the Penrose mass meeting, which was held October 21, 1898. Mr. Horatio Hackett, one of the members of the committee, filed an affidavit of defense to the suit. He admits being a member of the committee, but he denies that he ever contracted with the Bill Posting Company to do any work either individually or for the committee, and he says that he has no knowledge of the work done.

We have heard bill posters accused of exerting many and varied influences, but this tale from California beats them all: The circus last year had an epidemic of colds and influenza along with it which swept the town. This year the colds and influenza appeared with the bill posters and stayed after the bills were torn down.

C. F. Davis has started a plant at Swanton, O. He commences right by joining the Ohio Bill Posters' Association.

It is rumored that the Bryans are likely to get Columbus after all.

George Seeger, of the Lafayette (Ind.) Bill Posting Company, lately superintended the erection of a new sign board on one of the principal streets. The board is a model one and is over 142 feet in length.

J. H. Coulter, the bill poster at Reading, Cal., has just erected two new boards, one measuring 12x25 feet, the other 12x45 feet.

The man who works with his head generally makes more money than the one who works with his hands. Our numerous friend, the country bill poster, can take this observation home to himself with profit. We will agree very readily that it is necessary for him to hang his own paper, but there is nothing to hinder him from thinking up schemes to interest the retailers of his town. It is an easy matter to procure samples of pictorial posters suited to any line of retail trade. An hour or two twice a week spent in calling on the trade will soon interest them. Once you get a tailor on the boards other tailors will soon follow. So, too, will clothiers, hatters, shoe dealers, in fact, ever branch of the retail trade.

The Bill posters' and Lithograph Hangers and the Painters' and Decorators' Unions of Louisville, Ky., recently held a joint meeting. Much enthusiasm was shown and a number of new names were added to the role of each society.

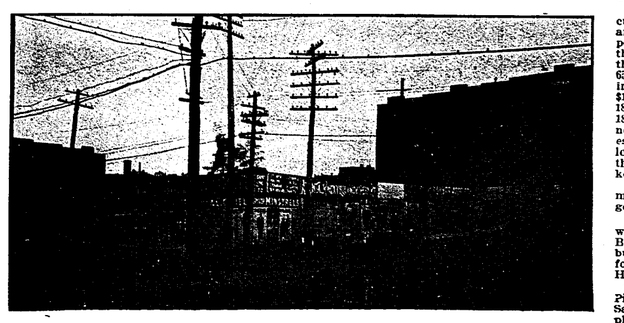
An enterprising individual in Milwaukee recently proceeded to nail a number of bill boards to down town electric light poles. The boards have a sign stating that they were the property of the Waukesha Bill Posting Company, but were in reality owned by a Milwaukee company. Merchants complained about the boards, and the Chief of Police ordered them removed, which was done.

Bill posters can not be too careful about the appearance of their boards. It may cost a trifle more to keep the old loose paper cleaned off and the boards blanked out with clean white paper, but it will pay in the end. The advertisers soon find out which bill posters are striving to get the best results for them.

The Society of United Bill Posters has as its motto "By Paste We Flourish." It surely seems to be flourishing with 600 members an aggregate expenditure of $1,500,000 annually for sites alone, and employing 20,000 hands, with a wages bill of $7,500,000 per annum.

Davis, W. Va., is a good railroad town with from 3,500 to 5,000 inhabitants, and needs a bill poster. The owner of the opera house does not post any commercial paper, and there is no one else in the town. This is a good chance for some one in the vicinity to start a small bill posting and distributing business, which might be extended to surrounding towns and villages.

Ed Seaman, the bill poster at Shreveport, La., is managing the street fair there this year. The dates of the carnival are December 4-10.



**A BIG DISPLAY FOR AL. G. FIELDS.**
**By the Southern Billposting Company, Knoxville, Tenn.**

The members of the Associated Bill Posters who pay their dues are submitting to "taxation without representation" so long as they are denied the right to elect the members of the Board of Directors. Our forefathers of the revolution fought and died rather than do so. Are the bill posters less American than they?

C. Gaylord Wilshire has quite recovered from his recent illness.

Manager H. B. Elmore, of the Sheffield (Ala.) Advertising and Bill Posting Company, is continually adding to his plant. He solicits business by an exceptionally good circular letter.

Carey & Dyer, bill posters and distributors of Mt. Carmel, Ill., are making a bid for some of the business that comes to that town.

The Great Northern Advertising and Theatrical Stock Company, of Chicago, runs a distributing service in connection with its theatrical advertising department.

Mr. W. W. Rugg, of Newark, O., has purchased the plant of L. W. Headington, of Mt. Vernon, O. Mt. Vernon is a lively little town of 10,000, and should support a good posting plant.

F. C. Parker, Macon, Mo., says: "I am using one-sheet, eight-sheet and twenty-four-sheet posters to boom my own system of billboard advertising. I find the plan to be a winner, and I have no trouble in getting orders from local merchants, whereas before it was almost impossible to land them." This scheme is worthy of a trial, especially by those bill posters who have not been successful in getting their local business men interested in posting.

Burnitt, of Ardmore, S. T., gets out little folders with catchy headlines and lots of red ink. He brings out some excellent points, telling why advertisers should post in Ardmore.

Bill posters will do well to read our "Advertisers Department" thoroughly. There is many a tip to be found there every month.

The fight at Nashville has proved a good thing. The town needed a stirring up.

Bellefontaine, O., is to be congratulated on having secured a good bill posting service. The Whitehill Bill Posting Company is the name of the new concern, and they are putting up good boards as fast as two gangs of carpenters can erect them.

Geo. M. Brush, who two years ago sold his bill boards to Siebe & Green, and since then has been in the employ of that firm, has resigned his position and has commenced business again under the firm name of the Petaluma Bill Posting Company. Mr. Brush is the pioneer bill poster of that city, having commenced the business in 1877.

The Donaldson Lithographing Company was the first one of the poster printing houses in Cincinnati to adopt the nine-hour law. They were followed closely by Hennegan and others. All will eventually have to take it up.

T. W. McCreary, manager and general representative of the big Hotel Victory at Put-in Bay Island, will advertise it extensively next spring on the bill boards. He will use a one-sheet and a three-sheet. He is now making up his lists. Bill posters had best address him at his winter office, 724 Monroe street, Toledo, O.

## Obituary.

Wm. H. Gleason, a well-known circus bill poster, died at Port Hamlin, N. Y., recently. He was forty-five years of age, and was a resident of Medina, N. Y. He was in advance of the Great Wallace Shows last season.

## Mammoth Billboard Job.

We present in the above picture one of the largest stands of paper ever put up in the South. It consists of an immense spread of advertising for the Al. G. Field Minstrels, and was pasted on the large bill board at the corner of Gay and Jackson streets, Knoxville, Tenn. The entire stand consists of 215 sheets, covering in all about 3,000 square feet of space. The entire job was posted by E. C. Barnes, of the Southern Bill Posting Co.

## Poster Printers

Advertisements under this heading will be published at the uniform rate of 10 cents per line per issue or $1.00 per year.

**Boston Job Print. Co.,4 Alden, Boston, Mass.**
**Brooklyn Daily Eagle Job P. Co., B'klyn, N.Y.**
**Calhoun Printing Co., Hartford, Conn.**
**Calvert Litho Co., Detroit, Mich.**
**Central City Show Print. Co., Jackson, Mich.**
**Central Lith. & Eng. Co., 140 6th Ave., N.Y.**
**Correspondent Show Printing Co., Piqua, O.**
**Donaldson Lith. Co., Newport, Ky**
**Erie Show Printing Co., Erie, Pa.**
**Enterprise Show Print, Cleveland, O.**
**Forbes Lith.Co.,121Devonshire,Boston, Mass.**
**Free Press Show Print. Co., Detroit, Mich.**
**Great Am.Eng.& Print.Co.,57 Beekman, N.Y.**
**Great W. Print.Co.,511 Market, St.Louis, Mo.**
**Greve Litho. Co., The, Milwaukee, Wis.**
**Haber, P. B., Fond-du-Lac, Wis.**
**Hennegan & Co., 127 E. 8th St., Cin'ti, O.**
**Morgan, W.J.& Co., St.C. and Wod,Cdeve,O.**
**Morning Show Print, Detroit, Mich.**
**National P.& Eng.Co.,346-8 Wabash, Chi.,Ill.**
**Pioneer Print.Co.,214 Jefferson, Seattle, Wash.**
**Union and Advertiser Co., Rochester, N. Y.**

The return from Europe of Mr. William M. Donaldson, the President of the Donaldson Lithograph Company, of Newport, Ky., was the occasion of a demonstration, which showed the immense good will and feeling of fellowship existing between the employer and the employees in that plant. When Mr. Donaldson stepped from the train at Newport he was greeted by a welcoming shout from over two hundred of his employees, who, headed by a brass band, had come to meet him. Mr. Donaldson was placed in the van of the procession and the parade started, amidst the brilliancy of fire, roman candles and innumerable other kinds of pyrotechnics, for the Donaldson establishment. Here a reception had been arranged, the band played "My Old Kentucky Home" and everybody drank—first to the health of Mr. Donaldson and then to each others success. The festivities were kept up until a late hour, and the occasion was one that will live long in the hearts of all the participants.

The first printing press in the new world was brought to Mexico in 1536. Fifty years later one was set up in Lima, Peru. After another fifty years it was established in Cambridge, Mass., in 1639. The first press in Cincinnati was set up in 1793—in St. Louis in 1808.

Walter Scott has patented a new continuous rack arrangement for cylinder presses. The rack may be thrown to one side when it is desired.

A new lithographing company has been started in Des Moines, Iowa, with a capital of $8,000. The new plant is styled the Des Moines Lithographing Company, and will do a general lithographing business.

During October fire twice visited David Wells & Sons lithographing establishment, Manhattan. Both conflagrations were caused by spontaneous combustion of acids. The last fire completely gutted the top floor and the loss amounted to about $10,000.

Fire also visited the Louis Miller's lithographing plant in Buffalo. Almost his entire stock was lost.

About fifty of the union employees of the Free Press Printing and Lithographing Company of London, Ontario, recently went out on a strike because of the introduction of female labor.

The Falls City Lithographing and Job Printing Company, of Louisville, assigned October 5, with liabilities of $14,000 and assets $16,500. It was the oldest plant of the kind in that city, having been organized in 1854. The panic of 1893 has been given as the underlying cause of the assignment.

It is a generally accepted fact that the ink combine has fallen through.

Mr. Paul Heitman, of the firm of Edwards, Deutch & Heitman, the well-known lithographers of Chicago, spent a few weeks visiting friends in New York City and Long Branch, N. J. He says that Coney Island is fine, Rockaway better, but he did not like Asbury Park or Sea Gate. He witnessed the naval parade and Dewey celebration, then returned home to attend to business with his usual promptness.

A few facts for American lithographers to cut out and paste in their hats: The total amount of lithographed labels and prints imported into the United States, as shown by the summary issued by the Government for the month of July, 1898, was valued at $74,650, and sold at $150,000. July, 1899, value of imported lithographs, $60,619, and sold at $130,000. For the seven months ending July, 1898, $74,650. For seven months ending July, 1899, $391,594. When we consider the proneness of the European lithographer to underestimate values for the purpose of securing lower customs charges, it is safe to estimate the selling price of 1899 imports on our market at $750,000.

Hennegan's semi-special, six-sheet posters made a big hit. This house is continually getting out something new that takes.

Louis Prang, the venerable lithographer, who started a lithographing establishment in Boston in 1856 with practically no capital and built up a business famous all over the world for fine art work, has retired from business. He is 75 years of age.

The Correspondent Show Printing House of Piqua, Ohio, has been forced to close out, and on Saturday, December 16, the entire outfit of the plant will be sold to the highest and best bidder. The Third National Bank of Piqua is conducting the sale, and any one desiring to investigate the property can do so by calling at any time prior to the sale.




## READY FOR CHRISTMAS.

Atlanta Constitution.

Gittin' ready for the Christmas—little previous—but still,
Got to foller the procession, let it travel whar it will:
Daddy's greasin' up the fiddle—rozzumin' the bow an' all;
Molly's hunin' holly berries fer to hang up in the hall.

Gittin' ready for the Christmas; then it is we have a time!
People danchn'—horses prancin'; an' the greasy poles to climb!
Cider in the brown jugs sparklin'—candy-pullin', an' all that;
Purty gals a-gittin' married—parson passin' roun' the hat.

Gittin' ready fer the Christmas; goin' to let the ol' town roll!
Turn the music loose, an' holler, with the glory in yer soul!
An' when dad takes down the fiddle, an' we're formin' in the hall,
He jest sets the work to dancin'! "Balance to yer partners all!"

## Distributors' Tips.

Hood & Co., Lowell, Mass.
Peruna, Columbus, O.
Providence Medical Institute, Chicago, Ill.
Mack & Co., Ann Arbor, Mich.
Lydia E. Pinkham, Lynn, Mass.
Kondon Manufacturing Company, Minneapolis, Minn.
Dr. Kilmer Co., Binghamton, N. Y.
P. L. Abbey Co., Kalamazoo, Mich.
W. H. Comstock Co., Morristown, N. Y.
War Eagle Cheroots (signs), Roth, Brunner & Feist, Cincinnati, O.
Boston Medical Institute, Chicago.
Dr. C. I. Shoop, Racine, Wis.
W. R. Talbert, 85 Dearborn street, Chicago.
Sprague Publishing Co., Detroit, Mich.
Dr. Miles, Elkhart, Ind.
J. W. Brant, Albion, Mich.
Orangeine Chemical Co., Michigan avenue, Chicago.
International Stock Food, Minneapolis, Minnesota.
Merchant Gargling Oil, Lockport, N. Y.
Dodds Medical Co., Elliott Square Building, Buffalo, N. Y.
The Pond Lily Starch Co., New Haven, Connecticut.
Bright's Chemical Co., Little Falls, N. Y.
S. Pfeiffer Manufacturing Co., St. Louis, Mo. (samples).
Royal Tesserto Manufacturing Co., Northampton, Mass.
Lyman Brown, New York.
Chester Kent & Co., New York City.
Thacher Med. Co., Chattanooga, Tenn.
Wilson Drug Co., Lexington, Ky.
Igleheart Bros., Evansville, Ind.
Dr. David Kennedy Corp., Rondout, N. Y.
Dr. J. H. Schenck & Son, Philadelphia, Pa.
White & White Co., Grand Rapids, Mich.
Kennedy & Kergan, Detroit, Mich.
The Bayer Med. Co., Toledo, O.
Mail Pouch Tobacco Co., Wheeling W. Va.
Elliott Bakery, 202 Pearl street, Columbus, Ohio.
P. L. Abbay & Co., Kalamazoo, Mich.
The Abbey Effervescent Salt Co., 9—15 Murray street, New York City.
Mellin's Food Co., 291 Atlanta avenue, Boston, Mass.
Thurman Chemical Co., Station A, Dallas, Texas.
San Curo Med. Co., 325 West Fourth street, Los Angeles, Cal.
The Dvalena Co., Chicago, Ill.
The Roman Med. Co., Greenville, Ky.
The Brown Capsule Co., Philadelphia, Pa.
Dunbar's System Tonic Co., Cleveland, O.
A. M. Grosvenor & Co., Boston, Mass.
Omega Oil Co., 29 Central street, Boston, Massachusetts.
Wolff Chemical Co., Philadelphia, Pa.
Mallinebrodt Chemical Works, St. Louis, Missouri.
Baker-Levy Chemical Co., Chicago, Ill.
Tincture Amal. Manufacturing Co., (Ltd.), 11 German street, Baltimore, Md.
W. F. McLaughlin & Co., Chicago, Ill.
Garfield Tea Co., 11 to 15 Sterling Place, Brooklyn, N. Y.
The Franco-American Chemical Co., Montreal, Canada.
Tarrant & Co., 276 Greenwich street, New York City.
Martin & Martin, corner Carroll and Sacrament streets, Chicago, Ill.
India Spice Mills Co., Dayton, O.
Winkelman & Brown Drug Co., Baltimore, Maryland.
S. C. Wells & Co., LeRoy, N. Y.
Katharmon Chemical Co., 101 North Main street, St. Louis, Mo.
Phenyo-Caffein Co., Worcester, Mass.

## Who 'Tis Items.

The Wolff Chemical Company would be pleased to hear from distributors in all the towns and cities of Ohio and Western Pennsylvania, quoting prices for the distribution of small samples to be placed in office blocks, business houses and street work solely. Communications regarding advertising for the above named territory should be addressed to the Wolff Chemical Company, Adv. Dept., No. 36 McCance Block, Pittsburg, Pa.

Distributors will have no trouble in purchasing bags in the future. There are now four or five bag companies in existence. The latest to enter the field is the Indianapolis Bag Company, No. 88 Indiana avenue, Indianapolis, Ind. All those in need of first-class bags would do well to write for prices.

Dr. Burkhart's samples were simply slaughtered in Atlanta, Ga., a few weeks ago. There is a first-class I. A. D. distributor in Atlanta, and there is no excuse whatever for employing non-association men. The Doctor will find to his sorrow that the cheapest is not always the cheapest. If you want a good article or a good service, you will have to pay for it.

Several mistakes occurred lately in shipping advertising matter. In one town two contracts were made; of course, only one distributor received the shipment. The other distributor now threatens to sue for the amount of the bill if not paid. As the amount is very small, the firm may probably pay the bill, but the question now arises: Does the disappointed distributor make anything by suing a firm? He may be in the right, but mistakes will occur. I have had the same thing happen to me while placing advertising matter. One thing is certain, if the firm above referred to is compelled to pay for a distribution they did not get, the distributor who insists upon the payment will get a first-class recommendation that will drive all possible patrons to his competitor.

The Eastern Rubber Company's branch store at Cincinnati made a distribution of advertising matter some months ago. They issued a quarter sheet and scattered them broadcast all over the city; they could be picked up by the dozens on the sidewalks. They made another distribution recently and have gone to the other extreme. They rang door bells and handed the circular in. If the circular had been attractive the latter method might have been the proper one, but we doubt it. Local firms in a great many instances think they know all about distributing, but they do not. It would be better if some of them would hire cheap boys at twenty-five cents per day and leave it to their judgment how the matter should be placed than to give instructions. As long as the local merchant thinks that the local distributors' prices are too high and that he can save money by hiring any old Tom, Dick or Harry, he will get no results from house-to-house distributing.

"The Bill Poster-Display Advertising," says Steinbrenner hollers." Of course, Steinbrenner hollers. It is not a wail or a puny chirp like that from "Little Annie" or Mr. Stahlbrodt; it has a good, clear, healthy ring, and you can hear it in every State in the Union. The I. A. of D. is all right. It is the real thing and not padded.

The firm of McMurray & Gammon, No. 1722 First avenue, Birmingham, Ala., has dissolved partnership. Mr. McMurray retaining the I. A. of D. franchise. Advertisers will please notice that Mr. McMurray's services are guaranteed, and that the Association is not responsible for any of Mr. Gammon's contracts.

Since the so-called opposition of the I. A. of D. has sprung into existence, the office of Secretary of the only Distributors' Association has been busy day and night, and it has become necessary to employ an extra stenographer in order to keep up with the work. Advertisers all over the country express themselves thoroughly satisfied with the I. A. of D.

The Steinbrenner Distributing Service is distributing a very beautiful lithograph covered book for the Peruna Drug Manufacturing Company of Columbus, O. They have spared neither time nor money to make their advertising first class, and the effects of the distribution are already evident in Cincinnati. One jobbing salesman remarked to me today that the sales of their house averaged over one gross of Peruna per day.

Elizabeth City, November 13, 1899.
Mr. W. H. Steinbrenner, Cincinnati, O.:
Dear Sir—I have today received remittance from ——— to the amount of $7 40, due me for work, and to you and the I. A. of D. I give credit of getting same.
Thanking you, and with best wishes for the success of each member of the I. A. of D., I am, yours fraternally, R. E. BLACK.

The above is published for the benefit of the editor of "The Bill Poster-Display Advertising." If he will look through the columns of "The Billboard" he will very likely find other testimonials to prove that the members are being benefitted by the Association.

During the recent campaign Steinbrenner's Distributing Service was employed by both political parties, giving entire satisfaction. In one instance they contracted with one of the campaign committees to distribute 40,000 circulars from house to house in one day, and it being impossible to obtain enough reliable men to complete the work within the limited time, a crew of sixteen men worked until 2 o'clock in the morning.

Considerable mention having been made regarding the service at Chattanooga, Tenn., especially that of Mr. H. S. Holmes, we beg to state that Mr. Holmes has contracted with the following medicine concerns located in his city:

Chattanooga Medicine Co.
L. Gerstle & Co.
New Spencer Medicine Co.
Thatcher Medicine Co.

If you are a member of the I. A. of D., begin the new year right by having your account with the Association balance to January 1.

Well written and attractive circulars have been received from the following distributors and bill posters:

C. L. Lane, Bellefontaine, O.
Westover & Clark, Ashland, O.
The Newark Bill Posting Co., Newark, N. J.
J. H. Bell, Staunton, Va.
G. F. Bangasser & Co., McMinnville, Ore.
The Jordan Advertising Co., Mechanic Falls, Me.
Florida Distributing Co., Jacksonville, Fla.
Indianapolis Bag Co., Indianapolis, Ind.
Wm. M. Meloy, Carlisle, Pa.

The many friends and members of the I. A. D. will regret to learn of the death of Mr. Cornelius Steketee, of Muskegon, Mich., which occurred October 2, 1899. The deceased was father of Mr. Peter P. Steketee, I. A. D. representative for that point, and one of the oldest settlers in that locality.

Savannah, Ga., November 13, 1899.
Editor "The Billboard:"

Dear Sir—In the Bill Posters' Display of the October issue I notice an article under the heading, "Who Is Dooley?" which was inspired by one Charles Bernard, of this city. In the course of this article Mr. Bernard refers to me as "not a representative member for a city of importance." I do not know what Mr. Bernard considers a "representative member," but for the information of your readers I beg to state that I have held the franchise of the I. A. of D. in Savannah for over three years. I was the first and am today the only representative of the Association in Savannah. I have been in the business for twenty-odd years, long before Mr. Bernard was able to earn a living for himself. I have never given cause for complaint, and pride myself that my business is conducted in a proper, honest and business-like manner. In the article referred to Bernard admits that I am honest and that I do not neglect business. If one does his business in a proper manner he certainly performs his duty; if he performs his duty in a faithful and proper manner he must certainly be a representative member of the I. A. of D. As I said before, I have been a distributor for over twenty years. I have always made a good living for myself and my family, and have been fortunate to secure every piece of business that came this way until irresponsible and disreputable bill posters encroached on my territory. Mr. Bernard says I have never used a letter head. When he made his statemen he knew that it was not true. I picked him up when he came to Savannah, and out of friendship for one who recommended him to me, practically started him in business. As to his reference to me "never having a dollar," I beg to say that while I am not rich in the goods of this world, my reputation in this city and throughout the country is more to me than the dollars which I have lost through no fault of my own. Mr. Bernard further says, "after I had given him office rent free for a year, advertised him in "The Billboard" at my expense," etc. In this connection I desire to say that the only time I ever occupied office room in Bernard's establishment was done at his earnest request, to protect his business from being entirely abandoned during his absence from the city. I conducted his business in connection with my own for several months, for which service Mr. Bernard has not yet paid me in full, and the balance of which I have long since abandoned hope of ever collecting. By misrepresenting and deceitful methods, some of the work which was formerly done by me, has gone to others.

I dislike to enter into the personality, but you will, I hope, understand that I needs must defend myself when attacked by this individual. Very truly yours,

J. E. CAMPOS.

## A, B, C Lessons.

BY THE ONLY MC.

Joint agencies have been both a detriment and a benefit to honesty in service, but where the "Feister Idea" is fully understood and in operation that agency is a more powerful weapon against dishonesty than were the agencies represented by their opposing interests. This concentration, especially in the smaller towns, gives one absolute honest man command of what is practically all of the national work in his own and any circuit of smaller towns that he may be able to operate. This system was fully explained in your last issue. I would not recommend this at large to all distributors, as to work it to a successful termination will require the services of a joint agency in a medium sized town. Any number of our I. A. D. men now have practically the same thing at regular rates. That is, they are doing local posting co-operatively for merchants of their own towns. To all such I would say that "inserts" will be the kindergarten from which will come soaps, coffee and all those other samples which our present prices for absolute inside service prohibit. Nor will we ever be able to convince manufacturers by any theory that may be advanced, but when they are co-operatively offered at $1 what would cost $7 to put out separately. I can not blame the originator of the system for saying, "Make one offer, then hunt up the other." Thus endeth lesson A.

From among these old canvassers who are now reading the article of the actual results of our present co-workers, will come men trained in field service, and from these men come many of our present force of hard hitters. These are the men who know [illegible]; they are the ones who are now carrying the war into the enemy's country. Unless this class of men can enjoy a little commercial warfare they hunt up another line of their own. Their only order, as they interpret it, is cut the cable. These win, and when they are threatened with excommunication they reply, "What is the constitution between friends?" Thus endeth lesson B.

Here's compliments to the Dr. Shoop Company and all you other "cheap screws" that spend your money and time in paying a high-priced manager of agents to beat down organized labor with threats of betrayal to the "Biz." Ring off, and that mighty quick, or we will send your series of articles that you so skillfully concoct to the Third Assistant P. M. G.—$10 a week to a trained lady stenographer will enable you to use the services of 3,000 trained men with the use of only one two-cent stamp. "Let me say that I know that "Big." Inspectors don't exchange reports with you. How, well, read the papers.

One argument which may be used to great advantage by distributors when trying to secure local work is the comparison of the relative cost of the various methods of advertising. Point out to the merchant that he can have a thousand circulars handed directly to the possible buyers for less than one-half of what it would cost him to send them by mail, even though he used only one-cent stamps, and if one-cent stamps are used, hundreds of his arguments will never be seen, but will be thrown in the waste basket without being opened. Therefore, to be sure that each circular will be at least seen, he must pay more than four times the amount it would cost him to obtain the same end through distributing.

Equally interesting and convincing arguments in favor of distributing may be formed by comparison with other forms of publicity, and in every case it will be seen that to advertise by distributing requires a smaller outlay than to advertise any other way, for it is undoubtedly the cheapest method, and since it is the cheapest that point must be brought out.




Freeman's Wagon and Crew, Dayton, Ohio.





NELSON MATTISON.

Mr. Mattison is the manager and proprietor of a distributing agency at Flint, Mich. He has been in the distributing business since 1892, although not a member of the I. A. of O., he has, through conscientious work, built up a nice business. C. I. Hood was the first firm to try his service, and he still does their work.

Mr. Mattison is married and has a pleasant home and family, and every visitor finds the latch string out when he calls at his residence.

## Shame.

Mr. Tuft, Dr. Burkhart's representative, called at my office the other day and tried to "square himself" on the Cleveland distribution, of which "The Up-to-date Distributor" makes mention.

According to Mr. Tuft's statements it seems that he placed an advertisement in one of the daily papers for distributors to distribute Dr. Burkhart's samples, and one of the men whom he employed was arrested for violating a city ordinance and fined, and not being able to pay the fine he was sent to the workhouse. Mr. Tuft showed me the contract signed by the men, they assuming all responsibility in case of arrest. To say that it was a low, contemptible trick to allow a man to go to prison for the small amount necessary to secure his release does not express it, and Mr. Tuft was so informed by me; and, moreover, that he himself deserved six months in the workhouse for not putting up the small amount necessary to obtain the fellow's release. Of all the traveling inspectors I do not believe there is one, with the exception of Mr. Tuft, who would not have helped this man out of the difficulty. It certainly is a disgrace and a shame that such a man is traveling in the capacity of inspector, and every distributor should refuse to work under his supervision. He is a man whom I know personally, and I know that he does not understand distributing.

W. H. STEINBRENNER.

## C. M. HAUGHEY.

C. M. Haughey, circular distributor and novelty agent, is a resident of Mason City, Ill. Mr. Haughey was for a time a journalist, being employed on the Hopedale (Ill.) Review, Mason City Banner and San Jose (Ill.) Record. He was founder of th latter two. Mason City is situated on the C. & O. and I. C. R. R., and is a thriving town. Mr. Haughey is a hustler, and all work entrusted to him will doubtless bring satisfactory results.



C. M. Haughey.

## More of Burkhart's Methods.

An article entitled "Burkhart's Methods," appearing in the November issue of "The Up-to-Date Distributor," gives an account of how one of Dr. Burkhart's traveling inspectors "left in the lurch" one of the men he had employed.

It has always been customary where a traveling distributor employed men who did not make a business of distributing, that, should they get into trouble while doing the work, the house would see them safely out of it. Burkharts case is just the reverse. He let the poor unfortunate fellow go to the workhouse, thereby blemishing his character for life. Whether the doctor is responsible for this or not, we can not say. He at least is responsible for the men he employes. We do not believe there is a distributor in the United States who has met Mr. Burkhart's agent once who cares to meet him again. It is Dr. Burkhart's duty to pay the fine and secure the release of George Young at Cleveland. It is the duty of every distributor in the United States to refuse to do the work under Mr. Tuft's supervision.

The doctor has a peculiar method of having his distributing done. His representative comes into a city without an hour's notice and makes the unjust proposition that all other advertising matter be laid aside and his work commenced at once. To all this he agrees to pay the enormous sum of $2 a day to the manager of the agency and $1 per day for each man employed. The unfairness of this method can easily be seen. No distributing agency can exist on $2 per day, especially in the large cities. If distributors were to do the work at $2 per day, catch-as-catch-can, they could not live through the dull season. I have heard that Dr. Burkhart's work was being done in a certain large city by a force of fifty men, paying the manager of the agency $2 per day. Now that the running expenses of this agency, taking it all the year around, is at least $1.50 per day.

Are distributors working only for Dr. Burkhart's interest, or is self-interest to be at all considered? Or, are they willing to use the profits from their other business to push the doctor's interests? Why Dr. Burkhart should have this advantage over other advertisers I can not understand, and in justice to other advertisers, believe I am right in advising distributors to reject any such offers.

CAPTAIN NEMO.



GEO. W. REOCK.



J. F. HARRIMAN.

In this, the Christmas number of "The Billboard," we present our readers with a half-tone picture of Mr. George W. Roeck, of Frankfort, Ky. Mr. Reock is another one of the successful distributors and a member of the I. A. D. He not only bears a first-class reputation with his local merchants, but also with the National advertisers. He works a number of cities, always giving a first-class service, thereby obtaining satisfactory results. The best reference that Mr. Reock has are his many patrons.

## The Runey-Stahlbrodt.

Louis H. Matthes, of Toledo, O., ought to join the Runey-Stahlbrodt Association. Manager Scott, of the Santal-Pepsin Company, sent him May 10 five hundred signs to be tacked at four cents each. On May 13 he reported the work completed and sent in his bill. On May 16 Mr. Scott sent him a check for $20 in full payment of his bill.

Some time since Manager Scott, in looking over his Toledo sales, could not discern any effects of the sign tacking. He proceeded to Toledo and commenced a quiet investigation.

With the aid of a detective he found 250 of his signs in Matthes' coal shed, buried under piles of booklets and various other kinds of advertising matter.

Before confronting him with the evidence of his guilt Mr. Scott questioned Matthes closely regarding the methods he followed in putting matter out. Matthes declared that he never employed men, but always put out the matter himself, assigning as a reason the fact that he could not trust men to do the work right. Being pressed closer he averred that he had personally tacked every one of the 500 signs sent him by Scott. After he had made this declaration the recovered signs were produced, and he was informed where they were retire from the distributing business and enter one which will be more suited to their nationality.



## Ida Buttons.

For the following list of opinions concerning the I. D. A., we are indebted to one of our readers, who is well known throughout the advertising field:

"None of ours"—Whitehead & Hoag.
"None in mine"—Old Advertiser.
"The idea"—Feister Print.
"Dont blame the machine"—Kodak people.
"Some faces are too hard"—American Type Branch.
"Space all taken"—Ripans.
"On the quiet"—Campbell.
"They won't float"—Procter & Gamble.
"Very transparent"—Pears.
"It might have been"—Isaac Monk.
"Some cuts are passe"—Advertising World.
"Not in our personals"—Cincinnati Enquirer.
"Some mediums daily"—Geo. P. Rowell.
"Profitable? But not art"—Kate E. Griswold.
"We draw the line on cousins"—N. W. Ayer & Son.
"Left under a cloud"—Two Bills of Saginaw.
"No commission"—Frank E. Munsey.
"Probably a mail order"—W. D. Redington.
"No subscriber"—Will E. Moulton.
"No relation"—W. H. Steinbrenner.
"Not the whole family"—Sam W. Hoke.
"I am married now"—McPherson (nit).
"Paint won't cover"—Gunning System of Bulletins.
"Not from our school"—The "Little Schoolmaster," George R., in Printers' Ink.
"Not our ink"—Printers' Ink Johnston.
"Our imprint"—Display ad.
"Prefer to return stamps"—General Information.
"Faded, but not ours"—Uneeda biscuit.
"Probably red headed"—Frank R. Carter.
"Buttons, Buttons, well, I don' see as it makes any difference between I. D. A. and I. A. D. as long as I get my work done any way for $1 50 in back number towns, where my men give unquestionable local references on trial orders. I give them five or six distributions just as a trial."
"She belongs here." Clarence E. Runney.

## Notes.

The Santal Pepsin Company (W. Scott, proprietor), of Bellefontaine, O., in speaking of the new association of distributors recently formed, said: "No, thank you, we want none of it. The American Bill Posting Company, of Chicago, is a member of it. We recently sent them 2,000 signs for a listed service. They offered to do the work for that price voluntarily, but it was with doubt and misgivings that we accepted their proposition. When the list came in we found that, although we had only sent them 2,000 signs, their list showed that they had tacked over 2,300. This circumstance did not tend to allay our suspicions, so we hastened to have the list checked up. Our inspector (a thoroughly reliable man) could not find a hundred of them all told after a conscientious and diligent search.

"He did find, however, that street numbers on the list that were supposed to be saloons were in fact private residences. He also found others that were vacant lots, and whole lists of numbers that were not on the streets named at all.

"No, thank you, the I. A. of D. is good enough for us. When a member of that organization goes wrong he is kicked out. They have got the most reliable men in the business."

Wong Fong, Touey Kip and Touey Foo were convicted of violating the hand-bill ordinance at Los Angeles and were fined $5 each. The gentlemen will in all probability retire from the distributing business and enter one which will be more suited to their nationality.



WM. F. MOSHER.

The above portrait is one of Mr. William F. Mosher, the I. A. D. man at Canandaigua, N. Y. Mr. Mosher has been in the distributing business for some years, and is a thoroughly experienced and competent. He has had rather an up-hill fight, but is now on a firm footing. He says that he has in the last two months been busy every minute, and all through the influence of the I. A. of D.

We are in receipt of a blotter from the Bundy Distributing Agency, of Detroit, which is a sample of the kind they send out to their local merchants. Their plan is this: Each month they have 10,000 blotters printed—a good, useful blotter, with a strong argument on one side. The reading matter is changed each month, as is the color of the blotter. Mr. Bondy writes that his scheme has given excellent results, and has been the means of inducing a number of local business houses to give his service a trial.

The Newark Bill Posting Company, of Newark, N. J., is soliciting business for its distributing department by means of a good, strong circular letter. The company's city and suburban territory embraces forty-eight towns, with an aggregate poulation of 642,1[illegible].

Mr. McConnon, whose portrait we presented in our October issue, and who had built up quite an extensive distributing business in Dayton, O., has sold out to Mr. Freeman, of the same town. A picture of Mr. Freeman's wagon and crew appears in this issue.

Readers of "The Billboard" may not need this, but for the benefit of a few, use caution when writing the Judicious Advertising and Distributing Bureau, 1032 Elm street, Manchester, N. H. The manager, W. R. Hamilton, is working in a real estate office at that number, and certainly could not very well send you car loads of advertising matter for distribution, even if you do send cash for membership card. "A bon entendeur salut" which might be translated—"Let those who have ears listen."

Mr. A. E. Drier, the genial little distributor of Burlington, Iowa, has just bought himself a new home, and writes that he is as happy and contented as a man possibly could be.

## MR. HOFFER.

Mr. Hoffer, at Meridian, controls the largest bill posting plant in the State of Mississippi. The plant is divided into two sections—theatrical and commercial. He is well known all over the United States and Canada as a live and wide-awake bill poster. The public generally admiring his push and energy, keep him pretty busy putting up their paper.



Mr. Hoffer.

# THE BILLBOARD.

*Published First of Every Month, at*
7 East Eighth Street, Cincinnati, O., U. S. A.
*Address all communications*
or the editorial or business departments to
THE BILLBOARD PUBLISHING CO.

Subscription, $1.00 Per Year, In Advance.

ADVERTISING RATES:
Advertisements will be published at the uniform rate of ten cents per agate line; no discount for time or space. Copy for advertisements must reach us on or before the twenty-th of the month. Our terms are cash.

*The Billboard is sold in London at Low's Exchange, 57 Charing Cross, and at American Advertising Newspaper Agency, Trafalgar Buildings, Northumberland Ave., W. C. In Paris, at Brentano's, 37 Avenue de l'Opera. The trade supplied by the American News Co. and its branches. Remittance should be made by post-office or express money order, or registered letter addressed and made payable to The Billboard Pub. Co. The editor can not undertake to return unsolicited manuscript; correspondents should keep copy. When it is necessary to wire us the instructions a copy for advertisements, great saving in the matter of telegraph tolls may be had by recourse to the Donaldson Cipher Code.*

*Entered as Second-Class Matter at Post Office Cincinnati, Ohio.*

DECEMBER, 1899.


Stahlbrodt and Hoff, assisted by the rectors of the Associated Bill Posters, have decided that the "The Billboard" is a paper not published in the terest of the bill posters; it is working against their best interests. "The llboard" publishes tips for bill posters, so that they may obtain work direct for the advertisers, and thus get e full price for their labor and pains. his alone is enough to condemn the per. Besides, "The Billboard" aches the advertisers. This should ver be, because the results from the vertisements in its columns will so outclass those in Stahlbrodt's baby, Display Advertising," that it will ow that his pet only reaches other ll posters. Something must be done. ey can not control the circulation of The Billboard," so they must try and ep the bill posters from using its lumns.

Having come to this decision, "The llboard" was declared boycotted. ind you, two months before the directors had even voted upon the question. Yet they say there is no gang. The boycott progressed—but alas nd alack, for the cowardly instigators who were afraid of a fair open ttle—progressed backward. The ll posters began to see that the Association and they as members were being made but a catspaw for the rtherance of individual desires for onopoly and gain, and in the present sue more advertisements of Association members are found in the column of "The Billboard" than for many onths. Many more would be found ere it not for the blackmailing heme of refusing to send paper unss instructions are obeyed.

In most instances we believe in embers of associations obeying the ws of that association, but in this se or any other where the law is anifestly unjust and has been born rough jealousy and malice, where members themselves have had no voice in the action, we will heartily endorse their rebellion and aid the movement in every way in our power.

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Men in every walk of life, no matter what their business run across, not only run across in fact, but are hunted up by men who are seeking to get something for nothing. The railroad companies' offices are overrun with men who seem to think that they are entitled to a free ride in the companies's cars; the proprietors of theaters are beseiged by persons who give reasons unheard of by the uninitiated why they should occupy the best seat in the house, the pleasure resort and fair managers find hundreds of new and unthought of relations—in fact, every man who has anything worth having or has it in his power to confer favors of any kind, is sure to be the object of unscrupulous men's designs. This system of complimentary tickets has become so universal that it is now looked upon as one of the necessary evils of higher civilization. If the system of imposture and false representation stopped with dead-head tickets it could be tolerated, but unfortunately it does not. Individuals, companies and even associations devise all sorts of plans and schemes whereby they may make a short cut to wealth.

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If there is one profession more than another that has suffered from these abominable designers, it is that of the distributors. Innumerable associations have been formed in the imagination of one man or clique of men which offer false inducement for the distributor to join. If he sends in his application and pays his intiation fee they have caught one more fish in their net. The dishonest aims of these associations are eventually found out, and then people wonder how they could have lived so long. For the benefit of our distributor readers we will say that there is one thoroughly reliable association in existence and one that has the full confidence and trust of advertisers all over the world—The International Association of Distributors.

Some few medical companies, although they do not perpetrate any fraud, nevertheless demand such terms from distributors that they deserve the scorn and censure of all. To set a certain price upon distributing, and one at which no man could do the work and make a living, and say "do it at this price or do without the work." although not contrary to the law, it is as bad as stealing the money with which a man is to buy bread. Distributors should make their own price; make it a reasonable one, and stick to it.

With Thanksgiving week closes the National Export Exposition at Philadelphia, and it has been a truly wonderful show. In almost all of its various missions it has been an entire success. As a promotor of trade relations with foreign countries, through the International Commercial Congress, it has more than fulfilled the expectations of even the most sanguine. In its enlightening of our merchants, by means of the Foreign Sample Department, it has been of incalculable value. Through its educational influences those who attended derived much benefit, and by its amusement features have found much pleasure. Owing to the handsome profits resulting from large sales to foreign buyers the exhibitors are well satisfied. One feature alone has not been what it should —the number of visitors to the fair, outside of those coming from Philadelphia and surroundings, has been shamefully small. The patronage was not one-tenth of what such a display deserved. To one who has followed closely the methods employed in advertising the Exposition, the reason of the decidedly slim attendance is readily seen. It may be expressed in three words—insufficient advertising appropriation. The Publicity Department has relied mainly upon free reading notices in country newspapers and in trade magazines. True posters were used, but in sending these out the main idea seemed to be to get along with just as few as possible. In all the operations throughout the various advertising mediums employed, this same principle of "skimp" was apparent. What a poor plan it has been we can see from the results, or rather, non-results. The Exposition has been a financial failure, and we trust that the expositions at Toledo, Buffalo, St. Louis, Portland and other places to which the country is looking forward, will profit by this deplored but valuable experience.

## Does Billboard Advertising Pay?

This question has been discussed, thousands of times. Probably there is no man living who has had this question more fully demonstrated than the writer in favor of bill boards. In the early sixties I started in business for myself as a dry goods merchant in a small country town where no newspapers were published in which to advertise. I wrote my first bill and took it to the printing office to be printed. The foreman looked my matter over carefully and said: "Young man, let me give you a piece of advice which may be of benefit to you in after years, have something to read as you run." It took quite a while to get that through my young head, but I finally caught the idea and threw my matter away and had printed a simple announcement, "Buy your dry goods from Harris." This was put out on every road leading to my store. This brought me business, but the place was not large enough for my ambition, so I set out and came to Chicago and bought a membership on the Board of Trade and commenced speculating in grain. It did not take those shrewd fellows long to "trim" me. They simply left me penniless. This brought me down to the show business. I became agent for McAllister, the Wizard of the North; from that to a tent show with the lamented Z. W. Sprague; thence back again in the hall show business, finally quitting it and again returning to Chicago in the spring of 1864, and after looking around a few days started in the bill posting business at 47 La Salle street. What happy days those were.

The Broadways had been in the bill-posting business since 1849, and all who had ever started opposition to them had eventually gone to the wall. I had nothing to lose. I was young, progressive and bound to win or die. They thought they had the town so secure that they sat in their office while I hustled on the street. There was no building too high for me to climb to hunt business. I got work, and I got plenty of it, and I worked myself almost night and day. Pitched battles were almost a daily occurrence between the Broadway forces and mine. The Walsh boys were then young; Billy, George, Henry and Jack, all good bill posters and good scrappers, and we generally came out first best and outgeneraled the opposition. I eventually got all the theater work, as well as most of the local work, but finally consolidated, and the firm became Harris & Broadway. My first convincing knowledge of the value of bill board advertising was in 1867. I leased Hass' Park, ten miles out, for a Fourth of July celebration. I began advertising the celebration weeks in advance, with strictly posters and nothing else, not even anticipating its tremendous results. It took every available car the Northwestern road had to transport the people, so that even flat cars were hastily gotten up, with seats to carry the 25,000 passengers. That same year I opened two furnishing goods stores at 301 South Clark street and 112 Randolph street, and for twelve years I advertised constantly by posters and built up a retail business from nothing to $135,000 a year. One of my earliest advertisements in the gents' furnishing business I remember well. I had 10,000 gutter snipes struck off, with the simple words, "Where Is My Dog?" These I had posted on every dry goods box, telegraph pole and curb stone in the city, and no matter where one would turn, "Where is my dog?" would stare him in the face.

For my answer I had a six-sheet bill, with a New Foundland dog occupying the center, holding a shirt in his mouth, and engraved thereon was "Shirts for all mankind" on the top in large letters, "Found; take me home; I belong to Harris, the shirt man." This brought me a great deal of notoriety and business with it. In 1870 I disposed of my bill-posting business to George A. Treyser.

I remained in the men's furnishing goods till 1873, disposing of my business to my partner, Mr. Cobb, who had been admitted to the firm in 1872. When I quit the business I had a handsome competence, but every day was Sunday, and those kind of people are easy prey for a sharper, and I got skinned for $30,000. My only satisfaction was landing him in the penitentiary. In July of that year I had an opportunity to buy a stock of furnishing goods from S. Y. Smith, 171 South Clark street. I paid him $6,000 for $22,000 worth of goods. I closed the store and filled in with new goods, marking down all the goods in plain figures, the former as well as my price. I advertised the stock extensively with a nine-sheet poster and 100,000 quarter-sheet bills in the most sensational manner, and opened up on Saturday morning, July 28, not dreaming of the tremendous business in prospect. For weeks the store was packed from early morning till late at night, and in a short time but little of the original stock was left. I sold goods cheap. I was buying in large quantities, and all buyers got full value for their money. My sales book shows that from July 28 to January 1 I took in $104,000. This is an enormous business at retail, and it kept sixteen clerks busy. January 1 I sold out to T. D. Craig, of Paris, Tex. This business was obtained entirely through posters. During the following summer I closed out three other stocks through the same methods, and this should have satisfied me. In the fall of 1882 I again got the show fever and embarked in the business May 5, 1883, starting from Benton Harbor, Mich., and have been circusing seventeen years. The real value of judicious advertising is better known to a circus manager than any class of men whose business is obtained exclusively through that agency. If the larger the bill the greater the attention, and if a merchant would only use the same progressive methods that circus people do their business would double. No one is compelled to read your ad. in the daily paper, but an attractive poster on the wall, you can hardly get by without reading, and it costs you nothing to read it.

To the bill posters of the United States accept my kindest wishes. There has been great progress made in bill posting since I commenced, and nearly all are a genial set of fellows. With ten days' poster billing I can fill any town, either North or South, so that it is almost impossible to get through the streets the crowds of people are so great. Most merchants make a mistake in not selecting some special feature and billing it strong. When I was a merchant I never advertised anything but shirts. I knew that if I could sell a man his shirts I could usually land him for the balance of his wearing apparel.

W. H. HARRIS,
The Nickel-Plate Shows.



## LETTERS TO THE EDITOR. A MONTHLY EXPERIENCE MEETING AND AN OPEN COURT.

Editor "The Billboard:"
Dear Sir—I am now doing work for Hood, Miles Medical Company and Dr. Shoop. Distributing with me never was better than it has been this fall. I have signed several new contracts and put out matter for many local firms. I have 2,200 Peruna books ready for distribution and expect shipment from Dr. Chase Company, Philadelphia, in a short time, also work from Drs. Kennedy and Kergan. Doing good work and monthly reference to "The Billboard" brings business every time.
Yours truly, C. R. GARRETT.
Sparta, Wis.

Editor "The Billboard:"
Dear Sir—We do not suppose you ever hear from the woods in Wisconsin and Michigan, so we wish to call your attention to one of the finest advertising plants that you would care to see. Our plants in Marinette, Wis., and Menominee, Mich., are the finest that good lumber, paint, molding and labor can produce. Have had lots of work in posting and distributing, enough to keep six distributors busy, and we are still looking for more and we will get it. Yours truly,
MARINETTE & MENOMINEE B. P. CO.
Marinette, Wis.

Editor "The Billboard:"
Dear Sir—Following is my report: Distributed 3,000 booklets for Providence Medical Institute, Chicago, Ill.; 3,500 Past and Present books for Hood & Co., Lowell, Mass., and 1,000 bills for Mack & Co., Ann Arbor, Mich. Am working on 4,800 books for the Lydia E. Pinkham Medical Company, Lynn, Mass. Have 2,500 Peruna books for Peruna Drug Manufacturing Company, Columbus, O.; 5,400 pieces on the road from London Manufacturing Company, Minneapolis, Minn.

Answered inquiries for prices to distribute my list of towns from Hood Medical Institute, Chicago, Ill.; Dr. Klimer Company, Binghamton, N. Y.; P. L. Abey Company, Kalamazoo, Mich.; W. H. Comstock Company, Morristown, N. Y., and many others. Have posted 10 4-sheets and 30 1½-sheet for Ohio Coffee and Spice Company, Columbus, O. Hoping business will remain as good as in the past, I am yours for business.
Milan, Mich. W. B. REDMAN.

Editor "The Billboard:"
Dear Sir—I am pleased to report the following work: 210 sheets Old Virginia Cheroots, American Tobacco Company; 40 sheets "Friends Oats," Muscatine Oat Meal Company; 200 sheets Victor Shoes, from Desnoyer Shoe Company, St. Louis; 100 sheets Flesheim's shoes (local); 50 sheets for local cigar maker. I am using a one-sheet and an eight-sheet and a twenty-sheet poster booming bill board advertising. I find same a winner, as I have no trouble in getting orders from the local dealers, while before I commenced this method it was almost impossible to talk bill boards to them. I have distributed the following matter: 1,500 Hoock's Home Tobacco, 1,500 Dr. Chase books, 700 Dr. Sheop books, 700 pieces for Peruna and 11,000 for local dealers. Wishing "The Billboard" the best of success, I am yours truly, F. C. PARKER.
Macon, Mo.

Editor "The Billboard:"
Dear Sir—I do not see how any bill poster or distributor can do without "The Billboard." I have distributed 500 books for Hartman, and have posted 1,000 sheets for Star Tobacco Company, 96 sheets for American Tobacco Company, 124 sheets for Elks' carnival (Memphis), 150 sheets for Sinclair-Curran Comedy Company, 100 sheets for Mabel Stewart's Honeymoon, tacked 50 signs for War Eagle Cheroots, posted 95 sheets for Prickly Ash Bitters and 100 sheets for Mahara's Minstrels. I have added a new board to my list, 10 feet high by 64 feet long. I am the only bill poster in this city, and my stands are all in choice locations. I would like to hear from other bill posters in Arkansas. Wishing "The Billboard" unbounded success, I am yours truly,
JAS. E. MOLES.
Brinkley, Ark.

Editor "The Billboard:"
Dear Sir—I wish to state to "The Billboard" and to advertisers that South Amboy, N. J., is a thriving town with a population of 7,500. I posted in October 30 8-sheets for L. Steinberg & Co., of Newark, N. J.; 6 28-sheets for D. Wolfe & Co., Newark, N. J.; J. E. Toole & Co. and Pat Maloney's New Irish Visitors packed my boards. The Liberty Bung Co. of this city has placed all their billing in my hands. The distributing has been slow for the last month. I put out 4,000 C. I. Hood & Co., Magic Light Cigar. Mr. H. L. Kramer, of the Sterling Remedy Company, sent one of his agents to distribute in this city. I have in sight Kelly's cigars and Y. M. C. A. posters. Merry Christmas to all. Yours truly, F. J. SHANTZ, JR.
South Amboy, N. J.

Editor "The Billboard:"
Dear Sir—On all my travels I never met a more genial gentleman than Mr. Rowell, now with the West Indies Advertising and Bill Posting Company. I spent a very pleasant evening with him talking over bill posting. He told me that in the twenty-three years of his life as a bill poster he had never experienced as hard uphill work as he had in the last nine months in Havana. He now has a fine plant. Mr. Rowel was formerly with the Robinson & Franklin shows, and later with the Barnum & Bailey circus in England. He thinks that as Havana will be the center to which all manufacturers will turn it will therefore be a splendid field for advertisers.
Yours as ever, THE TRAVELER.

Editor "The Billboard:"
Dear Sir—To give you an idea of what is going on in our city I enclose you a report of work done in posting and distributing. I have posted 5,000 sheets in this city and adjoining towns, distributed about 12,000 pieces of printed matter, a number of hand bills which I received through "tips" in your paper. I have about 3,000 feet of bill boards, all good locations, in this city, and my work is all listed and guaranteed. Honest work is the true road to success. Yours truly,
Spencer, Ia. S. J. GREEN.

Editor "The Billboard:"
Dear Sir—While others complain of scarcity of work, we feel that we are doing very well. We have distributed for Boston Medical Institute 5,000 books, California Fig Syrup 2,500 folders, Dr. Chase 1,000, Dr. Louis Weigart 1,000, Ball Bros., local real estate dealers, 5,000 dodgers, tacked 5,000 signs for the New Era Medicine Company. Had contracts for 6,500 Lydia Pinkham and 1,000 Chattanooga Medical Company, but as their packages were delayed in transit their distributing is not yet finished. Our territory covers twenty-six towns in Union and Logan Counties, and we believe the small country towns afford a better field for advertisers, as they are not flooded with advertisements as the larger towns are. We see as we never have before the importance of distributing being done by men instead of boys. Yours truly,
UNION ADVERTISING CO.,
Bellefontaine, O. C. L. LANE, Mgr.



HARRY MERKLE,
Manager of Bryan's Dayton, Ohio, Plant.

Editor "The Billboard:"
Dear Sir—Since writing you last I have purchased the plant of J. W. Headington, of Mt. Vernon, O. Mt. Vernon is a lively city of 10,000 population, with a good line of bill boards, but I will commence at once erecting new boards, and expect to be able to accommodate 2,500 sheets per month by the first of April. Business is very good, notwithstanding the fact that every few months we have some one to nail a board against a tree and give out that they have a large line of boards and want to hear from advertisers. Such methods as this never leads to success. I wish to say that at present I am the only commercial bill poster in the city, owning and controlling my own boards. Very respectfully,
Newark, O. W. W. RUGG.

Editor "The Billboard:"
Dear Sir—I have never known an association to grow as fast as the I. A. of D. Wherever you find its members you generally find that they do all the distributing. Take at Roanoke, Va., a town of 25,000, Mr. Roberts does all the work; same way at Staunton and Winchester.

The advertisers of America are beginning to see the benefits derived by giving their work to these men, and the day will soon come when the I. A. D. members will be doing all the distributing. In all the large cities you will find their members are doing the bulk of the work. Thanking you for your valuable space, and wishing all the members of the I. A. D. a merry Christmas and a happy New Year, I remain yours truly.
H. N. HOLSHOUSER,
Rep. Hamlin's Wizard Oil.

Editor "The Billboard:"
Dear Sir—In this, my first letter, I have nothing but praise to extend to the publishers of that very useful and much read publication, "The Billboard." It has been the means of making a distributor and bill poster of your humble servant, and the pointers I get from it are worth one dollar per month instead of per annum.

Members of the I. A. D. as well as myself are no doubt pleased at the manner in which the distributors' directory is published. My boards are full and paper ahead. My opposition has done very little work of late, but he can well stand it, as he is a banker. I expect he will want to sell before many months.

In conclusion I extend to my brother distributors and bill posters, as well as "The Billboard," a merry Christmas and a happy and prosperous New Year. Yours truly,
Oil City, Pa. H. A. TAYLOR.

Editor "The Billboard:"
Dear Sir—I am in position now to post any amount of paper. Capacity at present is 900 sheets for commercial work. I have on my boards at present Old Virginia Cheroots, Star Tobacco, Quaker Oats, Thos. Carlyle Cigar, Dewberry Cigar, Camarita Cigar and a goodly lot of local work. I have bought out Mr. Jordan, the association member in this town. I find "The Billboard" quite interesting and a help to me. Yours for business.
Bellefontaine, O. F. E. WHITEHILL.

Editor "The Billboard:"
Dear Sir—I should like to say a few words regarding the benefits which I have received from being a member of the I. A. D. in more than one instance I have received letters from advertisers saying that they seen me listed as an I. A. D. member, this, I think, is pretty strong evidence. Sc time in June I did posting and distribut to the amount of $10.40 for a firm in the B At the time the paper was out (thirty da I sent my bill, but did not hear from the After waiting a reasonable time I wr again, still no answer. I drew on them, the draft was returned with no explanat whatever, and I wrote asking them if t knew enough of business to answer a let but not a word came. I was in Cincinn one day and happened to tell Mr. Ste brenner of the circumstance, and he told to send him the bill and would do what could with it. I did so, and in about a w or ten days a check for $5.40 was sent m am confident that I would not have ceived one cent of this bill had it not b for the I. A. D. Consequently I can say t the I. A. of D. has been of great benefit me, as has also the Feister Register. V respectfully, WALTER DOUF
Columbus, Ind.

Editor "The Billboard:"
Dear Sir—I have gone into partnership w Mr. V. C. Fogle and have thus extended route over 195 towns. We have six wagons ready for work, of which three now on the road. We are now at work u Wizard Oil, St. Jacob Institute, of Chica Grand Leader, Bloomington; International Stock Food, Minneapolis, Minn.; Merch Gargling Oil, Lockport, N. Y. We have out about 300,000 pieces this year. While t does not look very large to some cl tributors, are feeling very much encourag Our new route uses 55,000 pieces. Yours tr THE CROSS ROADS BILL POSTING CO.
Normal, Ill. DILLON & FOGLE, Mgrs.

Editor "The Billboard:"
Dear Sir—I have had more work this s son than any other year. I posted 4, sheets Martinsville Free Street Fair, sheets for Pawnee Bill Shows, some comm cial paper, Madame Majesta Corsets, W. Corsets and Friends Oats. I have distr uted 3,000 booklets for Boston Medical Co pany, 12,000 for W. Shinkle & Co., besides number of other contracts. With best wish I am yours truly, J. W. MILLER
Martinsville, Ind.

Editor "The Billboard:"
Dear Sir—I have done fairly well this and have no reason to complain, still, I all American people, I should like to get m work. I now have on my boards paper for Virginia Cheroots from A. Van Beuren & C cigar paper from Haas Bros., Cincinnati, Creamo from Sprague, Warner & Co., Chica Ill., and fair paper from W. Horn, of Spri field, Ill., besides some local paper.

I am well pleased with "The Billboard" read it regularly, as in this way I can k posted as to what my brother bill post are doing. With best wishes for your s cess, I am yours truly,
Mason City, Ill. EDWARD F. CORSON.

Editor "The Billboard:"
Dear Sir—Since writing you last I have d tributed the following work: 5,000 pieces Miles, Elkhart, Ind.; 2,500 Will A. Molt Cleveland, O.; 2,700 pamphlets Bayer Medi Company, Toledo, O.; 3,500 for Peruna Dr Company, Columbus, O.; 3,000 J. F. Ure Allegheny, Pa.; 3,000 for Chattanooga Medi Company, Chattanooga, Tenn.; posted sheets for Hersey Cocoa Company, Lancast Pa.; 12 4-sheets for Muscatine Oat Meal Co pany, Muscatine, Ia.; distributed 1,500 pie and posted 324 sheets for Prout & Ki (local), posted 150 sheets for Roe Emers (local), 75 sheets for C. A. Ball (local), 3 sheets for Democratic Committee, 4,000 s cial sale bills for Meyer Bros. & Co. (loca Thanking "The Billboard" and wishing ev member of the I. A. of D. a Merry Christ and a Happy New Year, I am yours as ever
Newark, O. E. O. BURROUGHS.

## The Value of Appearances

For some two or three years Stanley's Sc Powder has been advertised on the bill boar and walls of New York, without, apparent any success, with the result that Mr. Stan ley is down on all forms of advertising of th kind.

In connection with the above advertisi Mr. Stanley has a number of wagons, fo of nasty, greasy barrels, which he sends various hotels and restaurants to carry their garbage.

These wagons and barrels look dirty a are dirty, and are enough to drive one fr it, and if soap altogether. It is strange th a concern with sense enough to build business should not have sense enough hide these putrescent details.

While the leavings from the hotel tab may make very good soap, there is really necessity that the matter should be parad before the public in the way these folks the use of soap altogether. It is strange th goods enjoy any sale at all, considering t way in which they openly flaunt their adve tising on these stinking wagons.

The sensible soap-maker would elimina every sign from his garbage wagon that co possibly connect it in any way with his bu ness.

## Harry P. Merkle.

Harry P. Merkle first drifted into abo business in 1880, in the good old days wagon shows, being that season with th Miles Orton aggregation. In 1882 with W. Coup; seasons of 1883-84 with the Angl American; 1885-86-87 he was with Col. W. Franklin. The fall of 1887, at the close the tenting season, he went to Detroit Mich., to take charge of all of the outdoo work of the H. W. Walker & Co. Bill Pos ing Company, which firm he was with fo twelve years. In June of 1899 he join Bryan & Co., and was sent by them to tak charge of their Dayton branch, which is on of the finest bill posting plants today in th United States, where he will be pleased to se all of his friends at all times.

# PALATIAL

## )STER PRINTERY.

## e Home of the House of Donaldson.

### nous Show Printers and Fine Art Publishers.

### ir Splendid Premises at Newport, Kentucky, Exhaustively Described.

(Written for "The Billboard.")

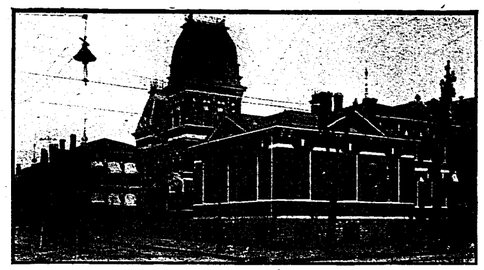
e name of Donaldson is one to conjure All over the world, wherever posters ised, it is synonymous with all that is lent in the art of poster making. Amoug ill posters of America it is a household . No knight of the brush reckons a visit incinnati complete which does not in- a call at Donaldson's. The mammoth rics of this famous printery are located ewport, Ky., just across the river from Queen City. They are easily accesible, only twelve minutes by trolley from tain Square, which is usually recognized e center of Ohio's metropolis. Newport s all of Cincinnati's unrivaled shipping ties without its soot, smoke and grime. to 1898 the Donaldson Company had al- had its abode in Cincinnati. In Janu- of that year, however, certain promi- citizens of Newport approached the di- rs with inducements to remove the plant at city. Free taxes for five years and a ly nominal charge for water were of- and accepted. In November of the same the firm moved into its present quarters. buildings, which were erected at a cost 2,000, are perfectly adapted. There is on all sides, and the several depart- s adjoin each other most conveniently, et are separate and distinct. The equip- is matchless. Here is found every labor- g device known to modern printing. Big es that print two sheets at one impres- and small presses that attain the mar- s speed of 2,200 impressions an hour, run by side. The plant is illuminated with descent electric light from its own dy- os, and is also piped throughout with so that should the electric lights fail the s available instantly. All of the depart- s are connected, one with another, by hone system. The stock rooms are in a ate fire-proof building. The presses and y mechinery are all mounted on sep- , heavy stone foundations; in fact, thing has been done that can be done ake this the model printery in America. endid as are its facilities and equipment, ver, its modern methods, new processes unique expedients command even ter admiration, and it is probably due to that the firm has achieved its enviable ion in the trade.

r readers, so many of whom are ictiy associated in business relation with Donaldsons, will, perchance, find the fol- ng history of the house interesting. It compiled from data furnished in a remi- nt conversation with Mr. William Mills ldson, the founder of the concern and its dent today.

d he: "I am a practical lithographer. I ied my trade in the lithographic estab- ent of Middleton, Wallace & Co., of Cin- ati, a firm famous before the war, enter- their employ as an apprentice in Jan- , 1855, at the age of 15.

a due time I completed my term of ap- ticeship and found employment as a neyman printer. I was too ambitious, gh, to remain long content with a mere y, and early began to cast about for s and means to start a business of my I longed to be independent, as well as crease my income. Finally I perfected plans and laid them before a friend of , a fellow printer, Mr. Henry Elmes. le was enthusiastic and very desirous of ng me in the enterprise, but he had no tal. I had little enough; in fact, my imony augmented by my savings was all small for even the modest start contem- d.

liked Elmes, though; he was a jovial, -working Englishman, and an excellent



The Home of Donaldson Lithograph Co.



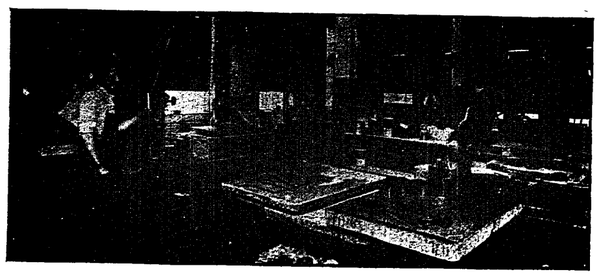
Manager's Office.



Counting Room.



Artists' Room.



Stone Graining Room.

lithographer as well. I finally induced one of my relatives to loan him enough capital to take a half interest with me, and on the 10th day of August, 1863, the firm of Donaldson & Elmes embarked in business. At the beginning we rented three rooms on the second floor of Germania Hall, No. 22 West Court street, a building erected by the German Odd Fellows. It still occupies the same site. We paid $13 a month rent for the apartments, and I still entertain a lively remembrance of the grave sense of responsibility and concern with which we undertook the obligation.

"We had but one press at the start, and Mr. Elmes operated that while I solicited orders on the outside. Fortune favored us from the beginning. Before thirty days had passed we added another press, and Mr. Elmes and myself worked side by side, often far into the night in order to meet the demands of a constantly increasing list of customers.

"At the end of our second month we were able to purchase a third press and hire a printer to operate it. We also hired an apprentice. He was a bright boy, full of push and energy, quick to learn and thoroughly reliable; his name was Frank Tuchfaber, and today he is the head of the great Tuchfaber Lithographing Company of Cincinnati. The second apprentice we secured was Mr. John Mentel. He has been with us ever since, and today is Vice President of our company. A third apprentice was H. F. Farny, who is famous today in Europe and America as a distinctively American artist.

"It soon became evident that one of us must needs devote his entire time to the outside work, such as soliciting orders, making collections, answering the correspondence and keeping the books.

"By mutual consent these duties devolved upon me, and another printer was employed to run my press, although I continued to run it at night, after my office duties of the day were over. Many a night I have worked until midnight.

"We began to feel by this time that we had an organized staff of employees; including two engravers and the apprentices we had about eleven hands. The firm continued to prosper, and at the end of ten months we had seven presses running. Be it understood that they were hand presses, for in those days the power press was unheard of. We made money rapidly for the next two or three years, but the profits were withdrawn from the firm. Both Mr. Elmes and myself built homes for ourselves and furnished them; hence, when at the close of the war an opportunity of entering the publishing field presented itself, we found our resources inadequate. The venture promised big profits, however, and we determined to attempt it, but with much apprehension and many misgivings. About this time one of our customers, Dr. D. M. Bennett, a patent medicine man, learned of our intentions and offered to put in $10,000 if we would accept him as a special partner, with one-third interest in the firm.

"We promptly consented, and the firm name was changed to Bennett, Donaldson & Elmes, and we removed the business to larger quarters at 153 West Fourth street. Dr. Bennett was interested in numerous other business enterprises, and some of them proved disastrous. He was unable to raise the full amount of $10,000 he had agreed to invest with us, and finally, after having put in some $6,500, he was forced into bankruptcy, and we were compelled to purchase his interest. By great good fortune we succeeded in keeping on our feet and tiding over the many difficulties that we encountered.

"We next associated with us Mr. John Gregson, a well-known lithographic artist of great ability, the firm name becoming Gregson, Donaldson & Elmes.

"In March, 1866, we removed our plant to the corner of Fourth and Sycamore streets. Mr. Gregson dropped out of the firm after two years, and the firm name once more became Donaldson & Elmes. Then came the panic of 1866-67. It nearly swept us off our feet a second time, but grit and determination finally pulled us through, and we were enabled to pay one hundred cents on the dollar. In the fall of 1868 we removed to 150 West Fourth street.

"In 1868 we also bought our first steam press from Victor Mauger, who introduced the English steam press in America. It proved a bonanza. In two years' time it paid for itself and enabled us to purchase another.

"At that time we were publishing chromos, and had established a splendid trade in that line. They were printed from hand presses. In 1871 we essayed chromo printing on steam presses and demonstrated its feasibility. Our first attempts, though far from satisfactory, sold readily and enabled us to pursue experiments and to finally perfect the process.

"Mr. Elmes died in 1872, and I purchased his interest from his widow, changing the name to William M. Donaldson & Co. I also added a third steam press of very large size for those days, and enjoyed a second season of great prosperity, despite the panic of 1873. I employed at this time some sixty-odd people and made money rapidly.

"In 1874 I sold a small interest to Mr. Chas. S. Walkley, a nephew of my former partner, Mr. Elmes. He was a practical man, thoroughly efficient and uncommonly capable.

"In the year 1885 we incorporated the business under the laws of Ohio, the firm name becoming the Donaldson Lithographing Company. I was elected President, and Mr. Walkley became Secretary and Treasurer. Mr. Walkley shortly thereafter resigned his position and entered the ministry. He was a chaplain in the army at the outbreak of the late war, and present during the battle of San Juan Hill. At present he is with his regiment in the Philippines.

"I purchased his stock and presented it to my son, W. H. Donaldson, in 1887. He was elected Secretary and Treasurer the same year, and has held the office ever since.

"On July 19, 1875, while the firm was doing business at 150 West Fourth street, the entire plant was destroyed by fire. I at once set to work to rebuild the business. On the morning after the fire I wired for new machinery, and in nine days' time had presses running in a new and substantial building at Nos. 2, 4, 6 and 8 Home street. Within four months I had five steam presses running, with plenty of business at very satisfactory prices. On the night of December 3, just nineteen weeks after the fire of July 19, we were again burned out. This was a very disastrous fire. We only had about $10,000 insurance, while our loss was upward of $30,000.

"I, however, started up again, buying new machinery and using every effort to have the building repaired as quickly as possible, so that we could resume business with little delay.

"On the night of the 26th of March, 1881, we were completely burned out again for the third time. This time, though, our loss was covered by insurance. It was amicably adjusted and quickly settled.

"Previous to this time we had been compelled to rent a floor in the building, No. 10 Home street, in order to store our stock.

"We had also added the manufacture of picture frames and the mounting of pictures to our business. We were forced into this side line by the demands of customers who handled the chromos and oleographs which we published. This necessitated a large increase in the number of hands which we employed, but it did not mix well with lithographing, so we divorced it from the lithographing company and organized an entirely new and distinct firm under the name of William M. Donaldson & Co., to meet the demand.

"I also organized another outside firm at this time known as the American Chromo Company, which embraced every publisher of chromos in America, and which controlled the entire market absolutely.

"Later I also acquired the Western Wood Carving Company, manufacturers of picture frame moldings, pressed moldings and mirror frames.

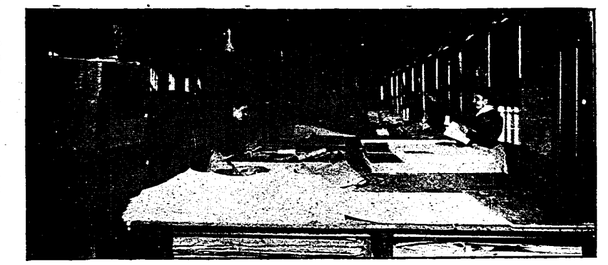
"But this is diverging. To get back to the Donaldson Lithographing Company, in 1882 we removed to the southeast corner of Sycamore and Canal streets, occupying part of the same building which housed the Enquirer Show Printing Company at that time owned by John R. McLean. At this time the demand for chromos and oleographs was falling off, and in casting about for a new line we selected show printing. It was a fortunate choice, and has proved a bonanza for us. W. E. Franklin placed the first circus order with us. We succeeded in pleasing him, and have held his trade ever since. Wallace and Anderson gave us the next order, and we are working on their order for next year now. We continued to add to our list of customers until now we supply forty-three circuses and 112 hall shows, besides hosts of commercial customers, both manufacturers and retailers. Last season we also supplied nearly 500 fairs with paper, and racing meets, bicycle matches, boxing bouts, poultry, bench and flower shows too numerous to mention.

"But little more remains to be told. We moved to the buildings at 9 and 11 West Eighth street in 1889, and last year we moved for what I hope is the last time into our own buildings here in Newport."

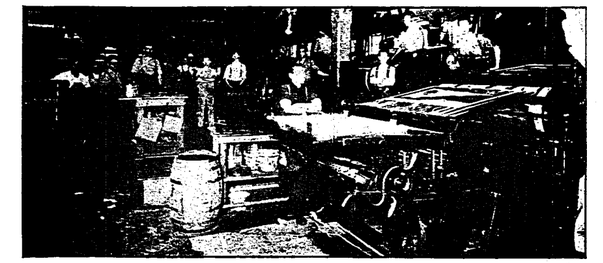




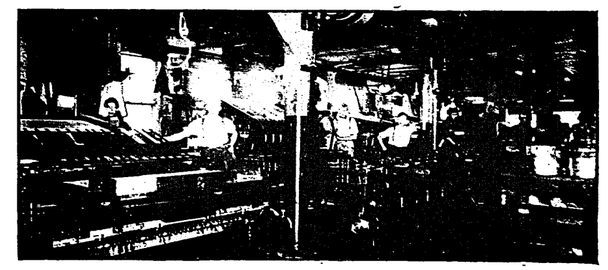
Composing Room.



Pasting and Folding Room.



Left Wing of the Press Room.



Right Wing of the Press Room.



Engine Room.

The officers of the Donaldson Lithogra Company are as follows, viz.:

William M. Donaldson, President.
John Mentel, Vice President.
W. H. Donaldson, Secretary and Trea
C. F. McHenry, Auditor
Archibald Mills Donaldson, Corresp Secretary.
F. C. Donaldson, Cashier.

The heads of departments are as follo
John Mentel, General Superintendent.
Frank Hoban, Superintendent of A and Designers.
Frank Martin, Superintendent Press R
W. C. Quinby, Superintendent of Typ partment.
Joseph Hall, Superintendent Cutting R
Miss Mamie Rouse, Superintendent of ing and Folding Room.

The firm employs some 230 hands, an branch offices in England, Australia South Africa. The capital stock has been changed from the original amou which it was fixed, but its surplus is $460,000. Its shares of a par value of each are worth $1,250 each, and can n bought even at that figure.

## RENDER UNTO CAESAR.

(Written for "The Billboard.")

Oh, there's no such such thing as ang the circus camps just now,
The big shows' doughty warriors wear le on their brow—
And accept congratulations and a jolly and then;
And you can not blame them really, for s they're the men
That helped to make a grand success of a poor show,
For it's the circus agents who strik telling blow.

Just acknowledge that you've got the that ever trod the pike,
That you have the greatest family that rode a bike—
That your elephants all are leaders pachydermian band,
That your acrobats and leapers are th est in the land;
That you have four rings and stages an greatest show on earth,
That daily your menagerie records some ued birth;
That your concert is more gingery and the best
That ever happened in the East, or eve the West.

What good are all these attributes if play each day to air?
Without the circus agent you'd be out for fair
Who looks up all the country, and who k it all so well;
Who selects the moneyed portion and where people dwell,
Who like to see the circus great and ar prejudiced?
It's the brainy circus agent who's less praised than hissed.

For there's some circus millionaires really don't know how
"To render unto Caesar"—who won't knowledge now,
That a first-class circus agent is the man knows a thing;
It's mostly through his efforts the millio can sing
A soft, protracted melody of profit an gain,
Of a season full of sunshine in spite of quent rain.

If the general agent was no good, his would be likewise,
That's why he spreads molasses, it's the net for his flies;
He selects the finest paper, and he pays wages, too
To the sturdy boys who wield the br who're seldom found untrue;
They are the men behind the guns, t brave knights of the brush;
Their spirits are indomitable, their he you can not crush,
And for their general agent, what wou those boys do
In a case of opposition, well, I guess, a t or two.

There are no cowards in the ranks, if so don't stay long,
For the good ones pick most generally right ones from the wrong;
And they dearly love their honor, they loyal to the core,
And if you doubt that loyalty, prepar shed some gore—
For the poster boy will fight as quick as soldier true,
For the show that pays him money and his General, too.
And when you sum up all your gains at season's glorious end,

Don't think the show did everything; the ple who attend
Are really from the country where our ag ad'vertise;
They knew your show was coming, of date they'd been advised;
And they saw the pretty lithographs, the l aldeonion art,
So after that 'twas easy at circus time part
With the dollar of their daddies they saved for many days;
So give the agents and their men their ri ful meed of praise. J. M. J. KAN

# Circus Lore.

T LIBERTY to accept position as general agent or contractor. Railroad show preferred. Responsible managers only. Address, ROBERT FAGAN, Madison, Ind.

Charlie Cory did himself proud on the Walter L. Main Show route book this year. It is accurate, comprehensive and yet terse. The paper is the finest ever utilized for this purpose.

Ed Burk and John Fagan are great kidders. Just after Fagan signed with the Sells-Forepaugh Shows he sent Burk the following message:

"Don't be afraid. I won't take your job away. I have signed with Sells.'

Burk immediately got back as follows: "Wallace only employs union men, and is satisfied to pay the union scale."

Ed. Be.

It is rumored that the Walter L. Main shows will be materially enlarged for the season of 1900. Their business on the Pacific coast last season was phenominal.

Peter Sells is deservedly popular among show folks. No one has more friends both among actors and agents. One never hears a word spoken against him.

Gen. M. J. Kane is a quivering bundle of nervous energy. He lives on excitement, and seemingly can subsist on it alone. He was offered a very lucrative position with Al. G. Field's Greater Minstrels for the winter, but could not get his release from the Robinson shows in time to accept it.

Eight more cars for Ringling Bros. next year, go it is said. It would really seem that the five-section show is not very far off at this rate.

J. P. Fagan is wintering at Madison, Ind. Madison is on the map, even if it is out of the world.

Col. W. E. Franklin (Watseka Bill) has been measured for specs. No one will believe that he needed them very badly. He was able to see good country from a distance but as well as anybody this last season.

Louis E. Cooke, general agent of the Buffalo Bill Shows, already has his printing for next year well under way.

W. E. Franklin scored a great success during the past season as general agent of the Great Wallace Shows. It was a great advance force he organized. He had sober men young men and full of ginger, and yet they were all thoroughly experienced.

He not only had the men, but he had the cut of paper for them, and plenty of it. He put them in good hotels, studied their comfort and convenience, and as a result had them in race-horse condition at all times. Their work shows the wisdom of his course. He is probably unparalleled in America.

Clay Lambert has been re-engaged for next season with Ringling Bros.' World's Greatest Shows.

Ralph W. Peckham, excursion agent of Ringling Bros.' World's Greatest Shows, will winter in Cincinnati.

The Sells-Forepaugh show had a wonderful season—the most profitable in all its long career.

Major G. W. Lillie (Pawnee Bill), in company with his wife and O. J. Krause, his manager, is ranching it at Pawnee, Oklahoma Territory.

## How Would You Like To Be A Circus Ticket Seller.

"Put down your money."

The request, perhaps almost a command, pronunciated in sharp, clear tones, yet withal polite and suave. Around an open window in the end of a circus ticket wagon, surges a crowd that packs itself, and grinds closer and still more closely as its human factors press nearer to the goal. It is such a crowd as can be found only on a circus lot half an hour before the show is to begin. No one who has never seen rush work at a circus ticket wagon in a good circus town knows what that crowd means.

It is a mass of writhing, moving, twisting humanity—a thousand pairs of hands with money in them, held up in the air, and rattling down upon the brass sill of the window with a continual patter like a shower of hail. Standing inside, working like an antomaton, with a deftness and skill that are surpassing belief, stands the treasurer. He must be expert enough to unload all those hands, deal out this number or that or whole tickets and many children's tickets in the twinkling of an eye; snap down the change for whatever coin or bill may be presented, and at the same time be responsible to his employer and to the patrons for his own absolute accuracy. There is never any money over in a ticket wagon: there is never a shortage; a treasurer must be a machine that never slips a cog, but that will work perfectly, no matter how high the speed or how severe the strain. Many years daily practice makes a man perfect, especially if that man be physically adapted to the work, and has a temperature that will stand it. With a bunch of whole tickets and half tickets in either hand, and piles of silver coin upon the board in front of him, the best treasurers will sell from 8,000 to 9,000 circus tickets and make the correct change every time in a space of forty minutes. There is not one individual in any given thousand who could count that many tickets with absolute accuracy in the same length of time, to say nothing of the untold mathematical calculations that must pass like lightning through his brain, when a different request comes from each individual with whom he deals, for scarcely two persons in succession ask for the same number of tickets when they reach the window.

"Seven wholes, nine halves, a $20 gold coin—all these drop at the same instant on the brass board, and in less time than any one can repeat the order the tickets are dealt out, a rattle of coin follows from somewhere, and the man's hand that has that very second dropped the $20 coin closes upon a pile of tickets and silver change that must in every instance be right. Mistakes possibly happen in very rare instances, but if a man permitted daily mistakes to happen he could not remain with the show. He simply must not make them and he never does."

The other day, when asked to tell some of the things that happen in a ticket wagon,



E. M. BURK.
Railroad Contractor for The Great Wallace Shows.

Mr. Warran S. Patrick, the treasurer of Walter S. Main's shows, said: "Oh, yes, we have all sorts of things to bother us in here, you know, for the United Order of Brotherhood is as broad in scope as the world is large. A man with a small boy wants one and a half tickets, hands up a $2 bill, gets his order and $1 25 change in a fraction of a second, and it's too quick for him. He wants to take more time and talk it over with you. I sometimes find much amusement in carrying on a conversation with some old farmer who thinks it a good time to talk. I thrust his order and his change in his hand and the crowd takes care of him. He gets turned around and around like a friction wheel between pulleys, and still talking I see him wormed or revolved completely out of the crowd before he knows how it happened.

"If I make an error in an order or change and slap the money down I know it instantly. It is intuitive. My mental calculation as to the number of quarters—I figure everything in quarters—is invariably right, but now and then my fingers, after a severe strain, may drop one or two, too many or too little. If too many the patron's hand never reaches the pile before I've got my error out of it. If too few coins have been laid, the other one or two to correct the amount will land on the back of his hand nine times out of ten before his fingers have closed over it.

"It sometimes happens that a man will pick up his tickets and walk away without his change. This we call 'walkaway.' Odd, isn't it? but you can see how impossible it would be for me to even glance at the many thousand faces that pass before my hands in forty minutes.

"As to adventures, if you mean attempted robberies, they are very rare nowadays. The circus never carries funds to any amount, but buys New York drafts in local banks for its cash. Then, its wagon is armed and well guarded, so that any attempt would prove dangerous. In British Columbia, this year, a fool, who was either drunk or crazy, walked in front of the window, just after the rush was over, and in an instant I was looking down the gleaming barrel of a revolver that looked as if it would carry a 13-inch shell. Colonel J. O. Harrison was just behind the man at the instant he raised the gun. He was carrying a small sack of silver in his hand, and quicker than a flash landed it upon the top of Mr. Gunman's cranium. I never saw money used as a weapon before, but it put that tough gentleman to sleep so speedily that he didn't know what hit him. His finger was on the trigger, however, and that big hole there in the other end of the wagon, almost in a line with my head, shows how close a call I had. What happened to the hard man? Well, to use a circus expression, he was 'trimmed up.' Ask any canvasman what that means."—Los Angeles Evening Express.

## It Never Happened.

By "Punch" Wheeler.

During the high water at Evansville the Ohio was up to the third floor of the American House on the levee. Two acrobats had room 13, and, becoming alarmed, one of them grabbed a shutter, and, throwing it into the raging river, floated off down stream, while his brother accompanied him on the piano.

The Dawson City bill poster writes, that while there is money all around him there is nothing he can eat, so a friend sent him a Palmer House bill of fare, as he felt sorry for him.

A man while eating will betray his calling. By close observance a waiter friend of mine can tell you any man's occupation. If a gentleman is seen eating gravy with his knife and wiping it on the table cloth, he is almost certain to be a plasterer. Should you observe a foxy-eyed man palm a plate of hash you can rely on him being a magician. And when a stack of buckwheat cakes are placed before a well-dressed party, should he be seen to deal himself one from the bottom, he is a gambler without a doubt. If a particularly neat looking man should drop in and order ham and eggs, and taking up the ham, feeling its texture, and looking at it through the light, the probability is he is a clothing merchant. However, one man fooled the waiter. After eating a large slice of watermelon he carefully tied up the rind in the latest daily paper and placed it in his hip pocket. The waiter guessed him a miser, but no, he said he was an actor, and had his own flat for the summer, and was only stocking up the larder.

## E. M. Burk.

Edward M. Burk, whose portrait adorns this page, essayed the railroad contracting of the Great Wallace Shows during 1899, and made good. We do not know of any higher tribute to pay him. If we did we would certainly tender it right here and now. His experience has been wide and varied. He achieved an enviable reputation as local contractor ahead of Ringling Bros. World's Greatest Shows prior to casting his fortunes with the Wallace Shows, and drew the highest salary ever paid a contracting agent. Prior to that he was general agent of the Reynold Shows.

He has also been in the employ of the Barnum Show, and for years was a partner with his brother in the conduct of Burk's Colossal Shows. He is a man of few words, and his habitual reticence, coupled with a backward manner and retiring disposition, have operated against him and kept his great ability from being accorded the recognition and fame which is his due.

For all that, he is highly esteemed among a large circle of intimate friends, many of whom are bill posters. For these latter, Mr. Burk entertains an especially kindly feeling. His bias and predilection in this respect has occasioned much comment at divers times and places.

His lack of self-esteem is his one great failing. So low is his estimate of his own ability and so lightly does he esteem his worth that it is said Mr. Wallace had to fight him for days before he succeeded in forcing a raise of salary upon him.

Mr. Burk is already well up in the world, and if he ever succeeds in conquering his shyness and convincing people that he is not tongue tied, there is no heighth that he may not aspire to.

## Exhorbitant Rates.

One of the most senseless agreements ever entered into by railroad managers is one which exists in Texas. The agreement, by law, is binding on all roads in Texas. It is in the matter of rates demanded from the theatrical companies. The almost prohibitory rates are fifteen full fares for the first fifteen people; 2 cents per mile per capita for all people over that number, and 15 cents per mile for baggage car. Although you may not have a pound of excess baggage in it you have to pay mileage on the car, a rule that prevails nowhere in the United States excepting in Texas.

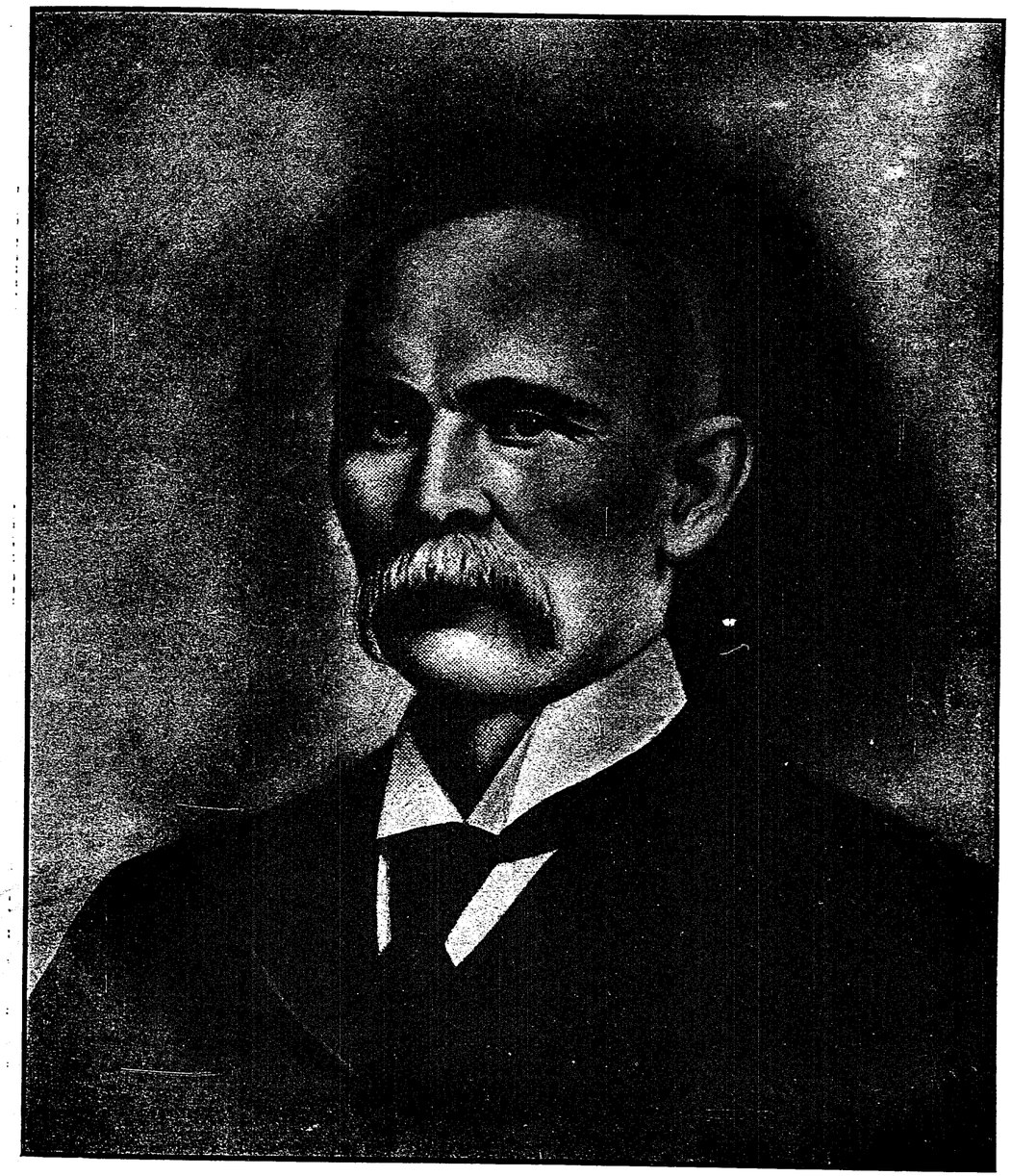
Mr. Al. G. Fields, the noted theatrical manager, and the proprietor of the Al. G. Fields Minstrels, says in this connection:

"I have two cars. I applied to a railroad in Texas to make a movement extending something over 200 miles on their road, explaining that I had forty people. The general passenger agent informed me that under the present agreement he would have to charge me 15 cents per mile for my baggage car, in addition to full fare for fifteen people, and 2 cents per mile per capita for all over that number. I explained to him that we did not have a pound of excess baggage, that I was furnishing equipment for the railroad for their own benefit, that if I had to use one of their baggage cars they would have to provide men to load it, and would possibly have to dead-head that car to the point at which I began my route over their road. Although the passenger agent saw the force of the argument, he was forced by the laws of the State to live up to the agreement.

"No large company can carry scenic effects, but must have its own baggage car. To show the difference in theatrical rates in Texas and elsewhere, I will say that all the railroads in the southern passenger association exact 1½ cents per mile per capita for all companies of twenty-five or more and carry their baggage car free. If you have thirty-eight or more people you pay 1½ cents a mile per capita for your people, they transport your sleeping car and baggage car free of mileage.

"Now, take the same movement in Texas. You will pay 15 cents per mile on your baggage car, fifteen full fares and 2 cents a mile for all people over the number of fifteen. In the State of Texas there are Houston, Galveston, San Antonio, Austin, Fort Worth and Dallas—six cities—a tremendous jump to get in and still a greater one to get out. With nearly double the railroad fares of other sections, is it any wonder that large companies refuse to go to Texas?"

Mr. Field also stated that with the present rates prevailing, this would be his last tour of the State. Can not the railroads see that they are keeping the theatre-going people of Texas from seeing the same grade of attractions that the other sections of the South get, and that they are "cutting off their nose to spite their face?"—that with the prevailing rate they are a hindrance to the growth and expansion of the Lone Star State, instead of being the greatest factor in its development? If they do not see these things, it is high time that they were pointed out to them. All of the papers in the State should rise up in righteous indignation against this drawback to the cultivation and civilization of the largest State in the Union. The law that prevents the general passenger agents making a rate applicable to the business should be abolished. Railroad commissions or the legislature should not be allowed to dictate to the officers of the roads. During the past year there were 311,715 emigrants landed in the United States. Of this number only 1,272 went to Texas. Is this not proof positive that something is wrong? Give the railroad officers free rein. Let them hustle for the business, the same as those in other parts of the country have to do. Encourage anything that will bring people to the State, and a different state of affairs would very soon be seen.



W. H. HARRIS.

Proprietor and Manager of the Great Nickle Plate Shows.

# AMONG THE ADVERTISERS

## When Knighthood Was In Flower.

ten for "The Billboard."

Romance.
n knighthood was in flower
at lord and baron held their sway,
d strolling minstrel sang his lay,
tolling virtue in the fair,
d prompting knight to do and dare—
n knighthood was in flower!

History.
n knighthood was in flower,
ere was no legal test of right;
e baron ruled by force and might,
d every wrong and cruel thing
as done "by order of the King!"
n knighthood was in flower.

Romance.
n knighthood was in flower
e errant knight went forth in quest
beauteous maiden sore opprest,
d many a damsel forlorn
om brutal lord was hastily torn—
n knighthood was in flower!

History.
n knighthood was in flower
ch faction was a robber band,
pillage and make waste the land,
d rugged children of the soil
ere slaves of suffering and toil—
n knighthood was in flower!

Romance.
n knighthood was in flower
e gallant knights in tourney rode
win the smile his love bestowed,
rd, victor crowned, his trophies laid
fore a queen or beggar maid—
n knighthood was in flower!

History.
n knighthood was in flower
ant chivalry was e'er displayed
r rustic wife or peasant maid,
d daughters of the bonded churl
ere passing sport for knight and earl—
n knighthood was in flower!

W. D. COXEY.

## Advertising Notes.

Miller & Son, of New York, manufacturers of select society cigarettes, are placing e very attractive advertising.

he "Scapa" Society recommended to the ding Act Committee of London Common ncil the prohibition of offensive signs, and many cases the society has obtained the cessions it desired. Several signs which e considered unsatisfactory were removed he Northeast Railway Company.

he advertising appropriation for Lea & rins Worcestershire sauce for posters in erica alone amounts to $50,000.

he Van Camp Packing Company is using e in daily papers and in magazines.

he English idea of a one-sheet is not the e as ours. What we call a half sheet they a one sheet. Our three sheet is equal to r six-sheet, our six to their twelve, etc. ir showings bear just about the same re- on to our displays as do their sheets. One ly sees the immense stands that are used xtensively in this country.

he catch phrase, "Salts of Salts," used by ey's Effervescent Salts, was coined ev- sily for the Dewey celebration, but it will doubt last for many a day.

you are going to use the boards, be sure get attractive paper. The difference be- en good and bad paper shows in the re- s.

nder the regulations, according to an or- issued by Postmaster General Smith, pri- e mailing cards must not exceed 3¼ inches 5½ inches.

ight-sheet posters are being used to ad- tise Pepsin Seltzer.

ne of the Munyon inhalers exploded while g used by an individual, and the company ow being sued for $20,000 by him.

Michigan statesman achieved in life h reputation that after death it oc- red to a tobacco company that name and portrait might be made useful them in their business, so they named a nd of cigars after him and made barns l bill boards radiant with his portrait. His low objected and applied for an injunc- n. The Supreme Court of Michigan de- d the application, deciding that the law es not prevent offenses against good taste. does it discriminate between persons who sensitive and those who are not."

he Barker collar people have attempted to up something unique and original in their ters. They use a very dark center piece rounded by a very wide white border. The e is a good one, and the marked contrast ches the eye immediately, but here is an end to its merit, for the lettering is so small that it is almost impossible to read them at a distance exceeding twenty feet—neither is their trade mark, the dog's head, brought out clearly—so that on the passing in the cars and seeing the poster is impressed by merely a confused mass of black and white.

We do not believe that daily papers and magazines of unclassed circulation can give the results to the advertiser that a trade paper can, for in a trade paper a probable buyer is found in every reader.

Chas. C. Navalet, of San Jose, Cal., will advertise farm and garden seeds on the boards largely this winter. He will use an eight-sheet. The Mercantile Post and Advertising Company of San Jose are sending out the work.

The Carlstedt Medicine Company is going on the boards with a liver medicine. They are much pleased with the results of their first attempt. They deal direct. Bill posters should address the secretary, John H. Rohsenberger, Evansville, Ind.

The La Mille Drug Company, of La Moille, Ill., has ordered a large edition of posters. They will try the Middle West, and if it pays will cover the entire country.

Strauss, Pritz & Co. and the Freeman Perfume Company, both of Cincinnati, will make a tall bill board space in January.

The Geo. Richardson Company, Dubuque, Iowa, manufacturers of men's shoes, are going to post heavily in the near future. They have tried the boards in a small way, and the results have exceeded their most sanguine expectations, hence the increase in their appropriation.

The Ela Manufacturing Company, of Bloomington, Ill., will advertise grocers' specialities with an eight-sheet.

The Santal-Pepsin Company, Bellefontaine, O., has ordered a new twelve-sheet. They will cover Ohio, Indiana, Illinois, Iowa, Nebraska and Colorado. The posters will be supplemented by the liberal use of tin signs. They are dealing direct.

J. F. Humphreys & Co., of Bloomington, Ill., have ordered an eight-sheet. They will post Central Illinois only.

The Standard Food Company, of Aberdeen, S. D., are using eight-sheets and whole sheets.

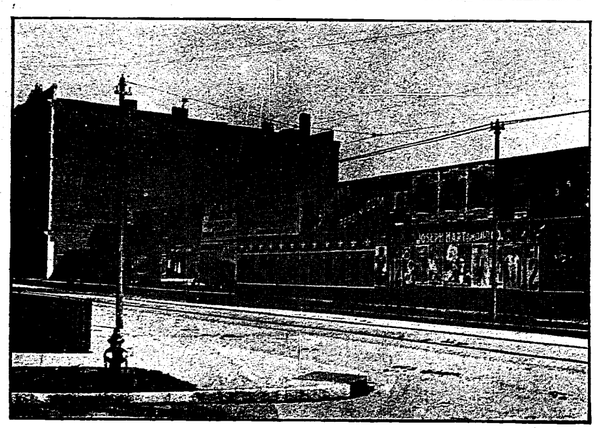
The Consumers Brewing Company, of Newark, O., has ordered 20,000 whole sheets. They will cover Ohio, Indiana, Illinois and Kentucky, but will only post those towns and cities in which their U. S. Pale Beer is on sale.

Cullen Cigar Company, Pittsburg, Pa., are using distributors. They are tacking 30x30 paraffine banners and 10x18-inch cards advertising "Pittsburg Smokers."

The Coco-Cola Company, of Atlanta, Ga., has increased its appropriation for bill posting in 1900. They are now getting estimates on 200,000 one-sheet and 10,000 eight-sheets.

Freeman, Eaton & Co., of Nashua, N. H., will test the boards as a medium for exploiting a new foot powder called Positive Foot Cure.

We are in receipt of a little booklet from the R. J. Gunning Company, of Chicago, written and printed by them. The booklets are mailed to all wholesale and retail druggists in towns wherein they are putting up wall displays for the Coco-Cola Company, of Atlanta. This is a feature of their "Department of Business Building" which is designed to interest all dealers, while the display ads influence the consumer.



One Harry Merkle put up in Dayton, Ohio, for Bryan & Co.

Monarch shoes are being boomed by 24-sheet posters. Hackett & Carhart Co. are the manufacturers.

The Chauncey M. Depew cigar is one of the new ones on the boards.

The towns in Southern California seem to be riding their hobby pretty fiercely just at present. Ordinances prohibiting advertising have been passed in great profusion. The latest absurdity comes from San Diego. Bicycle dealers who had bicycle racks bearing advertisements upon them on the sidewalks about the city were notified by the authorities that by such acts the city ordinance prohibiting street advertising had been violated, and were instructed to remove them.

A Wauseon, O., business man has been credited with the decided novel advertising idea of renting a patch on a baldheaded man's head, painting his sign thereupon, and securing a front seat for the fellow at the opera house. We trust that the gentleman struck the right spot and that the scheme did not prove as barren a one as it appeared.

A tale is going the rounds that John Wanamaker has closed a contract with the Philadelphia Record by which he secures an entire page every day in the year, and for which he plays a million and a half dollars. We are well aware that Mr. Wanamaker spends enormous sums of money in newspaper advertising every year, but this last story is very likely another one of many schemes for getting free press notices.

It is said that the only advantage homeliness has over beauty is that it never fades. This does not hold, however, in the case of the poster, for the ugly posters are generally made by poor lithographers, hence are more apt to fade.

Luhrman & Wilburn, of Cincinnati, have ordered 100,000 eight-sheet posters advertising Polar Bear Tobacco.

An enterprising Cincinnati milkman invites his customers to have the milk which he serves analyzed twice a year, at his expense. The tests may be made at any time, without warning to the dairyman—his object, of course, being to prove that his milk is of standard purity all the year round. He does a large business, and finds himself well repaid for his outlay for the analyses.

The amount of business you get is very often in direct proposition to the degree of persistency with which you advertise.

The Cycleway Company of Los Angeles has been offered a bonus of $10,000 a year for the advertising privilege along the way.

Oriental advertisers are much given to the use of similitudes. Here are a few remarkable examples which appeared in an Eastern newspaper: "Goods dispatched as by lightning, as a cannon ball." "Parcels done up with as much care as that bestowed on her husband by a loving wife." "Paper tough as elephant's hide." "The print of our books is clear as crystal, the matter elegant as a singing girl." "Customers treated as politely as by the rival steamship companies." "Silks and satins smooth as a lady's cheek and colored like the rainbow."

It is easy for an advertiser to lose a good reputation, but to lose a bad one is an entirely different matter.

The California Press Association is trying to establish a uniform rate of forfeign advertising matter.

New York is a big city, and its people are a little more conservative than in some of the nearer cities, and consequently it is a little harder to make the first impression, but when the impression is made it is a lasting one and future sailing is easy. The article that can be made a success in any other city through bill posting can, if pushed in the right way, make the same success in New York.

Advertising magazines throughout the country are pointing out to advertisers the great value of illustrations in advertisements. The picture catches the eye, and the reading of the text follows. Carrying this same line of reasoning out a little further, we see that a large, striking picture is better than a small, unattractive one. Where are the largest and most striking pictures found? On the bill boards. The cut theory and poster publicity are in perfect harmony.

The mail order trade is surely on the increase. Clothing, furniture, stores and even houses and lots are now sold in that way.

The following is an example of advertising which appeared in a newspaper over 100 years ago. It serves to show that the custom of advertising in verse was in vogue even at that time:

LUTHER ANDRES & CO. have this day
Been opening goods both fresh and gay.
HE has received near every kind
That you in any store can find.
And as I purchase by the Bale,
I am determined to retail
For READY PAY a little lower
Than ever have been had before.

The following articles will be received in payment: Wheat, Rye, Buckwheat, Corn, Butter, Ashes and Raw Hides. These articles will be taken in Esopus prices, CASH will not be refused.

The advertiser who uses the boards does not have to bother about that old question of circulation, nor does he have to worry for fear his ad will be hidden among many others. He is sure to get the circulation and the position for which he bargains.

A wily New York firm is catching the woman trade by advertising on a plain looking glass. Every lady as she passes gives it a glance.—Ex. This method may give good results, but we are inclined to believe that each lady as she glances sees only herself in the glass, and pays no heed to the lettering on the glass.

Bengal Little Cigars, made by the American Tobacco Company, are being pushed with great vigor. Magazines have been used extensively; posters will also be used.

Advertisers are not in business to keep any one paper going, to educate the peaople or anything like that. They are in business purely and simply to make money, and will use the medium which will bring them the largest returns for their money. That is why the number of advertisers who use the bill boards have been almost doubled during the past season.

A baker in a Western town recently hit upon the idea of advertising space on the bottom of loaves of bread and selling it. He used baking pans with raised letters in the bottoms, and a distinct ad appeared on the bottom of each loaf when baked. It is a novel method.

Many advertisers who are just starting in, because of their limited capital, can not afford to wait for returns, but must have direct results. Bill posting is the medium for them, being the surest to create a demand for an article, bring results in less time than any other methods of advertising.

The Rubber Tire Company, of Springfield, O., will soon be on the boards again. The work will be placed by the New York office, No. 40 Wall street.

Ross, Kain & Gerstley, of Philadelphia, are placing on the market a new whisky called "Old Saratoga." It will be extensively advertised.

The H. O. Company has been using reading notices in the papers, announcing that they will give away, free of charge, 100,000 packages of their product. The samples are given away by the grocers.

Christmas Gifts, a pamphlet from the Fred Macey Company, Grand Rapids, has a very pretty and artistic cover. It contains some excellent cuts of their office library furniture, and is well calculated to get some of the Christmas holiday trade.

The E. F. Draper Advertising Company gets out a folder called "Our Motive"—in which they explain their motive for writing it—which is, of course, to get your business.

The French railroad companies have been compelled to cease advertising on the back of tickets, upon the grounds that the passenger is thus made an advertising medium.

The Feis Naptha Soap Company is still distributing sample cakes. They find that this kind of advertising pays them better than any other method.

The B. J. Johnson Soap Company, of Milwaukee, will soon enter into an active campaign to exploit their pamoline soap.

The Boyd Chemical Company, P. O. Box 224, Columbia, S. C., will soon advertise veterinary remedies with one-sheet lithographed posters. They desire chance may offer service along country roads.

Bon Ami is extending its advertising. They have been using the distributors for some time.

Cutelix Company is again advertising cutelix in the cars.

Garland stoves are being pushed forward by the use of posters.

The artistic poster is no longer a fad—it is an institution.

In New York a band of evangelists, who have engaged prominent halls as meeting places, use six-sheet posters to make their announcements. These are headed "The Coming of Our Lord," and make rather an attractive appearance. In addition notices are inserted in the amusement columns of the newspapers, the evangelists stating without any apparent intention at humor that they are looking for people who are seeking amusement.—Printers' Ink.

Advertising was never so much of an art as it is to-day. The first genuine advertisement is claimed to be that found in a copy of the Parliamentary paper, "Mercurirs Politicus," in January, 1652. It was a puff for "Irenedia Gratulatoria, an heroic poem, being a congratulatory panegyric for my Lord General's late return, summing up his successes in an exquisite manner."—Publicity.

## Applied Advertising Proverbs.

Ready advertising is ready money.

A large ad will reap a large harvest.

Innumerable advertisements bring countless dollars.

You need not get a golden pen to write a good ad.

Mend your advertising and that will mend your fortune.

Pay what you owe, and what you are worth you will know.

You never know the worth of advertising until you begin.

Business makes men, but sometimes men make the business.

Advertising is both the presage and ornament of rising merit.

Reason wrapped up in advertising is generally of greatest weight.

Little and often fills the purse, but much and often fills it quicker.

Unsatisfactory results are ever the consequence of imperfect plans.

One misleading ad may undo a man, and an honest one make his fortune.

Complain not of the shortness of life, but employ your time advertising.

The merchant who gains not loseth, so does the merchant who does not advertise.

He that advertiseth first is the first wealthy. Good advertising is good, but better carries it.

Imitate a good ad, but never counterfeit it. Fair and honest dealings seldom fail to bring their reward.

## Knockers.

The Twentieth Century Club, of Boston, has had printed several thousand postal cards with blanks for signatures. These cards contain the following matter:

I hereby agree to permit no advertisements on my property other than plain and inoffensive ones, necessary to my tenants' business or my own, and will endeavor by every means to prevent the disfigurement of the landscape and highways.

Whoever paints or puts upon, or in any manner affixes to any fence, structure, pole, rock or other object, the property of another, whether within or without the limits of the highway, any word, device, trade-mark, advertisement or notice, not required by law to be posted thereon, without first obtaining the written consent of the owner or tenant of such property, shall, on complaint of such owner or his tenant, or any municipal or public officer, be punished by a fine not exceeding $10.

Any word, device, trade-mark, advertisement, or notice, painted, put up, or affixed within the limits of a highway in violation of the provisions of the preceding section of this act, shall be deemed to be a nuisance, and may be forthwith removed or obliterated and abated by any person.—Massachusetts Statutes, 1898.

Their motive in sending these out is, of course, to attempt to raise public sentiment against the "outdoor signboards," as they please to call them. But, to the credit of the people of Boston, we will say that they have paid little or no attention to the howling of this up-to-date club with the highly developed artistic sentiment. The bill board is a commercial necessity, and the sooner these foolish ones realize the fact that the boards are here to stay, and make up their minds to be satisfied with the existing order of things, the less will be their discomforture.

G. Holzhauer & Son, of Newport, Ky., are advertising a consumption cure with whole sheets.

## Trade Papers.

The question is often asked, "What good are trade papers, and what influence do they exert, and of what importance are they to the trade or to the advertiser?" The answers to these questions are:

First—The trade paper reaches a man and has an influence oer him that the daily paper does not exert.

Second—The trade paper contains news of peculiar importance and benefit to him.

Third—The trade paper is apt to be more truthful in its statements regarding its particular line than any other publication.

The first reason submitted, as to the influence of a trade paper, will be admitted by all. As a rule, trade papers have no axes to grind, are not prejudiced, and, with very few exceptions, have no rivals in the field. Therefore, they are in a position to influence their readers and give them the information in such a way that the reader can not fail to be impressed.

Trade news is of especial importance to the man in the trade. It tells him what is going on and the latest improvements in his line of business, and other news of equal importance.

The third reason, truthfulness, is embodied in the first two reasons, all of which make the trade papers of essential benefit to the reader. The question of advertising in trade papers has never been given the attention that its importance commands. But there is no disputing the fact that the trade papers, in proportion to their size, circulation and character, contain more advertising than any other class of publications on earth. These advertisements are not always models of neatness nor of the highest order of the printers' art, but the fact remains that very seldom is the failure or suspension of a trade paper reported. Trade papers are supported because they are valuable, and because their advertising columns are used by people exclusively in the trade to which the paper caters, and therefore the value of the trade paper to its trade is immense, and can not be overestimated.—The Advisor.

The following tale is told by Mr. Frank B. White in his monthly journal: A man in Chicago had the addresses of 50,000 women and $450. He bought 5,000 shirt waist sets—the dinky little pins women use to fasten the front of their summer garments—at four cents each. He then wrote a nice letter full of "jolly" and compliments, and sent the sets to 5,000 women scattered over the country from Maine to California, asking them if satisfied with the sets to send him 25 cents in payment therefor. From more than half of the 5,000 women he received 25 cents. About 2,000 women returned the sets, and from about 250 women he never heard at all. But he had at the end of thirty days nearly $700 in cash and 2,000 sets to work new lists with. He's going to make a million next summer.

## Tips for Advertisers.

Fill orders promptly.

Make your ads short, concise and right to the point.

Handle articles the people want. The best advertisements will not induce them to buy what they don't want.

Study the ads of your competitors; they will enable you to improve your own; also make a note of the mediums they use; it will greatly assist you when placing your ads.

If your capital be limited, use advertising space accordingly. It is more profitable to use small space and have your ads appear often than to use large space and have your ad appear a few times.

Advertise the right thing at the right time, in the right way, in the right medium, at the right price, and people will write out their orders addressed to you, and I will guarantee that you will do a right good business.

Get up your ads so as to attract the attention of those to whom you can probably sell goods. Mere curiosity seekers you don't want, so do not advertise so as to attract them. Keep the true object in view, write your ads accordingly and business you will get.—The Schemer.

Doc Bull's Cough Syrup, which was so extensively advertised a few years ago, has again entered the field.

## In France.

The French Government, in order to increase its revenue, has gone into the advertising business. The first enterprise in this field is the "letter announces" or advertising post-paid letter sheet. One-half this sheet, which is of ordinary letter size paper, is devoted to advertising, except the space reserved for the address, which bears a fifteen centime postage stamp. The letter is written on the other half of the sheet, which is then folded and held by a gummed flap. The whole thing is sold for ten centimes, that is for two-thirds of the price of single letter postage or for the price of a postal card. By this means the purchaser saves one-third the price of the stamp, and gets his paper and envelope for nothing. The scheme is worked nominally by a corporation, the "Societe Anongme," who have the sheets for sale at the postoffices and the government tobacco shops.




Dillon's Novel Fair Outfit.




L. L. Dickey Advertising Co 's Boards, Newton, Kas.

## From the Land of the Mikado.

A letter from a master of one of Uncle Sam's transports.

Perhaps you would like a few words from me about bill posting in Japan; but first permit me to tell you of my trip. I was called from Havana in June; left Washington for Tacoma, Wash., where I went on board the Port Albert. We had very rough weather on the coast of Alaska. We laid at Unalaska, Alaska, for three days, thence through the Behring Sea along the coast of Siberia to the Japan Islands to Kobe, Japan. Along the railway stations there is very little bill posting; what little there is only advertises matters of universal interest, not for shows. I was told they had no system of bill boards, but what little bill posting is done pays, so much so, in fact, that it keeps two parties in a continuous law suit on account of the son using his own name on the posters instead of his father's. At the entrance to the theaters they have boards upon which are drawn pictures of the acts to be given, but there is very little reading matter used. As the ticket sellers could speak a little English I asked him if they posted bills anywhere else. He informed me that they did not, but they send children and older girls out and they stand about talking of the show loud enough for those around them to hear. This arouses curiosity and they go to see the pictures, and if they have the money they go in and see the play. The Japanese are a sport loving people, and the Americans can open up business with them which will surprise the nation. As a race they are natural artists, hard workers and appear to be anxious to jump from barbarianism to our system of living. They love the Americans better than any other nation, but we have an enemy in the shape of European clubs. They band together for the purpose of downing an American, starving and discouraging him to the fullest extent of their power. The American business men should encourage and strengthen commercial intercourse between our country and the people of the Pacific coast. They need our grains and goods and we want their rice, therefore we should not lose their friendship, which will be valuable in the future.

There is a great field in Japan for the American system of bill posting, but it must be backed by capital that are strong enough to protect our interests and property from the schemers.

J. H. SULLIVAN.

Inland Seas, Japan. (Broncho John.)

## Flag Law Unconstitutional.

Vermont and Illinois both have laws forbidding the use of representations of the United States flag in connection with advertising. A spirited legal battle has taken place in Illinois between J. J. Hartigan, the proprietor of the Glasgow Woolen Mills, and the State. Judge Gibbons, of the Circuit Court, recently declared the law unconstitutional. Judge Gibbons declares that the informer's fee clause in the flag act is against the spirit of American law, as tending to provoke strife and ill will between man and man. The decision turns on this point, the Court holding that the power granted by the constitution to the Governor of a State to pardon offenders and remit fines and penalties is in conflict with the statute which guarantees to the informer a share of the fine.

The accompanying cut represents Dillon & Fogle's cross-road, bill posting camp as it appeared at fourteen county and street fairs in Central Illinois in 1899, from which they distributed many thousand circulars. They are already preparing to do a much larger business next year.

## Publications.

The year now closing has proved even mo successful for Scribner's than was 1898. Th means the most sucessful twelve-month in the history of the magazine. For 1900, t closing year of the century, has been secur the most valuable programme the magazi has ever offered. Some of the plans and pr parations have been under way for three years Among its hundreds of contributors will J. M. Barrie, Theodore Roosevelt, Richa Harding Davis, Henry Norman, Thomas N son Page, etc. The Boer war will be trea in an extensive way in the early part of t year.

The Truth Calendar for 1900, which is give with the December number, is most artistic and beautifully embossed. It is in gold ar twelve colors, and no expense has been spar to make it a work of art. The Xmas num ber is twice the ordinary size, and abound with beautiful pictures upon the finest of pa per, making it a valuable addition to Chris mas literature.

No effort will be spared to establish Pea son's during 1900 at the head of its compet tors. The quality of the paper and printin the beauty of the illustrations, the health tone and strong character of the literary co tents is what will be relied upon to accomplish this purpose, and to make Pearson's the ger home magazine of America, as it already is of England.

Beginning with the November numbe Frank A. Munsey started the publication of a special English edition of his magazin The first edition of the new venture consiste of 25,000 copies.

There are many changes being made in t publishing house of Harper & Bros., and t final result will present the complete re organization of the various staffs. The mo notable alterations are as follows, John a Franklin Harper have retired from the firm Harper's Round Table has been discontinue J. H. Sears is now editor of Harper's Bazar Mrs. Margaret Sangster, the former editor the Bazar, will in the future devote h talents to special writing; Henry L. Nelso is succeeded by Henry G. Paine as editor Harper's Weekly.

Responding to the increased obligatio created by a constantly enlarging circle readers, the editors hope to make Harper's Magazine during the coming year more em phatic and varied in its interest than ev before. Among their contributors will b Ian Maclaren, Booth Tarkington, Kipling Marconi, Peary, Wellman and others too num erous to mention.

Harper's Magazine enters this year upo its one hundredth volume, and will be riche than ever before in the best work of th greatest writers and artists. Mrs. Humphre Ward will have a new and powerful novel "Eleanor." Other contributors wil be Kipl ing, Mark Twain, Stockton, Julian Ralph Poultney Bigelow, etc.

More than 200 distinguished men and wom en, soldiers, sailors, statesmen, scholars travelers and story writers, will help to en rich the 1900 volume of the Youth's Com panion. All subscribing now and sending $1.75, the price of a year's subscription, wil receive all the issues of the Youth's Com panion for the remaining weeks of 1899 fre from the time of subscription, and then al the issues for the fifty-two weeks of the nex year until January 1, 1901. This offer in cludes the gift of the New Companion Cal endar for 1900—the most beautiful one eve presented by the Companion.

Frank Leslie's Popular Monthly continue to improve each month, and with the exten sive list of attractions already in hand, o provided for, for 1900, promises to outdo a other magazines of the price. "America a the Paris Universal Exposition of 1900," b the Hon. Ferdinand W. Peck, will appear i an early number, as will also articles an stories by the leading writers of the day This magazine also has a most beautiful cal endar—the noted "Little Sweethearts Calen dar," which is sent to all subscribers.

The St. Nicholas offers a splendid pro gramme of art, literature and fun for girl and boys for 1900. Ten long stories by Rut McEnery Stuart, Mary Mapes Dodge, Eliza beth B. Custer and other writers. Theodor Roosevelt will contribute a paper on "Wha America Expects of Her Boys." Fun an frolic, both in rhymes, stories, pictures and puzzles will be, as always, a striking charac teristic of this most excellent magazine.

A magazine which is not much known i the East is the Overland Monthly, publishe in San Francisco. Its stories and article usually deal with California or far Wester life, and it boasts of being the only first-clas illustrated monthly magazine published we of the Mississippi.

## Whence Colors Come.

The cochineal insects furnish a great man of the very fine colors. Among them are th gorgeous carmine, the crimson, scarlet car mine and purple lakes. The cuttlefish give the sepia. It is the inky fluid which the fis discharges in order to render the wate opaque when attacked.

Indian yellow comes from the camel. Ivor chips produce the ivory black and bone black The exquisite Prussian blue is made by fusin horses' hoofs and other refuse animal matte with impure potassium carbonate.

Various lakes are derived from roots, bark and gums. Blue-black comes from the char coal of the vinestalk. Lamp-black is soo from certain resinous substances. Turkey re is made from the madder plant, which grow in Hindustan.

The yellow sap of a tree of Siam produce gamboge. Raw sienna is the natural earth from the neighborhood of Siena, Italy. Raw umber is also an earth found near Umbri and burned.

# FAIR DEPARTMENT

## A Word to Fair Managers.

Of all the lessons which are to be learned from the comparing of the successes and failures among the fair associations during the past season, the one that stands out as preeminent and one that must be seen and admitted by all is, attractions are a necessity for financial success; the day of the purely agricultural fair is past; the city people who are used to shows, fakirs, etc., are, of course, not satisfied with seeing Farmer Jenks' prize potatoes or Cy. Smith's blue ribbon cows. They must have something more exciting and entertaining. Neither is the farmer satisfied with seeing exhibits of farm products. These things are nothing out of the common to him. He also must have excitement, not because it has become a habit, as with the city man, but because he expects it. The fair day to him is a time set aside for the spending of his pin money, an opportunity to see things which it is not his privilege to see at any other time.

During the season just closed the managers and the entertainments, which we will call attractions, have been thrown closer together, and have come to a more pleasant and mutually profitable understanding than ever before, for which we think "The Billboard" deserves some credit. However, there were some cases where attractions were engaged, and either proved entirely unsatisfactory or did not show up at all. The managers can not be too particular about engaging good, reliable features. It is very often the case that the engaging of attractions is left until the last moment, and this plan almost invariably results in the securing of only second or third-class people. It may seem a little previous to advise that managers be on the lookout for attractions that they intend correspondence from amusement companies; but, nevertheless, it is obvious that the best will be picked out first, much the same as at a bargain sale; therefore, the sooner the dates are set and options are obtained upon the most desirable attractions, the more advantageous will be the result.

## Fair Notes.

An effort is now being made to have a Palestinian exhibition in one of America's large eastern cities.

Cincinnati is to have a dog show some time in February, 1900. It will be held under the auspices of the Dog Owners' Protective Association, and will be on the circuit list.

All of the buildings of the exposition at Como. Italy, were recently destroyed by fire. Remarkable energy was exhibited in the rebuilding of the burned structure and the gathering of new exhibits, and the exposition continued.

This year the street fair without automobiles as an attraction was an exception.

Under the patronage of the committee of the Berlin Exhibition an automobile race was run from Berlin to Leipsic, a distance of 115 miles. The average speed of the winning carriage was about 22 miles an hour.

A new kink in an old idea for advertising church fairs, etc., is this: Instead of using the ordinary hand bill for distribution, buy Japanese paper napkins, with plain white centers and brightly colored borders. Solicit advertisements from local firms, and have their notices, together with the announcement of the fair, printed in the blank centers. At a recent fair 22 firms paid a dollar each to have their names appear. The cost of the printing did not amount to much, and the napkins at the dealers cost less than $2.

The Secretary of the Indiana State Fair announced that the receipts from the fair this year exceeded those of last year by about $5,000. The aggregate receipts, not counting the money which the board receives from the State, was about $8,000.

The fifth annual Kansas City Horse Show was the most elaborate ever given. The great Convention Hall was crowded every night with Kansas City representatives of fashion and beauty. On the opening night the first event was a grand parade of all the entries, and every animal that was entered in the show was led around the arena. There were over 400 entries, and the parade was a most beautiful sight.

The annual shows at Fresno, Cal., have greatly uplifted the poultry business. For the past two seasons the shows have been remarkably successful, and this year's was even better than the other two. A special prize was offered by the four national banks of Fresno for the ten highest scoring birds in the show. The regular prize list consisted of 116 cash prizes, besides numerous special prizes.

The next great celebration in New York is likely to be held in September, 1909, and it will be the three hundredth anniversary of the discovery of the island of Manhattan by Henry Hudson. The two hundredth anniversary, in September, 1809, was modestly celebrated by a dinner, held under the auspices of the New York Historical Society. There is already talk that the anniversary may be celebrated by a World's Fair.

The St. Louis Horse Show was a brilliant one. It was especially well patronized by the ladies of fashion.

Few people would think that the poultry was anything like as great as the wheat output. Yet statistics are given which prove that the output of poultry in 1897 was $290,000,000, while the total value of the wheat crop was $259,000,000, a difference of $31,000,000 in favor of poultry.

The Missouri State Board of Agriculture at a recent meeting in Jefferson City again decided to locate the State Fair at Sedalia, and the first exhibition will be held next fall. Missouri is nearly eighty years old, and next year will be her first attempt to have a State Fair.

Manchester, N. H., is to have a mammoth fair next year. A complete set of fair buildings will be erected and a new track built. At present a mile track is being talked of, but the particulars will be decided later. Mayor W. C. Clarke is one of the men interested.

The San Diego County Poultry and Pet Stock Association is making great preparations for the big show which is to be held in San Diego, December 19, 20 and 21. The interest in Belgian hares seems to be on the boom. Recently a pair of thoroughbreds brought the exceedingly high price of $50.

A "Curio Booth" which contained Indian relics and other articles that ranged from one to over two hundred years, was a feature of the Long Beach chrysanthemum fair.

A Dallas paper, and one that ought to know whereof it speaks, says: 'The city of Dallas, during the fair, participates in the profit of selling liquor to visitors, because, as an Alderman tersely stated it, 'Dallas wants the money.' Then the whisky drinker is arrested and fined, because Dallas wants the rest of his money. This is a sort of double-header.'

An exchange, in speaking of the Philadelphia Baby Show, says it was a howling success.

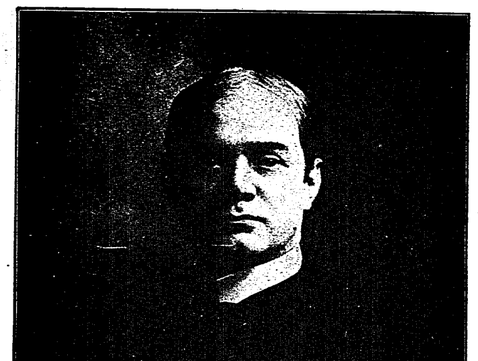
Among the most popular of the autumn fetes is the chrysanthemum show. Almost every city in the United States holds an annual chrysanthemum fete, where samples of the thousands of varieties are entered and prizes are given for the largest and most perfect in form and color. In Japan, where this has been the national flower for centuries, and is raised in every nook and corner of the land, they have chrysanthemum carnivals, which the Emperor and all the nobility honor with their presence.

The so-called sport, rabbit baiting, was one of the popular pastimes at the Dallas (Tex.) Fair. This very poor excuse for a gambling game is played thus: A rabbit is turned loose in an enclosure, and at a given signal a number of hounds are sent after it; bets are placed upon the dogs, and the one managing to kill the rabbit wins. Wherein this is less cruel or barbarous than bear baiting or bull fighting, both of which are prohibited by law, we can not see.

Houston, the metropolis of South Texas, expects to hold a fair, but as yet nothing definite has been decided.

Dollars rained for three minutes in the sale ring at the Hereford show at Kansas City. The money was for Mrs. Kate Wilder Cross, widow of the late Charles S. Cross, founder of the Sunny Slope (Kansas) stock farm, who had turned over to her husband's creditors all that she possessed. When Colonel Slaughter, of Fort Worth, Texas, stepped into the ring he threw a silver dollar in the sawdust and called on those present to throw in a dollar as a little present for the brave little woman. Money fairly rained, and when it was gathered up filled a peck measure.

The Board of Directors of the Merchants' and Manufacturers' Association of Los Angeles, Cal., has decided to hold an industrial and mineral exhibition and a citrus fair in the latter part of next February. As soon as the details of the exhibition and the date shall have been decided an elaborate prospectus will be issued by the association, containing the programme of entertainment, a description of the points of interest and a classified list of members. These folders will be distributed among the local merchants to be sent in every letter leaving the offices. By this means the excursion and exhibition will be well advertised several months in advance.



GEO. K. BIRGE.
Pan-American Exposition, Buffalo.

The year 1907 will undoubtedly be claimed by some city in the United States as the date of an important exposition. Already the question is being agitated in Richmond, Va., by an especially zealous paper with a view to securing the prize. Other cities will be sure to put in their bids, and if Greater New York does not hold a show before that time it will certainly prove a big factor in the race.

The State fairs of 1899 were highly successful. The Iowa, Wisconsin, Michigan, Minnesota, Ohio, Indiana and Illinois fairs were probably never more successful.

We read much in the agricultural papers concerning the fairness of fair judges, but since we are not interested in either the judges or the beaten exhibitors, who can only see the good points in their own displays, we will leave the question strictly alone and keep discreetly out of the fight.

The exhibition of advertising postal cards, held at Venice, Italy, was a very novel and interesting one, many of the postals being charming works of art.

A baby show is to be a feature of the Tri-City Midwinter Fair. Great interest has been shown in this feature, and the exhibits in this department bid fair to outnumber those in any other class.

The Director of the Department of Liberal Arts and Chemical Industries of the Paris Exposition is considering the advisability of giving a post-exhibition in the summer of 1901 in one of the large Russian centers—Moscow or St. Petersburg. Ninety per cent of the American manufacturers who have been approached have consented to make the display. Secretary of the Interior Hitchcock is fathering the movement. It is possible, also, that a movable exhibition will be given in the cities of Vienna, Berlin and other large European centers.

## Phoenix Indian and Cowboy Carnival.

The Los Angeles, Cal., spring festivals, which have a national reputation, will now have to look to their laurels, for Phoenix, Ariz., intends to give each year a festival that will rival all other events held in the West. A permanent organization has been formed, and S. M. McCowan, Superintendent of the Indian School, has been chosen as its head. The dates set for this year's show are December 4-8, and, as the citizens' committee has already secured over $6,000, the financial features seem to have plain sailing. The railroads have been very kind and have made special rates, a round trip from any point in Arizona and New Mexico, as well as Denver, costing but the single fare. Indians will be given free transportation, a feature that will bring many different tribesmen together. Exhibits brought for the carnival will be given half rates, and the passenger tickets are to be good for thirty days, with privilege of extension to six months at small additional cost.

The festival has been well advertised by posters, dodgers, etc., besides about every envelope that has left Phoenix for the last three weeks contained an advertisement for the show. This publicity, with the special attractions which have been devised to appeal to the different classes, and the liberality of the railroads should combine to fill Phoenix as it has never been filled before.

## Rose Tournament.

On New Year's Day, when most of the cities in the East are snowbound, the city of Pasadena, Cal., holds a jubilee and parade, in which flower-bedecked vehicles, floats, etc., play a great part. The whole parade appears as one mass of beautiful roses and other lovely flowers, the idea, of course, being the advertisement the city secures in being able to hold such a parade at such a seemingly unseasonable time. The festival each year is held under the auspices of the Pasadena Tournament of Roses Association, which boasts of a membership of 257, and a good surplus in bank. At a recent meeting the following officers were elected: President, H. R. Hertel; Vice Presidents, C. W. Smith and James H. Campbell; Treasurer, P. M. Green. The annual tournament on New Year's Day will be carried out with great vigor and enthusiasm and many new ideas will be introduced.

This festival has come to be a feature with tourists, who make it a point to engage rooms at the prominent hotels in time to witness the parade. It is probable that this year races and sports will be arranged to take place after the parade, and thus the afternoon will be made joyous as the morning. An effort will also be made to interest the touriste in the sporting events.

## Columbia Street Fair.

The State Mechanical and Agricultural Society held its annual fair in this city, opening on the 6th of November and closing on the 10th. It was one of the most successful fairs in point of attendance that the society has held. Nearly 20,000 people visited the fair.

The city of Columbia selected this time for her carnival week, and the day and night attractions given by the Columbia Fair Association were a source of pleasure to the throngs of people who saw them. The crowd gathered at the corners of the streets, where the performances were given, and followed the performers from block to block to see a different performance at each end of the seven blocks.

The Hanner Amusement Company furnished the principal amusements and gave great satisfaction to the public and to the City Fair Committee.

The First United States Artillery Band gave afternoon and evening concerts on Main street and in the State House Park to the great delight of lovers of fine music.

There were a number of social events, which were enjoyed by society people. The State ball, which is given during the week of the fair, is a stately affair, opened by the Governor of the State. Many young debutantes enter society upon this occasion, and the best people of South Carolina grace the hall of the House of Representatives, where the ball is always held.

Our State Fair promotes sociability among the people, brings together friends who only meet at this time, and is in many ways promotive of good to the State and its people.

S. A. PEARCE, Secretary.

## Leon County Fair.

The Seventh Annual Leon County Fair was not a success. The stockholders having to meet a deficit of over one hundred dollars, but paid off premiume and race purses in full, and is free from debt. The threatening cold weather prevented the attendance that was expected and would otherwise have been present. One of the privilege men, W. M. Roberts, of Indianapolis, Ind., absconded the third day and defrauded the association of $50 due on his privilege.

Ex-Governor J. S. Hogg was present, greeting his many friends. Harry Savage, of Belton, judged the poultry.

## Geo. K. Birge.

Although a director and a member of the Executive Committee of the Pan-American Exposition, which will be at Buffalo in 1901, George K. Birge will be chiefly known in connection with the exposition as Chairman of the sub-committee on Buildings and Ground. The Directors of Works, who will have complete supervision of the construction of the buildings and the laying out of the grounds, will have to report to Mr. Birge as Chairman of that committee, so a great responsibility rests upon his shoulders.



## The Horse Show.

THE annual Horse Show in New York is an event that continues after fifteen years to be as select and as popular as it was in the beginning.

It is not often that the standard is kept up, as of National interest, and it has been in this event in the metropolis it heralds the opening of the social season.

The most exclusive of society people mingle with the throng, and this year titled foreigners were entertained at Madison Square Garden.

Such a display of wealth, beauty and fashion, to say nothing of the horses themselves, makes the affair one of unusual interest.

The show was opened by a single bugler, and with a variety of notes he ushered each new feature into the ring.

Hays, who for fifteen years held this position, has retired on a fortune, and now the man who fills the air with sporting sounds is H. Wilcox.

The horses that enter the ring are as sleek as Panne velvet and as glossy. They are all blooded animals, and the audience express their approval in cheers that make the air ring.

The lights, the yellow and black bunting adorning the boxes, and the spectators make the scene one of peculiar individuality and charm.

The sporting element that congregate at the doors and at one end of the hall, the lovers of the horse who lean over the rail overlooking the ring, the surging crowd ever moving along the promenade, and the boxes filled with women that create as much admiration as the entertainment to which they come, only gather together once a year in New York.

The afternoon audience differs somewhat from that of the evening, but they both have their own charm.

The program is much the same, the variety lending the most intense interest to every number.

The boxes in the afternoons are not so well filled, and more promenading of the ladies is indulged in.

In this way the fashionable gowns are more conspicuous, and what wonderful creations there are, gowns only to be seen in New York, and seldom anywhere but at the horse show.

The New York women are as well groomed as the horses.

They exhibit exquisite and appropriate gowns for the occasion as a whole, and it is the exception to see a badly dressed woman at this event. True, it is said that the modiste and the milliner have been preparing for this season for months, and that the costumes are skilled works of art.

Pale shades seem to predominate, or black. There are no flashy shades to be seen, taste in dress having become a science this year. Tall, willowy figures are preferred, and the serpentine gowns are well suited to the slender woman.

Shapeless coats are worn in the afternoon, and women resemble the blanketed mare as she glides along the promenade.

In the evening the sparkle of nets and spangles lend beauty to the gathering of femininty. Women fairly scintillate in their evening gowns, and as they promenade they are wrapped in flowing capes composed of cloth velvet or pale silk, replete with lace ribbon, fur and feathers.



Van Bibbers Are Plentitul.



Visiting The Stalls.

The society man in conventional dress suit saunters about, and Van Bibbers are plentiful in their evening coats and silk hats.

Thos who are connoisseurs can be detected at once, and those who are not seldom are absorbed in the critical moments pending the awarding of prizes. When the critics give an unlooked-for decision the stir that is created is a proof of the tension the majority are upon, and the favorite that wins the blue ribbon is cheered lustily.

In fact, the unconventionality of the entire audience is as marked as it is select, as it is unconventionality on a refined scale.

As a social feature the horse show is a distinct phase of New York life; as a sportive event it has no rival, and as an exhibition of horseflesh it is alone in its superior attractions.

Beneath the ground floor the stalls are placed, and the public is allowed to view the horses as they rest on their laurels. The stalls are clean and carpeted with hay, and the numbers correspond to the catalogued numbers, so each one can be identified. Here the owners are busy giving orders; the stable boy hustles about, and the grooms wear expression of pride and importance.

Here can be found the extreme enthusiast, young women who have entered their favorite, and young men who are to ride their own horses in the ring.

The sightseer can be detected from the fearless one, who is accustomed to horses, by the distance they allow between themselves and the stalls.

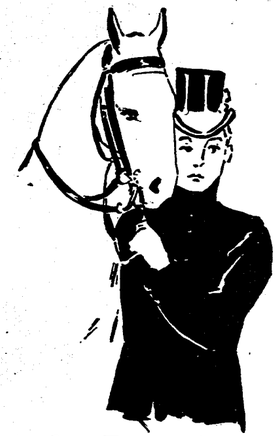
The clanging of the trappings and the stamping of the horses is life to the lover of sport.

Amateurs have this year been more successful than the dealers in securing prizes, and the individual who exhibited a favorite animal and smart equipages will feel encouraged to enter them again next season.

The Horse Show has marked another success, financially, sportively and socially, and the season is on in its fullest sense.

There is no event that brings the multitude in all its different planes together in such unison as this great show, which both New York and the lovers of sport in other cities attend.

EDITH A. NOBLE.



Grooms Wear an Air of Pride.

## The Paris Exposition.

World's fairs are beneficent contributors to the advancement of civilization. The inherent artistic sense of the Frenchman, as well as his desire for material gain, prompted Paris to bid for the great World's Fair to be held there next year, and the supreme desire is to achieve an artistic triumph.

It is estimated that the fair will bring two hundred millions of dollars to the French capital. The estimate is based upon the fact that foreigners spent $150,000 in Paris in 1889, to say nothing of the sum that was spent by provincial Frenchmen. If it is reasonably accurate, it means that there will be a profit in the exposition venture of $180,000,000 to the French Nation, for the total outlay will not exceed $20,000,000, or about the same as the cost of the Chicago Exposition.

It is said that many of the buildings are in almost complete readiness, and that the two new Art Palaces are an evidence of French architectural skill, as they are superb in every detail. It seems almost incredible that they have been erected in so short a space of time—three years.

The administration has taken all necessary measures possible to offer visitors and exhibitors security against fire. All wood of the framework in the buildings will be covered with an insulating coat of non-inflammabe material, and all stairways will be fire proof. An emergency light system for night use will consist of electric lamps of one-candle power bearing a distinctive red color. All motive power other than electricity will be admitted only under rigid conditions.

All decorated canvas and awnings must be fire proof, and theaters, concert halls, etc., will have iron or asbestos curtains.

One of the greatest exhibits from this country will be in American machinery, and Commissioner General Peck is endeavoring to arrange a great electrical display that will excite admiration from every nation.

The display of American forestry will be in the Forestry Building, built of American logs.

The hydraulic mining exhibit from California at the Paris Exposition will be a very astonishing one.

The indications are that the Universal Exposition will be one of the grandest and epoch making fetes that the world has ever seen.

The Committee on Collective Exhibits to the Paris Exhibition of 1889, representing the Association of American Colleges and Experiment Stations, has requested Prof. Price to prepare some work showing the new classification of varieties of the peach for this exhibition. The botanical features of this scientific classification were first worked out by Prof. Price in 1894. The classification is based upon the differences of fruit, foliage, seed and fruit buds. All the features were shown on a large chart consisting of drawings, one oil painting and descriptive notes. This classification has a practical bearing also. By following it one can select varieties that will bear in most any climate of the temperate zone. This is illustrated forcibly in the college orchards that consist of varieties belonging to races adapted to this locality, and they have borne profitable crops of fruit through the late killing freezes during the past several years.

The photographs showing the wonders of irrigation in the West, irrigation systems and the great growth of orchards and crops under this method of farming, the surrounding arid country supporting nothing but scrub and sage brush, are to be made a special feature.

There will be a continuous exhibit of American fresh fruits, and particularly those for which it is desired to create a demand or expand the European market. Never before has this been attempted. The Armour Packing Company has agreed to hold in storage, free of charge, all apples sent forward for display at the Paris Exposition. This company will also, by arrangement with the society, pay all charges.

The scale upon which the exposition is to be constructed is indicated in the fact that the catalogue will cost $90,000 to print, and will contain about 100,000 names. In a competition with three firms as contestants, the contract was awarded the Lemercier Company at 453,000 francs, or less than half the amount to be paid for that setting forth the exhibits of the 1900 exposition. The catalogue will be printed in eighteen volumes, according to divisions of exhibits, and must contain the names of all exhibitors. Of the estimated 100,000 exhibitors, the United States will probably have 2,000, though that number could have been greatly increased had there been more space for exhibits.

One of the most interesting features will be a model American Postoffice, which will be up to date in every respect. Arrangements have been made with the French postal authorities by which mails for Americans in Paris will be sent direct to this Postoffice instead of going through the regular channels. In this way three or four hours' time will be saved in the distribution of the mails. The idea was suggested by Commissioner General Peck, and is heartily indorsed by the department.

The omnibus company of Paris will have 92 lines and 1,500 vehicles, performing 25,000 journeys a day, and capable of transporting 1,028,000 passengers.

The Russians are preparing for the exposition a map of France in stone, which will be a remarkable specimen of the lapidary's skill. It will show each separate department in jasper, while the sea will be represented by lapis lazuli, the rivers by platinum and 106 towns marked by precious stones.

The admission will be: Before 10 a.m., two francs, or about forty cents, to the entire exhibition; between the hours of 10 a.m. and 6 p.m. a franc will be the charge, and after 6 p.m. on week days two francs, while on Sunday the fee is not to be raised for the evening hours.

A new feature of the 1900 Exhibition is the United States Publishers' Building, now in course of construction, in which will be displayed the history of the printing press in America, and specimens of work done in the United States.

A monster wine barrel has just been built at Nancy, France, for the exposition. A dinner was given inside the barrel to the 150 coopers who made it.

Stories of wonderful corn crops are told in all the Western States. Stalks from twelve to fifteen feet high are common, but in Kay County, Oklahoma, one stalk has been found that measures over twenty feet, beating the record made by a Texas stalk in 1898, which measured nineteen feet and four inches. This stalk has been sent to Washington to compete for a prize at the Paris Exposition.

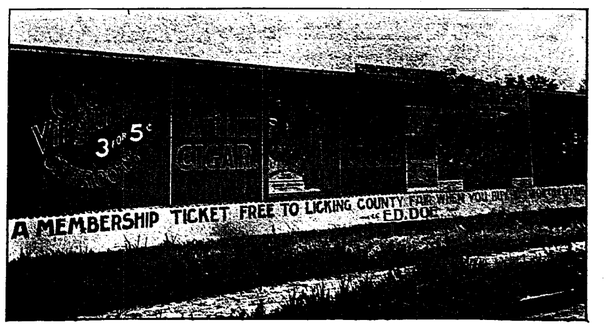
A complete set of the reports of the geological survey of Kansas will be bound in leather and sent for exhibition. Prof. Erasmus Haworth suggested the matter to the Secretary of State, and the latter ordered him to bring up the reports from the State University and have them bound at once.

A bicycle geared to 210 will be sent to the Paris Exposition. The front sprocket contains sixty teeth and the rear sprocket seventeen teeth.

It is said that among the peculiar attractions at the Paris Exposition will be a great machine for making clouds of all varieties at will.

At the Paris Exposition next year accommodation will be provided for 21,000 bicycles. One penny will be charged for the care of each machine, while for 2½d the attendant will convey it to any gate the rider may choose to depart from.

It is certain that the minimum rate for a single passage on first-class steamships will not be below $100.




West Main Street Board, Newark, Ohio, W. W. Rugg, Owner.

## San Jose Golden Jubilee.

The plans for the celebration of the fiftieth anniversary celebration which is to be held on New Year's of the institution of California's State government, are almost complete, and everything is moving toward success in a most satisfactory way. The work of organization was accomplished early in October, and all the committees and citizens have been following out this advise which was given by the secretary, Alex. P. Wurgorten. As this jubilee is purely non-sectarian, non-political and unselfish, we sincerely hope that all our citizens (irrespective of expansion, religion, policy, politics and all the isms that divide a community) will join hands in a common cause. Let the watchword be, "Pioneers, Prunes and the Progress of Santa Clara County." It can be safely said that the State of California has never yet witnessed a celebration so replete with varied and significant entertainments as this one will be. During the festival the days of old will be lived again in sports, living pictures, songs and in the eloquence of orators. The parade, which will pass through streets gayly decorated with flags and evergreens, will be a feature in which every society in the country will be invited to take part. It is desired that there shall be floats and carriages representing the States and floats representing the nations.

The following are other suggestions for floats: California, a fine float to which all schools and universities are to contribute, representing education; float to which churches shall contribute representing religion; early missions; float by the musical societies representing music; float to which the Grange, fruit-growing, etc., shall contribute, representing that great industry.

The programme for the evenings will be: First night, "Old California;" second night, "California up to Date;" third night, "A Revel." The new State House, just built, is to be decorated in the interior and used as headquarters for the general committee for the distribution of visitors, badges, souvenirs and any literature which may be placed at the disposal of the committee. Permission has also been secured for the use of the Court House for public receptions and entertainments during the jubilee.

The following rates have been secured by the committee from the Southern Pacific Railroad: A fare and a third for round trip ticket from points less than 12 miles distant; a fare and a fifth for round trip from points over 125 miles and less than 200 miles distant; a single fare for round trip from all points over 200 miles.

The citizens of San Jose have prepared a fitting welcome, indeed, for the thousands of visitors from all parts of the country who will assemble in the Santa Clara Valley, that paradise of beauty and plenty, on that historic occasion.

## Some of The November Fairs.

### OXFORD LAKE FAIR.

The third annual fair held at Oxford Lake this year was a better one in every respect than any of the former fairs, and a thoroughly creditable one in the matter of displays to this section. The association was handicapped, however, by having John Robinson's circus at Anniston the week before the fair, and Ringling Bros.' the week after. These circuses cut low our attendance so materially that the fair was not a financial success.

BUILDINGS TURNED OVER.

The generosity of Mr. Howard W. Sexton, on behalf of himself and the Oxford Lake Line, has been demonstrated by his proposition, which has been accepted, to turn over to the fair association the use each year of all of the grounds and buildings at Oxford Lake, all the privileges of the grounds, and to wipe out finally and forever all of the indebtedness of the fair association to himself and the Oxford Lake line. This indebtedness amounted, before this fall's fair was held, to $1,300.

### Columbia (S. C.) Agricultural Fair.

The thirty-first annual fair of the State Agricultural and Mechanical Society of South Carolina at Columbia November 6 to 10, 1899, was held under favorable auspices. The weather was delightful. The railroads gave low excursion rates of passage, and in consequence the attendance of visitors was largely in excess of former years. The exhibits were good of a high class. The number and quality of birds shown in the poultry exhibit far exceeded any shown for years, if ever. Respectfully,

THOS. W. HOLLOWAY, Sec'y.

### Columbus Street Fair Association.

The Street Fair given by the Columbus Street Fair Association at Columbus, Ga., November 6 to 11 inclusive, proved a success beyond the anticipation of its managers.

The weather was charming, and the people came on the first day and continued to come in great numbers during every day of the week.

The floral parade, consisting of buggies, traps, carriages, pony carts and floats to the number of fifty, was the handsomest ever seen in the South. The ladies of the city entered into this feature of the show on an energetic scale, and they pride themselves in the possession of good taste. Many parties here who had seen such parades at Saratoga and other parts of the United States, claim that the Columbus parade excelled them all.

The city entertained 150,000 visitors, and every undertaking on the part of the people, the shows and the fakirs proved a success beyond their expectations.

The association paid all premiums and all other obligations promptly, and have in their treasury a good start for another fair to be held next year.

The streets of Columbus are 164 feet wide and are nicely macadamized, with a row of trees down the center. Booths were built by the merchants on both sides of the street, and privileges were sold for various enterprises in the center.

## Missouri Pure Food Law.

The new pure food law in Missouri is as follows:

Section 1. That it shall be unlawful for any person or corporation doing business in this State to manufacture, sell or offer to sell any article, compound or preparation for the purpose of being used or which is intended to be used in the preparation of food, in which article, compound or preparation there is any arsenic, calomel, bismuth, ammonia or alum.

Section 2. Any person or corporation violating the provisions of this act shall be deemed guilty of a misdemeanor, and shall upon conviction be fined not less than $100, which shall be paid into and become a part of the road fund of county in which such fine is collected.

## Tri-City Midwinter Fair.

The big Fair, Pure Food Show and Flower Show which the merchants and people of Davenport, Rock Island and Moline, Iowa, have combined to hold in Saengerfest Hall, Davenport, opens its doors at 2 o'clock on Sunday, December 3. The formal opening, however, will not take place until the following day, at which time the Mayors and Aldermen of the three towns will be invited to attend. The show promises to be one of the largest exhibitions of the kind ever held west of Chicago. All of the departments will be well filled, exhibitors representing fourteen States having been allowed floor space.

One display which will prove decidedly interesting is the floral exhibit which comes direct from the Omaha Exposition. It contains natural productions of the State, fruits, vegetables, corals, alligators, birds, pine apples (growing), bamboos, tobacco, wines, etc.

A crystal maze and palm garden, which many people had the opportunity of seeing at the World's Fair, will be an interesting attraction.

The various newspapers will have booths and arrangements for the accommodation and comfort of their patrons.

To show the people of the tri-cities that the exposition is to be of a highly and moral nature, Director McDonald, the prince of promoters, will issue 5,000 complimentary tickets to the ladies, good on the two opening days, Sunday and Monday.

## Schley.

A big military display was the feature of the celebration at Birmingham in honor of Admiral Schley. The procession moved at 11:30 o'clock, and consisted of the greater part of the National Guard of Alabama and a good share of that of Mississippi, together with the cadet corps from five colleges in the State.

Added to these organization were the Confederate veterans, the veterans of the Spanish war, the Sons of Veterans, the Grand Army and numerous civic organizations. Admiral Schley reviewed the parade and took part in the formal opening of the fair. After the opening of the fair the Admiral's party held a public reception.

## Expansion of Fair and Exposition Work.

The American Association of Fairs and Expositions held a two days' convention at the Sherman House, Chicago. The chief purpose of the convention was to discuss matters pertaining to fair and exposition management and to consider new propositions for the betterment and enlargement of the work. The delegates listened to the following papers: "The Special Relation of the Fair to the City in Which It Is Held," by H. S. Grimes, of the Ohio State Fair; "The Fair and the Speed Horse," J. H. Steiner, Secretary of the American Trotting Association; "The Relation of the Agricultural Press to the Agricultural Fair," Norman J. Colman, ex-United States Commissioner of Agriculture; "The Relation of the Fair to the Railways," J. Irving Pierce, ex-President Illinois State Fair; "The Influence of the Fair and Exposition in Promoting the Horse Industry," H. Wade, of the Toronto Exposition.

## England to Have Trotting Races.

Should the project which is now on foot, to build a first-class mile track in the suburbs of London, where trotting races will be held on the same plan as those held in America, carry, it will not only be of great interest and benefit to breeders and dealers in American trotters, but will do much toward reviving that form of horse racing, the interest in which has lagged for the last few years. The projectors of the enterprise now on foot are all well known, very wealthy and influential men. They have about completed arrangements for the purchase of a beautiful park on the outskirts of London, where the track will be built.

It is thought that the track will be built this winter and be ready for a race meeting by next spring. The new departure may be the means of promoting international racing, and it certainly will open up a greater market for our best trotting stock and thus raise the prices, which have ebbed to a shamefully low mark.



FREDERIC W. TAYLOR.
Pan-American Exposition, Buffalo.

## Frederic W. Taylor

Frederic W. Taylor is the executive head of the departments of exhibits and concessions of the Pan-American Exposition. For years he was professor of horticulture in the Nebraska State University. He had received a commission from the United States Government to go on a mission to the Scandinavian countries to gather information for the Department of Agriculture, but he deferred the trip to take his present position. He is experienced in the exposition business. At Chicago he had charge of the Nebraska State fruit exhibit. At Omaha he was superintendent of agriculture, horticulture, forestry and irrigation. He has been in Europe twice on Government commissions, visiting all the experiment stations in Russia, and Berlin, Budapest, Milennial and Pan Russian fairs, at Nijni Novgorod.


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## CONVENTIONS,
**Fetes, Celebrations, Etc.**

*Under this heading we publish free of charge the dates of all notable events, which are likely to attract large concourses of people to any one particular city and for this reason are of importance to advertisers, showmen, streetmen, general passenger agents, etc. The list is carefully revised and corrected monthly.*

ALBANY, N. Y.—Medical Society of the State of New York. Jan. 30 to Feb. 1, 1900. T. C. Curtis, M. D., secy., Albany, N. Y.

ALEXANDRIA, VA.—F. & A. M. Grand Lodge. Dec. 13. G. W. Carrington, Richmond, Va.

ALLENTOWN, PA.—State Music Teachers' Association. Dec. 27 and 28. C. A. Marks, Allentown.

AMES, IOWA—Improved Stock Breeders' Association. Dec. 13, 1899. W. M. McFadden, West Liberty, Iowa.

ANDERSON, IND.—State Convention Y. M. C. A. Nov. 23 to 26.

ANDOVER, O.—Beekeeper's Association of Ohio, Pennsylvania and New York. Jan. 10 and 11, 1900. Ed. Jolly, Franklin, Pa.

ANN ARBOR, MICH.—Michigan Schoolmasters' Club. Dec. 1 and 2. James H. Harris, secy., Bay City Mich., Principal of High School

ASHEVILLE, N. C.—B. Y. P. U. State Convention. Dec. 6. C. S. Blackwell, Wilmington

ATLANTA, GA.—Train Dispatchers of America. June 14, 1900. J. F. Mackie, Stewart Ave., Chicago

ATLANTIC CITY, N. J.—Grand Lodge of Elks, July 12, 1900.

ATLANTIC CITY, N. J.—State Sanitary Association. Dec. 8 and 9. James A. Exton, M.D., Arlington, N. J.

AUGUSTA, ME.—Patrons of Husbandry, State Grange. Dec. 19 to 21. E. H. Libby, Dirigo, Me., secy.

AURORA, ILL.—Ancient Order Hiberpians. 1900. Daniel McGlynn, secy., St. Louis.

BALTIMORE, MD.—State Horticultural Society. Dec. 6 and 7. D. G. Johnson, College Park, Md.

BALTIMORE, MD.—Grand Lodge, A. O. U. W. Third Tuesday in March, 1900. A. F. Colbert, Manf. Record Bldg., Baltimore, grand recorder.

BALTIMORE, MD.—Independent Order of Free Sons of Israel. 1902.

BALTIMORE, MD.—Shield of Honor of Maryland. Feb. 3, 1900. W. J. Cunningham, secy. 205 E. Fayette street, Baltimore, Md.

BALTIMORE, MD.—Catholic Benevolent Legion. Feb. 3, 1900. Thos. Foley Hisky, secy., 100, W. Fayette street, Baltimore, Md.

BAY CITY, MICH.—Knights of the Grip, State Convention. Dec. 27 and 28. Geo. H. Randall, West Bay City, secy.

BEATRICE, NEB.—Head Camp, Woodmen of the World. Second Tuesday, February, 1901. E. I. Spencer, Wichita, Kan., secy.

BENTON, MASS.—Sigma Alpha Epsilon Fraternity. Dec. 27 to 30, 1900. Howard P. Nash, Northport, L. I., N. Y., secy.

BLANCHARD, LA.—Texas Fox Hunters' Association. Dec. 11. D. J. Pope, Marshall, Tex.

BOSTON, MASS.—American Historical Association. Dec. 27 to 29, 1899. Herbert B. Adams, John Hopkins University, Baltimore, Md., secy.

BOSTON, MASS.—F. & A. M. Grand Lodge. Dec. 21. John H. Dorsay, 45 North Anderson st.

BOSTON, MASS.—American Railway Accounting Officers. May 30, 1900. J. E. Quick, Toronto, Can.

BOSTON, MASS.—American Surgical Association, May 1 to 3, 1900. Herbert Burrell, 22 Newbury St., Boston.

BOSTON, MASS.—A. O. H. National Convention. May 14, 1900. James Sullivan, Race St., Philadelphia, Pa.

BOSTON, MASS.—State Teachers' Association. Dec. 1 and 2. A. G. Boyden, secy., Bridgewater, Mass.

BOSTON, MASS.—Knights and Ladies of Honor, Grand Lodge. May 9. 1900. Sam Hathaway, 228 Tremont st., Boston, Mass.

BOSTON, MASS.—O. U. A. M. State Council. Feb. 22, 1900. Chas. C. Littlefield, secy., 43 Milk street, Boston.

BOSTON, MASS.—Ancient Order of Hibernians. July, 1900. James O. Sullivan, Philadelphia, Pa., nat. secy.

BOSTON, MASS.—State Council Knights of Columbus. Feb. 6, 1900. Wm. J. O'Brien, secy., 597 Washington street, Boston.

BRATTLEBORO, VT.—Vermont Dairymens' Association. Jan. 9 to 11, 1900.

BRUNSWICK, ME.—Maine Ornithological Society. Dec. 30, 1899. L. W. Robbins, Gardiner, Me., secy.

CAMBRIDGE, IND.—State Dairy Association. Dec. 7 and 8. H. Van Norman, LaFayette, Ind.

CEDAR RAPIDS, IA.—American Poultry Association. Jan. 15 to 20, 1900. H. A. Bridge, Columbus, O., secy.

CEDAR [illegible]S, IA.—Iowa Engineering Society. Jan. 17 and 18. P. Boynton, secy.

CEDARVILLE, O.—Reformed Presbyterian National Conference. May 30, 1900. Rev. F. Foster, secy., 341 W. 29th St., New York City.

CEDARVILLE, O.—American Polled Jersey Cattle Association. Dec. 6.

CHARLESTON, S. C.—Annual Communication of M. W. Grand Lodge of Ancient Free Masons of South Carolina. Dec. 12. Chas. Inglesby, secy.

CHICAGO, ILL.—Educational Association Federation. Dec. 27 to 30. E. E. Gaylor, Beverly, Mass.

CHICAGO, ILL.—Bohemian Catholic Central Union. Sept. 26, 1900. Frank Lindelar, 56 Jewett st., Cleveland, O., secy.

CHICAGO, ILL.—National Duroc-Jersey Record Association. Jan. 2, 1900. Robt. J. Evans, secy., El Paso, Ill.

CHICAGO, ILL.—American Shetland Pony Club. Dec. 18, 1899. Mr. M. Levering, Lafayette, Ind.

CHICAGO, ILL.—American Maize Propoganda Annual Meeting. Feb. 8, 1900. B. W. Snow, secy., Marquette Bldg., Chicago.

CINCINNATI, O.—National Convention B. Y. P. U. July 12 to 15, 1900. Rev. E. E. Chivers, 324 Dearborn st., Chicago.

CINCINNATI, O.—Union of American Hebrew Congregations. Jan. 15, 1901. Lipman Levy, secy., Cincinnati, O.

CLEVELAND, O.—National Retail Grocers' Association. Jan. 16 to 18. A. M. Crawford, Chicago, Ill., secy.

CLEVELAND, O.—State Dairy Union. Dec. 5. F. A. Shanahan, Huron St., Cleveland.

CLEVELAND, O.—Royal Templars of Temperance. Jan. 30, 1900. Geo. M. Caldwell, 57 Tennis st., Cleveland, O., secy.

COLUMBUS, O.—Ohio State Poultry Association. Jan. 18 to 23. Chas. McClure, secy., New London, O.

COLUMBUS, O.—Ohio State Hotel Association. Dec. 13 and 14, '99. F. Melville Lewis, secy., Cleveland, O.

COLUMBUS, O.—Ohio Association of Presidents and Secretaries of Fairs. Jan. 10, 1900. Geo. W. Carey, secy., Lebanon, O.

COLUMBUS, O.—State Dental Society. Dec. 5 to 7. Dr. Henry Barnes, 1415 New England Bldg., Cleveland, O.

COLUMBUS, O.—Ohio State Hotel Association. Dec. 13 and 14. F. Mellville Seurs, secy., 35 Burt St., Cleveland, O.

COLUMBUS, O.—State Music Teachers' Association. Dec. 27 to 29. Otto Engwerson, 26 S. 3d st., Columbus, secy.

COLUMBUS, O.—American Chester White Record Association. Jan. 19, 1900. Carl Freigau, secy., Dayton, O.

COLUMBUS, O.—Ohio Jersey Cattle Club. Jan. 10, 1900. A. T. Dempsey, secy.

CORTLAND, N. Y.—New York State Dairymens' Association. Dec. 19. W. W. Hall, secy., Gouveneur, N. Y.

DALLAS, TEX.—Southwestern Poultry Association. About Dec. 15 to 18. H. M. Skelton, secy., Dallas, Tex.

DAY, MO.—Grand Lodge I. O. G. T. Dec. 6 and 7. L. D. Russell, secy., N. Stricker St., Baltimore.

DAYTON, O.—State Federation of Labor. Dec. 5. August Smith, Toledo, O.

DAYTON, O.—Ohio Poland China Record Co. Jan. 23, 24, 1900. Carl Freigau, secy., Dayton, O.

DAYTON, O.—County Commissioners' State Association Jan. 9, 1900. J. C. Hauser, Sandusky, O., secy

DENVER, COL.—State Horticultural Convention. Nov. 28 to 30. Martha Shute, Denver, secy.

DENVER, COL.—I. O. G. T. Grand Lodge. Dec. 12. J. H. Merritt, secy., Alcott, Col.

DES MOINES, IA.—Western Surgical and Gyneological Society. Dec. 27 and 28. Geo. L. Simmons, secy., 61 Market st., Chicago, Ill.

DES MOINES, IOWA.—National Congress of Mothers. May 23, 1900. Mrs. Vesta Cassidy, Forest Glen, Md.

DES MOINES, IA.—State Traveling Men's Association. Dec. 2. F. E. Haley, secy., Des Moines, Ia.

DES MOINES, IOWA.—Iowa Miller's Association. Jan. 16, 1900. J. C. Van Meter, secy., DeSoto, Iowa.

DES MOINES, IOWA.—Marble and Granite Dealers' Association. Jan. 17, 1900. E. H. Prior, secy., Postville, Iowa.

DES MOINES, IOWA.—Brotherhood of Locomotive Firemen. September, 1900. F. W. Arnold, Peoria, Ill., secy.

DETROIT, MICH.—The National Lincoln Breeders' Association. Dec. 20. H. A. Daniels, secy., Elva, Mich.

DETDOIT, MICH.—Lake Carriers' Association. Jan. 16. 1900. Chas. H. Keep, secy., Buffalo, N. Y.

DEROIT, MICH.—Michigan Dairymens' Association. Feb. 6 to 8, 1900. S. J. Wilson, secy., Flint, Mich.

DETROIT, MICH.—National Saddlery Association Convention. July 12 to 14, 1900. John B. Denver, St. Louis, Mo.

DETROIT, MICH.—Supreme Lodge K. of P. Aug. 21, 1900. R. L. C. White, secy., Nashville, Tenn.

DETROIT, MICH.—American Federation of Labor. Dec. 11.

DETROIT, MICH.—Republican State League Feb. 22, 1900. Burt D. Cady, secy., Port Huron, Mich.

DETROIT, MICH.—R. A. M. Grand Lodge. Jan. 16 and 17, 1900. Grand Lodge, Jan. 23 and 24. J. S. Conover, secy., Coldwater, Mich.

DETROIT, MICH.—F. and A. M. Grand Lodge, Jan. 23, 1900. Frank T. Lodge, Port Huron, Mich. secy

DOVER, DEL.—Grand Lodge, A. O. U. W. Feb. 13, 1900. Chas. E. Woods, Wilmington, Del., secy.

DULUTH, MINN.—Minnesota Retail Hardware Association. Feb. 14, 1900. J. W. Clark Minneapolis, Minn., secy.

DURHAM, N. C.—Jr. O. U. A. M., State Council. Feb. 20, 1900. P. S. Preston, secy. Box 275, Salem, N. C.

EAGLE, WIS.—State Sheep Breeders' and Wool Growers' Association. Jan. 16. J. N. Crawford, Mukwonago, Wis.

EAST PROVIDENCE, R. I.—Patrons of Husbandry, State Grange. Dec. 12 and 13. J. A. Tillinghast, Kingston, R. I.

EMPORIA, KAS.—Democratic Editorial Fraternity of Kansas. Feb. 8, 1900. W. P. Morrison, secy., Sterling, Kas.

FRANKFORT, IND.—Supreme Lodge of Moose. February, (second Tuesday), 1900. M. G. Kelly, Crawfordsville, Ind., secy.

FREDERICK CITY, MD.—United Brethren Church of United States and Europe Centennial Celebration. 1901.

FREMONT, NEB.—Nebraska Dairymens' Association. Dec. 19 to 21. F. H. Vaughn, secy

FT. WORTH, TEX.—Fat Stock Show. March 13, 1900. D. O Lively, secy.

FT. WORTH, TEX.—National Stock Breeders' Association. January 16, 1900.

FT. WORTH, TEX.—State Real Estate Association. Jan. 16 and 17, 1900. T. J. Skaggs, secy.

FULTON, ILL.—Supreme Lodge Mystic Workers of World. March 13 and 14, 1900. Edward Jackson, Fulton.

GRAND FORKS, N. D.—State Educational Association. Dec. 27 to 29. George Martin, secy., St. Thomas, N. D.

GRAND RAPIDS, IOWA— —— Association. Jan. 20, 1900.

GUELPH, CAN.—Ontario Agricultural and Experimental Union. Dec. 6 to 8. C. A. Zaritz, secy., Agricultural College, Guelph, Canada.

HARRISBURG, PA.—I. O. O. F. Grand Encampment Annual Session. May 14, 1900. James B. Nicholson, Odd Fellows' Temple, Philadelphia, Pa.

HARTFORD, CONN.—F. & A. M. Grand Lodge of Connecticut. Jan. 17, 1900. John H. Barlow, secy.

HARTFORD, CONN.—State Dairymen's Association. Jan. 15 to 20.

HELENA, MONT.—Montana Teachers' Association. Dec. 27 to 29. J. E. Klock, secy.

HOUSTON, TEX.—F. & A. M. Grand Lodge. Dec. 5. John Watson, Houston.

HUMBOLDT, IA.—Grand Lodge of Iowa I. O. G. T. Third Tuesday in August, 1900. B. T. Green, Hawarden, Ia.

INDIANAPOLIS, IND.—American Essex Association. Jan. 2 to 7, 1900. F. M. Srout, McLean, Ill., secy.

INDIANAPOLIS, IND.—State Wool Growers' Association Jan. 2, 1900. J. W. Robe, secy., Greencastel, Ind.

ITHACA, N. Y.—American Economic Association. Dec. 26 to 29. Walter T. Willcox, secy., Ithaca, N. Y.

JACKSONVILLE, FLA.—F. & A. M. Grand Lodge of Florida. Jan. 16, 1900. W. P. Webster, secy.

JEFFERSON CITY, MO.—Missouri State School Board Association. Dec. 27 to 30. Speed Mosby, secy., Jefferson City, Mo.

JEFFERSONVILLE, IND.—Grand Lodge of Indiana, K. of H. Feb., 3d Tues., 1900. J. W. Jacobs, secy., Jeffersonville, Ind.

JOHNSBURG, VT.—Patrons of Husbandry State Grange. Dec. 12 to 14. D. D. Howe, Burlington, Vt.

JOLIET, ILL.—Patrons of Husbandry, State Grange. Dec. 12. Robt. Eaton, Joliet, secy.

KALAMAZOO, MICH.—State Building and Loan Association. Dec. 14. T. A. Goulden, Port Huron.

KEARNEY, NEB.—State Camp Modern Woodmen of America, Bi-ennial Meeting. Second Wednesday in 1901. W. A. Forsyth, secy., Loomis, Neb.

LA CROSSE, WIS.—Y. P. C. U. of Universalist Church. Dec. 30 to Jan. 2. Miss Ludlow, Monroe, Wis., secy.

LANSING, MICH.—State Farmers' Clubs Federation. Dec. 12 and 13. A. B. Cook, Owasso, Mich. secy.

LANSING, MICH.— State Merino Sheep Breeders. Dec. 19. E. M. Ball, Hamburg, Mich.

LAWRENCE, KAN.—Northeastern Kansas Teachers' Association. Nov. 30 to Dec. 2. M. E. Dolphin, Leavenworth, Kan.

LE SUER, MINN.—Minnesota Dairymens' Association. Dec. 12 to 14. Robt. Chicmore, Pratt, Minn.

LEWISTON, ME.—State Dairy Exhibition. Dec. 6 and 7. Col. F. M. Drew, secy.

LINCOLN, NEB.—State Conference of Charities and Corrections. Feb. 7, 1900. A. W. Clark, secy., 506 South 18th st., Omaha, Neb.

LINCOLN, NEB.—Nebraska Press Association. Jan. 23 and 24, 1900. F. N. Merwili, secy., Beaver City, Neb.

LINCOLN, NEB.—State Teachers' Association. Dec. 26 to 29.

LINCOLN, NEB.—State Historical Society. Jan. 9,1900 Prof. H. W. Caldwell, secy.

LOCKHAVEN, PA.—Patrons of Husbandry (State). Dec. 12 to 15. J. A. Herr, Cedar Springs, Pa.

LOGAN, IA.—S. W. Iowa Horticultural Society. Dec. 14, 1899. W. M. Bomberger, Harlan, Ia., secy.

LONDON, ENGLAND—Salvation Army Congress. July, 1900. Commissioner Howard, 101 Queen Victoria st., London, E. C., Eng.

LONDON, ONT., CAN.—American Leicester Breeders' Association. Dec. 12 to 15. A. J. Temple, secy., Cameron, Ont.

LOS ANGELES, CAL.—Roadmasters' Convention. Nov. 13, 1900. J. B. Dickson, secy., Sterling, Ill.


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LOUISVILLE, KY.—Kentucky Educational Association. Dec. 27 to 29. J. M. N. Downes, secy., Bellevue, Newport, Ky., Post Office.

LOUISVILLE, KY.—National Saddle Horse Breeders' Association. April 7, 1900. I. B. Nall, secy., Louisville.

LOUISVILLE, KY.—A. O. U. W. Grand Lodge, February (second Tuesday), 1900. J. G. Walker, secy., Room 9, Norton Building, Louisville, Ky.

LOUISVILLE, KY.—State Swine Breeders' Association. Dec. 12. M. W. Neal, 514 3d st., Louisville.

LOUISVILLE, KY.—Grand Encampment, Knights Templar. August, (fourth Tuesday), 1901. Reuben H. Lloyd, San Francisco, Cal., Grand Master.

MADISON, WIS.—State Bee Keepers' Association. Feb. 8 and 9, 1900. N. E. France, secy., Platteville, Wis.

MAHONEY CITY, PA.—Reformed Brotherhood of Andrew and Philip, November, 1900. W. O. Anderson, secy., 819 Freestman street, Baltimore, Md.

MANKATO, MINN.—Minnesota Valley Medical Association. Dec. 5. Dr. C. F. Warner, secy.

MCPHERSON, KAN.—State Academy of Science. Dec. 28 to 30. D. E. Lautz, Chapman, Kan.

MEMPHIS, TENN.—Southern Educational Association. Dec. 27 to 29. P. B. Claxton, secy., Greensboro, N. C.

MIDDLEBURY, VT.—State Merino Sheep Breeders' Association. Jan. 24, 1900. L. A. Sheldon, Middlebury, secy.

MILWAUKEE, WIS.—Carnival of Nations. Dec. 14 to 24. Mrs. Katherine Baxter, secy.

MILWAUKEE, WIS.—Painters' and Decorators' National Association. Dec. 4, 1899. W. C. Rese, Lafayette, Ind., secy.

MILWAUKEE, WIS.—Gun Club, State Tournament. Dec. 31 and Jan. 1. P. Himmelstein, secy.

MILWAUKEE, WIS.—Northwestern Electrical Association. Jan. 17 to 19. Thos. R. Mercer, 85 Michigan st., Milwaukee.

MILWAUKEE, WIS.—National Building Trades Council. Dec. 13. Edward Carroll, secy., Chicago, Ill.

MILWAUKEE, WIS.—General Federation of Women's Clubs. Biennial Meeting. May, 1900. Mrs. Emma A. Fox, 21 Bagley ave., Detroit, Mich., secy.

MILWAUKEE, WIS.—Wisconsin Retail Hardware Association. Feb., 1st Wed., 1900. C. Peck, secy., Berlin, Wis.

MILWAUKEE, WIS.—Grand Chapter Arch Masons. Feb. 21, 1900. J. W. Laflin, secy., Milwaukee, Wis.

MINNEAPOLIS, MINN.—State Horticultural and Forestry Association. Dec. 5. A. W. Latham, 207 Kasota Block, Minneapolis.

MINNEAPOLIS, MINN.—State Convention D. D. H. S. Jan. 25, 1900. Herman Circler, secy. Box 444, Minneapolis, Minn.

MOLINE, ILL.—Illinois Society of Engineers and Surveyors. Jan. 24 to 26, 1900. Jacob A. Harmon, secy., Peoria, Ill.

MONTGOMERY, ALA.—Grand Chapter, R. A. M. Dec. 4. H. Clay Armstrong, secy.

MOUNT VERNON.—Anniversary Celebration of Washington's Death Day, by Masonic Fraternity. (Estimated attendance, 10,000). Dec. 14, 1899.

NASHVILLE, TENN.—A. O. U. W. Grand Lodge, Sept. 20, 1900. J. H. Thompson, 411½ Union st., Nashville, Tenn., secy.

NASHVILLE, TENN. — Annointed High Priests Grand Convention. Jan. 26, 1900. Bradford G. Rice, secy.

NASHVILLE, TENN.—I. O. R. M. Grand Council. Jan. 23, 1900. G. W. Davis, 309 N. Cherry st., Nashville, Tenn., secy.

NASHVILLE, TENN.—Tennessee Master Plumbers' Association. June, 1900. Fred. Fox, Jr., secy., 80 Cherry St., Chattanooga, Tenn

NASHVILLE, TENN.—Women's Press Club of Tennessee. Nov. 7 and 8. Elizabeth Fry Page, secy., 910 S. Addison Ave., Nashville, Tenn.

NEWARK, N. J.—New Jersey Baptist Convention. Oct. 31, Nov. 1., Charles A. Cook, secy., Bloomfield, N. J.

NEWARK, O.—State Horticultural Society. Dec. 12 to 15, 1900. W. W. Farnsworth, Waterville, O.

NEW CASTLE, PA.—Grand Lodge, A. O. U. W. September, 1900. O. K. Gardner, 2201 Wylie ave., Pittsburg, Pa.

NEW HAVEN, CT.—American Psychological Association, Archaelogical Institute of America and American Morphological Societies. Dec. 26 to 29. Prof. Bashford, New Haven, Ct., secy.

NEW HAVEN, CONN.—State Lumber Dealers' Association. Feb. 14, 1900. Louis C. Mansfield, secy., New Haven, Con.

NEW HAVEN, CONN.—Knights of Columbus. March 6, 1900. Daniel J. Colwell, Poll Building, New Haven Conn., secy.

NEW ORLEANS, LA.—State Council, Catholic Knights of America. Feb. 2, 1900. Chas. A. Fricke, secy., 323 Lowerline street, New Orleans, La.

NEW YORK CITY—National Reform Association. Dec. 5, 1899. Rev. R. C. Wylie, Pittsburg, Pa.

NEW YORK CITY—Head Masters' Association. Dec. 27 and 28. E. G. Coy, Lakeville, Ct., secy.

NEW YORK, N. Y.—Dutch Belted Cattle Association of America. Feb. 8, 1900. H. B. Richards, Easton, Pa.

NEW YORK, N. Y.—American Paper Association. Feb. 14 and 15, 1900. C. W. Rantoul, 101 Times Building, New York City.

NEW YORK, N. Y.—National Sportsmens' Association. March 1, 1900. J. A.-Dressel, New York City.

NEW YORK, N. Y.—American Association for Advancement of Science. June 25 to 30, 1900. Chas. Bakersville, Chapel Hill, N. Y.

NEW YORK CITY—American Newspaper Publishers' Association. Feb. 3, 1900. W. C. Bryant, secy., 322 Potter Building, New York City.

NEW YORK CITY—American Guernsey Cattle Club. Dec. 13. W. H. Caldwell, secy., Peterboro, N. H.

NEW YORK CITY.—Modern Language Association. Dec. 27 to 29. M. D. Learned, Philadelphia, Pa., secy.

OGDEN, UTAH—State Teachers' Association. Dec. 27 and 29. Elizabeth M. Orth, Adam ave., Ogden, secy.

OLATHE, KAS.—Patrons of Husbandry, State Grange. Dec. 12 to 14. D. D. Howe, Burlington, Kas., secy.

ORMOND, FLA.—Y. P. S. C. E. Convention (District). Dec. 1 to 4. Miss Jennie Tuppet, Melbourne, Fla.

PALATKA, FLA.—I. O. R. M. State Council. Feb. 13, 1900. Duncan Stewart, St. Augustine, Fla.

PARIS, FRANCE—National Editorial Association. 1900.

PETERSBORO, N. H.—New Hampshire State Dairymens' Association. Dec. 5 to 9. J. L. Gerrish, secy.

PERU, IND.—High Court of Indiana, I. O. F. Feb. 23, 24, 1901. W. W. Wilson, secy., Logansport, Ind.

PHILADELPHIA, PA.—National School of Dental Technics' Association. Dec. 28 to 30. Geo. H. Wilon, 44 Euclid ave., Cleveland, O., secy.

PHILADELPHIA, PA.—State Lumbermen's Association. Jan. 9, 1900. T. J. Snowden, Scranton, Pa.

PHILADELPHIA, PA.—Traveling Men's Club. Feb. 22, 1900. Fred. Morgenthaler, secy., Harrisburg, Pa.

PITTSBURG, PA.—International Astronomical Congress. May, 1900. C. W. Scovil, secy.

PLAINS, MONT.—Montana Horticultural Society. Feb. 21 to 23. C. H. Edwards, Missoula, Mont., secy.

PORT TOWNSEND, WASH.—Grand Camp Native Sons of Washington. Jan. 9, 1900. A. Francis Learned, secy.

PRINCETON, MO.—State Horticultural Society. Dec. 5 to 8. L. A. Goodman, Westport, Mo.

PROVIDENCE, R. I.—Horseshoers' Union of U. S. and Canada. May 15, 1900. Roady Kenehan, Denver, Col.

RACINE, WIS.—Danish Brotherhood in America. Oct. 1, 1902. Vigo A. Danielson, Sta. G, 885 N. Campbell ave., Chicago, Ill., secy.

RALEIGH, N. C.—A. F. and A. M. Grand Lodge of North Carolina. Jan. 13, 1900. John C. Drewry, secy.

RICHMOND, IND.—Y. P. S. C. E. State Convention. Nov. 30 to Dec. 3. Jennie Masson, 2013 Ash St., Indianapolis.

ROCHESTER, N. Y.—State American Merino Sheep Breeders' Association. Dec. 5 and 6. J. Horatio Eaul, secy., Skaneateles, N. Y.

ROCHESTER, N. Y.—Bricklayers and Plasterers Union. Jan. 8 to 13, 1900. Chas. Haveran, secy., 109 Evergreen st., Rochester, N. Y.

ROCHESTER, N. Y.—Grand Lodge, A. O. U. W. First Tuesday in March, 1900. A. C. Harwick, 808 Mutual Life Bldg., Buffalo, N. Y., secy.

ROCHESTER, N. Y.—National Clothiers' Association. Jan. 22, 1900. S. H. Launcheimer, secy., Equitable Bldg., Baltimore, Md.

ROCKSPORT, Ill.—State Swine Breeders' Association. Dec. 6 to 8. F. H. Shuler, Rockport, Ill

SAGINAW, MICH.—Biennial Convention Journeymen Barbers' October, 1900. W. E. Klapetzky, Box 585, secy., Syracuse, N. Y.

SALT LAKE CITY, UTAH.—I. O. O. F. Grand Encampment. April, 1900. Ed. W. Loder, Salt Lake City, Utah, secy. (Box 1186.)

SALT LAKE CITY, UTAH.—State Teachers' Association. Dec. 27 to 29. Elizabeth M. Orth, 2331 Adams Ave., Ogden, Utah, secy.

SAN ANTONIO, TEX.—National Railroad Postal Clerks' Association. June 7, 1900. Geo. W. Woods, secy., Portsmouth, N. H.

SAN ANTONIO, TEX.—Live Stock Association. Jan. 23 to 25. Vaires P. Brown, secy.

SAN ANTONIO, TEX.—Railway Trackmen of America. Dec. 3, 1900. John T. Wilson, G. C., St. Louis, Mo.

SAN DIEGO, CAL.—Celebration of Dewey's Victory, auspices G. A. R. Estimated attendance, 5,000, principally from California and Nevada.

SAN FRANCISCO, CAL.—Travelers' Protective Association. Dec. 29, 1899. J. J. Baumgartner, Front st., San Francisco.

SAN FRANCISCO, CAL.—Protestant Episcopal Church Convention. October, 1901. Rev. C. L. Hutchins, Concord, Mass., secy.

SAN JOSE, CAL.—State Pomological Society. Dec. 5 to 8. B. M. Lelong, secy., Sacramento, Cal.

SAN JOSE CAL.—State Horticultural Society. Dec. 12 to 15. W. J. Wickson, 414 Day st., San Francisco.

SANTA FE, N. MEX.—State Educational Association. Dec. 28 to 30. C. L. Herrick, Albuquerque, N. M., secy.

SAVANNAH, GA.—Southeastern States Bill Posters' Association. May 21, 1900. Chas. Bernard, secy., Savannah, Ga.

SCRANTON, PA.—United Brotherhood of Carpenters & Joiners. Sept. 18, 1900. P. J. McGuire, Box 884, Philadelphia, Pa., secy.-treas.

SEATTLE, WASH.—State Teachers' Association. Dec. 20 to 25. O. S. Jones, Seattle.

SEDALIA, MO.—Horse Breeders' Association. Dec. 5 to 12. J. R. Shippey, secy., Columbia, Mo.

SEDALIA, MO.—Missouri Swine Breeders' Association. Dec. 6 to 8, 1899. F. H. Schuler, Rockport, Mo., secy.

SPRINGFIELD, ILL.—Illinois State Horticultural Society. Dec. 26 to 28, 1899. L. R. Bryant, secy., Princeton, Ill.

SPRINGFIELD, MO.—State Convention, Y. P. S. C. E. Dec. 8 to 10, 1899. Miss Lillian Dieter. 516 E. 4th st., Sedalia, Mo., secy.

STANTON, NEB.—Nebraska Saengerbund. 1900. F. Raabe, secy.

ST. JOHNSBURG, VT.—Patrons of Husbandry, State Grange. Dec. 12 to 14. D. D. Howe, Burlington, Kas., secy.

ST. JOSEPH, MICH.—County Medical Society of Michigan. Dec. 12 to 14. Dr. John Bell, Benton Harbor, Mich.

ST. JOSEPH, MO.—Knights of Maccabees of Missouri. May (second Tuesday), 1901. A. Sigger, secy., 1630 Front avenue, Kansas City, Mo.

ST. LOUIS, MO.—Knights of Khorassan, Zulema Temple. Dec. 2. H. W. Belding, St. Louis.

ST. LOUIS, MO.—Stipulated Premium Life Insurance Underwriters' Association. May 23 to 25, 1900. Miss E. H. Titus, Elkhart, Ind.

ST. LOUIS, M.—Missouri Retail Hardware and Stove Dealers' Association. Feb. 13, 1900.

ST. LOUIS, MO.—Royal Arcanum Grand Council. Feb. 20, 1900. Chas. B. Cox, secy., 309 Holland Building, St. Louis, Mo.

ST. PAUL, MINN.—Grand Lodge, Minnesota A. O. U. W. Fourth Tuesday in March, 1900. Olof Olson, Willmar, Minn., secy.

ST. PAUL, MINN.—Grand Commandery, Knights Templars' March 20, 1900. Eli Birdsey, Meriden, Ct., secy.

ST. PAUL, MINN.—Educational Convention. Dec. 26 to 28. W. G. Smith, secy., Minneapolis, Minn.

ST. PAUL, MINN.—I. O. O. F. Feb. 3rd Wed., 1900. A. E. Reniliard, secy., 501 S. 6th street, Minneapolis, Minn.

STREATOR, ILL.—Catholic Knights of America State Council. Aug. 21, 1900. John E. Mahoney, secy., Farmer City, Ill.

STREATOR, ILL.—W. R. C. & A. Third Tuesday, August, 1900. Col. J. J. Doheny, Effingham, Ill., secy.

STREATOR, ILL.—Biennial Council, C. K. of A. Third Tuesday, August, 1900. John E. Mahoney, Farmer City, Ill., secy.

SWEETWATER, TENN.—Tennessee Dairymens' Association. Jan. 25, 1900.

SYRACUSE, N. Y.—School Commissioners' and State Superintendents' Association. Dec. 27 to 29, 1899. Cora A. Davis, secy., Whitesboro, N. Y.

SYRACUSE, N. Y.—State Fish, Game and Forest League. Annual meetings. Tuesday after first Monday in Dec. Ernest G. Gould, secy., Seneca Falls, N. Y.

TABLE ROCK, NEB.—State Horticultural Society. Jan 9 to 11, 1900. C. H. Barnard, secy.

TOLEDO, O.—National Convention G. A. R. 1903.

TOLEDO, O.—International Sunday-School Convention. Jan. 25 to 27, 1900. Rev. E. M. Ferguson, secy., Trenton, N. J.

TOLEDO, O.—American Rambouillet Sheep Breeders' Association. Dec. 19, 1899. E. V. Burnham, Woodstock, O., secy.

TOPEKA, KAN.—Kansas State Historical Society. Jan. 16, 1900. Franklin G. Adams, secy., Topeka, Kan.

TOPEKA, KAS.—F. & A. M. Grand Lodge. Feb. 3d Wed., 1900. A. K. Wilson, secy.

TOPEKA, KAS.—Grand Chapter, Royal Arch Masons. Feb. 12, 1900. Jacob DeWitt, secy., Salina, Kas.

TOPEKA, KAN.—Scottish Rite Masons. Nov. 21 to 24. Homer C. Bowman, Topeka.

TOPEKA, KAS.—National Conference of Charities and Corrections. May 18 to 24, 1900. Hastings H. Hart, 115 Monroe st., Chicago, secy.

TOPEKA, KAN.—The Most Illustrious Grand Council of Royal and Select Masters of Kansas. Feb. 19, 1900. Wm. W. Shaner, grand recorder.

TOPEKA, KAN.—State Barbers' Association. Feb. 6, 1900. C. B. Hypes, secy., Topeka, Kan.

TORONTA, CAN.—Canadian Conference of Charities and Correction. June, 1900. A. M. Rosebrugh, M. D., 62 Queen St., East, Toronto, Canada.

TRENTON, N. J.—Grand Lodge Knights of Pythias. Feb. 21, 22, 1900. Geo. E. Pierson, secy., Woodbury, N. J.

TRENTON, N. J.—Patrons of Husbandry, State Grange. December, 1899. E. Braddock, Medford, N. J., secy.


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## LIST OF FAIRS.

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### ALABAMA.

MOBILE, ALA.—Carnival. Shrove Tuesday. W. K. P. Wilson, chairman executive committee; Edw. Macartney, treas.; A. B. Kennedy, Mobile Carnival Association, secy.

### CALIFORNIA.

SAN JOSE, CAL.—Golden Jubilee of State Government. Dec. 20, 1899. A. P. Murgotten, San Jose, Cal., secy.

### GEORGIA.

BRUNSWICK, GA.—Southeastern Fair Association. Nov. 25 to Dec. 2. H. H. Harvey, secy

CORDELE, GA.—Mardi Gras and Street Carnival. V. J. Erhart, director.

### ILLINOIS.

DELAVAN, ILL.—The Twenty-second Annual Fair of the Tazewell County Agricultural Board. Aug. 28 to 31, 1900. J. W. Crabs, pres.; J. O. Jones, secy

### LOUISIANA.

SHREVEPORT, LA.—Elks' Street Fair and Midway. Dec. 4 to 10.

### NEW JERSEY.

PATERSON, N. J.—Second Grand German Fair. Feb. 5 to 10, 1900. Eugene Gruenberg, secy., 112 Broadway, Patterson.

## Poultry Shows.

ADAMS, MASS.—Adams Poultry Association Exhibit. Dec. 7 to 9, 1899. Dr. Wilder, secy.

AKRON, O.—Okron Poultry and Pet Stock Club. Jan. 2 to 6. J. A. Palmer, secy.

AURORA, IND.—Aurora Poultry, Pigeon and Pet Stock Association. Jan. 8 to 13, 1900. J. B. Stevens, secy., Aurora, Ind.

AURORA, ILL.—Poultry, Pigeon and Pet Stock Association. Dec. 26 to 29.

AUSTIN, TEX.—Dec. 12 to 15.—C. S. Brikance, secy.

BARRE, VT.—Granite City Poultry and Pet Stock Show. Dec. 26 to 28. A. M. Smith, 19 Pleasant st., Barre.

BATTLE CREEK, MICH.—Michigan Fanciers' Association. Dec. 12 to 15. Geo. Hamm, secy.

BEADING, MICH.—Silk City Poultry Association. Dec. 18 to 22. Leonard Smith, secy

BELLEFONTAINE, O.—Central Ohio Poultry Association. Nov. 28 to Dec. 2. C. C. Harshfield, secy.

BELVIDERE, ILL.—Northern Illinois Poultry Association. Jan. 15 to 20, 1900. B. R. Lucas, secy.

BELLEVILLE, KAS.—Republic County Poultry Show. Dec. 6 to 8. J. E. Caswell, Belleville.

BLACKWELL, O. T.—Poultry Show. Jan. 17 to 20, 1900. Geo. M. Carson, secy.

BLOOMINBURG, O.—Poultry and Pet Stock Association. Dec. 26 to 30. W. F. Jefferson, secy.

BLOOMINGTON, ILL.—Bloomington Poultry Association. Dec. 11 to 16. F. C. Luettig, Jr., secy., Boston, Mass.

WASHINGTON, D. C.—Sons of Revolution Triennial Session. April 19, 1902. James Mortimer, Montgomery, N. Y., secy.

WATERBURY, CT.—Grand Commandery, Knights Templars. March 20, 1900. Eli Birdsey, Meriden, Ct., secy.

WEST CHESTER, PA.—Pennsylvania Dairy Union. Dec. 5 and 6. J. C. McClintock, Box 29, Meadville, Pa.

WHEELING, W. VA.—National Tobacco Workers' Union of America. September, (fourth Monday), 1900. E. Lewis Evans, 422 Granite Block, St. Louis, Mo., secy.

WHITE RIVER JUNCTION, VT.—Dartmouth Interscholastic Athletic Association. Feb. 9, 1900. W. C. Pelkey, secy.

WILLIAMSPORT, PA.—Pennsylvania State Farmers' Alliance & Industrial Union. Dec. 13 to 15, 1899. D. M. Omwake, Five Forks, Pa., secy.

WILLIAMSPORT, PA.—Pennsylvania State Farmers' Alliance & Industrial Union. Dec. 13 to 15. Louisa Bricker, Cogan Station, Pa., secy.

WINCHESTER, VA.—Grand Lodge K. of P. of Virginia. Feb. 27, 1900. Walter A. Edwards, 356 Holt St., Norfolk, Va.

WINNIPEG, MAN., CAN.—Manitoba Veterinary Association. About Feb. 10, 1900. W. J. Simms, secy., Winnipeg.

WINONA, MINN.—State Bee Keepers' Association. Jan. 23, 1900. C. A. Gile, Winona, secy.

WOODBINE, MD.—Dual Grand Lodge, I. O. G. T. of Maryland. Dec. 6. Lewis D. Russell, secy., 428 W. Stricker st., Baltimore, Md.

WYANDOTTE, MICH.—Jr. O. U. A. M., State Meeting. Feb. 13, 1900. W. E. Puleifer, secy., Lansing, Mich.

YOUNGSTOWN, O.—Western Reserve Eistedfod. Dec. 25. John L. Davis, secy.

ZANESVILLE, O.—Patrons of Husbandry, State Grange. Dec. 6. J. W. Elsea, Adamsville, O.

HAMILTON, O.—Butler County Poultry and Pigeon Association. Nov. 28 to Dec. 4. W. W. Stevenson, secy.

HARPER, KAS.—Harper Poultry Association Show. Dec. 6 to 9. J. C. Curran, Harper, Kas.

HAVERHILL, MASS.—Merrimac Valley Poultry and Pet Stock Association. Dec. 12 to 16. Geo. I. Davis, 10 Arlington st., secy.

HEBRON, NEB.—Thayer County Poultry Club. Dec. 2. D. J. Richard, secy.

HOUSTON, TEX.—South Texas Poultry and Pet Stock Show. Dec. 11 to 16. C. C. Chandler, 2117 State st., Houston, secy.

INDIANAPOLIS, IND.—Indiana State Poultry Association. Dec. 11 to 16. J. C. Tarkington, secy.

IOWA CITY, IOWA.—Poultry and Pet Stock Association. Jan. 23 to 26, 1900. B. A. Wickham, secy.

IOWA FALLS, IA.—Iowa Falls Poultry Association. Dec. 18 to 22. W. Cutting, secy.

JACKSON, MICH.—Jackson Poultry Farmers' Association. Dec. 18 to 22. W. H. Eaton, secy.

JEFFERSON, IA.—Poultry Show. Sept. 12 to 15, 1900. D. H. Grimall, pres.; P. O. Brown, secy.

JEFFERSON CITY, MO.—Jefferson City Pigeon and Pet Stock Show. Jan. 3 to 5, 1900. F. M. Brown, secy.

JACKSONVILLE, ILL.—Central Illinois Poultry Association. Dec. 12 to 14. C. T. Heimlich, judge.

JOHNSTOWN, N. Y.—Dec. 6 to 9. H. J. Quilhot, secy.

KALAMAZOO, MICH.—Southwestern Michigan Poultry Show. Dec. 26 to 29. E. W. Voesburg, secy.

KANSAS CITY, MO.—Poultry, Pigeon and Pet Stock Show. Jan. 17 to 22, 1900. R. F. Strain, 1613½ Main st.

KEOTA, IA.—Poultry Association. Dec. 26 to 30. W. L. Holmes, secy.

KIRKSVILLE, MO.—Northern Missouri Poultry and Pet Stock Association. Dec. 4 to 8. E. M. Dunham, secy.

KOKOMO, IND.—Northern Central Indiana Poultry Association. Jan. 17 to 24. E. E. Sanders, secy.

LA DOGA, IND.—Indiana Fanciers' Association. Poultry Show. Dec. 4 to 8. A. M. Owen, Raccoon, Ind.

LA MOILLE, ILL.—La Moille Poultry, Pigeon and Pet Stock Association. Dec. 5 to 8. C. W. Pugh, secy.

LANARK, ILL.—Illinois Fanciers' Association. Jan. 1 to 6, 1900. D. J. Lambert, judge; E. D. Leland, secy., Lanark, Ill.

LANSING, MICH.—Central Michigan Poultry and Pet Stock Association. Dec. 4 to 9. Jas. C. Welch, secy.

LANVILLE.—Lanville Poultry and Pet Stock Association. Dec. 5 to 8. C. W. Ougu, secy.

LEAVENWORTH, KAS.—Poultry and Pet Stock Show. Jan. 29 and Feb. 1, 1900. E. S. Singer, secy.

LEBANON, MO.—Laclede Country Poultry Show. Dec. 26 to 30. G. H. Hinds, secy.

LE MARS, IA.—Plymouth County Poultry Association. Jan. 1 to 6. G. A. C. Clark, secy

LINCOLN, ILL.—Logan County Poultry, Pigeon and Pet Stock Association. Dec. 12 to 16. H. C. Alexander, box 87, secy

LONG PINE, NEB.—The Elkhorn Valley Poultry Association. Dec. 29 and 30. B. B. Smith, secy

LONISVILLE, KY.—Kentucky State Association. Jan. 22 to 27, 1900. F. G. Hogan, secy., 425 W. Main st.

LOS GRATOS, CAL.—Los Gratos Poultry Club. Jan. 10 to 13. C. H. Vodden, secy.

MACOMB, ILL.—McDonough County Poultry Association. Dec. 25 to 29. Miss Mary Eddy, secy.

MACON, MO.—North Missouri Association. Dec. 4 to 8. E. M. Durham, La Plata, Mo., secy.

MADISON SQUARE GARDEN, NEW YORK. —New York Poultry and Pigeon Association. Jan. 30 to Feb. 3. H. V. Crawford, secy.

MANHATTAN, KAS.—Manhattan Poultry Association Show. Dec. 6 to 12. H. M. Hungerford, secy.

MARSHALLTOWN, IA.—Poultry Association. Dec. 26 to 30. H. C. Hansen, secy.

MASON CITY, IA.—Cerro Gordo Poultry Association. Dec. 12 to 15. John D. Reeler, secy.


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PHERSON, KAN.—McPherson County Poultry and Pet Stock Show. Nov. 28 to Dec. 2. H. J. Harnly, secy., McPherson.

MADVILLE, PA.—Meadville Fanciers Club. Dec. 19 to 26. H. L. Lamb, secy., Cambridge Springs, Pa.

EMPHIS, TENN.—Mississippi Valley Poultry Association. Dec. 18 to 23. G. A. Heyforth, secy.

AMISBURG, O.—Miami Poultry Association. Dec. 4 to 9. S. B. Groby, secy.

LFORD, MASS.—Milford Poultry Association. Dec. 12 to 14. W. H. Pyne, secy.

LFORD, N. H.—Milford Poultry and Pet Stock Association. Jan. 9 to 11. F. B. Burns, secy.

LWAUKEE, WIS.—Milwaukee Feathered Stock Association. Dec. 20 to 26. John H. Pagel, Box 57, Station D, cor. secy.

NNEAPOLIS, KAN.—Ottawa County Poultry Association. Dec. 20 to 23. L. A. Henry, secy.

T. PULASKI, ILL.—Mt. Pulaski Feathered Stock Association. Dec. 19 to 24. W. J. Lincoln, secy.

ACOMB, ILL.—McDonough Country Poultry Association. Dec. 25 to 30. Miss Marie Edie, secy.

ASHVILLE, ILL.—Egyptian Poultry Association. Dec. 12 to 15. A. S. Muller, secy.

EW ALBANY, IND.—Southern, Indiana Poultry and Pet Stock Association. Jan. 8 to 13, 1900. Frank Heck, secy.

EW BEDFORD, MASS.—New Bedford Poultry Association. Dec. 5 to 9. J. W. Owen, secy.

EWBURG, N. Y.—Wallkill Valley Poultry Pigeon and Pet Stock Association. Dec. 27 to 29. H. F. Millspaugh, Box 191, Walden, N. Y., secy.

EWTON, KAN.—Harvey County Poultry Association. Dec. 4 to 9. R. R. Hobbie, secy. Newton.

EW YORK.—New York Poultry, Pigeon and Pet Stock Association. Jan. 3 to Feb. 2. H. V. Crawford, secy., Montclair, N. J.

ICHOLASVILLE, KY.—Blue Grass Poultry Association. Dec. 12 to 15. W. S. Hendren, secy.

AKLAND, CAL.—Oakland Poultry Association. Dec. 6 to 9. C. G. Hinds, Alameda, Cal.

AKLAND CITY, IND.—Oakland City Poultry and Pet Stock Association. Dec. 18 to 22. Ben. H. Myers, judge.

FALLON, ILL.—O'Fallon Poultry Association. Dec. 5 to 8. Benj. S. Myers, judge.

KLAHOMA CITY, OKLA.—State Poultry Association. Dec. 26 to 30. L. F. Laverty, secy., Guthrie, Okla.

NEIDA, N. Y.—Poultry and Pet Stock Association. Dec. 13 to 16. John Loomis, Oneida, secy.

WOSSO, MICH.—Poultry Association. Dec. 14 to 16. C. P. Reynolds, secy.

AINESVILLE, O.—Painesville Poultry and Pet Stock Association. Jan. 2 to 5. H. Z. Brainard, secy.

ALMYRA, ILL.—Palmyra Poultry Club. Dec. 20 to 26. Scott Etter, secy.

AXTON, ILL.—Central Eastern Illinois Poultry Association. Dec. 19 to 22. E. B. Pitney, secy.

EABODY, MASS.—Essex County Poultry Association. Jan. 2 to 5. Arthur Elliott, secy.

ETOSKEY, MICH.—Northern Michigan Poultry Association. Dec. 6 to 9. A. M. Coburn, secy

HILADELPHIA, PA.—Keystone Poultry & Pet Stock Association. Nov. 28 to Dec. 2. J. Emlen Smith, secy.

OLO, MO.—Northwest Missouri Poultry Association. Dec. 11 to 15. R. V. Glen, secy.

ORT HURON, MICH.—Port Huron Poultry, Pigeon and Pet Stock Association. Jan. 16 to 18. H. C. Kilets, secy.

ORTLAND, MICH.—Poultry Club. Dec. 26 to 30. F. C. Hathaway, secy.

RATT, KAS.—Pratt Poultry Association Show. Jan. 17 to 20, 1900. N. K. Fretz, secy.

RINCETON, ILL.—North Central Illinois Poultry Association. Jan. 15 to 19. E. W. Brown, A. H. Currier, W. G. Warwick, judges.

UEBLO, COL.—Pueblo Poultry Association. Jan. 15 to 21. D. T. Heimlich, secy.

UINCY, ILL.—Illinois Poultry, Pigeon and Pet Stock Association. Jan. 8 to 13. S. S. Hopkins, Bloomington, Ill., secy.

READING, PA.—Berks County Poultry and Pigeon Show. Dec. 27 to 30. H. F. Degom, 116 S. 5th st., Reading, secy.

RICHMOND, MO.—Ray County Poultry and Pet Stock Association. Nov. 22 to 25. Jas. M. Deacy, secy.

RIVERSIDE, CAL.—Poultry Show. Dec. 12 to 14. C. A. Post, secy., Riverside.

OACHDALE, IND.—Indiana Farmers' Association. Dec. 4 to 9. A. M. Owen, secy., Raccoon, Ind.

OCHESTER, N. Y.—Jan. 5 to 11, 1900. W. O. Ingle, secy.

OCK ISLAND, ILL.—Western Illinois Poultry and Pet Stock Association. Nov. 28 to Dec. 2. C. F. Kammerer, secy.

ALINA, KAN.—Saline County Poultry, Pigeon and Pet Stock Association. Dec. 19 to 23. W. C. Sherrill, secy.

AN DIEGO, CAL.—Second Annual Show San Diego County Poultry Association. Dec. 19 to 22. Wm. H. Gray, secy.; S. L. Roberts, judge

HARON, PA.—Fanciers Club. Jan. 17 to 19. F. H. Alderman.

HELBY, N. C.—Shelby Poultry Association. Dec. 1 to 5. R. T. Simmon, secy.

IDNEY, IA.—Southwestern Poultry Association, Fourth Annual Show. Dec. 26 to 29. A. B. Waterman, Sidney.

IOUX FALLS, S. D.—Tri-State Poultry Show. Jan. 24 to 26, 1900. Geo. Schlosser, secy.

OUTH FRAMINGHAM, MASS.—Middlesex Poultry Fanciers' Association. Dec. 5 to 8.

PARTANBURG, S. C.—Spartanburg Poultry Show. Dec. 27 to 30. F. B. Thackston.

T. CLAIRSVILLE, O.—Belmont County Farmers' Association. Dec. 19 to 23. J. W. Riley, secy

TOCKTON, KAN.—Stockton Poultry Association. Dec. 20 to 23. N. N. Nehr, secy.

ST. LOUIS, MO.—St. Louis Fanciers' Association. Jan. 1 to 4, 1900. John A. Francisco, secy.

SYCAMORE, O.—Sycamore Poultry and Pet Stock Association. Dec. 12 to 15. E. A. St. John, secy.

SYRACUSE, N. Y.—Central New York Fanciers' Association. Jan. 12 to 17, 1900. H. C. Foxton, 416 Hamilton st.

TACOMA, WASH.—Tacoma Poultry Association. Jan. 8 to 22. Chas. C. Johns, secy., Berlin Building.

TIPTON, IND.—Tipton Poultry and Pet Stock Association. Dec. 18 to 23. J. M. Hoover, secy.

TOLEDO, O.—Toledo Fanciers Association. Jan. 5 to 9. Geo. F. Mueller, secy.

TOPEKA, KAN.—Kansas State Poultry Association. Jan 8 to 13. J. W. F. Hughes, secy.

TORONTO, CAN.—Toronto Poultry Association. Dec. 18 to 22. Dr. A. W. Bell, 506 Ontario st., Toronto, secy.

TORRINGTON, MASS.—Dec. 5 to 7. F. M. Leach, secy.

WACO, TEX.—Texas State Poultry, Pigeon and Pet Stock Association. Jan. 9 to 13, 1900. Harry A. F. Pudig, Waco, Tex., secy.

WAXAHACHIE, TEX.—Ellis County Poultry Association Show. Dec. 21 to 23.

WALDEN, N. Y.—Wallkill Valley Poultry and Pet Pigeon Asociation. Dec. 27 and 28. Hector Willspaugh, secy.

WASHINGTON, N. J.—Fanciers Association of New Jersey. Dec. 22 to 26. Chas. Nixon, secy.

WAUPACA, WIS.—Wisconsin Poultry Association. Dec. 25 to 31. W. H. Laabs, secy. secy.

WAUSEON, O.—Fulton County Poultry Association. Dec. 18 to 22. D. C. Teeters, secy.

WAWAPACA, WIS.—Jan 8 to 13.

WAYNE, MICH.—Wayne Poultry Association. Dec. 19 to 23. Geo. W. Brewer, secy.

WELLINGTON, O.—Wellington Poultry Club. Dec. 8 and 9, 1899. C. L. Warren, secy.

WENONA, ILL.—Wenona Poultry Association. Dec. 18 to 22. Otis Montgomery, secy.

WEST CHESTER, PA.—West Chester Poultry and Pet Stock Association. Dec. 13 to 16 Edward S. Hickman, Cheyney, Pa., secy.

WESTERLY, R. I.—Rhode Island Poultry Association. Dec. 5 to 8. H. S. Babcock, secy.

WINONA, MINN.—Winona Interstate Poultry Association. Jan. 27. Henry Hess, secy.

WOODSTOCK, VT.—Vermont Poultry and Pet Stock Association. Jan. 2 to 5. John S. Eaton, secy.

WOOSTER, O.—Central Ohio Poultry, Pigeon and Pet Stock Association. Dec. 26 to 30. Chas. F. Palmer, secy.

WORCESTER, MASS.—Worcester Fur and Feather Club. Dec. 11 to 16. J. I. Lawrence, secy.

YPSILANTI, MICH.—Ypsilanti Poultry Association. Dec. 28 to 31. W. B. Meanwell, secy.

## Expositions.

BUFFALO, N. Y.—Pan American Exposition. May 1 to Nov. 1, 1901. John G. Milburn, pres.; Edwin Fleming, secy.

LONDON, ENG., EARL'S COURT.—Women's International Exposition. 1900. Imre Kiralfy, manager.

PARIS, FRANCE—Paris Universal Exposition. April 15, 1900, to April 15, 1901.

ST. LOUIS, MO.—World's International Exposition. 1903.

TOLEDO, O.—Ohio Centennial Exposition. May, 1902.

WASHINGTON, D. C.—Federal Government in District of Columbia Exposition. May, 1900.

## Dog Shows.

NEW YORK CITY—American Pet Dog Club. Nov. 22 to 24, 1899. S. C. Hodge, secy.

NEW YORK CITY.—Westminster Kennel Club. Feb. 20 to 23, 1900. James Mortimer, supt.

PHILADELPHIA, PA.—Dog Show Association. Nov. 15 to 18. M. A. Viti, secy.

SHARON, PA.—Fanciers Club. Jan. 17 to 19. 1900. F. H. Aldeman, secy.


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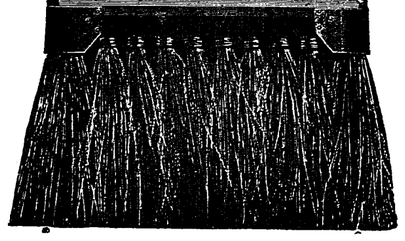
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A Merry Xmas & A Prosperous NewYear to all
ENGLAND BROS.
Bill Posters and Distributors,
ZANESVILLE, O.
Population 35,000. Work done by men only.

McLean's Advertising and Distributing Co.
Quick and Reliable Service.
DAYTON, WASH.—Pop. 3,500.
We wish you all A Merry Christmas.

WORK FIRST-CLASS. PRICES REASONABLE.
GEORGE PROTZMAN,
City Bill Poster, Distributing, Tacking
Bills posted with neatness and dispatch. Orders by mail promptly attended to. Controls all advertising space in city.
Office, 202 Main St., opp. McClellan Hotel, Residence, 626 Rose St.,
ROSEBURG, OREGON.

SEND Your Distributing, Sign Tacking, etc., to NELSON MATSON, FLINT, MICH. Registered by Feister Printing Co., Will A. Molton, W. D. Redington.

BOISE, IDAHO.
DISTRIBUTING. SIGN TACKING.
Spaulding Bill Posting and Distributing Co.,
R. G. SPAULDING, Manager.
Members Associated Bill Posters of U. S. and Canada. International Association of Distributors.
Write for Estimates.

Ever to be relied upon for Good Service at Reasonable Prices, is why the
Vansyckle Advertising Co.
ARE THE ONLY PERMANENT Distributors in INDIANAPOLIS AND MUNCIE, INDIANA.
Long Distance 'Phone New Co. 72.

New York Alhambra
INTERNATIONAL ARTISTS' JOURNAL
DEVOTED TO
Vaudeville, Circus, Minstrels, Museum, etc.
Printed in English, French and German.
Send 10 cents in stamps for copy, to....
S. ULTMANN,
232 East 96th Street, NEW YORK, N. Y.

ULTMANN AND TONELL,
International Theatrical Exchange,
232 EAST 96TH STREET,
NEW YORK, N. Y., U. S. A.

Reul & Degenhardt, BILL POSTERS AND DISTRIBUTORS,
MENDOTA, ILLINOIS.
Territory including 14 Towns with a population of 25,000.

Washington, D.
Distributing, Sampling, Sign Tacking
M. H. GAFF
646 PICKFORD PLACE, N.
Patrons' references on application.

SACRAMENTO, CAL. Population 37,
GENTLEMEN—Do you want faithful done? If so, apply to PRICHARD & WOO Distributing and Sign Tacking. Particular tention given to all work and all work gu teed, and reference given if required. Men of the Will A. Molton Distributing Agency. PRICHARD & WOOD, 1119 Fifth

WANT AGENTS to sell a line of LAD and GENTLEMEN'S
POCKET HANDKERCHIEFS
I have them 30c a dozen and up.
J. D. JOHNSTON,
Newport, R.

UNION ADVERTISING C
BELLEFONTAINE, O.,
Does DISTRIBUTING AND TACKI
Of All Kinds.
Makes a specialty of country towns and cou work. Cover all towns in Logan and U Counties.

BILLPOSTER AND DISTRIBUTOR. In center of great pine forest. Work prom and properly executed. Merry Christmas Happy New Year to friends, brother billpos and all. FRED. G. STUART, Billposter L. B. 305. (Pop. 1,500.) KALKASKA, MI

CALVERT, TEXA
I do all kinds of
Distributing and Sign Tacki
—AND—
BILLPOSTING.
I own all billboards and guarantee all wor
J. P. CASSIMIR
Manager Opera Ho

CALDWELL, KAS
Population, 3,500.
BILLPOSTER, DISTRIBUTOR and TACK
Work guaranteed.
CLYDE R. VAN METE

LAKE MILLS, WIS.
The beautiful and popular Summer Res should be on your list when posting Wiscons All kinds of Posting and Sign Tacking do Full showing guaranteed. Member State B posters' Association.
C. E. DAVIS,
2 Main St., Lake Mills, WI

E. O. BURROUGHS, Up-to-Date Distributor, Sign Tacker City and Country Billposter. I cover a circuit 34 towns Get my rates before placing el where. The only guaranteed service in Newa Member I. A. of D.
E. O. BURROUGHS,
P. O. Box 296. No. 3 South Park, NEWARK,

ALLEN G. STONE,
"THE HUSTLER."
Madison County's
RELIABLE DISTRIBUTOR
ONEIDA, N. Y.

IF SICK, state disease. Send 50 cents and well SURE in 1 to 10 days. No medicine, faith cure. New method. AL. CHARLTO Kelseyville, Lake County, California.

GENERAL ADVERTISING,
Sampling, Distributing, Sign Tacking, R tail Deliveries, Window Displays, in Ne Haven County and Litchfield County, special towns if wanted. Perfect wor valuable to advertisers. Try me for yo interest. Business good here.
Well, boys, wish you A Merry Christmas and Happy New Year.
J. A. NEEF,
Box 1058. WATERBURY, CON
Send to me your Paper for Biz. at OSAG
THE ALL AROUND HUSTLER.
My Motto—A place for every bill and eve bill in its place. My terms—Strictly cash, wi paper prepaid. Reference—Mitchell Coun Bank. F. B. RUMSEY,
Osage, Iowa

DANIELSON, CONN.
1876—E. S. CARPENTER—1899
Gity Billposter and Distributor.
All work faithfully done.
REFERENCE—Any business man in town.
Office: 5 Masic Hall Block, - - DANIELSON, CON

# BILLPOSTERS' DIRECTORY.

Revised and corrected every month.

James and addresses of billposters are inserted in the directory at the rate of one dollar per line—twelve months—provided they do not occupy over one line.

ALABAMA.

Anniston—L. G. Jones.
Birmingham—Felder & Co., 1801½ Second Ave.
Birmingham—Theiss & Smith, Box 286.
Decatur—Valentine Bros.
Gainesboro—D. W. Taylor.
Montgomery—Mrs. Geo. Tisdale.
Montgomery—G. F. McDonald.
MOBILE—Mobile Bill Posting Co.
Sheffield—H. B. Elmore.

ARKANSAS.

Philadelphia—Myal Greene.
Texanna—J. H. Grove, City Bill Poster.
Texticello—E. M. Gardner, Bill Poster.
Texport—John Claridge.
Texas Bluff—Chas. Senyard.
Texstgart—Collier & Kleiner.
Texarkana—Lemly Bros.

CALIFORNIA.

Bakersfield—E. R. Crain.
El Paso de Robles—Harry Gear,
Eureka—Eureka Bill Posting Co.
Fresno—Humboldt B. P. Co.; H. Lund, mgr.
Los Angeles—Wilshire Posting Co.
Modera—P. L. Grace.
Monesta—Wm. E. Daunt.
Monterey—Chas. F. Clenford.
Napa—T. M. Towne.
Orville—John R. Widener.
Oro Bluff—W. D. Crandall.
Redwood City—George West.
Sonoma City—O. H. Bullene.
Santa Barbara—W. J. Stafford, 116 De la Guerre street.
San Francisco—Owens & Varney, cor. Market and 10th streets.
San Francisco—Siebe & Green, 11th and Market streets.
San Diego—San Diego Bill Posting Co., Fred. W. Stultz, Manager.
Santa Cruz—L. A. Daniels.
Santa Maria—Geo. W. Brown.
Saticoy—John Orr.
Stockton—A. H. Prentiss.
Tulare—M. D. Neild.
Woodland—Dietz & Glendinning.

COLORADO.

Aspen—John B. Ledou, L. Box 395.
Colorado Springs—The Curran Co., care Elk Hotel.
Cripple Creek and Victor—Quinn Bill Posting Co.
Denver—The Colorado Bill Posting Co.
Denver—The Curran Co., 1723 Lawrence st.
Fort Collins—Fort Collins Bill Posting and Distributing Co.
Grand Junct.—The Haskell Bill Posting Co.
Pueblo—The Curran Co., 114 Santa Fe Ave.
Trinidad—C. G. Gillum, Bill Poster.

CONNECTICUT.

Danbury—Fred. A. Shear.
Norwalk and South Norwalk—Harry B. Bussing, City Bill Poster.
New Haven—New Haven Bill Posting Co.
Putnam—L. M. Keith.

DELAWARE.

Milford—S. P. Fields.

FLORIDA.

Escambia—J. B. Gordon Hall.
Key West—Lewis F. Thompson.

GEORGIA.

Athens—H. J. Rowe.
Augusta—C. R. Rowland, City Bill Poster.
Carrollton—Kuns & Perry.
Clayton—W. T. Reid, Jr.
Clinton—Lem. C. Baldwin.
Edgeville—W. M. Smith.
Lyman—E. H. Bowman Co.
Savannah—Chas. Bernard, Licensed City Bill Poster.

IDAHO.

Boise—Spaulding B. P. & Dist. Co.
Moscow—Capitol B. P. Co., J. A. Pinney, mgr.
Preston—Abney C. Elliott.
Rexburg—Geo. Dash, Box 272.
Wallace—Ed. R. Carlton.
Weiser—W. W. Cowins.

ILLINOIS.

Aurora—Theo. Williams.
Belleville—L. E. Tieman, Bill Poster and Distributor, 508 S. High street.
Belvidere—Fred. Wiffin.
Bureau—Gus Osterloh, City Bill Poster.
Carbondale—J. B. Toler.
Centralia—Joseph E. Hefter.
Chicago—Chicago Bill Posting Co.
Chicago—J. H. Saveley & Co., City Bill Posters and Distributors.
Chicago—The Gunning Posting Service, 239 Wabash ave.
Clinton—Fred. W. Jones.
Delmar City—W. S. Young.
Devenport—Wahler Bill Posting Plant.
Galesburg—O. J. Johnson.
Geneva—F. M. Brown & Son.
Gilbert—Fred. S. Schaefer.
Jacksonville—Geo. W. Stark & Son.
Lemon—Arno E. Anske.
Lewis Harpe—C. E. Hillier, Box 134.
Lincoln—Fred. Smith, 438 N. Dudley st.
Marshall—Victor Janney.
Mattoon—McPherson Bros.
Metropolis—Wm. E. Ware.
Mound City—E. P. Easterday.
Mt. Sterling—George A. Fowler.
Odney—H. C. Rush & Co. Box 66.
Olson—A. S. Dusenberry.
Ottawa—Ottawa Bill Posting Co.
Pekin—Standard Bill Posting Co.
Pekin—Tazewell County Adv. Co.; Chas. Diusdieker, mgr.
Petersburg—The Bishop Bill Posting Co.
Pontiac—Lee Collins, 112 E. Reynolds street.
Rudwich—Walter Bibbs.
Salbyville—Col. C. Gowdy, City Bill Poster.
Taylorville—O. G. Young.
TUSCOLA—F. C. Bassett.
Vienna—F. A. Johnson.
White Hall—Robert K. Luther.
Winchester—Cyrus P. Reynolds, City Bill Poster.

INDIANA.

Anderson—Wm. Funk, Bill Poster and Distributor.
Attica—Charles E. Finfrock.
Batesville—Batesville Advertising Co.
Brookston—James W. Brown, Bill Poster.
Bloomington—Bloomington Bill Posting Co.
Cannelton—E. E. Camming.
Crown Point—Chas. E. Smith, Bill Poster.
Danville—J. V. Cook, Bill Poster and Dist.
Elwood—James Borst.
Evansville—Evansville Bill Posting Co.
Fort Wayne—Fort Wayne City Bill Posting Co., C. B. Woodworth, Manager.
Fort Wayne—Temple Bill Posting Co.
Fowler—Robert Hamilton.
Frankfort—Wm. T. Frean, City Bill Poster.
Frankfort—Henry Wolf.
Goshen—Chas. Kurtz, Box 746.
Greensburg—Fred. Seitz & Sons.
Greencastle—J. W. Cooper.
Hartford City—C. W. Abbott.
Huntington—Ed. Harter.
Kokomo—H. E. Henderson.
Lafayette—Lafayette Bill Posting Co.
LaFayette—Opera House Bill Posting Co.
La Grange—F. D. Ruick.
Lebanon—Stacy Darnell.
Liberty—Jas. R. Wilson.
Logansport—Chas. E. Schleiger.
Madison—Murphy & Rhoton, City Bill Posters.
Mitchell—W. M. Munson, Jr.
Oakland City—O. M. Stone.
Peru—Chas. W. Stutesman.
Portland—Geo. D. Sebring.
Rennselaer—George W. Spitler.
Rockport—Robert M. Smith.
Rockville—Parke Co. Adv. Agency, E. Littleton, Manager.
Rushville—H. Carr & Son, Lock Box 44.
Seymour—W. A. Carter & Son.
Union City—Ed. R. Thurston.
Valparaiso—W. H. Drullinger.
Vincennes—Vincennes Bill Posting Co.
Wabash—Harter Bros.
Waterloo—Fred. J. Rickard.
Whiting—Smelzer & Garvin.
Worthington—J. E. Calland.

INDIAN TERRITORY.

South McAlester—J. A. Maddox.

IOWA.

Algona—Jas. A. Orr, Bill Poster.
Bloomfield—Lon F. Smith, Box 203.
Burlington—Chamberlin, Harrington & Co.
Calmar—Gilbert N. Olson.
Council Bluffs—C. W. Nichols, 16 N. Main st.
DesMoines—W. W. Moore (licensed Dist. and S. T.)
Denison—R. D. Stevers.
Dows—R. L. Allen, Box 181.
Eldon—Wilson G. Taylor, Box 581.
Ft. Madison—Elliott Alton.
Grinnell—Geo. R. Clifton, Jr., 1020 West st.
Harlan—Amasa Crosiar.
Indianola—J. S. Martin.
Newton—Arthur Lister.
Jefferson—H. A. White.
Le Mars—Wm. O. Light.
Nevada—Story County Advertising Co.
New Hampton—R. R. Garver.
Osceola—S. B. Delk.
Osceola—F. W. Doss, City Bill Poster.
Shenandoah—C. L. Hoover.
Tipton—Grant E. Ingham.

KANSAS.

Abilene—John M. Looker.
Coffeyville—Hollinger & Tibbils.
Garnett—F. L. Mahan, City Bill Poster.
Great Bend—Chas. Vancil, Bill Poster and Distributor. Owns all boards in city.
Great Bend—Mayers Bros.
Harper—J. H. Thompson.
Hutchinson—Kansas Bill Posting Co., Hoops & Meyer.
Junction City—Herman Delker.
Kinsley—J. O. Harney, Bill Poster and Distributor.
Lawrence—J. D. Bowersock.
Marysville—R. A. Wald.
Parsons—Howard Graves. L. B. 124.

KENTUCKY.

Allenville—Walter B. Carvell & Co.
Bardstown—Joseph Applegate.
Danville—Boyle Nichols.
Madisonville—J. E. Mullennix.
Newport—Gitting & Son.
Owensboro—Owensboro Bill Posting Co., J. G. Burch.
Richmond—The Richmond Bill Posting Co.
Shelbyville—T. S. Baxter & Son, Box 236.
Winchester—Perry Bros.

LOUISIANA.

Alexandria—F. H. Carnahan.
Lake Charles—The A. H. Waitt Adv. Co.
Morgan City—F. B. Ghirardi.
Shreveport—Ed. Seaman.
Thibodaux—American Bill Posting Co.

MAINE.

Dexter—Chas. F. Edgerly.
Eastport—Jas. A. Muldoon.
Ellsworth—Ellsworth Bill Posting Co.
Mechanic Falls—Jordan Advertising Co.
Rockland—C. D. Chaples.
Waterville—S. H. Chase.

MARYLAND.

Brunswick—Chas. E. Butler.
Easton—John R. Thompson.

MASSACHUSETTS

Clinton—Geo. S. Gibson.
Danvers—W. W. Wakefield.
Gloucester—Richard Connors.
Haverhill—J. F. West.
Leominster—Leominster Adv. & Bill Posting Co.
Lynn—City Bill Posting Co., Dodge & Harrison, Managers.
Middleboro—E. H. Blake.
Palmer—Newell S. Taylor, Box 584.
Taunton—Taunton B. P. Co., 45 Cohannet st.
Westboro—F. H. Sandra Bill Posting Co.
Worcester—Wilton Bill Posting Co.
Worcester—Fiske Bros., 43 Waldo st.

MICHIGAN.

Allegan—T. E. Streeter.
Alpena—R. Nolan.
Belding—W. H. Fish.
Cadillac—Charles I. Spencer.
Cheboygan—A. J. Finn.
Detroit—Walker & Co.
Dowagiac—Leckie Bill Posting Co., W. T. Leckie, Manager.
Durand—P. A. Rivett.
East Tawas—H. C. Bristol.
Fenton—L. S. Field, City Bill Poster.
Gladstone—James McWilliams.
Greenville—Wm. H. George.
Hancock—Jas. W. Troyer, Box 197.
Hart—Fred. N. Harris, Jr.
Ithaca—James Donaldson.
Kalamazoo—B. A. Bush, City Bill Poster.
Kalkaska—Fred. G. Stuart, Lock Box 306.
Lapeer—Cal M. Gillette, Box 826.
Marine City—Hunt & Perrin.
Milan—The W. B. Jeedman B. P. & D. Co.
Otsego—Frank M. Deuel.
Paw Paw—H. E. Sherman, Bill Poster.
Port Huron—Bennett Bill Posting Co.
Sturgis—D. A. Osborn.

MINNESOTA.

Austin—P. H. Zender & Son.
Brainerd—J. B. Stinehour.
Fairmount—Warren Lewis.
Faribault—J. Fink Bill Posting Co.
Minneapolis—Breslauer Bill Posting Co.
Morris—J. W. G. Curtiss.
Northfield—F. J. Couper.
Owatonna—Auditorium Bill Posting Co., F. M. Smereh, Manager.
Owatonna—H. H. Herrick.
Red Wing—J. C. Judge, City Bill Poster.
Redwood Falls—Frank L. Carpenter
Rochester—C. C. Judge, City Bill Poster.
St. Charles—E. H. Ingham.
St. Cloud—Davidson Advertising Co.
St. Peter—H. J. Ludeke, Jr.
Winnebago City—G. E. Waldren.

MISSISSIPPI.

Canton—Green Coleman.
Jackson—Joe Brown.
Natchez—F. G. Pellettieri.
Meridian—L. D. Hoffer, Licensed City Bill Poster.
Starkville—W. D. Cochran.
Vicksburg—Vines & Duggan.
Yazoo City—D. Wolerstein.

MISSOURI.

Boonville—Frank Gordan.
Brunswick—Price Ewing.
Carthage—Carthage Bill Posting Co.
Centralia—Rodemyre & Woods.
Chillicothe—Z. B. Myers.
DeSoto—Leon Herrick.
Fulton—C. O'Beirne.
Hannibal—J. B. Price.
Kirksville—Wm. Allen Smith.
Macon—Fred. C. Parker.
Marceline—C. F. Lewis.
Mexico—Hatton & Clendenin.
Moberly—P. Halloran, 223 Clarke st.
Odessa—Jim Waddle.
Rich Hill—Newman Gossom
St. Charles—City Bill Poster, J. N. Mittelberger, Manager.
St. Louis—The Merchants' B. P. Co., W. F. Williamson, pregr., 210 N. 7th st.
Stanberry—J. H. Patterson, Box 301.
Webb City—Webb City and Carterville Advertising Co.

NEBRASKA

Broken Bow—E. R. Purcell.
Central City—H. C. Martin.
Chadron—R. W. Gaylord.
Columbus—John Winkelman.
Fremont—M. M. Irwin.
Fremont—U. S. Watts.
Lincoln—F. C. Zehrung, member A. B. P. of the U. S. and Canada.
LINCOLN—W. I. Spere, City Bill Poster.
Nebraska City—Carl Morton
Nebraska City—J. Wier & Son.
North Platte—Warren Lloyd.
Superior—H. Bossemeyer.
Tilden—J. W. Russell, Box 58.
Wymore—Henry Anderson.
York—Gus A. Stapleton.

NEW HAMPSHIRE.

Exeter—Jas. D. P. Wingate.
Laconia—J. F. Harriman, City Bill Poster and Distributor.
Meredith—Jerry H. Mayo.

NEW JERSEY.

Atlantic City—Empire B. P. Co., 1811 Atlantic ave. Address Philadelphia.
Camden N. J.—Temple B. P. Co., Temple Building. Address Philadelphia.
Clayton—Wm. H. Jacobs.
Hackensack—Hackensack Bill Posting Co.
Hoboken—Hoboken Bill Posting Co.
Jersey City—J. F. O'Mealia.
Newark—Newark Bill Posting Co.
Paterson—Paterson Bill Posting Co.
Plainfield—A. L. Force.
Red Bank—M. P. Sherman, 5 Broad st.

NEW MEXICO.

Las Vegas—Chas. Tamme, Box 34.

NEW YORK.

Albany—Albany B. P. & Adv. Co., 35 Beaver.
Baldwinsville—Jas. E. Cunningham, Box 189.
Brooklyn—American Bill Posting Co.
Elmira—E. L. Johnson, Mgr. Globe Theater.
Fulton and Oswego Falls—Wm. Cook.
Glens Falls—A. M. Cheesebro, 91 South st.
Gloversville—Olin S. Sutliff.
Jamaica—Chas. Wood.
Johnstown—Olin S. Sutliff.
Lockport—Staats Bill Posting and Distributing Co.
Lowville—C. D. V. Carter.
Little Falls—Norris & Kingsbury.
Matteawan—W. S. Dibble.
Middletown—Thos. Kain, 88 South st.
Mount Vernon—F. J. Ring.
New York City—H. Monasmith, 4 Murray st.
New York City—Reagan & Clark, 21 Ann st.
New York—A. Van Beuren, 128 4th ave.
Norwich—G. F. Breed.
Olean—Olean Bill Posting Co.
Oswego—Joe A. Wallace.
Schenectady—C. R. Benedict.
Saratoga Springs Bill Posting Co.—A Eddy.
Troy—W. J. McAllister & Son, 416 River st.
Yonkers—W. L. Mildrum, 12 Warurton av.

NORTH CAROLINA.

Asheville—Asheville Advertising Agency.
Lumberton—Geo. G. French.
Reidsville—R. M. B. Billington.
Wilmington—S. A. Schloss.
Winston—Wm. T. Pfohl.

NORTH DAKOTA.

Valley City—Smith Decorating Co.
Wahpeton—B. M. Buckminster.

OHIO.

Ada—S. W. Rayl, Bill Poster and Distributor.
Akron—Bryan & Co., 125 Main st.
Bellaire—Fitton Bill Posting Co.
Bluffton—Alven E. Temple.
Bowling Green—The American Co.
Bowling Green—Commercial Bill Posting Co., A. H. Yonker, Manager.
Bradner—The Am. Co. (Bowling Green, O.)
Bucyrus—Frank R. Myers.
Butler—W. L. Hinsong.
Canal Dover—John H. Fox & Bro.
Canal Dover—The Tuscarawas Distributing Sign Writing and Bill Posting Co.
Chicago—Louis Simmermacher.
Circleville—Baughman Bros.
Cleveland—Bryan & Co., High and Middle sts.
Columbus—Miller Bros., 53 West Town st.
Coshocton—Frank P. Hagans.
Crestline—W. J. Carney.
Custar—The American Co. (Bowling Green.)
Cygnet—The American Co. (Bowling Green.)
Defiance—J. P. Etzer.
Leipsic—J. S. Peach.
Hoytville—The Amer'n Co. (Bowling Green.)
Lima—W. C. Tirrill.
Lisbon—Edgar D. Liechtenstine.
Logan—F. A. Koppe.
Marietta—Koerner & Thomas.
Mernill—The American Co. (Bowling Green.)
Middletown—E. O. Barnet.
Milton—The American Co. (Bowling Green.)
Mt. Vernon—L. N. Headington.
Nelsonville—W. S. Runion.
New Philadelphia—S. W. Scott.
Norwalk—J. M. Harkness.
Pemberville—The Amer. Co. (Bowling Green.)
Perrysburg—The Amer. Co. (Bowling Green.)
Portage—The American Co. (Bowling Green.)
Portsmouth—R. W. Lodwick.
Prairie Depot—The Am. Co. (Bowling Green.)
Rising Sun—The Am. Co. (Bowling Green.)
Rudolph—The Am. Co. (Bowling Green, O.
South Charleston—F. M. Heaton.
Springfield—H. H. Tyner & Co.
Steubenville—Samuel D. Sumter.


1869—ESTABLISHED—1869.

Under the Present Management, Notice we are Growing Old—BUT ARE UP-TO-DATE.

THIS OUR BANNER YEAR.

**Taunton Bill Posting Co.**

BILL POSTERS AND DISTRIBUTORS,

We Post and Distribute Everything.—City Proper and Surrounding Villages.

WE REACH THE PEOPLE.

Members I. A. of Distributors, also on THE FEISTER LIST.

A. B. WHITE, MANAGER.

Address all letters to:

TAUNTON BILL POSTING CO., - - - TAUNTON, MASS.

**PASTE.**

PROGRESSIVE BILLPOSTERS ALL BUY OUR "G" PASTE, made especially for their use, because far BETTER than home-made, more convenient and certainly CHEAPER. Will not sour and will keep for an indefinite length of time. On receipt of $1 we will ship you a sample barrel holding over 250 pounds, out of which can make fully three barrels, by reducing with cold water as needed. Many billposters act as our agents and control local paper hangers' trade as well as others, and why not you?

If interested at all write us.

THE INDIANAPOLIS PASTE CO.
INDIANAPOLIS, IND.




Tiffin—J. R. Lewis.
Toledo—Bryan & Co., 513 St. Clair st.
Uhrichsville—Twin City B. Post. Co., Box D.
Van Wert—Smith & Whires, 503 Park Place.
Wellington—L. W. Ely.
Weston—The American Co. (Bowling Green.)
Washington C. H.—Smith & Vincent.
Zanesville—R. D. Schults.
Zanesville—England Bros., 31 N. Fifth st.

OKLAHOMA TERRITORY.

Guthrie—Okla. Adv. & Dist. Agency, Box 266.
Guthrie—W. Foster, Lock Box 266.
Kingfisher—Northup Bill Posting & Distributing Co.

OREGON.

Ashland—Chas. H. Gillette.
Astoria—T. S. Simpson & Son.
Baker City—W. Wood.
Portland—N.W. B. P. & D. Co., 346 Morrison.
Salem—Salem B. P. Co.

PENNSYLVANIA.

Ashland—Frank H. Waite.
Bethlehem, South and West Bethlehem—Gresman Bill Posting & Distributing Co.
Butler—H. J. Dougherty & Sons.
Carlisle—Geo. Cramer, 133 W. Pomfret st.
Connellsville—R. G. Curran.
Cambridge Springs—H. W. Wilber & Co.
Emienton—W. L. Pierce.
Greensburg—R. G. Curran.
Greenville—J. S. Laird.
Hanover—J. Percy Barnitz.
Harrisburg—Markley & Appell.
Johnstown—A. Adair.
Johnstown—Flood City Bill Posting Co.
Lebanon—Chas. A. Oliver.
Lykens—H. B. Matter.
Mansfield—The W. D. Husted Adv. Co.
Minersville—Minersville Adv. Co., L. B. 231.
McDonald—Bert M. McCartney.
Meadville—Geo. Knox.
Milton—A. J. Blair.
New Castle—The J. G. Loving City Bill Posting Co.
Philadelphia—American B. P. Co. (Ltd.), 814 Walnut st.
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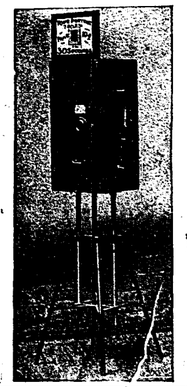
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## "The Asssociation Holds You Safe."

Firmly established, honestly administered, and with ample resources behind its guarantee, it offers to the advertisers the services of the only distributors in all America who are thoroughly reliable, legitimate and recognized.

Small, insignificant and mongrel imitations of the I. A. of D. are continually springing up. Advertisers should not be misled. The "real thing" is the I. A. of D. Remember the "of."

Jos. A. Reid, President. O. P. Fairchild, Treasurer. W. H. Steinbrenner, Secretary, Cincinnati.



# BUBB

POSTS BILLS AND DISTRIBUTES CIRCULARS AT

WILLIAMSPORT, PENN'A






Bill Posters' and Distributors'

BAGS

Like cut, $1 each; unlettered, 75c each. Sent C. O. D.

INDIANAPOLIS BAG CO.,

M. I. VANSYCKLE, Mgr.

858 Indianapolis Ave., INDIANAPOLIS, IND.



CARRY YOUR PASTE IN YOUR POCKET.

Hoyt's Powdered Paste is prepared in 5 seconds by adding cold water. Makes strong, white, tacky paste. Absolutely NON-LUMPING. Contains no Acid. A 200-pound barrel—costs $10.00—makes 10 barrels mixed Also half-barrels and 50 pound packages. Shipped on trial and approval. Send for Bill Posters' grade.

ARTHUR S. HOYT,

136 CHAMBERS STREET, NEW YORK, N. Y.



ADVERTISERS ATTENTION! When in need of First-Class Distributing

Write to, or send your Advertising Matter to

The Standard Bill Posting Co, Pekin, Ill.

CHAS. L. MORGENSTERN, MANAGER.

WE GUARANTEE the only reliable Posting Service in the City. The finest tongue and grooved lumber—no old barns and daubs when you use Our Service.



SELDON NYE, - City Bill Poster and Distributor,

201 W. Park Street, CHAMPAIGN AND URBANA, ILL.

Population of Twin Cities, Champaign, 10,000, Urbana, 7,000.

I am better prepared than ever to do all kinds of Bill Posting and Distributing. I have been in business here for upward of 25 years, and this alone should be a guarantee to the advertising public. I have 1500 running feet of boards in the best locations of the Twin Cities. My references are all reliable merchants of Champaign and Urbana.

All distributing strictly done under my personal supervision.



# SPECIAL OFFER

—TO—

ADVERTISERS AND ADVERTISING AGENTS.

To the firms signing contracts with us—before January 15th, 1900—for work, we will make them a special rate of $1.25 per thousand pieces (our regular rate is $1.50 per M.), just to convince them that

OUR SERVICE IS THE BEST.

We employ experienced men, and they are under the constant supervision of an experienced foreman. Our specialty is: "putting 1000 pieces into 1000 homes." We put all matter inside of the houses of whenever possible. We never throw any on the stoops, or in the yards. We distribute for one firm only at a time. We notify all druggists of the work being done. We have had six years' experience at the business. We have pleased others, we can please you. Results tell. Try us.

WE REFER YOU TO:

The Dr. Chase Co., Philadelphia, Pa.
Dr. Taft Bros., Rochester, N. Y.
The J. W. Brant Co., Albion, Mich.
Kirby Chemical Co., Grand Haven, Mich.
The J. H. Whitehurst Co., Baltimore, Md.
The India Wash Comp. Co., Detroit, Mich.
The W. A. Molton Co., Cleveland, O.
And many others.

50,000 PIECES REQUIRED.

Main Office: 126 Sullivan Avenue.

Branch Office: 132 Shelby Street.

BONDY DISTRIBUTING AGENCY,

M. A. BONDY, Prop. and Mgr.

DETROIT, MICH. "The Convention City."


# LIST OF Distributors

OF UNITED STATES AND CANADA.

This List is Open to All. Any distributors name inserted for $1.00 a year.

**ALABAMA.**
Clayton—B. F. Valentine.

**ARKANSAS.**
Hot Springs—A. W. Thomas, 224½ Central

**CALIFORNIA.**
El Paso del Robles—Harry Gear.
Los Angeles—Los Angeles Bill Posting Co.
Los Angeles—Wilshire Posting Co.
Salida—Phin. B. Davis. Box 266.

**COLORADO.**
Denver.—Colorado Bill Posting Co., 1013 15 street.
Leadville—John Colman, 204 W. 7th st

**CONNECTICUT.**
New Hartford—Arthur Cadoret.
Meriden—H. L. Redman, 168 Liberty.

**DELAWARE.**
Wilmington—Wilmingt'n Dis. Co., 824 Orange

**DISTRICT OF COLUMBIA.**
Washington—M. H. Gaff, 646 Pickford Pla N. E.

**GEORGIA.**
Savannah—Chas. Bernard. Box 92.

**ILLINOIS.**
Lincoln—Houser Adv. Co., 610 Broadway.
Pekin—Standard Bill Posting Co.
St. Charles—E. LaDue. Lock Box 214.

**INDIANA.**
Elwood—O. H. Toney & Son.
Hammond—Frank E. Gero.
LaFayette—Opera House B. P. Co.
New Albany—R. K. Brown.
Portland—Geo. D. Sebring.

**KANSAS.**
Abilene—J. M. Looker. Box 984.
Atchison—Atchison Adv. and Dist. Co. Lock Box 138.

**KENTUCKY.**
Bellevue—Otting & Son. (Add. Newport, K
Dayton—Otting & Son. (Add. Newport, K

**LOUISIANA.**
Donaldsonville—Landry & Israel. Box 231.
New Orleans—W. J. Brodie, 117 Decatur st

**MAINE.**
Ellsworth—Ellsworth Bill Posting Co.

**MARYLAND.**
Baltimore—John J. Sterner, 1741 E. Lombard
Easton—John R. Thompson.

**MASSACHUSETTS.**
Boston—R. D. Leonard, 228 Tremont st.
Lowell—Chas. L. Lowe, 201 Middlesex st.
Worcester—E. H. Smalling, 115 Austin stre

**MICHIGAN.**
Detroit—Bondy Dist. Agency, 126 Sullivan
Detroit—Henry Deaks & Co., 221 Wilkins
Hancock—Jas. W. Troyer. Box 197.
Lapeer—Cal M. Gillette, Box 826.
Otsego—Frank M. Denel.

**MISSISSIPPI.**
Yazoo City—H. C. Hinick

**MISSOURI.**
New Madrid—R. J. Waters.

**NEBRASKA.**
Fremont—M. M. Irwin.
Fremont—Jos. F. Stein, 317 Main st.
Lincoln—A. Proctor, 1526 N. street.

**NEW HAMPSHIRE.**
Dover—Lewis A. Hanson.

**NEW YORK.**
Hudson—Robert M. Terry, 306 Warren st.
Oneida—Allen G. Stone.
Saratoga Springs—Conlan Bill Posting Co.
Utica—C. Herman Schrader, 62 Nellson st.

**NORTH DAKOTA.**
Wahpeton—B. M. Buckminster.

**OHIO.**
Bryan—Paul B. Elder.
Columbus—Central Ohio Distributing Agency
Coshocton—Frank P. Hagans.
London—W. F. Kelley.
Pt. Isabel—A. W. Simon.
Urbana—C. O. Taylor, 125 E. Court st.

**OKLAHOMA TERRITORY.**
Clayton—E. E. Waltman.
Guthrie—G. W. Foster, L. B. 266.

**PENNSYLVANIA.**
Carlisle—Geo. Cramer, 133 W. Pomfret st
Emlenton—W. L. Pierce, 110 Main st.
Johnstown—Geo. E. Updegrave & Co.
Lebanon—Chas. A. Oliver.
Millersburg—Roscoe C. Hinkle.
Minersville—Robert S. Kear.
Natrona—G. W. Blake. (Member I. A. D.)
Punxsutawney—G. W. Moore & Co., Box 1
Reading—Wm. D. Cooke.
Titusville—I. H. Thomas, 130 N. Brown st
Williamsport—Geo. H. Bubb.
WILLIAMSPORT, PA.—GEO. H. BUBB, CI
BILLPOSTER AND GEN'L OUT-DO
ADV. AGENT FOR ALL LYCOMING

**SOUTH CAROLINA.**
Beaufort—N. Brady.
Columbia—R. S. Marks & Co., 1425 Gates
Sumter—R. M. Jones.

**TENNESSEE.**
Columbia—Jas. Y. Helm.
Pulaski—A. M. Notgrass.

**TEXAS.**
Houston—Thos. F. O'Leary, 201 Capitol av.

**VERMONT.**
Bennington—Henry Dietel, 225½ Depot st.
Burlington—P. H. Ward, 151 Maple st.
Wait's River—O. C. Croxford.

**VERMONT.**
Barry—James Marion & Co.

**WISCONSIN.**
Watertown—F. C. Volckmann, Box 184.

**CANADA.**
A. F. Morris, manager, 10 Lefeuvre Block Vancouver, B. C.
Montreal—C. J. T. Thomas, Box 1129.



## C. W. STUTESMAN,

Renders the only exclusive and guaranteed Bill Posting and Distributing Service in

**PERU, - IND.**

---

## R. NOLAN,

The Only Alpena City
Bill Poster and Distributor,

**ALPENA, MICH.**

---

**LEON W. WASHBURN'S GREAT SOUTHERN MINSTREL CO.**

Has the greatest variety, and more special printing and stand work than any other minstrel organization. We are the originators and promoters of every novelty known in advertising, and have the most artistic and novel designs to announce our arrival in all the principal cities throughout the land. P. S.—Billposters, Take Notice.

---

WHEN YOU DO

**Distributing, Sampling, Sign Tacking and Special Advertising**

PLACE

your orders in experienced hands. If it is worth doing at all, it's worth doing right.

Go to those who do Distributing and Sign Tacking exclusively and who know how to properly handle it.

There are others, but we are the only Reliable and Guaranteed Distributors in this territory, and we devote our entire time to maintain our supremacy. Address:

**Edw. B. Bridger's Advertising Agency,**

LICENSED ADVERTISERS,
ATLANTA, GA.

**ATLANTA, ADJACENT TOWNS, COLUMBUS, Ga.**

---

**ADVERTISING MATTER**

Of all kinds, also tacking up of Tin Signs in town or country judiciously attended to by

E. D. JACKSON,
332 S. Clay Ave., JACKSONVILLE, ILL.

---

**ADVERTISERS**

Send your address for my rates in

**CLASSIFIED DISTRIBUTING**

(Mason City, pop., 1898, 2,136.)
C. M. HAUGHEY,
Member I. A. of D. C. 502. MASON CITY, ILL.

---

**TAYLOR.....**

The BILLPOSTER and DISTRIBUTOR.
Blizzard Block, - - - OIL CITY, PA.
Member of I. A. of D Pop. 20,000.

---

**....PULASKI....**

BILLPOSTING AND ADVERTISING CO.,
Billposters and International Distributors of all classes of advertising matter, and advertising contractors.
"HONEST SERVICE."
Address, Neal L. Suggs, Mgr.,
5th and Main Sts., PULASKI, TENN.

---

WANTED—A position as traveling advertiser and distributor for a reliable medical firm or institution, by a gentleman of middle age, having several years experience in house-to-house distributing for large firms. Best of reference given. C. R. GARRETT, Box 157, Ligonier, Ind.

---

**A. W. THOMAS,**

HOT SPRINGS, ARK.
First-Class Distributor
Reference if necessary. Box 166.

---

**SAVANNAH.** Population 65,000.

**J. E. CAMPOS,**

LICENSED FOR

HOUSE-TO-HOUSE DISTRIBUTING, Sampling, Sign Tacking, Etc.

OFFICE: - 220 WHITAKER STREET,
SAVANNAH, GA.

---

GEO. I. CALDWELL Distributor, Sampler and Sign Tacker. Honest service guaranteed. Charges moderate. 2421 N. Colorado street, Philadelphia, Pa.

---

"A Merry Christmas and A Happy New Year to All."

**THE SCHWEHM BILLPOSTING and ADVERTISING CO.**

MENOMONIE, WISCONSIN,

Billposting, Distributing, Sampling, Card and Sign Tacking. We work all of DUNN county, part of PEPIN, PIERCE and ST. CROIX counties and good country routes.

Write for estimates for Menomonie or our full territory.

Members of The Associated Billposters' of the United States and Canada, The Wisconsin State Billposters' Ass'n, The International Ass'n of Distributors, The International Distrib'rs Ass'n.

---

ROBERT LUTHER,
**CITY BILLPOSTER,**
WHITE HALL, ILL.

Give good service in posting bills and distributing. Gives the best of reference and a guaranteed service, or "chance may offer." You pay for what you want and get what you pay for.

---

**MITCHELL,** SOUTH DAKOTA.

EARL R. DAVIS,
**BILLPOSTER.**

---

## WORK AND LOCATION EXCELLENT

(Statement made by one of the largest Advertisers in the country.)

If in want of some, Address:

**J. F. HARRIMAN,**
**City Bill Poster and Distributor,**

506 Main Street, Box H. LACONIA, N. H.

---

GET
**A LIVE ALLIGATOR**
IN
YOUR TOWN

**AND CREATE A SENSATION.**

It will bring a big crowd to your store if properly placed, and make you the most talked-of-man in the county. PERFECTLY HARMLESS. EASILY KEPT, delivered safely, prepaid, by express anywhere.

Baby size.....$1.25 18-inch .....$2.00
24-inch.....2.75 Large size for exhibitors.

Send for Booklet giving full particulars.

MYERS,
The Alligator man, 617-619 Camp St., New Orleans, La.

---

Population 96,000

**Distributing Department of Northwest Bill Posting Co.,**

H. F. TODD, MANAGER.
PORTLAND, OREGON.

This department is distinctly apart from our posting plant, and all communications must be addressed to Mr. Todd.

---

Gentlemen:—Do you want faithful work done? If so, apply to

**J. F. CLARK,**

For Distributing and Sign Tacking, ) .... Covers .... ( Eight Towns.

MEMBER OF THE I. A. OF D.

Box 92. CONWAY, ARK.

---

Population of BANGOR and BREWER 30,000.

**THOMAS W. BURR,**

BANGOR, MAINE,
Own all Bill Boards in both Cities.
Bill Posting, Sign Tacking, Distributing.

Bangor is a Great Railroad Centre for Eastern Maine

---

## A. E. DREIER

BURLINGTON, IOWA,

For an Honest Service, try him.

ADVERTISER and DISTRIBUTOR.

Member—
International Association of Distributors.

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**G. F. BREED,**

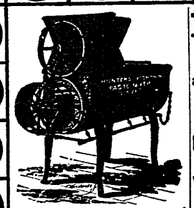
BILLPOSTER AND DISTRIBUTOR,
No. 27 Cortland Street.
Lock Box 84. NORWICH, N. Y
Billing in the country a specialty.

---

**MORGAN & BRO.,**

—CITY LICENSED—
Billposters, Card & Sign Tacking and Distributing
First-class Work Guaranteed.
Lock Box 67. SALISBURY, N. C.

---



THE above cut shows one of our Paste Mixers for Bill Posters. We make three grades (Good, Better, Best). Prices to suit all. Our catalogue tells all about them. It is sent free on application.

**THERE IS MONEY IN THE PASTE TRADE!**

and the BILLPOSTER should supply the entire demand in his town.

**OUR MACHINE**
**MAKES PASTE, THE BEST PASTE AND MAKES IT CHEAP.**

With one of our Machines, you can defy competition, and make a good profit.

If you will drop us a card, we will tell you all about it.

**J. H. DAY & CO.**
1144 R. Harrison Ave. Cincinnati, O.

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NOTHING SUCCEEDS LIKE SUCCESS!



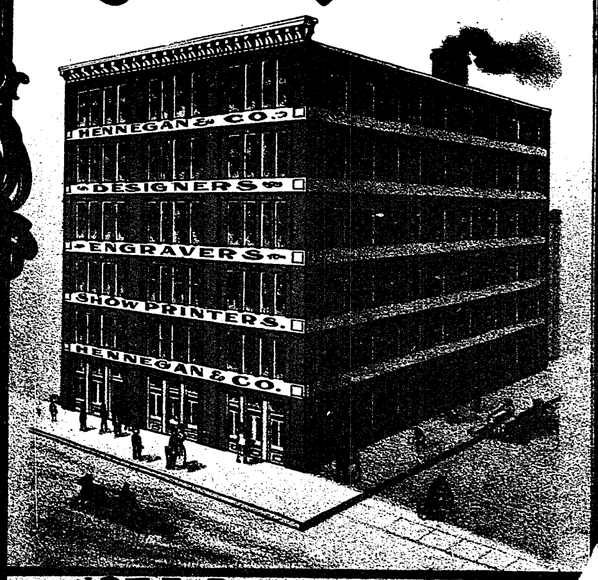
1884

# HENNEGAN & CO.

# POSTER MAKERS

1900

STOCK POSTERS
SPECIAL POSTERS
BLOCK POSTERS
TYPE POSTERS




127 E. EIGHTH STREET
CINCINNATI, OHIO

QUICK SHIPMENTS — LOW PRICES
EXPERT WORKMEN


The Donaldson Co.
Newport, Kentucky, is a suburb of Cincinnati, O. Newport is the home of The Donaldson Litho. Co., poster makers and large edition printers of booklets, almanacs, etc. Newport enjoys all of Cincinnati's shipping facilities without its grime and soot.